

blueberries

nuts

almendras

avellanas

paltas
cherries
peaches

strawberries
raspberries
limones
pears
oranges

mandarines

peras

grapes
clementinas
cherries
apricots
frambuesas

pomegranate
avocados

grapes

frutillas
peaches

cerezas
kiwis

manzanas

clementinas

almonds
cerezas
nueces

kiwis

pears

naranjas

15 años

limones
nectarines



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manzanas

arandanos

apples
oranges
kiwis

uvas

apples
plums

avocados



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Chilean Fruit Exporters Association (ASOEX)

The Chilean Fruit Exporters Association is a non-profit private trade association, whose members represent 96% of Chile's total fresh fruit exports and more than 63% of the sector's total production.

Established in 1935, the Association's main objectives are to facilitate the fresh fruit exporting process, promote the sector's interests, open and defend international markets, encourage the development of Good Agricultural Practices (ChileGAP®), motivate our workers personal development, training, stimulate research innovations and position Chile as a reliable fresh fruit supply partner to the world.



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e-mail: asoex@asoex.cl



Presentation

Since its beginning, the Chilean Fresh Fruit Industry has been strongly focused in delivering a full supply of fresh fruit in terms of volume and variety, with excellent quality and timely as needed by the market.

This past 2012-2013 season growers and exporters have faced difficult climatic conditions, low dollar exchange rate and climbing production costs, specifically wages and energy. The port strike near the end of the season also affected our industry in great manner. We continue to learn from these events in order to successfully overcome them and we couldn't have made this possible without the participation and effort of each grower and exporter, together with the public sector. We would have never managed to reach the levels of excellence that our industry currently demonstrates without these two important actors. Their efforts have ensured that Chilean fruit arrive at destination markets in reliable condition and quality.

A satisfied customer is one that will repeat purchase, hence the industry's promise for quality standards help ensure that consumers are presented a product that is of consistent quality, creates buyer confidence, and contributes to stable market conditions.

This past season has also been witness to the opening of new markets and increasing sales opportunities in China and South Korea, where our blueberries and cherries have found an interesting and promising market for growth. The newly formed Cherry Committee is an example of how the industry will continue to build momentum and competitiveness in international markets as well as the sustained success of the existing Blueberry, Citrus, Avocado and Kiwifruit Committees.

In terms of innovation, the Chilean Fruit Exporters Association (ASOEX) together with the Fruit Development Foundation (FDF), with the support of ProChile and the Ministry of Agriculture, have pioneered the launch of the first Sustainability Best Practices Guide for the Chilean fresh fruit industry. This guidebook includes a set of tools on best practices, a checklist for self evaluation and a collection of resources to facilitate the application of techniques related to sustainability at packing house and orchard level.

Undoubtedly, sustainability issues will continue to evolve and it's of vital importance that the industry be aware implications. Our role as ASOEX is to facilitate this understanding to our growers and exporters for their improvement on how to adapt to these new requirements.

The industry has for many years been involved in the development of Good Agricultural Practices, through our ChileGAP program, and we see the creation of this guide as a step forward to the efforts that our growers and exporters have undertaken in the past to assure a high quality product to our international clients.

*Ronald Bown F.
Chairman of the Board
Chilean Fresh Fruit Exporters Association (ASOEX)*



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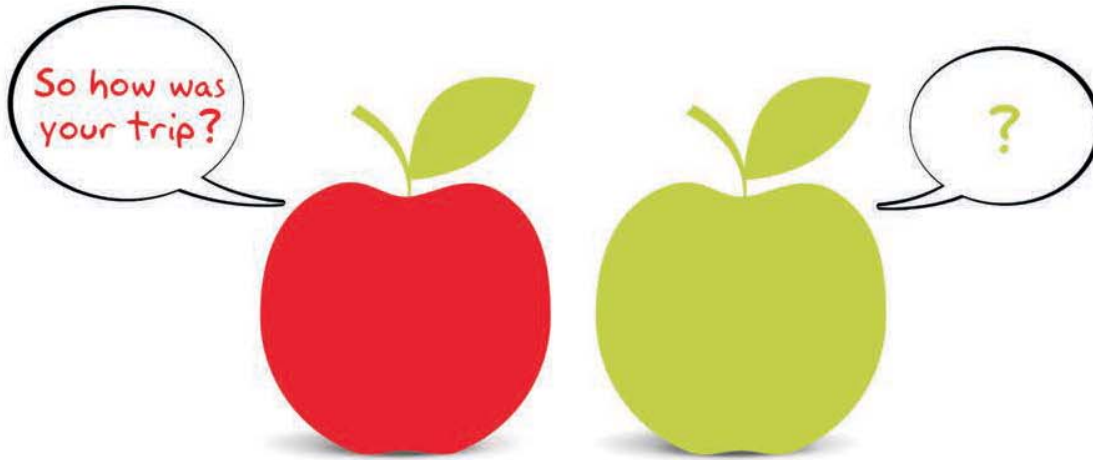


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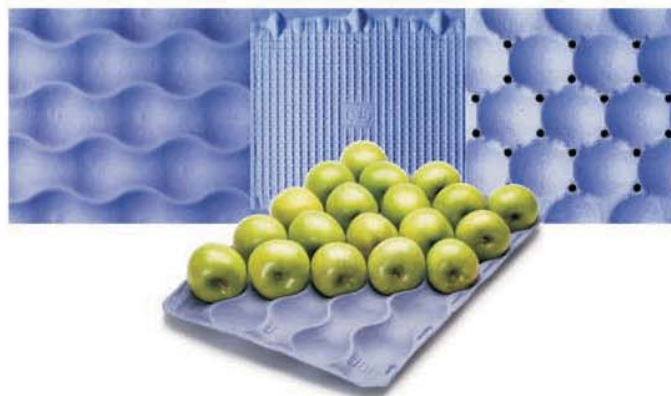
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August 1st, 2012 - July 31st, 2013

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EXPORDATA YEARBOOK 2013

August 1st, 2012 - July 31st, 2013

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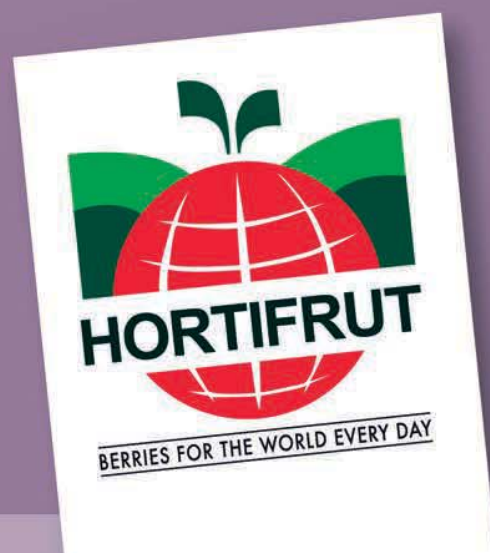
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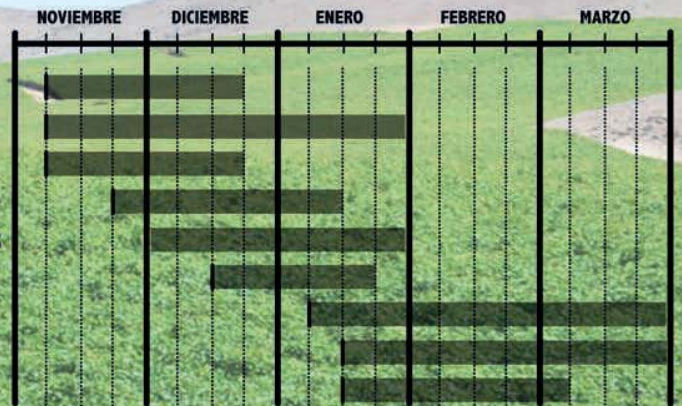
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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	EUROPE			NORTH AMERICA		MIDDLE EAST		FAR EAST		TOTAL TONS			TOTAL TH.CASES		
		CONT	RUS	UK	WEST	EAST	EAST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11		
APPLES	31,293	6,914.7	2,704.8	565.0	2,557.0	4,973.9	15,520	5,213.9	70,041	78,198	82,793	3,953.5	4,393.6	4,623.9		
TABLE GRAPES	5,211.1	4,828.3	3,338.7	864.8	1,689.2	11,344	1,774.3	8,461.6	37,530	37,136	40,120	4,953.7	4,857.2	5,219.0		
KIWIFRUIT	5,157.5	4,453.6	1,891.3	504.0	576.9	1,194.6	3,530.5	1,808.0	19,116	12,768	13,194	2,253.5	1,580.8	1,735.3		
PEARS	10,842	2,293.6	367.4	38.0	93.2	868.4	292.1	279.6	15,149	15,389	18,431	929.6	953.0	1,184.1		
PLUMS	2,200.3	402.6	182.9	108.0	194.9	980.6	579.4	644.0	5,292.7	5,656.0	5,508.3	611.0	660.1	673.7		
NECTARINES	1,074.2	85.1	18.2		11.6	339.8	5.2	650.8	2,185.0	2,161.9	1,697.2	232.1	241.1	203.2		
PEACHES	801.0	45.7				215.8	4.8		1,067.4	1,496.9	1,377.7	117.4	169.0	163.6		
CHERRIES	202.3	30.9	42.1	1.3		53.2	41.0	308.0	678.7	1,257.5	683.2	152.6	269.6	147.6		
BLUEBERRIES								0.7	0.7	0.4		0.5	0.2			
POMME GRANATES											54.4			13.6		
RY. GALA APPLE	13,334	1,796.1	398.4	243.5	1,330.6	2,731.6	11,204	2,212.8	33,336	33,150	37,428	1,936.7	1,952.9	2,189.6		
HAYWARD KIWIS	4,843.1	4,381.6	1,867.3	504.0	576.9	1,098.6	3,327.6	1,712.0	18,311	12,318	13,059	2,163.4	1,531.3	1,720.5		
RICH. D. APPLE	10,303	834.2	390.2				2,603.2	44.2	14,224	21,440	21,690	744.2	1,121.0	1,128.2		
R. GLOBE GRAPE	3,514.8	2,254.6	1,320.3	260.9		578.4	1,080.4	4,069.1	13,097	13,752	14,865	1,699.0	1,765.4	1,905.1		
GRANNIES APPLE	5,839.3	1,077.2	1,553.1	155.6	227.8	495.5	1,655.4	414.9	11,540	12,336	11,022	617.0	658.2	592.6		
PACKHAMS PEAR	8,047.3	1,511.5	176.9	38.0		226.6		256.3	10,257	10,434	13,152	589.5	587.1	762.8		
CRIMSON GRAPE	396.7	1,268.1	18.7	339.4	701.5	4,112.6	28.0	2,237.8	9,102.9	8,221.5	8,062.2	1,227.2	1,067.1	1,052.4		
THOMPSON GRAPE	736.8	622.6	860.2	128.1	302.7	2,141.3	289.3	799.6	5,880.7	6,070.7	7,655.7	797.9	831.6	1,041.4		
FUJI APPLE	277.3	382.9			258.0	666.7		2,463.1	4,048.0	3,670.5	4,119.8	216.3	203.5	224.3		
FLAME SDL GRAPE	20.6				390.9	2,319.2		353.8	3,084.5	2,910.9	3,639.4	369.3	358.5	446.4		
PINK L. APPLE		2,447.2		82.3	61.7	41.2			2,632.4	1,411.8	1,476.7	191.8	106.3	105.7		
NOT DEF APPLE	1,363.7	308.8	148.0	83.5			42.8	78.9	2,068.4	3,013.5	634.6	113.2	163.0	33.7		
ANGELENO PLUM	907.7	103.8	21.6	21.6	9.9	255.1	454.5	237.6	2,011.7	1,754.1	1,834.8	231.1	202.9	218.3		
LINERS	49,804	18,436	5,820.3	1,919.5	3,271.3	7,256.1	21,697	17,273	125,869	129,229	133,990	10,346	10,369	10,851		
CHARTERS		588.2	2,701.4	160.2	1,851.4	12,519	22.6	30.7	17,873	18,430	20,712	2,143.2	2,114.6	2,335.1		
LAND FREIGHT	6,964.6								6,964.6	6,015.1	8,976.3	654.8	576.5	733.0		
AIR FREIGHT	13.0	30.4	23.7	1.3		195.3	29.1	61.9	354.6	390.5	209.7	59.7	64.8	48.1		
TOTAL TONS	2012-13	56,781	19,054	8,545.4	2,081.0	5,122.7	19,970	21,748	17,366	151,061						
	2011-12	57,948	16,047	9,224.1	2,419.6	5,499.8	19,105	24,891	18,885	154,064						
	2010-11	58,550	20,366	13,527	3,906.8	6,858.6	19,035	21,621	19,873		163,888					
TOTAL TH.CASES	2012-13	3,841.6	1,997.8	784.5	213.5	428.6	2,060.4	2,124.8	1,727.7			13,204				
	2011-12	3,877.1	1,618.0	813.5	241.6	498.0	1,939.0	2,200.7	1,934.0				13,124			
	2010-11	3,779.3	2,080.7	1,164.8	359.3	676.6	1,927.1	2,091.1	1,880.1					13,967		

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	GRAPE	KIWIS	PEAR	PLUM	RY. GALA	HAYWARD	RICH. D.	R. GLOBE	GRANNIES	TOTAL
Mohammed A. Sharbatly Co. Ltd	MID	12,956	1,491.3	3,154.0	192.0	452.7	9,559.0	2,970.8	2,369.3	945.1	1,027.8	18,298
Fruticola de Colombia S.A.	LAT	9,105.5	764.0	634.5	3,332.0	268.7	4,710.2	461.7	1,985.6	678.4	1,911.7	14,393
Dole Fresh Fruit Co.	NAM	638.5	7,897.4	277.3	163.1	743.1	505.5	277.3				10,000
Global Rustico C.A.	LAT	5,318.1	130.9		1,382.4	43.2	648.9		3,835.0	130.9	821.1	6,882.2
Wal-Mart Stores, Inc.	NAM	1,209.5	3,345.0	735.5	392.9	324.0	714.9	735.5		208.6		6,328.8
Baseturcorp S.A.	LAT	2,553.9	215.9	216.0	1,756.2	9.7	1,994.1	192.0	324.9	154.2	181.6	4,763.6
Dole Fresh Fruit Europe Ohq	EUR	2,003.8	1,110.2	408.3	277.2		360.9	408.3	509.6	249.6	476.0	3,799.5
Maxifrutas Ltda.	LAT	2,600.4	249.6	66.0	483.4	122.0	1,124.8	21.6	703.7	243.0	718.4	3,616.4
OGL Food Trade GmbH	EUR	1,079.6	1,002.6	402.5	573.6	179.1	388.8	402.5		55.8	278.8	3,237.3
Vigomez S.A.	LAT	1,859.6	112.2	55.2	726.8	204.1	957.1	49.2	329.9	93.5	452.5	3,046.9
Wescott Agri Products	NAM	2,696.3			126.1		940.1				319.4	2,822.4
Loblaws Companies East Prod.	NAM	1,008.6	1,615.1	192.0			944.4	192.0			64.2	2,815.7
To Order	EUR	1,378.7	780.0	494.4	107.9		150.1	422.4	199.3	329.8	264.5	2,764.8
Akhmed Fruit Co.	EUR	929.7	831.1	532.8	83.0	73.3	83.8	532.8	119.9	242.8	630.7	2,451.9
LPD Import Export	LAT	733.2	695.5	391.0		281.8	67.7	391.0	328.6	250.9	336.8	2,268.1
Caribbean Produce	LAT	443.5	481.2	91.2	840.8	198.7	247.3	85.2	69.6	293.5	126.5	2,175.1
Cia. Brasileira De Distribucion	LAT	555.0	164.9	1,021.6		246.4	63.7	1,021.6	468.1	150.6	1.7	2,163.1
Kingo Fruits Co., Ltd.	FAR	1,872.6	74.8	96.0			513.7	96.0		56.1	138.3	2,090.2
Dole Food España S.A.	EUR	288.5	346.6	1,128.0	145.9	45.8	42.8	1,128.0		327.9		1,959.2
To Order	LAT	1,046.7	133.8	55.2	650.4	33.5	355.2	22.8	271.1	68.2	25.4	1,933.9
De Groot International B.V.	EUR	128.2	302.7	476.8	675.0	10.5	128.2	476.8		215.0		1,593.2
LordMayor S.A. de C.V.	LAT		609.0	288.0		177.9		288.0		447.6		1,469.1
Sincere Food Industry	FAR	41.2	1,326.4							792.7		1,367.6
Dole Asia Holdings Pte Ltd	FAR	279.8	429.0	624.0			237.1	624.0	22.1	282.3		1,332.8
Others		19,315	13,421	7,776.2	3,239.9	1,878.1	8,598.1	7,511.6	2,687.5	6,566.9	3,631.6	47,488
TOTAL TONS	2012/2013	70,041.0	37,530.0	19,116.0	15,149.0	5,292.7	33,336.0	18,311.0	14,224.0	13,097.0	11,540.0	151,061
	2011/2012	78,198.0	37,136.0	12,768.0	15,389.0	5,656.0	33,150.0	12,318.0	21,440.0	13,752.0	12,336.0	154,064
	2010/2011	82,793.0	40,120.0	13,194.0	18,431.0	5,508.3	37,428.0	13,059.0	21,690.0	14,865.0	11,022.0	163,888
TOTAL TH.CASES	2012/2013	3,953.5	4,953.7	2,253.5	929.6	611.0	1,936.7	2,163.4	744.2	1,699.0	617.0	13,204
	2011/2012	4,393.6	4,857.2	1,580.8	953.0	660.1	1,952.9	1,531.3	1,121.0	1,765.4	658.2	13,124
	2010/2011	4,623.9	5,219.0	1,735.3	1,184.1	673.7	2,189.6	1,720.5	1,128.2	1,905.1	592.6	13,967



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC		EUROPE			NORTH AMERICA		FAR	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	AMERIC	CONT	UK	RUS	EAST	WEST	EAST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
APPLES	30,618	6,631.2	409.2	2,185.3	6,690.2	3,637.3	2,642.0	5,526.4	58,340	65,059	82,118	3,232.0	3,510.0	4,547.2	
TABLE GRAPES	5,163.6	3,619.3	2,508.4	1,361.7	6,372.4	1,854.1	5,194.7	708.6	26,783	27,627	27,687	3,524.1	3,831.2	3,810.2	
PEARS	2,499.1	15,059	221.8	3,435.9	140.0		157.4	936.1	22,450	19,722	16,528	2,649.2	2,458.9	2,106.8	
KIWIFRUIT	2,132.2	1,212.4	382.8	686.6	281.6	142.6	216.0	384.0	5,438.1	5,354.8	4,541.9	537.1	531.8	531.3	
POMME GRANATES	12.8	993.2		196.0	322.4	709.7	51.1	33.4	2,318.6	3,172.9	2,845.6	472.9	662.7	608.2	
CHERRIES	568.9	45.6	1.0	0.9	199.4		1,477.0	2.3	5,295.2	3,233.9	2,791.3	442.5	650.4	607.2	
MANDARINES	31.5				443.8	1,205.0	44.8		1,725.1	866.6	1,045.5	105.8	47.1	57.9	
CLEMENTINES	30.5	89.3	63.0		42.0	1,295.3			1,520.0	2,503.3	2,903.2	102.6	129.6	154.3	
NECTARINES	363.9	147.6	293.4	64.8	190.3		324.0	86.4	1,470.3	1,773.6	1,390.2	173.3	222.5	184.9	
PLUMS	186.9	35.5	206.5		78.0		43.2	57.9	607.9	611.1	1,172.9	68.1	74.0	136.9	
RY. GALA APPLE	21,269	2,243.8		968.1	4,516.8	1,386.2	1,132.1	4,287.9	35,804	38,563	47,260	1,920.8	2,030.9	2,585.5	
ABATE FT. PEAR	52.1	8,732.3		2,387.3	23.5			23.5	11,219	9,811.4	8,736.6	1,399.9	1,279.6	1,136.8	
R. GLOBE GRAPE	3,659.5	1,488.2	14.4	903.8	214.3		2,154.3	438.4	8,872.9	8,880.4	8,617.9	1,128.8	1,142.5	1,161.5	
GRANNIES APPLE	2,882.2	856.8		794.6	423.1		78.2	524.8	5,559.7	5,059.4	6,787.7	298.1	270.9	368.0	
HAYWARD KIWI	2,051.0	1,212.4	382.8	686.6	281.6	86.4	1,440.0	384.0	5,228.8	5,022.6	4,369.4	515.5	497.5	514.0	
RICH. D. APPLE	3,920.7	71.7		256.0			444.3	385.3	5,078.0	7,638.7	12,019	266.9	399.4	625.4	
THOMPSON GRAPE	621.0	803.4	561.7	51.2	1,939.7	662.8	324.3	30.2	4,994.2	5,731.5	5,980.4	669.8	845.6	827.7	
COSCIA PEAR	586.9	3,150.1		448.4				798.3	4,983.7	6,217.2	5,455.2	576.2	781.8	685.4	
CRIMSON GRAPE	383.0	1,022.0	1,299.1	54.5	1,102.0	202.3	346.8	52.6	4,462.2	5,409.8	5,490.8	647.6	799.2	803.1	
FORELLE PEAR	1,118.0	2,061.9	221.8	521.5	116.5		108.8	114.2	4,262.7	3,203.5	2,149.7	464.3	336.1	259.5	
PINK L. APPLE	124.7	2,917.7	239.9		203.5	80.0			3,565.8	3,204.7	3,825.9	283.0	244.2	298.1	
RED CHIEF APPLE	1,874.4	46.2		166.6				243.7	2,330.9	4,138.5	5,490.3	123.0	215.7	283.4	
WONDERF. PGRANAT.	12.8	993.2		196.0	322.4	709.7	51.1	33.4	2,318.6	3,172.9	2,822.6	472.9	662.7	605.9	
LINERS	36,215	27,411	4,109.2	4,878.2	7,805.6	7,214.0	10,137	7,732.7	105,502	118,123	118,928	9,393.2	10,754	10,370	
CHARTERS		248.9	202.1	3,052.0	6,939.5	1,910.3			12,353	9,163.8	17,907	1,493.3	1,088.7	1,945.7	
LAND FREIGHT	5,228.9								5,228.9	4,948.3	8,472.5	416.1	420.2	582.5	
AIR FREIGHT	237.3	27.6	14.8	0.9	42.1		13.5	2.3	338.5	435.2	417.5	53.9	79.6	80.7	
TOTAL TONS	2012-13	41,681	28,076	4,326.1	7,931.1	14,787	9,124.3	10,150	7,735.0	123,811					
TOTAL TONS	2011-12	47,432	27,660	4,892.3	5,056.5	12,246	12,524	11,258	11,580	132,670					
TOTAL TONS	2010-11	50,166	26,703	5,882.4	5,847.9	13,576	11,129	12,178	20,174		145,725				
TOTAL TH.CASES	2012-13	2,773.8	3,470.9	502.3	759.0	1,358.5	729.9	1,170.9	636.2			11,401			
TOTAL TH.CASES	2011-12	3,202.8	3,849.2	642.5	491.3	1,186.8	884.5	1,154.9	929.5				12,343		
TOTAL TH.CASES	2010-11	3,239.1	3,568.1	700.0	620.0	1,248.3	796.8	1,140.7	1,660.5					12,979	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	GRAPE	PEAR	KIWIS	PGRANAT.	RY. GALA	ABATE FT.	R. GLOBE	GRANNIES	HAYWARD	TOTAL
Frutera Don Marcos Frudonmar S.A.	LAT	8,908.7	1,267.4	1,633.1	366.9		7,266.1		905.9	826.6	334.5	12,585
Columbia Marketing International	NAM	7,148.9		140.0			3,573.9	23.5		317.3		7,488.3
Jac Vandenberg, Inc.	NAM		6,327.2			304.8			214.3			7,368.2
Kiwi Uno Spa.	EUR	356.4	34.1	4,687.5		67.8	183.8	4,043.9				5,145.9
Fruadina Ltda.	LAT	4,143.0	240.5	44.8	24.0		3,286.5		214.9	555.3	9.6	4,517.7
WSW Trading S.A.	LAT	3,570.3		51.8	226.4		1,567.8			358.2	226.4	3,863.5
Maffco Spa.	EUR	42.3	144.6	2,434.1	552.0			881.4	72.7	42.3	552.0	3,334.8
Total Produce B.V.	EUR	349.5	490.9	1,409.0	192.0	518.8	349.5	862.9	137.8		192.0	3,049.5
Shahzad Zafar Vegetable	MID	2,191.8	332.7	351.9	96.0		1,893.4		195.7	235.0	96.0	3,035.1
Nevskaya Co.	EUR	1,114.4	102.3	1,417.1	92.8	33.6	758.0	1,330.8	51.2	283.2	92.8	2,760.2
To Order	EUR	1,091.6	496.6	777.5	116.8	127.8	149.8	633.4	235.1	165.3	116.8	2,610.2
Bee Sweet Citrus, Inc.	NAM											2,609.1
Grupo Dispersa, S.A.	LAT	2,087.9	230.6	9.1	88.4		1,718.8		204.9	169.4	72.0	2,417.7
Cia. Brasileira De Distribucion	LAT	1,965.8		240.9	89.4		1,173.2			17.8	89.4	2,397.3
MFL Munster Fruit Logistics GmbH	EUR	367.9	508.1	1,406.0			9.1	890.0	99.5			2,291.9
Ooo Voskhod	EUR	581.4	424.0	725.2	438.6	17.3	59.3	725.2	361.0	343.6	438.6	2,186.5
Frucht Service Fruchthandels	EUR	379.8	687.8	874.4				541.0	1.5			1,942.1
To Order	MID	1,380.3	166.3	154.9	120.0		991.1		136.8	102.6	120.0	1,821.6
Kingo Fruits Co., Ltd.	FAR	1,083.5	384.6	133.9		33.7	117.3		192.7			1,724.8
Hage International B.V.	EUR	1,440.3		182.2			221.8			613.9		1,622.5
Rio Vista Limitada	NAM		1,530.6									1,530.6
Import. Export. Hermanos Gago S.A.	LAT	1,048.6	240.4	54.1	91.0		670.6		28.3	93.8	83.8	1,528.5
Central Dica S.A. Grupo L/C	EUR	238.1	249.7	1,009.5			238.1		249.7			1,497.3
Fruttital Distribuzione S.R.L.	EUR		17.7	1,364.2				421.1	17.7			1,437.8
Others		18,849	12,906	3,348.8	2,943.8	1,214.8	11,576	865.5	5,553.2	1,435.4	2,804.8	43,046
TOTAL TONS	2012/2013	58,340.0	26,783.0	22,450.0	5,438.1	2,318.6	35,804.0	11,219.0	8,872.9	5,559.7	5,228.8	123,811
TOTAL TONS	2011/2012	65,059.0	27,627.0	19,722.0	5,354.8	3,172.9	38,563.0	9,811.4	8,880.4	5,059.4	5,022.6	132,670
TOTAL TONS	2010/2011	82,118.0	27,687.0	16,528.0	4,541.9	2,845.6	47,260.0	8,736.6	8,617.9	6,787.7	4,369.4	145,725
TOTAL TH.CASES	2012/2013	3,232.0	3,524.1	2,649.2	537.1	472.9	1,920.8	1,399.9	1,128.8	298.1	515.5	11,401
TOTAL TH.CASES	2011/2012	3,510.0	3,831.2	2,458.9	531.8	662.7	2,030.9	1,279.6	1,142.5	270.9	497.5	12,343
TOTAL TH.CASES	2010/2011	4,547.2	3,810.2	2,106.8	531.3	608.2	2,585.5	1,136.8	1,161.5	368.0	514.0	12,979



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		LATIN	EUROPE			FAR	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	AMERIC	CONT	RUS	UK	EAST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	267.0	8,484.3	15,285	7,593.7	584.3	1,613.8	5,584.4	4,887.1	44,299	40,711	45,416	2,513.2	2,308.4	2,573.7
TABLE GRAPES	3,698.6	9,120.5	1,729.2	3,643.3	743.8	1,266.2	6,852.5	5,256.6	27,580	22,950	22,269	3,392.4	2,967.0	2,853.8
PEARS	565.7	1,743.6	7,722.8	4,163.0	72.0	73.2		907.8	15,248	13,511	13,199	1,099.7	968.1	936.4
PLUMS	1,064.9	1,480.0	1,350.0	2,820.3			483.2	1,664.8	142.8	9,005.9	8,501.0	8,287.2	1,118.9	1,067.5
KIWIFRUIT	165.2	606.1	3,091.3	3,217.6	20.8		300.6	369.9	192.6	7,964.1	6,417.7	5,916.8	813.3	671.0
NECTARINES	920.5	1,409.1	842.4	467.7			406.5	549.3		4,595.6	4,542.1	4,924.5	539.0	538.6
CHERRIES	48.8	253.4	72.6	86.5	5.8	192.9	1,745.0			2,404.9	2,983.6	2,345.6	484.1	557.9
PEACHES	449.8	1,073.4	635.0	29.2						2,187.4	2,674.2	2,813.6	245.6	305.0
BLUEBERRIES	86.7	345.8	16.7	17.3				31.3		498.0			177.5	
MANDARINES	157.0	321.5								478.4	461.0	182.0	27.8	26.5
RY. GALA APPLE	81.5	3,391.3	9,203.1	3,747.3		614.0	1,583.4	2,800.1	21,421	18,140	20,127	1,172.4	1,024.7	1,150.6
THOMPSON GRAPE	1,718.2	3,824.9	255.5	1,170.4	436.5	523.4	1,355.6	142.1	9,426.5	7,685.3	8,320.8	1,175.5	1,023.0	1,110.0
R. GLOBE GRAPE		5.3	1,361.0	1,885.8	239.1	17.7	4,767.9	330.4	8,607.2	5,221.8	6,125.5	1,063.2	663.7	766.9
HAYWARD KIWIS	41.6	518.3	2,903.7	3,197.7		300.6	46.4	192.6	7,200.8	5,716.2	5,514.0	734.7	599.0	578.6
PACKHAMS PEAR	23.6	217.9	5,161.0	250.4		73.2			5,726.1	5,383.2	5,423.4	324.8	300.0	310.6
GRANNIES APPLE	84.7	1,744.5	1,618.2	763.0	525.6	359.3		585.1	5,680.4	5,546.3	5,363.8	328.2	320.0	300.5
CRIMSON GRAPE	783.6	2,178.5	51.6	393.6		562.3	489.0	53.1	4,511.7	3,555.9	3,616.4	532.6	446.8	451.2
RICH. D. APPLE			2,224.8	224.5		31.7	324.6	893.3	3,698.9	3,701.6	4,525.7	200.7	194.6	238.2
FUJI APPLE	21.2	898.0	377.2	385.3			1,896.7		3,578.3	3,435.9	2,725.0	200.2	190.4	151.5
FLAME SDL GRAPE	886.2	2,190.7	8.4			91.5			3,176.9	2,096.4	1,955.3	386.6	259.8	238.3
ANGELENO PLUM	106.8	112.3	667.5	1,176.7		236.3	209.5	142.8	2,652.0	2,730.3	2,687.2	317.4	299.7	328.3
ABATE FT. PEAR				2,185.7				330.5	2,516.1	1,194.6	1,392.2	245.2	133.0	140.1
C. PINK APPLE	38.8	1,282.1	4.6	766.9	58.7	326.2			2,477.3	2,264.8	1,823.4	179.5	141.8	123.6
LINERS	1,911.7	12,317	25,391	21,391	1,381.7	4,251.6	16,592	6,656.0	89,892	82,563	80,456	7,573.2	7,085.4	6,615.6
CHARTERS	5,688.6	11,825		17.8	60.1	73.2			17,665	15,402	21,685	2,144.1	1,827.9	2,552.4
LAND FREIGHT			5,358.5	33.0					5,391.5	4,709.8	3,306.2	495.8	448.1	301.5
AIR FREIGHT	58.7	1,179.9	76.0	94.6	5.8	11.5	205.0		1,631.5	1,302.4	1,223.0	248.7	180.7	189.1
TOTAL TONS	2012-13	7,659.0	25,322	30,825	22,088	1,447.6	4,336.3	16,797	6,656.0	115,131				
	2011-12	7,367.0	21,093	25,569	17,479	2,352.6	8,444.9	14,121	7,467.8		103,977			
	2010-11	7,730.7	20,969	21,902	19,801	3,554.3	6,757.1	13,250	12,705			106,671		
TOTAL TH.CASES	2012-13	857.2	2,474.4	2,053.7	2,309.1	138.0	421.1	1,783.9	480.0			10,517		
	2011-12	812.1	1,946.8	1,785.6	2,008.8	174.6	831.8	1,405.5	572.3				9,542.1	
	2010-11	902.7	2,235.4	1,480.9	2,093.7	286.2	658.8	1,191.3	809.6					9,658.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	APPLE	GRAPE	PEAR	PLUM	KIWIS	RY. GALA	THOMPSON	R. GLOBE	HAYWARD	PACKHAMS	TOTAL	
Jac Vandenberg, Inc.	NAM	1,965.5	4,369.8	453.0	869.7		782.9	2,280.1				9,796.3	
Frutera del Litoral Cia. Ltda.	LAT	5,246.4	53.1	2,068.7		205.4	4,582.1	53.1		205.4	503.6	7,700.1	
Imporfénix Ltda.	LAT	2,994.9	159.3	1,691.3	11.9	140.2	1,666.9		159.3	140.2	1,422.0	5,189.8	
Spreafico Francesco e F.lli Spa.	EUR	338.3	160.6	1,712.1	374.8	1,788.2	33.3	63.9	69.1	1,788.2	73.4	4,534.1	
Wal-Mart Stores, Inc.	NAM	1,689.5	865.1	383.6	216.8	539.1	887.1	342.5		539.1	206.3	3,979.4	
To Order	EUR	919.5	1,953.0	138.6	66.4	283.0	279.4	553.0	828.2	283.0	24.0	3,379.9	
Frutera del Litoral Colombia	LAT	1,430.8	17.7	1,474.3	15.1	66.8	1,137.5		17.7	66.8	1,449.8	3,076.6	
Rio Vista Limitada	NAM	19.4	1,874.0	47.1	402.1			1,026.0				3,052.6	
Total Produce B.V.	EUR	1,569.1	498.4	618.9	133.7	47.0	678.1	86.1	243.0	47.0	81.0	3,049.9	
Giumarra Bros Fruit Co., Inc.	NAM	1,766.6	363.7	512.1	81.3		584.4					2,853.4	
Pomina Enterprise Co., Ltd.	FAR	1,184.7	800.2		54.4		117.3		799.0			2,340.2	
Frutiminas Comercio de Frutas Ltda	LAT	1,165.3	47.8	48.5	582.8	71.4			35.4	48.5		2,232.2	
Fullbloom Intl Limited	FAR	1,139.0	882.1		38.8		97.8		872.3			2,062.4	
Fruit Med Srl	MID	1,361.5	35.4	270.5		115.7	805.8		35.4	115.7		1,783.0	
Mekan International, Inc.	FAR	1,111.8	619.1		22.0		97.8		619.1			1,752.9	
Fruchthansa GmbH	EUR	273.6	159.1	42.0	1,144.4		190.9	89.3	53.1			1,701.2	
To Order	NAM	443.2	991.9	18.8		87.7	140.2					1,659.2	
Capespan Continent NV	EUR	444.7	337.5	347.1	394.0	20.0	240.6	116.6	62.0	20.0		1,607.5	
Fresh Fruit Com. General Trad.	MID	1,251.1	93.7	88.2	61.2	26.9	547.4	28.1	65.6	26.9		1,521.1	
Shenzhen City Trading Company	FAR	117.3	318.8		580.5		117.3		301.1			1,347.0	
Giumarra International Marketing	NAM	106.5	858.8	183.1	50.4		106.5	813.5				1,213.0	
Fruticola Cacique Ltda.	LAT	89.4	205.1		145.5	460.3			205.1	460.3		1,143.5	
Jeicy Fruit S.A.	LAT	586.5	18.7	510.2			284.0		18.7		389.2	1,115.4	
Produce Services of America, Inc.	NAM	110.2	512.0		244.3		36.7	120.6				1,097.8	
Others		16,974	11,385	4,640.1	3,515.9	4,112.5	8,006.8	3,853.6	4,223.0	3,459.7	1,576.8	45,943	
TOTAL TONS	2012/2013		44,299.0	27,580.0	15,248.0	9,005.9	7,964.1	21,421.0	9,426.5	8,607.2	7,200.8	5,726.1	115,131
	2011/2012		40,711.0	22,950.0	13,511.0	8,501.0	6,417.7	18,140.0	7,685.3	5,221.8	5,716.2	5,383.2	103,977
	2010/2011		45,416.0	22,269.0	13,199.0	8,287.2	5,916.8	20,127.0	8,320.8	6,125.5	5,514.0	5,423.4	106,671
TOTAL TH.CASES	2012/2013		2,513.2	3,392.4	1,099.7	1,118.9	813.3	1,172.4	1,175.5	1,063.2	734.7	324.8	10,517
	2011/2012		2,308.4	2,967.0	968.1	1,067.5	671.0	1,024.7	1,023.0	663.7	599.0	300.0	9,542.1
	2010/2011		2,573.7	2,853.8	936.4	1,111.0	620.7	1,150.6	1,110.0	766.9	578.6	310.6	9,658.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE			NORTH AMERICA		FAR	LATIN	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	UK	EAST	WEST	EAST	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	13,900	740.7	6,446.3	12,260	2,557.3	7,722.2	7,588.3	6,790.9	58,006	54,648	59,321	3,602.4	3,549.3	3,890.1
KIWI FRUIT	8,976.7	538.6	1,879.2	1,618.0	1,824.1	2,146.1	1,302.3	287.4	18,572	14,243	10,231	2,288.7	1,803.0	1,370.2
PEARS	11,340	126.7	674.9	1,685.7	41.8	195.0	2,863.3	676.0	17,604	14,110	12,936	1,716.7	1,438.3	1,242.6
TABLE GRAPES	2,617.1	131.9	172.3	2,840.2	256.5	1,259.6	286.2	426.1	7,989.9	10,928	8,594.4	1,181.0	1,658.6	1,314.1
PLUMS	2,183.6	64.5	300.0	367.5	189.5	854.4	272.6	61.3	4,293.4	4,477.3	4,193.6	669.7	692.3	636.1
CHERRIES	363.3	10.2	110.9	402.5	230.2	2,949.5	20.2	24.5	4,111.2	4,281.2	3,131.5	921.3	1,016.7	629.8
BLUEBERRIES	6.0			335.4		235.7	1.0		578.1	253.3		258.7	108.7	
CLEMENTINES				288.0	41.9				329.9	994.0	547.2	20.6	67.7	36.0
MANDARINES				203.6					203.6	115.2		13.0	7.2	
NECTARINES						115.2			115.2			12.8		
RY. GALA APPLE	5,646.6	64.2	2,972.3	4,912.9	289.3	966.2	3,184.3	5,559.7	23,595	23,373	27,420	1,405.7	1,408.6	1,770.1
HAYWARD KIWI	8,819.7	517.6	1,855.2	1,348.5	1,467.5	1,414.2	1,191.9	287.4	16,902	12,365	9,365.8	2,077.0	1,577.7	1,261.2
GRANNIES APPLE	1,826.0	365.0	914.4	1,207.4	338.9		1,807.5	836.8	7,296.1	5,970.9	6,085.0	449.1	340.6	356.2
ABATE FT. PEAR	6,404.9	39.6	485.1	21.4	20.4		1.1	308.8	7,281.3	6,073.6	5,027.7	838.7	743.7	603.7
FUJI APPLE	226.4			455.8	48.5	4,655.2	57.0		5,442.9	2,569.9	4,871.8	288.5	136.3	255.3
BRAEBURN APPLE	1,736.1	21.3	1,202.2	2,146.0	154.6		16.5		5,276.7	6,452.5	6,147.5	368.7	551.5	498.8
PACKHAMS PEAR	2,020.1	87.1		429.1	21.4	120.7	2,221.6		4,900.1	3,463.6	3,897.2	298.4	221.2	242.8
C. PINK APPLE	1,639.7		743.2	1,529.8	325.1		53.1		4,291.0	2,221.5	1,775.2	309.4	137.8	115.8
BING CHERRY	267.0	9.6	31.5	295.0	230.1	2,553.7	20.2	23.8	3,430.9	3,787.1	2,978.8	779.5	899.4	602.3
NOT DEF APPLE	41.4	79.0	17.9	1,166.0	1,255.0		830.3		3,389.7	861.2	834.9	184.1	50.9	65.6
CRIMSON GRAPE	595.0		128.3	1,580.2	93.7	361.8	22.2	21.6	2,802.9	3,683.1	2,759.4	407.2	572.4	424.8
RICH. D. APPLE	311.4	211.1				362.8	1,371.0	374.6	2,630.8	3,039.9	3,621.4	143.4	181.5	212.3
R. GLOBE GRAPE	1,262.1	51.2				297.0	241.4	249.0	2,100.8	2,893.8	1,929.5	318.3	401.5	282.3
LINERS	38,110	853.3	9,553.5	16,486	4,436.5	15,341	10,403	8,281.8	103,464	95,674	89,583	9,620.6	9,322.4	7,981.9
CHARTERS	1,086.9	749.0		3,270.0	704.8				5,810.7	6,364.0	8,119.2	758.1	746.9	1,014.9
LAND FREIGHT	92.9	1.6	1.0	48.6		8.6	1,923.1	0.6	2,076.3	2,099.0	1,270.7	197.5	243.6	106.0
AIR FREIGHT	167.2	8.6	29.0	225.5		128.5	16.0	23.8	598.6	483.7	473.6	141.7	106.5	89.5
TOTAL TONS	2012-13	39,492	1,612.5	9,583.5	20,030	5,141.3	15,478	12,342	8,306.3	111,985				
TOTAL TONS	2011-12	36,816	860.7	10,755	19,122	4,618.1	14,590	10,401	7,457.0	104,621				
TOTAL TONS	2010-11	35,777	981.8	11,156	14,892	3,963.7	15,157	10,464	7,054.1		99,447			
TOTAL TH.CASES	2012-13	4,457.9	126.4	922.8	1,553.8	406.1	1,847.0	772.8	636.5			10,723		
TOTAL TH.CASES	2011-12	4,333.9	67.4	1,002.5	1,496.9	393.5	1,815.1	684.8	625.3				10,419	
TOTAL TH.CASES	2010-11	4,126.9	60.1	985.5	1,251.6	325.3	1,202.4	630.6	609.8					9,192.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	PEAR	GRAPE	PLUM	RY. GALA	HAYWARD	GRANNIES	ABATE FT.	FUJI	TOTAL
OGL Food Trade GmbH	EUR	8,169.8	2,733.7	3,688.5	920.0	1,064.5	4,199.3	2,733.6	1,453.1	2,133.6		16,577
Sbrocco International, Inc.	NAM	7,243.3	44.8	1,303.3	1,806.6	48.4	3,323.3	44.8	750.8		369.8	10,559
Wescott Agri Products	NAM	5,853.8					1,109.9		330.8		113.1	5,853.8
Abdullah Abbar & Sons Cold Storage	MID	4,840.9	249.7	244.8	238.2		3,895.5	249.7	596.4			5,613.7
SFI Rotterdam B.V.	EUR	1,337.1	733.8	1,705.5	286.7	347.3	385.3	733.8	161.0	1,112.4		4,416.4
Nico de Jong B.V.	EUR	1,225.2	661.0	1,016.9	515.0	582.1	299.6	661.0	200.8	524.0		4,002.8
Frutas E. Sánchez S.L.	EUR	1,931.9	18.8	731.8	249.2	214.3	783.4	18.8	250.1	23.8	226.4	3,496.6
Fullbloom Intl Limited	FAR	3,063.8	153.3		35.4		138.3	153.3			2,228.8	3,384.3
Sife Spa.	EUR	380.0	416.2	1,752.0	41.1	95.5	82.0	416.2	127.5	1,436.5		2,700.5
Regatta Tropicals Ltd.	NAM		1,876.9			158.2		1,876.9				2,411.8
Frutera del Litoral Colombia	LAT	1,342.2	120.0	666.8	53.1		774.4	97.9	263.0			2,183.4
Produce One Inc.	FAR	2,015.9	17.8		18.7		19.8				1,373.7	2,052.4
Edeka Fruchtkontor GmbH	EUR	964.9	440.5	441.6	64.7		241.7	440.5		314.9		1,911.7
Kiwi World S.A.	EUR		1,819.1					1,730.7				1,819.1
W.M. Morrison Produce Ltd.	EUR	864.9	768.7	133.5	1.8		310.2	744.7	94.3			1,768.9
Fresh Connection Fruchtimport GmbH	EUR	562.4		899.7	288.7		141.7		76.4	567.0		1,750.8
Tesco	EUR	1,600.2		18.8			691.1					1,619.0
Mc Garlet S.R.L.	EUR	93.6	342.7	790.1	42.1	132.3	53.5	342.7	40.1	424.6		1,431.8
Frutera del Litoral Cia. Ltda.	LAT	869.6	68.6	478.5			243.6	24.5	242.2			1,425.8
To Order	FAR	371.8	487.8		35.9	46.1	59.3	341.4			61.2	1,063.1
Importfruit Ltda.	LAT	668.3	73.4	185.6			344.5	73.4	126.8			927.4
Shanghai New Long March Intl Trade Co., Ltd.	FAR	19.8	49.0		17.7	163.3	19.8	49.0				918.5
Western Fresh Marketing Inc.	NAM		861.9					529.1				861.9
Shenzhen City Trading Company	FAR	79.0			106.3	271.3	79.0					853.7
Others		14,507	6,634.8	3,546.4	3,268.4	1,170.0	6,400.2	5,640.0	2,582.8	744.5	1,070.0	32,381
TOTAL TONS	2012/2013	58,006.0	18,572.0	17,604.0	7,989.9	4,293.4	23,595.0	16,902.0	7,296.1	7,281.3	5,442.9	111,985
TOTAL TONS	2011/2012	54,648.0	14,243.0	14,110.0	10,928.0	4,477.3	23,373.0	12,365.0	5,970.9	6,073.6	2,569.9	104,621
TOTAL TONS	2010/2011	59,321.0	10,231.0	12,936.0	8,594.4	4,193.6	27,420.0	9,365.8	6,085.0	5,027.7	4,871.8	99,447
TOTAL TH.CASES	2012/2013	3,602.4	2,288.7	1,716.7	1,181.0	669.7	1,405.7	2,077.0	449.1	838.7	288.5	10,723
TOTAL TH.CASES	2011/2012	3,549.3	1,803.0	1,438.3	1,658.6	692.3	1,408.6	1,577.7	340.6	743.7	136.3	10,419
TOTAL TH.CASES	2010/2011	3,890.1	1,370.2	1,242.6	1,314.1	636.1	1,770.1	1,261.2	356.2	603.7	255.3	9,192.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE			LATIN AMERIC	FAR EAST	NORTH AMERICA		MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	UK			WEST	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	14,863	2,303.3	3,086.7	15,030	7,869.8	1,283.2	5,634.7	1,886.8	51,957	52,334	66,533	2,977.3	2,970.9	3,781.7
KIWIFRUIT	7,605.1	1,612.0	1,194.4	2,884.6	1,140.3	1,619.7	2,880.3	2,035.9	20,972	24,491	19,522	2,395.7	2,682.8	2,209.0
PLUMS	2,306.0	768.5	947.9	1,970.5	4,921.3	233.3	739.6	474.5	12,362	11,135	12,930	1,562.9	1,415.3	1,612.7
CHERRIES	211.9	1.8	62.5	830.5	4,507.4	256.8	508.6	3.2	6,382.8	10,154	7,923.0	1,247.4	2,016.0	1,481.7
PEARS	1,105.2	45.4		1,796.5		490.8	645.1	217.0	4,300.0	5,219.9	6,000.4	279.6	319.8	365.3
NECTARINES	234.4	78.1	22.2	384.8	426.3	316.0	320.1		1,781.9	1,666.4	1,900.9	221.7	210.6	243.1
PEACHES	48.2			1,068.4		259.8	339.8		1,716.2	1,843.9	2,096.7	200.6	215.1	255.9
BLUEBERRIES	250.7		58.5	3.6	320.8	247.4	391.6		1,272.6	739.5		643.5	331.8	
PLUMCOTS			16.7		132.0				148.7	192.0	232.7	15.0	19.5	24.7
TABLE GRAPES	15.0			16.1				37.4	68.4		125.2	8.3		15.3
RY. GALA APPLE	8,002.8	765.9	1,340.5	10,680	2,348.4	816.8	3,829.2	1,289.0	29,073	25,635	34,246	1,645.1	1,432.1	1,947.3
HAYWARD	7,509.1	1,564.0	1,194.4	2,759.4	1,032.9	1,576.1	2,776.9	2,020.7	20,433	23,971	19,191	2,337.7	2,624.7	2,173.4
GRANNIES APPLE	2,880.6	867.6	388.8	1,041.5	2,060.5	185.5	996.0	113.8	8,534.4	7,992.5	9,493.8	494.6	454.8	543.1
ANGELENO PLUM	1,327.6	598.1	598.6	1,305.1	1,884.7	32.3	284.0	474.5	6,504.8	5,743.7	7,026.4	856.1	750.5	886.3
RED CHIEF APPLE	401.6	280.0		2,443.0	210.3			224.2	3,559.1	7,376.2	10,327	192.4	395.6	550.2
BING CHERRY	75.3	1.8	32.4	829.3	1,666.2	218.0	485.7		3,308.6	4,601.9	7,827.2	648.6	918.8	1,470.9
LARRY ANN PLUM	475.1	110.4	117.1	155.7	1,502.2	72.1	36.9		2,469.4	1,887.0	2,687.0	297.6	225.5	331.3
PINK L. APPLE	1,865.3		509.9		58.9				2,434.1	1,672.2	1,346.9	176.6	146.2	115.7
FUJI APPLE	173.6	0.6		42.5	1,784.7	169.7	51.7		2,222.8	2,682.8	2,928.0	114.5	136.9	158.0
PACKHAMS PEAR	635.3			1,400.4					2,035.6	2,806.9	2,898.0	119.7	157.0	168.9
RICH. D. APPLE	456.8	159.3		656.9	443.5			246.5	1,963.0	2,347.5	4,445.4	110.2	129.0	245.6
BRAEBURN APPLE	348.7	45.8	795.1			94.8	360.1		1,644.5	1,458.7	702.6	98.6	87.5	44.2
LAPINS CHERRY	50.5		21.3	0.6	1,486.0	0.06	0.06	1.7	1,560.2	2,956.0		308.3	579.5	
LINERS	26,052	3,886.7	5,282.5	16,851	18,778	3,673.7	9,467.2	4,651.6	88,643	92,919	100,277	7,869.1	8,427.5	8,133.4
LAND FREIGHT	132.6		31.5	7,031.0	63.4		72.3		7,330.8	6,368.7	7,574.8	834.2	625.0	668.2
CHARTERS	243.3	920.6	66.0		28.8	940.1	1,702.2	3.2	3,904.3	7,816.6	8,348.0	546.7	937.3	960.1
AIR FREIGHT	70.9	1.8	8.9	149.3	447.3	93.1	225.6		996.9	798.3	1,185.9	306.5	215.9	248.8
TOTAL TONS	2012-13	26,671.1	4,809.1	5,388.8	24,031.1	19,318.1	4,706.9	11,467.1	4,654.8	101,047.1				
	2011-12	27,624	5,119.0	5,031.2	31,481	19,226	5,450.8	9,656.3	4,246.9		107,903			
	2010-11	32,362	5,088.0	4,508.7	34,939	18,894	3,543.9	7,572.2	10,347			117,385		
TOTAL TH.CASES	2012-13	2,639.7	377.5	468.8	1,730.8	2,230.9	517.1	1,057.9	547.4			9,570.2		
	2011-12	2,839.2	409.1	543.9	2,065.0	2,189.0	676.0	1,021.8	457.1				10,206	
	2010-11	3,087.4	398.5	443.7	2,153.1	1,769.2	408.6	802.6	930.0					10,011

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	PLUM	CHERRY	PEAR	RY. GALA	HAYWARD	GRANNIES	ANGELENO	RED CHIEF	TOTAL
New World Fruit Traders B.V.	EUR	2,939.7	1,779.4	656.9	152.7	514.0	1,537.2	1,779.4	618.6	381.4	55.1	6,253.3
The Oppenheimer Group	NAM	1,815.7	1,230.9	656.1	54.7	437.8	1,207.0	1,210.7	265.1	222.0		4,955.2
Frutera del Litoral Cia. Ltda.	LAT	3,621.0	50.4	47.1	68.8	176.3	2,973.4	24.0	103.2	47.1	400.1	3,963.5
Frutera del Litoral Colombia	LAT	3,587.7	46.4			322.6	2,468.4	22.4	112.8		779.5	3,956.7
Shenzhen Hengguangli Imp. Exp.	FAR	620.3		1,812.8	1,206.9		222.4		397.9	238.4		3,650.5
Wescott Agri Products	NAM	2,505.5					1,557.2		439.5			2,505.5
Shenzhen Youdecheng Trading Co	FAR	702.2		1,104.4	469.6		384.1		318.1	394.0		2,299.6
Prodmarket Ltd.	EUR	1,249.0	529.6	230.5			319.2	481.6	395.2	161.7	227.7	2,053.7
IV G White (Sales) Ltd.	EUR	1,448.1	384.0	135.8			797.6	384.0	38.7	49.4		1,967.9
Bengard Marketing	NAM	423.9		233.3	199.3	490.8	276.2			32.3		1,923.1
Kingo Fruits Co., Ltd.	FAR	1,502.5		96.0	87.5					96.0		1,857.5
ICA Sverige AB	EUR	1,664.6	130.1				1,521.9	130.1				1,794.7
To Order	EUR	1,344.4	211.2	44.8		178.7	628.4	211.2	377.4	20.8	17.0	1,779.1
Imporfénix Ltda.	LAT	1,028.1				2.2	642.3	949.1	44.7		6.4	1,672.6
LordMayor S.A. de C.V.	LAT	60.6	192.0	188.8	15.4		60.6	192.0		68.8		1,657.0
Stellar Distributing, Inc.	NAM		1,633.2					1,549.1				1,633.2
Mayout S.A. de C.V.	LAT	1,547.0	48.0				1,547.0	48.0				1,595.0
Shenzhen City Trading Company	FAR	672.9	120.0	72.0	551.3		141.5	120.0	531.4	72.0		1,474.7
Dalian Yidu Group Co., Ltd	FAR	40.4	43.4	96.0	1,208.9			24.0	40.4	96.0		1,412.1
Cia. Brasileira De Distribucion	LAT	397.8	470.5	253.4	225.4		209.8	470.5	22.0	134.7	147.7	1,373.6
Shenzhen Jietongfa Shiyi Ltd.	FAR	707.8	160.0	432.0			222.4	120.0	485.4	363.5		1,299.8
Vogelaar Vredehof B.V.	EUR	1,288.5					774.0		183.6			1,288.5
NGK Trading Co.	FAR	1,079.6	150.5	24.0	6.6		461.9	150.5	4.3	24.0	182.6	1,260.6
Frutera Del Litoral Peru S A C	LAT		899.7	24.0			141.5	24.0	80.9		374.0	1,223.2
Others		20,810	13,769	6,277.8	2,133.7	1,238.1	10,672	13,492	4,075.3	4,102.6	1,369.0	46,196
TOTAL TONS	2012/2013	51,957.0	20,972.0	12,362.0	6,382.8	4,300.0	29,073.0	20,433.0	8,534.4	6,504.8	3,559.1	101,047.1
	2011/2012	52,334.0	24,491.0	11,135.0	10,154.0	5,219.9	25,635.0	23,971.0	7,992.5	5,743.7	7,376.2	107,903
	2010/2011	66,533.0	19,522.0	12,930.0	7,923.0	6,000.4	34,246.0	19,191.0	9,493.8	7,026.4	10,327.0	117,385
TOTAL TH.CASES	2012/2013	2,977.3	2,395.7	1,562.9	1,247.4	279.6	1,645.1	2,337.7	494.6	856.1	192.4	9,570.2
	2011/2012	2,970.9	2,682.8	1,415.3	2,016.0	319.8	1,432.1	2,624.7	454.8	750.5	395.6	10,206
	2010/2011	3,781.7	2,209.0	1,612.7	1,481.7	365.3	1,947.3	2,173.4	543.1	886.3	550.2	10,011



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		MIDDLE	EUROPE			FAR	LATIN	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	EAST	CONT	RUS	UK	EAST	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	4,863.5	23,588	1,804.1	7,097.4	528.8	130.1	11,061	754.7	49,827	45,327	48,847	6,225.2	5,793.2	6,256.4
APPLES		1,196.2	15,603	2,447.8	990.1	130.0	1,211.5	2,575.6	24,154	17,997	22,308	1,280.3	959.4	1,217.4
PEARS		459.6	857.1	1,525.3	19.7			483.0	3,344.7	3,078.4	3,425.3	305.9	249.9	282.5
PLUMS	106.3	1,195.5	896.2	19.8		124.3	19.9	716.3	3,078.2	2,444.9	3,388.2	346.8	273.7	416.1
KIWI FRUIT			472.0	1,052.1	157.2	71.9	246.1	77.8	2,077.0	1,562.1	1,388.4	266.0	196.4	177.1
CHERRIES	63.5	408.7	31.4	82.4		26.2	968.0	296.0	1,876.2	3,224.9	2,179.2	377.0	656.1	432.9
NECTARINES	130.5	1,205.6					193.1	294.8	1,823.9	2,103.2	2,514.8	199.8	232.5	294.1
PEACHES	230.1	800.0						227.0	1,257.2	1,402.6	2,147.5	143.6	166.8	268.7
LEMONS							122.7		122.7	146.9		7.2	8.6	
AVOCADOS										774.1	783.1		69.1	69.9
R. GLOBE GRAPE	66.9	600.4	1,536.5	4,444.1	193.1		5,935.0	554.2	13,330	11,210	9,750.1	1,695.4	1,461.4	1,320.5
CRIMSON GRAPE	1,302.3	6,407.1	157.6	1,021.6	335.7	76.8	1,600.8	29.3	10,931	11,185	10,945	1,374.2	1,444.1	1,377.1
THOMPSON GRAPE	1,057.4	5,016.8		1,317.1		5.0	1,954.8	135.8	9,487.0	7,899.7	9,097.9	1,189.1	1,037.8	1,199.7
RICH. D. APPLE			5,712.0	894.1	271.1		884.0	1,675.3	9,436.5	7,705.0	10,761	497.1	400.0	582.5
GALA APPLE		690.5		284.1			179.0	390.9	7,250.8			378.3		
FLAME SDL GRAPE	1,371.3	4,303.1	51.8				201.6		5,927.8	8,382.5	9,451.3	723.4	1,023.5	1,156.0
GRANNIES APPLE		404.8	2,246.3	789.1	654.8	21.2	148.4	454.9	4,719.4	3,022.4	3,620.9	251.7	164.9	203.1
NOT DEF GRAPE	321.2	2,796.5		174.3			1,277.8		4,587.5	550.7	381.2	553.3	68.7	46.3
SUGRAONE GRAPE	623.1	2,539.1						17.7	3,179.9	3,689.1	6,060.0	385.9	453.4	753.5
HAYWARD KIWIS			472.0	1,006.0	157.2	71.9	246.1	77.8	2,030.9	1,517.3	1,364.4	261.4	191.9	174.7
RY. GALA APPLE		100.9	1,807.6	39.0				54.6	2,002.1	6,290.0	7,292.6	104.8	337.5	393.8
BING CHERRY	60.7	348.5	31.4	82.4			26.2	857.4	1,644.3	3,000.5	2,089.9	334.8	613.6	417.5
ANGELENO PLUM	1.9	239.8	792.4				53.4	477.6	1,565.1	1,153.6	1,456.6	175.6	125.7	173.8
LINERS	66.9	1,098.9	16,268	7,287.0	1,695.7	221.9	13,753	3,661.7	44,053	38,390	37,153	4,138.0	3,702.6	3,379.5
CHARTERS	5,309.2	27,686	3,383.5	4,915.4			254.4		41,549	37,864	48,534	4,786.9	4,688.0	5,875.7
LAND FREIGHT								1,747.7	1,747.7	1,626.8	1,143.2	179.3	174.4	123.8
AIR FREIGHT	17.9	68.2	11.8	22.4		6.2	69.2	15.7	211.5	180.0	151.7	47.5	40.7	36.1
TOTAL TONS	2012-13	5,394.0	28,853	19,664	12,225	1,695.7	482.6	13,822	5,425.1	87,561				
	2011-12	5,728.0	28,098	13,796	9,959.6	207.1	539.5	14,942	4,727.1	78,061				
	2010-11	9,011.8	33,384	15,624	11,785	215.3	1,086.4	10,869	4,899.0		86,981			
TOTAL TH.CASES	2012-13	664.7	3,371.1	1,431.9	1,381.7	135.4	63.1	1,675.6	428.3			9,151.7		
	2011-12	702.8	3,292.2	983.6	1,242.8	17.2	80.9	1,884.4	398.3			8,605.7		
	2010-11	1,118.6	3,928.9	1,111.1	1,347.7	17.9	143.8	1,397.9	343.4				9,415.1	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	APPLE	PEAR	PLUM	KIWIS	R. GLOBE	CRIMSON	THOMPSON	RICH. D.	GALA	TOTAL
Del Monte Fresh Produce N.A., Inc.	NAM	28,436	569.9	459.6	1,301.8		667.3	7,709.4	6,074.2		367.4	33,605
Del Monte Saudi Arabia Co Ltd	MID	1,127.1	7,682.5	95.5	369.9	55.3	1,016.5	94.4		2,121.5	3,389.4	9,330.3
Del Monte Fresh Produce B.V.	EUR	5,935.5	1,222.7	1,399.6	144.1	115.9	3,437.8	904.1	1,322.2	409.7	284.1	8,906.0
Del Monte Fresh Produce (Korea) Ltd.	FAR	8,440.5				246.1	3,854.7	1,106.9	1,954.8			8,811.3
Del Monte Foods UAE	MID	492.5	2,655.8	743.7	236.9	18.4	370.4	47.8		840.7	1,533.4	4,172.5
To Order	EUR	1,185.5	1,225.3	54.0		799.2	779.2	314.9		446.0		3,267.6
To Order	MID		2,643.0			256.8				1,273.5	432.7	2,899.9
Shenzhen Rong Xin Fu Tong Trad	FAR	2,212.8			19.9		1,717.2	467.3				2,232.7
Del Monte Fresh Produce International Inc.	MID	71.1	1,303.6	17.9	267.5	65.4	51.6			655.9	217.3	1,725.5
IG International	FAR	88.6	1,090.7				88.6			836.1	106.2	1,179.9
To Order	LAT	58.6	650.0	195.8	22.2	24.0	58.6			353.9	158.8	972.8
Honey Fruit	LAT		605.1	140.5	4.3					435.3	58.9	750.0
Ooo Temp	EUR	336.5	342.4			66.8	124.0	212.5		185.5		745.7
Abdul Hafeez Mohamed	MID		717.0							611.1		717.0
To Order	NAM		626.3								323.1	626.3
Perboni & Perboni Ltda.	LAT	58.5	173.3		268.3		29.3	9.2	20.1	34.1	66.4	608.9
Frutera del Litoral Cia. Ltda.	LAT	37.9	244.5	49.0	9.7		20.2			244.5		575.0
Pan Emirates Food	MID	113.4	318.3		22.0	76.0	98.0	15.4		121.3	48.5	529.7
Shenzhen Dare Stone Industrial	FAR	35.4					35.4					528.9
Del Monte France S.A.	EUR	140.4	140.8			164.4	139.5	0.9				459.7
LPD Import Export	LAT	160.6	154.8		112.8	11.4	120.4	20.1	20.1	120.7		439.7
Frutera del Litoral Colombia	LAT	35.4	256.1	24.5			35.4			197.8		399.7
Dm Spain	EUR	87.6	209.2	54.0			87.6			83.2		396.1
Covering Industrial Corp.	FAR											348.5
Others		773.8	1,322.5	110.6	298.9	131.9	598.5	28.3	95.6	465.7	264.4	3,331.9
TOTAL TONS	2012/2013	49,827.0	24,154.0	3,344.7	3,078.2	2,077.0	13,330.0	10,931.0	9,487.0	9,436.5	7,250.8	87,561
	2011/2012	45,327.0	17,997.0	3,078.4	2,444.9	1,562.1	11,210.0	11,185.0	7,899.7	7,705.0		78,061
	2010/2011	48,847.0	22,308.0	3,425.3	3,388.2	1,388.4	9,750.1	10,945.0	9,097.9	10,761.0		86,981
TOTAL TH.CASES	2012/2013	6,225.2	1,280.3	305.9	346.8	266.0	1,695.4	1,374.2	1,189.1	497.1	378.3	9,151.7
	2011/2012	5,793.2	959.4	249.9	273.7	196.4	1,461.4	1,444.1	1,037.8	400.0		8,605.7
	2010/2011	6,256.4	1,217.4	282.5	416.1	177.1	1,320.5	1,377.1	1,199.7	582.5		9,415.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	LATIN	EUROPE			MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	EAST	AMERIC	CONT	RUS	UK	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	32,892	7,613.4	14,104	4,616.5	1,196.2	1,266.3	234.2	173.5	62,096	58,118	61,426	7,595.5	7,175.6	7,547.4
KIWIFRUIT	687.7	268.8	1,433.6	3,259.6	1,644.6	644.8	358.4	146.8	8,444.3	6,609.2	7,477.0	853.8	663.7	768.1
ORANGES	3,196.6	2,184.4	108.0	518.2	921.6				6,928.8	7,676.9	4,916.7	554.0	593.9	358.7
CLEMENTINES	4,114.0	2,206.8		9.1	100.8		60.5		6,491.1	6,671.9	5,240.0	419.4	433.8	414.4
CHERRIES	458.5	52.4	1,327.7	87.3	13.7		1.3		1,940.9	3,228.0	4,532.5	453.8	684.6	920.7
POMME GRANATES	290.3	245.3			239.7	79.6		66.5	921.5	1,422.3	967.9	170.0	300.1	239.1
PLUMS	17.3		116.2	238.5		23.0			395.0	391.7	316.1	44.3	43.5	35.1
AVOCADOS	86.0								86.0	1,339.1	1,786.9	5.3	97.3	148.1
MANDARINES	20.2								20.2			1.3		
QUINCES	18.7								18.7			3.4		
R. GLOBE GRAPE	1,077.6	234.2	7,647.3	3,585.6	547.6	676.6		84.7	13,854	11,565	10,649	1,696.5	1,414.6	1,287.2
CRIMSON GRAPE	8,209.5	1,652.8	2,920.2	302.2	310.6	159.5		85.1	13,640	14,196	14,686	1,688.6	1,772.5	1,820.3
THOMPSON GRAPE	7,966.7	1,962.5	2,061.3	535.8	192.2	319.4	234.2		13,272	11,167	12,839	1,623.9	1,386.0	1,604.5
FLAME SDL	7,282.8	1,764.8	24.8						9,072.3	10,268	10,994	1,106.9	1,260.1	1,339.0
HAYWARD KIWIS	668.8	268.8	1,433.6	3,259.6	1,622.2	603.7	358.4	146.8	8,361.9	6,559.7	7,346.6	845.1	658.7	755.1
SUGRAONE GRAPE	4,284.1	909.5	7.1	66.6	128.7	84.0			5,480.0	4,332.7	6,325.0	674.3	539.3	774.3
CLEMENUL. CLEMENT	3,469.1	1,794.8		9.1	100.8		60.5		5,434.2	5,482.7	4,197.1	350.7	356.6	343.4
NAVEL LT. ORANGE	1,330.9	1,955.5	107.8	86.4	729.6				4,210.1	4,049.8	1,547.8	365.6	345.9	129.7
AUT. RY. GRAPE	1,535.5	448.7	1,147.6	79.3		6.2		3.7	3,221.0	3,583.9	3,075.4	369.7	435.1	374.9
NAVELS ORANGE	1,757.2	148.0		431.8	189.4				2,526.5	3,496.2	3,216.8	175.4	239.3	218.9
O. ROSE GRAPE	1,343.5	364.9		22.1					1,730.5	1,290.9	819.4	212.5	160.2	99.9
BING CHERRY	344.8	30.1	1,023.5	87.0	13.7		1.3		1,500.2	2,666.8	3,912.6	358.4	562.9	795.4
ORONULE CLEMENT	610.2	408.5							1,018.6	1,182.3	1,035.6	66.2	76.8	70.5
LINERS	10,056	5,430.6	17,080	4,449.0	3,966.3	1,344.4	653.1	386.9	43,366	42,543	35,868	4,722.1	4,598.8	4,024.1
CHARTERS	31,608	7,132.7				669.3			39,410	39,158	46,244	4,822.9	4,931.5	5,847.9
LAND FREIGHT	16.8			4,212.9	136.7				4,366.4	3,592.3	4,288.5	518.4	422.8	485.1
AIR FREIGHT	103.3	7.8	9.0	49.5	13.7		1.3		184.5	164.6	397.4	35.3	39.4	82.6
TOTAL TONS	2012-13	41,783	12,571	17,089	8,729.2	4,116.6	2,013.7	654.4	386.9	87,344				
	2011-12	38,477	14,550	14,785	10,224	3,264.5	1,712.9	2,405.8	38.9	85,458				
	2010-11	38,168	15,939	13,751	9,465.3	4,667.5	2,766.9	1,933.8	106.8		86,798			
TOTAL TH.CASES	2012-13	4,697.0	1,368.5	2,197.4	997.5	465.9	243.6	68.6	62.4			10,101		
	2011-12	4,220.9	1,622.4	1,971.1	1,180.7	432.1	242.0	312.4	10.8			9,992.5		
	2010-11	4,438.0	1,864.2	1,784.6	1,072.5	647.4	374.4	243.5	15.1					10,440

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	ORANGE	CLEMENT	CHERRY	R. GLOBE	CRIMSON	THOMPSON	FLAME SDL	HAYWARD	TOTAL
Kopke Jr. Inc., William H.	NAM	25,476	41.3	1,762.0	1,638.5	350.9	995.6	6,399.3	7,434.3	5,214.1	22.4	29,478
Safco of America LLC	NAM	8,927.9		1,707.5	2,105.8	50.8	110.0	1,486.3	1,485.0	2,688.1		12,792
Wal-Mart Stores, Inc.	NAM	5,488.3	20.8	1,115.1	1,461.4	38.9		1,802.4	1,009.9	939.3	20.8	8,232.6
Jimwon Trading Co., Ltd.	FAR	4,902.3	201.6	108.0			1,240.8	1,641.1	1,922.8			5,211.9
Shenzhen Rong Xin Fu Tong Trad	FAR	3,181.7	291.2				2,545.9	53.9				3,565.0
Shanghai Oheng Imp. & Exp. Co Lt	FAR	1,379.7	448.0				949.1	36.0	1.2		448.0	1,850.8
Union Co., Ltd.	FAR	1,527.5					715.3	641.9	104.0	6.3		1,527.5
DNE World Fruit Sales	NAM	18.7	22.4	774.8	709.0						22.4	1,524.9
Frutera del Litoral Cia. Ltda.	LAT	643.9	179.2	453.4			629.2				179.2	1,322.6
Bama	EUR	339.3		921.6			25.2	203.9	31.1			1,260.9
To Order	FAR	810.8	67.2			0.9	647.2	45.3	17.7		67.2	878.9
To Order	EUR	320.3	417.2			0.8	167.3	37.3	96.2		376.1	867.8
Dalian Yidu Group Co., Ltd	FAR	600.5				255.9	455.2	17.7				856.3
Stellar Distributing, Inc.	NAM		784.0								784.0	805.5
Frutera del Litoral Colombia	LAT	617.5	114.2				617.5				114.2	731.7
Grupo Benassi	LAT	385.6	293.3			30.4	106.4	114.4	122.6		293.3	709.3
To Order	LAT	514.4	163.5				469.2	37.8	7.4		163.5	677.9
Trofi B.V.	EUR	263.1	313.6				35.4	53.6	157.1		313.6	617.8
Shanghai New Long March Intl Trade Co., Ltd.	FAR	260.6				356.5	234.8					617.1
Comerc. de Frutas Finas Tarahumara SA de CV	LAT	376.3	179.2			7.9	233.5	18.6	72.0		179.2	563.3
Shenzhen Youdechong Trading Co	FAR					552.3						553.3
Perboni & Perboni Ltda.	LAT	312.0	224.2			1.5	273.8	28.8	6.3		224.2	541.7
Ltd Company Logisticfruit	EUR	434.8	66.1				179.4	68.4	109.1		66.1	527.5
Anaco & Greeve International B.V.	EUR		448.0								448.0	448.0
Others		5,314.6	4,169.3	86.4	576.4	294.2	3,223.1	953.2	695.6	224.5	4,146.9	11,182
TOTAL TONS	2012/2013	62,096.0	8,444.3	6,928.8	6,491.1	1,940.9	13,854.0	13,640.0	13,272.0	9,072.3	8,361.9	87,344
	2011/2012	58,118.0	6,609.2	7,676.9	6,671.9	3,228.0	11,565.0	14,196.0	11,167.0	10,268.0	6,559.7	85,458
	2010/2011	61,426.0	7,477.0	4,916.7	5,240.0	4,532.5	10,649.0	14,686.0	12,839.0	10,994.0	7,346.6	86,798
TOTAL TH.CASES	2012/2013	7,595.5	853.8	554.0	419.4	453.8	1,696.5	1,688.6	1,623.9	1,106.9	845.1	10,101
	2011/2012	7,175.6	663.7	593.9	433.8	684.6	1,414.6	1,772.5	1,386.0	1,260.1	658.7	9,992.5
	2010/2011	7,547.4	768.1	358.7	414.4	920.7	1,287.2	1,820.3	1,604.5	1,339.0	755.1	10,440



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE			FAR	LATIN AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS	UK	EAST				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	10,102	6,087.5	6,445.1	590.5	6,171.0	8,774.7	2,807.9	148.2		41,126	45,527	46,665	5,178.6	5,926.0	6,032.0
KIWI FRUIT	2,721.2	2,519.5	4,309.8	4,313.7	1,068.9	2,992.7	735.4	150.2		18,811	17,303	17,239	1,950.4	1,833.8	1,883.0
AVOCADOS	887.0	21.1	5,238.7		628.8		323.2			7,098.9	10,751	5,631.0	1,429.5	1,871.8	927.3
CLEMENTINES	2,350.5	1,132.4							4.0	3,486.9	3,669.4	2,714.5	214.9	219.8	171.8
ORANGES	1,567.0	640.3	276.0		97.5	573.0	24.0			3,177.8	4,352.3	3,096.9	235.6	294.2	208.7
MANDARINES	887.7	842.3								1,730.0	1,083.7	1,106.4	102.7	67.8	69.4
CHERRIES	151.5	35.1	21.1					635.0	0.5	843.3	1,416.1	1,126.5	172.2	286.3	231.7
POMME GRANATES	25.9	183.9	85.8	14.1	15.1	13.5				338.3	357.9	375.4	70.0	77.3	82.2
BLUEBERRIES	1.2							33.6		34.8			22.7		
LEMONS												122.1			7.2
HAYWARD KIWIS	2,553.7	2,401.6	3,976.6	4,313.7	1,044.9	2,017.8	713.8	150.2		17,172	16,340	16,875	1,724.7	1,705.2	1,833.6
NOT DEF GRAPE	3,007.1	1,795.5	1,786.1	166.3	1,810.2	2,387.9	142.0	54.2		11,149	1,065.4	337.4	1,436.5	128.3	48.0
THOMPSON GRAPE	2,184.2	1,351.1	948.9	54.1	1,778.3	1,173.5	1,091.3	36.0		8,617.4	11,193	14,094	1,069.7	1,517.2	1,874.7
R. GLOBE GRAPE	49.3	64.1	1,876.5	351.4	197.6	3,848.7	1,437.7	58.0		7,883.3	9,856.0	10,031	935.9	1,163.9	1,194.9
HASS AVOCADO	887.0	21.1	5,238.7		628.8		323.2			7,098.9	10,306	5,372.9	1,429.5	1,803.4	904.2
CRIMSON GRAPE	1,604.0	832.7	1,387.0		1,557.8	355.7	57.5			5,794.7	11,641	11,203	769.8	1,553.4	1,490.2
CLEMENUL. CLEMENT	2,304.4	1,132.4								3,436.8	1,606.1	1,521.7	211.7	96.8	100.7
RALLI SDL. GRAPE	744.5	838.0	24.7		188.7	669.5	32.7			2,498.1	2,932.0	2,160.7	313.6	383.4	293.1
NAVEL LT. ORANGE	886.2	550.7	115.5		39.0	573.0				2,164.4	3,154.1	1,526.7	163.3	212.3	101.8
FLAME SDL. GRAPE	1,040.0	519.7			141.2	38.3	0.8			1,740.1	3,863.6	4,464.3	212.0	511.1	562.2
MURCOTT MAND.	768.0	842.3								1,610.3	864.9	621.5	95.6	53.1	37.3
SUGRAONE GRAPE	317.4	239.7	375.9	18.7	417.8					1,369.5	1,979.0	1,968.4	182.6	279.9	269.9
JINTAO KIWIS	43.1	2.2	153.8			734.6				933.7	658.6	193.4	151.0	89.6	32.3
LINERS	8,191.9	5,380.2	16,027	3,693.1	7,243.8	12,906	3,011.1	298.4		56,751	63,299	50,611	6,929.2	7,938.4	6,214.4
CHARTERS	10,452	6,070.4	311.4	1,225.1	687.7					18,747	20,403	26,374	2,288.0	2,535.1	3,239.6
LAND FREIGHT			16.8					879.4		896.2	562.3	628.7	101.3	63.0	75.9
AIR FREIGHT	49.5	11.6	21.4		49.9	117.1	0.5	4.0		254.0	196.5	463.3	58.1	40.5	83.2
TOTAL TONS	2012-13	18,694	11,462	16,376	4,918.7	7,981.4	13,023	3,891.1	302.4	76,648					
	2011-12	19,376	12,107	20,468	4,102.6	10,392	14,048	3,778.3	188.2		84,461				
	2010-11	20,993	10,184	18,594	4,247.9	10,248	10,686	2,861.9	69.6			78,077			
TOTAL TH.CASES	2012-13	1,914.5	1,188.5	2,668.3	484.4	996.8	1,658.9	423.7	41.4				9,376.6		
	2011-12	1,967.7	1,312.0	3,277.4	455.1	1,417.3	1,718.9	404.2	24.5					10,577	
	2010-11	2,252.2	1,153.5	2,671.3	472.2	1,351.2	1,362.8	309.1	21.8						9,613.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	AVOCADO	CLEMENT	ORANGE	HAYWARD	NOT DEF	THOMPSON	R. GLOBE	HASS	TOTAL
Kopke Jr. Inc., William H.	NAM	12,212			276.5	391.4		3,709.0	2,963.3	49.3		13,471
Westfalia Marketing UK Ltd.	EUR			3,299.2							3,299.2	3,310.4
Karsten Uk Ltd.	EUR	3,120.4						790.0	1,079.4	28.0		3,120.4
To Order	EUR	1,563.6	884.8	12.7		97.5	750.4	1,277.0	16.0	73.2	12.7	2,573.3
LGS Specialty Sales Ltd	NAM	75.3		211.2	847.5	451.1			34.3		211.2	2,128.5
CJSC Tander	EUR	149.6	1,919.4				1,919.4	74.8		74.8		2,068.9
To Order	NAM	120.0	134.3	211.2	1,404.8		134.3	106.1			211.2	2,054.2
Sun Pacific Inc.	NAM		1,985.9				1,985.9					1,985.9
Comexa Foods	EUR			1,916.3							1,916.3	1,916.3
Targban Sp. zoo	EUR	477.1	1,262.9				1,262.9	95.6		381.5		1,782.2
Agricola Gloria Due S.R.L.	EUR	187.0	1,392.5			48.0	1,392.5	22.4	18.7	145.8		1,627.4
Grapeman Farms LP.	NAM	1,542.0						453.0	250.7	64.1		1,542.0
Lord Mayor S.A. de C.V.	LAT	1,121.8	380.9				380.9	9.3	548.7	563.7		1,502.6
Global Trading Co.,Ltd	FAR	1,048.2				429.0		348.7	206.9	453.4		1,477.2
NZ Orchards Corporation	FAR		1,474.2				896.2					1,474.2
SFI Rotterdam B.V.	EUR	1,167.0	216.0				216.0	216.3	315.2	469.3		1,383.0
Seald Sweet LLC	NAM				375.5	536.2						1,281.2
Pacific Rim BL. International	FAR	951.5	144.0			144.0	144.0	133.7	335.6	165.5		1,239.5
Stellar Distributing, Inc.	NAM		1,225.5				1,068.9					1,225.5
Duda Farm Fresh Foods	NAM				578.7	237.3						1,140.3
Shenzhen Youdecheng Trading Co	FAR	1,103.1						103.8		857.2		1,103.1
Ltd Company Logisticfrut	EUR	145.6	927.7				927.7	16.7	18.7	91.5		1,087.4
To Order	FAR	842.4	211.6				164.8	623.7	45.8	111.2		1,054.0
AJ Trucco Inc.	NAM		988.2	21.1			902.6				21.1	1,033.5
Others		15,300	5,663.5	1,427.3	4.0	843.3	5,025.8	3,169.3	2,784.1	4,354.7	1,427.3	24,066
TOTAL TONS	2012/2013	41,126.0	18,811.0	7,098.9	3,486.9	3,177.8	17,172.0	11,149.0	8,617.4	7,883.3	7,098.9	76,648
	2011/2012	45,527.0	17,303.0	10,751.0	3,669.4	4,352.3	16,340.0	1,065.4	11,193.0	9,856.0	10,306.0	84,461
	2010/2011	46,665.0	17,239.0	5,631.0	2,714.5	3,096.9	16,875.0	337.4	14,094.0	10,031.0	5,372.9	78,077
TOTAL TH.CASES	2012/2013	5,178.6	1,950.4	1,429.5	214.9	235.6	1,724.7	1,436.5	1,069.7	935.9	1,429.5	9,376.6
	2011/2012	5,926.0	1,833.8	1,871.8	219.8	294.2	1,705.2	128.3	1,517.2	1,163.9	1,803.4	10,577
	2010/2011	6,032.0	1,883.0	927.3	171.8	208.7	1,833.6	48.0	1,874.7	1,194.9	904.2	9,613.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE			FAR	LATIN	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	UK	RUS	EAST	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	14,522	1,281.9	2,941.1	610.9	6,503.9	3,770.2	1,311.7	234.8	31,176	29,074	30,142	3,759.5	3,587.3	3,758.3
APPLES	9,017.5	1,250.8	3,606.1	21.3	3,096.7	6,362.4	2,300.9	1,846.0	27,502	15,105	24,737	1,513.3	832.5	1,362.7
PLUMS	1,433.1	381.5	226.4	239.2	292.0	483.2	590.8	85.0	3,731.2	2,866.2	2,473.9	450.5	362.7	326.8
PEACHES	1,600.4	366.0			7.6		996.5		2,970.4	3,059.9	2,353.1	311.2	335.5	281.3
NECTARINES	756.7	426.6	68.5		178.3	129.6	696.4		2,256.1	1,728.1	1,373.4	252.9	205.7	169.3
CLEMENTINES	1,015.2			43.2					1,058.4	506.7	759.7	70.6	33.1	50.6
KIWIFRUIT	61.0	40.2	112.9		488.0	215.8	63.0		980.9	2,559.6	609.5	107.9	257.7	61.2
PEARS					46.1		258.4	140.9	445.4	498.2	959.0	32.6	34.4	62.9
NASHI PEARS	44.3				17.3		366.4		428.0	363.8	306.1	69.1	57.0	52.9
CHERRIES	56.4	1.0	19.8		1.2	81.6	14.4		174.4	221.8	126.5	43.3	44.6	29.4
CRIMSON GRAPE	7,961.4	588.3	535.7	575.5	172.1	403.8			10,237	8,816.0	7,699.7	1,253.3	1,079.1	950.6
R. GLOBE GRAPE	650.3	98.7	2,119.8		3,147.9	2,880.6	1,163.0	176.4	10,237	9,509.6	8,907.3	1,218.9	1,157.3	1,090.3
RY. GALA APPLE	5,314.7	605.3	531.8		160.0	1,010.8	1,000.5	743.9	9,367.0	5,803.4	7,964.0	512.0	324.6	435.3
THOMPSON GRAPE	3,080.1	365.8	99.7		2,275.1	352.1	99.1		6,272.0	6,903.4	9,085.4	760.4	866.9	1,153.8
RED CHIEF APPLE			705.6	21.3	1,064.4	1,732.2	499.8	382.0	4,405.3	1,508.9	3,141.8	239.0	78.0	170.8
GRANNIES APPLE	1,599.3	21.4	372.1		1,189.9		134.1	525.4	3,842.2	1,950.6	2,964.2	212.1	107.5	162.8
RICH. D. APPLE			903.2		634.5		1,172.8	537.0	3,406.1	1,240.2	4,205.6	179.8	65.6	230.0
FUJI APPLE	908.6	339.4	493.7				1,506.3		3,247.9	3,359.0	5,303.4	185.0	188.3	301.4
SUGRAONE GRAPE	1,359.7	202.2			752.8				2,314.7	2,207.1	1,596.5	260.5	271.3	201.2
ANGELENO PLUM	795.6	31.4	173.7	239.2	28.1	245.6	112.0	85.0	1,710.7	1,271.0	1,156.3	209.7	167.3	159.5
RAKU APPLE	195.7	96.1	100.8			719.3			1,111.9	81.9		62.0	5.3	
CLEMENUL. CLEMENT	1,015.2			43.2					1,058.4	506.7	694.9	70.6	33.1	46.3
LARRY ANN PLUM	363.1	162.1	52.6		74.5	129.6	207.1		989.1	783.5	726.4	121.9	96.1	92.6
LINERS	11,865	2,042.5	6,351.5	914.6	8,324.4	11,017	5,969.9	2,306.8	48,792	34,395	41,697	4,070.5	3,195.9	3,576.8
CHARTERS	15,313	1,689.4	555.6		2,335.5				19,894	19,728	21,207	2,327.2	2,346.3	2,429.0
AIR FREIGHT	1,310.0	16.2	22.0		1.2	25.6	122.9		1,497.9	1,264.5	337.1	156.4	136.7	67.5
LAND FREIGHT	18.4						505.7		524.1	597.0	619.7	60.1	71.6	83.4
TOTAL TONS	2012-13	28,506	3,748.1	6,997.5	914.6	10,661.1	11,043.3	6,598.5	2,306.8	70,776				
	2011-12	19,668	5,201.5	5,342.9	365.7	7,080.8	8,524.5	7,384.7	2,415.2	55,984				
	2010-11	21,800	4,386.8	8,531.8	61.2	11,415	9,861.3	4,450.3	3,354.8		63,861			
TOTAL TH.CASES	2012-13	2,754.7	356.2	713.3	100.8	1,061.7	896.8	575.4	165.1			6,624.0		
	2011-12	2,119.1	571.5	641.6	45.9	732.5	767.4	691.2	181.4				5,750.5	
	2010-11	2,252.0	494.8	973.4	4.3	1,087.8	716.5	400.7	227.3					6,156.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	GRAPE	APPLE	PLUM	PEACH	NECTARIN	CRIMSON	R. GLOBE	RY. GALA	THOMPSON	RED CHIEF	TOTAL
The Oppenheimer Group	NAM	4,306.9	2,444.5	744.8	324.8	254.5	2,412.1	324.5	1,156.5	835.0		8,212.7
Dandrea Produce Inc.	NAM	3,647.5	1,722.5	378.8	209.4	225.2	2,154.2	132.6	1,247.4	605.6		6,207.9
Seald Sweet LLC	NAM	1,918.2	405.6	184.5	91.3	78.8	1,001.7	38.6	317.4	456.3		3,650.5
Capespan North America Llc	NAM	1,524.0	2,012.6				742.3	70.1	1,038.3	521.5		3,536.6
To Order	EUR	702.9	2,144.8	15.1	7.6	14.0	73.3	273.3	53.0	262.8	933.0	3,029.0
Fruit Dream Ltd.	EUR	1,920.9	588.8				71.8	693.0	85.6	683.4	130.5	2,676.7
Jac Vandenberg, Inc.	NAM	1,436.7	547.5	156.6	268.2	122.8	638.1	68.1	373.2	267.2		2,531.7
Ooo Voskhod	EUR	1,155.3	593.1				14.2	554.8		578.4	191.6	1,942.2
Comerc.de Frutas Finas Tarahumara S.A. de C.V.	LAT	405.5	48.3	233.9	624.1	447.2		387.8	25.7	17.7		1,898.4
CJSC Tander	EUR	1,270.0	42.6	253.2		164.3		1,136.5		38.3	22.4	1,730.0
To Order	FAR	390.1	892.3				107.8	239.3	383.0	18.3	223.7	1,282.4
SFI Rotterdam B.V.	EUR	519.7	657.0	40.3			245.6	148.0	83.6	17.4	92.4	1,226.9
To Order	NAM	377.0	707.1				363.1		553.5			1,128.5
Basesurcorp S.A.	LAT	99.1	953.4	25.6	16.2	5.4		95.5	666.2	3.5	20.2	1,109.6
To Order	LAT	265.7	668.2					248.0	120.4		293.2	1,039.4
Capespan North America Inc.	NAM	780.7	243.2				296.9	84.8	147.4	242.2		1,023.9
To Order	MID	70.2	847.1					56.1	387.1		194.3	937.5
Frutexport, S.A.	EUR	273.9	544.7	16.8		35.8		273.9	77.3		18.2	922.4
F.P.D. Inc	NAM			45.5	723.8	136.8						906.1
Hage International B.V.	EUR	356.4	474.2	29.8			157.7	160.7	192.6	25.3	13.3	904.5
Eds Agro India Private Ltd.	FAR		865.8								459.8	865.8
Ch Robinson Worldwide Inc.	NAM	481.5	366.5				239.8		260.2	177.9		848.0
Stanley Orchards Sales, Inc.	NAM		798.3						378.9			798.3
IG International	FAR		712.3								455.7	712.3
Others		9,274.2	8,221.1	1,606.5	705.1	750.6	1,716.6	5,250.9	1,819.7	1,521.2	1,357.1	21,654
TOTAL TONS	2012/2013	31,176.0	27,502.0	3,731.2	2,970.4	2,256.1	10,237.0	10,237.0	9,367.0	6,272.0	4,405.3	70,776
	2011/2012	29,074.0	15,105.0	2,866.2	3,059.9	1,728.1	8,816.0	9,509.6	5,803.4	6,903.4	1,508.9	55,984
	2010/2011	30,142.0	24,737.0	2,473.9	2,353.1	1,373.4	7,699.7	8,907.3	7,964.0	9,085.4	3,141.8	63,861
TOTAL TH.CASES	2012/2013	3,759.5	1,513.3	450.5	311.2	252.9	1,253.3	1,218.9	512.0	760.4	239.0	6,624.0
	2011/2012	3,587.3	832.5	362.7	335.5	205.7	1,079.1	1,157.3	324.6	866.9	78.0	5,750.5
	2010/2011	3,758.3	1,362.7	326.8	281.3	169.3	950.6	1,090.3	435.3	1,153.8	170.8	6,156.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE			FAR	LATIN AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS	UK	EAST				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	7,042.1	576.7	1,716.3	492.4	187.3	3,227.8	4,459.1	158.4		17,860	14,527	16,026	2,146.9	1,765.9	1,949.9
AVOCADOS	905.0	2,445.3	5,618.9			699.8	642.7	778.6		11,090	18,293	14,781	1,893.2	2,103.7	1,645.9
ORANGES	3,616.5	4,065.0	759.8					170.2		8,611.6	8,445.1	6,106.9	600.1	563.9	431.7
LEMONS	1,553.0	2,180.1	964.4		24.8	3,394.9				8,117.1	13,275	11,889	473.5	772.0	692.0
APPLES	963.0		339.0			1,016.1	774.0	1,309.6		4,401.7	6,613.5	8,576.0	271.0	393.0	505.1
PLUMS	1,443.3	248.2	383.8		691.0	161.0	517.9	114.3		3,559.5	3,099.0	3,582.5	440.1	363.3	439.3
CLEMENTINES	1,287.9	593.3						22.7		1,903.9	4,374.5	2,989.9	123.6	282.0	197.5
MANDARINES	916.9	343.7								1,260.5	404.6	497.5	68.8	27.2	28.9
NECTARINES	578.5	66.8	67.7					36.0		749.1	963.2	1,472.5	90.0	115.2	180.7
PEACHES	322.7	25.1	49.0					9.7		406.5	465.4	551.6	48.9	71.0	85.2
HASS AVOCADO	905.0	2,423.8	5,500.0		699.8	642.7	690.1			10,861	18,203	14,576	1,862.2	2,093.1	1,628.4
NOT DEF LEMON	1,096.0	1,372.1	617.6			2,672.5				5,758.3		293.2	336.2		17.3
R. GLOBE GRAPE	493.3	9.7	1,151.0	161.3		1,380.9	2,393.9	44.4		5,634.6	4,914.5	5,189.2	674.6	599.3	631.2
NOT DEF GRAPE	1,878.9	192.5	396.9	300.8	60.4	954.0	935.6	70.8		4,790.0	276.1	110.6	563.4	34.3	13.4
NOT DEF ORANGE	1,921.6	1,582.8	242.6							3,746.9	52.4	210.6	252.2	3.5	15.5
LANE LATE ORANGE	1,180.7	1,849.4	167.9						118.4	3,316.4	4,288.1	3,329.7	244.0	290.9	241.3
RY. GALA APPLE	826.2		330.3			143.0	627.3	1,165.6		3,092.4	4,290.7	5,950.5	200.7	263.9	359.5
FLAME SDL GRAPE	2,180.7	122.8			55.8	16.8	178.9			2,555.1	2,954.6	3,153.9	311.6	359.7	384.0
GENOVA LEMON	457.0	806.7	346.8		24.8	722.4				2,357.6	13,275	11,596	137.2	772.0	674.7
THOMPSON GRAPE	886.1	36.2	116.5	13.0		309.6	710.1	31.6		2,103.1	2,934.2	3,639.8	254.4	354.2	441.9
NOT DEF PLUM	708.0	102.0	325.5		577.3		134.8	114.3		1,961.9	161.3	46.5	239.3	17.1	6.8
NOT DEF CLEMENT	1,090.9	419.4								1,510.3	65.7	175.2	98.1	4.2	12.0
MURCOTT MAND.	916.9	343.7								1,260.5	404.6	476.4	68.8	27.2	27.8
LINERS	10,331	9,706.0	9,957.2	267.9	1,618.2	8,490.8	4,053.9	1,752.6		46,177	57,708	51,123	4,783.4	5,168.4	4,461.1
CHARTERS	8,368.6	1,025.2	32.0	355.6	24.5					9,806.0	11,799	15,999	1,237.0	1,278.5	1,805.0
LAND FREIGHT								2,544.1		2,544.1	1,736.2	611.1	276.9	192.1	61.6
AIR FREIGHT	178.5	1.2	0.7			27.5		2.5		210.4	259.6	409.3	58.2	53.2	85.5
TOTAL TONS	2012-13	18,878	10,732	9,990.0	623.5	1,642.7	8,518.3	6,600.5	1,752.6	58,738					
	2011-12	21,863	20,291	6,457.8	647.1	1,688.1	12,631	5,206.8	2,718.0	71,502					
	2010-11	19,229	15,510	12,802	1,213.7	1,802.0	11,352	3,212.2	3,020.4		68,142				
TOTAL TH.CASES	2012-13	1,824.2	859.6	1,704.8	74.3	261.4	790.6	713.0	127.6				6,355.5		
	2011-12	1,854.0	1,608.6	1,117.6	67.6	207.6	1,125.2	531.5	180.1					6,692.2	
	2010-11	1,811.3	1,299.7	1,593.0	84.5	221.8	947.1	249.4	206.4						6,413.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	AVOCADO	ORANGE	LEMON	APPLE	HASS	NOT DEF	R. GLOBE	NOT DEF	NOT DEF	TOTAL
To Order	NAM	446.8	3,306.4	7,467.5	3,658.8	549.4	3,284.9	2,468.1	18.7	284.7	3,504.3	18,913
To Order	EUR	695.9	6,222.0	502.8	989.2		6,155.9	617.6	138.3	510.5	3.6	8,929.0
Jac Vandenberg, Inc.	NAM	5,802.9		73.0		254.1			282.3	1,413.1		8,199.2
To Order	FAR	661.3	541.3		3,394.9	480.0	541.3	2,672.5	195.3	345.0		5,077.9
To Order	LAT	1,235.0	514.7			179.4	470.4		280.9	833.8		2,297.4
Mohammed A. Sharbatly Co. Ltd	MID	158.4				946.5			44.4	70.8		1,219.2
Lord Mayor S.A. de C.V.	LAT	1,055.6							802.6			1,055.6
Mitsubishi Corporation	FAR	648.6	82.4				82.4		194.8	160.9		731.0
Fruitas Monica	LAT	711.7							403.1			711.7
Almacenes Exito S.A.	LAT	483.3							447.7	17.7		485.1
Mara Fruit	NAM	384.7							136.2	85.5		479.5
CMR Group	EUR	192.4		30.8					162.1	18.0	30.8	448.5
Zenalco S.A.	EUR	343.0				89.9			218.8	29.9		432.8
All Fresh Produce	NAM	198.4								83.4		376.7
Shenzhen Rong Xin Fu Tong Trad	FAR	325.3							140.6	177.2		371.4
To Order	MID			121.6		243.1						364.7
Citronas B.V.	EUR	210.3							166.5	12.1		297.7
Targban Sp. zoo	EUR	289.7							263.5	26.3		289.7
F Y F Corp S.A.C.	LAT					266.1						266.1
Shanghai Oheng Imp. & Exp. Co Lt	FAR	252.9							128.7	35.4		252.9
Fruitimas Comercio de Frutas Ltda	LAT	236.0							87.9	20.1		236.0
Bengard Marketing	NAM	202.5							9.7	49.2		233.0
Jih Hao Trading Co., Ltd.	FAR					217.3						217.3
Total Produce B.V.	EUR					156.5						205.4
Others		3,325.6	423.4	416.1	74.3	1,019.4	326.3		1,512.5	616.4	208.2	6,646.7
TOTAL TONS	2012/2013	17,860.0	11,090.0	8,611.6	8,117.1	4,401.7	10,861.0	5,758.3	5,634.6	4,790.0	3,746.9	58,738
	2011/2012	14,527.0	18,293.0	8,445.1	13,275.0	6,613.5	18,203.0		4,914.5	276.1	52.4	71,502
	2010/2011	16,026.0	14,781.0	6,106.9	11,889.0	8,576.0	14,576.0	293.2	5,189.2	110.6	210.6	68,142
TOTAL TH.CASES	2012/2013	2,146.9	1,893.2	600.1	473.5	271.0	1,862.2	336.2	674.6	563.4	252.2	6,355.5
	2011/2012	1,765.9	2,103.7	563.9	772.0	393.0	2,093.1		599.3	34.3	3.5	6,692.2
	2010/2011	1,949.9	1,645.9	431.7	692.0	505.1	1,628.4	17.3	631.2	13.4	15.5	6,413.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE			LATIN AMERIC	NORTH AMERICA			FAR EAST	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	RUS	CONT	UK		WEST	EAST	EAST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	103.7	7,837.7	723.2	3,569.8	2,309.8	3,745.3	1,014.0	128.4	19,432	23,745	23,073	1,175.0	1,410.3	1,372.5	
KIWIFRUIT	24.0	4,144.9	314.6	2,874.1		515.3	901.1		8,774.1	6,478.2	7,203.5	998.6	723.2	866.6	
TABLE GRAPES	53.1	2,177.1	140.0	1,323.0	112.6	2,103.8	1,036.7		6,946.2	6,416.0	5,844.4	979.4	915.8	854.4	
PLUMS		1,037.8	214.4	2,584.5	31.2	1,413.0	1,241.9	156.8	6,679.5	5,996.2	4,488.1	811.4	764.9	603.9	
NECTARINES		260.6	64.8	2,072.1	59.1	1,332.4	226.1		4,015.1	4,365.2	4,318.2	455.4	510.5	568.6	
PEACHES		21.0		2,073.4	88.4	1,065.4			3,248.2	3,607.1	2,916.5	356.7	413.1	348.8	
PEARS		486.3		686.3	111.4	203.4			1,487.4	2,681.4	2,782.3	123.7	184.1	190.6	
BLUEBERRIES		36.2		0.7	16.8	533.9	55.3		643.0	516.8	510.2	213.7	189.3	180.1	
CHERRIES				5.6		36.4	188.4		230.3	267.9	314.4	47.7	50.4	63.3	
PLUMCOTS		7.6		92.1		57.8	18.0		175.4	366.7	134.0	17.3	43.7	16.2	
HAYWARD KIWIS	24.0	4,130.0	314.6	2,804.3		495.8	761.2		8,529.8	6,404.9	6,990.9	939.0	709.5	844.1	
RY. GALA APPLE		2,414.7	191.3	1,600.0	1,326.5	1,929.2	8.2	4.1	7,473.9	9,523.9	10,567.1	411.1	523.5	581.2	
PINK L. APPLE		3,405.3	200.9	192.3	22.1	10.1			3,830.6	3,879.5	3,796.3	315.8	313.4	308.9	
GRANNIES APPLE	82.3	1,595.1	190.5	1,043.1	115.6	211.7	1.0	124.3	3,363.7	3,012.8	2,810.7	185.2	165.1	157.1	
CRIMSON GRAPE		804.5	87.1	224.7	63.0	1,216.7	240.5		2,636.4	2,560.0	1,869.9	399.9	375.0	289.4	
R. GLOBE GRAPE		1,040.2		1,005.5			537.8		2,583.5	2,138.8	1,898.4	340.8	270.3	228.9	
ANGELENO PLUM		555.8	161.6	1,055.0		218.9	312.1	156.8	2,460.2	2,247.8	1,748.3	308.7	285.5	230.2	
C. PINK APPLE	21.4	117.8	107.8	153.0	676.8	923.4	1.0		2,001.3	3,734.5	2,946.2	112.8	215.0	170.7	
FUJI APPLE		109.4		221.8	57.4	260.2	1,003.8		1,652.6	2,154.4	1,370.0	88.9	111.9	70.8	
AUT. FRIDE PLUM		78.6		217.6	2.3	124.0	217.3		639.8	622.0	349.8	77.3	78.7	47.4	
THOMPSON GRAPE	17.7	114.8	17.7	24.9		315.6	120.3		611.0	681.2	914.2	84.5	112.0	148.9	
FORTUNE PLUM		114.7		160.1		134.9	111.3		521.0	505.3	269.2	67.5	69.4	38.7	
NOT DEF NECTARIN		8.7	22.5	289.9		179.9			501.0	305.1	322.1	57.1	37.1	42.5	
LINERS	180.8	14,274	1,381.7	7,968.0	2,403.9	5,039.9	4,612.1	285.2	36,146	39,961	38,963	3,336.8	3,457.2	3,403.7	
CHARTERS		1,682.4	40.1		325.4	5,889.3			7,937.3	7,755.4	10,160	1,025.0	1,042.9	1,434.3	
LAND FREIGHT		4.6		7,409.7		11.2			7,425.5	6,747.1	2,702.3	786.1	695.2	264.6	
AIR FREIGHT		9.0	35.1	13.2		112.2	69.3		238.8	128.9	398.1	48.1	32.4	74.7	
TOTAL TONS	2012-13	180.8	16,009	1,457.0	15,391	7,279.4	11,053	4,681.4	285.2	51,786					
	2011-12	571.9	13,962	2,150.6	13,918	3,538.3	15,747	4,197.0	507.2	54,592					
	2010-11	415.5	18,701	3,362.5	9,946.9	4,185.5	13,094	1,751.6	766.7		52,223				
TOTAL TH.CASES	2012-13	14.5	1,780.0	132.9	1,396.0	174.4	1,152.8	527.2	22.7			5,200.6			
	2011-12	49.8	1,581.4	175.2	1,264.1	256.9	1,402.7	453.7	43.9				5,227.6		
	2010-11	29.8	2,100.8	271.8	842.2	319.4	1,395.8	164.1	53.4					5,177.3	

Exports by Consignee

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CONSIGNEE	MKT	APPLE	KIWIS	GRAPE	PLUM	NECTARIN	HAYWARD	RY. GALA	PINK L.	GRANNIES	CRIMSON	TOTAL		
Silvestrin Frutas Ltda.	LAT	245.3	293.6	288.9	1,005.6	615.5	248.5	1.6	112.9	130.8	34.9	2,955.2		
Kopke Jr. Inc., William H.	NAM	195.7		721.5	757.2	597.1		133.7			359.4	2,935.1		
OGL Food Trade GmbH	EUR	903.9	913.9	436.9	341.3		913.9	286.6	518.7	98.6	155.4	2,848.6		
Bama	EUR	1,795.7		354.4				640.4	1,143.1		306.4	2,150.1		
Frutas E. Sánchez S.L.	EUR	802.6	720.0	245.0	147.2	142.0	720.0	229.3	206.8	170.1		2,109.0		
Global Fruit Point GmbH	EUR	890.2	43.2	514.4	250.2	78.9	43.2	308.0	511.8		242.9	1,887.1		
Hage International B.V.	EUR	1,079.4	643.2	89.0		19.8	643.2	390.2	180.1	455.2	29.0	1,854.9		
Loblaws Companies East Prod.	NAM	935.6		515.0				727.7		107.0	309.6	1,660.2		
LordMayor S.A. de C.V.	LAT		321.5	37.4	155.3	521.2	321.5					1,618.6		
Basesurcorp S.A.	LAT	1,063.1	72.0	132.7	43.0	22.0	72.0	763.8		176.5		1,496.7		
Wescott Agri Products	NAM	1,457.8						324.7		71.7		1,457.8		
Greenvic Logistic Services LLC	NAM	106.5			319.4	488.8						1,372.5		
Western Grocers Vancouver	NAM	1,265.5		7.7				1,083.6	21.4	65.2	7.7	1,296.2		
Imporfénix Ltda.	LAT	673.4	149.2	68.2	60.7	40.8	149.2	271.4		217.6	17.7	1,170.0		
Umai Comercio Imp. e Exp Ltda.	LAT	21.0	180.4	80.3	304.0	181.6	180.4			21.0		1,098.6		
Total Produce B.V.	EUR	900.5	170.6				170.6	287.2	242.5	293.6		1,071.2		
Hillfresh International B.V.	EUR	81.7	760.6	178.8		19.8	760.6			81.7	40.7	1,040.8		
Anhui Bbca International	FAR	21.4	223.7	316.8	442.9		168.0	8.2		1.0	32.7	1,004.8		
Kingo Fruits Co., Ltd.	FAR	760.6	48.0	74.8	43.2	44.6	48.0					993.6		
LPD Import Export	LAT		308.4	130.4	190.7	120.6	308.4				21.7	933.1		
To Order	EUR	543.7	185.0	137.6			170.1	82.6	230.1	208.2	30.1	880.2		
Andes River Marketing Services Corp.	NAM			476.5	73.6	106.7					266.3	845.4		
To Order	LAT	125.4	548.6	47.4			548.6	66.4		2.0		746.0		
Grupo Benassi	LAT	109.2	108.9	117.6	134.6	77.7	84.9		79.4	10.5	59.1	646.3		
Others		5,453.6	3,083.2	1,975.0	2,410.9	937.9	2,978.8	1,868.7	584.0	1,252.9	722.9	15,715		
TOTAL TONS	2012/2013			19,432.0	8,774.1	6,946.2	6,679.5	4,015.1	8,529.8	7,473.9	3,830.6	3,363.7	2,636.4	51,786
	2011/2012			23,745.0	6,478.2	6,416.0	5,996.2	4,365.2	6,404.9	9,523.9	3,879.5	3,012.8	2,560.0	54,592
	2010/2011			23,073.0	7,203.5	5,844.4	4,488.1	4,318.2	6,990.9	10,567.0	3,796.3	2,810.7	1,869.9	52,223
TOTAL TH.CASES	2012/2013			1,175.0	998.6	979.4	811.4	455.4	939.0	411.1	315.8	185.2	399.9	5,200.6
	2011/2012			1,410.3	723.2	915.8	764.9	510.5	709.5	523.5	313.4	165.1	375.0	5,227.6
	2010/2011			1,372.5	866.6	854.4	603.9	568.6	844.1	581.2	308.9	157.1	289.4	5,177.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE			FAR	LATIN AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS	UK	EAST				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
AVOCADOS	1,738.7	3,996.6	11,710	20.8	1,630.1	400.8	4,315.6			23,813	38,096	29,044	3,736.1	4,321.5	3,133.3
ORANGES	2,539.1	8,245.2	2,455.9			718.3	207.8	371.6	14,538	16,849	15,007	956.4	1,142.0	1,015.4	
LEMONS	346.8	2,278.7	311.2		144.0	4,167.3		144.0	7,391.9	11,758	8,361.9	433.2	688.0	494.7	
KIWIFRUIT	141.1	1,096.4	522.5	247.9		436.8		44.8	2,489.5	1,802.9	2,991.0	282.9	209.1	331.1	
CLEMENTINES	80.3	1,273.6				67.2	10.7		1,431.8	1,052.4	1,227.5	92.7	64.3	75.1	
MANDARINES	79.1	568.0							647.1	978.1	841.9	38.9	53.4	40.8	
APPLES		24.8				23.5			48.3			2.8			
HASS AVOCADO	1,718.0	3,996.6	11,141	20.8	1,524.5	400.8	3,396.7		22,199	37,968	28,735	3,486.9	4,309.0	3,093.5	
LANE LATE ORANGE	1,231.5	4,246.9	2,151.0			287.2		69.2	8,323.8	9,367.6	8,827.5	547.8	637.3	601.9	
NOT DEF LEMON	297.2	1,709.0	49.5		120.0	3,340.0		48.0	5,563.8		24.0	324.9		1.6	
FUKUMOTO ORANGE	927.0	2,504.3	72.9			216.1	41.8	0.6	3,762.6	3,266.0	2,399.3	247.1	214.9	157.7	
GENOVA LEMON	49.5	569.7	261.7		24.0	827.3		96.0	1,828.1	11,758	8,337.9	108.3	688.0	493.1	
NOT DEF AVOCADO	20.7		569.1		105.6			918.9	1,614.4	106.5	170.4	249.2	10.6	16.1	
NOT DEF KIWIS	100.8	650.2	255.4	140.3		248.1		26.9	1,421.6		14.4	164.7		1.5	
CLEMENUL. CLEMENT	66.7	1,031.7						10.7	1,109.0	943.1	1,207.3	70.3	58.4	73.8	
HAYWARD KIWIS	40.3	446.2	267.1	107.7		188.7		17.9	1,067.9	1,802.9	2,976.6	118.2	209.1	329.6	
NAVEL LT. ORANGE	56.5	378.2	169.5			2.1	20.1	6.1	632.6	525.5	338.4	41.4	38.5	21.0	
L. MAND. MAND.	57.7	568.0							625.6		6.8	37.6		0.3	
PAR. WASH. ORANGE	146.0	312.1	33.6			34.6		18.9	545.2	1,595.3	1,765.3	36.6	110.8	121.2	
NOT DEF ORANGE	83.7	209.0				98.8		73.2	464.7	435.4	210.0	30.5	29.0	16.7	
LINERS	4,528.8	16,387	14,866	43.8	1,774.1	5,813.8		218.5	44,192	59,399	44,774	4,945.6	5,532.2	3,978.9	
LAND FREIGHT								4,315.6	4,315.6	2,545.7	1,461.4	402.8	232.3	131.5	
CHARTERS	396.3	1,096.4	134.4	224.9					1,852.0	8,571.7	11,238	194.5	711.9	980.0	
AIR FREIGHT		0.02							0.02	20.2	0.1	0.003	1.9	0.02	
TOTAL TONS	2012-13	4,925.1	17,483	15,000	268.7	1,774.1	5,813.8	4,534.1	560.4	50,360					
	2011-12	15,774	29,294	10,544		1,446.2	9,017.6	2,884.4	1,776.7		70,537				
	2010-11	11,021	25,334	7,567.9	70.4	845.8	8,578.5	1,554.4	2,501.0			57,474			
TOTAL TH.CASES	2012-13	336.5	1,223.2	2,683.5	31.7	384.1	478.7	417.0	38.1			5,542.9			
	2011-12	1,109.1	2,252.0	1,847.0		255.7	653.9	243.9	116.8				6,478.4		
	2010-11	801.7	1,950.6	1,269.6	7.6	130.8	628.8	138.1	163.4					5,090.4	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	AVOCADO	ORANGE	LEMON	KIWIS	CLEMENT	HASS	LANE LATE	NOT DEF	FUKUMOTO	GENOVA	TOTAL
To Order	NAM	5,693.1	10,736	2,625.4		1,353.9	5,672.4	5,478.4	2,006.2	3,431.3	619.2	20,973
To Order	EUR	13,081	2,455.9	455.2	568.8		12,513	2,151.0	169.5	72.9	285.7	16,561
To Order	FAR	400.8	718.3	3,920.8	392.0	67.2	400.8	287.2	3,340.0	216.1	580.8	5,522.6
To Order	LAT	4,160.2	207.8			10.7	3,330.9	69.2		41.8		4,378.7
Trinity Fruit Sales Co.	NAM				514.7							514.7
The Oppenheimer Group	NAM				458.2							458.2
To Order	MID		268.5	144.0	44.8			244.1	48.0	0.6	96.0	457.3
Stellar Distributing, Inc.	NAM				264.6							264.6
Vanguard International	FAR			246.4							246.4	246.4
Putruele Hnos.S.A.A.I.C.	LAT	112.1					22.4					112.1
Bee Sweet Citrus, Inc.	NAM											107.3
Fruit Dream Ltd.	EUR				101.9							101.9
CMR Group	EUR				99.8							99.8
Hamad S Altuwajri Est.	MID		73.7					65.5				73.7
Nature's Pride B.V.	EUR	67.0					67.0					67.0
AMC Direct Inc.	NAM		48.0									48.0
Frutas Montosa S.A.	EUR	48.0					48.0					48.0
Global Trading Co.,Ltd	FAR				44.8							44.8
OGL Food Trade GmbH	EUR	42.2										42.2
Openfruit S.L.U.	EUR	37.4					37.4					37.4
Shahzad Zafar Vegetable	MID		29.4					28.2				29.4
Giovanelli Fruchimport A.G.	EUR	22.1										22.1
Satori S.A.	EUR	22.1										22.1
Miguel Cisternas Torres	LAT						21.8					21.8
Others		105.4					84.5					105.3
TOTAL TONS	2012/2013	23,813.0	14,538.0	7,391.9	2,489.5	1,431.8	22,199.0	8,323.8	5,563.8	3,762.6	1,828.1	50,360
	2011/2012	38,096.0	16,849.0	11,758.0	1,802.9	1,052.4	37,968.0	9,367.6		3,266.0	11,758.0	70,537
	2010/2011	29,044.0	15,007.0	8,361.9	2,991.0	1,227.5	28,735.0	8,827.5	24.0	2,399.3	8,337.9	57,474
TOTAL TH.CASES	2012/2013	3,736.1	956.4	433.2	282.9	92.7	3,486.9	547.8	324.9	247.1	108.3	5,542.9
	2011/2012	4,321.5	1,142.0	688.0	209.1	64.3	4,309.0	637.3		214.9	688.0	6,478.4
	2010/2011	3,133.3	1,015.4	494.7	331.1	75.1	3,093.5	601.9	1.6	157.7	493.1	5,090.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA		EUROPE			LATIN AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
		EAST	WEST	CONT	RUS	UK			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
PLUMS	3,728.5	2,337.5	347.7	1,011.7	316.2	1,206.6	1,837.6	38.7	10,824	7,159.0	4,068.2	1,322.0	844.8	502.9
CHERRIES	7,878.7	1,274.1	50.1	239.8	5.9	420.3	760.5	7.1	10,636	12,709	9,600.3	2,280.1	2,482.8	1,867.4
KIWIFRUIT	814.8	385.7	138.2	2,907.3	1,269.4	499.1	4,124.7	300.2	10,439	8,005.0	6,601.7	1,084.5	834.4	679.8
TABLE GRAPES	2,697.1	930.5	97.9	246.6	477.5	918.1	474.7		5,842.3	3,678.5	2,686.5	718.0	472.8	341.3
NECTARINES	2,299.8	991.9	326.6	201.7	112.5	775.9	398.8		5,107.2	4,512.6	3,644.5	582.0	504.9	412.5
ORANGES	116.0	3,302.0	1,272.3	58.2			271.1	4.0	5,023.6	3,326.3	2,495.8	368.5	238.5	164.6
PEACHES		576.6	37.3	47.3			8.9	268.0	938.9	667.6	609.5	110.2	79.3	73.5
MANDARINES		546.8	138.2				2.1		687.1	232.8	3.2	45.7	17.5	0.2
CLEMENTINES		326.2	108.0				43.1	14.1	495.7	838.2	614.7	32.9	64.4	40.9
PLUOTS		230.2	6.3				107.5		344.0	160.2		41.2	19.2	
HAYWARD KIWIS	780.5	385.7	138.2	2,907.3	1,269.4	427.1	4,095.8	300.2	10,304	7,789.3	6,601.7	1,064.0	812.1	679.8
BING CHERRY	5,737.7	961.8	11.2	233.8	5.9	370.8	579.3	7.1	7,907.5	10,797	8,387.7	1,724.5	2,087.2	1,628.4
LANE LATE ORANGE	71.7	1,868.3	789.7	23.0			211.3		2,963.9	1,595.1	1,442.6	218.6	113.3	94.8
ANGELENO PLUM	631.6	548.2	44.1	369.5	41.8	435.1	671.8	37.7	2,779.8	1,727.2	1,323.4	349.4	204.5	152.1
R. GLOBE GRAPE	1,332.9	80.6		222.1	410.5	5.6	116.9		2,168.6	1,528.4	940.0	264.5	184.3	114.6
BCK. KAT PLUM	858.3	498.9	80.8	67.0	15.2	25.0	356.9		1,902.1	1,124.2	224.5	231.5	139.7	33.1
THOMPSON GRAPE	427.3	439.6	66.6		0.8	335.7	192.6		1,462.7	804.6	688.3	177.0	106.4	94.5
CRIMSON GRAPE	773.9	52.7		24.5		448.5	132.7		1,432.2	780.5	926.4	183.2	107.2	116.1
ART. SNOW NECTARIN	779.4	89.4	9.8	19.9		10.0	70.0		978.4	776.0	649.8	109.6	86.2	72.0
FUKUMOTO ORANGE	0.1	718.4	161.9	27.7			21.2		929.3	905.0	321.3	66.9	64.5	21.4
LARRY ANN PLUM	429.6	71.3	18.0	54.2	40.4	46.6	170.2		830.4	438.1	201.5	100.1	49.7	25.2
NOT DEF CHERRY	586.9	155.8	32.5				14.3		789.5	304.1	288.2	161.5	61.6	57.5
NOT DEF NECTARIN	324.2	193.7	4.0	11.2	0.8	169.7	35.8		739.3	304.5	178.3	83.2	33.8	19.7
LINERS	16,741	5,124.3	1,692.3	4,405.1	2,021.5	3,745.1	4,195.8	337.9	38,263	34,374	21,842	4,961.9	4,337.5	2,652.0
CHARTERS	246.0	5,022.8	806.6	26.5	154.0				6,255.9	5,229.0	5,624.7	834.3	710.2	865.3
LAND FREIGHT				76.6		38.3	3,888.8		4,003.7	2,475.1	2,087.1	452.1	320.3	273.7
AIR FREIGHT	560.9	758.6	23.7	204.4	5.9	195.9	59.5	27.0	1,835.9	1,645.7	1,805.4	340.6	328.0	365.5
TOTAL TONS	2012-13	17,548	10,906	2,522.7	4,712.5	2,181.4	3,979.4	8,144.1	365.0	50,359				
	2011-12	16,715	9,804.4	2,018.7	4,667.1	1,693.6	3,984.8	4,589.1	251.1	43,724				
	2010-11	10,923	8,438.7	1,277.3	3,506.7	1,429.0	3,045.2	2,702.3	37.2		31,359			
TOTAL TH.CASES	2012-13	2,904.5	1,173.5	249.3	622.1	233.5	482.0	862.7	61.1			6,588.8		
	2011-12	2,561.0	1,126.5	188.3	577.4	178.9	490.4	534.0	39.3				5,695.9	
	2010-11	1,616.9	1,125.3	127.7	395.0	145.9	394.3	340.0	11.4					4,156.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	PLUM	CHERRY	KIWIS	GRAPE	NECTARIN	HAYWARD	BING	LANE LATE	ANGELENO	R. GLOBE	TOTAL
Shenzhen Hengguangli Imp. Exp.	FAR	1,202.0	1,256.3	90.0	227.6		90.0	910.3		184.5	209.8	2,775.9
Shanghai New Long March Intl Trade Co., Ltd.	FAR	555.9	1,587.6		110.9			1,207.6		11.2	74.9	2,267.6
Forever Fresh LLC.	NAM	320.0	482.2	86.4	228.7	200.3	86.4	402.9	165.8	61.5		1,694.0
Seald Sweet LLC	NAM								758.8			1,539.0
To Order	EUR	55.7		1,160.2	254.4		1,160.2			32.2	109.5	1,528.5
Shenzhen Youdechong Trading Co	FAR	546.6	743.9	23.4	54.0		23.4	442.9		95.1	54.0	1,368.0
Huitong Economic Trade	FAR	56.5	772.2			495.1		663.8				1,323.8
Canadawide Fruits Inc.	NAM	450.2	29.7	34.3	180.2	174.7	34.3	28.2	193.7	84.9		1,289.7
CJSC Tander	EUR	194.3		625.6	317.8	148.3	625.6				317.8	1,286.0
To Order	NAM	69.3	42.3	127.4	35.4		127.4		191.9	15.2	35.4	1,232.7
Capespan North America LLC	NAM								705.8			1,220.4
North American Produce Buyer Inc.	NAM	403.4	114.7		94.8	137.3		102.2	74.5	73.4	45.2	1,205.3
Very Fresh, Inc.	FAR	101.1	106.9		111.8	831.9		88.9		45.8	111.8	1,151.7
To Order	LAT	148.4	38.7	523.2	163.2	68.1	523.2	34.5	9.4	37.8	64.5	1,023.3
NFI IPD, LLC	NAM	276.3	133.3	253.5	18.9	114.0	253.5	68.5		93.6		925.6
To Order	FAR	75.6	251.4	285.6	250.4		268.1	164.3	28.8	14.5	166.0	909.3
Norton Folgate Marketing Ltd.	EUR	208.5	184.5			388.9		156.9		90.3		820.2
Unifrutti Of America, Inc.	NAM	235.9	83.4		314.9	84.6		47.6		66.2		805.4
Shenzhen Dare Stone Industrial	FAR	170.5	612.7					387.2				783.2
LPD Import Export	LAT	182.0	150.1	114.4	202.2	107.8	114.4	110.2		59.3	15.1	781.0
Fruto Del Campo B.V.	EUR	204.4	38.7	491.3		36.8	491.3	38.7		28.3		771.3
Com. México Americana S.A.de C.V.	LAT	409.4		265.0		61.2	265.0			136.0		755.6
Fruteria, Inc.	FAR			48.0	596.5		48.0		42.9		106.0	714.3
Shenzhen Asia Global Logistics	FAR	177.6	341.0		160.4			200.3		47.2	160.4	679.1
Others		4,780.7	3,666.7	6,311.1	2,520.2	2,258.2	6,193.4	2,852.6	769.4	1,602.9	698.3	21,508
TOTAL TONS	2012/2013	10,824.0	10,636.0	10,439.0	5,842.3	5,107.2	10,304.0	7,907.5	2,963.9	2,779.8	2,168.6	50,359
	2011/2012	7,159.0	12,709.0	8,005.0	3,678.5	4,512.6	7,789.3	10,797.0	1,595.1	1,727.2	1,528.4	43,724
	2010/2011	4,068.2	9,600.3	6,601.7	2,686.5	3,644.5	6,601.7	8,387.7	1,442.6	1,323.4	940.0	31,359
TOTAL TH.CASES	2012/2013	1,322.0	2,280.1	1,084.5	718.0	582.0	1,064.0	1,724.5	218.6	349.4	264.5	6,588.8
	2011/2012	844.8	2,482.8	834.4	472.8	504.9	812.1	2,087.2	113.3	204.5	184.3	5,695.9
	2010/2011	502.9	1,867.4	679.8	341.3	412.5	679.8	1,628.4	94.8	152.1	114.6	4,156.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE			FAR	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS	UK	EAST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	6,452.6	5,477.7	3,428.9	1,522.0	4,244.4	3,343.6	793.9	25,263	25,082	22,438	3,135.3	3,207.3	2,939.6	
NECTARINES	1,539.4	255.9	2,467.1		237.7	1,403.7	579.5	6,483.3	6,524.8	4,951.0	896.6	898.3	676.0	
ORANGES	2,643.7	1,529.8	502.8		191.0	163.1	22.4	5,052.8	5,292.4	3,249.4	351.2	364.8	235.4	
PLUMS	1,017.2	141.2	712.0	102.2		495.4	1,008.8	3,476.8	3,263.9	2,780.4	401.0	372.9	333.6	
PEACHES	735.9	76.4	1,227.2				288.1	2,327.6	1,829.8	1,736.5	327.4	237.8	229.6	
MANDARINES	738.7	246.5						985.2	475.6	133.6	61.2	32.2	8.4	
LEMONS	99.1		222.9				328.2	650.2	898.8	632.4	37.8	52.3	36.8	
APRICOTS	111.1							38.8	149.9	122.6	99.9	19.8	15.5	
PLUOTS	43.1		25.2					68.3				9.2		
PLUMCOTS			5.4					5.4				0.6		
CRIMSON GRAPE	2,083.8	1,877.7	550.6	3.5	2,458.0	647.8	137.7	7,759.0	8,300.4	7,422.3	969.7	1,055.5	967.2	
THOMPSON GRAPE	2,058.1	663.4	1,227.5	448.6	761.9	1,140.3	414.7	6,714.6	6,416.3	5,799.3	874.9	853.5	816.0	
LANE LATE ORANGE	1,701.2	1,251.9	487.0		191.0	140.1	21.7	3,792.8	3,807.2	2,551.5	266.4	265.7	187.3	
R. GLOBE GRAPE	35.0		1,192.6	909.5	135.6	1,262.3	203.7	3,738.7	3,142.2	2,497.7	456.3	383.2	320.1	
FLAME SDL GRAPE	1,243.7	1,696.2	71.8		307.2			3,318.9	2,765.5	2,345.5	386.3	338.9	287.2	
SUGRAONE GRAPE	753.7	105.7	287.4		395.6			1,542.5	1,916.8	2,211.8	196.4	268.9	301.0	
ANGELENO PLUM	316.9		474.3	37.4			41.8	1,537.3	1,020.7	757.4	179.5	113.4	91.0	
MURCOTT MAND.	716.1	246.5						962.6	454.0	133.6	59.7	30.8	8.4	
FUKUMOTO ORANGE	739.9	193.1						933.0	894.6	515.4	62.2	58.9	36.1	
NOT DEF GRAPE	278.2	87.4	97.7	160.4	115.9	98.4	37.8	875.7	443.2	213.3	109.6	59.7	25.8	
PERLON GRAPE		867.3						867.3	1,322.3	941.9	89.7	136.7	99.1	
NOT DEF NECTARIN	352.3	12.6	223.1		41.4	43.2	79.1	751.6	548.1	664.6	102.5	83.5	86.5	
AUG. RED NECTARIN	136.7	26.7	364.7		2.2		81.6	611.9	621.9	582.7	98.1	90.0	86.6	
LINERS	3,829.1	3,083.3	8,295.5	855.5	3,984.6	5,734.0	815.3	26,597	27,907	22,239	3,138.5	3,363.2	2,744.6	
CHARTERS	9,424.6	4,595.5	213.8	768.7	688.5			15,691	14,064	13,719	1,828.4	1,631.5	1,672.9	
LAND FREIGHT							1,916.2	1,916.2	1,413.3	881.5	226.9	160.6	98.8	
AIR FREIGHT	128.5	48.7	82.1					259.3	196.8	166.6	46.7	32.3	34.7	
TOTAL TONS	2012-13	13,382	7,727.6	8,591.4	1,624.2	4,673.1	5,734.0	2,731.4	44,464					
	2011-12	14,743	6,033.9	8,853.2	753.0	5,020.6	5,448.2	2,728.8		43,581				
	2010-11	12,249	6,063.6	7,777.2	91.8	3,872.1	4,267.4	2,494.2			37,006			
TOTAL TH.CASES	2012-13	1,391.1	787.6	1,335.5	197.0	558.3	650.8	320.3			5,240.6			
	2011-12	1,480.9	615.8	1,429.4	91.8	635.2	620.0	314.5				5,187.6		
	2010-11	1,379.9	620.3	1,220.4	11.2	514.8	491.3	286.9					4,550.9	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	NECTARIN	ORANGE	PLUM	PEACH	CRIMSON	THOMPSON	LANE LATE	R. GLOBE	FLAME SDL	TOTAL
Summit produce Inc.	NAM	3,119.5	854.6	198.0	336.1	423.1	989.6	926.9	181.1		406.5	4,990.9
Fruit Growers Alliance F.G.A	EUR	2,826.7	1,022.4	189.3	48.8	265.2	1,495.9	621.5	184.5	338.1	133.8	4,373.1
HMC Group Marketing	NAM	4,025.2					1,415.3	316.2			1,494.9	4,025.2
North American Produce Buyer Inc.	NAM	2,041.2	521.8	129.4	338.5	274.7	418.0	647.9	120.5	3.5	659.7	3,622.6
Wal-Mart Stores, Inc.	NAM	2,040.4	418.9	405.3	423.5	114.5	720.4	557.9	201.0	31.5	378.9	3,486.2
CMR Group	EUR	648.7	461.3	199.5	512.6	371.3			344.3	195.1	275.1	2,277.0
To Order	EUR	1,488.1			77.8		196.8	312.4			727.6	1,565.8
Roveg Fruit B.V.	EUR	676.1	346.4	178.6		316.6	8.8	297.8	175.2	188.1	52.5	1,542.4
Jac Vandenberg, Inc.	NAM	691.6		637.8			405.8	272.5	550.0			1,537.6
Cia. Brasileira De Distribucion	LAT	214.4	330.4		745.0	98.2	104.7	45.5		64.2		1,391.5
Duda Farm Fresh Foods	NAM			879.6					756.6			1,105.1
Frucht Service Fruchthandels	EUR	481.9	234.7		15.0	153.3	160.9	167.8		71.7	9.6	1,008.8
Vanguard International	FAR	454.6	457.9		43.2		53.5	58.3		324.1		1,002.8
DNE World Fruit Sales	NAM			660.5					434.4			952.5
To Order	NAM	12.4		911.3			12.4		468.4			923.6
International Produce Ltd.	EUR	822.1					281.9	46.6		96.7	163.5	822.1
Jumbo Fresh Fruits Inc.	FAR	755.4		22.3			273.2	234.8	22.3	208.4		777.7
Sooil Commerce & Transport, Inc.	FAR	645.1					142.3	327.3		157.7		645.1
Parallel UK	EUR	561.4					544.6				16.8	561.4
LordMayor S.A. de C.V.	LAT	318.7	29.2			122.5		318.7				505.7
Eroski S Coop	EUR	314.7	60.2		95.2	21.4	8.9	71.4		219.6		491.5
To Order	FAR	163.8					4.4			141.7		425.1
Pacific Rim BL. International	FAR	416.6					18.1	398.5				416.6
San Lucar Fruit S.L.	EUR	131.0	151.4	16.8		57.6	14.4	13.0	16.8	16.9		357.6
Others		2,413.6	1,594.1	624.3	841.1	109.0	489.1	735.2	486.8	873.6	2.6	5,656.2
TOTAL TONS	2012/2013	25,263.0	6,483.3	5,052.8	3,476.8	2,327.6	7,759.0	6,714.6	3,792.8	3,738.7	3,318.9	44,464
	2011/2012	25,082.0	6,524.8	5,292.4	3,263.9	1,829.8	8,300.4	6,416.3	3,807.2	3,142.2	2,765.5	43,581
	2010/2011	22,438.0	4,951.0	3,249.4	2,780.4	1,736.5	7,422.3	5,799.3	2,551.5	2,497.7	2,345.5	37,006
TOTAL TH.CASES	2012/2013	3,135.3	896.6	351.2	401.0	327.4	969.7	874.9	266.4	456.3	386.3	5,240.6
	2011/2012	3,207.3	898.3	364.8	372.9	237.8	1,055.5	853.5	265.7	383.2	338.9	5,187.6
	2010/2011	2,939.6	676.0	235.4	333.6	229.6	967.2	816.0	187.3	320.1	287.2	4,550.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE			NORTH AMERICA		FAR	LATIN	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	UK	EAST	WEST	EAST	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	8,824.1	410.1	4,917.1	8,467.1	1,861.9	4,756.4	5,827.7	235.2	35,300	27,522	27,877	2,115.5	1,686.8	1,652.1
TABLE GRAPES	917.1		118.0	466.2	133.4	1,569.5	261.4		3,465.6	5,048.7	4,321.1	443.0	671.8	566.5
CLEMENTINES				487.9	441.6				929.5	1,498.8	984.8	59.5	96.7	64.7
CHERRIES	10.9		81.2	7.0	39.6	691.5	35.7		865.9	1,305.0	876.8	175.2	283.1	199.6
KIWIFRUIT						212.0	198.8		410.8	240.0	136.4	41.1	24.0	13.6
PEARS	206.7						121.1		327.8	308.3	114.5	21.9	21.6	8.3
POMME GRANATES		15.4			16.1	15.6			47.1			11.2		
ORANGES								1.5	1.5		288.0	0.08		19.2
BLUEBERRIES											89.2			23.4
RY. GALA APPLE	2,748.3	19.9	1,554.0	3,438.9	324.9	183.0	2,594.5	136.3	11,000	7,879.4	8,107.7	673.3	490.0	465.1
C. PINK APPLE	616.8	128.2	333.7	1,445.6	580.5	62.9	382.0		3,549.8	3,352.0	2,190.3	227.5	208.3	139.1
BRAEBURN APPLE	934.4		1,459.4	607.5	237.0		170.3		3,408.5	1,753.2	1,712.5	227.9	125.1	120.6
RAKU APPLE	652.4			443.4	14.0	1,758.7	78.3		2,946.8	1,991.9	580.3	154.2	115.1	33.4
FUJI APPLE	522.9			407.2	159.9	1,423.2	215.3		2,728.5	2,098.6	4,577.6	142.4	110.7	258.7
BROOKF. APPLE	375.0		416.0	650.0	39.7	358.2	488.2	58.7	2,385.8	2,052.6	2,909.1	141.0	130.1	175.1
PINK L. APPLE	916.8		557.3	23.0			3.9		1,501.1	951.2	775.7	100.4	62.3	54.9
NOT DEF GRAPE	541.5		70.8	79.1		683.9	93.9		1,469.2	75.3	17.7	179.3	9.9	2.2
GALA PREMI APPLE	296.3	0.7	79.1	381.0	52.5	209.7	199.5	25.1	1,243.9			73.4		
GALAXY APPLE	263.0	0.7	157.5	311.3	64.6	43.1	243.1	8.2	1,091.5	880.5	879.0	67.6	58.1	55.1
GRANNIES APPLE	377.0	99.1	10.2	159.5	40.9	21.5	299.0		1,007.2	1,196.7	1,088.5	56.5	67.0	63.5
JAZZ APPLE	21.4		342.4	85.6	292.5	90.7	124.8		957.5	930.6	411.2	59.9	59.6	24.0
CLEMENUL. CLEMENT				467.1	441.6				908.7	1,477.2	963.2	58.2	95.3	63.3
LINERS	9,915.4	261.1	5,051.8	9,043.4	2,319.6	7,016.0	5,868.3	235.2	39,711	34,804	32,631	2,673.2	2,638.2	2,306.2
CHARTERS		164.4	39.0	384.9	173.0		58.5		820.8	901.1	1,805.4	96.9	103.8	210.6
LAND FREIGHT							8.3	566.3	574.6	137.8	212.7	52.6	22.8	18.5
AIR FREIGHT	10.9		25.6			161.2	11.5		209.2	79.6	38.8	42.1	19.3	12.0
TOTAL TONS	2012-13	9,958.8	425.5	5,116.4	9,428.3	2,492.6	7,245.0	6,446.1	235.2	41,348				
	2011-12	7,855.2	551.1	4,689.4	8,438.4	2,931.0	6,968.5	4,189.9	299.4		35,923			
	2010-11	7,648.3	759.3	4,273.8	8,549.3	1,121.3	8,311.8	3,811.7	212.1			34,688		
TOTAL TH.CASES	2012-13	701.7	26.8	366.6	618.6	178.9	598.0	364.7	12.3			2,867.5		
	2011-12	634.1	30.8	368.1	582.0	211.7	688.9	252.8	15.8				2,784.1	
	2010-11	576.7	42.2	349.1	638.9	78.9	628.7	221.2	11.8					2,547.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	APPLE	GRAPE	CLEMENT	CHERRY	KIWIS	RY. GALA	C. PINK	BRAEBURN	RAKU	FUJI	TOTAL
Wal-Mart Stores, Inc.	NAM	3,928.0		145.7			1,275.6	589.2	475.3	285.1	254.7	4,073.7
Vanguard International	FAR	3,077.0			97.1					1,426.8	1,117.0	3,174.1
Frutera Don Marcos Frudonmar S.A.	LAT	2,591.0					1,241.2	237.9	60.8	58.5	186.7	2,642.3
Orchard World Ltd.	EUR	2,119.4					737.5	184.7	562.1			2,119.4
Catafruit S.A.	EUR	1,887.1					523.3	21.1		229.8	107.0	1,910.4
Algoma Orchards Ltd.	NAM	1,730.0					1,324.6			3.5	39.0	1,730.0
Vogelaar Vredenhof B.V.	EUR	1,700.0					442.2	193.8	64.2	286.8	197.4	1,700.0
The Oppenheimer Group	NAM	1,521.8					132.1	532.0	4.9	94.0	95.4	1,521.8
Worldwide Fruits UK	EUR	1,140.8					379.0	10.2	268.3			1,140.8
Fruit Growers Alliance F.G.A	EUR	583.6	478.8				125.2	52.6	219.3			1,107.2
Frucht Service Fruchthandels	EUR	818.5	132.5				212.0	42.8	385.8			951.0
To Order	EUR	735.6	149.6				110.9	103.7	173.6			885.2
Loblaws Companies East Prod.	NAM	832.6					501.1	62.7			0.04	832.6
Cortijo Cuevas S.L.	EUR	785.3					217.1			115.2	167.8	785.3
Fruticola de Colombia S.A.	LAT	655.6					239.4	11.0	2.0	11.3	6.9	725.5
Almacenes Exito S.A.	LAT	657.5					313.5	20.2	11.2		10.3	659.0
Corporac. De Companias Agroind.	LAT	653.4					430.5	10.6	1.0		1.9	653.4
Int. Procurement & Logistics	EUR	603.8					112.0	62.7	307.6			603.8
I V G White (Sales) Ltd.	EUR	564.0					202.7	12.6	201.6			564.0
Wescott Agri Products	NAM	551.6					153.0	178.8	128.1			551.6
ICA Sverige AB	EUR	500.6					354.3	63.9		16.0	13.3	500.6
Kesko Food Ltd.	EUR	470.8					397.6					470.8
Socomo S.A.	EUR	455.7					177.5	15.7				455.7
To Order	LAT	306.4	113.8			24.0	16.3	84.7	89.6			444.2
Others		6,429.7	2,591.0	783.8	768.8	386.8	1,381.4	1,059.0	453.2	419.6	531.0	11,146
TOTAL TONS	2012/2013	35,300.0	3,465.6	929.5	865.9	410.8	11,000.0	3,549.8	3,408.5	2,946.8	2,728.5	41,348
	2011/2012	27,522.0	5,048.7	1,498.8	1,305.0	240.0	7,879.4	3,352.0	1,753.2	1,991.9	2,098.6	35,923
	2010/2011	27,877.0	4,321.1	984.8	876.8	136.4	8,107.7	2,190.3	1,712.5	580.3	4,577.6	34,688
TOTAL TH.CASES	2012/2013	2,115.5	443.0	59.5	175.2	41.1	673.3	227.5	227.9	154.2	142.4	2,867.5
	2011/2012	1,686.8	671.8	96.7	283.1	24.0	490.0	208.3	125.1	115.1	110.7	2,784.1
	2010/2011	1,652.1	566.5	64.7	199.6	13.6	465.1	139.1	120.6	33.4	258.7	2,547.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE			FAR	LATIN	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS	UK	EAST	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
TABLE GRAPES	19,355	4,318.2	8,659.6	1,236.1	87.5	2,534.7	2,225.1	18.7	38,435	34,302	37,254	4,816.0	4,390.9	4,653.1	
CLEMENTINES	410.4								410.4	324.0	402.3	27.4	21.6	27.1	
APRICOTS	10.9	3.1							14.6	28.7	25.2	2.4	5.1	4.2	
PLUMS											40.4			7.3	
R. GLOBE GRAPE	104.9	16.1	5,288.5	910.9			1,380.0	1,718.2	18.7	9,437.3	7,985.5	9,045.9	1,127.3	968.3	1,083.7
CRIMSON GRAPE	5,749.2	1,412.0	995.7	74.0	50.9	581.7	106.4		8,969.9	7,770.6	8,470.0	1,154.3	982.5	1,075.6	
THOMPSON GRAPE	4,855.1	1,068.8	1,245.0	169.2	18.1	229.5	85.3		7,670.9	7,554.1	7,953.6	998.9	1,040.8	1,031.9	
FLAME SDL GRAPE	3,937.2	980.4	39.4						4,957.0	4,879.8	6,450.9	605.9	603.8	782.4	
SUGRAONE GRAPE	1,787.1	330.2	402.1					35.4	2,554.8	2,764.1	2,502.5	316.0	373.8	320.5	
NOT DEF GRAPE	1,191.4	294.2	534.4	17.7			158.4	225.6	2,421.7	731.6	258.1	302.4	87.5	33.0	
AUT. RY. GRAPE	288.4		54.0	64.3	3.9	185.1			595.7	547.0	629.7	77.2	68.8	78.6	
ROY RED GRAPE	394.6	84.1							478.8	483.8	241.9	58.4	58.9	29.5	
RED SDL GRAPE	294.4	85.9				4.0		18.7	402.9	446.5	688.0	49.6	53.6	83.3	
PRINCESS GRAPE	286.5		24.6				35.4		346.5	527.6	524.4	44.4	71.7	69.2	
BLACK SDL GRAPE	264.3	46.5							310.8	383.1	311.5	37.9	46.7	37.9	
CLEMENUL. CLEMENT	293.8								293.8	129.6	402.3	19.6	8.6	27.1	
ROYAL R. GRAPE	144.0								144.0	63.4	62.2	17.6	7.7	7.6	
CHARTERS	18,844	4,321.3	5,450.3	861.2	63.5				29,541	26,168	29,762	3,692.1	3,310.1	3,748.2	
LINERS	932.2		3,209.3	375.0	24.0	2,534.7	1,902.8	18.7	8,996.6	8,255.5	7,548.5	1,114.3	1,078.6	892.7	
LAND FREIGHT									322.3			39.3	27.4	49.3	
AIR FREIGHT									0.6	6.8	6.9	0.1	1.5	1.5	
TOTAL	2012-13	19,777	4,321.3	8,659.6	1,236.1	87.5	2,534.7	2,225.7	18.7	38,860					
TONS	2011-12	16,253	4,937.4	7,448.5	1,423.1	766.7	1,567.5	2,259.1		34,655					
	2010-11	18,215	5,640.0	7,693.9	1,927.5	684.7	1,551.8	2,008.7			37,722				
TOTAL	2012-13	2,368.8	526.9	1,224.5	150.8	17.2	307.4	246.9	2.3			4,845.8			
TH.CASES	2011-12	1,938.6	599.5	1,131.3	173.5	122.7	190.8	261.1					4,417.6		
	2010-11	2,190.7	679.3	1,065.1	235.1	105.1	190.7	225.7						4,691.7	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CLEMENT	APRICOT	R. GLOBE	CRIMSON	THOMPSON	FLAME SDL	SUGRAONE	NOT DEF	AUT. RY.	TOTAL	
Kopke Jr. Inc., William H.	NAM	11,141	129.6	10.9	85.8	2,935.3	3,359.7	2,414.4	941.4	554.3	169.3	11,281	
To Order	EUR	3,898.0			3,128.7	497.8	91.4	4.7	32.8	94.5	48.1	3,898.0	
Sierra Produce	NAM	3,286.9		3.1	16.1	896.4	513.3	1,101.4	469.3	126.1		3,290.0	
Dayka & Hackett LLC	NAM	3,175.8	92.9			1,097.1	962.6	456.1	162.1	10.3	60.3	3,268.7	
Wal-Mart Stores, Inc.	NAM	2,553.5				865.8	416.9	443.3	123.4	571.0	5.4	2,553.5	
Merimex Fruchthandel GmbH	EUR	1,378.1			356.3	260.9	449.6	30.0	202.1	65.0	8.0	1,378.1	
Ch Robinson Worldwide Inc.	NAM	1,238.8				386.3	295.9	270.9	168.3	2.4	18.9	1,238.8	
Pacific Trellis Fruit	NAM	1,211.5				371.6	175.8	213.3	167.4	148.4	30.6	1,211.5	
Hillfresh International B.V.	EUR	1,046.4				712.3	12.1	174.4	3.6	68.2		1,046.4	
Nico de Jong B.V.	EUR	952.0			219.1	115.5	265.2	1.1	60.3	277.5	8.1	952.0	
Frutera del Litoral Cia. Ltda.	LAT	738.2			501.0				62.0	35.4	85.6	738.2	
The Oppenheimer Group	NAM	608.8	43.2			326.8	123.3		85.3	14.2	3.9	652.0	
To Order	FAR	439.0			240.1	28.0	59.5			17.7	93.5	439.0	
To Order	NAM	359.3	64.8		19.1	281.9	44.1			10.9		424.1	
Pomina Enterprise Co., Ltd.	FAR	421.2			377.7	8.0					35.5	421.2	
Imarketkorea Inc.	FAR	416.9			35.4	297.2	66.6			17.7		416.9	
Frutera, Inc.	FAR	337.1			17.7	213.1	88.6			17.7		337.1	
Frutera del Litoral Colombia	LAT	306.2			258.0					48.2		306.2	
Hage International B.V.	EUR	261.5			189.8	25.8	21.8		12.1	11.9		261.5	
To Order	LAT	242.8			202.9	39.9						242.8	
Tarqban Sp. zoo	EUR	219.8			219.8							219.8	
Shanghai Fruit Ltd.	FAR	216.0			163.3					52.6		216.0	
Innoverde B.V.	EUR	183.7			125.6	49.4						183.7	
Shanghai Dheng Imp. & Exp. Co Lt	FAR	164.5			91.7					35.4		164.5	
Others		3,638.9	79.9	0.6	2,476.8	260.9	500.2	18.3	26.5	232.4	76.6	3,719.4	
TOTAL	2012/2013		38,435.0	410.4	14.6	9,437.3	8,969.9	7,670.9	4,957.0	2,554.8	2,421.7	595.7	38,860
TONS	2011/2012		34,302.0	324.0	28.7	7,985.5	7,770.6	7,554.1	4,879.8	2,764.1	731.6	547.0	34,655
	2010/2011		37,254.0	402.3	25.2	9,045.9	8,470.0	7,953.6	6,450.9	2,502.5	258.1	629.7	37,722
TOTAL	2012/2013		4,816.0	27.4	2.4	1,127.3	1,154.3	998.9	605.9	316.0	302.4	77.2	4,845.8
TH.CASES	2011/2012		4,390.9	21.6	5.1	968.3	982.5	1,040.8	603.8	373.8	87.5	68.8	4,417.6
	2010/2011		4,653.1	27.1	4.2	1,083.7	1,075.6	1,031.9	782.4	320.5	33.0	78.6	4,691.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN		TOTAL TONS			TOTAL TH.CASES		
	AMERIC	NORTH AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	21.140	21.2	21.161	23.419	25.808	1.069.6	1.197.6	1.326.8
PEARS	5.049.3		5.049.3	6.659.0	5.427.1	283.6	373.5	301.4
TABLE GRAPES	4.844.0		4.844.0	5.858.9	5.308.0	567.9	674.2	618.6
PEACHES	1.637.6		1.637.6	1.073.7	1.202.5	178.0	118.5	134.7
KIWIFRUIT	1.467.1		1.467.1	1.040.0	1.102.0	147.9	104.5	110.0
NECTARINES	1.326.4		1.326.4	924.4	1.289.7	146.6	98.6	142.1
PLUMS	1.248.1		1.248.1	1.124.8	1.129.5	136.1	121.5	115.1
ORANGES	499.9		499.9	291.5	163.9	34.3	19.3	10.8
CHERRIES	161.7	0.6	162.3	137.6	196.5	26.6	23.2	35.4
NASHI PEARS	125.4		125.4	153.1	77.1	15.7	19.8	9.6
RY. GALA APPLE	10.786	21.2	10.807	10.697	11.960	544.7	544.4	610.6
RICH. D. APPLE	3.649.9		3.649.9	4.693.5	7.610.8	186.5	241.0	393.2
R. GLOBE GRAPE	3.417.8		3.417.8	3.805.4	4.269.3	398.2	431.1	492.6
PACKHAMS PEAR	3.224.7		3.224.7	4.529.7	4.578.4	178.5	250.9	253.2
GRANNIES APPLE	3.129.3		3.129.3	2.981.4	3.552.8	158.2	152.4	184.2
GALA APPLE	1.473.0		1.473.0	511.0	249.2	73.3	26.0	12.3
HAYWARD KIWIS	1.247.2		1.247.2	778.0	998.8	124.7	77.9	99.7
NOT DEF APPLE	969.7		969.7	3.055.8	97.5	49.2	157.8	5.1
NOT DEF PEAR	729.1		729.1	914.4	49.7	40.5	53.1	2.8
THOMPSON GRAPE	560.0		560.0	383.8	531.0	68.3	46.8	65.3
ANGELENO PLUM	462.1		462.1	386.3	374.4	49.8	42.0	40.1
NOT DEF GRAPE	427.1		427.1	1.290.0	84.5	50.0	149.6	9.0
S. BARTL. PEAR	403.9		403.9	434.2	281.1	22.4	24.1	15.6
LINERS	37.686	21.2	37.707	40.914	41.901	2.628.1	2.776.5	2.820.6
AIR FREIGHT	29.9	0.6	30.5	34.0	95.9	6.2	7.0	19.7
TOTAL TONS	2012-13	37.716	21.7	37.738				
	2011-12	40.948		40.948				
	2010-11	41.974	0.2		41.997			
TOTAL TH.CASES	2012-13	2,633.0	1.3			2,634.3		
	2011-12	2,783.5					2,783.5	
	2010-11	2,835.5	0.08					2,840.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	GRAPE	PEACH	KIWIS	RY. GALA	RICH. D.	R. GLOBE	PACKHAMS	GRANNIES	TOTAL	
Fruticola Comercial Panamericana S.A. (Frutcom)	LAT	9.088.3	2.438.1	1.007.3	52.6	615.7	3.857.9	2.057.9	910.8	1.757.3	2.007.8	14.461	
Transmariner S.A.	LAT	3.415.9	1.003.9	934.5	287.7	219.9	2.087.0	308.1	591.6	336.0	204.5	6.383.4	
Fruteria Vidaurri S.A de C.V.	LAT	4.337.2	229.6	1.105.6	200.1	74.4	2.578.1	502.4	948.6	33.5	545.8	6.278.8	
Vidimport S.A.	LAT	557.6	69.9	713.5	924.6	301.4	474.3		333.9			3.313.8	
Mafalda S.A.	LAT	926.7	436.5	541.6	24.2	73.3	387.3	330.2	292.8	420.4	74.4	2.145.0	
Fresh Garden S.A.	LAT	917.5	66.8	358.6	148.4	102.7	556.8	92.7	216.0		81.6	2.046.5	
To Order	LAT	1.301.6	289.3	183.0		79.7	688.9	58.0	124.3	185.3	140.4	1.956.3	
Com. e Imp. de Alimentos Impal, C.A.	LAT	315.9	279.9				98.2	119.8		279.9	39.1	595.8	
Vidinter C.A.	LAT	239.0	231.8				37.1	180.8		208.8	16.1	470.8	
Frucom Frutimport GmbH	LAT	19.6									19.6	40.8	
To Order	NAM	21.2					21.2					21.2	
Frutaria Comercial Import.	LAT	20.6					20.6					20.6	
Frutam S.A.	LAT		3.5							3.5		3.5	
Fresh Taste Produce Ltd.	NAM											0.6	
TOTAL TONS	2012/2013		21.161.0	5.049.3	4.844.0	1.637.6	1.467.1	10.807.0	3.649.9	3.417.8	3.224.7	3.129.3	37.738
	2011/2012		23.419.0	6.659.0	5.858.9	1.073.7	1.040.0	10.697.0	4.693.5	3.805.4	4.529.7	2.981.4	40.948
	2010/2011		25.808.0	5.427.1	5.308.0	1.202.5	1.102.0	11.960.0	7.610.8	4.269.3	4.578.4	3.552.8	41.997
TOTAL TH.CASES	2012/2013		1.069.6	283.6	567.9	178.0	147.9	544.7	186.5	398.2	178.5	158.2	2.634.3
	2011/2012		1.197.6	373.5	674.2	118.5	104.5	544.4	241.0	431.1	250.9	152.4	2.783.5
	2010/2011		1.326.8	301.4	618.6	134.7	110.0	610.6	393.2	492.6	253.2	184.2	2.840.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	EUROPE			LATIN	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	EAST	CONT	RUS	UK	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	3,952.5	369.9	4,105.3	1,377.9	411.0	277.5	731.9		11,226	8,453.4	7,882.0	1,375.5	1,029.8	1,001.6
APPLES	905.8	83.1	247.5	1,138.5	482.7		2,463.0	56.8	5,377.5	6,983.3	6,810.4	290.5	383.6	394.4
PLUMS	1,779.0	344.1	680.3	720.1		375.4	403.1		4,301.9	4,934.0	5,104.0	575.6	636.5	711.2
KIWI FRUIT	778.7	221.7	605.1	688.3	171.3	258.6	262.6		2,986.2	2,129.6	1,762.7	308.9	221.6	177.5
NECTARINES	1,072.5	258.4	623.0	224.1		143.2	102.6		2,423.7	2,736.6	3,044.3	301.7	331.2	376.0
PEACHES	1,259.7	180.6					38.8		1,479.1	1,778.4	2,291.5	173.0	200.0	268.3
PEARS	226.9			409.7			716.5		1,353.2	2,117.1	1,812.0	78.3	119.7	114.0
CHERRIES	416.6	40.2	839.7	5.2		9.6			1,311.2	1,485.7	870.1	282.8	289.3	177.5
PLUM COTS	100.9	13.2							114.1	73.1	200.8	14.8	8.0	26.7
PLUOTS	32.6								32.6			4.4		
R. GLOBE GRAPE	115.7	15.7	2,527.3	892.1	161.0		587.9		4,299.7	3,694.6	3,051.7	518.6	444.0	358.4
RY. GALA APPLE	885.3	83.1	95.0	415.8	33.6		1,697.6	56.8	3,267.2	2,846.0	3,482.2	176.4	153.5	203.8
NOT DEF GRAPE	839.4	158.9	1,234.7	307.1	137.3	17.7	135.6		2,830.8	282.7	81.4	351.8	34.5	10.9
CRIMSON GRAPE	1,613.1	64.3	183.7		18.6	259.8			2,139.4	1,975.0	2,272.5	262.5	239.5	282.0
NOT DEF PLUM	496.6	114.3	448.8	562.3		217.6	178.3		2,018.0	60.0	103.2	281.1	10.3	12.9
HAYWARD KIWIS	456.0	69.5	247.7	482.9	88.3	141.1	259.2		1,744.6	2,085.7	1,762.7	179.7	217.1	177.5
GRANNIES APPLE	11.2			606.9	449.1		416.3		1,483.6	2,890.1	2,291.1	80.9	163.2	133.1
NOT DEF KIWIS	322.7	152.2	357.4	205.5	83.0	117.5	3.4		1,241.6	43.9		129.2	4.5	
NOT DEF NECTARIN	408.6	161.1	194.4	79.6		26.7	64.8		935.3	221.1	113.2	110.9	24.9	13.6
THOMPSON GRAPE	377.9	60.6	138.2	142.8	93.2				812.7	1,511.4	1,736.7	99.9	186.8	252.3
ANGELENO PLUM	483.9	49.1		70.3		45.5	114.2		763.0	1,937.3	1,977.7	98.6	242.8	284.5
BING CHERRY	137.1	21.4	501.7	5.2		9.6			674.9	1,198.4	807.6	146.3	230.7	166.2
PACKHAMS PEAR	110.6			123.6			322.6		556.8	1,729.9	1,642.6	31.7	97.8	104.2
LINERS	2,043.1	304.8	7,055.7	3,933.1	566.7	1,027.9	3,742.5	56.8	18,731	16,865	12,877	1,935.8	1,500.3	1,104.7
CHARTERS	7,965.9	1,199.7		625.6	498.2	26.8			10,316	12,364	16,894	1,298.8	1,528.2	2,092.6
LAND FREIGHT							972.8		972.8	1,010.8	66.2	98.4	109.9	4.8
AIR FREIGHT	519.4	6.6	45.2	5.2		9.6	3.2		589.2	958.8	865.8	72.7	116.2	114.8
TOTAL TONS	2012-13	10,528	1,511.2	7,100.9	4,563.9	1,065.0	1,064.2	4,718.5	56.8	30,609				
	2011-12	12,125	1,975.9	4,078.6	4,073.9	1,380.6	666.4	6,542.0	356.2	31,199				
	2010-11	10,963	2,153.4	2,492.9	6,667.4	3,948.7	1,275.7	3,043.9	158.3		30,703			
TOTAL TH.CASES	2012-13	1,233.3	179.2	910.4	525.7	93.7	126.0	334.4	3.0			3,405.7		
	2011-12	1,384.5	236.4	511.4	408.7	118.6	76.1	500.3	18.7				3,254.6	
	2010-11	1,317.4	264.1	304.0	734.9	359.9	152.3	175.5	8.8					3,316.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	GRAPE	APPLE	PLUM	KIWIS	NECTARIN	R. GLOBE	RY. GALA	NOT DEF	CRIMSON	NOT DEF	TOTAL
The Oppenheimer Group	NAM	2,295.3	928.7	1,409.6	432.3	748.9	96.8	917.5	548.5	796.0	364.2	6,971.4
Jac Vandenberg, Inc.	NAM	1,235.8		677.9		524.3	30.7		162.9	481.9	211.1	3,228.0
To Order	EUR	324.3	243.5	129.5	664.5	34.5	32.0	17.6	156.0	70.6	84.0	1,653.8
Jaguar The Fresh Co. B.V.	EUR	265.0	412.4	238.7	133.2	69.7	203.8	189.8	49.3			1,200.0
To Order	FAR	485.2		128.1	396.6		185.9		299.4		128.1	1,010.0
Frutera Don Marcos Frudonmar S.A.	LAT	25.6	787.3				6.4	672.8	19.2			998.3
Nico de Jong B.V.	EUR	269.6	300.4	199.6	44.9	83.6	202.8	109.4	32.3		145.5	964.3
Shanghai Oheng Imp. & Exp. Co Lt	FAR	857.7	19.6	38.4			692.6		140.7	2.8	38.4	915.6
Fruandina Ltda.	LAT	36.6	528.5	36.7			92.9	36.6	447.5		21.6	876.7
To Order	NAM	312.8			459.8		3.9		203.7	103.6		869.4
Total Produce B.V.	EUR	206.9	225.2	46.4	67.2	27.8	159.3	108.1	40.2		31.0	583.6
Shanghai New Long March Intl Trade Co., Ltd.	FAR	126.9	136.9	216.0			90.5	95.0	36.4		108.0	572.1
Huitong Economic Trade	FAR			21.6		457.7					21.6	500.1
Enlu Comercio Import. e Export.	LAT	94.5	83.4	162.8	132.1	9.7	94.5				22.5	489.1
To Order	LAT	172.7		113.4	48.7		102.4		61.8		111.5	475.9
DPS PLC	EUR			266.3	44.7	139.0					154.0	456.5
China Processed Food Imp.	FAR	184.9		36.7	96.3		128.9		37.4	18.7		449.5
Frutera del Litoral Cia. Ltda.	LAT	107.8	220.8		67.2		107.8	159.0				441.9
Shenzhen Youdecheng Trading Co	FAR	168.2		131.4			130.8		37.4		66.2	436.9
Frutera del Litoral Colombia	LAT	89.6	268.1		6.7		89.6	149.0				410.5
Consorfrut Polska Sp z.o.o.	EUR	385.8		18.8			173.6		87.4		18.8	404.6
Anhui Bbca International	FAR	327.8			67.4		327.8					395.2
Pomina Enterprise Co., Ltd.	FAR				44.8	143.8						296.4
Wellcome Co.Ltd.	FAR		258.6				164.1		51.2	43.4		295.4
Others		2,994.3	1,222.8	429.9	279.8	92.0	1,239.0	401.4	866.9	622.5	335.8	5,713.7
TOTAL TONS	2012/2013	11,226.0	5,377.5	4,301.9	2,986.2	2,423.7	4,299.7	3,267.2	2,830.8	2,139.4	2,018.0	30,609
	2011/2012	8,453.4	6,983.3	4,934.0	2,129.6	2,736.6	3,694.6	2,846.0	282.7	1,975.0	60.0	31,199
	2010/2011	7,882.0	6,810.4	5,104.0	1,762.7	3,044.3	3,051.7	3,482.2	81.4	2,272.5	103.2	30,703
TOTAL TH.CASES	2012/2013	1,375.5	290.5	575.6	308.9	301.7	518.6	176.4	351.8	262.5	281.1	3,405.7
	2011/2012	1,029.8	383.6	636.5	221.6	331.2	444.0	153.5	34.5	239.5	10.3	3,254.6
	2010/2011	1,001.6	394.4	711.2	177.5	376.0	358.4	203.8	10.9	282.0	12.9	3,316.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE			FAR	LATIN	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS	UK	EAST	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
KIWIFRUIT	2,682.6	2,472.5	3,276.6	168.0	144.0	746.9	780.4	10,271	5,821.1	5,759.8	1,078.0	616.4	608.5
AVOCADOS	422.6	1,057.3	2,779.6		454.2	200.8	553.5	5,468.0	9,568.1	10,166	838.3	1,002.2	1,111.7
ORANGES	3,489.8	778.2	389.1			194.6	218.9	5,070.6	8,084.0	5,106.2	333.1	516.7	321.5
LEMONS	1,065.0	346.8			73.5	1,276.8		2,762.1	6,019.9	5,389.8	160.6	350.0	313.4
MANDARINES	1,691.1	89.0						1,780.1	1,842.6	941.9	114.7	189.6	59.4
CLEMENTINES	827.2	68.0						895.2	2,128.5	1,314.0	55.9	221.2	145.8
TABLE GRAPES	328.7	40.1	68.9	35.4		73.8		546.9		2,108.5	66.1		263.3
GRAPEFRUITS			21.0				477.2	498.2	310.6	503.9	35.6	22.2	34.6
PERSIMMONS	193.1	160.1				16.9		370.2	429.5	258.3	107.0	130.6	64.6
BLUEBERRIES	310.0	16.3				11.6		337.8	71.2		103.1	23.3	
HAYWARD KIWIS	2,497.5	2,295.0	2,982.8	168.0	144.0	739.7	634.3	9,461.4	3,913.2	5,536.7	992.5	410.8	585.2
HASS AVOCADO	307.3	856.8	2,206.9		433.1	200.8	553.5	4,558.4	9,303.3	10,035	677.4	979.8	1,102.8
NAVEL LT. ORANGE	1,596.3	413.4	170.2			120.4	48.6	2,349.0	4,950.7	3,519.6	154.4	310.5	231.5
GENOVA LEMON	767.8	199.4				803.7		1,770.9	5,649.6	5,365.1	103.0	328.5	311.9
MURCOTT MAND.	1,668.0	89.0						1,757.0	1,820.3	876.1	113.2	188.2	55.2
NAVELS ORANGE	1,056.3	170.2	73.0				145.9	1,445.4	2,643.5	1,489.3	94.8	173.9	83.6
NOT DEF ORANGE	720.4	194.6	145.9			73.0	24.3	1,158.2	363.4	73.0	76.1	24.0	4.8
NOT DEF LEMON	297.2	147.4			38.4	473.1		956.0	370.3	24.8	55.6	21.5	1.4
NOT DEF AVOCADO	115.3	200.6	572.7		21.1			909.7	264.8	131.1	160.9	22.4	8.9
CLEMENUL. CLEMENT	827.2	68.0						895.2	2,060.2	1,292.3	55.9	216.9	144.4
NOT DEF KIWIS	185.0	177.5	293.8			7.2	146.1	809.6	1,907.9	223.1	85.5	205.6	23.3
NOT DEF GRAPE	312.9	40.1	68.9	35.4		73.8		531.2		19.5	64.2		2.3
STAR RUBY GRAPEFR.							444.4	444.4	237.0	503.9	31.7	16.9	34.6
LINERS	10,158	4,501.8	6,451.8	203.4	671.8	2,526.1	502.1	25,015	30,614	23,883	2,552.8	2,758.5	2,165.1
LAND FREIGHT							1,527.9	1,527.9	953.5	1,430.9	135.4	84.1	125.8
CHARTERS	880.6	510.6	83.4					1,474.6	2,765.7	6,230.3	205.6	238.3	629.8
AIR FREIGHT	32.3	17.2				10.4		59.9	39.5	24.5	17.7	12.6	7.4
TOTAL TONS	2012-13	11,071	5,029.6	6,535.2	203.4	671.8	2,536.5	2,030.0	28,077				
	2011-12	12,935	10,769	2,563.3	207.2	454.3	5,311.7	1,220.0		34,372			
	2010-11	11,704	7,957.2	4,008.7	434.2	656.4	4,827.3	1,640.1			31,568		
TOTAL TH.CASES	2012-13	975.3	485.6	969.6	21.1	65.6	215.6	178.6			2,911.6		
	2011-12	1,149.9	960.1	394.9	23.0	55.6	361.1	104.1				3,093.5	
	2010-11	988.5	700.5	622.1	44.6	67.4	339.4	142.3					2,928.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	KIWIS	AVOCADO	ORANGE	LEMON	MAND.	HAYWARD	HASS	NAVEL LT.	GENOVA	MURCOTT	TOTAL	
To Order	NAM	2,495.5	43.0	1,218.4	1,015.5		2,258.1	43.0	276.0	595.7		5,976.0	
To Order	EUR	2,554.1	954.6		73.5		2,298.7	861.8				3,633.4	
Capespan North America LLC	NAM			924.2		578.4			516.8		578.4	1,656.1	
To Order	LAT	369.1	496.5	48.6			247.0	496.5				1,336.8	
Dayka & Hackett LLC	NAM			497.7		407.1			282.6		407.1	1,084.7	
To Order	FAR	118.4			829.7		111.2			380.2		1,036.3	
Jac Vandenberg, Inc.	NAM	195.2		267.5	148.6	200.2	195.2		194.6	123.8	200.2	887.6	
Regatta Tropicals Ltd.	NAM	818.3					774.0					835.0	
Western Fresh Marketing Inc.	NAM	803.9					782.0					803.9	
Nature's Pride B.V.	EUR		730.5					457.9				730.5	
Seald Sweet LLC	NAM			413.4	148.6	155.7			316.2	148.6	155.7	717.8	
Wal-Mart Stores, Inc.	NAM		336.6	120.7		148.5		278.3	27.2			680.1	
Frank Donio Inc.	NAM			243.2	49.5	178.0			194.6	49.5	178.0	638.5	
Mc. Daniel Fruit Company	NAM		604.3					581.8				604.3	
Rio Vista Limitada	NAM	441.4	43.0				404.5	43.0				495.3	
Worldwide Fruits UK	EUR		431.3					410.2				431.3	
CMR Group	EUR	192.0		194.6			177.6		97.3			386.6	
Giumarra Agricom International LLC	NAM		233.0					189.0				233.0	
H. E. Butt Grocery Company	NAM		86.0	145.9				29.0	48.6			231.9	
Calfruits Co.Ltda.	FAR		200.8					200.8				212.0	
Goldspan Ltd.	FAR				211.8					211.8		211.8	
Mara Fruit	NAM	177.6					177.6					210.9	
Lord Mayor S.A. de C.V.	LAT	192.0					168.0					192.0	
Satori S.A.	EUR		181.3					114.5				181.3	
Others		1,913.6	1,127.1	996.4	284.8	112.0	1,867.5	852.6	395.2	261.3	89.0	4,670.3	
TOTAL TONS	2012/2013		10,271.0	5,468.0	5,070.6	2,762.1	1,780.1	9,461.4	4,558.4	2,349.0	1,770.9	1,757.0	28,077
	2011/2012		5,821.1	9,568.1	8,084.0	6,019.9	1,842.6	3,913.2	9,303.3	4,950.7	5,649.6	1,820.3	34,372
	2010/2011		5,759.8	10,166.0	5,106.2	5,389.8	941.9	5,536.7	10,035.0	3,519.6	5,365.1	876.1	31,568
TOTAL TH.CASES	2012/2013		1,078.0	838.3	333.1	160.6	114.7	992.5	677.4	154.4	103.0	113.2	2,911.6
	2011/2012		616.4	1,002.2	516.7	350.0	189.6	410.8	979.8	310.5	328.5	188.2	3,093.5
	2010/2011		608.5	1,111.7	321.5	313.4	59.4	585.2	1,102.8	231.5	311.9	55.2	2,928.1

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		NORTH AMERICA		FAR EAST	LATIN AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK	EAST	WEST				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	9,953.2	997.8	3,776.9	2,269.4	248.4	151.0		17,397	15,603	14,565	1,278.8	1,127.8	1,045.5
PEARS	5,054.6	289.0	316.5	590.8		379.5	100.7	6,731.1	5,548.8	5,159.4	714.8	573.5	496.0
TABLE GRAPES	469.5		605.2	70.8	129.9			1,275.5	1,236.8	1,648.4	164.9	199.8	278.9
NECTARINES	822.5		229.5	185.9				1,237.9	1,288.2	1,287.3	149.9	150.7	159.7
PEACHES			477.9	253.7				731.6	711.2	763.2	87.0	81.3	92.4
CHERRIES			19.2	17.6	418.4			455.3	922.5	1,000.7	91.1	184.7	200.1
PLUMS			120.6	65.8				186.4	131.0	132.4	23.7	16.1	17.0
GRANNIES APPLE	2,220.9	338.2	1,651.0	685.4				4,895.6	4,826.8	3,397.4	317.1	303.0	207.2
RY. GALA APPLE	3,258.9	61.3	931.6	400.3		151.0		4,803.2	4,198.0	4,931.3	321.2	297.6	325.6
C. PINK APPLE	3,322.0	282.2	354.1	248.7				4,207.0	3,024.3	1,088.5	412.9	293.7	124.7
ABATE FT. PEAR	2,381.2						21.0	2,402.2	1,947.3	1,571.1	279.8	223.6	167.8
FORELLE PEAR	1,736.8	289.0	171.3	40.1				2,237.3	1,791.1	1,538.9	217.4	166.7	150.2
PACKHAMS PEAR	246.2		103.8	203.9		358.5		912.4	771.3	1,123.1	53.3	50.4	77.2
FUJI APPLE	21.4		259.3	289.6	248.4			818.6	1,909.1	985.5	44.3	111.5	55.9
BRAEBURN APPLE	223.1	21.4	244.6	320.0				809.2	824.9	427.1	67.6	55.2	36.7
RAKU APPLE	134.5		320.6	325.4				780.6	114.5		42.5	6.8	
PINK L. APPLE	341.4	119.4						460.8	473.1	3,100.8	33.8	44.5	255.9
CRIMSON GRAPE	118.8		262.7	35.4				417.0	441.4	530.6	61.4	72.1	83.9
BING CHERRY			18.6	16.3	372.9			407.8	820.2	896.3	81.6	164.3	179.3
BOSC PEAR			41.3	346.8				388.1	304.4	405.4	21.6	16.9	22.5
LINERS	16,226	1,286.9	4,111.1	2,860.2	773.6	530.5	100.7	25,889	22,899	21,392	2,251.7	2,011.0	1,872.0
CHARTERS	57.7		1,427.3	594.0				2,079.0	2,537.4	3,112.1	251.0	322.0	407.1
AIR FREIGHT			7.4		23.2			30.6	4.8	52.1	6.1	1.0	10.4
TOTAL TONS	2012-13	16,300	1,286.9	5,545.8	3,454.1	796.8	530.5	100.7	28,015				
	2011-12	12,312	860.6	5,486.8	4,269.4	1,962.9	487.8	61.9	25,441				
	2010-11	13,025	1,925.2	5,059.9	2,524.1	1,214.5	787.9	20.2		24,557			
TOTAL TH.CASES	2012-13	1,634.9	80.7	406.3	234.5	112.2	28.9	12.6			2,510.2		
	2011-12	1,284.2	62.5	399.4	290.6	260.8	28.8	7.6				2,333.9	
	2010-11	1,282.7	157.0	428.6	211.7	164.7	42.3	2.5					2,289.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	APPLE	PEAR	GRAPE	NECTARIN	PEACH	GRANNIES	RY. GALA	C. PINK	ABATE FT.	FORELLE	TOTAL	
Capespan Continent NV	EUR	4,259.0	1,549.5	447.1	822.5		817.5	839.3	1,882.0	652.8	707.1	7,078.1	
Wescott Agri Products	NAM	4,489.7					1,647.6	1,133.5	416.5			4,489.7	
Vogelaar Vredenhof B.V.	EUR	2,363.9	90.0				680.3	1,258.6	178.6	23.5	66.4	2,453.8	
Kopke Jr. Inc., William H.	NAM		42.8	658.4	163.8	449.8					42.8	1,460.9	
MFL Munster Fruit Logistics GmbH	EUR	440.0	988.9	22.4			205.3	107.0	28.9	308.9	433.8	1,451.3	
Fruchthansa GmbH	EUR	417.1	910.3				21.9	51.2	308.7	444.3	466.0	1,327.4	
Terraqaia	EUR	1,010.3	76.6				252.1	158.2	470.4	76.6		1,086.9	
ICA Sverige AB	EUR	1,081.3					259.4	687.8	96.7			1,081.3	
Total Produce B.V.	EUR	116.6	939.6					68.3	48.4	604.4	335.2	1,056.2	
AZ France S.A.	EUR	759.7	164.6				183.2	107.9	337.3	164.6		924.3	
Bengard Marketing	NAM	128.4	272.4		166.8	216.6					21.4	861.3	
Stanley Orchards Sales, Inc.	NAM	420.4	230.2				172.2	117.2	89.5		30.6	650.6	
Grant J Hunt Co.	NAM	209.1	233.6	17.7			42.8		19.4		9.6	460.4	
Frutera del Litoral Colombia	LAT	58.1	337.1					58.1		21.0		395.1	
Frutas E. Sánchez S.L.	EUR	80.6	299.0					32.8	22.4			379.6	
Wal-Mart Stores, Inc.	NAM	113.1	107.1		84.9	65.2		81.3			107.1	370.4	
Peter Gilding & Company Limited	EUR	241.2					97.1		123.5			241.2	
H. E. Butt Grocery Company	NAM	213.0					213.0					213.0	
Imexpert LLC.	NAM	211.0					66.3		77.4			211.0	
Sage Fruit Company, LLC	NAM	170.8	21.2				125.2					192.0	
Guangzhou Collect Lebao Fruit	FAR			74.8								188.1	
Fruttital Distribuzione S.R.L.	EUR		166.7							35.5		166.7	
To Order	EUR	97.1	48.2						97.1	48.2		145.3	
Dalian Yidu Group Co., Ltd	FAR											141.1	
Others		516.4	253.5	55.2			111.7	134.9			17.3	989.1	
TOTAL TONS	2012/2013		17,397.0	6,731.1	1,275.5	1,237.9	731.6	4,895.6	4,803.2	4,207.0	2,402.2	2,237.3	28,015
	2011/2012		15,603.0	5,548.8	1,236.8	1,288.2	711.2	4,826.8	4,198.0	3,024.3	1,947.3	1,791.1	25,441
	2010/2011		14,565.0	5,159.4	1,648.4	1,287.3	763.2	3,397.4	4,931.3	1,088.5	1,571.1	1,538.9	24,557
TOTAL TH.CASES	2012/2013		1,278.8	714.8	164.9	149.9	87.0	317.1	321.2	412.9	279.8	217.4	2,510.2
	2011/2012		1,127.8	573.5	199.8	150.7	81.3	303.0	297.6	293.7	223.6	166.7	2,333.9
	2010/2011		1,045.5	496.0	278.9	159.7	92.4	207.2	325.6	124.7	167.8	150.2	2,289.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE			FAR EAST	LATIN AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS	UK	2012-13				2011-12	2010-11	2012-13	2011-12	2010-11	
APPLES	6,331.4	1,406.4	2,329.7	226.1	1,925.9	973.3	1,045.6			14,238	13,893	14,969	817.2	797.7	848.1
TABLE GRAPES	1,240.6	474.3	1,298.1	130.6	57.5	717.0	30.1			3,948.1	3,448.3	2,987.5	511.2	460.5	413.1
PEARS	168.7	1,016.7	1,550.2	108.8	32.5			24.8	22.4	3,148.2	2,913.1	2,241.0	274.2	263.3	202.1
KIWIFRUIT	332.8	57.8	907.7	150.3	89.6	152.0	34.4		25.6	1,750.2	1,646.1	1,182.1	180.9	170.6	126.7
PLUMS	557.7	447.9	282.9			163.2	176.2			1,627.9	1,252.5	1,382.5	203.0	154.1	184.0
CHERRIES	72.6	34.1	9.1		4.4	345.7				465.8	719.0	735.7	94.2	142.0	142.9
NECTARINES	61.8	195.5	11.5			44.6				313.4	369.6	114.2	37.0	43.3	13.9
PEACHES	13.2	21.0						20.8		55.1	51.1	97.4	5.6	5.1	10.6
PLUMCOTS								3.2		3.2	50.8	72.4	0.4	5.6	8.0
BLUEBERRIES	0.9						1.1			2.0			0.5		
RY. GALA APPLE	3,023.4	633.1	850.2	17.2	731.1	659.6	767.7			6,682.3	5,727.9	7,286.3	375.1	329.6	415.2
GRANNIES APPLE	1,086.4		271.4	122.8	572.3	29.4	128.8			2,211.0	2,864.1	2,938.0	125.0	162.7	164.3
HAYWARD KIWIS	332.8	57.8	907.7	150.3	89.6	152.0	34.4		25.6	1,750.2	1,646.1	1,134.1	180.9	170.6	121.9
C. PINK APPLE	826.7	372.4	376.6	58.8	109.2					1,743.7	1,141.9	813.7	109.4	67.3	47.5
RICH. D. APPLE	435.1		446.9	10.5		222.1	94.9			1,209.5	1,690.7	1,830.1	64.8	89.1	90.2
ABATE FT. PEAR			969.9	71.4					22.4	1,063.7	1,182.9	767.6	106.4	118.3	77.9
R. GLOBE GRAPE		35.4	583.8	78.5		313.2	6.5			1,017.4	770.4	659.2	105.6	94.0	80.4
CRIMSON GRAPE	410.0	123.2	178.6	31.5	57.5	207.2	1.8			1,009.9	1,104.4	768.7	135.3	141.4	100.5
FUJI APPLE	445.7	213.8	127.4			39.8	54.3			881.1	1,311.6	1,179.7	48.9	72.1	65.6
BRAEBURN APPLE	490.4	146.0	18.3	16.8	56.9					728.5	408.2	228.6	42.0	25.1	14.3
FORELLE PEAR	22.4	172.2	393.1	37.4	32.5			53.7		711.4	643.4	444.8	73.9	66.6	53.2
THOMPSON GRAPE	258.6	78.7	245.8			87.6	21.7			692.4	529.3	572.9	102.1	78.9	88.7
PINK L. APPLE		19.6	238.5		422.6					680.7	530.6	573.1	46.5	39.6	43.7
LINERS	6,919.1	2,486.5	6,042.9	480.8	2,105.6	2,307.9	1,315.2		48.0	21,706	20,835	20,230	1,642.3	1,618.9	1,526.4
CHARTERS	1,839.3	1,165.2	233.9	135.1			5.9			3,379.3	3,266.6	3,039.0	423.8	386.9	364.1
LAND FREIGHT								244.0		244.0	132.2	337.8	21.1	12.5	25.4
AIR FREIGHT	21.3	1.9	9.1		4.4	83.2				119.8	132.8	175.1	24.1	26.3	33.5
TOTAL TONS	2012-13	8,779.7	3,653.6	6,389.2	615.8	2,109.9	2,397.0	1,559.2	48.0	25,552					
	2011-12	6,683.1	3,586.7	6,273.6	808.5	1,440.4	3,614.2	1,570.6	304.0		24,366				
	2010-11	5,314.5	2,467.5	7,075.7	990.6	2,414.1	3,422.3	1,599.6	497.7			23,782			
TOTAL TH.CASES	2012-13	650.3	282.1	649.8	58.2	137.3	246.7	94.9	4.8				2,124.2		
	2011-12	500.9	298.7	615.1	62.2	89.4	340.3	100.7	30.3					2,044.5	
	2010-11	428.7	203.3	644.4	57.9	165.9	304.2	101.7	43.4						1,949.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	GRAPE	PEAR	KIWIS	PLUM	RY. GALA	GRANNIES	HAYWARD	C. PINK	RICH. D.	TOTAL	
Sierra Produce	NAM	3,770.1	1,077.3	1,016.1	21.6	591.1	1,888.4	483.1	21.6	473.5	1.8	6,809.4	
H. E. Butt Grocery Company	NAM	1,590.6	108.6			122.3	688.9	334.7		155.4	317.5	1,867.5	
Battaglio S.R.L.	EUR	315.0	89.5	849.7	526.7	9.4	119.1	33.4	526.7	65.8	51.0	1,801.9	
Total Produce B.V.	EUR	1,422.9	156.8		89.6		474.7	427.6	89.6	105.3		1,673.8	
Wal-Mart Stores, Inc.	NAM	648.4					409.2			145.2		648.4	
Regatta Tropicals Ltd.	NAM	39.5	271.1		71.4	247.7			71.4	39.5		643.7	
Luis Vicente S.A.	EUR	400.9	17.8		187.5	36.9	85.1	37.7	187.5	24.3	189.6	643.2	
To Order	EUR	289.8	151.2	136.3	63.7		86.8	63.8	63.7	9.6	85.9	641.0	
To Order	NAM	361.6	56.1	146.9		24.3	105.9	58.6		20.6	115.7	588.9	
Delfruti Inc.	NAM	360.7	8.9	22.4	137.1	10.8	177.0	85.7	137.1	55.4		544.9	
Paramount Export Co	NAM	532.6					222.1	38.7		150.2		532.6	
Capespan Continent NV	EUR	81.3	247.1	123.5		56.3				20.6		508.2	
To Order	FAR	25.1	439.4				20.7				4.4	464.5	
Shenzhen Asia Global Logistics	FAR	443.3					422.6	19.7				462.3	
Frutera Don Marcos Frudonmar S.A.	LAT	371.7		33.4		19.4	296.8				20.6	445.3	
Prodmarket Ltd.	EUR	205.1		62.1	110.6		17.2	101.8	110.6	58.8	10.5	377.8	
Total World Fresh	EUR	333.5					247.1	37.7				333.5	
Modelo Continente, S.G.P.S., S.A.	EUR	256.8	53.7			4.7	192.6				21.4	315.3	
Univeg Import Belgium	EUR	273.0	29.3				45.9	101.0		66.6		302.3	
Ewerman AB	EUR	270.6		11.2		19.0	119.9	46.1		104.5		300.8	
To Order	LAT	86.7	3.7	106.0		85.4	51.0				35.6	285.0	
Aftab & Co.	FAR	249.8					118.4	2.2			129.3	249.8	
Fruticola de Colombia S.A.	LAT	161.4		49.5	24.0		102.5	37.6	24.0		21.3	235.0	
Algoma Orchards Ltd.	NAM	230.0					144.5	85.6				230.0	
Others		1,517.7	1,237.6	591.1	517.9	400.6	646.0	216.1	517.9	248.2	204.8	4,647.4	
TOTAL TONS	2012/2013		14,238.0	3,948.1	3,148.2	1,750.2	1,627.9	6,682.3	2,211.0	1,750.2	1,743.7	1,209.5	25,552
	2011/2012		13,893.0	3,448.3	2,913.1	1,646.1	1,252.5	5,727.9	2,864.1	1,646.1	1,141.9	1,690.7	24,366
	2010/2011		14,969.0	2,987.5	2,241.0	1,182.1	1,382.5	7,286.3	2,938.0	1,134.1	813.7	1,830.1	23,782
TOTAL TH.CASES	2012/2013		817.2	511.2	274.2	180.9	203.0	375.1	125.0	180.9	109.4	64.8	2,124.2
	2011/2012		797.7	460.5	263.3	170.6	154.1	329.6	162.7	170.6	67.3	89.1	2,044.5
	2010/2011		848.1	413.1	202.1	126.7	184.0	415.2	164.3	121.9	47.5	90.2	1,949.4

CHILEAN EXPORTERS

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR EAST	LATIN AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES			
	WEST	EAST	CONT	UK				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
APPLES	666.8	2,074.8	1,869.2	1,095.2	1,840.2	1,579.5	973.1	10,099	9,670.7	12,468	583.3	560.9	728.3	
NECTARINES	922.0	519.8	349.8	351.2	2,020.2	53.1		4,216.1	3,894.9	5,229.4	483.8	472.6	630.6	
PLUMS	371.6	360.1	418.4	55.1	1,711.5	113.7	80.4	3,110.9	2,461.1	1,285.8	381.1	313.1	158.5	
KIWI FRUIT	238.2	281.8	1,073.4	22.4		244.8	179.2	2,039.7	3,114.5	3,254.8	208.1	320.9	332.7	
PEACHES	946.9	242.6	47.1	6.0		31.2		1,273.8	1,299.7	1,842.1	166.1	165.4	237.5	
TABLE GRAPES	369.6	351.5	385.8			47.5		1,154.4	862.6	957.7	151.5	121.4	136.3	
BLUEBERRIES	168.6	65.7	24.0	318.8	97.1			674.2	382.0	297.0	212.8	124.5	92.4	
PLUOTS	309.9	215.7		49.8				575.4	607.1		74.9	79.2		
CHERRIES	20.2	56.3	16.9	43.2	162.3	37.5		336.4	292.2	294.2	67.4	58.1	58.5	
PLUMCOTS						16.5		16.5	94.4	2,111.3	1.8	12.6	288.3	
RY. GALA APPLE	167.3	1,049.3	589.3	534.3	40.7	1,518.8	825.5	4,725.2	5,179.5	6,928.6	273.0	301.9	406.4	
HAYWARD KIWI	238.2	281.8	1,073.4	22.4		244.8	179.2	2,039.7	3,114.5	3,254.8	208.1	320.9	332.7	
FUJI APPLE	267.5		85.6		1,204.1	20.6		1,577.7	2,262.0	2,093.7	80.7	115.3	107.4	
PINK L. APPLE		79.7	746.4	397.3				1,223.4	772.4	1,453.1	86.2	57.2	88.9	
FLAVOR FALL PLUM	20.3	71.6		5.1	763.3	26.4		886.7	4.0		114.7	0.4		
GRANNIES APPLE	41.3	413.9	335.3	40.1			43.8	874.4	602.7	1,138.6	48.1	35.2	66.6	
NOT DEF APPLE			64.2	21.4	429.0	40.1	103.8	658.6	21.4	11.2	35.7	1.2	1.2	
NOT DEF BLUEB	168.6	65.7	24.0	229.5	97.1			584.9	382.0	289.7	191.6	124.5	88.2	
C. PINK APPLE	83.7	437.0	48.4					569.2	490.0	317.1	33.0	28.5	20.9	
CRIMSON GRAPE	160.6	214.6	126.2			36.9		538.3	236.3	294.3	72.7	32.9	44.1	
G. PEARL NECTARIN	102.1	18.1			337.9			458.0	271.4	355.2	52.2	30.1	42.2	
SUGRAONE GRAPE	209.0	136.9	108.8					454.7	447.0	499.5	59.1	66.6	70.8	
NOT DEF PLUM	72.1	104.8	26.9	5.9	153.7		8.2	371.5	1,333.1	248.5	41.8	183.2	28.2	
LINERS	1,073.6	2,543.2	3,779.2	1,828.8	5,814.3	1,958.7	1,232.7	18,230	18,440	20,135	1,700.3	1,698.1	1,724.6	
CHARTERS	2,928.7	1,594.8	393.7		15.9			4,933.1	3,689.9	7,105.9	570.7	458.2	864.9	
AIR FREIGHT	11.5	30.4	11.7	112.8	1.1			167.4	165.8	217.4	38.3	29.3	41.1	
LAND FREIGHT						165.2		165.2	411.7	320.1	21.5	46.1	34.4	
TOTAL TONS	2012-13	4,013.8	4,168.3	4,184.6	1,941.6	5,831.7	2,123.9	1,232.7	23,496					
	2011-12	4,152.4	4,213.9	3,733.6	1,791.5	5,440.3	2,141.2	1,145.1		22,708				
	2010-11	4,819.9	5,590.0	5,312.9	3,237.8	4,895.8	2,430.3	1,491.3			27,778			
TOTAL TH.CASES	2012-13	468.5	348.0	427.2	225.1	627.7	144.0	90.4			2,330.8			
	2011-12	452.4	357.7	387.6	245.8	538.0	162.1	82.0				2,231.6		
	2010-11	567.0	521.5	521.5	346.3	444.5	157.8	106.4					2,664.9	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	APPLE	NECTARIN	PLUM	KIWIS	PEACH	RY. GALA	HAYWARD	FUJI	PINK L.	FLAVOR FALL	TOTAL
Hillfresh International B.V.	EUR	912.2	297.5	423.5	983.8	47.1	567.9	983.8			5.1	2,911.8
Sierra Produce	NAM		611.1	237.0	475.8	512.8		475.8				2,531.5
Stanley Orchards Sales, Inc.	NAM	1,564.4					611.4		267.5			1,564.4
Kingsburg Orchards	NAM		384.2	157.5		543.9					32.2	1,321.8
Fresh Delight Limited	FAR	735.2	435.9	46.1			20.3		654.7		23.0	1,217.1
Mohammed A. Sharbatly Co. Ltd	MID	853.1		72.3	179.2		729.5	179.2				1,104.6
Huitong Economic Trade	FAR		782.3	132.4								938.7
Empire World Trade Ltd.	EUR	903.2					491.5			302.5		903.2
Capespan North America Llc	NAM	342.4	148.2	222.3		6.1	278.2				38.5	826.5
Basesurcorp S.A.	LAT	704.7					704.7					704.7
Shenzhen Youdecheng Trading Co	FAR			467.8							124.8	660.1
Fruit Well Trading Co., Ltd.	FAR	655.5							549.3			655.5
Shenzhen Rong Xin Fu Tong Trad	FAR			640.9							283.3	640.9
Dubacano	LAT	316.1	20.2	44.6	224.0		316.1	224.0				604.9
To Order	FAR	449.5		79.2			20.5				79.2	528.7
Wal-Mart Stores, Inc.	NAM		229.4	84.1		64.1					8.6	516.4
Whole Green Trading Co., Ltd.	FAR		411.4	46.1								457.5
Sbrocco International, Inc.	NAM	455.5					171.2			37.9		455.5
Golden Wheel Co., Ltd.	FAR		367.6	46.1								413.6
Mesfruits	EUR	343.6								343.6		343.6
Total World Fresh	EUR											327.4
To Order	NAM	140.8	36.4	24.2		0.4	21.4				12.6	276.8
To Order	EUR	156.2					21.4		21.4	27.7		256.1
Total Produce B.V.	EUR	253.2								253.2		253.2
Others		1,313.2	492.1	386.8	177.0	99.4	771.1	177.0	84.8	258.5	279.4	3,081.6
TOTAL TONS	2012/2013	10,099.0	4,216.1	3,110.9	2,039.7	1,273.8	4,725.2	2,039.7	1,577.7	1,223.4	886.7	23,496
	2011/2012	9,670.7	3,894.9	2,461.1	3,114.5	1,299.7	5,179.5	3,114.5	2,262.0	772.4	4.0	22,708
	2010/2011	12,468.0	5,229.4	1,285.8	3,254.8	1,842.1	6,928.6	3,254.8	2,093.7	1,453.1		27,778
TOTAL TH.CASES	2012/2013	583.3	483.8	381.1	208.1	166.1	273.0	208.1	80.7	86.2	114.7	2,330.8
	2011/2012	560.9	472.6	313.1	320.9	165.4	301.9	320.9	115.3	57.2	0.4	2,231.6
	2010/2011	728.3	630.6	158.5	332.7	237.5	406.4	332.7	107.4	88.9		2,664.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	EUROPE		TOTAL TONS			TOTAL TH.CASES			
	EAST	WEST	EAST	CONT	UK	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
TABLE GRAPES	14,167	4,117.8	4,135.8	666.3	78.9	23,166	23,500	18,686	2,829.4	2,866.8	2,258.3	
NOT DEF	GRAPE	6,746.1	1,998.2	3,174.5	651.0	15.3	12,585	193.8	235.3	1,537.6	23.6	28.7
THOMPSON	GRAPE	2,030.8	516.2	811.7	15.3	63.6	3,437.6	3,857.1	1,283.8	420.7	471.4	155.7
FLAME SDL	GRAPE	2,192.8	1,065.6				3,258.4	7,431.6	5,188.2	397.4	906.1	632.7
PERLETTE	GRAPE	955.4	119.6				1,075.1	1,626.0	1,596.9	131.2	198.3	194.7
T.SDL	GRAPE	926.7	100.4				1,027.1	1,563.3	1,741.5	125.3	190.6	212.4
PRIME	GRAPE	662.8	142.2				805.0	858.5	774.9	98.1	104.7	74.7
SUGRAONE	GRAPE	520.6	160.6				681.2	1,612.4	1,549.5	83.1	196.6	188.6
BLACK SDL	GRAPE	132.2	15.1				147.2	1,096.4	895.6	18.0	133.7	109.2
R. GLOBE	GRAPE			143.0			143.0	3,951.3	3,905.1	17.4	481.9	476.6
AUT. RY.	GRAPE			6.5			6.5	838.1	1,032.8	0.8	102.2	126.0
CRIMSON	GRAPE						472.1	473.7			57.6	57.8
SPRM. SDL	GRAPE								8.4			1.0
CHARTERS		14,099	4,117.8				18,216	18,043	14,400	2,222.2	2,200.2	1,736.4
LINERS		68.9		4,135.8	666.3	78.9	4,949.8	5,457.2	4,285.7	607.2	666.6	521.9
TOTAL	2012-13	14,167	4,117.8	4,135.8	666.3	78.9	23,166					
TONS	2011-12	13,327	4,810.2	4,461.0	701.7	182.2		23,500				
	2010-11	9,980.8	4,404.9	3,375.4	817.7	107.1			18,686			
TOTAL	2012-13	1,728.0	502.7	504.5	85.4	8.9				2,829.4		
TH.CASES	2011-12	1,625.2	586.5	544.0	88.5	20.5				2,866.8		
	2010-11	1,198.5	536.1	412.0	99.8	11.9					2,258.3	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	NOT DEF	THOMPSON	FLAME SDL	PERLETTE	T.SDL	PRIME	SUGRAONE	BLACK SDL	R. GLOBE	TOTAL	
Sierra Produce	NAM	8,038.6	3,585.4	1,229.7	1,845.1	119.6	359.7	342.1	473.4	83.6		8,038.6	
Kopke Jr. Inc., William H.	NAM	6,729.8	3,205.1	838.9	925.9	719.3	666.6	326.2	0.8	46.8		6,729.8	
Wal-Mart Stores, Inc.	NAM	1,856.5	1,037.9	294.4	336.9	116.5	0.8	8.7	61.4			1,856.5	
Pacific Trellis Fruit	NAM	1,426.2	731.9	184.0	100.4	119.6		128.1	145.5	16.7		1,426.2	
Shenzhen Hengguangli Imp. Exp.	FAR	858.0	820.6								30.8	858.0	
Guangzhou Collect Lebao Fruit	FAR	803.9	747.8								56.1	803.9	
Capespan Continent NV	EUR	617.0	617.0									617.0	
E Mart Co Ltd.	FAR	523.0	51.4	471.6								523.0	
To Order	FAR	262.7	110.1	152.7								262.7	
Shenzhen Youdecheng Trading Co	FAR	243.0	224.4								18.7	243.0	
Loblaws Companies East Prod.	NAM	234.2	184.0		50.2							234.2	
Shanghai Dheng Imp. & Exp. Co Lt	FAR	224.4	224.4									224.4	
Shenzhen Rong Xin Fu Tong Trad	FAR	205.7	205.7									205.7	
Shenzhen Jietongfa Shiyi Ltd.	FAR	187.0	168.3								18.7	187.0	
Khaishen Trading Sdn Bhd	FAR	149.6	149.6									149.6	
Shanghai Xijiao Foster	FAR	149.6	130.9								18.7	149.6	
Sunwoo Marketing Co. Ltd.	FAR	93.5	15.6	77.9								93.5	
W.M. Morrison Produce Ltd.	EUR	78.9	15.3	63.6								78.9	
Dalian Yidu Group Co., Ltd	FAR	74.8	74.8									74.8	
Dole Korea Ltd.	FAR	74.8	48.6	26.2								74.8	
Ls Networks Corporation Ltd.	FAR	65.4	34.3	31.2								65.4	
Huitong Economic Trade	FAR	56.1	56.1									56.1	
Guangzhou Top & Ideal Logistic	FAR	56.1	56.1									56.1	
Direct Fruit Marketing DFM GmbH, Univeg	EUR	49.3	34.0	15.3								49.3	
Others		108.2	56.1	52.2								108.2	
TOTAL	2012/2013		23,166.0	12,585.0	3,437.6	3,258.4	1,075.1	1,027.1	805.0	681.2	147.2	143.0	23,166
TONS	2011/2012		23,500.0	193.8	3,857.1	7,431.6	1,626.0	1,563.3	858.5	1,612.4	1,096.4	3,951.3	23,500
	2010/2011		18,686.0	235.3	1,283.8	5,188.2	1,596.9	1,741.5	774.9	1,549.5	895.6	3,905.1	18,686
TOTAL	2012/2013		2,829.4	1,537.6	420.7	397.4	131.2	125.3	98.1	83.1	18.0	17.4	2,829.4
TH.CASES	2011/2012		2,866.8	23.6	471.4	906.1	198.3	190.6	104.7	196.6	133.7	481.9	2,866.8
	2010/2011		2,258.3	28.7	155.7	632.7	194.7	212.4	74.7	188.6	109.2	476.6	2,258.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	MIDDLE EAST	FAR EAST	LATIN AMERIC	EUROPE		TOTAL TONS			TOTAL TH.CASES		
				RUS	CONT	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	15.402	2.085.1	1.102.3	126.2	126.3	18.906	13.919	24.793	1.058.7	783.0	1.322.7
PEARS	701.9					701.9	884.0	732.4	73.9	95.5	75.5
RICH. D. APPLE	8.309.5	1.426.6	721.9		126.3	10.606	7.571.6	17.393	554.9	393.8	894.3
RY. GALA APPLE	6.334.4		142.2			6.476.6	4.462.4	6.282.7	406.5	291.5	370.3
GRANNIES APPLE	607.3		238.2	126.2		1.014.5	778.9	641.0	53.2	41.0	33.7
FUJI APPLE	32.5	658.6				691.1	1.008.1	89.4	35.5	51.4	4.7
COSCIA PEAR	556.3					556.3	884.0	732.4	58.2	95.5	75.5
NOT DEF PEAR	145.6					145.6			15.7		
NOT DEF APPLE	102.0					102.0	66.8	363.5	7.4	3.6	18.6
RAKU APPLE	16.3					16.3			1.3		
RED CHIEF APPLE							31.6			1.7	
R. STARK. APPLE								23.6			1.1
LINERS	16.104	2.085.1	968.7	126.2	126.3	19.474	14.645	25.389	1.125.6	870.1	1.390.7
LAND FREIGHT			133.7			133.7	110.5		7.1	5.9	
CHARTERS							47.6	136.1		2.6	7.5
TOTAL TONS	2012-13	16.104	2.085.1	1.102.3	126.2	126.3	19.608				
	2011-12	12.188	775.0	1.345.6	47.6	425.5	14.803				
	2010-11	19.904	2.988.0	1.756.6	136.1	692.1		25.525			
TOTAL TH.CASES	2012-13	951.8	105.4	58.0	7.0	7.0			1.132.6		
	2011-12	742.9	39.2	69.3	2.6	23.4			878.6		
	2010-11	1.117.7	146.9	88.5	7.5	35.1				1.398.2	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	RICH. D.	RY. GALA	GRANNIES	FUJI	COSCIA	NOT DEF	NOT DEF	RAKU	TOTAL
Mohammed A. Sharbatly Co. Ltd	MID	7.368.6	661.6	3.649.0	3.323.4	294.2		516.0	145.6	102.0		8.030.2
To Order	MID	7.188.1		3.863.3	2.963.0	313.1	32.5				16.3	7.188.1
To Order	FAR	1.579.1		1.228.4		21.4	329.3					1.579.1
Horus For Import And Export	MID	821.2	40.3	773.2	48.0			40.3				861.5
To Order	LAT	589.5		349.0	122.0	118.4						589.5
To Order	EUR	231.5		126.3		105.2						231.5
Frutera del Litoral Colombia	LAT	175.8		138.3		37.5						175.8
M J Fresh Import and Export	FAR	144.5		144.5								144.5
Perboni & Perboni Ltda.	LAT	111.7		111.7								111.7
Greentropic Cl S.A.	LAT	82.3				82.3						82.3
Yupaa International	FAR	75.0		75.0								75.0
Novafruit S R L	FAR	62.6				21.4	41.2					62.6
Distr. de Productos Múltiples S de R. L. (Diprom)	LAT	61.9		61.9								61.9
Pyh Perng Trading Co. Ltd.	FAR	61.7					61.7					61.7
Covering Industrial Corp.	FAR	61.7					61.7					61.7
Pomina Enterprise Co., Ltd.	FAR	61.7					61.7					61.7
Vanguard International	FAR	41.2					41.2					41.2
Paramount Export Co	FAR	41.2					41.2					41.2
Frutas del Mundo S.A.	LAT	39.5		39.5								39.5
Garza Import Export	MID	24.0		24.0								24.0
Imporfénix Ltda.	LAT	21.4		21.4								21.4
Novafruit S.R.L.	EUR	21.0				21.0						21.0
Top Fruit Enterprise Co. Ltd.	FAR	20.6					20.6					20.6
Frutera del Litoral Cia. Ltda.	LAT	20.2			20.2							20.2
TOTAL TONS	2012/2013	18.906.0	701.9	10.606.0	6.476.6	1.014.5	691.1	556.3	145.6	102.0	16.3	19.608
	2011/2012	13.919.0	884.0	7.571.6	4.462.4	778.9	1.008.1	884.0	66.8	66.8		14.803
	2010/2011	24.793.0	732.4	17.393.0	6.282.7	641.0	89.4	732.4	363.5	363.5		25.525
TOTAL TH.CASES	2012/2013	1.058.7	73.9	554.9	406.5	53.2	35.5	58.2	15.7	7.4	1.3	1.132.6
	2011/2012	783.0	95.5	393.8	291.5	41.0	51.4	95.5	3.6	3.6		878.6
	2010/2011	1.322.7	75.5	894.3	370.3	33.7	4.7	75.5	18.6	18.6		1.398.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE			FAR EAST	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS	UK	2012-13			2011-12	2010-11	2012-13	2011-12	2010-11	
TABLE GRAPES	9,918.4	1,260.8	3,557.7	81.3	2,152.7	1,158.7	317.8	18,447	14,382	11,490	2,539.7	2,209.5	1,782.9	
NECTARINES	252.2							252.2	82.3		33.6	10.9		
PLUMS									328.7	132.0		45.3	16.9	
THOMPSON GRAPE	4,159.8	247.2	2,171.8	21.1	1,105.2	345.1	30.4	8,080.6	6,480.1	5,557.2	1,153.3	1,043.9	900.7	
CRIMSON GRAPE	3,382.7	377.9	713.0		544.7			5,018.3	3,543.9	2,486.4	659.3	523.5	378.7	
R. GLOBE GRAPE	194.7		239.0	60.2				1,278.4	1,165.5	756.6	155.9	142.6	92.3	
FLAME SDL GRAPE	1,072.4	128.8	19.8					1,221.0	951.3	982.7	148.7	152.8	150.9	
NOT DEF GRAPE	156.4	43.6	125.7		175.9	35.4	39.9	577.0	539.0	139.0	88.1	74.0	23.5	
MUSCAT BEA GRAPE	225.5	216.4			108.7			550.6	349.6		86.6	55.3		
SUGRAONE GRAPE	332.1	33.2	159.3					524.6	305.2	364.4	74.9	50.8	53.5	
BICOLOR GRAPE	57.0		95.3		215.8	18.6		386.6	292.5		64.9	53.4		
MOSC. SEED GRAPE	121.9	176.9					17.9	316.7	221.2	41.8	43.4	30.3	5.7	
AUT. RY. GRAPE	42.5		21.3		2.5	149.5		215.8	204.6	203.5	28.2	28.9	32.4	
HON. BLAZE NECTARIN	125.2							125.2				16.7		
PERLON GRAPE	74.4							74.4				9.1		
BLACK SDL GRAPE	59.0							59.0				8.4	8.0	
CHARTERS	8,888.3	455.7	1,004.9	81.3	985.6			11,416	7,650.8	6,434.8	1,493.7	1,106.0	1,029.0	
LINERS	1,282.3	805.1	2,552.8		1,151.6	1,158.7	86.6	7,037.1	6,881.7	4,912.6	1,047.6	1,125.9	732.8	
LAND FREIGHT								231.2	168.8	177.5	29.9	21.3	22.4	
AIR FREIGHT					15.5			15.5	91.6	97.2	2.1	12.4	15.6	
TOTAL TONS	2012-13	10,171	1,260.8	3,557.7	81.3	2,152.7	1,158.7	317.8	18,700					
	2011-12	5,451.6	695.1	5,314.0	119.1	1,914.8	884.0	414.3		14,793				
	2010-11	3,215.9	555.2	3,607.9	109.9	3,380.6	575.1	177.5			11,622			
TOTAL TH.CASES	2012-13	1,231.2	163.2	638.0	10.1	348.0	142.1	40.7			2,573.3			
	2011-12	675.1	109.8	985.4	15.7	320.6	107.8	51.3				2,265.7		
	2010-11	397.4	86.5	655.5	14.9	552.9	70.1	22.4					1,799.8	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	NECTARIN	THOMPSON	CRIMSON	R. GLOBE	FLAME SDL	NOT DEF	USCAT BEAU	SUGRAONE	BICOLOR	TOTAL
Loblaws Companies East Prod.	NAM	7,232.8	252.2	3,247.9	1,967.5	126.6	1,032.8	157.8	188.5	354.3	57.0	7,485.0
Chiquita Frupac	NAM	1,345.6		16.0	1,232.9							1,345.6
To Order	EUR	1,125.8		430.2	415.2	78.1		164.3			35.5	1,125.8
Santa Elena Direct UK	EUR	1,107.1		877.0	74.7		8.9	82.2		34.8	29.5	1,107.1
Kopke Jr. Inc., William H.	NAM	1,091.8		825.2	51.9	20.9	70.8	6.2				1,091.8
Frucom Hamburg GmbH & Co.	EUR	740.0		461.8	12.1	130.5	6.9	16.6		66.8	24.0	740.0
Alfred Price & Sons Ltd.	EUR	520.7		375.6	121.6			16.8	6.7			520.7
Hillfresh International B.V.	EUR	506.4		333.5	69.7	52.8	4.0			17.2	29.2	506.4
Bengard Marketing	NAM	459.6		18.0				16.8	231.1			459.6
To Order	NAM	456.2		26.6	371.3	47.1		11.2				456.2
Parallel UK	EUR	412.6		145.9	202.6			5.9	53.1		5.0	412.6
To Order	FAR	368.0				330.6						368.0
Albert Heijn	EUR	328.1		126.6	198.9					2.5		328.1
MM UK Ltd.	EUR	325.3		176.5	25.5			3.1	34.2		86.0	325.3
Oag Global Inc.	NAM	279.7		199.6	52.2		27.9					279.7
Prime Orchards Limited	FAR	243.0				130.9						243.0
Muñoz Mehadrin UK Ltd.	EUR	231.1		47.3	77.4				14.8		91.7	231.1
Fruchthansa GmbH	EUR	184.6		86.7	60.0					38.0		184.6
Secchi Agricola Imp. e Exp. Ltda.	LAT	183.7		30.4		92.4		4.2				183.7
Zimpelmann Agentur GmbH	EUR	178.6		140.9		37.8						178.6
NFI IPD, LLC	NAM	169.1		62.0	84.8				22.2			169.1
Shinsega Food Co.	FAR	138.7		85.5		17.7		35.4				138.7
AMC Direct Inc.	NAM	137.4		11.7			69.7	8.1		10.9		137.4
Sunwoo Marketing Co. Ltd.	FAR	116.3		116.3								116.3
Others		565.4		239.3		212.8		48.4			28.8	565.4
TOTAL TONS	2012/2013	18,447.0	252.2	8,080.6	5,018.3	1,278.4	1,221.0	577.0	550.6	524.6	386.6	18,700
	2011/2012	14,382.0	82.3	6,480.1	3,543.9	1,165.5	951.3	539.0	349.6	305.2	292.5	14,793
	2010/2011	11,490.0		5,557.2	2,486.4	756.6	982.7	139.0		364.4		11,622
TOTAL TH.CASES	2012/2013	2,539.7	33.6	1,153.3	659.3	155.9	148.7	88.1	86.6	74.9	64.9	2,573.3
	2011/2012	2,209.5	10.9	1,043.9	523.5	142.6	152.8	74.0	55.3	50.8	53.4	2,265.7
	2010/2011	1,782.9		900.7	378.7	92.3	150.9	23.5		53.5		1,799.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	EUROPE			NORTH AMERICA		MIDDLE EAST	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
		CONT	RUS	UK	EAST	WEST	EAST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	3,646.1	1,053.9	638.3	723.2	2,284.7	264.6	1,549.4	425.5	10,649	10,915	7,724.3	600.1	592.5	439.1
TABLE GRAPES	1,634.6	136.4	340.2	102.7	257.2	441.7	207.5	594.4	3,714.7	3,770.2	2,381.6	457.0	464.7	292.4
KIWIFRUIT	490.2	98.9	454.0				201.7	20.7	1,265.6	1,344.1	626.7	163.5	152.9	66.4
PEARS	573.2	51.5	184.8		46.6			23.0	879.2	2,201.7	732.8	49.3	144.4	41.1
PLUMS	153.3	31.8					2.3		187.4	270.2	237.8	20.2	29.8	25.6
NECTARINES	139.5	35.5			6.8				181.8	215.0	276.2	20.3	23.8	30.7
PEACHES	146.4	11.9			11.9				170.2	214.8	359.7	19.1	23.9	40.6
ORANGES	94.5								94.5	183.0	225.2	6.2	12.3	14.9
POMME GRANATES	22.0								22.0	13.9		2.8	3.7	
CHERRIES	9.1	5.2			7.2				21.4	17.7	29.7	4.4	3.5	6.1
RY. GALA APPLE	1,332.1	329.0		371.3	892.0		697.2	27.6	3,649.3	3,979.6	3,259.2	199.4	215.9	192.3
RICH. D. APPLE	1,277.4	338.0	85.6		0.9		369.6	2.0	2,095.1	1,657.4	2,218.5	119.7	87.1	120.2
R. GLOBE GRAPE	1,099.0	100.0	148.8		56.1		189.0	275.0	1,867.9	1,854.0	1,460.7	228.0	225.8	178.2
GRANNIES APPLE	337.4	197.3	511.0		449.8		205.8	59.7	1,802.6	1,713.3	998.7	105.4	96.8	58.3
HAYWARD KIWI	489.2	98.9	410.3				201.7	20.7	1,220.9	1,320.5	587.5	158.9	150.5	62.5
GALA APPLE	217.0	99.9		124.9	367.4		252.9	70.9	1,133.1	653.7	245.6	66.1	35.3	13.9
PACKHAMS PEAR	452.4	47.0	138.8		46.6			23.0	707.8	1,145.8	617.8	39.4	63.5	34.3
C. PINK APPLE	9.0	10.3	41.7		5.0	255.6	264.6	4.0	590.3	374.4	184.6	33.7	21.2	10.6
BLANC SEED GRAPE	38.5				58.5	56.1	360.7		63.1	576.8	346.4		72.9	45.6
FUJI APPLE	161.2	67.5			64.5			261.3	554.6	846.9	226.4	28.1	43.5	10.8
THOMPSON GRAPE	127.5	35.5	136.2	33.6	64.7			132.9	530.4	354.4	308.0	65.2	43.1	37.4
NOT DEF GRAPE	195.6		37.4	10.6	33.9	15.8			293.3	972.2	160.8	35.8	120.5	22.0
NOT DEF APPLE	185.4				56.4				241.9	841.0	61.1	12.6	46.7	3.3
LINERS	6,916.3	1,409.8	735.0	802.2	2,457.6	328.8	1,961.0	1,063.6	15,738	18,292	12,031	1,201.0	1,349.5	899.6
CHARTERS			882.3	13.1	149.0	377.5			1,421.9	767.5	406.6	136.4	90.2	41.6
LAND FREIGHT	44.0								44.0	194.9	166.0	4.4	19.9	15.5
AIR FREIGHT	5.2	1.6		10.6	12.1				29.6	16.5	21.3	4.4	2.8	3.2
TOTAL TONS	2012-13	6,965.5	1,429.6	1,617.3	826.0	2,618.7	706.3	1,961.0	1,063.6	17,251				
TOTAL TONS	2011-12	8,965.9	3,384.0	837.3	582.8	1,922.5	541.2	1,468.4	1,527.8		19,271			
TOTAL TONS	2010-11	6,653.2	1,332.1	1,162.7	521.5	240.7	1,022.2	1,378.7				12,625		
TOTAL TH.CASES	2012-13	532.0	122.3	132.0	57.3	167.7	70.7	165.1	98.5			1,348.8		
TOTAL TH.CASES	2011-12	678.0	286.6	76.7	39.8	121.8	49.2	107.6	100.8				1,462.5	
TOTAL TH.CASES	2010-11	510.3	129.0	85.9	15.5	35.8	18.3	61.9	98.9					960.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	GRAPE	KIWIS	PEAR	PLUM	RY. GALA	RICH. D.	R. GLOBE	GRANNIES	HAYWARD	TOTAL
To Order	LAT	1,443.5	534.3	242.7	210.5	14.1	656.3	327.9	426.4	157.1	242.7	2,498.1
To Order	NAM	2,008.6	139.0		46.6		694.6	0.9	56.1	322.8		2,194.2
To Order	EUR	1,377.5	330.6	433.0	46.6	1.1	134.5	384.0	169.4	540.7	389.4	2,193.1
Al Shahabi Trading	MID	893.8	51.3	160.3		2.3	486.3	68.6	33.7	136.9	160.3	1,107.7
To Order	MID	537.1	156.2	41.4			119.9	277.2	155.4	68.9	41.4	734.7
Corporacion Favorita C.A.	LAT	319.1	106.5	33.6	93.6	16.4	190.2	39.3	18.6	80.0	33.6	661.3
W.M. Morrison Produce Ltd.	EUR	507.7	102.7				302.7			15.8		610.4
To Order	FAR	276.6	267.9	10.6	23.0		4.9	23.6	137.2	42.6	10.6	578.2
Sun Fresh International LLC	NAM		433.6									433.6
Almacenes Exito S.A.	LAT	244.4	108.7		69.4		149.8		81.2	19.6		422.6
Fruvetsa, Frutas, Veg. y Trans. S.A.	LAT	240.3	34.4	2.1	47.6	8.7	23.2	113.2	20.6		1.1	390.8
Comercial Dodi CA	LAT	362.9						362.9				362.9
Desarrolladora Internacional Dci, S.A.	LAT	141.9	115.0	6.0	40.9	11.0	110.0		82.7		6.0	340.8
Grupo Ramos	LAT	97.2	155.8		23.0	15.2		97.2	121.8			306.5
Surtifruver De La Sabana Ltda	LAT	105.3	63.8	36.3	23.3	10.8	15.6	40.1	29.2	32.5	36.3	292.8
Corporac. De Compañias Agroind.	LAT	84.4	88.7				50.3	5.0	64.7	5.1		241.6
Frutas Vicente Betancourt, S.L.	EUR	78.9	67.7		51.5	24.7	76.3		35.0			240.8
Midi Caraibes	LAT	152.2	44.7	8.4	2.3	5.7	69.7	35.3	36.6	14.3	8.4	221.4
Centro Cuesta Nacional (CCN)	LAT	98.0	42.6	4.5	37.9	12.4	8.8	64.2	36.0	16.8	4.5	209.7
F Y F Corp S.A.C.	LAT	180.1						121.4				180.1
Hortifruti Honduras	LAT	39.9	94.2		21.2	11.3	31.0		56.1			177.5
Nathel International, Inc.	NAM	84.4	92.9									177.3
Sofruitex	EUR	169.8										169.8
Vidimport S.A.	LAT		66.9	88.2			135.5			21.4		155.1
Others		1,205.2	617.2	198.3	141.7	53.6	389.6	134.0	307.4	328.3	198.3	2,350.2
TOTAL TONS	2012/2013	10,649.0	3,714.7	1,265.6	879.2	187.4	3,649.3	2,095.1	1,867.9	1,802.6	1,220.9	17,251
TOTAL TONS	2011/2012	10,915.0	3,770.2	1,344.1	2,201.7	270.2	3,979.6	1,657.4	1,854.0	1,713.3	1,320.5	19,271
TOTAL TONS	2010/2011	7,724.3	2,381.6	626.7	732.8	237.8	3,259.2	2,218.5	1,460.7	998.7	587.5	12,625
TOTAL TH.CASES	2012/2013	600.1	457.0	163.5	49.3	20.2	199.4	119.7	228.0	105.4	158.9	1,348.8
TOTAL TH.CASES	2011/2012	592.5	464.7	152.9	144.4	29.8	215.9	87.1	225.8	96.8	150.5	1,462.5
TOTAL TH.CASES	2010/2011	439.1	292.4	66.4	41.1	25.6	192.3	120.2	178.2	58.3	62.5	960.0



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR EAST	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	CONT	RUS			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,494.0	2,517.3	829.5	1,249.2	479.2	91.3	6,660.5	6,142.4	5,882.8	827.2	769.1	747.1
PLUMS	1,033.4	1,111.7	541.9	369.7		373.6	3,430.3	2,955.8	2,711.8	454.4	389.6	378.8
KIWI FRUIT	638.1	203.5	1,948.5	107.2	96.0		2,993.4	3,280.3	2,607.5	312.7	338.2	269.2
NECTARINES	465.0	747.5	82.2	17.2		45.6	1,357.5	1,716.8	1,725.2	155.1	206.9	217.7
PEARS	946.9	288.0	50.4				1,285.3	997.8	1,167.0	73.6	55.7	64.8
PEACHES	306.1	283.4	0.1			5.6	595.3	629.8	573.2	69.6	75.9	68.9
CHERRIES	73.0	76.3	5.1		104.5		258.9	407.5	278.9	52.6	82.7	58.1
LEMONS	24.8	173.3					198.1	438.4	255.9	11.5	25.5	14.9
APPLES		75.5	78.2			38.3	192.1	212.5	373.7	10.3	11.3	21.5
ORANGES			97.3				97.3	200.3	365.6	6.4	13.3	24.3
R. GLOBE GRAPE	273.8	716.1	651.0	823.6	406.3	91.3	2,962.1	2,466.8	2,321.4	364.0	316.2	308.0
HAYWARD KIWI	616.3	163.3	1,948.5	107.2	96.0		2,931.3	3,208.3	2,587.6	305.8	331.0	267.0
CRIMSON GRAPE	620.2	991.3	178.5	258.1	72.9		2,120.8	2,078.1	1,949.2	270.1	256.3	240.1
ANGELENO PLUM	477.9	413.3	244.8	333.2		288.9	1,758.1	1,425.7	1,285.9	226.2	178.1	174.6
PACKHAMS PEAR	737.3						737.3	430.8	573.1	41.0	23.9	31.8
THOMPSON GRAPE	244.0	370.1		82.8			696.9	619.7	591.0	85.4	76.9	72.1
LARRY ANN PLUM	219.2	175.2	172.0			22.5	589.0	457.8	416.2	87.2	68.4	66.0
FLAME SDL GRAPE	186.8	223.0					409.7	608.6	660.6	50.0	74.2	80.4
B. AMBAR PLUM	120.9	229.2					350.1	410.5	408.5	42.2	53.7	51.4
R.S. BARTL PEAR		288.0					288.0			16.0		
AUT. FRIDE PLUM	38.4	132.8	31.3			62.2	264.7	248.8	219.5	33.8	33.9	32.6
SUGRAONE GRAPE	169.2	18.5		68.0			255.8	246.3	214.5	31.4	30.6	26.2
NOT DEF PLUM	48.9	64.3	93.8	36.5			243.5	135.4	49.9	36.9	19.0	9.0
CHARTERS	4,358.9	4,516.8	693.4	1,698.6			11,268	9,795.4	10,420	1,306.3	1,131.0	1,217.0
LINERS	651.5	598.8	2,934.3	44.6	671.2		4,900.4	6,456.1	4,945.2	568.8	739.0	564.6
LAND FREIGHT		104.6				559.9	664.5	628.8	433.0	71.4	74.2	51.8
AIR FREIGHT	45.9	301.1	6.5		8.5		361.9	179.9	159.8	44.4	36.9	34.1
TOTAL TONS	2012-13	5,056.3	5,521.3	3,634.1	1,743.2	679.7	559.9	17,195				
	2011-12	4,768.0	5,676.2	3,020.3	1,303.8	1,388.4	903.5		17,060			
	2010-11	5,225.1	5,399.3	3,132.2	1,082.8	685.7	433.0			15,958		
TOTAL TH.CASES	2012-13	549.4	629.9	453.7	207.2	88.9	61.8			1,990.9		
	2011-12	538.1	635.6	381.8	148.5	171.8	105.5				1,981.1	
	2010-11	565.1	634.9	414.0	122.2	79.5	51.8					1,867.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	PLUM	KIWIS	NECTARIN	PEAR	R. GLOBE	HAYWARD	CRIMSON	ANGELENO	PACKHAMS	TOTAL	
Sierra Produce	NAM	2,902.7	1,666.2	841.7	810.3	1,149.7	659.9	779.6	1,133.5	668.0	737.3	8,193.8	
Kopke Jr. Inc., William H.	NAM	1,072.2	344.7		127.7	85.2	330.0		477.9	165.4		1,647.1	
Star Import Co. Ltd.	EUR	1,014.0	354.7		17.2		711.7		134.8	318.2		1,385.9	
To Order	EUR	216.7	30.6	567.6			111.9	567.6	104.8	15.0		873.5	
Hermanos Fernández López S.A.	EUR	136.2	78.2	360.0			136.2	360.0		15.6		599.3	
Battaglio S.R.L.	EUR	102.7	78.2	336.0		22.4	102.7	336.0		46.9		539.3	
Fruttital Distribuzione S.R.L.	EUR	110.4	93.8	288.0	0.3	22.4	110.4	288.0		31.3		519.0	
F.P.D. Inc	NAM		86.4		274.5							442.2	
Hillfresh International B.V.	EUR	183.1	89.7	119.4	31.3		109.5	119.4	73.5	58.4		423.5	
R.J.U. Com. Benef. de Frutas y Verduras Ltda.	LAT	91.3	240.5		35.3		91.3			183.5		405.4	
Olympic Fruit B.V.	EUR	185.3	29.9	48.0	50.6	5.6	80.3	48.0	104.9	14.3		387.6	
Cultivar, S.A.	EUR	58.3	109.5	88.6			58.3	88.6		31.3		280.6	
Shenzhen Youdecheng Trading Co	FAR	204.7		72.0			204.7	72.0				276.7	
To Order	NAM		57.8							57.8		255.9	
AZ France S.A.	EUR	53.5	31.3	140.9			53.5	140.9		31.3		227.3	
Shenzhen Rong Xin Fu Tong Trad	FAR	93.5		24.0			38.3	24.0	55.2			155.9	
Hardfruits Ltd.	EUR	18.5		107.2				107.2	18.5			125.7	
Fruticola Tres Meninas Import.	LAT		89.9							89.9		89.9	
Shenzhen Jietongfa Shiyi Ltd.	FAR	74.8					74.8					74.8	
Verisource Asia Ltd.	FAR	70.8					70.8					70.8	
Imp. de Frutas La Violetera Ltda.	LAT		43.2							15.6		43.2	
Dalian Yidu Group Co., Ltd	FAR											38.4	
Loblaws Companies East Prod.	NAM	36.4										36.4	
To Order	FAR	35.4					17.7		17.7			35.4	
Others			15.6		10.3					15.6		66.9	
TOTAL TONS	2012/2013		6,660.5	3,430.3	2,993.4	1,357.5	1,285.3	2,962.1	2,931.3	2,120.8	1,758.1	737.3	17,195
	2011/2012		6,142.4	2,955.8	3,280.3	1,716.8	997.8	2,466.8	3,208.3	2,078.1	1,425.7	430.8	17,060
	2010/2011		5,882.8	2,711.8	2,607.5	1,725.2	1,167.0	2,321.4	2,587.6	1,949.2	1,285.9	573.1	15,958
TOTAL TH.CASES	2012/2013		827.2	454.4	312.7	155.1	73.6	364.0	305.8	270.1	226.2	41.0	1,990.9
	2011/2012		769.1	389.6	338.2	206.9	55.7	316.2	331.0	256.3	178.1	23.9	1,981.1
	2010/2011		747.1	378.8	269.2	217.7	64.8	308.0	267.0	240.1	174.6	31.8	1,867.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE			FAR EAST	LATIN AMERIC	MIDDLE EAST	NORTH AMERICA			TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	UK				EAST	EAST	WEST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1,058.3	8,796.4	1,016.3	1,696.0	1,648.5	889.0	697.2			15,802	11,701	15,634	875.8	639.2	855.0
TABLE GRAPES		608.3								608.3	791.9	1,086.4	74.2	95.2	133.9
PEARS	19.5	308.6						46.1	23.0	397.2	340.1	330.5	22.1	18.7	18.2
KIWIFRUIT	44.8	265.2			22.4		22.4			354.8	288.5	187.8	35.5	28.8	18.8
GRANNIES APPLE	20.5	5,087.2			21.4					5,129.1	3,844.2	4,206.3	283.2	211.6	230.4
RY. GALA APPLE	293.8	1,505.2	381.1	20.2	1,286.0	295.2	362.5			4,143.9	3,181.8	5,188.1	231.7	174.7	283.6
FUJI APPLE		224.8		1,635.4	19.2					1,879.3	1,296.8	1,466.9	98.9	67.9	76.5
RICH. D. APPLE	42.8	876.2	81.7		235.3	587.8				1,823.8	1,456.1	2,353.5	100.1	79.2	127.1
BRAEBURN APPLE	293.3	606.9	395.2		24.2	6.0	147.2			1,472.9	1,338.5	1,250.5	84.3	73.5	68.7
C. PINK APPLE	225.8	324.9	158.3		16.1		82.7			807.7	564.6	652.8	44.9	30.7	38.3
CRIMSON GRAPE		376.3								376.3	218.9	208.0	45.9	26.7	25.4
HAYWARD KIWIS	44.8	265.2			22.4		22.4			354.8	288.5	187.8	35.5	28.8	18.8
NOT DEF APPLE	95.1	171.2		20.2	46.4					332.9		21.3	19.2		1.1
BOSC PEAR		189.8					46.1	23.0		258.9	270.2	219.9	14.3	14.8	12.1
R. GLOBE GRAPE		158.1								158.1	354.6	175.6	19.3	43.3	21.4
NEW JONAG APPLE	68.8						83.5			152.3			9.8		
R. BARTL. PEAR		81.8								81.8	69.9	81.5	4.5	3.8	4.5
LINERS	979.0	2,288.5	1,016.3	1,696.0	1,628.6	889.0	765.7	23.0		9,286.1	4,506.9	5,404.0	521.9	244.3	296.1
CHARTERS	143.6	7,690.1								7,833.7	8,592.8	11,638	483.4	536.4	719.4
LAND FREIGHT					42.3					42.3	21.9	196.2	2.4	1.2	10.3
TOTAL	2012-13	1,122.7	9,978.5	1,016.3	1,696.0	1,670.9	889.0	765.7	23.0	17,162					
TONS	2011-12	1,176.7	8,164.5	642.3	894.7	1,129.9	406.7	619.5	23.3		13,122				
	2010-11	1,494.4	11,099	813.3	842.4	2,351.1	533.0	44.7				17,238			
TOTAL	2012-13	67.1	603.4	61.7	89.3	92.4	49.1	43.4	1.3				1,007.6		
TH.CASES	2011-12	69.1	508.4	35.3	46.8	61.1	22.3	34.0	1.3					781.9	
	2010-11	95.4	683.0	44.7	43.6	124.0	29.3	2.5							1,025.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	GRAPE	PEAR	KIWIS	GRANNIES	RY. GALA	FUJI	RICH. D.	BRAEBURN	C. PINK	TOTAL
Ltd Company Logisticfrut	EUR	5,656.6	300.2	196.9	74.9	2,867.2	1,333.5	143.9	691.6	295.4	324.9	6,228.5
To Order	EUR	3,161.0	308.2	111.7	190.3	2,220.0	182.7	80.9	184.6	321.6		3,771.2
Fullbloom Intl Limited	FAR	1,352.3						1,311.9				1,352.3
Almacenes Exito S.A.	LAT	1,225.1			22.4	21.4	995.6	19.2	148.6	24.2	16.1	1,247.5
Orchard World Ltd.	EUR	1,016.3					381.1		81.7	395.2	158.3	1,016.3
Anton Dürbeck GmbH	EUR	951.9		19.5	44.8	18.3	282.7			242.9	225.8	1,016.2
To Order	MID	593.9					140.8		447.1	6.0		593.9
Stanley Orchards Sales, Inc.	NAM	421.1		69.1			129.0			147.2	61.5	490.2
Chiao Chern Enterprise Corp.	FAR	303.2						303.2				303.2
Elkemar For Imp And Exp Food S	MID	295.1					154.4		140.8			295.1
New York Apple Sales, Inc.	NAM	255.0					212.4				21.2	255.0
Fruta Internacional S.A.	LAT	213.5					151.1		37.4			213.5
To Order	LAT	63.0					41.6					63.0
Exportaciones Durexporta S.A.	LAT	43.9							43.9			43.9
To Order	NAM	21.2			22.4		21.2					43.6
V. Spanakos S.A.	EUR	42.8							42.8			42.8
Triofruit Aps	EUR	42.4					2.1			40.3		42.4
Dellafruta Comercio A tacadista de Frutas Ltda.	LAT	42.3					42.3					42.3
Greentropic Cl S.A.	LAT	20.2					20.2					20.2
Com. Internacional Freshnatural	LAT	20.2					14.9		5.3			20.2
Jeicy Fruit S.A.	LAT	20.2					20.2					20.2
Shanghai New Long March Intl Trade Co., Ltd.	FAR	20.2					20.2					20.2
To Order	FAR	20.2						20.2				20.2
TOTAL	2012/2013	15,802.0	608.3	397.2	354.8	5,129.1	4,143.9	1,879.3	1,823.8	1,472.9	807.7	17,162
TONS	2011/2012	11,701.0	791.9	340.1	288.5	3,844.2	3,181.8	1,296.8	1,456.1	1,338.5	564.6	13,122
	2010/2011	15,634.0	1,086.4	330.5	187.8	4,206.3	5,188.1	1,466.9	2,353.5	1,250.5	652.8	17,238
TOTAL	2012/2013	875.8	74.2	22.1	35.5	283.2	231.7	98.9	100.1	84.3	44.9	1,007.6
TH.CASES	2011/2012	639.2	95.2	18.7	28.8	211.6	174.7	67.9	79.2	73.5	30.7	781.9
	2010/2011	855.0	133.9	18.2	18.8	230.4	283.6	76.5	127.1	68.7	38.3	1,025.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	EUROPE			LATIN AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST		RUS	CONT	UK			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	699.7	4,806.4	3,182.3	273.9	815.4	790.6	768.1		11,336	9,730.7	7,033.1	1,390.6	1,207.0	872.9
PLUMS		448.4	66.1	132.2	92.7	48.0	225.5		1,012.9	617.2	383.8	121.3	72.9	50.9
APPLES			956.2						956.2	1,096.0	650.1	60.2	66.6	31.9
CHERRIES		229.8	258.7		31.2		1.3		520.9	113.4	17.9	108.7	37.7	6.8
PEARS	14.0	30.0			142.4		64.8	43.2	294.4	60.0	115.3	51.8	12.0	21.0
NECTARINES		106.5	81.0	67.6			21.2		276.3	295.9	347.7	30.9	34.7	40.3
NASHI PEARS	71.6	140.8			14.9				227.4	303.1	180.0	56.8	75.8	45.0
KIWIFRUIT	30.5	45.9	71.6	48.0					219.3	234.7	232.1	22.5	24.2	25.2
PEACHES		30.0					41.1		71.2		45.1	8.0		5.6
PLUMCOTS											27.9			3.0
R. GLOBE GRAPE	72.0	176.7	1,695.7	120.4	410.5		597.1		3,072.4	1,868.1	704.2	373.8	226.9	85.8
NOT DEF GRAPE	208.7	1,316.1	625.6	31.5	199.4	317.1	106.6		2,805.0	982.2	142.3	339.9	130.0	17.0
CRIMSON GRAPE	117.2	990.0	83.0		45.1	410.4	16.3		1,661.9	1,607.1	1,217.7	207.3	198.1	162.1
THOMPSON GRAPE	88.1	819.1	320.9	102.5	94.9	16.7	48.2		1,490.5	1,868.1	2,499.8	185.4	235.1	314.3
BLACK SDL GRAPE	20.7	472.4	264.5						757.7	627.3	470.9	92.6	75.0	57.3
FLAME SDL GRAPE	168.8	517.5	17.7			46.4			750.5	1,530.4	1,292.4	92.7	189.9	152.8
FUJI RO. APPLE			717.6						717.6	910.7	561.1	43.9	56.1	27.6
NOT DEF PLUM		153.3	66.1	115.1	75.7	48.0	158.6		616.9	68.6	14.5	73.9	7.5	2.1
SUGRAONE GRAPE	24.2	445.9		19.5	65.5				555.1	472.8	470.6	69.4	56.7	55.1
BING CHERRY		176.9	209.6		14.7		1.3		402.5	105.1	17.9	81.7	34.4	6.8
ZA FRO PLUM		187.7							187.7	104.0	28.4	22.0	14.9	4.0
NOT DEF NASHI	42.8	126.2			14.9				183.9	22.5		46.0	5.6	
NOT DEF APPLE			179.0						179.0	10.6	2.0	12.8	1.1	0.10
LINERS	38.4	30.3	4,496.6	232.3	1,000.3	625.1	867.8	43.2	7,334.0	6,234.2	3,403.8	873.3	741.0	407.3
CHARTERS	777.4	5,791.9		289.4	81.7	166.0			7,106.3	5,919.1	5,585.4	912.0	752.6	689.8
LAND FREIGHT							276.3		276.3	269.1	41.8	31.5	29.2	5.1
AIR FREIGHT		15.6	119.2		14.7	47.5	1.3		198.3	28.6	2.0	34.2	8.1	0.10
TOTAL TONS	2012-13	815.7	5,837.8	4,615.9	521.7	1,096.6	838.6	1,145.4	43.2	14,915				
	2011-12	1,735.1	4,270.0	3,570.0	417.9	851.2	946.9	641.1	18.7	12,451				
	2010-11	1,197.6	4,469.3	1,224.9	362.7	771.9	964.9	41.8			9,033.0			
TOTAL TH.CASES	2012-13	108.1	752.3	525.7	62.2	166.0	96.8	135.1	4.8			1,851.0		
	2011-12	216.6	551.2	379.6	48.6	144.0	114.2	74.5	2.3				1,530.9	
	2010-11	145.8	556.8	99.9	44.2	117.6	133.0	5.1						1,102.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	PLUM	APPLE	CHERRY	PEAR	R. GLOBE	NOT DEF	CRIMSON	THOMPSON	BLACK SDL	TOTAL
Pandol Bros, Inc.	NAM	1,708.5	200.6				122.7	438.5	296.8	253.3	215.2	1,963.8
To Order	FAR	905.9		594.4	0.6		738.7	96.3	16.7	35.4		1,500.9
Dayka & Hackett LLC	NAM	1,389.9						333.9	195.0	339.0	111.1	1,389.9
To Order	EUR	830.3	6.0				401.3	168.4	249.6			836.3
Capespan North America LLC	NAM	753.8						252.7	189.7	155.3	7.9	753.8
Dandrea Produce Inc.	NAM	270.1	99.8		229.8		126.1	45.5	42.6		55.9	635.7
BI Agro Fisheries & Liv	FAR	541.3					18.7	280.6		224.4		541.3
Frutera Don Marcos Frudonmar S.A.	LAT	472.4				64.8	409.4	47.2		15.7		537.2
To Order	LAT	259.0	204.0				167.6	59.3	16.3	15.7		504.1
Fred Meyer Inc.	NAM	500.3						165.0	126.1	66.7	89.0	500.3
Wal-Mart Stores, Inc.	NAM	296.8	145.2					134.6	15.7	74.8	14.2	450.4
Griffin & Brand Ltd.	EUR	416.7						202.7	161.8	16.7		416.7
Shenzhen City Trading Company	FAR	336.5					174.8		49.5			336.5
Shenzhen Dare Stone Industrial	FAR	333.4					306.3	27.1				333.4
Business Trade Co. Ltd.	EUR	153.5	100.1					31.5		102.5		321.2
Western Fresh Marketing Inc.	NAM					44.0						303.8
Frutas E. Sánchez S.L.	EUR	73.8	19.0		24.1	142.4	24.3	31.8				274.3
Capespan North America Inc.	NAM	265.1						131.4	2.8	18.1		265.1
To Order	NAM	230.3						23.3	207.0			259.3
Mao Si Enterprise Co. Ltd.	FAR	95.7		81.4			24.3	2.2			37.4	238.9
Origin Fruit Direct B.V.	EUR	232.3					53.2	36.4		94.9		232.3
Wih Marketing Co., Ltd.	FAR	205.7			3.8		72.0				133.7	231.1
Brimland Enterprises Corp.	FAR	74.8		100.3	4.4		18.7				56.1	227.0
Jih Hao Trading Co., Ltd.	FAR		22.0	180.2								202.1
Others		990.4	216.2		258.1	43.2	414.4	296.6	92.2	77.9	37.4	1,659.5
TOTAL TONS	2012/2013	11,336.0	1,012.9	956.2	520.9	294.4	3,072.4	2,805.0	1,661.9	1,490.5	757.7	14,915
	2011/2012	9,730.7	617.2	1,096.0	113.4	60.0	1,868.1	982.2	1,607.1	1,868.1	627.3	12,451
	2010/2011	7,033.1	383.8	650.1	17.9	115.3	704.2	142.3	1,217.7	2,499.8	470.9	9,033.0
TOTAL TH.CASES	2012/2013	1,390.6	121.3	60.2	108.7	51.8	373.8	339.9	207.3	185.4	92.6	1,851.0
	2011/2012	1,207.0	72.9	66.6	37.7	12.0	226.9	130.0	198.1	235.1	75.0	1,530.9
	2010/2011	872.9	50.9	31.9	6.8	21.0	85.8	17.0	162.1	314.3	57.3	1,102.3

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA		EUROPE			LATIN AMERIC	TONS	
		WEST	EAST	RUS	CONT	UK		2012-13	TH.CAS
APPLES	7,199.4	1,568.2	4,283.7	147.0	408.5	275.1	539.2	14,421	795.6
PEARS			350.6					350.6	19.3
CHERRIES	55.2							55.2	11.0
RY. GALA APPLE	3,169.1	612.3	3,501.6		133.3	195.0	201.2	7,812.4	436.8
FUJI APPLE	3,723.7	320.5	59.3				40.8	4,144.3	214.2
C. PINK APPLE		603.0	286.0	69.6			247.6	1,206.1	73.5
RICH. D. APPLE	277.1			42.8	42.8			362.7	18.7
PINK L. APPLE		32.5			232.3	80.1		345.0	20.4
BOSC PEAR			337.8					337.8	18.6
GRANNIES APPLE			247.7	34.7			25.4	307.8	16.8
BRAEBURN APPLE			135.2				21.1	156.3	9.8
NOT DEF APPLE	20.1		53.9					74.0	4.8
REGINA CHERRY	55.2							55.2	11.0
NOT DEF PEAR			12.8					12.8	0.7
FUJI RO. APPLE	8.6							8.6	0.4
ROME BT. APPLE							3.1	3.1	0.2
LINERS	7,254.6	1,568.2	4,634.3	104.2	408.5	275.1	539.2	14,784	823.6
CHARTERS				42.8				42.8	2.4
TONS	2012-13	7,254.6	1,568.2	4,634.3	147.0	408.5	275.1	539.2	14,827
TH.CASES	2012-13	381.2	87.6	281.5	8.2	22.6	16.3	28.6	825.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	CHERRY	RY. GALA	FUJI	C. PINK	RICH. D.	PINK L.	BOSC	GRANNIES	TOTAL
Wlh Marketing Co., Ltd.	FAR	2,588.5				2,582.8						2,588.5
IG International	FAR	1,267.8			1,035.9			231.0				1,267.8
Wal-Mart Stores, Inc.	NAM	1,170.0			899.4	59.3	162.5					1,170.0
Nathel International, Inc.	NAM	906.3	152.6		509.6		41.2			139.8	247.7	1,058.9
Paramount Export Co	NAM	926.4			441.0	320.5	164.9					926.4
Guangzhou Collect Lebao Fruit	FAR	792.5		18.4	785.9			6.6				810.9
Algoma Orchards Ltd.	NAM	789.7			789.7							789.7
Chelan Fresh Marketing	NAM	680.1			169.2		478.4		32.5			680.1
Kingo Fruits Co., Ltd.	FAR	674.6				671.7						674.6
To Order	FAR	588.1			399.9	168.2						588.1
NFI IPD, LLC	NAM	504.2			504.2							504.2
To Order	NAM	284.7	198.0		252.2					198.0		482.7
Stanley Orchards Sales, Inc.	NAM	405.8			363.9		42.0					405.8
Frutera del Litoral Cia. Ltda.	LAT	317.8			1.0	40.8	247.6				25.4	317.8
Pomina Enterprise Co., Ltd.	FAR	260.9				260.9						260.9
Keeling Ltd.	EUR	220.1			140.0				80.1			220.1
Shanghai Oheng Imp. & Exp. Co Lt	FAR	197.6			197.6							197.6
Shanghai New Long March Intl Trade Co., Ltd.	FAR	175.9		18.4	175.9							194.3
Fresh Advancements Inc	NAM	164.9			164.9							164.9
Total Produce B.V.	EUR	149.8			128.4				21.4			149.8
Total Produce Indigo SAS	EUR	147.8							147.8			147.8
Fruit Dream Ltd.	EUR	147.0					69.6	42.8			34.7	147.0
F Y F Corp S.A.C.	LAT	139.3			139.3							139.3
Sun Hung Food Company Ltd.	FAR	138.5			138.5							138.5
Others		782.7			576.0	40.1		82.3	63.1			801.1
TONS	2012/2013		14,421.0	350.6	55.2	7,812.4	4,144.3	1,206.1	362.7	345.0	337.8	14,827
TH.CASES	2012/2013		795.6	19.3	11.0	436.8	214.2	73.5	18.7	20.4	18.6	825.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	MIDDLE		LATIN		EUROPE		FAR	NORTH	TOTAL TONS			TOTAL TH.CASES		
	EAST	AMERIC	CONT	RUS	EAST	AMERIC			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	7,051.2	3,554.5	1,227.2	21.2	1,040.9	275.2			13,170	14,257	14,651	711.0	804.6	869.3
PEARS	166.9	732.1	21.6						920.5	2,604.4	2,269.9	64.5	150.1	134.7
KIWIFRUIT	148.0	22.4							170.4	364.0	599.8	40.2	73.6	103.5
CHERRIES	11.5	3.8							167.1	240.7	99.0	32.3	43.7	17.4
PLUMS	66.9						138.6	13.2	66.9	440.0	270.1	14.7	59.6	41.5
CLEMENTINES	21.0								21.0			1.1		
NECTARINES	11.7								11.7	43.8	36.9	2.6	8.8	6.9
PLUMCOTS	7.7								7.7			1.7		
BLUEBERRIES	0.2								0.2			0.1		
TABLE GRAPES									1,085.8	921.9		151.8	126.4	
RY. GALA APPLE	4,580.1	2,163.8	254.2				61.1	83.4	7,142.6	7,380.0	7,631.9	385.0	439.8	486.6
GRANNIES APPLE	878.0	486.2	320.9	21.2	177.4	111.9			1,995.6	1,668.4	1,627.6	106.4	88.7	85.7
FUJI APPLE	360.8	74.0	41.2		670.5				1,146.5	943.7	356.3	58.7	48.8	19.9
R. STARK. APPLE	586.2	56.9	286.9						930.1	684.1	498.0	49.4	36.1	26.2
RICH. D. APPLE	307.1	338.7	188.4						834.2	2,289.0	2,225.2	44.5	121.1	117.0
PACKHAMS PEAR		678.8							678.8	2,448.2	1,977.6	37.7	136.0	109.7
BRAEBURN APPLE		193.1							193.1	86.6	9.8	10.2	4.6	0.6
RED CHIEF APPLE		184.0							184.0	472.8	1,536.9	9.7	26.0	80.0
HAYWARD KIWIS	148.0	22.4							170.4	336.0	555.0	40.2	70.8	99.0
C. PINK APPLE	64.4						78.6		146.0	23.1	90.2	10.1	1.6	6.7
GALA PREMI APPLE	84.6	29.2	19.6				0.5		133.9			8.8		
FUJI RO. APPLE		1.1					131.9		133.0	56.3	6.6	6.7	2.8	0.3
COSCIA PEAR	103.4	21.1							124.5	40.3	113.3	13.8	4.5	12.6
LINERS	7,473.3	4,264.3	1,248.8	21.2	1,138.0	275.2			14,421	18,972	18,818	851.7	1,273.6	1,304.6
AIR FREIGHT	11.7	3.8			41.5	8.3			65.3	91.0	37.6	13.1	18.8	7.7
LAND FREIGHT		44.7							44.7		89.4	2.4		4.7
CHARTERS								4.9	4.9	27.2		1.0	5.4	
TOTAL TONS	2012-13	7,485.0	4,312.8	1,248.8	21.2	1,179.5	288.4		14,536					
	2011-12	6,508.3	10,250	575.1	126.1	1,152.0	478.4			19,090				
	2010-11	8,301.7	9,403.9	601.3	29.1	327.5	281.2				18,945			
TOTAL TH.CASES	2012-13	472.2	227.4	70.2	1.2	79.2	17.9					868.1		
	2011-12	505.1	652.8	32.6	9.2	66.5	31.6					1,297.8		
	2010-11	664.6	575.2	43.6	1.6	16.2	15.7							1,317.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	KIWIS	CHERRY	PLUM	RY. GALA	GRANNIES	FUJI	R. STARK.	RICH. D.	TOTAL	
Abdullah Abbar & Sons Cold Storage	MID	6,286.2	166.9	95.8	11.5	66.9	4,133.9	721.5	360.8	478.1	256.5	6,667.9	
Basesurcorp S.A.	LAT	1,750.0	42.1				1,511.3	202.8			11.2	1,792.1	
Stargle Marketing Co. Ltd.	FAR	823.0			59.7		20.6		670.5			882.7	
Jijo Import, C.A.	LAT	453.7	230.4				151.6	66.1	20.2	5.3	107.3	684.1	
La Marina Caracas, C.A.	LAT	505.8	138.2				229.9	65.8	22.1	31.8	103.8	644.1	
Frutas CMC C.A.	LAT	432.4	183.1	22.4	3.8		100.0	68.8			43.2	641.7	
Resources for Food Products Co. W.L.L.	MID	483.3		52.2			197.7	135.1		96.5	50.6	535.5	
Frutas Drago S.L.	EUR	487.9	21.6				132.9	50.7	41.2	75.7	75.8	509.5	
Cultivar, S.A.	EUR	421.8					11.1	152.2		169.9	88.4	421.8	
To Order	LAT	251.7					124.7	46.9	11.2	6.0	62.2	251.7	
TyT Export S.A.	MID	239.6					239.6					239.6	
Frutas y Delicatesses Cate C.A.	LAT	57.7	138.2					35.7			2.0	196.0	
To Order	EUR	148.3					110.2	5.0		0.9	8.5	148.3	
Stanley Orchards Sales, Inc.	NAM	127.2			10.7		21.2	106.0				137.8	
Algoma Orchards Ltd.	NAM	105.7					41.0	5.9				105.7	
Shenzhen City Trading Company	FAR	78.2						78.2				78.2	
Shenzhen Qiaoshen Trade Co.	FAR	78.2						78.2				78.2	
Huitong Economic Trade	FAR	40.6			27.8		40.6					68.4	
Honey Fruit	LAT	62.6					16.2		20.6	13.9	7.1	62.6	
Bellafruta S.A.	EUR	42.3						21.2		11.8	9.4	42.3	
Citronas B.V.	EUR	42.3						42.3				42.3	
To Order	MID	42.0					8.9	21.4		11.7		42.0	
Global Andes Company Ltd	FAR	21.0			7.6			21.0				28.6	
Shanghai New Long March Intl Trade Co., Ltd.	FAR				22.4							22.4	
Others		188.4			23.7		51.3	70.6		28.7	8.2	212.1	
TOTAL TONS	2012/2013		13,170.0	920.5	170.4	167.1	66.9	7,142.6	1,995.6	1,146.5	930.1	834.2	14,536
	2011/2012		14,257.0	2,604.4	364.0	240.7	440.0	7,380.0	1,668.4	943.7	684.1	2,289.0	19,090
	2010/2011		14,651.0	2,269.9	599.8	99.0	270.1	7,631.9	1,627.6	356.3	498.0	2,225.2	18,945
TOTAL TH.CASES	2012/2013		711.0	64.5	40.2	32.3	14.7	385.0	106.4	58.7	49.4	44.5	868.1
	2011/2012		804.6	150.1	73.6	43.7	59.6	439.8	88.7	48.8	36.1	121.1	1,297.8
	2010/2011		869.3	134.7	103.5	17.4	41.5	486.6	85.7	19.9	26.2	117.0	1,317.0



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		LATIN AMERIC	EUROPE	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	9,232.5		3,221.3	594.3	331.3	13,379	16,329	17,307	1,633.4	2,003.8	2,118.5
PLUMS			255.0			255.0	446.3	440.3	28.1	51.2	52.7
PEARS	37.3	56.3		148.9		242.5	337.0	360.2	33.7	47.5	43.1
PEACHES	39.9					39.9	175.9	73.0	5.0	8.7	9.1
APPLES								152.0			8.3
NECTARINES								26.7			4.1
FLAME SDL GRAPE	4,288.6		7.1			4,295.7	6,810.8	7,821.5	523.9	830.6	952.4
NOT DEF GRAPE	1,505.1		463.6	348.6	17.7	2,335.1	153.1	104.1	286.2	23.0	13.0
R. GLOBE GRAPE	506.0		1,325.1	245.7	151.3	2,228.1	3,776.2	3,538.7	271.7	462.6	433.8
THOMPSON GRAPE	1,150.6		948.1			2,098.7	2,175.9	2,089.6	255.6	270.6	259.9
CRIMSON GRAPE	605.5		238.9		54.1	898.5	2,230.4	2,690.1	109.6	272.5	328.1
AUT. RY. GRAPE	300.2		165.2		108.1	573.5	551.0	459.5	69.9	67.2	56.0
SUPER FL. GRAPE	381.7					381.7	99.2	64.6	46.5	12.1	7.9
BLACK SDL GRAPE	178.0		1.5			179.4	226.6	238.5	21.9	27.6	28.2
NOT DEF PEAR		46.1		133.1		179.1	71.2		27.8	12.1	
NOT DEF PLUM			168.2			168.2			18.5		
SUGRAONE GRAPE	152.4					152.4	175.3	145.6	19.3	21.7	21.0
R.Y. SEED. GRAPE	139.3					139.3	93.6	83.2	17.0	11.4	9.5
LARRY ANN PLUM			86.9			86.9	186.7	170.6	9.6	20.5	20.3
CHARTERS	9,274.3	56.3		126.0		9,456.5	11,156	13,230	1,151.6	1,349.2	1,611.0
LINERS	35.4		2,610.5	617.2	331.3	3,594.5	5,099.0	4,636.8	443.0	637.8	564.8
LAND FREIGHT			865.8			865.8	1,033.4	491.3	105.6	124.2	59.9
AIR FREIGHT								1.6			0.2
TOTAL TONS	2012-13	9,309.7	56.3	3,476.4	743.2	331.3	13,917				
	2011-12	11,061	73.3	4,245.0	1,213.1	605.2		17,289			
	2010-11	12,820	66.5	3,287.8	1,736.9	394.5			18,359		
TOTAL TH.CASES	2012-13	1,133.7	6.9	420.6	98.7	40.4			1,700.2		
	2011-12	1,336.4	8.9	513.1	167.8	73.8				2,111.1	
	2010-11	1,554.0	8.1	395.2	224.1	48.1					2,235.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	GRAPE	PLUM	PEAR	PEACH	FLAME SDL	NOT DEF	R. GLOBE	THOMPSON	CRIMSON	AUT. RY.	TOTAL
Giumarra International Marketing	NAM	3,717.8				823.8	1,064.9	280.3	648.9	292.5	174.2	3,717.8
Giumarra Bros Fruit Co., Inc.	NAM	3,438.4		37.3	39.9	2,363.2	336.7	106.1	297.4	142.5	86.9	3,515.5
LordMayor S.A. de C.V.	LAT	1,753.1	255.0				36.4	773.7	652.8	53.1	165.2	2,008.1
Pacific Trellis Fruit	NAM	1,941.8				1,083.9	103.5	119.6	204.2	170.6	39.1	1,941.8
Frutiminas Comercio de Frutas Ltda	LAT	916.5					263.3	312.0	191.6	149.6		916.5
Jacques Mayol S.A.	EUR	250.9		133.1			162.4	88.6				384.0
Leo Pels Import B.V.	EUR	174.1					50.5	123.6				174.1
Shenzhen City Trading Company	FAR	168.3						72.0			96.3	168.3
Dellafrutta Comercio Atacadista de Frutas Ltda.	LAT	130.7					18.9	37.8	37.8	36.2		130.7
Kifrut Comercio de Frutas Ltda.	LAT	123.2					17.7	86.3	19.2			123.2
NFI IPD, LLC	NAM	81.4										81.4
CMR Holland B.V.	EUR	76.8					43.3	33.5				76.8
To Order	LAT	73.8					67.3	6.5				73.8
To Order	EUR	57.1		15.8			57.1					72.9
R.J.U. Com. Benef. de Frutas y Verduras Ltda.	LAT	56.7					18.9		37.8			56.7
Rio Vista Limitada	NAM			56.3								56.3
Fruta Internacional S.A.	LAT	54.8				7.1		37.4	8.9			54.8
Provincial Fruit Co Ltd - Burnac Produce Ltd.	NAM	53.1				17.7						53.1
Bobae Industrial Cp.Ltd.	FAR	53.1					17.7			35.4		53.1
Premier Com. Atacadista Frutas	LAT	37.8						37.8				37.8
Import. de Frutas de Honduras S.R.L.	LAT	37.4					22.4	15.0				37.4
Grupo Dispensa, S.A.	LAT	37.4					18.7	18.7				37.4
Shenzhen Hengguangli Imp. Exp.	FAR	35.4						35.4				35.4
CMR Group	EUR	35.4					35.4					35.4
Others		74.5						43.9		18.7	11.9	74.5
TOTAL TONS	2012/2013	13,379.0	255.0	242.5	39.9	4,295.7	2,335.1	2,228.1	2,098.7	898.5	573.5	13,917
	2011/2012	16,329.0	446.3	337.0	175.9	6,810.8	153.1	3,776.2	2,175.9	2,230.4	551.0	17,289
	2010/2011	17,307.0	440.3	360.2	73.0	7,821.5	104.1	3,538.7	2,089.6	2,690.1	459.5	18,359
TOTAL TH.CASES	2012/2013	1,633.4	28.1	33.7	5.0	523.9	286.2	271.7	255.6	109.6	69.9	1,700.2
	2011/2012	2,003.8	51.2	47.5	8.7	830.6	23.0	462.6	270.6	272.5	67.2	2,111.1
	2010/2011	2,118.5	52.7	43.1	9.1	952.4	13.0	433.8	259.9	328.1	56.0	2,235.9



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE			FAR EAST	LATIN AMERIC	MIDDLE EAST	TONS 2012-13	TH.CAS 2012-13
	WEST	EAST	RUS	CONT	UK					
APPLES	462.5	6,237.1	250.9	1,281.7	484.5	759.4	474.8	42.3	9,993.3	623.9
PLUMS		87.6	40.9	168.2	189.8	483.8	605.3		1,575.6	204.7
KIWIFRUIT		296.0	333.2	379.9		291.3	2.2		1,302.7	150.2
PEARS	67.4	112.7		413.6			21.9		615.6	62.7
PLUMCOTS		5.5			56.9	80.6	50.6		193.6	26.7
TABLE GRAPES				16.3					16.3	2.6
RY. GALA APPLE	312.7	5,169.5	63.5	282.8	44.6		429.0	42.3	6,344.4	372.3
C. PINK APPLE	36.1	120.9	8.4	678.2	234.0				1,077.6	86.0
HAYWARD KIWIS		282.5	333.2	358.4					974.1	97.4
FUJI RO. APPLE		16.3				739.7	28.0		783.9	51.9
ANGELENO PLUM		27.0	20.7	72.8	79.1	221.8	348.0		769.4	100.5
GRANNIES APPLE	61.5	204.6	157.3	125.8	93.0		10.6		652.7	38.8
FUJI APPLE	52.2	462.0				19.7	6.2		540.2	34.5
LARRY ANN PLUM		18.2		76.1	68.2	181.4	101.9		445.8	59.1
ABATE FT. PEAR				413.6			11.5		425.1	52.1
JINTAO KIWIS		13.5		21.5		291.3	2.2		328.5	52.8
PINK L. APPLE		135.8		97.4	54.3				287.5	20.2
BRAEBURN APPLE		106.8	21.8	66.7	49.0				244.4	16.1
FLV. RICH PLUMCOT		5.5			56.9	80.6	49.1		192.1	26.6
LINERS	529.9	6,623.7	560.6	2,214.9	731.1	1,615.2	505.8	42.3	12,824	974.8
LAND FREIGHT							648.9		648.9	72.1
CHARTERS		115.2	64.4						179.7	19.4
TONS 2012-13	529.9	6,739.0	625.0	2,259.7	731.1	1,615.2	1,154.8	42.3	13,697	
TH.CASES 2012-13	33.0	416.5	51.7	222.4	82.5	162.0	100.4	2.4		1,070.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PLUM	KIWIS	PEAR	PLUMCOT	RY. GALA	C. PINK	HAYWARD	FUJI RO.	ANGELENO	TOTAL
Algoma Orchards Ltd.	NAM	3,238.8			22.6		3,125.8	77.6				3,261.4
To Order	NAM	2,077.2					1,315.5	30.2		16.3		2,077.2
Wal-Mart Stores, Inc.	NAM	547.2		228.8			421.1	15.0	228.8			776.0
Global Fruit Point GmbH	EUR	509.2	52.4		145.7		89.4	343.5			35.0	723.6
Poupard Limited	EUR	351.1	132.1			39.0	34.7	175.5			63.5	522.2
Ringoot Fruit N.V. S.A.	EUR	360.6	94.7		36.0		110.9	234.4			36.9	491.3
Pomina Enterprise Co., Ltd.	FAR	400.4		17.9						400.4		418.2
Kingo Fruits Co., Ltd.	FAR	359.0				20.2				339.3		379.2
Agrintesa Coop. Agricol	EUR			201.6	126.0				201.6			327.6
Business Trade Co. Ltd.	EUR	145.3	40.9	132.7			21.2	6.5	132.7		20.7	318.9
Shenzhen Hengguangli Imp. Exp.	FAR		282.2								141.1	282.2
Agricola Gloria Due S.R.L.	EUR	84.1	21.1	67.2	105.9		21.2	2.4	67.2		1.0	278.3
Ch Robinson Worldwide Inc.	NAM	275.2					238.9					275.2
Tomato King 2010 Inc.	NAM	254.0					192.5	13.1				254.0
NZ Orchards Corporation	FAR			239.8								239.8
European Produce Co. (EPCO) Ltd.	EUR	133.4	57.6			17.9	9.9	58.5			15.6	208.9
Paramount Export Co	NAM	128.8			67.4		65.3	21.2				196.2
R.J.U. Com. Benef. de Frutas y Verduras Ltda.	LAT		174.6								25.6	174.6
Frutas E. Sánchez S.L.	EUR	80.1		89.6			42.3	89.6				169.7
Agri-Mondo, Inc.	NAM	84.7		67.2			47.4	53.8				151.9
F Y F Corp S.A.C.	LAT	86.9	47.7	2.2	11.5	1.6	52.6			28.0	4.5	149.9
Shenzhen Youdechong Trading Co	FAR		141.1								80.6	141.1
Premier Com. A tacadista Frutas	LAT	21.2	114.0				21.2				114.0	135.2
Mesfruits	EUR	132.4						83.2				132.4
Others		723.8	417.0	255.6	100.5	115.0	534.5	16.4	200.5		231.0	1,611.9
TONS 2012/2013		9,993.3	1,575.6	1,302.7	615.6	193.6	6,344.4	1,077.6	974.1	783.9	769.4	13,697
TH.CASES 2012/2013		623.9	204.7	150.2	62.7	26.7	372.3	86.0	97.4	51.9	100.5	1,070.8

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		LATIN AMERIC	NORTH AMERIC	FAR EAST	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1,394.4	42.8	1,896.3	1,335.1	999.6	484.2	6,152.5	10,505	10,383	342.7	576.9	554.0
TABLE GRAPES	1,104.4	246.7	350.0	1,695.3	179.9	371.7	3,947.9	4,296.5	4,090.6	526.8	588.3	552.8
PEARS	503.4		571.3	227.8		100.8	1,403.3	1,891.9	1,405.7	90.7	119.3	90.0
PLUMS	123.5		336.6	13.2	105.1	238.4	816.9	1,060.5	1,003.2	117.3	133.2	128.7
KIWIFRUIT	628.1		22.9		22.4	22.4	695.7	947.1	760.1	69.6	94.7	84.3
PEACHES			280.5				280.5	226.7	325.4	31.2	25.2	36.2
NECTARINES		19.7	190.9				210.6	292.9	195.3	23.4	32.5	21.7
MANDARINES				161.3			161.3			10.1		
CHERRIES			12.0		3.0		15.0	11.0	2.1	4.2	2.2	0.7
AVOCADOS								37.6			3.4	
RY. GALA APPLE	238.7		1,087.6	503.0	40.4	464.0	2,333.8	3,524.7	4,655.6	121.1	185.9	232.2
RICH. D. APPLE	229.2		555.3		629.8	20.2	1,434.5	2,669.2	1,915.1	74.1	139.6	99.0
R. GLOBE GRAPE	566.6	167.1	93.1	16.5	126.2	246.3	1,215.8	1,989.1	1,496.0	171.1	267.7	193.2
GRANNIES APPLE	247.6	42.8	229.1	567.0			1,086.5	1,741.5	1,686.4	57.1	94.5	91.3
CRIMSON GRAPE	25.9	53.0		682.4		13.2	774.6	1,284.9	1,346.2	97.5	174.4	175.3
FUJI APPLE	104.9		0.6	217.1	329.3		651.9	915.8	563.9	34.2	53.7	29.8
NOT DEF KIWIS	594.6				22.4	22.4	639.4	22.4		63.9	2.2	
THOMPSON GRAPE	179.4	8.9	82.3	330.9	31.2		632.6	512.1	803.0	80.0	67.0	104.2
PACKHAMS PEAR	204.8		381.3				586.1	1,078.5	581.8	34.2	60.3	32.6
NOT DEF GRAPE	153.8	17.7	157.6	95.5		22.4	447.0	82.1	108.2	54.0	10.4	13.2
NOT DEF PLUM	89.8		269.3	5.7		62.4	427.3	40.0		56.6	4.4	
C. PINK APPLE	326.3			30.2			356.6	627.1	690.4	33.7	35.1	52.1
FLAME SDL GRAPE				316.4			316.4	87.8		38.6	10.9	
LINERS	3,437.0	160.6	3,315.3	1,753.1	1,307.0	1,217.6	11,191	15,974	13,634	921.3	1,228.5	1,009.9
CHARTERS	249.5	148.6		1,679.6			2,077.7	2,313.5	2,413.0	255.7	255.3	279.9
LAND FREIGHT			333.2				333.2	1,007.4	2,142.3	28.0	97.5	181.9
AIR FREIGHT			12.0		3.0		15.0	11.0	8.0	4.2	2.2	1.3
TOTAL TONS	2012-13	3,753.7	309.1	3,660.5	3,432.8	1,310.0	1,217.6	13,684				
	2011-12	3,704.7	1,012.8	6,620.7	4,279.3	1,289.5	2,349.3		19,306			
	2010-11	4,251.3	935.2	7,004.5	2,171.8	1,522.4	1,623.1		18,198			
TOTAL TH.CASES	2012-13	363.8	34.6	265.9	301.6	85.4	164.6			1,215.9		
	2011-12	348.1	68.2	534.0	324.0	77.9	223.8			1,583.5		
	2010-11	391.2	64.4	497.7	194.5	90.6	158.3					1,473.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	GRAPE	PEAR	PLUM	KIWIS	RY. GALA	RICH. D.	R. GLOBE	GRANNIES	CRIMSON	TOTAL	
Sbrocco International, Inc.	NAM	855.4	337.9	101.8			380.3			340.4	271.1	1,295.0	
Frutera del Litoral Colombia	LAT	938.4		69.1	86.4		721.7	175.1		38.8		1,157.3	
Jordanian Gulf General Trading Company L.L.C.	MID	383.2	304.9	100.8	180.0		383.2		202.0		13.2	968.9	
Luis Vicente S.A.	EUR	434.2	248.3	50.8	49.7	22.4	43.8	186.4	177.5	106.6		805.5	
Provincial Fruit Co Ltd - Burnac Produce Ltd.	NAM		715.2	41.3							168.4	756.5	
To Order	EUR	14.0	83.4			570.9			82.5			688.0	
D J Exports Pvt. Limited	FAR	629.8	58.0					629.8	35.4			687.8	
Dandrea Produce Inc.	NAM	21.4	578.6				21.4				243.0	646.1	
Frutera del Litoral Cia. Ltda.	LAT	186.2		345.5			60.6	63.4		62.1		531.7	
Dubacano	LAT		206.0		88.7				43.9			514.1	
Fruchthansa GmbH	EUR	325.9	83.0		20.9						17.7	429.8	
Indigo Fruit SAS	EUR	119.7	120.0	138.0					26.6			377.8	
Stanley Orchards Sales, Inc.	NAM	374.6					62.9			223.5		374.6	
Maxifrutas Ltda.	LAT	251.9		66.8			152.8	61.5		37.6		361.9	
Fruandina Ltda.	LAT	246.3		66.8			63.8	117.6		44.0		334.7	
Jacques Mayol S.A.	EUR		203.6	86.6					97.0			290.2	
Distrib. de Frutas Nacionales Ltda	LAT	164.4	49.2		75.0		3.6	137.6	49.2	22.6		288.6	
Frutas E. Sánchez S.L.	EUR	160.9	53.1	43.5		12.3	104.7	21.4	35.4			269.9	
Mara Fruit	NAM	42.3	63.6	84.7	13.2				16.5			203.9	
Howard Fruits Co. Ltd	FAR	178.3										178.3	
Global Fruit Point GmbH	EUR		153.5		20.9				135.7			174.4	
Capespan Continent NV	EUR	84.4	74.8				20.2		26.7	64.2	8.3	159.2	
Shanghai New Long March Intl Trade Co., Ltd.	FAR		90.8		61.9				90.8			155.7	
Sife Spa.	EUR		30.9	124.5								155.4	
Others		741.1	493.2	83.0	220.0	90.1	314.8	41.6	196.7	146.6	53.0	1,878.4	
TOTAL TONS	2012/2013		6,152.5	3,947.9	1,403.3	816.9	695.7	2,333.8	1,434.5	1,215.8	1,086.5	774.6	13,684
	2011/2012		10,505.0	4,296.5	1,891.9	1,060.5	947.1	3,524.7	2,669.2	1,989.1	1,741.5	1,284.9	19,306
	2010/2011		10,383.0	4,090.6	1,405.7	1,003.2	760.1	4,655.6	1,915.1	1,496.0	1,686.4	1,346.2	18,198
TOTAL TH.CASES	2012/2013		342.7	526.8	90.7	117.3	69.6	121.1	74.1	171.1	57.1	97.5	1,215.9
	2011/2012		576.9	588.3	119.3	133.2	94.7	185.9	139.6	267.7	94.5	174.4	1,583.5
	2010/2011		554.0	552.8	90.0	128.7	84.3	232.2	99.0	193.2	91.3	175.3	1,473.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC		EUROPE		FAR EAST	NORTH AMERICA		MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	AMERIC	CONT	RUS	UK	EAST	EAST	WEST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	2,331.4	2,763.3	8.9	126.5	1,209.2	676.8	21.2	140.1	7,277.4	5,636.6	6,942.1	573.7	369.1	421.4
KIWIFRUIT	2,882.6	792.0			570.9	64.8	216.0		4,526.3	4,209.5	3,573.9	490.3	434.6	357.7
PLUMS	631.0	201.6			89.6			22.4	944.6	234.6	643.3	94.5	26.1	71.5
TABLE GRAPES	47.2	330.7							377.9		226.8	63.9		27.5
PEARS	283.7		10.1						293.8	165.8	96.6	16.3	9.2	5.4
CHERRIES	72.2	10.4			96.2	23.8			202.7	366.5	221.4	45.0	74.8	44.3
NECTARINES	0.8								0.8			0.08		
PEACHES											5.4			0.6
HAYWARD KIWIS	2,882.6	792.0			570.9	64.8	216.0		4,526.3	4,209.5	3,573.9	490.3	434.6	357.7
RY. GALA APPLE	1,247.0	350.9		18.2	39.1	667.0	21.2	97.8	2,441.0	1,922.8	2,337.4	143.6	108.4	142.2
GALA APPLE		1,269.4		90.5				42.3	1,402.2	59.5	787.3	147.7	3.3	47.7
GRANNIES APPLE	813.7	202.8				9.8			1,026.3	687.5	409.9	73.5	40.6	22.8
FUJI RO. APPLE					960.8				960.8	859.6	715.9	52.3	53.1	32.5
PINK L. APPLE	50.3	436.1							486.4	505.1	309.8	75.5	65.3	24.3
ANGELENO PLUM	235.7	156.8			67.2			22.4	482.1	163.8	347.1	48.2	18.2	38.6
FUJI APPLE	44.8	211.5			136.3				392.6	328.2	173.3	25.1	17.4	9.0
C. PINK APPLE	35.3	236.6		5.0					276.9	328.2	483.8	37.3	29.5	37.4
PACKHAMS PEAR	271.9								271.9	11.0	2.5	15.1	0.6	0.1
CRIMSON GRAPE	39.2	196.2							235.3		61.5	45.3		7.3
NOT DEF APPLE	99.4	56.2	8.9	12.7	3.9				181.2		109.1	11.9		5.9
FORTUNE PLUM	96.1	44.8			22.4				163.3	14.8	15.5	16.3	1.6	1.7
LINERS	2,500.0	4,066.5		126.5	1,920.4	741.6	237.2	162.5	9,754.6	6,688.2	7,108.4	889.1	522.4	493.3
LAND FREIGHT	3,747.8								3,747.8	3,720.1	4,489.9	375.3	353.6	412.8
AIR FREIGHT	1.1	10.4			45.6	3.6			60.7	106.8	22.8	13.1	21.4	4.6
CHARTERS		21.2	19.0			20.2			60.3	97.9	88.3	6.3	16.5	17.7
TOTAL	2012-13	6,249.0	4,098.0	19.0	126.5	1,965.9	765.3	237.2	162.5	13,623.3				
TONS	2011-12	5,835.9	1,013.4	24.0	113.2	2,345.3	455.0	370.9	455.3		10,613			
	2010-11	5,716.5	2,675.1			1,790.4	440.5		1,086.9			11,709		
TOTAL	2012-13	525.3	481.5	1.1	9.8	181.7	49.5	25.2	9.7			1,283.8		
TH.CASES	2011-12	500.1	111.5	2.4	7.7	179.2	39.4	41.5	32.0				913.8	
	2010-11	519.3	191.8			106.8	30.0		80.4					928.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	PLUM	GRAPE	PEAR	HAYWARD	RY. GALA	GALA	GRANNIES	FUJI RO.	TOTAL
Silvestrin Frutas Ltda.	LAT	379.1	1,156.0	395.2	27.6	11.8	1,156.0	8.6		243.5		2,042.8
Total Produce B.V.	EUR	1,212.4	216.0	134.4	209.7		216.0	67.4	522.2	72.7		1,772.6
Eurogroup España F&V S.A.U.	EUR	1,138.7						232.4	470.1	130.1		1,138.7
Imporfénix Ltda.	LAT	723.7	195.6			45.4	195.6	446.9		212.5		964.7
Wh Marketing Co., Ltd.	FAR	480.9	192.0	22.4			192.0				420.1	695.3
Fruit Royale Inc.	NAM	613.4						603.5		9.8		613.4
Ten International, Inc.	FAR	490.1	24.0				24.0				435.6	520.6
Argenfruit	LAT		506.0				506.0					506.0
Frutas E. Sánchez S.L.	EUR	147.3	312.0				312.0		105.4			459.3
Jeicy Fruit S.A.	LAT	353.4						314.3		39.1		353.4
Frutera del Litoral Colombia	LAT	156.4				181.2		58.7		97.8		337.6
Rafico S.A.	LAT		264.0				264.0					264.0
Western Fresh Marketing Inc.	NAM		259.2				259.2					259.2
Total Produce Indigo SAS	EUR	93.2	96.0	67.2			96.0		93.2			256.4
Com. Internacional Freshnatural	LAT	203.3	48.0				48.0	203.3				251.3
Howard Fruits Co. Ltd	FAR	197.7		22.4							105.0	220.1
Fazenda Santa Tereziha Ltda.	LAT		74.0	135.8	9.7		74.0					219.5
Ciro Gentile	LAT		198.0	10.4	9.9		198.0					218.3
Frutera Del Litoral Peru S A C	LAT	78.2		67.2		22.7		19.6				168.1
Frutera del Litoral Cia. Ltda.	LAT	136.9				22.7		39.1		97.8		159.5
Greentropic CI S.A.	LAT	156.6						156.6				156.6
Fruitech Co., Ltd.	FAR		124.2				124.2					124.2
Origin Fruit Direct B.V.	EUR				120.9							120.9
Benini Cia Ltda.	LAT	41.5	66.0				66.0			20.7		107.5
Others		674.8	795.2	89.6		10.1	795.2	290.7	211.3	102.4		1,693.6
TOTAL	2012/2013	7,277.4	4,526.3	944.6	377.9	293.8	4,526.3	2,441.0	1,402.2	1,026.3	960.8	13,623.3
TONS	2011/2012	5,636.6	4,209.5	234.6		165.8	4,209.5	1,922.8	59.5	687.5	859.6	10,613
	2010/2011	6,942.1	3,573.9	643.3	226.8	96.6	3,573.9	2,337.4	787.3	409.9	715.9	11,709
TOTAL	2012/2013	573.7	490.3	94.5	63.9	16.3	490.3	143.6	147.7	73.5	52.3	1,283.8
TH.CASES	2011/2012	369.1	434.6	26.1		9.2	434.6	108.4	3.3	40.6	53.1	913.8
	2010/2011	421.4	357.7	71.5	27.5	5.4	357.7	142.2	47.7	22.8	32.5	928.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR	LATIN	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	CONT	UK	EAST	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
AVOCADOS	1,353.4	438.2	2,831.9	1,088.0	21.1	232.7	5,965.3	8,985.6	5,130.2	1,062.0	1,069.2	571.5
TABLE GRAPES	523.3	1,082.1	772.5		1,228.8		3,606.8	3,205.8	2,312.5	479.2	447.3	326.0
CLEMENTINES	563.8	1,157.2				21.3	1,742.3	1,044.4	425.5	112.7	69.2	28.2
ORANGES	235.6	1,211.8	211.1			52.8	1,711.3	1,733.1	687.1	113.8	114.9	46.7
MANDARINES		262.4				9.8	272.1	146.1	223.7	17.8	9.4	17.0
LEMONS	49.5	173.4					222.9	294.7	585.8	13.0	17.1	34.1
HASS AVOCADO	1,353.4	438.2	2,685.1	1,066.9	21.1	228.0	5,792.6	8,833.0	5,107.4	1,019.5	1,054.3	570.2
CLEMENUL. CLEMENT	563.8	1,157.2				21.3	1,742.3	940.9	383.5	112.7	62.4	25.4
R. GLOBE GRAPE	21.4	3.1	216.9		914.6		1,156.1	774.2	651.9	141.1	95.2	90.9
LANE LATE ORANGE	140.8	647.4	172.4				960.6	1,071.1	436.1	63.9	71.1	29.9
NOT DEF GRAPE	221.7	250.0	184.7		132.0		788.4	501.9	20.7	102.4	67.3	2.5
CRIMSON GRAPE	128.8	447.3	79.5		93.7		749.2	968.1	739.5	97.9	127.8	102.5
FUKUMOTO ORANGE	48.7	277.7				26.6	353.0	255.1	42.0	23.4	16.8	2.8
THOMPSON GRAPE	49.6	72.7	76.9		88.6		287.8	437.7	375.4	41.7	73.1	54.5
MURCOTT MAND.		262.4					262.4	146.1	223.7	17.2	9.4	17.0
FLAME SDL GRAPE	68.5	160.6					229.1	266.3	215.6	27.9	40.1	26.3
GENOVA LEMON	49.5	173.4					222.9	294.7	585.8	13.0	17.1	34.1
NOT DEF AVOCADO	0.008		146.8	21.1		4.8	172.7	152.5	22.7	42.4	15.0	1.3
SUGRAONE GRAPE	25.2	104.1	31.4				160.7	116.4	145.5	22.7	18.2	18.8
LINERS	2,326.5	3,203.1	3,815.5	1,088.0	1,249.9	83.9	11,767	13,559	8,478.5	1,599.6	1,507.9	925.8
CHARTERS	399.2	1,121.8					1,521.0	1,578.4	866.0	177.9	194.1	95.9
LAND FREIGHT						232.7	232.7	272.6	20.5	20.9	25.2	1.9
AIR FREIGHT	0.008	0.02					0.02			0.003		
TOTAL TONS	2012-13	2,725.7	4,325.0	3,815.5	1,088.0	1,249.9	316.6	13,521				
	2011-12	4,346.6	6,724.9	2,826.0	544.2	626.7	341.3		15,410			
	2010-11	2,063.0	3,810.3	1,729.9	876.7	864.6	20.5		9,365.0			
TOTAL TH.CASES	2012-13	223.3	343.0	806.6	246.6	152.5	26.5			1,798.4		
	2011-12	402.6	521.7	590.2	109.2	73.7	29.7				1,727.2	
	2010-11	190.8	277.9	309.5	145.5	97.9	1.9					1,023.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	AVOCADO	GRAPE	CLEMENT	ORANGE	MAND.	HASS	CLEMENUL.	R. GLOBE	LANE LATE	NOT DEF	TOTAL	
To Order	NAM	1,307.0	67.7	1,658.2	586.8		1,307.0	1,658.2		122.1	44.9	3,768.3	
To Order	EUR	3,334.8	231.8				3,272.5		58.8		72.1	3,566.6	
Wal-Mart Stores, Inc.	NAM	309.1		20.8	179.8	73.4	309.1	20.8		146.9		583.1	
Sun Fresh International LLC	NAM		530.0						21.4		197.7	554.8	
Dayka & Hackett LLC	NAM		162.1	21.0	165.1	147.0		21.0	3.1	106.1	26.0	495.2	
Jac Vandenberg, Inc.	NAM		444.8	21.0				21.0			118.5	465.8	
Total Exotics	EUR	414.2					308.6					414.2	
Olympic Fruit B.V.	EUR		371.4						80.2		93.4	371.4	
Mara Fruit	NAM		115.9		187.3					155.6	18.9	328.0	
Shenzhen City Trading Company	FAR		269.9						234.5		35.4	269.9	
Sbrocco International, Inc.	NAM		269.0								59.5	269.0	
E Mart Co Ltd.	FAR		265.7								96.5	265.7	
To Order	LAT	197.8		21.3	42.3		193.0	21.3				261.4	
Eco Farms Avocado	NAM	153.9			48.0		153.9			47.0		201.9	
Bargosa S.A.	EUR				190.1					151.4		190.1	
Shenzhen Rong X in Fu Tong Trad	FAR		144.2						144.2			144.2	
Capespan North America LLC	NAM				141.0					72.2		141.0	
Terragaia	EUR	21.1	110.6				21.1		53.1		17.7	131.7	
Shanghai Oheng Imp. & Exp. Co Lt	FAR		126.9						126.9			126.9	
Grant J Hunt Co.	NAM		15.7		92.8					91.7	6.3	108.5	
Worldwide Fruits UK	EUR	107.5					107.5					107.5	
Huitong Economic Trade	FAR		88.6						88.6			88.6	
To Order	FAR	21.1	56.1				21.1		56.1			77.2	
Shenzhen Youdechong Trading Co	FAR		74.8						74.8			74.8	
Others		98.7	261.3		78.1	51.8	98.7		214.4	67.6	1.5	514.6	
TOTAL TONS	2012/2013		5,965.3	3,606.8	1,742.3	1,711.3	272.1	5,792.6	1,742.3	1,156.1	960.6	788.4	13,521
	2011/2012		8,985.6	3,205.8	1,044.4	1,733.1	146.1	8,833.0	940.9	774.2	1,071.1	501.9	15,410
	2010/2011		5,130.2	2,312.5	425.5	687.1	223.7	5,107.4	383.5	651.9	436.1	20.7	9,365.0
TOTAL TH.CASES	2012/2013		1,062.0	479.2	112.7	113.8	17.8	1,019.5	112.7	141.1	63.9	102.4	1,798.4
	2011/2012		1,069.2	447.3	69.2	114.9	9.4	1,054.3	62.4	95.2	71.1	67.3	1,727.2
	2010/2011		571.5	326.0	28.2	46.7	17.0	570.2	25.4	90.9	29.9	2.5	1,023.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE			FAR	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	UK	RUS	EAST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
PLUMS	1,758.5	129.4	870.9	318.5	20.2	1,253.0	228.3	4,578.8	2,987.5	3,558.0	598.3	402.8	544.6	
APPLES	1,252.6	725.0	1,487.7	85.6				3,550.9	2,854.1	2,551.3	210.9	182.0	166.8	
NECTARINES	868.0	58.3	494.2	160.7			918.7	2,658.9	2,322.1	2,021.3	340.2	340.0	255.7	
PEACHES	637.6	67.2	161.9	15.8				933.3	978.8	1,034.4	125.0	128.0	132.1	
PLUOTS	598.4	47.9	99.3	19.9				765.5	360.7		103.6	47.2		
ORANGES	470.8		48.0					518.8	96.0	144.0	34.6	6.4	9.6	
CHERRIES	8.2			27.2			104.3	140.8	63.0		32.7	12.6		
TABLE GRAPES			34.0					34.0			3.4			
PEARS			16.1					16.1			2.3			
CLEMENTINES									187.1			12.5		
C. PINK APPLE	1,049.0	725.0	867.3	85.6				2,726.9	2,585.0	2,407.0	149.7	160.8	158.9	
ANGELENO PLUM	320.5	2.2	333.9	141.6	20.2	88.7	43.5	950.4	375.0	580.5	136.6	59.7	97.1	
PINK L. APPLE	203.6		620.4					824.0	244.5		61.3	19.6		
CONTANZA PLUM	537.6	16.0	10.5	19.5			81.4	664.9	472.8	963.6	78.2	62.9	143.0	
FLAVOR FALL PLUM	65.0		21.0				483.0	569.2	218.1		66.5	24.4		
DAPPLE DAN PLUOTS	428.8	25.2	30.0	1.0				484.9	245.3		59.7	30.6		
LARRY ANN PLUM	264.8	5.5	84.8	37.8			23.0	425.7	284.2	198.4	56.4	39.1	26.3	
NOT DEF PLUM	86.4	0.8	99.2	24.6			200.1	413.8	346.1	271.8	54.2	40.4	33.4	
SP. NAVEL ORANGE	298.8		37.1					335.9	96.0	55.2	22.4	6.4	3.7	
AUG. RED NECTARIN	187.3	0.7	69.9	17.8				279.0	274.0	290.7	34.5	52.1	37.4	
PR. QUEEN PLUM			35.8	2.8			229.7	274.9	168.2	194.0	32.8	18.7	25.7	
SEP. YUMMY PLUM	37.3		7.9	5.4			197.3	8.2	256.0	48.4	30.2	6.1		
ART. SNOW NECTARIN							207.4	26.5	233.9	268.1	158.1	26.0	18.0	
LINERS	1,723.4	725.0	3,124.5	593.5			2,272.8	113.3	8,552.5	6,768.1	6,456.3	870.6	714.3	733.3
CHARTERS	3,532.6	302.7	87.6	19.5	20.2				3,962.5	2,349.3	2,686.3	495.8	329.9	363.0
AIR FREIGHT	338.1			14.7			3.2	17.3	373.3	264.1	231.6	50.4	35.5	31.0
LAND FREIGHT								308.7	308.7	471.7	409.2	34.4	52.4	45.5
TOTAL TONS	2012-13	5,594.1	1,027.7	3,212.1	627.7	20.2	2,276.0	439.3	13,197.7					
	2011-12	3,059.3	891.0	3,136.0	519.5	79.5	1,494.7	673.3	9,853.2					
	2010-11	2,535.7	810.7	3,917.6	865.3		1,113.2	540.8		9,783.3				
TOTAL TH.CASES	2012-13	573.2	77.7	399.4	78.7	2.2	271.1	48.9			1,451.2			
	2011-12	368.6	76.2	378.0	63.8	4.5	166.2	74.8				1,132.1		
	2010-11	292.9	72.7	509.6	120.0		117.4	60.1					1,172.8	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	PLUM	APPLE	NECTARIN	PEACH	PLUOTS	C. PINK	ANGELENO	PINK L.	CONTANZA	FLAVOR FALL	TOTAL	
Timerfruit B.V.	EUR	779.9	1,471.4	240.9	107.8	86.7	867.3	333.9	604.1	10.5		2,719.0	
Loblaws Companies East Prod.	NAM	451.1	265.0	466.9	275.9	248.0	61.4	91.6	203.6			1,854.5	
Dayka & Hackett LLC	NAM	1,100.0		332.6	99.9	217.4		146.2		477.1	65.0	1,817.8	
Wescott Agri Products	NAM		1,328.9				1,328.9					1,328.9	
Unifrutti Of America, Inc.	NAM	261.6		73.1	251.0	118.4		84.8		76.4		775.7	
DPS PLC	EUR	318.5		160.7	15.8	19.9		141.6		19.5		542.1	
Huitong Economic Trade	FAR	23.0		319.6								381.6	
Agricola Gloria Due S.R.L.	EUR	51.8		194.4	54.1	10.7						359.1	
Shenzhen Youdecheng Trading Co	FAR	315.1						23.0			87.4	328.2	
Shenzhen Rong Xin Fu Tong Trad	FAR	313.1									199.1	313.1	
Wih Marketing Co., Ltd.	FAR			253.4								253.4	
Shenzhen Hengguangli Imp. Exp.	FAR	222.7						23.0			45.5	240.5	
Dovex Fruit Company	NAM		235.1				235.1					235.1	
Cofix Import. e Export. de Frutas Ltda	LAT	139.3		54.8	30.7			21.0		59.8	0.3	225.9	
Guangzhou Collect Lebao Fruit	FAR	179.4						19.5			110.3	199.1	
Bengard Marketing	NAM	75.3		31.6	39.8	47.9						194.5	
Super Harvest International Ltd.	FAR			161.3								161.3	
Algoma Orchards Ltd.	NAM		105.9				105.9					105.9	
North American Produce Buyer Inc.	NAM					14.6						86.4	
Made Potato Company Limited	EUR		85.6				85.6					85.6	
H. E. Butt Grocery Company	NAM			13.1								85.1	
Shanghai Oheng Imp. & Exp. Co Lt	FAR	84.5						23.0			40.7	84.5	
Shanghai New Long March Intl Trade Co., Ltd.	FAR	69.1										82.1	
Ferreira Da Silva S.A.	EUR	22.0		58.9							21.0	81.0	
Others		172.4	59.1	297.6	58.2	1.9	42.8	42.6	16.3	21.6		656.6	
TOTAL TONS	2012/2013		4,578.8	3,550.9	2,658.9	933.3	765.5	2,726.9	950.4	824.0	664.9	569.2	13,197.7
	2011/2012		2,987.5	2,854.1	2,322.1	978.8	360.7	2,585.0	375.0	244.5	472.8	218.1	9,853.2
	2010/2011		3,558.0	2,551.3	2,021.3	1,034.4		2,407.0	580.5		963.6		9,783.3
TOTAL TH.CASES	2012/2013		598.3	210.9	340.2	125.0	103.6	149.7	136.6	61.3	78.2	66.5	1,451.2
	2011/2012		402.8	182.0	340.0	128.0	47.2	160.8	59.7	19.6	62.9	24.4	1,132.1
	2010/2011		544.6	166.8	255.7	132.1		158.9	97.1		143.0		1,172.8

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		LATIN	FAR	EUROPE		MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	AMERIC	EAST	CONT	RUS	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	5,929.8	555.8	1,192.2	1,734.0	93.5	646.6		10,152	9,936.7	7,964.0	1,238.0	1,213.4	972.2
APPLES	20.2		1,938.5		124.8	42.4	83.2	2,209.2	2,183.5	1,284.6	116.5	115.2	67.1
PEARS			295.9			2.3		298.2	64.5	62.1	16.6	3.6	3.5
POMME GRANATES		90.2						90.2	97.7	65.0	7.1	11.7	9.8
KIWIFRUIT			6.9					6.9	106.9	60.5	0.7	10.5	6.0
CHERRIES				3.2				3.2	3.2	6.1	0.6	0.6	1.2
POMEGRANATES ARILS										0.5			0.3
R. GLOBE GRAPE	118.1		703.6	1,338.2	93.5	367.9		2,621.2	2,150.6	1,033.6	319.7	263.8	126.1
FLAME SDL GRAPE	2,019.8	400.7						2,420.5	3,050.4	2,323.7	295.2	372.0	283.4
SUGRAONE GRAPE	1,340.0	107.8	270.7					1,718.5	1,927.9	2,462.7	209.6	235.1	299.1
THOMPSON GRAPE	839.7		41.5	349.5		226.9		1,457.6	874.3	556.7	177.8	106.6	68.9
RICH. D. APPLE			881.9		118.7			1,000.6	1,362.1	645.8	52.9	71.5	34.0
RY. GALA APPLE	20.2		734.5		5.0	6.1	83.2	849.0	690.8	443.7	44.7	36.8	22.8
T.SDL GRAPE	503.0	47.2	114.4					664.6	531.3		81.1	64.8	
PERLETTE GRAPE	608.5		43.3					651.8	925.8	787.3	79.4	112.9	96.0
CRIMSON GRAPE	484.2					33.7		517.9	330.6	646.3	63.2	40.3	79.9
PACKHAMS PEAR			295.9			2.3		298.2	64.5	62.1	16.6	3.6	3.5
GRANNIES APPLE			273.8			13.1		286.9	95.8	174.1	15.1	5.0	9.2
NOT DEF GRAPE	16.5		18.7	46.2		18.2		99.7	145.7	151.0	12.2	17.8	18.4
WONDERF. PGRANAT.		90.2						90.2	97.7	65.0	7.1	11.7	9.8
CHARTERS	5,858.1	555.8				32.4		6,446.3	7,037.6	5,836.8	784.6	838.1	712.9
LINERS	91.8	90.2	3,413.5	1,734.0	218.3	658.9	83.2	6,290.0	5,310.1	3,580.5	591.9	512.8	343.4
LAND FREIGHT			20.1					20.1	41.5	18.9	2.4	3.4	2.3
AIR FREIGHT				3.2				3.2	3.2	6.6	0.6	0.6	1.5
TOTAL TONS	2012-13	5,950.0	646.0	3,433.6	1,737.2	218.3	691.3	83.2	12,760				
	2011-12	5,748.9	578.1	2,276.2	2,220.8	193.2	1,238.7	136.6		12,392			
	2010-11	5,160.5	673.1	1,704.1	1,426.7	123.9	141.4				9,442.8		
TOTAL TH.CASES	2012-13	724.7	74.9	264.4	212.1	18.2	81.3	4.4			1,379.6		
	2011-12	691.0	67.0	174.6	259.8	20.4	132.5	9.8				1,355.0	
	2010-11	629.7	80.5	120.0	167.9	18.0	17.2						1,060.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MYKT	GRAPE	APPLE	PEAR	PGRANAT.	KIWIS	R. GLOBE	FLAME SDL	SUGRAONE	THOMPSON	RICH. D.	TOTAL	
Pacific Trellis Fruit	NAM	2,243.5					39.4	1,116.9	468.5	327.5		2,243.5	
Giumarra Bros Fruit Co., Inc.	NAM	1,888.6						776.2	487.3	196.0		1,888.6	
Wal-Mart Stores, Inc.	NAM	1,019.4						203.1	284.2	15.7		1,019.4	
LordMayor S.A. de C.V.	LAT	960.0					547.5		214.6	21.5		960.0	
Jac Vandenberg, Inc.	NAM	770.7					37.8	255.0	77.1	120.4		770.7	
Fruit Dream Ltd.	EUR	553.6					345.4			189.5		553.6	
Mayout S.A. de C.V.	LAT		477.7									477.7	
Imporfénix Ltda.	LAT	72.8	343.7	46.1			72.8				181.9	462.6	
Giumarra International Marketing	NAM	399.6					40.9	1.6	109.4	180.0		399.6	
Shenzhen Hengguangli Imp. Exp.	FAR	389.7					389.7					389.7	
F Y F Corp S.A.C.	LAT		317.1	23.0		6.9					306.4	347.0	
Shenzhen Youdecheng Trading Co	FAR	318.8					318.8					318.8	
Imporchiqui S A S	LAT	18.7	172.5	80.5			18.7				57.5	271.7	
Santa Clara Ltda., Dist. de Frutas	LAT		121.3	69.1							80.9	190.4	
4 Fruit Company B.V.	EUR	37.4	124.8				37.4				118.7	162.2	
Dayka & Hackett LLC	NAM	153.5						67.7	21.3			153.5	
Jeicy Fruit S.A.	LAT	18.7	121.3				18.7				121.3	140.0	
Fruteria, Inc.	FAR	112.2								112.2		112.2	
Shanghai Xijiao Foster	FAR	107.3					88.6					107.3	
Global Trading Co.,Ltd	FAR	106.5								106.5		106.5	
Shanghai New Long March Intl Trade Co., Ltd.	FAR	106.3					106.3					106.3	
Shanghai Lutong International	FAR	106.3					106.3					106.3	
To Order	FAR	91.5					54.1			37.4		91.5	
To Order	LAT		86.2									86.2	
Others		676.8	444.6	79.5	90.2		398.9		56.1	150.9	133.9	1,294.3	
TOTAL TONS	2012/2013		10,152.0	2,209.2	298.2	90.2	6.9	2,621.2	2,420.5	1,718.5	1,457.6	1,000.6	12,760
	2011/2012		9,936.7	2,183.5	64.5	97.7	106.9	2,150.6	3,050.4	1,927.9	874.3	1,362.1	12,392
	2010/2011		7,964.0	1,284.6	62.1	65.0	60.5	1,033.6	2,323.7	2,462.7	556.7	645.8	9,442.8
TOTAL TH.CASES	2012/2013		1,238.0	116.5	16.6	7.1	0.7	319.7	295.2	209.6	177.8	52.9	1,379.6
	2011/2012		1,213.4	115.2	3.6	11.7	10.5	263.8	372.0	235.1	106.6	71.5	1,355.0
	2010/2011		972.2	67.1	3.5	9.8	6.0	126.1	283.4	299.1	68.9	34.0	1,060.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE			FAR	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS	UK	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
TABLE GRAPES	1,297.4	35.4	463.4	254.2	471.3	510.2	17.7	3,049.7	2,546.4	1,664.9	389.5	332.6	236.1	
APPLES	487.3		660.0	181.7	216.0	425.3	608.3	2,578.7	1,649.8	1,715.9	151.9	90.5	106.7	
KIWIFRUIT	754.5	48.0	300.0	354.0	144.0	240.0	262.0	2,102.4	2,436.5	2,472.6	212.1	246.3	250.5	
PLUMS	349.4		126.0	21.6	28.6	896.2	224.2	1,645.9	1,242.1	798.1	208.2	174.9	102.6	
PEARS	165.2	200.8	395.1	56.2	191.9			1,009.1	640.1	514.4	115.4	64.7	71.6	
NECTARINES	426.3				38.6	453.2	12.1	930.2	878.9	705.0	105.7	101.3	85.1	
CHERRIES	92.3		5.0			579.7		676.9	265.1	289.3	134.6	52.9	63.0	
BLUEBERRIES	568.7					6.5		575.2	263.7	354.2	195.3	94.8	119.5	
PEACHES	83.5		18.5			11.4		113.4	79.9	49.6	16.2	10.4	6.1	
PLUOTS	35.6							35.6	12.3		5.0	1.4		
HAYWARD KIWIS	754.5	48.0	300.0	354.0	144.0	240.0	262.0	2,102.4	2,436.5	2,448.6	212.1	246.3	248.1	
C. PINK APPLE	283.5		592.0	14.3	135.6		18.5	1,043.9	339.4	199.3	68.8	19.3	11.2	
CRIMSON GRAPE	358.3	17.7	180.9	134.1	322.8	28.0		1,041.8	659.7	839.5	137.1	92.5	116.1	
FORELLE PEAR	165.2	200.8	290.4	56.2	172.2			884.8	625.2	505.4	100.4	62.7	70.1	
BK. GALA APPLE	98.1					337.6	318.0	753.6	401.4	13.2	39.9	21.1	0.7	
R. GLOBE GRAPE	99.2		122.2	102.8	18.0	358.9		701.1	833.3	373.4	85.7	103.3	46.4	
NOT DEF GRAPE	247.3	17.7	80.4	17.3	116.7	95.2		574.7	287.3	6.3	70.9	35.9	0.8	
GRANNIES APPLE	53.1		18.1	167.5			180.1	418.8	523.7	456.9	22.5	28.6	25.3	
SUGRAONE GRAPE	314.2		68.1		13.6			396.0	169.7	164.1	53.7	26.0	33.7	
ANGELENO PLUM	32.6		107.0	21.6	1.7	112.3	77.4	352.6	136.8	45.4	49.6	17.4	7.5	
BING CHERRY	68.7		5.0			260.4		334.0	229.6	230.7	67.3	45.9	50.4	
VENUS NECTARIN	235.1					83.9	2.8	321.7	335.1	231.4	35.6	37.9	29.7	
FLAVOR FALL PLUM	41.5		4.3			247.0		292.8	72.3		36.6	9.6		
LINERS	2,139.7	160.2	1,725.5	419.5	911.6	3,055.6	900.8	9,312.8	7,135.9	5,925.3	1,011.8	798.7	695.3	
CHARTERS	2,093.8	124.0	237.5	448.3	178.7	34.9		3,117.1	2,643.8	2,468.2	484.3	342.4	311.5	
LAND FREIGHT							223.5	223.5	188.2	65.1	20.8	18.8	7.0	
AIR FREIGHT	41.4		5.0			32.1		78.4	46.9	127.1	18.5	9.9	30.0	
TOTAL TONS	2012-13	4,274.9	284.2	1,968.0	867.7	1,090.3	3,122.6	1,124.3	12,732					
	2011-12	3,446.5	531.7	1,222.2	1,228.3	570.7	1,647.1	1,296.3		10,015				
	2010-11	2,222.5	506.2	1,431.3	1,728.1	686.4	1,225.2	598.4		8,585.6				
TOTAL TH.CASES	2012-13	597.7	19.0	239.5	88.3	116.7	387.4	86.8			1,535.4			
	2011-12	429.8	44.0	195.4	118.2	61.8	197.4	116.0				1,169.8		
	2010-11	313.0	75.7	208.9	158.1	79.7	138.3	53.2					1,043.7	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	APPLE	KIWIS	PLUM	PEAR	HAYWARD	C. PINK	CRIMSON	FORELLE	BK. GALA	TOTAL	
The Oppenheimer Group	NAM	1,169.7	4.9	263.0	304.8	198.2	263.0	2.9	357.3	198.2	2.0	2,637.2	
To Order	EUR	407.1	256.0	366.0		19.3	366.0	67.9	185.0	19.3		1,048.3	
Sun Hung Food Company Ltd.	FAR		176.2		207.1						150.1	834.2	
To Order	FAR	302.9	19.6	240.0	149.1		240.0		9.3			711.5	
Hillfresh International B.V.	EUR	311.0		48.0	96.5	245.2	48.0		142.0	140.5		700.7	
Cobana Fruchtring GmbH & Co. KG	EUR	7.1	508.3	144.0		18.0	144.0	458.4		18.0		677.4	
W.M. Morrison Produce Ltd.	EUR	190.5	235.4	24.0		94.1	24.0	175.6	190.5	94.1		562.1	
Stanley Orchards Sales, Inc.	NAM		421.4	105.6			105.6	240.9			77.8	527.0	
Nathel International, Inc.	NAM	163.1	41.3		44.6	57.2		20.0	18.7	57.2	18.3	416.4	
To Order	NAM		19.8	293.4			293.4	19.8				313.2	
Sunny Valley Int., Inc.	NAM					110.6				110.6		256.4	
Shenzhen Hengguangli Imp. Exp.	FAR	37.4	39.1		89.0						32.6	231.5	
LordMayor S.A. de C.V.	LAT	17.7		192.0			192.0					209.7	
Roveg Fruit B.V.	EUR	19.3	40.0	48.0		77.5	48.0	40.0	1.4	77.5		208.2	
Shanghai New Long March Intl Trade Co., Ltd.	FAR		78.8		45.4						76.9	196.5	
AJ Trucco Inc.	NAM			140.5			140.5					188.1	
Shenzhen Youdecheng Trading Co	FAR	18.7	72.6		92.5						58.4	185.8	
Imporfénix Ltda.	LAT		155.8					18.5			117.5	155.8	
North Bay Produce, Inc	NAM											145.6	
Shenzhen City Trading Company	FAR	20.4			124.1							144.5	
Kingo Fruits Co., Ltd.	FAR	56.1			65.1							144.2	
CJSC Tander	EUR			144.0			144.0					144.0	
Frutera del Litoral Colombia	LAT		136.7								61.6	136.7	
Jacques Mayol S.A.	EUR	33.9	18.1		17.0	54.4			7.6	54.4		123.4	
Others		294.9	354.9	94.0	410.8	134.6	94.0		129.9	114.9	158.4	1,833.4	
TOTAL TONS	2012/2013		3,049.7	2,578.7	2,102.4	1,645.9	1,009.1	2,102.4	1,043.9	1,041.8	884.8	753.6	12,732
	2011/2012		2,546.4	1,649.8	2,436.5	1,242.1	640.1	2,436.5	339.4	659.7	625.2	401.4	10,015
	2010/2011		1,664.9	1,715.9	2,472.6	798.1	514.4	2,448.6	199.3	839.5	505.4	13.2	8,585.6
TOTAL TH.CASES	2012/2013		389.5	151.9	212.1	208.2	115.4	212.1	68.8	137.1	100.4	39.9	1,535.4
	2011/2012		332.6	90.5	246.3	174.9	64.7	246.3	19.3	92.5	62.7	21.1	1,169.8
	2010/2011		236.1	106.7	250.5	102.6	71.6	248.1	11.2	116.1	70.1	0.7	1,043.7

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		MIDDLE	LATIN	FAR	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	EAST	AMERIC	EAST	EAST	WEST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	2,742.2	963.0	2,578.7	2,317.8	2,243.1	393.5	120.2	11,359	7,578.2	11,147	643.0	444.4	610.6
PEARS	319.0			111.1				803.4	12.8		48.3	0.7	
KIWIFRUIT	235.7							235.7	72.0	555.4	23.6	7.2	55.5
CHERRIES					8.7	28.5	3.6	40.8	40.0	89.6	8.2	8.0	17.5
PLUMS									17.2			3.4	
RY. GALA APPLE	360.2		1,490.8	941.3	96.0	200.9	98.8	3,188.0	1,664.1	2,270.1	186.6	93.2	125.0
RED CHIEF APPLE	1,118.7	456.4	183.4	495.1	200.9			2,454.4	2,207.3	2,853.7	136.1	119.9	151.4
GRANNIES APPLE	952.9	506.7	668.2	197.4	20.6	81.5	21.4	2,448.7	1,300.7	1,506.9	130.3	75.8	82.9
FUJI APPLE	290.3			115.5	1,351.8	68.3		1,825.9	1,964.4	3,706.2	115.0	131.7	205.0
RAKU APPLE					573.8	42.8		616.6	27.5	6.0	32.2	1.5	0.3
SCARLETT APPLE				456.3				456.3	301.9	440.7	23.8	16.4	22.9
BOSC PEAR				64.5			331.8	437.8			24.3		
RICH. D. APPLE			236.4	66.4				302.8	47.7	55.4	15.6	2.5	2.6
RED SENS. PEAR	248.0							248.0			16.7		
HAYWARD KIWIS	235.7							235.7	72.0	555.4	23.6	7.2	55.5
S. BARTL. PEAR	71.1							71.1			4.8		
PACKHAMS PEAR				46.6				46.6	12.8		2.6	0.7	
NOT DEF APPLE				45.8				45.8	64.4	138.2	2.3	3.4	7.3
LINERS	3,008.0	963.0	2,578.7	2,137.6	2,243.1	725.3	161.7	11,817	7,602.3	10,898	683.6	455.4	625.3
LAND FREIGHT				291.3				315.5	25.8	412.6	19.2	1.4	21.5
CHARTERS	288.9							288.9	78.5	415.8	17.0	4.3	24.1
AIR FREIGHT					8.7	4.3	3.6	16.6	13.6	65.6	3.3	2.7	12.7
TOTAL TONS	2012-13	3,296.9	963.0	2,578.7	2,428.9	2,251.8	753.7	165.3	12,438				
	2011-12	2,664.4	282.6	740.5	1,445.3	2,380.3	204.0	3.1		7,720.1			
	2010-11	3,250.4	848.0	1,711.1	1,639.1	4,151.2	183.9	8.3			11,792		
TOTAL TH.CASES	2012-13	227.2	51.5	144.1	124.2	121.5	45.3	9.3			723.1		
	2011-12	194.7	15.2	38.9	74.2	128.0	12.1	0.6				463.7	
	2010-11	223.4	46.3	94.4	83.7	215.7	18.5	1.7					683.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	KIWIS	CHERRY	RY. GALA	RED CHIEF	GRANNIES	FUJI	RAKU	SCARLETT	TOTAL	
Royal Island Co., Ltd.	FAR	1,818.2										1,818.2	
Mohammed A. Sharbatly Co. Ltd	MID	1,584.6				544.6	170.7	668.2				1,584.6	
De Groot International B.V.	EUR	1,132.0	277.8				427.0	704.9				1,409.8	
Basesurcorp S.A.	LAT	618.7	23.0			277.1	56.5		41.2		131.8	641.7	
Cia. Fru & Ver Madrid	EUR	612.4				162.4	83.7	162.4	203.8			612.4	
Al Jebali Trading Company	MID	414.9				414.9						414.9	
To Order	EUR	290.5		120.0			290.5					410.5	
Delfrut SAS	LAT	337.3				184.4	93.6	19.8			39.5	337.3	
Imporfénix Ltda.	LAT	335.8				146.8	110.1	19.7			59.3	335.8	
NGK Trading Co.	FAR	274.8				96.0	178.8					274.8	
Prodmarket Ltd.	EUR	270.9					156.2	114.7				270.9	
Marmaras Sons Ltd.	EUR	214.0		48.0			149.8	64.2				262.0	
Sierra Produce	NAM		248.8									248.8	
Frutas Tabares S.L.	EUR	223.5				141.8	44.6		37.1			223.5	
Ch Robinson Worldwide Inc.	NAM	219.0				197.6		21.4				219.0	
UAB Augma	EUR	197.6					81.9	115.7				197.6	
Hardfruits Ltd.	EUR	184.1					101.8	82.3				184.1	
To Order	MID	181.2				133.2	12.7					181.2	
Fruit Royale Inc.	NAM	171.2						60.1	68.3	42.8		171.2	
Fruit Dream Ltd.	EUR	143.0					62.6	80.5				143.0	
Agromarkets Ltd.	EUR	140.2				56.0	42.8	21.4				140.2	
Jawad & Majed Foods Co.	MID	139.8				139.8						139.8	
Frank Donio Inc.	NAM	42.8	82.9			42.8						125.8	
Jeicy Fruit S.A.	LAT	119.5				40.5		9.3			69.6	119.5	
Others		1,692.8	170.8	67.7	40.8	610.1	391.3	304.1	209.7	21.5	156.2	1,972.1	
TOTAL TONS	2012/2013			11,359.0	803.4	235.7	40.8	3,188.0	2,454.4	2,448.7	1,825.9	616.6	12,438
	2011/2012			7,578.2	12.8	72.0	40.0	1,664.1	2,207.3	1,300.7	1,964.4	27.5	7,720.1
	2010/2011			11,147.0		555.4	89.6	2,270.1	2,853.7	1,506.9	3,706.2	6.0	11,792
TOTAL TH.CASES	2012/2013			643.0	48.3	23.6	8.2	186.6	136.1	130.3	115.0	32.2	723.1
	2011/2012			444.4	0.7	7.2	8.0	93.2	119.9	75.8	131.7	1.5	463.7
	2010/2011			610.6		55.5	17.5	125.0	151.4	82.9	205.0	0.3	683.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	LATIN AMERIC	EUROPE		MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST			CONT	RUS		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	4,834.2	94.8	2,318.1	468.5	218.5	774.4	115.7	8,824.1	9,398.4	9,624.9	1,089.4	1,147.1	1,184.4
APPLES	37.9		264.0	1,413.9	21.2	60.2	61.1	1,858.3	371.1		96.7	19.7	
KIWIFRUIT				84.5	632.1	29.7	23.2	769.5	24.0		75.4	2.4	
PEARS				255.8				255.8			14.1		
PLUMS				57.0		162.9	19.0	239.0	44.7		27.3	4.9	
NECTARINES						54.6		54.6			6.1		
PEACHES				10.8				10.8			1.2		
CHERRIES									7.5	26.8		2.1	5.2
THOMPSON GRAPE	1,730.8	11.7	488.8	79.6		343.1		2,654.0	2,919.3	2,848.4	325.2	356.1	349.7
R. GLOBE GRAPE	216.2		581.8	324.9	183.0	265.7	84.5	1,656.1	2,486.5	2,019.4	211.3	303.3	246.3
NOT DEF GRAPE	399.7	57.3	930.6	18.7		37.2	31.3	1,474.7	266.0	326.9	182.3	32.2	39.9
CRIMSON GRAPE	828.9	3.7	316.9	28.4		122.8		1,300.7	1,346.6	1,510.0	158.6	164.8	188.0
SUGRAONE GRAPE	1,001.6			16.8		5.6		1,024.0	1,176.0	1,261.9	124.9	143.9	153.5
HAYWARD KIWIS				84.5	632.1	29.7	23.2	769.5	24.0		75.4	2.4	
GRANNIES APPLE	9.4			679.4		32.5		721.3	208.2		37.7	11.3	
FLAME SDL GRAPE	472.8	5.5						478.3	782.5	654.0	58.3	95.5	84.2
RY. GALA APPLE	20.2			330.7		13.1	61.1	425.1	4.3		22.3	0.2	
FUJI APPLE			264.0					264.0			13.2		
RICH. D. APPLE				209.8	21.2	14.6		245.5	109.5		12.9	5.5	
F. DE CLP. PEAR				108.3				108.3			6.0		
PACKHAMS PEAR				92.7				92.7			5.1		
LINERS	114.3		2,582.1	2,000.8	871.7	895.7	219.0	6,683.6	4,491.8	3,710.5	664.2	535.4	456.5
CHARTERS	4,757.8	94.8				186.1		5,038.7	5,287.5	5,803.7	615.5	631.5	714.9
LAND FREIGHT				289.8				289.8			30.5	7.2	14.6
AIR FREIGHT									7.5	18.1		2.1	3.6
TOTAL	2012-13	4,872.1	94.8	2,582.1	2,290.5	871.7	1,081.8	219.0	12,012				
TONS	2011-12	4,121.3	282.1	3,174.4	467.4	409.3	1,316.9			9,845.7			
	2010-11	5,058.3	349.6	2,992.9	184.7	344.9	280.4	37.2			9,651.7		
TOTAL	2012-13	593.3	11.6	295.9	160.9	90.6	124.8	33.2			1,310.2		
TH.CASES	2011-12	504.4	34.4	379.0	54.8	49.9	145.2					1,176.2	
	2010-11	616.8	42.6	366.9	22.5	42.1	34.2	4.5					1,189.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	APPLE	KIWIS	PEAR	PLUM	THOMPSON	R. GLOBE	NOT DEF	CRIMSON	SUGRAONE	TOTAL
Giumarra Bros Fruit Co., Inc.	NAM	1,191.1					220.1	7.9		387.3	442.0	1,191.1
Pacific Trellis Fruit	NAM	1,190.8					311.0	59.4	156.1	203.7	235.4	1,190.8
Wal-Mart Stores, Inc.	NAM	956.2					307.3	59.0	98.2	129.7	151.9	956.2
Giumarra International Marketing	NAM	928.9					587.3	41.4	140.4	63.8	44.1	928.9
Fruit Dream Ltd.	EUR	331.3				110.7	165.4	136.8	19.1	4.4	5.6	463.2
Imporchiqui S A S	LAT	92.9	205.3	69.7	69.6		3.6	70.6	18.7			437.5
Imporfénix Ltda.	LAT	37.4	304.9		69.9			37.4				412.2
Jac Vandenberg, Inc.	NAM	407.4					166.9	48.4	62.2	34.6	74.0	407.4
Frutas Niqui Madrimport S.L.	EUR	74.4		320.0				74.4				394.4
To Order	FAR	255.8	123.5					255.8				379.3
To Order	LAT	63.0	177.6		69.9	46.2		63.0				356.7
Shenzhen Hengguangli Imp. Exp.	FAR	356.5							356.5			356.5
E Mart Co Ltd.	FAR	355.2					178.5	93.5	4.7	78.5		355.2
4 Fruit Company B.V.	EUR	99.0	21.2	189.3				81.3				309.6
Prodmarket Ltd.	EUR	235.0				33.0	89.3	46.4		99.4		301.4
Dayka & Hackett LLC	NAM	254.7					150.0			13.4	54.3	254.7
Jeicy Fruit S.A.	LAT		181.2		23.0							204.2
Com. Internacional Freshnatural	LAT		183.2									183.2
Shanghai New Long March Intl Trade Co., Ltd.	FAR	179.6						36.0	143.7			179.6
To Order	EUR	150.5	12.2			10.1	77.2	66.2		7.1		172.8
Fruteria, Inc.	FAR	158.4					88.3		3.7	66.4		158.4
To Order	MID	87.6	20.2	23.2		19.0		56.3	31.3			150.0
Global Trading Co.,Ltd	FAR	141.7					92.2	7.5	12.2	29.9		141.7
Shenzhen City Trading Company	FAR	125.0						17.8	107.2			125.0
Others		1,151.7	629.0	167.3	23.3	19.9	217.0	397.0	320.9	182.4	16.8	2,002.1
TOTAL	2012/2013		8,824.1	1,858.3	769.5	255.8	239.0	2,654.0	1,656.1	1,474.7	1,300.7	12,012
TONS	2011/2012		9,398.4	371.1	24.0		44.7	2,919.3	2,486.5	266.0	1,346.6	9,845.7
	2010/2011		9,624.9					2,848.4	2,019.4	326.9	1,510.0	9,651.7
TOTAL	2012/2013		1,089.4	96.7	75.4	14.1	27.3	325.2	211.3	182.3	158.6	1,310.2
TH.CASES	2011/2012		1,147.1	19.7	2.4		4.9	356.1	303.3	32.2	164.8	1,176.2
	2010/2011		1,184.4					349.7	246.3	39.9	188.0	1,189.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA				EUROPE		FAR	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	UK	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11		
APPLES	4,797.8	2,956.6	2,172.5	617.1	107.0	10,651	9,714.1	7,212.1	607.4	548.2	416.3		
KIWIFRUIT	219.1	168.0	399.8	120.0	17.4	924.3	682.2	259.8	98.8	72.6	27.8		
BLUEBERRIES	176.7	199.4			0.5	376.6	280.3	3.4	123.3	99.1	1.6		
TABLE GRAPES			53.0			53.0	68.5	10.7	11.4	15.2	2.4		
CHERRIES					2.7	2.7	10.4		0.6	2.2			
PEARS							23.5			3.6			
C. PINK APPLE	1,132.1	2,075.9	914.6	316.2		4,438.9	3,787.1	2,138.9	259.1	218.5	128.4		
RY. GALA APPLE	2,002.2	359.7	1,093.6	286.4	21.4	3,763.2	3,020.8	2,907.5	214.4	169.0	166.1		
FUJI APPLE	671.0	226.9	62.6		85.6	1,046.2	1,029.2	789.1	57.2	56.4	45.0		
HAYWARD KIWIS	216.0	168.0	399.8	120.0	17.4	921.3	636.2	259.8	98.6	68.0	27.8		
GRANNIES APPLE	616.6	151.8				768.4	624.7	670.9	42.2	34.3	36.8		
FUJI PREM. APPLE	267.4	111.5	3.1			381.9	769.3	440.5	20.5	43.1	25.4		
LEGACY BLUEB	108.5	101.2				209.8	138.1	1.1	66.3	44.6	0.5		
DUKE BLUEB	52.8	71.6				124.5	94.1	1.1	40.6	35.4	0.5		
BRAEBURN APPLE	37.7	29.6	40.6	14.3		122.1	128.9	221.4	6.7	7.1	12.2		
NOT DEF APPLE	30.4		58.0			88.4	216.8	42.8	4.9	12.3	2.4		
CRIMSON GRAPE			36.0			36.0	63.5	10.7	8.0	14.1	2.4		
BRIGHTHW. BLUEB	8.3	24.6				32.9	13.1	0.2	12.3	3.5	0.1		
WINESAP APPLE	21.2					21.2			1.2				
LINERS	4,887.3	3,135.5	2,415.3	737.1	124.4	11,299	10,580	7,411.2	695.5	705.9	440.8		
CHARTERS	296.3	186.3	210.1			692.7	153.2	74.8	139.2	17.3	7.3		
AIR FREIGHT	9.9	2.3			3.2	15.4	46.3		6.7	17.6			
TOTAL TONS	2012-13	5,193.5	3,324.1	2,625.3	737.1	127.7	12,008						
	2011-12	4,057.3	4,237.8	1,492.2	794.9	196.8		10,779					
	2010-11	2,901.7	1,602.0	2,288.7	583.0	110.6			7,486.0				
TOTAL TH.CASES	2012-13	339.8	247.6	195.8	46.1	12.1			841.5				
	2011-12	271.7	285.0	116.0	49.8	18.4				740.9			
	2010-11	161.2	89.2	156.4	34.2	7.2					448.1		

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	BLUEB	GRAPE	CHERRY	C. PINK	RY. GALA	FUJI	HAYWARD	GRANNIES	TOTAL
Awe Sum Organics	NAM	3,631.4	384.0	367.4			1,477.5	937.8	494.4	384.0	341.4	4,382.8
Viva Tierra Organic, Inc.	NAM	1,786.0	3.1				554.7	670.5	124.5		333.2	1,789.1
Organic Farm Foods Ltd.	EUR	656.3	120.0		15.3		316.2	325.6		120.0		791.6
OGL Food Trade GmbH	EUR	729.3					479.6	221.0	28.6			729.3
Team Produce Int'l.	NAM	698.1					63.4	433.9	116.9		61.2	698.1
Bio-Center Zann	EUR	550.4	94.0		37.7		228.1	243.5	20.0	94.0		682.1
Greenery International B.V.	EUR	400.5	96.0				101.1	244.4	12.2	96.0		496.5
Wescott Agri Products	NAM	484.1					328.1	83.6	72.4			484.1
Dovex Fruit Company	NAM	363.8					363.8					363.8
Earthbound Farm	NAM	363.8					356.7	7.1				363.8
Fred Meyer Inc.	NAM	363.1					50.7	211.6	57.1		31.6	363.1
Bama	EUR	232.8						232.8				232.8
Lehmann Natur GmbH	EUR	99.2	113.8				63.5	35.7		113.8		213.0
To Order	EUR	44.1	96.0				42.3		1.8	96.0		140.1
To Order	NAM	64.1					13.1	17.3	32.6		1.0	64.1
Superone Taiwan Co, Ltd.	FAR	42.8		0.5		2.7			42.8			46.0
To Order	FAR	42.8							21.4	21.4		42.8
Total Produce B.V.	EUR	41.0							41.0			41.0
ICA Sverige AB	EUR	36.0							36.0			36.0
Uni President Organic	FAR	21.4								21.4		21.4
Three Shine Trading Co Ltd	FAR		17.4								17.4	17.4
North Bay Produce, Inc	NAM			5.2								5.2
H. E. Butt Grocery Company	NAM			3.5								3.5
TOTAL TONS	2012/2013	10,651.0	924.3	376.6	53.0	2.7	4,438.9	3,763.2	1,046.2	921.3	768.4	12,008
	2011/2012	9,714.1	682.2	280.3	68.5	10.4	3,787.1	3,020.8	1,029.2	636.2	624.7	10,779
	2010/2011	7,212.1	259.8	3.4	10.7		2,138.9	2,907.5	789.1	259.8	670.9	7,486.0
TOTAL TH.CASES	2012/2013	607.4	98.8	123.3	11.4	0.6	259.1	214.4	57.2	98.6	42.2	841.5
	2011/2012	548.2	72.6	99.1	15.2	2.2	218.5	169.0	56.4	68.0	34.3	740.9
	2010/2011	416.3	27.8	1.6	2.4		128.4	166.1	45.0	27.8	36.8	448.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR	LATIN	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	UK	EAST	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	5,486.7	4,081.1	1,123.7	156.4	560.9	29.4	0.7	11,439	12,053	10,489	3,492.7	3,742.3	3,501.0
CURRANTS			63.1		0.5			63.6	54.7	32.4	42.4	36.5	22.9
GOOSEBERRIES						4.2		4.2	3.8	0.2	2.8	2.1	0.2
RASPBERRIES									14.6	50.0		8.5	26.3
STRAWBERRIES									14.4	50.3		10.1	12.9
CHERRIES									2.3	0.3		1.2	0.08
MURTL BERRIES									0.008			0.004	
BLACKBERRIES										2.0			1.3
NOT DEF BLUEB	4,138.9	3,317.4	957.8	98.3	105.6			8,618.0	9,929.3	8,551.7	2,690.5	3,049.2	2,827.4
HIGHBUSH BLUEB	304.9	51.7	19.8	58.1	409.1	29.4	0.7	873.6	761.1	715.4	292.0	328.7	313.5
ONEIL BLUEB	314.1	203.7	33.8		2.6			554.2	448.3	564.8	124.5	112.0	160.3
DUKE BLUEB	220.3	82.3	17.8		31.2			351.7	274.1	234.0	77.8	65.3	74.8
LEGACY BLUEB	176.2	83.6	39.2					299.0	266.2	236.1	82.0	69.2	57.9
STAR BLUEB	60.7	104.7	19.3		1.5			186.3	75.6	7.2	48.7	18.8	1.5
JEWELL BLUEB	89.1	70.3	8.8		8.5			176.8	3.6		52.4	1.5	
AURORA BLUEB	28.3	65.8						94.2			37.1		
BRIGITT BLUEB	48.4	32.7	3.6					84.7	54.4	77.7	21.2	17.5	28.7
NOT DEF CURRANT			63.1		0.5			63.6	54.7	32.4	42.4	36.5	22.9
LIBERTY BLUEB	24.9	16.5	13.2					54.5	31.8		19.9	8.3	
OZARKBL. BLUEB	32.9	11.6						44.4	75.1		16.7	23.8	
MISTY BLUEB	12.8	20.0	6.5					39.3	28.4	6.9	12.1	7.1	1.7
LINERS	2,570.2	3,010.3	1,144.3	98.3	147.9			6,971.0	10,154	8,863.7	2,264.8	3,128.3	2,947.9
CHARTERS	1,653.2	861.4	20.1					2,534.7	1,112.8	886.5	660.5	282.9	242.1
AIR FREIGHT	1,263.2	209.5	22.4	58.1	413.6	33.6	0.7	2,001.1	876.1	874.0	612.6	389.5	374.7
TOTAL	2012-13	5,486.7	4,081.1	1,186.7	156.4	561.5	33.6	0.7	11,507				
TONS	2011-12	5,576.3	4,639.4	1,226.5	125.1	508.0	67.7		12,143				
	2010-11	4,434.3	4,461.6	1,054.8	6.8	567.5	99.1			10,624			
TOTAL	2012-13	1,467.9	1,065.6	712.1	40.7	228.9	22.2	0.5			3,537.9		
TH.CASES	2011-12	1,673.2	1,099.6	686.0	33.8	267.3	40.8				3,800.6		
	2010-11	1,373.9	1,237.7	583.6	3.8	320.6	45.0					3,564.6	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	CURRANT	GOOSER.	NOT DEF	HIGHBUSH	ONEIL	DUKE	LEGACY	STAR	JEWELL	TOTAL
Hortifrut Northamerica Inc.	NAM	9,563.9			7,452.3	356.5	517.9	302.6	259.8	165.4	159.4	9,563.9
Euroberry Marketing S.A.	EUR	1,237.4	63.1		1,056.1	35.9	33.8	17.8	39.2	19.3	8.1	1,300.5
Costco President Taiwan Inc.	FAR	133.3				133.3						133.3
Costco Wholesale Japan Ltd.	FAR	114.6				113.6					0.5	114.6
Wellcome Co.Ltd.	FAR	76.7			34.1		2.6	31.2		1.5	7.3	76.7
Costco Korea Ltd.	FAR	56.9				55.4						56.9
Dalian Yidu Group Co., Ltd	FAR	51.0			51.0							51.0
Costco Wholesale Uk Ltd.	EUR	37.7				37.7						37.7
Berrygood Com. Imp. E Distr. De Fruta	LAT	29.4				29.4						29.4
Tokyo Seika Trading	FAR	29.5		4.2		28.4					0.7	29.5
M.V.M.Shoji Co., Ltd.	FAR	25.1			0.4	25.1						25.1
Shanghai New Long March Intl Trade Co., Ltd.	FAR	19.9			11.4	8.4						19.9
Global Fruit Co. Ltd.	FAR	13.9				13.5						13.9
Shenzhen Asia Global Logistics	FAR	8.8			8.8							8.8
Royal Company Ltda.	FAR	8.7				8.7						8.7
Triex Japan Co. Ltd.	FAR	6.5	0.2			6.5						6.7
United Produce Company Ltd.	FAR	5.5				5.5						5.5
Berry Republic Co. Ltd.	FAR	4.3				4.3						4.3
Hortifrut Inc. C/o Air Sea Int	NAM	3.9			3.9							3.9
Sant Orsola Sca	EUR	3.2				2.5					0.7	3.2
To Order	FAR	2.5				2.5						2.5
IPM Nishimoto Co., Ltd.	FAR	2.2				2.2						2.2
Watari Co., Ltd.	FAR	0.7	0.3			0.7						1.1
Costco Wholesale Japan Ltd.	EUR	1.0				1.0						1.0
Others		2.5				2.5						2.5
TOTAL	2012/2013	11,439.0	63.6	4.2	8,618.0	873.6	554.2	351.7	299.0	186.3	176.8	11,507
TONS	2011/2012	12,053.0	54.7	3.8	9,929.3	761.1	448.3	274.1	266.2	75.6	3.6	12,143
	2010/2011	10,489.0	32.4	0.2	8,551.7	715.4	564.8	234.0	236.1	7.2		10,624
TOTAL	2012/2013	3,492.7	42.4	2.8	2,690.5	292.0	124.5	77.8	82.0	48.7	52.4	3,537.9
TH.CASES	2011/2012	3,742.3	36.5	2.1	3,049.2	328.7	112.0	65.3	69.2	18.8	1.5	3,800.6
	2010/2011	3,501.0	22.9	0.2	2,827.4	313.5	160.3	74.8	57.9	1.5		3,564.6

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	NORTH AMERICA		EUROPE			FAR EAST	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
		EAST	WEST	CONT	RUS	UK			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
KIWIFRUIT	1,539.3	454.7	121.8	44.8	759.4	296.5	132.4		3,348.9	4,907.5	3,942.4	350.0	518.6	410.2
APPLES	1,542.8	474.6	21.2	682.5	204.6	63.5		71.4	3,060.6	5,160.3	7,007.8	167.5	287.0	373.1
PLUMS	156.6	70.2	229.5	235.8	33.7	213.8	280.8		1,220.4	1,471.3	2,137.3	141.1	166.2	292.2
NECTARINES	183.0	146.6	127.4	88.2	8.1	80.0			633.4	549.4	508.2	74.6	62.5	63.7
PEACHES	326.0	43.7	196.0					2.6	568.3	453.3	616.0	64.4	50.8	75.2
BLUEBERRIES	1.1	508.5		1.8				13.8	525.1	377.2	252.2	159.9	127.2	79.8
MANDARINES		272.2	219.9						492.1	469.6		32.2	31.1	
TABLE GRAPES		349.1			17.7				366.8	1,449.5	1,105.3	47.5	183.3	142.0
PEARS	50.0		115.2						165.2	533.8	986.0	9.2	29.7	54.2
CLEMENTINES		96.5							96.5	890.1	150.7	6.2	58.0	10.8
HAYWARD KIWIS	1,494.5	454.7	121.8	44.8	759.4	296.5	132.4		3,304.1	4,863.7	3,714.0	345.5	510.7	383.3
GRANNIES APPLE	407.9	416.1		92.7	197.6				1,114.4	1,482.8	1,465.3	60.8	81.2	77.9
RY. GALA APPLE	1,060.4								1,060.4	1,952.9	3,054.8	52.9	100.7	157.5
MURCOTT MAND.		272.2	219.9						492.1	231.9		32.2	15.4	
PINK L. APPLE				391.6		62.5			454.1	538.0	396.5	27.1	39.6	29.6
ANGELENO PLUM			20.2	196.7	21.6	20.0	92.9		351.4	650.9	802.6	39.7	72.9	106.3
NOT DEF PLUM	36.7	60.5	100.2	39.1		70.4	43.2		350.1	20.2	20.8	43.6	2.2	2.1
C. PINK APPLE	10.1	58.5	21.2	177.3	7.1	1.0			275.0	213.9	391.3	18.5	14.4	20.7
ONEIL BLUEB		249.8							249.8	235.8	193.8	59.8	71.7	52.9
RICH LADY PEACH	182.9	7.4	17.1						207.4	112.8	221.5	23.0	12.4	26.6
FLAME SDL GRAPE		188.4							188.4	69.6		24.5	9.0	
BIG BOY NECTARIN	150.9	3.4							154.3		2.5	17.2		0.3
RED SDL GRAPE		134.6							134.6	471.5		17.2	64.0	
LINERS	2,820.0	1,647.2	515.3	1,051.3	1,002.7	653.8	413.2	71.4	8,174.9	13,490	13,223	765.5	1,217.8	1,103.5
CHARTERS		743.7	515.8		20.8				1,280.3	2,424.4	3,354.4	172.1	290.2	412.9
LAND FREIGHT	1,002.6			4.4					1,007.0	665.1	470.7	103.3	67.8	42.3
AIR FREIGHT	86.3	26.1		1.8			19.3		133.5	91.9	129.2	24.5	17.8	30.9
TOTAL TONS	2012-13	3,908.9	2,417.0	1,031.1	1,057.6	1,023.5	653.8	432.5	71.4	10,596				
	2011-12	5,215.3	3,305.0	1,734.3	1,477.1	1,664.0	1,318.4	1,678.4	278.7		16,671			
	2010-11	5,597.1	3,862.0	957.1	2,097.6	1,742.5	757.1	2,121.5	42.8			17,178		
TOTAL TH.CASES	2012-13	318.7	314.6	103.4	91.4	93.9	83.1	56.4	3.7			1,065.4		
	2011-12	404.2	300.7	192.9	163.0	147.8	133.7	209.6	41.6				1,593.6	
	2010-11	345.5	468.2	99.1	254.9	133.9	75.7	210.0	2.4					1,589.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	KIWIS	APPLE	PLUM	NECTARIN	PEACH	HAYWARD	GRANNIES	RY. GALA	MURCOTT	PINK L.	TOTAL
Bengard Marketing	NAM			220.6	127.4	186.4						649.6
Importenix Ltda.	LAT		543.8					158.1	346.3			590.4
Fred Meyer Inc.	NAM									218.1		519.9
Capespan Continent NV	EUR		324.4	56.1	88.2			92.7			137.8	470.5
Import y Export M&M S.A.	LAT	67.2	292.6	20.2	15.9		67.2		289.7			468.3
Regatta Tropicals Ltd.	NAM	67.7			103.6		67.7					328.1
Jeicy Fruit S.A.	LAT		281.7					98.8	182.9			281.7
DPS PLC	EUR			212.6	68.3							281.0
Fruit Bay Ltd.	EUR	268.6					268.6					268.6
AJ Trucco Inc.	NAM	179.2					179.2					262.9
Business Trade Co. Ltd.	EUR	201.6	61.2				201.6	61.2				262.8
Fruchthansa GmbH	EUR		120.6	111.8							103.5	232.3
Jac Vandenberg, Inc.	NAM	112.0	115.2				112.0	115.2				227.2
Wescott Agri Products	NAM		223.3					164.8				223.3
Bee Sweet Citrus, Inc.	NAM									197.9		197.9
LordMayor S.A. de C.V.	LAT	134.4		19.2		41.3	89.6					196.0
Frutas Chile California S.A.	LAT		189.8						189.8			189.8
Dandrea Produce Inc.	NAM											187.5
To Order	EUR	66.7	102.0				66.7	20.3			62.2	186.4
Peter Gilding & Company Limited	EUR	184.5					184.5					184.5
Wal-Mart Stores, Inc.	NAM	83.2		9.7	39.6	38.0	83.2					183.9
Com. México Americana S.A. de C.V.	LAT	86.4		21.6		60.5	86.4					168.5
To Order	LAT	64.0		21.6	50.5	23.5	64.0					166.6
Austral Trading México S.A. de C.V.	LAT	156.8					156.8					156.8
Others		1,676.6	806.0	527.2	139.8	218.7	1,676.6	403.2	51.7	76.1	150.7	3,711.2
TOTAL TONS	2012/2013		3,348.9	3,060.6	1,220.4	633.4	568.3	3,304.1	1,114.4	1,060.4	492.1	10,596
	2011/2012		4,907.5	5,160.3	1,471.3	549.4	453.3	4,863.7	1,482.8	1,952.9	231.9	16,671
	2010/2011		3,942.4	7,007.8	2,137.3	508.2	616.0	3,714.0	1,465.3	3,054.8		17,178
TOTAL TH.CASES	2012/2013		350.0	167.5	141.1	74.6	64.4	345.5	60.8	52.9	32.2	1,065.4
	2011/2012		518.6	287.0	166.2	62.5	50.8	510.7	81.2	100.7	15.4	1,593.6
	2010/2011		410.2	373.1	292.2	63.7	75.2	387.3	77.9	157.5		1,589.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE			FAR EAST	LATIN AMERIC	NORTH AMERIC	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	UK				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,686.9	612.7	2,718.6	328.8	154.1	238.4	5,739.5	5,238.7	5,951.7	698.5	710.9	808.5
KIWI FRUIT	521.6	149.8		421.7	110.7	110.6	1,314.5	1,425.3	1,233.4	147.3	149.4	105.4
APPLES	634.6	99.9	121.1		46.2		901.8	1,078.7	1,534.8	55.5	63.1	90.1
PEARS	398.3	159.5		23.0	179.7		760.5	318.4	619.1	49.2	23.2	36.0
BLUEBERRIES			504.4	110.0		105.9	720.4	566.7	503.3	207.1	135.9	164.0
WALNUTS	283.2				109.6		392.8	296.7	246.6	24.7	17.9	11.1
PLUMS	139.6	129.0	60.5				329.0	480.6	492.6	36.8	64.4	59.9
POMME GRANATES									44.1			11.0
R. GLOBE GRAPE	1,484.7	336.1		99.6	121.6		2,042.0	1,329.9	2,170.7	249.6	162.2	264.7
THOMPSON GRAPE	95.5	222.8	1,179.1	189.9	15.4	110.1	1,812.8	1,634.7	1,619.5	224.7	228.0	238.0
CRIMSON GRAPE	65.7	45.9	734.8	20.1	17.1		883.5	1,058.6	809.4	101.8	149.3	114.9
HAYWARD KIWI	521.6	77.8		2.2	110.7	22.4	734.7	933.1	1,022.0	73.5	93.3	83.5
PACKHAMS PEAR	335.3	138.2		23.0	92.2		588.7	197.1	285.4	37.0	14.3	17.7
FLAME SDL GRAPE	1.8		329.5			96.0	427.3	597.3	446.7	51.9	80.6	59.5
SUM. KIWI KIWI		54.5		329.4		22.1	406.0	347.6	173.6	46.3	41.6	17.4
LEGACY BLUEB			268.6	83.1		48.3	400.0	121.8	157.5	122.0	25.9	44.0
RICH. D. APPLE	314.1	21.4			46.2		381.7			24.8		
SUGRAONE GRAPE	39.2	7.9	263.2			32.3	342.6	500.5	548.5	43.3	75.8	87.3
GALA APPLE	241.1		39.9				281.0	56.8		16.8	3.1	
NOT DEF WALNUT	152.6				62.6		215.1	255.7	126.8	17.1	16.2	6.3
GRANNIES APPLE	79.4	78.5	42.8				200.7	299.2	294.8	11.0	17.9	18.9
LINERS	1,639.2	138.2	2,561.7	883.0	132.3	216.5	5,570.9	5,211.1	5,451.1	730.5	612.6	619.5
CHARTERS	2,024.9	1,012.6	599.0			238.4	3,874.9	3,915.5	4,156.2	414.9	521.7	559.2
LAND FREIGHT			84.9		468.1		553.0	223.5	754.2	52.0	15.0	57.6
AIR FREIGHT			159.1	0.7			159.7	55.1	264.0	21.5	15.5	49.7
TOTAL	2012-13	3,664.1	1,150.9	3,404.7	883.6	600.3	454.9	10,159				
TONS	2011-12	3,797.3	1,152.2	3,416.0	479.6	308.4	251.7		9,405.3			
	2010-11	4,515.0	1,119.5	3,712.7	247.6	912.9	102.7			10,626		
TOTAL	2012-13	375.5	120.4	432.2	173.3	48.9	68.6			1,219.0		
TH.CASES	2011-12	439.8	122.8	472.1	79.7	20.6	30.0				1,164.8	
	2010-11	542.5	108.6	501.1	43.9	66.3	19.8					1,286.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	APPLE	PEAR	BLUEB	R. GLOBE	THOMPSON	CRIMSON	HAYWARD	PACKHAMS	TOTAL	
Frutas Nufri Ltda.	EUR	988.7	454.4	468.8	64.5		988.7			454.4	64.5	1,976.4	
W.M. Morrison Produce Ltd.	EUR	1,198.0		121.1		68.1		630.4	365.7			1,447.8	
Richard Hochfeld Limited	EUR	1,003.3						406.7	128.5			1,003.3	
Fruit Dream Ltd.	EUR	532.1	119.4	99.9	159.5		336.1	150.0	45.9	77.8	138.2	910.8	
Nufri Sat	EUR	495.9		165.8	147.4		495.9				147.4	860.6	
NZ Orchards Corporation	FAR	189.9	263.4					172.2	17.7	2.2		453.3	
Agricola Gloria Due S.R.L.	EUR	16.2	22.4		162.4			16.2		22.4	123.4	449.1	
Berry Gardens Ltd.	EUR					419.4						419.4	
Pacific Trellis Fruit	NAM	238.4						110.1				238.4	
To Order	EUR	81.8	52.9					4.3	75.9	44.8		217.1	
Grapes Direct Limited	EUR	191.6						16.8	115.1			191.6	
Zimpelmann Agentur GmbH	EUR	186.0						79.3	65.7			186.0	
Business Trade Co. Ltd.	EUR	77.7						69.9				145.3	
Shenzhen Youdecheng Trading Co	FAR	53.7	16.4			54.9	52.0					125.0	
Fortune Importacao E Export.	LAT											109.6	
Grupo Agrolatina S. A. C	LAT				92.2						92.2	92.2	
Old Fashion Honey Corp.	NAM					90.7						90.7	
Pomar Novo Import e Export Ltda.	LAT	21.7	22.1		43.8		21.7			22.1		87.6	
Ltd Bailik	EUR	2.9	22.4					2.9				86.7	
Importadora Rioja Ltda.	LAT	62.7		23.3			62.7					86.0	
Keeling Ltd.	EUR	69.6				15.4		18.0	24.3			85.0	
To Order	LAT	15.4	44.5		21.9			15.4		44.5		81.8	
To Order	NAM		65.8			15.3				22.4		81.0	
Global Pacific UK Ltd.	EUR	76.5						76.5				76.5	
Others		237.3	230.9	22.9	68.9	56.6	84.9	44.2	44.8	44.2	23.0	657.4	
TOTAL	2012/2013		5,739.5	1,314.5	901.8	760.5	720.4	2,042.0	1,812.8	883.5	734.7	588.7	10,159
TONS	2011/2012		5,238.7	1,425.3	1,078.7	318.4	566.7	1,329.9	1,634.7	1,058.6	933.1	197.1	9,405.3
	2010/2011		5,951.7	1,233.4	1,534.8	619.1	503.3	2,170.7	1,619.5	809.4	1,022.0	285.4	10,626
TOTAL	2012/2013		698.5	147.3	55.5	49.2	207.1	249.6	224.7	101.8	73.5	37.0	1,219.0
TH.CASES	2011/2012		710.9	149.4	63.1	23.2	135.9	162.2	228.0	149.3	93.3	14.3	1,164.8
	2010/2011		808.5	105.4	90.1	36.0	164.0	264.7	238.0	114.9	83.5	17.7	1,286.0



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	EUROPE			NORTH AMERICA		LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		CONT	RUS	UK	WEST	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	3,645.1	467.6	168.3	330.0	124.6	199.2	1,121.3	6,056.2	5,160.4	5,394.3	764.4	649.1	688.0
AVOCADOS		1,979.5			96.0	86.2	42.2	2,203.9	2,801.8	2,706.3	476.8	491.0	436.4
MANDARINES					653.1	1,184.8		1,837.9	1,157.1	889.0	124.0	78.4	59.6
R. GLOBE GRAPE	2,922.7	224.4	168.3				929.7	4,245.0	3,335.2	3,297.4	519.5	406.7	402.3
HASS AVOCADO		1,979.5			72.0	86.2	42.2	2,179.9	2,801.8	2,661.7	474.4	491.0	427.8
MURCOTT MAND.					653.1	1,184.8		1,837.9	1,157.1	889.0	124.0	78.4	59.6
CRIMSON GRAPE	609.7	70.3		330.0	104.4	93.4	191.6	1,399.3	1,408.4	1,626.9	185.1	182.8	220.0
THOMPSON GRAPE	75.4	155.9					105.8	337.1	254.0	404.2	49.3	37.2	56.3
NOT DEF GRAPE	37.4	15.4						52.7	162.9	65.9	7.6	22.4	9.3
NOT DEF AVOCADO					24.0			24.0	0.02	23.5	2.4	0.006	3.4
ROYAL R. GRAPE		1.7						22.0			2.8		
EDRANOL AVOCADO										21.1			5.3
LINERS	3,645.1	2,447.1	168.3	426.0	863.9	1,273.7	93.5	8,917.6	8,464.3	8,599.7	1,221.3	1,139.9	1,133.5
LAND FREIGHT							1,027.9	1,027.9	401.9	272.7	125.4	47.8	33.3
CHARTERS								152.4	253.1	117.3	18.6	30.9	17.2
AIR FREIGHT									0.02			0.006	
TOTAL	2012-13	3,645.1	2,447.1	168.3	426.0	863.9	1,426.2	1,121.3	10,098				
TONS	2011-12	3,930.3	1,997.3		523.9	934.3	1,331.7	401.9		9,119.3			
	2010-11	4,283.2	1,496.9		877.5	625.3	1,434.0	272.7		8,989.6			
TOTAL	2012-13	456.6	529.2	20.5	48.9	66.0	107.4	136.8			1,365.2		
TH.CASES	2011-12	491.9	423.8		68.0	68.4	118.6	47.8				1,218.5	
	2010-11	544.3	316.2		123.3	42.9	124.1	33.3					1,184.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MYKT	GRAPE	AVOCADO	MAND.	R. GLOBE	HASS	MURCOTT	CRIMSON	THOMPSON	NOT DEF	NOT DEF	TOTAL	
Nature's Pride B.V.	EUR		1,807.7			1,807.7						1,807.7	
LGS Specialty Sales Ltd	NAM	46.7		1,121.3			1,121.3	46.7				1,168.0	
Perboni & Perboni Ltda.	LAT	1,027.9			836.2			191.6				1,027.9	
Sunwoo Marketing Co. Ltd.	FAR	805.7			366.4			373.1	66.2			805.7	
Loblaws Companies East Prod.	NAM	155.8		569.1			569.1	104.4	31.2			724.9	
Shenzhen Hengguangli Imp. Exp.	FAR	701.9			673.1			28.8				701.9	
Shanghai Oheng Imp. & Exp. Co Lt	FAR	467.4			467.4							467.4	
Mack Multiples	EUR	330.0	96.0			72.0		330.0			24.0	426.0	
Timerfruit B.V.	EUR	318.1	24.0		74.8	24.0		70.3	155.9	15.4		342.1	
To Order	FAR	327.9			243.0			47.5		37.4		327.9	
Cultivar, S.A.	EUR	130.9	126.6		130.9	126.6						257.5	
Fruit Bay Ltd.	EUR	168.3			168.3							168.3	
Shenzhen Youdecheng Trading Co	FAR	168.3			168.3							168.3	
Jac Vandenberg, Inc.	NAM	74.6		84.0			84.0	46.7	27.9			158.6	
Tengine Sdn Bhd	FAR	149.6			149.6							149.6	
Xnk Trade and Service	FAR	130.9			130.9							130.9	
Ankhaco	FAR	130.9			130.9							130.9	
V.S.M.Fruits Ltd. Partnership	FAR	129.3			121.5			7.8				129.3	
Artexport Branch	FAR	112.2			112.2							112.2	
Provincial Fruit Co Ltd - Burnac Produce Ltd.	NAM	46.7		63.5			63.5		46.7			110.2	
Viet Products Development Joint Stock Co.	FAR	93.5			93.5							93.5	
Avocados Del Rey	NAM		86.2			86.2						86.2	
Globewide Trading	FAR	74.8						74.8				74.8	
Shenzhen Rong Xin Fu Tong Trad	FAR	61.9			18.7			43.2				61.9	
Others		403.2	63.4		359.5	63.4		34.5	9.2			466.5	
TOTAL	2012/2013		6,056.2	2,203.9	1,837.9	4,245.0	2,179.9	1,837.9	1,399.3	337.1	52.7	24.0	10,098
TONS	2011/2012		5,160.4	2,801.8	1,157.1	3,335.2	2,801.8	1,157.1	1,408.4	254.0	162.9	0.020	9,119.3
	2010/2011		5,394.3	2,706.3	889.0	3,297.4	2,661.7	889.0	1,626.9	404.2	65.9	23.5	8,989.6
TOTAL	2012/2013		764.4	476.8	124.0	519.5	474.4	124.0	185.1	49.3	7.6	2.4	1,365.2
TH.CASES	2011/2012		649.1	491.0	78.4	406.7	491.0	78.4	182.8	37.2	22.4	0.006	1,218.5
	2010/2011		688.0	436.4	59.6	402.3	427.8	59.6	220.0	56.3	9.3	3.4	1,184.0



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		LATIN	FAR	MIDDLE	EUROPE		TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	AMERIC	EAST	EAST	RUS	CONT	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	232.8	2,290.2	405.7	761.6	1,220.1	21.2	495.2	5,426.9	4,461.6	3,812.9	298.9	239.2	215.4
KIWI FRUIT		1,030.4	500.0	808.3			377.9	2,716.7	1,433.1	581.2	343.7	181.4	103.8
PLUMS		122.4	751.5	67.2			176.4	1,117.5	749.4	737.5	136.3	89.1	91.1
PEARS	69.1	45.2	296.1				23.1	433.5	279.5	308.0	24.4	15.4	17.0
CHERRIES		68.0		243.0				311.1	354.2	206.7	77.5	74.1	41.9
PLUMCOTS			64.6					64.6	29.9	53.8	7.2	3.3	6.0
TABLE GRAPES										35.4			4.3
RY. GALA APPLE		1,415.3	95.1	173.2	1,150.0	21.2	21.2	2,875.9	1,542.0	1,407.2	160.0	84.5	76.8
HAYWARD KIWIS		974.4	494.1	197.3			336.0	2,001.8	826.2	249.5	221.3	82.6	32.4
JINTAO KIWIS		56.0	5.9	591.4			41.9	695.2	605.9	331.5	116.2	98.4	71.3
C. PINK APPLE	232.8	401.9						634.7	228.6	217.1	35.3	12.7	11.9
LARRY ANN PLUM		49.5	345.8	43.2			33.9	472.3	274.8	322.5	55.7	32.5	40.1
GRANNIES APPLE		186.7	140.8	2.8			82.7	413.1	350.8	374.4	22.2	18.7	20.0
RED CHIEF APPLE			94.4	149.5			138.7	382.6	313.4	333.4	20.0	15.7	17.2
ANGELENO PLUM		39.5	190.6	24.0			104.8	358.8	290.7	207.2	47.3	35.5	26.3
FUJI APPLE		127.0		41.2			177.0	345.2	341.9	260.3	18.9	16.3	13.3
FUJI RO. APPLE			4.0	258.5				262.5	410.0	334.6	14.8	21.0	17.7
BING CHERRY		67.4		194.9				262.3	319.0	155.9	66.0	67.1	32.0
RICH. D. APPLE			23.8	117.0			75.6	216.4	255.5	277.4	11.7	12.8	13.5
NOT DEF APPLE		63.5	47.4	19.6	70.1			200.6	628.0	265.8	10.8	33.6	15.0
LINERS	302.0	3,488.3	997.2	1,855.3	1,220.1	21.2	1,051.8	8,935.8	6,332.9	4,752.9	764.3	490.8	374.1
LAND FREIGHT			1,020.7					1,020.7	784.3	716.6	101.0	79.0	68.6
CHARTERS		49.7						49.7	129.8	214.9	9.9	20.7	25.3
AIR FREIGHT		18.3		24.9				43.3	60.6	51.2	11.6	12.2	11.5
TOTAL	2012-13	302.0	3,556.3	2,017.9	1,880.2	1,220.1	21.2	1,072.6	10,070.0				
TONS	2011-12	278.3	1,664.0	2,065.7	1,887.2	988.2	56.2	234.9		7,307.6			
	2010-11	126.4	1,128.4	1,484.6	1,473.7	410.3	509.5	455.2			5,735.6		
TOTAL	2012-13	16.8	259.5	178.3	262.0	69.6	1.2	100.5			887.9		
TH.CASES	2011-12	16.1	128.1	170.7	179.6	55.1	6.2	37.4				602.6	
	2010-11	9.1	81.9	122.2	133.6	25.1	35.3	61.3					479.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	PLUM	PEAR	CHERRY	RY. GALA	HAYWARD	JINTAO	C. PINK	LARRY ANN	TOTAL
Agri-Mondo, Inc.	NAM	635.0	1,030.4				338.7	974.4	56.0	63.5		1,665.5
Fresh America	NAM	873.7		122.4	45.2		632.0			63.4	49.5	1,041.4
R.J.U. Com. Benef. de Frutas y Verduras Ltda.	LAT	180.3	233.0	270.1				233.0			96.2	725.7
Abuseedo Trading EST	MID	590.6					567.9					590.6
Francaise Food	MID	561.1					513.7					561.1
Cultivar, S.A.	EUR	292.1	224.0					224.0				516.1
Algoma Orchards Ltd.	NAM	507.9					359.9			105.8		507.9
NZ Orchards Corporation	FAR		430.5					20.4	410.1			430.5
Paramount Export Co	NAM	265.1			69.1					265.1		334.2
Extenbrim Enterprises Corp.	FAR	299.7				1.1						300.8
Othil Import.De Frutas Ltda.	LAT		22.6	222.8				20.1	2.5		89.0	245.5
Pappu International	FAR	243.2										243.2
Shanghai Oheng Imp. & Exp. Co Lt	FAR	78.2	126.3				55.9	70.8	55.4			204.5
Agricola Gloria Due S.R.L.	EUR	125.0		40.9	23.1		21.2					189.1
To Order	NAM	177.8					42.3			115.9		177.8
F Y F Corp S.A.C.	LAT	44.1			110.2							154.3
Shanghai New Long March Intl Trade Co., Ltd.	FAR			43.2		99.4					43.2	142.6
Cofix Import. e Export. de Frutas Ltda	LAT		22.4	119.5				22.4			82.4	141.9
Ringoot Fruit N.V. S.A.	EUR	42.3		84.9							33.9	127.2
To Order	FAR		85.1			33.6		22.4	62.7			118.7
Shenzhen City Trading Company	FAR	97.8					97.8					97.8
Frutas Chile California S.A.	LAT	94.8					47.4					94.8
Frutera del Litoral Cia. Ltda.	LAT				93.2							93.2
Frutas del Mundo S.A.	LAT	47.7	22.4				47.7	19.0	3.4			70.1
Others		270.3	520.0	213.7	92.7	177.0	151.5	395.3	105.1	21.1	78.2	1,296.0
TOTAL	2012/2013		5,426.9	2,716.7	1,117.5	433.5	311.1	2,875.9	2,001.8	695.2	472.3	10,070.0
TONS	2011/2012		4,461.6	1,433.1	749.4	279.5	354.2	1,542.0	826.2	605.9	228.6	7,307.6
	2010/2011		3,812.9	581.2	737.5	308.0	206.7	1,407.2	249.5	331.5	217.1	5,735.6
TOTAL	2012/2013		298.9	343.7	136.3	24.4	77.5	160.0	221.3	116.2	35.3	887.9
TH.CASES	2011/2012		239.2	181.4	89.1	15.4	74.1	84.5	82.6	98.4	12.7	602.6
	2010/2011		215.4	103.8	91.1	17.0	41.9	76.8	32.4	71.3	11.9	479.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA			EUROPE		LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		WEST	EAST	CONT	RUS	2012-13		2011-12	2010-11	2012-13	2011-12	2010-11	
TABLE GRAPES	5,760.9	695.9	1,909.2	786.6	66.1	635.7	9,854.4	7,543.6	8,543.5	1,216.5	932.7	1,064.7	
APPLES						19.6	19.6	19.6		1.0	1.0		
PLUMS								388.4	561.0		57.2	91.4	
NECTARINES								297.1	273.8		36.3	33.3	
CHERRIES								7.6	41.5		1.5	8.3	
R. GLOBE GRAPE	3,581.8	41.7	55.1	576.6	66.1	545.9	4,867.2	3,231.1	3,099.3	591.5	394.0	378.0	
CRIMSON GRAPE	1,458.4	15.0	96.8	41.3			1,611.4	1,664.7	1,740.6	199.0	204.4	216.4	
FLAME SDL GRAPE	18.7	255.1	934.0				1,207.7	1,409.2	2,327.9	147.3	171.9	283.9	
THOMPSON GRAPE	175.6	23.6	227.5			71.0	497.8	211.7	360.4	60.8	25.8	44.6	
SUGRAONE GRAPE		133.0	153.5				286.5	339.7	299.5	34.0	41.4	36.5	
PERLON GRAPE		95.3	159.7				254.9	39.4	42.5	31.1	4.8	5.2	
AUT. RY. GRAPE	231.8						231.8	174.3	92.1	28.3	21.3	11.2	
NOT DEF GRAPE	133.2	14.2	43.3	24.8			215.4	19.1	71.4	28.5	4.2	10.4	
MUSC ROS GRAPE	14.8	27.7		144.0			186.5	191.2	206.3	35.7	32.8	40.7	
BLACK SDL GRAPE	17.7	74.8	88.1				180.6	261.7	303.2	22.0	31.9	37.8	
BICOLOR GRAPE	128.9	15.7					18.7	163.3		19.9			
SUPER FL. GRAPE			151.1					151.1	1.6	18.4	0.2		
GRANNIES APPLE							19.6	19.6		1.0			
LINERS	5,760.9			628.8		655.2	7,044.9	5,316.2	4,738.9	860.2	647.4	592.6	
CHARTERS		695.9	1,909.2	133.1	66.1		2,804.3	2,921.1	4,662.0	351.8	377.1	601.0	
AIR FREIGHT				24.8			24.8	19.1	18.9	5.5	4.2	4.1	
TOTAL TONS	2012-13	5,760.9	695.9	1,909.2	786.6	66.1	655.2	9,874.0					
	2011-12	4,235.2	488.6	2,195.8	569.7	18.7	688.4		8,256.3				
	2010-11	2,872.8	605.8	3,599.9	1,173.5	38.8	885.1			9,419.8			
TOTAL TH.CASES	2012-13	702.3	84.7	231.9	112.0	8.1	78.5			1,217.5			
	2011-12	516.8	60.5	268.1	93.6	2.3	80.5				1,028.7		
	2010-11	350.3	74.1	439.1	187.4	4.7	108.2					1,197.7	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	APPLE	R. GLOBE	CRIMSON	FLAME SDL	THOMPSON	SUGRAONE	PERLON	AUT. RY.	NOT DEF	TOTAL
Jac Vandenberg, Inc.	NAM	2,050.8		55.1	111.8	1,043.4	232.2	211.0	100.6		57.5	2,050.8
Shenzhen City Trading Company	FAR	1,476.3		964.0	353.4					140.2		1,476.3
LordMayor S.A. de C.V.	LAT	635.7		545.9			71.0					635.7
Shenzhen Jietongfa Shiyi Ltd.	FAR	598.3		490.8	79.5					9.3		598.3
IPM Nishimoto Co., Ltd.	FAR	513.6		361.3	99.2							513.6
Targban Sp. zoo	EUR	448.7		448.7								448.7
Shanghai Oheng Imp. & Exp. Co Lt	FAR	411.2		280.4	42.1		18.7			36.5		411.2
Shanghai New Long March Intl Trade Co., Ltd.	FAR	355.2		280.4	56.1	18.7						355.2
Shanghai Xijiao Foster	FAR	355.2		280.4	74.8							355.2
Sangil Oversea Trading Co Ltd	FAR	316.8		43.0	223.4		31.8				18.7	316.8
To Order	FAR	312.0		129.8	94.5		50.4			18.7	18.7	312.0
Grapeman Farms LP.	NAM	298.4		41.7		47.2	14.3	47.2	64.6			298.4
Shenzhen Hengguangli Imp. Exp.	FAR	243.0		130.9	93.5						18.7	243.0
Dalian Wan Yi Da	FAR	205.7		135.5	61.7					8.4		205.7
Rio Vista Limitada	NAM	165.5				98.4	3.9	28.3				165.5
To Order	EUR	159.4		159.4								159.4
KPC Inc.	FAR	149.6			130.9		18.7					149.6
Shenzhen Rong Xin Fu Tong Trad	FAR	95.8		74.8							21.0	95.8
Shenzhen Dare Stone Industrial	FAR	93.5		56.1	18.7							93.5
Oag Global Inc.	NAM	90.4					0.6		89.8			90.4
Caposud SARL	EUR	79.2			13.8						5.9	79.2
Beijing Grit Technolog Y Co Lt	FAR	74.8		74.8								74.8
Shenzhen Youdecheng Trading Co	FAR	74.8		56.1							18.7	74.8
Widson Sound Trading Co., Ltd.	FAR	74.8		74.8								74.8
Others		575.8	19.6	183.2	158.4		56.1			18.7	56.2	595.4
TOTAL TONS	2012/2013	9,854.4	19.6	4,867.2	1,611.4	1,207.7	497.8	286.5	254.9	231.8	215.4	9,874.0
	2011/2012	7,543.6	19.6	3,231.1	1,664.7	1,409.2	211.7	339.7	39.4	174.3	19.1	8,256.3
	2010/2011	8,543.5		3,099.3	1,740.6	2,327.9	360.4	299.5	42.5	92.1	71.4	9,419.8
TOTAL TH.CASES	2012/2013	1,216.5	1.0	591.5	199.0	147.3	60.8	34.0	31.1	28.3	28.5	1,217.5
	2011/2012	932.7	1.0	394.0	204.4	171.9	25.8	41.4	4.8	21.3	4.2	1,028.7
	2010/2011	1,064.7		378.0	216.4	283.9	44.6	36.5	5.2	11.2	10.4	1,197.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	EUROPE		LATIN	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	EAST	CONT	RUS	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	2,103.3	613.6	2,046.9	1,357.2	571.1	1,689.0	409.6	8,790.8	7,322.4	8,469.4	470.6	388.5	446.2
CHERRIES	55.6		357.0			41.7		454.3	828.5	779.2	96.4	165.7	155.8
NASHI PEARS	154.6	42.9	14.0			17.4		228.8	142.9		57.2	35.7	
BLUEBERRIES	183.4		4.2					187.6	302.1	209.1	53.5	93.7	78.6
KIWIFRUIT	86.0				22.4			108.4			11.2		
PEARS	21.4							21.4			1.2		
RY. GALA APPLE	1,120.6	171.2	174.2	383.7	303.1	888.4	272.3	3,313.6	2,949.7	3,424.1	178.7	157.2	182.6
FUJI APPLE	42.8	192.6	1,221.8	136.8		6.2		1,600.2	1,451.0	1,372.0	82.3	73.8	68.8
RICH. D. APPLE			177.1	522.5	117.1	606.7		1,423.5	1,116.0	1,011.9	75.4	59.9	54.1
GRANNIES APPLE	481.1	21.4	9.7	209.2	130.3	134.6	137.4	1,123.6	921.5	1,061.4	62.2	49.6	56.6
C. PINK APPLE	402.8	82.3		83.5	20.6	4.8		593.9	449.3	175.4	33.9	24.7	9.6
BING CHERRY	55.6		356.1			41.7		453.4	684.5	683.5	96.2	136.9	136.7
RAKU APPLE			331.9	0.6		2.7		335.2			16.7		
FUJI RO. APPLE		21.4	132.3	20.8		6.4		180.9	133.1	86.3	9.2	7.2	4.4
SHINKO NASHI	111.3	28.1	14.0			15.9		169.3	107.9		42.3	27.0	
PINK L. APPLE		124.7						124.7	107.0	62.4	7.1	5.9	3.4
HAYWARD KIWIS	86.0				22.4			108.4			11.2		
DUKE BLUEB	58.1		4.2					62.3	96.7	73.3	18.9	28.2	28.5
SHINSEIKI NASHI	43.3	14.8				1.5		59.6	35.0		14.9	8.8	
LINERS	2,495.5	656.5	2,409.4	1,314.4	530.4	1,401.5	409.6	9,217.4	8,192.3	8,390.9	626.1	634.1	577.5
LAND FREIGHT						344.2		344.2	143.5	775.2	23.7	15.9	49.6
CHARTERS	108.8				63.2			172.0	183.8	173.3	32.3	11.0	17.2
AIR FREIGHT			12.7			2.4		15.1	76.2	118.3	5.5	22.6	36.2
TOTAL TONS	2012-13	2,604.4	656.5	2,422.1	1,357.2	593.5	1,748.1	409.6	9,791.4				
	2011-12	1,857.8	792.2	2,358.3	1,066.1	304.6	1,792.4	424.6	8,595.9				
	2010-11	1,588.9	351.0	2,525.6	826.5	566.7	3,179.5	355.3		9,457.7			
TOTAL TH.CASES	2012-13	226.8	44.8	184.6	76.6	33.3	102.2	21.7			690.1		
	2011-12	248.5	59.2	170.0	59.6	16.7	107.4	22.3				683.7	
	2010-11	205.8	29.3	169.6	45.8	31.0	176.4	19.1					680.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	CHERRY	NASHI	BLUEB	KIWIS	RY. GALA	FUJI	RICH. D.	GRANNIES	C. PINK	TOTAL
Kingo Fruits Co., Ltd.	FAR	1,289.4	38.5					1,012.0				1,328.0
Algoma Orchards Ltd.	NAM	615.6					320.1	42.8		149.8	102.9	637.0
Paramount Export Co	NAM	592.2		42.9			149.8	192.6		21.4	82.3	635.1
AJ Trucco Inc.	NAM	267.0		139.6	112.3	86.0	149.8			117.2		605.0
WSW Trading S.A.	LAT	450.3		14.2			20.4	1.1	386.9	41.9		464.5
Fru Veg Marketing Inc.	NAM	361.1	55.6		46.3		149.8			85.6	69.6	462.9
Agricola Gloria Due S.R.L.	EUR	425.9					107.0	22.4	128.4	84.6	83.5	425.9
To Order	EUR	317.9					116.2	40.0	118.9	42.8		317.9
To Order	FAR	296.7		14.0			40.9	62.4	151.9			310.6
Brasluper Comercio de Frutas Ltda.	LAT	259.7					216.4		21.6	21.6		259.7
Hermanos Fernández López S.A.	EUR	255.3					62.7	21.4	107.0	42.8		255.3
Fruittal Distribuzione S.R.L.	EUR	235.4					85.6		85.6	64.2		235.4
Fruit Bay Ltd.	EUR	210.1				22.4	146.9		20.4	42.8		232.5
NFI IPD, LLC	NAM	211.1					211.1					211.1
The Oppenheimer Group	NAM	167.9		14.9	13.3		64.2			21.4	82.3	196.2
Shahzad Zafar Vegetable	MID	169.3					169.3					169.3
Santa Clara Ltda., Dist. de Frutas	LAT	168.3					145.7			22.6		168.3
Walker Grow-Rite Intl. Co., Ltd.	FAR	103.2	55.3					82.8				158.5
Prodmarket Ltd.	EUR	147.0					61.5		20.3	44.7	20.6	147.0
Chiquita Fresh España S. A.	EUR	144.0					21.4	31.6	73.4	17.6		144.0
To Order	LAT	125.2					49.0	5.1	50.1	7.1	4.8	125.2
International Fruit Company	NAM	124.8					59.2				65.7	124.8
Shanghai New Long March Intl Trade Co., Ltd.	FAR	20.4	96.6				20.4					117.0
Frutas E. Sánchez S.L.	EUR	107.0					64.2		42.8			107.0
Others		1,725.8	208.4	3.2	15.8		882.1	86.1	216.1	295.4	82.3	1,953.2
TOTAL TONS	2012/2013	8,790.8	454.3	228.8	187.6	108.4	3,313.6	1,600.2	1,423.5	1,123.6	593.9	9,791.4
	2011/2012	7,322.4	828.5	142.9	302.1		2,949.7	1,451.0	1,116.0	921.5	449.3	8,595.9
	2010/2011	8,469.4	779.2		209.1		3,424.1	1,372.0	1,011.9	1,061.4	175.4	9,457.7
TOTAL TH.CASES	2012/2013	470.6	96.4	57.2	53.5	11.2	178.7	82.3	75.4	62.2	33.9	690.1
	2011/2012	388.5	165.7	35.7	93.7		157.2	73.8	59.9	49.6	24.7	683.7
	2010/2011	446.2	155.8		78.6		182.6	68.8	54.1	56.6	9.6	680.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE			NORTH AMERICA		MIDDLE	FAR	LATIN	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	UK	WEST	EAST	EAST	EAST	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	5,836.7	63.5	20.8	22.1	2,094.7	887.9	147.4	100.2	9,173.3	3,629.8	3,358.9	505.2	198.7	185.4
PEARS	555.1								555.1			30.5		
RY. GALA APPLE	2,114.2	49.2		22.1	1,789.0	491.7	72.1	60.0	4,598.3	2,414.3	2,193.5	252.4	132.2	121.2
C. PINK APPLE	2,561.7				260.9				2,822.6	651.5	995.4	156.3	35.8	54.7
GRANNIES APPLE	372.1	12.3	20.8			196.2			601.3	346.1	162.4	33.3	19.2	9.0
RICH. D. APPLE	275.2	2.0			18.6	200.0	22.1	40.2	558.2			30.5		
GALA APPLE	418.1								418.1			23.5		
S. BARTL. PEAR	267.5								267.5			14.7		
ABATE FT. PEAR	202.5								202.5			11.1		
FUJI APPLE	52.7						53.2		105.9			5.5		
PACKHAMS PEAR	85.1								85.1			4.7		
GALA PREMI APPLE					23.0				23.0			1.3		
NOT DEF APPLE	22.1								22.1	42.4		1.2	2.2	
PINK L. APPLE	20.8								20.8	22.1		1.1	1.2	
IMP. GALA APPLE					3.1				3.1			0.2		
LINERS	6,391.8	63.5	20.8	22.1	2,094.7	887.9	147.4	100.2	9,728.4	3,607.4	3,336.3	535.7	197.5	184.2
LAND FREIGHT										22.3	22.6		1.2	1.2
TOTAL TONS	2012-13	6,391.8	63.5	20.8	22.1	2,094.7	887.9	147.4	100.2	9,728.4				
	2011-12	2,532.1				176.4	505.1	146.6	123.6		3,629.8			
	2010-11	3,208.8				21.2	84.9		22.6			3,358.9		
TOTAL TH.CASES	2012-13	352.8	3.5	1.3	1.2	115.1	49.1	7.5	5.1			535.7		
	2011-12	139.3				9.7	27.3	7.9	6.3				198.7	
	2010-11	177.1				1.2	4.7		1.2					185.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	RY. GALA	C. PINK	GRANNIES	RICH. D.	GALA	S. BARTL.	ABATE FT.	FUJI	TOTAL
Snc Inexia	EUR	2,126.6	462.7	1,284.8		342.1	190.9	308.7	267.5	110.2		2,589.3
Algoma Orchards Ltd.	NAM	2,031.2		1,730.6	260.9		18.6					2,031.2
Mesfruits	EUR	1,840.0		325.7	1,491.4	22.9						1,840.0
Pomanjou International	EUR	689.7	92.4	154.4	492.5					92.4		782.0
Apofruit Italia	EUR	453.1			432.3		20.8					453.1
Jouffruit	EUR	365.8		313.1							52.7	365.8
To Order	MID	279.3		114.6		33.9	130.8					279.3
Univeg Trade Poland S.A.	EUR	235.0		22.1	124.7			88.2				235.0
Carrefour Maf Group Hipermarke	MID	211.7		160.3			51.4					211.7
To Order	EUR	147.8		49.2		33.1	65.5					147.8
Zahrat Al Mukalla Trading Llc.	MID	147.1		83.8		63.3						147.1
Abuseedo Trading EST	MID	137.4		68.7		68.7						137.4
Aftab & Co.	FAR	88.5		66.4			22.1					88.5
Fresh Fruit Com. General Trad.	MID	74.9		45.5		20.5	8.9					74.9
The Oppenheimer Group	NAM	63.5		58.4								63.5
Chian Lung International Co.	FAR	59.0		5.8							53.2	59.0
Sarl Tifanette	EUR	42.3		14.1		7.1		21.2				42.3
WSW Trading S.A.	LAT	41.1		1.0			40.2					41.1
Imporfénix Ltda.	LAT	39.9		39.9								39.9
Fresh Fruit Traders	MID	37.5		18.7		9.8	8.9					37.5
Tree Top Inc.	NAM	22.1		22.1								22.1
Apollo Fruit BV	EUR	20.8			20.8							20.8
Jeicy Fruit S.A.	LAT	19.2		19.2								19.2
TOTAL TONS	2012/2013	9,173.3	555.1	4,598.3	2,822.6	601.3	558.2	418.1	267.5	202.5	105.9	9,728.4
	2011/2012	3,629.8		2,414.3	651.5	346.1						3,629.8
	2010/2011	3,358.9		2,193.5	995.4	162.4						3,358.9
TOTAL TH.CASES	2012/2013	505.2	30.5	252.4	156.3	33.3	30.5	23.5	14.7	11.1	5.5	535.7
	2011/2012	198.7		132.2	35.8	19.2						198.7
	2010/2011	185.4		121.2	54.7	9.0						185.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		LATIN	FAR	EUROPE			MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	AMERIC	EAST	RUS	CONT	UK	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	2,834.5	2,856.7	1,755.3	1,029.1	56.1	182.4	230.8	18.7	8,963.5	7,851.4	6,990.6	1,121.7	1,115.6	994.9
CLEMENTINES		280.8							280.8	645.3	322.3	18.7	43.0	21.5
WALNUTS			79.0			162.5			241.5	226.4	254.0	9.7	10.8	11.3
CHERRIES	2.7	0.6		3.8					7.1		41.5	1.4		8.4
AVOCADOS										172.0	172.0		15.4	15.4
KIWIFRUIT										92.7	24.0		9.3	2.4
ORANGES										2.1			0.1	
PLUMS											160.6			18.4
FLAME SDL GRAPE	1,157.1	1,181.1	44.5	13.9					2,396.6	1,557.0	1,374.3	298.0	252.1	178.4
NOT DEF GRAPE	657.9	485.9	916.5	128.9	37.4	41.6	111.6		2,379.7	48.4	190.9	295.9	7.0	24.2
THOMPSON GRAPE	371.4	722.7	250.0	299.1			21.0		1,664.2	2,101.0	2,159.1	206.2	319.1	339.5
R. GLOBE GRAPE	230.7	179.8	401.1	406.4		80.3		18.7	1,316.9	2,578.3	2,041.8	161.7	313.4	249.0
CRIMSON GRAPE	273.0	197.2	138.2	56.0	18.7	60.5	98.2		841.8	1,115.2	960.7	115.4	164.1	169.3
CLEMENUL. CLEMENT			238.9						238.9	486.7	283.3	15.9	32.4	18.9
AUT. RY. GRAPE	7.9	28.2	4.0	124.8					165.0	113.9	111.5	20.1	13.9	15.3
SERR C.C. WALNUT						128.0			128.0	22.0	119.8	5.1	0.9	4.8
NOT DEF WALNUT			79.0			34.5			113.5	183.5	124.2	4.5	8.0	5.5
SUP. SDL GRAPE	60.2	39.0							99.2				12.1	
BLACK SDL GRAPE	71.6	18.9							90.5	213.2	67.7	11.0	26.0	8.3
ORO G. CLEMENT				41.9					41.9	3.3		2.8	0.2	
SUGRAONE GRAPE	4.7	2.4	1.0						8.1	124.4	55.4	1.1	20.0	7.4
CHARTERS	2,438.8	2,495.7				77.0	86.3		5,097.9	3,043.6	4,970.1	629.3	410.5	722.4
LINERS	395.6	641.7	292.0	1,029.1	56.1	267.9	144.5	18.7	2,845.6	4,794.4	2,444.6	325.3	634.3	280.9
LAND FREIGHT			1,542.3						1,542.3	1,151.8	506.2	195.4	149.4	59.8
AIR FREIGHT	2.7	0.6		3.8					7.1		44.2	1.4		9.0
TOTAL	2012-13	2,837.1	3,138.1	1,834.3	1,032.8	56.1	344.9	230.8	18.7	9,492.9				
TONS	2011-12	1,621.7	1,579.8	1,669.1	1,787.2		846.1	1,485.9			8,989.8			
	2010-11	1,977.6	1,939.9	523.9	1,224.7	18.7	1,064.2	1,216.1				7,965.0		
TOTAL	2012-13	348.8	368.3	227.4	126.5	6.8	34.8	36.6	2.3			1,151.5		
TH.CASES	2011-12	195.4	155.3	212.3	215.9		149.6	265.8					1,194.2	
	2010-11	236.0	220.2	62.0	149.2	2.3	173.3	229.2						1,072.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CLEMENT	WALNUT	CHERRY	FLAME SDL	NOT DEF	THOMPSON	R. GLOBE	CRIMSON	CLEMENUL.	TOTAL	
Jac Vandenberg, Inc.	NAM	2,773.7			1.3	1,169.4	496.9	687.0	220.4	66.9		2,775.0	
To Order	LAT	1,219.3		22.0			736.4	37.1	303.5	138.2		1,241.3	
All Fresh Produce	NAM	987.7				359.8	175.6	106.4	52.0	229.5		987.7	
Rio Vista Limitada	NAM	608.8			1.4	258.2	149.8	110.2	70.8	11.0		610.2	
Fred Meyer Inc.	NAM	214.1	216.0			72.4	34.6	37.8	34.6	34.6	174.1	430.1	
Fruticola Valinhos Ltda.	LAT	394.3				44.5	38.4	212.9	97.6			394.3	
North American Produce Buyer Inc.	NAM	303.6			0.6	106.3	62.0	125.9				304.2	
Pacific Trellis Fruit	NAM	280.2				146.0	89.7	26.8		17.7		280.2	
E Mart Co Ltd.	FAR	243.0						224.4	18.7			243.0	
Summit produce Inc.	NAM	205.2				52.3	120.3		32.6			205.2	
To Order	EUR	93.4		106.0			66.1	3.3	7.5	16.5		199.4	
To Order	NAM	110.4	64.8				14.8			95.6	64.8	175.2	
Regatta Tropicals Ltd.	NAM	173.7				173.7						173.7	
Secchi Agricola Imp. e Exp. Ltda.	LAT	141.7					141.7					141.7	
JLM Produce Ltd.	EUR	113.5					15.3			98.2		113.5	
Shenzhen Youdecheng Trading Co	FAR	112.2						80.4				112.2	
Shenzhen Hengguangli Imp. Exp.	FAR	112.2					18.7		56.1			112.2	
Shenzhen Rong Xin Fu Tong Trad	FAR	100.0							60.3	1.9		100.0	
To Order	FAR	84.1					9.3	56.1	18.7			84.1	
Fruit Growers Alliance F.G.A	EUR	72.8							72.8			72.8	
Mack Multiples	EUR	70.8					53.1	17.7				70.8	
Star Import Co. Ltd.	EUR	56.1					37.4			18.7		56.1	
Huitong Economic Trade	FAR	56.1							56.1			56.1	
KPC Inc.	FAR	54.1								54.1		54.1	
Others		382.3		113.5	3.8	13.9	119.5	18.7	134.9	58.8		499.6	
TOTAL	2012/2013		8,963.5	280.8	241.5	7.1	2,396.6	2,379.7	1,664.2	1,316.9	841.8	238.9	9,492.9
TONS	2011/2012		7,851.4	645.3	226.4		1,557.0	48.4	2,101.0	2,578.3	1,115.2	486.7	8,989.8
	2010/2011		6,990.6	322.3	254.0	41.5	1,374.3	190.9	2,159.1	2,041.8	960.7	283.3	7,965.0
TOTAL	2012/2013		1,121.7	18.7	9.7	1.4	298.0	295.9	206.2	161.7	115.4	15.9	1,151.5
TH.CASES	2011/2012		1,115.6	43.0	10.8		252.1	7.0	319.1	313.4	164.1	32.4	1,194.2
	2010/2011		994.9	21.5	11.3	8.4	178.4	24.2	339.5	249.0	169.3	18.9	1,072.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		FAR EAST	LATIN AMERIC	NORTH AMERIC	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	2,323.7	1,238.2	410.5	104.6	410.1	4,487.2	4,223.9	4,167.6	575.7	546.4	531.5
APPLES	1,539.9		825.6	356.8	122.9	2,845.1	2,121.4	1,654.8	150.6	116.3	86.6
PEARS	839.6			153.0		992.7	584.8	484.0	112.8	63.7	46.1
KIWIFRUIT	536.4					536.4	693.4	458.4	53.6	69.3	45.8
BABY KIWI FRUITS	77.6					77.6			7.8		
PLUMS	39.1					39.1	37.6	122.8	4.9	4.8	14.7
CHERRIES	4.5		33.3			37.8	27.8	17.9	7.6	5.6	3.6
NOT DEF GRAPE	984.9	714.2	113.9	71.1	81.5	1,965.6	538.9	91.4	239.6	79.5	11.1
R. GLOBE	531.2		246.5	33.5		811.1	1,122.1	990.3	108.1	136.8	120.8
RY. GALA	298.7		176.9	117.3	101.5	694.4	82.6	14.3	36.8	4.3	0.8
CRIMSON	300.2	320.6			66.9	687.7	851.4	710.2	98.0	100.1	82.1
GRANNIES	622.6			41.0		663.5	225.7	214.4	36.3	12.3	11.5
NOT DEF APPLE	78.7		391.0	120.1	21.4	611.2	1,524.9	180.1	31.3	83.6	9.6
NOT DEF PEAR	443.6			153.0		596.7	307.9	25.0	46.1	22.4	1.7
THOMPSON	294.1	30.1	50.2		167.3	541.7	846.1	1,159.8	71.0	109.8	150.3
RED CHIEF	284.2			40.2		324.4		216.5	17.5		11.3
HAYWARD	323.2					323.2	669.4	458.4	32.3	66.9	45.8
COSCIA	254.4					254.4	173.6	127.7	50.0	33.6	25.3
FUJI	20.6		219.8			240.4	222.1	557.6	12.0	12.8	27.9
NOT DEF KIWI	213.3					213.3	24.0		21.3	2.4	
LINERS	4,855.7	994.9	1,236.1	614.3	139.6	7,840.7	6,289.1	5,918.7	773.1	646.9	608.8
CHARTERS	500.7	243.3			393.4	1,137.4	1,372.0	962.3	132.3	153.7	115.0
AIR FREIGHT	4.5		33.3			37.8	27.8	24.4	7.6	5.6	4.5
TOTAL TONS	2012-13	5,360.9	1,238.2	1,269.4	614.3	533.0	9,015.8				
	2011-12	4,158.0	1,454.3	1,209.7	714.5	19.3	7,688.8				
	2010-11	3,301.5	2,040.9	847.7	526.5	87.2		6,905.5			
TOTAL TH.CASES	2012-13	571.3	150.4	98.4	36.2	56.6			913.0		
	2011-12	494.9	164.7	94.9	43.6	1.0			806.2		
	2010-11	357.1	249.2	77.7	31.5	5.2				728.3	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	GRAPE	APPLE	PEAR	KIWIS	B. KIWI	NOT DEF	R. GLOBE	RY. GALA	CRIMSON	GRANNIES	TOTAL
Verdi Import B.V.	EUR	762.4	698.2	132.4	63.0		119.8	247.3	21.4	180.9	379.2	1,660.6
To Order	EUR	709.8	82.0	288.0	213.3	77.6	623.8	33.5	17.9	14.0		1,390.2
Anton Dürbeck GmbH	EUR	633.5	318.5				172.5	180.1	156.4	118.5	141.5	952.0
Griffin & Brand Ltd.	EUR	772.2					361.1			212.3		772.2
Agricola Gloria Due S.R.L.	EUR	98.7	161.1	217.2	94.2		33.4	57.7			61.8	590.7
To Order	FAR	58.1	370.4				58.1					428.5
Oregon Foods S.A.C.	LAT		161.2	153.0					39.1		21.4	314.3
F Lli Isella	EUR	33.5	137.0	87.3			16.7				40.0	257.8
Central Fruit BVBA	EUR	249.7					233.0					249.7
Capespan North America Llc	NAM	212.3					48.0			33.5		212.3
Grapes Direct Limited	EUR	188.3					88.6			95.1		188.3
Z&C Fruit Trading Co Ltd	FAR		156.4									156.4
Battaglio S.R.L.	EUR			13.4	119.0							132.4
Frutera Don Marcos Frudonmar S.A.	LAT	104.6	19.6				71.1	33.5	19.6			124.1
Shenzhen City Trading Company	FAR	118.8						118.8				118.8
Dayka & Hackett LLC	NAM	99.4					16.7			16.7		99.4
Foshan Yongshunyi Import & Export	FAR		97.7						97.7			97.7
Nathel International, Inc.	NAM	81.7					16.7					81.7
Sociedad Sofruver S.A.	LAT		78.2						19.6			78.2
Chenail Fruits et Legumes	NAM	16.7	58.7						58.7	16.7		75.4
Shanghai New Long March Intl Trade Co., Ltd.	FAR		58.7						58.7			67.0
Algoma Orchards Ltd.	NAM		64.2						42.8			64.2
Wih Marketing Co., Ltd.	FAR		61.7									61.7
Ten International, Inc.	FAR		60.1									60.1
Others		347.5	261.5	101.2	47.0		105.9	140.3	162.7		19.6	782.2
TOTAL TONS	2012/2013		4,487.2	2,845.1	992.7	536.4	77.6	1,965.6	811.1	694.4	663.5	9,015.8
	2011/2012		4,223.9	2,121.4	584.8	693.4		538.9	1,122.1	82.6	851.4	7,688.8
	2010/2011		4,167.6	1,654.8	484.0	458.4		91.4	990.3	14.3	710.2	6,905.5
TOTAL TH.CASES	2012/2013		575.7	150.6	112.8	53.6	7.8	239.6	108.1	36.8	98.0	913.0
	2011/2012		546.4	116.3	63.7	69.3		79.5	136.8	4.3	100.1	806.2
	2010/2011		531.5	86.6	46.1	45.8		11.1	120.8	0.8	82.1	728.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE			FAR EAST	MIDDLE EAST	NORTH AMERIC	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	RUS	CONT	UK					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	105.3	2,153.8	21.2	2,067.3	664.8	21.2	19.8	5,053.2	5,720.0	3,258.3	278.6	311.1	176.6
TABLE GRAPES		930.4	207.1	741.6				1,879.1	2,758.4	2,339.0	248.1	368.4	292.8
PLUMS		260.8		660.7				921.5	687.0	1,068.0	123.2	108.8	161.2
PEARS		477.5						477.5	58.4	118.5	28.2	5.6	8.8
KIWIFRUIT		211.2						211.2	801.8	168.0	21.6	87.4	16.8
CHERRIES	3.2	27.1		160.4				190.7	171.1	114.5	39.0	33.8	22.9
NASHI PEARS				102.4				102.4	30.1	57.0	25.6	7.5	14.2
POMME GRANATES		57.6						57.6	92.7	53.0	14.4	23.2	13.2
NECTARINES						2.2		2.2	16.2	51.1	0.3	2.1	8.7
PEACHES				0.4				0.4	5.5	5.2	0.1	1.5	1.4
RY. GALA APPLE	52.4	758.4		185.1	527.9	21.2	19.8	1,564.7	1,917.8	793.3	85.5	101.3	41.8
RED CHIEF APPLE	10.1	575.2		529.5	136.9			1,251.6	1,164.3	631.3	66.0	59.7	32.9
R. GLOBE GRAPE		547.2		298.6				845.8	1,321.3	1,570.2	103.0	166.9	191.5
FUJI APPLE	8.8			691.7				700.5	216.2	120.4	36.2	11.5	6.2
RAKU APPLE				609.9				609.9	175.0		34.5	11.9	
CRIMSON GRAPE		216.9	207.1	104.6				528.6	305.4	191.1	79.9	42.1	25.7
PACKHAMS PEAR		451.3						451.3	23.0	85.2	25.1	1.3	4.7
PINK L. APPLE		405.9						405.9	425.2	140.7	26.2	28.8	11.3
GRANNIES APPLE	22.8	337.7		19.6				380.1	377.1	702.0	21.0	20.0	38.1
THOMPSON GRAPE		166.3		150.5				316.8	821.5	374.0	42.2	111.8	48.5
ANGELENO PLUM		139.6		162.0				301.6	263.6	245.6	45.9	41.0	28.8
AUT. RY. GRAPE				187.8				187.8	151.4	105.6	22.9	18.5	12.9
BONIE PLUM		26.8		142.6				169.4	101.0	175.4	21.2	16.1	22.2
LINERS	105.3	4,091.3	228.2	3,674.3	664.8	21.2	19.8	8,804.8	10,336.6	5,280.1	762.6	944.4	469.6
AIR FREIGHT CHARTERS	3.2	27.1		58.6		2.2		91.0	42.2	38.6	16.5	8.9	8.6
TOTAL TONS	2012-13	108.4	4,118.4	228.2	3,732.9	664.8	23.4	19.8	8,895.8				
TOTAL TONS	2011-12	210.6	3,931.2	361.0	3,808.1	2,138.5			10,449				
TOTAL TONS	2010-11		3,227.5	182.1	2,681.1	1,110.0	14.2	19.6		7,234.4			
TOTAL TH.CASES	2012-13	6.5	369.5	31.0	334.5	35.0	1.5	1.0			779.1		
TOTAL TH.CASES	2011-12	16.2	428.4	50.5	327.4	139.5					962.0		
TOTAL TH.CASES	2010-11		368.2	10.1	275.4	60.9	1.8	1.0					717.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	GRAPE	PLUM	PEAR	KIWIS	RY. GALA	RED CHIEF	R. GLOBE	FUJI	RAKU	TOTAL	
Beva Fruits	EUR	685.1	225.8	29.4	276.5	48.0	338.5	198.9	129.1			1,281.3	
Pulp Fruit S.A.S	EUR	376.6	199.8		19.7	24.0	209.3	103.8	161.2			623.6	
Pomina Enterprise Co., Ltd.	FAR	449.3		43.2			54.9			166.8	217.6	596.2	
Aartsenfruit Breda B.V.	EUR	389.1	44.2	14.7		24.0	83.3	104.5				515.2	
Fruchthansa GmbH	EUR	159.4	60.2	216.6			63.4		17.7			436.2	
Huitong Economic Trade	FAR	19.6		361.2			19.6					415.0	
To Order	EUR	231.3	53.1			115.2		83.5	53.1			414.1	
Consorfruit Polska Sp z.o.o.	EUR		316.3						186.1			316.3	
Shinsegae Food Co.	FAR		315.5						116.5			315.5	
Fresh Fruits Company Ltd.	MID	273.8					136.9	136.9				273.8	
Fresh Fruit Co.	MID	273.7					273.7					273.7	
Kingo Fruits Co., Ltd.	FAR	244.7								161.7	76.2	269.2	
To Order	FAR	229.3	17.7				53.3		17.7	104.0	71.9	247.0	
Aayush Impex	FAR	242.8						242.8				242.8	
Wih Marketing Co., Ltd.	FAR	219.3								80.1	134.4	219.7	
JLM Produce Ltd.	EUR	21.2	182.1									203.2	
Spreafico Francesco e F.lli Spa.	EUR	84.3			92.2			42.1				176.5	
Adani Agrifresh Limited	FAR	176.2						176.2				176.2	
Fullbloom Intl Limited	FAR	164.5								100.8	56.5	167.1	
Shenzhen Jietongfa Shiyi Ltd.	FAR	19.6	37.4	108.0			19.6		18.7			164.9	
Ten International, Inc.	FAR	114.3								77.9	34.0	137.5	
Shanghai Oheng Imp. & Exp. Co Lt	FAR		129.9						48.6			129.9	
Fresh Fruit Com. General Trad.	MID	117.3					117.3					117.3	
Guangzhou City Shengfu Trading	FAR		112.2						79.5			112.2	
Others		561.8	184.9	148.3	89.2		195.1	162.8	17.7	9.1	19.2	1,071.3	
TOTAL TONS	2012/2013		5,053.2	1,879.1	921.5	477.5	211.2	1,564.7	1,251.6	845.8	700.5	609.9	8,895.8
TOTAL TONS	2011/2012		5,720.0	2,758.4	687.0	58.4	801.8	1,917.8	1,164.3	1,321.3	216.2	175.0	10,449
TOTAL TONS	2010/2011		3,258.3	2,339.0	1,068.0	118.5	168.0	793.3	631.3	1,570.2	120.4		7,234.4
TOTAL TH.CASES	2012/2013		278.6	248.1	123.2	28.2	21.6	85.5	66.0	103.0	36.2	34.5	779.1
TOTAL TH.CASES	2011/2012		311.1	368.4	108.8	5.6	87.4	101.3	59.7	166.9	11.5	11.9	962.0
TOTAL TH.CASES	2010/2011		176.6	292.8	161.2	8.8	16.8	41.8	32.9	191.5	6.2		717.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA		LATIN AMERIC	EUROPE		TOTAL TONS			TOTAL TH.CASES		
		EAST	WEST		CONT	UK	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	2,448.3	1,841.6	42.2	848.5	153.0	128.3	5,462.0	4,271.8	4,525.6	672.4	533.4	583.6
PLUMS	581.1	422.9	87.6	186.7	248.2	374.5	1,901.0	1,493.6	1,477.1	243.9	197.5	217.0
NECTARINES	87.0	425.8	55.1	68.5	133.6	5.6	775.6	876.5	921.3	103.7	119.2	138.5
PEACHES		189.0	35.0	116.5	15.2		355.7	359.7	399.7	44.2	47.2	54.1
KIWIFRUIT				139.2	14.9	5.6	159.7	358.2	316.5	16.0	35.8	31.6
CHERRIES	37.3	6.8	1.7		12.3		58.1	130.4	275.6	14.0	30.6	60.2
APRICOTS		24.0		1.4	5.6		31.1	2.0	19.1	6.0	0.5	4.6
BLUEBERRIES	0.5	5.4	3.9		2.2		12.0			6.2		
PLUMCOTS									15.4			1.9
CRIMSON GRAPE	710.8	1,065.2	15.7	24.2		115.9	1,931.7	1,632.1	1,714.9	235.6	199.5	214.3
THOMPSON GRAPE	381.6	440.7	26.5	582.1	100.1		1,531.1	1,194.0	1,533.6	192.4	153.6	206.0
R. GLOBE GRAPE	1,033.0			181.5	24.7		1,239.3	951.4	852.7	150.8	119.3	109.0
ANGELENO PLUM	311.6	49.8	5.5	125.9	22.3	285.2	800.3	480.6	558.6	90.1	58.8	80.5
AUT. RY. GRAPE	322.8	184.7		22.1		12.5	542.2	375.1	264.2	64.6	45.7	32.1
LARRY ANN GRAPE	107.4	105.0	21.5	22.4	53.3	30.4	340.0	306.4	303.0	45.3	39.1	42.7
HAYWARD KIWIS				139.2	14.9	5.6	159.7	346.2	294.9	16.0	34.6	29.5
VENUS NECTARIN	21.5	64.5	0.9	0.07	61.0		147.9	203.1	173.3	23.6	30.3	35.2
RB. DIAM. NECTARIN		87.1	4.2	22.7	18.3		132.3	129.7	149.5	16.8	17.7	21.3
FORTUNE PLUM	21.4	85.4		6.0	14.4		127.2	98.6	85.9	16.7	12.4	11.3
RICH LADY PEACH		51.0	1.1	65.4			117.6	181.5	151.8	13.6	21.3	19.5
SM. FIRE NECTARIN		67.3	29.8		17.4		114.5	92.8	84.6	15.1	13.9	11.9
E RICH PEACH		90.1	8.9	10.2			109.2	59.3	117.6	13.0	7.0	15.3
LINERS	3,142.1			928.8	497.1	489.5	5,057.5	3,539.5	3,436.4	640.1	461.2	452.2
CHARTERS		2,902.2	220.0		39.2	18.9	3,180.3	3,203.7	3,448.4	392.6	400.3	496.3
LAND FREIGHT				430.6			430.6	641.9	933.6	48.6	74.2	109.2
AIR FREIGHT	12.0	13.4	5.6	1.4	48.7	5.6	86.7	107.2	131.9	25.0	28.5	34.0
TOTAL TONS	2012-13	3,154.2	2,915.6	225.6	1,360.8	585.0	514.0	8,755.1				
	2011-12	1,713.9	2,776.3	484.0	1,183.7	964.5	369.8		7,492.3			
	2010-11	1,905.4	2,697.8	1,111.8	1,194.6	1,575.5	465.3			7,950.4		
TOTAL TH.CASES	2012-13	378.9	360.6	29.3	156.2	122.5	58.8			1,106.3		
	2011-12	207.6	341.5	61.0	138.4	172.9	42.8				964.3	
	2010-11	235.5	337.5	14.7	140.0	296.6	67.4					1,091.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	PLUM	NECTARIN	PEACH	KIWIS	CRIMSON	THOMPSON	R. GLOBE	ANGELENO	AUT. RY.	TOTAL	
Giumarra International Marketing	NAM	1,288.2	28.6	41.4	8.3		752.9	319.4		10.9	122.0	1,366.4	
Giumarra Bros Fruit Co., Inc.	NAM	473.9	150.2	140.5	69.0		242.2	128.9		5.8	45.6	857.8	
LordMayor S.A. de C.V.	LAT	559.8			21.6			526.6				581.4	
Dae Wang G & T	FAR	365.0					210.1	29.1	125.9			365.0	
To Order	FAR	356.9					164.6	6.1	130.4		55.8	356.9	
Shanghai New Long March Intl Trade Co., Ltd.	FAR	37.4	279.5						28.0	95.7	9.3	350.1	
Shenzhen City Trading Company	FAR	306.8	43.1				9.9		215.0	21.5	81.9	349.9	
Fru Veg Marketing Inc.	NAM	27.7	108.4	102.0	57.9		24.5	3.1		24.8		299.9	
R.J.U. Com. Benef. de Frutas y Verduras Ltda.	LAT	81.5	75.3		38.5	100.9		9.2	54.5	64.3	17.7	296.2	
Imex Agro Inc.	NAM	31.5	120.7	91.0	31.4		31.5					274.6	
Global Trading Co.,Ltd	FAR	274.5					88.6	76.3	109.7			274.5	
Shanghai Oheng Imp. & Exp. Co Lt	FAR	224.4	21.6				7.5		205.7	21.6	11.2	246.0	
Caposud SARL	EUR	60.4	105.9	39.3	5.1			42.1		21.4		223.0	
Jacques Mayol S.A.	EUR	51.9	106.1	46.0	7.6			39.3	2.7	0.9		214.3	
Jupiter Marketing Ltd.	EUR	128.3	70.2							44.4	12.5	204.2	
World Marketing Inc.	FAR	184.0				5.6	115.9					184.0	
Shenzhen Rong Xin Fu Tong Trad	FAR	114.8	64.8				74.4	109.7				179.6	
International Produce Ltd.	EUR		161.2	5.6						117.1		166.7	
Rio Vista Limitada	NAM		65.7	51.0	26.7					4.7		145.0	
Provincial Fruit Co Ltd - Burnac Produce Ltd.	NAM	15.7	35.2	53.7	28.8				15.7	9.1		135.1	
KPC Inc.	FAR	122.1					70.9	15.8	35.4			122.1	
Fuh Uei Trading Co.Ltd.	FAR		64.8	43.2						43.2		108.0	
Cia. Fru & Ver Madrid	EUR	14.2	35.2	43.1	2.0	4.5			14.2			101.2	
Vanguard International	FAR	66.9	21.6					29.5			37.4	88.5	
Others		676.1	342.8	119.1	58.8	48.6	138.8	180.1	221.8	250.0	130.1	1,264.5	
TOTAL TONS	2012/2013		5,462.0	1,901.0	775.6	355.7	159.7	1,931.7	1,531.1	1,239.3	800.3	542.2	8,755.1
	2011/2012		4,271.8	1,493.6	876.5	359.7	358.2	1,632.1	1,194.0	951.4	480.6	375.1	7,492.3
	2010/2011		4,525.6	1,477.1	921.3	399.7	316.5	1,714.9	1,533.6	852.7	558.6	264.2	7,950.4
TOTAL TH.CASES	2012/2013		672.4	243.9	103.7	44.2	16.0	235.6	192.4	150.8	90.1	64.6	1,106.3
	2011/2012		533.4	197.5	119.2	47.2	35.8	199.5	153.6	119.3	58.8	45.7	964.3
	2010/2011		583.6	217.0	138.5	54.1	31.6	214.3	206.0	109.0	80.5	32.1	1,091.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		LATIN AMERIC	EUROPE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	2,225.1	1,576.5	124.7	17.7	3,944.0	3,929.5	4,827.2	464.0	480.8	587.2
APPLES	1,681.3		635.9		2,317.1	2,094.1	948.2	125.8	116.3	51.0
NASHI PEARS	218.9	202.9	37.0		458.8	346.0	702.4	108.0	76.9	163.5
PEACHES	130.5	77.0	192.2		399.7	480.3	505.7	49.5	59.9	65.6
CLEMENTINES	280.0	23.5			303.4	141.2	21.6	18.8	9.1	1.4
PLUMS	89.7	141.4	50.0		281.0	285.1	200.9	36.8	34.7	27.0
NECTARINES	156.5	19.4	105.1		281.0	408.8	526.6	33.8	46.6	61.0
KIWIFRUIT	86.4	151.2			237.6	48.0		26.4	4.8	
PEARS	121.0	27.4	69.1		217.4	610.6	0.9	13.9	35.0	0.1
CHERRIES	51.1	34.5			85.6	126.2	65.3	17.1	17.1	13.1
RY. GALA APPLE	1,251.7		616.3		1,868.0	1,527.6	468.5	101.1	84.1	24.5
FLAME SDL GRAPE	716.1	504.2			1,220.3	1,414.9	1,395.3	146.9	173.6	170.1
CRIMSON GRAPE	640.0	273.4	17.3		930.7	1,272.0	1,492.7	113.5	154.2	180.7
THOMPSON GRAPE	286.9	410.1	18.9		715.9	249.2	429.9	71.6	30.4	52.4
LADY ROS. GRAPE	285.8	166.1			451.9	280.1	397.5	55.1	34.5	48.5
CLEMENUL. CLEMENT	280.0	23.5			303.4	141.2	21.6	18.8	9.1	1.4
BLACK SDL GRAPE	123.6	146.4			270.0	151.5	151.8	33.5	18.5	18.5
C. PINK APPLE	253.4				253.4	262.0	355.4	14.1	14.9	19.7
SHINKO NASHI	151.6	65.4	20.6		237.6	154.4	345.6	55.7	31.3	77.6
HOSUI NASHI	63.8	120.3	12.8		196.9	181.6	246.7	46.7	43.1	58.5
GRANNIES APPLE	137.1		19.6		156.6	13.2	104.4	8.6	0.7	5.7
BOSC PEAR	121.0		23.0		144.0	233.9		8.0	13.0	
NOT DEF. KIWI	64.8	64.8			129.6			14.4		
CHARTERS	2,478.6	1,740.1			4,218.8	4,538.2	6,094.5	509.7	585.8	804.6
LINERS	2,476.7	535.3	1,130.3	38.8	4,181.1	3,904.3	1,769.0	371.5	298.0	169.5
AIR FREIGHT	178.2	46.0			224.2	70.3	65.0	34.8	11.1	14.3
LAND FREIGHT			84.4		84.4	250.9	84.4	9.8	29.7	9.2
TOTAL TONS	2012-13	5,133.5	2,321.4	1,214.7	38.8	8,708.4				
	2011-12	4,048.5	2,324.2	2,391.1		8,763.8				
	2010-11	3,943.8	3,414.9	654.1			8,012.8			
TOTAL TH.CASES	2012-13	525.5	296.9	97.1	6.2			925.7		
	2011-12	457.4	295.6	171.6				924.5		
	2010-11	498.0	456.3	43.4					997.6	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	APPLE	NASHI	PEACH	CLEMENT	RY. GALA	FLAME SDL	CRIMSON	THOMPSON	LADY ROS.	TOTAL
Rio Vista Limitada	NAM	1,412.8	993.9	119.9	63.4		729.4	438.1	246.6	391.2	166.1	2,972.6
LGS Specialty Sales Ltd	NAM	1,067.8	105.0	49.2		209.6	42.5	399.1	317.2	90.5	152.7	1,585.8
Jac Vandenberg, Inc.	NAM	523.5	82.1	77.1		93.9	41.4	68.5	181.8	89.0	83.4	816.3
H. E. Butt Grocery Company	NAM	95.3	310.4		52.3		248.5	31.5	22.0	30.7	10.2	621.5
Importenix Ltda.	LAT		311.4	37.0			291.9					413.2
Giumarra Bros Fruit Co., Inc.	NAM	342.2						206.8	36.2	37.8	30.7	342.2
Bengard Marketing	NAM	163.7		96.3	11.6			66.1	26.8	18.9		330.8
Giumarra International Marketing	NAM	196.4						10.2	82.7	38.9	8.7	196.4
Contel Fresh, Inc.	NAM				80.2							180.5
Western Fresh Marketing Inc.	NAM			79.3								175.3
Frutera del Litoral Colombia	LAT		120.1				120.1					163.3
Com. Internacional Freshnatural	LAT		41.2				41.2					110.3
Frutas Monica	LAT				106.9							106.9
Frusol International, Inc.	NAM		105.2				105.2					105.2
Fruta Internacional S.A.	LAT	51.5	41.7				41.7					93.9
Bar Imex International	NAM		84.7				84.7					84.7
Copsul Imp. e Exp. Ltda.	LAT	18.9			21.2				17.3			65.5
Agrovich. S. de R.L. de C.V	LAT				64.1							64.1
To Order	NAM											43.2
Import. de Frutas de Honduras S.R.L.	LAT		41.4				41.4					41.4
Greentropic CI S.A.	LAT		39.1				39.1					39.1
Frutera del Litoral Cia. Ltda.	LAT	17.7	20.4				20.4					38.1
Frutart Com. Productos Agrícolas	LAT											21.6
ASF Holland B.V.	EUR											21.1
Others		54.3	20.6				20.6			18.9		75.4
TOTAL TONS	2012/2013	3,944.0	2,317.1	458.8	399.7	303.4	1,868.0	1,220.3	930.7	715.9	451.9	8,708.4
	2011/2012	3,929.5	2,094.1	346.0	480.3	141.2	1,527.6	1,414.9	1,272.0	249.2	280.1	8,763.8
	2010/2011	4,827.2	948.2	702.4	505.7	21.6	468.5	1,395.3	1,492.7	429.9	397.5	8,012.8
TOTAL TH.CASES	2012/2013	464.0	125.8	108.0	49.5	18.8	101.1	146.9	113.5	71.6	55.1	925.7
	2011/2012	480.8	116.3	76.9	59.9	9.1	84.1	173.6	154.2	30.4	34.5	924.5
	2010/2011	587.2	51.0	163.5	65.6	1.4	24.5	170.1	180.7	52.4	48.5	997.6

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	LATIN AMERIC	EUROPE		TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST			CONT	UK	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,221.7	3,747.5	1,327.2	1,156.4	547.8	233.1	8,233.6	9,024.5	9,903.0	1,037.0	1,116.0	1,229.8
WALNUTS					84.9		84.9	16.0		5.4	1.6	
NECTARINES	53.9	18.7					72.6	20.3	13.0	9.6	3.1	2.1
ORANGES	18.9	48.0					66.9	21.9	32.0	4.5	1.5	2.1
PEACHES	8.5	25.3					33.8	22.3	29.8	4.3	3.2	5.0
CHERRIES		1.3					1.3	2.7	3.6	0.3	0.5	0.7
KIWIFRUIT								36.3	70.9		4.1	7.9
CLEMENTINES								12.3	11.7		0.8	0.8
BLUEBERRIES								0.4			0.2	
THOMPSON GRAPE	309.6	896.6	493.2	236.5	268.5	113.5	2,318.0	2,102.7	2,692.9	303.6	274.0	348.5
FLAME SDL GRAPE	275.6	848.6	34.5		31.1	15.0	1,204.9	2,237.9	2,240.5	152.7	275.3	278.7
R. GLOBE GRAPE		38.1	194.4	796.1	152.6		1,181.2	1,250.5	1,336.9	133.4	143.4	157.4
CRIMSON GRAPE	197.2	520.9	194.1	40.1	83.3	57.1	1,092.6	1,209.5	1,349.5	141.8	152.5	166.7
QU. RED GRAPE	226.0	663.4	164.8	23.6	0.5		1,078.3	904.2	1,120.9	131.2	110.2	135.5
AUT. RY. GRAPE	57.5	245.2	161.6	33.3		22.7	520.2	450.4	419.4	69.3	55.1	50.0
MUSC. SDL GRAPE	46.4	125.4	27.8	3.1			202.8	158.3	92.0	25.2	19.5	11.2
NOT DEF GRAPE	18.1	94.1	52.4	15.7		14.7	195.1	170.4	53.7	24.7	19.2	6.5
BLACK SDL GRAPE	34.6	151.1		7.1			192.9	38.7	38.8	23.8	4.0	4.6
RUBY SDL GRAPE	31.5	77.2		0.8			109.5	184.6	280.8	13.2	21.9	34.2
SUGRAONE GRAPE	11.0	56.8				7.9	85.7	100.1	194.7	11.5	13.8	25.5
SERR C.C. WALNUT					60.1		60.1			4.4		
E. JUAN NECTARIN	31.1	17.2					48.3	9.0	12.4	6.3	1.4	2.0
CHARTERS	1,268.3	3,775.5			147.9	64.2	5,255.9	6,897.3	7,501.3	654.8	859.5	933.1
LINERS	34.7	64.1	1,323.4	968.5	484.7	168.9	3,044.2	2,187.4	2,402.2	382.6	262.5	295.5
LAND FREIGHT				187.9			187.9	61.8	117.3	22.9	7.5	14.3
AIR FREIGHT		1.3	3.8				5.1	10.0	43.1	0.7	1.4	5.4
TOTAL TONS	2012-13	1,303.0	3,840.8	1,327.2	1,156.4	632.6	233.1	8,493.1				
	2011-12	1,802.1	4,564.2	956.1	859.5	640.7	304.3		9,156.5			
	2010-11	2,058.0	5,415.3	561.5	931.1	721.9	342.3			10,064		
TOTAL TH.CASES	2012-13	158.5	467.9	166.4	130.3	97.2	40.7			1,061.0		
	2011-12	218.4	554.7	118.1	93.7	103.2	38.8				1,131.0	
	2010-11	248.3	655.6	69.9	105.6	122.2	42.7					1,248.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	WALNUT	NECTARIN	ORANGE	PEACH	THOMPSON	FLAME SDL	R. GLOBE	CRIMSON	QU. RED	TOTAL	
Jac Vandenberg, Inc.	NAM	2,363.4		26.5	18.9		454.8	588.8	16.5	397.8	436.4	2,408.7	
The Oppenheimer Group	NAM	1,813.4		46.2	24.0	33.8	520.8	424.8		220.3	336.5	1,918.6	
Dayka & Hackett LLC	NAM	743.2					223.2	102.7	21.5	99.9	114.1	743.2	
Basesurcorp S.A.	LAT	383.1					87.4		285.7	0.5	1.6	383.1	
Lotte Trading Co. Ltd.	FAR	358.4					229.3		3.5	61.7	59.9	358.4	
Spreafico Francesco e F.lli Spa.	EUR	299.8	33.6				139.0		150.0	1.7		333.4	
Grapes Direct Limited	EUR	233.1					113.5	15.0		57.1		233.1	
SFH Rotterdam B.V.	EUR	222.1	8.3				104.3	31.1	2.7	81.6	0.5	230.3	
Shenzhen City Trading Company	FAR	183.1							121.0	3.0		183.1	
Fruta Internacional S.A.	LAT	170.6							154.2	7.4		170.6	
Grupo Dispersa, S.A.	LAT	164.5					22.8		91.8	16.1	15.7	164.5	
Meika Corporation	FAR	133.4					32.7			47.4	0.8	133.4	
Kifrut Comercio de Frutas Ltda.	LAT	119.4					69.3		43.0	7.1		119.4	
Gs Global Corp	FAR	119.1					59.0			11.5		119.1	
Import. de Frutas de Honduras S.R.L.	LAT	115.0					3.1		110.3			115.0	
New Japan Produce Co Ltd	FAR	107.0					69.9				33.3	107.0	
Import de Frutas S.A. de C.V.	LAT	103.1					8.7		66.9	0.8	6.3	103.1	
Importadora Rioja Ltda.	LAT	84.3					45.2		27.7	8.2		84.3	
To Order	FAR	81.2					36.8			31.2	13.3	81.2	
Sooil Commerce & Transport, Inc.	FAR	70.0					8.9	16.8			44.3	70.0	
Royal Company Ltda.	FAR	69.8					4.4		25.6	2.7	13.3	69.8	
Shenzhen Hengquanli Imp. Exp.	FAR	57.0							20.4			57.0	
To Order	EUR		43.0									43.0	
E Mart Co Ltd.	FAR	34.8					34.8					34.8	
Others		204.7			24.0		50.1	25.6	40.2	36.6	2.4	228.7	
TOTAL TONS	2012/2013		8,233.6	84.9	72.6	66.9	33.8	2,318.0	1,204.9	1,181.2	1,092.6	1,078.3	8,493.1
	2011/2012		9,024.5	16.0	20.3	21.9	22.3	2,102.7	2,237.9	1,250.5	1,209.5	904.2	9,156.5
	2010/2011		9,903.0		13.0	32.0	29.8	2,692.9	2,240.5	1,336.9	1,349.5	1,120.9	10,064
TOTAL TH.CASES	2012/2013		1,037.0	5.4	9.6	4.5	4.3	303.6	152.7	133.4	141.8	131.2	1,061.0
	2011/2012		1,116.0	1.6	3.1	1.5	3.2	274.0	275.3	143.4	152.5	110.2	1,131.0
	2010/2011		1,229.8		2.1	2.1	5.0	348.5	278.7	157.4	166.7	135.5	1,248.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	EUROPE		LATIN	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	EAST	CONT	UK	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	768.6	3,895.0	1,803.1	612.4	783.4	266.8	37.4	8,166.7	7,949.6	8,585.5	1,011.7	1,009.3	1,073.3
KIWIFRUIT			72.0	96.0				168.0	321.3	210.5	16.8	32.1	21.0
CHERRIES			49.2					49.2	51.9		9.4	10.4	
APPLES									152.7	336.4		9.5	21.0
THOMPSON GRAPE	186.2	1,245.0	241.8	159.8	52.8	42.2		1,927.7	1,355.1	2,523.6	238.0	172.4	318.4
R. GLOBE GRAPE		57.7	874.6	208.4		170.4	1.9	1,313.0	1,269.1	1,180.2	160.1	154.8	142.8
CRIMSON GRAPE	29.9	333.1	152.4	176.7	470.3		16.8	1,179.3	1,042.7	1,115.2	146.5	132.4	138.8
NOT DEF GRAPE	0.6	344.4	269.1	16.9	55.4	54.1	18.7	759.3	1,040.4	473.3	98.5	131.3	61.1
M. BEAUT GRAPE	32.8	317.8	197.0	8.0	171.3			726.9	149.6	113.9	92.9	28.3	16.2
SUGRAONE GRAPE	230.3	407.6		22.3	17.7			678.0	1,421.7	1,519.0	82.9	178.5	188.7
FLAME SDL GRAPE	131.4	531.5						662.9	778.1	753.6	80.6	95.7	91.3
BLACK SDL GRAPE	92.9	240.2						333.1	272.4	385.1	41.0	33.2	46.9
SUGRATH. GRAPE		204.8	37.4		15.8			258.0	436.5	426.6	31.2	60.3	54.0
Q. ROSE GRAPE		113.0						113.0	113.8	22.4	13.8	13.9	2.7
HAYWARD KIWIS			55.2	48.0				103.2	321.3	210.5	10.3	32.1	21.0
PRN. SEED. GRAPE	29.9	58.3						88.2	47.8		10.8	5.8	
NOT DEF KIWIS			16.8	48.0				64.8			6.5		
CHARTERS	768.6	3,895.0		17.6	37.8			4,719.1	4,746.9	5,282.0	573.7	580.7	649.3
LINERS			1,917.1	690.8	745.5	202.8	37.4	3,593.6	3,705.7	3,850.4	455.0	478.3	466.0
LAND FREIGHT								64.0	22.9		7.8	2.3	
AIR FREIGHT			7.2					7.2	0.03	0.02	1.4	0.004	0.004
TOTAL	2012-13	768.6	3,895.0	1,924.3	708.4	783.4	266.8	37.4	8,383.9				
TONS	2011-12	827.0	3,940.9	2,108.2	734.7	804.3	60.3			8,475.5			
	2010-11	955.9	4,224.1	2,214.2	941.9	640.9	119.9				9,132.4		
TOTAL	2012-13	93.7	472.9	236.5	88.5	109.2	32.5	4.6			1,037.9		
TH.CASES	2011-12	100.9	481.8	257.6	94.1	120.0	6.8					1,061.3	
	2010-11	116.8	513.4	265.9	124.6	75.7	14.6						1,115.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	CHERRY	THOMPSON	R. GLOBE	CRIMSON	NOT DEF	M. BEAUT	SUGRAONE	FLAME SDL	TOTAL
Dayka & Hackett LLC	NAM	1,763.0			394.0	10.9	88.3	175.8	303.4	206.1	236.7	1,763.0
Sbrocco International, Inc.	NAM	1,567.7			707.5	28.1	156.9			163.7	219.5	1,567.7
Mack Multiples	EUR	485.4			45.8		354.8		53.1	17.7		485.4
Wal-Mart Stores, Inc.	NAM	456.3			123.8			136.2	47.2	44.6	22.0	456.3
Sun Fresh International LLC	NAM	376.9			78.4		41.9			135.4	76.3	376.9
All Fresh Produce	NAM	318.9			100.9		29.9			88.2	52.0	318.9
Vanguard International	FAR	291.2			104.5	104.7	61.4	18.7				291.2
SFI Rotterdam B.V.	EUR	251.8	24.0		123.0	63.9	44.7			17.7		275.8
To Order	FAR	202.6	72.0		17.7	110.3	37.2	37.4				274.6
Verdi Import B.V.	EUR	249.9	24.0		19.1	80.0	116.3	16.9				273.9
Knc Fresh Fruits Inc.	FAR	236.1			31.9	105.5	53.8	37.4				236.1
Shanghai Oheng Imp. & Exp. Co Lt	FAR	187.0				115.9		57.0	14.0			187.0
Santa Elena Direct UK	EUR	127.0						30.6	91.7	4.6		127.0
Ch Robinson Worldwide Inc.	NAM	114.9			26.6		27.2	18.1			43.0	114.9
Shanghai New Long March Intl Trade Co., Ltd.	FAR	112.2				10.3			74.8			112.2
Santa Elena Direct UK.	FAR	107.3							89.5			107.3
Secchi Agricola Imp. e Exp. Ltda.	LAT	101.4			42.2	59.2						101.4
Guangzhou Collect Lebao Fruit	FAR	74.8						56.1	18.7			94.8
Agrovich. S. de R.L. de C.V	LAT	93.5		20.0				18.7				93.5
New Japan Produce Co Ltd	FAR	93.4					93.4					93.4
Primafruit	EUR	90.4					55.8		32.8			90.4
Beva Fruits	EUR	72.0			17.7	54.3						72.0
Capespan Continent NV	EUR	67.5					67.5					67.5
Itochu Corporation	FAR	56.1				55.2						56.1
Others		669.4	48.0	29.2	94.7	346.6	43.7	156.3	1.6		13.4	746.6
TOTAL	2012/2013		8,166.7	168.0	49.2	1,927.7	1,313.0	1,179.3	759.3	726.9	678.0	8,383.9
TONS	2011/2012		7,949.6	321.3	51.9	1,355.1	1,269.1	1,042.7	1,040.4	149.6	1,421.7	8,475.5
	2010/2011		8,585.5	210.5		2,523.6	1,180.2	1,115.2	473.3	113.9	1,519.0	9,132.4
TOTAL	2012/2013		1,011.7	16.8	9.4	238.0	160.1	146.5	98.5	92.9	80.6	1,037.9
TH.CASES	2011/2012		1,009.3	32.1	10.4	172.4	154.8	132.4	131.3	28.3	178.5	1,061.3
	2010/2011		1,073.3	21.0		318.4	142.8	138.8	61.1	16.2	188.7	1,115.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	EUROPE	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	4,757.1	3,331.7	119.9	64.1	8,272.8	6,472.3	8,114.2	2,547.5	1,796.3	2,480.9
ONEIL BLUEB	4,045.1	2,725.3	31.9	21.8	6,824.0	6,235.5	974.5	2,068.9	186.1	282.1
NOT DEF BLUEB	471.7	351.5			823.2	1,016.8	3,674.2	250.0	294.4	1,103.7
HIGHBUSH BLUEB	21.2	144.7	76.8	28.6	271.2	332.9	332.3	124.1	123.1	132.6
DUKE BLUEB	70.5	78.7			149.2	966.3	900.5	40.2	255.6	228.1
BRIGITT BLUEB	113.1	5.7			118.8	163.9	1,017.1	26.0	40.0	350.1
STAR BLUEB	4.4	19.9		0.9	25.2	130.1	0.1	8.1	36.9	0.03
BRIGHW. BLUEB			11.3	11.3	22.5	166.7	335.4	15.0	53.9	140.3
TIFBLUE BLUEB	13.0				13.0	262.3		6.5	104.6	
JEWELL BLUEB	5.8	4.5		1.5	11.7	3.2		4.7	1.5	
LEGACY BLUEB	6.3	0.7			7.0	2,771.3	865.3	1.4	690.3	240.6
MISTY BLUEB	2.7	0.8			3.5	8.4	2.2	1.8	2.8	0.6
BL. CROP BLUEB	2.2				2.2	9.2	4.8	0.5	2.5	1.1
BERKELEY BLUEB	1.2				1.2	1.2	3.7	0.6	0.4	1.0
LINERS	4,659.5	2,383.9	33.8	11.3	7,088.3	5,230.3	7,208.3	2,161.7	1,447.9	2,199.0
CHARTERS	44.1	559.1			603.2	935.1	644.2	135.9	224.3	160.1
AIR FREIGHT	34.0	388.8	76.8	28.6	528.1	306.9	261.8	217.7	124.1	121.7
LAND FREIGHT	19.6		9.4	24.3	53.2			32.2		
TOTAL	2012-13	4,757.1	3,331.7	119.9	64.1	8,272.8				
TONS	2011-12	3,377.4	3,005.2	89.7		6,472.3				
	2010-11	4,179.3	3,924.5	10.4			8,114.2			
TOTAL	2012-13	1,521.2	904.4	79.1	42.8			2,547.5		
TH.CASES	2011-12	995.0	742.1	59.3				1,796.3		
	2010-11	1,316.6	1,157.4	7.0					2,480.9	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	ONEIL	NOT DEF	HIGHBUSH	DUKE	BRIGITT	STAR	BRIGHW.	TIFBLUE	JEWELL	TOTAL
Berry Fresh Produce LLC	NAM	6,172.9	5,259.8	613.3	39.0	104.6	118.8	5.3		13.0	6.0	6,172.9
Sunny Ridge Berry Farm, Inc	NAM	1,160.5	951.4	60.6	85.3	40.9		19.0			3.4	1,160.5
Wal-Mart Stores, Inc.	NAM	281.4	231.6	49.8								281.4
Fred Meyer Inc.	NAM	248.1	156.0	92.2								248.1
To Order	NAM	150.8	150.8									150.8
Loblaws Companies East Prod.	NAM	75.1	20.8	7.3	41.6	3.7					0.8	75.1
Calfruits Co.Ltda.	FAR	61.8	28.3		22.3				11.3			61.8
Nihon Farm Corporation	FAR	34.1			34.1							34.1
Garden Frutta S.R.L.	EUR	27.9	21.8		3.6			0.9			1.5	27.9
Fresh Freight B.V.	EUR	21.4			21.4							21.4
Freshmart Singapore Pte. Ltd.	FAR	19.4			19.4							19.4
Varekamp Coldstores	EUR	11.3							11.3			11.3
Fresh Fruits Co. Ltd.	EUR	3.6			3.6							3.6
Califrut S.A. De CV	FAR	3.6	3.6									3.6
Japan Fraise Co. Ltd.	FAR	0.6			0.6							0.6
Jinwon Trading Co., Ltd.	FAR	0.4			0.4							0.4
TOTAL	2012/2013	8,272.8	6,824.0	823.2	271.2	149.2	118.8	25.2	22.5	13.0	11.7	8,272.8
TONS	2011/2012	6,472.3	6,235.5	1,016.8	332.9	966.3	163.9	130.1	166.7	262.3	3.2	6,472.3
	2010/2011	8,114.2	974.5	3,674.2	332.3	900.5	1,017.1	0.10	335.4			8,114.2
TOTAL	2012/2013	2,547.5	2,068.9	250.0	124.1	40.2	26.0	8.1	15.0	6.5	4.7	2,547.5
TH.CASES	2011/2012	1,796.3	186.1	294.4	123.1	255.6	40.0	36.9	53.9	104.6	1.5	1,796.3
	2010/2011	2,480.9	282.1	1,103.7	132.6	228.1	350.1	0.03	140.3			2,480.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR	LATIN	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS	EAST	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
PEARS	1,052.3	1,494.0	318.6	23.0		299.5		3,187.4	2,757.1		189.6	160.8	
TABLE GRAPES	582.6	473.8	361.5	60.3	186.0	40.4		1,704.6	1,818.0		211.6	232.4	
KIWIFRUIT	174.8	201.9	585.8	22.4	425.6	22.4		1,432.9	1,735.1		144.5	177.1	
ORANGES	96.0	72.0	90.0			264.0	24.0	546.0	96.0	692.3	36.4	6.4	46.2
PLUMS		216.8			182.6			399.4	297.5		47.3	35.1	
APPLES	153.7		17.1			133.8		304.6	305.9		16.4	16.7	
MANDARINES	128.8							128.8	86.4	85.3	10.3	5.8	5.7
AVOCADOS	21.5		66.5					88.0		1,069.4	17.8		122.1
APRICOTS	47.1	22.2	0.7					69.9			11.4		
LEMONS									99.1	49.5		5.8	2.9
S. BARTL. PEAR	497.3	889.2				92.2		1,478.6	1,429.6		82.1	79.4	
HAYWARD KIWIS	174.8	191.0	553.3	22.4	425.6	22.4		1,389.5	1,691.2		140.0	172.6	
PACKHAMS PEAR	324.9	290.3	5.8	23.0		207.4		851.3	487.3		47.3	27.1	
R. GLOBE GRAPE	17.3	35.4	279.8	37.4	186.0	18.7		574.6	492.3		70.1	60.0	
THOMPSON GRAPE	251.0	202.9	69.4			21.7		545.1	552.8		70.5	72.2	
BOSC PEAR	230.2	314.5						544.6	368.6		30.3	20.5	
SUGRAONE GRAPE	163.7	140.6						304.4	275.4		37.1	38.1	
VALENCIA ORANGE	48.0	48.0				168.0		264.0		97.2	17.6		6.5
D'AGEN PLUM		71.5			182.6			254.1	125.3		28.2	13.9	
ABATE FT. PEAR			243.7					243.7	153.6		26.0	15.4	
CRIMSON GRAPE	131.5	94.1	12.3					237.8	454.7		29.0	56.8	
RY. GALA APPLE	61.2		17.1			115.2		193.5	61.5		10.4	3.4	
NAVEL LT. ORANGE	24.0	24.0	48.0			72.0	24.0	192.0	48.0	264.0	12.8	3.2	17.6
LINERS	604.6	810.8	878.4	105.7	794.2	738.4	24.0	3,956.1	4,268.6	1,682.0	352.0	382.5	158.1
CHARTERS	1,611.8	1,668.2	561.1					3,841.1	2,926.3	215.0	322.7	257.4	19.2
LAND FREIGHT	17.4					21.7		39.2	41.3	82.5	5.8	3.0	5.9
AIR FREIGHT	23.0	1.6	0.7					25.2			4.7		
TOTAL TONS	2012-13	2,256.7	2,480.7	1,440.2	105.7	794.2	760.1	24.0	7,861.6				
	2011-12	1,853.7	2,588.4	1,395.5	235.0	735.0	404.5	24.0		7,236.2			
	2010-11	378.3	795.6	413.0			200.6	192.0			1,979.5		
TOTAL TH.CASES	2012-13	182.6	196.8	159.9	10.4	85.5	48.5	1.6			685.3		
	2011-12	162.9	205.8	152.6	16.9	79.5	23.6	1.6				642.9	
	2010-11	27.9	71.0	57.7			13.8	12.8					183.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	PEAR	GRAPE	KIWIS	ORANGE	PLUM	S. BARTL.	HAYWARD	PACKHAMS	R. GLOBE	THOMPSON	TOTAL	
Sierra Produce	NAM	1,292.2	810.8	185.8		105.7	691.1	185.8	323.7	52.7	364.8	2,411.7	
Bengard Marketing	NAM	754.5				111.1	428.5		150.9			877.2	
CMR Group	EUR		41.2	373.3	90.0			373.3		39.4	1.8	566.7	
Nathel International, Inc.	NAM	315.3	56.2		48.0		128.6		140.5		27.9	500.5	
Unifrutti Of America, Inc.	NAM	184.3	160.6				138.2				44.9	403.9	
Nico de Jong B.V.	EUR	122.6	164.8	89.6				89.6	5.8	110.5	42.0	377.0	
Shanghai Oheng Imp. & Exp. Co Lt	FAR		93.5	268.8				268.8		93.5		362.3	
Honey Fruit	LAT	115.2		22.4	24.0			22.4	115.2			219.1	
Guangzhou City Shengfu Trading	FAR		73.8	89.6				89.6		73.8		163.4	
To Order	EUR		60.3	100.5				68.0		37.4		160.8	
Rio Vista Limitada	NAM			109.2	48.0			109.2				157.2	
Hillfresh International B.V.	EUR	46.1	107.8							94.5	13.4	153.9	
Basesurcorp S.A.	LAT	115.2	18.7				69.1		46.1	18.7		152.7	
Huitong Economic Trade	FAR					136.5						136.5	
Fruttital Distribuzione S.R.L.	EUR	78.9		44.8				44.8				123.7	
Greentropic CI S.A.	LAT				120.0							120.0	
Capespan North America LLC	NAM				48.0							112.0	
H. E. Butt Grocery Company	NAM		28.9								16.3	101.7	
Shenzhen Rong Xin Fu Tong Trad	FAR		18.7	67.2				67.2		18.7		85.9	
Unifruttas E.U.A.	LAT	46.1					23.0		23.0			85.0	
Com. Internacional Freshnatural	LAT				72.0							72.0	
Sife Spa.	EUR	71.0										71.0	
Giumarra Bros Fruit Co., Inc.	NAM			70.8				70.8				70.8	
Frucom Hamburg GmbH & Co.	EUR		47.7							35.4		47.7	
Others		46.1	21.7	10.9	96.0	46.1			46.1		21.7	329.0	
TOTAL TONS	2012/2013		3,187.4	1,704.6	1,432.9	546.0	399.4	1,478.6	1,389.5	851.3	574.6	545.1	7,861.6
	2011/2012		2,757.1	1,818.0	1,735.1	96.0	297.5	1,429.6	1,691.2	487.3	492.3	552.8	7,236.2
	2010/2011					692.3							1,979.5
TOTAL TH.CASES	2012/2013		189.6	211.6	144.5	36.4	47.3	82.1	140.0	47.3	70.1	70.5	685.3
	2011/2012		160.8	232.4	177.1	6.4	35.1	79.4	172.6	27.1	60.0	72.2	642.9
	2010/2011					46.2							183.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE			FAR	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	UK	RUS	EAST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	2,652.4	816.4	1,445.9	1,914.5	3.7	681.0	5.9	7,519.8	6,774.7	8,201.1	2,601.6	2,404.3	2,942.5
CHERRIES	0.9		5.5	18.4	3.5	150.9	1.8	181.0	915.2	402.4	45.2	192.9	83.2
FIGS	63.5	9.9						74.1	66.1	41.1	26.5	23.9	15.4
CHERIMOYAS	13.4	22.0						37.7	21.4	32.8	9.2	5.3	8.2
BABY KIWIFRUIT			5.1	1.6		12.0		18.7	21.9	24.2	9.0	11.5	13.8
CURRANTS			0.5			2.5		3.0	2.6	4.5	2.0	1.7	3.0
RASPBERRIES									0.1			0.05	
POMME GRANATES										146.2			36.6
AVOCADOS										92.1			8.5
MURTL BERRIES										0.05			0.04
BRIGITT BLUEB	894.5	157.3	441.5	465.4		161.2		2,119.9	1,324.5	1,291.5	750.5	477.3	599.0
DUKE BLUEB	337.4	171.7	306.0	510.1		185.4		1,510.7	574.5	1,059.3	516.2	184.2	407.1
LEGACY BLUEB	400.8	139.6	235.5	422.5		58.9		1,257.1	709.1	369.5	405.5	277.0	129.6
NOT DEF BLUEB	381.1	173.9	205.2	140.6		69.9		970.7	1,683.8	3,111.7	354.6	578.6	955.2
HIGHBUSH BLUEB	42.0	17.8	122.9	45.1	3.7	172.2	5.9	409.6	813.5	1,844.6	190.3	315.4	662.4
JEWELL BLUEB	77.8	31.4	30.0	170.7		10.6		320.5	123.7		85.8	30.4	
BL. GOLD BLUEB	91.4	27.8	19.5	120.9		3.1		262.7	108.4	66.7	69.0	25.9	17.8
BRIGHTH. BLUEB	183.1	12.7	0.003			1.7		197.5	197.1	230.6	59.3	68.0	89.1
BL. CROP BLUEB	63.5	21.9	18.5	22.6		3.2		129.8	76.2	49.3	37.2	24.6	11.0
ELLIOT BLUEB	81.5	22.2		5.4				109.1	57.8	36.3	41.8	20.3	20.1
NOT DEF FIG	63.5	9.9				0.7		74.1	66.1	40.3	26.5	23.9	15.2
REGINA CHERRY				2.5		62.3		64.8	23.2	78.7	18.0	4.6	15.8
LAPINS CHERRY				11.0		53.3		64.2	70.1	69.0	14.7	16.4	14.5
LINERS	2,126.4	775.6	1,321.5	1,834.8		628.8		6,687.2	7,109.6	7,309.1	2,314.0	2,409.5	2,676.5
AIR FREIGHT	200.9	72.7	135.4	46.7	7.3	218.4	8.5	689.9	538.1	728.6	288.1	206.2	296.0
CHARTERS	402.9							402.9	154.4	906.8	80.3	24.0	138.8
LAND FREIGHT				53.0		1.4		54.3			11.0		
TOTAL TONS	2012-13	2,730.2	848.3	1,456.9	1,934.5	7.3	848.6	8.5	7,834.3				
	2011-12	1,639.5	1,217.7	1,449.4	2,113.9	7.1	1,362.4	12.0		7,802.0			
	2010-11	2,716.8	2,158.2	1,215.0	1,900.8	6.4	922.9	24.3			8,944.4		
TOTAL TH.CASES	2012-13	778.8	218.2	744.4	498.7	3.2	448.0	2.1			2,693.4		
	2011-12	403.7	342.8	720.3	524.5	3.1	641.6	3.7				2,639.7	
	2010-11	697.7	639.0	661.9	587.2	2.8	513.1	9.5					3,111.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUB	CHERRY	FIG	CHERYM	B. KWI	BRIGITT	DUKE	LEGACY	NOT DEF	HIGHBUSH	TOTAL	
Vital Fresh LLC.	NAM	2,927.6					946.1	404.0	450.4	490.7	44.3	2,927.6	
Berry World Ltd.	EUR	1,847.1				1.6	439.5	491.4	405.4	140.6	43.0	1,848.7	
VitalBerry GmbH	EUR	1,188.0					423.2	228.9	213.7	190.6	1.7	1,188.5	
Wal-Mart Stores, Inc.	NAM	291.5					80.8	55.0	53.5	35.7		291.5	
Loblaws Companies East Prod.	NAM	182.1	0.9	19.4			21.6	37.3	30.1	9.3	3.3	202.5	
Dalian Yidu Group Co., Ltd	FAR	147.0	17.2				50.3	50.5	16.9	16.9		164.3	
To Order	EUR	120.0					25.9	67.0	12.9	12.7		120.0	
J. Van De Put Fresh Cargo Hand.	EUR	95.7	2.7			0.7				1.9	93.8	99.1	
Sunharvest Limited	FAR	65.1	18.2				21.1	22.5	1.4	14.1	5.4	83.3	
Pacific Rim BL. International	FAR	69.2					13.2	14.7	1.5		39.8	69.2	
Huitong Economic Trade	FAR	23.2	44.6					18.2	3.7		0.7	67.8	
Vital Berry Marketing Inc.	EUR	50.6	1.1			2.4	2.3	10.2	11.2		23.6	54.1	
W.M. Morrison Produce Ltd.	EUR	53.0					16.0	18.7	14.7	0.01		53.0	
To Order	FAR	39.4		0.3			22.3	0.4	0.8	12.7	3.0	39.8	
Shenzhen City Trading Company	FAR		38.1									38.1	
Vital Berry Marketing, Inc.	NAM	35.4								18.9	6.0	35.4	
Wallen Agriculture	FAR	33.8					11.3	22.5				33.8	
ParknShop	FAR	33.3					9.4	11.7	11.9			33.3	
Watari Co., Ltd.	FAR	32.4							1.0	2.8	19.4	32.4	
Smile Corporation	FAR	31.8				0.3	7.9	11.0	2.2	1.7	8.1	32.1	
AJ Trucco Inc.	NAM			27.0	2.4							29.4	
Jinwon Trading Co., Ltd.	FAR	29.0					11.0	11.3			4.7	29.0	
Freshmart Singapore Pte. Ltd.	FAR	28.0				0.3	6.5	3.4	2.8	7.9	4.1	28.4	
Rio Vista Limitada	NAM				20.7							20.7	
Others		196.5	58.2	27.3	14.7	13.4	11.6	32.0	22.9	14.3	108.8	312.4	
TOTAL TONS	2012/2013		7,519.8	181.0	74.1	37.7	18.7	2,119.9	1,510.7	1,257.1	970.7	409.6	7,834.3
	2011/2012		6,774.7	915.2	66.1	21.4	21.9	1,324.5	574.5	709.1	1,683.8	813.5	7,802.0
	2010/2011		8,201.1	402.4	41.1	32.8	24.2	1,291.5	1,059.3	369.5	3,111.7	1,844.6	8,944.4
TOTAL TH.CASES	2012/2013		2,601.6	45.2	26.5	9.2	9.0	750.5	516.2	405.5	354.6	190.3	2,693.4
	2011/2012		2,404.3	192.9	23.9	5.3	11.5	477.3	184.2	277.0	578.6	315.4	2,639.7
	2010/2011		2,942.5	83.2	15.4	8.2	13.8	599.0	407.1	129.6	955.2	662.4	3,111.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	EUROPE			LATIN AMERIC	NORTH AMERICA		MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
		CONT	UK	RUS		EAST	WEST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,842.1	87.1	185.5	1,655.1	115.4	172.0		17.7	4,075.0	4,143.3	2,338.1	483.8	517.3	285.1
NECTARINES	842.4			320.7	151.5				1,314.6	1,253.3	1,537.1	146.1	144.5	173.8
KIWIFRUIT	67.2			653.4	85.0				805.6	763.5	746.4	80.6	84.6	74.6
PLUMS	492.5		21.6	90.7	38.8				643.6	1,186.4	589.6	70.8	132.4	66.0
APPLES	42.6	75.4		81.4	21.3		38.7		259.4	1,206.7	2,022.9	13.7	63.7	112.7
PEACHES					155.2				155.2	202.4	310.9	17.4	22.6	34.5
CHERRIES	29.6				1.2	24.9			55.7	30.6	125.1	11.1	6.1	25.0
R. GLOBE GRAPE	1,564.0	68.4		749.7	89.7			17.7	2,489.6	2,632.8	1,805.0	303.5	325.5	220.1
CRIMSON GRAPE	86.9		170.2	347.0	15.4	13.4			632.8	815.8	320.0	62.6	105.5	39.0
THOMPSON GRAPE	69.9	18.7	15.3	392.7	5.6	47.2			549.5	292.1	139.8	68.5	37.3	17.1
HAYWARD KIWIS				421.9	63.8				485.8	763.5	723.5	48.6	84.6	72.4
ART. SNOW NECTARIN	287.3			98.4					385.6	314.7	43.2	42.8	35.0	4.8
NOT DEF KIWIS	67.2			231.4	21.2				319.8		22.9	32.0		2.3
SUGAR QUEE PLUM	280.8		21.6	17.4					319.8			35.5		
ANGELENO PLUM	153.2			55.2	21.6				230.0	536.4	170.6	25.0	59.6	19.0
ART. ROSE NECTARIN	194.4				1.9				196.3	199.2	194.4	21.8	22.1	21.6
NOT DEF GRAPE	30.8			36.3	4.7	111.4			183.2	130.9		22.4	16.0	
AUT. RY. GRAPE	71.7			107.1					178.8	182.7	38.9	21.8	22.3	4.7
MAGIQUE NECTARIN	129.6								129.6	165.2		14.4	18.4	
RB. DIAM. NECTARIN				84.2	44.5				128.8	103.2	199.9	14.3	11.8	23.5
LINERS	3,286.8	162.6	207.1	1,085.2	544.5		38.7	17.7	5,342.6	7,432.3	6,429.8	594.6	805.0	628.2
CHARTERS				1,716.1		195.6			1,911.6	1,098.4	685.8	220.0	132.1	86.7
AIR FREIGHT	29.6				1.2	1.3			32.2	19.5	20.3	6.4	3.9	4.1
LAND FREIGHT					22.7				22.7	235.9	534.2	2.5	30.1	52.9
TOTAL	2012-13	3,316.4	162.6	207.1	2,801.2	568.4	196.9	38.7	17.7	7,309.1				
TONS	2011-12	4,667.2	615.0	67.1	1,283.5	1,506.5	646.9			8,786.1				
	2010-11	3,960.6	438.8		614.3	1,867.4	582.4	20.2	186.4		7,670.1			
TOTAL	2012-13	386.8	15.0	12.0	317.2	62.4	26.0	2.1	2.2			823.5		
TH.CASES	2011-12	501.7	71.3	12.6	140.0	169.5	76.0						971.1	
	2010-11	418.7	39.6		53.7	169.7	77.9	1.1	11.2					771.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	NECTARIN	KIWIS	PLUM	APPLE	R. GLOBE	CRIMSON	THOMPSON	HAYWARD	ART. SNOW	TOTAL	
To Order	EUR	900.5	193.3	357.4	47.6	21.3	347.0	223.0	194.4	184.7	10.3	1,520.1	
Shanghai Oheng Imp. & Exp. Co Lt	FAR	930.4					887.5	18.7				930.4	
Hardfruits Ltd.	EUR	569.3	47.7	148.8	7.6	60.1	345.3	69.6	143.2	105.6	47.7	833.6	
United Produce Company Ltd.	FAR	93.5	172.8		126.7		74.8				43.2	393.0	
Ten International, Inc.	FAR		151.2		107.0	42.6					64.8	304.4	
Tae Bong Intl Co., Ltd.	FAR	211.5		67.2			69.4	68.2	48.6			278.7	
China Processed Food Imp.	FAR	161.6			108.0		140.2		21.3			269.6	
Delfrut SAS	LAT	41.1	96.1	85.0	21.6		36.5			63.8		255.8	
Super Harvest International Ltd.	FAR		237.6								86.4	245.4	
JLM Produce Ltd.	EUR	185.5			21.6			170.2	15.3			207.1	
Kopke Jr. Inc., William H.	NAM	149.0						13.4	47.2			173.9	
Huitong Economic Trade	FAR	18.7	86.4		64.4		18.7				43.2	169.5	
Wlh Marketing Co., Ltd.	FAR	14.4	151.2				14.4				49.7	165.6	
Business Trade Co. Ltd.	EUR	110.6		41.6			37.4	36.8	36.4	41.6		152.2	
Shenzhen Youdecheng Trading Co	FAR	112.2			21.6		112.2					133.8	
Shenzhen Jietongfa Shiyi Ltd.	FAR	110.2					74.8					110.2	
Intearce, Intea. de Aovo al Com. Ext., SA de CV	LAT		21.6		15.1							106.8	
Ft Import Co.	EUR		21.6	64.0						64.0	21.6	85.6	
To Order	FAR	59.8			21.6		59.8					81.4	
Tropic Internacional	EUR	38.5		41.6			20.1			26.0		80.1	
SFI Rotterdam B.V.	EUR					74.3						74.3	
Shanghai New Long March Intl Trade Co., Ltd.	FAR	56.1					56.1					74.3	
Stella Ltd.	EUR	18.7	20.6		22.4				18.7			61.6	
Shenzhen Rong Xin Fu Tong Trad	FAR	55.1					37.4					55.1	
Others		238.4	114.4		58.3	61.1	158.1	33.0	24.3		18.7	546.7	
TOTAL	2012/2013		4,075.0	1,314.6	805.6	643.6	259.4	2,489.6	632.8	549.5	485.8	385.6	7,309.1
TONS	2011/2012		4,143.3	1,253.3	763.5	1,186.4	1,206.7	2,632.8	815.8	292.1	763.5	314.7	8,786.1
	2010/2011		2,338.1	1,537.1	746.4	589.6	2,022.9	1,805.0	320.0	139.8	723.5	43.2	7,670.1
TOTAL	2012/2013		483.8	146.1	80.6	70.8	13.7	303.5	62.6	68.5	48.6	42.8	823.5
TH.CASES	2011/2012		517.3	144.5	84.6	132.4	63.7	325.5	105.5	37.3	84.6	35.0	971.1
	2010/2011		285.1	173.8	74.6	66.0	112.7	220.1	39.0	17.1	72.4	4.8	771.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	MIDDLE EAST	FAR EAST	EUROPE	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	4,520.6	515.7	107.0	5,143.3	4,771.9	4,160.0	268.0	241.7	216.5
ORANGES	717.7			717.7	557.8	247.6	47.8	37.2	16.5
TABLE GRAPES	546.9			546.9	328.1	187.1	97.6	72.9	41.6
KIWIFRUIT	526.8			526.8	808.4	1,163.7	124.9	164.7	312.6
PEARS	169.5			169.5	172.3	125.3	17.8	19.4	14.8
PLUMS	117.1			117.1	114.5		12.0	11.7	
POMME GRANATES	39.4			39.4	39.1		11.0	10.9	
BLUEBERRIES		2.7			2.7			1.8	
CHERRIES	0.6	1.8			2.4			0.5	
RY. GALA APPLE	3,134.7	20.4	107.0	3,262.2	3,642.7	3,490.6	171.0	184.2	181.6
RED CHIEF APPLE	508.5	474.5		983.0	240.9	232.5	50.3	12.2	12.1
NAVELS ORANGE	625.3			625.3	42.7		41.7	2.8	
R. GLOBE GRAPE	546.9			546.9	328.1	187.1	97.6	72.9	41.6
HAYWARD KIWIS	526.8			526.8	808.4	1,163.7	124.9	164.7	312.6
GRANNIES APPLE	196.5			196.5	360.2	108.4	10.3	18.6	5.6
SCARLETT APPLE	186.9			186.9	215.2		9.7	10.8	
RICH. D. APPLE	175.2			175.2	195.4	311.8	9.2	9.8	16.2
IMP. GALA APPLE	166.7			166.7			8.5		
COSCIA PEAR	92.8			92.8	83.4	80.6	9.3	9.8	10.1
GALAXY APPLE	77.8			77.8			4.0		
D'ANJOU PEAR	76.7			76.7	88.9	44.7	8.5	9.6	4.7
ANGELENO PLUM	71.5			71.5	114.5		7.2	11.7	
LINERS	6,638.0	515.7	107.0	7,260.7	6,792.2	5,883.7	579.1	558.6	602.0
AIR FREIGHT	0.6	4.5			5.1		2.3		
TOTAL TONS	2012-13	6,638.6	520.2	107.0	7,265.9				
	2011-12	6,367.5	424.7			6,792.2			
	2010-11	5,762.1	72.8				5,883.7		
TOTAL TH.CASES	2012-13	547.3	28.3	5.9			581.4		
	2011-12	537.4	21.2					558.6	
	2010-11	595.8	3.8						602.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	ORANGE	GRAPE	KIWIS	PEAR	RY. GALA	RED CHIEF	NAVELS	R. GLOBE	HAYWARD	TOTAL
Farzana General Trading Co.	MID	1,551.6	90.7	180.2	97.4	92.8	1,176.2	116.6	90.7	180.2	97.4	2,119.9
To Order	MID	983.8	24.3	155.1	44.1		788.9	113.2		155.1	44.1	1,207.3
Fruit Exhibition for Commerce	MID	387.5	289.4	68.7	119.3	21.6	355.9		244.1	68.7	119.3	900.2
Jawad & Majed Foods Co.	MID	680.1		33.1	59.1	21.6	287.0	127.5		33.1	59.1	793.9
Francaise Food	MID	238.6	246.2	50.0	80.0	33.5	135.8		246.2	50.0	80.0	671.9
IG International	FAR	474.5						474.5				474.5
Al Kala For Marketing	MID	290.7			24.0		290.7				24.0	327.4
Sarl Onfi	MID	242.7						151.2				242.7
Sanad Trading Coldstore	MID	72.8	67.0	5.7	56.6		51.8		44.3	5.7	56.6	202.0
Beva Fruits	EUR	85.6					85.6					85.6
Fresh Fruit Traders	MID	48.5					24.3					48.5
Mohammed A. Sharbatly Co. Ltd	MID			36.4						36.4		36.4
Minerva Trade & Investmen	MID	24.3					24.3					24.3
Aqua Trading Office	MID				24.0						24.0	24.0
Mohamed Aoudah Establishment	MID				22.4						22.4	22.4
To Order	EUR	21.4					21.4					21.4
Stargle Marketing Co. Ltd.	FAR	20.8										20.8
Shanghai Oheng Imp. & Exp. Co Lt	FAR	20.4					20.4					20.4
Fresh Fruit Com. General Trad.	MID			17.7						17.7		17.7
Huitong Economic Trade	FAR											2.3
Leistan (Beijin) Trading Co. Ltd.	FAR											2.2
TOTAL TONS	2012/2013	5,143.3	717.7	546.9	526.8	169.5	3,262.2	983.0	625.3	546.9	526.8	7,265.9
	2011/2012	4,771.9	557.8	328.1	808.4	172.3	3,642.7	240.9	42.7	328.1	808.4	6,792.2
	2010/2011	4,160.0	247.6	187.1	1,163.7	125.3	3,490.6	232.5		187.1	1,163.7	5,883.7
TOTAL TH.CASES	2012/2013	268.0	47.8	97.6	124.9	17.8	171.0	50.3	41.7	97.6	124.9	581.4
	2011/2012	241.7	37.2	72.9	164.7	19.4	184.2	12.2	2.8	72.9	164.7	558.6
	2010/2011	216.5	16.5	41.6	312.6	14.8	181.6	12.1		41.6	312.6	602.0



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE	TOTAL TONS			TOTAL TH.CASES		
	AMERIC	EAST	WEST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	2,691.2	1,080.0	1,194.5	63.2	5,029.0	6,204.9	3,641.2	271.6	331.1	191.6
PEARS	1,037.0			92.2	1,129.1	1,249.3	307.3	64.1	69.4	17.1
PLUMS	352.1	35.5	38.6		426.2	400.3	305.1	46.3	42.3	33.0
TABLE GRAPES	185.1				185.1	441.1	392.0	20.1	53.7	47.9
NECTARINES	46.9				46.9	56.1	2.3	5.2	6.2	0.3
ORANGES	43.2				43.2		21.6	2.9		1.4
CHERRIES	38.4		4.8		43.2	37.7	10.6	8.4	6.8	2.0
KIWIFRUIT	22.1				22.1	91.1	54.1	2.2	8.0	5.4
PEACHES	20.2				20.2	72.9	3.4	2.2	8.1	0.4
APRICOTS	3.3				3.3	2.4		0.5	0.4	
RY. GALA APPLE	961.2	627.2	381.0	63.2	2,032.5	2,357.0	1,454.2	109.9	126.0	76.4
PACKHAMS PEAR	991.8			92.2	1,084.0	1,063.2	217.4	61.4	59.1	12.1
RED CHIEF APPLE	786.8				786.8	1,248.0	635.0	41.2	65.7	33.2
C. PINK APPLE	8.3	140.1	507.8		656.3	225.4		37.3	12.9	
FUJI APPLE	128.8	219.3	284.7		632.8	288.8	149.2	34.3	15.7	8.1
GRANNIES APPLE	542.8				542.8	851.3	502.1	28.7	45.4	26.7
RICH. D. APPLE	238.8				238.8	743.8	677.7	12.5	39.0	35.2
ANGELENO PLUM	115.2				115.2	261.8	229.3	12.8	28.0	24.7
R. GLOBE GRAPE	113.7				113.7	342.5	270.5	11.4	41.6	33.0
PINK L. APPLE		82.8	21.0		103.8			5.9		
ZAFIRO PLUM	97.6				97.6	2.4		10.8	0.2	
B. AMBAR PLUM	96.2				96.2	22.5	16.6	10.7	2.5	1.8
LARRY ANN PLUM	20.2	35.5	18.7		74.4	89.7	43.2	7.2	9.2	4.8
LINERS	3,746.4	1,075.1	1,213.2	155.4	6,190.1	7,642.0	4,074.2	347.8	456.4	251.4
LAND FREIGHT	674.9				674.9	944.5	663.3	67.1	74.6	47.6
CHARTERS		40.4	24.7		65.1	7.2		4.8	0.7	
AIR FREIGHT	18.1				18.1	9.0		3.8	1.8	
TOTAL TONS	2012-13	4,439.4	1,115.5	1,237.9	155.4	6,948.2				
	2011-12	7,303.4	84.7	1,214.7			8,602.7			
	2010-11	4,261.5	84.9	355.7	35.4			4,737.5		
TOTAL TH.CASES	2012-13	280.8	63.1	71.0	8.6			423.5		
	2011-12	461.0	4.7	67.8					533.5	
	2010-2011	270.4	4.7	19.6	4.3					299.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	PLUM	GRAPE	NECTARIN	RY. GALA	PACKHAMS	RED CHIEF	C. PINK	FUJI	TOTAL
Regatta Tropicals Ltd.	NAM	2,030.6		74.1			783.8			628.4	504.0	2,109.5
Alimentos Fruca S.A.	LAT	1,117.0	184.3				481.9	184.3	391.4		28.9	1,301.3
Alimentos Vimera S.A.	LAT	621.9	70.2				118.4	70.2	303.7		90.3	692.1
Importfrut Ltda.	LAT	175.6	119.8		18.4		107.3	96.8				313.8
Imp. de Frutas La Violeta Ltda.	LAT	178.2		66.5	16.2	22.0			88.9			304.8
Sabinfrut Corporation S.A.C.	LAT	96.1	184.3	20.2				184.3		8.3	9.6	300.6
Frutera del Litoral Colombia	LAT	20.2	232.7				20.2	232.7				253.0
Super tienda y Drogueria Olimpica	LAT	146.0	46.1				63.4	46.1				192.1
Frutas Y Mas Centroamerica S. A	LAT	119.3			58.0		119.3					177.3
Super tiendas Y Drogueria Olimp	LAT	98.8	23.0				44.1	23.0				165.0
Stanley Orchards Sales, Inc.	NAM	143.7					124.2		19.6			143.7
Frutart Com. Productos Agricolas	LAT	30.7		55.0	25.6	16.8						135.2
Oregon Foods S.A.C.	LAT	46.2	85.2				6.4	85.2				131.5
To Order	LAT	3.8		86.0	37.4				2.9			127.2
Guepardo Import. e Export. Ltda.	LAT	26.1		91.6								117.7
To Order	EUR		92.2					92.2				92.2
Frutera del Litoral Cia. Ltda.	LAT		69.1					69.1				69.1
Catafruit S.A.	EUR	63.2					63.2					63.2
KGB International Inc.	NAM	62.3					62.3					62.3
Pomar Novo Import e Export Ltda.	LAT	11.2		11.2	10.6	8.1						44.5
Perboni & Perboni Ltda.	LAT		22.1									43.1
Stanley Growers	NAM	37.9					37.9					37.9
Fruticola Tres Meninas Import.	LAT											22.1
Interamericana de Frutas V.G.	LAT			21.6								21.6
Others					18.9							27.4
TOTAL TONS	2012/2013		5,029.0	1,129.1	426.2	185.1	46.9	2,032.5	1,084.0	786.8	656.3	6,948.2
	2011/2012		6,204.9	1,249.3	400.3	441.1	56.1	2,357.0	1,063.2	1,248.0	225.4	8,602.7
	2010/2011		3,641.2	307.3	305.1	392.0	2.3	1,454.2	217.4	635.0	149.2	4,737.5
TOTAL TH.CASES	2012/2013		271.6	64.1	46.3	20.1	5.2	109.9	61.4	41.2	34.3	423.5
	2011/2012		331.1	69.4	42.3	53.7	6.2	126.0	59.1	65.7	15.7	533.5
	2010/2011		191.6	17.1	33.0	47.9	0.3	76.4	12.1	33.2	8.1	299.0



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE			LATIN	FAR	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	CONT	RUS	UK	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	252.0	1,572.3	1,391.3	129.4	111.7	1,055.0	966.0	5,477.7	5,621.1	3,071.3	670.3	689.4	376.2
CLEMENTINES	624.2	324.9						949.1	1,405.8	66.8	59.6	119.4	4.2
LEMONS		196.5						196.5	162.2	208.1	11.4	9.4	12.1
ORANGES		40.7						40.7	220.3	212.3	2.7	14.7	14.4
AVOCADOS										21.2			1.9
NOT DEF GRAPE	186.7	1,103.2	1,024.9	74.5	55.6	670.7	688.3	3,803.7	147.6	18.4	464.6	18.0	2.2
CLEMENUL. CLEMENT	524.4	324.9						849.3	1,405.8	66.8	53.3	119.4	4.2
R. GLOBE GRAPE		14.2	346.3	53.0	55.2	195.8	184.0	848.5	2,134.0	1,085.7	103.2	260.2	132.2
FLAME SDL GRAPE	22.0	337.0				65.1		424.2	855.9	1,043.6	51.4	107.1	127.4
THOMPSON GRAPE	27.6	66.0				94.4	42.1	230.0	930.2	611.7	27.9	112.0	75.1
ORO G. CLEMENT	99.7							99.7			6.3		
FINO 49 LEMON		97.5						97.5	146.1	173.4	5.7	8.5	10.1
CRIMSON GRAPE	2.4	6.3	20.1	1.9	0.9	12.2	32.9	76.7	760.5	160.4	11.7	93.2	20.8
NOT DEF LEMON		74.3						74.3			4.3		
SUGRAONE GRAPE		31.5						31.5	122.8	77.2	3.8	16.5	9.4
PERLETTE GRAPE		14.2				12.2		26.3	86.2	52.8	3.2	10.5	6.4
GENOVA LEMON		24.8						24.8			1.4		
NOT DEF ORANGE		22.7						22.7			1.5		
LINERS	624.2	562.1	1,286.2	129.4	111.7	1,055.0	966.0	4,734.5	5,157.2	2,151.7	509.5	556.6	234.6
CHARTERS	252.0	1,572.3	105.1					1,929.4	2,252.2	1,428.0	234.5	276.3	174.1
AIR FREIGHT		0.01						0.01			0.001		
TOTAL TONS	2012-13	876.2	2,134.5	1,391.3	129.4	111.7	1,055.0	966.0	6,664.0				
	2011-12	858.5	3,077.1	1,463.2	147.5	73.7	799.3	990.2		7,409.5			
	2010-11	306.7	1,482.9	949.4	71.0		648.3	121.3			3,579.7		
TOTAL TH.CASES	2012-13	69.6	225.8	171.6	15.8	13.6	127.4	120.3			744.0		
	2011-12	69.4	337.6	179.9	18.0	9.2	98.0	120.8				832.9	
	2010-11	31.7	157.0	117.6	8.7		78.9	14.8					408.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	GRAPE	CLEMENUL	LEMON	ORANGE	NOT DEF	CLEMENUL.	R. GLOBE	FLAME SDL	THOMPSON	ORO G.	TOTAL
The Oppenheimer Group	NAM	1,806.6		97.5	18.0	1,272.2		14.2	359.1	93.5		1,922.1
To Order	NAM		518.8	74.3	22.7		473.2				45.6	615.7
Austral Trading México S.A. de C.V.	LAT	568.7				322.4		138.2	38.0	50.5		568.7
Duda Farm Fresh Foods	NAM		408.7				354.5				54.2	408.7
Nico de Jong B.V.	EUR	401.3				309.2		90.6				401.3
Anton Dürbeck GmbH	EUR	323.7				234.9		88.8				323.7
To Order	EUR	318.1				280.9		35.3				318.1
Integrace, Integ. de Apoyo al Com. Ext., SA de CV	LAT	261.6				168.7		50.4	8.8	30.8		261.6
Shenzhen City Trading Company	FAR	243.0				205.7		37.4				243.0
Shenzhen Rong Xin Fu Tong Trad	FAR	236.4				93.5		91.3				236.4
JLM Produce Ltd.	EUR	167.5				92.7		73.8				167.5
Krijgsman Fruittrading	EUR	166.9						148.2				166.9
To Order	LAT	142.0				142.0						142.0
Monco Marketing Y Development	FAR	130.9				130.9						130.9
To Order	FAR	127.4				127.4						127.4
Frutas E. Sánchez S.L.	EUR	106.6				106.6						106.6
D Fresh Sdn Bhd	FAR	74.8				74.8						74.8
Targban Sp. zoo	EUR	74.8				74.8						74.8
Fruit Country Ltd.	EUR	73.5				55.8		17.7				73.5
LordMayor S.A. de C.V.	LAT	44.9				37.6		7.3				44.9
Productos Tito S.A. de C.V.	LAT	37.8							18.2	13.1		37.8
Dor Lung Co. Ltd.	FAR	36.7						36.7				36.7
DNE World Fruit Sales	NAM			24.8								24.8
Purespect Korea	FAR	23.4									23.4	23.4
Others		111.2	21.6			73.8	21.6	18.7			18.7	132.8
TOTAL TONS	2012/2013	5,477.7	949.1	196.5	40.7	3,803.7	849.3	848.5	424.2	230.0	99.7	6,664.0
	2011/2012	5,621.1	1,405.8	162.2	220.3	147.6	1,405.8	2,134.0	855.9	930.2		7,409.5
	2010/2011	3,071.3	66.8	208.1	212.3	18.4	66.8	1,085.7	1,043.6	611.7		3,579.7
TOTAL TH.CASES	2012/2013	670.3	59.6	11.4	2.7	464.6	53.3	103.2	51.4	27.9	6.3	744.0
	2011/2012	689.4	119.4	9.4	14.7	18.0	119.4	260.2	107.1	112.0		832.9
	2010/2011	376.2	4.2	12.1	14.4	2.2	4.2	132.2	127.4	75.1		408.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR	LATIN	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS			EAST	AMERIC	2012-13	2011-12	2010-11	2012-13
TABLE GRAPES	2,622.7	1,765.6	740.6	527.0	640.0	335.0	6,630.9	5,924.8	4,564.3	816.7	729.9	565.9
THOMPSON GRAPE	1,049.2	656.4	88.0	352.0	167.3	38.0	2,350.9	2,193.7	1,198.9	293.6	275.9	153.1
R. GLOBE GRAPE	101.6	151.4	598.1	133.5	376.0	279.3	1,639.9	1,373.5	1,507.5	200.0	167.5	183.8
CRIMSON GRAPE	527.9	229.9	17.7	15.9	78.0		869.5	712.4	697.6	106.0	87.2	85.2
NOT DEF GRAPE	437.1	151.5	4.5	25.7	18.7	17.7	655.2	166.2	74.8	81.2	20.0	9.1
SUGRAONE GRAPE	193.3	405.1	11.5				609.8	663.4	257.1	74.3	81.4	32.0
FLAME SDL GRAPE	220.8	122.8	3.5				347.1	698.0	648.2	42.3	83.5	81.1
BLACK SDL GRAPE	90.5	47.6					138.1	30.9	138.2	16.8	3.8	16.3
RIBIER GRAPE			17.3				17.3	17.8	35.4	2.1	2.2	4.3
FL. ROYAL GRAPE	2.4						2.4			0.3		
CENTEN. GRAPE		0.8					0.8			0.10		
AUT. RY. GRAPE								47.7	6.5		5.8	0.8
SUNST. SDL. GRAPE								21.3			2.6	
CHARTERS	2,622.7	1,765.6		356.5			4,744.8	3,815.8	1,967.7	586.7	472.0	249.0
LINERS			740.6	170.5	640.0	220.6	1,771.7	1,950.3	2,353.1	216.0	238.6	287.1
LAND FREIGHT						114.4	114.4	158.6	243.4	14.0	19.3	29.8
AIR FREIGHT								0.1			0.02	
TOTAL TONS	2012-13	2,622.7	1,765.6	740.6	527.0	640.0	335.0	6,630.9				
	2011-12	2,211.7	1,245.6	559.5	468.0	953.3	486.7		5,924.8			
	2010-11	1,589.8	396.4	539.2	109.7	1,524.5	370.1			4,564.3		
TOTAL TH.CASES	2012-13	325.3	217.9	90.3	64.3	78.0	40.9			816.7		
	2011-12	272.9	154.4	68.2	58.1	117.0	59.4				729.9	
	2010-11	202.1	49.7	65.8	13.4	185.9	45.2					565.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	THOMPSON	R. GLOBE	CRIMSON	NOT DEF	SUGRAONE	FLAME SDL	BLACK SDL	RIBIER	FL. ROYAL	TOTAL
Jac Vandenberg, Inc.	NAM	2,816.1	1,104.6	115.3	548.9	411.7	341.6	194.1	96.8		2.4	2,816.1
Rio Vista Limitada	NAM	781.3	288.3	91.6	79.5	31.3	193.4	62.2	35.0			781.3
Pandol Bros, Inc.	NAM	450.9	167.6	46.2	102.6	70.1	15.0	43.2	6.3			450.9
O-Melro Com	EUR	287.2	73.9	193.8		4.5	11.5	3.5				287.2
Hardfruits Ltd.	EUR	254.8	147.2	91.7	15.9							254.8
To Order	EUR	251.2	164.7	67.0		8.4				11.1		251.2
LordMayor S.A. de C.V.	LAT	220.6	35.6	167.2		17.7						220.6
Loblaws Companies East Prod.	NAM	212.5	88.6			70.8	17.7	35.4				212.5
Univeg Katope Ltd.	EUR	147.6		129.9	17.7							147.6
Minami Kyushu Shizai Co.Ltd.	FAR	145.6	42.9	95.5	7.2							145.6
Merlo	EUR	129.5		129.5								129.5
Shenzhen Dare Stone Industrial	FAR	112.2		112.2								112.2
J & J Ranch Produce, Inc	NAM	108.6	56.7		7.9	4.7	30.7	8.7				108.6
Targban Sp. zoo	EUR	108.0		108.0								108.0
PT Laris Manis Utama	FAR	74.8		74.8								74.8
Business Trade Co. Ltd.	EUR	71.5	54.2			17.3						71.5
Cj Freshways	FAR	70.8			70.8							70.8
Fruticola Rio Vinhedo Ltda.	LAT	58.4	2.4	56.0								58.4
To Order	FAR	56.1		56.1								56.1
Bl Agro Fisheries & Liv	FAR	36.4	17.7	18.7								36.4
Lotte Trading Co. Ltd.	FAR	35.8	35.8									35.8
Dole Korea Ltd.	FAR	35.4	35.4									35.4
Nutritiva Import. E Com. Frutas	LAT	19.5		19.5								19.5
Kifrut Comercio de Frutas Ltda.	LAT	19.2		19.2								19.2
Others		126.7	35.4	47.5	18.9	18.7				6.2		126.7
TOTAL TONS	2012/2013	6,630.9	2,350.9	1,639.9	869.5	655.2	609.8	347.1	138.1	17.3	2.4	6,630.9
	2011/2012	5,924.8	2,193.7	1,373.5	712.4	166.2	663.4	698.0	30.9	17.8		5,924.8
	2010/2011	4,564.3	1,198.9	1,507.5	697.6	74.8	257.1	648.2	138.2	35.4		4,564.3
TOTAL TH.CASES	2012/2013	816.7	293.6	200.0	106.0	81.2	74.3	42.3	16.8	2.1	0.3	816.7
	2011/2012	729.9	275.9	167.5	87.2	20.0	81.4	83.5	3.8	2.2		729.9
	2010/2011	565.9	153.1	183.8	85.2	9.1	32.0	81.1	16.3	4.3		565.9

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE			FAR EAST	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	RUS	CONT	UK			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	43.6	2,252.8	85.6	328.3	959.8	955.0	17.7	4,642.7	4,717.2	4,219.8	624.4	628.9	574.5
KIWIFRUIT	218.8	349.1	317.0	140.1	44.8	380.4	224.9	1,675.1	1,718.9	1,707.3	173.8	171.9	172.1
CRIMSON GRAPE	43.6	1,233.3	35.4	17.7	783.1	75.7		2,188.8	2,570.4	2,462.4	298.2	334.6	327.6
HAYWARD KIWIS	218.8	349.1	208.2	133.4	44.8	380.4	202.5	1,537.2	1,584.5	1,662.5	160.0	158.5	167.6
R. GLOBE GRAPE		79.5	33.5	77.7		802.3		993.0	848.9	613.7	121.1	103.5	74.8
THOMPSON GRAPE		461.9	16.7	194.6	138.3		17.7	829.2	663.3	528.0	121.6	95.9	78.5
SUGRAONE GRAPE		161.2		38.2	14.1			213.5	334.4	317.5	29.8	50.1	50.3
NOT DEF GRAPE		172.5						172.5	56.4	149.2	21.0	6.7	21.6
FLAME SDL GRAPE		144.4			24.2			168.6	182.0	119.4	23.4	30.5	18.2
NOT DEF KIWIS			108.8	6.7			22.4	137.9	134.4	44.8	13.8	13.4	4.5
AUT. RV. GRAPE						77.0		77.0	61.8	29.5	9.4	7.5	3.6
LINERS	181.4	354.7	193.2	331.5	701.8	1,335.4	152.1	3,250.1	2,412.6	2,072.4	395.4	281.4	253.5
CHARTERS	81.0	2,247.2	209.4	136.9	302.8			2,977.3	3,930.7	3,854.6	393.7	510.1	493.1
LAND FREIGHT							90.5	90.5	92.8		9.0	9.3	
TOTAL TONS	2012-13	2,623.3	2,601.9	402.6	468.4	1,004.6	1,335.4	6,317.8					
	2011-12	584.2	2,747.8	180.6	341.2	949.2	1,068.2	564.9	6,436.1				
	2010-11	561.2	2,254.6	922.9	891.7	757.3	452.6	86.7		5,927.0			
TOTAL TH.CASES	2012-13	29.8	313.7	42.1	69.0	164.3	154.5	24.6			798.2		
	2011-12	71.1	324.3	18.1	55.5	153.4	118.5	60.1				800.8	
	2010-11	66.3	264.7	96.8	135.9	121.7	51.2	10.0					746.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	CRIMSON	HAYWARD	R. GLOBE	THOMPSON	SUGRAONE	NOT DEF	FLAME SDL	NOT DEF	TOTAL	
The Oppenheimer Group	NAM	637.7	379.9	355.1	379.9	54.3	137.8	19.7	56.7	14.2		1,017.7	
Capespan North America Llc	NAM	628.2		377.9			106.3	52.7	57.5	33.8		628.2	
Jac Vandenberg, Inc.	NAM	582.5		323.5			170.0	57.5		31.5		582.5	
Shenzhen Rong Xin Fu Tong Trad	FAR	200.1	134.0		134.0	164.4						334.1	
Pacific Produce	EUR	323.6		323.6								323.6	
Capespan Continent NV	EUR	318.6		207.9			72.3	14.1		24.2		318.6	
To Order	EUR	121.6	120.2	121.6	68.7						51.5	241.8	
Shenzhen Jietongfa Shiyi Ltd.	FAR	199.8	22.4		22.4	199.8						222.2	
Shanghai Oheng Imp. & Exp. Co Lt	FAR	17.7	179.2		179.2	8.9						196.9	
Guangzhou Collect Lebao Fruit	FAR	179.8		39.9		125.3						179.8	
Stellar Distributing, Inc.	NAM		174.6		174.6							174.6	
Sunny Valley Int., Inc.	NAM	166.9		58.3			33.8		37.8	37.0		166.9	
Grapes Direct Limited	EUR	160.5		94.5			66.0					160.5	
Capespan North America Inc.	NAM	156.7		111.5			13.9	31.3				156.7	
Feniks Co. Ltd.	EUR	16.7	128.0		86.4		16.7				41.6	144.7	
Total Produce B.V.	EUR	92.6	50.2		50.2	35.4	48.0	9.2				142.8	
To Order	FAR	90.0	44.8	35.9	44.8	36.4						134.8	
To Order	NAM	94.2	13.4	20.5	13.4	25.2			20.6	27.9		107.5	
Univeg Import Belgium	EUR	89.9		17.7			58.5	13.8				89.9	
Frutera del Litoral Colombia	LAT		89.6		89.6							89.6	
Jaquar The Fresh Co. B.V.	EUR	36.9	45.1		45.1		21.6	15.3				82.0	
Consofrut Polska Sp z o.o.	EUR	70.8				26.6	44.3					70.8	
Shenzhen Youdechong Trading Co	FAR	70.8				70.8						70.8	
Fruticola Tres Meninas Import.	LAT		68.6		68.6							68.6	
Others		387.0	225.0	101.0	180.2	246.0	40.0				44.8	611.9	
TOTAL TONS	2012/2013		4,642.7	1,675.1	2,188.8	1,537.2	993.0	829.2	213.5	172.5	168.6	137.9	6,317.8
	2011/2012		4,717.2	1,718.9	2,570.4	1,584.5	848.9	663.3	334.4	56.4	182.0	134.4	6,436.1
	2010/2011		4,219.8	1,707.3	2,462.4	1,662.5	613.7	528.0	317.5	149.2	119.4	44.8	5,927.0
TOTAL TH.CASES	2012/2013		624.4	173.8	298.2	160.0	121.1	121.6	29.8	21.0	23.4	13.8	798.2
	2011/2012		628.9	171.9	334.6	158.5	103.5	95.9	50.1	6.7	30.5	13.4	800.8
	2010/2011		574.5	172.1	327.6	167.6	74.8	78.5	50.3	21.6	18.2	4.5	746.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		LATIN AMERIC	NORTH AMERICA		FAR EAST	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS		WEST	EAST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	252.1	1,245.9	1,573.2	19.8	354.6	78.2		3,523.8	5,381.1	5,241.0	188.7	288.9	282.6
TABLE GRAPES		439.9	130.2	220.2	112.6			902.9	2,910.7	5,076.8	110.3	357.9	617.3
KIWIFRUIT	88.8	656.7			64.8	88.3		898.5	850.4	621.0	96.5	86.2	62.1
PEARS		138.2	196.7					334.9	302.6	273.8	18.6	16.8	15.2
PLUMS		83.5	166.1			21.6		271.2	24.0	58.7	30.1	2.7	6.5
CHERRIES	1.2	12.6	1.8		45.7	164.4	1.2	226.9	295.9	320.1	52.0	67.6	70.2
GRAPEFRUITS		96.8						96.8			6.5		
NECTARINES			31.0					31.0			5.4		
PEACHES	1.0		23.8					24.8			2.9		
BLUEBERRIES					3.9	0.8		4.6		10.7	2.3		6.8
RY. GALA APPLE	41.6	153.0	883.9		178.5	5.6		1,262.6	1,470.0	1,789.5	67.5	77.9	94.8
GRANNIES APPLE	149.0	649.2	238.0		22.3	39.1		1,097.6	1,672.2	1,619.8	59.3	89.8	88.6
HAYWARD KIWIS	88.8	656.7			64.8	88.3		898.5	850.4	531.4	96.5	86.2	53.1
RICH. D. APPLE	19.6	294.9	264.9					579.4	1,196.2	1,578.8	30.5	64.5	85.7
THOMPSON GRAPE		176.9	22.3	119.4	19.8			338.4	1,070.5	1,174.0	41.4	130.5	142.5
BING CHERRY	1.2	12.6	1.8		34.8	164.4	1.2	216.0	276.0	267.7	49.9	63.6	59.9
PACKHAMS PEAR		138.2	76.9					215.1	203.0	65.5	12.0	11.3	3.6
GALA PREMI APPLE	1.0	50.8	90.9		38.6	33.5		214.8			11.4		
R. GLOBE GRAPE		119.6	67.6					187.1	1,140.6	2,071.4	22.8	140.0	252.6
FUJI APPLE	40.9	19.9	10.3	19.8	77.1			168.0	299.9	136.8	9.0	16.3	7.4
CRIMSON GRAPE		49.2	23.9	15.7	66.8			155.7	440.3	1,568.5	19.0	55.7	190.5
S. BARTL. PEAR			111.7					111.7	97.3	40.4	6.2	5.4	2.2
SUGRAONE GRAPE		32.6		53.1	15.7			101.4			12.8		
LINERS	298.0	1,542.1	1,724.8	55.2	466.1	305.7		4,391.8	7,870.9	9,323.9	330.0	623.6	812.7
CHARTERS		1,118.9		184.8	83.0			1,386.8	1,299.5	2,131.0	125.1	135.9	211.5
LAND FREIGHT			396.2					396.2	560.6	40.9	28.5	52.3	5.0
AIR FREIGHT	2.2	12.6	1.8		32.4	47.6	1.2	97.8	97.3	106.2	26.2	24.0	31.4
TOTAL TONS	2012-13	343.1	2,673.6	2,122.8	240.0	581.5	353.2	1.2	6,315.4				
	2011-12	750.0	2,955.4	3,335.3	1.1	975.4	1,633.6	177.5		9,828.3			
	2010-11	796.3	4,677.9	2,190.9	310.4	179.2	2,349.9	1,036.6			11,602		
TOTAL TH.CASES	2012-13	24.0	218.3	136.7	27.9	53.1	53.1	0.2			513.4		
	2011-12	57.8	256.2	225.4	0.10	98.7	185.7	11.9				835.8	
	2010-11	65.6	446.7	143.3	39.5	26.6	276.8	58.7					1,060.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	GRAPE	KIWIS	PEAR	PLUM	RY. GALA	GRANNIES	HAYWARD	RICH. D.	THOMPSON	TOTAL	
To Order	EUR	253.5	33.9	533.0		43.2	41.6	154.1	533.0	16.0	17.7	864.3	
Almacenes Exito S.A.	LAT	536.1	36.4		157.8	41.3	358.1	19.6		39.1	11.6	796.9	
Hardfruits Ltd.	EUR	464.8	25.3	133.2			17.2	201.2	133.2	128.1		623.3	
CJSC Tander	EUR	139.1	35.4		138.2			80.5		58.7		409.6	
Business Trade Co. Ltd.	EUR	72.7	116.1	60.5		18.7		72.7	60.5		55.9	268.0	
Norton Lilly Logistics	NAM	182.4	30.9	43.2			108.2	22.3	43.2		2.1	256.5	
Dandrea Produce Inc.	NAM	152.7	64.0				55.4					250.0	
Ooo Voskhod	EUR	96.3	144.9				5.1	91.2			85.6	241.2	
Grapeman Farms LP.	NAM	19.8	220.2								119.4	240.0	
To Order	LAT	180.5	18.0			18.7	105.8	39.2		21.5	1.8	217.8	
OOO Tropicana	EUR	113.7	31.5	18.7			104.7		18.7			163.9	
Desarrolladora Internacional Dci, S.A.	LAT	142.8	17.7				92.2	49.6			4.4	160.5	
Star Import Co. Ltd.	EUR	128.7	17.7				26.1	42.1		39.1	17.7	146.4	
Enlu Comercio Import. e Export.	LAT	110.8				22.5		22.3		88.4		133.3	
Contratos Fruteros Ltda.	LAT	117.8					89.9	4.1		15.8		117.8	
Hipermercados Tottus S.A.	LAT	79.2			23.0			28.9		29.8		102.3	
Socoprím	LAT	30.3	40.3			16.2	30.3				4.4	96.9	
Shanghai New Long March Intl Trade Co., Ltd.	FAR	19.6										93.4	
Fruit Dream Ltd.	EUR	51.4	35.0					35.5		16.0		86.5	
Corporac. De Compañías Agroind.	LAT	78.7					70.3	8.4				78.7	
To Order	FAR	19.6			44.3			19.6	44.3			65.0	
Hangzhou Zugeng Import & Expor	FAR	19.6			44.0		5.6		44.0			63.6	
Uniglobal Comercio Exterior Ltda.	LAT	27.0				15.8	11.2	20.5	1.9	4.7		63.4	
Golden Fruit	EUR	58.7						41.2		17.6		58.7	
Others		428.1	35.4	21.6		99.4	131.8	163.4	21.6	104.7	17.7	717.4	
TOTAL TONS	2012/2013		3,523.8	902.9	898.5	334.9	271.2	1,262.6	1,097.6	898.5	579.4	338.4	6,315.4
	2011/2012		5,381.1	2,910.7	850.4	302.6	24.0	1,470.0	1,672.2	850.4	1,196.2	1,070.5	9,828.3
	2010/2011		5,241.0	5,076.8	621.0	273.8	58.7	1,789.5	1,619.8	531.4	1,578.8	1,174.0	11,602
TOTAL TH.CASES	2012/2013		188.7	110.3	96.5	18.6	30.1	67.5	59.3	96.5	30.5	41.4	513.4
	2011/2012		288.9	357.9	86.2	16.8	2.7	77.9	89.8	86.2	64.5	130.5	835.8
	2010/2011		282.6	617.3	62.1	15.2	6.5	94.8	88.6	53.1	85.7	142.5	1,060.6

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE			FAR	LATIN	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS	UK	EAST	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
PLUMS	1,405.4	361.8	412.8		237.1	129.6	96.4	2,643.0	2,464.1	2,463.8	313.7	289.9	351.4
NECTARINES	753.6	258.0	240.4			749.4	56.1	2,057.6	2,112.5	2,601.5	231.9	251.5	328.8
TABLE GRAPES	574.9	47.2	193.6	17.0		106.9		939.6	675.6	666.9	114.0	82.4	81.3
PEACHES	390.5	180.9					9.7	581.1	652.5	804.2	62.8	71.1	99.7
QUINCES	23.3	18.3						41.6	35.6	36.6	5.2	4.5	4.7
CHERRIES	8.8	7.9						16.7	40.3	21.6	3.3	7.6	4.1
PLUOTS	9.7	4.2						13.9			1.8		
PERSIMMONS									67.8	24.6		18.7	6.5
APPLES										952.9			51.1
APRICOTS										24.1			4.1
CONTANZA PLUM	558.4	30.1	51.6		128.1		43.1	811.3	777.3	690.6	87.4	70.0	95.3
CRIMSON GRAPE	423.8	47.2	160.4			35.1		666.5	409.6	147.5	80.7	50.0	18.0
ANGELENO PLUM	193.7	53.4	168.6		22.3		9.1	447.1	470.7	397.5	57.8	62.0	63.5
ART. SNOW NECTARIN	87.7	41.6	70.9			174.1	43.7	418.0	435.2	521.4	47.5	51.9	67.7
AUG. RED NECTARIN	190.7	50.6	36.0				0.6	277.9	249.4	318.7	29.6	30.4	39.6
ROYSUM PLUM	24.9	13.6	150.9		81.0			270.4	329.6	205.2	41.6	48.7	38.0
THOMPSON GRAPE	130.7		33.2	17.0		71.8		252.6	118.9	273.1	30.8	14.5	33.3
NOT DEF PLUM	107.0	49.0	26.4		0.06	23.6	23.8	229.9	40.6	52.0	26.1	5.3	7.1
B. AMBAR PLUM	110.9	53.4				4.5	3.3	172.0	220.6	224.2	19.6	28.0	28.3
SM. DIAM. NECTARIN	90.7	18.8	51.5			0.9	1.3	163.2	276.3	569.7	20.1	34.2	78.2
VENUS NECTARIN	46.1	10.0	18.8			87.7	0.2	162.8	263.9	236.3	18.2	32.6	30.3
LARRY ANN PLUM	82.4	36.2	1.8			28.1		148.5	161.6	147.7	15.6	17.5	20.7
FORTUNE PLUM	100.7	9.9					14.0	124.7	83.8	143.0	14.4	10.1	19.8
CHARTERS	2,670.0	782.4	302.5					3,754.9	3,596.7	3,189.4	432.9	426.6	408.3
LINERS	409.9	88.0	544.3	17.0	237.1	986.0	54.8	2,337.0	2,009.3	3,990.8	277.6	248.8	478.5
LAND FREIGHT							107.4	107.4	374.8	377.4	11.9	43.1	39.0
AIR FREIGHT	86.3	7.9						94.2	67.5	41.8	10.5	7.1	6.5
TOTAL TONS	2012-13	3,166.3	878.3	846.8	17.0	237.1	986.0	162.2	6,293.5				
	2011-12	2,563.7	1,305.6	943.8	19.3	126.6	636.5	452.9		6,048.3			
	2010-11	2,678.0	1,636.4	1,434.7	128.3	80.9	1,159.1	482.0			7,599.4		
TOTAL TH.CASES	2012-13	336.7	104.4	134.2	2.1	26.6	110.8	18.2			732.9		
	2011-12	283.8	142.7	157.7	2.1	16.1	71.2	52.0				725.6	
	2010-11	322.6	200.8	225.7	13.1	13.8	105.3	51.0					932.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MYKT	PLUM	NECTARIN	GRAPE	PEACH	QUINCE	CONTANZA	CRIMSON	ANGELENO	ART. SNOW	AUG. RED	TOTAL	
Pacific Trellis Fruit	NAM	619.0	433.3	431.4	261.9	41.6	102.3	356.6	86.1	69.0	87.5	1,817.8	
Wal-Mart Stores, Inc.	NAM	799.1	348.5		146.0		409.6		100.5	60.3	115.3	1,293.6	
Capespan Continent NV	EUR	341.8	160.2	160.4			51.6	160.4	150.4	53.5	29.9	662.3	
Huitong Economic Trade	FAR		492.4							86.4		492.4	
Oag Global Inc.	NAM	94.8	38.6	190.7	68.1		32.5	114.4			1.6	392.3	
Dayka & Hackett LLC	NAM	150.0	109.5		56.9				34.3		17.1	316.4	
Nico de Jong B.V.	EUR	71.0	80.3						18.2	17.4	6.1	151.3	
Grower Services, LLC	NAM	93.9	21.9		17.9		44.1		26.2		6.0	133.7	
Shenzhen Hengguangli Imp. Exp.	FAR	129.6										129.6	
Silvestrin Frutas Ltda.	LAT	64.6	42.8				43.1			42.8		107.4	
H. E. Butt Grocery Company	NAM	10.3	59.9		20.5						13.8	90.7	
Brimland Enterprises Corp.	FAR		86.4							25.0		86.4	
International Produce Ltd.	EUR	86.2					42.1		18.0			86.2	
To Order	EUR	55.1					33.5					55.1	
Empacadora Hill Brothers	LAT	31.8	13.3		9.7				9.1	0.9	0.6	54.8	
NZ Orchards Corporation	FAR			53.9				17.5				53.9	
Global Trading Co.,Ltd	FAR			53.0				17.6				53.0	
T & Jb Produce Ltd.	EUR	52.5					30.9					52.5	
Int. Procurement & Logistics	EUR	43.2					21.6		4.3			43.2	
Rekan Trading Co., Ltd.	FAR		43.2							43.2		43.2	
Mao Si Enterprise Co. Ltd.	FAR		43.2									43.2	
Yih Guo Industries Co. Ltd.	FAR		41.0							19.4		41.0	
Consorfrut Polska Sp z o.o.	EUR			33.2								33.2	
La Fruition Co., Ltd.	FAR		21.6									21.6	
Others			21.6	17.0								38.6	
TOTAL TONS	2012/2013		2,643.0	2,057.6	939.6	581.1	41.6	811.3	666.5	447.1	418.0	277.9	6,293.5
	2011/2012		2,464.1	2,112.5	675.6	652.5	35.6	777.3	409.6	470.7	435.2	249.4	6,048.3
	2010/2011		2,463.8	2,601.5	666.9	804.2	36.6	690.6	147.5	397.5	521.4	318.7	7,599.4
TOTAL TH.CASES	2012/2013		313.7	231.9	114.0	62.8	5.2	87.4	80.7	57.8	47.5	29.6	732.9
	2011/2012		289.9	251.5	82.4	71.1	4.5	70.0	50.0	62.0	51.9	30.4	725.6
	2010/2011		351.4	328.8	81.3	99.7	4.7	95.3	18.0	63.5	67.7	39.6	932.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	LATIN AMERIC	FAR EAST	NORTH AMERIC	TOTAL TONS		TOTAL TH.CASES	
					2012-13	2011-12	2012-13	2011-12
APPLES	3.746.1	159.0		21.4	3.926.6	32.0	405.6	1.7
KIWIFRUIT		776.3	24.0		800.3	204.6	80.0	20.5
PEARS	433.6	248.8			682.3		80.4	
TABLE GRAPES	199.7	378.8	56.1	18.7	653.2	173.7	79.7	21.2
CHERRIES		1.3	148.6	21.5	171.4		34.3	
FUJI APPLE	1.154.2				1.154.2		138.5	
HAYWARD KIWIS		776.3	24.0		800.3	204.6	80.0	20.5
BRAEBURN APPLE	755.9			21.4	777.3		70.4	
R. GLOBE GRAPE	199.7	349.9			549.6	150.6	67.0	18.4
RED CHIEF APPLE	450.9	45.8			496.7		26.4	
ABATE FT. PEAR	433.6				433.6		66.7	
RY. GALA APPLE	417.7				417.7		46.7	
GRANNIES APPLE	290.1	92.6			382.7	32.0	45.3	1.7
C. PINK APPLE	251.7				251.7		34.5	
RAKU APPLE	250.0				250.0		32.0	
D'ANJOU PEAR		179.4			179.4		9.9	
RICH. D. APPLE	101.9	20.6			122.5		5.9	
BING CHERRY		1.3	91.7	1.2	94.2		18.8	
LINERS	4.379.3	200.1	208.5	40.1	4.828.1	75.4	541.3	8.7
LAND FREIGHT		1.362.7			1.362.7	334.8	130.0	34.6
CHARTERS				21.5	21.5		4.3	
AIR FREIGHT		1.3	20.2		21.5		4.3	
TONS	2012-13	4.379.3	1.564.1	228.7	6.16	6.233.8		
	2011-12		410.2			410.2		
TH.CASES	2012-13	487.0	146.2	39.0	7.7		679.9	
	2011-12		43.3				43.3	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	PEAR	GRAPE	CHERRY	FUJI	HAYWARD	BRAEBURN	R. GLOBE	RED CHIEF	TOTAL	
Eurogroup España F&V S.A.U.	EUR	2.711.6		89.7			1.095.1		681.2			2.801.3	
Total Produce B.V.	EUR	501.1		328.9	199.7					199.7	347.4	1.029.6	
Benini Cia Ltda.	LAT	138.4	44.0	156.1	378.8			44.0		349.9	45.8	717.3	
Total Produce Indigo SAS	EUR	266.3		15.0					3.6		99.7	281.2	
Armando Daniel Brunetti y Otros	LAT		267.7					267.7				267.7	
To Order	EUR	252.2					44.1		71.0		3.8	252.2	
Frutera del Litoral Colombia	LAT		88.0	69.4				88.0				157.4	
Rafico S.A.	LAT		155.5					155.5				155.5	
Argenfruit	LAT		88.9					88.9				88.9	
Putruele Hnos.S.A.A.I.C.	LAT		66.0					66.0				66.0	
Fru Veg Marketing Inc.	NAM	21.4			18.7	21.5			21.4			61.6	
To Order	FAR				56.1							56.1	
Foshan Yongshunyi Import & Export	FAR					51.6						51.6	
Miguel Cisternas Torres	LAT		44.0					44.0				44.0	
Shanghai New Long March Intl Trade Co., Ltd.	FAR					36.4						36.4	
BI Agro Fisheries & Liv	FAR		24.0					24.0				24.0	
Secchi Agricola Imp. e Exp. Ltda.	LAT			23.3								23.3	
Frutera del Litoral Cia. Ltda.	LAT		22.2					22.2				22.2	
Huitong Economic Trade	FAR					21.0						21.0	
Imporfénix Ltda.	LAT	20.6										20.6	
Eurofruit A/S	EUR	15.0					15.0					15.0	
Howard Fruits Co. Ltd	FAR					14.1						14.1	
Ten International, Inc.	FAR					12.4						12.4	
Four Seas Trading Development	FAR					7.7						7.7	
Others						6.8						6.8	
TONS	2012/2013		3.926.6	800.3	682.3	653.2	171.4	1.154.2	800.3	777.3	549.6	496.7	6.233.8
	2011/2012		32.0	204.6		173.7			204.6	150.6			410.2
TH.CASES	2012/2013		405.6	80.0	80.4	79.7	34.3	138.5	80.0	70.4	67.0	26.4	679.9
	2011/2012		1.7	20.5		21.2			20.5	18.4			43.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	EUROPE		TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST		CONT	RUS	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	3,018.8		887.6	17.7	70.8	3,994.9	2,589.4	743.1	485.6	315.8	90.6
BLUEBERRIES	1,580.8	152.1	134.8	47.3		1,914.9	1,520.0	1,634.8	628.8	538.6	489.5
CHERRIES	2.9		116.7			119.6	47.4		31.2	9.5	
THOMPSON GRAPE	1,197.3		248.0			1,445.3	857.3	158.3	176.3	104.5	19.3
ONEIL BLUEB	1,106.4	111.7	65.8			1,284.0	39.8		375.1	13.6	
FLAME SDL GRAPE	703.1					703.1	649.0	94.5	85.4	79.2	11.5
R. GLOBE GRAPE			564.1	17.7	70.8	652.7	313.1	217.2	79.6	38.2	26.5
BRIGHTHW. BLUEB	344.9	40.3		11.5		396.7			136.0		
CRIMSON GRAPE	373.1		22.1			395.3	282.8	67.3	48.2	34.5	8.2
SUPER FL. GRAPE	265.1					265.1	126.0	102.3	32.1	15.4	12.5
Q. ROSE GRAPE	237.7					237.7	240.8		28.0	29.4	
SUGRAONE GRAPE	130.5					130.5	81.9	18.9	15.9	10.0	2.3
AUT. RY. GRAPE	77.1		53.3			130.5	3.1	84.7	15.9	0.4	10.3
NOT DEF BLUEB	88.0					88.0	1,417.3	1,558.2	41.5	486.9	448.3
BING CHERRY			67.1			67.1	11.4		17.9	2.3	
DUKE BLUEB	2.1		11.7	35.1		48.9	1.5		32.5	0.4	
CHARTERS	3,629.5	15.4				3,644.9	2,546.4	1,776.3	550.6	408.0	463.3
LINERS	842.4	132.5	1,106.5	64.3	70.8	2,216.6	1,500.2	523.0	507.0	390.1	74.5
AIR FREIGHT	130.5	4.2	32.5	0.7		167.9	102.5	78.7	88.0	60.7	42.3
LAND FREIGHT							7.7			5.1	
TOTAL TONS	2012-13	4,602.4	152.1	1,139.0	65.0	70.8	6,029.3				
	2011-12	3,244.0	189.9	723.0			4,156.8				
	2010-11	1,398.4	526.9	452.6				2,377.9			
TOTAL TH.CASES	2012-13	857.2	44.3	201.8	33.7	8.6			1,145.6		
	2011-12	661.1	43.4	159.3					863.9		
	2010-11	369.5	147.0	63.7						580.1	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	BLUEB	CHERRY	THOMPSON	ONEIL	FLAME SDL	R. GLOBE	BRIGHTHW.	CRIMSON	SUPER FL.	TOTAL
Pandol Bros, Inc.	NAM	1,159.5			578.6		271.7			23.6	23.6	1,159.5
Dole Fresh Fruit Co.	NAM	997.2			407.0		255.8			31.5	225.8	997.2
California Giant Inc.	NAM		979.1			730.7			228.3			979.1
Sbrocco International, Inc.	NAM	491.2			188.1		167.7			18.1		491.2
Growers Union LLC	NAM		404.0	2.9		251.9			98.6			406.8
To Order	NAM	292.1	3.0							292.1		295.1
Super Harvest International Ltd.	FAR	194.8	64.6	20.7	17.7	54.1		172.7				280.1
New World Farming Trade	NAM		175.4			129.3			30.7			175.4
Team Produce Int'l.	NAM		146.8			106.3			14.5			146.8
To Order	FAR	143.7						112.5				143.7
Cleveland Trading Co Ltd.	FAR	124.0			17.7			97.4		8.9		124.0
Huitong Economic Trade	FAR	35.4	0.7	73.1	35.4							109.2
To Order	EUR	70.8	35.1					70.8				105.9
Shipping Point Marketing Inc.	NAM	78.7			23.6		7.9			7.9	15.7	78.7
Fruteria, Inc.	FAR	70.8			70.8							70.8
One Trade O B Taxon Investment	FAR	53.1	2.2					53.1				55.4
Tengine Sdn Bhd	FAR	53.1						53.1				53.1
Wellking Trading Ltd.	FAR		45.3	2.2								47.4
Shenzhen Youdecheng Trading Co	FAR	35.4			35.4							35.4
Golden Wheel Co., Ltd.	FAR	35.4						35.4				35.4
Tae Bong Intl Co., Ltd.	FAR	35.4			35.4							35.4
Vanguard International	FAR	35.4			35.4							35.4
Shenzhen Hengguangli Imp. Exp.	FAR			18.3								18.3
Shenzhen Rong Xin Fu Tong Trad	FAR	17.7						4.4		13.3		17.7
Others		70.8	58.7	2.4		11.7		53.1	24.6			132.0
TOTAL TONS	2012/2013	3,994.9	1,914.9	119.6	1,445.3	1,284.0	703.1	652.7	396.7	395.3	265.1	6,029.3
	2011/2012	2,589.4	1,520.0	47.4	857.3	39.8	649.0	313.1		282.8	126.0	4,156.8
	2010/2011	743.1	1,634.8		158.3		94.5	217.2		67.3	102.3	2,377.9
TOTAL TH.CASES	2012/2013	485.6	628.8	31.2	176.3	375.1	85.4	79.6	136.0	48.2	32.1	1,145.6
	2011/2012	315.8	538.6	9.5	104.5	13.6	79.2	38.2		34.5	15.4	863.9
	2010/2011	90.6	489.5		19.3		11.5	26.5		8.2	12.5	580.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN	EUROPE		FAR	MIDDLE	NORTH	TOTAL TONS			TOTAL TH.CASES		
	AMERIC	CONT	RUS	EAST	EAST	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1,158.2	253.1	317.3	19.8	47.4		1,795.7	2,171.7	2,101.9	93.2	114.7	111.6
TABLE GRAPES	706.2	241.1	649.0	90.5			1,686.9	1,080.1	1,451.3	205.7	132.2	176.7
KIWIFRUIT	201.4	227.2	507.4	44.8		24.0	1,004.8	588.5	268.8	100.5	58.8	26.9
PLUMS	597.9		21.6				619.5	303.7	93.1	68.8	35.5	11.0
PEACHES	385.8						385.8	244.7	36.6	43.2	27.2	4.2
NECTARINES	288.5						288.5	98.5	164.4	32.1	11.1	19.0
PEARS	207.6						207.6	219.6	22.7	11.5	12.6	1.3
PLUMCOTS	14.1						14.1			1.6		
LOQUATS						3.0	3.0	1.3	1.2	1.2	0.6	0.5
APRICOTS	1.5						1.5			0.3		
R. GLOBE GRAPE	366.3	201.0	476.5	90.5			1,134.3	422.5	584.8	138.3	52.0	71.3
RY. GALA APPLE	914.8	62.0		19.8			996.5	458.6	524.8	50.4	24.0	27.3
HAYWARD KIWIS	201.4	227.2	483.4	44.8		24.0	980.8	456.0	268.8	98.1	45.6	26.9
GRANNIES APPLE	106.6	6.1	233.3				346.0	688.1	650.3	18.7	36.6	35.0
PACKHAMS PEAR	207.6						207.6	23.3		11.5	1.3	
RICH. D. APPLE	59.9	56.9	38.3		47.4		202.5	597.1	758.6	10.6	31.5	40.1
THOMPSON GRAPE	91.5	2.7	101.7				195.9	499.2	720.5	23.9	60.9	87.9
B. AMBAR PLUM	188.5						188.5	86.4	23.8	20.9	9.6	2.6
CRIMSON GRAPE	147.8		37.4				185.2	28.5		22.6	3.5	
ANGELENO PLUM	148.8						148.8	102.2	22.2	16.5	12.0	2.5
NOT DEF GRAPE	77.3	37.4	33.5				148.1	17.7	91.2	18.1	2.2	10.9
LARRY ANN PLUM	110.6		21.6				132.2	40.0	41.7	14.7	5.6	5.2
BRAEBURN APPLE	7.5	97.5	22.1				127.2	313.1		6.8	16.3	
LINERS	3,088.3	699.2	989.9	155.1	47.4	24.0	5,003.9	3,701.3	3,482.7	455.2	316.0	286.0
CHARTERS		22.1	505.6				527.7	750.6	718.0	50.8	66.8	77.0
LAND FREIGHT	472.9						472.9	346.9		50.8	27.8	
AIR FREIGHT						3.0	3.0	11.0	3.6	1.2	2.7	1.0
TOTAL TONS	2012-13	3,561.2	721.3	1,495.4	155.1	47.4	27.0	6,007.4				
	2011-12	1,986.9	1,151.8	1,157.7	228.8	237.1	47.4	4,809.8				
	2010-11	1,242.0	893.2	1,467.3	145.9	447.9	7.9		4,204.2			
TOTAL TH.CASES	2012-13	320.0	65.8	149.6	16.5	2.5	3.6			558.0		
	2011-12	158.8	112.4	92.5	34.0	12.5	3.1			413.3		
	2010-11	94.0	83.0	138.8	21.8	24.4	1.8				363.9	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	GRAPE	KIWIS	PLUM	PEACH	R. GLOBE	RY. GALA	HAYWARD	GRANNIES	PACKHAMS	TOTAL	
Prodmarket Ltd.	EUR	299.0	482.9	111.9	21.6		385.0		111.9	233.3		915.4	
To Order	LAT	309.9	36.4	67.4	86.5	45.6	36.4	270.4	67.4	39.5		635.2	
Imporchiqui S A S	LAT	263.1	37.4	22.4	80.0	10.6	18.7	222.3	22.4		46.3	558.2	
Agrovich. S. de R.L. de C.V	LAT		205.7		148.4	124.0	149.6					492.2	
Frigorifico Manantial S.A.	LAT		130.9	22.4	165.8	84.3	93.5		22.4			419.5	
Fruticola de Colombia S.A.	LAT	244.5						205.2		19.8	161.3	405.7	
Distrib. de Frutas Nacionales Ltda	LAT	45.2	143.9	44.4	41.2	37.4	16.7		44.4	45.2		369.8	
To Order	EUR		203.6	134.4			166.2		134.4			338.0	
Import y Export M&M S.A.	LAT	125.7	74.7	22.4			51.4	102.4	22.4			222.8	
Frutas Niqui Madrimport S.L.	EUR			160.0					160.0			160.0	
Feniks Co. Ltd.	EUR		37.4	96.0					96.0			133.4	
SFI Rotterdam B.V.	EUR	128.4								6.1		128.4	
LordMayor S.A. de C.V.	LAT				43.2	82.1						125.3	
Zenalco S.A.	EUR	102.5	18.7				18.7	62.0				121.2	
Stella Ltd.	EUR			93.1					69.1			93.1	
Basesurcorp S.A.	LAT	84.6						43.2		2.2		84.6	
Fresh Fruits Co. Ltd.	EUR	40.4	18.7	24.0			18.7		24.0			83.1	
Hermanos Fernández López S.A.	EUR		37.4	44.8			18.7		44.8			82.2	
Fruttital Distribuzione S.R.L.	EUR		55.1	22.4			36.4		22.4			77.5	
Importfrut Ltda.	LAT	61.3						47.3				61.3	
Shenzhen City Trading Company	FAR	19.8	37.4				37.4	19.8				57.1	
Shanghai Oheng Imp. & Exp. Co Lt	FAR		53.1				53.1					53.1	
Optimus Co Ltd.	EUR			48.0					48.0			48.0	
Osam Trans Int L	MID	47.4										47.4	
Others		24.0	113.7	91.2	32.8	1.9	33.7	24.0	91.2			294.8	
TOTAL TONS	2012/2013		1,795.7	1,686.9	1,004.8	619.5	385.8	1,134.3	996.5	980.8	346.0	207.6	6,007.4
	2011/2012		2,171.7	1,080.1	588.5	303.7	244.7	422.5	458.6	456.0	688.1	23.3	4,809.8
	2010/2011		2,101.9	1,451.3	268.8	93.1	36.6	584.8	524.8	268.8	650.3		4,204.2
TOTAL TH.CASES	2012/2013		93.2	205.7	100.5	68.8	43.2	138.3	50.4	98.1	18.7	11.5	558.0
	2011/2012		114.7	132.2	58.8	35.5	27.2	52.0	24.0	45.6	36.6	1.3	413.3
	2010/2011		111.6	176.7	26.9	11.0	4.2	71.3	27.3	26.9	35.0		363.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		LATIN	NORTH AMERICA		FAR	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK	AMERIC	WEST	EAST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
AVOCADOS	2.392.0	770.8	1,014.3		43.0		4,220.1	5,563.9	4,835.8	702.1	680.3	609.2
LEMONS		240.6		239.0	453.3	611.8	1,544.7	1,569.8	1,633.3	91.8	91.3	95.0
ORANGES				104.4	16.8		121.2	300.0	373.9	8.1	20.0	24.9
HASS AVOCADO	2.233.7	770.8	1,014.3		43.0		4,061.8	5,458.7	4,715.3	676.9	670.9	595.0
GENOVA LEMON		240.6		239.0	453.3	588.3	1,521.2	1,569.8	1,561.6	90.4	91.3	90.8
NOT DEF AVOCADO	158.3						158.3	105.2	118.3	25.2	9.4	14.0
LANE LATE ORANGE				104.4	16.8		121.2	276.5	293.7	8.1	18.4	19.6
EUREKA LEMON						23.5		23.5		1.4		
NAVELLT. ORANGE								23.5	80.2		1.6	5.3
NOT DEF LEMON									71.6			4.2
EDRANOL AVOCADO									2.2			0.2
LINERS	2.392.0	1,011.4		343.4	513.1	611.8	4,871.7	5,075.1	5,231.5	709.5	583.1	584.3
LAND FREIGHT			1,014.3				1,014.3	1,032.1	851.7	92.6	93.4	78.3
CHARTERS								1,293.7	759.7		112.1	66.5
AIR FREIGHT								32.8	0.02		2.9	0.003
TOTAL	2012-13	2,392.0	1,011.4	1,014.3	343.4	513.1	611.8	5,886.0				
TONS	2011-12	1,399.2	330.1	1,032.1	3,113.3	871.7	687.3		7,433.7			
	2010-11	1,355.1	223.4	851.7	1,652.7	1,830.2	929.8			6,842.9		
TOTAL	2012-13	478.9	142.8	92.6	20.9	31.3	35.6			802.0		
TH.CASES	2011-12	276.7	64.3	93.4	257.2	60.0	40.0				791.6	
	2010-11	277.6	44.5	78.3	137.6	137.0	54.1					729.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	AVOCADO	LEMON	ORANGE	HASS	GENOVA	NOT DEF	LANE LATE	EUREKA	TOTAL	
To Order	LAT	976.0			976.0					976.0	
To Order	NAM		511.5	104.4		511.5		104.4		615.9	
Jose Luis Montosa S.L.	EUR	614.1			518.5		95.5			614.1	
To Order	FAR		588.3			564.7		23.5		588.3	
Total Exotics	EUR	565.8			544.7		21.1			565.8	
To Order	EUR	296.2	240.6		296.2	240.6				536.8	
Mack Multiples	EUR	428.3			428.3					428.3	
Minor Weir y Willis Ltd.	EUR	342.5			342.5					342.5	
OGL Food Trade GmbH	EUR	232.3			211.2		21.1			232.3	
Satori S.A.	EUR	148.1			127.6		20.5			148.1	
Elqui Imports S.A.	EUR	147.8			147.8					147.8	
H.L. Hall International	EUR	127.0			127.0					127.0	
Earth Source Trading Inc.	NAM		123.8			123.8				123.8	
Nature's Pride B.V.	EUR	105.6			105.6					105.6	
Openfruit S.L.U.	EUR	85.9			85.9					85.9	
Continental Fresh LLC	NAM		57.0	16.8		57.0		16.8		73.8	
Frutas Montosa S.A.	EUR	48.0			48.0					48.0	
Mission Produce, Inc.	NAM	43.0			43.0					43.0	
Japan Produce	FAR		23.5			23.5				23.5	
Dole Nat. Co. S.A.	LAT	21.6			21.6					21.6	
AZ France S.A.	EUR	21.1			21.1					21.1	
Proexur Srl.	LAT	16.6			16.6					16.6	
TOTAL	2012/2013		4,220.1	1,544.7	121.2	4,061.8	1,521.2	158.3	121.2	23.5	5,886.0
TONS	2011/2012		5,563.9	1,569.8	300.0	5,458.7	1,569.8	105.2	276.5		7,433.7
	2010/2011		4,835.8	1,633.3	373.9	4,715.3	1,561.6	118.3	293.7		6,842.9
TOTAL	2012/2013		702.1	91.8	8.1	676.9	90.4	25.2	8.1	1.4	802.0
TH.CASES	2011/2012		680.3	91.3	20.0	670.9	91.3	9.4	18.4		791.6
	2010/2011		609.2	95.0	24.9	595.0	90.8	14.0	19.6		729.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE			NORTH AMERICA		FAR	LATIN	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	UK	WEST	EAST	EAST	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
KIWIFRUIT	1,834.6	216.0	548.8	20.2	64.3	336.0	72.0	24.0	3,115.9	3,579.7	2,637.2	314.9	360.7	268.6
BLUEBERRIES	255.2	12.9	335.3	455.5	899.4	76.5			2,034.7	1,725.9	1,526.8	739.9	645.7	592.9
POMME GRANATES	149.3	15.2		44.6	14.4	14.9			238.4	158.7	33.2	59.6	39.7	8.3
PERSIMMONS	3.6			15.9	148.6				168.1	73.3	117.3	52.5	22.9	37.3
QUINCES	32.6			17.6	46.1		36.0		132.3	213.9	136.5	27.1	44.4	29.9
CURRANTS	82.8			2.8		3.0			88.6	152.6	261.2	58.8	101.1	107.6
BABY KIWIFRUIT	33.7		1.3	1.2	19.6	1.8		0.9	58.5	69.3	49.1	38.2	40.5	31.2
GOOSEBERRIES	24.8			6.4	0.2				31.4	2.7	4.1	20.8	1.8	2.5
LOQUATS					2.4				2.4	1.1	4.4	0.9	0.4	1.6
RASPBERRIES										26.0	63.2		14.1	31.8
HAYWARD KIWIS	1,834.6	216.0	548.8	20.2	64.3	336.0		24.0	3,043.9	3,579.7	2,600.1	307.7	360.7	264.9
NOT DEF BLUEB	94.3	0.3	135.6	350.3	717.6	43.1			1,341.1	1,234.3	898.4	483.8	445.1	353.7
ONEIL BLUEB	156.7		199.7	105.3	167.9				629.6	415.6	533.1	223.7	161.1	181.0
NOT DEF PGRANAT.	134.1	15.2		44.6		14.9			208.8	92.7	19.9	52.2	23.2	5.0
NOT DEF PERSIMON	2.0			15.9	146.6				164.5	66.1	95.2	51.4	20.7	29.7
NOT DEF QUINCE	32.6			17.6	46.1		36.0		132.3	142.9	136.5	27.1	33.0	29.9
NOT DEF CURRANT	82.8			2.8		3.0			88.6	152.6	261.2	58.8	101.1	107.6
NOT DEF KIWIS							72.0		72.0	0.03	37.0	7.2	0.008	3.7
HIGHBUSH BLUEB	3.7	12.5			13.5	33.4			63.2	76.0	79.7	31.8	39.5	48.6
NOT DEF B. KIWI	33.7		1.3	1.2	19.6	1.8		0.9	58.5	69.3	49.1	38.2	40.5	31.2
NOT DEF GOOSEB.	24.8			6.4	0.2				31.4	2.7	4.1	20.8	1.8	2.5
WONDERF. PGRANAT.	15.2				14.4				29.6	66.0	13.2	7.4	16.5	3.3
FUYU PERSIMON	1.5				2.0				3.6	7.2	22.1	1.1	2.2	7.5
LINERS	2,333.5	231.2	884.1	542.4	1,124.9	392.8	108.0	24.0	5,640.8	5,796.9	4,614.8	1,201.6	1,163.8	992.8
AIR FREIGHT	43.4	12.9	1.3	21.7	70.1	39.4		0.9	189.8	199.9	219.2	104.5	105.8	120.6
CHARTERS	15.6								15.6	6.5	6.5	4.2	1.8	1.8
TOTAL	2012-13	2,416.5	244.1	885.3	564.2	1,195.0	432.2	108.0	24.9	5,870.3				
TONS	2011-12	2,517.5	448.4	956.9	753.6	916.7	269.2	118.6		6,003.3				
	2010-11	1,859.3	142.4	592.9	692.9	1,002.9	405.5	55.0	89.6		4,840.5			
TOTAL	2012-13	479.5	29.9	139.8	205.7	362.8	80.1	12.0	3.0			1,312.7		
TH.CASES	2011-12	488.7	48.0	156.5	261.8	236.5	63.6	13.9					1,271.3	
	2010-11	398.4	15.5	111.9	225.0	268.8	79.0	7.5	9.0					1,115.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	KIWIS	BLUEB	PGRANAT.	PERSIMON	QUINCE	HAYWARD	NOT DEF	ONEIL	NOT DEF	NOT DEF	TOTAL	
Organic Farm Foods Ltd.	EUR	500.8					500.8					500.8	
Special Fruit NV	EUR		253.8	29.9				94.3	156.7	29.9		395.4	
Kiwi Atlantico S.A.	EUR	360.7					360.7					360.7	
Eosta B.V.	EUR	336.0					336.0					336.0	
Apofruit Italia	EUR	333.9					333.9					333.9	
HBF International LLC.	NAM		291.8					197.3	94.5			302.2	
Sojitz Foods Corp. Kansai B.	FAR	288.0					288.0					288.0	
Team Produce Int'l.	NAM		221.4		34.4	29.6		171.2	48.0		34.4	285.5	
To Order	EUR	210.0	0.3	44.8			210.0	0.3		29.6		255.2	
Naturipe Farms Imports Inc.	NAM		249.6					201.7	47.9			249.6	
Well Pict European Ltd.	EUR		212.7					85.0	127.7			213.9	
Spreafico Francesco e F.lli Spa.	EUR	192.0		0.5			192.0			0.5		192.5	
Provincial Fruit Co Ltd - Burnac Produce Ltd.	NAM		175.0					126.5	48.5			175.9	
Hermanos Fernández López S.A.	EUR	168.0					168.0					168.0	
Western Fresh Marketing Inc.	NAM	60.5	16.6		47.2	34.1	60.5	16.6			47.2	158.5	
Cfp Consolidated Fruit Packers	NAM		155.1					130.7	24.4			155.1	
Fruits et Legumes Gaetan Bono	NAM		98.5	14.4				84.2	10.0			125.6	
Keelings Company	EUR		122.6					50.6	72.0			122.6	
CJSC Tander	EUR	96.0					96.0					96.0	
Business Trade Co. Ltd.	EUR	96.0					96.0					96.0	
AZ France S.A.	EUR	96.0					96.0					96.0	
Productos Tito S.A.de C.V.	LAT	72.0				18.0						90.0	
Fresh Results, LLC	NAM		87.3					87.3				87.3	
Eurofrutas Sociedad de Frutas, S.A.	EUR	72.0					72.0					72.0	
Others		234.0	150.0	148.8	86.5	50.6	234.0	95.3		148.8	82.9	713.5	
TOTAL	2012/2013		3,115.9	2,034.7	238.4	168.1	132.3	3,043.9	1,341.1	629.6	208.8	164.5	5,870.3
TONS	2011/2012		3,579.7	1,725.9	158.7	73.3	213.9	3,579.7	1,234.3	415.6	92.7	66.1	6,003.3
	2010/2011		2,637.2	1,526.8	33.2	117.3	136.5	2,600.1	898.4	533.1	19.9	95.2	4,840.5
TOTAL	2012/2013		314.9	739.9	59.6	52.5	27.1	307.7	483.8	223.7	52.2	51.4	1,312.7
TH.CASES	2011/2012		360.7	645.7	39.7	22.9	44.4	360.7	445.1	161.1	23.2	20.7	1,271.3
	2010/2011		268.6	592.9	8.3	37.3	29.9	264.9	353.7	181.0	5.0	29.7	1,115.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	EUROPE			LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST		CONT	RUS	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1,723.3	170.9	650.5	314.7	217.5	173.3	517.7	3,767.8	5,209.0	5,439.3	209.7	290.5	308.2
PEARS	22.2			351.9	225.2		243.2	842.6	814.8	374.5	61.3	54.1	24.9
KIWIFRUIT	203.4		200.7	70.2	22.8			497.2	704.5	227.6	62.9	76.8	22.4
TABLE GRAPES			422.0	17.7	36.1			475.8	392.8	615.0	58.0	47.9	75.0
CHERRIES			234.7					234.7	301.0		76.0	74.2	
RY. GALA APPLE	1,298.2	89.8	44.4	42.8			254.4	1,729.6	3,017.7	3,064.9	93.5	161.3	165.1
RICH. D. APPLE			99.4	107.0	154.5	20.7	150.6	532.2	458.7	817.4	28.0	23.1	43.9
PACKHAMS PEAR	4.6			112.5	225.2		176.6	519.0	574.8	238.9	28.4	31.6	13.2
R. GLOBE GRAPE			422.0	17.7	36.1			475.8	304.3	292.5	58.0	37.1	35.7
FUJI APPLE	23.4	61.9	189.3				36.3	310.9	337.9	399.3	16.6	17.2	20.6
FUJI RO. APPLE			271.5				4.0	275.5	256.0	122.6	15.7	14.9	8.4
GRANNIES APPLE	147.8		41.2		40.8		40.0	269.8	273.5	204.4	14.4	14.9	10.9
HAYWARD KIWIS	198.8			45.7	22.8			267.4	493.8	227.6	26.4	49.4	22.4
ABATE FT. PEAR				239.4				239.4	205.4	85.3	28.2	20.5	8.3
PINK L. APPLE	1.0			130.6		97.6		229.2	217.8	382.8	17.1	18.4	32.6
JINTAO KIWIS	4.5		200.7	20.8				226.0	143.5		35.9	20.7	
P. GALA APPLE	179.4						32.4	211.8			11.5		
REGINA CHERRY			149.8					149.8	76.4		45.2	15.1	
LINERS	1,948.8	170.9	1,497.4	729.3	464.6	173.3	760.9	5,745.2	7,241.0	6,437.0	461.2	521.5	417.8
CHARTERS					37.1			37.1	153.4	217.3	2.0	18.0	12.5
AIR FREIGHT			10.5	3.8				14.3	11.0	2.0	3.6	2.0	0.2
LAND FREIGHT									16.7			2.0	
TOTAL TONS	2012-13	1,948.8	170.9	1,507.9	754.5	501.7	173.3	760.9	5,818.0				
	2011-12	2,656.7	168.1	1,350.7	982.4	710.9	246.0	1,262.1		7,422.2			
	2010-11	2,593.1	292.8	633.4	898.0	740.2	217.9	1,281.0			6,656.4		
TOTAL TH.CASES	2012-13	116.0	9.4	195.3	65.5	30.8	11.5	39.4			467.9		
	2011-12	173.5	9.3	147.3	75.6	51.4	16.8	67.4				543.5	
	2010-11	174.5	19.5	39.7	68.6	45.6	16.4	66.1					430.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	KIWIS	GRAPE	CHERRY	RY. GALA	RICH. D.	PACKHAMS	R. GLOBE	FUJI	TOTAL		
Algoma Orchards Ltd.	NAM	803.8					731.4				2.0	803.8		
Tomato King 2010 Inc.	NAM	641.4					354.9				21.4	641.4		
Business Trade Co. Ltd.	EUR	160.2	158.0	22.8				116.6	158.0			341.1		
Agricola Gloria Due S.R.L.	EUR	107.0	226.6					107.0	112.5			333.6		
Shenzhen Rong Xin Fu Tong Trad	FAR	43.0			280.3		3.4	39.5		280.3		323.3		
Agri-Mondo, Inc.	NAM	85.6		203.4			42.8					289.0		
Shenzhen Hengguangli Imp. Exp.	FAR	40.9			141.7	88.1	20.4			141.7		270.7		
Kingo Fruits Co., Ltd.	FAR	239.8				18.8					51.5	258.6		
F Y F Corp S.A.C.	LAT	207.8	40.7				43.1	88.4	40.7		36.3	248.5		
Pomina Enterprise Co., Ltd.	FAR	221.0									137.9	221.0		
Imporfénix Ltda.	LAT	61.6	135.2				34.9	22.7	113.5			196.8		
Com. Internacional Freshnatural	LAT	162.4					130.0					162.4		
NZ Orchards Corporation	FAR			161.1								161.1		
Global Fruit Point GmbH	EUR	94.1	63.0									157.1		
Stanley Orchards Sales, Inc.	NAM	128.4					128.4					128.4		
Paramount Export Co	NAM	128.1					47.0				61.9	128.1		
European Produce Co. (EPCO) Ltd.	EUR	116.4						20.7				116.4		
Ringoot Fruit N.V. S.A.	EUR	88.3	15.8									104.0		
Agrintesa Coop. Agricol	EUR	46.6		45.7								92.3		
Jeicy Fruit S.A.	LAT	19.8	67.3					19.8	22.4			87.0		
UAB Augma	EUR		67.3						67.3			67.3		
The Oppenheimer Group	NAM	42.8	22.2				19.4		4.6			65.0		
Yupaa International	FAR	64.6						59.8				64.6		
Ch Robinson Worldwide Inc.	NAM	64.0					64.0					64.0		
Others		246.8		64.2	53.8	127.8	109.8	57.6		53.8		492.5		
TOTAL TONS	2012/2013			3,767.8	842.6	497.2	475.8	234.7	1,729.6	532.2	519.0	475.8	310.9	5,818.0
	2011/2012			5,209.0	814.8	704.5	392.8	301.0	3,017.7	458.7	574.8	304.3	337.9	7,422.2
	2010/2011			5,439.3	374.5	227.6	615.0		3,064.9	817.4	238.9	292.5	399.3	6,656.4
TOTAL TH.CASES	2012/2013			209.7	61.3	62.9	58.0	76.0	93.5	28.0	28.4	58.0	16.6	467.9
	2011/2012			290.5	54.1	76.8	47.9	74.2	161.3	23.1	31.6	37.1	17.2	543.5
	2010/2011			308.2	24.9	22.4	75.0		165.1	43.9	13.2	35.7	20.6	430.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		LATIN	FAR	EUROPE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	AMERIC	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	2,978.7	1,208.1	1,118.2	159.4	88.6	5,553.0	6,120.7	9,822.3	673.9	745.1	1,182.8
KIWIFRUIT	18.7					18.7			2.1		
APPLES								7.1			0.4
FLAME SDL GRAPE	2,226.2	854.3				3,080.4	4,038.8	5,327.4	372.9	491.2	645.8
R. GLOBE GRAPE	55.2	17.7	810.9	19.5	88.6	991.9	1,008.7	1,877.6	121.0	123.0	219.3
CRIMSON GRAPE	505.2	216.1	125.0	71.7		918.0	790.2	837.0	111.8	96.4	101.1
THOMPSON GRAPE	110.6	39.0	182.3	68.2		400.1	227.0	1,392.8	48.4	27.7	169.7
PERLON GRAPE	24.4	54.3				78.7	3.3	45.4	9.6	0.4	5.4
NOT DEF GRAPE	44.5	17.3				61.8	35.0	147.0	7.5	4.3	17.8
SUGRAONE GRAPE	12.6	9.4				22.0	16.8	173.0	2.7	2.1	21.1
HAYWARD KIWIS	18.7					18.7			2.1		
BLACK SDL GRAPE							0.9			0.1	
AUT. RY. GRAPE								22.1			2.7
GRANNIES APPLE								7.1			0.4
CHARTERS	2,826.1	1,155.0				3,981.1	4,613.3	7,151.1	482.0	561.3	866.7
LINERS	171.3	53.1	797.0	159.4	88.6	1,269.5	1,392.9	2,451.6	154.8	169.9	288.8
LAND FREIGHT			321.2			321.2	114.5	226.7	39.2	14.0	27.6
TOTAL TONS	2012-13	2,997.4	1,208.1	1,118.2	159.4	88.6	5,571.7				
	2011-12	3,912.7	984.0	990.1	182.7	51.3		6,120.7			
	2010-11	4,591.4	1,883.7	1,575.3	250.8	1,528.1		9,829.4			
TOTAL TH.CASES	2012-13	362.3	147.1	136.4	19.4	10.8			676.0		
	2011-12	475.8	120.0	120.7	22.3	6.3				745.1	
	2010-11	554.9	228.9	182.4	30.6	186.4					1,183.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	FLAME SDL	R. GLOBE	CRIMSON	THOMPSON	PERLON	NOT DEF	SUGRAONE	HAYWARD	TOTAL
Kopke Jr. Inc., William H.	NAM	1,090.0		1,037.5			14.8	26.8		11.0		1,090.0
Dayka & Hackett LLC	NAM	696.7		629.2	0.8	19.0	37.4	5.5		4.7		696.7
The Oppenheimer Group	NAM	487.7		412.5		70.5	1.6	3.1				487.7
Mayrsohn International Trading Co.	NAM	339.0		159.0	54.4	99.3	23.9	2.4				339.0
Frutiminas Comercio de Frutas Ltda	LAT	301.1			47.7	88.7	164.8					301.1
Rio Vista Limitada	NAM	290.5		233.8		35.4		21.3				290.5
Mara Fruit	NAM	241.7		83.4		129.1	29.1					241.7
Pandol Bros, Inc.	NAM	221.0		194.0		4.7	10.6	3.1	7.9	0.8		221.0
J & J Ranch Produce, Inc	NAM	205.1		78.3	17.7	72.0	3.1	12.6	17.3	3.9		205.1
Basesurcorp S.A.	LAT	194.8				194.8						194.8
S.A. Imports, LLC	NAM	175.5		96.8		73.2		3.9		1.6		175.5
AMC Direct Inc.	NAM	174.4		86.6		40.9	10.2		36.6			174.4
Frutas Monica	LAT	141.7			141.7							141.7
Oag Global Inc.	NAM	141.3		69.3		53.1	18.9					141.3
Dole Fresh Fruit Co.	NAM	106.3				106.3						106.3
Secchi Agricola Imp. e Exp. Ltda.	LAT	88.6			53.1	35.4						88.6
Ls Networks Corporation Ltd.	FAR	70.8			3.5	67.3						70.8
Frutera del Litoral Colombia	LAT	70.8			70.0	0.9						70.8
Agrovich. S. de R.L. de C.V	LAT	70.8			70.8							70.8
To Order	EUR	53.1			53.1							53.1
Fruta Internacional S.A.	LAT	53.1			53.1							53.1
Frutera del Litoral Cia. Ltda.	LAT	35.4			35.4							35.4
Vidimport S.A.	LAT	35.4			35.4							35.4
De Groot International B.V.	EUR	35.4			35.4							35.4
Others		232.6	18.7		124.7	22.1	85.8				18.7	251.3
TOTAL TONS	2012/2013	5,553.0	18.7	3,080.4	991.9	918.0	400.1	78.7	61.8	22.0	18.7	5,571.7
	2011/2012	6,120.7		4,038.8	1,008.7	790.2	227.0	3.3	35.0	16.8		6,120.7
	2010/2011	9,822.3		5,327.4	1,877.6	837.0	1,392.8	45.4	147.0	173.0		9,829.4
TOTAL TH.CASES	2012/2013	673.9	2.1	372.9	121.0	111.8	48.4	9.6	7.5	2.7	2.1	676.0
	2011/2012	745.1		491.2	123.0	96.4	27.7	0.4	4.3	2.1		745.1
	2010/2011	1,182.8		645.8	219.3	101.1	169.7	5.4	17.8	21.1		1,183.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		LATIN	EUROPE		FAR	TOTAL TONS		TOTAL TH.CASES	
	EAST	WEST	AMERIC	CONT	UK	EAST	2012-13	2011-12	2012-13	2011-12
TABLE GRAPES	532.1	1,552.9	1,255.0	565.3	557.7	496.8	4,959.7	4,468.8	649.9	619.1
KIWIFRUIT			286.8				286.8	252.2	28.7	25.2
NECTARINES			52.0	86.8			138.8		15.2	
PLUMS			104.4	20.2			124.5	107.7	13.6	12.0
CHERRIES			20.2				20.2	19.2	4.0	3.8
APPLES								24.5		1.3
CRIMSON GRAPE	40.7	603.3	117.8	226.4	421.9	146.0	1,556.2	1,455.8	212.6	205.6
R. GLOBE GRAPE		69.5	982.4	2.4		332.2	1,386.4	791.6	168.9	101.2
THOMPSON GRAPE	166.2	209.1	154.7	200.4	93.1		823.4	923.1	114.3	133.9
FLAME SDL GRAPE	214.1	320.9					535.0	447.0	64.2	56.3
SUGRAONE GRAPE	93.2	305.2		90.6	36.6		525.5	368.5	69.2	52.8
HAYWARD KIWIS			286.8				286.8	185.0	28.7	18.5
VENUS NECTARIN			52.0	86.8			138.8		15.2	
NOT DEF GRAPE		15.8		32.4			48.2	314.1	9.1	43.1
B. AMBAR PLUM			44.1				44.1	34.2	4.9	3.8
FELIPE PLUM			37.4				37.4		4.2	
ROY RED GRAPE	17.9	19.4					37.3		4.5	
AUT. RY. GRAPE		9.6			6.2	18.7	34.5	41.9	4.2	5.5
LARRY ANN PLUM				20.2			20.2		2.2	
LINERS		173.5	76.7	624.3	557.7	496.8	1,929.0	2,882.5	281.7	415.2
CHARTERS	532.1	1,379.4		15.5			1,927.0	969.5	229.3	117.8
LAND FREIGHT			1,641.6				1,641.6	995.2	193.2	122.9
AIR FREIGHT				32.4			32.4	25.1	7.2	5.6
TONS	2012-13	532.1	1,552.9	1,718.3	672.2	557.7	496.8	5,529.9		
	2011-12	267.1	802.9	1,016.8	1,074.5	949.8	742.6	4,872.3		
TH.CASES	2012-13	63.7	183.5	202.3	116.7	84.6	60.6		711.4	
	2011-12	29.5	99.1	125.3	180.3	134.8	90.2			661.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	NECTARIN	PLUM	CHERRY	CRIMSON	R. GLOBE	THOMPSON	FLAME SDL	SUGRAONE	TOTAL
Sun Fresh International LLC	NAM	1,371.5					363.5	52.1	244.4	378.1	286.5	1,371.5
Frutabras Com. e Transporte Int.	LAT	794.3	151.2	52.0	60.3	20.2	99.9	560.0	134.4			1,078.0
Hars & Hagebauer B.V.	EUR	636.2		19.6			314.0		210.8		105.2	655.8
Alfred Price & Sons Ltd.	EUR	422.7					318.1		82.6		22.0	422.7
Rio Vista Limitada	NAM	398.6					239.8	17.4	25.2	45.2	55.2	398.6
Silvestrin Frutas Ltda.	LAT	340.1					14.6	317.6	7.8			340.1
Jac Vandenberg, Inc.	NAM	314.9					40.7		105.7	111.8	56.7	314.9
Com.De Frutas Lider Ltda.	LAT	43.6	112.6		22.5		3.3	27.7	12.5			178.7
Shenzhen Rong Xin Fu Tong Trad	FAR	165.5					90.7	74.8				165.5
Shanghai Oheng Imp. & Exp. Co Lt	FAR	129.9						129.9				129.9
Hangzhou Zugeng Import & Expor	FAR	111.5					1.9	109.6				111.5
Food Invest Italia Spa.	EUR			67.2	20.2							87.4
Secchi Agricola Imp. e Exp. Ltda.	LAT	55.1						55.1				55.1
To Order	LAT		22.9		21.6							44.5
Cj Freshways	FAR	35.4					35.4					35.4
A.M.S. European	EUR	23.1										23.1
Hj Santa Fe Ltda.	LAT	21.9						21.9				21.9
Agricola Gloria Due S.R.L.	EUR	18.8						0.8				18.8
Guangzhou Truly Harbor Trading	FAR	18.7										18.7
Knc Fresh Fruits Inc.	FAR	18.0					18.0					18.0
Shenzhen City Trading Company	FAR	17.9						17.9				17.9
To Order	EUR	16.2					16.2					16.2
Sabrosa International S.R.L.	EUR	5.9						1.6				5.9
TONS	2012/2013		4,959.7	286.8	138.8	124.5	20.2	1,556.2	1,386.4	823.4	535.0	5,529.9
	2011/2012		4,468.8	252.2	107.7	19.2	1,455.8	791.6	923.1	447.0	368.5	4,872.3
TH.CASES	2012/2013		649.9	28.7	15.2	13.6	4.0	212.6	168.9	114.3	64.2	711.4
	2011/2012		619.1	25.2	12.0	3.8	205.6	101.2	133.9	56.3	52.8	661.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	CONT	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
MANDARINES	446.4	3,423.0				3,869.4	1,681.0	977.1	248.8	108.5	115.3
CLEMENTINES	217.0	700.4	42.0	84.0		1,043.4	1,482.0	1,024.0	67.3	95.2	89.3
ORANGES	21.0	382.1				403.1	324.0	304.5	26.9	21.6	20.3
AVOCADOS			173.2	21.6		194.8	172.8	322.6	47.5	32.2	28.8
CHERIMOYAS					8.5	8.5			1.8		
MURCOTT MAND.	446.4	3,423.0				3,869.4	1,564.6	859.7	248.8	100.9	107.5
CLEMENUL. CLEMENT	205.9	631.3	42.0	84.0		963.2	1,318.4	651.5	62.2	84.7	52.7
LANE LATE ORANGE		292.6				292.6	247.0	238.5	19.5	16.5	15.9
HASS AVOCADO			173.2	21.6		194.8	151.2	236.5	47.5	30.2	21.1
NOT DEF. CLEMENT	11.2	69.1				80.2	163.6	372.5	5.1	10.5	36.6
NAVELS ORANGE		45.5				45.5			3.0		
PAR. WASH. ORANGE		35.6				35.6	14.7	12.9	2.4	1.0	0.9
NAVEL LT. ORANGE	21.0					21.0	43.5	21.8	1.4	2.9	1.5
C. LISA CHERYM					8.5	8.5			1.8		
FUKUMOTO ORANGE		8.4				8.4	18.1	31.3	0.6	1.2	2.1
FORTUNE MAND.							71.8	117.4		4.6	7.8
NOT DEF. MAND.							44.6			2.9	
NOT DEF. AVOCADO							21.5	86.0		1.9	7.7
LINERS	684.4	4,505.4	215.2	105.6		5,510.7	3,659.8	2,628.1	390.5	257.4	253.8
LAND FREIGHT					8.5	8.5			1.8		
TOTAL TONS	2012-13	684.4	4,505.4	215.2	105.6	8.5	5,519.2				
	2011-12	511.7	2,995.9	152.2				3,659.8			
	2010-11	259.3	2,260.8	42.1	42.0	24.0		2,628.1			
TOTAL TH.CASES	2012-13	44.2	290.3	45.0	10.9	1.8			392.2		
	2011-12	33.5	194.7	29.3						257.4	
	2010-11	17.5	229.1	2.8	2.8	1.6					253.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	MAND.	CLEMENT	ORANGE	AVOCADO	CHERYM	MURCOTT	CLEMENUL.	LANE LATE	HASS	NOT DEF.	TOTAL
LGS Specialty Sales Ltd	NAM	3,869.4	917.4	403.1			3,869.4	837.2	292.6		80.2	5,189.8
H.L. Hall International	EUR				194.8					194.8		194.8
Chingford Fruit Limited	EUR		84.0					84.0				84.0
Bollo International Fruits	EUR		42.0					42.0				42.0
Putruele Hnos.S.A.A.I.C.	LAT					8.5						8.5
TOTAL TONS	2012/2013	3,869.4	1,043.4	403.1	194.8	8.5	3,869.4	963.2	292.6	194.8	80.2	5,519.2
	2011/2012	1,681.0	1,482.0	324.0	172.8		1,564.6	1,318.4	247.0	151.2	163.6	3,659.8
	2010/2011	977.1	1,024.0	304.5	322.6		859.7	651.5	238.5	236.5	372.5	2,628.1
TOTAL TH.CASES	2012/2013	248.8	67.3	26.9	47.5	1.8	248.8	62.2	19.5	47.5	5.1	392.2
	2011/2012	108.5	95.2	21.6	32.2		100.9	84.7	16.5	30.2	10.5	257.4
	2010/2011	115.3	89.3	20.3	28.8		107.5	52.7	15.9	21.1	36.6	253.8

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA		EUROPE			LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		EAST	WEST	CONT	RUS	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	2,793.3	617.7	241.0	868.8	31.2	105.3	18.7	4,675.9	4,906.9	3,699.8	634.6	687.4	513.5
ORANGES	333.8	418.1	0.05					752.0	648.3	168.0	50.1	43.3	11.2
LEMONS	24.8		24.8					49.5			2.9		
MANDARINES		0.1	0.1					0.2	15.8		0.01	1.1	
AVOCADOS									702.3	54.4		139.1	7.5
R. GLOBE GRAPE	1,982.9			280.4			93.5	2,375.5	2,285.0	1,595.1	303.7	282.1	194.7
CRIMSON GRAPE	334.7	219.6	154.1	321.3			11.8	1,041.5	1,398.3	1,093.0	152.9	222.6	169.2
THOMPSON GRAPE	380.4	295.9	43.5	161.1				880.9	680.0	689.1	123.7	99.2	106.3
LANE LATE ORANGE	200.6	101.4						302.0	241.0	36.8	20.1	16.1	2.5
PAR. WASH. ORANGE	75.3	120.6						196.0	113.5	59.3	13.1	7.6	4.0
NOT DEF ORANGE		167.4	0.05					167.5			11.2		
NOT DEF GRAPE	90.7	19.1		24.5				134.2	99.3	68.6	18.3	15.4	8.4
BLACK SDL GRAPE		47.4	13.9	17.8	31.2			110.3	89.7	111.7	14.8	12.4	13.6
SUGRAONE GRAPE		35.7	15.6	16.1				67.4	130.6	94.3	9.5	19.5	14.1
NAVEL LT. ORANGE	57.9	7.8						65.7	105.0		4.4	7.0	
GENOVA LEMON	24.8		24.8					49.5			2.9		
FLAME SDL GRAPE				31.6				31.6	151.0		6.3	25.5	
FUKUMOTO ORANGE		20.9						20.9	188.8	72.0	1.4	12.7	4.8
LINERS	3,151.9	558.3	149.4	868.8	31.2	105.3	18.7	4,883.4	5,693.2	3,395.3	614.7	794.7	458.7
CHARTERS		477.5	116.4					593.9	579.3	527.0	73.0	76.0	73.5
AIR FREIGHT		0.2	0.2					0.3	0.9		0.02	0.1	
TOTAL TONS	2012-13	3,151.9	1,035.9	265.9	868.8	31.2	105.3	18.7	5,477.6				
	2011-12	2,756.4	1,647.1	266.1	1,382.1	41.8	179.9		6,273.3				
	2010-11	2,162.7	838.9	40.2	720.2	31.2	128.9			3,922.2			
TOTAL TH.CASES	2012-13	381.1	103.7	30.8	152.1	3.8	13.8	2.3			687.6		
	2011-12	339.7	171.3	24.8	293.1	5.1	36.8				870.8		
	2010-11	266.1	94.7	5.1	144.5	3.8	17.9						532.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	GRAPE	ORANGE	LEMON	MAND.	R. GLOBE	CRIMSON	THOMPSON	LANE LATE	PAR. WASH.	NOT DEF	TOTAL
Sunwoo Marketing Co. Ltd.	FAR	571.9	333.8			126.3	106.7	338.9	200.6	75.3		905.7
Timmerfruit B.V.	EUR	828.0				240.2	321.3	161.1				828.0
Shenzhen Hengguangli Imp. Exp.	FAR	687.6				640.9	28.0					687.6
Jac Vandenberg, Inc.	NAM	487.5	69.6				99.5	292.7	48.0	21.6		557.1
To Order	FAR	438.5		24.8		347.8	18.7					463.2
Loblaws Companies East Prod.	NAM	140.2	72.0				62.3	31.2		72.0		212.2
To Order	NAM	3.5	167.4	24.8							167.4	195.7
Shanghai Oheng Imp. & Exp. Co Lt	FAR	158.2				158.2						158.2
Guangzhou City Shengfu Trading	FAR	125.8				125.8						125.8
LGS Specialty Sales Ltd	NAM	9.4	109.1				9.4		53.4	27.0		118.5
Provincial Fruit Co Ltd - Burnac Produce Ltd.	NAM	109.1					93.5	15.6				109.1
Sun Fresh International LLC	NAM	109.0					109.0					109.0
JLM Produce Ltd.	EUR	105.3				93.5	11.8					105.3
Viet Products Development Joint Stock Company	FAR	96.3				96.3						96.3
Shenzhen Youdechong Trading Co	FAR	93.5				74.8	18.7					93.5
Trajin Sunshine Int. Trading Co	FAR	76.9				76.9						76.9
Foshan Gaoming Harvest Fair Fo	FAR	76.2				76.2						76.2
Navatan World Fruit Co.Ltd.	FAR	74.8				74.8						74.8
Globewide Trading	FAR	56.1				14.0	37.4					56.1
Advanced Impex International	FAR	56.1					56.1					56.1
Hoy Yong Fruit	FAR	54.2				54.2						54.2
Eland Retail Co.Ltd.	FAR	50.9				12.0	13.0	25.9				50.9
Dalian Jiatian Agricultura	FAR	37.4				37.4						37.4
Ankhaco	FAR	37.4				37.4						37.4
Others		192.2	0.09		0.2	88.8	56.1	15.6			0.09	192.5
TOTAL TONS	2012/2013	4,675.9	752.0	49.5	0.20	2,375.5	1,041.5	880.9	302.0	196.0	167.5	5,477.6
	2011/2012	4,906.9	648.3			15.8	1,398.3	680.0	241.0	113.5		6,273.3
	2010/2011	3,699.8	168.0				1,595.1	1,093.0	689.1	36.8	59.3	3,922.2
TOTAL TH.CASES	2012/2013	634.6	50.1	2.9	0.01	303.7	152.9	123.7	20.1	13.1	11.2	687.6
	2011/2012	687.4	43.3			1.1	282.1	222.6	99.2	16.1	7.6	870.8
	2010/2011	513.5	11.2				194.7	169.2	106.3	2.5	4.0	532.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	EUROPE		FAR EAST	TONS 2012-13	TH.CAS 2012-13
		CONT	UK			
TABLE GRAPES	4,154.9	234.8	473.0	395.9	5,258.5	641.2
NOT DEF GRAPE	2,149.1	157.5	307.5	129.2	2,743.3	334.5
CRIMSON GRAPE	1,345.7	74.8	165.5	17.7	1,603.6	195.6
AUT. RY. GRAPE	351.9			27.5	379.3	46.2
R. GLOBE GRAPE	38.5	2.5		221.5	262.5	32.0
FLAME SDL GRAPE	149.6				149.6	18.2
THOMPSON GRAPE	120.3				120.3	14.7
CHARTERS	4,053.8	126.4	288.8		4,469.0	544.9
LINERS	101.1	108.4	184.2	395.9	789.5	96.3
TONS 2012-13	4,154.9	234.8	473.0	395.9	5,258.5	
TH.CASES 2012-13	506.6	28.6	57.7	48.3		641.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	NOT DEF	CRIMSON	AUT. RY.	R. GLOBE	FLAME SDL	THOMPSON	TOTAL
Dole Fresh Fruit Co.	NAM	3,099.0	1,772.9	781.1	236.7	38.5	149.6	120.3	3,099.0
To Order	NAM	1,055.9	376.2	564.5	115.2				1,055.9
To Order	EUR	409.3	308.6	98.2		2.5			409.3
Shenzhen City Trading Company	FAR	232.2	55.1	17.7	27.5	132.0			232.2
Jupiter Marketing Ltd.	EUR	187.8	64.5	123.4					187.8
Anton Dürbeck GmbH	EUR	110.7	92.0	18.7					110.7
To Order	FAR	108.8	55.7			53.1			108.8
Shenzhen Jietongfa Shiyi Ltd.	FAR	18.7				18.7			18.7
Guangzhou City Shengfu Trading	FAR	18.4	18.4						18.4
Shenzhen Rong Xin Fu Tong Trad	FAR	17.7				17.7			17.7
TONS 2012/2013		5,258.5	2,743.3	1,603.6	379.3	262.5	149.6	120.3	5,258.5
TH.CASES 2012/2013		641.2	334.5	195.6	46.2	32.0	18.2	14.7	641.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE			LATIN	NORTH AMERICA		TOTAL TONS		TOTAL TH.CASES	
	CONT	RUS	UK	AMERIC	EAST	WEST	2012-13	2011-12	2012-13	2011-12
APPLES	64.2	2,097.4	23.9	1,014.3	298.9	85.6	3,584.2	3,044.6	192.7	166.6
KIWIFRUIT	858.4						858.4	668.4	80.2	38.0
PEARS	23.0			778.8			801.8	212.1	33.0	12.8
TABLE GRAPES								17.7		2.2
GRANNIES APPLE	42.8	967.7		107.1	191.9		1,309.4	1,222.4	71.8	67.1
RY. GALA APPLE		318.5		681.5	107.0	85.6	1,192.7	837.2	62.4	45.5
HAYWARD KIWIS	858.4						858.4	668.4	80.2	38.0
RICH. D. APPLE	21.4	611.4		41.2			673.9	608.5	36.8	33.4
PACKHAMS PEAR	23.0			307.6			330.6	149.9	18.4	9.3
NOT DEF PEAR				230.4			230.4		1.3	
G. GALA APPLE		94.1	23.9	78.2			196.2	19.6	10.5	1.0
S. BARTL. PEAR				171.6			171.6	46.1	9.5	2.6
GOLDEN APPLE		105.8		19.6			125.3	257.1	6.8	14.0
R.S. BARTL PEAR				69.1			69.1		3.8	
SCARLETT APPLE				47.6			47.6		2.4	
BRAEBURN APPLE				39.1			39.1		2.1	
NOT DEF APPLE								42.8		2.4
LINERS	873.6	2,027.3	23.9	1,793.0	298.9	85.6	5,102.3	3,942.9	294.7	219.6
CHARTERS		70.1					70.1		4.0	
TONS	2012-13	945.6	2,097.4	23.9	1,793.0	298.9	85.6	5,244.4		
	2011-12	663.2	2,921.6	5.3	352.8			3,942.9		
TH.CASES	2012-13	85.0	115.2	1.3	83.3	16.4	4.7		305.9	
	2011-12	37.5	161.5	0.5	20.0					219.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	PEAR	GRANNIES	RY. GALA	HAYWARD	RICH. D.	PACKHAMS	NOT DEF	G. GALA	TOTAL
Fresh Fruits Co. Ltd.	EUR	1,667.1			683.7	232.9		611.4			96.6	1,667.1
Imporfénix Ltda.	LAT	301.5		368.6	39.1	203.1			92.2	230.4		670.2
Coo. Gran Frutta Zani	EUR		570.4				570.4					570.4
Basesurcorp S.A.	LAT	400.6		30.0	19.6	315.5			30.0		39.1	430.5
Grupo Agrolatina S. A. C	LAT	122.1		299.5		101.6			150.9			421.6
Stanley Orchards Sales, Inc.	NAM	384.5			191.9	192.6						384.5
Fruit Country Ltd.	EUR	241.1			241.1							241.1
Luis Vicente S.A.	EUR	64.2	168.0		42.8		168.0	21.4				232.2
To Order	EUR	170.3	48.0			85.6	48.0				21.4	218.3
Com. Internacional Freshnatural	LAT	99.8		46.1	19.6	41.2					39.1	145.9
Jeicy Fruit S.A.	LAT	49.1		34.6	28.9	20.2			34.6			83.7
Coop. Ganfrutta Za	EUR		72.0				72.0					72.0
M/s Fresh Fruits Co.	EUR	42.8			42.8							42.8
Mimpex S.R.L.	LAT	41.2						41.2				41.2
Jeicy Fruit S.A.	EUR			23.0					23.0			23.0
TONS	2012/2013	3,584.2	858.4	801.8	1,309.4	1,192.7	858.4	673.9	330.6	230.4	196.2	5,244.4
	2011/2012	3,044.6	668.4	212.1	1,222.4	837.2	668.4	608.5	149.9	230.4	19.6	3,942.9
TH.CASES	2012/2013	192.7	80.2	33.0	71.8	62.4	80.2	36.8	18.4	1.3	10.5	305.9
	2011/2012	166.6	38.0	12.8	67.1	45.5	38.0	33.4	9.3		1.0	219.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE			MIDDLE EAST	LATIN AMERIC	FAR EAST	NORTH AMERIC	TOTAL TONS		TOTAL TH.CASES	
	CONT	RUS	UK					2012-13	2011-12	2012-13	2011-12
APPLES	875.0	202.4		705.9	286.5	318.6	149.5	2,537.9	2,517.6	135.9	135.9
KIWIFRUIT	853.3	339.3			21.2	24.0		1,237.8	477.0	123.6	47.7
TABLE GRAPES	55.8	723.0	49.8		4.4	17.7		850.7	1,572.2	108.0	193.9
PEARS	109.7	167.2			94.1			371.0	23.0	20.7	1.3
CHERRIES	3.7				3.6	67.0		74.3	106.3	18.7	30.1
PLUMS	8.3	17.3			12.5			38.1	153.0	4.2	17.0
NECTARINES	9.7	8.1			7.0			24.8	64.6	2.8	8.2
PEACHES	4.0				17.9			22.0	20.3	3.1	2.3
APRICOTS	0.9				0.9			1.8	1.0	0.3	0.2
HAYWARD KIWIS	853.3	339.3			21.2	24.0		1,237.8	414.6	123.6	41.5
GRANNIES APPLE	285.6	161.6		258.4	36.1		21.4	763.2	892.8	41.7	49.1
GALA PREMI APPLE	229.7	21.2		257.8	125.9	19.6	64.2	718.3			38.8
THOMPSON GRAPE	2.7	526.4	16.1		4.4	17.7		567.3	462.7	70.4	56.4
RED CHIEF APPLE	154.5	19.6		21.4	23.3	298.2		516.9	369.4	26.9	19.3
PACKHAMS PEAR	109.7	167.2			25.0			301.9	23.0	16.9	1.3
RAKU APPLE	71.3						63.9	135.2		7.3	
GALA APPLE	14.1			103.8				117.9		6.3	
RY. GALA APPLE	1.0			43.1	64.6			108.7	975.5	5.6	53.3
BLACK SDL GRAPE		84.6						84.6	85.8	10.3	10.5
CALMERIA GRAPE		75.2						75.2		9.2	
S. BARTL. PEAR					69.1			69.1		3.8	
RICH. D. APPLE	67.4						0.9	68.2		3.6	
LINERS	1,920.6	835.3	49.8	705.9	426.9	425.7	149.5	4,513.7	2,905.3	353.6	238.3
CHARTERS		621.9						621.9	1,986.0	61.4	195.8
LAND FREIGHT					21.2			21.2	43.6	2.1	2.3
AIR FREIGHT						1.7		1.7		0.3	
TONS	2012-13	1,920.6	1,457.2	49.8	705.9	448.2	427.4	149.5	5,158.4		
	2011-12	526.3	2,356.2	210.8	72.0	338.5	640.0	791.0	4,934.9		
TH.CASES	2012-13	149.6	144.9	10.3	38.3	28.4	37.8	8.2		417.4	
	2011-12	48.3	224.0	27.0	7.2	23.2	59.7	47.1			436.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	GRAPE	PEAR	CHERRY	HAYWARD	GRANNIES	ALA PREMI	THOMPSON	RED CHIEF	TOTAL
To Order	EUR		519.5	273.2	23.3		519.5			215.8		841.3
Innoverde B.V.	EUR	403.2	140.3		40.1		140.3	128.4	105.5		80.1	583.6
To Order	MID	385.8						85.6	132.9		21.4	385.8
Frutexport, S.A.	EUR	68.6	300.8				300.8					369.4
Yupaa International	FAR	299.1	24.0				24.0				298.2	323.1
Optimus Co Ltd.	EUR	84.7	24.0	53.5	143.9		24.0	63.5	21.2	35.4		306.1
Jaquar The Fresh Co. B.V.	EUR	185.0		37.3	69.6			121.5	42.3			292.0
Hardfruits Ltd.	EUR	58.9		223.1				39.2		139.0	19.6	281.9
Frutera del Litoral Colombia	LAT	142.7			46.1			31.0	111.6			188.8
Yalda Trading Co LLC	MID	149.4						108.6	40.8			149.4
Frutera del Litoral Cia. Ltda.	LAT	74.7			46.1							134.6
Chiquita Italia S.P.A.	EUR	127.9						32.6	42.3		53.0	127.9
Mk Merkan Company	EUR			117.7						98.4		117.7
Pan Fresh Intern. General Trad	MID	107.0						42.8	42.8			107.0
Mara Fruit	NAM	106.7						21.4	21.4			106.7
Tropic Fruits Bragelone	LAT	69.1		4.4	1.9			5.1	14.3	4.4	23.3	84.0
Unifrutti Canarias, S.A.	EUR		67.2				67.2					67.2
Mafimex Ltd.	EUR	64.0						3.1	39.5		21.4	64.0
Tropic Fruits Bragelone	EUR	14.1		18.5		3.7				2.7		59.3
Frutas De Exportacion S.A.	EUR	12.2	44.8				44.8					57.0
JLM Produce Ltd.	EUR			49.8						16.1		49.8
Unifresh Marketing Llc	EUR		48.0				48.0					48.0
Univeg Trade Italy	EUR		48.0				48.0					48.0
Dandrea Produce Inc.	NAM	42.8							42.8			42.8
Others		142.2	21.2	73.2		70.6	21.2	80.3	60.9	55.5		323.2
TONS	2012/2013		2,537.9	1,237.8	850.7	371.0	74.3	1,237.8	763.2	718.3	567.3	5,158.4
	2011/2012		2,517.6	477.0	1,572.2	23.0	106.3	414.6	892.8	462.7	369.4	4,934.9
TH.CASES	2012/2013		135.9	123.6	108.0	20.7	18.7	123.6	41.7	38.8	70.4	417.4
	2011/2012		135.9	47.7	193.9	1.3	30.1	41.5	49.1		56.4	436.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE		LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	FAR EAST	CONT	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	239.3	584.1	1,658.9	28.8	948.4		3,459.5	3,430.2	3,504.6	420.2	420.3	422.9
MANDARINES	105.0	414.8		63.0			582.8	479.9	264.5	38.9	32.0	17.6
PEACHES	153.0	249.5				37.6	440.1	409.4	417.6	60.2	57.3	59.2
NECTARINES	59.7	209.6				60.8	330.1	337.9	226.0	44.6	47.0	30.9
AVOCADOS	43.0	21.5		150.5	64.5		279.6	558.7	86.0	25.0	49.9	7.7
R. GLOBE GRAPE		35.4	1,141.7		37.1		1,214.1	892.3	537.2	147.9	108.8	65.5
THOMPSON GRAPE	80.7	240.5	130.7		175.3		627.1	685.7	766.4	75.7	85.8	95.0
MURCOTT MAND.	105.0	414.8		63.0			582.8	479.9	264.5	38.9	32.0	17.6
CRIMSON GRAPE			287.4		169.4		456.8	566.3	937.3	55.5	69.7	110.0
FLAME SDL GRAPE	109.4	213.1		14.4	1.8		338.6	373.6	433.9	42.7	45.3	52.1
HASS AVOCADO	43.0	21.5		150.5	64.5		279.6	558.7	86.0	25.0	49.9	7.7
AUT. RY. GRAPE			99.1		168.2		267.3	324.8	204.5	31.2	40.2	25.1
SUGRAONE GRAPE	26.4	76.3			111.4		214.1	246.4	270.6	25.6	30.1	32.5
BLACK SDL GRAPE	22.9	18.9		14.4	135.6		191.8	77.4	87.9	24.4	9.1	10.8
BIG BOY NECTARIN	0.5	130.5				40.8	171.8	191.9	104.7	23.2	26.6	14.2
E. MJST. PEACH	31.2	79.2				12.1	122.5	103.4	126.5	16.9	14.7	17.9
JUNE LADY PEACH	58.3	61.4					119.7	114.7	115.5	16.9	16.1	16.5
SUP. RICH PEACH	42.4	50.6				8.4	101.4	118.4	105.3	13.8	16.4	14.9
LINERS	184.6	588.1	1,658.9	242.3	775.3	21.6	3,470.8	3,811.2	3,293.2	383.7	424.9	383.8
CHARTERS	415.5	891.4			121.6		1,428.5	1,392.5	1,173.5	182.9	180.2	150.6
LAND FREIGHT					32.9	76.8	109.7	12.2		12.3	1.4	
AIR FREIGHT					83.1		83.1	0.1	32.0	9.9	0.02	3.9
TOTAL TONS	2012-13	600.0	1,479.5	1,658.9	242.3	1,012.9	98.4	5,092.1				
	2011-12	631.6	1,852.6	1,445.4	210.2	1,064.0	12.2		5,216.0			
	2010-11	480.7	1,093.0	1,069.9	81.9	1,773.1				4,498.7		
TOTAL TH.CASES	2012-13	69.8	164.9	203.4	24.0	115.8	10.9			588.9		
	2011-12	71.3	204.5	178.0	26.9	124.5	1.4				606.5	
	2010-11	57.4	129.6	132.7	12.9	205.7						538.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	GRAPE	MAND.	PEACH	NECTARIN	AVOCADO	R. GLOBE	THOMPSON	MURCOTT	CRIMSON	FLAME SDL	TOTAL
Shanghai Oheng Imp. & Exp. Co Lt	FAR	916.1					907.7					916.1
The Oppenheimer Group	NAM	481.8	105.0	154.3	43.0			318.0	105.0		58.2	784.0
Nathel International, Inc.	NAM	172.4	186.6	70.8	106.4			3.1	186.6		130.4	536.2
Richard Hochfeld Limited	EUR	382.1						40.4				382.1
LGS Specialty Sales Ltd	NAM	47.2	228.2			21.5			228.2		47.2	296.9
International Produce Ltd.	EUR	263.7						91.8				263.7
Iq Fruit Dbx Direct	NAM	33.1		94.5	81.8						33.1	209.4
Eland Retail Co.Ltd.	FAR	169.2					7.7	38.3		123.2		169.2
Rio Vista Limitada	NAM	53.5		64.6	38.1						53.5	156.3
Jose Luis Montosa S.L.	EUR					150.5						150.5
Grapes Direct Limited	EUR	149.4						43.1		75.4	1.8	149.4
Shenzhen Rong Xin Fu Tong Trad	FAR	130.9					82.3					130.9
Guangzhou City Shengfu Trading	FAR	93.5					93.5					93.5
Samjoo Marketing	FAR	93.5					18.7	56.1		18.7		93.5
San Lucar Fruit S.L.	EUR	28.8	63.0						63.0		14.4	91.8
To Order	EUR	89.5					18.7			66.4		89.5
Mack Multiples	EUR					64.5						64.5
Int. Procurement & Logistics	EUR	63.6					18.4			27.5		63.6
Shenzhen City Trading Company	FAR	56.1					12.2			39.3		56.1
Eland Park Ltd.	FAR	50.1						17.7		32.4		50.1
Crisfrut Comercio Imp. E Exp. Ltda	LAT			15.0	30.0							44.9
Eco Farms Avocado	NAM					43.0						43.0
Shenzhen Jietongfa Shiyi Ltd.	FAR	37.4										37.4
Sunwoo Marketing Co. Ltd.	FAR	37.4						18.7				37.4
Others		110.2		41.0	30.8		55.1			55.2		182.0
TOTAL TONS	2012/2013	3,459.5	582.8	440.1	330.1	279.6	1,214.1	627.1	582.8	456.8	338.6	5,092.1
	2011/2012	3,430.2	479.9	409.4	337.9	558.7	892.3	685.7	479.9	566.3	373.6	5,216.0
	2010/2011	3,504.6	264.5	417.6	226.0	86.0	537.2	766.4	264.5	937.3	433.9	4,498.7
TOTAL TH.CASES	2012/2013	420.2	38.9	60.2	44.6	25.0	147.9	75.7	38.9	55.5	42.7	588.9
	2011/2012	420.3	32.0	57.3	47.0	49.9	108.8	85.8	32.0	69.7	45.3	606.5
	2010/2011	422.9	17.6	59.2	30.9	7.7	65.5	95.0	17.6	110.0	52.1	538.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		FAR EAST	LATIN AMERIC	NORTH AMERICA		MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES			
	RUS	CONT			WEST	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
APPLES	636.9		1,247.6	651.5			224.9	78.7	2,839.6	3,163.9	2,735.3	147.3	162.7	142.3
TABLE GRAPES	561.9	18.3	130.6	99.3	47.2	192.1			1,049.5	1,002.2	1,061.2	127.6	125.3	127.7
CHERRIES			193.2	48.7	13.2	131.6			386.8	364.9	364.0	77.7	74.7	75.7
PEARS	80.6	116.5		155.7					352.8	160.7	430.7	19.3	8.8	23.7
KIWIFRUIT	183.4								183.4	394.8	360.3	18.2	39.5	38.9
PLUMS	26.2			116.5					142.7	147.9	42.1	15.8	16.4	4.7
NECTARINES	6.6			94.8					101.4	64.5	34.0	10.9	7.2	3.5
PEACHES				13.7					13.7	40.3		1.5	4.5	
APRICOTS				8.2					8.2	22.4		1.0	2.8	
RICH. D. APPLE	257.6		450.9	153.9				29.6	891.9	750.3	576.4	46.1	38.0	29.7
RY. GALA APPLE	44.2		261.8	310.8		118.9		49.1	784.8	1,208.4	988.8	40.7	61.8	51.7
GRANNIES APPLE	326.3			179.3		42.8			548.4	309.9	284.6	29.5	16.6	15.3
FUJI APPLE			507.3			4.9			512.2	596.5	533.9	25.6	30.0	26.7
BING CHERRY			191.6	29.1	12.9	84.0			317.6	334.5	348.2	63.9	68.6	70.6
THOMPSON GRAPE	142.5			61.4	15.7	66.1			285.8	157.9	287.7	34.8	19.3	34.7
R. GLOBE GRAPE	195.8		36.4	28.7					260.9	411.2	388.9	31.8	53.2	47.4
RED SENS. PEAR	80.6	116.5							197.1			10.8		
CRIMSON GRAPE	102.8		75.5	9.3					187.6	149.3	110.6	22.9	18.2	13.5
HAYWARD KIWIS	183.4								183.4	324.4	339.5	18.2	32.4	36.8
NOT DEF GRAPE	100.4	18.3	18.7				17.7		155.1	96.6	91.3	18.9	11.8	10.6
FLAME SDL GRAPE					31.5	92.5			124.0		80.6	15.1		9.0
S. BARTL. PEAR				111.4					111.4	47.4		6.1	2.6	
LINERS	1,081.9	134.7	1,538.1	857.7		125.9		78.7	3,817.1	3,807.2	3,598.6	267.8	260.5	246.6
CHARTERS	413.7		2.6		47.2	346.9			810.5	884.9	987.7	86.8	95.1	100.8
LAND FREIGHT				320.5					320.5	506.0	261.3	39.0	53.0	33.4
AIR FREIGHT			30.6	10.3	13.2	75.8			129.9	163.5	180.1	25.8	33.2	35.8
TOTAL TONS	2012-13	1,495.6	134.7	1,571.4	1,188.5	60.5	548.6	78.7	5,077.9					
	2011-12	1,534.9	130.1	1,587.1	1,744.2	10.6	246.6	53.0		5,361.7				
	2010-11	1,456.1	107.4	1,198.3	1,658.5	4.8	369.5	121.6			5,027.7			
TOTAL TH.CASES	2012-13	129.1	8.6	118.0	89.7	8.4	61.4	4.2				419.3		
	2011-12	141.8	7.1	111.9	130.7	2.1	33.8	9.0					441.8	
	2010-11	128.6	12.0	90.9	112.3	1.0	53.6	7.5						416.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	GRAPE	CHERRY	PEAR	KIWIS	RICH. D.	RY. GALA	GRANNIES	FUJI	BING	TOTAL	
To Order	EUR	251.2	205.9		23.6	17.1	77.3	26.7	139.0			516.5	
E. Durasaimy & Bros	FAR	417.7					294.3	123.5				417.7	
The First Fruit E.U.	LAT	251.3			44.3		47.5	163.4	40.5			315.7	
Optimus Co Ltd.	EUR	81.9	117.6		23.3	68.0	57.7	11.3	12.9			290.9	
Prodmarket Ltd.	EUR	166.0	64.9			46.8	38.2	4.1	123.7			277.8	
Distribuidora de Frutas Céu Azul Ltda	LAT	14.9	30.5	44.0			8.6		6.2		24.3	251.4	
Jau Neng Agricultural Marine	FAR	227.0	17.7							219.2		244.7	
Dayka & Hackett LLC	NAM	39.5	156.6					39.5				196.2	
Mao Si Enterprise Co. Ltd.	FAR	185.2								185.2		185.2	
To Order	FAR	117.9	38.1	3.3			73.8			44.1	3.3	159.3	
Frutera del Litoral Cia. Ltda.	LAT	119.9			23.6		71.9	48.0				143.4	
Beijing Chunlin Agricult.Prod.	FAR	39.5		83.1				39.5			82.2	122.6	
Tropic Internacional	EUR		34.4		33.8	45.8						114.0	
To Order	LAT	55.7	52.3				18.4	20.4	9.4			108.1	
Business Trade Co. Ltd.	EUR	71.3	33.5				42.0		28.5			104.8	
Green And Fresh E.U.	LAT	79.1					7.6	19.8	51.7			103.7	
Frutera Del Litoral Peru S A C	LAT				87.9							90.8	
Gajumal Mulchand Fruit Pvt	FAR	82.9					82.9					82.9	
Stanley Orchards Sales, Inc.	NAM	79.4						79.4				79.4	
Fresh Fruits Co. Ltd.	EUR	45.7	30.2				22.4	2.0	21.3			75.9	
Frutera del Litoral Colombia	LAT	71.4						39.5	31.9			71.4	
Valhalla Sales & Marketing	NAM		47.2	12.2							12.2	59.4	
Courchesne Larose Ltee.	NAM	21.4	35.4	1.2					21.4		1.2	58.0	
Stella Ltd.	EUR	20.7	35.4				19.9		0.9			56.2	
Others		399.8	149.6	243.0	116.5	5.6	29.6	167.7	60.9	63.7	194.4	951.9	
TOTAL TONS	2012/2013		2,839.6	1,049.5	386.8	352.8	183.4	891.9	784.8	548.4	512.2	317.6	5,077.9
	2011/2012		3,163.9	1,002.2	364.9	160.7	394.8	750.3	1,208.4	309.9	596.5	334.5	5,361.7
	2010/2011		2,735.3	1,061.2	364.0	430.7	360.3	576.4	988.8	284.6	533.9	348.2	5,027.7
TOTAL TH.CASES	2012/2013		147.3	127.6	77.7	19.3	18.2	46.1	40.7	29.5	25.6	63.9	419.3
	2011/2012		162.7	125.3	74.7	8.8	39.5	38.0	61.8	16.6	30.0	68.6	441.8
	2010/2011		142.3	127.7	75.7	23.7	38.9	29.7	51.7	15.3	26.7	70.6	416.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA		EUROPE		LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		EAST	WEST	CONT	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	2,518.4	1,888.4	202.6	37.4	336.5	18.7	5,002.0	4,674.5	4,883.5	615.0	578.4	601.5
WALNUTS				9.7		62.3	72.0	75.8	62.6	7.2	7.6	6.3
PLUMS								60.5	172.8		6.7	19.2
CHERRIES									22.1			4.4
NOT DEF GRAPE	921.4	1,004.8	93.3		243.1		2,262.6	56.1		280.0	6.8	
R. GLOBE GRAPE	1,055.9	1.8		37.4		18.7	1,113.7	1,241.9	1,548.9	135.8	151.4	188.9
CRIMSON GRAPE	138.5	83.6	32.7		93.4		348.3	771.5	908.9	42.8	98.1	113.7
AUT. RY. GRAPE	282.0	30.8	10.3				323.0	519.7	559.7	40.8	60.5	68.9
SUGRAONE GRAPE		302.8					302.8	181.5	254.0	35.9	22.1	30.5
FLAME SDL GRAPE	18.5	224.5					243.0	470.6	404.6	29.3	57.6	49.3
THOMPSON GRAPE	75.1	79.2	40.6				194.9	1,071.3	750.9	22.6	136.0	90.1
ROY RED GRAPE		135.9					135.9	95.5	74.4	16.4	11.6	9.1
SERR S.C. WALNUT				8.7		53.6	62.4	28.5	46.6	6.2	2.9	4.7
Q. ROSE GRAPE		22.2	25.7				47.9	163.7	247.3	6.2	20.0	30.2
BICOLOR GRAPE	18.5						18.5	28.4	55.8	3.4	5.2	11.2
RED SDL GRAPE	8.6	2.1					10.6			1.8		
NOT DEF WALNUT				1.0		8.7	9.7	47.3	16.0	1.0	4.7	1.6
LINERS	2,518.4	54.1		47.1	318.8	18.7	2,957.2	2,981.7	3,227.6	368.3	371.5	399.7
CHARTERS		1,834.3	202.6				2,036.9	1,668.8	1,718.9	245.6	203.2	208.4
LAND FREIGHT						62.3	62.3	160.3	181.6	6.2	18.1	20.8
AIR FREIGHT					17.7		17.7		12.9	2.2		2.6
TOTAL TONS	2012-13	2,518.4	1,888.4	202.6	47.1	336.5	81.0	5,074.1				
	2011-12	1,929.0	1,491.6	337.0	142.1	155.4	664.4		4,810.7			
	2010-11	2,370.0	2,019.3			177.6	555.5			5,141.0		
TOTAL TH.CASES	2012-13	312.4	227.9	24.3	5.5	43.6	8.5			622.2		
	2011-12	238.1	182.0	39.3	25.7	17.3	79.2				592.7	
	2010-11	291.9	245.7			27.0	64.5					631.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MYKT	GRAPE	WALNUT	NOT DEF	R. GLOBE	CRIMSON	AUT. RY.	SUGRAONE	FLAME SDL	THOMPSON	ROY RED	TOTAL
Jac Vandenberg, Inc.	NAM	937.9		508.7		6.2	0.9	166.5	118.7	44.8	90.3	937.9
To Order	FAR	853.0		313.1	363.3	89.7	86.8					853.0
Wal-Mart Stores, Inc.	NAM	567.3		357.9		14.2	29.9	51.2	74.8	18.9		567.3
Prime Orchards Limited	FAR	328.7			285.2		43.5					328.7
Huitong Economic Trade	FAR	272.6		35.4	184.8	15.0	37.3					272.6
Jupiter Marketing Ltd.	EUR	203.6		110.2		93.4						203.6
Regatta Tropicals Ltd.	NAM	202.6		93.3		32.7	10.3			40.6		202.6
Dayka & Hackett LLC	NAM	170.9		30.9		13.2		67.4	31.0	15.5	10.1	170.9
To Order	NAM	159.1		107.3	1.8	50.1						159.1
Phobus Produce Sales	FAR	111.5		92.8		7.5				11.2		111.5
Global Trading Co.,Ltd	FAR	111.2		92.5		18.7						111.2
Costco President Taiwan Inc.	FAR	109.5		95.6			13.9					109.5
W.M. Morrison Produce Ltd.	EUR	100.6		100.6								100.6
Shanghai Oheng Imp. & Exp. Co Lt	FAR	90.5			85.2		5.3					90.5
Shinsegae Food Co.	FAR	88.7		70.0						18.7		88.7
Turners & Growers International	FAR	87.0		5.5	8.0	7.7	31.1			7.7		87.0
Shanghai New Long March Intl Trade Co., Ltd.	FAR	71.0			71.0							71.0
Purespect Korea	FAR	55.1		55.1								55.1
Korea Industrial Co. Ltd.	FAR	54.5		54.5								54.5
Nathel International, Inc.	NAM	53.1						17.7			35.4	53.1
Costco Korea Ltd.	FAR	46.4		46.4								46.4
Fruteria, Inc.	FAR	42.0		42.0								42.0
To Order	EUR	37.4			37.4							37.4
Knc Fresh Fruits Inc.	FAR	37.4								37.4		37.4
Others		210.3	72.0	50.9	76.9		64.0		18.5			282.3
TOTAL TONS	2012/2013	5,002.0	72.0	2,262.6	1,113.7	348.3	323.0	302.8	243.0	194.9	135.9	5,074.1
	2011/2012	4,674.5	75.8	56.1	1,241.9	771.5	519.7	181.5	470.6	1,071.3	95.5	4,810.7
	2010/2011	4,883.5	62.6		1,548.9	908.9	559.7	254.0	404.6	750.9	74.4	5,141.0
TOTAL TH.CASES	2012/2013	615.0	7.2	280.0	135.8	42.8	40.8	35.9	29.3	22.6	16.4	622.2
	2011/2012	578.4	7.6	6.8	151.4	98.1	60.5	22.1	57.6	136.0	11.6	592.7
	2010/2011	601.5	6.3		188.9	113.7	68.9	30.5	49.3	90.1	9.1	631.4

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA		LATIN	TONS	TH.CAS
		EAST	WEST	AMERIC		
TABLE GRAPES	2,266.4	1,630.2	176.1	661.1	4,733.9	577.0
CLEMENTINES		92.2			92.2	5.8
ORANGES		49.0			49.0	2.9
R. GLOBE GRAPE	1,944.1	753.5		560.5	3,258.1	397.2
SUGRAONE GRAPE		557.3	109.0	20.6	686.9	84.0
THOMPSON GRAPE	322.4	206.4	24.4	78.1	631.3	77.0
FLAME SDL GRAPE		91.0	14.6	1.9	107.5	13.0
CLEMENUL. CLEMENT		92.2			92.2	5.8
NAVELS ORANGE		49.0			49.0	2.9
BLACK SDL GRAPE		21.3			21.3	2.6
NOT DEF GRAPE		0.8	17.3		18.1	2.1
TRICOLOR GRAPE			10.8		10.8	1.2
LINERS	2,266.4	141.1		661.1	3,068.6	365.7
CHARTERS		1,630.2	176.1		1,806.4	220.0
TONS	2012-13	2,266.4	1,771.4	1,761.1	661.1	4,875.0
TH.CASES	2012-13	276.4	207.2	21.4	80.6	585.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CLEMENT	ORANGE	R. GLOBE	SUGRAONE	THOMPSON	FLAME SDL	CLEMENUL.	NAVELS	BLACK SDL	TOTAL	
Kopke Jr. Inc., William H.	NAM	981.7	23.0		224.4	450.2	223.7	62.2	23.0		21.3	1,004.8	
Shanghai New Long March Intl Trade Co., Ltd.	FAR	513.6			513.6							513.6	
Shenzhen Hengguangli Imp. Exp.	FAR	478.2			478.2							478.2	
Dubacano	LAT	362.6			284.5		78.1					362.6	
Dayka & Hackett LLC	NAM	330.5			109.4	183.8	0.8	30.4				330.5	
The Oppenheimer Group	NAM	235.2			213.9	21.3						235.2	
Pandol Bros, Inc.	NAM	228.9			179.8	11.1	6.3	13.1				228.9	
Sooil Commerce & Transport, Inc.	FAR	209.9			70.8		139.0					209.9	
KPC Inc.	FAR	194.8			135.5		59.3					194.8	
Huitong Economic Trade	FAR	159.4			159.4							159.4	
Shenzhen Yonglongda Imp. Exp.	FAR	124.0			124.0							124.0	
To Order	NAM		69.1	49.0					69.1	49.0		118.1	
Vanguard International	FAR	106.3			35.4		70.8					106.3	
Shenzhen Jietongfa Shiyi Ltd.	FAR	106.3			106.3							106.3	
Agrovich. S. de R.L. de C.V	LAT	93.5			93.5							93.5	
Distrib. de Productos Múltiples S de R.L. (Diprom)	LAT	74.8			71.0	1.9		1.9				74.8	
Daum Trading Co. Ltd.	FAR	71.8			36.4		35.4					71.8	
Shenzhen City Trading Company	FAR	70.8			70.8							70.8	
Shenzhen Rong Xin Fu Tong Trad	FAR	70.8			70.8							70.8	
Cosecha Del Chef S.A.	LAT	56.1			56.1							56.1	
Shenzhen Youdecheng Trading Co	FAR	53.1			53.1							53.1	
Cocina Facil S.A. de CV	LAT	37.4			37.4							37.4	
New Japan Produce Co Ltd	FAR	35.4			35.4							35.4	
Crown Jewels Produce	NAM	26.0			26.0							26.0	
Others		112.6			72.2	18.7	17.7					112.6	
TONS	2012/2013		4,733.9	92.2	49.0	3,258.1	686.9	631.3	107.5	92.2	49.0	21.3	4,875.0
TH.CASES	2012/2013		577.0	5.8	2.9	397.2	84.0	77.0	13.0	5.8	2.9	2.6	585.6

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE			FAR EAST	NORTH AMERICA		LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	UK		WEST	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	259.1	685.7	221.9	1,418.6	33.5	1,277.5	579.8	4,476.1	3,928.5	4,941.2	564.2	497.5	608.1
AVOCADOS	396.2							396.2	1,350.9	833.9	99.0	143.1	116.2
CLEMENTINES									178.6			11.5	
R. GLOBE GRAPE	185.6	245.9		678.8			331.9	1,442.2	925.9	1,083.5	175.8	112.9	131.0
THOMPSON GRAPE	55.8	129.8	116.4	331.7	33.5	447.8	137.2	1,252.1	1,237.9	1,229.6	163.4	157.8	152.7
CALMERIA GRAPE		247.0		231.1			6.3	484.4	402.9	617.2	61.3	50.9	75.3
FLAME SDL GRAPE			24.0			423.5		447.5	425.6	964.8	56.4	56.1	119.8
AUT. RY. GRAPE		11.4	48.0	138.8		209.4		407.6	291.8	178.5	51.0	38.0	23.2
HASS AVOCADO	396.2							396.2	1,350.9	812.4	99.0	143.1	114.3
CRIMSON GRAPE	17.8	31.9	33.5	38.1		190.5	19.4	331.2	522.5	625.9	42.7	66.3	76.7
NOT DEF GRAPE		19.7					85.0	111.0	58.9	103.1	13.5	7.8	12.6
CLEMENUL. GRAPE									178.6			11.5	
T.SDL GRAPE									63.1	138.5		7.7	16.9
NOT DEF AVOCADO									21.5				1.9
LINERS	636.9	492.1	207.4	1,418.6			112.5	2,867.5	3,037.7	3,511.5	419.3	380.6	448.6
CHARTERS	18.4	193.6	14.5			33.5	1,277.5	1,537.5	2,058.9	2,008.6	186.9	227.4	244.6
LAND FREIGHT								467.3	467.3	361.3	255.0	44.1	31.1
AIR FREIGHT									0.1			0.02	
TOTAL TONS	2012-13	655.3	685.7	221.9	1,418.6	33.5	1,277.5	579.8	4,872.2				
	2011-12	181.1	480.7	501.9	1,198.9	937.5	1,666.7	491.2		5,458.0			
	2010-11	363.2	512.8	411.6	1,483.7	469.6	1,842.5	691.7			5,775.1		
TOTAL TH.CASES	2012-13	130.6	83.6	39.0	179.9	3.6	155.8	70.7			663.2		
	2011-12	34.5	58.7	82.1	148.0	84.0	184.9	59.9				652.1	
	2010-11	72.3	62.5	58.8	181.8	42.8	222.8	83.2					724.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MYKT	GRAPE	AVOCADO	R. GLOBE	THOMPSON	CALMERIA	FLAME SDL	AUT. RY.	HASS	CRIMSON	NOT DEF	TOTAL
Giumarra Bros Fruit Co., Inc.	NAM	725.8			140.9		372.3	132.3		80.3		725.8
Giumarra International Marketing	NAM	551.7			306.9		51.2	77.1		110.2	6.3	551.7
Shenzhen Hengguangli Imp. Exp.	FAR	537.2		311.2	110.4	26.6		89.1				537.2
KPC Inc.	FAR	426.0		49.6	142.7	195.6				38.1		426.0
Nature's Pride B.V.	EUR		396.2						396.2			396.2
To Order	EUR	330.6		123.7	37.1	158.4		11.4				330.6
Umái Comercio Imp. e Exp Ltda.	LAT	318.5		175.2	62.0					17.6	63.8	318.5
Shenzhen Youdechong Trading Co	FAR	280.9		183.8	47.3			49.8				280.9
Hardfruits Ltd.	EUR	244.7		104.5		88.7				31.9	19.7	244.7
Grapes Direct Limited	EUR	144.2			72.2		24.0	18.0		30.0		144.2
To Order	LAT	127.5		53.1	53.1						21.3	127.5
Hillfresh International B.V.	EUR	111.7		93.3	18.4							111.7
Innoverde B.V.	EUR	91.4		73.6						17.8		91.4
Shenzhen Rong Xin Fu Tong Trad	FAR	87.8		72.0	15.8							87.8
W.M. Morrison Produce Ltd.	EUR	65.7			32.2			30.0		3.5		65.7
Star Import Co. Ltd.	EUR	55.3			55.3							55.3
Empacadora Hill Brothers	LAT	38.1		31.8		6.3						38.1
Ocean South B.V.	EUR	37.4			37.4							37.4
Fruteria Carana Y Mas S D R L	LAT	37.1		36.4	0.8							37.1
Ooo Temp	EUR	36.4		17.7	18.7							36.4
To Order	FAR	35.4		35.4								35.4
Rio Vista Limitada	NAM	33.5			33.5							33.5
Othil Import.De Frutas Ltda.	LAT	21.3			21.3							21.3
Frukar B.V.	EUR	18.7		18.7								18.7
Others		119.2		62.2	46.3	8.9				1.9		119.2
TOTAL TONS	2012/2013	4,476.1	396.2	1,442.2	1,252.1	484.4	447.5	407.6	396.2	331.2	111.0	4,872.2
	2011/2012	3,928.5	1,350.9	925.9	1,237.9	402.9	425.6	291.8	1,350.9	522.5	58.9	5,458.0
	2010/2011	4,941.2	833.9	1,083.5	1,229.6	617.2	964.8	178.5	812.4	625.9	103.1	5,775.1
TOTAL TH.CASES	2012/2013	564.2	99.0	175.8	163.4	61.3	56.4	51.0	99.0	42.7	13.5	663.2
	2011/2012	497.5	143.1	112.9	157.8	50.9	56.1	38.0	143.1	66.3	7.8	652.1
	2010/2011	608.1	116.2	131.0	152.7	75.3	119.8	23.2	114.3	76.7	12.6	724.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA			EUROPE			TOTAL TONS			TOTAL TH.CASES		
		WEST	EAST	RUS	CONT	UK	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
TABLE GRAPES	2,267.1	188.9	1,441.9	18.7	428.6	497.3	4,842.4	6,086.7	7,479.1	604.7	780.7	953.2	
AVOCADOS								150.5	108.1		13.4	23.0	
CLEMENTINES									141.1			9.1	
R. GLOBE GRAPE	1,857.1					99.0	3.1	1,959.2	2,801.6	2,340.4	244.0	359.0	285.4
THOMPSON GRAPE	35.4	63.0	753.1	18.7	296.7	209.5	1,376.3	1,868.6	2,886.2	177.9	248.9	381.7	
CRIMSON GRAPE	356.9	63.0	263.7		32.8	231.0	947.4	1,001.4	694.2	115.0	119.5	87.2	
FLAME SDL GRAPE		62.9	354.2			16.2	433.4	318.5	1,449.0	52.7	40.6	185.6	
NOT DEF GRAPE	17.7		70.8				37.6	126.1	96.5	109.3	15.1	12.6	13.3
HASS AVOCADO									150.5			13.4	23.0
CLEMENUL. CLEMENT										141.1		9.1	
LINERS	2,267.1			18.7	428.6	497.3	3,211.7	3,837.0	3,694.0	405.8	493.7	476.4	
CHARTERS		188.9	1,441.9				1,630.7	2,400.2	4,034.2	198.9	300.4	509.0	
AIR FREIGHT									0.03			0.004	
TOTAL	2012-13	2,267.1	188.9	1,441.9	18.7	428.6	497.3	4,842.4					
	2011-12	2,908.2	322.7	1,933.8		709.0	363.5		6,237.3				
	2010-11	2,698.6	376.9	2,877.6		1,270.6	504.6			7,728.2			
TOTAL TH.CASES	2012-13	276.5	23.0	175.8	2.3	69.6	57.4			604.7			
	2011-12	355.0	36.3	231.8		123.2	47.7				794.1		
	2010-11	329.1	45.5	336.5		197.4	76.8					985.3	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	R. GLOBE	THOMPSON	CRIMSON	FLAME SDL	NOT DEF	TOTAL
Jac Vandenberg, Inc.	NAM	706.5		394.0	163.7	148.7		706.5
Sbrocco International, Inc.	NAM	596.0		314.2	92.1	189.7		596.0
To Order	FAR	478.2	408.3		70.0			478.2
Leo Pels Import B.V.	EUR	380.6	57.7	296.7	26.1			380.6
Guangzhou Collect Lebao Fruit	FAR	372.0	282.5		89.4			372.0
LGS Specialty Sales Ltd	NAM	328.3		107.8	70.8	78.7	70.8	328.3
Mack Multiples	EUR	303.5		156.1	144.3			303.5
Shenzhen City Trading Company	FAR	212.5	212.5					212.5
Shenzhen Youdecheng Trading Co	FAR	212.5	147.0		47.8		17.7	212.5
Shenzhen Hengguangli Imp. Exp.	FAR	177.1	121.3		55.8			177.1
Shanghai Oheng Imp. & Exp. Co Lt	FAR	177.1	122.2		54.9			177.1
Parallel UK	EUR	106.5			69.0		37.6	106.5
Dole Shanghai Fruits And Vegetables	FAR	106.3	106.3					106.3
Huitong Economic Trade	FAR	88.6	85.0		3.5			88.6
Fruteria, Inc.	FAR	70.8		35.4	35.4			70.8
Shenzhen Jietongfa Shiyi Ltd.	FAR	70.8	70.8					70.8
Pomina Enterprise Co., Ltd.	FAR	70.8	70.8					70.8
Richard Hochfeld Limited	EUR	69.6		53.4		16.2		69.6
To Order	EUR	65.7	41.3		24.4			65.7
Shanghai Xijiao Foster	FAR	53.1	53.1					53.1
Woo Lee Fruit & Vegetables Co. Ltd.	FAR	53.1	53.1					53.1
Wing Mau Trading Co., Ltd.	FAR	35.4	35.4					35.4
Shenzhen Rong Xin Fu Tong Trad	FAR	35.4	35.4					35.4
Star Import Co. Ltd.	EUR	18.7		18.7				18.7
Others		53.1	53.1					53.1
TOTAL	2012/2013	4,842.4	1,959.2	1,376.3	947.4	433.4	126.1	4,842.4
	2011/2012	6,086.7	2,801.6	1,868.6	1,001.4	318.5	96.5	6,237.3
	2010/2011	7,479.1	2,340.4	2,886.2	694.2	1,449.0	109.3	7,728.2
TOTAL TH.CASES	2012/2013	604.7	244.0	177.9	115.0	52.7	15.1	604.7
	2011/2012	780.7	359.0	248.9	119.5	40.6	12.6	794.1
	2010/2011	953.2	285.4	381.7	87.2	185.6	13.3	985.3

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		LATIN AMERIC	FAR EAST	EUROPE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	513.3	1.685.7	160.6			2.359.6	5.712.8	7.310.1	279.1	731.1	933.2
CLEMENTINES	184.5	804.9				989.4	1.208.1	124.6	61.9	77.4	21.8
KIWIFRUIT	118.0	632.1	45.9	35.2		831.2	1.080.9	1.081.4	86.0	105.9	103.4
PLUMS	184.7	131.6	22.5		17.0	355.8	377.9	792.2	34.9	38.2	82.9
MANDARINES	159.7	64.8				224.5	360.7		14.4	23.0	
NECTARINES							687.9	615.7		59.3	52.9
CHERRIES							447.1			50.7	
PEACHES							371.4	632.0		32.0	53.8
ORANGES							80.9	18.3		12.4	3.4
APRICOTS							18.6			2.6	
THOMPSON GRAPE	267.7	527.0	160.6			955.3	1.852.7	3.700.3	95.4	235.0	468.0
CLEMENUL. CLEMENT	184.5	737.2				921.7	396.2	68.7	57.6	25.1	18.1
HAYWARD KIWIS	118.0	632.1	45.9	35.2		831.2	969.8	1.081.4	86.0	94.7	103.4
CRIMSON GRAPE	118.9	314.3				433.2	1.292.3	1.730.2	58.4	165.9	230.6
Q. ROSE GRAPE		352.4				352.4	485.3	467.4	48.3	65.2	62.8
FLAME SDL GRAPE	96.5	226.3				322.7	1.497.1	434.2	44.2	195.4	55.0
R. GLOBE GRAPE		161.6				161.6	280.3	519.8	18.0	32.4	59.2
MURCOTT MAND.	113.9	43.2				157.1	178.9		10.1	11.2	
DAPPLE DAN PLUM	48.5	61.6				110.1			10.0		
FLV. RICH PLUM	75.6					75.6	79.7	157.2	7.1	8.1	17.0
FRIAR PLUM	57.0				17.0	74.0	103.3	61.3	8.6	10.5	6.7
AUT. RY. GRAPE	18.6	52.7				71.3	74.3	73.8	8.9	8.3	8.2
NOT DEF MAND.	45.8	21.6				67.4	181.8		4.3	11.8	
LINERS	519.6	1.929.9		35.2	17.0	2.501.7	3.553.4	4.022.7	222.9	318.3	470.0
CHARTERS	640.6	1.389.1				2.029.7	5.530.3	4.832.7	226.5	695.2	611.7
LAND FREIGHT			229.0			229.0	464.8	725.6	26.9	46.9	84.1
AIR FREIGHT							797.8	1.107.9		72.1	91.4
TOTAL TONS	2012-13	1.160.2	3.319.0	229.0	35.2	17.0	4.760.4				
TOTAL TONS	2011-12	4.886.9	4.570.1	262.0	90.2	537.3		10.346			
TOTAL TONS	2010-11	5.134.6	3.012.0	909.6	267.2	1.365.4			10.689		
TOTAL TH.CASES	2012-13	109.1	333.7	26.9	3.2	3.4			476.3		
TOTAL TH.CASES	2011-12	493.4	540.3	29.5	11.0	58.5				1.132.6	
TOTAL TH.CASES	2010-11	572.0	378.0	101.9	45.8	159.5					1.257.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CLEMENT	KIWIS	PLUM	MAND.	THOMPSON	CLEMENUL.	HAYWARD	CRIMSON	Q. ROSE	TOTAL
Farms Co RT USA	NAM	2.141.5	21.6	347.5	316.3	108.0	794.7		347.5	375.7	352.4	2.934.9
To Order	NAM		967.8					921.7				967.8
Regatta Tropicals Ltd.	NAM			402.5					402.5			402.5
LPD Import Export	LAT	100.4		45.9			100.4		45.9			146.3
Seald Sweet LLC	NAM					116.5						116.5
Jac Vandenberg, Inc.	NAM	57.5								57.5		57.5
Fruticola Irmaos Faisao Ltda.	LAT	20.1			22.5		20.1					42.5
To Order	LAT	40.1					40.1					40.1
Costco President Taiwan Inc.	FAR			35.2								35.2
Total Produce Nordic	EUR				17.0				35.2			17.0
TOTAL TONS	2012/2013		2.359.6	989.4	831.2	355.8	224.5	955.3	921.7	831.2	433.2	4.760.4
TOTAL TONS	2011/2012		5.712.8	1.208.1	1.080.9	377.9	360.7	1.852.7	396.2	969.8	1.292.3	10.346
TOTAL TONS	2010/2011		7.310.1	124.6	1.081.4	792.2		3.700.3	68.7	1.081.4	1.730.2	10.689
TOTAL TH.CASES	2012/2013		279.1	61.9	86.0	34.9	14.4	95.4	57.6	86.0	58.4	476.3
TOTAL TH.CASES	2011/2012		731.1	77.4	105.9	38.2	23.0	235.0	25.1	94.7	165.9	1.132.6
TOTAL TH.CASES	2010/2011		933.2	21.8	103.4	82.9		468.0	18.1	103.4	230.6	1.257.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	EUROPE		NORTH AMERIC	MIDDLE EAST	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		CONT	RUS				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	2,222.1		17.7	140.5	218.6		2,599.0	3,567.2	2,854.4	319.1	435.2	348.1
APPLES	263.5	100.1	227.3	40.9			631.7	154.3	450.0	33.3	7.7	24.1
KIWIFRUIT	89.6	425.6					515.2	211.2	136.0	51.5	21.1	13.6
PEARS		486.2					486.2			29.1		
NECTARINES			20.6	143.1			163.7	132.8	127.6	19.7	14.8	16.9
CHERRIES	129.4	7.6		4.2		2.1	143.4	191.8	106.4	29.7	39.9	23.9
PLUMS	108.0		21.6				129.6	185.9	259.9	14.4	20.7	30.5
ORANGES	48.3						48.3	168.3		3.2	11.2	
APRICOTS				8.2			8.2	0.4		1.4	0.1	
PEACHES								13.3			1.5	
R. GLOBE GRAPE	687.6				218.6		906.3	1,153.7	1,043.2	113.2	140.7	127.2
THOMPSON GRAPE	475.8			47.2			523.0	975.5	671.8	63.8	119.1	81.9
HAYWARD KIWIS	89.6	425.6					515.2	211.2	113.6	51.5	21.1	11.4
CRIMSON GRAPE	498.4						498.4	721.3	735.1	60.8	88.0	89.6
PACKHAMS PEAR		486.2					486.2			29.1		
NOT DEF GRAPE	360.0						360.0	292.7	110.9	43.4	35.7	13.5
GRANNIES APPLE	85.6	32.7	135.6				253.9	20.4	63.5	13.9	1.1	3.4
FLAME SDL GRAPE	132.0			76.0			207.9	123.3	53.1	25.4	15.0	6.5
RED CHIEF APPLE	157.5	21.3	14.0				192.8	128.7	131.9	9.7	6.4	6.5
BING CHERRY	110.6	7.6		4.2		2.1	124.5	162.9	99.2	26.2	34.6	22.5
RY. GALA APPLE	20.4		40.8	40.9			102.1		107.8	5.4		5.6
RED JIM NECTARIN			16.2	74.2			90.5	1.4		11.1	0.2	
BLACK SDL GRAPE	46.9		17.7	17.3			82.0	24.8		10.0	3.0	
LINERS	2,809.7	1,011.9	268.5	40.9	218.6		4,349.6	4,360.1	3,385.0	450.2	513.3	378.1
CHARTERS			18.7	291.8			310.4	142.0	248.2	36.9	16.5	33.0
AIR FREIGHT	51.3	7.6		4.2		2.1	65.2	78.3	97.1	14.4	17.4	22.2
LAND FREIGHT								44.9	204.2		5.0	23.7
TOTAL	2012-13	2,861.0	1,019.5	287.2	336.8	218.6	2.1	4,725.2				
TONS	2011-12	4,020.4	18.4	276.1	148.5	69.9	92.1	4,625.3				
	2010-11	3,040.7	291.5	129.0	202.8		270.5		3,934.4			
TOTAL	2012-13	337.7	78.9	19.2	38.5	26.7	0.4			501.4		
TH.CASES	2011-12	484.5	5.9	32.2	10.2	8.5	10.9			552.2		
	2010-11	350.5	36.2	12.9	27.9		29.6				457.0	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	APPLE	KIWIS	PEAR	NECTARIN	R. GLOBE	THOMPSON	HAYWARD	CRIMSON	PACKHAMS	TOTAL	
ParknShop	FAR	783.6	85.6				363.3	186.1		78.3		869.2	
Van Der Staay	EUR		100.1	358.4	298.3				358.4		298.3	756.8	
Shinsegae Food Co.	FAR	335.1						126.0		56.7		383.5	
Phobus Produce Sales	FAR	283.4						128.3		85.6		283.4	
Shenzhen Rong Xin Fu Tong Trad	FAR	108.4	61.3				35.8			18.5		234.5	
To Order	FAR	209.4					91.2			36.9		209.4	
De Groot International B.V.	EUR				187.9						187.9	187.9	
To Order	MID	181.3					181.3					181.3	
Mara Fruit	NAM	77.9				79.5		43.3				165.6	
Fairfield Import Exp. And Trad	FAR	145.0					35.0			107.2		145.0	
Dandrea Produce Inc.	NAM	38.2	40.9			63.6		3.9				142.6	
Adani Agrifresh Limited	FAR		116.6									116.6	
Sunwoo Marketing Co. Ltd.	FAR	70.8		44.8			35.4		44.8	35.4		115.6	
Shenzhen Yuanxing Fruit Co., Ltd	FAR	89.5					54.1			17.7		108.7	
Aorta Fruit Supply Co. Ltd.	FAR											87.8	
Sooil Commerce & Transport, Inc.	FAR	53.1					17.7	35.4				74.7	
Golden Fruit	EUR		64.2									64.2	
Avrora Ltd.	EUR		59.4									59.4	
Imarketkorea Inc.	FAR	53.1								53.1		53.1	
Shenzhen Dare Stone Industrial	FAR			44.8					44.8			44.8	
Ambrosio Srl	EUR			44.8					44.8			44.8	
Optimus Co Ltd.	EUR		41.8									41.8	
Hardfruits Ltd.	EUR		41.4									41.4	
Stella Ltd.	EUR	17.7				20.6						38.3	
Others		152.3	20.4	22.4			92.5		22.4	8.9		274.7	
TOTAL	2012/2013		2,599.0	631.7	515.2	486.2	163.7	906.3	523.0	515.2	498.4	486.2	4,725.2
TONS	2011/2012		3,567.2	154.3	211.2		132.8	1,153.7	975.5	211.2	721.3		4,625.3
	2010/2011		2,854.4	450.0	136.0		127.6	1,043.2	671.8	113.6	735.1		3,934.4
TOTAL	2012/2013		319.1	33.3	51.5	29.1	19.7	113.2	63.8	51.5	60.8	29.1	501.4
TH.CASES	2011/2012		435.2	7.7	21.1		14.8	140.7	119.1	21.1	88.0		552.2
	2010/2011		348.1	24.1	13.6		16.9	127.2	81.9	11.4	89.6		457.0

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		LATIN AMERIC	MIDDLE EAST	NORTH AMERICA			FAR EAST	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS			EAST	WEST	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
KIWIFRUIT	1,230.4	41.6	108.2	68.8	86.9		44.8	1,580.6	2,024.3	2,162.9	158.3	202.4	220.8	
TABLE GRAPES	72.8	63.8	609.9		76.1	207.8	160.4	1,190.7	1,703.6	2,416.8	144.3	203.1	293.6	
APPLES		94.4	319.4	576.9	21.0	40.6		1,052.3	1,067.4	2,486.9	55.0	55.7	133.3	
PEARS	46.0		23.0	247.2				316.2	260.4	513.2	32.3	25.6	50.0	
PLUMS	84.2	28.2	48.6		60.5	40.0	20.1	281.7	195.6	221.2	31.3	21.8	24.9	
NECTARINES	40.7		75.2		36.1			152.0	217.8	201.6	17.1	24.2	22.3	
CHERRIES					3.0	4.8	63.5	71.3	42.0	31.3	18.8	10.1	6.0	
AVOCADOS	21.1							21.1	42.2	23.0	5.3	7.3	2.3	
PEACHES			9.4					9.4	87.4	176.6	1.0	9.7	19.6	
BLUEBERRIES							3.6	3.6		3.0	2.4		1.8	
HAYWARD KIWIS	1,230.4	41.6	85.1	68.8	86.9		44.8	1,557.6	2,024.3	2,118.1	155.7	202.4	216.3	
RY. GALA APPLE		24.4	194.8	486.8	21.0	40.6		767.5	763.2	1,164.2	40.1	39.4	62.7	
R. GLOBE GRAPE	72.8		401.3				108.2	582.4	1,131.0	1,301.6	70.2	133.3	158.8	
THOMPSON GRAPE		35.4	82.6		76.1	207.8		401.9	260.9	635.3	49.0	31.8	77.5	
GRANNIES APPLE		53.3	104.6	78.4				236.3	164.9	391.5	12.4	9.0	21.4	
COSCIA PEAR				148.7				148.7	145.4	191.0	15.7	16.2	21.1	
NOT DEF GRAPE		28.3	54.4				34.4	117.1	120.7	77.8	14.1	14.7	9.5	
NOT DEF PEAR				74.5				74.5	2.9	4.8	8.3	0.3	0.6	
NOT DEF NECTARIN	40.7		27.6					68.3	1.6	9.2	7.6	0.2	1.0	
FORTUNE PLUM	40.3		6.0		17.1	3.0		66.4		3.2	7.4		0.4	
BING CHERRY					2.9	3.0	59.6	65.6	33.5	15.3	16.9	8.3	3.1	
SUGRAONE GRAPE			53.1		43.3	3.8		53.1	87.7	126.2	6.5	10.7	15.4	
B. AMBAR PLUM			5.0					52.2	3.7	59.7	5.8	0.4	6.6	
LINERS	1,416.0	79.7	966.0	892.9	22.4		269.7	3,646.8	4,765.8	6,523.5	348.2	461.1	592.7	
CHARTERS	79.3	148.3			258.1	293.3	4.8	783.7	432.3	1,190.7	86.5	46.5	121.1	
LAND FREIGHT			227.7					227.7	433.6	562.6	24.6	50.4	64.7	
AIR FREIGHT					3.0		17.9	20.9	9.4	10.7	6.6	2.2	2.9	
TOTAL TONS	2012-13	1,495.3	228.0	1,193.7	892.9	283.5	293.3	292.4	4,679.1					
	2011-12	1,757.0	225.3	2,528.9	532.3	120.9	196.1	280.7		5,641.1				
	2010-11	1,793.7	1,171.7	3,954.5	812.9	10.8	199.0	345.0			8,287.5			
TOTAL TH.CASES	2012-13	155.6	20.2	117.0	63.6	30.7	32.8	46.0			465.8			
	2011-12	179.3	20.7	248.7	40.9	9.1	24.0	37.4				560.2		
	2010-11	179.7	112.5	372.8	59.9	2.3	23.3	30.9					781.4	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	KIWIS	GRAPE	APPLE	PEAR	PLUM	HAYWARD	RY. GALA	R. GLOBE	THOMPSON	GRANNIES	TOTAL
To Order	EUR	792.0		30.5		43.9	792.0	3.2			27.3	885.5
To Order	MID	22.4		366.7	45.6		22.4	346.9			19.8	434.7
SA Sapa Ets Rouquette	EUR	345.6					345.6					345.6
Vip Marketing, Inc.	NAM		207.8	40.6		40.0		40.6		207.8		288.5
LordMayor S.A. de C.V.	LAT	22.4	146.6				22.4		67.3	26.2		169.0
To Order	LAT	44.8	67.4	41.0			44.8	41.0	34.5			153.2
Alfredo Fresh Srl	EUR	22.4	72.8			20.2	22.4		72.8			137.0
Santa Clara Ltda., Dist. de Frutas	LAT			40.2	23.0			36.5			3.8	127.6
Crown Fruits Enterprise Co.	MID			90.8	21.6			59.5			19.6	112.4
Shanghai Oheng Imp. & Exp. Co Lt	FAR		106.3						89.5			106.3
Fresh Fruit Com. General Trad.	MID			95.7				56.6			39.1	95.7
Fruttital Distribuzione S.R.L.	EUR	44.8			46.0		44.8					90.8
Silvestrin Frutas Ltda.	LAT		84.0						84.0			84.0
Fruticola de Colombia S.A.	LAT	17.9		60.0		4.3	17.9	26.3			13.7	82.2
Desarrolladora Internacional Dci, S.A.	LAT		18.7	35.4		10.8		20.6	18.7		14.9	75.7
Francaise Food	MID				72.0							72.0
Sunny Valley Int., Inc.	NAM	41.6	27.3				41.6			27.3		68.9
Prodmarket Ltd.	EUR		12.6	42.8		8.1					26.0	63.4
Fresh Taste Produce Ltd.	NAM					60.5						61.7
Frutart Com. Productos Agrícolas	LAT		40.1	19.4					40.1		19.4	59.5
Shanghai New Long March Intl Trade Co., Ltd.	FAR											58.7
To Order	FAR	22.4	17.7			18.1	22.4					58.2
Frutas Monica	LAT		55.1							37.4		55.1
Fruvetas, Frutas, Veg. y Trans. S.A.	LAT		33.1	20.4				9.8	33.1		10.6	53.5
Others		204.3	301.2	168.9	108.0	75.8	181.3	126.6	142.2	103.3	42.3	939.9
TOTAL TONS	2012/2013		1,580.6	1,190.7	1,052.3	316.2	281.7	1,557.6	767.5	582.4	401.9	4,679.1
	2011/2012		2,024.3	1,703.6	1,067.4	260.4	195.6	2,024.3	763.2	1,131.0	260.9	5,641.1
	2010/2011		2,162.9	2,416.8	2,486.9	513.2	221.2	2,118.1	1,164.2	1,301.6	635.3	8,287.5
TOTAL TH.CASES	2012/2013		158.3	144.3	55.0	32.3	31.3	155.7	40.1	70.2	49.0	465.8
	2011/2012		202.4	203.1	55.7	25.6	21.8	202.4	39.4	133.3	31.8	560.2
	2010/2011		220.8	293.6	133.3	50.0	24.9	216.3	62.7	158.8	77.5	781.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	UK	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	4.062.5	321.4	93.4	92.4	45.9	4.615.6	5.284.1	4.680.9	1.316.8	1.533.1	1.377.0
CURRANTS			28.0		5.4	33.4	56.8	42.7	20.3	37.4	19.2
GOOSEBERRIES	6.9	4.1				11.0	17.2	9.7	5.3	8.6	5.0
CHERRIES								4.4	6.5	0.7	2.4
RASPBERRIES								42.9			21.1
DUKE BLUEB	1.524.4	104.7	35.7	46.5		1.711.3	804.0	1.903.2	468.1	260.5	541.2
NOT DEF BLUEB	1.290.0	107.5	25.9	8.4	1.1	1.432.9	1.692.7	1.458.9	376.7	450.7	419.2
ONEIL BLUEB	539.9	28.2	6.0	10.6	18.3	602.9	1.295.7	137.6	177.0	336.8	45.8
ELLIOT BLUEB	518.7	65.4				584.0	361.9	32.4	187.3	125.8	7.6
HIGHBUSH BLUEB	189.3	15.6	25.8	19.4	25.1	275.2	325.6	544.4	102.0	109.1	171.4
NOT DEF CURRANT			28.0		5.4	33.4	56.8	42.7	20.3	37.4	19.2
NOT DEF GOOSEB.	6.9	4.1				11.0	17.2	9.7	5.3	8.6	5.0
LEGACY BLUEB				7.6		7.6			4.5		
JEWELL BLUEB	0.2				1.4	1.6		1.7	1.1		0.2
BRIGITT BLUEB							787.9	593.8		242.7	188.3
BRIGTHW. BLUEB							12.0	3.0		6.0	1.4
BING CHERRY							4.4	6.5		0.7	2.4
BL. CROP BLUEB							4.3	3.2		1.6	0.9
CHARTERS	2.195.2	245.5		7.6	7.0	2.455.3	2.293.0	1.465.9	667.4	637.0	422.9
LINERS	1.217.8		88.6	65.4	11.3	1.383.0	2.631.1	2.525.7	410.1	786.7	747.5
AIR FREIGHT	656.4	80.0	32.8	19.4	33.0	821.6	438.4	791.0	264.8	156.1	254.2
TOTAL TONS	2012-13	4.069.4	325.5	121.4	92.4	51.3	4.660.0				
	2011-12	4.519.4	516.6	232.0	64.3	30.2		5.362.5			
	2010-11	4.273.0	167.5	260.0	66.2	15.9			4.782.7		
TOTAL TH.CASES	2012-13	1.073.0	115.1	72.3	47.8	34.2			1.342.3		
	2011-12	1.216.5	164.8	150.8	28.0	19.7				1.579.8	
	2010-11	1.145.3	79.1	162.4	27.2	10.6					1.424.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	CURRANT	GOOSEB.	DUKE	NOT DEF	ONEIL	ELLIOT	HIGHBUSH	NOT DEF	NOT DEF	TOTAL
Sun Belle, Inc.	NAM	4.373.8		11.0	1.629.1	1.392.9	568.1	584.0	199.5		11.0	4.384.7
Angus Soft Fruits Ltd.	EUR	92.4			46.5	8.4	10.6		19.4			92.4
To Order	EUR	41.8			15.9	25.9						41.8
Smile Corporation	FAR	34.1				1.1	18.3		13.7			34.1
Hage International B.V.	EUR	28.0	1.9		19.8		6.0		2.2	1.9		29.9
Nature's Pride B.V.	EUR	23.6							23.6			23.6
CCG Logistics B.V.	EUR		21.0							21.0		21.0
Loblaws Companies East Prod.	NAM	8.5				4.7			3.8			8.5
F&T Corporation	FAR	7.9							7.9			7.9
Funasho Shouji Co., Ltd.	FAR		3.5							3.5		3.5
Sant Orsola Sca	EUR		2.7							2.7		2.7
Watari Co., Ltd.	FAR	0.7	1.9						0.7	1.9		2.6
Dave's Speciality Imports, Inc.	NAM	1.7							1.7			1.7
Bloedbessen Vof	EUR		1.4							1.4		1.4
Triex Japan Co. Ltd.	FAR	1.4							1.0			1.4
Tokyo Seika Trading	FAR	1.1							1.1			1.1
Coop Santorsola	EUR		1.1							1.1		1.1
Beijing Taxidermy & Trophy Co., Ltd	FAR	0.4							0.4			0.4
Berries Northwest Inc	FAR	0.4							0.4			0.4
TOTAL TONS	2012/2013	4.615.6	33.4	11.0	1.711.3	1.432.9	602.9	584.0	275.2	33.4	11.0	4.660.0
	2011/2012	5.284.1	56.8	17.2	804.0	1.692.7	1.295.7	361.9	325.6	56.8	17.2	5.362.5
	2010/2011	4.680.9	42.7	9.7	1.903.2	1.458.9	137.6	32.4	544.4	42.7	9.7	4.782.7
TOTAL TH.CASES	2012/2013	1.316.8	20.3	5.3	468.1	376.7	177.0	187.3	102.0	20.3	5.3	1.342.3
	2011/2012	1.533.1	37.4	8.6	260.5	450.7	336.8	125.8	109.1	37.4	8.6	1.579.8
	2010/2011	1.377.0	19.2	5.0	541.2	419.2	45.8	7.6	171.4	19.2	5.0	1.424.6

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	LATIN AMERIC	NORTH AMERICA		EUROPE			MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
			EAST	WEST	CONT	RUS	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	422.1	1,017.5		287.8	18.2	56.1		18.2	1,819.9	1,984.0	1,775.7	223.9	245.5	220.8
CHERRIES	758.2	35.0	6.1	79.3	4.2	4.2	6.0		893.1	849.6	470.8	193.3	170.7	98.4
PLUMS	825.1	63.4							888.5	549.4	138.4	111.5	61.0	15.4
NECTARINES	205.0	112.9				46.1			364.0	693.7	433.6	40.4	77.1	48.2
APPLES	260.3	39.2							299.6		232.2	16.8		11.6
PEACHES	6.6	278.4							285.0	173.8	43.1	32.7	19.5	4.8
KIWIFRUIT		21.1				22.4			43.5	66.2		4.3	6.6	
PLUMCOTS		15.1							15.1			1.7		
BLUEBERRIES	4.0			5.4	5.7				15.0	3.1	0.4	10.0	1.5	0.2
PEARS										23.0			1.3	
R. GLOBE GRAPE	178.1	558.2			8.9			9.3	754.5	513.8	535.8	92.0	63.2	65.6
BING CHERRY	512.8	21.3		29.0	4.2	4.2	6.0		577.5	702.0	408.7	126.9	141.5	85.8
FLAVOR FALL PLUM	483.4	6.0							489.4	23.0		58.8	2.6	
THOMPSON GRAPE	206.6	81.9				18.7		8.9	316.0	379.3	492.4	40.2	47.5	64.1
FLAME SDL GRAPE				287.8					287.8	107.7	472.2	35.1	13.1	57.6
CRIMSON GRAPE		277.9							277.9	292.0	91.4	33.9	35.9	11.2
SEP. YUMMY PLUM	209.4								209.4			31.0		
FUJIR. APPLE	186.0								186.0		109.1	11.1		5.3
LAPINS CHERRY	147.8	0.3							148.1			33.7		
LARRY ANN PLUM	69.1	57.4							126.5	74.4	6.9	14.1	8.3	0.8
NOT DEF GRAPE	37.4	38.1			9.3	37.4			122.2	501.0	111.2	15.2	62.6	13.6
EL. LADY PEACH		104.4							104.4	60.2		11.6	6.8	
NOT DEF CHERRY	37.9	9.1	6.1	34.6					87.7	9.4	29.4	16.6	1.7	5.9
LINERS	2,324.6	243.9			18.2	124.6		18.2	2,729.4	2,779.7	1,835.7	368.8	378.3	218.4
LAND FREIGHT		1,300.1							1,300.1	944.1	364.1	155.7	107.9	43.2
CHARTERS	19.0			348.7					367.7	323.6	669.8	50.6	46.6	95.1
AIR FREIGHT	137.8	38.6	6.1	23.8	9.9	4.2	6.0		226.4	310.1	224.5	59.5	53.7	42.7
TOTAL TONS	2012-13	2,481.3	1,582.6	6.1	372.5	28.1	128.8	6.0	18.2	4,623.7				
	2011-12	2,017.0	1,678.9	3.0	316.9	113.8	225.4	2.4		4,357.5				
	2010-11	1,764.6	698.4	5.7	580.6	44.8					3,094.1			
TOTAL TH.CASES	2012-13	364.7	187.8	1.2	54.3	7.2	15.9	1.2	2.2			634.6		
	2011-12	291.2	198.1	0.5	45.4	22.2	28.6	0.5				586.5		
	2010-11	235.5	78.0	1.2	77.1	7.5								399.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CHERRY	PLUM	NECTARIN	APPLE	R. GLOBE	BING	FLAVOR FALL	THOMPSON	FLAME SDL	TOTAL
Shenzhen Hengguangli Imp. Exp.	FAR	102.4	358.3	214.5			70.8	251.2	58.8	31.5		675.2
Shenzhen Youdecheng Trading Co	FAR	149.7	131.5	184.7			70.8	48.7	54.5	78.8		465.9
To Order	FAR	18.7		328.7			18.7		328.7			347.4
R.J.U. Com. Benef. de Frutas y Verduras Ltda.	LAT	270.8			5.5		157.4					313.9
J & J Ranch Produce, Inc	NAM	287.8									287.8	287.8
Frugal Importadora Export.Ltd.	LAT	180.7	14.1	21.5	11.2		70.0	14.1		21.5		283.6
La Fruition Co., Ltd.	FAR		5.0			217.1		5.0				222.1
Huitong Economic Trade	FAR		86.8		115.2			80.9				202.0
Jih Hao Trading Co., Ltd.	FAR	37.4	24.0		69.6	43.2		20.3				175.3
Consul Com.Imp.E Exp.Hortifrut	LAT	39.5		21.5	68.3		20.1					147.2
Crisfrut Comercio Imp. E Exp. Ltda	LAT	20.8	20.3					6.7				126.8
Shenzhen Rong Xin Fu Tong Trad	FAR	17.7	18.7	75.3			17.7	11.7	19.6			111.7
Copsul Imp. e Exp. Ltda.	LAT	93.4					70.8			3.9		93.4
Frutera Don Marcos Frudonmar S.A.	LAT	92.4					56.1			17.7		92.4
Guepardo Import. e Export. Ltda.	LAT	85.0					63.8					85.0
Grant J Hunt Co.	NAM		62.3					29.0				67.7
Othil Import.De Frutas Ltda.	LAT	21.3		14.3	7.2							64.3
Ooo Temp	EUR	37.4								18.7		59.8
Brimland Enterprises Corp.	FAR		39.3		20.2			25.4				59.5
KPC Inc.	FAR	59.0								59.0		59.0
Frutas Cantu Nordeste Ltda.	LAT	56.1					56.1					56.1
Star Import Co. Ltd.	EUR				46.1							46.1
Fruitech Co., Ltd.	FAR		42.3					36.1				43.4
Khaihsen Trading Sdn Bhd	FAR	37.2	1.8	2.2				1.8	2.2	37.2		41.2
Others		212.6	88.7	25.7	20.6	39.2	82.2	46.8	25.7	47.6		497.0
TOTAL TONS	2012/2013		1,819.9	893.1	888.5	364.0	299.6	754.5	577.5	489.4	316.0	4,623.7
	2011/2012		1,984.0	849.6	549.4	693.7		513.8	702.0	23.0	379.3	4,357.5
	2010/2011		1,775.7	470.8	138.4	433.6		535.8	408.7		492.4	3,094.1
TOTAL TH.CASES	2012/2013		223.9	193.3	111.5	40.4	16.8	92.0	126.9	58.8	40.2	634.6
	2011/2012		245.5	170.7	61.0	77.1		63.2	141.5	2.6	47.5	586.5
	2010/2011		220.8	98.4	15.4	48.2	11.6	65.6	85.8		64.1	399.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	EUROPE		LATIN	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	EAST	CONT	UK	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	3,185.0	52.3	1,174.6	116.1	57.4	17.7	4,603.1	3,821.2	4,076.9	571.8	487.7	513.9
CHERRIES									4.3			0.9
R. GLOBE GRAPE	50.4		825.6	3.7			879.7	682.6	812.4	107.3	83.2	99.1
CRIMSON GRAPE	732.7	7.1	38.4		12.3		790.4	806.9	753.0	95.8	99.3	93.3
THOMPSON GRAPE	425.7	22.1	190.2	88.6	29.1		755.7	517.0	814.2	98.5	69.0	101.1
FLAME SDL GRAPE	723.2						723.2	727.6	582.1	88.1	93.4	71.7
NOT DEF GRAPE	425.8	8.1				17.7	451.6	71.5	58.3	55.3	8.9	7.1
PERLON GRAPE	400.0	15.0	19.5		10.7		445.1	293.6	254.8	55.4	39.8	34.7
SUGRAONE GRAPE	211.5			23.7			235.3	417.0	487.2	30.5	56.4	68.8
AUT. RY. GRAPE	103.2		100.9				204.1	196.2	186.9	26.0	24.5	22.7
BLACK SDL GRAPE	112.6				5.4		118.0	99.6	99.0	14.9	12.1	12.0
RUBY SDL GRAPE								9.3	29.1		1.1	3.6
BING CHERRY									4.3			0.9
CHARTERS	3,051.4	52.3			11.5		3,115.2	2,537.9	2,409.9	378.2	314.8	299.8
LINERS	133.7		1,174.6	116.1	45.9	17.7	1,487.9	1,283.3	1,667.1	193.6	173.0	214.1
AIR FREIGHT									4.3			0.9
TOTAL	2012-13	3,185.0	52.3	1,174.6	116.1	57.4	4,603.1					
TONS	2011-12	2,339.9	397.5	808.5	192.2	83.0		3,821.2				
	2010-11	2,245.1	302.1	1,128.6	340.2	65.3			4,081.3			
TOTAL	2012-13	384.9	6.4	145.5	20.4	12.5	2.2			571.8		
TH.CASES	2011-12	286.3	50.5	98.6	33.8	18.4					487.7	
	2010-11	275.1	36.8	137.6	50.8	14.5						514.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	R. GLOBE	CRIMSON	THOMPSON	FLAME SDL	NOT DEF	PERLON	SUGRAONE	AUT. RY.	BLACK SDL	TOTAL	
Sbrocco International, Inc.	NAM	1,416.3	30.7	351.5	243.8	357.4	81.2	124.8	150.0	53.3	23.7	1,416.3	
Scattaglia Growers & Shippers, LLC.	NAM	453.3		31.7	90.7	85.4	133.5	83.1	21.3	5.5	2.2	453.3	
Sierra Produce	NAM	436.3		146.3		93.7	103.4	74.7	6.4		11.8	436.3	
To Order	FAR	356.5	224.9	20.4	30.9			17.7		62.6		356.5	
Dayka & Hackett LLC	NAM	305.9	6.3	57.2	11.3	38.4	75.9	42.9	3.0	26.9	43.9	305.9	
King Fresh Produce, L.L.C.	NAM	264.3	5.5	105.2	55.1	31.4	39.3	10.2	17.5			264.3	
Shanghai Oheng Imp. & Exp. Co Lt	FAR	231.2	230.3							0.9		231.2	
Huitong Economic Trade	FAR	159.4	159.4									159.4	
Capespan North America Inc.	NAM	119.7		18.8	31.2	22.3		41.1	6.3			119.7	
Capespan North America Llc	NAM	109.7				42.3		15.7	3.1	17.5	31.0	109.7	
Mara Fruit	NAM	101.1		6.2	15.7	52.3	0.5	22.2	3.9			101.1	
NZ Orchards Corporation	FAR	97.6			97.6							97.6	
Kingo Fruits Co., Ltd.	FAR	53.2	53.2									53.2	
Direct Fruit Marketing DFM GmbH, Univeg	EUR	46.0			46.0							46.0	
A. Gomez Ltd.	EUR	45.9		0.8	29.1			10.7			5.4	45.9	
Beijing Yidu Yongyu Fruits	FAR	37.9	31.3	6.5								37.9	
Dalian Yidu Group Co., Ltd	FAR	36.9	36.9									36.9	
Consorfrut Polska Sp z.o.o.	EUR	35.6	3.7		31.9							35.6	
Umina Brothers, Inc.	FAR	35.4	35.4									35.4	
Merimex Fruchthandel GmbH	EUR	34.5			10.8				23.7			34.5	
Fruteria, Inc.	FAR	31.2			31.2							31.2	
To Order	NAM	30.7	7.9	22.8								30.7	
Royal Island Co., Ltd.	FAR	18.7								18.7		18.7	
Cal Ex Trading Company	FAR	18.7	18.7									18.7	
Others		127.0	35.4	23.0	30.4		17.7	1.8		18.7		127.0	
TOTAL	2012/2013		4,603.1	879.7	790.4	755.7	723.2	451.6	445.1	235.3	204.1	118.0	4,603.1
TONS	2011/2012		3,821.2	682.6	806.9	517.0	727.6	71.5	293.6	417.0	196.2	99.6	3,821.2
	2010/2011		4,076.9	812.4	753.0	814.2	582.1	58.3	254.8	487.2	186.9	99.0	4,081.3
TOTAL	2012/2013		571.8	107.3	95.8	98.5	88.1	55.3	55.4	30.5	26.0	14.9	571.8
TH.CASES	2011/2012		487.7	83.2	99.3	69.0	93.4	8.9	39.8	56.4	24.5	12.1	487.7
	2010/2011		513.9	99.1	93.3	101.1	71.7	7.1	34.7	68.8	22.7	12.0	514.8

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE		LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	EAST	RUS	CONT		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
ORANGES	1,085.1	1,373.3	220.3				2,678.7	2,977.9	1,966.2	193.3	228.8	149.6
TABLE GRAPES	117.7	187.4	575.6	18.7	262.5	80.1	1,241.9	2,335.8	2,455.2	151.8	286.5	304.1
MANDARINES	183.9	310.4	87.8				582.1	782.6	583.8	47.7	54.9	44.3
CLEMENTINES		50.3					50.3	4.3		3.1	0.3	
GRAPEFRUITS			37.8				37.8		21.6	2.5		1.4
LEMONS								24.8			1.4	
AVOCADOS									43.0			3.8
LANE LATE ORANGE	672.6	545.0	193.3				1,411.0	1,517.5	635.9	104.2	119.9	47.5
NOT DEF GRAPE	47.6	140.1	353.3		154.2	80.1	775.3	37.4	13.1	94.9	4.6	2.2
FUKUMOTO ORANGE	217.2	452.5					669.7	917.3	946.5	45.9	67.7	74.0
MURCOTT MAND.	183.9	310.4	86.7				581.0	782.6	583.8	47.7	54.9	44.3
NOT DEF ORANGE	151.3	196.7	25.9				373.9	108.0		28.3	7.2	
R. GLOBE GRAPE	40.8	10.2	85.9	18.7	102.0		257.7	1,312.7	1,331.4	31.4	159.5	161.5
PAR. WASH. ORANGE	44.0	177.0					221.0	435.1		14.7	34.0	
CRIMSON GRAPE	29.2	37.0	136.5				202.7	366.9	531.3	24.7	46.3	67.3
CLEMENUL. CLEMENT		50.3					50.3	4.3		3.1	0.3	
NOT DEF GRAPEFR.			37.8				37.8			2.5		
THOMPSON GRAPE					6.2		6.2	339.6	112.5	0.8	41.5	16.8
VALENCIA ORANGE		2.1					2.1			0.1		
WASHING. ORANGE			1.1				1.1		383.8	0.07		28.1
LINERS	1,269.0	1,734.0	921.5	18.7	211.4	80.1	4,234.7	5,680.7	4,361.7	354.7	518.4	417.5
CHARTERS	117.7	187.4			51.0		356.1	444.7	708.2	43.9	53.4	85.8
TOTAL TONS	2012-13	1,386.7	1,921.3	921.5	18.7	262.5	80.1	4,590.8				
	2011-12	1,707.9	2,357.7	706.1	165.3	923.7	264.7		6,125.4			
	2010-11	1,251.9	1,820.4	700.9	53.8	950.6	231.3			5,069.9		
TOTAL TH.CASES	2012-13	113.3	144.5	96.3	2.3	33.0	9.1			398.5		
	2011-12	155.0	171.0	78.5	20.2	115.7	31.7				571.9	
	2010-11	114.7	151.6	73.5	6.6	122.9	27.2					503.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	ORANGE	GRAPE	MAND.	CLEMENT	GRAPEFR.	LANE LATE	NOT DEF	FUKUMOTO	MURCOTT	NOT DEF	TOTAL	
The Oppenheimer Group	NAM	603.2	305.0	209.3	10.4		484.6	187.7	47.6	209.3	21.6	1,127.9	
To Order	NAM	893.0					282.3		369.6		218.4	893.0	
Duda Farm Fresh Foods	NAM	438.8		141.4			244.0		120.4	141.4		580.2	
Global Andes Company Ltd	FAR	177.1		87.8		37.8	150.1			86.7	25.9	302.7	
DNE World Fruit Sales	NAM	157.0		143.5			128.3		2.4	143.5		300.5	
Wal-Mart Stores, Inc.	NAM	149.1			39.9		21.0		108.2			189.0	
Provincial Fruit Co Ltd - Burnac Produce Ltd.	NAM	172.8					54.0				108.0	172.8	
Nico de Jong B.V.	EUR		136.2					100.8				136.2	
To Order	FAR		126.9					72.8				126.9	
Shenzhen City Trading Company	FAR		74.8					74.8				74.8	
Global Trading Co.,Ltd	FAR		74.8					18.7				74.8	
Bl Agro Fisheries & Liv	FAR		74.8					18.7				74.8	
Shenzhen Rong Xin Fu Tong Trad	FAR		56.1					37.4				56.1	
To Order	EUR		54.7					36.0				54.7	
Anton Dürbeck GmbH	EUR		52.9					17.4				52.9	
Samjoo Marketing	FAR	43.2					43.2					43.2	
Integrace, Integ. de Apoyo al Com. Ext., SA de CV	LAT		39.1					39.1				39.1	
Seven Export Import	EUR		37.4									37.4	
Sunwoo Marketing Co. Ltd.	FAR		37.4					18.7				37.4	
D Fresh Sdn Bhd	FAR		37.4					37.4				37.4	
AMC Direct Inc.	NAM	23.0					3.5					23.0	
A Duda Y Sons Inc.	NAM	21.6							21.6			21.6	
Austral Trading México S.A. de C.V.	LAT		20.5					20.5				20.5	
To Order	LAT		20.4					20.4				20.4	
Others			93.5					74.8				93.5	
TOTAL TONS	2012/2013		2,678.7	1,241.9	582.1	50.3	37.8	1,411.0	775.3	669.7	581.0	373.9	4,590.8
	2011/2012		2,977.9	2,335.8	782.6	4.3		1,517.5	37.4	917.3	782.6	108.0	6,125.4
	2010/2011		1,966.2	2,455.2	583.8			635.9	13.1	946.5	583.8		5,069.9
TOTAL TH.CASES	2012/2013		193.3	151.8	47.7	3.1	2.5	104.2	94.9	45.9	47.7	28.3	398.5
	2011/2012		228.8	286.5	54.9	0.3		119.9	4.6	67.7	54.9	7.2	571.9
	2010/2011		149.6	304.1	44.3			47.5	2.2	74.0	44.3		503.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA		LATIN AMERIC	EUROPE	TOTAL TONS			TOTAL TH.CASES		
		EAST	WEST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	4,060.9	71.8	120.0	130.9	56.1	4,439.7	3,264.6	2,804.4	541.4	398.1	342.0
ORANGES	48.0					48.0	11.9		3.2	0.8	
AVOCADOS	18.2			21.7		39.9	580.3	537.6	6.5	51.8	48.0
POMME GRANATES							41.6	27.8		10.4	6.6
R. GLOBE GRAPE	3,356.6		17.6	130.9	18.7	3,523.8	2,682.3	2,080.8	429.7	327.1	253.8
AUT. RY. GRAPE	433.7					433.7	177.6	191.6	52.9	21.7	23.4
CRIMSON GRAPE	267.4					267.4	286.2	532.0	32.6	34.9	64.9
NOT DEF GRAPE		71.8			18.7	90.5	112.3		11.0	13.7	
FLAME SDL GRAPE			77.0			77.0			9.4		
THOMPSON GRAPE			25.5		18.7	44.2			5.4		
HASS AVOCADO	18.2			21.7		39.9	580.3	537.6	6.5	51.8	48.0
FUKUMOTO ORANGE	24.0					24.0	11.9		1.6	0.8	
LANE LATE ORANGE	24.0					24.0			1.6		
BLACK SDL GRAPE	3.2					3.2	3.3		0.4	0.4	
WONDERF. PGRANAT.							41.6	27.8		10.4	6.6
RED SDL GRAPE							2.8			0.3	
LINERS	4,127.2			112.2	56.1	4,295.4	3,898.2	3,355.5	523.5	461.1	393.4
CHARTERS		71.8	120.0			191.8		14.4	23.4		3.2
LAND FREIGHT				40.4		40.4			4.2		
AIR FREIGHT							0.1			0.02	
TOTAL TONS	2012-13	4,127.2	71.8	120.0	152.6	56.1	4,527.6				
	2011-12	3,002.7	85.7	494.6	168.3	147.1		3,898.4			
	2010-11	2,618.1	43.0	494.6	37.4	176.8		3,369.9			
TOTAL TH.CASES	2012-13	503.0	8.8	14.6	17.9	6.8			551.1		
	2011-12	367.6	7.7	44.2	20.5	21.2			461.1		
	2010-11	319.4	3.8	44.2	4.6	24.6					396.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	ORANGE	AVOCADO	R. GLOBE	AUT. RY.	CRIMSON	NOT DEF	FLAME SDL	THOMPSON	HASS	TOTAL
Shenzhen Youdecheng Trading Co	FAR	895.5			788.0	107.5						895.5
Shenzhen Hengguangli Imp. Exp.	FAR	859.0			786.1	65.4	7.5					859.0
Khaishen Trading Sdn Bhd	FAR	328.1			205.7	61.7	60.8					328.1
To Order	FAR	261.7			215.0	46.7						261.7
PT Laris Manis Utama	FAR	261.0			223.6	37.4						261.0
Shenzhen Rong Xin Fu Tong Trad	FAR	243.0			227.2	15.9						243.0
Brimland Enterprises Corp.	FAR	130.9			113.7	14.0						130.9
Fairfield Import Exp. And Trad	FAR	129.9			37.4		92.5					129.9
J & J Ranch Produce, Inc	NAM	120.0			17.6				77.0	25.5		120.0
Dubacano	LAT	112.2			112.2							112.2
Siam Makro Public Co., Ltd.	FAR	112.2			112.2							112.2
Nam Chan Trading Services Co.	FAR	93.5			93.5							93.5
KPC Inc.	FAR	58.9	24.0				58.9					82.9
Woo Lee Fruit & Vegetables Co. Ltd.	FAR	37.4	24.0	18.2	37.4						18.2	79.6
Mao Si Enterprise Co. Ltd.	FAR	74.8			74.8							74.8
NGK Trading Co.	FAR	74.8			74.8							74.8
Lee Foods Distribution Ltd.	FAR	56.1			27.1	29.0						56.1
Jih Hao Trading Co., Ltd.	FAR	56.1			39.3	16.8						56.1
H Nguyen Trading	FAR	56.1			46.7	9.3						56.1
Faren	EUR	56.1			18.7			18.7		18.7		56.1
Sin Lee Resources Sdn Bhd	FAR	46.7			28.0	18.7						46.7
Crown Fruits Enterprise Co.	FAR	37.4			37.4							37.4
Mekong River	FAR	37.4			30.8	6.5						37.4
Big Big Supercenter Public Co.	FAR	37.4			37.4							37.4
Others		263.5			21.7	139.3	4.7	47.7	71.8		21.7	285.1
TOTAL TONS	2012/2013		4,439.7	48.0	39.9	3,523.8	433.7	267.4	90.5	77.0	44.2	4,527.6
	2011/2012		3,264.6	11.9	580.3	2,682.3	177.6	286.2	112.3			3,898.4
	2010/2011		2,804.4		537.6	2,080.8	191.6	532.0				3,369.9
TOTAL TH.CASES	2012/2013		541.4	3.2	6.5	429.7	52.9	32.6	11.0	9.4	5.4	551.1
	2011/2012		398.1	0.8	51.8	327.1	21.7	34.9	13.7			461.1
	2010/2011		342.0		48.0	253.8	23.4	64.9				396.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS		TOTAL TH.CASES	
		2012-13	2011-12	2012-13	2011-12
APPLES	3,901.1	3,901.1	3,004.5	158.9	157.6
PEARS	290.5	290.5	221.3	16.0	12.2
TABLE GRAPES	131.3	131.3	166.1	15.6	20.3
PLUMS	60.9	60.9		6.7	
KIWIFRUIT	22.8	22.8		2.2	
NECTARINES	20.4	20.4		2.5	
CHERRIES			1.2		0.2
GRANNIES APPLE	2,167.1	2,167.1	1,410.6	68.3	74.4
RICH. D. APPLE	1,099.0	1,099.0	811.6	57.4	42.4
RY. GALA APPLE	486.6	486.6	780.5	25.4	40.6
PACKHAMS PEAR	267.2	267.2	221.3	14.7	12.2
NOT DEF APPLE	111.8	111.8		5.8	
NOT DEF GRAPE	94.9	94.9		11.2	
B. AMBAR PLUM	40.8	40.8		4.5	
R. GLOBE GRAPE	36.4	36.4	166.1	4.4	20.3
FUJI APPLE	29.9	29.9		1.6	
NOT DEF PEAR	23.3	23.3		1.3	
NOT DEF KIWIS	22.8	22.8		2.2	
NOT DEF NECTARIN	20.4	20.4		2.5	
FRIAR PLUM	20.2	20.2		2.2	
LINERS	3,885.4	3,885.4	2,894.1	173.5	163.8
LAND FREIGHT	541.6	541.6	478.1	28.5	25.1
CHARTERS			19.6		1.1
AIR FREIGHT			1.2		0.2
TONS	2012-13	4,427.0	4,427.0		
	2011-12	3,052.2	3,393.0		
TH.CASES	2012-13	202.0		202.0	
	2011-12	171.5			190.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	GRAPE	PLUM	KIWIS	GRANNIES	RICH. D.	RY. GALA	PACKHAMS	NOT DEF	TOTAL
To Order	LAT	3,553.6	243.9	112.6	60.9	22.8	2,002.0	967.4	449.0	220.6	98.8	4,014.2
San Thomas Com. De Generos Alim.	LAT	136.6					49.1	74.5			13.0	136.6
Supertendias Y Drogueria Olimp	LAT	39.5	46.6	18.7			1.9		37.6	46.6		104.8
R.J.U. Com. Benef. de Frutas y Verduras Ltda.	LAT	46.8					40.4	6.4				46.8
Agricola Gloria Due S.R.L.	LAT	39.5					12.2	27.3				39.5
Irmaos Benassi Prod. Dist. Agric	LAT	22.3					22.3					22.3
Consultores de Com. De America	LAT	21.6					17.9	3.8				21.6
Dellafrutta Comercio Atacadista de Frutas Ltda.	LAT	21.3					21.3					21.3
Fruticola de Colombia S.A.	LAT	19.8						19.8				19.8
TONS	2012/2013		3,901.1	290.5	131.3	60.9	22.8	2,167.1	1,099.0	486.6	267.2	4,427.0
	2011/2012		3,004.5	221.3	166.1			1,410.6	811.6	780.5	221.3	3,393.0
TH.CASES	2012/2013		158.9	16.0	15.6	6.7	2.2	68.3	57.4	25.4	14.7	202.0
	2011/2012		157.6	12.2	20.3			74.4	42.4	40.6	12.2	190.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERIC	LATIN AMERIC	EUROPE			TOTAL TONS			TOTAL TH.CASES		
				CONT	RUS	UK	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	2,071.2	1,216.4	706.7	129.1	102.1	129.8	4,355.3	2,179.0	2,331.3	542.3	275.1	294.1
APPLES			19.6				19.6			1.0		
CHERRIES		1.1					1.1	85.2	76.3	0.2	17.2	15.2
ORANGES									47.5			3.2
R. GLOBE GRAPE	1,625.2		552.7	56.1	76.3		2,310.2	1,359.4	1,576.1	281.7	165.8	189.5
FLAME SDL GRAPE		581.3					581.3	225.5	72.8	70.3	32.9	12.3
THOMPSON GRAPE	255.7	76.3	118.5	19.2	16.7	59.8	546.2	289.3	289.3	70.2	35.7	37.7
CRIMSON GRAPE	126.4	37.8		36.0	9.1	70.0	279.2	78.6	48.0	40.7	10.8	6.7
SUGRAONE GRAPE		254.4		6.9			261.3	48.5	111.2	32.4	7.8	18.5
QU. RED GRAPE		164.5					164.5	38.2		20.1	4.7	
PRN. SEED. GRAPE		65.1	35.5	11.0			111.6	36.5	112.8	14.2	4.4	14.8
B. DIAM. GRAPE	59.5						59.5	29.0	64.3	7.4	3.5	7.8
PRINCESS GRAPE		36.2					36.2			4.6		
RY. GALA APPLE			19.3				19.3			1.0		
BLACK GOLD GRAPE	3.5						3.5			0.4		
NOT DEF GRAPE	0.9	0.8					1.7	69.8	56.8	0.2	8.5	6.9
BING CHERRY		1.1					1.1	21.9	48.2	0.2	4.6	9.9
LINERS	2,071.2		726.3	129.1	18.5	129.8	3,074.8	1,819.5	2,093.0	385.3	236.8	256.2
CHARTERS		1,216.4			83.6		1,300.1	438.6	354.4	158.0	54.1	54.4
AIR FREIGHT		1.1					1.1	6.0	7.7	0.2	1.4	1.8
TOTAL	2012-13	2,071.2	1,217.5	726.3	129.1	102.1	129.8	4,376.0				
TONS	2011-12	785.9	303.1	932.7	1.2	135.5	105.6		2,264.1			
	2010-11	1,223.5	207.2	752.3	190.6	20.1	61.6			2,455.1		
TOTAL	2012-13	252.8	148.1	87.2	22.2	12.5	20.8			543.6		
TH.CASES	2011-12	101.7	37.6	113.9	0.5	16.5	22.1				292.3	
	2010-11	151.5	24.9	89.5	34.9	2.4	9.3					312.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	APPLE	CHERRY	R. GLOBE	FLAME SDL	THOMPSON	CRIMSON	SUGRAONE	QU. RED	PRN. SEED.	TOTAL
Basesurcorp S.A.	LAT	631.9			477.9		118.5				35.5	631.9
Dayka & Hackett LLC	NAM	613.1				259.5	38.5	15.0	164.7	71.6	26.8	613.1
Mara Fruit	NAM	603.3				321.8	37.8	22.8	89.7	92.9	38.3	603.3
Shenzhen Rong Xin Fu Tong Trad	FAR	595.7			522.5			24.1				595.7
Huitong Economic Trade	FAR	489.5			341.2		64.6	79.3				489.5
Shenzhen City Trading Company	FAR	240.1			229.8							240.1
To Order	FAR	149.6			149.6							149.6
Cleveland Trading Co Ltd.	FAR	145.6			127.9			17.7				145.6
Shenzhen Hengguangli Imp. Exp.	FAR	145.6			104.9		35.4	5.3				145.6
Frutas Y Mas Centroamerica S. A	LAT	74.8	19.6		74.8							94.3
Shanghai Oheng Imp. & Exp. Co Lt	FAR	93.5			93.5							93.5
Fruteria, Inc.	FAR	84.8					84.8					84.8
Fruit Dream Ltd.	EUR	83.6			66.9		16.7					83.6
Mack Multiples	EUR	81.5					46.1	35.4				81.5
Global Fruit Point GmbH	EUR	73.0					19.2	36.0	6.9		11.0	73.0
Tae Bong Intl Co., Ltd.	FAR	70.8					70.8					70.8
Jaguar The Fresh Co. B.V.	EUR	56.1			56.1							56.1
Poupart Limited	EUR	37.3					13.8	23.6				37.3
Foshan Guotong Safety Agricultural Product Imp.	FAR	37.2			37.2							37.2
United Produce Company Ltd.	FAR	18.7			18.7							18.7
Ooo Temp	EUR	18.5			9.3			9.1				18.5
Primafruit	EUR	11.0						11.0				11.0
Fresh Taste Produce Ltd.	NAM			1.1								1.1
TOTAL	2012/2013	4,355.3	19.6	1.1	2,310.2	581.3	546.2	279.2	261.3	164.5	111.6	4,376.0
TONS	2011/2012	2,179.0		85.2	1,359.4	225.5	289.3	78.6	48.5	38.2	36.5	2,264.1
	2010/2011	2,331.3		76.3	1,576.1	72.8	289.3	48.0	111.2		112.8	2,455.1
TOTAL	2012/2013	542.3	1.0	0.2	281.7	70.3	70.2	40.7	32.4	20.1	14.2	543.6
TH.CASES	2011/2012	275.1		17.2	165.8	32.9	35.7	10.8	7.8	4.7	4.4	292.3
	2010/2011	294.1		15.2	189.5	12.3	37.7	6.7	18.5		14.8	312.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT		NORTH	FAR	EUROPE		TOTAL TONS			TOTAL TH.CASES		
		AMERIC	EAST	CONT	UK	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES		3.381.4	637.6	104.3	248.2	4.371.5	5.459.6	4.702.2	528.9	671.1	574.0
CRIMSON	GRAPE	1.142.3		18.9	210.8	1.372.1	1.466.6	1.531.2	166.8	179.3	187.4
THOMPSON	GRAPE	965.4		56.1		1.021.5	1.377.1	982.0	120.5	171.1	121.3
R.GLOBE	GRAPE	221.1	637.6	29.3		888.0	959.2	563.2	108.3	117.0	68.7
FLAME SDL	GRAPE	839.3			37.4	876.7	1.550.3	1.505.8	106.9	190.8	181.9
NOT DEF	GRAPE	132.6				132.6		37.4	16.2		4.6
PERLETTE	GRAPE	80.7				80.7	102.4	81.2	10.2	12.5	9.9
SUGRAONE	GRAPE						4.0	1.3		0.5	0.2
CHARTERS		3.381.4		48.2	98.9	3.528.5	4.123.1	3.983.0	426.1	503.8	486.3
LINERS			637.6	56.1	149.3	843.0	1.336.6	719.2	102.8	167.3	87.7
TOTAL	2012-13	3.381.4	637.6	104.3	248.2	4.371.5					
	2011-12	3.977.8	743.3	197.6	540.8		5.459.6				
	2010-11	3.689.7	446.0	293.1	273.3			4.702.2			
TOTAL	2012-13	408.6	77.8	12.7	29.8				528.9		
	2011-12	486.1	90.6	27.0	67.4					671.1	
	2010-11	448.5	54.4	37.8	33.3						574.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CRIMSON	THOMPSON	R. GLOBE	FLAME SDL	NOT DEF	PERLETTE	TOTAL	
Dole Fresh Fruit Co.	NAM	3,381.4	1,142.3	965.4	221.1	839.3	132.6	80.7	3,381.4	
Shanghai New Long March Intl Trade Co., Ltd.	FAR	336.5				336.5			336.5	
Parallel UK	EUR	248.2	210.8			37.4			248.2	
Shenzhen Jietongfa Shiyi Ltd.	FAR	124.0			124.0				124.0	
Origin Fruit Direct B.V.	EUR	56.1		56.1					56.1	
Shenzhen Yonglongda Imp. Exp.	FAR	53.1			53.1				53.1	
Guangzhou City Shengfu Trading	FAR	53.1			53.1				53.1	
Anton Dürbeck GmbH	EUR	48.2	18.9		29.3				48.2	
Shanghai Oheng Imp. & Exp. Co Lt	FAR	35.4			35.4				35.4	
Huitong Economic Trade	FAR	35.4			35.4				35.4	
TOTAL	2012/2013		4.371.5	1.372.1	1.021.5	888.0	876.7	132.6	80.7	4.371.5
	2011/2012		5.459.6	1.466.6	1.377.1	959.2	1.550.3		102.4	5.459.6
	2010/2011		4.702.2	1.531.2	982.0	563.2	1.505.8	37.4	81.2	4.702.2
TOTAL	2012/2013		528.9	166.8	120.5	108.3	106.9	16.2	10.2	528.9
	2011/2012		671.1	179.3	171.1	117.0	190.8		12.5	671.1
	2010/2011		574.0	187.4	121.3	68.7	181.9	4.6	9.9	574.0



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR	LATIN	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	CONT	UK	EAST	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	373.1	1,988.1	1,653.1	35.4	172.2	35.4	4,257.4	4,156.3	4,686.5	546.6	533.6	608.3
POMME GRANATES			45.6				45.6		29.6	11.4		7.4
POMEGRANATES ARILS		0.4					0.4	10.4	1.7	0.4	8.6	1.4
CHERRIES								4.5	38.4		0.9	7.7
R. GLOBE GRAPE		15.7	1,152.8		162.9	35.4	1,366.8	1,257.8	1,191.1	167.6	153.8	153.6
THOMPSON GRAPE	93.7	578.2	179.3				851.1	691.3	758.6	116.0	92.7	103.2
CRIMSON GRAPE	135.4	416.3	192.3	35.4			779.5	795.3	833.4	102.8	102.4	106.3
FLAME SDL GRAPE	100.0	432.4	29.4				561.7	896.8	1,368.7	70.2	116.8	174.3
SUGRAONE GRAPE	26.0	242.4	77.6				346.0	375.8	132.0	44.8	51.0	21.7
BLACK SDL GRAPE	3.9	192.9					196.8	95.3	89.7	24.0	11.6	10.9
QU. RED GRAPE	14.2	35.4					49.6			6.0		
WONDERF. PGRANAT.			45.6				45.6		29.6	11.4		7.4
RUBY SDL GRAPE		32.3					32.3	28.3	45.7	3.9	3.5	5.6
O. ROSE GRAPE		26.8					26.8			3.3		
RIBIER GRAPE			17.1				17.1			3.8		
NOT DEF GRAPE		15.7					15.7	15.7	17.7	1.9	1.9	2.2
AUT. BY GRAPE					9.3		9.3			1.1		
CHARTERS	373.1	1,988.1	288.4				2,649.6	2,584.5	3,330.3	324.5	318.5	421.7
LINERS			1,410.3	35.4	172.2	35.4	1,653.4	1,571.8	1,385.8	233.5	215.1	194.0
AIR FREIGHT		0.4					0.4	14.9	40.1	0.4	9.5	9.1
TOTAL TONS	2012-13	373.1	1,988.6	1,698.7	35.4	172.2	35.4	4,303.5				
	2011-12	412.4	2,103.8	1,471.4	33.0	132.8	17.7		4,171.2			
	2010-11	804.5	2,308.9	1,431.0	44.1	57.4	110.2			4,756.2		
TOTAL TH.CASES	2012-13	45.5	243.2	240.1	4.3	21.0	4.3			558.5		
	2011-12	55.2	257.4	206.7	5.6	16.2	2.2				543.1	
	2010-11	98.1	286.4	209.9	9.8	7.1	13.4					624.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	PGRANAT.	PGR. ARIL	R. GLOBE	THOMPSON	CRIMSON	FLAME SDL	SUGRAONE	BLACK SDL	QU. RED	TOTAL	
Kopke Jr. Inc., William H.	NAM	2,122.0				590.8	551.7	477.3	216.5	192.9	49.6	2,122.0	
To Order	EUR	862.7	45.6		662.8		199.9					908.3	
Origin Fruit Direct B.V.	EUR	412.7			209.9	110.6	3.2	25.9	50.2			412.7	
Anton Dürbeck GmbH	EUR	272.7			230.5	31.6	9.8		0.8			272.7	
Mara Fruit	NAM	144.8		0.4		53.5		15.7	44.1			145.3	
SFI Rotterdam B.V.	EUR	125.5			49.6	37.1		3.5	26.7			125.5	
Rio Vista Limitada	NAM	78.7				27.6		39.4	7.9	3.9		78.7	
Kingo Fruits Co., Ltd.	FAR	57.1			55.2							57.1	
Shenzhen Rong Xin Fu Tong Trad	FAR	56.1			48.6							56.1	
To Order	FAR	39.4			39.4							39.4	
To Order	LAT	35.4			35.4							35.4	
Pey Global Enterprise	FAR	19.7			19.7							19.7	
To Order	NAM	15.7			15.7							15.7	
Univeq Import Belgium	EUR	14.9					14.9					14.9	
TOTAL TONS	2012/2013		4,257.4	45.6	0.4	1,366.8	851.1	779.5	561.7	346.0	196.8	49.6	4,303.5
	2011/2012		4,156.3		10.4	1,257.8	691.3	795.3	896.8	375.8	95.3		4,171.2
	2010/2011		4,686.5	29.6	1.7	1,191.1	758.6	833.4	1,368.7	132.0	89.7		4,756.2
TOTAL TH.CASES	2012/2013		546.6	11.4	0.4	167.6	116.0	102.8	70.2	44.8	24.0	6.0	558.5
	2011/2012		533.6		8.6	153.8	92.7	102.4	116.8	51.0	11.6		543.1
	2010/2011		608.3	7.4	1.4	153.6	103.2	106.3	174.3	21.7	10.9		624.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		NORTH	LATIN	FAR	TOTAL TONS			TOTAL TH.CASES		
	RUS	CONT	AMERIC	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES		1.550.5	303.8	19.8	39.5	1.913.6	1.233.5	315.6	105.2	68.0	17.6
KIWIFRUIT	120.0	1.735.4				1.855.4	1.070.7	923.5	185.6	107.1	92.6
PEARS		319.4		23.0		342.4	266.6	288.0	24.0	18.6	19.2
TABLE GRAPES		69.7				69.7	27.9		8.5	3.4	
HAYWARD KIWIS	120.0	1.735.4				1.855.4	1.070.7	899.5	185.6	107.1	90.2
GRANNIES APPLE		774.6	120.4			895.0	229.8	81.8	48.8	12.7	4.5
RY. GALA APPLE		426.8	76.4	12.2	19.8	535.2	531.8	67.1	29.2	29.4	3.7
D'ANJOU PEAR		179.9		23.0		202.9		17.9	12.8		1.2
BROOKF. APPLE		68.0	107.0	7.5	19.8	202.3			11.0		
BRAEBURN APPLE		99.9				99.9	122.1	135.1	5.5	6.7	7.5
PACKHAMS PEAR		83.5				83.5	266.6	270.2	5.5	18.6	18.0
C. PINK APPLE		79.4				79.4	83.1	6.7	4.4	5.0	0.4
THOMPSON GRAPE		63.4				63.4	27.9		7.7	3.4	
ABATE FT. PEAR		56.0				56.0			5.6		
ELSTAR APPLE		35.7				35.7	67.5		2.0	3.7	
PINK L. APPLE		28.8				28.8	8.8		2.3	0.7	
NOT DEF. APPLE		21.4				21.4		20.6	1.2		1.2
LINERS	120.0	3.675.0	303.8	42.8	39.5	4.181.1	2.598.7	1.527.1	323.2	197.0	129.4
TOTAL TONS	2012-13	120.0	3.675.0	303.8	42.8	39.5	4.181.1				
	2011-12		2.200.2	240.6	23.9			2.598.7			
	2010-11		1.527.1					1.527.1			
TOTAL TH.CASES	2012-13	12.0	290.2	16.7	2.3	2.1			323.2		
	2011-12		173.4	13.3	1.2					197.0	
	2010-11		129.4								129.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	PEAR	GRAPE	HAYWARD	GRANNIES	RY. GALA	D'ANJOU	BROOKF.	BRAEBURN	TOTAL	
Olympic Fruit B.V.	EUR	1.270.3	666.6	239.4		666.6	705.0	341.3	179.9	35.8	99.9	2.176.3	
To Order	EUR	20.8	843.6			843.6	9.9			10.8		864.4	
Jokofruit B.V.	EUR	223.6		80.0	69.7		59.6	85.5		21.4		373.3	
La Pinede	EUR		321.2			321.2						321.2	
Frank Donio Inc.	NAM	162.1					64.2	55.0		42.8		162.1	
Sbrocco International, Inc.	NAM	141.8					56.2	21.4		64.2		141.8	
Greentropic CI S.A.	LAT	19.8		23.0				12.2	23.0	7.5		42.8	
Cape Fives NI	EUR	35.8										35.8	
CJSC Tander	EUR		24.0			24.0						24.0	
To Order	FAR	19.8								19.8		19.8	
Shantou Long Full & Green Trad	FAR	19.8						19.8				19.8	
TOTAL TONS	2012/2013		1.913.6	1.855.4	342.4	69.7	1.855.4	895.0	535.2	202.9	202.3	99.9	4.181.1
	2011/2012		1.233.5	1.070.7	266.6	27.9	1.070.7	229.8	531.8			122.1	2.598.7
	2010/2011		315.6	923.5	288.0		899.5	81.8	67.1	17.9		135.1	1.527.1
TOTAL TH.CASES	2012/2013		105.2	185.6	24.0	8.5	185.6	48.8	29.2	12.8	11.0	5.5	323.2
	2011/2012		68.0	107.1	18.6	3.4	107.1	12.7	29.4			6.7	197.0
	2010/2011		17.6	92.6	19.2		90.2	4.5	3.7	1.2		7.5	129.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	FAR EAST	EUROPE			LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
			CONT	RUS	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,714.6	1,042.4	386.0	284.8	60.1	16.1	3,503.9	1,946.2	2,054.7	434.7	257.1	284.5
CHERRIES	54.6	304.1	3.6			6.6	368.9	399.8	361.3	74.9	84.2	66.2
BLUEBERRIES	153.1	16.6			25.8		195.5	154.5	193.3	69.3	54.9	80.4
LEMONS			24.8				24.8			1.4		
FEIJOAS	1.2						1.2			0.2		
KIWIFRUIT								1,004.8	1,173.5		100.5	11.8
APPLES								930.7	1,004.0		50.2	61.3
AVOCADOS									43.3			10.6
THOMPSON GRAPE	756.4	562.3	344.4	168.0	34.0	16.1	1,881.2	698.2	1,727.9	232.7	92.9	235.2
CRIMSON GRAPE	451.8	157.0	19.2	72.6	26.1		726.7	671.3	153.4	92.4	92.5	24.7
NOT DEF GRAPE	290.7	193.2	22.4	44.1			550.4	57.1		67.5	8.5	
AUT. RY. GRAPE	112.9	38.7					151.6	88.5	25.2	18.5	10.8	3.1
BING CHERRY	16.0	114.1	3.6			6.6	140.3	205.6	267.7	29.1	45.0	45.9
BLACK SDL GRAPE	97.0						97.0	2.8	29.8	11.9	0.3	3.6
R. GLOBE GRAPE	5.8	91.2					97.0	411.7		11.8	50.2	
BRIGITT BLUEB	59.1				21.7		80.8	53.2	41.6	24.9	14.3	13.8
NOT DEF CHERRY	33.5	36.3					69.8	71.3	38.0	13.0	11.9	9.2
LAPINS CHERRY	3.2	45.6					48.9	16.2		10.3	5.9	
SANTINA CHERRY		47.1					47.1			9.4		
SW. HEART CHERRY		38.5					38.5	19.3		8.1	3.9	
NOT DEF BLUEB	32.3	4.2					36.4	34.9	89.7	14.4	14.0	37.1
LINERS	127.0	1,303.3	410.8	91.5	85.9		2,018.4	2,942.0	3,290.1	303.7	381.1	323.1
CHARTERS	1,729.5	20.7		193.3			1,943.5	1,363.0	1,450.2	247.8	141.1	161.2
AIR FREIGHT	67.0	39.0	3.6			6.6	116.2	89.1	89.8	27.1	20.1	30.4
LAND FREIGHT						16.1	16.1	41.8		2.0	4.6	
TOTAL	2012-13	1,923.5	1,363.0	414.4	284.8	85.9	22.7	4,094.2				
	2011-12	1,573.3	1,722.3	515.4	374.6	203.1	47.2		4,435.9			
	2010-11	1,604.6	651.3	1,810.5	195.7	501.3				4,830.1		
TOTAL	2012-13	272.5	200.3	54.1	34.9	15.4	3.3			580.5		
	2011-12	173.7	222.4	78.7	37.7	28.8	5.7				546.9	
	2010-11	200.9	95.4	122.3	17.8	73.6						514.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CHERRY	BLUEB	LEMON	FEIJOA	THOMPSON	CRIMSON	NOT DEF	AUT. RY.	BING	TOTAL	
Dole Fresh Fruit Co.	NAM	663.3					312.8	172.2	70.2	46.2		663.3	
Pandol Bros, Inc.	NAM	514.3					236.6	131.5	73.7	34.8		514.3	
Shrocco International, Inc.	NAM	427.7	23.2				165.1	131.6	99.2	31.9	3.4	450.8	
Hardfruits Ltd.	EUR	233.6					136.4	53.1	44.1			233.6	
Bl Agro Fisheries & Liv	FAR	216.4		12.4			216.4					228.8	
Global Fruit Point GmbH	EUR	155.3					124.6	8.3	22.4			155.3	
Cleveland Trading Co Ltd.	FAR	124.3					74.9		18.0	6.2		124.3	
Shenzhen Dare Stone Industrial	FAR	53.3	50.3						53.3		6.0	103.6	
Yiannis International Corporation	FAR	90.7	2.4						53.6	18.4	2.4	93.1	
Crown Jewels Produce	NAM	91.6					42.0	16.5	29.9			91.6	
Shenzhen Rong Xin Fu Tong Trad	FAR	73.3	16.7				2.3		36.4	14.0	2.7	90.0	
Wellcome Co.Ltd.	FAR	35.9	52.5				17.7	9.7			5.8	88.4	
North Bay Produce, Inc	NAM			78.8								78.8	
Spreafico Francesco e F.lli Spa.	EUR	53.5			24.8		53.2	0.3				78.2	
Provincial Fruit Co Ltd - Burnac Produce Ltd.	NAM	17.7		56.3					17.7			74.0	
Origin Fruit Direct B.V.	EUR	71.2					67.7	3.5				71.2	
Global Trading Co.,Ltd	FAR	70.9					70.9					70.9	
Jacques Mayol S.A.	EUR	69.6	1.2				62.5	7.2			1.2	70.8	
Shanghai New Long March Intl Trade Co., Ltd.	FAR		57.1								57.1	57.1	
Shanghai Unidev Import & Export	FAR		53.4								4.1	53.4	
To Order	EUR	51.2					31.6	19.5				51.2	
Evergreen Fresh Produce Ltd.	FAR	49.7					49.7					49.7	
Jumbo Fresh Fruits Inc.	FAR	48.9					18.1	30.8				48.9	
Cititex International Co.Ltd.	FAR	48.1						48.1				48.1	
Others		343.4	112.2	48.0		1.2	198.6	94.4	31.8		57.7	504.8	
TOTAL	2012/2013		3,503.9	368.9	195.5	24.8	1.2	1,881.2	726.7	550.4	151.6	140.3	4,094.2
	2011/2012		1,946.2	399.8	154.5			698.2	671.3	57.1	88.5	205.6	4,435.9
	2010/2011		2,054.7	361.3	193.3			1,727.9	153.4	25.2	267.7	4,830.1	
TOTAL	2012/2013		434.7	74.9	69.3	1.4	0.2	232.7	92.4	67.5	18.5	29.1	580.5
	2011/2012		257.1	84.2	54.9			92.9	92.5	8.5	10.8	45.0	546.9
	2010/2011		284.5	66.2	80.4			235.2	24.7		3.1	45.9	514.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE	FAR EAST	MIDDLE EAST	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	2,975.9	119.3	681.1	280.2	2.3	1.5	4,060.3	3,271.7	4,320.5	1,602.2	1,135.6	1,352.2
CHERRIES			1.8				1.8	1.8		1.2	0.4	
BRIGHTHW. BLUEB	638.1	17.3	34.0	25.8		0.3	715.4	615.1	678.1	246.5	191.6	208.1
TIFBLUE BLUEB	571.8	41.0	42.5	9.5		1.1	665.9	506.2	41.6	250.3	186.2	18.6
HIGHBUSH BLUEB	115.9	1.1	377.5	112.5	2.3		609.4	467.6	552.5	346.1	233.0	240.6
NOT DEF BLUEB	433.3	13.3	46.0	12.5			505.2	171.1	712.6	177.9	54.6	231.3
BRIGITT BLUEB	385.8	10.2	51.4	17.1			464.5	386.6	587.7	153.7	117.6	163.7
DUKE BLUEB	266.2	4.5	49.7	42.8			363.1	377.9	948.2	140.4	119.2	263.0
LEGACY BLUEB	200.7	8.8	17.8	13.4			240.7	149.5	95.3	82.1	50.2	25.4
ONEIL BLUEB	112.5	9.4	34.5	15.6			171.9	288.7	443.0	80.3	86.4	120.8
ELLIOT BLUEB	57.2	2.3	15.4	12.9		0.1	88.0	98.4	38.6	39.4	32.1	13.8
JEWELL BLUEB	31.6	1.0	3.4	6.1			42.0	20.5	13.0	16.2	5.7	7.8
STAR BLUEB	31.7	1.3	0.8	4.2			37.9	42.9	3.2	14.5	15.6	0.8
BL.CROP BLUEB	27.4	1.4	2.4	1.5			32.7	47.2	98.4	10.5	14.5	27.5
BONITA BLUEB	29.6	0.5	0.006				30.1	31.1	5.0	8.9	9.2	1.9
LINERS	2,421.9	88.5	215.9	90.1			2,816.4	2,736.1	2,865.1	990.9	869.8	827.0
AIR FREIGHT	532.9	30.8	380.3	113.2	2.3		1,059.5	495.7	656.6	500.8	245.1	273.1
LAND FREIGHT			86.8	69.2		1.5	157.5	14.5		101.3	9.0	
CHARTERS	21.1			7.6			28.7	27.1	798.8	10.4	12.1	252.2
TOTAL TONS	2012-13	2,975.9	119.3	682.9	280.2	2.3	1.5	4,062.1				
	2011-12	2,673.9	12.1	364.5	219.0		4.0		3,273.4			
	2010-11	3,810.4	65.1	309.6	135.3					4,320.5		
TOTAL TH.CASES	2012-13	935.3	53.9	435.5	176.4	1.4	1.0			1,603.4		
	2011-12	769.5	2.7	222.1	139.1		2.6				1,136.0	
	2010-11	1,047.4	39.4	182.1	83.3							1,352.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	CHERRY	BRIGHTHW.	TIFBLUE	HIGHBUSH	NOT DEF	BRIGITT	DUKE	LEGACY	ONEIL	TOTAL		
Sunny Ridge Berry Farm, Inc	NAM	2,012.6		426.2	326.2	66.7	289.8	325.3	169.2	159.3	83.6	2,012.6		
Dave's Speciality Imports, Inc.	NAM	436.1		88.4	102.5	21.9	54.6	39.9	55.7	20.1	17.5	436.1		
Special Fruit NV	EUR	269.8	1.8		3.4	234.4	15.0	8.9	6.2	0.3	0.7	271.6		
To Order	NAM	179.5		39.7	92.4		6.6	8.8	0.7	10.7		179.5		
Herbert Widmann GmbH	EUR	160.8				84.5	15.3	1.0	28.1	1.2	27.8	160.8		
H. E. Butt Grocery Company	NAM	153.2		32.5	8.2	23.9	46.1	0.06	24.7	2.8	7.1	153.2		
Curry & Company Inc.	NAM	122.4		17.3	41.0	1.1	13.3	10.2	5.9	8.8	11.1	122.4		
De Jong Coldstores	EUR	120.4		23.4	32.2	0.2	15.0	27.0		9.4		120.4		
Provincial Fruit Co Ltd - Burnac Produce Ltd.	NAM	104.7		42.3	25.3		19.0	3.6	2.8	1.1	1.3	104.7		
Calfruits Co.Ltda.	FAR	98.3		16.7	5.9	10.3	3.0	14.4	21.8	8.1	0.5	98.3		
To Order	EUR	73.2		10.5	6.9	1.3	0.7	14.5	15.4	6.9	6.0	73.2		
Huitong Economic Trade	FAR	51.7				13.4	9.5	0.6	13.2	3.9	7.3	51.7		
Abi Imports Inc.	NAM	39.6		7.4	17.2		2.9	3.6		5.1		39.6		
Fresh Freight B.V.	EUR	32.1				32.1						32.1		
Mara Fruit	NAM	28.8		1.6		2.0	1.2	4.5	8.0	1.6	1.3	28.8		
Watari Co., Ltd.	FAR	27.5				23.1			2.1		0.7	27.5		
Nature's Pride B.V.	EUR	19.5				19.5						19.5		
WM. G Roe & Sons Inc.	NAM	18.3				1.4	13.2		3.7			18.3		
Shanghai New Long March Intl Trade Co., Ltd.	FAR	17.6		3.6	3.0	8.7		1.5		0.7		17.6		
Union Co., Ltd.	FAR	12.3				12.3						12.3		
Freshmart Singapore Pte. Ltd.	FAR	9.2				2.7			0.04		6.4	9.2		
Nihon Farm Corporation	FAR	9.1				9.1						9.1		
Dalian Yidu Group Co., Ltd	FAR	8.5		5.5	0.6			0.6		0.6		8.5		
Ban Choon Marketing Pte Ltd.	FAR	7.3				7.3						7.3		
Others		47.8		0.3	1.1	33.3			5.6	0.06	0.6	47.8		
TOTAL TONS	2012/2013			4,060.3	1.8	715.4	665.9	609.4	505.2	464.5	363.1	240.7	171.9	4,062.1
	2011/2012			3,271.7	1.8	615.1	506.2	467.6	171.1	386.6	377.9	149.5	288.7	3,273.4
	2010/2011			4,320.5		678.1	41.6	552.5	712.6	587.7	948.2	95.3	443.0	4,320.5
TOTAL TH.CASES	2012/2013			1,602.2	1.2	246.5	250.3	346.1	177.9	153.7	140.4	82.1	80.3	1,603.4
	2011/2012			1,135.6	0.4	191.6	186.2	233.0	54.6	117.6	119.2	50.2	86.4	1,136.0
	2010/2011			1,352.2		208.1	18.6	240.6	231.3	163.7	263.0	25.4	120.8	1,352.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	EUROPE			TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	EAST	CONT	RUS	UK	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	186.6	222.3	726.6	342.9	168.3	171.2	1,817.8	1,079.5	288.0	220.7	130.6	46.4
ORANGES	1,053.2	126.0					1,179.2	522.5	192.0	80.1	34.8	12.8
MANDARINES	990.0				23.0		1,013.0	134.4		64.0	8.6	
CHERRIES	1.7		6.5				8.1			1.6		
NOT DEF GRAPE	186.6	222.3	420.0	314.0	157.0	163.7	1,463.7	742.3	11.0	177.5	89.4	2.2
FUKUMOTO ORANGE	1,053.2	126.0					1,179.2	475.5	192.0	80.1	31.7	12.8
MURCOTT MAND.	990.0				23.0		1,013.0	134.4		64.0	8.6	
R. GLOBE GRAPE			270.2	8.4			278.6	187.3		34.0	22.8	
CRIMSON GRAPE			36.4	0.9			37.3	37.8	103.7	4.5	4.6	16.0
AUT. RY. GRAPE				1.9	11.2	7.5	20.6	37.4	42.4	2.5	4.6	8.0
THOMPSON GRAPE				17.7			17.7	74.7	130.9	2.2	9.1	20.1
BING CHERRY			6.5				6.5			1.3		
SANTINA CHERRY	1.7						1.7			0.3		
NOT DEF ORANGE								47.0			3.1	
LINERS	2,083.3	126.0	726.6	197.1	191.3		3,324.2	1,307.5	309.3	282.8	122.8	28.0
CHARTERS	148.1	222.3		145.8		171.2	687.5	428.8	170.7	82.3	51.2	31.2
AIR FREIGHT			6.5				6.5			1.3		
TOTAL TONS	2012-13	2,231.4	348.3	733.0	342.9	191.3	171.2	4,018.1				
	2011-12	700.9	228.1	577.8	67.3	55.1	107.2		1,736.4			
	2010-11	144.0	85.8	106.3			143.9			480.0		
TOTAL TH.CASES	2012-13	157.3	35.5	90.6	41.8	22.0	19.2				366.3	
	2011-12	50.1	26.6	70.5	8.2	6.7	12.0				174.0	
	2010-11	9.6	7.8	13.0			28.8					59.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	ORANGE	MAND.	CHERRY	NOT DEF	FUKUMOTO	MURCOTT	R. GLOBE	CRIMSON	AUT. RY.	TOTAL	
LGS Specialty Sales Ltd	NAM	186.6	507.2	990.0		186.6	507.2	990.0				1,683.7	
Dayka & Hackett LLC	NAM		672.0				672.0					672.0	
To Order	EUR	292.4				281.2					11.2	292.4	
Vanguard International	FAR	223.8				223.8						223.8	
Sun Fresh International LLC	NAM	222.3										222.3	
Anton Dürbeck GmbH	EUR	180.1				151.2			8.4	0.9	1.9	180.1	
Shenzhen City Trading Company	FAR	112.2				56.1			37.4	18.7		112.2	
Shanghai Oheng Imp. & Exp. Co Lt	FAR	112.2				18.7			93.5			112.2	
W.M. Morrison Produce Ltd.	EUR	108.9				108.9						108.9	
Guangzhou City Shengfu Trading	FAR	56.1							56.1			56.1	
Fuh Uei Trading Co.Ltd.	FAR	56.0				56.0						56.0	
To Order	FAR	47.7				47.7						47.7	
Vneshtorg Lc	EUR	37.4				37.4						37.4	
Foshan Guotong Safety Agricultural Product Imp.	FAR	37.4							37.4			37.4	
Pomina Enterprise Co., Ltd.	FAR	27.1							27.1			27.1	
Star Import Co. Ltd.	EUR			23.0				23.0				23.0	
Shenzhen Rong Xin Fu Tong Trad	FAR	18.7							18.7			18.7	
Stella Ltd.	EUR	18.7				18.7						18.7	
Modul Company Limi	EUR	18.7				18.7						18.7	
Hardfruits Ltd.	EUR	18.7				18.7						18.7	
Korea Industrial Co. Ltd.	FAR	17.7								17.7		17.7	
Purespect Korea	FAR	17.7				17.7						17.7	
Jupiter Marketing Ltd.	EUR	7.5									7.5	7.5	
Win Rich Transportation Ltd	FAR				6.5							6.5	
Kopke Jr. Inc., William H.	NAM				1.7							1.7	
TOTAL TONS	2012/2013		1,817.8	1,179.2	1,013.0	8.1	1,463.7	1,179.2	1,013.0	278.6	37.3	20.6	4,018.1
	2011/2012		1,079.5	522.5	134.4		742.3	475.5	134.4	187.3	37.8	37.4	1,736.4
	2010/2011		288.0	192.0			11.0	192.0		103.7	42.4		480.0
TOTAL TH.CASES	2012/2013		220.7	80.1	64.0	1.6	177.5	80.1	64.0	34.0	4.5	2.5	366.3
	2011/2012		130.6	34.8	8.6		89.4	31.7	8.6	22.8	4.6	4.6	174.0
	2010/2011		46.4	12.8			2.2	12.8		16.0	8.0		59.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	EUROPE	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	EAST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	635.9	33.4	877.7	261.7	47.4	1,856.0	1,567.2		225.6	190.7	
ORANGES	615.6	96.0	48.0			759.6	705.8	72.0	50.6	47.0	4.8
KIWIFRUIT			67.2	377.5	49.1	493.8	461.8	96.0	49.4	46.2	9.6
CLEMENTINES	266.1					266.1	218.1	138.2	16.6	13.6	8.6
PLUMS	131.7		21.6		104.0	257.2	314.7		29.1	37.0	
AVOCADOS				197.2		197.2	640.6		27.2	80.3	
MANDARINES	41.5					41.5	187.4		2.6	11.7	
APPLES					18.3	18.3			1.0		
LEMONS							247.7	308.3		14.4	18.5
R. GLOBE GRAPE			731.0	102.8	41.6	875.4	918.9		106.8	112.1	
FUKUMOTO ORANGE	500.9					500.9			33.4		
HAYWARD KIWIS			67.2	377.5	49.1	493.8	461.8	96.0	49.4	46.2	9.6
CLEMENUL. CLEMENT	261.5					261.5	46.1	138.2	16.3	2.9	8.6
SUGRAONE GRAPE	176.8	32.3	17.7	31.9		258.7	186.8		31.5	22.7	
CRIMSON GRAPE	152.2		25.2	72.1	2.6	252.1	34.4		30.6	4.2	
FLAME SDL GRAPE	241.3	1.1				242.4	103.4		29.0	12.2	
NOT DEF ORANGE	96.0	96.0	48.0			240.0	249.6		16.0	16.6	
HASS AVOCADO				197.2		197.2	598.8		27.2	76.6	
NOT DEF PLUM	61.5				61.8	123.3	203.1		14.4	23.9	
THOMPSON GRAPE	6.3		74.8	12.4		93.5	54.3		11.4	6.6	
NOT DEF GRAPE	13.1		18.7	25.2	2.5	59.6	192.8		7.3	23.5	
B. AMBAR PLUM	15.3				42.2	57.5	61.2		6.9	7.3	
LINERS	938.9	96.0	1,014.5	836.4	100.7	2,986.6	3,689.2	614.5	295.3	365.4	41.5
CHARTERS	751.8	33.4				785.2	396.6		94.0	47.4	
LAND FREIGHT					118.0	118.0	257.5		12.7	28.2	
TOTAL TONS	2012-13	1,690.7	129.4	1,014.5	836.4	218.7	3,889.8				
	2011-12	1,583.6	530.0	803.8	835.2	590.6		4,343.3			
	2010-11	423.9	24.0	70.6	96.0				614.5		
TOTAL TH.CASES	2012-13	152.2	10.4	119.4	96.9	23.2			402.0		
	2011-12	125.3	45.3	92.5	110.7	67.2				441.0	
	2010-11	26.2	1.6	4.1	9.6						41.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	ORANGE	KIWIS	CLEMENT	PLUM	R. GLOBE	FUKUMOTO	HAYWARD	CLEMENUL.	SUGRAONE	TOTAL
To Order	NAM	79.3	543.6		266.1			500.9		261.5		907.4
To Order	EUR	243.5		310.3			93.5		310.3		31.9	728.9
To Order	FAR	373.9		67.2			344.9		67.2			441.1
Ig Fruit Dba Direct	NAM	313.0				54.7					74.4	367.8
To Order	LAT	47.4		49.1		82.4	41.6		49.1			197.1
Capespan North America LLC	NAM	49.0	120.0								17.9	192.0
King Fresh Produce, L.L.C.	NAM	160.1									84.3	160.1
Phobus Produce Sales	FAR	129.9					49.5				17.7	129.9
Shanghai Oheng Imp. & Exp. Co Lt	FAR	93.5					93.5					93.5
Shenzhen Sheng Maoxim Investme	FAR	93.5					93.5					93.5
Regatta Tropicals Ltd.	NAM					76.9						76.9
Capespan Continent NV	EUR			67.2					67.2			67.2
Dayka & Hackett LLC	NAM	36.5	24.0								32.4	60.5
Shenzhen Rong Xin Fu Tong Trad	FAR	56.1					56.1					56.1
World Marketing Inc.	FAR		48.0									48.0
Green Earth Produce	NAM	31.4										31.4
Grant J Hunt Co.	NAM		24.0									24.0
Univeg Katope Ltd.	EUR											22.1
Fruver Importaciones S.A. de C.V.	LAT					21.6						21.6
Huitong Economic Trade	FAR					21.6						21.6
NK Trade Thailand Co. Ltd.	FAR	18.7					18.7					18.7
Shanghai New Long March Intl Trade Co., Ltd.	FAR	18.7					18.7					18.7
Eland Retail Co.Ltd.	FAR	18.7										18.7
Vachamon Food Co. Ltd.	FAR	18.7					18.7					18.7
Others		74.3					46.7					74.3
TOTAL TONS	2012/2013	1,856.0	759.6	493.8	266.1	257.2	875.4	500.9	493.8	261.5	258.7	3,889.8
	2011/2012	1,567.2	705.8	461.8	218.1	314.7	918.9		461.8	46.1	186.8	4,343.3
	2010/2011		72.0	96.0	138.2				96.0	138.2		614.5
TOTAL TH.CASES	2012/2013	225.6	50.6	49.4	16.6	29.1	106.8	33.4	49.4	16.3	31.5	402.0
	2011/2012	190.7	47.0	46.2	13.6	37.0	112.1		46.2	2.9	22.7	441.0
	2010/2011		4.8	9.6	8.6				9.6	8.6		41.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		FAR	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
	CONT	UK	EAST	WEST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,290.3	967.6	1,103.2	183.0	318.8	3,862.9	4,115.4	4,100.2	629.4	707.2	670.8
WALNUTS	10.0					10.0	10.0		1.0	0.4	
AVOCADOS							21.5			1.9	
THOMPSON GRAPE	522.7	337.6	395.4	67.3	30.7	1,353.7	1,305.5	1,470.7	223.3	237.1	239.5
CRIMSON GRAPE	275.6	191.4	259.9			726.9	880.8	929.9	121.3	153.8	165.7
SUGRAONE GRAPE	350.1	308.9		5.5	44.9	709.3	666.3	596.9	136.2	129.2	115.1
FLAME SDL GRAPE	48.8	81.3		110.2	243.2	483.5	848.7	775.8	68.4	127.3	106.4
R. GLOBE GRAPE	47.0		339.3			386.4	192.9	169.7	47.1	23.5	20.7
AUT. RV. GRAPE	43.6	45.9	89.7			179.2	142.0	142.2	29.8	20.4	21.0
NOT DEF GRAPE			18.8			18.8	1.9	15.0	2.3	0.4	2.5
CHANDLERS WALNUT	10.0					10.0			1.0		
BICOLOR GRAPE	2.6	2.5				5.1	77.4		1.0	15.5	
HASS AVOCADO							21.5			1.9	
SERRA C.C. WALNUT							10.0			0.4	
LINERS	1,109.0	757.5	1,103.1			2,969.6	2,816.5	1,775.7	499.1	497.4	283.8
CHARTERS	191.2	210.1		183.0	318.8	903.2	1,330.4	2,312.6	131.3	212.1	385.2
AIR FREIGHT			0.1			0.1		11.8	0.02		1.9
TOTAL	2012-13	1,300.3	967.6	1,103.2	183.0	3,872.9					
TONS	2011-12	1,714.6	1,258.9	570.9	193.7	408.8	4,146.9				
	2010-11	1,376.7	1,185.8	660.4	335.3	541.9		4,100.2			
TOTAL	2012-13	251.6	183.1	134.5	22.3	38.9			630.4		
TH.CASES	2011-12	329.6	238.4	68.8	23.6	49.2				709.5	
	2010-11	266.1	217.3	80.5	40.9	66.1					670.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	WALNUT	THOMPSON	CRIMSON	SUGRAONE	FLAME SDL	R. GLOBE	AUT. RV.	NOT DEF	HANDLER S.I.	TOTAL
Capespan Continent NV	EUR	850.1		404.7	133.0	233.3	31.5	47.0				850.1
Grapes Direct Limited	EUR	634.9		208.0	95.1	222.8	65.6		43.4			634.9
San Lucar Fruit S.L.	EUR	410.9		112.5	130.1	91.8	32.9		43.6			410.9
Sunny Valley Int., Inc.	NAM	318.8		30.7		44.9	243.2					318.8
MM UK Ltd.	EUR	301.9		135.1	51.2	111.1						301.9
Wing Mau Trading Co., Ltd.	FAR	299.1			120.6			123.4	55.2			299.1
Guangzhou Collect Lebao Fruit	FAR	280.4		154.2	22.4			103.8				280.4
Sierra Produce	NAM	183.0		67.3		5.5	110.2					183.0
Woo Lee Fruit & Vegetables Co. Ltd.	FAR	149.6			58.0			61.7	29.9			149.6
KPC Inc.	FAR	112.3			93.5	18.7				0.1		112.3
Shenzhen Hengguangli Imp. Exp.	FAR	112.2			74.8			37.4				112.2
BI Agro Fisheries & Liv	FAR	74.8			56.1	18.7						74.8
Shenzhen Youdechong Trading Co	FAR	74.8			16.8	21.5		13.1	4.7	18.7		74.8
Muñoz Mehadrin UK Ltd.	EUR	36.0			36.0							36.0
To Order	EUR	24.1			21.6				2.5			24.1
Maitre Prunille S.A.	EUR		10.0								10.0	10.0
TOTAL	2012/2013	3,862.9	10.0	1,353.7	726.9	709.3	483.5	386.4	179.2	18.8	10.0	3,872.9
TONS	2011/2012	4,115.4	10.0	1,305.5	880.8	666.3	848.7	192.9	142.0	1.9		4,146.9
	2010/2011	4,100.2		1,470.7	929.9	596.9	775.8	169.7	142.2	15.0		4,100.2
TOTAL	2012/2013	629.4	1.0	223.3	121.3	136.2	68.4	47.1	29.8	2.3	1.0	630.4
TH.CASES	2011/2012	707.2	0.4	237.1	153.8	129.2	127.3	23.5	20.4	0.4		709.5
	2010/2011	670.8		239.5	165.7	115.1	106.4	20.7	21.0	2.5		670.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1.205.8	305.0	1.510.8	1.321.2	1.443.0	184.2	161.1	178.1
CLEMENTINES	1.086.7	250.7	1.337.4	833.9	1.052.0	89.2	55.6	70.1
AVOCADOS	148.3	149.5	297.7	515.0	107.5	26.6	46.0	9.6
PEACHES	233.4	34.3	267.7	218.7	270.3	36.9	30.5	38.4
NECTARINES	166.7	13.3	179.9	107.8	127.0	25.2	14.6	17.7
MANDARINES	20.9	132.0	152.9	95.6	19.8	10.2	6.4	1.3
PLUMS	55.3	31.7	87.0	98.2	117.6	11.2	13.3	16.3
CLEMENUL. CLEMEN	1.086.7	250.7	1.337.4	773.0	820.9	89.2	51.5	54.7
FLAME SDL GRAPE	436.1	92.5	528.6	571.4	666.7	64.5	69.7	81.3
HASS AVOCADO	148.3	149.5	297.7	515.0	107.5	26.6	46.0	9.6
CRIMSON GRAPE	200.3	62.2	262.5	205.4	236.8	32.0	25.1	28.9
AUT. RY. GRAPE	177.9	52.0	229.9	151.1	181.2	28.0	18.4	22.1
BLACK SDL GRAPE	191.1	19.7	210.8	174.0	209.9	25.7	21.2	26.7
THOMPSON GRAPE	131.5	55.1	186.6	215.7	148.6	22.8	26.3	19.2
NE 142 NECTARIN	166.7	13.3	179.9	107.8	127.0	25.2	14.6	17.7
E. MJST. PEACH	169.9		169.9	124.6	148.4	23.6	17.4	21.1
MURCOTT MAND.	20.9	132.0	152.9	95.6	19.8	10.2	6.4	1.3
LINDO PEACH	63.5	34.3	97.8	92.4	121.9	13.4	12.8	17.3
BICOLOR GRAPE	61.4	23.6	85.0			10.4		
B. AMBAR PLUM	44.0	31.7	75.7	86.1	111.1	9.7	11.8	15.4
LINERS	1.482.5	532.1	2.014.6	1.498.2	1.430.2	156.4	115.6	114.3
CHARTERS	1.434.5	384.3	1.818.8	1.690.5	1.706.1	227.1	211.7	217.2
AIR FREIGHT				1.7	1.0		0.2	0.1
TOTAL	2012-13	2.917.0	916.4	3.833.4				
TONS	2011-12	2.287.6	902.7		3.190.4			
	2010-11	2.664.8	450.8			3.137.2		
TOTAL	2012-13	297.1	86.4			383.5		
TH.CASES	2011-12	245.4	82.1				327.5	
	2010-11	282.5	44.4					331.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CLEMEN	AVOCADO	PEACH	NECTARIN	CLEMENUL.	FLAME SDL	HASS	CRIMSON	AUT. RY.	TOTAL
The Oppenheimer Group	NAM	1.090.1	857.4	297.7	237.2	142.1	857.4	346.0	297.7	179.8	202.3	2.864.4
Fred Meyer Inc.	NAM	405.0	396.5				396.5	166.9		82.7	27.6	801.5
Andes River Marketing Services Corp.	NAM	15.7	83.5		30.5	37.8	83.5	15.7				167.5
TOTAL	2012/2013	1.510.8	1.337.4	297.7	267.7	179.9	1.337.4	528.6	297.7	262.5	229.9	3.833.4
TONS	2011/2012	1.321.2	833.9	515.0	218.7	107.8	773.0	571.4	515.0	205.4	151.1	3.190.4
	2010/2011	1.443.0	1.052.0	107.5	270.3	127.0	820.9	666.7	107.5	236.8	181.2	3.137.2
TOTAL	2012/2013	184.2	89.2	26.6	36.9	25.2	89.2	64.5	26.6	32.0	28.0	383.5
TH.CASES	2011/2012	161.1	55.6	46.0	30.5	14.6	51.5	69.7	46.0	25.1	18.4	327.5
	2010/2011	178.1	70.1	9.6	38.4	17.7	54.7	81.3	9.6	28.9	22.1	331.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE	FAR EAST	LATIN AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	682.8	16.7	399.6	821.0	161.7		2,081.8	1,612.1	1,652.5	276.9	211.5	255.2
KIWI FRUIT	144.1	201.6	376.8		152.0	61.2	935.7	1,142.5	884.9	102.9	113.5	88.5
APPLES	358.9		252.5		40.4		651.9	2,350.3	2,753.0	35.8	125.2	147.3
BLUEBERRIES	83.5						83.5			20.2		
CHERRIES	25.8						25.8	87.3		5.2	14.7	
PEACHES								44.9	39.3		5.0	4.4
AVOCADOS								21.5			1.9	
PLUMS								17.0	200.9		3.4	27.0
NECTARINES									52.6			5.8
HAYWARD KIWIS	144.1	201.6	376.8		134.4	61.2	918.2	1,142.5	884.9	101.2	113.5	88.5
NOT DEF GRAPE	191.3		199.6	409.6	81.4		882.0		18.7	118.3		2.3
C. PINK APPLE	358.9		146.7				505.6		60.8	27.8		3.3
SUGRAONE GRAPE	340.0	16.7	68.1				424.8	65.3	97.8	56.1	11.9	16.8
CRIMSON GRAPE	84.6		83.6	168.3	40.1		376.7	257.7	460.3	50.8	36.3	77.2
R. GLOBE GRAPE			17.7	187.0	40.1		244.8	1,056.2	401.1	29.9	128.8	48.9
PINK L. APPLE			105.8				105.8		34.1	5.9		2.7
THOMPSON GRAPE	66.9			18.7			85.6	93.0	521.8	10.4	13.6	90.8
AUT. RY. GRAPE				37.4			37.4	58.0		4.6	7.1	
NOT DEF BLUEB	37.0						37.0			8.0		
PRN. SEED. GRAPE			30.6				30.6	30.6		6.8	6.8	
RY. GALA APPLE					27.8		27.8	1,162.2	831.2	1.5	63.8	44.6
BING CHERRY	25.8						25.8	42.7		5.2	6.4	
LINERS	503.0	201.6	1,029.0	821.0	40.4	61.2	2,656.2	5,074.0	4,784.4	295.8	454.2	442.0
CHARTERS	792.1	16.7					808.9	42.0	337.8	110.3	4.9	42.1
LAND FREIGHT					313.7		313.7	132.6	461.0	34.9	11.8	44.1
AIR FREIGHT								27.1			4.2	
TOTAL TONS	2012-13	1,295.1	218.3	1,029.0	821.0	354.1	61.2	3,778.8				
	2011-12	825.1	286.1	1,240.8	2,351.6	361.2	210.8		5,275.6			
	2010-11	715.7	89.6	2,163.5	1,529.3	938.3	146.7			5,583.1		
TOTAL TH.CASES	2012-13	142.0	22.2	127.7	100.1	37.0	12.0			441.0		
	2011-12	54.9	29.8	137.6	214.1	26.0	12.8				475.1	
	2010-11	59.9	9.0	271.2	110.2	68.7	9.3					528.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	APPLE	BLUES	CHERRY	HAYWARD	NOT DEF	C. PINK	SUGRAONE	CRIMSON	TOTAL
Jac Vandenberg, Inc.	NAM	529.8		106.0	83.5	25.8		144.8	106.0	255.1	66.9	745.1
Western Fresh Marketing Inc.	NAM		345.7				345.7					345.7
Global Fruit Point GmbH	EUR	239.6		84.7				58.3	9.1	68.1	64.9	324.3
To Order	EUR	160.1	18.4	62.7			18.4	141.4	32.4		18.7	241.2
SFI Rotterdam B.V.	EUR		134.4	105.2			134.4		105.2			239.6
San Thomas Com. De Generos Alim.	LAT	80.3	134.4				134.4				40.1	214.7
Pandol Bros, Inc.	NAM	169.7						46.4		101.6	17.7	169.7
To Order	NAM			147.8					147.8			147.8
Globewide Trading	FAR	129.6						54.9			74.8	129.6
Ls Networks Corporation Ltd.	FAR	112.2						93.5				112.2
Chiquita Italia S.P.A.	EUR		112.0				112.0					112.0
Agricola Gloria Due S.R.L.	EUR		112.0				112.0					112.0
New York Apple Sales, Inc.	NAM			105.2					105.2			105.2
To Order	LAT	81.4	17.6					81.4				99.0
Shenzhen Asia Global Logistics	FAR	93.5										93.5
To Order	FAR	93.0						93.0				93.0
Shenzhen City Trading Company	FAR	74.8						18.7				74.8
Shanghai Oheng Imp. & Exp. Co Lt	FAR	74.8						56.1				74.8
To Order	MID		61.2				61.2					61.2
Sooil Commerce & Transport, Inc.	FAR	56.1						18.7			18.7	56.1
Cititex International Co.Ltd.	FAR	56.1						37.4				56.1
Cj Freshways	FAR	37.4									37.4	37.4
Royal Island Co., Ltd.	FAR	37.4						18.7				37.4
Shine Food Corporation	FAR	37.4						18.7				37.4
Others		18.7		40.4							18.7	59.1
TOTAL TONS	2012/2013	2,081.8	935.7	651.9	83.5	25.8	918.2	882.0	505.6	424.8	376.7	3,778.8
	2011/2012	1,612.1	1,142.5	2,350.3		87.3	1,142.5		65.3	257.7		5,275.6
	2010/2011	1,652.5	884.9	2,753.0			884.9	18.7	60.8	97.8	460.3	5,583.1
TOTAL TH.CASES	2012/2013	276.9	102.9	35.8	20.2	5.2	101.2	118.3	27.8	56.1	50.8	441.0
	2011/2012	211.5	113.5	125.2		14.7	113.5		11.9	36.3		475.1
	2010/2011	255.2	88.5	147.3			88.5	2.3	3.3	16.8	77.2	528.2

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA			EUROPE		LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		WEST	EAST	RUS	CONT	2012-13		2011-12	2010-11	2012-13	2011-12	2010-11	
TABLE GRAPES	1,572.0	472.9	711.6	149.6	654.0	100.8	3,660.8	2,217.4	1,615.8	467.1	282.7	217.2	
THOMPSON GRAPE	193.6	472.9	711.6	37.4	243.0	31.5	1,690.0	1,117.9	1,491.2	219.4	145.9	202.1	
NOT DEF GRAPE	854.9			112.2	410.9	12.2	1,390.2	1,043.4	58.8	176.7	130.0	7.2	
R. GLOBE GRAPE	523.5					41.3	564.8	56.1	65.7	68.9	6.8	8.0	
CRIMSON GRAPE						15.8	15.8			2.2			
LINERS	1,572.0		446.8	149.6	597.9	100.8	2,867.1	1,099.4	518.2	361.4	136.8	68.8	
CHARTERS		472.9	264.8		56.1		793.7	1,117.9	1,097.5	105.7	145.9	148.4	
AIR FREIGHT								0.1			0.02		
TOTAL TONS	2012-13	1,572.0	472.9	711.6	149.6	654.0	100.8	3,660.8					
	2011-12	606.9	645.6	472.3	156.0	93.5	36.9		2,217.4				
	2010-11	151.5	520.3	289.9	125.0	115.9	22.5			1,615.8			
TOTAL TH.CASES	2012-13	201.8	64.4	89.9	18.2	79.8	13.0			467.1			
	2011-12	76.8	88.3	57.6	19.0	11.4	4.5				282.7		
	2010-11	20.5	71.3	35.8	15.2	16.6	2.7					217.2	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	THOMPSON	NOT DEF	R. GLOBE	CRIMSON	TOTAL
Shenzhen Hengguangli Imp. Exp.	FAR	596.4	16.6	280.6	299.1		596.4
Ocean South B.V.	EUR	579.2	243.0	336.1			579.2
Safco of America LLC	NAM	506.7	506.7				506.7
Shenzhen Youdecheng Trading Co	FAR	488.4	49.9	288.9	149.6		488.4
Jac Vandenberg, Inc.	NAM	362.8	362.8				362.8
Unifrutti Of America, Inc.	NAM	162.4	162.4				162.4
KPC Inc.	FAR	153.4	31.5	103.1	18.7		153.4
Shenzhen Rong Xin Fu Tong Trad	FAR	152.8		134.1	18.7		152.8
Nathel International, Inc.	NAM	137.8	137.8				137.8
To Order	EUR	93.5		93.5			93.5
Korea Industrial Co. Ltd.	FAR	78.8	47.3	31.5			78.8
Star Import Co. Ltd.	EUR	56.1		56.1			56.1
Sikafruits	LAT	52.7	15.8	10.3	26.7		52.7
Woo Lee Fruit & Vegetables Co. Ltd.	FAR	37.4			37.4		37.4
Faren	EUR	37.4		37.4			37.4
Hardfruits Ltd.	EUR	37.4	37.4				37.4
Cleveland Trading Co Ltd.	FAR	33.3	16.6	16.6			33.3
Frutera Don Marcos Frudonmar S.A.	LAT	31.5	15.8			15.8	31.5
Distr.de Productos Múltiples S de R. L. (Diprom)	LAT	16.5		1.9	14.7		16.5
Global Trading Co.,Ltd	FAR	15.8	15.8				15.8
Purespect Korea	FAR	15.8	15.8				15.8
Rio Vista Limitada	NAM	13.5	13.5				13.5
Pacific Trellis Fruit	NAM	1.3	1.3				1.3
TOTAL TONS	2012/2013	3,660.8	1,690.0	1,390.2	564.8	15.8	3,660.8
	2011/2012	2,217.4	1,117.9	1,043.4	56.1		2,217.4
	2010/2011	1,615.8	1,491.2	58.8	65.7		1,615.8
TOTAL TH.CASES	2012/2013	467.1	219.4	176.7	68.9	2.2	467.1
	2011/2012	282.7	145.9	130.0	6.8		282.7
	2010/2011	217.2	202.1	7.2	8.0		217.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	EUROPE			LATIN AMERIC	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
		CONT	UK			EAST	WEST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	894.6	507.8	190.1	201.8			1,794.3	2,553.6	1,723.6	220.2	308.4	209.0	
APPLES	224.1	319.1	85.6	613.0	287.0	14.3	1,543.1	254.1	264.7	81.4	12.9	13.2	
PLUMS		25.1		13.8	33.6	14.0	86.5	73.9	10.8	11.9	8.7	1.2	
LEMONS							74.3			4.3			
NECTARINES	19.8			50.2			69.9	43.2	86.9	7.6	4.8	9.9	
CHERRIES	16.0						16.0	83.0		3.9	16.6		
PEARS								74.4	23.3		4.1	1.3	
KIWI FRUIT								44.8	24.0		4.5	2.4	
CLEMENTINES								22.0	66.0		2.2	6.6	
PEACHES								8.1	10.8		0.8	1.2	
R. GLOBE GRAPE	451.9	325.9	22.6	199.5			999.9	1,040.1	1,231.4	120.3	125.6	148.9	
RICH. D. APPLE	138.9	291.8		138.7			569.4	117.3	217.8	29.7	5.9	10.9	
RY. GALA APPLE	19.8	1.2		398.1	74.3		493.3	67.0	46.8	25.2	3.4	2.2	
CRIMSON GRAPE	90.5	47.3	149.8	2.3			289.9	693.2	164.4	38.4	84.5	20.0	
GRANNIES APPLE		21.4	45.9	20.3	165.8		253.4	1.0		14.2	0.05		
THOMPSON GRAPE	173.8	10.6					184.4	531.2	189.4	22.5	56.2	23.1	
NOT DEF GRAPE	113.5	35.4					148.9	147.2	70.4	18.2	19.3	8.6	
SUGRAONE GRAPE	17.7	70.8	17.7				106.3	38.2	35.3	13.0	4.7	4.3	
BRAEBURN APPLE		0.6	39.7	7.4	46.9		94.7			5.2			
GENOVA LEMON					74.3		74.3			4.3			
FUJI APPLE	65.5						65.5	16.1		3.1	0.8		
LEMON PLUM		14.1				33.6	47.7	14.6		6.8	1.9		
GALA APPLE				46.9			46.9			2.4			
LINERS	1,137.2	841.0	275.7	878.7	354.2	28.3	3,515.2	2,893.9	2,113.9	321.5	322.8	233.0	
CHARTERS	4.8				40.6		45.5	115.8		3.1	23.2		
AIR FREIGHT	12.5	11.0					23.5	22.0		4.6	3.4		
LAND FREIGHT								125.4	96.1		13.7	11.7	
TOTAL TONS	2012-13	1,154.5	852.0	275.7	878.7	394.9	28.3	3,584.2					
	2011-12	1,550.8	635.2		784.5	158.4	28.4		3,157.1				
	2010-11	809.0	729.0		568.7	103.4				2,210.0			
TOTAL TH.CASES	2012-13	125.7	82.8	31.7	60.7	25.0	3.3			329.3			
	2011-12	178.8	77.3		76.2	25.0	5.8				363.0		
	2010-11	84.3	88.9		60.3	11.2						244.7	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	APPLE	PLUM	LEMON	NECTARIN	R. GLOBE	RICH. D.	RY. GALA	CRIMSON	GRANNIES	TOTAL	
The Oppenheimer Group	NAM		301.3	47.6	74.3				74.3		165.8	423.2	
To Order	FAR	109.2	157.7				56.1	92.2		53.1		266.9	
To Order	LAT	89.4	97.8	13.8		8.2	87.0	21.6	37.5	2.3	19.4	209.1	
Sociedad Sofruver S.A.	LAT	56.2	100.9			42.0	56.2	39.8	60.3			199.1	
Total Produce B.V.	EUR	135.8	42.8				77.9			47.3	4.1	178.6	
Roveq Fruit B.V.	EUR	88.6	62.8	25.1			35.4	59.9	1.2		1.0	176.5	
JLM Produce Ltd.	EUR	148.9					8.9			122.3		148.9	
To Order	EUR	76.7	64.2				31.5	17.3		27.5	41.8	140.9	
Ferreira Da Silva S.A.	EUR	53.1	85.1				53.1	85.1				138.2	
Agroretail SAC	LAT		119.1					47.8	43.5		1.0	119.1	
Shanghai New Long March Intl Trade Co., Ltd.	FAR	93.1	19.8				74.4		19.8			112.9	
Evergreen Fresh Produce Ltd.	FAR	109.2					72.8					109.2	
Hermanos Fernández López S.A.	EUR	53.1	42.8				17.7	42.8				95.9	
Vachamon Food Co. Ltd.	FAR	93.5					56.1					93.5	
Jumbo Fresh Fruits Inc.	FAR	91.5					72.8					91.5	
Arc Eurobanan S.L.	EUR	88.6					70.8					88.6	
Agrimex Srl	LAT		79.9					19.8	57.1			79.9	
Ls Networks Corporation Ltd.	FAR	69.7					17.7					69.7	
Corporación Delico Cia. Ltda.	LAT		68.2						68.2			68.2	
Bellafruta S.A.	EUR		64.2					43.8			20.4	64.2	
Fruttital Distribuzione S.R.L.	EUR	17.7	42.8				17.7	42.8				60.5	
Santa Clara Ltda., Dist. de Frutas	LAT	38.5	20.3				38.5		20.3			58.8	
Cj Freshways	FAR	55.1					12.2			18.7		55.1	
G T Fruitech Pvt. Ltd.	FAR	54.4					35.7					54.4	
Others		271.9	173.5			19.8	107.2	56.3	111.1	18.7		481.2	
TOTAL TONS	2012/2013		1,794.3	1,543.1	86.5	74.3	69.9	999.9	569.4	493.3	289.9	253.4	3,584.2
	2011/2012		2,553.6	254.1	73.9		43.2	1,040.1	117.3	67.0	693.2	1.00	3,157.1
	2010/2011		1,723.6	264.7	10.8		86.9	1,231.4	217.8	46.8	164.4		2,210.0
TOTAL TH.CASES	2012/2013		220.2	81.4	11.9	4.3	7.6	120.3	29.7	25.2	38.4	14.2	329.3
	2011/2012		308.4	12.9	8.7		4.8	125.6	5.9	3.4	84.5	0.05	363.0
	2010/2011		209.0	13.2	1.2		9.9	148.9	10.9	2.2	20.0		244.7

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	NORTH AMERICA		FAR	LATIN	TOTAL TONS		TOTAL TH.CASES	
		WEST	EAST	EAST	AMERIC	2012-13	2011-12	2012-13	2011-12
APPLES	837.0		211.7	537.2	360.7	1,946.6	1,054.4	108.9	56.3
PEARS	684.8	206.2			22.4	913.4	293.6	91.8	30.8
KIWIFRUIT	307.3					307.3	336.0	33.5	33.6
NECTARINES		191.7			21.6	213.3	199.4	25.8	24.1
PEACHES		83.1				83.1	84.0	10.7	9.6
RY. GALA APPLE	232.8		30.2	98.4	247.0	608.5	409.5	32.4	21.6
ABATE FT. PEAR	535.4					535.4	163.5	55.1	16.3
FORELLE PEAR	149.4	201.6			22.4	373.4	130.1	36.0	14.5
FUJI APPLE				332.6		332.6	317.3	17.5	16.7
GRANNIES APPLE	178.4		16.1		113.8	308.3	108.4	16.7	5.8
HAYWARD KIWI	307.3					307.3	336.0	33.5	33.6
C. PINK APPLE	190.8		105.8			296.6	213.4	17.2	11.8
PINK L. APPLE	234.9					234.9		16.3	
RB. DIAM. NECTARIN		90.8			21.6	112.4	96.0	13.1	11.2
FUJI RO. APPLE				106.1		106.1	5.8	5.6	0.3
RICH LADY PEACH		83.1				83.1	84.0	10.7	9.6
RAKU APPLE			59.5			59.5		3.3	
SM. BR. NECTARIN		59.4				59.4	103.4	7.5	12.8
LINERS	1,722.5	201.6	211.7	537.2	404.7	3,077.7	1,773.4	225.0	131.7
CHARTERS		279.5				279.5	193.9	34.7	22.7
AIR FREIGHT							0.02		0.002
TONS	2012-13	1,829.0	481.1	211.7	537.2	404.7	3,463.7		
	2011-12	530.9	215.7	506.7	254.2	459.9	1,967.4		
TH.CASES	2012-13	152.6	54.9	11.8	28.3	23.2		270.6	
	2011-12	49.2	26.2	35.1	13.4	30.5			154.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	KIWIS	NECTARIN	PEACH	RY. GALA	ABATE FT.	FORELLE	FUJI	GRANNIES	TOTAL	
Agricola Gloria Due S.R.L.	EUR	60.9	480.7	108.0			21.2	387.4	93.3			649.6	
Beva Fruits	EUR	528.5					160.3				178.4	528.5	
Rio Vista Limitada	NAM	21.2	206.2						201.6			227.4	
To Order	EUR		22.4	199.3				22.4				221.7	
Bengard Marketing	NAM				171.3	48.1						219.4	
Aartsenfruit Breda B.V.	EUR	142.3	69.7				9.1	35.9	33.8			212.0	
LGS Specialty Sales Ltd	NAM	190.5					30.2				16.1	190.5	
Pomina Enterprise Co., Ltd.	FAR	179.9								122.2		179.9	
Fullbloom Intl Limited	FAR	178.6					20.2			110.0		178.6	
Pulp Fruit S.A.S	EUR	63.2	89.6				42.3	67.2	22.4			152.8	
Frutería Vidaurri S.A de C.V.	LAT	120.6					65.6				55.0	120.6	
Fresh Garden S.A.	LAT	101.7					101.7					101.7	
Kingo Fruits Co., Ltd.	FAR	100.4								100.4		100.4	
Fruticola Comercial Panamericana S.A. (Frutcom)	LAT	59.9					59.9					59.9	
Shenzhen Youdechong Trading Co	FAR	58.7					58.7					58.7	
To Order	NAM				20.4	35.0						55.4	
Global Fruit Point GmbH	EUR	42.1										42.1	
Mafalda S.A.	LAT	39.3					19.8				19.6	39.3	
Salvi And C. S.R.L.	EUR		22.4					22.4				22.4	
Basesurcorp S.A.	LAT		22.4						22.4			22.4	
Fruver Importaciones S.A. de C.V.	LAT				21.6							21.6	
Jeicy Fruit S.A.	LAT	19.6									19.6	19.6	
Imporfénix Ltda.	LAT	19.6									19.6	19.6	
Beijing Chunlin Agricult.Prod.	FAR	19.6					19.6					19.6	
TONS	2012/2013		1,946.6	913.4	307.3	213.3	83.1	608.5	535.4	373.4	332.6	308.3	3,463.7
	2011/2012		1,054.4	293.6	336.0	199.4	84.0	409.5	163.5	130.1	317.3	108.4	1,967.4
TH.CASES	2012/2013		108.9	91.8	33.5	25.8	10.7	32.4	55.1	36.0	17.5	16.7	270.6
	2011/2012		56.3	30.8	33.6	24.1	9.6	21.6	16.3	14.5	16.7	5.8	154.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	LATIN AMERIC	FAR EAST	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
WALNUTS	1.873.9	941.4	522.3	67.3	3.404.9	3.529.9	2.330.8	289.2	305.7	198.3
ALMONDS		23.0			23.0			1.9		
NOT DEF WALNUT	1.873.9	941.4	522.3	67.3	3.404.9	3.489.9	2.330.8	289.2	304.1	198.3
NOT DEF ALMOND		23.0			23.0			1.9		
SERR.C.C. WALNUT						40.0			1.6	
LINERS	1.873.9	165.4	522.3	66.3	2.627.9	2.632.7	1.699.5	226.2	231.8	146.9
LAND FREIGHT		799.1			799.1	897.2	631.4	64.8	73.9	51.5
AIR FREIGHT				1.0	1.0			0.1		
TOTAL	2012-13	1.873.9	964.5	522.3	67.3	3.428.0				
TONS	2011-12	1.926.2	983.8	565.0	55.0		3.529.9			
	2010-11	1.475.3	794.4	11.3	49.9			2.330.8		
TOTAL	2012-13	160.7	78.4	45.7	6.4			291.1		
TH.CASES	2011-12	169.0	81.3	50.2	5.2				305.7	
	2010-11	129.2	63.9	0.9	4.3					198.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	WALNUT	ALMOND	NOT DEF	NOT DEF	TOTAL	
Seeberger KG.	EUR	518.3		518.3		518.3	
To Order	FAR	431.6		431.6		431.6	
To Order	EUR	373.5		373.5		373.5	
Tampico Trading GmbH	EUR	221.3		221.3		221.3	
Jandira Comercio de Productos	LAT	161.4	23.0	161.4	23.0	184.4	
Life S.R.L.	EUR	174.8		174.8		174.8	
First S.A. - First International Corp.	LAT	160.7		160.7		160.7	
Interoma AG	EUR	135.8		135.8		135.8	
Imp. de Frutas La Violetera Ltda.	LAT	103.8		103.8		103.8	
F.Lli Maineri di Maineri & Cia.	EUR	88.9		88.9		88.9	
Corporación Delico Cia. Ltda.	LAT	82.4		82.4		82.4	
Spar Oesterr Warenhandels Ag	EUR	78.8		78.8		78.8	
Rebela Comercial Exportadora	LAT	77.7		77.7		77.7	
Gdc Alimentos S.A.	LAT	58.7		58.7		58.7	
Casa De Frutas Caracas C.A.	LAT	58.5		58.5		58.5	
Capital Trade Import E Export	LAT	56.7		56.7		56.7	
Scalzo Food Industries	FAR	50.4		50.4		50.4	
Olam Brasil Ltda.	LAT	40.0		40.0		40.0	
Delinuts B.V.	EUR	36.6		36.6		36.6	
Prospera Trading Import.Export	LAT	35.8		35.8		35.8	
To Order	LAT	31.3		31.3		31.3	
Kumho Fd Corporation	FAR	29.3		29.3		29.3	
L.P.L. Leguminosas De Portugal	EUR	28.4		28.4		28.4	
King Nuts & Raaphorst B.V.	EUR	27.5		27.5		27.5	
Others		342.8		342.8		342.8	
TOTAL	2012/2013		3.404.9	23.0	3.404.9	23.0	3.428.0
TONS	2011/2012		3.529.9		3.489.9		3.529.9
	2010/2011		2.330.8		2.330.8		2.330.8
TOTAL	2012/2013		289.2	1.9	289.2	1.9	291.1
TH.CASES	2011/2012		305.7		304.1		305.7
	2010/2011		198.3		198.3		198.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERIC	EUROPE	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,653.1	1,421.0	338.6	3,412.7	1,822.4	1,069.7	441.1	226.4	133.5
THOMPSON GRAPE	350.2	789.0	132.1	1,271.3	460.8	174.3	155.1	56.2	24.3
R. GLOBE GRAPE	1,003.3	225.6	41.7	1,270.7	868.3	735.0	162.2	108.3	89.6
CRIMSON GRAPE	220.5	217.1	75.3	512.9	389.3	141.7	72.7	48.8	17.3
NOT DEF GRAPE	61.4	85.3	7.2	153.9	37.0	18.7	20.4	4.5	2.3
FLAME SDL GRAPE	17.7	48.8		66.5	35.4		8.1	4.3	
SUGRAONE GRAPE		41.8	23.9	65.7			8.0		
RIBIER GRAPE			58.3	58.3			13.0		
BLACK SDL GRAPE		13.4		13.4	31.5		1.6	4.3	
LINERS	1,652.2	254.2	249.9	2,156.4	1,821.8	1,069.7	289.1	226.4	133.5
CHARTERS		1,166.8	88.7	1,255.5			151.9		
AIR FREIGHT	0.9			0.9	0.6		0.1	0.07	
TOTAL	2012-13	1,653.1	1,421.0	338.6	3,412.7				
TONS	2011-12	1,822.4			1,822.4				
	2010-11	1,039.1		30.6		1,069.7			
TOTAL	2012-13	220.5	173.4	47.2			441.1		
TH.CASES	2011-12	226.4						226.4	
	2010-11	126.7		6.8					133.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	THOMPSON	R. GLOBE	CRIMSON	NOT DEF	FLAME SDL	SUGRAONE	RIBIER	BLACK SDL	TOTAL	
Grapeman Farms LP.	NAM	1,375.9	789.0	225.6	172.0	85.3	48.8	41.8		13.4	1,375.9	
IPM Nishimoto Co., Ltd.	FAR	1,285.3	350.2	657.6	220.5	39.3	17.7				1,285.3	
Anaco & Greeve International B.V.	EUR	338.6	132.1	41.7	75.3	7.2		23.9	58.3		338.6	
Shenzhen Rong Xin Fu Tong Trad	FAR	271.9		271.9							271.9	
Guangzhou City Shengfu Trading	FAR	73.8		73.8							73.8	
Grapes Direct Limited	NAM	27.4			27.4						27.4	
To Order	FAR	22.1				22.1					22.1	
IPM Nishimoto Co. Ltd.	NAM	17.7			17.7						17.7	
TOTAL	2012/2013		3,412.7	1,271.3	1,270.7	512.9	153.9	66.5	65.7	58.3	13.4	3,412.7
TONS	2011/2012		1,822.4	460.8	868.3	389.3	37.0	35.4			31.5	1,822.4
	2010/2011		1,069.7	174.3	735.0	141.7	18.7					1,069.7
TOTAL	2012/2013		441.1	155.1	162.2	72.7	20.4	8.1	8.0	13.0	1.6	441.1
TH.CASES	2011/2012		226.4	56.2	108.3	48.8	4.5	4.3			4.3	226.4
	2010/2011		133.5	24.3	89.6	17.3	2.3					133.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		FAR EAST	LATIN AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	30.4	285.3	504.8	134.6		955.2			147.2		
KIWIFRUIT	696.0		197.4	35.4	17.4	946.2	548.7	399.0	122.8	69.0	39.9
PLUMS	64.6	67.2	129.6	449.4		710.8	297.6	145.8	78.4	33.4	20.3
CHERRIES			152.4	133.6		286.0	423.3	346.9	55.8	77.6	61.9
NECTARINES			86.4	102.9		189.3	93.6	82.5	21.0	10.4	9.2
PEARS	78.2			48.3	59.8	186.2	70.4	122.1	19.8	3.8	7.7
APPLES				84.9		84.9	310.3	1,477.6	4.5	16.1	84.5
PEACHES				14.0		14.0	15.4		1.6	1.8	
HAYWARD	696.0		197.4	35.4	17.4	946.2	548.7	399.0	122.8	69.0	39.9
R. GLOBE GRAPE		3.7	504.8	28.4		536.9			65.5		
ANGELENO PLUM	48.0	35.1	43.2	313.6		439.8	159.6	102.6	47.2	18.8	15.5
BING CHERRY			141.8	133.0		274.7	409.3	284.4	53.6	75.1	52.2
LARRY ANN PLUM	16.6	32.1	86.4	84.0		219.0	86.7		26.0	9.3	
CRIMSON GRAPE		84.7		106.2		190.9			31.5		
ART. SNOW NECTARIN			86.4	48.7		135.1	48.4	82.5	15.0	5.4	9.2
THOMPSON GRAPE	0.6	119.6				120.2			26.5		
COSCIA PEAR	56.0			2.3	59.8	118.0		21.3	15.0		2.1
PRINCESS GRAPE	29.9	77.3				107.2			23.8		
AUG. RED NECTARIN				54.2		54.2			6.0		
GRANNIES APPLE				47.3		47.3	22.5	69.1	2.5	1.2	3.5
PACKHAMS PEAR				46.1		46.1	70.4	100.8	2.6	3.8	5.6
LINERS	694.7	352.5	1,060.5	60.6	77.2	2,245.6	1,310.1	2,398.3	319.8	156.0	195.2
LAND FREIGHT				918.7		918.7	346.7	92.0	103.2	35.9	11.3
CHARTERS	78.4					78.4	54.5	13.0	11.6	9.8	2.6
AIR FREIGHT			10.0	23.8		33.9	48.1	70.5	6.9	10.4	14.4
TOTAL	2012-13	869.2	352.5	1,070.6	1,003.2	77.2	3,372.6				
TONS	2011-12	301.0	33.0	583.5	592.5	181.0		1,759.4			
	2010-11	475.8	17.3	883.8	301.7	808.3			2,573.9		
TOTAL	2012-13	92.3	72.1	160.3	111.9	14.4			451.0		
TH.CASES	2011-12	32.9	4.8	76.3	60.0	24.8				212.2	
	2010-11	52.9	2.4	73.1	28.9	48.9					223.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	PLUM	CHERRY	NECTARIN	HAYWARD	R. GLOBE	ANGELENO	BING	LARRY ANN	TOTAL	
Univeg Trade Italy	EUR		648.0				648.0					704.0	
JLM Produce Ltd.	EUR	285.3		67.2				3.7	35.1		32.1	352.5	
Crisfrut Comercio Imp. E Exp. Ltda	LAT	19.5		243.0	18.8	40.2			162.6	18.7	28.5	323.7	
Shanghai Lutong International	FAR	187.0	126.4		3.1		126.4	187.0		3.1		316.4	
Shenzhen Jietongfa Shiyi Ltd.	FAR	149.6						149.6				149.6	
Carrefour Comercio e Industria Ltda	LAT		22.9	112.5			22.9		112.5			135.4	
Huitong Economic Trade	FAR	74.8				43.2		74.8				118.0	
SFI Rotterdam B.V.	EUR	30.4		64.6					48.0		16.6	117.2	
Difar Com. Imp. & Exp. Ltda.	LAT	39.0		33.6		11.2		19.5			33.6	103.7	
Shenzhen Youdechong Trading Co	FAR	74.8		21.6				74.8			21.6	96.4	
Supermercado Zona Sul S.A.	LAT			11.4	59.6	11.2				59.6	11.4	82.3	
Farzana General Trading Co.	MID		17.4				17.4					77.2	
Imp. de Frutas La Violetera Ltda.	LAT	26.6	12.5	4.1			12.5	0.9	4.1			64.6	
Shanghai Dheng Imp. & Exp. Co Lt	FAR	18.7		43.2				18.7	43.2			61.9	
Frutera Don Marcos Frudonmar S.A.	LAT				14.6					14.0		60.6	
San Thomas Com. De Generos Alim.	LAT				16.8					16.8		60.3	
Shenzhen Hengguangli Imp. Exp.	FAR			43.2	11.5					11.5	43.2	54.7	
G T Fruitech Pvt. Ltd.	FAR		50.1				50.1					50.1	
Dalian Yidu Group Co., Ltd	FAR				48.7					48.7		48.7	
Univeg Import Belgium	EUR		48.0				48.0					48.0	
Shenzhen Yonglongda Imp. Exp.	FAR				46.4					35.8		46.4	
Golden Wheel Co., Ltd.	FAR					43.2						43.2	
Savegnago Supermercados Ltda.	LAT			21.7	5.0	9.4		18.5	5.0	3.1		41.7	
Shanghai New Long March Intl Trade Co., Ltd.	FAR			21.6	12.8					12.8	21.6	34.4	
Others		49.6	21.0	23.1	48.7	30.9	21.0	8.0	15.8	48.7	7.3	181.7	
TOTAL	2012/2013		955.2	946.2	710.8	286.0	189.3	946.2	536.9	439.8	274.7	219.0	3,372.6
TONS	2011/2012			548.7	297.6	423.3	93.6	548.7	159.6	409.3	86.7		1,759.4
	2010/2011			399.0	145.8	346.9	82.5	399.0	102.6	284.4			2,573.9
TOTAL	2012/2013		147.2	122.8	78.4	55.8	21.0	122.8	65.5	47.2	53.6	26.0	451.0
TH.CASES	2011/2012			69.0	33.4	77.6	10.4	69.0	18.8	75.1	9.3		212.2
	2010/2011			39.9	20.3	61.9	9.2	39.9	15.5	52.2			223.6

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	LATIN AMERIC	NORTH AMERIC	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1.592.4	580.3	342.4	103.8	2.619.0	2.987.5	2.451.6	156.6	185.1	148.7
KIWIFRUIT	556.8				556.8	1.134.5	786.0	55.7	113.4	78.6
BLUEBERRIES			175.1		175.1	118.0	104.2	48.5	32.7	28.2
RICH. D. APPLE	861.3	130.3			991.5	1.186.1	991.3	58.9	71.2	65.5
RY. GALA APPLE	401.4	239.7	85.6	83.4	810.1	891.4	937.8	48.6	54.5	51.7
GRANNIES APPLE	291.1	210.3	256.8	20.4	778.6	907.0	479.3	47.0	59.2	29.2
NOT DEF KIWIS	386.9				386.9			38.7		
HAYWARD KIWIS	169.9				169.9	1.134.5	786.0	17.0	113.4	78.6
NOT DEF BLUEB			160.0		160.0	118.0	18.6	44.5	32.7	5.0
C. PINK APPLE	38.7				38.7	3.1		2.1	0.2	
BRIGITT BLUEB			12.1		12.1		22.7	3.3		6.1
LEGACY BLUEB			3.0		3.0		11.5	0.8		3.1
DUKE BLUEB							51.3			13.9
NOT DEF APPLE							43.2			2.4
LINERS	2.125.2	580.3	517.5	103.8	3.326.9	4.240.0	3.111.5	258.4	331.3	225.5
LAND FREIGHT							156.3			10.0
CHARTERS							74.0			20.0
TOTAL TONS	2012-13	2.149.2	580.3	517.5	103.8	3.350.9				
	2011-12	2.825.7	1.205.4	118.0	90.9		4.240.0			
	2010-11	2.064.2	845.5	391.2	40.9			3.341.8		
TOTAL TH.CASES	2012-13	158.3	29.8	67.4	5.3			260.8		
	2011-12	232.2	61.7	32.7	4.6				331.3	
	2010-11	164.4	45.1	43.9	2.1					255.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	BLUEB	RICH. D.	RY. GALA	GRANNIES	NOT DEF	HAYWARD	NOT DEF	C. PINK	TOTAL
Hermanos Fernández López S.A.	EUR	564.6	25.0		309.6	92.0	163.0		25.0			589.6
Total Produce B.V.	EUR	434.5	48.0		169.3	120.9	105.5		48.0		38.7	482.5
To Order	EUR	21.4	411.8				21.4	386.9	25.0			433.2
Van Der Staay	EUR	362.0			318.1	42.8	1.1					362.0
Jeicy Fruit S.A.	LAT	290.3			48.4	177.4	64.6					290.3
Imporfénix Ltda.	LAT	164.5			81.9	41.7	40.9					164.5
Delfrutti Inc.	NAM	128.4				42.8	85.6					128.4
Fru Veg Marketing Inc.	NAM	85.6		29.3			85.6			29.3		114.9
Bar Imex International	NAM	107.0				42.8	64.2					107.0
Com. Internacional Freshnatural	LAT	104.8					104.8					104.8
Indigo Fruit SAS	EUR	103.8				103.8						103.8
Vanguard International	FAR	83.4				63.0	20.4					83.4
Gourmet Trading Co.	NAM			73.1						58.0		73.1
AZ France S.A.	EUR	64.2			42.8	21.4						64.2
Fru-Veg Sales, Inc.	NAM	21.4		30.2			21.4			30.2		51.6
Fairtrasa Europe Ltd.	EUR		48.0						48.0			48.0
The Oppenheimer Group	NAM			42.4						42.4		42.4
Organic Trade Company Holland	EUR		24.0						24.0			24.0
Salvi - Unacoa Spa.	EUR	21.4			21.4							21.4
To Order	LAT	20.7				20.7						20.7
Total Produce Indigo SAS	EUR	20.5				20.5						20.5
Huitong Economic Trade	FAR	20.4				20.4						20.4
TOTAL TONS	2012/2013	2.619.0	556.8	175.1	991.5	810.1	778.6	386.9	169.9	160.0	38.7	3.350.9
	2011/2012	2.987.5	1.134.5	118.0	1.186.1	891.4	907.0		1.134.5	118.0	3.1	4.240.0
	2010/2011	2.451.6	786.0	104.2	991.3	937.8	479.3		786.0	18.6		3.341.8
TOTAL TH.CASES	2012/2013	156.6	55.7	48.5	58.9	48.6	47.0	38.7	17.0	44.5	2.1	260.8
	2011/2012	185.1	113.4	32.7	71.2	54.5	59.2		113.4	32.7	0.2	331.3
	2010/2011	148.7	78.6	28.2	65.5	51.7	29.2		78.6	5.0		255.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE	LATIN AMERIC	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	1,570.4	1,679.8	80.4	13.1	1.0	3,344.7	3,073.7	5,653.4	1,175.6	1,040.2	1,885.9
NECTARINES		2.7				2.7			1.3		
CHERRIES							1.6			0.8	
NOT DEF BLUEB	1,514.4	1,605.3	40.0		0.07	3,159.8	2,762.4	5,289.6	1,079.3	900.7	1,746.3
HIGHBUSH BLUEB	39.1	57.2	40.4		0.9	137.6	243.5	301.1	75.5	115.7	123.5
STANDAR BLUEB	14.3			13.1		27.4	42.5		10.0	13.6	
ONEIL BLUEB		11.7				11.7	19.9	59.8	5.6	7.4	14.7
JEWELL BLUEB	1.6	5.6				7.2	1.6		4.8	0.9	
NOT DEF NECTARIN		2.7				2.7			1.3		
BL.CROP BLUEB	1.0					1.0	0.002	2.9	0.5	0.001	1.4
ELLIOT BLUEB							2.0			1.0	
BING CHERRY							1.6			0.8	
STAR BLUEB							0.6			0.3	
DUKE BLUEB							0.6			0.3	
MISTY BLUEB							0.5			0.2	
TIFBLUE BLUEB							0.1			0.06	
LINERS	1,467.7	1,512.9	40.0	13.1		3,033.7	2,843.8	4,146.6	1,045.9	938.2	1,414.0
AIR FREIGHT	102.7	169.5	40.4		1.0	313.6	184.0	304.0	131.0	91.3	124.9
CHARTERS							47.4	1,202.8		11.5	347.0
TOTAL	2012-13	1,570.4	1,682.5	80.4	13.1	1.0	3,347.4				
TONS	2011-12	1,081.2	1,878.2	115.8			3,075.3				
	2010-11	2,459.6	2,903.4	286.5		3.9		5,653.4			
TOTAL	2012-13	536.3	580.7	53.6	5.8	0.6			1,177.0		
TH.CASES	2011-12	351.3	615.0	74.6						1,040.9	
	2010-11	765.9	978.9	138.5		2.6					1,885.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	NECTARIN	NOT DEF	HIGHBUSH	STANDAR	ONEIL	JEWELL	NOT DEF	BL.CROP	TOTAL
Driscoll's	NAM	3,250.2	2.7	3,119.7	96.3	14.3	11.7	7.2	2.7	1.0	3,252.9
Driscoll's of Europe B.V.	EUR	79.2		40.0	39.3						79.2
Driscoll's Strawberry	LAT	13.1				13.1					13.1
Driscoll's Strawberry	EUR	1.2			1.2						1.2
Shanghai New Long March Intl Trade Co., Ltd.	FAR	1.0		0.07	0.9						1.0
TOTAL	2012/2013	3,344.7	2.7	3,159.8	137.6	27.4	11.7	7.2	2.7	1.0	3,347.4
TONS	2011/2012	3,073.7		2,762.4	243.5	42.5	19.9	1.6		0.002	3,075.3
	2010/2011	5,653.4		5,289.6	301.1		59.8			2.9	5,653.4
TOTAL	2012/2013	1,175.6	1.3	1,079.3	75.5	10.0	5.6	4.8	1.3	0.5	1,177.0
TH.CASES	2011/2012	1,040.2		900.7	115.7	13.6	7.4	0.9		0.001	1,040.9
	2010/2011	1,885.9		1,746.3	123.5		14.7			1.4	1,885.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	NORTH AMERIC	EUROPE	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
PEACHES	356.4	697.8			1,054.2	879.1	693.8	97.2	89.4	79.0
NECTARINES	431.1	221.9	131.8	21.6	806.5	805.8	730.0	87.6	84.6	83.5
APPLES	652.5		20.2		672.7	298.1	488.7	36.4	15.6	25.6
PLUMS	537.7		79.8	21.6	639.1	728.0	987.5	75.6	80.8	126.3
KIWIFRUIT	114.4				114.4	408.5	546.2	11.4	40.8	54.6
CHERRIES		3.6		24.8	28.4	47.0	27.4	5.9	12.1	5.6
TABLE GRAPES						37.8	58.0		4.6	7.1
PEARS							92.2			5.1
BLUEBERRIES							2.1			0.3
NOT DEF PEACH		413.8			413.8	222.7	75.2	34.4	19.0	10.3
GRANNIES APPLE	403.9				403.9	80.9	253.6	22.3	4.3	13.3
ROBIN NEIL PEACH	87.0	99.1			186.1	5.6	8.4	17.8	0.6	0.9
ANGELENO PLUM	105.8		62.1		167.8	141.3	177.5	23.8	15.7	19.6
ART. SNOW NECTARIN	110.4		8.6	21.6	140.7	97.5	217.7	15.6	10.8	24.2
NOT DEF NECTARIN		110.5	21.6		132.1	106.4	15.4	11.6	9.3	3.8
RY. GALA APPLE	111.0		20.2		131.2	12.8	114.2	6.9	0.7	5.9
AUG. RED NECTARIN	63.6	32.8	34.7		131.1	120.3	82.9	16.4	11.9	9.2
SM. BR. NECTARIN	62.7	25.2	32.4		120.3	74.3	75.1	12.7	7.9	8.3
HAYWARD KIWIS	114.4				114.4	360.5	546.2	11.4	36.0	54.6
SPT. SUN PEACH	83.3	23.0			106.3	98.8	222.3	11.2	11.0	24.6
RICH. D. APPLE	93.4				93.4	184.7	120.9	4.9	9.7	6.3
EL. LADY PEACH	42.1	42.8			84.9	68.1	49.2	8.2	7.6	5.5
LAND FREIGHT	1,933.6	165.0			2,098.6	2,220.2	2,820.2	191.0	232.5	290.4
AIR FREIGHT		758.3		24.8	783.0	492.7	58.5	68.6	49.7	13.0
LINERS	158.6		231.8	43.2	433.6	491.5	747.2	54.4	45.8	83.5
TOTAL TONS	2,092.2	923.3	231.8	68.0	3,315.2					
	2011-12	2,348.7	513.6	229.9	112.2	3,204.4				
	2010-11	3,167.4	7.8	364.3	86.4		3,625.9			
TOTAL TH.CASES	192.6	77.2	34.2	9.9				314.0		
	2011-12	246.3	43.1	25.7	12.8				327.9	
	2010-11	315.4	1.6	60.4	9.6					387.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	PEACH	NECTARIN	APPLE	PLUM	KIWIS	NOT DEF	GRANNIES	ROBIN NEIL	ANGELENO	ART. SNOW	TOTAL
F.P.D. Inc	NAM	697.8	221.9				413.8					923.3
Enlu Comercio Import. e Export.	LAT	40.2	60.8	288.4	77.9			222.0	4.7	2.8		467.4
Benini Cia Ltda.	LAT	73.9	137.6	66.6	146.4	22.9		66.6	29.0	42.1	54.3	447.4
Brasluper Comercio de Frutas Ltda.	LAT	54.3	68.3	22.3	102.3			22.3	9.4	44.0	28.1	247.3
Van Der Staay	EUR		113.8	20.2	79.8					62.1	8.6	213.8
Pomar Novo Import e Export Ltda.	LAT	68.3	67.4	44.7					15.0	7.5	18.7	180.4
Jhb Fruits Import & Export Sac	LAT	16.8	41.8	44.9	56.6							160.1
Cofix Import. e Export. de Frutas Ltda	LAT	57.3	38.4	59.9					29.0			155.6
To Order	LAT	31.5	3.7	54.4	9.4			22.3		6.6	3.7	99.0
Distribuidora de Frutas Céu Azul Ltda	LAT	9.4	5.6		30.0	45.8				2.8	5.6	90.7
Perboni & Perboni Ltda.	LAT					45.8						45.8
Com.De Frutas Lider Ltda.	LAT			44.2				44.2				44.2
Comerc. De Laranjas Vale Do Cai	LAT			34.4				1.1				34.4
LPD Import Export	LAT			23.5				23.5				23.5
Distribuidora de Frutas Othil Ltda.	LAT	4.7	7.5		10.5							22.6
Fruticola Valinhos Ltda.	LAT			22.3								22.3
Howard Fruits Co. Ltd	FAR		21.6								21.6	21.6
Shenzhen City Trading Company	FAR				21.6							21.6
Fruticola Rio Vinhedo Ltda.	LAT			20.6				1.8				20.6
Delfrut SAS	LAT			19.4								19.4
Jaguar The Fresh Co. B.V.	EUR		18.0									18.0
Shanghai New Long March Intl Trade Co., Ltd.	FAR											14.0
Landa Comercial De Alimentos L	LAT			11.3								11.3
Four Seas Trading Development	FAR											10.7
TOTAL TONS	2012/2013	1,054.2	806.5	672.7	639.1	114.4	413.8	403.9	186.1	167.8	140.7	3,315.2
	2011/2012	879.1	805.8	298.1	728.0	408.5	222.7	80.9	5.6	141.3	97.5	3,204.4
	2010/2011	693.8	730.0	488.7	987.5	546.2	75.2	253.6	8.4	177.5	217.7	3,625.9
TOTAL TH.CASES	2012/2013	97.2	87.6	36.4	75.6	11.4	34.4	22.3	17.8	23.8	15.6	314.0
	2011/2012	89.4	84.6	15.6	80.8	40.8	19.0	4.3	0.6	15.7	10.8	327.9
	2010/2011	79.0	83.5	25.6	126.3	54.6	10.3	13.3	0.9	19.6	24.2	387.0



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	LATIN AMERIC	FAR EAST	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
WALNUTS	1,514.7	479.6	544.9	63.8	2,602.9	2,249.7	2,259.0	170.5	147.1	141.2
ALMONDS	77.9	528.4		17.0	623.3	941.1	360.1	62.1	86.3	34.8
CHILEAN HAZELNUTS		49.2			49.2			2.0		
NOT DEF WALNUT	1,314.7	479.6	544.9	63.8	2,402.9	1,109.1	557.3	161.3	71.5	38.8
NOT DEF ALMOND	59.9	419.7		17.0	496.6	316.6	172.1	49.4	25.0	17.2
SERR C.C. WALNUT	180.0				180.0	580.0	989.9	7.2	24.2	41.4
N. PAR. SC ALMOND	18.0	108.8			126.7	604.4	168.0	12.7	60.5	16.8
NOT DEF CH. HAZEL		49.2			49.2			2.0		
SERR S.C. WALNUT	20.0				20.0	482.8	538.6	2.0	48.3	53.9
N/D S.C. CH. HAZEL		0.03			0.03			0.001		
CALIFORN. WALNUT						77.8	149.5		3.1	6.0
N. PAR. CC ALMOND						20.0	20.0		0.8	0.8
HORTLEY. WALNUT							23.7			1.2
LINERS	1,592.6	453.6	544.9	80.8	2,671.8	2,542.3	1,981.8	175.7	173.3	123.6
LAND FREIGHT		603.7			603.7	648.5	637.3	58.9	60.2	52.5
TOTAL TONS	2012-13	1,592.6	1,057.2	544.9	80.8	3,275.5				
	2011-12	1,419.6	954.2	636.6	100.3		3,190.7			
	2010-11	1,361.2	668.3		589.6			2,619.1		
TOTAL TH.CASES	2012-13	108.6	95.6	24.5	6.0			234.6		
	2011-12	96.2	90.5	31.5	9.6				233.4	
	2010-11	93.6	55.0		27.5					176.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	WALNUT	ALMOND	CH. HAZEL	NOT DEF	NOT DEF	SERR C.C.	N. PAR. SC	NOT DEF	SERR S.C.	N/D S.C.	TOTAL
To Order	EUR	830.1	53.9		650.1	36.0	180.0	18.0				884.1
To Order	FAR	335.0			335.0							335.0
To Order	LAT	145.7	120.2	27.0	145.7	63.4		56.8	27.0		0.03	292.9
Harvest Agriculture Corp.	FAR	199.9			199.9							199.9
Jandira Comercio de Productos	LAT	63.7	78.7	19.7	63.7	55.2		23.5	19.7			162.1
Importaco S.A.	EUR	153.1			153.1							153.1
August Topfer GmbH & Co.	EUR	132.9			132.9							132.9
Villares SRL	LAT	14.9	102.5		14.9	102.5						117.5
Delica Ltd.	EUR	89.9			89.9							89.9
La Piedra Redonda S.L.	EUR	89.6			89.6			20.0				89.6
Alyser S.A.	LAT	23.1	62.3		23.1	62.3						85.4
Porto do Mar Comerc. de Generos	LAT	50.0	33.6		50.0	33.6						83.6
To Order	MID	63.8	17.0		63.8	17.0						80.8
Seeberger KG.	EUR	60.0	18.0		60.0	18.0						78.0
Bavosi S.A.	LAT		75.2			62.7						75.2
Prospera Trading Import.Export	LAT	68.0	2.0		68.0			12.5				70.0
Nature Food Import	EUR	42.8			42.8			2.0				42.8
Merimex Fruchthandel GmbH	EUR	40.0			40.0							40.0
Polico Comercial de Alimentos	LAT	22.0	6.0		22.0	6.0						28.0
La Toja Import. e Export. Ltda.	LAT	16.0	6.9		16.0	6.9						22.9
Fruticola Irmaos Faisao Ltda.	LAT	15.0	5.0	2.5	15.0	2.0		3.0	2.5			22.5
Corporación Delico Cia. Ltda.	LAT	18.0	3.0		18.0	3.0						21.0
Interbari SL	EUR	20.0			20.0							20.0
Silcom S.A. - La Abundancia	LAT	10.0	10.0		10.0	10.0						20.0
Others		99.5	29.0		99.5	18.0		11.0				128.6
TOTAL TONS	2012/2013		2,602.9	623.3	49.2	2,402.9	496.6	180.0	126.7	49.2	20.0	3,275.5
	2011/2012		2,249.7	941.1		1,109.1	316.6	580.0	604.4		482.8	3,190.7
	2010/2011		2,259.0	360.1		557.3	172.1	989.9	168.0		538.6	2,619.1
TOTAL TH.CASES	2012/2013		170.5	62.1	2.0	161.3	49.4	7.2	12.7	2.0	0.001	234.6
	2011/2012		147.1	86.3		71.5	25.0	24.2	60.5		48.3	233.4
	2010/2011		141.2	34.8		38.8	17.2	41.4	16.8		53.9	176.0



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA		EUROPE			LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		WEST	EAST	CONT	RUS	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1.780.9	104.4	488.7	334.8	18.7	179.9	355.3	3.262.6	2.003.5	4.161.2	408.8	277.3	520.9
R. GLOBE GRAPE	1.119.8			215.7	18.7	152.2	355.3	1.861.7	1.028.8	2.895.9	227.4	125.5	356.2
CRIMSON GRAPE	603.4		157.4	46.9		0.9		808.7	552.8	914.4	106.7	86.2	116.8
THOMPSON GRAPE	57.7	61.4	206.4	34.8		26.7		387.0	141.0	258.9	49.6	18.8	31.5
FLAME SDL GRAPE		43.0	124.8					167.8	262.1	52.8	20.5	44.3	11.6
NOT DEF GRAPE				37.4				37.4	18.8	39.1	4.6	2.6	4.8
LINERS	1.780.9			277.1	18.7	145.2	336.4	2.558.3	1.844.8	3.762.4	322.9	257.2	472.3
CHARTERS		104.4	488.7	57.7		34.7		685.5	158.6	398.7	83.6	20.1	48.6
LAND FREIGHT							18.8	18.8			2.3		
AIR FREIGHT									0.1			0.02	
TOTAL TONS	2012-13	1.780.9	104.4	488.7	334.8	18.7	179.9	355.3	3.262.6				
	2011-12	983.4	27.6	56.7	296.8		285.8	353.2		2.003.5			
	2010-11	1.737.9		18.9	1.068.8	246.7	518.6	570.2			4.161.2		
TOTAL TH.CASES	2012-13	225.6	12.7	59.6	41.6	2.3	23.6	43.3			408.8		
	2011-12	138.0	3.4	6.9	37.4		48.5	43.1				277.3	
	2010-11	219.2		2.3	131.3	30.1	68.4	69.7					520.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	R. GLOBE	CRIMSON	THOMPSON	FLAME SDL	NOT DEF	TOTAL
Shenzhen Rong Xin Fu Tong Trad	FAR	961.8	863.0	83.8	15.0			961.8
Dayka & Hackett LLC	NAM	593.1		157.4	267.8	167.8		593.1
KPC Inc.	FAR	533.0	23.2	467.1	42.8			533.0
LordMayor S.A. de C.V.	LAT	336.4	336.4					336.4
JLM Produce Ltd.	EUR	291.4	213.8	1.9	38.3		37.4	291.4
Krijgsman Fruittrading	EUR	223.3	154.1	46.0	23.2			223.3
Shenzhen Youdechong Trading Co	FAR	116.0	94.3	21.7				116.0
Shenzhen Hengguangli Imp. Exp.	FAR	114.0	93.5	20.5				114.0
Shanghai Oheng Imp. & Exp. Co Lt	FAR	37.4	37.4					37.4
Fruticola Valinhos Ltda.	LAT	18.8	18.8					18.8
Dor Lung Co. Ltd.	FAR	18.7	8.4	10.3				18.7
To Order	EUR	18.7	18.7					18.7
TOTAL TONS	2012/2013	3.262.6	1.861.7	808.7	387.0	167.8	37.4	3.262.6
	2011/2012	2.003.5	1.028.8	552.8	141.0	262.1	18.8	2.003.5
	2010/2011	4.161.2	2.895.9	914.4	258.9	52.8	39.1	4.161.2
TOTAL TH.CASES	2012/2013	408.8	227.4	106.7	49.6	20.5	4.6	408.8
	2011/2012	277.3	125.5	86.2	18.8	44.3	2.6	277.3
	2010/2011	520.9	356.2	116.8	31.5	11.6	4.8	520.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE	FAR EAST	LATIN AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	1.434.2	18.0	22.5	97.0			1.571.6	1.159.6	1.080.4	304.3	214.5	162.1
APPLES			245.7	315.2	377.7	36.4	974.9	1.277.6	730.1	52.2	72.2	39.7
PEARS			380.6				380.6	128.8	4.2	41.3	13.3	0.4
KIWIFRUIT			273.0				273.0	852.5	1.467.2	27.3	85.3	146.7
GALAXY APPLE			21.4	217.3	352.7		591.4	1.1		30.0	0.06	
DUKE BLUEB	457.7	4.3	2.3	12.1			476.4	5.1	348.8	79.7	1.3	45.3
ABATE FT. PEAR			380.6				380.6	128.8	4.2	41.3	13.3	0.4
LEGACY BLUEB	293.0	5.7	1.7				300.5	117.8	16.9	57.5	17.4	3.3
HAYWARD KIWIS			273.0				273.0	810.5	1.467.2	27.3	81.1	146.7
BRIGITT BLUEB	199.6	7.9		1.4			208.9	181.1	86.9	44.2	45.9	12.8
ONEIL BLUEB	176.3		7.3	0.7			184.3		140.7	33.7		20.2
C. PINK APPLE			150.2				150.2	263.2		8.3	14.5	
NOT DEF BLUEB	124.4						124.4	625.3	390.3	31.7	97.6	64.2
HIGHBUSH BLUEB	28.9			82.7			111.7	112.9	90.4	25.7	22.5	14.9
GALA APPLE			74.1			36.4	110.5	163.8		7.7	12.6	
TIFBLUE BLUEB	96.7		9.6				106.3	81.7		21.0	20.7	
RY. GALA APPLE				97.8			97.8	767.9	521.5	5.1	40.9	28.3
LINERS	1.132.1	14.4	869.6	329.5	377.7	36.4	2.759.6	2.398.2	2.154.5	331.3	272.6	228.8
AIR FREIGHT	302.1	3.6		82.7			388.4	126.8	134.6	90.9	25.3	21.8
CHARTERS								893.5	992.7		87.4	98.4
TOTAL	2012-13	1.434.2	18.0	921.8	412.2	377.7	36.4	3.200.2				
TONS	2011-12	1.169.7		1.895.2	303.6	50.0		3.418.4				
	2010-11	1.281.0	13.5	1.782.9	161.7		42.8		3.281.9			
TOTAL	2012-13	258.2	4.8	97.9	42.7	18.7	2.8			425.1		
TH.CASES	2011-12	208.2		158.8	15.8	2.5				385.3		
	2010-11	169.9	3.9	164.3	8.5		2.4				348.9	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	APPLE	PEAR	KIWIS	GALAXY	DUKE	ABATE FT.	LEGACY	HAYWARD	BRIGITT	TOTAL
Alpine Fresh Inc.	NAM	1.104.3					411.3		210.9		95.0	1.104.3
Salvi - Unacoo Spa.	EUR		198.3	203.7	273.0	21.4		203.7		273.0		675.0
Giumarra Intern. Berry Llc	NAM	266.4					38.8		77.6		53.9	266.4
Frutas del Mundo S.A.	LAT		226.6			226.6						226.6
Basesurcorp S.A.	LAT		151.0			126.1						151.0
Shanghai Oheng Imp. & Exp. Co Lt	FAR		138.3			98.8						138.3
Coo. Gran Frutta Zani	EUR			117.1				117.1				117.1
NZ Orchards Corporation	FAR	87.2					12.1				1.4	87.2
Gourmet Trading Co.	NAM	70.6					1.2		10.2		58.6	70.6
Eurogroup España F&V S.A.U.	EUR		11.0	44.9				44.9				55.8
Cleveland Trading Co Ltd.	FAR		39.5			39.5						39.5
Shanghai New Long March Intl Trade Co., Ltd.	FAR		39.5			39.5						39.5
Guangzhou City Shengfu Trading	FAR		38.6									38.6
Garza Import Export	MID		36.4									36.4
Riel Fruchthandel Ohg.	EUR	22.5					2.3		1.7			22.5
Huitong Economic Trade	FAR		19.8			19.8						19.8
Foshan Yongshunyi Import & Export	FAR		19.8			19.8						19.8
To Order	FAR		19.8									19.8
Coop Norge AS	EUR		18.2									18.2
Inex Partners Oy	EUR		18.2									18.2
Total Produce Indigo SAS	EUR			15.0				15.0				15.0
Orchard World Ltd.	FAR	9.8										9.8
Giumarra Bros Fruit Co., Inc.	NAM	7.2					7.2					7.2
Giumarra VBM International, LLC	NAM	3.6					3.6					3.6
TOTAL	2012/2013	1.571.6	974.9	380.6	273.0	591.4	476.4	380.6	300.5	273.0	208.9	3.200.2
TONS	2011/2012	1.159.6	1.277.6	128.8	852.5	1.10	5.1	128.8	117.8	810.5	181.1	3.418.4
	2010/2011	1.080.4	730.1	4.2	1.467.2		348.8	4.2	16.9	1.467.2	86.9	3.281.9
TOTAL	2012/2013	304.3	52.2	41.3	27.3	30.0	79.7	41.3	57.5	27.3	44.2	425.1
TH.CASES	2011/2012	214.5	72.2	13.3	85.3	0.06	1.3	13.3	17.4	81.1	45.9	385.3
	2010/2011	162.1	39.7	0.4	146.7		45.3	0.4	3.3	146.7	12.8	348.9

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC.	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	2,520.0	2,520.0	1,946.8	568.8	108.0	85.6	29.2
KIWIFRUIT	381.1	381.1	252.3	6.5	17.3	12.6	0.4
ORANGES	83.8	83.8	37.3		4.8	2.1	
PEARS	74.5	74.5	302.9	15.0	4.1	16.8	0.8
NECTARINES	42.1	42.1	69.1		3.4	4.8	
PEACHES	21.1	21.1	245.8		1.4	16.7	
PLUMS	18.8	18.8	264.5		1.3	20.0	
CHERRIES	7.1	7.1	1.4		0.7	0.1	
TABLE GRAPES				18.4			2.2
RICH. D. APPLE	1,145.2	1,145.2	874.5	168.2	49.0	37.9	8.6
RY. GALA APPLE	772.8	772.8	598.9	281.3	33.4	26.8	14.5
GRANNIES APPLE	546.9	546.9	449.9	90.3	23.2	19.8	4.6
HAYWARD KIWIS	381.1	381.1	252.3	6.5	17.3	12.6	0.4
LANE LATE ORANGE	83.8	83.8	17.8		4.8	1.0	
PACKHAMS PEAR	74.5	74.5	212.8	15.0	4.1	11.8	0.8
FUJI APPLE	42.3	42.3	17.5	2.0	1.8	0.9	0.10
ART. SNOW NECTARIN	21.1	21.1	3.3		2.1	0.2	
CARSON PEACH	21.1	21.1	94.3		1.4	6.2	
SUP. QUEEN NECTARIN	21.0	21.0	0.8		1.3	0.05	
SCARLETT APPLE	12.7	12.7		27.0	0.6		1.4
B. AMBAR PLUM	9.8	9.8	44.2		0.7	3.3	
ZAFIRO PLUM	9.0	9.0	15.5		0.6	1.2	
LAND FREIGHT	3,105.1	3,105.1	3,061.2	229.3	138.8	155.5	11.7
LINERS	43.2	43.2	59.0	379.3	2.2	3.2	21.0
TOTAL TONS	2012-13	3,148.4	3,148.4				
	2011-12	3,120.2	3,120.2				
	2010-11	608.6		608.6			
TOTAL TH.CASES	2012-13	141.0			141.0		
	2011-12	158.7				158.7	
	2010-11	32.6					32.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	ORANGE	PEAR	NECTARIN	RICH. D.	RY. GALA	GRANNIES	HAYWARD	LANE LATE	TOTAL
To Order	LAT	1,959.4	335.3	46.5	17.1	21.0	926.5	549.3	429.5	335.3	46.5	2,426.1
Irineo Villalobos	LAT	367.9	29.8				170.1	129.0	68.8	29.8		397.7
Agroimport San Andrés E.i.r.l.	LAT	97.0	16.1	37.2	21.2		38.5	31.1	26.5	16.1	37.2	171.5
Agrimpex Srl	LAT	29.1			36.3	21.1		29.1				86.5
Teodora Condori	LAT	44.4					10.1	21.2	13.1			44.4
Irineo Villalobos	LAT	22.2						13.1	9.1			22.2
TOTAL TONS	2012/2013	2,520.0	381.1	83.8	74.5	42.1	1,145.2	772.8	546.9	381.1	83.8	3,148.4
	2011/2012	1,946.8	252.3	37.3	302.9	69.1	874.5	598.9	449.9	252.3	17.8	3,120.2
	2010/2011	568.8	6.5		15.0		168.2	281.3	90.3	6.5		608.6
TOTAL TH.CASES	2012/2013	108.0	17.3	4.8	4.1	3.4	49.0	33.4	23.2	17.3	4.8	141.0
	2011/2012	85.6	12.6	2.1	16.8	4.8	37.9	26.8	19.8	12.6	1.0	158.7
	2010/2011	29.2	0.4		0.8		8.6	14.5	4.6	0.4		32.6



Exportadora B y B Ltda.

RUT: 76129449-0



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TONS		TH.CAS	
		2012-13	2012-13	2012-13	2012-13
APPLES	2,390.8	2,390.8	125.8		
PEARS	668.2	668.2	37.1		
TABLE GRAPES	56.1	56.1	6.8		
RICH. D. APPLE	1,529.6	1,529.6	80.5		
PACKHAMS PEAR	506.9	506.9	28.2		
RY. GALA APPLE	503.7	503.7	26.5		
GRANNIES APPLE	254.2	254.2	13.4		
S. BARTL. PEAR	92.2	92.2	5.1		
B. D'ANJOU PEAR	69.1	69.1	3.8		
FUJI APPLE	58.7	58.7	3.1		
R. GLOBE GRAPE	56.1	56.1	6.8		
C. PINK APPLE	44.7	44.7	2.4		
LINERS	3,115.1	3,115.1	169.8		
TONS	2012-13	3,115.1	3,115.1		
TH.CASES	2012-13	169.8	169.8		

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	GRAPE	RICH. D.	PACKHAMS	RY. GALA	GRANNIES	S. BARTL.	B. D'ANJOU	FUJI	TOTAL
Alimentos Del Valle 2009 Ca	LAT	1,058.8	161.3		692.7	161.3	199.2	121.0			21.4	1,220.1
To Order	LAT	782.0	276.5		571.6	115.2	190.9	19.6	92.2	69.1		1,058.5
Marlins Comercializ. Marcca C. A	LAT	550.0	230.4	56.1	265.3	230.4	113.6	113.6			37.2	836.4
TONS	2012/2013	2,390.8	668.2	56.1	1,529.6	506.9	503.7	254.2	92.2	69.1	58.7	3,115.1
TH.CASES	2012/2013	125.8	37.1	6.8	80.5	28.2	26.5	13.4	5.1	3.8	3.1	169.8

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	EUROPE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
PLUMS	1.063.8	75.9	108.0	17.2	1.264.9	893.7	616.2	163.7	117.6	83.9
TABLE GRAPES	1.038.1		100.8		1.138.8	695.5	491.5	136.6	88.5	60.7
NECTARINES	212.0	26.1	65.2		303.3	223.6	111.8	39.6	30.4	16.4
PEACHES	238.1	27.2			265.3	302.9	294.2	36.3	42.5	39.8
CHERRIES	63.9				63.9	56.4	26.1	13.0	11.1	5.1
PLUMCOTS	18.2		21.6		39.8	43.1	31.5	4.6	5.1	3.8
PEARS	23.0				23.0	219.3	168.6	1.3	12.6	9.4
APRICOTS	15.2				15.2	7.6	16.0	2.2	1.5	3.0
LEMONS						23.9	70.0		1.4	6.0
CRIMSON GRAPE	533.5				533.5	129.6	224.1	65.1	15.8	27.3
B. AMBAR PLUM	385.4	31.4			416.8	85.3	109.7	52.9	11.2	14.8
ANGELENO PLUM	375.0			17.2	392.2	345.1	177.0	52.5	47.0	27.4
R. GLOBE GRAPE	154.6		64.0		218.6	261.7	125.5	23.9	31.9	15.3
FLAME SDL GRAPE	175.5				175.5	155.8	117.1	21.4	19.0	14.3
PK. DEL. PLUM	4.4		108.0		112.4	64.8	24.7	12.6	7.2	3.3
RED DELIGHT PEACH	112.4				112.4	17.1		15.4	2.4	
AUG. RED NECTARIN	80.9	26.1			107.0	125.7	11.2	14.7	17.7	1.6
LARRY ANN PLUM	81.8	19.3			101.1	125.7	113.2	13.3	16.6	15.3
NOT DEF GRAPE	51.7		36.7		88.5		19.2	10.8		2.6
MAGIQUE NECTARIN	22.5		65.2		87.6	1.0		9.7	0.1	
EL. LADY PEACH	66.7	5.5			72.2	27.5	36.4	9.9	3.8	4.7
NOT DEF PLUM	71.5				71.5	58.0	7.8	9.5	8.3	1.2
CHARTERS	2.557.7	129.2			2.686.9	2.221.6	1.679.5	344.8	281.7	208.3
LINERS	89.3		295.5	17.2	402.0	233.2	126.8	47.2	26.5	15.4
AIR FREIGHT	25.2				25.2	11.2	19.4	5.3	2.5	4.4
TOTAL	2012-13	2.672.2	129.2	295.5	17.2	3.114.2				
TONS	2011-12	2.214.9		210.9	40.1		2.466.0			
	2010-11	1.602.2	90.9		129.2					
TOTAL	2012-13	341.9	17.9	33.9	3.6			397.3		
TH.CASES	2011-12	277.3		25.5	7.9				310.7	
	2010-11	191.4	12.0		24.1					228.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	PLUM	GRAPE	NECTARIN	PEACH	CHERRY	CRIMSON	B. AMBAR	ANGELENO	R. GLOBE	FLAME SDL	TOTAL
Kopke Jr. Inc., William H.	NAM	430.3	234.1	97.7	89.7	31.3	104.9	177.5	112.1	43.3	66.5	908.4
Nathel International, Inc.	NAM	283.1	354.0	54.5	101.7	25.5	157.4	122.0	80.6	60.2	48.8	831.6
The Oppenheimer Group	NAM	152.4	141.2	63.5	27.8		69.3		65.2		46.1	403.1
Unifrutti Of America, Inc.	NAM	189.1	55.6	22.4	46.1	4.6	18.9	117.3	47.8		14.2	317.9
International Fruit Company	NAM	61.2	199.5				164.2		54.2	35.4		260.7
Huitong Economic Trade	FAR	64.8	18.4	21.6								104.8
To Order	NAM	15.1	53.5				18.9		15.1	15.7		68.7
Shanghai Oheng Imp. & Exp. Co Lt	FAR		64.3							45.9		64.3
To Order	FAR			22.0								22.0
Shenzhen City Trading Company	FAR	21.6										21.6
Tung Shing Fresh Fruit Co., Ltd.	FAR											21.6
Amada & Vincent Resources Co.	FAR			21.6								21.6
Shanghai New Long March Intl Trade Co., Ltd.	FAR	21.6										21.6
Shenzhen Rong Xin Fu Tong Trad	FAR		18.1							18.1		18.1
Miles Import	EUR	17.2							17.2			17.2
L & M Companies, Inc.	NAM	8.4										8.4
Tambo Sur LLC.	NAM					1.7						1.7
William H Kopke Jr. Asia Ltd.	NAM					0.8						0.8
TOTAL	2012/2013		1.264.9	1.138.8	303.3	265.3	63.9	533.5	416.8	392.2	218.6	3.114.2
TONS	2011/2012		893.7	695.5	223.6	302.9	56.4	129.6	85.3	345.1	261.7	2.466.0
	2010/2011		616.2	491.5	111.8	294.2	26.1	224.1	109.7	177.0	125.5	1.825.7
TOTAL	2012/2013		163.7	136.6	39.6	36.3	13.0	65.1	52.9	52.5	23.9	397.3
TH.CASES	2011/2012		117.6	88.5	30.4	42.5	11.1	15.8	11.2	47.0	31.9	310.7
	2010/2011		83.9	60.7	16.4	39.8	5.1	27.3	14.8	27.4	15.3	228.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	EUROPE	MIDDLE EAST	FAR EAST	TOTAL TONS			TOTAL TH.CASES			
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
APPLES	1.675.5	1.342.0	42.3	39.1	3.098.9	2.459.3	1.978.3	209.6	150.6	115.1	
RY. GALA	APPLE	720.3	690.6	37.3	39.1	1.487.3	710.4	538.5	96.1	45.3	36.5
RICH. D.	APPLE	485.1	338.0			823.0	1.028.1	847.2	63.2	59.3	43.8
GRANNIES	APPLE	362.7	73.8	5.0		441.5	274.7	353.4	25.4	20.1	20.6
FUJI	APPLE	106.4	139.7			246.1	302.8	117.3	19.0	17.9	6.2
C. PINK	APPLE		95.4			95.4	87.0	102.3	5.6	5.1	7.0
GOLDEN D.	APPLE		4.6			4.6			0.3		
BK. GALA	APPLE	0.9				0.9			0.05		
SCARLETT	APPLE						41.5			2.2	
GOLDEN	APPLE						13.1	17.6		0.7	1.0
NOT DEF	APPLE						1.7			0.10	
RED CHIEF	APPLE							1.0			0.05
R. STARK	APPLE							1.0			0.05
LAND FREIGHT		1.537.0				1.537.0	1.030.8	213.3	86.1	60.4	11.2
LINERS		138.5	761.2	42.3	39.1	981.1	1.428.4	1.512.2	68.5	90.3	89.8
CHARTERS			580.8			580.8		252.8	54.9		14.0
TOTAL TONS	2012-13	1.675.5	1.342.0	42.3	39.1	3.098.9					
	2011-12	1.131.1	589.6	208.7	529.9		2.459.3				
	2010-11	413.2	922.4	45.8	596.9			1.978.3			
TOTAL TH.CASES	2012-13	93.5	111.7	2.4	2.1				209.6		
	2011-12	65.8	47.0	11.1	26.8					150.6	
	2010-11	21.8	60.6	2.4	30.3						115.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	RY. GALA	RICH. D.	GRANNIES	FUJI	C. PINK	GOLDEN D.	BK. GALA	TOTAL
Sarl Tifanette	EUR	554.8	433.9	12.1	13.4		95.4			554.8
To Order	LAT	527.7	308.1	80.5	58.7	79.4			0.9	527.7
Nufri Sat	EUR	406.0	202.1	101.5	16.4	86.0				406.0
Frutas Nufri Ltda.	EUR	381.2	54.6	224.4	44.0	53.7		4.6		381.2
Crisfrut Comercio Imp. E Exp. Ltda	LAT	337.1	103.3	172.3	61.4					337.1
Jose Y Guisela Import Export S	LAT	157.7	92.8	17.7	20.1	27.0				157.7
Frugal Importadora Export.Ltd.	LAT	106.8		23.1	83.8					106.8
Fruta Vita Comercio Imp.E Exp.	LAT	67.0		22.3	44.7					67.0
Menflo Hermanos	LAT	67.0	67.0							67.0
LPD Import Export	LAT	61.7	42.8	18.8						61.7
Distribuidora de Frutas Céu Azul Ltda	LAT	54.0		21.4	32.6					54.0
Difar Com. Imp. & Exp. Ltda.	LAT	43.8	21.4		22.3					43.8
Pomar Novo Import e Export Ltda.	LAT	43.2		27.4	15.8					43.2
Savegnago Supermercados Ltda.	LAT	42.8	42.8							42.8
Sarl Tifanette	MID	42.3	37.3		5.0					42.3
Frutiminas Comercio de Frutas Ltda	LAT	42.2	20.7	21.4						42.2
Imp. de Frutas La Violetera Ltda.	LAT	40.5		40.5						40.5
Dellafruta Comercio Atacadista de Frutas Ltda.	LAT	22.3			22.3					22.3
Carrefour Comercio e Industria Ltda	LAT	21.4		20.5	0.9					21.4
Sarl Tifanette	LAT	21.2	21.2							21.2
Shenzhen Asia Global Logistics	FAR	19.6	19.6							19.6
Shanghai Oheng Imp. & Exp. Co Lt	FAR	19.6	19.6							19.6
Fruticola Tres Meninas Import.	LAT	19.2		19.2						19.2
TOTAL TONS	2012/2013	3.098.9	1.487.3	823.0	441.5	246.1	95.4	4.6	0.90	3.098.9
	2011/2012	2.459.3	710.4	1.028.1	274.7	302.8	87.0			2.459.3
	2010/2011	1.978.3	538.5	847.2	353.4	117.3	102.3			1.978.3
TOTAL TH.CASES	2012/2013	209.6	96.1	63.2	25.4	19.0	5.6	0.3	0.05	209.6
	2011/2012	150.6	45.3	59.3	20.1	17.9	5.1			150.6
	2010/2011	115.1	36.5	43.8	20.6	6.2	7.0			115.1

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	EUROPE			NORTH AMERICA		FAR EAST	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
		RUS	CONT	UK	WEST	EAST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	776.4	36.3	461.6	50.7	435.4	111.6	18.7	14.4	1,905.1	1,619.6	1,280.2	237.8	200.7	156.2
KIWIFRUIT	245.4		287.6						533.0	824.2	458.2	53.3	62.3	45.8
PEACHES	266.2								266.2	852.9	387.1	29.6	95.3	43.5
NECTARINES	195.3				9.9				205.2	314.3	243.1	22.9	35.0	27.2
PLUMS	77.6								77.6	266.3	269.4	8.6	29.6	29.9
CHERRIES	5.4				25.9			1.2	32.5	5.6	52.0	6.5	1.1	10.3
PLUMCOTS	21.6								21.6		13.0	2.4		1.4
APPLES											310.0			15.9
APRICOTS											44.4			6.5
THOMPSON GRAPE	412.9	18.7	142.8	43.4	136.1	76.2		14.4	844.5	711.2	342.6	107.5	89.9	41.8
HAYWARD KIWIS	245.4		287.6						533.0	820.9	458.2	53.3	61.9	45.8
R. GLOBE GRAPE	251.0	13.4	265.7						530.0	435.6	487.4	64.6	53.1	59.5
CRIMSON GRAPE	18.7	4.2	53.1		121.2	17.7			214.9	193.0	47.8	26.2	23.5	5.9
SUGRAONE GRAPE	38.1				116.0				154.0	27.1	147.1	18.8	3.3	17.9
SW. SPT. PEACH	84.5								84.5	86.4	192.9	9.4	9.6	21.4
SPT. SUN PEACH	81.4								81.4	78.3		9.0	8.8	
FLAME SDL GRAPE	6.6				37.3	17.7			61.6	166.1	96.0	7.5	20.3	11.7
SUP. AUG. NECTARIN	58.3								58.3		23.8	6.5		2.6
RB. DIAM. NECTARIN	58.1								58.1	66.3		6.5	7.4	
FORTUNE PLUM	57.2								57.2	40.6		6.4	4.5	
AUT. RY. GRAPE				7.3	20.1			18.7	46.1	29.0	103.8	5.5	3.5	12.7
RICH LADY PEACH	44.2								44.2	105.6	43.2	4.9	11.7	4.8
LINERS	1,101.9	18.7	749.2	29.9	318.9	111.6	18.7	14.4	2,363.3	2,782.7	2,300.1	278.2	293.7	243.9
LAND FREIGHT	485.9								485.9	549.4	340.9	57.7	63.3	38.8
CHARTERS		17.6		20.8	134.4				172.8	541.5	401.6	21.4	65.6	51.1
AIR FREIGHT					18.0			1.2	19.2	9.4	14.7	3.8	1.5	2.9
TOTAL TONS	2012-13	1,587.8	36.3	749.2	50.7	471.3	111.6	19.9	14.4	3,041.1				
	2011-12	2,955.1	126.8	113.9		269.1	312.6	17.7	87.8		3,883.0			
	2010-11	2,417.7				270.7	135.9	233.1			3,057.3			
TOTAL TH.CASES	2012-13	183.7	4.4	88.8	5.6	59.5	13.6	2.5	2.9			361.1		
	2011-12	310.6	15.5	13.4		32.0	37.0	2.2	13.4				424.1	
	2010-11	255.0				34.8	17.3	29.6						336.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	GRAPE	KIWIS	PEACH	NECTARIN	PLUM	THOMPSON	HAYWARD	R. GLOBE	CRIMSON	SUGRAONE	TOTAL
G y S Marketing S de R.L de C. V.	LAT	186.4	48.0	120.1	166.2	63.5	121.3	48.0	15.0		17.7	605.9
Food Invest Italia Spa.	EUR	244.2	168.0				102.5	168.0	88.6	53.1		412.2
Rio Vista Limitada	NAM	368.3			9.9		86.7			121.2	116.0	404.2
Fruticola Cacicue Ltda.	LAT	207.4		59.8			207.4					272.6
Distribuidora de Frutas Céu Azul Ltda	LAT	149.5	7.6	21.5			23.3	7.6	126.2			178.6
Unifrutti Of America, Inc.	NAM	133.6					80.4			17.7		133.6
Consorfrut Polska Sp z o.o.	EUR	103.0	23.9				14.4	23.9	88.6			126.9
To Order	LAT	32.1	46.9	21.6	21.5			46.9	17.7			122.1
Targban Sp. zoo	EUR	70.8	23.7					23.7	70.8			94.5
Agrovich. S. de R.L. de C.V	LAT	71.0			7.6	14.0	41.8				20.4	92.6
Productos Tito S.A.de C.V.	LAT		72.0					72.0				72.0
Integrace, Integ. de Apoyo al Com. Ext., SA de CV	LAT		70.9					70.9				70.9
To Order	EUR	17.7	48.0					48.0	17.7			65.7
Primafruit	EUR	43.4					43.4					43.4
Imp. Exp. Segundo Viera E Hijos	LAT	36.4							17.7	18.7		36.4
Basesurcorp S.A.	LAT	35.4							35.4			35.4
Mara Fruit	NAM	31.2					31.2					31.2
Jacques Mayol S.A.	EUR	25.9					25.9					25.9
Ditta Alessandro Gregorini C.S.	EUR		24.0					24.0				24.0
Frutas Monica	LAT			21.6								21.6
Agropel Agroindustrial Perazzoli Ltda	LAT			21.5								21.5
Cofix Import. e Export. de Frutas Ltda	LAT	21.3							21.3			21.3
Imp. de Frutas La Violetera Ltda.	LAT	19.1										19.1
Fruit Dream Ltd.	EUR	18.7						18.7				18.7
Others		89.6					28.3		31.1	4.2		90.8
TOTAL TONS	2012/2013	1,905.1	533.0	266.2	205.2	77.6	844.5	533.0	530.0	214.9	154.0	3,041.1
	2011/2012	1,619.6	824.2	852.9	314.3	266.3	711.2	820.9	435.6	193.0	27.1	3,883.0
	2010/2011	1,280.2	458.2	387.1	243.1	269.4	342.6	458.2	487.4	47.8	147.1	3,057.3
TOTAL TH.CASES	2012/2013	237.8	53.3	29.6	22.9	8.6	107.5	53.3	64.6	26.2	18.8	361.1
	2011/2012	200.7	62.3	95.3	35.0	29.6	89.9	61.9	53.1	23.5	3.3	424.1
	2010/2011	156.2	45.8	43.5	27.2	29.9	41.8	45.8	59.5	5.9	17.9	336.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		LATIN	FAR	TOTAL TONS		TOTAL TH.CASES	
	WEST	EAST	CONT	RUS	AMERIC	EAST	2012-13	2011-12	2012-13	2011-12
TABLE GRAPES	177.5	1,762.5	87.9	18.7		18.7	2,065.3	1,518.9	250.3	191.8
KIWIFRUIT	106.9	195.6	47.0	188.6	227.0	187.7	952.7	665.3	99.6	69.2
HAYWARD KIWIS	106.9	195.6	47.0	188.6	204.1	164.2	906.3	480.9	94.9	50.0
THOMPSON GRAPE	105.2	669.3	37.5				812.1	699.0	98.8	90.5
CRIMSON GRAPE	7.9	619.1					626.9	425.1	75.6	53.1
PRINCESS GRAPE		319.0	50.4				369.4	326.4	44.9	39.8
NOT DEF GRAPE	64.4	105.5		18.7		18.7	207.3	13.9	25.0	1.7
PRN. SEED. GRAPE		49.6					49.6		6.1	
NOT DEF KIWIS					22.9	23.5	46.4	184.3	4.6	19.2
R. GLOBE GRAPE								54.5		6.6
CHARTERS	177.5	1,958.1	33.7				2,169.3	1,260.2	260.9	159.8
LINERS	106.9		101.2	207.3	24.0	206.4	645.8	923.9	68.2	101.1
LAND FREIGHT					203.0		203.0		20.8	
TONS	2012-13	284.4	1,958.1	134.9	207.3	227.0	206.4	3,018.0		
	2011-12	313.6	1,188.2	110.3	196.0	48.0	328.2	2,184.2		
TH.CASES	2012-13	33.2	235.9	15.4	21.1	23.2	21.0		349.9	
	2011-12	38.5	144.0	17.9	22.3	4.8	33.4		260.9	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	HAYWARD	THOMPSON	CRIMSON	PRINCESS	NOT DEF	PRN. SEED.	NOT DEF	TOTAL
Dayka & Hackett LLC	NAM	1,940.0	181.7	181.7	774.5	626.9	319.0	169.9	49.6		2,121.7
Miguel Cisternas Torres	LAT		134.3	134.3							134.3
Pacific Trellis Fruit	NAM		120.8	120.8							120.8
To Order	EUR		118.1	118.1							118.1
Seohyun Trading	FAR	18.7	93.6	93.6				18.7			112.3
Hardfruits Ltd.	EUR		70.6	70.6							70.6
Merimex Fruchthandel GmbH	EUR	70.2			19.8		50.4				70.2
Global Trade S.R.L.	LAT		68.6	45.8						22.9	68.6
Shanghai Oheng Imp. & Exp. Co Lt	FAR		47.0	47.0							47.0
Van Der Staay	EUR		47.0	47.0							47.0
To Order	LAT		24.0	24.0							24.0
To Order	FAR		23.5							23.5	23.5
Chiigreen International Co.	FAR		23.5	23.5							23.5
Ft Import Co.	EUR	18.7						18.7			18.7
Consofrut Polska Sp z.o.o.	EUR	17.7			17.7						17.7
TONS	2012/2013	2,065.3	952.7	906.3	812.1	626.9	369.4	207.3	49.6	46.4	3,018.0
	2011/2012	1,518.9	665.3	480.9	699.0	425.1	326.4	13.9	184.3	2,184.2	
TH.CASES	2012/2013	250.3	99.6	94.9	98.8	75.6	44.9	25.0	6.1	4.6	349.9
	2011/2012	191.8	69.2	50.0	90.5	53.1	39.8	1.7	19.2	260.9	



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	NORTH AMERICA		FAR EAST	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
		EAST	WEST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	219.0	729.0	583.2	39.1	26.1	1,596.4	763.9	121.4	86.2	41.2	6.4
PEACHES	415.4					415.4	288.2	182.6	45.2	31.5	20.3
PLUMS	314.4					314.4	60.9	167.5	31.4	6.2	17.1
KIWIFRUIT	258.0					258.0	240.2	192.0	25.8	24.0	19.2
NECTARINES	198.7					198.7	176.7	144.8	21.8	19.1	16.1
PEARS	29.1	63.8	42.8		13.0	148.8		23.3	8.2		1.3
TABLE GRAPES	58.0	18.7				76.7	232.8		9.3	28.4	
NASHI PEARS	3.6					3.6			0.4		
BLUEBERRIES	0.6					0.6			0.4		
RY. GALA APPLE	151.2	330.3	95.6			577.1	224.9	45.8	30.8	12.1	2.4
GRANNIES APPLE	48.3	269.0	88.6		26.1	431.9	243.4	75.7	23.4	12.8	4.0
BRAEBURN APPLE		53.4	215.6			269.0	236.3		14.9	13.1	
HAYWARD KIWIS	258.0					258.0	216.2	168.0	25.8	21.6	16.8
ANGELENO PLUM	219.4					219.4	60.9	95.8	21.9	6.2	9.6
FUJI APPLE		26.3	85.3	39.1		150.7	16.8		8.0	0.9	
RAKU APPLE		9.1	96.2			105.4			5.7		
G. BOSCO PEAR		42.8	42.8			85.6			4.7		
R. GLOBE GRAPE	58.0	18.7				76.7	94.2		9.3	11.5	
S. BARTL. PEAR	24.5	21.0			13.0	58.5			3.2		
B. AMBAR PLUM	56.4					56.4			5.6		
RICH LADY PEACH	53.8					53.8	8.4		5.8	0.9	
ZEE LADY PEACH	47.7					47.7	47.4	15.7	5.2	5.3	1.7
LINERS	1,385.1	790.5	626.1	39.1	39.1	2,879.9	1,695.9	831.6	219.0	142.3	80.4
LAND FREIGHT CHARTERS	111.5					111.5			8.6		
		21.0				21.0	66.8		1.2	8.1	
TOTAL TONS	2012-13	1,496.7	811.5	626.1	39.1	39.1	3,012.5				
	2011-12	792.4	761.8	208.5				1,762.7			
	2010-11	686.9	80.6	64.2					831.6		
TOTAL TH.CASES	2012-13	145.1	45.3	34.2	2.1	2.1			228.8		
	2011-12	81.5	57.4	11.5						150.4	
	2010-11	72.7	4.3	3.4							80.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEACH	PLUM	KIWIS	NECTARIN	RY. GALA	GRANNIES	BRAEBURN	HAYWARD	ANGELENO	TOTAL
Fruver Importaciones S.A. de C.V.	LAT	19.6	211.4	153.6	162.0	119.4	19.6			162.0	70.8	666.5
To Order	NAM	460.4					225.3	193.1	21.4			546.0
Comerc. de Frutas Finas Tarahumara SA de CV	LAT	19.7	192.8	160.8	72.0	68.1	19.7			72.0	148.6	537.8
Wescott Agri Products	NAM	416.0					117.7	117.2	53.4			416.0
Sage Fruit Company, LLC	NAM	189.0					21.2	41.2	126.6			189.0
Imexpert LLC.	NAM	145.4						6.1	67.6			145.4
Frutas Y Mas Centroamerica S. A	LAT	91.5					68.8	3.2				137.0
Bayshore Produce LLC.	NAM	82.0					61.7					100.7
To Order	LAT	19.8			24.0		19.8			24.0		64.3
Abuseedo Trading EST	MID	26.1						26.1				39.1
Unigreen Fruits Co.	FAR	39.1										39.1
Savegnago Supermercados Ltda.	LAT	23.4					23.4					23.4
Dellafrutta Comercio Atacadista de Frutas Ltda.	LAT	22.8						22.8				22.8
Valentim Appolari	LAT		11.2			11.2						22.5
Othil Import.De Frutas Ltda.	LAT	22.3						22.3				22.3
Nathel International, Inc.	NAM											21.0
Grant J Hunt Co.	NAM	19.6										19.6
TOTAL TONS	2012/2013	1,596.4	415.4	314.4	258.0	198.7	577.1	431.9	269.0	258.0	219.4	3,012.5
	2011/2012	763.9	288.2	60.9	240.2	176.7	224.9	243.4	236.3	216.2	60.9	1,762.7
	2010/2011	121.4	182.6	167.5	192.0	144.8	45.8	75.7	168.0	95.8	95.8	831.6
TOTAL TH.CASES	2012/2013	86.2	45.2	31.4	25.8	21.8	30.8	23.4	14.9	25.8	21.9	228.8
	2011/2012	41.2	31.5	6.2	24.0	19.1	12.1	12.8	13.1	21.6	6.2	150.4
	2010/2011	6.4	20.3	17.1	19.2	16.1	2.4	4.0	16.8	9.6	9.6	80.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE	FAR EAST	TOTAL TONS		TOTAL TH.CASES	
	WEST	EAST			2012-13	2011-12	2012-13	2011-12
BLUEBERRIES	480.6	1.465.9	137.0		2.083.5	1.538.5	664.0	446.4
KIWIFRUIT			798.6	91.2	889.8	287.6	89.0	28.8
NOT DEF BLUEB	467.7	1.431.2	107.6		2.006.4	1.460.9	621.6	418.6
HAYWARD KIWIS			798.6	91.2	889.8	287.6	89.0	28.8
HIGHBUSH BLUEB		17.9	18.4		36.3	7.6	20.2	2.2
STAR BLUEB		16.7			16.7	4.7	8.4	1.1
BRIGHW. BLUEB	13.0				13.0	11.7	6.5	7.8
STANDAR BLUEB			5.9		5.9		4.0	
JEWELL BLUEB			2.5		2.5	2.3	1.6	0.3
ONEIL BLUEB			2.4		2.4	21.0	1.6	4.0
DUKE BLUEB			0.2		0.2	3.9	0.1	0.8
LEGACY BLUEB			0.08		0.08	18.7	0.05	9.6
BL.CROP BLUEB						6.2		1.6
BL.GOLD BLUEB						1.6		0.4
LINERS	441.7	1.270.3	783.5	91.2	2.586.7	1.608.5	633.9	422.3
AIR FREIGHT		156.2	18.4		174.6	20.9	68.7	6.8
CHARTERS	38.9	39.4			78.3	196.7	36.9	46.0
TONS	2012-13	480.6	1.465.9	935.6	91.2	2.973.3		
	2011-12	248.4	1.231.6	346.1		1.826.1		
TH.CASES	2012-13	137.8	434.9	171.2	9.1		753.0	
	2011-12	89.3	318.1	67.8				475.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	KIWIS	NOT DEF	HAYWARD	HIGHBUSH	STAR	BRIGHW.	STANDAR	JEWELL	ONEIL	TOTAL	
Naturipe Farms Imports Inc.	NAM	1.109.9		1.096.4		13.6						1.109.9	
Sunny Ridge Berry Farm, Inc	NAM	836.5		802.5		4.4	16.7	13.0				836.5	
Agricola Gloria Due S.R.L.	EUR		272.2		272.2							272.2	
Commercio Fruta Spa Consortile	EUR		258.2		258.2							258.2	
To Order	EUR	0.7	111.2		111.2	0.7						111.9	
Chian Lung International Co.	FAR		91.2		91.2							91.2	
Euroberry Marketing S.A.	EUR	81.9		70.8					5.9	2.5	2.4	81.9	
Hermanos Fernández López S.A.	EUR		67.4		67.4							67.4	
San Lucar Fruit S.L.	EUR	53.7		36.7		17.0						53.7	
Eurofrutas Sociedade de Frutas, S.A.	EUR		44.8		44.8							44.8	
Fruttital Distribuzione S.R.L.	EUR		44.8		44.8							44.8	
Co Frutta Spa	EUR	0.7				0.7						0.7	
TONS	2012/2013		2.083.5	889.8	2.006.4	889.8	36.3	16.7	13.0	5.9	2.5	2.4	2.973.3
	2011/2012		1.538.5	287.6	1.460.9	287.6	7.6	4.7	11.7	2.3	2.1	1.826.1	
TH.CASES	2012/2013		664.0	89.0	621.6	89.0	20.2	8.4	6.5	4.0	1.6	1.6	753.0
	2011/2012		446.4	28.8	418.6	28.8	2.2	1.1	7.8		0.3	4.0	475.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	MIDDLE EAST	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1.645.7	106.3	39.5	1.791.5	2.408.7	3.386.0	90.5	125.0	172.1
PEARS	717.8			717.8	842.5	986.7	39.5	48.0	54.9
TABLE GRAPES	169.2		18.7	187.9	161.5	141.8	22.9	19.7	17.3
KIWIFRUIT	130.0			130.0	39.0	52.9	13.0	3.9	5.4
NECTARINES	54.0			54.0	7.3	60.5	6.0	0.8	6.7
ORANGES	21.6			21.6		21.6	1.4		1.4
PEACHES	19.2			19.2	85.4	221.6	3.1	8.8	21.4
CHERRIES	9.4			9.4	25.8	8.2	1.8	2.8	1.6
APRICOTS	4.1			4.1	1.9	4.9	0.5	0.2	0.6
PLUMS						19.4			2.2
RY. GALA APPLE	1.066.6		39.5	1.106.1	1.761.4	2.442.1	54.5	91.2	122.9
PACKHAMS PEAR	577.8			577.8	405.3	320.3	32.0	22.5	17.8
GRANNIES APPLE	342.4			342.4	505.8	354.0	17.9	26.4	18.5
RICH. D. APPLE	97.0	106.3		203.4	23.6	221.3	10.9	1.2	11.6
R. GLOBE GRAPE	169.2		18.7	187.9	97.8	132.9	22.9	11.9	16.2
HAYWARD KIWIS	130.0			130.0	39.0	46.4	13.0	3.9	4.6
F. DE CLP. PEAR	69.9			69.9	143.6	46.3	3.8	8.0	2.6
GALA APPLE	58.4			58.4			3.0		
RED CHIEF APPLE	34.0			34.0	54.3	137.5	1.8	2.9	7.2
RY. GLO NECTARIN	28.1			28.1	4.0	5.1	3.1	0.4	0.6
S. BARTL. PEAR	23.0			23.0	218.0	54.1	1.3	12.1	3.0
NOT DEF PEAR	23.0			23.0	46.2	46.9	1.3	2.7	2.7
NAVELS ORANGE	21.6			21.6			1.4		
LINERS	2.684.6	106.3	58.2	2.849.2	3.572.2	4.903.6	174.2	209.2	283.5
LAND FREIGHT	86.4			86.4			4.7		
TOTAL TONS	2012-13 2.771.0	106.3	58.2	2.935.6					
	2011-12 3.572.2				3.572.2				
	2010-11 4.903.6					4.903.6			
TOTAL TH.CASES	2012-13 168.7	5.8	4.3				178.9		
	2011-12 209.2							209.2	
	2010-11 283.5								283.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	GRAPE	KIWIS	NECTARIN	RY. GALA	PACKHAMS	GRANNIES	RICH. D.	R. GLOBE	TOTAL
Frutera del Litoral Cia. Ltda.	LAT	747.1	116.0	17.7	70.2		658.3	46.1	68.9	13.0	17.7	952.8
Almacenes Exito S.A.	LAT	222.4	254.0	17.7		32.4	222.4	254.0			17.7	537.0
Corporacion Favorita C.A.	LAT	299.3	83.2	55.5	22.4	10.8	120.0	83.2	118.2	20.2	55.5	503.6
Frutera del Litoral Colombia	LAT	137.9	116.2			10.8	45.7	116.2	92.2			274.3
To Order	LAT	98.0	56.3	70.8	24.0			9.2		19.9	70.8	249.2
Frutera Del Litoral Peru S A C	LAT	60.1	69.1					46.1	40.0	20.1		129.2
To Order	MID	106.3								106.3		106.3
Surtifruver De La Sabana Ltda	LAT	41.0	23.0	7.5	13.4			23.0	19.4	12.1	7.5	85.0
Frutera Del Litoral Costa Rica	LAT	39.9					20.2		3.7	11.7		39.9
Shanghai Oheng Imp. & Exp. Co Lt	FAR	39.5					39.5					39.5
To Order	FAR			18.7							18.7	18.7
TOTAL TONS	2012/2013	1.791.5	717.8	187.9	130.0	54.0	1.106.1	577.8	342.4	203.4	187.9	2.935.6
	2011/2012	2.408.7	842.5	161.5	39.0	7.3	1.761.4	405.3	505.8	23.6	97.8	3.572.2
	2010/2011	3.386.0	986.7	141.8	52.9	60.5	2.442.1	320.3	354.0	221.3	132.9	4.903.6
TOTAL TH.CASES	2012/2013	90.5	39.5	22.9	13.0	6.0	54.5	32.0	17.9	10.9	22.9	178.9
	2011/2012	125.0	48.0	19.7	3.9	0.8	91.2	22.5	26.4	1.2	11.9	209.2
	2010/2011	172.1	54.9	17.3	5.4	6.7	122.9	17.8	18.5	11.6	16.2	283.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA		EUROPE		TOTAL TONS			TOTAL TH.CASES		
		EAST	WEST	CONT	UK	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,287.5	894.1	250.4	421.2	72.5	2,925.8	2,664.7	2,451.5	403.3	382.1	351.2
R. GLOBE GRAPE	885.9	15.6				901.5	583.3	605.8	112.3	71.1	73.9
THOMPSON GRAPE	122.0	233.4	31.2	118.3		504.9	532.3	452.9	70.6	78.7	69.9
CRIMSON GRAPE	148.0	128.1	60.7	88.1	59.6	484.4	571.8	198.6	73.6	85.4	28.6
FLAME SDL GRAPE		268.9	76.3	29.3		374.5	273.0	348.2	48.0	41.3	52.1
ROYAL R. GRAPE	38.1	146.0	66.7	72.8	13.0	336.6	283.8	489.1	50.2	43.5	73.9
PRINCESS GRAPE	93.5	82.7		49.4		225.6	233.3	165.2	31.8	33.0	23.1
SUGRAONE GRAPE		19.5	15.6	62.7		97.7	171.2	180.2	16.8	25.9	27.5
AUT. RY. GRAPE				0.6		0.6			0.1		
NOT DEF. GRAPE							16.0	11.5		3.2	2.3
LINERS	1,287.5	172.0	236.5	409.7	72.5	2,178.3	1,893.5	1,922.8	311.3	285.4	283.3
CHARTERS		722.1	13.9	11.5		747.6	771.2	528.7	92.1	96.7	67.9
TOTAL TONS	2012-13	1,287.5	894.1	250.4	421.2	72.5	2,925.8				
	2011-12	1,261.9	824.3	44.1	520.1	14.3		2,664.7			
	2010-11	1,010.6	854.6	15.7	557.4	13.0			2,451.5		
TOTAL TH.CASES	2012-13	168.0	109.0	30.5	84.9	10.8			403.3		
	2011-12	170.8	100.5	5.4	104.3	1.1				382.1	
	2010-11	130.1	104.1	1.9	112.2	2.9					351.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	R. GLOBE	THOMPSON	CRIMSON	FLAME SDL	ROYAL R.	PRINCESS	SUGRAONE	AUT. RY.	TOTAL	
Loblaws Companies East Prod.	NAM	445.3	15.6	31.2	75.6	173.7	118.1		31.2		445.3	
Timerfruit B.V.	EUR	421.2		118.3	88.1	29.3	72.8	49.4	62.7	0.6	421.2	
LGS Specialty Sales Ltd	NAM	362.6		130.2	46.7	106.7	47.2	27.9	3.9		362.6	
Guangzhou Top & Ideal Logistic	FAR	353.5	347.7		5.8						353.5	
Shanghai Oheng Imp. & Exp. Co Lt	FAR	235.9	235.9								235.9	
To Order	FAR	234.5	220.1				14.4				234.5	
Jac Vandenberg, Inc.	NAM	227.0		56.5	50.9	64.8		54.8			227.0	
Sunwoo Marketing Co. Ltd.	FAR	218.1		62.3	62.3			93.5			218.1	
Provincial Fruit Co Ltd - Burnac Produce Ltd.	NAM	109.7		46.7	15.6		47.4				109.7	
Shenzhen Rong Xin Fu Tong Trad	FAR	59.3	7.5		51.8						59.3	
Shenzhen Hengguangli Imp. Exp.	FAR	51.8	37.4		9.4		5.0				51.8	
E Mart Co Ltd.	FAR	46.7		46.7							46.7	
Mack Multiples	EUR	45.9			45.9						45.9	
JLM Produce Ltd.	EUR	26.6			13.7		13.0				26.6	
PT Sinar Bintrang Bir	FAR	18.7	18.7								18.7	
Shenzhen Youdecheng Trading Co	FAR	18.7	18.7								18.7	
Benelux Flower & Food	FAR	18.7			18.7						18.7	
Huitong Economic Trade	FAR	18.7					18.7				18.7	
Eland Retail Co.Ltd.	FAR	13.0		13.0							13.0	
TOTAL TONS	2012/2013		2,925.8	901.5	504.9	484.4	374.5	336.6	225.6	97.7	0.6	2,925.8
	2011/2012		2,664.7	583.3	532.3	571.8	273.0	283.8	233.3	171.2		2,664.7
	2010/2011		2,451.5	605.8	452.9	198.6	348.2	489.1	165.2	180.2		2,451.5
TOTAL TH.CASES	2012/2013		403.3	112.3	70.6	73.6	48.0	50.2	31.8	16.8	0.1	403.3
	2011/2012		382.1	71.1	78.7	85.4	41.3	43.5	33.0	25.9		382.1
	2010/2011		351.2	73.9	69.9	28.6	52.1	73.9	23.1	27.5		351.2

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	FAR EAST	NORTH AMERIC	EUROPE		MIDDLE EAST		TOTAL TONS			TOTAL TH.CASES		
				CONT	RUS	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
APPLES	563.3	78.2	242.0			38.6	21.4	943.6	931.5	826.4	50.2	50.1	43.9
KIWIFRUIT	488.2	48.0	95.9	115.1				747.2	756.6	935.3	74.6	76.2	95.4
PEARS	82.0			248.0				330.0	469.2	499.9	29.6	34.7	34.7
PLUMS	171.5	84.9						256.5	133.4	63.2	28.0	14.8	7.1
NECTARINES	54.0	184.3						238.3	148.5	330.4	26.4	16.5	36.7
TABLE GRAPES	29.6	91.2	71.8					192.6	124.4	199.0	23.5	15.1	24.3
ORANGES	97.0							97.0			6.5		
CHERRIES	20.0	19.4						39.3	74.4	25.0	7.0	16.6	5.0
PEACHES	14.6							14.6		15.6	1.6		1.7
APRICOTS	11.0							11.0		2.7	1.1		0.5
HAYWARD KIWIS	479.8	48.0	95.9	115.1				738.8	756.6	935.3	73.8	76.2	95.4
GRANNIES APPLE	89.9		163.7			38.6	21.4	313.6	436.0	425.8	16.9	23.7	22.8
ABATE FT. PEAR				224.0				224.0	150.1	140.0	22.4	15.0	14.0
C. PINK APPLE	86.3		78.2					164.5		16.1	8.6		0.9
RY. GALA APPLE	164.3							164.3	397.6	104.5	8.6	21.3	5.5
R. GLOBE GRAPE	29.6	91.2	2.4					123.1		165.6	15.0		20.2
RICH. D. APPLE	109.2							109.2		209.2	5.7		11.0
RAKU APPLE	3.7	78.2						81.9	14.2		4.3	0.7	
NAVELS ORANGE	74.9							74.9			5.0		
ANGELENO PLUM	67.1							67.1	27.8	22.3	7.5	3.1	2.6
BR. PEARL NECTARIN	0.5	62.2						62.7	42.6	95.8	7.0	4.7	10.6
FLAVOR FALL PLUM		62.0						62.0	105.6		7.5	11.7	
BLACK SDL GRAPE			56.1					56.1			6.8		
LINERS	545.6	506.0	337.9	363.1		38.6	21.4	1,812.6	1,720.9	1,216.6	155.9	127.4	95.7
LAND FREIGHT	985.6							985.6	792.6	1,516.7	83.8	81.6	138.7
CHARTERS			71.8					71.8	124.4	155.2	8.8	15.1	13.2
AIR FREIGHT										9.0			1.8
TOTAL TONS	2012-13	1,531.2	506.0	409.7	363.1	38.6	21.4	2,870.0					
	2011-12	1,423.8	279.4	640.5	294.2				2,638.0				
	2010-11	1,812.4	258.1	115.4	711.6					2,897.5			
TOTAL TH.CASES	2012-13	123.3	54.1	31.4	36.3	2.1	1.2				248.4		
	2011-12	116.3	38.4	43.5	25.8						224.1		
	2010-11	155.5	29.7	8.4	55.8								249.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	PEAR	PLUM	NECTARIN	HAYWARD	GRANNIES	ABATE FT.	C. PINK	RY. GALA	TOTAL
To Order	LAT	164.7	104.2	3.5	120.5	24.4	95.8	32.3		36.8	1.9	551.0
Gamboya S.A.	LAT	145.4	202.0				202.0			47.6		349.6
Comercializ. La Gran Manzana	LAT	111.1		23.0	23.0	13.8		57.6		1.9	40.4	200.6
Fresh America	NAM	200.6						122.3		78.2		200.6
Battaglio S.R.L.	EUR			158.4					134.4			158.4
Import y Export M&M S.A.	LAT	121.7		4.8	9.2	9.2					101.5	144.9
Sun Hung Food Company Ltd.	FAR					115.2						115.2
To Order	EUR		115.1				115.1					115.1
To Order	NAM	41.4	72.0				72.0	41.4				113.4
To Order	FAR		48.0		41.2		48.0					107.8
Omayin S.A.	LAT		91.5				91.5					91.5
Food Invest Italia Spa.	EUR			89.6					89.6			89.6
Shenzhen Hengguangli Imp. Exp.	FAR				43.8							81.2
Fruit Well Trading Co., Ltd.	FAR	78.2										78.2
Golden Wheel Co., Ltd.	FAR					69.1						69.1
Cofrutas S.A.	LAT		68.6				68.6					68.6
The Oppenheimer Group	NAM											56.1
Jose Humberto Amador Castro	LAT			46.1								46.1
Green Earth Produce	NAM		23.9				23.9					39.6
Pingakol S.A.	LAT		21.8				21.8					21.8
Mohammed A. Sharbatly Co. Ltd	MID	21.4						21.4				21.4
Nieto & Milevic Ltda.	LAT	20.4									20.4	20.4
Hardfruits Ltd.	EUR	20.0						20.0				20.0
Richard Jacobo J.	LAT				16.0	1.9						19.7
Others		18.6		4.6	2.8	4.7		18.6				89.8
TOTAL TONS	2012/2013	943.6	747.2	330.0	256.5	238.3	738.8	313.6	224.0	164.5	164.3	2,870.0
	2011/2012	931.5	756.6	469.2	133.4	148.5	756.6	436.0	150.1		397.6	2,638.0
	2010/2011	826.4	935.3	499.9	63.2	330.4	935.3	425.8	140.0	16.1	104.5	2,897.5
TOTAL TH.CASES	2012/2013	50.2	74.6	29.6	28.0	26.4	73.8	16.9	22.4	8.6	8.6	248.4
	2011/2012	50.1	76.2	34.7	14.8	16.5	76.2	23.7	15.0		21.3	224.1
	2010/2011	43.9	95.4	34.7	7.1	36.7	95.4	22.8	14.0	0.9	5.5	249.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		FAR EAST	LATIN AMERIC	NORTH AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
KIWIFRUIT	1,673.4	221.1	470.4			44.8	2,409.7	1,953.0	818.8	241.0	194.0	81.9
PLUMS			234.4	32.0			266.5	85.5	86.6	29.6	9.5	9.5
CHERRIES	14.1	1.8	83.8	3.6	55.5		158.8	169.1	81.0	31.4	33.6	16.9
PEACHES				15.9			15.9				1.8	
NECTARINES				14.0			14.0				1.6	
TABLE GRAPES								92.5			11.3	
APPLES								40.1	417.8		2.2	22.7
HAYWARD KIWIS	1,266.0	221.1	470.4			44.8	2,002.4	1,930.1	818.8	200.2	191.7	81.9
NOT DEF KIWIS	407.3						407.3	22.9		40.7	2.3	
D'AGEN PLUM			234.4				234.4	85.5	86.6	26.0	9.5	9.5
BING CHERRY	14.1	1.8	26.8	3.6	16.8		63.0	146.1	81.0	12.6	29.2	16.9
NOT DEF CHERRY			20.2		18.8		39.0	14.1		7.4	2.6	
LAPINS CHERRY			36.4				36.4			7.3		
AUT. FRIDE PLUM				15.0			15.0			1.7		
SONATA CHERRY					13.0		13.0			2.6		
SPT. SUN PEACH				11.2			11.2			1.2		
ART. SNOW NECTARIN				7.5			7.5			0.8		
ANGELENO PLUM				6.6			6.6			0.7		
SW. SPT. PEACH				4.7			4.7			0.5		
DEEP BLUE PLUM				4.7			4.7			0.5		
LINERS	1,561.4	132.7	761.9			44.8	2,500.8	1,942.7	976.7	258.0	199.2	88.2
CHARTERS		88.4			17.0		105.4	305.2	235.5	12.2	32.9	16.9
AIR FREIGHT	14.1	1.8	26.8	3.6	38.5		84.7	65.8	59.0	16.9	13.2	12.5
LAND FREIGHT				62.0			62.0	26.6	133.1	6.9	5.3	13.3
TOTAL	2012-13	1,687.4	222.9	788.6	65.6	55.5	44.8	2,864.9				
TONS	2011-12	1,574.3	380.5	331.2	16.4	38.0			2,340.2			
	2010-11	712.8	364.9	169.5	137.9	19.0				1,404.2		
TOTAL	2012-13	170.2	22.5	89.5	7.6	11.1	4.5			305.3		
TH.CASES	2011-12	157.1	37.6	47.2	3.3	5.4				250.5		
	2010-11	66.4	25.7	20.8	14.3	3.8					131.0	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	KIWIS	PLUM	CHERRY	PEACH	NECTARIN	HAYWARD	NOT DEF	D'AGEN	BING	NOT DEF	TOTAL
SA Sapa Ets Rouquette	EUR	527.3					505.4	21.9				527.3
Agricola Gloria Due S.R.L.	EUR	515.2					515.2					515.2
To Order	EUR	451.1					65.6	385.4				451.1
Cleveland Trading Co Ltd.	FAR	179.2					179.2					179.2
Shenzhen Rong Xin Fu Tong Trad	FAR	179.2					179.2					179.2
Guangzhou City Shengfu Trading	FAR	44.8	85.2	18.4			44.8		85.2			148.4
Frutas Niqui Madrimport S.L.	EUR	134.4					134.4					134.4
Hardfruits Ltd.	EUR	89.0					89.0					89.0
Huitong Economic Trade	FAR		63.9	21.0					63.9	2.6		84.9
Roveg Fruit B.V.	EUR	67.2		14.1			67.2			14.1		81.3
Shanghai Oheng Imp. & Exp. Co Lt	FAR	67.2					67.2					67.2
To Order	LAT		32.0		15.9	14.0						62.0
To Order	MID	44.8					44.8					44.8
Fruit Dream Ltd.	EUR	43.7					43.7					43.7
Ooo Temp	EUR	43.7					43.7					43.7
Shenzhen Yonglongda Imp. Exp.	FAR		42.6						42.6			42.6
Lee Man Trading Company	FAR		42.6						42.6			42.6
Fru Veg Marketing Inc.	NAM			37.8						15.8	15.2	37.8
Star Import Co. Ltd.	EUR	22.9					22.9					22.9
Shanghai New Long March Intl Trade Co., Ltd.	FAR			22.0						1.8	20.2	22.0
Fru-Veg Sales, Inc.	NAM			17.7						1.1	3.6	17.7
Shanghai Lutong International	FAR			8.2						8.2		8.2
Beijin Jin San Fu Int.Trading	FAR			5.4						5.4		5.4
La Fragata Norte Ltda.	LAT			3.6						3.6		3.6
Others				10.6						10.6		10.6
TOTAL	2012/2013		2,409.7	266.5	158.8	15.9	14.0	2,002.4	407.3	234.4	63.0	2,864.9
TONS	2011/2012		1,953.0	85.5	169.1			1,930.1	22.9	85.5	146.1	2,340.2
	2010/2011		818.8	86.6	81.0			818.8		86.6	81.0	1,404.2
TOTAL	2012/2013		241.0	29.6	31.4	1.8	1.6	200.2	40.7	26.0	12.6	305.3
TH.CASES	2011/2012		194.0	9.5	33.6			191.7	2.3	9.5	29.2	250.5
	2010/2011		81.9	9.5	16.9			81.9		9.5	16.9	131.0



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1.862.9	1.862.9	1.608.7	1.799.1	117.2	96.9	106.0
KIWIFRUIT	816.0	816.0	648.0	496.2	81.6	64.8	49.6
TABLE GRAPES	162.0	162.0	116.1	191.2	36.0	25.8	39.6
HAYWARD KIWIS	816.0	816.0	648.0	496.2	81.6	64.8	49.6
RY. GALA APPLE	729.1	729.1	418.3	387.0	42.5	24.1	22.0
FUJI APPLE	488.8	488.8	614.8	656.6	34.6	38.2	39.2
RED CHIEF APPLE	305.7	305.7	207.4	358.0	19.1	12.6	21.3
GRANNIES APPLE	189.1	189.1	221.1	130.2	12.4	13.8	8.3
THOMPSON GRAPE	162.0	162.0	116.1	179.7	36.0	25.8	37.3
BRAEBURN APPLE	110.1	110.1	98.1	75.8	6.4	5.5	4.5
C. PINK APPLE	40.0	40.0	6.4		2.3	0.4	
NOT DEF APPLE			42.6	115.0		2.4	6.4
BK. GALA APPLE				53.6			3.1
GALA APPLE				21.2			1.2
NOT DEF GRAPE				11.5			2.3
P. GALA APPLE				1.7			0.1
LINERS	2.678.9	2.678.9	2.305.3	2.486.4	198.8	172.5	195.3
CHARTERS	162.0	162.0	67.5		36.0	15.0	
TOTAL	2012-13	2.840.9	2.840.9				
TONS	2011-12	2.372.8	2.372.8				
	2010-11	2.424.1		2.486.4			
TOTAL	2012-13	2.840.9			234.8		
TH.CASES	2011-12	187.5				187.5	
	2010-11	191.9					195.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	GRAPE	HAYWARD	RY. GALA	FUJI	RED CHIEF	GRANNIES	THOMPSON	BRAEBURN	TOTAL
Hispafruit B.V.	EUR	380.9	336.0	162.0	336.0	148.2	82.5	66.5	42.3	162.0	27.2	878.9
CMR Group	EUR	465.5	120.0		120.0	191.4	109.1	58.0	63.8		34.5	585.5
Zoutewelle Import/Export	EUR	296.3	168.0		168.0	138.1	67.5	45.4	10.1		18.1	464.3
Frukar B.V.	EUR	211.6	96.0		96.0	84.7	54.4	42.3	21.2		9.1	307.6
Cultivar, S.A.	EUR	138.6	24.0		24.0	42.1	38.3	39.0	19.2		21.2	162.6
Leo Pels Import B.V.	EUR	126.9				42.3	42.3	21.2				126.9
Comercial Frutera Ilerdense S.A.	EUR	119.2				40.9	73.6		4.7			119.2
Verdi Import B.V.	EUR	63.5	24.0		24.0		21.2	33.3	9.1			87.5
To Order	EUR	39.1	24.0		24.0	20.4			18.7			63.1
Comercial Fruit	EUR		24.0		24.0							24.0
Hispa B.V.	EUR	21.2				21.2						21.2
TOTAL	2012/2013	1.862.9	816.0	162.0	816.0	729.1	488.8	305.7	189.1	162.0	110.1	2.840.9
TONS	2011/2012	1.608.7	648.0	116.1	648.0	418.3	614.8	207.4	221.1	116.1	98.1	2.372.8
	2010/2011	1.799.1	496.2	191.2	496.2	387.0	656.6	358.0	130.2	179.7	75.8	2.486.4
TOTAL	2012/2013	117.2	81.6	36.0	81.6	42.5	34.6	19.1	12.4	36.0	6.4	234.8
TH.CASES	2011/2012	96.9	64.8	25.8	64.8	24.1	38.2	12.6	13.8	25.8	5.5	187.5
	2010/2011	106.0	49.6	39.6	49.6	22.0	39.2	21.3	8.3	37.3	4.5	195.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
PLUMS	663.4	214.7	4.3	208.1	77.3	1,167.7	1,058.5	774.0	152.1	135.0	101.9
NECTARINES	371.0	199.3	15.4	53.2		638.8	677.6	595.6	77.2	86.0	77.7
APPLES	518.6				45.0	563.6	416.5		31.2	22.3	
PEACHES	159.7	123.9	1.2			284.7	269.2	255.6	35.7	34.6	32.3
TABLE GRAPES	34.6			34.6	28.1	97.4	283.3	117.6	14.4	38.4	17.3
PEARS					23.0	23.0	18.4		1.3	1.0	
APRICOTS	17.0	1.2	2.5		1.7	22.4	9.4	10.3	3.3	1.3	1.6
KIWIFRUIT					22.4	22.4	44.9	50.4	2.2	4.5	5.0
LOQUATS	2.0		0.9			2.9	0.8	0.5	1.0	0.3	0.2
BLUEBERRIES	1.6					1.6	4.6	4.1	0.7	2.1	1.9
ANGELENO PLUM	431.5	116.8	4.3	182.2	77.3	812.0	652.8	521.3	101.4	83.9	74.6
GRANNIES APPLE	467.5				5.6	473.0	266.9		26.3	14.4	
AUG. RED NECTARIN	154.3	72.4		47.8		274.5	270.3	276.3	32.9	34.7	35.8
E RICH PEACH	87.5	52.5				140.1	163.1	130.6	17.4	20.9	16.3
RB. DIAM. NECTARIN	81.5	57.3				138.8	42.7	28.5	17.1	5.5	3.8
B. AMBAR PLUM	75.6	51.9				127.5	242.5	68.4	20.3	30.3	9.1
VENUS NECTARIN	47.6	60.3		5.3		113.2	122.0	140.4	13.8	15.8	18.0
CRIMSON GRAPE	34.6			34.6	28.1	97.4	184.9	112.5	14.4	25.8	16.7
LARRY ANN PLUM	54.8	26.5		13.2		94.6	26.0	98.7	12.5	3.2	6.9
RED HEART PLUM	57.3			11.9		69.2	25.8	29.6	8.9	3.4	4.2
GRW. PRIN. PEACH	28.8	33.5				62.3	37.6	65.6	7.9	4.9	8.2
NOT DEF NECTARIN	57.0					57.0	4.6	0.2	6.7	0.6	0.03
FUJI APPLE	51.2					51.2	13.3		2.8	0.7	
CHARTERS	1,188.1	537.5				1,725.6	1,673.2	1,581.9	221.4	220.3	208.1
LINERS	455.1		19.6	295.8	23.0	793.6	970.1	225.1	64.2	90.8	29.7
LAND FREIGHT					172.8	172.8	135.3		17.1	13.7	
AIR FREIGHT	124.6	1.6	4.6		1.7	132.6	5.5	5.0	16.4	1.3	0.8
TOTAL	2012-13	1,767.9	539.1	24.2	295.8	197.5	2,824.6				
TONS	2011-12	1,004.7	720.2	89.4	347.8	444.9		2,784.2			
	2010-11	1,117.9	484.5	49.5	63.2				1,812.0		
TOTAL	2012-13	180.4	71.4	3.6	35.1	18.6			319.1		
TH.CASES	2011-12	121.9	92.4	12.3	43.7	34.7				326.0	
	2010-11	142.9	64.1	9.0	10.5						238.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	PLUM	NECTARIN	APPLE	PEACH	GRAPE	ANGELENO	GRANNIES	AUG. RED	E RICH	RB. DIAM.	TOTAL	
Mara Fruit	NAM	457.3	285.5	349.3	115.1	17.3	292.8	319.3	111.6	47.3	71.8	1,243.4	
Bengard Marketing	NAM	214.7	199.3		123.9		116.8		72.4	52.5	57.3	539.1	
Kopke Jr. Inc., William H.	NAM	206.1	47.1	169.3	41.8	17.3	138.7	148.2	37.5	37.4		481.6	
Alfred Price & Sons Ltd.	EUR	194.0				34.6	182.2					228.6	
DPS PLC	EUR	14.0	53.2						47.8			67.2	
R.J.U. Com. Benef. de Frutas y Verduras Ltda.	LAT	66.5					66.5					66.5	
Agrocomercial Bellavista	LAT			22.6				5.6				45.0	
F.P.D. Inc	NAM		38.4		2.8				5.1	2.8	9.7	41.3	
Valentim Appolari	LAT	10.7		22.3		8.1	10.7					41.1	
Frutas E. Sánchez S.L.	EUR	4.3	15.4		1.2		4.3					24.2	
To Order	LAT											23.0	
Argofruta Comerc. Exportadora	LAT					20.1						20.1	
Grupo Benassi	LAT											1.7	
Old Fashion Honey Corp.	NAM											1.6	
TOTAL	2012/2013		1,167.7	638.8	563.6	284.7	97.4	812.0	473.0	274.5	140.1	138.8	2,824.6
TONS	2011/2012		1,058.5	677.6	416.5	269.2	283.3	652.8	266.9	270.3	163.1	42.7	2,784.2
	2010/2011		774.0	595.6		255.6	117.6	521.3	276.3	130.6	28.5		1,812.0
TOTAL	2012/2013		152.1	77.2	31.2	35.7	14.4	101.4	26.3	32.9	17.4	17.1	319.1
TH.CASES	2011/2012		135.0	86.0	22.3	34.6	38.4	83.9	14.4	34.7	20.9	5.5	326.0
	2010/2011		101.9	77.7		32.3	17.3	74.6		35.8	16.3	3.8	238.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		FAR	LATIN	NORTH	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	EAST	AMERIC	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
KIWIFRUIT	685.3	109.7	501.9	209.2	45.3	50.7	1,602.1	1,765.2	1,335.0	160.6	176.6	133.6
NECTARINES	69.1		280.1	109.4	44.9		503.6	473.2	538.2	57.5	54.4	63.9
PEACHES	54.9			268.8	109.8		433.5	392.5	383.2	50.5	45.8	45.3
PEARS	161.3						161.3	330.8	153.2	9.0	19.4	9.2
PLUMS				62.7	45.2		108.0	141.0	141.6	13.4	17.2	17.1
APRICOTS								1.5	0.8		0.3	0.1
CHERRIES								0.9			0.2	
BLUEBERRIES								0.2			0.1	
APPLES									62.0			3.2
TABLE GRAPES									45.6			5.6
HAYWARD KIWIS	685.3	109.7	501.9	209.2	45.3	50.7	1,602.1	1,719.8	1,292.9	160.6	172.3	129.5
PACKHAMS PEAR	161.3						161.3	299.5	138.2	9.0	16.6	7.7
ART. SNOW NECTARIN			151.2	7.3			158.5	129.7	113.0	17.6	14.4	12.6
ZEE LADY PEACH	26.9			55.1	46.5		128.5	94.9	83.5	15.3	11.4	10.1
NOT DEF NECTARIN			63.0	21.6	13.3		97.9	35.5	48.0	11.1	3.9	5.3
VENUS NECTARIN	49.9		21.6	15.1	7.6		94.3	66.7	82.9	11.3	8.0	10.2
RICH LADY PEACH	20.1			40.9	23.3		84.3	107.8	77.5	10.0	12.6	9.3
SW. SPT. PEACH				70.4			70.4	71.0	47.9	7.8	7.9	5.3
AUG. RED NECTARIN				43.2	4.6		47.8	54.6	129.8	5.4	6.6	16.1
FRIAR PLUM				6.5	38.0		44.4	38.6	21.9	6.1	5.2	2.8
MAGIQUE NECTARIN			43.2				43.2	63.4		4.8	7.0	
E. BEAUTY PEACH				26.3	8.3		34.6	22.2	13.4	4.0	2.7	1.5
E RICH PEACH	5.8			21.6	5.7		33.2	42.1	44.3	3.9	4.8	5.2
LINERS	960.8	22.4	782.0	542.7	45.3	50.7	2,403.9	2,756.9	2,022.8	243.8	273.0	205.8
CHARTERS		87.3			200.0		287.3	203.4	396.6	34.5	25.1	47.9
LAND FREIGHT	8.6			107.5			116.0	134.1	234.1	12.6	14.3	23.6
AIR FREIGHT	1.2						1.2	11.0	6.0	0.2	1.6	0.8
TOTAL	2012-13	970.6	109.7	782.0	650.1	245.3	50.7	2,808.4				
TONS	2011-12	1,073.0	45.8	860.3	837.5	288.8		3,105.4				
	2010-11	931.7	89.4	325.6	751.0	480.4	81.2		2,659.5			
TOTAL	2012-13	93.1	11.0	81.5	69.9	30.3	5.3			291.1		
TH.CASES	2011-12	103.1	4.6	88.9	83.7	33.6				313.9		
	2010-11	92.9	8.9	34.6	78.9	56.7	6.1					278.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	KIWIS	NECTARIN	PEACH	PEAR	PLUM	HAYWARD	PACKHAMS	ART. SNOW	ZEE LADY	NOT DEF	TOTAL	
Agricola Gloria Due S.R.L.	EUR	273.7	9.6	9.6	92.2		273.7	92.2		9.6		385.0	
Agrovich. S. de R.L. de C.V	LAT	113.8	74.5	180.2			113.8			40.0	21.6	368.5	
Fru Veg Marketing Inc.	NAM	45.3	40.8	67.4		30.7	45.3			34.8	13.3	184.2	
Olympic Fruit B.V.	EUR	182.4					182.4					182.4	
Frutas del Mundo S.A.	LAT	36.1	34.0	48.4		33.5	36.1		6.4	15.1		151.9	
Frutas E. Sánchez S.L.	EUR	46.5	59.5	45.3			46.5			17.3		151.4	
Shanghai Oheng Imp. & Exp. Co Lt	FAR	149.0					149.0					149.0	
Food Invest Italia Spa.	EUR	45.4			69.1		45.4	69.1				114.6	
Guangzhou Sanyu Trade Developm.	FAR	112.0					112.0					112.0	
Anhui Bbca International	FAR	89.6					89.6					89.6	
Hardfruits Ltd.	EUR	87.3					87.3					87.3	
Global Andes Company Ltd	FAR		86.4						64.8			86.4	
Summerfruit S.R.L.	EUR	68.9					68.9					68.9	
Top Fruit Enterprise Co. Ltd.	FAR		64.1						21.6		19.8	64.1	
Mara Fruit	NAM		4.2	42.4		14.5				11.6		61.1	
Yalda Trading Co LLC	MID	50.7					50.7					50.7	
To Order	LAT			20.6		29.2						49.8	
Shanghai Lutong International	FAR	44.8					44.8					44.8	
Coo. Gran Frutta Zani	EUR	44.8					44.8					44.8	
Sunwoo Marketing Co. Ltd.	FAR	44.8					44.8					44.8	
Vanguard International	FAR		43.2						21.6		21.6	43.2	
Shenzhen Hengguanli Imp. Exp.	FAR	39.3					39.3					39.3	
Ditta Alessandro Gregorini C.S.	EUR	23.6					23.6					23.6	
Frugal Importadora Export.Ltd.	LAT	22.9					22.9					22.9	
Others		81.3	87.3	19.6			81.3		44.1		21.6	188.2	
TOTAL	2012/2013		1,602.1	503.6	433.5	161.3	108.0	1,602.1	161.3	158.5	128.5	97.9	2,808.4
TONS	2011/2012		1,765.2	473.2	392.5	330.8	141.0	1,719.8	299.5	129.7	94.9	35.5	3,105.4
	2010/2011		1,335.0	538.2	383.2	153.2	141.6	1,292.9	138.2	113.0	83.5	48.0	2,659.5
TOTAL	2012/2013		160.6	57.5	50.5	9.0	13.4	160.6	9.0	17.6	15.3	11.1	291.1
TH.CASES	2011/2012		176.6	54.4	45.8	19.4	17.2	172.3	16.6	14.4	11.4	3.9	313.9
	2010/2011		133.6	63.9	45.3	9.2	17.1	129.5	7.7	12.6	10.1	5.3	278.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	EUROPE			NORTH AMERICA		LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		CONT	UK		EAST	WEST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	915.1	236.3	204.4	156.7				1.512.4	770.1	367.6	186.8	116.9	53.4
KIWI FRUIT	152.0	414.4	22.4					588.8	353.6	134.4	58.9	35.4	13.4
APPLES	116.8	136.6				97.5		350.9	450.0	144.6	18.6	23.7	7.6
CHERRIES	211.9			48.6	2.4	26.6		289.4	435.9	168.5	57.8	87.2	33.7
PEARS		41.6						41.6	176.8		4.2	13.8	
R. GLOBE GRAPE	708.1	232.6	39.0					979.6	517.0	215.0	119.5	68.3	27.6
CRIMSON GRAPE	207.0	3.7	152.8	77.1				440.6	175.0	152.6	55.0	32.1	25.7
NOT DEF KIWIS	110.4	284.8	22.4					417.6			41.8		
BING CHERRY	211.9			34.9	2.4	4.2		253.3	415.4	168.5	50.7	83.1	33.7
RY. GALA APPLE	116.8	27.7				38.4		182.9	266.7	63.9	9.7	14.1	3.4
HAYWARD KIWIS	41.6	129.6						171.2	353.6	134.4	17.1	35.4	13.4
FUJI APPLE		78.6				16.8		95.5	183.3	59.3	5.0	9.7	3.1
SUP. SDL GRAPE				79.5				79.5			9.7		
RED CHIEF APPLE		11.8				42.3		54.1			2.9		
ABATE FT. PEAR		41.6						41.6	56.0		4.2	5.6	
NOT DEF CHERRY				13.7		22.4		36.1	16.8		7.1	3.4	
NOT DEF APPLE		18.5						18.5			1.0		
SUPERIOR GRAPE			12.7					12.7			2.7		
LINERS	1.372.5	828.9	226.8			97.5		2.525.7	2.070.6	722.9	287.0	253.8	91.1
CHARTERS				175.5	2.4			177.9	56.0	76.1	23.3	11.2	13.8
AIR FREIGHT	23.3			29.7		4.2		57.1	59.8	16.2	11.4	12.0	3.2
LAND FREIGHT						22.4		22.4			4.5		
TOTAL TONS	2012-13	1.395.7	828.9	226.8	205.2	2.4	124.1	2.783.2					
	2011-12	1.179.6	737.5	213.3	56.0				2.186.3				
	2010-11	460.7	199.6	131.3	23.5					815.1			
TOTAL TH.CASES	2012-13	175.3	81.7	29.5	28.7	0.5	10.5				326.2		
	2011-12	147.9	73.7	44.2	11.2						277.0		
	2010-11	56.6	23.7	23.1	4.7								108.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	APPLE	CHERRY	PEAR	R. GLOBE	CRIMSON	NOT DEF	BING	RY. GALA	TOTAL	
Imcatexfruits S.L.	EUR	236.3	65.6	136.6		41.6	232.6	3.7	20.8		27.7	480.1	
To Order	EUR		326.4						264.0			326.4	
Shanghai Oheng Imp. & Exp. Co Lt	FAR	279.5					278.5	0.9				279.5	
Shanghai Foreign Service	FAR	272.0					157.8	114.2				272.0	
The Oppenheimer Group	NAM	156.7			51.0			77.1			37.3	207.6	
To Order	FAR		152.0		36.8				110.4	36.8		188.8	
Dalian Yidu Group Co., Ltd	FAR	109.2			55.2		68.3	40.9		55.2		164.4	
Jupiter Marketing Ltd.	EUR	141.1	22.4					141.1	22.4			163.5	
Shanghai New Long March Intl Trade Co., Ltd.	FAR			39.2	103.7					103.7	39.2	143.0	
Shenzhen Rong Xin Fu Tong Trad	FAR	106.3					106.3					106.3	
Shenzhen Hengguangli Imp. Exp.	FAR	73.8					59.8	14.0				73.8	
Hars & Hagebauer B.V.	EUR	63.3					39.0	11.6				63.3	
Shanghai Lutong International	FAR	18.7		38.5	6.0		18.7			6.0	38.5	63.2	
Frutixito Ltda.	LAT			58.8							19.6	58.8	
A K Elbali	FAR	55.6					18.7	36.9				55.6	
Shenzhen Jietongfa Shiyi Ltd.	FAR			39.1							39.1	39.1	
Dimitrios	EUR		22.4									22.4	
Distrib. de Frutas Nacionales Ltda	LAT				22.4							22.4	
Import y Export M&M S.A.	LAT			18.9	2.4					2.4	18.9	21.3	
To Order	LAT			19.8								19.8	
Huitong Economic Trade	FAR				4.6					4.6		4.6	
Beijing Yidu Yongyu Fruits	FAR				3.6					3.6		3.6	
Royal Yi Fresh International C	FAR				1.9					1.9		1.9	
Distribuidora De Frutas Nac. Lt	LAT				1.8					1.8		1.8	
TOTAL TONS	2012/2013		1.512.4	588.8	350.9	289.4	41.6	979.6	440.6	417.6	253.3	182.9	2.783.2
	2011/2012		770.1	353.6	450.0	435.9	176.8	517.0	175.0		415.4	266.7	2.186.3
	2010/2011		367.6	134.4	144.6	168.5		215.0	152.6		168.5	63.9	815.1
TOTAL TH.CASES	2012/2013		186.8	58.9	18.6	57.8	4.2	119.5	55.0	41.8	50.7	9.7	326.2
	2011/2012		116.9	35.4	23.7	87.2	13.8	68.3	32.1		83.1	14.1	277.0
	2010/2011		53.4	13.4	7.6	33.7		27.6	25.7		33.7	3.4	108.1

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	FAR EAST	NORTH AMERICA		LATIN AMERICA	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
			WEST	EAST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	456.9	745.1			74.9		1,276.9	1,388.1	1,342.8	73.2	89.4	76.9
PEARS	639.2					44.1	683.3	596.1	507.2	80.2	68.1	50.7
KIWIFRUIT	525.0						525.0	540.0	611.0	52.5	54.0	60.1
BLUEBERRIES	40.0		20.0	228.8			288.8	262.7	254.0	74.0	75.0	76.1
ABATE FT. PEAR	598.3					44.1	642.4	579.3	507.2	76.1	66.4	50.7
HAYWARD KIWIS	525.0						525.0	540.0	611.0	52.5	54.0	60.1
RAKU APPLE		371.9					371.9			19.4		
C. PINK APPLE	242.9						242.9	175.4	14.3	18.9	20.9	0.8
IMP. GALA APPLE	50.7	140.2			24.1		215.0			11.3		
RY. GALA APPLE	50.2	102.5			31.7		184.4	384.9	502.0	9.7	20.1	26.9
DUKE BLUEB	32.0			91.3			123.3	92.9	54.7	33.0	28.0	19.8
NOT DEF BLUEB			20.0	59.1			79.1		98.7	15.3		22.3
FUJI APPLE		74.1					74.1	473.1	400.1	3.9	24.6	21.0
GALA APPLE	64.2	2.0					66.2			3.6		
GALAXY APPLE	20.4	27.7			11.2		59.3		19.7	3.1		1.1
P. GALA APPLE	28.5	10.6			7.9		47.1		112.5	2.5		5.9
FORELLE PEAR	41.0						41.0	16.8		4.1	1.7	
LINERS	1,661.2	745.1	20.0	183.6	74.9	44.1	2,728.9	2,207.8	2,350.4	260.1	223.0	221.9
AIR FREIGHT				45.2			45.2	18.7	13.9	19.9	8.4	6.8
CHARTERS								560.4	306.6		55.1	30.7
LAND FREIGHT									44.1			4.4
TOTAL	2012-13	1,661.2	745.1	20.0	228.8	74.9	44.1	2,774.1				
TONS	2011-12	1,649.8	776.3		360.8				2,786.9			
	2010-11	1,566.4	674.1		425.2		49.3			2,715.0		
TOTAL	2012/2013	169.0	38.8	5.0	59.0	3.7	4.4			280.0		
TH.CASES	2011/2012	164.6	40.4		81.3						286.4	
	2010/2011	140.6	35.2		85.5		2.5					263.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	KIWIS	BLUEB	ABATE FT.	HAYWARD	RAKU	C. PINK	IMP. GALA	RY. GALA	TOTAL	
Salvi - Unacoa Spa.	EUR	410.7	396.9	525.0		356.0	525.0		196.7	50.7	50.2	1,332.6	
Eurogroup España F&V S.A.U.	EUR	27.0	242.3			242.3			27.0			269.4	
United Produce Company Ltd.	FAR	243.0						208.5				243.0	
Alpine Fresh Inc.	NAM				228.8							228.8	
Shanghai Oheng Imp. & Exp. Co Lt	FAR	138.3								102.0	1.2	138.3	
Chian Lung International Co.	FAR	121.7						121.7				121.7	
Pomina Enterprise Co., Ltd.	FAR	81.4						41.8				81.4	
Cleveland Trading Co Ltd.	FAR	81.0										81.0	
Guangzhou City Shengfu Trading	FAR	59.3								10.3	65.3	81.0	
Basesurcorp S.A.	LAT	49.9								23.5	33.9	59.3	
Garza Import Export	MID		44.1			44.1				23.0	14.6	49.9	
ASF Holland B.V.	EUR				40.0							40.0	
Frutas del Mundo S.A.	LAT	25.0									1.1	25.0	
Huitong Economic Trade	FAR	20.4								4.3	2.2	20.4	
Giumarra Intern. Berry Lic	NAM				20.0							20.0	
Eurofrugt A/S	EUR	19.2							19.2			19.2	
TOTAL	2012/2013		1,276.9	683.3	525.0	288.8	642.4	525.0	371.9	242.9	215.0	184.4	2,774.1
TONS	2011/2012		1,388.1	596.1	540.0	262.7	579.3	540.0		175.4		384.9	2,786.9
	2010/2011		1,342.8	507.2	611.0	254.0	507.2	611.0		14.3		502.0	2,715.0
TOTAL	2012/2013		73.2	80.2	52.5	74.0	76.1	52.5	19.4	18.9	11.3	9.7	280.0
TH.CASES	2011/2012		89.4	68.1	54.0	75.0	66.4	54.0		20.9		20.1	286.4
	2010/2011		76.9	50.7	60.1	76.1	50.7	60.1		0.8		26.9	263.8



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Vallenar



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		LATIN	FAR	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	192.4	2,509.1	56.1	0.1	2,757.8	6,623.7	2,703.6	336.4	788.2	327.1
SUGRAONE GRAPE	125.2	1,464.8			1,590.1	2,597.8	826.9	194.2	299.3	100.6
FLAME SDL GRAPE	55.9	694.8			750.7	481.2	340.7	91.4	57.4	40.2
THOMPSON GRAPE	3.1	322.0			325.1	856.3	59.2	39.6	103.6	7.1
R. GLOBE GRAPE		1.6	56.1		57.7	2,530.7	1,341.8	7.0	309.0	163.6
BLACK SDL GRAPE		26.0			26.0	83.2	34.6	3.2	10.1	4.2
TRICOLOR GRAPE	8.1				8.1	18.9	13.8	0.9	2.1	1.5
NOT DEF GRAPE				0.1	0.1	55.5	86.5	0.02	6.8	9.7
CHARTERS	192.4	2,509.1			2,701.5	4,006.3	1,298.8	329.5	468.7	156.7
LINERS			56.1		56.1	2,617.2	1,404.8	6.8	319.5	170.4
AIR FREIGHT				0.1	0.1	0.1		0.02	0.02	
TOTAL	2012-13	192.4	2,509.1	56.1	0.1	2,757.8				
TONS	2011-12	619.9	3,386.4	466.6	2,113.4		6,623.7			
	2010-11	396.5	902.3	213.3	1,191.4			2,703.6		
TOTAL	2012-13	23.5	306.0	6.8	0.02			336.4		
TH.CASES	2011-12	73.6	395.1	56.9	258.1				788.2	
	2010-11	48.0	108.6	26.0	144.4					327.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	SUGRAONE	FLAME SDL	THOMPSON	R. GLOBE	BLACK SDL	TRICOLOR	NOT DEF	TOTAL
Pandol Bros, Inc.	NAM	952.9	545.7	232.3	154.3		12.6	8.1		952.9
Dayka & Hackett LLC	NAM	653.5	368.7	202.9	76.4		5.5			653.5
The Oppenheimer Group	NAM	556.6	368.5	107.1	71.6	1.6	7.9			556.6
Kopke Jr. Inc., William H.	NAM	538.5	307.2	208.4	22.8					538.5
Dubacano	LAT	37.4				37.4				37.4
Distrib.de Productos Múltiples S de RL (Diprom)	LAT	18.7				18.7				18.7
KPC Inc.	FAR	0.1							0.1	0.1
TOTAL	2012/2013	2,757.8	1,590.1	750.7	325.1	57.7	26.0	8.1	0.10	2,757.8
TONS	2011/2012	6,623.7	2,597.8	481.2	856.3	2,530.7	83.2	18.9	55.5	6,623.7
	2010/2011	2,703.6	826.9	340.7	59.2	1,341.8	34.6	13.8	86.5	2,703.6
TOTAL	2012/2013	336.4	194.2	91.4	39.6	7.0	3.2	0.9	0.02	336.4
TH.CASES	2011/2012	788.2	299.3	57.4	103.6	309.0	10.1	2.1	6.8	788.2
	2010/2011	327.1	100.6	40.2	7.1	163.6	4.2	1.5	9.7	327.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	FAR EAST	EUROPE		TOTAL TONS			TOTAL TH.CASES		
			CONT	RUS	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
KIWIFRUIT	1,024.1	376.4	770.0	66.0	2,236.5	835.7	843.6	223.7	86.9	93.4
APPLES		435.7			435.7		145.9	22.3		7.8
CHERRIES		36.0			36.0	45.6		7.2	9.1	
HAYWARD	1,001.7	376.4	770.0	66.0	2,214.1	835.7	826.2	221.4	86.9	88.0
FUJI		258.4			258.4			13.3		
RAKU		177.3			177.3			9.1		
G. LIGHT	22.4				22.4			2.2		
NOT DEF		16.4			16.4			3.3		
BING		10.2			10.2	33.0		2.0	6.6	
LAPINS		9.5			9.5	12.5		1.9	2.5	
RY. GALA							145.9			7.8
NOT DEF							17.4			5.4
LINERS	88.8	845.2	704.0	66.0	1,704.0	523.3	946.8	152.5	59.2	98.9
LAND FREIGHT	935.3				935.3	347.6		93.5	34.8	
AIR FREIGHT		3.0			3.0	10.4		0.6	2.1	
CHARTERS							42.8			2.4
TOTAL TONS	2012-13	1,024.1	848.1	770.0	66.0	2,708.3				
	2011-12	347.6	153.9	70.6	139.2		881.3			
	2010-11	40.9	376.9	303.0	24.0		989.6			
TOTAL TH.CASES	2012-13	102.4	67.2	77.0	6.6			253.2		
	2011-12	34.8	23.3	7.1	13.9				96.0	
	2010-11	2.1	35.7	27.4	2.4					101.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	KIWIS	APPLE	CHERRY	HAYWARD	FUJI	RAKU	G. LIGHT	NOT DEF	BING	LAPINS	TOTAL
Cofrutas S.A.	LAT	889.6			889.6							889.6
Chian Lung International Co.	FAR	310.4	103.7	1.7	310.4	50.9	52.8			1.7		415.8
To Order	FAR		332.0			207.5	124.5					332.0
Arc Eurobanan S.L.	EUR	330.0			330.0							330.0
Agrintesa Coop. Agricol	EUR	242.0			242.0							242.0
To Order	EUR	154.0			154.0							154.0
Anaco & Greeve International B.V.	EUR	110.0			110.0							110.0
Delfrut SAS	LAT	88.8			66.4			22.4				88.8
Miguel Cisternas Torres	LAT	45.8			45.8							45.8
Guangzhou City Shengfu Trading	FAR	44.0			44.0							44.0
Chang Lung Agriculture Co.Ltd.	FAR			34.4					16.4	8.5	9.5	34.4
Shanghai Oheng Imp. & Exp. Co Lt	FAR	22.0			22.0							22.0
TOTAL TONS	2012/2013	2,236.5	435.7	36.0	2,214.1	258.4	177.3	22.4	16.4	10.2	9.5	2,708.3
	2011/2012	835.7		45.6	835.7					33.0	12.5	881.3
	2010/2011	843.6	145.9		826.2							989.6
TOTAL TH.CASES	2012/2013	223.7	22.3	7.2	221.4	13.3	9.1	2.2	3.3	2.0	1.9	253.2
	2011/2012	86.9		9.1	86.9					6.6	2.5	96.0
	2010/2011	93.4	7.8		88.0							101.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
ORANGES	142.0	825.7	167.3	66.4	1,201.4	2,344.7	965.5	84.7	156.8	64.4
CLEMENTINES	150.0	871.7			1,021.7	927.5	868.6	62.9	56.8	75.6
AVOCADOS		21.5	237.2		258.7	257.4	151.1	55.9	28.9	26.5
LEMONS		93.8	24.8		118.6	211.8	73.3	6.9	12.3	4.3
MANDARINES		88.1			88.1	69.8	110.0	5.3	4.2	11.2
BLUEBERRIES		6.7			6.7	1.6	14.2	1.8	0.4	5.5
TABLE GRAPES							2.4			0.3
CHERRIES							0.6			0.1
CLEMENUL. CLEMENT	150.0	802.6			952.6	567.4	709.7	58.6	34.2	54.5
LANE LATE ORANGE	119.0	517.9	132.6		769.5	1,277.1	433.5	55.0	85.1	28.9
HASS AVOCADO		21.5	237.2		258.7	257.4	151.1	55.9	28.9	26.5
FUKUMOTO ORANGE	9.2	196.0		44.8	250.0	565.2	284.1	16.7	37.5	18.9
NAVELINA ORANGE	5.9	93.6	0.06	21.6	121.1	291.9	194.2	8.1	20.1	12.9
FINO 49 LEMON		93.8			93.8	72.4	25.0	5.5	4.2	1.5
NOT DEF CLEMENT		69.1			69.1	360.1	158.9	4.3	22.6	21.1
FORTUNE MAND.		63.5			63.5	10.0	39.3	3.9	0.6	3.2
NAVEL LT. ORANGE	2.0	4.2	31.1		37.3	68.3	18.6	2.7	4.6	1.2
GENOVA LEMON			24.8		24.8	124.8		1.4	7.3	
MURCOTT MAND.		24.6			24.6	43.1	48.1	1.5	2.6	5.2
AT. NAVEL ORANGE	6.0	13.2	3.6		22.8	51.7	9.8	2.2	3.4	0.7
NOT DEF BLUEB		4.2			4.2	1.6	5.0	1.1	0.4	1.7
LINERS	292.0	1,900.9	429.2	66.4	2,688.5	3,812.8	2,181.1	215.7	259.4	186.5
AIR FREIGHT		6.7			6.7		2.4	1.8		1.0
CHARTERS							2.4			0.3
TOTAL	2012-13	292.0	1,907.6	429.2	66.4	2,695.2				
TONS	2011-12	883.7	2,587.6	247.4			3,812.8			
	2010-11	882.9	1,143.1	87.2				2,185.8		
TOTAL	2012-13	23.0	123.5	66.5	4.4			217.5		
TH.CASES	2011-12	58.7	169.9	25.4					259.4	
	2010-11	68.8	93.7	20.9						187.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	ORANGE	CLEMENT	AVOCADO	LEMON	MAND.	CLEMENUL.	LANE LATE	HASS	FUKUMOTO	NAVELINA	TOTAL
DNE World Fruit Sales	NAM	315.5	286.8		93.8	23.1	240.7	161.6		86.6	65.1	719.2
To Order	NAM	21.6	531.0	21.5			531.0		21.5	21.6		574.1
LGS Specialty Sales Ltd	NAM	77.6	113.6			65.0	90.5	60.5		10.1	1.9	256.3
Commercial Fruits	EUR			193.9					193.9			193.9
Frutas E. Sánchez S.L.	EUR	167.3			24.8			132.6			0.06	192.0
H. E. Butt Grocery Company	NAM	167.5						160.4				167.5
Dandrea Produce Inc.	NAM	136.9						83.5		29.1	21.5	136.9
Fruit Import Group	NAM	61.9	50.6				50.6	17.3		44.6		112.6
Duda Farm Fresh Foods	NAM	70.0	39.7				39.7	62.0				109.7
Capespan North America LLC	NAM	71.6						69.3			1.4	71.6
Import y Export M&M S.A.	LAT	44.5								30.5	14.0	44.5
To Order	EUR			43.3					43.3			43.3
Frusol International, Inc.	NAM	22.8						22.2			0.6	22.8
J & K Fresh LLC	NAM	22.2								13.2	9.0	22.2
To Order	LAT	21.8								14.3	7.5	21.8
Dave's Speciality Imports, Inc.	NAM											6.7
Mike Tucker	NAM	0.02										0.02
TOTAL	2012/2013		1,201.4	1,021.7	258.7	118.6	88.1	952.6	769.5	258.7	250.0	2,695.2
TONS	2011/2012		2,344.7	927.5	257.4	211.8	69.8	567.4	1,277.1	257.4	565.2	3,812.8
	2010/2011		965.5	868.6	151.1	73.3	110.0	709.7	433.5	151.1	284.1	2,185.8
TOTAL	2012/2013		84.7	62.9	55.9	6.9	5.3	58.6	55.0	55.9	16.7	217.5
TH.CASES	2011/2012		156.8	56.8	28.9	12.3	4.2	34.2	85.1	28.9	37.5	259.4
	2010/2011		64.4	75.6	26.5	4.3	11.2	54.5	28.9	26.5	18.9	187.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	2,260.9	2,260.9	3,762.2	4,549.1	113.0	188.0	227.4
PEARS	408.2	408.2	1,185.5	1,949.5	22.7	65.9	108.3
RY. GALA APPLE	1,514.6	1,514.6	2,013.9	2,253.5	75.7	100.6	112.6
RED CHIEF APPLE	430.3	430.3	835.3	963.5	21.5	41.8	48.2
PACKHAMS PEAR	315.6	315.6	991.2	1,810.1	17.5	55.1	100.6
GRANNIES APPLE	191.5	191.5	376.8	424.2	9.6	18.8	21.2
W. NELIS PEAR	92.6	92.6	172.2	139.4	5.1	9.6	7.7
SCARLETT APPLE	78.4	78.4	410.6	811.0	3.9	20.5	40.6
FUJI APPLE	46.1	46.1	125.7	96.9	2.3	6.3	4.8
S. BARTL. PEAR			22.2			1.2	
LAND FREIGHT	2,669.1	2,669.1	4,947.7	6,498.6	135.7	253.9	335.7
TOTAL TONS	2012-13	2,669.1					
	2011-12	4,947.7	4,947.7				
	2010-11	6,498.6		6,498.6			
TOTAL TH.CASES	2012-13	135.7			135.7		
	2011-12	253.9				253.9	
	2010-11	335.7					335.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	RY. GALA	RED CHIEF	PACKHAMS	GRANNIES	W. NELIS	SCARLETT	FUJI	TOTAL
Jbl S C R L	LAT	639.9	91.7	596.3	18.2	91.7	25.5				731.7
Robema S C R L	LAT	638.0	69.6	253.2	280.9	40.4	77.4	29.1	19.6	6.9	707.5
Fruitlife S.A.C.	LAT	247.0	60.5	188.2	22.5	52.4	10.8	8.1	22.5	2.9	307.4
Patricia Colque	LAT	248.9	58.5	191.1	23.5	45.4	19.1	13.1	11.8	3.4	307.4
To Order	LAT	262.6	44.4	158.5	49.8	22.8	27.8	21.5	11.8	14.7	307.0
Walter Layne Santos	LAT	79.4	15.1	39.2	12.7	2.9	15.2	12.2	5.9	6.3	94.5
Doris Pari Vargas	LAT	11.8	36.3	11.8		36.3					48.0
Sonia Luz Import E I R L	LAT	41.2	6.0	19.6	8.8	3.5	5.4	2.5	3.9	3.4	47.2
Jose Y Guisela Import Export S	LAT	42.1	5.0	22.5	9.8	3.0	6.9	2.0		2.9	47.2
Eda Frut E.I.R.L.	LAT	9.8	14.1	9.8		14.1					23.9
L M Fruit E.I.R.L.	LAT	19.6	4.0	8.8	3.9		3.4	4.0		3.5	23.6
Leonel Rafael Geronimo	LAT	20.6	3.0	15.7		3.0			2.9	2.0	23.6
TOTAL TONS	2012/2013	2,260.9	408.2	1,514.6	430.3	315.6	191.5	92.6	78.4	46.1	2,669.1
	2011/2012	3,762.2	1,185.5	2,013.9	835.3	991.2	376.8	172.2	410.6	125.7	4,947.7
	2010/2011	4,549.1	1,949.5	2,253.5	963.5	1,810.1	424.2	139.4	811.0	96.9	6,498.6
TOTAL TH.CASES	2012/2013	113.0	22.7	75.7	21.5	17.5	9.6	5.1	3.9	2.3	135.7
	2011/2012	188.0	65.9	100.6	41.8	55.1	18.8	9.6	20.5	6.3	253.9
	2010/2011	227.4	108.3	112.6	48.2	100.6	21.2	7.7	40.6	4.8	335.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	EUROPE		NORTH AMERIC	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
		CONT	UK			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	823.4			241.4	101.4	1,166.2	1,398.0	1,553.8	61.7	73.8	83.8
TABLE GRAPES	18.7	336.7	46.9	88.6	74.8	565.6	690.5	760.5	69.0	84.2	98.9
PEARS	346.4	23.3				369.7	244.7	22.2	20.5	13.6	2.5
KIWIFRUIT	88.2	22.4	7.8		134.4	232.8		134.4	23.3		13.4
PEACHES	76.9			74.0		150.9	165.9	109.3	17.7	19.1	12.1
CHERRIES	6.0				31.1	37.1	17.1	38.9	11.1	3.8	8.6
NECTARINES	36.6					36.6	46.2	33.7	4.1	5.1	4.0
PLUMS	31.9					31.9	56.1	7.1	3.5	6.2	0.8
APRICOTS	6.2			23.3		29.5	35.1	46.6	4.8	5.2	6.3
BLUEBERRIES	1.4	0.7				2.0	2.2	17.5	1.4	1.4	5.1
PACKHAMS PEAR	323.1	23.3				346.4	243.6		19.2	13.5	
RY. GALA APPLE	137.4			111.8		249.2	580.5	424.5	13.2	31.0	23.5
R. GLOBE GRAPE	18.7	134.8		8.0	74.8	236.2	167.4	189.2	28.8	20.4	23.1
HAYWARD KIWIS	68.2	22.4	7.8		134.4	232.8		134.4	23.3		13.4
GRANNIES APPLE	216.8					216.8	112.8	213.6	11.4	6.0	11.6
THOMPSON GRAPE		124.0		80.6		204.6	287.5	331.7	24.9	35.1	44.6
GALA PREMI APPLE	159.6			1.0		160.6			8.1		
NOT DEF APPLE	118.4					118.4		63.6	6.1		3.3
ZEE LADY PEACH	43.2			74.0		117.2	107.6	44.1	13.9	12.6	4.9
C. PINK APPLE				116.4		116.4	192.6		7.1	10.6	
CRIMSON GRAPE		60.2	46.9			107.2	217.8	239.7	13.1	26.6	31.2
RAKU APPLE					101.4	101.4			5.1		
RED SPUR APPLE	68.4					68.4			3.6		
LINERS	1,356.2	382.4	54.8	381.9	341.7	2,517.0	2,663.7	2,486.7	202.7	207.3	202.6
LAND FREIGHT	45.8					45.8	61.4	120.4	4.6	7.0	14.2
CHARTERS				45.3		45.3	21.6	75.9	6.0	3.3	10.0
AIR FREIGHT	15.2	0.7				15.9	17.4	41.0	4.0	4.7	8.8
TOTAL TONS	2012-13	1,417.2	383.0	54.8	427.2	341.7	2,623.9				
	2011-12	998.8	359.8		887.4	434.4		2,764.1			
	2010-11	1,435.2	658.2		304.1	89.1		2,724.0			
TOTAL TH.CASES	2012-13	90.7	45.0	6.5	37.7	37.4			217.3		
	2011-12	68.3	43.7		75.4	28.7			222.3		
	2010-11	110.8	69.0		32.0	6.6					235.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	GRAPE	PEAR	KIWIS	PEACH	PACKHAMS	RY. GALA	R. GLOBE	HAYWARD	GRANNIES	TOTAL
Santa Clara Ltda., Dist. de Frutas	LAT	383.0		46.6			23.3	81.9			170.8	429.6
Almacenes Exito S.A.	LAT	201.2		138.2			138.2	25.4				339.4
Century Farms Intl. Inc.	NAM	159.2	70.8			74.0		29.7	8.0			311.8
Olympic Fruit B.V.	EUR		248.0						106.3			248.0
To Order	LAT	83.4	18.7	115.2	22.4		115.2		18.7	22.4	22.7	239.7
Alimentos Cordillera C. A.	LAT	98.0		46.3			46.3	30.0			21.4	144.3
Amanda & Vincent Resources Co.	FAR	101.4	18.7						18.7			138.7
Shanghai Oheng Imp. & Exp. Co Lt	FAR		37.4		89.6				37.4	89.6		127.0
LordMayor S.A. de C.V.	LAT					73.9						96.1
Beva Fruits	EUR		53.1	23.3			23.3		17.7			76.4
To Order	EUR		35.4		30.2					30.2		65.7
Fresh Advancements Inc	NAM	42.8						42.8				58.3
Shenzhen Asia Global Logistics	FAR		18.7		22.4				18.7	22.4		53.6
Inter Oriente Ltda.	LAT	37.2									1.9	40.1
To Order	NAM	39.4						39.4				39.4
Origin Fruit Direct B.V.	EUR		35.6						10.8			35.6
Pomar Novo Import e Export Ltda.	LAT				22.9					22.9		22.9
Frutart Com. Productos Agricolas	LAT				22.9					22.9		22.9
Shenzhen Rong Xin Fu Tong Trad	FAR				22.4					22.4		22.4
Villabona B Jose	LAT	20.6										20.6
Stone Fruit de Colombia	LAT											20.2
Antúnez & Son Produce Inc.	LAT					3.0						20.2
Central Produce El Jibarito Inc	LAT											19.3
Green Earth Produce	NAM		17.7									17.7
Others			11.5									14.1
TOTAL TONS	2012/2013		1,166.2	565.6	369.7	232.8	150.9	346.4	249.2	236.2	232.8	2,623.9
	2011/2012		1,398.0	690.5	244.7		165.9	243.6	580.5	167.4	112.8	2,764.1
	2010/2011		1,553.8	760.5	22.2	134.4	109.3		424.5	189.2	134.4	2,724.0
TOTAL TH.CASES	2012/2013		61.7	69.0	20.5	23.3	17.7	19.2	13.2	28.8	23.3	217.3
	2011/2012		73.8	84.2	13.6		19.1	13.5	31.0	20.4	6.0	222.3
	2010/2011		83.8	98.9	2.5	13.4	12.1		23.5	23.1	13.4	235.5

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		FAR	NORTH AMERICA		LATIN	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	EAST	EAST	WEST	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
KIWIFRUIT	339.6	677.7	862.4	247.2	185.9	248.4	16.9	2.578.0	3.504.8	2.985.1	397.2	458.4	441.9
BABY KIWIFRUIT	2.9							2.9	3.2	0.7	1.9	2.2	0.5
HAYWARD KIWIS	339.6	677.7	821.5	225.6	185.9	248.4	16.9	2.515.5	3.343.5	2.906.7	386.8	440.1	434.1
SUM. KIWI			24.0	21.6				45.6	142.9	78.4	4.8	14.3	7.8
NOT DEF KIWIS			16.9					16.9	18.4		5.6	4.0	
NOT DEF B. KIWI	2.9							2.9	3.2	0.7	1.9	2.2	0.5
LINERS	339.6	677.7	862.4	247.2	185.9		16.9	2.329.7	2.939.0	2.572.6	372.4	401.9	400.7
LAND FREIGHT						248.4		248.4	565.8	412.5	24.8	56.6	41.2
AIR FREIGHT	2.9							2.9	3.2	0.7	1.9	2.2	0.5
TOTAL TONS	2012-13	342.5	677.7	862.4	247.2	185.9	248.4	16.9	2.580.9				
	2011-12	1.135.3	602.9	624.2	159.3	70.5	612.2	303.5		3.508.0			
	2010-11	826.2	399.6	709.2	185.4	47.2	618.3	199.9			2.985.8		
TOTAL TH.CASES	2012-13	83.6	78.1	162.9	25.4	18.6	24.8	5.6			399.1		
	2011-12	145.5	87.9	102.3	15.9	7.0	61.2	40.6				460.6	
	2010-11	112.7	43.9	147.2	18.8	4.7	61.8	53.3					442.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	KIWIS	B. KIWI	HAYWARD	SUM. KIWI	NOT DEF	NOT DEF	TOTAL	
To Order	EUR	994.0		994.0				994.0	
To Order	FAR	695.9		671.9	24.0			695.9	
To Order	NAM	272.6		251.0	21.6			272.6	
Stellar Distributing, Inc.	NAM	160.5		160.5				160.5	
Cofrutas S.A.	LAT	160.2		160.2				160.2	
Jinwon Trading Co., Ltd.	FAR	112.8		112.8				112.8	
Victor Hugo Espino	LAT	42.6		42.6				42.6	
Chiao Chern Enterprise Corp.	FAR	36.7		36.7				36.7	
Kompaniya Ekvator, OOO	EUR	23.2		23.2				23.2	
To Order	LAT	22.9		22.9				22.9	
Frutart Com. Productos Agricolas	LAT	22.7		22.7				22.7	
To Order	MID	16.9		16.9				16.9	
Aayush Impex	FAR	16.9				16.9		16.9	
Primland S.A.S.	EUR		2.9				2.9	2.9	
TOTAL TONS	2012/2013		2.578.0	2.9	2.515.5	45.6	16.9	2.9	2.580.9
	2011/2012		3.504.8	3.2	3.343.5	142.9	18.4	3.2	3.508.0
	2010/2011		2.985.1	0.7	2.906.7	78.4		0.7	2.985.8
TOTAL TH.CASES	2012/2013		397.2	1.9	386.8	4.8	5.6	1.9	399.1
	2011/2012		458.4	2.2	440.1	14.3	4.0	2.2	460.6
	2010/2011		441.9	0.5	434.1	7.8		0.5	442.4



Green Apples Chile

RUT: 76071282-5



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1,252.8	1,252.8	682.9	1,963.2	60.1	33.4	94.1
TABLE GRAPES	301.1	301.1	139.5	83.0	25.1	12.4	6.9
PEARS	224.2	224.2	90.9	314.4	12.5	5.1	17.5
KIWIFRUIT	219.8	219.8	139.7	211.0	14.4	8.6	11.7
PEACHES	202.3	202.3		208.8	14.4		14.1
PLUMS	143.7	143.7		264.9	11.5		18.0
NECTARINES	136.6	136.6		61.0	10.2		4.4
ORANGES	84.9	84.9		15.7	4.7		1.0
CHERRIES	0.6	0.6		6.5	0.1		0.5
RICH. D. APPLE	631.6	631.6	245.4	1,065.8	29.7	11.9	50.5
RY. GALA APPLE	378.6	378.6	279.1	561.5	18.6	13.7	27.3
HAYWARD KIWIS	219.8	219.8	139.7	211.0	14.4	8.6	11.7
GRANNIES APPLE	188.4	188.4	122.8	273.7	9.0	6.0	13.3
PACKHAMS PEAR	178.9	178.9	90.9	248.9	9.9	5.1	13.8
THOMPSON GRAPE	148.6	148.6		53.4	12.4		4.4
R. GLOBE GRAPE	99.5	99.5	125.1	29.7	8.3	10.7	2.5
LANE LATE ORANGE	84.9	84.9		9.7	4.7		0.6
O'HENRY PEACH	64.1	64.1			4.3		
ART. SNOW NECTARIN	56.5	56.5		42.9	4.0		3.0
NOT DEF GRAPE	53.0	53.0			4.4		
LARRY ANN PLUM	47.4	47.4		43.3	3.2		2.9
FUJI APPLE	40.2	40.2	35.6	60.4	2.0	1.8	3.0
LAND FREIGHT	2,565.9	2,565.9	1,053.0	3,128.4	153.0	59.5	168.1
TOTAL TONS	2012-13	2,565.9					
	2011-12	1,053.0	1,053.0				
	2010-11	3,128.4		3,128.4			
TOTAL TH.CASES	2012-13	153.0			153.0		
	2011-12	59.5				59.5	
	2010-11	168.1					168.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	GRAPE	PEAR	KIWIS	PEACH	RICH. D.	RY. GALA	HAYWARD	GRANNIES	PACKHAMS	TOTAL
Green Apples E.I.R.L.	LAT	940.5	238.0	224.2	178.0	183.0	409.5	335.3	178.0	141.5	178.9	2,109.6
Teodora Condori	LAT	184.3			24.6		118.8	31.2	24.6	34.3		208.9
To Order	LAT	63.4	63.1		14.8	19.3	48.8	9.0	14.8	5.6		180.4
Irineo Villalobos	LAT	64.5			2.4		54.4	3.0	2.4	7.1		67.0
TOTAL TONS	2012/2013	1,252.8	301.1	224.2	219.8	202.3	631.6	378.6	219.8	188.4	178.9	2,565.9
	2011/2012	682.9	139.5	90.9	139.7		245.4	279.1	139.7	122.8	90.9	1,053.0
	2010/2011	1,963.2	83.0	314.4	211.0	208.8	1,065.8	561.5	211.0	273.7	248.9	3,128.4
TOTAL TH.CASES	2012/2013	60.1	25.1	12.5	14.4	14.4	29.7	18.6	14.4	9.0	9.9	153.0
	2011/2012	33.4	12.4	5.1	8.6		11.9	13.7	8.6	6.0	5.1	59.5
	2010/2011	94.1	6.9	17.5	11.7	14.1	50.5	27.3	11.7	13.3	13.8	168.1

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		NORTH AMERICA		FAR EAST	LATIN AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK	WEST	EAST				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
AVOCADOS	547.7	63.0		43.0		20.8		674.5	757.4	276.1	156.6	105.9	32.5
WALNUTS	424.4				130.0	22.1	89.5	666.0	449.5	320.0	30.6	18.6	12.8
ORANGES	24.0		68.7	379.2	72.0			543.9	566.4	692.4	36.3	37.8	46.2
MANDARINES				494.1				494.1	227.9	86.8	32.9	15.2	9.3
ALMONDS	38.0					98.3		136.3	99.8	54.5	12.3	6.0	5.4
CLEMENTINES			21.6	21.6				43.2	40.2	41.8	2.9	2.7	4.5
LEMONS				5.2				5.2	49.5		0.3	2.9	
HASS AVOCADO	547.7	41.5		43.0		20.8		653.0	735.9	276.1	151.9	104.0	32.5
SERR C.C. WALNUT	340.0				100.0		80.0	520.0	300.0	320.0	20.8	12.0	12.8
MURCOTT MAND.				483.3				483.3	148.1	85.8	32.2	9.9	9.2
LANE LATE ORANGE	24.0			247.2	48.0			319.2	255.6	215.0	21.3	17.0	14.3
SP. NAVEL ORANGE			68.7	132.0				200.7	238.8	477.5	13.4	15.9	31.8
N. PAR. SC ALMOND	16.0					66.5		82.5	29.0	50.5	8.3	2.9	5.1
SERR S.C. WALNUT	30.4				3.5	22.1	5.5	61.4			4.9		
NOT DEF ALMOND	22.0					31.8		53.8	4.5	4.0	4.1	0.5	0.4
CHANDLER C WALNUT	39.7						4.1	43.8			2.0		
CLEMENUL. CLEMENT			21.6	21.6				43.2	40.2	41.8	2.9	2.7	4.5
NOT DEF WALNUT	4.7				20.0			24.7	149.5		1.3	6.6	
NOT DEF ORANGE					24.0			24.0	72.0		1.6	4.8	
NOT DEF AVOCADO		21.5						21.5	21.5		4.8	1.9	
LINERS	1.034.1	63.0	90.3	943.1	202.0	19.5	89.5	2.441.6	2.185.7	1.471.6	260.0	188.5	110.7
LAND FREIGHT								121.6	5.0		12.0	0.5	
TOTAL TONS	2012-13	1.034.1	63.0	90.3	943.1	202.0	141.2	89.5	2.563.2				
	2011-12	751.2	42.6	555.8	798.1		33.6	9.5		2.190.7			
	2010-11	529.9		372.5	278.7	96.0	54.5	140.0		1.471.6			
TOTAL TH.CASES	2012-13	159.5	14.0	6.0	63.8	10.6	13.9	4.2			272.0		
	2011-12	75.9	7.5	43.9	57.4		3.4	1.0				189.0	
	2010-11	40.0		32.6	20.7	6.4	5.4	5.6					110.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MIKT	AVOCADO	WALNUT	ORANGE	MAND.	ALMOND	HASS	SERR C.C.	MURCOTT	LANE LATE	SP. NAVEL	TOTAL	
To Order	EUR		409.7	24.0		38.0		340.0		24.0		471.7	
Capespan North America LLC	NAM			74.7	210.6				199.8	18.0	56.7	285.3	
Westfalia Marketing UK Ltd.	EUR	231.7					231.7					231.7	
H. E. Butt Grocery Company	NAM	21.5		192.0			21.5			144.0	48.0	213.5	
DNE World Fruit Sales	NAM			98.4	84.2				84.2	74.4	24.0	204.2	
To Order	FAR		120.0	48.0				100.0		24.0		168.0	
LGS Specialty Sales Ltd	NAM				101.0				101.0			127.8	
To Order	LAT	20.8	12.0			73.2	20.8					106.0	
Nature's Pride B.V.	EUR	105.6					105.6					105.6	
Elqui Imports S.A.	EUR	104.8					104.8					104.8	
To Order	NAM	21.5		48.0	21.6		21.5		21.6		48.0	91.1	
To Order	MD		89.5					80.0				89.5	
Greencell Ltd.	EUR	63.0					41.5					63.0	
Vital Fresh LLC.	NAM			10.8	33.5				33.5	10.8		44.3	
Pro Citrus Network	NAM				43.2				43.2			43.2	
Eroski S Coop	EUR	42.2					42.2					42.2	
Siplec	EUR	42.2					42.2					42.2	
Vanguard International	FAR			24.0						24.0		24.0	
Rio Vista Limitada	NAM			24.0							24.0	24.0	
Giovanelli Fruchimport A.G.	EUR	21.1					21.1					21.1	
Zieler & Co.Nussmuhle GmbH	EUR		13.7									13.7	
Frutera del Litoral Cia. Ltda.	LAT		5.0			5.2						10.3	
Healthy Fruit	FAR		10.0									10.0	
Terrafertil S.A.	LAT		5.0			4.3						9.3	
Others			1.0			15.7						16.7	
TOTAL TONS	2012/2013		674.5	666.0	543.9	494.1	136.3	653.0	520.0	483.3	319.2	200.7	2.563.2
	2011/2012		757.4	449.5	566.4	227.9	99.8	735.9	300.0	148.1	255.6	238.8	2.190.7
	2010/2011		276.1	320.0	692.4	86.8	54.5	276.1	320.0	85.8	215.0	477.5	1.471.6
TOTAL TH.CASES	2012/2013		156.6	30.6	36.3	32.9	12.3	151.9	20.8	32.2	21.3	13.4	272.0
	2011/2012		105.9	18.6	37.8	15.2	6.0	104.0	12.0	9.9	17.0	15.9	189.0
	2010/2011		32.5	12.8	46.2	9.3	5.4	32.5	12.8	9.2	14.3	31.8	110.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR	LATIN	NORTH AMERICA		EUROPE	TOTAL TONS			TOTAL TH.CASES		
	EAST	AMERIC	WEST	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
CHERRIES	791.5	157.9	18.3	157.3		1,124.9	1,831.9	1,457.0	248.5	390.8	264.1
APPLES	278.1	204.2	21.4	342.2		846.0	1,193.4	1,930.3	44.4	60.0	88.5
TABLE GRAPES	18.7	200.4				219.1	966.4	1,457.0	31.6	127.4	181.0
KIWIFRUIT		72.0			48.0	120.0	191.3	750.4	12.0	19.1	86.5
NASHI PEARS		89.6			26.9	116.5	95.0	86.1	18.3	12.3	12.0
PLUMS		52.5				52.5	172.4	30.0	5.8	19.2	3.3
NECTARINES		30.0				30.0	87.4	29.0	3.3	9.7	3.2
PEACHES		18.7				18.7	17.8	118.3	2.1	2.0	13.1
APRICOTS		1.7				1.7		7.8	0.2		1.0
BING CHERRY	765.4	154.5		154.0		1,073.9	1,717.8	1,390.1	238.0	369.9	250.9
RY. GALA APPLE		62.8	21.4	342.2		426.4	143.4	380.1	23.2	7.3	19.7
RICH. D. APPLE	278.1	60.1				338.2	744.4	1,149.3	16.8	36.5	46.9
R. GLOBE GRAPE	18.7	109.2				127.9	281.4	492.4	16.2	36.7	60.1
HAYWARD KIWIS		72.0			48.0	120.0	168.9	750.4	12.0	16.9	86.5
HOSUI NASHI		74.9			26.9	101.8	77.1	58.9	16.1	10.1	8.5
THOMPSON GRAPE		51.2				51.2	391.8	530.6	8.6	50.6	64.7
GRANNIES APPLE		46.4				46.4	191.8	314.4	2.4	9.9	17.2
NOT DEF CHERRY	18.3	1.8	18.3			38.4	31.5	41.3	7.6	6.4	9.8
GOLDEN D. APPLE		35.0				35.0	7.7		2.1	0.4	
CRIMSON GRAPE		30.7				30.7	171.3	416.7	5.4	25.2	54.1
ANGELENO PLUM		21.6				21.6	107.7		2.4	12.0	
LARRY ANN PLUM		18.7				18.7			2.1		
LINERS	1,054.7	331.1	39.7	490.0	74.9	1,990.5	2,983.6	3,151.2	287.8	420.5	319.4
LAND FREIGHT		495.9				495.9	1,545.4	2,686.7	70.2	214.3	327.5
AIR FREIGHT	17.6			9.4		27.0	16.3	25.9	5.0	4.0	5.6
CHARTERS	16.0					16.0	10.3	2.0	3.2	1.8	0.2
TOTAL TONS	2012-13	1,088.3	827.0	39.7	499.5	74.9	2,529.4				
	2011-12	2,217.6	2,330.0		8.0		4,555.6				
	2010-11	1,624.1	3,569.7		320.5	351.5		5,865.8			
TOTAL TH.CASES	2012-13	207.4	101.2	3.8	42.3	11.5		366.2			
	2011-12	349.8	289.1		1.6			640.5			
	2010-11	202.5	385.0		32.0	33.2					652.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	CHERRY	APPLE	GRAPE	KIWIS	NASHI	BING	RY. GALA	RICH. D.	R. GLOBE	HAYWARD	TOTAL
Foshan Guotong Safety Agricultural Product Imp.	FAR	338.2					318.8					338.2
Nfa International	FAR		278.1	18.7					278.1	18.7		296.8
Grupo Benassi	LAT	108.7	48.6	97.7		2.7	108.7		26.7	19.8		296.1
Delfrutti Inc.	NAM		214.0					214.0				214.0
Imporfénix Ltda.	LAT		55.4	88.6		53.8			20.4	88.6		197.7
Shanghai New Long March Intl Trade Co., Ltd.	FAR	182.9					178.7					182.9
Stanley Orchards Sales, Inc.	NAM		149.6					149.6				149.6
Huitong Economic Trade	FAR	109.6					108.0					109.6
Regatta Tropicals Ltd.	NAM	99.8					79.5					99.8
Dandrea Produce Inc.	NAM	75.8					74.6					75.8
Delfrut SAS	LAT				72.0						72.0	72.0
To Order	LAT			14.2						0.9		57.1
Univeq Import Belgium	EUR				48.0						48.0	48.0
Benassi Com. De Hortifrutigran.	LAT	23.6					20.2					45.2
Irmacos Muffato & Cia.Ltda.	LAT	4.4	38.8			1.8	4.4	21.6	12.9			45.0
Dalian Yidu Group Co., Ltd	FAR	38.4					38.4					38.4
Shenzhen Hengguangli Imp. Exp.	FAR	38.4						37.5				38.4
Four Seas Trading Development	FAR	37.1					37.1					37.1
Agricola Gloria Due S.R.L.	EUR					26.9						26.9
Kingo Fruits Co., Ltd.	FAR	26.1					26.1					26.1
Irmaos Benassi Prod. Dist. Agric	LAT	21.1					21.1					21.1
Imp. de Frutas La Violetera Ltda.	LAT					20.6						20.6
Cocina Facil S.A. de CV	LAT		20.6					20.6				20.6
Cosecha Del Chef S.A.	LAT		20.6					20.6				20.6
Others		20.8	20.2			10.8	20.8					51.8
TOTAL TONS	2012/2013	1,124.9	846.0	219.1	120.0	116.5	1,073.9	426.4	338.2	127.9	120.0	2,529.4
	2011/2012	1,831.9	1,193.4	966.4	191.3	95.0	1,717.8	143.4	744.4	281.4	168.9	4,555.6
	2010/2011	1,457.0	1,930.3	1,457.0	750.4	86.1	1,390.1	380.1	1,149.3	492.4	750.4	5,865.8
TOTAL TH.CASES	2012/2013	248.5	44.4	31.6	12.0	18.3	238.0	23.2	16.8	16.2	12.0	366.2
	2011/2012	390.8	60.0	127.4	19.1	12.3	369.9	7.3	36.5	36.7	16.9	640.5
	2010/2011	264.1	88.5	181.0	86.5	12.0	250.9	19.7	46.9	60.1	86.5	652.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	NORTH AMERICA		FAR EAST	MIDDLE EAST	EUROPE	TOTAL TONS			TOTAL TH.CASES		
		EAST	WEST				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1.220.7	656.1	182.1	352.3	60.8	18.7	2.490.7	1.143.9	959.3	329.0	151.8	118.3
PEACHES								70.2	155.8		7.8	16.6
APPLES								40.9	79.9		2.1	4.2
PEARS								23.3	23.2		1.3	1.3
CHERRIES								2.4			0.5	
POMME GRANATES									5.7			1.0
R. GLOBE GRAPE	897.8	0.8		333.6	60.8		1.293.0	637.4	593.4	166.4	82.7	73.6
THOMPSON GRAPE	93.2	254.6	102.6				450.4	240.1	103.2	58.8	33.1	12.6
CRIMSON GRAPE	166.3	125.9	56.7				348.8	64.1	40.8	50.5	9.7	5.0
FLAME SDL GRAPE	23.0	198.7	18.9				240.6	94.3	129.9	30.8	12.9	15.8
NOT DEF GRAPE		34.4		18.7			53.1	1.8		6.5	0.2	
AUT. RY. GRAPE	25.3	20.4	3.9				49.6	24.4		8.0	3.2	
SUGRAONE GRAPE	15.1	15.7					30.9	68.1	72.7	4.9	8.3	8.9
CALMERIA GRAPE						18.7	18.7	13.5		2.3	1.7	
PERLON GRAPE		5.5					5.5			0.7		
LOADELL PEACH								45.5	60.7		5.1	6.5
GRANNIES APPLE								32.3	6.0		1.7	0.3
CARSON PEACH								24.7			2.7	
PACKHAMS PEAR								23.3	23.2		1.3	1.3
LINERS	844.8	4.7		352.3	60.8	18.7	1.281.3	855.8	896.8	162.8	104.2	101.5
CHARTERS		651.4	182.1				833.4	214.9	326.7	102.3	26.2	39.8
LAND FREIGHT	375.9						375.9	207.6		63.9	32.6	
AIR FREIGHT								2.4	0.5		0.5	0.06
TOTAL TONS	2012-13	1.220.7	656.1	182.1	352.3	60.8	18.7	2.490.7				
	2011-12	605.9	197.6	17.3	256.3	45.6	158.0	1.280.7				
	2010-11	557.2	403.8		195.8	14.4	52.8		1.224.0			
TOTAL TH.CASES	2012-13	168.7	80.7	22.2	43.0	12.2	2.3			329.0		
	2011-12	76.0	24.1	2.1	31.4	9.1	20.7				163.5	
	2010-11	58.1	49.6		23.9	3.2	6.6					141.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	R. GLOBE	THOMPSON	CRIMSON	FLAME SDL	NOT DEF	AUT. RY.	SUGRAONE	CALMERIA	PERLON	TOTAL
Unifrutti Of America, Inc.	NAM	838.1	0.8	357.2	182.6	217.6	34.4	24.3	15.7		5.5	838.1
Com. Internacional Freshnatural	LAT	493.3	473.5	16.7	3.1							493.3
Shanghai Oheng Imp. & Exp. Co Lt	FAR	278.0	259.3				18.7					278.0
Imporfénix Ltda.	LAT	274.8	274.8									274.8
Bravis Comercial Exportadora L	LAT	201.2	23.7	65.7	68.5	23.0		5.1	15.1			201.2
To Order	LAT	197.8	72.2	10.9	94.6			20.2				197.8
Foshan Guotong Safety Agricultural Product Imp.	FAR	74.3	74.3									74.3
Shahzad Zafar Vegetable	MID	45.6	45.6									45.6
To Order	EUR	18.7								18.7		18.7
Jeicy Fruit S.A.	LAT	18.3	18.3									18.3
Cocina Facil S.A. de CV	LAT	17.7	17.7									17.7
Cosecha Del Chef S.A.	LAT	17.7	17.7									17.7
To Order	MID	15.2	15.2									15.2
TOTAL TONS	2012/2013	2.490.7	1.293.0	450.4	348.8	240.6	53.1	49.6	30.9	18.7	5.5	2.490.7
	2011/2012	1.143.9	637.4	240.1	64.1	94.3	1.8	24.4	68.1	13.5		1.280.7
	2010/2011	959.3	593.4	103.2	40.8	129.9			72.7			1.224.0
TOTAL TH.CASES	2012/2013	329.0	166.4	58.8	50.5	30.8	6.5	8.0	4.9	2.3	0.7	329.0
	2011/2012	151.8	82.7	33.1	9.7	12.9	0.2	3.2	8.3	1.7		163.5
	2010/2011	118.3	73.6	12.6	5.0	15.8			8.9			141.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	EUROPE		FAR EAST	TOTAL TONS			TOTAL TH.CASES		
		CONT	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,362.2	351.5	113.9	32.1	1,859.7	1,482.1	1,176.4	239.7	193.5	151.7
PLUMS	227.4	18.2	172.8	129.6	547.9	562.5	501.1	64.6	68.0	71.6
NECTARINES	79.3				79.3	26.7	26.1	9.8	3.3	3.7
KIWIFRUIT						130.3			13.0	
LEMONS						74.3			4.3	
ORANGES						69.6			4.6	
FLAME SDL GRAPE	831.9				831.9	667.0	601.7	100.8	82.1	73.5
CRIMSON GRAPE	264.2	124.7	67.8	13.4	470.1	402.9	308.9	69.9	56.9	39.8
THOMPSON GRAPE	220.6	46.2	35.4		302.2	244.7	158.7	37.7	34.0	25.4
ANGELENO PLUM	61.6	18.2	108.0	86.4	274.2	278.2	163.8	31.8	32.7	23.4
R. GLOBE GRAPE	18.6	180.7	10.6	18.7	228.6	149.7	70.8	27.9	18.3	8.6
LARRY ANN PLUM	64.7		21.6		86.3	182.9	201.4	11.0	22.7	28.8
B. AMBAR PLUM	61.5				61.5	49.1	119.1	7.5	6.4	17.0
FELIPE PLUM	39.5		21.6		61.1			7.1		
VENUS NECTARIN	58.7				58.7	26.7		7.3	3.3	
NOT DEF PLUM			21.6	21.6	43.2	52.3	16.8	4.8	6.3	2.4
BICOLOR GRAPE	27.0				27.0			3.4		
SUGAR QUEE PLUM				21.6	21.6			2.4		
NOT DEF NECTARIN	20.6				20.6			2.5		
CHARTERS	1,558.7	22.0	17.7		1,598.4	1,453.2	1,385.7	198.3	180.6	177.4
LINERS	110.2	347.7	268.9	161.7	888.6	892.2	318.0	115.8	106.2	49.6
TOTAL	2012-13	1,668.9	369.7	286.7	161.7	2,487.0				
TONS	2011-12	1,606.7	353.0	238.4	125.7		2,345.4			
	2010-11	1,385.7	154.4	146.7	16.8			1,703.7		
TOTAL	2012-13	205.1	55.4	34.6	19.0			314.1		
TH.CASES	2011-12	190.5	52.7	27.0	14.2				286.8	
	2010-11	177.4	26.2	21.0	2.4					227.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	PLUM	NECTARIN	FLAME SDL	CRIMSON	THOMPSON	ANGELENO	R. GLOBE	LARRY ANN	B. AMBAR	TOTAL
Dole Fresh Fruit Co.	NAM	819.5	104.3	43.5	483.4	181.8	108.8	30.6	18.6	20.4	30.8	967.2
Jac Vandenberg, Inc.	NAM	448.5	123.1	35.8	302.1	55.1	91.3	31.0		44.3	30.6	607.4
International Produce Ltd.	EUR	53.1	108.0			28.3	17.7	43.2	7.1	21.6		161.1
Univeg Direct Fruit Marketing GmbH	EUR	114.0				114.0						114.0
Chiquita Fresh Espada S. A.	EUR	89.4	18.2					18.2	89.4			107.6
Ch Robinson Worldwide Inc.	NAM	94.2			46.4	27.3	20.5					94.2
Int. Procurement & Logistics	EUR	35.4	21.6			14.2	17.7	21.6	3.5			57.0
Progressive Enterprises Limited	FAR	13.4	43.2			13.4		43.2				56.6
Chiquita Italia S.P.A.	EUR	53.1							53.1			53.1
Origin Fruit Direct B.V.	EUR	46.9				10.7	33.6		2.7			46.9
DPS PLC	EUR		43.2					43.2				43.2
Vanguard International	FAR		43.2					21.6				43.2
Shanghai New Long March Intl Trade Co., Ltd.	FAR	18.7	21.6					21.6	18.7			40.3
Chiquita Frupac	EUR	35.4							35.4			35.4
Total Produce B.V.	EUR	25.3				25.3						25.3
Origin Direct Asia	FAR		21.6									21.6
Direct Fruit Marketing DFM GmbH, Univeg	EUR	12.6					12.6					12.6
TOTAL	2012/2013		1,859.7	547.9	79.3	831.9	470.1	302.2	274.2	228.6	86.3	2,487.0
TONS	2011/2012		1,482.1	562.5	26.7	667.0	402.9	244.7	278.2	149.7	182.9	2,345.4
	2010/2011		1,176.4	501.1	26.1	601.7	308.9	158.7	163.8	70.8	201.4	1,703.7
TOTAL	2012/2013		239.7	64.6	9.8	100.8	69.9	37.7	31.8	27.9	11.0	314.1
TH.CASES	2011/2012		193.5	68.0	3.3	82.1	56.9	34.0	32.7	18.3	22.7	286.8
	2010/2011		151.7	71.6	3.7	73.5	39.8	25.4	23.4	8.6	28.8	227.0



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	EUROPE			FAR EAST	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
		CONT	RUS	UK			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
WALNUTS	440.0	466.5	40.5		184.0	73.4	1,244.3	1,041.5	1,452.7	85.0	70.2	83.8
ALMONDS	750.6	109.5	5.0	15.0		16.0	918.1	1,345.8	506.5	90.2	132.8	50.0
CHILEAN HAZELNUTS	124.7				175.0		299.7	103.6	17.6	13.1	6.1	0.7
NOT DEF WALNUT	440.0	215.0	40.5		20.0	30.0	765.5	834.2	1,212.7	62.4	61.8	74.2
NOT DEF ALMOND	589.9	74.7	5.0	15.0			706.6	871.3	247.9	69.0	86.8	24.8
BARC. C.C. CH. HAZEL	73.5				175.0		248.5			9.9		
CHANDLER C WALNUT		179.8			40.0	20.0	239.8			9.6		
N. PAR. SC ALMOND	160.7	34.8				16.0	211.5	451.5	249.0	21.2	45.2	24.9
SERR C.C. WALNUT		9.5			124.0	23.4	176.9	204.8	239.0	7.4	8.2	9.6
NOT DEF CH. HAZEL	32.5						32.5	71.5	17.6	1.3	2.9	0.7
SERR S.C. WALNUT		23.3					23.3	2.5	1.0	2.3	0.3	0.1
MARIPOSA. WALNUT		20.0					20.0			2.0		
N/D S.C. CH. HAZEL	18.7						18.7	32.1		1.9	3.2	
CHANDLER S WALNUT		10.0					10.0			1.0		
HORTLEY. WALNUT		9.0					9.0			0.4		
N. PAR. CC ALMOND								23.0	9.6		0.9	0.4
LINERS	454.1	566.0	45.5	15.0	359.0	89.4	1,590.9	1,728.3	1,547.4	117.1	138.1	102.3
LAND FREIGHT	861.2						861.2	762.6	429.3	70.3	71.1	32.3
TOTAL TONS	2012-13	1,315.3	576.0	45.5	15.0	359.0	89.4	2,462.1				
	2011-12	1,297.5	486.9	68.0	16.0	481.4	138.0		2,490.9			
	2010-11	690.3	728.4	80.0		48.0	430.0			1,976.7		
TOTAL TH.CASES	2012-13	114.0	42.9	4.3	1.5	15.6	6.3			188.3		
	2011-12	119.8	39.3	6.5	1.6	28.9	12.6				209.1	
	2010-11	54.8	43.1	8.0		4.8	23.9					134.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MYT	WALNUT	ALMOND	CH. HAZEL	NOT DEF	NOT DEF	BARC. C.C.	HANDLER C.C.	N. PAR. SC	SERR C.C.	NOT DEF	TOTAL
To Order	FAR	202.0	22.0	125.0	40.0	22.0	125.0	40.0		122.0		349.0
To Order	LAT	60.0	146.5	22.5	60.0	109.5			37.0		22.5	229.0
To Order	EUR	160.3	63.0		60.5	41.0		79.8	22.0			223.3
Casa Flora Ltda.	LAT	147.5	24.5		147.5	24.5						172.0
First S.A. - First International Corp.	LAT	66.0	36.0		66.0	36.0						102.0
Ricex Importacao E Exportacao	LAT	30.0	57.4		30.0	40.1			17.3			87.4
Malbec Do Brasil Com. Imp. E Exp	LAT			73.5			73.5					73.5
Importadora Americana D CA	LAT		72.0			72.0						72.0
Bavosi S.A.	LAT		61.7			51.7			10.0			61.7
To Order	MID	43.4	16.0		20.0				16.0	23.4		59.4
Madi Ventura Spa.	EUR	58.0			39.0							58.0
Villares SRL	LAT		42.2	13.7		42.2					3.0	55.9
Sun Light Trading Co.	FAR			50.0			50.0					50.0
Prospera Trading Import. Export	LAT	13.0	36.0		13.0	36.0						49.0
Levante Import Export S.L.	EUR	40.0			15.0					5.0		40.0
Lodiser S.A.	LAT		40.0			12.0			28.0			40.0
Orhan Kaya Yerli Mahsul Alim	EUR	40.0						40.0				40.0
Parlak Gida lth Ihr San Tic Lt	EUR	40.0						40.0				40.0
Chocolates La Casa Argentina	LAT		35.0	3.0		35.0						38.0
Stolp International B.V.	EUR	20.0	16.0		20.0	16.0						36.0
Rebela Comercial Exportadora	LAT		34.6			34.6						34.6
Imp. de Frutas La Violetera Ltda.	LAT	34.5			34.5							34.5
Espicias Naturales de México	LAT		32.0			16.0			16.0			32.0
Rad Shrimanco Llc.	MID	30.0			10.0			20.0				30.0
Others		259.8	183.2	12.0	210.0	118.0		20.0	65.2	26.5	7.0	454.9
TOTAL TONS	2012/2013	1,244.3	918.1	299.7	765.5	706.6	248.5	239.8	211.5	176.9	32.5	2,462.1
	2011/2012	1,041.5	1,345.8	103.6	834.2	871.3			451.5	204.8	71.5	2,490.9
	2010/2011	1,452.7	506.5	17.6	1,212.7	247.9			249.0	239.0	17.6	1,976.7
TOTAL TH.CASES	2012/2013	85.0	90.2	13.1	62.4	69.0	9.9	9.6	21.2	7.4	1.3	188.3
	2011/2012	70.2	132.8	6.1	61.8	86.8			45.2	8.2	2.9	209.1
	2010/2011	83.8	50.0	0.7	74.2	24.8			24.9	9.6	0.7	134.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR		LATIN	NORTH	EUROPE	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	EAST	AMERIC	AMERIC	AMERIC		EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	711.0	142.3	77.6		35.4	162.7	1,129.0	1,323.7	384.3	141.2	160.3	46.9
APPLES	78.0	344.0	310.3	171.2	42.8		946.4	319.8	63.6	50.6	17.0	3.4
CHERRIES	71.7		20.0	6.0			97.7	10.6		22.9	2.1	
KIWIFRUIT	22.4	46.5	19.0				87.9	10.6		8.0	1.1	
RY. GALA APPLE		235.0	223.4	148.8	42.8		650.1	58.5		34.7	3.1	
R. GLOBE GRAPE	248.7	54.7		35.4	130.0		468.8	288.4	82.3	57.2	35.2	10.0
CRIMSON GRAPE	271.8	9.1			15.0		295.8	184.1		36.1	22.5	
GRANNIES APPLE	78.0	84.4	79.7				242.1	62.6		13.1	3.4	
LINERS	843.5	547.0	359.9	206.6	205.5		2,162.5	1,716.2	288.1	198.4	187.4	32.3
AIR FREIGHT	72.1	20.1	39.7			6.0	137.8	64.1		68.5	30.9	9.1
CHARTERS			80.6				80.6	16.4		10.0	1.9	3.8
LAND FREIGHT		44.6	3.9	6.0			54.6	189.3		71.5	17.1	7.4
TOTAL TONS	2012-13	915.6	611.7	484.0	212.6	211.5	2,435.4					
	2011-12	934.9	740.7	240.2	70.3			1,986.0				
	2010-11	147.9	207.0	104.7					459.6			
TOTAL TH.CASES	2012-13	118.6	46.4	40.2	16.1	26.2				247.4		
	2011-12	112.3	76.9	19.9	8.7						217.8	
	2010-11	18.8	23.9	10.0								52.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	APPLE	CHERRY	KIWIS	PEAR	RY. GALA	R. GLOBE	CRIMSON	GRANNIES	NOT DEF	TOTAL
To Order	FAR	674.9	58.2	5.3	22.4			248.7	235.7	58.2	98.2	784.8
To Order	LAT	64.8	130.7		23.6	20.2	97.0	31.4	4.7	22.8	11.0	252.6
To Order	MID	162.7	42.8				42.8	130.0	15.0			17.7
New World Farming Trade	NAM	77.6	39.3	3.8	19.0		20.2			19.0	22.1	182.9
Others		149.0	675.4	88.6	22.9	36.9	490.1	58.7	40.5	142.1	27.2	1,009.6

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR	LATIN	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS	EAST	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	984.3	504.6	88.9		136.9		1,714.7	1,038.6	989.9	562.6	346.8	283.5
APPLES	433.9			157.2	77.6	44.7	713.4			37.9		
FEJOAS		3.1					3.1			2.0		
BRIGITT BLUEB	244.1	149.4	19.9		12.4		425.7	310.4	255.6	128.4	105.8	71.4
DUKE BLUEB	202.2	127.8	15.6		50.7		396.3	224.4	168.8	122.9	66.9	47.4
ONEIL BLUEB	262.8	60.8	21.2		39.6		384.3	249.3	212.1	130.6	82.1	64.9
FUJI APPLE	296.3					33.5	329.8			17.7		
RY. GALA APPLE	117.9				77.6		195.5			10.3		
LINERS	1,255.0	348.3	84.9	157.2	136.1		1,981.6	916.2	965.9	457.9	307.5	273.6
CHARTERS	131.7	146.8			37.1		315.7	91.0		99.1	27.5	
AIR FREIGHT	31.5	12.6	4.0		41.3		89.3	31.4	24.0	43.2	11.8	9.9
LAND FREIGHT						44.7	44.7			2.4		
TOTAL TONS	2012-13	1,418.2	507.7	88.9	157.2	214.5	44.7	2,431.2				
	2011-12	525.0	354.3	74.6		84.8			1,038.6			
	2010-11	565.1	390.1			34.7				989.9		
TOTAL TH.CASES	2012-13	331.5	139.5	54.3	8.2	66.7	2.4			602.5		
	2011-12	170.1	95.0	49.9		31.9					346.8	
	2010-11	166.5	96.8			20.2						283.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	APPLE	FEJOA	BRIGITT	DUKE	ONEIL	FUJI	RY. GALA	LEGACY	RICH. D.	TOTAL
Gourmet Trading Co.	NAM	1,165.0			325.0	253.3	228.3			139.0		1,165.0
Norton Lilly Logistics	NAM		359.0					221.5	117.9			359.0
AIC Incorporated	FAR	106.7			12.4	33.3	30.9			5.5		106.7
Special Fruit NV	EUR	88.9			19.9	15.6	21.2			12.2		88.9
Others		354.1	354.4	3.1	68.4	94.1	103.9	108.4	77.6	15.6	148.8	711.5



RUT: 79691210-3

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH		LATIN		TOTAL TONS		TOTAL TH.CASES	
	AMERIC	AMERIC	2012-13	2011-12	2012-13	2011-12	2012-13	2011-12
APPLES	1,386.1	487.3	1,873.3	1,199.6	92.7	66.5		
PEARS	119.1	428.7	547.7		30.4			
RY. GALA APPLE	1,053.4	107.0	1,160.5	697.4	53.7	38.6		
PACKHAMS PEAR		428.7	428.7		23.8			
GRANNIES APPLE	206.9	147.9	354.8	302.1	19.6	16.8		
R.K.O APPLE		128.1	128.1		6.7			
BOSC PEAR	119.1		119.1		6.6			
C. PINK APPLE	104.3		104.3	80.2	5.8	4.5		
RED CHIEF APPLE		86.0	86.0		4.6			
FUJI APPLE	21.4	0.2	21.6	120.0	1.2	6.7		
GOLDEN D. APPLE		13.0	13.0		0.7			
LINERS	1,505.1	915.9	2,421.0	1,199.6	123.1	66.5		
TONS	2012-13	1,505.1	915.9	2,421.0				
	2011-12	1,199.6		1,199.6				
TH.CASES	2012-13	72.9	50.2			123.1		
	2011-12	66.5				66.5		

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	RY. GALA	PACKHAMS	GRANNIES	R.K.O	BOSC	C. PINK	RED CHIEF	FUJI	TOTAL
To Order	NAM	758.1		653.8					104.3			758.1
Nsa Produce Marketing Inc	NAM	628.0	119.1	399.6		206.9		119.1			21.4	747.0
Comercializadora Mayle C.A.	LAT	238.7	428.7	69.0	428.7	83.6				86.0	0.2	667.4
To Order	LAT	248.5		38.0		64.3	128.1					248.5


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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		LATIN AMERIC	NORTH AMERIC	FAR EAST	MIDDLE EAST	TOTAL TONS		TOTAL TH.CASES	
	CONT	UK					2012-13	2011-12	2012-13	2011-12
LEMONS	835.6		7.4	80.5			923.5	49.5	55.4	2.9
PLUMS	57.1		338.7	64.8	129.2		589.8		67.6	
TABLE GRAPES		18.7	251.4	114.5	22.3		406.9		52.1	
APPLES			104.6	158.3	40.4	11.9	315.2		17.6	
FINO 49 LEMON	694.1		2.4	44.6			741.1	49.5	44.6	2.9
GRANNIES APPLE			63.9	114.9		1.0	179.8		10.3	
B. DIAM. PLUM	38.1		78.5	10.8	43.2		170.6		20.2	
R. GLOBE GRAPE			145.1			17.8	162.9		22.0	
LINERS	892.7	18.7	237.7	303.0	169.7	34.2	1,656.1	49.5	123.3	2.9
LAND FREIGHT			548.6				548.6		59.5	
CHARTERS				160.6			160.6		18.9	
AIR FREIGHT			0.9				0.9		0.2	
TONS	2012-13	892.7	18.7	787.2	463.7	169.7	34.2	2,366.2		
	2011-12	49.5						49.5		
TH.CASES	2012-13	58.5	2.3	82.7	37.7	16.5	4.2		201.9	
	2011-12	2.9							2.9	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	LEMON	PLUM	GRAPE	APPLE	ORANGE	FINO 49	GRANNIES	B. DIAM.	R. GLOBE	EUREKA	TOTAL
To Order	EUR	835.6		18.7			694.1				132.9	854.3
Crisfrut Comercio Imp. E Exp. Ltda	LAT		116.2	111.5	82.2			41.5	56.2	61.8		309.9
To Order	NAM	60.7			127.0	45.6	24.8	100.8				233.3
To Order	LAT		97.1	18.9	22.3			22.3		18.9		138.3
Others			27.2	376.6	257.9	83.6	37.8	22.2	15.1	114.4	82.2	830.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	UK	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	977.6	166.1	272.7	32.1	35.4	1,483.8	1,618.1	1,672.8	204.5	226.4	242.9
CLEMENTINES	786.8	46.1				832.9	989.2	1,203.0	52.1	184.0	179.2
CLEMENUL. CLEMENT	763.8	46.1				809.9	172.4	145.8	50.6	36.5	36.9
THOMPSON GRAPE	509.3	16.5	182.0	7.2	24.8	739.8	819.0	797.7	105.9	124.3	129.5
CRIMSON GRAPE	220.2		35.6	24.9	10.6	291.3	283.8	270.4	38.5	36.8	35.3
FLAME SDL GRAPE	184.3	38.6				222.9	275.7	320.7	26.6	33.2	39.2
BLACK SDL GRAPE	49.6	111.0				160.6	191.3	241.7	19.6	23.3	29.5
NOT DEF GRAPE	14.2		20.7			34.9	34.2	18.6	6.3	5.7	4.1
MUSCROS GRAPE			34.4			34.4	14.1	23.8	7.6	3.1	5.3
LINERS	786.8	46.1	252.0	32.1	35.4	1,152.4	2,013.2	1,813.1	113.4	335.4	265.1
CHARTERS	977.6	166.1				1,143.6	578.7	1,044.0	138.5	71.6	152.9
AIR FREIGHT			20.7			20.7	15.3	18.6	4.6	3.4	4.1
TOTAL	2012-13	1,764.4	212.2	272.7	32.1	35.4	2,316.8				
TONS	2011-12	1,492.2	39.5	595.1	29.7	450.7		2,607.3			
	2010-11	1,413.4	351.6	327.3	406.3	377.2			2,875.8		
TOTAL	2012-13	167.5	23.1	56.3	5.4	4.3			256.6		
TH.CASES	2011-12	245.3	4.4	99.1	6.6	55.0				410.4	
	2010-11	224.0	23.7	59.5	68.9	46.0					422.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CLEMENT	CLEMENUL	THOMPSON	CRIMSON	FLAME SDL	BLACK SDL	NOT DEF	MUSCROS	NOT DEF	TOTAL
To Order	NAM		832.9	809.9							23.0	832.9
LGS Specialty Sales Ltd	NAM	440.8			277.1	78.7	66.9	3.9	14.2			440.8
Green Earth Produce	NAM	270.0			119.7	81.9	37.8	30.7				270.0
Dayka & Hackett LLC	NAM	266.7			112.5	59.6	79.6	15.0				266.7
Others		506.3			230.5	71.1	38.6	111.0	20.7	34.4		506.3

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La Serena



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		LATIN	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,280.9	1,010.2	25.0	2,316.0	2,245.3	2,598.3	283.6	275.0	315.9
SUNST. SDL. GRAPE	1,139.1	901.4	25.0	2,065.4	2,104.4	2,491.8	253.0	257.8	302.9
NOT DEF GRAPE	141.8	108.8		250.6	123.6	33.5	30.6	15.1	4.1
SUPER FL. GRAPE					17.3			2.1	
CRIMSON GRAPE						55.3			6.7
AUT. RY. GRAPE						11.2			1.4
R. GLOBE GRAPE						6.5			0.8
CHARTERS	1,280.8	1,010.0		2,290.8	2,147.5	2,252.5	279.4	261.9	274.3
LAND FREIGHT			25.0	25.0	25.7		4.2	4.3	
AIR FREIGHT	0.1	0.1		0.3	0.3	0.6	0.04	0.04	0.07
LINERS					71.8	345.2		8.8	41.5
TOTAL	2012-13	1,280.9	1,010.2	25.0	2,316.0				
TONS	2011-12	1,123.2	1,024.6	25.7		2,245.3			
	2010-11	1,377.0	979.8	35.4			2,598.3		
TOTAL	2012-13	156.2	123.2	4.2			283.6		
TH.CASES	2011-12	137.0	125.0	4.3				275.0	
	2010-11	167.5	118.9	4.3					315.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	SUNST. SDL.	NOT DEF	TOTAL
Sunview Marketing International Inc.	NAM	2,291.1	2,040.4	250.6	2,291.1
Frutícola Valinhos Ltda.	LAT	25.0	25.0		25.0

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		FAR	NORTH AMERIC	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1.623.5	301.2	300.9	61.7	2.287.3	2.923.3	3.371.7	151.2	180.7	225.0
PINK L. APPLE	1.175.0	298.3			1.473.3	2.339.6	2.641.4	105.6	151.7	184.8
FUJI APPLE	81.5		300.9		382.4	497.0	428.7	19.4	23.7	22.6
RY. GALA APPLE	211.1				211.1		136.1	11.5		7.6
C. PINK APPLE	91.7	2.9		61.7	156.4	86.7	95.9	10.8	5.3	6.2
GRANNIES APPLE	64.2				64.2		69.6	3.9		3.9
LINERS	1.623.5	301.2	300.9	61.7	2.287.3	2.923.3	3.371.7	151.2	180.7	225.0
TOTAL TONS	2012-13	1.623.5	301.2	300.9	61.7	2.287.3				
	2011-12	1.916.2	394.2	612.9			2.923.3			
	2010-11	2.366.9	543.6	461.2				3.371.7		
TOTAL TH.CASES	2012-13	115.0	17.8	14.9	3.5			151.2		
	2011-12	127.2	22.5	31.0					180.7	
	2010-11	166.5	33.7	24.8						225.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PINK L.	FUJI	RY. GALA	C. PINK	GRANNIES	TOTAL
Hage International B.V.	EUR	846.5	477.2	73.4	168.3	84.9	42.7	846.5
Citronas B.V.	EUR	412.2	333.0	8.2	42.8	6.8	21.4	412.2
Cobana Fruchtring GmbH & Co. KG	EUR	247.0	247.0					247.0
United Produce Company Ltd.	FAR	171.9		171.9				171.9
Others		609.8	416.2	129.0		64.7		609.8



RUT: 76055267-4
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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1.750.3	1.750.3	1.404.5	1.792.8	87.5	70.4	90.2
PEARS	536.6	536.6	658.4	648.3	29.8	36.6	36.0
TABLE GRAPES				61.0			5.1
RY. GALA APPLE	1.357.4	1.357.4	608.5	840.2	67.9	30.4	42.5
PACKHAMS PEAR	502.0	502.0	593.7	534.4	27.9	33.0	29.7
SCARLETT APPLE	237.7	237.7	379.4	418.0	11.9	19.0	21.0
GRANNIES APPLE	82.5	82.5	193.0	186.0	4.1	9.7	9.3
FUJI APPLE	72.6	72.6	155.9	207.9	3.6	7.8	10.4
W. NELIS PEAR	33.8	33.8	60.3	96.7	1.9	3.3	5.4
S. BARTL. PEAR	0.9	0.9	4.4	17.2	0.05	0.2	1.0
RICH. D. APPLE			67.8	45.2		3.5	2.4
LAND FREIGHT	2.286.9	2.286.9	2.062.9	2.502.0	117.3	107.0	131.3
TOTAL TONS	2012-13	2.286.9	2.062.9				
	2011-12	2.062.9	2.062.9				
	2010-11	2.502.0		2.502.0			
TOTAL TH.CASES	2012-13	117.3			117.3		
	2011-12	107.0				107.0	
	2010-11	131.3					131.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	RY. GALA	PACKHAMS	SCARLETT	GRANNIES	FUJI	W. NELIS	S. BARTL.	TOTAL
Rosa Milagros Elias Ramos	LAT	375.3	265.0	283.4	263.2	59.6	6.9	25.5	1.8		640.3
Mauro Quispe	LAT	479.2	76.7	381.2	61.7	71.5	26.5		15.0		556.0
Ruth Herrera Lagos	LAT	451.8	82.2	254.7	65.1	103.6	48.0	45.4	17.0		533.9
To Order	LAT	247.0	56.7	241.1	55.8	2.9	1.2	1.7		0.9	303.7
Jadel Distribuciones SR	LAT	197.0	56.1	197.0	56.1						253.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	NORTH AMERIC	EUROPE	FAR EAST	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	531.3	511.8	529.2	260.9	128.2	1,961.4	1,972.2	2,312.9	105.1	104.8	122.4
CHERRIES		40.5	3.6	117.6		161.6	112.2	118.5	38.7	31.0	30.6
TABLE GRAPES	35.5		18.7			54.2	1,070.2	413.4	6.6	130.9	50.0
PEARS	46.1					46.1		161.3	2.6		9.0
RY. GALA APPLE	432.8	354.4	126.8		42.6	956.6	641.2	970.6	51.8	35.4	52.5
RICH. D. APPLE	75.2		303.4	126.4	71.3	576.3	310.1	198.0	30.2	15.6	10.3
FUJI APPLE		72.7	24.5	25.6		122.8	466.9	160.0	6.7	24.9	8.3
RAKU APPLE		10.2		91.2		101.4			5.3		
LINERS	612.9	511.8	547.9	326.4	128.2	2,127.2	3,178.4	2,774.2	129.1	255.8	176.7
AIR FREIGHT		24.0	1.8	52.0		77.8	68.2	142.5	20.4	16.2	35.0
CHARTERS		63.3				63.3	272.7	576.5	8.9	35.5	74.6
LAND FREIGHT		5.9	1.8			7.7	54.6	158.2	1.5	6.2	8.3
TOTAL	2012-13	612.9	605.0	551.5	378.5	128.2	2,276.1				
TONS	2011-12	269.3	1,401.8	966.8	878.4	57.5		3,573.8			
	2010-11	456.4	806.1	1,378.7	1,010.1				3,651.4		
TOTAL	2012-13	34.0	44.0	31.9	43.0	7.0			159.9		
TH.CASES	2011-12	17.5	107.0	100.6	84.3	4.2				313.6	
	2010-11	24.7	94.9	100.5	74.7						294.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	CHERRY	GRAPE	PEAR	NECTARIN	RY. GALA	RICH. D.	FUJI	RAKU	NOT DEF	TOTAL
Indiana Import Sarl	EUR	407.9	1.8	18.7			126.8	216.9	21.4			428.4
Stanley Orchards Sales, Inc.	NAM	361.1					203.6		72.7	10.2		361.1
To Order	LAT	164.7			46.1							210.8
Frutera del Litoral Cia. Ltda.	LAT	194.8					194.8					194.8
Others		832.9	159.8	35.5		28.3	266.6	359.4	28.7	91.2	87.7	1,081.0

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR EAST	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	393.1	852.0	492.8	93.5	343.3	17.7	2,192.3	1,921.1	2,656.3	284.3	262.5	360.3
PEACHES		36.1					36.1	35.5	37.6	4.5	4.4	4.7
NECTARINES	18.2	16.4					34.6	38.2	28.1	4.3	4.7	3.5
PLUMS	6.6						6.6	16.1	23.6	0.9	2.1	3.3
THOMPSON GRAPE	146.3	250.7	196.0	93.5	157.9	17.7	862.1	812.6	907.7	115.1	116.1	124.0
CRIMSON GRAPE	90.7	222.4	150.7				463.8	450.7	530.7	66.0	59.8	80.9
FLAME SDL GRAPE	96.4	232.3	8.8				337.4	246.4	548.8	41.1	34.9	71.9
R. GLOBE GRAPE			99.4		120.6		220.0	65.7	221.8	25.5	7.7	26.5
AUT. RY. GRAPE	2.7	8.3	7.9		46.1		64.9	144.2	192.8	7.6	17.3	23.3
LINERS	70.1	362.2	444.5	93.5	343.3	17.7	1,331.2	1,061.8	1,366.4	178.8	160.0	202.6
CHARTERS	347.8	542.3	48.3				938.4	949.0	1,324.0	115.3	113.9	164.5
LAND FREIGHT									81.8			10.0
TOTAL	2012-13	417.9	904.5	492.8	93.5	343.3	17.7	2,269.6				
TONS	2011-12	229.9	827.3	426.7	56.3	388.4			2,010.8			
	2010-11	539.0	835.9	681.6	56.1	407.7	116.8			2,772.2		
TOTAL	2012-13	47.8	110.2	80.2	11.4	42.3	2.2				294.1	
TH.CASES	2011-12	25.8	101.0	74.8	6.9	50.3					273.8	
	2010-11	63.0	104.3	114.5	6.8	49.6	13.9					377.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	PEACH	NECTARIN	PLUM	THOMPSON	CRIMSON	FLAME SDL	R. GLOBE	AUT. RY.	SUCRAONE	TOTAL
Pacific Trellis Fruit	NAM	841.4	20.1	34.6	6.6	246.0	172.9	279.1		11.0	35.5	902.7
Valhalla Sales & Marketing	NAM	282.4	16.0			113.8	56.1	49.5			17.7	298.4
Wilkofruit B.V.	EUR	140.5				31.3			80.7	7.9		140.5
To Order	FAR	129.3							83.2	46.1		129.3
Others		798.8				471.0	234.9	8.8	56.1			798.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	EUROPE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,042.2	340.4			1,382.6	3,738.3	4,199.7	168.6	492.5	543.6
PLUMS	414.8	105.5			520.3	360.4	348.7	68.5	47.1	47.2
CHERRIES	104.8	18.3	12.0	0.1	135.2	151.4	288.9	27.0	30.2	57.2
NECTARINES	120.6				120.6	127.1	198.9	15.8	16.4	25.8
FLAME SDL GRAPE	362.5	209.5			572.0	2,486.3	2,938.6	69.8	303.4	356.6
LEMON PLUM	358.8	105.5			464.3	318.2	307.9	61.1	41.9	40.5
NOT DEF GRAPE	255.4	57.3			312.8		20.5	38.1		2.5
CRIMSON GRAPE	121.9	22.9			144.8	359.7	332.6	17.7	55.1	53.8
BING CHERRY	104.8	18.3	9.8	0.1	133.0	146.0	256.5	26.6	29.2	51.3
CHARTERS	1,717.0	464.2			2,181.2	3,830.9	4,611.3	280.7	480.2	588.4
LINERS	43.8				43.8	574.5	662.4	5.8	106.3	111.9
AIR FREIGHT	19.3		12.0	0.1	31.4	50.3	68.8	6.3	10.0	13.8
TOTAL	2012-13	1,780.0	464.2	12.0	0.1	2,256.4				
TONS	2011-12	2,612.8	1,170.7	19.5	652.8		4,455.7			
	2010-11	2,938.2	1,729.1	7.9	667.4			5,342.5		
TOTAL	2012-13	231.3	59.1	2.4	0.02			292.8		
TH.CASES	2011-12	329.8	146.5	3.9	116.4				596.5	
	2010-11	380.6	217.3	1.6	114.6					714.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	PLUM	CHERRY	NECTARIN	PEACH	FLAME SDL	LEMON	NOT DEF	CRIMSON	BING	TOTAL
Kopke Jr. Inc., William H.	NAM	679.9	231.1	86.3	97.7	53.7	348.5	231.1	124.1	58.7	86.3	1,148.8
The Oppenheimer Group	NAM	702.7	289.2	36.8	22.9	43.9	223.6	233.2	188.7	86.1	36.8	1,095.5
Crown Fruits Enterprise Co.	FAR			8.0								8.0
Brimland Enterprises Corp.	FAR			1.8								1.8
Others				2.4								2.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	EUROPE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,059.1	367.5	613.0	199.3	2,239.0	2,430.8	2,504.4	289.9	312.6	306.4
FLAME SDL GRAPE	718.7	248.8			967.4	973.4	1,111.0	119.2	119.0	117.0
CRIMSON GRAPE	203.4	10.2	287.3		501.0	763.5	627.4	61.1	93.7	77.1
R. GLOBE GRAPE			290.3	35.4	325.7	240.8	239.9	39.7	29.4	29.3
THOMPSON GRAPE	137.0	108.5			245.5	268.8	345.4	29.9	33.4	42.9
RIBIER GRAPE				163.9	163.9	146.5	180.5	35.6	32.5	40.1
NOT DEF GRAPE			35.4		35.4	37.8		4.3	4.6	
CHARTERS	929.9	367.5			1,297.4	1,217.1	1,786.9	159.4	149.9	200.0
LINERS	129.2		613.0	199.3	941.6	1,213.6	698.6	130.5	162.7	104.0
LAND FREIGHT							18.9			2.3
TOTAL	2012-13	1,059.1	367.5	613.0	199.3	2,239.0				
TONS	2011-12	1,086.1	407.6	651.7	266.9		2,430.8			
	2010-11	1,308.1	486.1	180.7	510.5			2,504.4		
TOTAL	2012-13	130.4	44.8	74.8	40.0			289.9		
TH.CASES	2011-12	133.3	49.7	79.5	47.9				312.6	
	2010-11	141.3	59.3	23.2	80.4					306.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	FLAME SDL	CRIMSON	R. GLOBE	THOMPSON	RIBIER	NOT DEF	TOTAL
Unifrutti Of America, Inc.	NAM	648.3	527.2	12.6		108.5			648.3
Capespan North America Llc	NAM	458.0	323.3	40.5		94.2			458.0
O. Van Assche N.V.- S.A.	EUR	163.9					163.9		163.9
Fred Meyer Inc.	NAM	147.6		132.6		15.0			147.6
Others		821.1	116.9	315.2	325.7	27.9		35.4	821.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA				EUROPE		TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	UK	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11		
APPLES	766.3	444.3	571.3	207.1	1,989.1	628.8	346.4	112.4	35.3	19.0		
BLUEBERRIES	162.2	82.8			245.0	141.5	24.7	94.9	46.7	12.2		
NOT DEF	766.3	444.3	571.3	207.1	1,989.1	628.8	264.9	112.4	35.3	14.6		
BRIGITT	67.3	54.3			121.6	14.4		52.0	6.0			
DUKE	72.2	19.1			91.3	92.4		26.9	28.4			
NOT DEF	15.8	1.8			17.6	30.4	11.3	8.8	10.1	5.6		
HIGHBUSH	6.8	3.2			10.1	4.3	13.3	5.0	2.2	6.7		
ELLIOT		4.3			4.3			2.1				
GALAXY							81.5			4.5		
LINERS	886.7	496.5	571.3	207.1	2,161.6	766.0	357.7	175.9	79.8	24.6		
CHARTERS	19.1	25.6			44.7			17.5				
AIR FREIGHT	22.7	5.0			27.7	4.3	13.3	13.9	2.2	6.7		
TOTAL	2012-13	928.5	527.1	571.3	207.1	2,234.1						
TONS	2011-12	355.8	267.3	84.7	62.5		770.3					
	2010-11	44.9		326.1				371.1				
TOTAL	2012-13	102.8	61.2	31.7	11.5			207.3				
TH.CASES	2011-12	46.0	27.8	4.7	3.5				82.0			
	2010-11	13.3		17.9						31.3		

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	BLUER	NOT DEF	BRIGITT	DUKE	NOT DEF	HIGHBUSH	ELLIOT	TOTAL
Natural Selection Foods	NAM	498.5	15.8	498.5	12.2		1.8	1.8		514.3
Eosta B.V.	EUR	423.4		423.4						423.4
Albert S Organics	NAM	271.2		271.2						271.2
The Oppenheimer Group	NAM	167.6	47.3	167.6	21.3	14.5	3.6	3.6	4.3	214.9
Others		628.5	181.8	628.5	88.1	76.8	12.2	4.7		810.3

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR	EUROPE		MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	EAST	CONT	RUS	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,636.2	290.9	243.0	37.1	2,207.2	1,923.9	1,238.5	251.7	234.6	150.9
APPLES							296.0			15.5
R. GLOBE	1,075.7	112.9	224.4	37.1	1,450.1	1,350.0	808.6	159.3	164.6	98.6
THOMPSON	297.4	115.6			413.0	299.6	327.3	50.4	36.5	39.8
CRIMSON	226.8	62.3			289.1	185.8	46.4	35.3	22.7	5.7
NOT DEF	36.4		18.7		55.1	37.3	56.1	6.7	4.5	6.8
AUT. RY.						51.2			6.2	
FUJI							277.0			14.5
NOT DEF							19.0			1.0
LINERS	1,636.2	290.9	243.0	37.1	2,207.2	1,883.8	1,496.2	251.7	229.7	161.7
LAND FREIGHT						40.1			4.9	
CHARTERS							38.3			4.7
TOTAL	2012-13	1,636.2	290.9	243.0	37.1	2,207.2				
TONS	2011-12	1,670.9	176.5	36.4		1,923.9				
	2010-11	1,383.0	18.7	38.3	57.1		1,534.5			
TOTAL	2012-13	182.0	35.5	29.6	4.5			251.7		
TH.CASES	2011-12	203.8	21.5	4.4					234.6	
	2010-11	147.9	2.3	4.7	7.0					166.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	R. GLOBE	THOMPSON	CRIMSON	NOT DEF	TOTAL
To Order	FAR	477.6	336.6	28.0	112.9		477.6
Samjoo Marketing	FAR	360.3	227.7	72.8	41.1	18.7	360.3
Lj Fresh Co. Ltd Jung	FAR	255.3	163.9	55.0	36.4		255.3
Innoverde B.V.	EUR	206.2	65.3	115.6	25.2		206.2
Others		907.9	656.5	141.6	73.4	36.4	907.9



RUT: 76115896-1

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1,549.2	1,549.2	1,573.4	1,110.8	76.3	77.7	55.0
PLUMS	266.3	266.3	296.7	219.2	21.4	22.8	16.8
PEARS	220.5	220.5	384.8	220.3	12.3	21.4	12.2
KIWIFRUIT	117.4	117.4	66.5	78.3	10.9	6.5	7.6
NECTARINES	32.5	32.5	16.8		2.5	1.7	
RY. GALA APPLE	535.8	535.8	535.3	352.8	26.6	26.2	17.6
RED CHIEF APPLE	456.5	456.5	352.6	110.0	22.2	17.4	5.1
SCARLETT APPLE	297.4	297.4	504.6	574.0	14.7	25.2	28.7
GRANNIES APPLE	162.4	162.4	136.7	51.5	8.0	6.8	2.5
PACKHAMS PEAR	140.2	140.2	368.4	209.7	7.8	20.5	11.6
HAYWARD KIWIS	117.4	117.4	66.5	78.3	10.9	6.5	7.6
LAND FREIGHT	2,188.3	2,188.3	2,338.2	1,638.7	123.5	130.1	92.7
TOTAL TONS	2012-13	2,188.3	2,338.2				
	2011-12	2,338.2	2,338.2				
	2010-11	1,638.7		1,638.7			
TOTAL TH.CASES	2012-13	123.5			123.5		
	2011-12	130.1				130.1	
	2010-11	92.7					92.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PLUM	PEAR	KIWIS	NECTARIN	RY. GALA	RED CHIEF	SCARLETT	GRANNIES	PACKHAMS	TOTAL
Imp Pao & Sebas Eirl	LAT	345.0	42.2	22.2	47.5	7.7	110.7	167.6		42.1	1.0	464.6
To Order	LAT	345.0	5.3	18.9	42.0		133.3	116.6	21.6	41.2	12.2	411.1
Tootal Fresh S.R.L.	LAT	190.1	115.1	62.5	10.9	5.9	54.9	7.8	82.3	12.7	47.4	384.6
Distribuidora Ana Lizeth E.I.R.L.	LAT	163.7	89.3	71.6	7.9	18.8	78.4	2.9	55.9	20.6	38.3	353.7
Others			505.5	14.4	45.4	9.1	158.5	161.5	137.7	45.8	41.3	574.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		NORTH AMERIC	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	823.1	862.9	498.1	2,184.0	2,205.1	2,821.3	370.9	371.7	453.1
NOT DEF GRAPE	627.0	728.7	300.5	1,656.2	1,789.3	31.5	287.0	297.2	3.8
THOMPSON GRAPE	151.2	111.2	114.9	377.3	269.8	1,403.5	60.8	47.8	224.4
FLAME SDL GRAPE			82.7	82.7	3.8	328.4	10.1	0.8	43.5
CRIMSON GRAPE	13.7	15.3		29.0	34.8	401.7	4.7	7.0	76.4
SUGRAONE GRAPE	15.3	7.7		23.0	70.7	369.8	5.1	12.5	62.9
E. THOMP. GRAPE	14.5			14.5	6.8		3.0	0.8	
PERLON GRAPE	1.4			1.4			0.3		
BICOLOR GRAPE					30.1			5.7	
QU. RED GRAPE						278.5			41.0
LINERS	768.5	855.4		1,623.9	1,260.4	191.2	297.8	234.4	40.3
CHARTERS	54.7	7.4	498.1	560.1	944.7	2,630.1	73.1	137.2	412.8
TOTAL TONS	2012-13	823.1	862.9	498.1	2,184.0				
	2011-12	889.1	780.7	535.4		2,205.1			
	2010-11	1,099.0	867.9	854.4		2,821.3			
TOTAL TH.CASES	2012-13	168.3	141.1	61.6			370.9		
	2011-12	184.7	121.7	65.3				371.7	
	2010-11	199.1	150.0	104.0					453.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	NOT DEF	THOMPSON	FLAME SDL	CRIMSON	SUGRAONE	E. THOMP.	PERLON	TOTAL
JLM Produce Ltd.	EUR	419.0	406.5	12.5						419.0
Sbrocco International, Inc.	NAM	320.5	202.5	69.3	48.8					320.5
Trofi B.V.	EUR	268.7	162.6	61.2		13.7	15.3	14.5	1.4	268.7
To Order	EUR	267.5	236.9	30.6						267.5
Others		908.3	647.8	203.7	33.8	15.3	7.7			908.3



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ECOFRESH

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		FAR EAST	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1,418.4	534.0	202.3	2,154.7	1,582.5	2,444.6	148.5	110.9	176.6
TABLE GRAPES						12.7			2.3
PINK L. APPLE	921.3	435.9		1,357.2	1,338.9	1,950.7	93.2	97.8	148.7
C. PINK APPLE	496.1	98.1		594.1	122.3	105.8	44.6	6.7	5.9
FUJI APPLE	1.1		202.3	203.4	121.3	181.9	10.7	6.4	9.6
GRANNIES APPLE						171.2			9.4
NOT DEF APPLE						34.8			3.0
NOT DEF GRAPE						12.7			2.3
LINERS	1,418.4	534.0	202.3	2,154.7	1,582.5	2,457.2	148.5	110.9	178.9
TOTAL TONS	2012-13	1,418.4	534.0	202.3	2,154.7				
	2011-12	1,188.6	144.2	121.3		1,582.5			
	2010-11	1,826.7	359.4	101.1		2,457.2			
TOTAL TH.CASES	2012-13	106.1	31.7	10.6			148.5		
	2011-12	88.6	8.9	6.4				110.9	
	2010-11	141.2	22.9	5.3					178.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PINK L.	C. PINK	FUJI	TOTAL
Cape Fives NI	EUR	378.4	218.1	160.3		378.4
Cobana Fruchtring GmbH & Co. KG	EUR	232.8	209.7	23.2		232.8
Hage International B.V.	EUR	211.0	139.7	70.2	1.1	211.0
Aartsenfruit Breda B.V.	EUR	199.3	145.6	53.8		199.3
Others		1,133.1	644.2	286.7	202.3	1,133.1

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RUT: 76127402-3



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS		TOTAL TH.CASES	
		2012-13	2011-12	2012-13	2011-12
APPLES	1,321.4	1,321.4	1,417.4	63.0	63.5
KIWIFRUIT	447.8	447.8	461.8	26.7	25.8
PEARS	284.5	284.5	738.6	15.8	41.0
NECTARINES	53.2	53.2	89.8	2.2	4.3
TABLE GRAPES	35.4	35.4	62.6	4.3	7.5
HAYWARD KIWIS	447.8	447.8	457.4	26.7	25.4
GRANNIES APPLE	439.2	439.2	576.5	19.9	25.1
RY. GALA APPLE	381.3	381.3	474.2	17.9	20.6
RICH. D. APPLE	324.1	324.1	271.2	16.3	13.1
PACKHAMS PEAR	284.5	284.5	718.7	15.8	39.9
LAND FREIGHT	2,099.6	2,099.6	2,858.1	109.9	148.5
LINERS	42.6	42.6	39.2	2.1	2.0
TOTAL TONS	2012-13	2,142.2	2,142.2		
	2011-12	2,897.3	2,897.3		
TOTAL TH.CASES	2012-13	112.0		112.0	
	2011-12	150.4			150.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	PEAR	NECTARIN	GRAPE	HAYWARD	GRANNIES	RY. GALA	RICH. D.	PACKHAMS	TOTAL
Martha Calle	LAT	472.1	215.3		30.9	35.4	215.3	300.4	111.9	32.8		753.7
Menflo Hermanos	LAT	226.0	112.6	284.5			112.6	22.5	100.4	79.5	284.5	623.1
Jose Y Guisela Import Export S	LAT	387.8						29.8	47.6	206.9		387.8
To Order	LAT	192.8	119.9		22.2		119.9	86.5	78.8	4.9		335.0
London Fruit	LAT	42.6						42.6				42.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	EUROPE	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
			WEST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,099.8	545.3		428.9	2,073.9	2,196.5	1,989.2	289.1	297.4	273.6
CHERRIES	30.4		3.9	6.4	40.7	78.9		8.1	13.1	
BLUEBERRIES						18.2			3.6	
R. GLOBE GRAPE	711.3	132.1		13.4	856.8	657.4	593.5	107.7	80.2	72.4
NOT DEF GRAPE	17.7	115.8		173.1	306.7	161.7	46.9	47.1	20.0	6.6
CRIMSON GRAPE	80.0	150.4		71.5	301.9	339.8	405.5	48.5	48.3	51.6
AUT. RY. GRAPE	290.7			7.9	298.6	144.8	123.9	36.4	17.7	15.1
SUGRAONE GRAPE		37.9		147.3	185.2	200.9	247.1	25.0	29.8	35.8
LINERS	1,130.2	545.3		14.3	1,689.8	1,454.7	1,693.0	244.6	209.8	236.2
CHARTERS			3.9	421.0	424.9	802.9	230.7	52.6	100.5	29.5
AIR FREIGHT						24.2			2.5	
LAND FREIGHT						11.9	65.5		1.4	8.0
TOTAL	2012-13	1,130.2	545.3	3.9	435.3	2,114.6				
TONS	2011-12	764.6	715.7		801.4		2,293.6			
	2010-11	544.5	722.5		656.8		1,989.2			
TOTAL	2012-13	140.2	102.7	0.8	53.6			297.2		
TH.CASES	2011-12	96.6	116.8		99.3				314.2	
	2010-11	66.4	119.2		80.0					273.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CHERRY	R. GLOBE	NOT DEF	CRIMSON	AUT. RY.	SUGRAONE	THOMPSON	FLAME SOL	BING	TOTAL
Global Fruit Point GmbH	EUR	545.3		132.1	115.8	150.4		37.9	96.8	12.3		545.3
Shenzhen City Trading Company	FAR	411.3	14.4	314.1			97.2				8.4	425.7
Guangzhou City Shengfu Trading	FAR	373.9		244.9		10.2	118.7					373.9
Oag Global Inc.	NAM	358.1		13.4	120.0	71.5	7.9	129.6		15.7		358.1
Others		385.4	26.3	152.3	70.8	69.8	74.8	17.7			10.9	411.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		LATIN	FAR	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	AMERIC	EAST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
WALNUTS	983.3	129.6	491.3	370.0	49.6	2,023.7	2,114.7	2,284.1	160.9	146.3	132.9
ALMONDS			74.6		14.3	88.8	66.6	2.4	8.7	4.7	0.2
NOT DEF WALNUT	983.3	129.6	477.0	370.0	49.6	2,009.4	2,114.7	2,284.1	160.3	146.3	132.9
NOT DEF ALMOND			74.6		14.3	88.8	66.6	2.4	8.7	4.7	0.2
CALIFORN. WALNUT			14.3			14.3			0.6		
LINERS	983.3	129.6	112.7	370.0	63.8	1,659.3	1,805.1	1,978.7	135.7	126.6	118.0
LAND FREIGHT			453.2			453.2	376.2	305.9	33.9	24.3	14.9
AIR FREIGHT								2.0			0.2
TOTAL	2012-13	983.3	129.6	565.9	370.0	63.8	2,112.5				
TONS	2011-12	1,079.2	99.8	400.4	569.5	32.3		2,181.3			
	2010-11	1,597.3	20.0	335.9		323.4		2,286.5			
TOTAL	2012-13	78.3	13.0	41.6	30.4	6.4			169.6		
TH.CASES	2011-12	82.4	10.0	26.0	29.4	3.2				151.0	
	2010-11	99.5	2.0	16.6		14.1					133.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	WALNUT	ALMOND	NOT DEF	NOT DEF	CALIFORN.	TOTAL
Seeberger KG.	EUR	340.0		340.0			340.0
To Order	FAR	306.0		306.0			306.0
To Order	EUR	189.4		189.4			189.4
Narimpex AG	EUR	119.5		119.5			119.5
Others		1,068.8	88.8	1,054.5	88.8	14.3	1,157.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	FAR EAST	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
WALNUTS	1,724.4	338.7	40.0	2,103.1	510.4	844.2	84.1	20.4	33.8
APPLES						188.6			10.5
SERR C.C. WALNUT	755.9	149.2	40.0	945.2	333.0	657.7	37.8	13.3	26.3
CHANDLER C WALNUT	702.6			702.6			28.1		
NOT DEF WALNUT	176.2	189.5		365.7	177.4	186.5	14.6	7.1	7.5
HOWARD C.C WALNUT	48.2			48.2			1.9		
SERR S.C. WALNUT	21.5			21.5			0.9		
CHANDLERS WALNUT	20.0			20.0			0.8		
GRANNIES APPLE						147.5			8.2
RICH. D. APPLE						41.1			2.3
LINERS	1,724.4	338.7	40.0	2,103.1	510.4	1,032.8	84.1	20.4	44.2
TOTAL TONS	2012-13 1,724.4	338.7	40.0	2,103.1	510.4				
	2011-12 430.4		80.0		510.4				
	2010-11 1,032.8					1,032.8			
TOTAL TH.CASES	2012-13 69.0	13.5	1.6				84.1		
	2011-12 17.2		3.2					20.4	
	2010-11 44.2								44.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	WALNUT	SERR C.C.	HANDLER C.J	NOT DEF	HOWARD C.C	SERR S.C.	HANDLER S.J	TOTAL
To Order	EUR	1,386.7	692.8	447.9	156.3	48.2	21.5	20.0	1,386.7
To Order	FAR	318.7	149.2		169.5				318.7
Baymar Kuruyemis Bakliyat	EUR	281.0	42.0	219.1	19.9				281.0
To Order	MID	40.0	40.0						40.0
Others		76.7	21.1	35.6	20.0				76.7

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	EUROPE		NORTH AMERIC	TONS		TH.CAS	
		CONT	UK		2012-13	2012-13	2012-13	2012-13
APPLES	374.4	42.8	212.0	75.0	704.2			38.5
PLUMS	592.6				592.6			63.7
CHERRIES	240.1	4.0	26.2	34.0	304.2			69.3
TABLE GRAPES	297.2				297.2			36.2
FUJI RO. APPLE	355.0			8.2	363.2			19.4
R. GLOBE GRAPE	297.2				297.2			36.2
ANGELENO PLUM	237.9				237.9			26.4
BING CHERRY	188.9	4.0	26.2	11.8	230.9			53.6
HAYWARD KIWIS	192.0				192.0			19.2
LINERS	1,649.0	42.8	212.0	75.0	1,978.8			204.2
AIR FREIGHT	53.9	4.0	26.2	21.8	105.9			23.2
CHARTERS					12.2			1.7
TONS	2012-13 1,702.9	46.8	238.2	108.9	2,096.8			
TH.CASES	2012-13 198.6	3.9	16.7	9.7				229.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PLUM	CHERRY	GRAPE	KIWIS	FUJI RO.	R. GLOBE	ANGELENO	BING	HAYWARD	TOTAL
Anhui Bbca International	FAR		234.6	14.4	35.4	120.0		35.4	168.1	10.2	120.0	404.5
Crown Fruits Enterprise Co.	FAR	351.2		24.0			335.4			18.4		375.2
Shenzhen Rong Xin Fu Tong Trad	FAR		325.1						56.1			325.1
Empire World Trade Ltd.	EUR	212.0										212.0
Others		141.0	32.9	265.8	261.7	72.0	27.7	261.7	13.7	202.3	72.0	780.1



RUT: 76103946-6

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES		1,898.2	2,020.9	2,586.5	92.1	93.1	119.4
PEARS		86.0	86.0	45.2	65.8	4.8	2.5
PLUMS		42.9	42.9	179.9	119.2	2.9	12.4
KIWIFRUIT		31.2	31.2	14.9	9.5	1.3	1.4
RY. GALA APPLE		867.4	867.4	822.3	1,256.4	42.6	38.8
SCARLETT APPLE		489.5	489.5	365.8	485.1	24.5	18.3
GRANNIES APPLE		231.0	231.0	116.1	163.1	11.1	5.2
RED CHIEF APPLE		208.4	208.4	615.7	635.3	8.8	25.8
FUJI APPLE		101.9	101.9	100.9	46.6	5.1	5.0
PACKHAMS PEAR		83.9	83.9	45.2	65.8	4.7	2.5
FORTUNE PLUM		42.9	42.9	95.6	25.6	2.9	6.4
LAND FREIGHT		2,058.3	2,058.3	2,260.9	2,780.9	101.0	109.3
TOTAL TONS		2012-13	2,058.3	2,260.9	2,780.9		
TOTAL TH.CASES		2012-13	101.0			101.0	
		2011-12	109.3			109.3	
		2010-11	133.3				133.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	PLUM	KIWIS	RY. GALA	SCARLETT	GRANNIES	RED CHIEF	FUJI	PACKHAMS	TOTAL
To Order	LAT	841.3	14.4		31.2	303.3	183.7	120.4	204.5	29.4	12.2	886.9
Moreno S Morados E I R L	LAT	401.8	46.4			281.3	78.4	25.5		16.7	46.4	448.2
Agroimport San Andrés E.i.r.l.	LAT	399.3	22.2			148.5	181.3	61.6	3.9	3.9	22.2	421.5
Peque E.I.R.L.	LAT	164.6		42.9		86.2	13.7	14.7		50.0		207.5
Others		91.1	3.0			48.0	32.3	8.8		2.0	3.0	94.2


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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		LATIN AMERIC	NORTH AMERIC	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
AVOCADOS	963.1	275.3	439.7			1,678.1	2,965.9	2,002.9	342.8	335.7	238.7
LEMONS	198.1		23.5		70.6	292.3	489.2	623.7	17.0	28.4	36.3
MANDARINES				84.8		84.8			5.6		
GRAPEFRUITS								34.4			2.6
HASS AVOCADO	844.3	254.2	439.7			1,538.1	2,965.9	2,002.9	311.1	335.7	238.7
FINO 49 LEMON	198.1				70.6	268.7			15.6		
NOT DEF AVOCADO	118.8					118.8			26.4		
MURCOTT MAND.				84.8		84.8			5.6		
GENOVA LEMON			23.5			23.5	489.2	600.2	1.4	28.4	34.9
LINERS	1,161.2	275.3		84.8	70.6	1,591.9	2,943.3	2,052.0	323.9	317.1	224.0
LAND FREIGHT			463.2			463.2	468.8	544.5	41.5	43.1	47.8
CHARTERS							43.0	64.5		3.8	5.8
TOTAL TONS	2012-13	1,161.2	275.3	463.2	84.8	70.6	2,055.1				
	2011-12	659.4		468.8	2,232.8	94.1		3,455.1			
	2010-11	565.0		544.5	1,269.2	282.4		2,661.1			
TOTAL TH.CASES	2012-13	249.1	65.1	41.5	5.6	4.1			365.4		
	2011-12	129.8		43.1	185.7	5.5			364.1		
	2010-11	106.1		47.8	107.3	16.4					277.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	AVOCADO	LEMON	MAND.	HASS	FINO 49	NOT DEF	MURCOTT	GENOVA	NABAL	TOTAL
Georges Helfer S.A.	EUR	773.5			654.7		118.8				773.5
To Order	LAT	371.7	23.5		371.7				23.5		395.2
To Order	EUR	147.3	198.1		147.3	198.1					345.4
Minor Weir y Willis Ltd.	EUR	275.3			254.2					21.1	275.3
Others		110.2	70.6	84.8	110.2	70.6		84.8			265.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	EUROPE	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,863.5	35.4	35.4	1,934.3	1,499.1	1,208.8	235.5	184.4	149.6
KIWIFRUIT		72.0	48.0	120.0			12.0		
LEMONS					173.4	198.1		10.1	11.5
PEARS					46.3			2.6	
CRIMSON GRAPE	705.2			705.2	664.4	632.4	85.6	81.0	78.2
FLAME SDL GRAPE	435.3			435.3	297.0	234.3	53.1	37.2	29.0
SUGRAONE GRAPE	345.6			345.6	179.1	92.7	42.1	22.5	11.8
R. GLOBE GRAPE	117.7	35.4	17.7	170.8	135.0	106.2	20.8	16.5	12.9
THOMPSON GRAPE	143.3		17.7	161.0	108.2	95.4	19.6	13.2	11.8
NOT DEF KIWIS		72.0	24.0	96.0			9.6		
CHARTERS	1,810.0			1,810.0	1,410.6	1,138.1	220.4	173.6	141.0
LINERS	53.5	107.4	83.4	244.4	308.3	268.9	27.2	23.4	20.1
TOTAL TONS	2012-13: 1,863.5 2011-12: 1,565.6 2010-11: 1,325.8	2012-13: 107.4 2011-12: 53.8 2010-11: 27.8	2012-13: 83.4 2011-12: 53.1 2010-11: 53.4	2,054.3	1,718.8	1,407.0			
TOTAL TH.CASES	2012-13: 226.9 2011-12: 180.0 2010-11: 149.0	2012-13: 11.5 2011-12: 8.0 2010-11: 5.6	2012-13: 9.1 2011-12: 6.5 2010-11: 6.5				247.5	197.0	161.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	CRIMSON	FLAME SDL	SUGRAONE	R. GLOBE	THOMPSON	NOT DEF	NOT DEF	SUPER FL.	TOTAL
Seald Sweet LLC	NAM	1,830.0		705.2	435.3	345.6	100.0	143.3		34.6	34.6	1,830.0
To Order	EUR		72.0						72.0			72.0
To Order	FAR		48.0						24.0			48.0
Frutas Tabares S.L.	EUR	35.4					35.4					35.4
Others		68.9					35.4	17.7		15.7		68.9

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	EUROPE	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	139.6	1,638.0	217.5	47.5	2,042.6	2,591.8	2,107.3	245.6	316.8	257.0
FLAME SDL GRAPE	59.3	560.7		12.1	632.1	1,181.7	1,146.9	74.8	144.8	139.9
CRIMSON GRAPE		505.3	35.4		540.8	201.5	204.7	65.9	24.6	25.0
SUGRAONE GRAPE	17.3	397.3			414.6	941.6	588.8	49.3	114.8	71.8
R. GLOBE GRAPE		2.4	182.0	35.4	219.8	6.3		26.8	0.8	
BLACK SDL GRAPE	63.0	144.8			207.8	260.8	166.9	25.3	31.8	20.4
NOT DEF GRAPE		20.5			20.5			2.5		
THOMPSON GRAPE		7.1			7.1			0.9		
CHARTERS	139.6	1,638.0			1,777.6	2,113.6	2,107.3	212.6	258.4	257.0
LINERS			217.5	47.5	265.0	478.2		33.0	58.3	
TOTAL TONS	2012-13: 139.6 2011-12: 2,113.6 2010-11: 2,107.3	2012-13: 1,638.0 2011-12: 2,113.6 2010-11: 2,107.3	2012-13: 217.5 2011-12: 70.8 2010-11: 407.4	2012-13: 47.5 2011-12: 407.4 2010-11: 407.4	2,042.6	2,591.8	2,107.3			
TOTAL TH.CASES	2012-13: 17.0 2011-12: 258.4 2010-11: 257.0	2012-13: 195.6 2011-12: 258.4 2010-11: 257.0	2012-13: 26.5 2011-12: 8.6 2010-11: 49.7	2012-13: 6.5 2011-12: 49.7 2010-11: 49.7				245.6	316.8	257.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	FLAME SDL	CRIMSON	SUGRAONE	R. GLOBE	BLACK SDL	NOT DEF	THOMPSON	TOTAL
Pacific Trellis Fruit	NAM	761.9	282.2	175.5	231.8		68.5		3.9	761.9
Dayka & Hackett LLC	NAM	503.7	211.4	111.0	104.1		74.0		3.1	503.7
Giumarra Bros Fruit Co., Inc.	NAM	258.6	126.3		63.0		65.3	3.9		258.6
Giumarra International Marketing	NAM	253.4		218.8	15.7	2.4		16.5		253.4
Others		265.0	12.1	35.4		217.5				265.0



RUT: 96651180-K

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR EAST	TOTAL TONS		TOTAL TH.CASES	
	WEST	EAST	CONT	UK		2012-13	2011-12	2012-13	2011-12
BLUEBERRIES	176.2	718.4	321.9		153.5	1,370.0	318.0	606.9	107.9
APPLES		96.4	192.6		259.8	548.9	104.4	30.1	5.4
CHERRIES			3.4	15.6	96.8	115.7	38.4	24.6	7.7
BABY KIWIFRUIT					0.7			0.5	
NOT DEF BLUEB	176.2	718.4	232.1		114.8	1,241.5	292.1	525.1	96.4
BRAEBURN APPLE		61.2	192.6			253.8		13.9	
RY. GALA APPLE		35.3			159.8	195.1	44.7	10.3	2.3
FUJI APPLE					100.0	100.0	20.6	5.9	1.0
NOT DEF CHERRY				14.4	76.7	91.1	19.2	18.1	3.8
LINERS	26.6	473.6	483.6	14.4	502.1	1,500.3	460.8	466.6	120.9
CHARTERS	149.6	308.6				458.2		153.9	
AIR FREIGHT		32.6	35.0	1.2	8.0	76.8		41.5	
TONS	2012-13	176.2	814.8	518.6	15.6	510.1	2,035.3		
	2011-12	127.8	190.2			117.8	460.8		
TH.CASES	2012-13	72.5	242.6	210.6	3.1	133.2		662.0	
	2011-12	52.6	55.3			11.8			120.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	APPLE	CHERRY	B. KWI	NOT DEF	BRAEBURN	RY. GALA	FUJI	NOT DEF	DUKE	TOTAL
To Order	NAM	376.0	96.4			376.0	61.2	35.3				472.4
To Order	EUR	269.9	192.6			232.1	192.6				28.0	462.5
To Order	FAR	45.0	158.6			33.8		120.3	38.3		11.3	203.6
Huitong Economic Trade	FAR	67.9	19.8	94.4		43.5		19.8		74.3	11.3	182.0
Others		611.2	81.5	21.4	0.7	556.1		19.8	61.7	16.8	21.0	714.8


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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	EUROPE	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	2,011.4	0.5	0.4	2,012.2	1,924.9	2,045.3	606.1	585.0	614.9
CHERRIES								0.6	
GOOSEBERRIES						2.0			1.0
NOT DEF BLUEB	1,963.3	0.5	0.4	1,964.1	1,842.7	1,863.4	587.4	559.2	571.6
HIGHBUSH BLUEB	39.9			39.9	82.2	182.0	14.7	25.9	43.3
ONEIL BLUEB	8.2			8.2			4.0		
RY. ANN CHERRY						1.3		0.6	
NOT DEF GOOSEB.						2.0			1.0
LINERS	1,616.2			1,616.2	1,676.2	1,582.7	470.1	498.2	484.3
CHARTERS	199.2			199.2	115.7	275.1	58.8	39.9	86.4
AIR FREIGHT	196.0	0.5	0.4	196.8	134.4	189.6	77.2	47.5	45.2
TOTAL TONS	2012-13	2,011.4	0.5	2,012.2					
	2011-12	1,912.7		13.5	1,926.2				
	2010-11	2,047.1		0.3		2,047.4			
TOTAL TH.CASES	2012-13	605.6	0.3	0.2			606.1		
	2011-12	581.7		3.9				585.6	
	2010-11	615.7		0.2					615.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	NOT DEF	HIGHBUSH	ONEIL	TOTAL
Alpine Fresh Inc.	NAM	818.7	784.8	33.8		818.7
Sunny Ridge Berry Farm, Inc	NAM	668.2	666.2	2.0		668.2
Gourmet Trading Co.	NAM	496.0	492.0	4.0		496.0
Alpine Marketing	NAM	14.8	14.8			14.8
Others		14.5	6.3		8.2	14.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	852.3	442.8		709.3	2,004.5	1,978.7	451.5	243.9	240.4	55.1
FLAME SDL GRAPE	455.1	184.2			639.3	794.7	99.2	78.0	96.7	12.1
R. GLOBE GRAPE	23.9			428.9	452.8	387.3	90.9	56.5	47.1	11.1
CRIMSON GRAPE	151.7	59.3		190.9	402.0	400.7	82.7	49.1	48.3	10.1
THOMPSON GRAPE	172.0	121.3		89.5	382.8	312.3	125.2	44.7	38.1	15.3
ROYAL R. GRAPE	49.6	77.9			127.5	74.8	10.2	15.6	9.1	1.2
MUSC. SDL GRAPE							8.9		1.1	
PERLON GRAPE							43.3			5.3
CHARTERS	852.3	442.8			1,295.1	1,350.9	431.4	156.0	164.0	52.6
LAND FREIGHT				503.1	503.1	224.0	20.1	61.5	27.3	2.4
LINERS				206.2	206.2	403.8		26.5	49.1	
TOTAL TONS	2012-13	852.3	442.8	709.3	2,004.5					
	2011-12	660.4	690.5	627.8		1,978.7				
	2010-11	294.4	137.0	20.1			451.5			
TOTAL TH.CASES	2012-13	102.0	54.0	87.9				243.9		
	2011-12	79.8	84.2	76.5					240.4	
	2010-11	35.9	16.7	2.4						55.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	FLAME SDL	R. GLOBE	CRIMSON	THOMPSON	ROYAL R.	TOTAL
AMC Direct Inc.	NAM	667.3	234.7	11.5	183.6	187.9	49.6	667.3
Secchi Agrícola Imp. e Exp. Ltda.	LAT	614.9		335.3	190.1	89.5		614.9
King Fresh Produce, L.L.C.	NAM	560.9	373.1		6.2	103.6	77.9	560.9
To Order	LAT	74.2		73.4	0.8			74.2
Others		87.1	31.5	32.6	21.3	1.8		87.1

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE		FAR EAST	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	UK	2012-13		2011-12	2010-11	2012-13	2011-12	2010-11	
BLUEBERRIES	596.7	736.0	343.3	249.3		73.2	1,998.5	1,692.8	2,226.6	881.6	735.8	870.9
FEIJOAS	2.4							2.4		1.2		
CHERRIES								3.0				0.3
NOT DEF BLUEB	547.2	727.8	275.7	238.0		8.5	1,797.1	1,250.4	1,875.6	767.2	526.2	701.9
HIGHBUSH BLUEB	35.4	5.8	35.0			64.7	140.9	147.4	237.8	79.8	68.1	135.9
ONEIL BLUEB	0.1	2.5	26.7	5.4			34.7	34.5	35.1	22.0	11.9	12.0
LEGACY BLUEB	9.3						9.3	82.8	28.8	2.3	36.4	9.1
JEWELL BLUEB	4.7		2.1	2.1			8.8			5.1		
STAR BLUEB			3.6	3.6			7.1			4.7		
LINERS	416.9	285.5	308.3	249.3		5.6	1,265.6	676.9	1,455.8	573.7	378.9	588.1
CHARTERS	95.2	404.3					499.6	775.0	543.2	193.7	238.0	153.7
AIR FREIGHT	87.0	46.2	35.0			67.5	235.7	244.0	227.6	115.3	119.2	129.1
TOTAL TONS	2012-13	599.1	736.0	343.3	249.3	73.2	2,000.8					
	2011-12	573.0	456.3	456.3	118.5	88.7		1,695.8				
	2010-11	863.2	569.0	531.0	219.8	43.6			2,226.6			
TOTAL TH.CASES	2012-13	240.3	240.9	226.9	130.6	44.1				882.7		
	2011-12	223.8	124.0	297.8	47.0	43.2					736.1	
	2010-11	264.1	164.7	325.7	93.4	23.0						870.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	FEIJOA	NOT DEF	HIGHBUSH	ONEIL	LEGACY	JEWELL	STAR	NOT DEF	DUKE	TOTAL
Gourmet Trading Co.	NAM	775.9		755.4	18.1	2.5						775.9
Sunny Valley Int., Inc.	NAM	443.4	2.4	410.1	19.1	0.1	9.3	4.7		2.4		445.8
OGL Food Trade GmbH	EUR	212.3		212.3								212.3
Dole Fresh Fruit Europe Dhg	EUR	163.2		109.7	20.9	26.7		2.1	3.6		0.3	163.2
Others		403.7		309.7	82.8	5.4		2.1	3.6		0.3	403.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,861.1	130.4	1,991.5	1,626.6	2,085.6	242.7	197.8	254.3
NOT DEF	902.6		902.6			109.9		
THOMPSON	432.1	76.0	508.1	722.7	937.9	61.9	88.1	114.5
SUGRAONE	349.2	54.4	403.6	681.4	897.7	49.2	82.5	109.3
FLAME SDL	116.5		116.5	84.2	183.9	14.2	10.3	22.4
PRIME	60.6		60.6	135.9	62.2	7.4	16.6	7.6
SUP. SDL				2.4	3.9		0.3	0.5
CHARTERS	1,861.1	130.4	1,991.5	1,626.6	2,085.6	242.7	197.8	254.3
TOTAL	2012-13	1,861.1	130.4	1,991.5				
TONS	2011-12	1,458.1	168.5		1,626.6			
	2010-11	2,047.8	37.8			2,085.6		
TOTAL	2012-13	226.8	15.9			242.7		
TH.CASES	2011-12	177.2	20.5				197.8	
	2010-11	249.7	4.6					254.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	NOT DEF	THOMPSON	SUGRAONE	FLAME SDL	PRIME	TOTAL
Dole Fresh Fruit Co.	NAM	1,991.5	902.6	508.1	403.6	116.5	60.6	1,991.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR	LATIN AMERIC	NORTH AMERICA		EUROPE	TOTAL TONS			TOTAL TH.CASES		
			EAST	WEST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1,254.4	369.8	102.5	224.1	21.4	1,972.2	3,289.2	1,404.2	117.5	176.6	74.7
FUJI	958.2	130.9		26.0		1,115.1	1,756.8	472.0	63.6	92.1	24.7
C. PINK	238.0	91.7	82.8	198.1	10.2	620.8	598.4	178.6	41.1	34.8	9.6
RY. GALA	38.8	109.1	19.8			167.6	776.0	617.4	8.7	41.0	33.2
BRAEBURN		36.1				36.1	16.3		2.0	1.3	
RICH. D.					11.2	11.2			0.6		
NOT DEF	10.6					10.6	101.7		0.9	5.3	
ROME BT.	8.8					8.8			0.6		
GRANNIES		2.0				2.0			0.10		
FUJI RO.							40.1	136.1		2.1	7.2
LINERS	1,254.4	369.8	102.5	224.1	21.4	1,972.2	3,289.2	1,341.3	117.5	176.6	71.5
CHARTERS								62.9			3.3
TOTAL	2012-13	1,254.4	369.8	102.5	224.1	21.4	1,972.2				
TONS	2011-12	2,122.0		391.7	775.5			3,289.2			
	2010-11	726.7	41.2	146.5	363.6	106.5		1,404.2			
TOTAL	2012-13	76.4	19.4	5.7	14.9	1.2			117.5		
TH.CASES	2011-12	109.4		20.9	46.4					176.6	
	2010-11	38.1	2.1	7.9	20.0	5.7					74.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	FUJI	C. PINK	RY. GALA	BRAEBURN	RICH. D.	NOT DEF	ROME BT.	GRANNIES	TOTAL
Wih Marketing Co., Ltd.	FAR	891.2	891.2								891.2
Chelan Fresh Marketing	NAM	181.3	26.0	155.3							181.3
F Y F Corp S.A.C.	LAT	162.1	130.9	23.4		5.8				2.0	162.1
Shanghai New Long March Intl Trade Co., Ltd.	FAR	103.1		103.1							103.1
Others		634.5	67.0	338.9	167.6	30.3	11.2	10.6	8.8		634.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
		EAST	WEST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
MANDARINES	984.5	703.2	206.1	1,893.8	1,581.7	612.7	135.1	108.5	66.3
LEMONS	69.0			69.0		30.3	5.0		1.8
CLEMENTINES					58.9	42.6		6.5	6.1
APPLES					42.3	42.3		2.3	2.4
MURCOTT MAND.	588.3	703.2	206.1	1,497.6	1,581.7		110.0	108.5	
NOT DEF MAND.	396.3			396.3		612.7	25.1		66.3
NOT DEF LEMON	45.6			45.6		30.3	3.0		1.8
FINO 49 LEMON	23.4			23.4			1.9		
NOT DEF CLEMENT					58.9	21.3		6.5	3.0
RY. GALA APPLE					42.3	42.3		2.3	2.4
LINERS	1,053.6	703.2	206.1	1,962.8	1,682.9	676.8	140.1	117.3	68.6
AIR FREIGHT						51.1			7.9
TOTAL TONS	2012-13: 1,053.6	703.2	206.1	1,962.8					
	2011-12: 687.2	932.8	63.0		1,682.9				
	2010-11: 119.7	587.2	21.0			727.9			
TOTAL TH.CASES	2012-13: 79.1	47.1	13.9				140.1		
	2011-12: 54.5	58.6	4.2					117.3	
	2010-11: 14.1	61.0	1.4						76.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	MAND.	LEMON	MURCOTT	NOT DEF	NOT DEF	FINO 49	TOTAL
San Lucar Fruit S.L.	EUR	984.5	0.6	588.3	396.3		0.6	985.2
The Oppenheimer Group	NAM	554.9		554.9				554.9
Andes River Marketing Services Corp.	NAM	312.4		312.4				312.4
To Order	NAM	42.0		42.0				42.0
Others			68.4			45.6	22.8	68.4

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		LATIN	FAR	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	AMERIC	EAST	EAST	WEST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	352.6	119.0	302.2	226.4			1,000.2	1,302.4	4,152.6	52.7	73.7	237.6
KIWIFRUIT	571.2	22.4	50.8				644.4	797.5	918.4	64.4	79.8	91.8
CHERRIES	24.5		14.9	116.3	34.8	19.7	210.3	465.0	184.8	46.2	96.4	36.6
PLUMS			56.5	43.2			99.7	300.9		11.1	33.4	
HAYWARD KIWIS	571.2	22.4	50.8				644.4	752.7	918.4	64.4	75.3	91.8
GRANNIES APPLE	140.7	96.5	241.4				478.6	479.8	418.0	25.4	27.6	23.4
RY. GALA APPLE	211.9	22.5	60.8				295.2	632.5	1,882.2	16.0	36.6	102.0
FUJI APPLE				181.3			181.3	190.1	500.5	9.1	9.5	26.9
LINERS	923.8	83.1	130.3	364.5			1,501.8	2,435.3	5,248.8	123.7	229.5	364.4
LAND FREIGHT			289.2		25.0		314.2	266.7	20.7	27.4	25.6	1.1
CHARTERS		58.3				19.7	78.0	144.4		7.1	17.1	
AIR FREIGHT	24.5	0.4	5.1	25.7	9.8		65.4	44.1	9.4	19.6	13.2	1.9
TOTAL TONS	2012-13: 948.3	141.8	424.7	390.3	34.8	19.7	1,959.5					
	2011-12: 1,288.9	93.6	499.2	903.1	105.8			2,890.6				
	2010-11: 3,614.7		66.3	1,437.6	160.4				5,278.9			
TOTAL TH.CASES	2012-13: 85.2	9.0	30.1	42.5	7.0	3.9				177.7		
	2011-12: 113.8	6.9	47.8	100.2	16.7					285.3		
	2010-11: 261.4		3.4	93.9	8.7							367.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	CHERRY	PLUM	BLUB	HAYWARD	GRANNIES	RY. GALA	FUJI	BING	TOTAL
To Order	EUR	50.1	201.6				201.6	9.9	40.1			251.7
Hillfresh International B.V.	EUR	121.6	44.8				44.8	91.7	29.9			166.4
Miles Import	EUR	84.9	44.8	8.6			44.8	21.2	63.7		8.6	138.3
To Order	FAR	123.5								99.0		123.5
Others		620.1	353.2	201.7	99.7	4.7	353.2	355.8	161.4	82.3	149.0	1,279.6



Valle Aconcagua

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	FAR EAST	EUROPE	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,369.0	336.5	35.4	1,741.0	1,191.4	475.0	209.6	169.4	64.9
ORANGES	211.2			211.2	28.5		14.1	1.9	
MANDARINES					10.8			0.7	
R. GLOBE GRAPE	90.3	336.5	35.4	462.2	189.7	73.1	56.3	23.1	8.9
NOT DEF GRAPE	445.3			445.3	81.2	16.4	53.0	12.6	2.5
FLAME SDL GRAPE	425.8			425.8	257.0	39.4	51.6	37.5	8.3
CRIMSON GRAPE	247.1			247.1	111.3	143.9	29.2	13.6	17.6
FUKUMOTO ORANGE	163.2			163.2	16.7		10.9	1.1	
AUT. RY. GRAPE	61.1			61.1			7.5		
Q. ROSE GRAPE	50.8			50.8	2.5	7.1	6.1	0.5	0.9
CHARTERS	1,369.0			1,369.0	753.7	126.0	164.2	92.0	15.4
LINERS	211.2	336.5	35.4	583.2	477.0	349.0	59.4	80.0	49.5
TOTAL TONS	2012-13 1,580.2	336.5	35.4	1,952.2					
	2011-12 792.9	54.4	383.4		1,230.7				
	2010-11 126.0		349.0			475.0			
TOTAL TH.CASES	2012-13 178.3	41.0	4.3				223.6		
	2011-12 94.6	6.6	70.8				172.0		
	2010-11 15.4		49.5						64.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	ORANGE	R. GLOBE	NOT DEF	FLAME SDL	CRIMSON	FUKUMOTO	AUT. RY.	Q. ROSE	PAR. WASH.	TOTAL
Dayka & Hackett LLC	NAM	939.5		43.7	312.8	369.1	70.3		61.1	33.7		939.5
To Order	NAM	231.5	139.2	24.5	28.9		176.7	115.2		1.4	24.0	370.7
Shenzhen City Trading Company	FAR	224.4		224.4								224.4
Pandol Bros, Inc.	NAM	198.0		22.0	103.5	56.7				15.7		198.0
Others		147.6	72.0	147.6				48.0			24.0	219.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	EUROPE	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,077.2	672.2	201.6	1,951.0	1,800.1	2,024.2	233.8	218.3	246.2
CRIMSON GRAPE	893.9	45.3	113.4	1,052.5	855.3	929.2	124.2	103.3	112.7
R. GLOBE GRAPE		441.1	8.0	449.1	522.2	724.2	54.8	63.7	88.3
THOMPSON GRAPE	167.3	185.8	80.2	433.3	417.9	370.8	52.8	50.8	45.2
NOT DEF GRAPE	16.0			16.0			1.9		
BLACK SDL GRAPE					4.7			0.6	
CHARTERS	662.9	580.7		1,243.6	1,562.9	1,856.7	150.6	189.4	226.4
LINERS	414.3	91.5	201.6	707.4	237.2	167.6	83.2	28.9	19.8
TOTAL TONS	2012-13 1,077.2	672.2	201.6	1,951.0					
	2011-12 758.5	804.4	237.2		1,800.1				
	2010-11 642.3	1,293.4	88.6			2,024.2			
TOTAL TH.CASES	2012-13 127.2	82.0	24.6				233.8		
	2011-12 91.3	98.1	28.9				218.3		
	2010-11 77.7	157.7	10.8						246.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CRIMSON	R. GLOBE	THOMPSON	NOT DEF	TOTAL
Dayka & Hackett LLC	NAM	1,077.2	893.9		167.3	16.0	1,077.2
Ltd Company Logisticfrut	EUR	521.6	37.8	392.5	91.3		521.6
Global Trading Co.,Ltd	FAR	201.6	113.4	8.0	80.2		201.6
Lc Frutstrim	EUR	94.5			94.5		94.5
To Order	EUR	56.1	7.5	48.6			56.1



Soc. Exportadora El Refugio

RUT: 76239483-9



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN	TONS	TH.CAS
	AMERIC	2012-13	2012-13
APPLES	994.6	994.6	50.1
PEARS	531.6	531.6	29.5
PLUMS	191.0	191.0	18.3
KIWIFRUIT	118.2	118.2	11.1
NECTARINES	73.0	73.0	6.5
PACKHAMS PEAR	498.6	498.6	27.7
RY. GALA APPLE	371.1	371.1	18.9
RICH. D. APPLE	253.7	253.7	12.3
GRANNIES APPLE	207.0	207.0	10.2
FORTUNE PLUM	118.8	118.8	11.3
LAND FREIGHT	1,716.5	1,716.5	106.2
LINERS	224.6	224.6	14.8
TONS	2012-13	1,941.1	1,941.1
TH.CASES	2012-13	121.0	121.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	PLUM	KIWIS	NECTARIN	PACKHAMS	RY. GALA	RICH. D.	GRANNIES	FORTUNE	TOTAL
Menflo Hermanos	LAT	541.6	531.6	191.0	64.7	50.6	498.6	237.5	101.9	45.2	118.8	1,386.6
To Order	LAT	229.7			12.4			11.6	85.3	129.8		266.0
London Fruit	LAT	140.8			41.1	22.4		122.0		16.0		204.4
Teodora Condori	LAT	45.7							45.7			45.7
Lidia Acosta	LAT	36.8							20.8	16.1		38.5

SYVSpa

RUT: 76242092-9



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	EUROPE			TONS	TH.CAS
	EAST	WEST	EAST	CONT	RUS	UK	2012-13	2012-13
TABLE GRAPES	831.4	201.5	753.5	108.6	17.7	25.3	1,937.9	241.7
CRIMSON GRAPE	180.4	117.3	344.0	11.4		25.3	678.4	85.0
R. GLOBE GRAPE	3.1		366.5	18.7			388.3	47.4
THOMPSON GRAPE	227.9	29.9		43.0	17.7		318.5	40.4
SUGRAONE GRAPE	194.4	15.0	30.4	35.4			275.2	34.3
PRN. SEED. GRAPE	107.5	11.8					119.3	14.5
NOT DEF GRAPE	94.5						94.5	11.5
FLAME SDL GRAPE	14.2	12.6	12.7				39.4	5.6
PRINCESS GRAPE	9.4	15.0					24.4	3.0
CHARTERS	831.4	201.5		44.0			1,076.9	132.7
LINERS			753.5	64.6	17.7	25.3	861.0	108.9
TONS	2012-13	831.4	201.5	753.5	108.6	17.7	25.3	1,937.9
TH.CASES	2012-13	101.3	24.6	93.4	15.7	2.2	4.6	241.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CRIMSON	R. GLOBE	THOMPSON	SUGRAONE	PRN. SEED.	NOT DEF	FLAME SDL	PRINCESS	TOTAL
The Oppenheimer Group	NAM	490.0	149.6	3.1	114.9	122.0	31.9	47.2	0.8	20.5	490.0
Pacific Trellis Fruit	NAM	452.0	110.3		142.9	87.4	34.2	47.2	26.0	3.9	452.0
Shanghai Oheng Imp. & Exp. Co Lt	FAR	378.5	90.5	288.1							378.5
To Order	FAR	185.2	161.0	24.2							185.2
Others		432.2	167.0	72.9	60.7	65.8	53.1		12.7		432.2



Exportadora T y F Ltda.

RUT: 76001627-6
Calle Servicio Poniente km 114, N° 999
Chaperón, Rengo

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1,582.2	1,582.2	2,562.8	4,154.6	69.0	112.4	179.2
KIWIFRUIT	251.6	251.6	389.4	456.2	14.1	23.9	25.1
TABLE GRAPES	45.0	45.0	49.5	28.3	5.5	6.4	3.5
PEACHES	14.6	14.6	36.2	140.1	0.7	2.1	6.2
NECTARINES	11.1	11.1	27.4	8.9	0.6	1.4	0.5
RY. GALA APPLE	640.7	640.7	1,248.8	1,743.2	27.3	54.1	75.8
GRANNIES APPLE	406.7	406.7	505.9	759.9	18.3	22.3	32.4
RICH. D. APPLE	296.4	296.4	481.8	1,212.7	13.0	21.7	53.6
HAYWARD KIWIS	251.6	251.6	375.5	456.2	14.1	21.7	25.1
FUJI APPLE	78.3	78.3	102.1	82.0	3.6	4.7	3.9
LAND FREIGHT LINERS	1,906.3	1,906.3	2,994.1	5,132.8	90.3	142.8	233.8
			73.5			3.9	
TOTAL TONS	2012-13	1,906.3	1,906.3				
	2011-12			3,067.7			
	2010-11			5,132.8			
TOTAL TH.CASES	2012-13	90.3			90.3		
	2011-12					146.7	
	2010-11						233.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	GRAPE	PEACH	NECTARIN	RY. GALA	GRANNIES	RICH. D.	HAYWARD	FUJI	TOTAL
Lucy Apaza	LAT	968.5	96.2	45.0			408.6	206.1	186.9	96.2	63.7	1,109.7
To Order	LAT	613.7	155.4		14.6	11.1	232.1	200.6	109.5	155.4	14.6	796.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	921.2	936.4	42.3	1,899.9	1,432.2	873.3	107.6	81.7	48.0	
NOT DEF APPLE	921.2	936.4	42.3	1,899.9	1,432.2	170.7	107.6	81.7	9.4	
FUJI APPLE						275.6			15.1	
RY. GALA APPLE						255.8			14.1	
GRANNIES APPLE						64.1			3.5	
RED FUJI APPLE						63.4			3.5	
BRAEBURN APPLE						27.4			1.5	
C. PINK APPLE						16.3			0.9	
LINERS	921.2	936.4	42.3	1,899.9	1,432.2	873.3	107.6	81.7	48.0	
TOTAL TONS	2012-13	921.2	936.4	42.3	1,899.9					
	2011-12	752.4	679.8			1,432.2				
	2010-11	426.0	447.3			873.3				
TOTAL TH.CASES	2012-13	52.0	53.3	2.4			107.6			
	2011-12	42.6	39.2					81.7		
	2010-11	23.4	24.6						48.0	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	NOT DEF	TOTAL
Viva Tierra Organic, Inc.	NAM	1,592.7	1,592.7	1,592.7
Natural Selection Foods	NAM	204.5	204.5	204.5
Albert S Organics	NAM	60.4	60.4	60.4
Empire World Trade Ltd.	EUR	21.2	21.2	21.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	UK	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	363.5	102.9		282.3		748.7	716.1	752.8	187.1	156.1	183.8
CHERRIES	80.3				202.3	282.6	245.9	187.0	61.0	49.4	37.4
PLUMS	216.4					216.4	221.3	145.3	14.5	14.8	10.4
KIWIFRUIT	35.2	175.8				211.0	121.9	24.0	19.2	11.2	2.4
NOT DEF BLUEB	158.7	26.4		41.6		226.7	57.3	162.7	53.6	7.7	34.5
ONEIL BLUEB	52.2	38.2		127.5		217.9	67.0	48.8	48.4	16.1	8.3
HAYWARD KIWIS	35.2	175.8				211.0	105.9	24.0	19.2	9.6	2.4
BING CHERRY	49.6				154.3	203.9	228.3	169.4	44.8	45.9	33.9
LINERS	307.4	190.5	142.0	282.3	148.8	1,071.0	1,175.5	1,521.8	159.8	161.3	260.3
CHARTERS	443.3	87.0				530.3	546.3	591.6	103.1	86.4	90.6
LAND FREIGHT	148.2					148.2	88.0	4.1	28.5	11.8	0.8
AIR FREIGHT	81.8	1.1	6.7		53.5	143.2	212.9	181.8	28.0	42.9	36.4
TOTAL	2012-13	980.7	278.7	148.7	282.3	202.3	1,892.7				
TONS	2011-12	1,352.3	140.3	215.3	64.2	246.3		2,022.6			
	2010-11	1,099.7	106.2	447.7	339.8	304.1		2,299.2			
TOTAL	2012-13	149.4	42.0	9.3	73.7	44.9			319.4		
TH.CASES	2011-12	176.0	35.5	20.8	23.0	45.7				302.4	
	2010-11	156.6	37.2	62.5	84.8	46.2					388.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	CHERRY	PLUM	KIWIS	NECTARIN	NOT DEF	ONEIL	HAYWARD	BING	DUKE	TOTAL
H. E. Butt Grocery Company	NAM			216.4		152.4						368.8
Team Produce Int'l.	NAM	153.5	80.3			6.0	55.5	8.4		49.6	25.6	346.7
Regatta Tropicals Ltd.	NAM	95.9			211.0		51.8	29.4	211.0			306.9
S & A Produce UK Ltd.	EUR	282.3					41.6	127.5			107.0	282.3
Others		217.0	202.3			3.4	77.9	52.6		154.3	21.0	588.0

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,866.8	1,866.8	1,521.3	1,233.9	227.7	200.9	150.5
CRIMSON GRAPE	901.1	901.1	785.4	579.6	109.9	101.9	70.7
R. GLOBE GRAPE	824.5	824.5	694.2	579.6	100.5	93.4	70.7
NOT DEF GRAPE	130.9	130.9	41.7	74.8	16.0	5.5	9.1
ARSAL SEED GRAPE	10.3	10.3			1.3		
LINERS	1,866.8	1,866.8	1,521.2	1,233.9	227.7	200.8	150.5
AIR FREIGHT			0.1			0.02	
TOTAL	2012-13	1,866.8	1,866.8				
TONS	2011-12	1,521.3		1,521.3			
	2010-11	1,233.9		1,233.9			
TOTAL	2012-13	227.7			227.7		
TH.CASES	2011-12	200.9			200.9		
	2010-11	150.5					150.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CRIMSON	R. GLOBE	NOT DEF	ARSAL SEED	TOTAL
Shenzhen Hengguangli Imp. Exp.	FAR	822.6	336.5	428.1	56.1	1.9	822.6
Shenzhen Youdecheng Trading Co	FAR	747.8	333.7	349.6	56.1	8.4	747.8
Shenzhen Rong Xin Fu Tong Trad	FAR	93.5	56.1	18.7	18.7		93.5
KPC Inc.	FAR	90.7	90.7				90.7
Others		112.2	84.1	28.0			112.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	EUROPE		TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	EAST	CONT	UK	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	927.5	256.3	371.2	139.3	171.5	1,865.7	1,694.4	1,315.9	241.5	232.7	182.8
THOMPSON GRAPE	702.9	252.4	119.3	139.3	171.5	1,385.3	1,109.7	811.3	182.7	153.4	114.4
R. GLOBE GRAPE	22.7		251.9			274.6	350.3	318.4	33.5	43.7	38.8
BLACK SDL GRAPE	153.3	3.9				157.2	130.7	43.7	19.2	15.9	5.9
NOT DEF GRAPE	48.7					48.7			6.1		
SUGRAONE GRAPE							96.6	142.5		18.3	23.7
BICOLOR GRAPE							7.2			1.4	
CHARTERS	819.6	256.3				1,075.9	773.1	523.3	142.0	99.5	69.7
LINERS	107.9		371.2	139.3	171.5	789.8	921.3	792.7	99.4	133.3	113.1
TOTAL TONS	2012-13	927.5	256.3	371.2	139.3	171.5	1,865.7				
	2011-12	584.0	258.0	269.1	401.9	181.4		1,694.4			
	2010-11	356.6	166.7	333.6	125.4	333.6			1,315.9		
TOTAL TH.CASES	2012-13	121.1	34.6	45.5	18.5	21.9			241.5		
	2011-12	75.1	33.0	32.8	64.5	27.3				232.7	
	2010-11	47.6	22.1	40.7	19.8	52.7					182.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	THOMPSON	R. GLOBE	BLACK SDL	NOT DEF	TOTAL
The Oppenheimer Group	NAM	426.6	363.8	6.2	56.6		426.6
Sbrocco International, Inc.	NAM	367.8	301.1		52.7	14.0	367.8
Jac Vandenberg, Inc.	NAM	359.9	260.9	16.5	47.8	34.6	359.9
Guangzhou Collect Lebao Fruit	FAR	197.8	70.8	126.9			197.8
Others		513.7	388.7	125.0			513.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1,189.6	520.8	1,710.4	1,687.8	1,427.2	92.7	91.4	79.8
PEACHES		148.2	148.2	130.8	115.2	9.3	8.3	7.2
GRANNIES APPLE	1,096.1	295.4	1,391.5	1,361.0	1,176.2	75.8	74.1	66.5
RY. GALA APPLE	51.2	225.4	276.6	285.9	230.2	14.6	15.1	12.2
NOT DEF PEACH		90.6	90.6		76.8	5.7		4.8
NOT DEF APPLE	42.3		42.3	40.9	20.9	2.4	2.2	1.2
ANDREW PEACH		38.4	38.4			2.4		
LOADELL PEACH		19.2	19.2	54.6	19.2	1.2	3.6	1.2
ANDROSS PEACH				76.2	19.2		4.8	1.2
LINERS	1,189.6	669.0	1,858.6	1,733.1	1,478.2	102.0	95.0	83.5
CHARTERS				85.6	64.2		4.7	3.5
TOTAL TONS	2012-13	1,189.6	669.0	1,858.6				
	2011-12	1,198.3	620.3		1,818.7			
	2010-11	1,218.4	324.1			1,542.4		
TOTAL TH.CASES	2012-13	65.6	36.4			102.0		
	2011-12	65.9	33.9				99.7	
	2010-11	69.0	18.1					87.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEACH	GRANNIES	RY. GALA	NOT DEF	NOT DEF	ANDREW	LOADELL	TOTAL
Nico de Jong B.V.	EUR	806.9		755.4	9.2		42.3			806.9
Frutera Don Marcos Frudonmar S.A.	LAT	263.9	148.2	58.3	205.6	90.6		38.4	19.2	412.1
Maxifrutas Ltda.	LAT	256.8		237.1	19.8					256.8
Trofi B.V.	EUR	213.3		213.3						213.3
Citronas B.V.	EUR	169.4		127.4	42.0					169.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA		EUROPE			LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		WEST	EAST	RUS	CONT	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	477.3	14.5	74.3				80.3	646.4	8,906.0	9,754.9	37.9	552.8	586.3
KIWIFRUIT	154.6	21.2	45.7	136.6	93.5		65.9	517.5	1,986.0	2,280.3	56.1	231.7	269.8
BLUEBERRIES	83.0		216.0		3.7	95.4		398.0	309.8	323.8	143.1	110.2	107.5
CHERRIES	203.8		26.9					230.7	358.2	370.4	73.1	98.4	88.6
HAYWARD KIWIS	154.6	21.2	45.7	136.6	68.5		64.8	491.4	1,469.1	1,783.1	53.3	151.8	187.4
FUJI RO. APPLE	457.5	14.5					17.7	489.7	1,661.0	1,095.2	28.5	101.2	79.1
BRIGITT BLUEB	25.6		125.3		0.3	39.5		190.7	126.3	169.5	63.3	46.4	52.9
BING CHERRY	103.0		17.9					120.9	313.1	252.9	40.8	84.7	62.4
LINERS	818.2	35.7	224.1	136.6	94.6	83.2	103.2	1,495.4	12,794	13,277	222.0	1,108.5	1,091.1
AIR FREIGHT	100.6		42.6		2.5	12.2		158.0	91.0	70.3	58.8	19.2	19.8
CHARTERS			96.2	58.8				154.9	345.9	405.0	31.7	43.8	63.3
LAND FREIGHT							43.1	43.1	676.2	1,077.0	4.2	72.0	105.3
TOTAL TONS	2012-13	918.8	35.7	362.9	195.3	97.1	95.4	146.3	1,851.4				
	2011-12	2,899.7	442.2	4,339.7	890.6	2,128.2	519.9	2,663.4		13,907			
	2010-11	2,564.5	232.0	3,641.5	2,155.3	2,438.0	587.0	3,142.9		14,829			
TOTAL TH.CASES	2012-13	168.3	3.4	78.8	20.0	10.6	25.1	10.6			316.7		
	2011-12	308.8	30.6	349.1	75.7	225.8	48.1	203.2			1,243.5		
	2010-11	281.5	18.0	264.3	167.2	269.7	57.5	214.5					1,279.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	BLUEB	CHERRY	PLUMCOT	HAYWARD	FUJI RO.	BRIGITT	BING	DUKE	TOTAL
Kingo Fruits Co., Ltd.	FAR	250.6		17.8	6.2			242.8		6.2	11.0	274.6
Pomina Enterprise Co., Ltd.	FAR	184.8		7.5	3.0			178.9		3.0		195.3
North Bay Produce, Inc	NAM			170.7					95.0			170.7
Huitong Economic Trade	FAR			57.8	74.8				25.6	62.0	19.3	132.5
Others		211.0	517.5	144.4	146.8	41.5	491.4	68.1	70.1	49.8	46.2	1,078.4

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FINEST FRUITS

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	LATIN AMERIC	EUROPE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	650.2	79.7	468.4	466.9	20.0	1,685.1	1,514.2	1,725.3	203.5	184.7	210.4
AVOCADOS							294.6	190.1		63.3	47.5
ORANGES								96.0			6.4
CHERRIES								8.4			1.7
R. GLOBE GRAPE	86.9	9.2	199.2	246.3	20.0	561.7	265.3	404.3	66.5	32.4	49.3
FLAME SDL GRAPE	376.5	59.8				436.3	438.6	492.2	53.2	53.5	60.0
CRIMSON GRAPE	98.8		237.7	94.8		431.3	437.0	360.0	52.6	53.3	43.9
THOMPSON GRAPE	63.7	6.7		107.1		177.4	95.6	151.5	21.6	11.7	18.5
AUT. RY. GRAPE	6.3		31.5			37.8	196.5	168.7	4.6	24.0	20.6
LINERS	18.1		468.4	258.3		744.7	992.8	970.5	88.8	148.5	137.4
CHARTERS	632.1	79.7			20.0	731.8	816.1	1,049.3	89.3	99.5	128.6
LAND FREIGHT				208.6		208.6				25.4	
TOTAL TONS	2012-13	650.2	79.7	468.4	466.9	20.0	1,685.1				
	2011-12	695.3	177.2	515.3		421.0		1,808.9			
	2010-11	939.8		228.8	18.7	832.6		2,019.8			
TOTAL TH.CASES	2012-13	79.3	9.7	55.1	56.9	2.4			203.5		
	2011-12	84.8	19.8	62.8		80.6				248.0	
	2010-11	109.3		28.6	2.3	125.9					266.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	R. GLOBE	FLAME SDL	CRIMSON	THOMPSON	AUT. RY.	NOT DEF	BLACK SDL	PRIME	TOTAL
Sun Moon Fruits Inc	FAR	468.4	199.2		237.7		31.5				468.4
Ig Fruit Dba Direct	NAM	359.1	60.3	231.6	38.2	18.7	6.3		0.08	3.9	359.1
Global Fresh Produce Ltd.	NAM	339.3	35.9	204.7	29.1	51.6		9.4	8.6		339.3
Florestal Import e Export Ltda	LAT	173.9	86.1		35.6	52.2					173.9
Others		344.5	180.2		90.7	54.9		18.7			344.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	EUROPE		FAR EAST	MIDDLE EAST	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		CONT	RUS				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	556.0	176.0		141.2	114.5	20.2	1,007.9	327.6	465.8	61.6	18.6	25.4
KIWIFRUIT		290.6	90.8				381.4	44.8	89.6	38.1	4.5	9.0
PEARS	125.6						125.6			7.0		
PLUMS				88.8			88.8	65.7		9.6	7.3	
RY. GALA APPLE	315.0	63.5		140.0	71.7		590.2	248.8	372.1	32.2	14.1	20.4
HAYWARD KIWIS		290.6	68.4				359.0	44.8	44.8	35.9	4.5	4.5
GRANNIES APPLE	124.2						124.2	78.8	51.2	6.7	4.5	2.8
C. PINK APPLE	116.8						116.8			6.5		
LINERS	660.6	445.5	90.8	286.1	114.5	20.2	1,617.7	574.0	611.5	125.3	59.6	48.5
CHARTERS	21.0	21.2					42.2			21.2	2.3	1.2
AIR FREIGHT				7.2			7.2			0.2	1.4	0.03
LAND FREIGHT										22.5		2.5
TOTAL TONS	2012-13	681.6	466.7	90.8	293.3	114.5	20.2	1,667.1				
	2011-12	0.2	191.4	44.8	341.3				600.2			
	2010-11	0.2	419.3		213.4					632.9		
TOTAL TH.CASES	2012-13	37.7	45.3	9.1	29.9	6.1	1.1			129.1		
	2011-12	0.03	11.4	4.5	44.4		2.5				62.8	
	2010-11	0.03	28.1		21.5							49.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	PEAR	PLUM	CHERRY	RY. GALA	HAYWARD	GRANNIES	C. PINK	BOSC	TOTAL
Fresh America	NAM	556.0		125.6			315.0			124.2	116.8	111.7
To Order	EUR		232.6					210.2				232.6
Shenzhen Jietongfa Shiyi Ltd.	FAR	80.9			43.2		80.9					124.1
Salvi - Unacoa Spa.	EUR	112.5										112.5
Others		258.5	148.8		45.6	63.4	194.3	148.8				516.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	EUROPE		TOTAL TONS			TOTAL TH.CASES		
		CONT	UK	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
AVOCADOS	631.7	234.4	474.8	1,340.9	1,222.6	1,058.3	219.9	190.9	152.1
GRAPEFRUITS	192.4			192.4	273.4	457.1	13.0	18.1	30.5
LEMONS	32.6			32.6	12.5	206.7	2.1	0.8	12.9
KIWIFRUIT	17.6			17.6			1.8		
ORANGES						3.6			0.2
HASS AVOCADO	631.7	213.3	433.1	1,278.1	1,201.4	1,034.3	204.2	185.6	149.7
STAR RUBY GRAPEFR.	192.4			192.4	273.4	457.1	13.0	18.1	30.5
NOT DEF AVOCADO		21.1	41.7	62.8	21.1	24.0	15.7	5.3	2.4
EUREKA LEMON	18.2			18.2	12.5	206.7	1.1	0.8	12.9
HAYWARD KIWIS	17.6			17.6			1.8		
LAND FREIGHT	874.4			874.4	863.3	1,119.9	74.1	73.9	83.0
LINERS		234.4	474.8	709.2	645.1	605.8	162.6	135.8	112.7
TOTAL TONS	2012-13	874.4	234.4	474.8	1,583.6				
	2011-12	863.3	241.1	339.5		1,508.4			
	2010-11	1,119.9	130.8	369.5			1,725.7		
TOTAL TH.CASES	2012-13	74.1	55.2	107.4			236.7		
	2011-12	73.9	47.1	82.9				209.7	
	2010-11	83.0	26.8	77.0					195.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	AVOCADO	GRAPEFR.	LEMON	KIWIS	HASS	STAR RUBY	NOT DEF	EUREKA	HAYWARD	GENOVA	TOTAL
To Order	LAT	363.1	122.0	18.2		363.1	122.0		18.2			503.3
Greencell Ltd.	EUR	474.8				433.1		41.7				474.8
Argenfruit	LAT	268.6	51.3	14.4	17.6	268.6	51.3			17.6	14.4	351.9
Tropical Millenium S.L.	EUR	212.5				191.3		21.1				212.5
Others		22.0	19.1			22.0	19.1					41.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		NORTH AMERICA		FAR	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK	EAST	WEST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	454.5	418.9	518.8	176.3	14.9	1,583.4	1,192.3	636.9	571.7	468.4	250.3
NOT DEF BLUEB	210.6	178.5	320.3	58.9		768.3	707.1	46.1	285.9	273.5	15.0
DUKE BLUEB	91.9	131.1	90.1	11.7		324.8	181.8	9.1	113.1	74.8	3.6
LEGACY BLUEB	37.0	55.5	39.5	69.7	1.7	203.5	144.5	178.9	53.5	54.6	68.1
BRIGITT BLUEB	35.7	19.0	25.4	0.7	9.6	90.4	57.1	103.9	39.4	24.3	41.1
HIGHBUSH BLUEB	46.4	22.8	2.7		3.6	75.6	60.2	132.6	42.4	28.4	57.6
BL. GOLD BLUEB	7.3	5.8	12.4	19.1		44.6	12.5	10.7	10.1	4.1	2.5
BL. CROP BLUEB	6.8	4.3	8.7	5.9		25.7	4.7	36.2	7.1	3.1	9.0
DRAPER BLUEB	7.0	1.9	0.7	10.3		20.0	18.3	32.3	6.4	3.9	13.9
LINERS	395.0	396.1	183.2		11.3	985.6	1,015.7	377.3	411.4	412.3	158.9
CHARTERS	11.3		300.2	176.3		487.7	116.4	82.3	103.3	27.7	25.2
AIR FREIGHT	48.2	22.8	35.5		3.6	110.2	60.2	177.4	57.0	28.4	66.3
TOTAL TONS	2012-13	454.5	418.9	518.8	176.3	14.9	1,583.4				
TOTAL TONS	2011-12	322.9	157.1	499.7	187.3	13.2		1,192.3			
TOTAL TONS	2010-11	197.9	4.9	338.7	71.8	23.6		636.9			
TOTAL TH.CASES	2012-13	291.5	91.2	153.0	25.9	10.1			571.7		
TOTAL TH.CASES	2011-12	206.6	43.6	131.5	71.8	8.8				468.4	
TOTAL TH.CASES	2010-11	128.1	1.8	80.4	24.2	15.8					250.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	NOT DEF	DUKE	LEGACY	BRIGITT	HIGHBUSH	BL. GOLD	BL. CROP	DRAPER	JEWELL	TOTAL
S & A Produce UK Ltd.	EUR	418.9	178.5	131.1	55.5	19.0	22.8	5.8	4.3	1.9		418.9
Naturipe Farms Imports Inc.	NAM	299.7	108.5	66.1	65.9	22.5		10.3	9.5	2.2	4.6	299.7
LBP Rotterdam B.V.	EUR	262.5	151.4	41.1	21.1	21.9	1.8	4.9	6.2	5.4		262.5
Regatta Tropicals Ltd.	NAM	219.0	145.5	5.1	42.7	0.7		12.5	3.7	8.8		219.0
Others		383.3	184.5	81.4	18.3	26.2	51.0	11.1	2.0	1.7	4.0	383.3

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	TOTAL TONS		TOTAL TH.CASES	
	EAST	WEST	EAST	2012-13	2011-12	2012-13	2011-12
TABLE GRAPES	1,396.4	129.4	56.1	1,581.9	1,437.1	196.0	173.5
CRIMSON GRAPE	451.2	58.7		509.9	338.8	66.5	41.9
SUGRAONE GRAPE	312.7	1.9		314.5	328.9	38.1	38.6
PRINCESS GRAPE	183.0	43.7		226.8	181.3	27.2	21.9
AUT. RY. GRAPE	180.9		37.4	218.3	265.5	26.6	31.6
FLAME SDL GRAPE	183.7	25.1		208.8	188.0	24.4	23.0
THOMPSON GRAPE	84.9			84.9	134.6	10.9	16.5
R. GLOBE GRAPE			18.7	18.7		2.3	
CHARTERS	1,368.5	129.4		1,497.9	1,404.6	185.7	169.8
LINERS	27.9		56.1	84.0	32.5	10.2	3.7
TOTAL TONS	2012-13	1,396.4	129.4	56.1	1,581.9		
TOTAL TONS	2011-12	1,201.0	236.0		1,437.1		
TOTAL TH.CASES	2012-13	173.0	16.1	6.8		196.0	
TOTAL TH.CASES	2011-12	144.6	28.9				173.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CRIMSON	SUGRAONE	PRINCESS	AUT. RY.	FLAME SDL	THOMPSON	R. GLOBE	TOTAL
Dayka & Hackett LLC	NAM	1,525.8	509.9	314.5	226.8	180.9	208.8	84.9		1,525.8
Tung Shing Fresh Fruit Co., Ltd.	FAR	56.1				37.4			18.7	56.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	EUROPE	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
			WEST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1.231.7	191.5	46.7	109.5	1.579.5	1.446.9	1.446.0	218.3	211.9	205.8
AVOCADOS						191.4			44.8	
R. GLOBE GRAPE	734.4				734.4	628.5	554.8	90.5	77.5	68.3
THOMPSON GRAPE	144.5	88.0	31.2	31.2	294.8	372.4	337.9	44.9	60.8	50.1
AUT. RY. GRAPE	203.7	19.0			222.6	121.1	68.0	35.3	16.5	8.7
CRIMSON GRAPE	124.0	50.0		2.1	176.2	225.0	337.8	26.2	40.1	54.3
NOT DEF GRAPE	13.1	11.5	15.6	76.3	116.5	18.7	48.2	15.1	2.3	6.3
SUGRAONE GRAPE		23.0			23.0	81.1	85.4	4.6	14.6	16.4
FLAME SDL GRAPE	12.0				12.0		13.9	1.6		1.7
HASS AVOCADO						191.4			44.8	
LINERS	1.231.7	191.5	46.7	15.6	1.485.6	1.576.0	1.380.8	206.8	249.1	194.6
CHARTERS				93.9	93.9	62.3	65.3	11.5	7.6	11.2
TOTAL TONS	2012-13	1.231.7	191.5	46.7	109.5	1.579.5				
	2011-12	1.056.7	519.3		62.3		1.638.3			
	2010-11	1.062.6	294.9		88.6		1.446.0			
TOTAL TH.CASES	2012-13	160.1	39.1	5.7	13.4			218.3		
	2011-12	137.8	111.3		7.6				256.7	
	2010-11	137.7	57.3		10.8					205.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	R. GLOBE	THOMPSON	AUT. RY.	CRIMSON	NOT DEF	SUGRAONE	FLAME SDL	TOTAL
Shenzhen Hengguangli Imp. Exp.	FAR	281.2	162.7		73.3	45.2				281.2
Shenzhen Youdecheng Trading Co	FAR	218.1	135.5		61.4	21.2				218.1
Timerfruit B.V.	EUR	191.5		88.0	19.0	50.0	11.5	23.0		191.5
Sunwoo Marketing Co. Ltd.	FAR	182.2	6.5	128.9		46.7				182.2
Others		706.5	429.7	77.9	68.9	13.0	105.0		12.0	706.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA		LATIN AMERICA	EUROPE	TOTAL TONS			TOTAL TH.CASES		
		WEST	EAST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	831.0	39.1	102.0	145.0	69.3	1.186.3	1.235.9	1.075.4	158.3	161.1	147.7
AVOCADOS		127.9	107.5	22.6		258.0	437.4	329.6	23.2	40.2	29.5
BLUEBERRIES	9.4		106.6		2.9	118.9	127.1	128.1	61.5	66.4	73.6
KIWIFRUIT							136.3	36.1		13.6	3.6
NOT DEF GRAPE	766.4	39.1	38.2	108.2	69.3	1.021.2	906.1	29.4	137.5	120.9	5.9
HASS AVOCADO		127.9	107.5	22.6		258.0	437.4	308.1	23.2	40.2	27.6
HIGHBUSH BLUEB	9.4		75.5		2.9	87.7	114.1	83.2	44.4	59.6	51.1
CRIMSON GRAPE	18.7		63.8			82.5	43.9	306.4	10.1	5.4	39.0
LINERS	831.0	127.9	252.3	72.8	26.5	1.310.5	1.582.7	1.320.7	183.1	215.4	178.4
CHARTERS		39.1	31.7		42.8	113.6	132.6	25.6	22.3	25.0	8.4
LAND FREIGHT				94.8		94.8	189.1	162.0	10.9	21.0	17.7
AIR FREIGHT	9.4		32.1		2.9	44.3	32.4	83.2	26.8	19.8	51.1
TOTAL TONS	2012-13	840.3	167.1	316.1	167.6	72.1	1.563.2				
	2011-12	859.2	246.8	433.3	224.9	172.6		1.936.8			
	2010-11	672.5	264.2	313.2	162.0	179.6		1,591.4			
TOTAL TH.CASES	2012-13	113.7	16.7	75.5	19.8	17.3			243.0		
	2011-12	110.7	22.9	91.8	25.4	30.4				281.2	
	2010-11	89.7	25.9	90.0	17.7	32.2					255.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	AVOCADO	BLUEB	NOT DEF	HASS	HIGHBUSH	CRIMSON	CALMERIA	R. GLOBE	NOT DEF	TOTAL
To Order	FAR	415.8			415.8							415.8
Global Trading Co.,Ltd	FAR	361.0			315.2				45.8			361.0
Sunny Valley Int., Inc.	NAM	80.7	64.5	27.5	16.9	64.5	8.5	63.8			5.4	172.7
Eco Farms Avocado	NAM		127.9			127.9						127.9
Others		328.8	65.6	91.4	273.3	65.6	79.2	18.7		36.8	12.2	485.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		FAR	NORTH	LATIN	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK	EAST	AMERIC	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	208.8	420.4	531.9	336.5		1,497.7	719.9	488.1	205.0	113.1	81.0
GRAPEFRUITS					39.6	39.6	59.4	112.0	2.6	4.0	7.7
LEMONS				24.8		24.8			38.9	1.4	2.3
ORANGES									89.6		5.8
R. GLOBE GRAPE	51.6	34.1	425.1			510.8	124.0	35.4	63.7	15.1	4.3
CRIMSON GRAPE	34.8	202.3	36.0	159.4		432.5	174.6	172.2	63.0	27.9	30.3
THOMPSON GRAPE	84.6	104.4	70.8	106.3		366.2	230.1	168.3	51.2	38.3	28.1
SUGRAONE GRAPE	37.8	79.5		70.8		188.2	160.2	82.4	27.1	27.1	13.7
STAR RUBY GRAPEFR.					39.6	39.6	59.4	112.0	2.6	4.0	7.7
LINERS	208.8	420.4	531.9	77.9		1,239.1	638.1	566.4	171.9	100.6	81.0
CHARTERS				283.4		283.4	81.8	36.0	34.6	12.5	7.2
LAND FREIGHT					39.6	39.6	59.4	126.1	2.6	4.0	8.5
TOTAL	2012-13	208.8	420.4	531.9	361.3	39.6	1,562.1				
TONS	2011-12	239.6	167.4	159.4	153.5	59.4	779.3				
	2010-11	131.6	144.0	35.4	291.5	126.1		728.6			
TOTAL	2012-13	36.0	60.3	67.7	42.5	2.6			209.1		
TH.CASES	2011-12	47.9	27.0	19.4	18.7	4.0				117.0	
	2010-11	26.3	28.8	4.3	28.8	8.5					96.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	GRAPEFR.	LEMON	R. GLOBE	CRIMSON	THOMPSON	SUGRAONE	STAR RUBY	GENOVA	TOTAL
Rio Vista Limitada	NAM	336.5				159.4	106.3	70.8			336.5
Guangzhou Collect Lebao Fruit	FAR	283.4			248.0		35.4				283.4
Capespan Continent NV	EUR	244.3			51.6	70.2	84.6	37.8			244.3
International Produce Ltd.	EUR	192.6			34.1	87.7	17.7	53.1			192.6
Others		440.9	39.6	24.8	177.1	115.2	122.1	26.4	39.6	24.8	505.2

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH	LATIN	FAR	EUROPE	TOTAL TONS			TOTAL TH.CASES		
	AMERIC	AMERIC	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1,361.3	102.7	46.6	21.4	1,531.9	1,030.4	1,193.1	83.6	56.2	65.5
GRANNIES APPLE	1,281.4	77.1		21.4	1,379.9	825.1	1,088.5	75.7	45.2	59.8
RY. GALA APPLE	58.5	25.5			84.1	141.7	40.4	4.4	7.4	2.1
RICH. D. APPLE			46.6		46.6		64.2	2.3		3.5
NOT DEF APPLE	21.4				21.4	63.6		1.2		3.5
LINERS	1,361.3	102.7	46.6	21.4	1,531.9	1,030.4	1,193.1	83.6	56.2	65.5
TOTAL	2012-13	1,361.3	102.7	46.6	21.4	1,531.9				
TONS	2011-12	679.2	180.0		171.2	1,030.4				
	2010-11	853.1	40.4		299.6		1,193.1			
TOTAL	2012-13	74.7	5.5	2.3	1.2			83.6		
TH.CASES	2011-12	37.3	9.5		9.4				56.2	
	2010-11	46.9	2.1		16.5					65.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	GRANNIES	RY. GALA	RICH. D.	NOT DEF	TOTAL
Sbrocco International, Inc.	NAM	1,361.3	1,281.4	58.5		21.4	1,361.3
M ti Global Trading S. A. S.	LAT	102.7	77.1	25.5			102.7
Aftab & Co.	FAR	46.6			46.6		46.6
Beva Fruits	EUR	21.4	21.4				21.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
ORANGES	996.8	290.0	1,286.8	1,173.4	552.3	85.7	78.0	36.8
AVOCADOS		148.6	148.6	21.1	193.3	13.4	5.3	26.2
MANDARINES	51.8	2.2	54.0	53.0	21.6	3.6	3.5	1.4
CLEMENTINES	41.3		41.3	140.9	108.7	2.7	9.2	7.2
LEMONS				303.1	123.8		17.6	7.2
NOT DEF	ORANGE	550.8	72.0	622.8	6.8	48.0	41.5	0.4
LANE LATE	ORANGE	253.4	218.0	471.3	515.0	288.0	31.4	34.3
FUKUMOTO	ORANGE	192.7		192.7	651.6	216.3	12.8	43.3
HASS	AVOCADO		148.6	148.6	21.1	171.8	13.4	5.3
FORTUNE	MAND.	51.8	2.2	54.0	53.0		3.6	3.5
LINERS		1,090.0	440.7	1,530.7	1,691.6	999.8	105.4	113.6
AIR FREIGHT					2.7			0.9
TOTAL	2012-13	1,090.0	440.7	1,530.7				
TONS	2011-12	1,593.5	55.6		1,694.3			
	2010-11	712.9	222.3			999.8		
TOTAL	2012-13	72.5	32.9			105.4		
TH.CASES	2011-12	104.3	3.4				114.5	
	2010-11	46.4	17.8					78.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	ORANGE	AVOCADO	MAND.	CLEMENT	NOT DEF	LANE LATE	FUKUMOTO	HASS	INE	CLEMENUL	TOTAL
To Order	NAM	791.5			41.3	622.8		168.7			20.8	832.8
Dayka & Hackett LLC	NAM	212.4		23.8			212.4			23.8		236.2
LGS Specialty Sales Ltd	NAM	110.4		30.2			86.4	24.0		30.2		140.6
Eco Farms Avocado	NAM		127.4						127.4			127.4
Others		172.5	21.2				172.5		21.2			193.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	342.4	1,162.2	24.2	1,528.9	1,573.6	1,491.1	187.0	191.8	181.3
FLAME SDL	GRAPE	292.8	846.7	12.1	1,151.6	1,522.4	1,491.1	140.2	185.5
R. GLOBE	GRAPE	49.6	302.9		352.5	51.2		43.0	6.2
NOT DEF	GRAPE		12.6	12.1	24.7			3.7	
CHARTERS		342.4	1,162.2		1,504.7	1,573.6	1,491.1	182.6	191.8
LINERS				24.2				4.4	
TOTAL	2012-13	342.4	1,162.2	24.2	1,528.9				
TONS	2011-12	294.6	1,279.0			1,573.6			
	2010-11	137.0	1,354.1				1,491.1		
TOTAL	2012-13	41.8	140.8	4.4			187.0		
TH.CASES	2011-12	35.8	156.0					191.8	
	2010-11	16.7	164.6						181.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	FLAME SDL	R. GLOBE	NOT DEF	TOTAL
Kopke Jr. Inc., William H.	NAM	457.4	341.6	105.5	10.2	457.4
Dayka & Hackett LLC	NAM	436.7	295.8	140.9		436.7
Jac Vandenberg, Inc.	NAM	382.3	276.2	106.1		382.3
Pacific Trellis Fruit	NAM	228.3	225.9		2.4	228.3
Merimex Fruchthandel GmbH	EUR	24.2	12.1		12.1	24.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	EUROPE			TOTAL TONS			TOTAL TH.CASES		
		CONT	RUS	UK	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	130.3	91.5	37.4	392.6	651.8	93.5	87.9	89.7	11.4	10.7
APPLES	572.8		63.7		636.5	1,177.9	1,155.8	33.5	66.4	64.0
PEARS	57.9	109.4			167.3	115.2	245.0	9.3	6.4	13.8
PLUMS		45.1		20.6	65.7	55.7		7.2	5.6	
NECTARINES						48.8			5.4	
CRIMSON GRAPE			37.4	392.6	430.0			62.7		
RY. GALA APPLE	380.2				380.2	232.8	213.8	19.9	12.9	11.8
R. GLOBE GRAPE	130.3	91.5			221.8	56.1	54.8	27.1	6.8	6.7
GRANNIES APPLE	161.7		53.8		215.5	688.7	648.9	11.5	38.3	36.0
PACKHAMS PEAR	34.6	46.1			80.6		159.5	4.5		8.8
LINERS	761.0	246.0	101.1	413.2	1,521.3	1,416.2	1,401.7	139.8	91.0	83.7
CHARTERS						75.0	86.9		4.2	4.8
TOTAL TONS	2012-13	761.0	246.0	101.1	413.2	1,521.3				
	2011-12			1,407.4	83.7		1,491.1			
	2010-11		658.2	830.4			1,488.6			
TOTAL TH.CASES	2012-13	49.1	22.2	8.1	60.4			139.8		
	2011-12			86.5	8.8				95.2	
	2010-11		39.2	49.4						88.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	APPLE	PEAR	PLUM	CRIMSON	RY. GALA	R. GLOBE	GRANNIES	PACKHAMS	RED SENS.	TOTAL
Frutixto Ltda.	LAT	99.7	426.0	34.6			312.2	99.7	106.4	34.6		560.2
Jupiter Marketing Ltd.	EUR	373.9			20.6	373.9						394.5
Van Der Staay	EUR	56.1		109.4	45.1			56.1		46.1	63.3	210.6
To Order	LAT		121.3	23.3			61.7		37.2			144.6
Others		122.2	89.2			56.1	6.4	66.1	71.9			211.4

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	CONT	UK	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	230.9	1,181.3	61.2	12.7	25.3	1,511.4	1,661.9	1,325.1	184.6	205.8	158.8
FLAME SDL GRAPE	230.9	1,003.8			25.3	1,260.0	1,531.3	1,006.0	153.2	190.6	119.5
R. GLOBE GRAPE		88.2	61.2			149.4	58.1	29.4	18.2	7.1	3.6
CRIMSON GRAPE		73.6				73.6	72.5	68.1	9.0	8.1	7.6
NOT DEF GRAPE		15.7		12.7		28.4		131.3	4.2		15.8
SUGRAONE GRAPE								90.3			12.4
CHARTERS	230.9	1,181.3	25.8			1,438.0	1,604.4	1,294.5	173.4	194.3	152.0
LINERS			35.4	12.7	25.3	73.4	57.5	30.6	11.2	11.5	6.8
TOTAL TONS	2012-13	230.9	1,181.3	61.2	12.7	25.3	1,511.4				
	2011-12	223.7	1,337.1	101.1			1,661.9				
	2010-11	95.3	1,153.1	60.0				1,325.1			
TOTAL TH.CASES	2012-13	29.5	140.8	7.5	2.3	4.6			184.6		
	2011-12	28.2	157.4	20.2					205.8		
	2010-11	11.6	134.7	10.4							158.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	FLAME SDL	R. GLOBE	CRIMSON	NOT DEF	TOTAL
Dayka & Hackett LLC	NAM	573.5	484.9	41.7	45.2	1.6	573.5
Pacific Trellis Fruit	NAM	425.8	363.6	19.7	28.3	14.2	425.8
The Oppenheimer Group	NAM	207.5	193.4	14.2			207.5
Oag Global Inc.	NAM	205.4	192.8	12.6			205.4
Others		99.2	25.3	61.2		12.7	99.2

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		NORTH	LATIN	FAR	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	AMERIC	AMERIC	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
PLUMS	288.7	114.5	145.3	65.5		614.0	608.7	481.9	82.5	75.8	63.0
TABLE GRAPES	215.2	72.2			37.4	324.9	174.1	219.8	40.4	21.2	31.5
PEACHES	19.1		110.8	71.0		200.9	81.2	104.7	24.1	10.2	12.9
ALMONDS	43.0	45.9		92.6		181.5	196.6	49.0	12.8	15.5	2.9
B. AMBAR PLUM	78.2		61.9	37.3		177.4	93.2	75.0	22.9	10.9	9.7
R. GLOBE GRAPE	65.6	36.8			37.4	139.8	84.0	89.2	17.0	10.2	10.9
RICH LADY PEACH	19.1		55.3	30.1		104.4	51.8	68.0	12.6	6.5	8.4
CRIMSON GRAPE	92.7	6.2				98.9	40.1	24.7	12.2	4.9	4.4
LINERS	613.4	93.3		140.7	37.4	884.8	867.2	412.7	110.5	94.6	52.6
CHARTERS		169.2	292.0			461.2	266.8	408.7	58.5	35.7	54.0
LAND FREIGHT				139.7		139.7	31.7	41.2	14.4	3.4	4.6
AIR FREIGHT	17.1	1.1				18.2	10.4		11.6	7.0	
TOTAL TONS	2012-13	630.4	263.6	292.0	280.4	37.4	1,503.8				
	2011-12	507.3	49.1	239.7	266.4	113.8		1,176.2			
	2010-11	317.0	126.4	282.3	136.8			862.5			
TOTAL TH.CASES	2012-13	94.0	27.4	39.1	29.9	4.6			195.0		
	2011-12	60.5	5.8	32.5	28.1	13.8				140.7	
	2010-11	42.1	15.4	38.6	15.0						111.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	PLUM	GRAPE	PEACH	ALMOND	NECTARIN	B. AMBAR	R. GLOBE	RICH LADY	CRIMSON	LARRY ANN	TOTAL
Roveg Fruit B.V.	EUR	287.8	83.4	19.1		19.2	78.2	16.7	19.1	16.5	47.6	435.7
All Fresh Produce	NAM	145.3		110.8		36.0	61.9		55.3		35.3	292.0
To Order	EUR	37.7	167.3		56.9			48.9		82.4	11.2	271.9
Jandira Comercio de Productos	LAT				76.6							98.5
Others		143.2	74.2	71.0	48.0	49.2	37.3	74.2	30.1		3.2	405.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN	TOTAL TONS			TOTAL TH.CASES		
	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	1,491.6	1,491.6	1,659.4	2,575.4	63.5	69.6	108.0
PEARS			126.0	596.7		7.0	33.2
RY. GALA APPLE	922.5	922.5	968.7	1,568.4	38.5	40.4	65.4
RED CHIEF APPLE	412.2	412.2	396.1	593.7	18.4	16.5	24.9
GRANNIES APPLE	152.4	152.4	244.5	351.2	6.4	10.4	14.7
FUJI APPLE	4.4	4.4	46.8	6.9	0.2	2.1	0.3
PACKHAMS PEAR			126.0	596.7		7.0	33.2
BRAEBURN APPLE			3.2	8.1		0.2	0.3
RICH. D. APPLE				47.0			2.4
LAND FREIGHT	1,491.6	1,491.6	1,785.4	3,172.1	63.5	76.6	141.1
TOTAL TONS	2012-13	1,491.6	1,491.6				
	2011-12		1,785.4				
	2010-11	3,172.1		3,172.1			
TOTAL TH.CASES	2012-13	63.5			63.5		
	2011-12	76.6				76.6	
	2010-11	141.1					141.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	RY. GALA	RED CHIEF	GRANNIES	FUJI	TOTAL
Debbya Zarate	LAT	486.9	288.3	161.3	37.3		486.9
Martha Calle	LAT	477.9	354.8	40.7	78.0	4.4	477.9
To Order	LAT	413.9	279.4	97.4	37.1		413.9
Distrib. de Frutas Nacionales Ltda	LAT	112.9		112.9			112.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
KIWIFRUIT	1,449.0	22.0	1,471.0	2,408.2	1,127.0	145.8	240.8	112.7
HAYWARD	1,231.4	22.0	1,253.4	2,408.2	1,104.6	124.1	240.8	110.5
NOT DEF	217.6		217.6		22.4	21.8		2.2
LINERS	1,233.0		1,233.0	1,672.9	685.6	122.0	167.3	68.6
LAND FREIGHT		22.0	22.0	65.7	22.4	2.2	6.6	2.2
CHARTERS				669.6	419.0		67.0	41.9
TOTAL	2012-13	1,449.0	22.0	1,471.0				
TONS	2011-12	2,246.5	65.7		2,408.2			
	2010-11	1,104.6	22.4			1,127.0		
TOTAL	2012-13	143.6	2.2			145.8		
TH.CASES	2011-12	224.6	6.6				240.8	
	2010-11	110.5	2.2					112.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	KIWIS	HAYWARD	NOT DEF	TOTAL
Univeg Trade Italy	EUR	1,218.2	1,218.2		1,218.2
Univeg Import Belgium	EUR	190.0	6.0	184.0	190.0
To Order	EUR	33.6		33.6	33.6
Univeg Expofrut S.A.	LAT	22.0	22.0		22.0
Unifrutti Canarias, S.A.	EUR	7.2	7.2		7.2

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	LATIN AMERIC	FAR EAST	EUROPE	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	945.7		7.4	0.6	953.8	458.3	912.8	307.9	142.5	304.3
TABLE GRAPES	261.5	205.0		17.3	483.9	201.3	161.8	59.6	25.0	25.6
CHERRIES			19.9	3.5	23.4	69.7	17.2	4.7	14.1	3.4
KIWIFRUIT						44.7	41.6		4.5	4.2
NOT DEF BLUEB	875.2				875.2	341.7	755.7	277.8	100.8	231.3
NOT DEF GRAPE	227.7	85.9		17.3	330.9	87.6	61.4	40.7	10.8	9.7
R. GLOBE GRAPE		95.5			95.5	57.3	21.6	11.6	7.0	2.6
HIGHBUSH BLUEB	70.5		7.4	0.6	78.6	102.4	145.0	30.1	37.8	69.8
CHARTERS	701.4			17.3	718.8	311.2	666.1	166.7	63.5	182.5
AIR FREIGHT	266.3		27.3	4.1	297.7	114.9	213.7	104.5	37.2	81.9
LAND FREIGHT	30.5	205.0			235.5	104.2	61.7	36.8	11.7	6.6
LINERS	209.0				209.0	256.8	191.9	64.2	75.1	66.4
TOTAL	2012-13	1,207.3	205.0	27.3	21.4	1,461.0				
TONS	2011-12	607.3	127.2	52.6			787.1			
	2010-11	982.7	113.9	5.4	31.5			1,133.4		
TOTAL	2012-13	334.6	25.4	8.9	3.2			372.1		
TH.CASES	2011-12	159.3	14.6	13.7					187.5	
	2010-11	296.7	17.2	2.6	21.0					337.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	GRAPE	CHERRY	NOT DEF	NOT DEF	R. GLOBE	HIGHBUSH	FLAME SOL	BING	MOSC. SEED	TOTAL
Frank Donio Inc.	NAM	548.3	261.5		544.1	227.7		4.2	33.9			809.8
Dave's Speciality Imports, Inc.	NAM	211.8			187.7			24.2				211.8
Perboni & Perboni Ltda.	LAT		79.3			33.3	41.5				4.5	79.3
Old Fashion Honey Corp.	NAM	76.2			62.3			13.9				76.2
Others		117.5	143.1	23.4	81.1	69.9	54.0	36.3		23.4	7.4	283.9

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERIC	EUROPE	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
LEMONS	552.1	169.6	346.4	1,068.2	545.5	404.5	62.1	31.7	23.5
CLEMENTINES		196.4		196.4			11.5		
ORANGES	11.0	170.2		181.2	109.3	27.4	11.8	6.9	1.6
CHERRIES		3.8		3.8			26.8	0.8	5.6
GENOVA LEMON	542.0	169.6	346.4	1,058.0	532.1	377.7	61.5	30.9	22.0
CLEMENUL CLEMENT		196.4		196.4			11.5		
FUKUMOTO ORANGE	11.0	145.9		156.9	41.2	27.4	10.2	2.4	1.6
LANE LATE ORANGE		24.3		24.3	68.1		1.6	4.5	
NOT DEF LEMON	10.2			10.2	13.4	26.8	0.6	0.8	1.6
LINERS	553.0	536.2	346.4	1,435.6	828.2	449.8	84.9	60.6	29.2
AIR FREIGHT	10.2	3.8		14.0	13.4	9.0	1.4	0.8	1.6
CHARTERS					21.3			2.6	
TOTAL TONS	2012-13	563.1	540.0	346.4	1,449.6				
	2011-12	604.9	208.4	49.5		862.8			
	2010-11	308.8	148.6	1.3			458.7		
TOTAL TH.CASES	2012-13	32.7	33.3	20.2			86.2		
	2011-12	47.1	14.0	2.9				64.0	
	2010-11	21.6	8.6	0.5					30.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	LEMON	CLEMEN	ORANGE	CHERRY	GENOVA	CLEMENUL	FUKUMOTO	LANE LATE	NOT DEF	BING	TOTAL
Kobe Yoko Ltd.	FAR	384.1		11.0		373.9		11.0		10.2		395.1
Tom Lange Company Inc.	NAM	169.6		170.2	1.0	169.6		145.9	24.3		1.0	340.8
Agricola Lusía Srl	EUR	296.9				296.9						296.9
To Order	NAM		196.4		2.9		196.4				2.9	199.2
Others		217.5				217.5						217.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	885.6	222.4	1,108.0	1,059.2	2,231.5	53.3	54.0	106.4
KIWIFRUIT	325.9		325.9	66.2	190.6	13.6	4.1	19.1
GRANNIES APPLE	420.1		420.1	475.1	918.5	19.2	24.4	43.8
HAYWARD KIWIS	325.9		325.9	66.2	190.6	13.6	4.1	19.1
RY. GALA APPLE	79.6	222.4	302.0	184.8	215.3	15.7	9.0	11.2
RICH. D. APPLE	239.3		239.3	307.3	1,052.2	11.2	15.8	49.3
FUJI APPLE	137.6		137.6	84.5	21.2	6.8	4.4	0.9
PINK L. APPLE	8.9		8.9	7.4		0.4	0.4	
NOT DEF APPLE					17.9			0.9
C. PINK APPLE					6.4			0.3
LAND FREIGHT	1,090.3		1,090.3	531.6	1,370.2	48.8	26.8	70.1
LINERS	121.3	222.4	343.7	593.9	1,051.8	18.1	31.3	55.4
TOTAL TONS	2012-13	1,211.6	222.4	1,433.9				
	2011-12	1,024.4	101.1		1,125.4			
	2010-11	2,341.2	80.9			2,422.0		
TOTAL TH.CASES	2012-13	55.2	11.7			66.9		
	2011-12	52.8	5.3				58.1	
	2010-11	121.2	4.3					125.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	GRANNIES	HAYWARD	RY. GALA	RICH. D.	FUJI	PINK L.	TOTAL
To Order	LAT	235.4	198.9	160.9	198.9	9.1	26.2	39.1		434.3
Sabinfrut Corporation S.A.C.	LAT	245.8		68.1		37.2	51.1	89.4		245.8
Teodora Condori	LAT	144.3	24.2	83.3	24.2	3.0	47.0	2.0	8.9	168.5
To Order	MID	161.7				161.7				161.7
Others		320.9	102.8	107.8	102.8	90.9	115.0	7.1		423.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		TOTAL TONS		TOTAL TH.CASES	
	EAST	WEST	2012-13	2011-12	2012-13	2011-12
BLUEBERRIES	1,159.2	260.9	1,420.0	488.5	483.1	158.7
NOT DEF BLUEB	1,137.9	260.9	1,398.8	479.8	472.7	154.5
HIGHBUSH BLUEB	21.2		21.2	8.7	10.4	4.3
LINERS	987.7	244.5	1,232.2	454.4	397.8	142.8
CHARTERS	105.9		105.9	25.4	49.3	11.7
AIR FREIGHT	65.6	16.4	82.0	8.7	36.0	4.3
TONS	2012-13	1,159.2	260.9	1,420.0		
	2011-12	381.6	106.9		488.5	
TH.CASES	2012-13	388.8	94.3			483.1
	2011-12	126.6	32.2			158.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	NOT DEF	HIGHBUSH	TOTAL
Premium World Harvest, LLC	NAM	1,420.0	1,398.8	21.2	1,420.0

Agro. Com. Sebastian Ferrada P

RUT: 76130283-3



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS		TOTAL TH.CASES	
		2012-13	2011-12	2012-13	2011-12
APPLES	991.8	991.8	1,434.7	49.6	71.7
PLUMS	240.1	240.1	33.3	17.8	3.1
PEARS	85.2	85.2	138.9	4.7	7.7
PEACHES	60.0	60.0		4.6	
NECTARINES	24.8	24.8		1.8	
RY. GALA APPLE	524.1	524.1	702.1	26.2	35.1
SCARLETT APPLE	391.7	391.7	645.4	19.6	32.3
LARRY ANN PLUM	133.1	133.1	27.0	9.6	2.7
PACKHAMS PEAR	56.4	56.4	138.9	3.1	7.7
GRANNIES APPLE	53.6	53.6	65.1	2.7	3.3
B. AMBAR PLUM	33.8	33.8		2.7	
LAND FREIGHT	1,402.0	1,402.0	1,619.6	78.4	83.3
TONS	2012-13	1,402.0	1,402.0		
	2011-12	1,619.6		1,619.6	
TH.CASES	2012-13	78.4			78.4
	2011-12	83.3			83.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PLUM	PEAR	PEACH	NECTARIN	RY. GALA	SCARLETT	LARRY ANN	PACKHAMS	GRANNIES	TOTAL
To Order	LAT	462.6	62.8	32.6			275.2	175.6	55.5	13.7	11.8	558.0
Leonel Rafael Geronimo	LAT	275.4		31.0			172.3	69.3		31.0	19.3	306.4
Agroimport San Andrés E.i.r.l.	LAT	185.2	56.9	2.7	39.3	21.7	44.3	113.4		2.7	19.7	305.8
Jbl S C R L	LAT	21.6	19.3	18.9	8.1		21.6		11.6	9.0		67.9
Others		47.0	101.1		12.6	3.2	10.8	33.3	66.0		2.9	163.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		TOTAL TONS			TOTAL TH.CASES		
	CONT	UK	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
LEMONS	1.242.1	24.0	1.266.1	797.7	371.5	79.0	46.4	21.6
AVOCADOS	86.0	21.5	107.5	203.0		9.6	18.9	
APPLES	24.0		24.0			1.6		
ORANGES				746.0	216.0		49.7	14.4
LOQUATS				1.6			0.5	
EUREKA LEMON	1.217.3	24.0	1.241.3	588.9	25.3	77.6	34.2	1.5
HASS AVOCADO	86.0	21.5	107.5	201.3		9.6	18.8	
GENOVA LEMON	24.8		24.8	208.9	323.2	1.4	12.1	18.8
RICH. D. APPLE	24.0		24.0			1.6		
LANE LATE ORANGE				469.9			31.3	
LINERS	1.352.1	45.5	1.397.6	1.745.0	587.5	90.2	114.9	36.0
AIR FREIGHT				3.3			0.6	
TOTAL	2012-13	1.352.1	45.5	1.397.6				
TONS	2011-12	640.2	114.3		1.748.3			
	2010-11	173.4	49.5			587.5		
TOTAL	2012-13	86.7	3.5			90.2		
TH.CASES	2011-12	38.7	10.8				115.5	
	2010-11	10.1	2.9					36.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	LEMON	AVOCADO	APPLE	EUREKA	HASS	GENOVA	RICH. D.	TOTAL
Green Food Import Export Cl	EUR	742.9	86.0		718.1	86.0	24.8		828.9
Eosta B.V.	EUR	499.2		24.0	499.2			24.0	523.2
Direct Produce Supplies PCL	EUR	24.0			24.0				24.0
Worldwide Fruits UK	EUR		21.5			21.5			21.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	EUROPE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	491.7	216.9	359.0	155.8	1.223.4	1.022.9	1.054.5	156.7	123.1	121.6
CHERRIES			163.8	2.4	166.2	59.9	111.4	32.9	12.0	22.3
SUGRAONE GRAPE	285.6	39.8			325.3	99.7		38.9	12.2	
R. GLOBE GRAPE	11.8		204.1	82.2	298.1	281.4	273.6	37.9	34.3	33.4
CRIMSON GRAPE	47.1	103.3	34.5	73.6	258.5	408.4	343.1	38.4	47.7	37.9
THOMPSON GRAPE	103.5	18.0	70.8		192.3	21.9	68.5	22.8	3.0	7.8
LAPINS CHERRY			78.9		78.9	3.5	40.6	15.8	0.7	8.1
PRN. SEED. GRAPE	7.5	55.8			63.3	106.2	230.7	8.3	13.1	28.1
BING CHERRY			50.4	2.4	52.8	53.4	30.8	10.6	10.7	6.2
CHARTERS	491.7	216.9	11.9		720.5	787.8	669.8	87.3	94.7	84.9
LINERS			478.4	155.8	634.2	274.1	474.9	95.4	36.2	54.8
AIR FREIGHT			32.4	2.4	34.8	20.8	21.2	7.0	4.2	4.2
TOTAL	2012-13	491.7	216.9	522.8	158.2	1.389.6				
TONS	2011-12	601.2	220.9	260.6			1.082.7			
	2010-11	486.5	369.6	309.8				1.165.9		
TOTAL	2012-13	57.7	27.2	78.9	25.8			189.6		
TH.CASES	2011-12	72.7	25.9	36.5					135.1	
	2010-11	66.2	38.5	39.2						143.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CHERRY	SUGRAONE	R. GLOBE	CRIMSON	THOMPSON	LAPINS	PRN. SEED.	BING	AUT. RV.	TOTAL
Pandol Bros, Inc.	NAM	679.4		308.8	11.8	137.8	121.5		63.3			679.4
Guangzhou Collect Lebao Fruit	FAR	88.6	54.2		53.1		35.4	49.9		3.7		142.8
Shenzhen Hengguangli Imp. Exp.	FAR	70.8	65.2		24.8		17.7	25.3		14.3	28.3	136.0
Capespan Continent NV	EUR	132.8			82.2	50.6						132.8
Others		251.7	46.8	16.5	126.1	70.1	17.7	3.7		34.8	21.3	298.5

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	728.0	316.7	215.7	125.6	1,386.0	1,084.3	728.9	499.6	358.9	227.1
APPLES				0.8	0.8			0.08		
BRIGTHW. BLUEB	227.4	107.8	85.1	36.5	456.8	347.2	280.0	154.9	101.5	85.5
TIFBLUE	278.6	93.2	48.6		420.4	323.4	12.2	145.1	126.5	6.0
DUKE	135.1	48.1	32.1	60.8	276.0	143.3	52.1	113.3	45.9	16.7
BRIGITT	37.2	27.1	24.3	12.2	100.7	104.6	13.6	38.5	25.6	3.5
LEGACY	16.3	15.6	12.2		44.1	53.1	73.8	15.4	13.0	24.2
NOT DEF		2.2	13.5	12.8	28.5	42.3	154.3	15.6	11.7	52.1
LINERS	678.2	309.8	207.9	122.2	1,318.1	811.8	681.9	472.5	250.5	212.4
AIR FREIGHT	34.6	6.9		4.3	45.8	116.3	4.5	18.5	49.2	2.1
CHARTERS	15.1				15.1	156.2	42.5	3.8	59.1	12.6
LAND FREIGHT			7.8		7.8			4.8		
TOTAL	2012-13	728.0	316.7	215.7	126.4	1,386.8				
TONS	2011-12	533.5	275.6	228.2	47.0		1,084.3			
	2010-11	509.4	182.7	35.3	1.4			728.9		
TOTAL	2012-13	195.8	94.8	132.3	76.9			499.7		
TH.CASES	2011-12	160.9	107.7	62.0	28.2				358.9	
	2010-11	152.2	61.5	12.4	1.0					227.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	APPLE	BRIGTHW.	TIFBLUE	DUKE	BRIGITT	LEGACY	NOT DEF	E. BLUE	ONEIL	TOTAL
California Giant Inc.	NAM	522.5		167.6	190.4	111.0	14.5	21.3		3.2		522.5
Driscoll's of Europe B.V.	EUR	215.7		85.1	48.6	32.1	24.3	12.2	13.5			215.7
Gourmet Trading Co.	NAM	214.1		72.5	119.2	14.3	8.0					214.1
Giumarra Intern. Berry Llc	NAM	73.4		43.6		14.8	12.6	2.4				73.4
Others		360.3	0.8	88.0	62.2	103.8	41.3	8.4	15.0	15.9	14.8	361.1

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	EUROPE		MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
		CONT	RUS		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
WALNUTS	351.5	375.6	85.0	10.0	822.1	677.3	715.8	65.4	55.1	52.7
ALMONDS	523.5		8.0		531.5	434.0	355.9	53.2	43.4	35.8
PISTACHIOS C.C.	21.5				21.5	3.3	19.0	2.2	0.3	1.9
PLUMS	8.2				8.2			0.8		
CHILEAN HAZELNUTS							0.6			0.06
NOT DEF WALNUT	351.5	348.6	85.0	10.0	795.1	672.3	706.4	63.9	54.6	51.8
NOT DEF ALMOND	507.5		8.0		515.5	392.0	345.9	51.6	39.2	34.8
NOT DEF PISTACH.	21.5				21.5	3.3	19.0	2.2	0.3	1.9
HORTLEY. WALNUT		20.0			20.0			0.8		
N. PAR. SC ALMOND	16.0				16.0	42.0	10.0	1.6	4.2	1.0
LINERS	865.4	339.2	93.0	10.0	1,307.6	1,011.6	944.5	116.2	89.6	77.4
LAND FREIGHT	39.3				39.3	102.9	146.7	3.9	9.2	13.1
TOTAL	2012-13	904.7	375.6	93.0	10.0	1,383.2				
TONS	2011-12	725.5	258.6	115.0			1,114.5			
	2010-11	617.2	355.0	119.0				1,091.2		
TOTAL	2012-13	86.9	24.4	9.3	1.0			121.6		
TH.CASES	2011-12	68.0	17.8	11.5					98.8	
	2010-11	58.6	19.9	11.9						90.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	WALNUT	ALMOND	PISTACH.	PLUM	NOT DEF	NOT DEF	NOT DEF	HORTLEY.	N. PAR. SC	NOT DEF	TOTAL
To Order	LAT	77.8	131.7			77.8	123.7			8.0		209.5
Distribuidora Eureve C.A.	LAT	20.0	140.0			20.0	140.0					160.0
Agroserc, S.A.	EUR	140.0				120.0			20.0			140.0
Importaco S.A.	EUR	115.6				115.6						115.6
Others		468.7	259.9	21.5	8.2	461.7	251.9	21.5		8.0	8.2	758.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	EUROPE			LATIN AMERIC	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
		CONT	UK			EAST	WEST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
CHERRIES	898.2	226.6	136.7	73.6	19.2	19.5	1,373.8	1,662.4	1,371.2	297.2	368.6	286.5	
BING CHERRY	427.0	132.4	57.3	6.3	2.4	7.5	632.9	949.6	932.3	146.9	222.8	198.8	
R. DAWN CHERRY	123.5	34.0	0.06	33.8	0.6	0.07	192.1	89.7	30.0	40.0	17.9	5.7	
LAPINS CHERRY	65.8	6.2	7.6	2.2	1.8	1.8	85.4	47.0	14.4	17.0	9.6	2.9	
SANTINA CHERRY	60.0	10.5	4.9	7.8			83.1	83.2	65.3	16.6	17.4	13.0	
NOT DEF CHERRY	44.8	7.4	6.8	1.0	13.2	4.6	77.7	106.6	144.4	14.9	21.0	29.2	
SW. HEART CHERRY	47.5	4.4	16.1	0.7			68.7	179.7	78.2	14.1	36.0	15.6	
CORAL CHERRY	35.8	13.9	5.4	10.0	0.1	0.01	65.2	25.4		14.1	5.1		
LINERS	776.1	80.4	96.8				953.4	1,177.2	1,176.6	190.9	255.1	239.0	
AIR FREIGHT	96.9	121.0	30.9		19.2	7.9	275.8	338.6	166.8	75.4	82.9	41.9	
LAND FREIGHT		14.4	9.0	73.6			97.0	49.2		21.3	11.0		
CHARTERS	25.2	10.8				11.6	47.6	97.5	27.7	9.5	19.6	5.5	
TOTAL TONS	2012-13	898.2	226.6	136.7	73.6	19.2	19.5	1,373.8					
	2011-12	1,053.6	229.9	239.4	37.6	57.4	36.8		1,662.4				
	2010-11	953.1	115.0	230.3		43.4	9.7			1,371.2			
TOTAL TH.CASES	2012-13	182.0	66.3	27.3	14.7	3.8	3.0			297.2			
	2011-12	231.4	61.1	48.3	7.5	11.5	5.7				368.6		
	2010-11	194.7	31.2	46.1		8.7	1.6					286.5	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	CHERRY	BING	R. DAWN	LAPINS	SANTINA	NOT DEF	SW. HEART	CORAL	GLEN RED	VAN	TOTAL
Shanghai New Long March Intl Trade Co., Ltd.	FAR	253.5	143.1	31.4	8.1	3.6	32.8	10.3	5.3	3.5		253.5
Huitong Economic Trade	FAR	128.1	51.3	12.9	8.4	15.9	2.6	0.9	8.0	17.5	0.9	128.1
Norton Folgate Marketing Ltd.	EUR	126.5	38.9	0.06	7.7	4.9	6.8	20.3	5.4	11.4	19.4	126.5
San Lucar Fruit S.L.	EUR	105.7	33.0	26.3	6.1	10.5	7.4	0.2	8.5	1.6	10.1	105.7
Others		759.8	366.7	121.4	55.1	48.1	28.1	37.0	38.0	25.5	6.2	759.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	1,112.6	260.3	1,372.9	1,534.5	1,438.3	184.0	201.4	193.2
THOMPSON GRAPE	932.1	260.3	1,192.4	1,477.1	1,359.6	159.5	194.3	183.6
NOT DEF GRAPE	164.0		164.0			22.5		
FLAME SDL GRAPE	16.5		16.5	57.5	78.7	2.0	7.0	9.6
CHARTERS	1,112.6	260.3	1,372.9	1,534.5	1,438.3	184.0	201.4	193.2
TOTAL TONS	2012-13	1,112.6	260.3	1,372.9				
	2011-12	1,096.5	438.0		1,534.5			
	2010-11	1,107.0	331.3			1,438.3		
TOTAL TH.CASES	2012-13	149.0	35.0			184.0		
	2011-12	141.4	60.0				201.4	
	2010-11	148.0	45.1					193.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	THOMPSON	NOT DEF	FLAME SDL	TOTAL
The Oppenheimer Group	NAM	1,372.9	1,192.4	164.0	16.5	1,372.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	344.3	1.015.5	1.359.8	1.239.0	389.7	159.6	140.0	47.5
FLAME SDL GRAPE	223.5	625.1	848.6	761.9	191.3	98.6	84.2	23.3
THOMPSON GRAPE	99.6	154.6	254.2	154.4	26.8	31.0	18.7	3.3
R. GLOBE GRAPE	21.3	55.5	76.8	84.3	3.1	9.4	10.3	0.4
CRIMSON GRAPE		74.0	74.0	178.9		8.4	19.9	
NOT DEF GRAPE		73.9	73.9	18.5		8.3	2.0	
PERLETTE GRAPE		32.3	32.3		4.7	3.9		0.6
BLACK SDL GRAPE				40.9			5.0	
RED SDL GRAPE					163.7			20.0
CHARTERS LINERS	344.3	1.015.5	1.359.8	1.185.8	389.7	159.6	133.6	47.5
				53.1			6.5	
TOTAL TONS	2012-13	344.3	1.015.5	1.359.8				
	2011-12	284.9	900.9		1.239.0			
	2010-11		389.7			389.7		
TOTAL TH.CASES	2012-13	40.8	118.8			159.6		
	2011-12	32.6	100.9				140.0	
	2010-11		47.5					47.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	FLAME SDL	THOMPSON	R. GLOBE	CRIMSON	NOT DEF	PERLETTE	TOTAL
The Oppenheimer Group	NAM	1,274.4	848.6	204.2	76.8	74.0	38.5	32.3	1,274.4
AJ Trucco Inc.	NAM	67.7		32.3			35.4		67.7
Tazza Produce	NAM	17.7		17.7					17.7

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	670.7	78.2	748.9	1.727.3	3.079.3	38.2	90.1	165.0
PEARS	295.0		295.0	551.7	586.2	17.1	35.4	35.1
TABLE GRAPES	169.8		169.8	376.6	353.4	15.8	45.9	44.2
PLUMS	72.0		72.0	180.7	92.2	7.2	18.6	9.4
KIWIFRUIT	67.0		67.0	45.2	44.2	6.7	4.5	4.4
RY. GALA APPLE	270.6		270.6	807.8	1.295.6	13.3	42.1	70.6
PACKHAMS PEAR	190.7		190.7	479.9	504.9	10.6	26.6	28.0
NOT DEF APPLE	179.2		179.2	20.4	97.8	9.2	1.1	5.1
R. GLOBE GRAPE	115.5		115.5	215.4	281.4	10.4	26.3	35.5
GRANNIES APPLE	99.0		99.0	257.6	568.0	5.2	13.5	30.6
LINERS	1,274.5	78.2	1,352.7	2,885.1	4,156.7	84.9	195.4	258.4
AIR FREIGHT	4.0		4.0	27.0	24.4	0.8	7.0	6.1
TOTAL TONS	2012-13	1,278.5	78.2	1,356.7				
	2011-12	2,912.1			2,912.1			
	2010-11	4,181.1				4,181.1		
TOTAL TH.CASES	2012-13	81.6	4.1			85.7		
	2011-12	202.4					202.4	
	2010-11	264.5						264.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	GRAPE	PLUM	KIWIS	RY. GALA	PACKHAMS	NOT DEF	R. GLOBE	GRANNIES	TOTAL
Segundo Misael Viera Viera	LAT	215.6	69.1	54.3		23.4	151.6	23.0	21.6		14.0	362.3
Distribuidora Telegre C.A.	LAT	78.8	45.1		48.0		39.5	40.8	19.6		4.7	172.0
Imporchiqui S A S	LAT	57.9	23.0	53.1		20.8		23.0		53.1	19.8	154.8
Frutera El Progreso	LAT	101.4	23.0	20.8			40.2			20.8	40.9	145.2
Others		295.3	134.6	41.6	24.0	22.9	39.3	103.8	138.0	41.6	19.6	522.4

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AUGUST 1ST - JULY 31ST

THE OFFICIAL FIGURES

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	EUROPE		FAR EAST	TOTAL TONS			TOTAL TH.CASES		
		CONT	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	802.0	34.0	274.6	243.6	1,354.2	912.8	1,274.1	480.4	343.5	337.9
NOT DEF BLUEB	744.2	22.5	102.5	24.7	893.9	771.9	892.2	245.2	297.1	240.1
HIGHBUSH BLUEB	57.5	11.5	118.2	218.8	406.0	130.1	159.5	211.7	40.4	50.0
DUKE BLUEB			31.4		31.4		132.6		13.9	30.4
ONEIL BLUEB			21.5		21.5	8.4		9.0	4.8	
LEGACY BLUEB			1.0		1.0			0.4		
JEWELL BLUEB	0.3				0.3	1.8		0.2	0.9	
BRIGITT BLUEB			0.07		0.07		37.6	0.03		9.0
BL. CROP BLUEB						0.6	0.7		0.3	0.09
TIFBLUE BLUEB							28.4			3.9
LINERS	664.0	22.5	156.4	24.7	867.6	766.2	1,079.2	249.7	295.4	284.7
AIR FREIGHT	138.0	11.5	118.2	218.8	486.6	146.7	194.9	230.7	48.0	53.2
TOTAL TONS	2012-13	802.0	34.0	274.6	243.6	1,354.2				
	2011-12	493.8	103.6	283.9	29.2		912.8			
	2010-11	1,011.7	8.3	254.1			1,274.1			
TOTAL TH.CASES	2012-13	204.9	22.7	94.6	158.3			480.4		
	2011-12	119.3	69.1	134.1	19.5				343.5	
	2010-11	223.0	5.5	109.3						337.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	NOT DEF	HIGHBUSH	DUKE	ONEIL	LEGACY	JEWELL	BRIGITT	TOTAL
Alpine Fresh Inc.	NAM	801.7	744.2	57.5						801.7
CPM Retail Ltd.	EUR	205.8	78.0	73.9	31.4	21.5	1.0		0.07	205.8
Shanghai New Long March Intl Trade Co., Ltd.	FAR	136.8	24.7	112.0						136.8
Angus Soft Fruits Ltd.	EUR	62.0	24.5	37.5						62.0
Others		148.0	22.5	125.2				0.3		148.0



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Comercial Aguisa Ltda.

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	EUROPE	NORTH AMERICA		FAR EAST	MIDDLE EAST	TOTAL TONS		TOTAL TH.CASES	
			WEST	EAST			2012-13	2011-12	2012-13	2011-12
APPLES	237.7	215.1		19.2	113.6	39.1	624.7	83.3	32.5	4.3
KIWIFRUIT	112.0	223.5	22.4	44.8		44.8	447.5	44.8	45.1	4.5
PEARS	170.5	24.0	46.1	23.6			264.2		15.1	
TABLE GRAPES	13.4						13.4		1.3	
HAYWARD KIWIS	112.0	223.5	22.4	44.8		44.8	447.5	44.8	45.1	4.5
PACKHAMS PEAR	168.2	24.0	46.1				238.3		13.5	
RY. GALA APPLE	100.6			19.2	67.6	28.9	216.3		11.1	
GRANNIES APPLE	19.6	91.7					111.2	19.6	6.0	1.0
RED CHIEF APPLE	5.7	63.0			42.5		111.1	40.6	5.7	2.1
RICH. D. APPLE	78.2	13.0				5.6	96.8		5.1	
R. STARK. APPLE	33.7	47.5			3.5	4.7	89.3	3.7	4.6	0.2
LINERS	533.6	462.7	68.5	87.6	113.6	83.9	1,349.9	128.1	94.1	8.8
TONS	2012-13	533.6	462.7	68.5	87.6	113.6	83.9	1,349.9		
	2011-12		103.5		24.7			128.1		
TH.CASES	2012-13	34.4	35.7	4.8	7.0	5.8	6.5		94.1	
	2011-12		7.6		1.2					8.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	PEAR	GRAPE	HAYWARD	PACKHAMS	RY. GALA	GRANNIES	RED CHIEF	RICH. D.	TOTAL
Imporfénix Ltda.	LAT	78.2	112.0	69.1		112.0	69.1				58.7	259.3
Fruit Med S.R.L.	EUR		156.8			156.8						156.8
To Order	EUR	97.4	44.8			44.8			54.0	2.8	13.0	142.2
Rio Vista Limitada	NAM	19.2	44.8	69.7		44.8	46.1	19.2				133.7
Others		429.9	89.1	125.4	13.4	89.1	123.1	197.1	57.2	108.3	25.1	657.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		LATIN AMERIC	MIDDLE EAST	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
WALNUTS	542.7	14.3	156.5	245.4	151.4	1,125.2	322.3	657.4	59.5	17.7	26.3
ALMONDS			212.4			212.4	556.5	392.0	21.2	56.5	39.2
APRICOTS								65.0			9.3
SERR C.C. WALNUT	396.0		7.0	186.0	132.0	721.0	185.9	459.9	29.7	8.1	18.4
NOT DEF WALNUT	107.0		91.5	9.7		208.2	106.4	197.5	10.1	6.6	7.9
SERR S.C. WALNUT	39.7	14.3	58.0	49.7	19.4	196.1	30.0		19.6	3.0	
N. PAR. SC ALMOND			169.9			169.9	425.7	311.9	17.0	42.6	31.2
CARMEL SC ALMOND			24.0			24.0			2.4		
NOT DEF ALMOND			18.5			18.5	130.8	80.1	1.9	14.0	8.0
LINERS	542.7	14.3	134.3	245.4	151.4	1,103.0	704.1	964.4	61.5	56.8	57.0
LAND FREIGHT CHARTERS			234.6			234.6	174.7	85.0	19.2	17.5	8.5
								65.0			9.3
TOTAL TONS	2012-13	542.7	14.3	368.9	245.4	151.4	1,337.6				
	2011-12	171.8	51.0	444.9	119.7	66.0		878.8			
	2010-11	591.4	24.0	288.0	146.0			1,114.3			
TOTAL TH.CASES	2012-13	24.1	1.4	32.5	14.0	7.2			80.7		
	2011-12	9.3	5.0	45.4	10.6	2.6				74.2	
	2010-11	23.7	2.4	28.8	10.6						74.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	WALNUT	ALMOND	SERR C.C.	NOT DEF	SERR S.C.	N. PAR. SC	CARMEL SC	NOT DEF	TOTAL
To Order	EUR	398.3		374.0		24.3				398.3
To Order	MID	245.4		186.0	9.7	49.7				245.4
To Order	FAR	166.4		132.0		34.4				166.4
To Order	LAT	30.5	93.0	7.0	1.0	22.5	93.0			123.5
Others		284.7	119.4	22.0	197.5	65.2	76.9	24.0	18.5	404.0

Agroc. Carlos Morales e Hijos L

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	EUROPE		TOTAL TONS		TOTAL TH.CASES	
	WEST	EAST		CONT	UK	2012-13	2011-12	2012-13	2011-12
TABLE GRAPES	187.0	434.2	550.6	94.1	70.8	1,336.8	203.0	163.0	24.8
APPLES								61.3	3.2
R. GLOBE GRAPE			354.4	59.5		413.9	203.0	50.5	24.8
CRIMSON GRAPE	35.4	142.9	135.5	28.3		342.2		41.7	
FLAME SDL GRAPE	54.4	99.3				153.7		18.7	
SUGRAONE GRAPE	58.3	83.4				141.8		17.3	
PRN. SEED. GRAPE		55.1			70.8	126.0		15.4	
AUT. RY. GRAPE		9.4	60.7			70.1		8.6	
NOT DEF GRAPE	38.9			6.3		45.2		5.5	
THOMPSON GRAPE		44.1				44.1		5.4	
CHARTERS	151.6	416.9		94.1	70.8	733.5		89.4	
LINERS	35.4	17.3	550.6			603.4	264.2	73.6	27.9
TOTAL TONS	2012-13	187.0	434.2	550.6	94.1	70.8	1,336.8		
	2011-12						264.2		
TOTAL TH.CASES	2012-13	22.8	53.0	67.2	11.5	8.6		163.0	
	2011-12								27.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	R. GLOBE	CRIMSON	FLAME SDL	SUGRAONE	PRN. SEED.	AUT. RY.	NOT DEF	THOMPSON	TOTAL
Shenzhen City Trading Company	FAR	513.3	317.0	135.5				60.7			513.3
Dole Fresh Fruit Co.	NAM	237.4		64.2	83.5	67.7		3.1		18.9	237.4
Pandol Bros, Inc.	NAM	196.8		78.7	15.7	15.7	55.1	6.3		25.2	196.8
Sun Fresh International LLC	NAM	187.0		35.4	54.4	58.3			38.9		187.0
Others		202.4	96.9	28.3			70.8		6.3		202.4

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	EUROPE	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	441.3	405.0	224.0	1,070.3	2,277.1	1,561.5	130.5	277.7	172.8
APPLES	263.0			263.0			14.1		
AVOCADOS						126.7			31.7
R. GLOBE GRAPE		244.6	187.8	432.4	478.7	447.4	52.7	58.4	54.2
FLAME SDL GRAPE	334.5			334.5	1,030.8	712.8	40.8	125.7	69.7
THOMPSON GRAPE	29.3	118.7	18.7	166.7	470.2	164.4	20.3	57.3	20.0
GALAXY APPLE	100.9			100.9			5.3		
C. PINK APPLE	83.1			83.1			4.7		
NOT DEF GRAPE	17.3	37.8		55.1	17.7	31.5	6.7	2.2	3.8
RY. GALA APPLE	45.2			45.2			2.4		
CHARTERS	441.3	405.0		846.3	1,788.7	928.0	103.2	218.1	95.5
LINERS	263.0		224.0	487.0	488.4	760.3	41.4	59.6	108.9
TOTAL TONS	2012-13	704.3	405.0	224.0	1,333.3				
	2011-12	1,434.4	637.5	205.2		2,277.1			
	2010-11	943.0	484.5	260.8		1,688.2			
TOTAL TH.CASES	2012-13	67.9	49.4	27.3			144.6		
	2011-12	174.9	77.7	25.0				277.7	
	2010-11	97.7	74.9	31.8					204.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	APPLE	R. GLOBE	FLAME SDL	THOMPSON	GALAXY	C. PINK	NOT DEF	RY. GALA	SUGRAONE	TOTAL
Stanley Orchards Sales, Inc.	NAM		263.0				100.9	83.1		45.2		263.0
Business Trade Co. Ltd.	EUR	260.7		100.3		118.7			37.8			260.7
Green Earth Produce	NAM	246.6			210.6	18.7			17.3			246.6
Provincial Fruit Co Ltd - Burnac Produce Ltd.	NAM	177.0			106.3	10.6					42.4	177.0
Others		386.0		332.1	17.7	18.7						386.0



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		NORTH AMERIC	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	370.6	64.7	211.1		646.4	875.3	1,087.0	88.9	136.4	158.1
KIWIFRUIT	358.4		107.0		465.4	99.2	88.0	47.2	10.9	8.8
BLUEBERRIES	2.7		179.1	8.8	190.6	246.6	191.1	69.4	83.4	67.0
HAYWARD KIWIS	358.4		107.0		465.4	37.4	88.0	47.2	4.2	8.8
CRIMSON GRAPE	177.1	46.0	211.1		434.2	425.7	486.0	62.6	73.0	74.7
R. GLOBE GRAPE	193.5	18.7			212.2	245.5	243.0	26.2	29.9	29.6
DUKE BLUEB			112.7		112.7	173.7	154.2	35.3	58.6	49.8
ONEIL BLUEB			41.8		41.8	52.4	17.5	18.8	18.7	8.4
NOT DEF BLUEB			24.5		24.5			8.1		
LINERS	729.0	64.7	273.9		1,067.6	923.7	1,044.8	138.9	163.0	164.6
CHARTERS			199.7		199.7	276.9	259.0	48.4	61.6	43.3
AIR FREIGHT	2.7		23.6	8.8	35.1	20.4	62.4	18.2	6.1	26.0
TOTAL TONS	2012-13	731.7	64.7	497.2	8.8	1,302.4				
	2011-12	287.5	139.5	581.2	212.8		1,221.0			
	2010-11	267.2	14.3	644.6	440.0		1,366.2			
TOTAL TH.CASES	2012-13	89.2	11.5	99.3	5.5			205.5		
	2011-12	57.5	22.9	123.0	27.4				230.7	
	2010-11	53.6	1.1	120.4	58.8					233.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	BLUEB	HAYWARD	CRIMSON	R. GLOBE	DUKE	ONEIL	NOT DEF	HIGHBUSH	TOTAL
La Pinede	EUR		358.4		358.4							358.4
Olympic Fruit B.V.	EUR	322.6		0.8		139.7	182.8				0.8	323.3
LGS Specialty Sales Ltd	NAM	116.4				116.4						116.4
To Order	NAM		107.0		107.0							107.0
Others		207.3		189.8		178.0	29.3	112.7	41.8	24.5	10.8	397.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE	FAR EAST	TOTAL TONS		TOTAL TH.CASES	
	WEST	EAST			2012-13	2011-12	2012-13	2011-12
TABLE GRAPES	111.4	858.3	53.1	53.1	1,076.0	677.8	131.7	82.7
KIWIFRUIT			225.7		225.7		22.6	
CRIMSON GRAPE	78.7	578.5			657.2	394.4	80.6	48.1
HAYWARD KIWIS			225.7		225.7		22.6	
SUGRAONE GRAPE	15.0	159.0			174.0	144.1	21.2	17.6
R. GLOBE GRAPE	17.7	32.7	53.1	53.1	156.7	57.5	19.1	7.0
THOMPSON GRAPE		88.2			88.2	29.9	10.8	3.6
NOT DEF GRAPE						52.0		6.3
CHARTERS LINERS	93.7	858.3			952.0	677.8	116.5	82.7
	17.7		278.9	53.1	349.7		37.7	
TONS	2012-13	111.4	858.3	278.9	53.1	1,301.7		
	2011-12	66.1	611.7			677.8		
TH.CASES	2012-13	13.6	105.1	29.1	6.5		154.2	
	2011-12	8.1	74.6				82.7	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	CRIMSON	HAYWARD	SUGRAONE	R. GLOBE	THOMPSON	TOTAL
Unifrutti Of America, Inc.	NAM	671.7		476.9		111.0	24.0	59.8	671.7
Pandol Bros, Inc.	NAM	298.0		180.3		63.0	26.4	28.3	298.0
To Order	EUR		225.7		225.7				225.7
Shenzhen City Trading Company	FAR	35.4					35.4		35.4
Others		70.8					70.8		70.8

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Pedro Fontova 6385 Of. 401
Huechuraba, Santiago



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	EUROPE		LATIN AMERIC	MIDDLE EAST	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST		RUS	CONT			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	32.7	228.1		73.2	48.5			382.5	1,370.4	671.6	46.8	167.7	81.5
NECTARINES		17.9	89.7		124.2	18.5		250.3	181.2	161.1	28.1	20.1	18.6
PLUMS			169.5		20.6			190.1		1.6	19.5		0.2
APPLES						179.8		179.8	418.2		9.3	21.7	
THOMPSON GRAPE	17.0	28.0		29.6	47.7			122.3	135.0	15.0	15.1	19.5	1.8
NOT DEF NECTARIN			41.2		64.6			105.8	35.6	56.1	11.8	4.0	6.5
BING CHERRY		5.5	89.0		2.6	5.7	2.8	105.5	180.8	54.6	22.6	36.2	10.9
FLAME SDL GRAPE	13.4	90.9						104.3	127.4	82.2	12.7	13.4	9.9
LINERS			305.9	73.2	219.8	198.3		797.3	2,062.6	677.8	81.2	217.0	81.1
CHARTERS	32.7	283.3			30.8			346.8	333.1	233.6	42.9	41.3	31.6
AIR FREIGHT		64.0	55.4		2.6	5.7	2.8	130.4	185.2	89.8	40.8	46.9	28.0
LAND FREIGHT										67.6			7.7
TOTAL	2012-13	32.7	347.2	361.3	73.2	253.2	204.0	2.8	1,274.5				
TONS	2011-12	1.9	510.4	676.6		534.4	780.7		2,580.9				
	2010-11		410.6	489.1		41.5	94.7			1,068.8			
TOTAL	2012-13	4.0	59.7	50.3	8.9	28.9	12.5	0.6			164.9		
TH.CASES	2011-12	0.4	72.2	97.7		65.6	62.5					305.2	
	2010-11		62.1	65.4		4.6	11.8						148.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	NECTARIN	PLUM	APPLE	CHERRY	THOMPSON	NOT DEF	BING	FLAME SDL	RICH. D.	TOTAL
Jac Vandenberg, Inc.	NAM	203.8				8.9	28.0		4.0	83.1		219.0
Agricola Gloria Due S.R.L.	EUR	48.5	103.7	20.6			47.7	44.2				206.2
To Order	LAT				179.8						100.4	179.8
Shenzhen Yonglongda Imp. Exp.	FAR			91.9								91.9
Others		130.3	146.5	77.6		116.4	46.6	61.6	101.5	21.3		577.6

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		NORTH AMERICA		FAR EAST	TONS		TH.CAS
	CONT	UK	WEST	EAST		2012-13	2012-13	
BLUEBERRIES	787.6		151.7	192.1	4.5	1,135.9	279.6	
TABLE GRAPES		93.5			37.4	130.9	16.0	
CHERRIES					6.3	6.3	1.3	
NOT DEF BLUEB	547.4		65.0	106.9		719.2	171.0	
DUKE BLUEB	104.3		24.2	31.5		160.1	40.0	
HIGHBUSH BLUEB	100.3		7.7	31.0	4.5	143.4	39.2	
CRIMSON GRAPE		88.8				88.8	10.8	
R. GLOBE GRAPE		4.7			37.4	42.1	5.1	
STAR BLUEB	5.2		20.0	15.0		40.2	10.3	
JEWELL BLUEB	2.7		20.8	7.0		30.5	7.6	
LINERS	687.4	93.5	137.1	119.6	41.8	1,079.3	242.2	
AIR FREIGHT	100.3		14.6	72.5	6.4	193.7	54.6	
TONS	2012-13	787.6	93.5	151.7	192.1	48.2	1,273.1	
TH.CASES	2012-13	189.5	11.4	39.4	47.8	8.8	296.8	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	GRAPE	CHERRY	NOT DEF	DUKE	HIGHBUSH	CRIMSON	R. GLOBE	STAR	JEWELL	TOTAL
ASF Holland B.V.	EUR	762.8			547.4	104.3	75.5			5.2	2.7	762.8
Giumarra Intern. Berry Llc	NAM	245.0			140.2	44.2	8.8			20.0	20.8	245.0
To Order	EUR		93.5					88.8	4.7			93.5
Giumarra VBM International, LLC	NAM	45.1			3.9		22.2			9.0	7.0	45.1
Others		83.0	37.4	6.3	27.8	11.5	36.9		37.4	6.0		126.7

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		LATIN AMERIC	FAR EAST	EUROPE		TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST			RUS	UK	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	195.2	580.3	222.0	194.4	30.7	47.2	1,269.8	2,598.2	2,938.0	167.9	327.1	356.4
SUGRAONE GRAPE	125.2	315.9	136.8			11.5	589.4	892.7	1,048.2	77.7	108.9	127.0
R. GLOBE GRAPE	23.6	96.8	33.5	147.9	30.7		332.6	657.1	791.3	42.8	80.7	96.5
AUT. RY. GRAPE	31.5	111.8	16.8	46.5		23.0	229.6	318.4	194.0	31.2	45.5	23.7
FLAME SDL GRAPE	15.0	50.4	7.7				73.1	496.4	842.6	8.9	62.0	101.7
THOMPSON GRAPE		3.1	27.1				30.3	81.7	60.2	4.8	11.5	7.3
NOT DEF GRAPE		2.3					12.7	14.9	151.8		2.5	18.5
ROY RED GRAPE									1.6			0.2
CHARTERS	195.2	580.3			30.7		806.2	1,880.1	2,408.8	96.9	234.2	292.1
LINERS			35.4	194.4		47.2	276.9	644.5	529.1	38.5	80.1	64.3
LAND FREIGHT			186.6				186.6	73.6		32.5	12.9	
TOTAL TONS	2012-13	195.2	580.3	222.0	194.4	30.7	47.2	1,269.8				
	2011-12	415.6	1,269.9	73.6	591.4	114.8	62.1		2,598.2			
	2010-11	490.0	1,969.7	17.7	460.5					2,938.0		
TOTAL TH.CASES	2012-13	23.8	69.3	36.8	25.0	3.7	9.2			167.9		
	2011-12	50.7	154.7	12.9	73.6	14.2	12.4				327.1	
	2010-11	59.4	238.7	2.2	56.2							356.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	SUGRAONE	R. GLOBE	AUT. RY.	FLAME SDL	THOMPSON	NOT DEF	TOTAL
The Oppenheimer Group	NAM	734.8	409.7	120.4	143.3	58.2	3.1		734.8
Bravis Comercial Exportadora L	LAT	180.3	95.1	33.5	16.8	7.7	27.1		180.3
Tae Bong Intl Co., Ltd.	FAR	53.1		53.1					53.1
Grapes Direct Limited	EUR	47.2	11.5		23.0			12.7	47.2
Others		254.4	73.0	125.5	46.5	7.1		2.3	254.4



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RUT: 76051684-8
Tocornal 3060 Santa Maria
San Felipe



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC				TOTAL TONS			TOTAL TH.CASES		
	AMERIC	EUROPE	LATIN AMERIC	FAR EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	865.2	247.3	134.7	18.7	1,265.8	1,552.1	1,691.8	154.9	199.9	215.0
CHERRIES	2.8				2.8			0.6		
R. GLOBE GRAPE	84.0	76.5	60.8	18.7	239.9	272.5	408.9	29.3	33.4	47.7
SUPER FL. GRAPE	218.5	15.3			233.8	189.6	266.1	28.7	22.6	32.8
FLAME SDL GRAPE	196.8	13.3			210.2	291.4	313.8	25.6	35.5	38.8
THOMPSON GRAPE	94.5	73.2			167.7	260.6	249.5	23.6	42.4	37.1
SUGRAONE GRAPE	117.3	25.3			142.6	194.6	216.0	19.2	30.1	32.6
CRIMSON GRAPE	98.8	35.6			134.4	107.8	99.1	17.8	13.4	12.6
CHARTERS	831.6				831.6	831.6	1,116.8	99.0	99.5	143.5
LINERS	33.7	247.3		18.7	299.6	502.9	365.7	43.9	79.4	52.5
LAND FREIGHT			134.7		134.7	217.6	209.2	12.1	21.0	18.9
AIR FREIGHT	2.8				2.8			0.6		
TOTAL TONS	2012-13: 868.0	247.3	134.7	18.7	1,268.6					
	2011-12: 867.0	467.4	217.6			1,552.1				
	2010-11: 1,019.1	374.8	209.2	88.6			1,691.8			
TOTAL TH.CASES	2012-13: 103.7	37.5	12.1	2.3				155.5		
	2011-12: 103.9	75.0	21.0						199.9	
	2010-11: 124.3	61.0	18.9	10.8						215.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CHERRY	R. GLOBE	SUPER FL.	FLAME SDL	THOMPSON	SUGRAONE	CRIMSON	B. ITALIA	AUT. RY.	TOTAL
Dole Fresh Fruit Co.	NAM	798.0	2.8	84.0	207.0	149.6	94.5	117.3	93.5		52.2	800.8
To Order	EUR	161.1		57.8	15.3	13.3	22.2	8.9	35.6		8.1	161.1
To Order	LAT	134.7		60.8						73.9		134.7
King Fresh Produce, L.L.C.	NAM	67.2			11.5	47.3			5.3		3.1	67.2
Others		104.8		37.4			51.0	16.4				104.8

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FRUTIFOR

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	LATIN	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	EAST	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	868.1	127.0	83.0	20.1	1,098.2	704.8	994.3	60.6	38.9	55.2
PEARS	161.3				161.3	276.5	691.2	9.0	15.4	38.4
RY. GALA APPLE	603.0	127.0		6.3	736.3	232.8	550.4	40.9	12.9	30.6
GRANNIES APPLE	265.1				265.1	75.3	169.3	14.7	4.1	9.4
BOSC PEAR	156.7				156.7	276.5	691.2	8.7	15.4	38.4
FUJI APPLE			62.2		62.2	60.5	216.3	3.2	3.2	11.3
RAKU APPLE			20.7		20.7			1.1		
BRAEBURN APPLE				13.8	13.8	336.2		0.7	18.7	
G. BOSC PEAR	4.6				4.6			0.3		
PINKL. APPLE							58.3			3.9
LINERS	1,029.4	127.0	83.0	20.1	1,259.5	961.1	1,685.5	69.5	53.2	93.6
LAND FREIGHT						20.2			1.0	
TOTAL TONS	2012-13: 1,029.4	127.0	83.0	20.1	1,259.5					
	2011-12: 909.0		52.1	20.2		981.3				
	2010-11: 1,567.0		80.9				1,685.5			
TOTAL TH.CASES	2012-13: 57.2	7.1	4.3	1.1				69.5		
	2011-12: 50.5		2.7	1.0					54.3	
	2010-11: 86.6		4.3							93.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	RY. GALA	GRANNIES	BOSC	FUJI	RAKU	BRAEBURN	G. BOSC	TOTAL
First Fruits Marketing of Washington	NAM	423.6		296.6	127.0						423.6
LGS Specialty Sales Ltd	NAM	254.0	92.2	137.1	116.9	92.2					346.2
Stanley Orchards Sales, Inc.	NAM	148.2		148.2							148.2
First International Corp.	NAM	105.8		84.7	21.2						105.8
Others		166.6	69.1	69.8		64.5	62.2	20.7	13.8	4.6	235.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		LATIN AMERIC	EUROPE		FAR EAST	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST		CONT	RUS		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	433.6	179.2		76.6	53.1	70.7	813.3	1,122.5	1,227.4	98.6	136.4	138.9
PEACHES			342.7				342.7	222.8	257.0	38.1	24.8	28.6
PLUMS				94.8			94.8	10.1	138.3	16.6	1.1	25.0
AVOCADOS								81.7			7.7	
APPLES									38.8			2.0
R. GLOBE GRAPE	196.5	82.7		76.6	35.4	1.8	392.9	259.8	399.5	47.9	31.7	37.9
FLAME SDL GRAPE	149.8	61.2					210.9	637.3	609.3	25.2	77.7	74.3
CRIMSON GRAPE	71.6	35.4				39.0	146.0	190.0	139.6	17.8	22.7	17.0
NOT DEF PEACH			136.1				136.1	112.9	115.9	15.1	12.5	12.9
CORONA PEACH			85.7				85.7	31.2	60.5	9.5	3.5	6.7
CHARTERS	416.6	163.5		106.1			686.2	972.8	1,254.7	86.0	118.1	150.3
LINERS	17.0	15.7	342.7	65.3	53.1	70.7	564.6	464.2	406.9	67.4	51.8	44.1
TOTAL TONS	2012-13	433.6	179.2	342.7	171.4	53.1	70.7	1,250.8				
	2011-12	461.9	568.9	240.8	15.7	25.6	124.0		1,437.0			
	2010-11	434.9	564.7	322.2	304.3		35.4			1,661.5		
TOTAL TH.CASES	2012-13	52.4	21.9	38.1	26.0	6.5	8.6			153.3		
	2011-12	55.8	67.1	26.8	1.9	3.1	15.1				169.9	
	2010-11	42.2	69.2	33.8	44.9		4.3					194.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	PEACH	PLUM	R. GLOBE	FLAME SDL	CRIMSON	NOT DEF	CORONA	EVEREST	ROYSUM	TOTAL
Frutera del Litoral Cia. Ltda.	LAT		342.7					136.1	85.7	60.5		342.7
Seald Sweet LLC	NAM	224.1			120.4	36.0	52.0					224.1
Pacific Trellis Fruit	NAM	223.5			76.1	127.7	19.7					223.5
Sun Fresh International LLC	NAM	165.3			82.7	47.2	35.4					165.3
Others		200.4		94.8	113.8		39.0				54.4	295.2



RUT: 76123014-K
Martin de Zamora 6101, Of. 01
Las Condes, Santiago

Soc. Import. y Export. Frutosa Ltda.

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	EUROPE		FAR EAST	NORTH AMERIC	TOTAL TONS			TOTAL TH.CASES		
		CONT	RUS			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	375.1	261.6				636.7	166.3	284.5	33.9	9.1	15.4
KIWIFRUIT	82.3	22.8	22.8	181.9		309.8	212.8	268.8	30.5	21.3	26.9
TABLE GRAPES	40.9	33.5		74.3		148.7	96.5	130.3	18.1	11.4	15.9
PEARS		139.5				139.5	46.5		7.7	2.6	
RY. GALA APPLE	257.2	57.7				314.9	61.2	116.9	16.6	3.4	6.3
HAYWARD KIWIS	82.3	22.8	22.8	137.1		265.0	190.4	268.8	26.0	19.0	26.9
RICH. D. APPLE	39.5	203.9				243.4	82.1	20.1	13.3	4.4	1.1
R. GLOBE GRAPE	25.1	33.5		74.3		132.8	49.3	112.6	16.2	6.0	13.7
LINERS	475.5	457.4	22.8	256.2		1,211.9	453.2	663.5	88.0	36.2	55.7
LAND FREIGHT	22.8					22.8	18.6	42.5	2.2	2.3	4.9
AIR FREIGHT					7.8	7.8			1.5		
CHARTERS							50.4			5.8	
TOTAL TONS	2012-13	498.3	457.4	22.8	256.2	7.8	1,242.6				
	2011-12	63.2	295.8			163.2		522.2			
	2010-11	42.5	663.5					706.0			
TOTAL TH.CASES	2012-13	32.6	28.4	2.2	27.0	1.5			91.7		
	2011-12	4.7	23.6			16.0				44.3	
	2010-11	4.9	55.7								60.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	GRAPE	PEAR	CHERRY	RY. GALA	HAYWARD	RICH. D.	R. GLOBE	PACKHAMS	TOTAL
Dole Food España S.A.	EUR	219.9					57.7		162.2			219.9
Food Invest Italia Spa.	EUR	41.7	22.8	16.7	116.5			22.8	41.7	16.7	116.5	197.7
The First Fruit E.U.	LAT	118.1	45.7	16.7			78.8	45.7		16.7		180.6
Imporfénix Ltda.	LAT	98.2					59.1					98.2
Others		158.8	241.3	115.2	23.0	7.8	119.3	196.5	39.5	99.4		546.2



Agricola San Luis De Yaquil S.A

RUT: 76339500-6



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	EUROPE	TONS		TH.CAS	
	WEST	EAST			2012-13	2012-13		
TABLE GRAPES	104.4	516.4	559.0	57.6	1,237.4	155.4		
CRIMSON GRAPE	80.0	487.3		34.6	601.9	75.9		
R. GLOBE GRAPE		15.7	559.0		574.8	70.1		
THOMPSON GRAPE	4.0			23.0	27.0	5.0		
PRN. SEED. GRAPE	20.5				20.5	2.8		
PRINCESS GRAPE		13.4			13.4	1.6		
CHARTERS	104.4	516.4			620.8	75.8		
LINERS			559.0	57.6	616.6	79.7		
TONS	2012-13	104.4	516.4	559.0	57.6	1,237.4		
TH.CASES	2012-13	12.8	63.0	68.2	11.5	155.4		

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CRIMSON	R. GLOBE	THOMPSON	PRN. SEED.	PRINCESS	TOTAL
Pandol Bros, Inc.	NAM	568.9	515.3	15.7	4.0	20.5	13.4	568.9
Guangzhou Collect Lebao Fruit	FAR	249.1		249.1				249.1
To Order	FAR	237.1		237.1				237.1
AMC Direct Inc.	NAM	52.0	52.0					52.0
Others		130.4	34.6	72.8	23.0			130.4

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		NORTH AMERICA		FAR EAST	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK	EAST	WEST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	462.5	69.1	212.5	106.3	268.6	1,119.0	928.1	875.5	147.1	143.4	143.0
NECTARINES	17.5		83.9			101.3	87.5	122.0	13.9	11.3	15.4
PLUMS	16.5					16.5			3.3		
NOT DEF GRAPE	430.4	69.1	159.4	106.3	268.6	1,033.8	721.2		135.2	114.9	
NOT DEF NECTARIN	17.5		83.9			101.3	33.3	19.7	13.9	4.3	2.6
FLAME SDL GRAPE			53.1			53.1	34.0	77.3	6.5	4.4	14.5
R. GLOBE GRAPE	16.9					16.9	36.4	105.4	2.1	4.4	12.9
NOT DEF PLUM	16.5					16.5			3.3		
THOMPSON GRAPE	15.2					15.2	121.0	611.5	3.3	17.8	100.6
SM. BRITE NECTARIN							25.5	49.1		3.3	6.1
CHARTERS	227.1	58.1	278.7	106.3		670.2	639.6	724.4	89.1	97.6	121.1
LINERS	269.3	11.0	17.7		268.6	566.6	376.0	273.1	75.2	57.1	37.3
TOTAL	2012-13	496.4	69.1	296.4	106.3	2,236.9					
TONS	2011-12	315.0	312.7	223.0	3.5	1,614.4	1,015.6				
	2010-11	188.3	418.7	122.0	73.6	1,771.1		997.4			
TOTAL	2012-13	72.2	9.7	36.7	13.0	32.8			164.3		
TH.CASES	2011-12	52.2	54.4	27.8	0.7	19.7				154.7	
	2010-11	30.7	79.6	15.4	9.0	21.6					158.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	NECTARIN	PLUM	NOT DEF	NOT DEF	FLAME SDL	R. GLOBE	NOT DEF	THOMPSON	TOTAL
To Order	EUR	283.8			283.8						283.8
Anton Dürbeck GmbH	EUR	236.8	17.5	16.5	204.7	17.5		16.9	16.5	15.2	270.8
Dole Fresh Fruit Co.	NAM	177.1			124.0		53.1				177.1
Sun Fresh International LLC	NAM	106.3			106.3						106.3
Others		315.1	83.9		315.1	83.9					398.9



Cienago Ltda.

RUT: 76435920-8

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			FAR	TOTAL TONS		TOTAL TH.CASES	
	WEST	EAST	EAST		2012-13	2011-12	2012-13	2011-12
TABLE GRAPES	103.9	502.2	130.9		737.0		88.4	
CLEMENTINES	46.1	322.6			368.6		23.0	
ORANGES	60.0	48.0			108.0	55.2	7.2	3.7
CRIMSON GRAPE	69.3	358.6	52.3		480.3		57.2	
CLEMENUL. CLEMENT	46.1	299.5			345.6		21.6	
NAVEL LT. ORANGE	60.0	24.0			84.0	55.2	5.6	3.7
R. GLOBE GRAPE			78.5		78.5		9.6	
BLACK SDL GRAPE	15.0	41.7			56.7		6.9	
QU. RED GRAPE		53.0			53.0		6.4	
PERLON GRAPE	9.4	22.8			32.3		3.9	
LINERS	106.1	370.6	130.9		607.5	55.2	46.2	3.7
CHARTERS	103.9	502.2			606.1		72.5	
TONS	2012-13	210.0	872.7	130.9	1,213.6			
	2011-12	45.6	9.6			55.2		
TH.CASES	2012-13	19.6	83.2	16.0			118.7	
	2011-12	3.0	0.6					3.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CLEMENT	ORANGE	CRIMSON	CLEMENUL.	NAVEL LT.	R. GLOBE	BLACK SDL	QU. RED	PERLON	TOTAL
Dayka & Hackett LLC	NAM	488.8			350.8				32.3	52.2	25.2	488.8
To Order	NAM		368.6	24.0		345.6						392.6
LGS Specialty Sales Ltd	NAM	77.9		24.0	37.8		24.0		24.4	0.8	7.1	101.9
Shenzhen City Trading Company	FAR	93.5			15.0			78.5				93.5
Others		76.8		60.0	76.8		60.0					136.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		NORTH AMERIC	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	49.0	1,102.9	60.7	1,212.6	1,159.4	1,007.6	192.8	159.1	124.2
CRIMSON GRAPE	49.0	960.5	48.4	1,057.9	1,101.1	773.2	169.8	151.3	97.4
NOT DEF GRAPE		142.4	12.3	154.6			22.9		
FLAME SDL GRAPE					43.0	234.4		5.8	26.8
THOMPSON GRAPE					15.3			1.9	
LINERS	39.0	835.9		874.9	1,069.9	329.4	141.5	149.5	42.0
CHARTERS	10.0	124.6	60.7	195.3	89.5	678.2	29.8	9.6	82.2
AIR FREIGHT		142.4		142.4			21.4		
TOTAL TONS	2012-13	49.0	1,102.9	60.7	1,212.6				
	2011-12		1,069.9	89.5		1,159.4			
	2010-11		921.2	86.3			1,007.6		
TOTAL TH.CASES	2012-13	5.9	180.2	6.7			192.8		
	2011-12		149.5	9.6				159.1	
	2010-11		113.7	10.5					124.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CRIMSON	NOT DEF	TOTAL
Richard Hochfeld Limited	EUR	672.9	530.6	142.4	672.9
Grapes Direct Limited	EUR	176.8	176.8		176.8
Primafruit	EUR	166.3	166.3		166.3
I V G White (Sales) Ltd.	EUR	75.5	75.5		75.5
Others		121.1	108.9	12.3	121.1

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS		TOTAL TH.CASES	
		2012-13	2011-12	2012-13	2011-12
PLUMS	546.3	546.3	216.8	60.7	24.1
KIWIFRUIT	390.5	390.5	317.2	42.1	34.5
NECTARINES	129.4	129.4	31.7	14.4	3.5
APPLES	66.1	66.1	291.1	3.4	18.4
PEACHES	58.3	58.3	8.4	6.8	0.9
HAYWARD KIWIS	387.7	387.7	317.2	41.7	34.5
ANGELENO PLUM	332.1	332.1	216.8	36.9	24.1
ZAFIRO PLUM	101.1	101.1		11.2	
B. AMBAR PLUM	70.0	70.0		7.8	
SCARLETT APPLE	57.8	57.8		3.0	
SP. BRIGHT NECTARIN	32.2	32.2		3.6	
LAND FREIGHT	1,212.4	1,212.4	865.2	130.1	81.4
TONS	2012-13	1,212.4	1,212.4		
	2011-12	865.2	865.2		
TH.CASES	2012-13	130.1		130.1	
	2011-12	81.4		81.4	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	PLUM	KIWIS	NECTARIN	APPLE	PEACH	HAYWARD	ANGELENO	ZAFIRO	B. AMBAR	SCARLETT	TOTAL
Fruticola Tres Meninas Import.	LAT	491.3	390.5	129.4	66.1	58.3	387.7	294.0	101.1	70.0	57.8	1,157.4
To Order	LAT	55.0						38.2				55.0

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	EUROPE			TOTAL TONS		TOTAL TH.CASES	
	WEST	EAST		RUS	CONT	UK	2012-13	2011-12	2012-13	2011-12
TABLE GRAPES	440.7	320.6	262.7	112.2	24.6	38.3	1,199.2	159.6	146.4	25.7
THOMPSON GRAPE	162.6	236.5	44.3	74.8			518.2	84.2	63.1	12.0
CRIMSON GRAPE	256.5	35.9					292.4	41.8	35.9	7.6
AUT. RY. GRAPE		48.2	85.1			38.3	171.6			20.9
R. GLOBE GRAPE	5.9		118.6		16.2		140.7			17.2
NOT DEF GRAPE	15.7		14.8	37.4	8.4		76.3		9.3	
BICOLOR GRAPE								33.6		6.1
CHARTERS	323.7	287.2			16.2		627.1	147.5	76.6	23.5
LINERS	117.1	33.5	262.7	112.2	8.4	38.3	572.1	12.1	69.8	2.2
TONS	2012-13	440.7	320.6	262.7	112.2	24.6	38.3	1,199.2		
	2011-12		56.2				103.4	159.6		
TH.CASES	2012-13	53.8	39.3	32.0	13.7	3.0	4.7		146.4	
	2011-12		6.9				18.8			25.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	THOMPSON	CRIMSON	AUT. RY.	R. GLOBE	NOT DEF	TOTAL
Safco of America LLC	NAM	374.7	120.4	248.4		5.9		374.7
Dole Fresh Fruit Co.	NAM	268.3	200.9	35.9	31.5			268.3
Shenzhen City Trading Company	FAR	129.9			29.0	100.9		129.9
Sun Fresh International LLC	NAM	66.0	42.2	8.1			15.7	66.0
Others		360.3	154.7		111.1	33.9	60.5	360.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	290.5	861.2	12.1	1,163.8	1,714.4	1,864.6	141.6	210.5	226.4
FLAME SDL GRAPE	285.0	783.4	12.1	1,080.5	1,627.8	1,712.5	131.5	199.9	207.8
R. GLOBE GRAPE	5.5	67.6		73.1	67.7	150.0	8.9	8.3	18.3
NOT DEF GRAPE		10.2		10.2		2.2	1.2		0.3
PERLETTE GRAPE					18.9			2.3	
CHARTERS	290.5	861.2		1,151.7	1,714.4	1,864.6	139.4	210.5	226.4
LINERS			12.1	12.1			2.2		
TOTAL TONS	2012-13	290.5	861.2	12.1	1,163.8				
	2011-12	351.5	1,363.0			1,714.4			
	2010-11	164.5	1,700.1				1,864.6		
TOTAL TH.CASES	2012-13	35.4	104.0	2.2			141.6		
	2011-12	42.5	168.0					210.5	
	2010-11	20.1	206.3						226.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	FLAME SDL	R. GLOBE	NOT DEF	TOTAL
Dayka & Hackett LLC	NAM	426.8	384.4	32.1	10.2	426.8
Kopke Jr. Inc., William H.	NAM	284.7	254.0	30.7		284.7
Jac Vandenberg, Inc.	NAM	247.2	236.9	10.2		247.2
Pacific Trellis Fruit	NAM	193.1	193.1			193.1
Merimex Fruchthandel GmbH	EUR	12.1	12.1			12.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR	MIDDLE	TOTAL TONS		TOTAL TH.CASES	
	EAST	WEST	CONT	UK	EAST	EAST	2012-13	2011-12	2012-13	2011-12
BLUEBERRIES	370.4	67.8	172.8	205.6	91.2	30.5	938.3	607.9	397.1	257.1
POMME GRANATES		75.2	77.0				152.3	124.5	23.4	19.5
CHERRIES			9.4	30.8	22.8	0.6	63.7	131.1	14.5	27.5
NOT DEF BLUEB	203.7	11.8	35.7	111.2	38.0	1.7	402.1	73.1	149.5	37.0
BRIGITT BLUEB	66.0	32.0	16.9	41.7			156.7	171.8	57.0	66.4
WONDERF. PGRANAT.		75.2	77.0				152.3	123.5	23.4	19.3
HIGHBUSH BLUEB	23.9	1.3	34.6	4.0	18.4	27.1	109.3	92.2	61.6	53.6
LEGACY BLUEB	20.3	12.4	10.5	19.9	1.8		64.9	124.8	26.8	39.7
LINERS	44.4	107.7	178.3	166.3	87.6		584.2	640.0	213.5	219.5
CHARTERS	228.3	25.2					253.5	115.5	78.8	34.0
AIR FREIGHT	97.7	10.1	38.0	5.2	21.2	29.4	201.6	107.9	94.1	50.6
LAND FREIGHT			43.0	65.0	5.2	1.7	114.8			48.5
TONS	2012-13	370.4	143.0	259.3	236.4	114.0	31.1	1,154.2		
	2011-12	214.2	178.2	86.0	250.4	112.4	22.3	863.4		
TH.CASES	2012-13	112.5	29.2	136.7	74.7	61.1	20.7		435.0	
	2011-12	69.1	39.8	39.8	83.9	56.5	15.1			304.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	PGRANAT.	CHERRY	NOT DEF	BRIGITT	WONDERF.	HIGHBUSH	LEGACY	JEWELL	BRIGITHW.	TOTAL
Berry Gardens Ltd.	EUR	157.0			77.2	34.7			17.9	12.7		157.0
Kopke Jr. Inc., William H.	NAM	138.9			91.3	25.5			3.1	9.3	5.1	138.9
Awe Sum Organics	NAM	116.7			34.8	37.0		2.1	28.4	8.0		116.7
LBP Rotterdam B.V.	EUR	101.3			22.7	16.9			7.8			101.3
Others		424.5	152.3	63.7	176.1	42.6	152.3	107.2	7.7	25.2	12.5	640.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		FAR EAST	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
KIWIFRUIT	891.5	173.7		1,065.2	786.6	135.0	113.7	78.7	13.5
CHERRIES			44.8	44.8	35.2		9.0	7.0	
HAYWARD	891.5	173.7		1,065.2	786.6	135.0	113.7	78.7	13.5
LAPINS			21.6	21.6			4.3		
SW. HEART			12.4	12.4	35.2		2.5	7.0	
REGINA			9.0	9.0			1.8		
KORDIA			1.8	1.8			0.4		
LINERS	757.1	173.7	44.8	975.7	821.8	135.0	109.2	85.7	13.5
TOTAL	2012-13	891.5	173.7	44.8	1,110.1				
TONS	2011-12	786.6		35.2		821.8			
	2010-11	135.0				135.0			
TOTAL	2012-13	92.7	21.0	9.0			122.7		
TH.CASES	2011-12	78.7		7.0				85.7	
	2010-11	13.5							13.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	KIWIS	CHERRY	HAYWARD	LAPINS	SW. HEART	REGINA	KORDIA	TOTAL
Agricola Gloria Due S.R.L.	EUR	487.3		487.3					487.3
Coo. Gran Frutta Zani	EUR	202.1		202.1					202.1
Agrintesa Coop. Agricol	EUR	202.1		202.1					202.1
To Order	EUR	112.0		112.0					112.0
Others		61.7	44.8	61.7	21.6	12.4	9.0	1.8	106.5

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	NORTH AMERIC	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	932.8	112.7	56.1	1,101.6	1,016.2	971.1	226.4	212.3	187.2
THOMPSON GRAPE	821.9	112.7		934.6	969.9	971.1	194.9	203.7	187.2
R. GLOBE GRAPE	53.3		56.1	109.4			18.7		
CRIMSON GRAPE	57.6			57.6	46.3		12.8	8.5	
LINERS	932.8		56.1	988.8	923.7	799.2	211.3	199.6	165.7
CHARTERS		112.7		112.7	92.5	171.9	15.1	12.7	21.4
TOTAL	2012-13	932.8	112.7	56.1	1,101.6				
TONS	2011-12	906.0	110.2			1,016.2			
	2010-11	805.2	165.9			971.1			
TOTAL	2012-13	204.5	15.1	6.8			226.4		
TH.CASES	2011-12	197.4	14.8					212.3	
	2010-11	166.9	20.2						187.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	THOMPSON	R. GLOBE	CRIMSON	TOTAL
Global Fruit Point GmbH	EUR	788.8	706.7	53.3	28.8	788.8
Aartsenfruit Breda B.V.	EUR	115.2	115.2			115.2
AMC Direct Inc.	NAM	112.7	112.7			112.7
Guangzhou Rich Water Trading C	FAR	37.4		37.4		37.4
Others		47.5		18.7	28.8	47.5

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AUGUST 1ST - JULY 31ST

THE OFFICIAL FIGURES



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	FAR EAST	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	575.2	447.2	73.5	1,095.9	519.5	302.4	131.8	62.8	42.4
CHERRIES					5.8			1.2	
CRIMSON GRAPE	575.2	36.4		611.6	293.0	222.0	72.7	34.0	29.6
R. GLOBE GRAPE		359.7	73.5	433.2	175.7	36.4	52.8	21.4	4.4
AUT. RY. GRAPE		33.4		33.4	36.0		4.1	4.4	
THOMPSON GRAPE		17.7		17.7		16.9	2.2		3.4
SUGRAONE GRAPE					14.7	27.1		2.9	5.0
BING CHERRY					5.8			1.2	
LINERS	575.2	447.2	73.5	1,095.9	466.4	133.0	131.8	56.1	17.9
CHARTERS					58.8	169.4		7.8	24.5
AIR FREIGHT					0.05			0.01	
TOTAL TONS	2012-13	575.2	447.2	73.5	1,095.9				
	2011-12	268.8	256.4			525.3			
	2010-11	176.7	89.5				302.4		
TOTAL TH.CASES	2012-13	63.3	54.5	9.0			131.8		
	2011-12	32.2	31.7					64.0	
	2010-11	27.1	10.9						42.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CRIMSON	R. GLOBE	AUT. RY.	THOMPSON	TOTAL
W.M. Morrison Produce Ltd.	EUR	219.0	219.0				219.0
To Order	EUR	192.0	192.0				192.0
Jupiter Marketing Ltd.	EUR	164.2	164.2				164.2
Shenzhen Youdecheng Trading Co	FAR	141.7		141.7			141.7
Others		379.0	36.4	291.5	33.4	17.7	379.0



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	EUROPE	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	143.0	464.7	317.8	168.3	1,093.8	1,146.9	1,100.0	130.1	136.5	141.0
FLAME SDL GRAPE		416.9			416.9	504.9	528.9	47.6	58.8	62.0
NOT DEF GRAPE	30.7	4.8	168.3	74.8	278.5	22.1		33.9	2.5	
R. GLOBE GRAPE			149.6	93.5	243.0	392.6	112.2	29.6	47.9	13.7
THOMPSON GRAPE	95.1	8.6			103.7	73.3	305.2	12.6	8.9	46.6
SUGRAONE GRAPE	17.2	34.4			51.7	120.7	122.2	6.3	14.4	14.9
PERLETTE GRAPE						24.4	31.5		3.0	3.8
T.SDL GRAPE						8.9			1.0	
CHARTERS	143.0	464.7			607.8	754.3	914.5	70.8	88.6	116.1
LINERS			317.8	168.3	486.1	392.6	185.6	59.3	47.9	24.9
TOTAL TONS	2012-13	143.0	464.7	317.8	1,093.8					
	2011-12	143.9	610.4	392.6		1,146.9				
	2010-11	231.9	573.5	112.2	182.5		1,100.0			
TOTAL TH.CASES	2012-13	17.4	53.4	38.8	20.5			130.1		
	2011-12	17.6	71.0	47.9					136.5	
	2010-11	27.8	67.8	13.7	31.8					141.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	FLAME SDL	NOT DEF	R. GLOBE	THOMPSON	SUGRAONE	TOTAL
Dayka & Hackett LLC	NAM	262.0	257.2	4.8				262.0
Wal-Mart Stores, Inc.	NAM	219.9	159.7			8.6	51.7	219.9
Shenzhen City Trading Company	FAR	187.0		112.2	74.8			187.0
Grapeman Farms LP.	NAM	125.8		30.7		95.1		125.8
Others		299.1		130.9	168.3			299.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
CLEMENTINES	496.3	266.3	762.6			46.9		
ORANGES	170.2	48.6	218.9			14.4		
MANDARINES	85.3	21.2	106.5			7.0		
LEMONS				94.1	74.0		5.5	4.3
NOT DEF CLEMENT	365.3	266.3	631.6			38.9		
NOT DEF ORANGE	145.9	48.6	194.6			12.8		
MURCOTT MAND.	85.3	21.2	106.5			7.0		
CLEMENUL CLEMENT	88.4		88.4			5.2		
ORONULE CLEMENT	33.4		33.4			2.2		
FUKUMOTO ORANGE	24.3		24.3			1.6		
ORO G. CLEMENT	9.1		9.1			0.6		
LINERS	751.8	336.2	1,088.0	94.1	74.0	68.3	5.5	4.3
TOTAL TONS	2012-13	751.8	336.2	1,088.0	94.1			
TOTAL TONS	2011-12				94.1			
TOTAL TONS	2010-11					74.0		
TOTAL TH.CASES	2012-13	47.9	20.4			68.3		
TOTAL TH.CASES	2011-12						5.5	
TOTAL TH.CASES	2010-11							4.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	CLEMENT	ORANGE	MAND.	NOT DEF	NOT DEF	MURCOTT	CLEMENUL	ORONULE	FUKUMOTO	ORO G.	TOTAL
To Order	NAM	762.6	218.9		631.6	194.6		88.4	33.4	24.3	9.1	981.4
Dayka & Hackett LLC	NAM			106.5			106.5					106.5

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	NORTH AMERIC	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
CHILEAN HAZELNUTS	1,062.9	24.2	1,087.1	1,786.0	2,938.5	1.1	1.8	2.9
NOT DEF CH. HAZEL	1,062.9		1,062.9	500.6	1,156.4	1.1	0.5	1.2
BARC. C.C. CH. HAZEL		24.2	24.2	933.6	1,594.8	0.03	0.9	1.6
BARC. S.C. CH. HAZEL				351.9	146.7		0.4	0.1
N/D S.C. CH. HAZEL					40.5			0.04
LINERS	1,062.9	24.2	1,087.1	1,786.0	2,938.5	1.1	1.8	2.9
TOTAL TONS	2012-13	1,062.9	24.2	1,087.1				
TOTAL TONS	2011-12	1,079.4	706.6		1,786.0			
TOTAL TONS	2010-11	2,892.4	46.1			2,938.5		
TOTAL TH.CASES	2012-13	1.1	0.03			1.1		
TOTAL TH.CASES	2011-12	1.0	0.7				1.8	
TOTAL TH.CASES	2010-11	2.9	0.05					2.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	CH. HAZEL	NOT DEF	BARC. C.C.	TOTAL
Ferrero Trading Lux	EUR	1,062.9	1,062.9		1,062.9
To Order	NAM	24.2		24.2	24.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	EUROPE	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
ALMONDS	528.5	107.4		635.8	922.5	489.0	61.0	91.4	47.2
WALNUTS	177.4	250.9	10.0	438.3	442.3	614.4	43.6	44.2	47.1
CHERRIES					20.2	3.3		3.7	0.7
TABLE GRAPES					17.7			2.2	
NOT DEF ALMOND	306.9	29.7		336.6	434.3	396.6	31.1	42.5	38.3
N. PAR. SC ALMOND	202.5	77.7		280.2	483.2	92.4	28.0	48.3	8.8
SERR S.C. WALNUT	78.9	125.0		203.9	185.6	155.2	20.4	18.6	15.5
NOT DEF WALNUT	88.5	80.9	10.0	179.4	256.7	459.3	17.7	25.7	31.6
SERR C.C. WALNUT	10.0	30.0		40.0			4.0		
LINERS	268.6	308.3	10.0	586.9	837.7	770.6	55.9	84.9	63.2
LAND FREIGHT	422.2			422.2	568.7	421.2	42.2	56.7	42.0
AIR FREIGHT	5.0			5.0		6.3	0.5		1.0
TOTAL	2012-13	705.8	358.3	10.0	1,074.1				
TONS	2011-12	996.0	373.2	37.2	1,406.4				
	2010-11	672.6	501.8	23.7		1,198.1			
TOTAL	2012-13	70.3	33.3	1.0			104.6		
TH.CASES	2011-12	99.4	36.8	5.4			141.6		
	2010-11	66.5	37.9	1.7					106.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	ALMOND	WALNUT	NOT DEF	N. PAR. SC	SERR S.C.	NOT DEF	SERR C.C.	N. PAR. CC	HANDLER S.I	HANDLER C.I	TOTAL
Jandira Comercio de Productos	LAT	47.0	70.5	23.5	23.5	47.0	23.5					117.5
To Order	LAT	82.6	27.0	60.6	3.0	14.0	13.0		16.0			109.6
Bavosi S.A.	LAT	88.5		23.0	65.5							88.5
To Order	EUR	42.7	22.0	20.0	22.7	17.0	5.0					64.7
Others		375.0	318.8	209.5	165.5	125.9	137.9	40.0		10.0	5.0	693.8

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	EUROPE		FAR EAST	TOTAL TONS			TOTAL TH.CASES		
		CONT	UK		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	287.3	144.2	36.2	56.1	523.7	395.9	419.0	66.7	56.2	56.7
ORANGES	320.5				320.5	120.6	65.1	21.4	8.0	4.3
CLEMENTINES	114.0				114.0	337.0	393.3	7.1	52.0	45.5
AVOCADOS		42.1			42.1	43.0	64.2	10.5	3.8	8.1
NAVELS ORANGE	225.1				225.1	63.0	43.5	15.0	4.2	2.9
R. GLOBE GRAPE	22.9	106.1	29.9	56.1	215.1	54.1	60.2	26.0	6.6	7.3
FLAME SDL GRAPE	144.8				144.8	95.4	177.5	17.7	11.6	21.5
CLEMENUL. CLEMENT	114.0				114.0	329.6	184.6	7.1	51.5	16.2
NAVEL LT. ORANGE	95.4				95.4	36.6		6.4	2.4	
LINERS	479.5	97.8		56.1	633.4	772.5	682.1	54.9	94.7	77.4
CHARTERS	287.3	68.6	36.2		392.1	171.6	235.7	49.0	24.8	32.0
AIR FREIGHT		19.8			19.8	24.4	23.9	4.4	5.3	5.3
TOTAL	2012-13	766.8	186.2	36.2	56.1	1,045.3				
TONS	2011-12	821.3	111.7	17.7	17.7	968.4				
	2010-11	681.8	78.6		159.4		941.7			
TOTAL	2012-13	66.1	30.9	4.4	6.8			108.3		
TH.CASES	2011-12	101.2	19.4	2.2	2.2			124.9		
	2010-11	76.8	17.0		19.4					114.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	ORANGE	CLEMENT	AVOCADO	LEMON	NAVELS	R. GLOBE	FLAME SDL	CLEMENUL.	NAVEL LT.	TOTAL
Dayka & Hackett LLC	NAM	210.1	256.9	114.0			161.5	22.9	71.6	114.0	95.4	581.1
Fresh Taste Produce Ltd.	NAM	31.5	45.6				45.6		31.5			77.1
Verdi Import B.V.	EUR	73.9						73.9				73.9
LGS Specialty Sales Ltd	NAM	45.7							41.7			45.7
Others		162.6	18.0		42.1	24.8	18.0	118.3				267.6

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	LATIN AMERIC	EUROPE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	287.3	30.7	213.5	196.1	74.8	802.5	812.8	1,110.6	97.9	102.5	135.4
MANDARINES	108.0					108.0			7.2		
CHERRIES	5.2		77.9			83.1	36.3		16.6	7.3	
PLUMS				34.7		34.7			3.8		
R. GLOBE GRAPE			71.8	154.4	13.1	239.3	364.0	693.8	29.2	47.0	84.6
THOMPSON GRAPE			141.7	4.4	43.0	189.1	129.6	385.6	23.1	16.5	47.0
CRIMSON GRAPE	144.8	18.9				163.7	172.2		20.0	21.0	
NOT DEF GRAPE	66.9			35.6	18.7	121.2	72.0		14.8	8.8	
MURCOTT MAND.	108.0					108.0			7.2		
LINERS	108.0		291.4	230.8	74.8	705.0	754.2	1,110.6	85.6	97.3	135.4
CHARTERS	292.5	30.7				323.2	110.2		39.8	13.6	
AIR FREIGHT							0.9			0.2	
TOTAL TONS	2012-13	400.5	30.7	291.4	230.8	74.8	1,028.3				
	2011-12	110.9	16.5	335.3	357.6	45.0		865.3			
	2010-11			567.1	508.0	35.4		1,110.6			
TOTAL TH.CASES	2012-13	43.3	3.7	41.6	27.7	9.1			125.5		
	2011-12	12.9	2.1	43.5	43.6	8.8				111.0	
	2010-11			69.2	62.0	4.3					135.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	MAND.	CHERRY	PLUM	R. GLOBE	THOMPSON	CRIMSON	NOT DEF	MURCOTT	FLAME SDL	TOTAL
Dandrea Produce Inc.	NAM	133.0	108.0	5.2				15.7	41.7	108.0	75.6	246.3
Jac Vandenberg, Inc.	NAM	168.5						131.5	25.2		11.8	168.5
Kli Produce S. A.	LAT	142.3				140.2	2.2					142.3
Dole Korea Ltd.	FAR	124.0					124.0					124.0
Others		234.6		77.9	34.7	99.1	63.0	16.5	54.3			347.2

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	FAR	EUROPE	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	501.1	445.6	62.3	1,009.0	1,496.1	2,927.5	129.0	266.4	467.9
THOMPSON GRAPE	413.5	202.5	17.0	633.1	970.6	1,563.6	79.4	169.5	245.0
R. GLOBE GRAPE		243.0		243.0	37.4	283.2	29.6	4.6	34.5
CRIMSON GRAPE	56.5		33.8	90.3	199.3	682.8	13.9	34.6	116.5
SUGRAONE GRAPE	31.2		11.5	42.6	76.9	93.7	6.1	15.4	16.9
FLAME SDL GRAPE					167.7	224.0		33.5	42.8
BICOLOR GRAPE					43.1			8.6	
NOT DEF GRAPE					1.2	80.2		0.2	12.2
LINERS	31.1	445.6	62.3	538.9	1,322.5	2,148.8	70.7	242.4	356.5
CHARTERS	470.1			470.1	173.6	778.7	58.3	24.0	111.4
TOTAL TONS	2012-13	501.1	445.6	62.3	1,009.0				
	2011-12	170.3	290.8	1,035.0		1,496.1			
	2010-11	745.5	800.3	1,381.7		2,927.5			
TOTAL TH.CASES	2012-13	62.1	54.3	12.6			129.0		
	2011-12	20.9	38.5	207.0				266.4	
	2010-11	91.3	101.0	275.6					467.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	THOMPSON	R. GLOBE	CRIMSON	SUGRAONE	TOTAL
LGS Specialty Sales Ltd	NAM	330.4	273.9		56.5		330.4
Sunwoo Marketing Co. Ltd.	FAR	187.0	187.0				187.0
Guangzhou City Shengfu Trading	FAR	168.3		168.3			168.3
Jac Vandenberg, Inc.	NAM	124.0	124.0				124.0
Others		199.4	48.2	74.8	33.8	42.6	199.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	NORTH AMERIC	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	609.0	178.5	36.3	823.9	368.7	138.1	294.1	142.1	48.4
AVOCADOS	172.1			172.1	84.2		16.4	21.0	
CHERRIES	0.3			0.3			0.06		
MURTLE BERRIES		0.04		0.04			0.03		
NOT DEF BLUEB	520.2	178.5	22.5	721.3	313.6	59.6	251.4	120.4	14.1
HASS AVOCADO	172.1			172.1	84.2		16.4	21.0	
HIGHBUSH BLUEB	80.7		13.8	94.5	43.0	75.8	39.8	16.8	33.1
JEWELL BLUEB	4.1			4.1	3.5		1.1	0.8	
BERKELEY BLUEB	3.0			3.0			1.5		
STAR BLUEB	1.0			1.0	6.5		0.4	3.3	
LINERS	695.6	162.7	22.5	880.8	409.9	62.2	263.4	146.4	15.3
AIR FREIGHT	85.9	15.8	13.8	115.5	43.0	75.8	47.2	16.8	33.1
TOTAL TONS	2012-13	781.5	178.5	36.3	996.3				
	2011-12	375.2	74.4	2.1		452.9			
	2010-11	112.7	25.3				138.1		
TOTAL TH.CASES	2012-13	231.0	57.3	22.3			310.6		
	2011-12	136.0	25.0	1.4				163.1	
	2010-11	34.9	13.5						48.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	AVOCADO	CHERRY	MURTLE	NOT DEF	HASS	HIGHBUSH	JEWELL	BERKELEY	STAR	TOTAL
International Produce Ltd.	EUR	327.7		0.3		273.4		46.1	4.1	3.0	1.0	328.0
Total World Fresh	EUR	281.0				246.4		34.6				281.0
Dave's Speciality Imports, Inc.	NAM	178.5			0.04	178.5						178.5
Mack Multiples	EUR		172.1				172.1					172.1
Others		36.7				22.9		13.8				36.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		TONS		TH.CAS
	EAST	WEST	2012-13	2012-13	
TABLE GRAPES		669.9	669.9	81.7	
CLEMENTINES	316.3		316.3	19.7	
FLAME SDL GRAPE		429.8	429.8	52.4	
ORO G. CLEMENT	161.0		161.0	10.0	
THOMPSON GRAPE		136.2	136.2	16.6	
NOT DEF GRAPE		98.4	98.4	12.0	
NOT DEF CLEMENT	69.1		69.1	4.3	
CLEMENUL. CLEMENT	63.3		63.3	3.9	
ORONULE CLEMENT	23.0		23.0	1.4	
BLACK SDL GRAPE		5.5	5.5	0.7	
CHARTERS		669.9	669.9	81.7	
LINERS	316.3		316.3	19.7	
TONS	2012-13	316.3	669.9	986.3	
TH.CASES	2012-13	19.7	81.7	101.4	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CLEMENT	FLAME SDL	ORO G.	THOMPSON	NOT DEF	NOT DEF	CLEMENUL.	ORONULE	BLACK SDL	TOTAL
Grapeman Farms LP.	NAM	669.9		429.8		136.2	98.4				5.5	669.9
To Order	NAM		316.3		161.0			69.1	63.3	23.0		316.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	NORTH AMERICA		LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		WEST	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
CHERRIES	360.5	104.0	199.7		664.3	805.7	790.6	132.9	163.2	158.2
APPLES	273.4			19.8	293.1	177.8	199.9	15.3	9.3	10.5
BLUEBERRIES	13.1		10.0		23.1			13.7		
BING CHERRY	254.9	62.8	104.9		422.7	651.7	675.9	84.5	132.4	135.2
RY. GALA APPLE	177.8			19.8	197.6	39.1	97.8	10.3	2.1	5.1
FUJI APPLE	95.6				95.6	138.7	102.2	5.0	7.2	5.3
NOT DEF CHERRY		33.6	59.8		93.4		17.6	18.7		3.5
LAPINS CHERRY	80.1	7.6	0.8		88.4	62.5	15.0	17.7	12.5	3.0
E. BING CHERRY			27.0		27.0			5.4		
LINERS	447.8			19.8	467.6	501.6	393.5	50.4	76.2	49.2
AIR FREIGHT	199.2	51.6	182.3		433.2	280.5	256.9	95.5	56.1	51.4
CHARTERS		52.4	27.4		79.8	201.4	340.1	16.0	40.3	68.1
TOTAL TONS	2012-13	647.0	104.0	209.7	19.8	980.5				
	2011-12	665.6	94.2	223.6			983.5			
	2010-11	420.0	172.9	397.6				990.5		
TOTAL TH.CASES	2012-13	95.1	20.8	44.9	1.0			161.9		
	2011-12	108.9	18.8	44.7					172.5	
	2010-11	54.5	34.6	79.6						168.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	CHERRY	APPLE	BLUB	BING	RY. GALA	FUJI	NOT DEF	LAPINS	E. BING	REGINA	TOTAL
Grower Direct Marketing, L.L.C.	NAM	208.2		10.0	120.0			67.2	0.8	12.9		218.2
Shanghai Oheng Imp. & Exp. Co Lt	FAR		98.8			98.8						98.8
Fullbloom Intl Limited	FAR		95.6				95.6					95.6
Bengard Marketing	NAM	95.6			47.7			26.2	7.6	14.1		95.6
Others		360.5	98.8	13.1	254.9	98.8			80.1		25.5	472.4

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS		TOTAL TH.CASES	
		2012-13	2011-12	2012-13	2011-12
APPLES	884.9	884.9	732.1	44.2	36.6
PEARS	44.4	44.4	51.5	2.5	2.9
PLUMS	35.2	35.2		2.3	
KIWIFRUIT	12.7	12.7		0.8	
RY. GALA APPLE	510.6	510.6	360.6	25.5	18.0
SCARLETT APPLE	188.2	188.2	89.2	9.4	4.5
GRANNIES APPLE	152.8	152.8	118.2	7.6	5.9
LARRY ANN PLUM	35.2	35.2		2.3	
PACKHAMS PEAR	34.3	34.3	51.5	1.9	2.9
FUJI APPLE	21.6	21.6	20.9	1.1	1.0
HAYWARD KIWIS	12.7	12.7		0.8	
LAND FREIGHT	977.1	977.1	783.5	49.9	39.5
TONS	2012-13	977.1	977.1		
	2011-12	783.5	783.5		
TH.CASES	2012-13	49.9		49.9	
	2011-12	39.5			39.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	PLUM	KIWIS	RY. GALA	SCARLETT	GRANNIES	LARRY ANN	PACKHAMS	FUJI	TOTAL
Distribuidora Ana Lizeth E.I.R.L.	LAT	471.4	14.1	35.2	12.7	262.6	102.9	76.4	35.2	7.1	21.6	533.3
Inv. Multiples Transpiero	LAT	349.9	23.2			208.5	76.4	61.0		23.2		373.0
To Order	LAT	63.7	7.1			39.5	8.8	15.4		4.0		70.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	520.3	263.0	190.9	974.2	748.0	1,082.6	119.6	91.2	133.3
THOMPSON GRAPE	250.5	164.4	27.9	442.8	319.6	431.2	54.8	39.0	53.8
CRIMSON GRAPE	137.1	14.5		151.5	73.5	194.9	18.5	9.0	23.8
AUT. RY. GRAPE	37.0	23.0	83.8	143.8	106.2	20.2	17.5	13.0	2.5
R. GLOBE GRAPE	26.1	23.9	79.3	129.2	123.9	240.7	15.8	15.1	29.4
SUPER FL. GRAPE	36.2	24.4		60.6	47.2	43.6	7.4	5.8	5.3
SUGRAONE GRAPE	18.5	8.0		26.5	7.7	44.9	3.2	0.9	5.5
RUBY GRAPE	15.0	4.7		19.7	23.6		2.4	2.9	
RUBY SDL GRAPE					33.1	89.4		4.0	10.9
NOT DEF. GRAPE					13.1			1.6	
CHARTERS	499.3	187.8		687.1	561.6	730.3	84.2	68.5	89.1
LINERS	21.0	75.2	190.9	287.1	186.4	352.3	35.4	22.7	44.2
TOTAL TONS	2012-13	520.3	263.0	190.9	974.2				
	2011-12	440.6	157.8	149.6		748.0			
	2010-11	764.6	26.4	277.5		1,082.6			
TOTAL TH.CASES	2012-13	63.5	32.9	23.3			119.6		
	2011-12	53.7	19.2	18.2				91.2	
	2010-11	93.2	3.2	33.8					133.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	THOMPSON	CRIMSON	AUT. RY.	R. GLOBE	SUPER FL.	SUGRAONE	RUBY	TOTAL
Safco of America LLC	NAM	401.4	217.4	32.6	54.5	50.0	24.4	8.0	14.6	401.4
LGS Specialty Sales Ltd	NAM	367.9	183.6	119.0	5.5		36.2	18.5	5.1	367.9
Guangzhou Top & Ideal Logistic	FAR	145.3			83.8	61.5				145.3
E Mart Co Ltd.	FAR	27.9	27.9							27.9
Others		31.7	13.9			17.7				31.7



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	FAR EAST	LATIN AMERIC	TONS		TH.CAS
				2012-13	2012-13	2012-13
WALNUTS	510.2	275.8	28.0	814.0		52.1
ALMONDS	40.0		119.2	159.2		15.9
SERR C.C. WALNUT	22.5	225.0		247.5		9.9
HOWARD C.C. WALNUT	229.2			229.2		16.2
SERR S.C. WALNUT	67.3	46.7	21.4	135.4		12.4
N. PAR. SC ALMOND	40.0		94.5	134.5		13.4
NOT DEF. WALNUT	87.3	4.2	6.6	98.1		6.7
CHANDLER C. WALNUT	49.3			49.3		2.0
CHANDLER S. WALNUT	35.1			35.1		3.5
CARMEL SC. ALMOND			13.8	13.8		1.4
LINERS	534.2	275.8	50.0	860.0		56.7
LAND FREIGHT				97.2		9.7
TOTAL TONS	2012-13	550.2	275.8	147.3	973.3	
TOTAL TH.CASES	2012-13	40.5	13.2	14.3		68.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	WALNUT	ALMOND	SERR C.C.	HOWARD C.C.	SERR S.C.	N. PAR. SC	NOT DEF.	CHANDLER C.	CHANDLER S.	CARMEL SC.	TOTAL
To Order	FAR	275.8		225.0		46.7		4.2				275.8
Noberasco S.R.L.	EUR	227.3			61.0	21.7		68.3	49.3	7.8		227.3
To Order	EUR	93.0	24.0		88.0	5.0	24.0					117.0
Sunray Division of Co	EUR	58.3				19.3		19.0		20.0		58.3
Others		159.7	135.2	22.5	80.2	42.7	110.5	6.6		7.4	13.8	294.9

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		FAR	NORTH	TOTAL TONS			TOTAL TH.CASES		
	CONT	UK	EAST	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	205.7	340.4	376.9	46.7	969.7	922.6	855.7	159.4	145.3	135.0
R. GLOBE GRAPE		118.7	321.7		440.4	351.1	345.4	53.8	42.8	42.1
THOMPSON GRAPE	86.4	72.0		31.2	189.6	156.2	178.0	39.0	34.7	35.8
CRIMSON GRAPE	32.9	92.2	55.2		180.2	298.2	230.1	32.7	43.9	34.4
SUGRAONE GRAPE	86.4	57.6		15.6	159.6	98.4	102.2	33.9	21.6	22.7
NOT DEF GRAPE						18.7			2.3	
LINERS	148.1	198.4	376.9		723.3	530.5	486.0	116.3	70.0	61.9
CHARTERS	57.6	142.1		46.7	246.4	392.1	369.7	43.1	75.3	73.1
TOTAL TONS	2012-13	205.7	340.4	376.9	46.7	969.7				
	2011-12	184.8	231.6	363.1	105.7		922.6			
	2010-11	168.5	227.7	459.5			855.7			
TOTAL TH.CASES	2012-13	43.9	63.8	46.0	5.7			159.4		
	2011-12	40.8	43.1	44.3	12.5				145.3	
	2010-11	37.4	41.5	56.0						135.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	R. GLOBE	THOMPSON	CRIMSON	SUGRAONE	TOTAL
Hars & Hagebauer B.V.	EUR	340.4	118.7	72.0	92.2	57.6	340.4
Shenzhen Yonglongda Imp. Exp.	FAR	283.4	283.4				283.4
4 Fruit Company B.V.	EUR	133.7		57.6	32.9	43.2	133.7
Samjoo Marketing	FAR	93.5	38.3		55.2		93.5
Others		118.7		60.0		58.8	118.7

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN	TOTAL TONS		TOTAL TH.CASES	
	AMERIC	2012-13	2011-12	2012-13	2011-12
APPLES	382.9	382.9	533.3	17.5	26.4
PLUMS	319.0	319.0	372.6	22.5	27.8
KIWI FRUIT	131.2	131.2	98.6	8.3	8.3
PEARS	81.6	81.6	269.5	4.5	15.0
TABLE GRAPES	41.3	41.3		5.0	
RY. GALA APPLE	209.8	209.8	263.5	9.7	12.8
GRANNIES APPLE	146.5	146.5	144.1	6.5	7.3
HAYWARD KIWIS	131.2	131.2	98.6	8.3	8.3
LARRY ANN PLUM	118.6	118.6	144.2	8.4	9.6
FORTUNE PLUM	104.1	104.1	116.5	6.9	8.3
ZAFIRO PLUM	82.3	82.3	68.5	6.2	5.9
LAND FREIGHT	956.0	956.0	1.410.4	57.8	92.0
TONS	2012-13	956.0	956.0		
	2011-12	1.410.4	1.410.4		
TH.CASES	2012-13	57.8		57.8	
	2011-12	92.0			92.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PLUM	KIWIS	PEAR	GRAPE	RY. GALA	GRANNIES	HAYWARD	LARRY ANN	FORTUNE	TOTAL
To Order	LAT	258.5		83.4	43.6	41.3	142.2	110.3	83.4			426.9
Doris Pari Vargas	LAT	79.4	145.9	33.2	28.3		39.2	24.5	33.2	51.1	57.1	286.8
Eda Frut E.I.R.L.	LAT	45.1	173.0	14.5	9.6		28.4	11.8	14.5	67.5	47.0	242.2



RUT: 7045672-9

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC		TOTAL TONS			TOTAL TH.CASES			
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	954.4	954.4	11.2	92.2	81.3	1.4	9.3		
THOMPSON GRAPE	645.1	645.1		24.8	55.5		2.1		
R. GLOBE GRAPE	263.8	263.8		66.8	22.0		7.2		
SUGRAONE GRAPE	45.5	45.5			3.8				
NOT DEF GRAPE			11.2			1.4			
CRIMSON GRAPE				0.6			0.07		
LAND FREIGHT	954.4	954.4		92.2	81.3		9.3		
AIR FREIGHT			11.2			1.4			
TOTAL TONS	2012-13	954.4	954.4	2011-12	11.2		2010-11	92.2	
TOTAL TH.CASES	2012-13	81.3		2011-12	1.4		2010-11	9.3	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	THOMPSON	R. GLOBE	SUGRAONE	TOTAL
To Order	LAT	674.4	388.7	240.2	45.5	674.4
Import. y Export. Melfrut Eirl	LAT	71.9	66.5	5.4		71.9
Scott Alvarez Jorg	LAT	71.1	55.7	15.4		71.1
Imp Pao & Sebas Eirl	LAT	70.0	67.1	2.9		70.0
Others		67.1	67.1			67.1


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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		LATIN	FAR	MIDDLE	TOTAL TONS			TOTAL TH.CASES		
	CONT	RUS	AMERIC	EAST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
WALNUTS	628.1	29.9	198.7	52.2	41.0	949.9	327.7	1,657.2	55.0	25.1	79.0
NOT DEF WALNUT	409.1	29.9	194.8	10.0	41.0	684.8	306.4	726.4	42.3	24.2	39.5
CHANDLER C WALNUT	140.1					140.1			5.6		
SERR C.C. WALNUT	49.0			42.2		91.1	21.3	892.9	3.6	0.9	35.7
SERR S.C. WALNUT	13.7		3.9			17.6		37.9	1.8		3.8
CHANDLER S WALNUT	16.3					16.3			1.6		
LINERS	628.1	29.9	5.0	52.2	41.0	756.2	297.7	1,596.3	39.8	22.1	73.0
LAND FREIGHT			193.7			193.7	30.0	60.9	15.1	3.0	6.1
TOTAL TONS	2012-13	628.1	29.9	198.7	52.2	41.0	949.9				
TOTAL TH.CASES	2012-13	32.0	3.0	15.6	2.7	1.6			55.0		
	2011-12	226.7	10.0	49.8		21.3		327.7			
	2010-11	1,118.9	8.0	60.9		459.4		1,657.2			
	2011-12	16.3	1.0	5.0		0.9				25.1	
	2010-11	52.8	0.8	6.1		18.4					79.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	WALNUT	NOT DEF	HANDLER C.	SERR C.C.	SERR S.C.	HANDLER S.	TOTAL
To Order	EUR	441.9	276.7	118.8	26.5	8.7	11.3	441.9
Parlak Gida Ith Ihr San Tic Lt	EUR	131.3	87.5	21.3	22.5			131.3
Jandira Comercio de Productos	LAT	49.0	49.0					49.0
To Order	FAR	42.2			42.2			42.2
Others		285.5	271.6			8.9	5.0	285.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR EAST	LATIN AMERIC	NORTH AMERIC	EUROPE	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	536.9	346.5	32.5	21.4	937.3	4,548.7	4,214.9	51.0	242.3	223.6
PEARS						210.4	457.5		11.5	25.6
FUJI	536.7	128.7	17.9		683.3	1,976.9	2,174.6	37.3	102.0	112.0
RY. GALA	APPLE	85.4			85.4	1,165.8	630.7	4.5	60.4	34.0
BRAEBURN	APPLE	49.1		21.4	70.5	367.6	301.8	3.8	21.6	18.5
GRANNIES	APPLE	36.4			36.4	67.0	205.6	1.8	4.0	10.9
RICH. D.	APPLE	26.5			26.5	517.2	408.1	1.3	29.8	21.4
C. PINK	APPLE	5.1	14.6		19.7	203.9	20.1	1.5	11.2	1.1
PINK L.	APPLE	15.3			15.3	125.7	189.6	0.8	6.9	10.3
LINERS	536.9	346.5	32.5	21.4	937.3	4,481.4	4,446.6	51.0	235.8	237.2
CHARTERS						277.7	200.4		18.1	10.8
LAND FREIGHT							25.4			1.3
TOTAL	2012-13	536.9	346.5	32.5	21.4	937.3				
TONS	2011-12	2,048.1	516.8	1,731.8	462.4		4,759.1			
	2010-11	2,659.6	190.4	1,297.0	525.5			4,672.4		
TOTAL	2012-13	29.3	18.0	2.6	1.2			51.0		
TH.CASES	2011-12	105.1	26.1	93.0	29.7				253.8	
	2010-11	136.9	9.8	71.4	31.2					249.3

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	FUJI	RY. GALA	BRAEBURN	GRANNIES	RICH. D.	C. PINK	PINK L.	NOT DEF	TOTAL
To Order	FAR	276.1	276.1								276.1
Kingo Fruits Co., Ltd.	FAR	200.6	200.3							0.3	200.6
F Y F Corp S.A.C.	LAT	182.9	108.2	11.4	40.6	21.7		1.0			182.9
Importadora de Frutas S.A. de C.V.	LAT	73.4	20.6	20.0	8.5		24.4				73.4
Others		204.2	78.1	54.0	21.4	14.7	2.0	18.7	15.3		204.2

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	EUROPE		LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES			
	WEST	EAST		RUS	CONT		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
TABLE GRAPES	56.3	500.0	214.5	35.4	116.4	13.4	936.0	4,165.8	2,594.7	115.3	512.6	315.1	
R. GLOBE	GRAPE		12.3	214.5		56.5	13.4	296.7	655.7	159.3	36.2	80.0	19.4
NOT DEF	GRAPE		244.8					244.8	34.7	70.7	29.5	4.3	8.6
FLAME SDL	GRAPE	56.3	101.1			35.4		192.8	1,245.4	775.2	22.8	151.6	93.3
THOMPSON	GRAPE		60.6		35.4	24.5		120.5	431.1	387.3	16.9	56.4	48.6
SUGRAONE	GRAPE		36.4					36.4	126.7	90.2	4.4	15.5	11.0
QU. RED	GRAPE		31.5					31.5	22.1		3.8	2.7	
CRIMSON	GRAPE		13.4					13.4	1,517.9	1,073.6	1.6	186.1	129.5
AUT. RY.	GRAPE								40.2	19.8	4.9	2.4	
CHARTERS	56.3	500.0						556.3	2,719.9	1,643.7	66.7	332.0	196.7
LINERS			214.5	35.4	116.4			366.4	1,427.0	912.5	46.9	178.2	113.4
LAND FREIGHT						13.4		13.4	18.9	38.5	1.6	2.3	5.0
TOTAL	2012-13	56.3	500.0	214.5	35.4	116.4	13.4	936.0					
TONS	2011-12	102.3	2,632.2	702.6	17.7	657.5	53.5		4,165.8				
	2010-11	104.2	1,609.9	457.0		367.3	56.2			2,594.7			
TOTAL	2012-13	6.2	60.5	26.2	4.3	16.4	1.6				115.3		
TH.CASES	2011-12	12.5	319.6	85.7	2.2	86.1	6.5					512.6	
	2010-11	12.6	192.1	55.7		47.6	7.2						315.1

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	R. GLOBE	NOT DEF	FLAME SDL	THOMPSON	SUGRAONE	QU. RED	CRIMSON	TOTAL
Dayka & Hackett LLC	NAM	500.0	12.3	244.8	101.1	60.6	36.4	31.5	13.4	500.0
Ls Networks Corporation Ltd.	FAR	88.6	88.6							88.6
Frucom Hamburg GmbH & Co.	EUR	81.0	56.5			24.5				81.0
AMC Direct Inc.	NAM	56.3			56.3					56.3
Others		210.2	139.3		35.4	35.4				210.2



Frunut Spa

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Lo Barnechea, Santiago

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	MIDDLE EAST	NORTH AMERIC	TOTAL TONS		TOTAL TH.CASES	
				2012-13	2011-12	2012-13	2011-12
WALNUTS	631.7	230.0		861.7	673.8	40.6	35.7
PEACHES			44.6	44.6		6.4	
APRICOTS			29.5	29.5		5.9	
CHANDLER C WALNUT	450.0	20.0		470.0		20.0	
SERR C.C. WALNUT	73.2	140.0		213.2	262.9	10.0	19.0
NOT DEF WALNUT	65.5	70.0		135.5	407.9	6.4	16.4
E. MJST. PEACH			44.6	44.6		6.4	
DINA APRICOT			29.5	29.5		5.9	
HOWARD C.C WALNUT	21.0			21.0		2.1	
CHANDLER S WALNUT	20.0			20.0		2.0	
LINERS	631.7	230.0	33.6	895.3	673.8	45.4	35.7
CHARTERS			40.5	40.5		7.5	
TONS	2012-13	631.7	230.0	74.1	935.8		
	2011-12	423.1	240.0		673.8		
TH.CASES	2012-13	30.8	9.8	12.3		52.9	
	2011-12	25.5	9.6				35.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	WALNUT	PEACH	APRICOT	CHANDLER C.I	SERR C.C.	NOT DEF	E. MJST.	DINA	HOWARD C.C	CHANDLER S.I	TOTAL
Parlak Gida lth lhr San Tic Lt	EUR	280.0			260.0		20.0					280.0
To Order	EUR	206.2			90.0	35.2	40.0			21.0	20.0	206.2
To Order	MD	190.0			20.0	100.0	70.0					190.0
Ulpa A.S.	EUR	80.0			80.0							80.0
Others		105.5	44.6	29.5	20.0	78.0	5.5	44.6	29.5			179.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	FAR EAST	NORTH AMERIC	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
LEMONS	612.3	245.3	74.2	931.7	2,268.2	1,815.8	54.4	133.9	105.6
GRAPEFRUITS						20.2			1.4
GENOVA LEMON	612.3	245.3	49.4	907.0	2,194.1	1,815.8	53.0	129.6	105.6
EUREKA LEMON			24.8	24.8	7.3		1.4	0.4	
FINO 49 LEMON					38.0			2.2	
NOT DEF LEMON					24.2			1.4	
MESSINA LEMON					4.5			0.3	
STAR RUBY GRAPEFR.						20.2			1.4
LINERS	612.3	245.3	74.2	931.7	2,268.2	1,768.4	54.4	133.9	102.8
LAND FREIGHT						67.5			4.2
TOTAL TONS	2012-13	612.3	245.3	74.2	931.7				
	2011-12	1,007.0	1,038.4	222.8		2,268.2			
	2010-11	718.3	653.9	396.3			1,836.0		
TOTAL TH.CASES	2012-13	36.0	14.1	4.3			54.4		
	2011-12	60.4	60.5	13.0				133.9	
	2010-11	41.8	38.0	23.0					107.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	LEMON	GENOVA	EUREKA	TOTAL
Agrícola Gloria Due S.R.L.	EUR	322.0	322.0		322.0
To Order	EUR	290.3	290.3		290.3
To Order	FAR	193.7	193.7		193.7
To Order	NAM	74.2	49.4	24.8	74.2
Seohyun Trading	FAR	51.5	51.5		51.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	EUROPE	FAR EAST	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	443.7	56.0	53.1	62.7	615.6	737.6	870.9	81.0	95.8	144.9
LEMONS	24.8	194.1	96.9		315.7	581.6	313.9	18.4	33.8	18.4
PLUMS							58.8			7.2
NECTARINES							34.7			4.9
THOMPSON GRAPE	248.5	50.9	17.7	18.0	335.0	266.9	422.3	46.2	36.9	77.3
GENOVA LEMON	24.8	194.1	96.9		315.7	570.4	313.9	18.4	33.1	18.4
CRIMSON GRAPE	78.7	5.1	35.4	27.6	146.9	135.1	117.5	18.6	17.9	19.0
FLAME SDL GRAPE	52.0				52.0	75.1	110.2	6.3	9.2	14.8
SUGRAONE GRAPE	42.5				42.5	30.1	71.1	5.2	3.7	10.9
CHARTERS	443.7				443.7	353.4	483.0	54.1	43.2	69.4
LINERS	24.8	225.3	150.0		400.1	945.7	795.2	36.2	84.0	106.0
LAND FREIGHT				62.7	62.7	20.1		7.7	2.4	
TOTAL TONS	2012-13	468.5	250.1	150.0	62.7	931.3				
	2011-12	578.6	225.3	476.5	20.1		1,319.2			
	2010-11	513.2	514.6	250.4				1,278.2		
TOTAL TH.CASES	2012-13	55.5	24.1	12.1	7.7			99.4		
	2011-12	67.5	22.5	34.9	2.4				129.6	
	2010-11	61.8	96.6	17.1						175.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	LEMON	THOMPSON	GENOVA	CRIMSON	FLAME SDL	SUGRAONE	R. GLOBE	AUT. RV.	TOTAL
Sierra Produce	NAM	213.7		139.3		49.2	18.9			6.3	213.7
AMC Direct Inc.	NAM	212.2		109.1		11.8	33.1	42.5	10.2	5.5	212.2
To Order	EUR		98.5		98.5						98.5
To Order	FAR		96.9		96.9						96.9
Others		189.6	120.4	86.6	120.4	85.9			17.2		309.9

Christian Beller

RUT: 13687889-1



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TONS		TH.CAS
		2012-13	2012-13	2012-13
KIWIFRUIT	469.5	469.5	47.1	
PLUMS	157.9	157.9	16.5	
APPLES	100.9	100.9	5.3	
PEACHES	93.9	93.9	9.9	
NECTARINES	80.0	80.0	8.7	
HAYWARD KIWIS	461.1	461.1	46.2	
RY. GALA APPLE	80.9	80.9	4.2	
LARRY ANN PLUM	57.4	57.4	6.4	
AUG. RED NECTARIN	50.9	50.9	5.6	
ANGELENO PLUM	38.7	38.7	4.2	
LAND FREIGHT	801.3	801.3	82.1	
LINERS	123.9	123.9	6.6	
TONS	2012-13	925.2	925.2	
TH.CASES	2012-13	88.7	88.7	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	KIWIS	PLUM	APPLE	PEACH	NECTARIN	HAYWARD	RY. GALA	LARRY ANN	AUG. RED	ANGELENO	TOTAL
Cofrutas S.A.	LAT	215.9					215.9					215.9
To Order	LAT	69.6	44.5	40.7	10.3	13.7	69.6	40.7	5.5	8.1	29.5	201.9
Kimidar S.A.	LAT	117.4	39.2		18.0	16.8	117.4		10.7	7.5	7.4	191.5
Omayin S.A.	LAT	66.5	10.3		20.6	10.3	58.1			10.3	1.9	107.7
Others			63.9	60.2	45.1	39.1		40.2	41.2	25.0		208.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	278.8	306.7	175.1	36.9	121.3	918.7	1,091.3	1,334.2	122.4	148.1	174.9
THOMPSON GRAPE	122.6	144.9	56.4	18.7	69.8	412.4	330.4	386.1	53.8	47.3	50.7
CRIMSON GRAPE	122.3	99.7	74.8		51.4	348.2	397.8	364.9	48.1	51.8	47.7
SUGRAONE GRAPE	15.3	62.1	26.8			104.2	205.6	256.3	14.4	28.5	32.6
R. GLOBE GRAPE	18.7		17.0			35.7	67.7	85.3	4.0	7.9	11.9
NOT DEF GRAPE				18.2		18.2	13.5	52.0	2.2	2.5	7.1
RUBY SDL GRAPE							62.7	84.6		7.7	10.7
BICOLOR GRAPE							13.8			2.5	
FLAME SDL GRAPE								99.1			13.5
SUPERIOR GRAPE								4.0			0.4
LINERS	118.5	107.4	163.6	36.9	121.3	547.7	487.9	605.0	76.8	76.5	87.3
CHARTERS	160.3	199.3	11.5			371.1	603.5	729.2	45.6	71.6	87.7
TOTAL TONS	2012-13	278.8	306.7	175.1	36.9	121.3	918.7				
	2011-12	262.5	443.9	244.3	37.0	76.1		1,091.3			
	2010-11	299.2	480.5	329.0	17.7	119.1		1,334.2			
TOTAL TH.CASES	2012-13	32.2	37.4	31.4	4.5	16.9			122.4		
	2011-12	29.8	54.1	43.8	4.5	10.9				148.1	
	2010-11	34.4	58.6	51.5	2.2	14.5					174.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	THOMPSON	CRIMSON	SUGRAONE	R. GLOBE	NOT DEF	TOTAL
Pacific Trellis Fruit	NAM	585.5	267.4	222.0	77.4	18.7		585.5
Merimex Fruchthandel GmbH	EUR	84.1	19.9	49.8	14.3			84.1
Progressive Enterprises Limited	FAR	61.7	10.3	51.4				61.7
Direct Fruit Marketing DFM GmbH, Univeg	EUR	49.0	36.5		12.5			49.0
Others		138.4	78.2	25.0		17.0	18.2	138.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	EUROPE	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	692.2	166.5	41.4	900.1	695.2	507.2	375.4	261.3	177.2
NOT DEF BLUEB	520.3	153.2		673.4	51.7		274.3	32.4	
DUKE BLUEB	146.7			146.7	387.7	264.7	52.5	119.0	79.0
HIGHBUSH BLUEB	19.3	13.3	41.4	74.0	50.3	40.4	45.8	28.2	18.8
ONEIL BLUEB	5.9			5.9			2.9		
BRIGHTHW. BLUEB					205.5	202.1		81.6	79.5
CHARTERS	347.7			347.7	198.6	131.3	117.9	69.0	34.9
LINERS	146.7	153.2		299.9	443.5	315.9	139.9	162.7	114.8
AIR FREIGHT	197.8	13.3	41.4	252.5	53.1	60.0	117.5	29.6	27.6
TOTAL TONS	2012-13	692.2	166.5	41.4	900.1				
	2011-12	625.3	45.4	24.5		695.2			
	2010-11	507.2				507.2			
TOTAL TH.CASES	2012-13	236.9	110.9	27.6			375.4		
	2011-12	215.4	30.3	15.6				261.3	
	2010-11	177.2							177.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	NOT DEF	DUKE	HIGHBUSH	ONEIL	TOTAL
Clear Spring Parking Llc.	NAM	356.5	307.9	34.8	7.9	5.9	356.5
Grower Direct Marketing, L.L.C.	NAM	305.8	190.0	111.9	3.9		305.8
Inabata UK Ltd.	EUR	142.2	142.2				142.2
IPM Nishimoto Co., Ltd.	FAR	24.8			24.8		24.8
Others		70.8	33.4		37.4		70.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES			
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
AVOCADOS		529.6	529.6	709.4	847.7	47.8	67.2	85.9
LEMONS		242.0	242.0		299.4	14.1		17.4
GRAPEFRUITS		82.2	82.2	38.2		5.6	3.2	
KIWIFRUIT		44.9	44.9			4.5		
ORANGES					20.8			1.4
HASS AVOCADO		507.0	507.0	709.4	830.3	45.8	67.2	84.1
GENOVA LEMON		242.0	242.0		299.4	14.1		17.4
STAR RUBY GRAPEFR.		82.2	82.2	38.2		5.6	3.2	
HAYWARD KIWIS		44.9	44.9			4.5		
NOT DEF AVOCADO		22.7	22.7			2.0		
LANE LATE ORANGE					20.8			1.4
LAND FREIGHT		898.7	898.7	747.6	1,167.9	71.9	70.4	104.7
TOTAL TONS		2012-13	898.7	898.7				
		2011-12	747.6	747.6				
		2010-11	1,167.9		1,167.9			
TOTAL TH.CASES		2012-13	71.9			71.9		
		2011-12	70.4			70.4		
		2010-11	104.7				104.7	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	AVOCADO	LEMON	GRAPEFR.	KIWIS	HASS	GENOVA	STAR RUBY	HAYWARD	NOT DEF	TOTAL
Miguel Cisternas Torres	LAT	447.8			44.9	447.8			44.9		492.7
Global Trade S.R.L.	LAT	22.7	43.1	82.2			43.1	82.2		22.7	148.0
Andes Market S.R.L.	LAT		115.2								115.2
German Ariel Dellacasa	LAT	2.0	61.4			2.0	61.4				63.4
Others		57.2	22.3			57.2	22.3				79.5

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES			
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
ALMONDS		892.3	892.3	1,075.2	878.3	89.5	107.5	87.9
WALNUTS				3.0			0.3	
NOT DEF ALMOND		884.3	884.3	1,075.2	862.3	88.7	107.5	86.3
N. PAR. SC ALMOND		8.0	8.0			0.8		
NOT DEF WALNUT				3.0			0.3	
N. PAR. CC ALMOND					16.0			1.6
LINERS		618.7	618.7	974.7	682.4	62.2	97.5	68.3
LAND FREIGHT		240.6	240.6	103.5	195.9	24.1	10.4	19.6
AIR FREIGHT		33.0	33.0			3.3		
TOTAL TONS		2012-13	892.3	892.3				
		2011-12	998.2		1,078.2			
		2010-11	846.3		878.3			
TOTAL TH.CASES		2012-13	89.5			89.5		
		2011-12	99.8			107.8		
		2010-11	84.7				87.9	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	ALMOND	NOT DEF	N. PAR. SC	TOTAL
Nestle Venezuela	LAT	165.0	165.0		165.0
Chocolates Garoto S.A.	LAT	144.0	144.0		144.0
Importadora Americana D CA	LAT	96.0	96.0		96.0
To Order	LAT	90.8	90.8		90.8
Others		396.5	388.5	8.0	396.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE			NORTH	TOTAL TONS			TOTAL TH.CASES		
	RUS	CONT	UK	AMERIC	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES		210.6	256.8	396.6	864.0	489.8	577.6	48.0	26.9	31.7
TABLE GRAPES	18.7				18.7			2.3		
RY. GALA APPLE		149.8	151.8	155.0	456.6	373.3	406.7	25.4	20.5	22.3
C. PINK APPLE		60.8	100.6	91.3	252.6	63.1	121.3	14.0	3.5	6.7
GRANNIES APPLE			4.5	150.3	154.8	32.4	49.7	8.7	1.8	2.7
R. GLOBE GRAPE	18.7				18.7			2.3		
NOT DEF APPLE						21.0			1.2	
LINERS	18.7	210.6	256.8	396.6	882.7	489.8	577.6	50.3	26.9	31.7
TOTAL TONS	2012-13	18.7	210.6	256.8	396.6	882.7				
	2011-12		171.2	119.5	143.4		489.8			
	2010-11		299.6		278.0			577.6		
TOTAL TH.CASES	2012-13	2.3	11.6	14.1	22.3			50.3		
	2011-12		9.4	6.6	8.0				26.9	
	2010-11		16.5		15.3					31.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	GRAPE	RY. GALA	C. PINK	GRANNIES	R. GLOBE	TOTAL
To Order	EUR	424.6	18.7	258.8	161.4	4.5	18.7	443.3
To Order	NAM	356.0		114.5	91.3	150.3		356.0
Fruit Growers Alliance F.G.A	EUR	42.8		42.8				42.8
Global Organics Specialty Source, Inc.	NAM	40.6		40.6				40.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE		NORTH	FAR	TONS		TH.CAS
	CONT	RUS	AMERIC	EAST	2012-13	2012-13	
TABLE GRAPES	92.4	306.3	218.8	203.4	821.0	100.1	
APPLES			61.2		61.2	3.4	
R. GLOBE GRAPE	41.0	145.7	140.8	145.8	473.3	57.7	
CRIMSON GRAPE	39.2	100.8	42.0	48.3	230.3	28.1	
AUT. RY. GRAPE	12.2	23.4	16.8	9.3	61.7	7.5	
GRANNIES APPLE			61.2		61.2	3.4	
THOMPSON GRAPE		36.4			36.4	4.4	
NOT DEF GRAPE			19.2		19.2	2.3	
LINERS	92.4	129.9	260.8	203.4	686.5	79.6	
CHARTERS		176.4	19.2		195.6	23.9	
TONS	2012-13	92.4	306.3	280.0	203.4	882.1	
TH.CASES	2012-13	11.3	37.4	30.0	24.8	103.5	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	APPLE	R. GLOBE	CRIMSON	AUT. RY.	GRANNIES	THOMPSON	NOT DEF	TOTAL
Stella Ltd.	EUR	249.8		145.7	80.7	23.4				249.8
Dayka & Hackett LLC	NAM	218.8		140.8	42.0	16.8			19.2	218.8
Korea Industrial Co. Ltd.	FAR	110.0		61.7	48.3					110.0
To Order	NAM		61.2					61.2		61.2
Others		242.4		125.2	59.3	21.5		36.4		242.4



Vallexport Ltda.

RUT: 76167923-6



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		TOTAL TONS		TOTAL TH.CASES	
	EAST	WEST	2012-13	2011-12	2012-13	2011-12
TABLE GRAPES	510.9	362.9	873.8	399.1	106.6	48.7
FLAME SDL GRAPE	405.4	352.7	758.1	344.8	92.4	42.0
THOMPSON GRAPE	70.1	1.6	71.6	28.3	8.7	3.5
R. GLOBE GRAPE	35.4	3.1	38.6	26.0	4.7	3.2
NOT DEF GRAPE		5.5	5.5		0.7	
CHARTERS	510.9	362.9	873.8	399.1	106.6	48.7
TONS	2012-13	510.9	362.9	873.8		
	2011-12	315.7	83.5		399.1	
TH.CASES	2012-13	62.3	44.3		106.6	
	2011-12	38.5	10.2			48.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	FLAME SDL	THOMPSON	R. GLOBE	NOT DEF	TOTAL
The Oppenheimer Group	NAM	402.3	299.1	59.0	38.6	5.5	402.3
Unifrutti Of America, Inc.	NAM	255.8	243.3	12.6			255.8
Grapeman Farms LP.	NAM	215.7	215.7				215.7

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			FAR EAST	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	808.4	23.3			831.6	526.2	611.6	359.3	256.3	295.2
CHERRIES			42.0		42.0	196.8	83.2	8.4	39.4	16.6
NOT DEF BLUEB	790.2	23.3			813.4	509.7	608.4	350.4	248.2	293.6
SW. HEART CHERRY			33.7		33.7	64.5	29.0	6.7	12.9	5.8
BRIGHTHW. BLUEB	13.5				13.5			6.6		
LAPINS CHERRY			6.6		6.6	31.0		1.3	6.2	
HIGHBUSH BLUEB	4.7				4.7	16.5	3.2	2.3	8.1	1.6
REGINA CHERRY			1.7		1.7	41.5	21.3	0.3	8.3	4.3
BING CHERRY						44.2	17.6		8.8	3.5
KORDIA CHERRY						13.1	15.3		2.6	3.1
LINERS	789.7	23.3	42.0		855.0	706.4	691.6	358.6	287.6	310.3
AIR FREIGHT	18.6				18.6	16.5	3.2	9.1	8.1	1.6
TOTAL	2012-13	808.4	23.3	42.0	873.6					
	2011-12	528.7		194.3		722.9				
	2010-11	611.6		83.2			694.8			
TONS	2012-13	347.9	11.4	8.4				367.7		
	2011-12	256.8		38.9					295.7	
TH.CASES	2010-11	295.2		16.6						311.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	CHERRY	NOT DEF	SW. HEART	BRIGHTHW.	LAPINS	HIGHBUSH	REGINA	TOTAL
Sunny Valley Int., Inc.	NAM	395.6		395.6						395.6
North Bay Produce, Inc	NAM	348.9		335.4		13.5				348.9
Social Enterprise, LLC.	NAM	50.5		45.8				4.7		50.5
Awe Sum Organics	NAM	36.7		36.7						36.7
Others			42.0		33.7		6.6		1.7	42.0

CHILEAN EXPORTERS



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC		TOTAL TONS			TOTAL TH.CASES		
	EAST	FAR	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	806.3	56.1	862.4	1.188.1	1.596.0	102.4	141.9	188.6
FLAME SDL GRAPE	368.2		368.2	349.8	565.3	43.9	41.8	67.2
CRIMSON GRAPE	294.5	56.1	350.6	379.3	328.5	41.7	44.8	39.4
PERLON GRAPE	60.8		60.8	69.6	161.0	6.8	7.8	18.2
NOT DEF GRAPE	58.0		58.0	18.7	20.5	7.1	2.3	2.5
SUGRAONE GRAPE	16.1		16.1	84.6	81.9	2.0	10.3	10.0
THOMPSON GRAPE	8.7		8.7	57.3	11.0	1.1	7.0	1.3
R. GLOBE GRAPE				127.9	233.8		15.6	28.5
PERLETTE GRAPE				47.2	0.8		5.8	0.10
ROY RED GRAPE				27.0			3.3	
CHARTERS	591.3		591.3	877.8	865.4	70.6	104.7	102.3
LINERS	215.0	56.1	271.1	310.2	730.5	31.8	37.2	86.4
TOTAL TONS	2012-13	806.3	56.1	862.4				
	2011-12	985.6	112.2		1.188.1			
	2010-11	1.016.5	579.5			1.596.0		
TOTAL TH.CASES	2012-13	95.6	6.8			102.4		
	2011-12	117.2	13.7				141.9	
	2010-11	119.9	68.7					188.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	FLAME SDL	CRIMSON	PERLON	NOT DEF	SUGRAONE	THOMPSON	TOTAL
Vintage Produce Sales	NAM	662.0	368.2	150.2	60.8	58.0	16.1	8.7	662.0
To Order	NAM	144.3		144.3					144.3
To Order	FAR	56.1		56.1					56.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	653.7	152.7	37.4	17.7	861.5	529.0	499.4	103.9	64.2	60.4
FLAME SDL GRAPE	352.0	131.5			483.5	446.3	362.9	58.2	54.4	44.3
THOMPSON GRAPE	152.7	21.3		3.3	177.3	63.8	136.5	21.2	7.5	16.1
R. GLOBE GRAPE	142.2			14.4	156.6			19.1		
NOT DEF GRAPE	6.7		37.4		44.1	18.9		5.4	2.3	
CHARTERS	653.7	152.7			806.4	508.6	499.4	97.2	61.7	60.4
LINERS			37.4	17.7	55.1			6.7		
LAND FREIGHT						20.5		2.5		
TOTAL TONS	2012-13	653.7	152.7	37.4	17.7	861.5				
	2011-12	303.9	204.7		20.5		529.0			
	2010-11	299.9	199.5				499.4			
TOTAL TH.CASES	2012-13	78.5	18.6	4.6	2.2			103.9		
	2011-12	37.1	24.7		2.5				64.2	
	2010-11	36.6	23.8							60.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	FLAME SDL	THOMPSON	R. GLOBE	NOT DEF	TOTAL
Unifrutti Of America, Inc.	NAM	355.8	225.1	60.6	70.1		355.8
Pandol Bros, Inc.	NAM	333.4	200.1	89.0	37.6	6.7	333.4
Dayka & Hackett LLC	NAM	117.1	58.3	24.4	34.5		117.1
Consorfrut Polska Sp z.o.o.	EUR	18.7				18.7	18.7
Others		36.4		3.3	14.4	18.7	36.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			EUROPE	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	286.3	512.2	62.4		860.8	1.257.0	2.208.9	49.0	71.2	125.2
BLUEBERRIES							42.0			14.5
NOT DEF	286.3	512.2	62.4		860.8	1.257.0	568.6	49.0	71.2	31.7
RY. GALA	APPLE						1.186.7			67.8
FUJI	APPLE						328.6			18.5
GRANNIES	APPLE						123.1			7.2
NOT DEF	BLUEB						42.0			14.5
C. PINK	APPLE						1.8			0.1
LINERS		286.3	512.2	62.4	860.8	1.257.0	2.250.8	49.0	71.2	139.8
TOTAL	2012-13	286.3	512.2	62.4	860.8					
TONS	2011-12	407.2	600.3	249.4		1.257.0				
	2010-11	999.2	323.8	907.1			2.250.8			
TOTAL	2012-13	16.3	29.1	3.5				49.0		
TH.CASES	2011-12	23.4	34.0	13.8					71.2	
	2010-11	69.6	18.7	50.4						139.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	NOT DEF	TOTAL
Natural Selection Foods	NAM	368.3	368.3	368.3
Viva Tierra Organic, Inc.	NAM	265.6	265.6	265.6
Pacific Organic Produce	NAM	143.8	143.8	143.8
Organic Farm Foods Ltd.	EUR	62.4	62.4	62.4

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	MIDDLE		LATIN	TOTAL TONS			TOTAL TH.CASES		
	EAST	AMERIC		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	435.7	425.0		860.7	1.823.0	449.4	45.2	95.8	26.9
PEARS					344.6			19.2	
TABLE GRAPES					56.1			6.8	
CHERRIES					6.6	22.0		1.3	5.4
BLUEBERRIES					0.3	1.5		0.2	0.9
RY. GALA	APPLE	281.7	123.6	405.2	714.0	224.4	21.4	37.5	14.4
GRANNIES	APPLE	119.2	58.9	178.1	239.4	49.3	9.4	12.6	2.6
RICH. D.	APPLE	10.1	116.5	126.7	204.8	113.5	6.5	10.8	6.0
RED CHIEF	APPLE		61.4	61.4	10.7	43.6	3.2	0.6	2.3
FUJI	APPLE		40.5	40.5	71.0		2.1	3.7	
LINERS		435.7	425.0	860.7	2.223.6	618.1	45.2	121.9	56.1
AIR FREIGHT					6.9	4.4		1.5	1.4
TOTAL	2012-13	435.7	425.0	860.7					
TONS	2011-12	318.5	1.908.8		2.230.5				
	2010-11	349.9	54.3			622.5			
TOTAL	2012-13	22.9	22.2				45.2		
TH.CASES	2011-12	17.4	105.3					123.4	
	2010-11	22.2	5.4						57.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	RY. GALA	GRANNIES	RICH. D.	RED CHIEF	FUJI	BRAEBURN	R. STARK	IMP. GALA	ALA PREMIUM	TOTAL
To Order	MID	435.7	281.7	119.2	10.1				15.3	5.8	3.4	435.7
To Order	LAT	398.0	116.1	39.4	116.5	61.4	40.5	23.7	0.2			398.0
Alimentos Fruca S.A.	LAT	27.0	7.4	19.6								27.0



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC			EUROPE			TOTAL TONS			TOTAL TH.CASES		
	AMERIC	CONT	RUS	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
WALNUTS	633.2	121.9	21.7	776.8	740.9	1,051.3	51.0	63.1	71.5			
ALMONDS	80.5			80.5	72.0		7.8	6.9				
NOT DEF WALNUT	633.2	103.0	21.7	757.9	685.9	906.7	50.3	57.6	58.8			
NOT DEF ALMOND	73.5			73.5	52.0		7.1	4.9				
SERR C.C. WALNUT		18.9		18.9		29.1	0.8		1.2			
N. PAR. SC ALMOND	7.0			7.0	20.0		0.7	2.0				
SERR S.C. WALNUT					45.0	115.6		4.5	11.6			
MARIPOSA WALNUT					10.0			1.0				
LAND FREIGHT LINERS	607.7	121.9	21.7	607.7	683.1	740.9	41.1	60.0	55.9			
AIR FREIGHT	106.0			249.6	129.8	307.4	17.7	10.0	15.3			
TOTAL TONS	2012-13	713.7	121.9	21.7	857.3							
	2011-12	755.0	37.9		812.9							
	2010-11	763.9	269.4			1,051.3						
TOTAL TH.CASES	2012-13	48.1	8.5	2.2			58.8					
	2011-12	66.0	2.1					70.0				
	2010-11	58.2	12.6						71.5			

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	WALNUT	ALMOND	NOT DEF	NOT DEF	SERR C.C.	N. PAR. SC	TOTAL
Imp. de Frutas La Violetera Ltda.	LAT	171.5		171.5				171.5
To Order	EUR	133.6		114.7		18.9		133.6
Vimacedo Comercio de Cereais Ltda.	LAT	86.0	16.0	86.0	16.0			102.0
To Order	LAT	55.0		55.0				55.0
Others		330.7	64.5	330.7	57.5		7.0	395.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
CLEMENTINES	303.5	529.7	833.2	966.7	747.5	51.3	60.5	89.1
ORANGES		21.6	21.6	518.4	112.3	1.4	34.6	7.5
CLEMENUL CLEMENT	303.5	529.7	833.2	966.7	725.9	51.3	60.5	87.7
FUKUMOTO ORANGE		21.6	21.6	496.8	112.3	1.4	33.1	7.5
NOT DEF ORANGE				21.6			1.4	
NOT DEF CLEMENT					21.6			1.4
LINERS	303.5	551.3	854.8	1,485.1	859.8	52.7	95.0	96.6
TOTAL TONS	2012-13	303.5	551.3	854.8				
	2011-12		1,485.1		1,485.1			
	2010-11	43.2	816.6		859.8			
TOTAL TH.CASES	2012-13	18.4	34.3			52.7		
	2011-12		95.0				95.0	
	2010-11	2.9	93.7					96.6

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	CLEMENT	ORANGE	CLEMENUL	FUKUMOTO	TOTAL
LGS Specialty Sales Ltd	NAM	607.0	21.6	607.0	21.6	628.6
AMC Direct Inc.	NAM	91.5		91.5		91.5
Duda Farm Fresh Foods	NAM	87.2		87.2		87.2
DNE World Fruit Sales	NAM	47.5		47.5		47.5



Agrocom. Elizabeth Gonzalez

RUT: 76131621-4



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	614.2	614.2	843.9	340.9	30.2	41.3	16.5
PEARS	94.5	94.5	140.7	37.7	5.2	7.8	2.1
PLUMS	81.7	81.7	36.9		7.1	3.0	
KIWIFRUIT	53.2	53.2	43.8	10.9	4.1	4.3	1.1
NECTARINES			2.3			0.2	
RY. GALA APPLE	243.4	243.4	297.3	92.4	11.9	14.8	4.5
SCARLETT APPLE	204.1	204.1	143.1	138.2	10.1	7.2	6.9
RED CHIEF APPLE	94.6	94.6	308.1	86.7	4.6	14.7	3.9
PACKHAMS PEAR	86.6	86.6	119.8	37.7	4.8	6.7	2.1
GRANNIES APPLE	69.2	69.2	77.8	18.8	3.4	3.8	0.9
HAYWARD KIWIS	53.2	53.2	43.8	10.9	4.1	4.3	1.1
LAND FREIGHT	843.5	843.5	1,067.7	389.5	46.6	56.6	19.7
TOTAL TONS	2012-13	843.5					
	2011-12	1,067.7		1,067.7			
	2010-11	389.5		389.5			
TOTAL TH.CASES	2012-13	46.6			46.6		
	2011-12	56.6				56.6	
	2010-11	19.7					19.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	PLUM	KIWIS	RY. GALA	SCARLETT	RED CHIEF	PACKHAMS	GRANNIES	HAYWARD	TOTAL
Imp Pao & Sebas Eirl	LAT	401.7	71.3	43.2	50.5	149.7	159.7	53.9	63.4	35.4	50.5	566.6
Agroimport San Andrés E.i.r.l.	LAT	59.8	6.0	4.8		24.5	6.9	19.6	6.0	8.8		70.6
Distribuidora Ana Lizeth E.I.R.L.	LAT	39.2	8.1	22.9		19.6	9.8		8.1	9.8		70.2
Hilda Arce Rodríguez	LAT	66.5				29.2	8.1	19.2		10.1		66.5
Others		47.0	9.1	10.8	2.7	20.4	19.6	2.0	9.1	5.0	2.7	69.6

Cerro Alegre Ltda.

RUT: 76032531-7

Limarí, Coquimbo



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	835.6	835.6	1,016.8	1,116.5	79.6	103.5	117.0
THOMPSON GRAPE	520.4	520.4	486.5	587.2	49.5	49.0	58.7
R. GLOBE GRAPE	175.2	175.2	409.5	392.9	16.3	42.1	42.9
SUPERIOR GRAPE	91.7	91.7	73.7	55.7	9.2	7.4	5.6
NOT DEF GRAPE	38.6	38.6			3.7		
T.SDL GRAPE	9.7	9.7	15.2		1.0	1.5	
CRIMSON GRAPE			26.3	77.2		3.0	9.3
SUGRAONE GRAPE			4.3			0.4	
PRIME GRAPE			1.3			0.1	
AUT. RY. GRAPE				1.8			0.2
LAND FREIGHT	798.7	798.7	1,016.8	1,098.7	75.1	103.5	114.8
LINERS	36.9	36.9		17.7	4.5		2.2
TOTAL TONS	2012-13	835.6					
	2011-12	1,016.8		1,016.8			
	2010-11	1,116.5		1,116.5			
TOTAL TH.CASES	2012-13	79.6			79.6		
	2011-12	103.5				103.5	
	2010-11	117.0					117.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	THOMPSON	R. GLOBE	SUPERIOR	NOT DEF	T.SDL	TOTAL
Scott Alvarez Jorg	LAT	399.3	331.1	68.1				399.3
To Order	LAT	217.1	89.6	88.9		38.6		217.1
Jorge Deyvid Scott A.	LAT	182.3	81.0		91.7		9.7	182.3
Segundo Misael Viera Viera	LAT	36.9	18.7	18.2				36.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE	FAR EAST	TOTAL TONS		TOTAL TH.CASES	
	WEST	EAST			2012-13	2011-12	2012-13	2011-12
TABLE GRAPES	219.8	209.0	69.0	17.7	515.6	37.8	68.7	5.1
ORANGES	72.0	169.6			241.6		16.0	
CLEMENTINES		41.0			41.0		2.7	
CHERRIES	21.4	6.9			28.2		4.5	
LANE LATE ORANGE	72.0	166.5			238.5		15.8	
CRIMSON GRAPE	20.5	44.5	69.0		134.0	37.8	21.5	5.1
THOMPSON GRAPE	11.6	98.0		17.7	127.3		15.4	
FLAME SDL GRAPE	34.1	35.8			69.9		8.1	
SUGRAONE GRAPE	44.2	15.7			60.0		8.3	
CHARTERS	229.0	214.3			443.3	37.8	55.3	5.1
LINERS	72.0	210.6	69.0	17.7	369.4		34.7	
AIR FREIGHT	21.3	1.6			22.9		6.5	
TONS	2012-13	322.3	426.5	69.0	17.7	835.6		
	2011-12	26.8		11.0		37.8		
TH.CASES	2012-13	39.7	40.8	13.8	2.2		96.4	
	2011-12	2.9		2.2			5.1	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	ORANGE	CLEMENT	CHERRY	BLUEB	LANE LATE	CRIMSON	THOMPSON	FLAME SDL	SUGRAONE	TOTAL
AMC Direct Inc.	NAM	345.4	241.6	41.0	21.4	9.1	238.5	20.5	70.6	69.9	60.0	658.5
Mara Fruit	NAM	62.2			6.9			44.5	17.7			69.1
Muñoz Mehadrin UK Ltd.	EUR	57.5						57.5				57.5
To Order	NAM	21.3							21.3			21.3
Others		29.2						11.5	17.7			29.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	NORTH AMERIC	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	803.0		803.0	1,266.1	1,673.0	34.2	54.2	70.4
BLUEBERRIES		11.8	11.8			2.9		
RED CHIEF APPLE	647.0		647.0	950.6	1,093.2	27.2	39.8	45.6
RY. GALA APPLE	98.2		98.2	132.0	237.9	4.2	5.5	9.9
GRANNIES APPLE	28.8		28.8	36.2	135.5	1.4	1.6	6.0
FUJI APPLE	23.5		23.5	90.1	18.1	1.2	4.7	0.8
DUKE BLUEB		11.8	11.8			2.9		
SCARLETT APPLE	4.5		4.5	34.3	40.5	0.2	1.4	1.7
R.K.O APPLE	1.0		1.0	1.2		0.04	0.05	
RAKU APPLE				16.7			0.8	
LAND FREIGHT	803.0		803.0	1,266.1	1,673.0	34.2	54.2	70.4
AIR FREIGHT		11.8	11.8			2.9		
TOTAL	2012-13	803.0	11.8	814.8				
	2011-12	1,266.1		1,266.1				
	2010-11	1,673.0		1,673.0				
TOTAL	2012-13	34.2	2.9			37.1		
	2011-12	54.2				54.2		
	2010-11	70.4						70.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	BLUEB	RED CHIEF	RY. GALA	GRANNIES	FUJI	DUKE	SCARLETT	R.K.O	TOTAL
Elias Machaca	LAT	356.2		307.3	31.9	11.5			4.5	1.0	356.2
Teodora Condori	LAT	307.3		292.1	4.5	10.7					307.3
To Order	LAT	93.4		42.0	51.4						93.4
Eda Frut E.I.R.L.	LAT	46.1		5.6	10.3	6.6	23.5				46.1
Grower Direct Marketing, L.L.C.	NAM		11.8					11.8			11.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	EUROPE	NORTH AMERIC	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	163.7	50.8			214.5	345.3	471.4	27.7	44.3	58.8
APPLES	82.1	63.2			145.3	509.1	454.4	7.7	26.5	24.2
KIWIFRUIT	22.3	89.7	21.6		133.7	201.9	290.1	11.5	20.2	29.0
LEMONS			123.8		123.8	205.0	198.1	7.2	12.0	11.5
R. GLOBE GRAPE	163.7	35.5			199.2	247.1	369.4	24.3	31.7	45.0
GENOVA LEMON			123.8		123.8	59.4		7.2	3.5	
HAYWARD KIWIS		89.7	21.6		111.3	157.9	290.1	10.3	15.8	29.0
GRANNIES APPLE	19.8	63.2			82.9	129.2	109.4	4.5	7.0	5.9
LINERS	401.0	203.7	145.4		750.2	1,642.1	1,502.7	65.1	141.8	124.2
CHARTERS			56.8		56.8	17.3	130.9	7.3	2.1	12.7
AIR FREIGHT	0.6			3.0	3.6	5.9	2.4	0.7	1.2	0.5
LAND FREIGHT						21.5	19.5		1.1	2.4
TOTAL	2012-13	401.6	203.7	202.2	3.0	810.6				
TONS	2011-12	708.8	672.6	205.0	100.4		1,686.8			
	2010-11	582.3	929.4		96.0			1,655.6		
TOTAL	2012-13	36.5	19.1	16.9	0.6			73.1		
TH.CASES	2011-12	53.2	75.4	12.0	5.7				146.2	
	2010-11	46.4	80.7		10.1					139.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	APPLE	KIWIS	LEMON	PLUM	R. GLOBE	GENOVA	HAYWARD	GRANNIES	PACHAMAS	TOTAL
AZ France S.A.	EUR	15.3	41.8	44.9					44.9	41.8		102.0
Frutera El Progreso	LAT	36.0	59.5				36.0			19.8		95.6
Green Earth Produce	NAM				24.8	56.8		24.8				81.6
The Oppenheimer Group	NAM				74.3			74.3				74.3
Others		163.1	44.0	88.7	24.8	43.2	163.1	24.8	66.4	21.4	69.1	457.1

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	MIDDLE EAST	FAR EAST	EUROPE	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	353.4		20.6		373.9	1,483.7	1,020.6	19.5	79.4	55.5
PEARS	147.5			20.2	167.7	60.5	62.6	17.5	7.6	6.8
TABLE GRAPES	76.5	56.1			132.6	45.5	79.0	23.8	10.1	14.0
KIWIFRUIT		57.2	48.0		105.2	81.3		17.9	21.9	
WALNUTS	20.0				20.0			2.0		
RY. GALA APPLE	212.5				212.5	904.4	800.9	11.1	49.3	44.3
COSCIA PEAR	147.5			20.2	167.7	60.5	62.6	17.5	7.6	6.8
R. GLOBE GRAPE	76.5	56.1			132.6	30.5	48.4	23.8	6.8	7.2
GRANNIES APPLE	116.9				116.9	213.7	30.1	6.1	11.4	1.7
HAYWARD KIWIS		57.2	48.0		105.2	81.3		17.9	21.9	
LINERS	597.4	113.3	68.6	20.2	799.4	1,723.8	1,162.2	80.7	132.8	76.3
AIR FREIGHT	2.1				2.1	6.0	2.4	0.5	1.2	0.5
TOTAL	2012-13	599.5	113.3	68.6	20.2	801.5				
TONS	2011-12	1,083.2	373.0	233.6	40.1		1,729.8			
	2010-11	975.0	189.6					1,164.6		
TOTAL	2012-13	52.9	20.0	5.8	2.5			81.2		
TH.CASES	2011-12	70.7	48.6	12.6	2.1				134.0	
	2010-11	67.2	9.6							76.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	GRAPE	KIWIS	WALNUT	RY. GALA	COSCIA	R. GLOBE	GRANNIES	HAYWARD	TOTAL
International Food Stuffs Co.	MID	149.3	108.4				47.9	108.4		77.4		259.5
Yalda Trading Co LLC	MID	39.5	39.1	76.5				39.1	76.5	39.5		155.1
Alfa Overseas Est Import & Exp.	MID	144.4					144.4					144.4
Di Lenardo S.P.A.	EUR				48.0						48.0	48.0
Others		40.7	20.2	56.1	57.2	20.0	20.1	20.2	56.1		57.2	194.5



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	FAR		EUROPE		LATIN AMERIC	TONS 2012-13	TH.CAS 2012-13
	EAST	RUS	CONT	AMERIC			
TABLE GRAPES	556.1	70.8	126.7	18.0		771.7	94.1
KIWIFRUIT			24.0			24.0	2.4
R. GLOBE GRAPE	556.1	17.7	87.8	18.0		679.6	82.9
THOMPSON GRAPE		35.4	21.2			56.6	6.9
HAYWARD KIWIS			24.0			24.0	2.4
NOT DEF GRAPE			17.7			17.7	2.2
CRIMSON GRAPE		17.7				17.7	2.2
LINERS	556.1	70.8	115.3	18.0		760.2	92.2
CHARTERS			35.4			35.4	4.3
TONS 2012-13	556.1	70.8	150.7	18.0		795.7	
TH.CASES 2012-13	67.8	8.6	17.9	2.2			96.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	KIWIS	R. GLOBE	THOMPSON	HAYWARD	NOT DEF	CRIMSON	TOTAL
Shenzhen Youdecheng Trading Co	FAR	124.0		124.0					124.0
To Order	FAR	121.2		121.2					121.2
Ans Ltd.	EUR	70.8			35.4			17.7	70.8
Shenzhen Hengguangli Imp. Exp.	FAR	70.8		70.8					70.8
Others		384.8	24.0	345.9	21.2	24.0	17.7		408.8



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	787.2	787.2	763.2	897.0	66.0	83.4	105.0
CRIMSON GRAPE	653.1	653.1	496.0	331.7	51.7	53.7	46.8
THOMPSON GRAPE	73.7	73.7	71.6	149.0	8.2	8.0	25.2
FLAME SDL GRAPE	42.6	42.6	95.9	255.2	4.4	10.2	13.3
NOT DEF GRAPE	17.9	17.9	37.8	5.0	1.8	4.1	0.6
SUGRAONE GRAPE			54.7	68.7		6.5	8.4
AUT. RY. GRAPE			7.1	11.0		0.9	1.2
SUPERIOR GRAPE				71.8			9.1
EMPEROR GRAPE				4.7			0.5
LINERS	504.3	504.3	363.8	378.9	36.1	41.1	28.7
CHARTERS	282.9	282.9	399.4	508.4	30.0	42.2	75.2
AIR FREIGHT				9.7			1.1
TOTAL TONS 2012-13	787.2	787.2					
2011-12			763.2				
2010-11				897.0			
TOTAL TH.CASES 2012-13	66.0				66.0		
2011-12						83.4	
2010-11							105.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CRIMSON	THOMPSON	FLAME SDL	NOT DEF	TOTAL
Griffin & Brand Ltd.	EUR	787.2	653.1	73.7	42.6	17.9	787.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	FAR EAST	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	768.2		768.2	762.7	756.4	145.6	144.4	135.4
CHERRIES		17.6	17.6	19.9		3.5	4.0	
CRIMSON GRAPE	664.7		664.7	658.1	522.5	132.9	131.6	98.2
R. GLOBE GRAPE	103.5		103.5	104.6	103.6	12.7	12.8	12.6
LAPINS CHERRY		17.6	17.6			3.5		
BING CHERRY				19.9			4.0	
SUGRAONE GRAPE					81.7			16.1
AUT. RY. GRAPE					48.6			8.5
LINERS	768.2	17.6	785.8	736.0	744.9	149.1	139.0	133.1
CHARTERS				44.0	11.5		8.8	2.3
AIR FREIGHT				2.6			0.5	
TOTAL TONS	2012-13: 768.2 2011-12: 765.3 2010-11: 737.7	2012-13: 17.6 2011-12: 17.3 2010-11: 18.7	785.8	782.6	756.4			
TOTAL TH.CASES	2012-13: 145.6 2011-12: 144.9 2010-11: 133.2	2012-13: 3.5 2011-12: 3.5 2010-11: 2.3				149.1	148.4	135.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	CHERRY	CRIMSON	R. GLOBE	LAPINS	TOTAL
Origin Fruit Direct B.V.	EUR	472.8		431.3	41.6		472.8
Van Der Lans International B.V.	EUR	283.8		222.0	61.9		283.8
Shanghai New Long March Intl Trade Co., Ltd.	FAR		17.6			17.6	17.6
Van Der Staay	EUR	11.5		11.5			11.5

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
PEARS	359.0	359.0	932.1	906.1	19.9	51.8	50.3
PLUMS	200.5	200.5	148.4	182.5	13.4	9.9	12.2
APPLES	117.9	117.9	191.3	206.3	5.1	8.4	9.7
KIWIFRUIT	98.1	98.1	91.7	15.7	7.4	6.1	0.8
NECTARINES	3.6	3.6	23.6		0.4	1.6	
PACKHAMS PEAR	359.0	359.0	932.1	906.1	19.9	51.8	50.3
LARRY ANN PLUM	137.2	137.2	80.3	117.7	9.1	5.4	7.8
HAYWARD KIWIS	98.1	98.1	91.7	15.7	7.4	6.1	0.8
FORTUNE PLUM	63.3	63.3	40.6	64.8	4.2	2.7	4.3
SCARLETT APPLE	57.0	57.0	78.3	49.5	2.5	3.4	2.5
RY. GALA APPLE	48.2	48.2	90.8	31.9	2.1	4.0	1.4
LAND FREIGHT	782.7	782.7	1,387.0	1,310.6	46.4	77.8	73.0
TOTAL TONS	2012-13: 782.7 2011-12: 1,387.0 2010-11: 1,310.6		1,387.0	1,310.6			
TOTAL TH.CASES	2012-13: 46.4 2011-12: 77.8 2010-11: 73.0				46.4	77.8	73.0

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	PEAR	PLUM	APPLE	KIWIS	NECTARIN	PACKHAMS	LARRY ANN	HAYWARD	FORTUNE	SCARLETT	TOTAL
To Order	LAT	281.8	200.5	117.9	82.7	3.6	281.8	137.2	82.7	63.3	57.0	690.1
Representaciones Zanelli	LAT	77.2			15.4		77.2		15.4			92.6



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	EUROPE	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
WALNUTS	769.8	769.8	726.4	532.5	69.8	59.3	39.2
NOT DEF WALNUT	306.6	306.6	502.3	413.8	29.9	41.7	29.3
CHANDLER C WALNUT	261.4	261.4			21.0		
HOWARD C.C WALNUT	81.3	81.3			8.1		
SERR C.C. WALNUT	80.0	80.0	135.2	82.1	8.0	13.3	8.2
HORTLEY. WALNUT	40.5	40.5	88.9	36.6	2.8	4.3	1.7
LINERS	769.8	769.8	726.4	532.3	69.8	59.3	39.2
LAND FREIGHT				0.3			0.01
TOTAL TONS	2012-13	769.8	769.8				
	2011-12	726.4		726.4			
	2010-11	532.3		532.5			
TOTAL TH.CASES	2012-13	69.8			69.8		
	2011-12	59.3				59.3	
	2010-11	39.2					39.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	WALNUT	NOT DEF	HANDLER C.	HOWARD C.C	SERR C.C.	HORTLEY.	TOTAL
Madi Ventura Spa.	EUR	291.8	130.0	40.0	81.3		40.5	291.8
To Order	EUR	220.1	100.0	80.0		40.0		220.1
Alfano F. Lli Srl	EUR	76.7	16.7	20.0		40.0		76.7
Rubino Italo Eredi	EUR	38.8	18.9	19.9				38.8
Others		142.4	40.9	101.5				142.4



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES			
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
APPLES	621.3	621.3	1,561.1	2,219.3	28.5	70.6	100.4	
PEARS	113.1	113.1	219.7	586.9	6.3	12.2	32.6	
PLUMS	29.8	29.8	91.3	143.9	2.0	6.3	9.6	
NECTARINES	3.7	3.7			0.4			
KIWIFRUIT				1.7			0.2	
RY. GALA	336.5	336.5	708.5	1,160.5	15.3	30.9	50.8	
PACKHAMS	PEAR	104.1	104.1	195.1	548.6	5.8	10.8	30.5
RED CHIEF	APPLE	96.1	96.1	409.7	408.9	4.2	17.9	17.7
SCARLETT	APPLE	86.3	86.3	373.3	540.8	4.3	18.6	26.7
GRANNIES	APPLE	65.5	65.5	68.4	78.7	3.1	3.1	3.6
FORTUNE	PLUM	29.8	29.8	91.3	74.1	2.0	6.3	4.9
LAND FREIGHT	767.9	767.9	1,872.1	2,951.8	37.2	89.1	142.7	
TOTAL TONS	2012-13	767.9	767.9					
	2011-12	1,872.1		1,872.1				
	2010-11	2,951.8		2,951.8				
TOTAL TH.CASES	2012-13	37.2			37.2			
	2011-12	89.1				89.1		
	2010-11	142.7					142.7	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	PLUM	NECTARIN	RY. GALA	PACKHAMS	RED CHIEF	SCARLETT	GRANNIES	FORTUNE	TOTAL
Martha Calle	LAT	235.2				159.4		30.2	5.0	21.4		235.2
Tootal Fresh S.R.L.	LAT	127.4	58.8			62.9	58.8	4.8	48.9	7.8		186.1
Peque E.I.R.L.	LAT	100.0	50.3	29.8	3.7	57.8	41.3	4.9	12.7	19.6	29.8	183.8
To Order	LAT	68.6	2.0			27.4	2.0	5.9	13.7	14.7		70.6
Others		90.1	2.0			29.0	2.0	50.3	5.9	2.0		92.1



Fresh Fruits Co Chile S.A.

RUT: 76173616-7



Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	MIDDLE	FAR	EUROPE	TOTAL TONS		TOTAL TH.CASES	
	EAST	EAST		2012-13	2011-12	2012-13	2011-12
APPLES	568.7	64.1	39.2	672.0	1,405.9	35.1	73.4
KIWIFRUIT	73.7	19.4		93.2	81.7	27.9	16.0
RY. GALA	324.3		39.2	363.4	830.0	19.1	43.3
RED CHIEF	80.4	29.2		109.6	166.0	5.6	8.7
GRANNIES	98.0			98.0	232.5	5.1	12.2
HAYWARD	73.7	19.4		93.2	81.7	27.9	16.0
R. STARK.	56.8	35.0		91.8	43.6	4.8	2.2
RICH. D.	9.3			9.3	115.7	0.5	6.0
R.S. DEL.					18.1		1.0
LINERS	642.5	83.6	39.2	765.2	1,487.5	63.1	89.4
TONS	2012-13	642.5	83.6	39.2	765.2		
	2011-12	924.1	174.5		1,487.5		
TH.CASES	2012-13	52.9	8.1	2.1		63.1	
	2011-12	60.2	8.7				89.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	KIWIS	RY. GALA	RED CHIEF	GRANNIES	HAYWARD	R. STARK.	RICH. D.	TOTAL
Fresh Fruits Company Ltd.	MID	431.5	55.3	246.2	40.7	98.0	55.3	37.2	9.3	486.8
Fresh Fruit Co.	MID	97.6	18.4	78.0			18.4	19.6		116.0
Aayush Impex	FAR	64.1	19.4		29.2		19.4	35.0		83.6
Fresh Fruit Com. General Trad.	MID	39.7			39.7					39.7
Fruit Market International	EUR	39.2		39.2						39.2

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR	TOTAL TONS		TOTAL TH.CASES	
	EAST	WEST	CONT	UK		EAST	2012-13	2011-12	2012-13
KIWIFRUIT	171.4		24.0	47.9	122.4	365.7	295.3	35.9	29.5
LEMONS	49.5	158.2	98.6			306.4	103.1	17.8	6.0
ORANGES	72.0	6.8				78.8	48.0	5.3	3.2
HAYWARD	171.4		24.0	47.9	122.4	365.7	238.9	35.9	23.9
GENOVA	49.5	120.8	98.6			269.0		15.6	
LANE LATE	49.8	6.6				56.4		3.8	
FINO 49		37.4				37.4	103.1	2.2	6.0
FUKUMOTO	22.2	0.3				22.4	48.0	1.5	3.2
NOT DEF							56.4		5.6
LINERS	170.5	165.1	122.6		122.4	580.6	295.1	42.3	23.6
CHARTERS	122.4			47.9		170.3	151.3	16.7	15.1
TONS	2012-13	292.9	165.1	122.6	47.9	122.4	750.9		
	2011-12	174.8		127.3		144.3	446.3		
TH.CASES	2012-13	24.5	9.7	8.1	4.7	12.0		59.0	
	2011-12	13.6		12.7		12.4			38.7

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	KIWIS	LEMON	ORANGE	HAYWARD	GENOVA	LANE LATE	FINO 49	FUKUMOTO	TOTAL
Dole Fresh Fruit Co.	NAM	171.4			171.4					171.4
Anton Dürbeck GmbH	EUR	24.0	98.6		24.0	98.6				122.6
Eco Farms Avocado	NAM		120.8			120.8				120.8
LGS Specialty Sales Ltd	NAM			72.0			49.8		22.2	72.0
Others		170.3	87.0	6.8	170.3	49.5	6.6	37.4	0.3	264.1



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA			FAR EAST	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
TABLE GRAPES	308.5	422.3	17.7	748.4	726.8	942.4	92.0	88.6	114.9	
FLAME SDL GRAPE	98.0	184.1		282.1	411.3	370.0	34.3	50.2	45.1	
SUGRAONE GRAPE	48.8	81.6		130.4	155.1	373.0	15.9	18.9	45.5	
NOT DEF GRAPE	46.9	82.8		129.7	4.4	0.02	15.8	0.5	0.002	
R. GLOBE GRAPE	31.8	43.0		74.8	26.7	115.2	9.2	3.3	14.0	
THOMPSON GRAPE	24.5	28.3	17.7	70.5	129.3	84.2	8.7	15.8	10.3	
RED SDL GRAPE	37.4	2.5		39.8			5.2			
GREEN SEED GRAPE	13.7			13.7			1.9			
Q. SDL GRAPE	7.3			7.3			1.0			
CHARTERS	308.5	422.3		730.7	691.6	884.3	89.9	84.3	107.8	
LINERS			17.7	17.7	35.2	58.1	2.2	4.3	7.1	
AIR FREIGHT						0.02			0.002	
TOTAL TONS	2012-13	308.5	422.3	17.7	748.4					
	2011-12	127.5	564.0	35.2	726.8					
	2010-11	238.8	645.5	0.02		942.4				
TOTAL TH.CASES	2012-13	38.5	51.3	2.2			92.0			
	2011-12	15.6	68.7	4.3				88.6		
	2010-11	29.1	78.7	0.002					114.9	

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	GRAPE	FLAME SDL	SUGRAONE	NOT DEF	R. GLOBE	THOMPSON	RED SDL	REEN SEEDLES	Q. SDL	TOTAL
Jac Vandenberg, Inc.	NAM	228.3	137.0	12.6	51.2	10.2	17.3				228.3
Dandrea Produce Inc.	NAM	147.8	26.8	60.0	10.2	32.7	18.1				147.8
All Fresh Produce	NAM	122.0	30.7	43.3	19.7	18.9	9.4				122.0
Imperial Fruits Ltd Liability	NAM	113.6	73.1	14.6	23.6		2.4				113.6
Others		136.7	14.6		24.9	12.9	23.3	39.8	13.7	7.3	136.7



RUT: 76136461-8

Com. Intern. Ronald Castillo

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	435.1	435.1	849.7	233.2	22.5	43.2	11.9
PEARS	155.2	155.2	247.1	156.1	8.6	13.7	8.7
PLUMS	107.6	107.6	32.3		7.8	3.2	
KIWIFRUIT	44.1	44.1	39.6	22.9	4.3	4.0	2.3
RY. GALA APPLE	172.9	172.9	173.9	64.9	8.9	9.0	3.3
PACKHAMS PEAR	155.2	155.2	230.9	156.1	8.6	12.8	8.7
RICH. D. APPLE	141.7	141.7	388.6	78.7	7.4	20.0	4.0
FUJI APPLE	108.4	108.4	135.5	7.9	5.5	6.9	0.4
LARRY ANN PLUM	96.3	96.3	4.2		6.7	0.3	
HAYWARD KIWIS	44.1	44.1	39.6	22.9	4.3	4.0	2.3
FORTUNE PLUM	11.4	11.4	28.1		1.1	2.9	
LAND FREIGHT	742.1	742.1	1,168.7	412.2	43.3	64.1	22.9
TOTAL TONS	2012-13	742.1	742.1				
	2011-12	1,168.7		1,168.7			
	2010-11	412.2		412.2			
TOTAL TH.CASES	2012-13	43.3			43.3		
	2011-12	64.1				64.1	
	2010-11	22.9					22.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	PLUM	KIWIS	RY. GALA	PACKHAMS	RICH. D.	FUJI	LARRY ANN	HAYWARD	TOTAL
Peque E.I.R.L.	LAT	422.9	117.4	88.4	44.1	172.9	117.4	129.4	108.4	88.4	44.1	672.7
To Order	LAT	12.2	37.9	19.2			37.9	12.2		7.9		69.3



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
APPLES	525.7	525.7	1.063.4	1.375.8	27.5	55.3	72.1
PEARS	161.3	161.3	568.9	391.7	9.0	32.3	21.8
CHERRIES	47.4	47.4	24.7	18.0	13.5	6.4	4.5
TABLE GRAPES			203.9	169.3		26.0	20.6
PLUMS			66.4	41.1		6.9	4.8
PACKHAMS PEAR	161.3	161.3	407.7	230.4	9.0	23.3	12.8
NOT DEF APPLE	133.8	133.8	221.5		7.0	11.4	
GRANNIES APPLE	128.1	128.1	83.3	79.2	6.7	4.4	4.2
RICH. D. APPLE	96.0	96.0	153.7	403.9	5.0	8.0	21.5
RY. GALA APPLE	65.2	65.2	302.0	583.0	3.4	15.5	30.0
LINERS	687.0	687.0	1.902.7	1.977.9	36.5	120.5	119.3
AIR FREIGHT	47.4	47.4	24.7	18.0	13.5	6.4	4.5
TOTAL TONS	2012-13	734.4	734.4				
	2011-12	1.927.4		1.927.4			
	2010-11	1.995.9		1.995.9			
TOTAL TH.CASES	2012-13	50.0			50.0		
	2011-12	126.9				126.9	
	2010-11	123.8					123.8

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	APPLE	PEAR	CHERRY	PACKHAMS	NOT DEF	GRANNIES	RICH. D.	RY. GALA	BING	R.K.O	TOTAL
Multitrading International	LAT	239.0	161.3	22.0	161.3	81.5	39.1		39.1	22.0	31.7	422.3
Comercial Dodi CA	LAT	138.3		25.4			59.3	79.0		25.4		163.7
To Order	LAT	148.4				52.3	29.8	17.0	26.1			148.4

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		EUROPE		FAR	TOTAL TONS			TOTAL TH.CASES		
	EAST	WEST	CONT	RUS	EAST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
KIWIFRUIT	131.4	24.0	196.5	22.4		374.3	89.6		37.7	9.0	
TABLE GRAPES	147.6	51.2	43.2	54.5	35.4	331.9	356.7	275.8	44.8	49.3	37.6
APPLES				20.9		20.9	67.3	95.4	1.1	3.6	5.6
QUINCES		6.9				6.9			1.4		
HAYWARD KIWIS	131.4	24.0	196.5	22.4		374.3	67.2		37.7	6.7	
THOMPSON GRAPE	55.0	51.2				106.2	53.0	26.9	12.9	6.5	3.3
R. GLOBE GRAPE	6.7			54.5	35.4	96.6	149.3	145.5	11.8	18.2	17.7
FLAME SDL GRAPE	85.9					85.9	79.0	15.7	10.5	9.6	1.9
RIBIER GRAPE			43.2			43.2	57.6	33.9	9.6	12.8	6.8
RICH. D. APPLE				20.9		20.9	12.8		1.1	0.7	
LINERS	199.6	41.7	239.7	97.8	35.4	614.3	486.8	255.7	70.1	58.6	32.3
CHARTERS	79.4	40.3				119.7	26.8	115.6	14.8	3.3	10.9
TOTAL TONS	2012-13	279.0	82.0	239.7	97.8	35.4	734.0				
	2011-12	134.0	15.7	146.2	44.4	149.3		513.6			
	2010-11	80.4		83.3	52.6	112.2			371.2		
TOTAL TH.CASES	2012-13	31.4	10.0	29.2	10.0	4.3			84.9		
	2011-12	16.3	1.9	20.7	3.4	18.2				61.8	
	2010-11	9.8		14.1	3.2	13.7					43.2

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	KIWIS	GRAPE	APPLE	QUINCE	HAYWARD	THOMPSON	R. GLOBE	FLAME SDL	RIBIER	RICH. D.	TOTAL
AJ Trucco Inc.	NAM	91.7	147.6			91.7	55.0	6.7	85.9			239.3
To Order	EUR	196.5				196.5						196.5
Tazza Produce	NAM	24.0	51.2		6.9	24.0	51.2					82.0
AZ France S.A.	EUR		43.2							43.2		43.2
Others		62.1	89.9	20.9		62.1		89.9			20.9	172.9



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERIC	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
ORANGES	673.6	673.6	936.0	885.5	44.8	62.4	59.0
TABLE GRAPES	45.7	45.7	19.7		5.4	2.4	
LEMONS			24.8	251.6		1.4	14.6
CHERRIES			5.9	4.5		1.2	0.9
NAVEL LT. ORANGE	361.6	361.6	121.3		24.0	8.1	
NAVELS ORANGE	312.0	312.0	72.1		20.8	4.8	
NOT DEF GRAPE	45.7	45.7			5.4		
LANE LATE ORANGE			617.7	752.4		41.2	50.2
NOT DEF ORANGE			120.0	72.0		8.0	4.8
LINERS	673.6	673.6	980.4	1,176.7	44.8	66.2	76.1
CHARTERS	45.7	45.7			5.4		
AIR FREIGHT			5.9	13.4		1.2	1.4
TOTAL TONS	2012-13	719.3	719.3				
	2011-12	986.3		986.3			
	2010-11	940.8		1,190.1			
TOTAL TH.CASES	2012-13	50.2			50.2		
	2011-12	67.4				67.4	
	2010-11	61.7					77.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	ORANGE	GRAPE	NAVEL LT.	NAVELS	NOT DEF	TOTAL
Dandrea Produce Inc.	NAM	264.0		96.0	168.0		264.0
Capespan North America LLC	NAM	216.0		144.0	72.0		216.0
To Order	NAM	97.6		25.6	72.0		97.6
Kopke Jr. Inc., William H.	NAM	96.0		96.0			96.0
Others			45.7			45.7	45.7



Laguna El Dial

RUT: 76044380-8
O Higgins 192
Linares

Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	LATIN AMERIC	NORTH AMERICA		TOTAL TONS			TOTAL TH.CASES		
		EAST	WEST	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
KIWIFRUIT	386.9			386.9	732.2	772.7	38.7	73.2	77.3
BLUEBERRIES		301.1	27.0	328.1	267.5	188.1	94.9	89.0	56.6
HAYWARD KIWIS	386.9			386.9	732.2	772.7	38.7	73.2	77.3
LEGACY BLUEB		80.6	27.0	107.6	40.4	7.7	31.9	10.8	2.1
TIFBLUE BLUEB		94.3		94.3	82.3		25.2	34.3	
BRIGHW. BLUEB		53.9		53.9	63.9	75.5	14.4	22.3	24.4
BRIGITT BLUEB		40.4		40.4	80.9	51.9	10.8	21.6	14.9
DUKE BLUEB		13.5		13.5		7.8	3.6		2.1
LAND FREIGHT	386.9			386.9	732.2	772.7	38.7	73.2	77.3
LINERS		268.7	27.0	295.6	259.2	173.5	79.0	85.0	49.0
AIR FREIGHT		32.5		32.5	8.3	2.9	15.9	4.1	1.9
CHARTERS						11.8			5.8
TOTAL TONS	2012-13	386.9	301.1	715.0					
	2011-12	732.2	217.1	50.5	999.7				
	2010-11	772.7	173.5	11.8		960.8			
TOTAL TH.CASES	2012-13	38.7	87.7	7.2			133.6		
	2011-12	73.2	70.3	18.7				162.3	
	2010-11	77.3	49.0	5.8					133.9

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	KIWIS	BLUEB	HAYWARD	LEGACY	TIFBLUE	BRIGHW.	BRIGITT	DUKE	MISTY	ONEL	TOTAL
Sunny Ridge Berry Farm, Inc	NAM		328.1		107.6	94.3	53.9	40.4	13.5	9.6	8.7	328.1
Victor Hugo Espino	LAT	226.7		226.7								226.7
Miguel Cisternas Torres	LAT	160.2		160.2								160.2



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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		LATIN AMERIC	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
NECTARINES	80.7	209.4	21.5	311.6	461.9	491.6	40.2	58.9	64.6
TABLE GRAPES		165.2		165.2	134.6	119.5	20.2	19.3	18.6
PEACHES	38.1	85.8		123.9	201.5	335.2	15.2	24.9	43.7
PLUMS	10.5	77.4		87.9	94.6	119.0	11.4	11.3	15.3
NOT DEF NECTARIN	49.3	125.9	21.5	196.7		16.2	25.8		2.2
CRIMSON GRAPE		82.6		82.6			10.1		
SP. BRIGHT NECTARIN	13.6	51.9		65.5	127.8	86.6	8.0	16.4	11.4
R. GLOBE GRAPE		63.0		63.0	129.9	104.5	7.7	18.7	16.8
RB. DIAM. NECTARIN	17.9	31.6		49.4	70.0	60.8	6.4	9.0	7.9
CHARTERS	133.7	549.1		682.8	786.7	1,010.2	87.6	100.6	132.6
LAND FREIGHT			21.5	21.5	11.4		2.3	1.1	
LINERS					123.1	78.5		17.9	13.9
TOTAL TONS	2012-13	133.7	549.1	21.5	704.3				
	2011-12	224.7	562.0	11.4		921.2			
	2010-11	579.7	430.5				1,088.7		
TOTAL TH.CASES	2012-13	18.4	69.2	2.3			89.8		
	2011-12	29.8	70.8	1.1				119.6	
	2010-11	77.2	55.4						146.4

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	NECTARIN	GRAPE	PEACH	PLUM	APRICOT	NOT DEF	CRIMSON	SP. BRIGHT	R. GLOBE	RB. DIAM.	TOTAL
Ig Fruit Dba Direct	NAM	209.4	54.3	84.1	72.1	11.3	125.9	16.5	51.9	18.1	31.6	431.2
All Fresh Produce	NAM	80.7		38.1	10.5	4.3	49.3		13.6		17.9	133.7
To Order	NAM		76.3					44.8		31.5		76.3
Direct Source Marketing	NAM		34.6					21.3		13.4		34.6
Others		21.5		1.8	5.3		21.5					28.5

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Exports by Destination Market

Season 2012/2013 (Tons)

PRODUCT	NORTH AMERICA		FAR EAST	MIDDLE EAST	EUROPE	TOTAL TONS			TOTAL TH.CASES		
	WEST	EAST				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
BLUEBERRIES	12.0	204.8	98.5	31.6		346.9	251.3	249.8	150.8	95.9	87.9
NASHI PEARS	139.1	184.4			18.1	341.6	434.3	414.6	83.0	107.4	103.6
BABY KIWIFRUIT							1.1	1.8		0.7	1.2
TABLE GRAPES								39.4			4.8
SHINKO NASHI	77.3	114.6			15.4	207.3	268.8	208.6	49.4	66.1	52.1
NOT DEF BLUEB	12.0	135.6				147.5	148.6	202.4	45.1	44.2	61.2
HIGHBUSH BLUEB			87.3	31.6		118.9	51.9	47.4	66.0	26.7	26.6
HOSUI NASHI	39.5	45.2				84.7	74.8	20.6	21.2	18.7	5.2
SHINSEKI NASHI	22.3	24.6				46.9	90.8	110.5	11.7	22.7	27.6
TIFBLUE BLUEB		40.9				40.9	25.5		19.9	12.1	
LINERS	151.1	384.2	11.3		15.4	562.0	633.7	656.3	164.7	176.7	169.7
AIR FREIGHT		5.0	87.3	31.6	2.7	126.6	53.0	49.2	69.1	27.4	27.8
TOTAL TONS	2012-13	151.1	389.2	98.5	31.6	18.1	688.5				
	2011-12	205.0	417.5	43.7	20.6			686.7			
	2010-11	191.0	473.8	35.0	5.8				705.5		
TOTAL TH.CASES	2012-13	40.1	115.7	65.0	8.4	4.5			233.8		
	2011-12	58.7	110.5	29.1	5.8					204.1	
	2010-11	47.7	122.6	23.3	3.8						197.5

Exports by Consignee

Season 2012/2013 (Tons)

CONSIGNEE	MKT	BLUEB	NASHI	SHINKO	NOT DEF	HIGHBUSH	HOSUI	SHINSEKI	TIFBLUE	BRIGHW.	DUKE	TOTAL
Western Fresh Marketing Inc.	NAM		215.8	123.8			54.3	37.7				215.8
The Oppenheimer Group	NAM	67.3	107.7	68.2	42.5		30.3	9.2	18.5	3.2		175.0
Sunny Valley Int., Inc.	NAM	149.5			105.0				22.4	17.1	5.0	149.5
Spinneys Dubai Llc	MID	31.6				31.6						31.6
Others		98.5	18.1	15.4		87.3				11.3		116.6

Chilean Export Companies by Consignee

Companies under 680.0 Tons

Season 2012/2013 (Tons)

EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
Cincosur S.A.	Maxifruitas Ltda.	LAT		461.3								29.0	490.2	27,244
	F.P.D., Inc	NAM										183.6	183.6	16,191
Export. y Comercializ. Rosales L.	Origin Fruit Direct BV	EUR										346.8	346.8	20,160
	Rio Vista Limitada	NAM										188.3	188.3	17,460
	Argenfruit	LAT										47.7	47.7	2,772
	To Order	NAM										25.3	25.3	1,560
	K Fruit	FAR										24.8	24.8	1,440
	To Order	FAR										24.8	24.8	1,440
	J.C. Tropical Foods	NAM										9.0	9.0	2,000
	Giumarra Bros Fruit	NAM										4.6	4.6	1,028
	Top Katz Brokers	NAM										1.1	1.1	250
Vannas Tropical Fruit & Veget.	NAM										0.9	0.9	200	
Agrofruit Ltda, Exportadora	The Oppenheimer Grp.	NAM	597.8										597.8	72,356
	Bravis Comercial Exp.	LAT	58.6										58.6	9,992
	To Order	LAT	5.8										5.8	1,150
Pesquera Marauquilda Ltda.	Menflo Hermanos	LAT		365.2							105.7	55.6	526.4	29,566
	Doris Pari Vargas	LAT		68.1									68.1	3,479
	To Order	LAT		67.6									67.6	3,470
Corporación Fruticola Chilena S.A. (Corfrut)	Prodmarket Ltd	EUR		235.3									235.3	12,824
	AJ Trucco INC.	NAM	173.2										173.2	21,120
	Kopke Jr.Inc., W.H.	NAM	138.5					2.6					141.1	17,408
	Pey Global Enterprise	FAR	36.1										36.1	4,404
	Van Der Staay	EUR		21.4									21.4	1,176
	AZ France S.A.	EUR		20.4									20.4	1,120
	Shanghai New Long M.	FAR						19.2					19.2	3,840
	Unifrutti of America	NAM						6.4					6.4	1,280
	Seald Sweet LLC	NAM	4.7										4.7	576
	D & F Produce, Inc.	NAM						1.9					1.9	384
	William H Kopke Jr Asia Ltd	NAM						1.3					1.3	256
Exportadora Rengo S.A	De Groot International	EUR		269.2									269.2	14,784
	Western Fresh Mktg.	NAM					216.0						216.0	24,000
	Mayrsohn Int. Trdng	NAM					94.1						94.1	10,440
	IP Mishima I R	EUR		21.2									21.2	1,176
	To Order	EUR		21.2									21.2	1,176
	Sweet Fruits S. A.	EUR		21.2									21.2	1,176
Agricola Santa Carmen Ltda.	Shenzhen Hengguangli Imp. Exp.	FAR	116.0										116.0	17,040
	China Processed Food Imp.	FAR	112.2										112.2	13,680
	To Order	FAR	70.5										70.5	10,040
	Jac Vandenberg, Inc.	NAM	68.4										68.4	9,160
	Loblaws Co.	NAM	62.3										62.3	7,600
	Sunwoo Marketing Co.	FAR	61.9										61.9	7,640
	Mack Multiples	EUR	45.9										45.9	5,100
	Hoy Yong Fruit	FAR	37.4										37.4	4,560
	Timerfruit B.V.	EUR	27.0										27.0	4,509
	Shenzhen Rong Xin Fu Tong Trad	FAR	18.7										18.7	2,280
E Mart Co Ltd.	FAR	15.6										15.6	1,900	
Farmers Friend	Wishnatzki Farms	NAM			619.4								619.4	180,260
	To Order	NAM			15.9								15.9	3,840
Paidahuen S.A., Agrícola	Nico de Jong B.V.	EUR	628.3										628.3	105,044
	To Order	LAT	148.6	243.7									392.3	31,395
Nexco Chile S.A.	Green Earth Produce	NAM	69.3										69.3	8,448
	New York Export Co..	NAM		61.9									61.9	3,388
	To Order	NAM		42.8									42.8	2,338
	New York Export Co.	LAT	17.7									23.0	40.8	3,440
	Freshpoint South	NAM		21.3									21.3	1,134



Chilean Export Companies by Consignee

Companies under 680.0 Tons

Season 2012/2013 (Tons)

EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
Planet S.A., Exportadora	Supertiendas Y Drogueria Olimp	LAT	35.4								24.5	103.6	163.5	14,672
	Almacenes Éxito S.A.	LAT	54.9	39.1						12.2		35.4	141.6	11,554
	To Order	LAT	18.9	34.4			11.4				23.3	52.0	140.1	11,075
	Bom Preco Bahia Super.	LAT									30.0	11.2	41.2	4,576
	Grandes Superf.Colom.	LAT								9.8		12.5	22.2	1,420
	Landa Comercial De Alimentos L	LAT		5.7							6.6	9.5	21.8	1,772
	Com. Int. Fresh Natural	LAT										21.6	21.6	2,400
	Supermercados Peruanos S. A.	LAT									5.7	14.8	20.5	2,280
	Wal Mart Brasil S/A	LAT									15.0	2.8	17.8	1,976
	Fruticola Valinhos Ltda.	LAT									16.8		16.8	1,872
	Comerc. De Laranjas Vale Do Cai	LAT		3.7								9.9	13.6	844
	Supermerc. Zona Sul	LAT									2.4	1.4	3.8	422
	Wal Mart Stores Inc.	LAT										2.8	2.8	312
Caxiense Frutti 'n Box	LAT				0.7								0.7	480
Carlos Aguilar	To Order	LAT		212.0									212.0	11,128
	Shanghai New Long M.	FAR		163.4									163.4	8,512
	Shanghai Oheng Imp. & Exp. Co Lt	FAR		81.7									81.7	4,256
	Frutas Romero C.B.	EUR		42.8									42.8	2,352
	Colfrutas & Co S. A. S	LAT		40.9									40.9	2,128
	Santa Clara Ltda.	LAT		40.9									40.9	2,128
	Guanzhou City Aoben Trad.	FAR		20.4									20.4	1,064
	Surtifruver La Sabana	LAT		20.4									20.4	1,064
Exportadora La Mision S.A.	Chiao Chern Enterprise	FAR		557.5									557.5	27,664
	Stargle Marketing Co. Ltd	FAR		64.5									64.5	3,192
Cecilia Mino U.	To Order	LAT	15.9	449.4			105.5	9.9				18.4	599.1	33,317
	Richard Jacobo J.	LAT		21.7									21.7	1,127
Global Trading Intern. Chile S.A.	To Order	FAR		508.8									508.8	25,438
	D Mannivanan And Co	FAR		66.4									66.4	3,318
	L & M Companies, Inc.	NAM		42.6									42.6	2,352
Renta-Frut S.A.	Jac Vandenberg, Inc.	NAM	280.2										280.2	34,426
	Frutiminas Com. Frutas	LAT	231.9										231.9	28,514
	FD Fruit B.V.	EUR	86.7										86.7	17,536
	Olympic Fruit B.V.	EUR	17.5										17.5	2,160
Citrus Traders S. A.	Tom Lange Co. Inc.	NAM								292.3		297.7	590.0	56,001
	Umina Brothers, Inc.	NAM								24.3			24.3	1,600
Megafrut Ltda.	Shanghai Oheng Imp. & Exp. Co Lt	FAR	261.7										261.7	31,920
	Verdi Import B.V.	EUR	159.7										159.7	27,390
	To Order	FAR	56.1										56.1	6,840
	Shanghai New Long M.	FAR	56.1										56.1	6,840
	Van Der Staay	EUR	22.0										22.0	4,400
	Shanghai Lutong Int.	FAR	18.7										18.7	2,280
Export. y Comerc. Only Fruit S. A.	Globewide Trading	FAR	18.7										18.7	2,280
	Gourmet Trading Co.	NAM			205.9								205.9	56,267
	Shanghai New Long M.	FAR			2.0			137.2					139.3	36,825
	The Oppenheimer Grp.	NAM			51.6			27.2					78.8	24,323
	To Order	FAR	70.8										70.8	8,640
	SFI Rotterdam B.V.	EUR			30.4								30.4	20,235
	Wellcome Co.Ltd.	FAR						20.0					20.0	4,000
	Fru Veg Marketing Inc.	NAM			16.5								16.5	6,684
	To Order	NAM			14.4								14.4	3,840
	To Order	EUR			7.8								7.8	5,190
	The Fresh Wave, LLC	NAM			4.0								4.0	1,980
	Loblaws Co.	NAM			2.0								2.0	960
Soc. Exp. Vinefresh Ltda.	Wuhl Shafman & Lieb.	NAM			529.0							24.8	553.8	116,784
	To Order	NAM			29.7								29.7	7,680
Agro Vid Ltda.	Fruit Royale Inc.	NAM	467.7										467.7	57,040
	To Order	NAM	111.9										111.9	13,644

Chilean Export Companies by Consignee

Companies under 680.0 Tons

Season 2012/2013 (Tons)

EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
Fullterra Ltda.	Seald Sweet LLC	NAM	560.4										560.4	68,346
	Univeg Trade Poland S. A.	EUR	18.9										18.9	2,304
Integral Export Service A & R	To Order	FAR	92.5									117.7	210.1	18,120
	Jupiter Marketing Ltd.	EUR	106.3				44.8						151.1	17,440
	Dave´s Speciality	NAM	101.9										101.9	12,432
	To Order	EUR	35.4										35.4	4,320
	Cleveland Trading Co Ltd.	FAR	18.7										18.7	2,280
	Fruteria, Inc.	FAR	17.7										17.7	2,160
	Dole Shanghai Fru&Veg	FAR	17.7										17.7	2,160
	To Order	MID	17.7										17.7	2,160
San Esteban 1 Ltda., Soc Exp.	Mara Fruit	NAM	311.3										311.3	21,800
	Fruit Royale Inc.	NAM	116.6										116.6	14,220
	Shenzhen Rong Xin Fu Tong Trad	FAR	53.1										53.1	6,480
	To Order	EUR	53.1										53.1	6,480
	JLM Produce Ltd.	EUR	35.4										35.4	4,320
Exportadora Turquesa Ltda.	To Order	EUR				433.2							433.2	17,006
	Ozparlak Cevizcilik Kuruyemis	EUR				94.5							94.5	3,881
	Ilka Kuruyemis Gida	EUR				20.1							20.1	906
	Parlak Gida	EUR				20.0							20.0	786
San Juan Ltda., Comercializadora	Prospera Trading Imp.	LAT				14.2			103.0				117.2	11,719
	Jandira Com. de Prod.	LAT				7.0			81.5				88.5	8,850
	Gdc Alimentos S.A.	LAT				5.0			53.0				58.0	5,800
	Fatura Alimentos Ltda.	LAT							52.5				52.5	5,250
	Ipanema Comercial	LAT							52.0				52.0	5,200
	To Order	MID							32.0				32.0	3,200
	Capital Trade Imp.Exp.	LAT							28.0				28.0	2,800
	Ac Comercial Import E Export L	LAT							25.0				25.0	2,500
	La Violetera, Imp. Frut.	LAT				2.7			18.8				21.5	2,153
	Tradal Brazil Co. Imp.	LAT							20.0				20.0	2,000
	To Order	LAT							18.0				18.0	1,800
	Spar Oesterr Warenhandels Ag	EUR							16.0				16.0	1,600
	Productos 3A Ltda.	LAT							12.6				12.6	1,260
	Komport Comercial Importadora	LAT					4.0		7.0				11.0	1,100
	Maria Jose Ltda.Com.	LAT							6.0				6.0	600
Putruele Hnos.S.A.A.I.C.	LAT							5.0				5.0	500	
Agrocom. Maximo	Peque E.I.R.L.	LAT		185.2								49.2	234.5	11,997
	Martha Calle	LAT		210.2									210.2	8,757
	Irineo Villalobos	LAT		69.6									69.6	2,898
	Tootal Fresh S.R.L.	LAT		22.4								24.2	46.6	2,462
Soc. Englander Nuss S.A.	Edeka Fruchtkontor	EUR				80.0							80.0	8,000
	To Order	FAR				80.0							80.0	3,800
	To Order	EUR				78.0							78.0	3,720
	Gokhan Altin & Dist.	EUR				60.0							60.0	2,400
	To Order	MID				50.0							50.0	2,600
	Silcom-La Abundancia	LAT				41.2							41.2	4,117
	Global Foods	EUR				40.0							40.0	4,000
	Sun Snack Ag	EUR				20.0							20.0	2,000
	Frit Ravich S.L.	EUR				20.0							20.0	2,000
	L.P.L.Leguminosas Port	EUR				20.0							20.0	2,000
	Markelbach & Corne	EUR				20.0							20.0	2,000
	I.N.Z Trading B.V.	EUR				10.0							10.0	1,000
	Zieler & Co.Nussmuhle	EUR				10.0							10.0	1,000
	Life S.R.L.	EUR				10.0							10.0	1,000
	Rad Shrimanco Llc.	MID				10.0							10.0	1,000
Eurochocolate Ltda.	EUR				10.0							10.0	1,000	



Chilean Export Companies by Consignee

Companies under 680.0 Tons

Season 2012/2013 (Tons)

EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES	
Agricola Ballerina Chile Ltda.	Cia. Brasileira De Distribucion	LAT				192.6			89.5				282.1	23,015	
	Carrefour Com. e Ind.	LAT				71.4							71.4	5,596	
	Nature Food Import	EUR				61.8							61.8	6,181	
	Putruele Hnos.S.A.A.I.C.	LAT							43.0				43.0	4,300	
	Sendas Distribuidora	LAT				20.6							20.6	2,059	
	Serfruit SP A	EUR				20.0							20.0	2,000	
	Jorge A.Pabon G.	LAT							16.0				16.0	1,600	
	La Toja Imp. e Exp.	LAT				10.0							10.0	981	
	To Order	EUR				9.6								9.6	960
	Madi Ventura S.P.A.	EUR				9.6								9.6	960
	Cia Brasileira de Distrib	LAT				8.5								8.5	850
Bavosi S.A.	LAT							6.3					6.3	628	
Los Pioneros Ltda., Soc. Com.	Eliás Machaca	LAT		208.7									208.7	8,694	
	To Order	LAT		42.9							26.3	81.8	151.0	13,571	
	Ana Lizeth, Distrib.	LAT									9.4	125.1	134.5	14,759	
	Leonel Rafael Geronimo	LAT		23.5									23.5	1,176	
	Teodora Condori	LAT		23.2									23.2	966	
Jbl S C R L	LAT		15.7									15.7	784		
B&T Export S.A.	To Order	EUR				177.5							177.5	7,698	
	Murano S.P.A.	EUR				140.0							140.0	14,002	
	Stolp International B.V.	EUR				39.2							39.2	3,918	
	I.N.Z Trading B.V.	EUR				30.0							30.0	3,000	
	Abbasiano S.N.C.	EUR				29.8							29.8	1,793	
	Eurocompany S.R.L.	EUR				20.0							20.0	800	
	Cerno S.A.	EUR				18.0							18.0	1,800	
	Global Foods	EUR				15.9							15.9	1,592	
	Ac Comercial Import E Export L	LAT				11.7							11.7	1,172	
	Jandira Com. de Prod.	LAT				11.3							11.3	1,111	
	To Order	LAT				10.7							10.7	1,070	
	Frutalcaro Com.	EUR				10.0							10.0	1,000	
	Agroserc, S.A.	EUR				10.0							10.0	1,000	
	Rhumveld Winter & K.	EUR				10.0							10.0	1,000	
	Ernesto Montanaro SPA	EUR				8.3							8.3	543	
	Sorrentino Giovanni Snc	EUR				8.0							8.0	800	
	To Order	FAR				3.0							3.0	300	
Eurochocolate Ltda.	EUR				2.6							2.6	260		
Blueberries	North Bay Prod, Inc	NAM			159.7								159.7	54,422	
	Prov. Fruit-Rite Pak	NAM			89.3							0.3	89.6	23,173	
	Giumarra Intern. Berry Llc	NAM			72.4								72.4	22,234	
	Growers Union LLC	NAM			48.2								48.2	13,678	
	Riel Fruchthandel Ohg.	EUR			33.8								33.8	22,500	
	Old Fashion Honey Corp.	NAM			33.5								33.5	9,900	
	All American Farms Inc	NAM			28.6							0.7	29.3	9,008	
	ASF Holland B.V.	EUR			20.0								20.0	5,000	
	Harverst Sensations	NAM			13.8							2.6	16.4	5,732	
	To Order	NAM			15.6								15.6	7,800	
	Dave's Speciality	NAM			14.0							0.7	14.7	4,419	
	Gourmet Trading Co.	NAM			5.4								5.4	2,700	
	Hage International B.V.	EUR			3.4								3.4	2,250	
	Century Farms Intl.	NAM			3.3								3.3	1,632	
	Giumarra Bros Fruit	NAM			2.7								2.7	1,344	
	Fru Veg Marketing Inc.	NAM										2.4	2.4	1,176	
	Southern Specialties	NAM										2.1	2.1	1,064	
	Locate Grow & Optimise	FAR			1.7								1.7	1,120	
	Fru-Veg Sales, Inc.	NAM										1.0	1.0	482	
	Nihon Farm Corporation	FAR				0.9							0.9	110	

Chilean Export Companies by Consignee

Companies under 680.0 Tons

Season 2012/2013 (Tons)

EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
Exportadora Panamera Ltda.	F & A Fruits De Colombia	LAT		97.8			20.8						118.6	7,204
	To Order	LAT	36.0				23.4				9.4	23.0	91.7	9,042
	R.J.U. Com. B. Frutas	LAT		66.3			21.1						87.5	5,584
	Guepardo Imp.Exp.	LAT					22.9				12.6	32.7	68.1	6,992
	Benini Cia Ltda.	LAT	40.1	20.5							5.0		65.7	6,534
	Agrocomercial Bellavista	LAT		10.7								22.5	33.2	3,084
	Frutera El Progreso	LAT										23.0	23.0	1,280
	Safruits	LAT		19.8									19.8	1,029
	Rubifrut	LAT	17.1										17.1	2,135
	Valentim Appolari	LAT	1.7								12.1		13.8	1,548
Mensageira Com. Imp.	LAT		10.6									10.6	581	
Greenagro, Soc. Agric. Com.	Jih Hao Trading Co., Ltd.	FAR						42.0			3.5	125.7	171.2	23,635
	Dubacano	LAT										129.6	129.6	14,400
	Fru Veg Marketing Inc.	NAM										84.5	84.5	10,372
	Khaisen Trading	FAR	71.8										71.8	8,760
	Fairfield Import Exp.	FAR	39.4										39.4	4,800
	To Order	FAR	19.7										19.7	2,400
	To Order	NAM									17.4		17.4	2,480
	Growers Packers	EUR									8.6	3.2	11.8	1,310
	Oag Global Inc.	NAM						1.8					1.8	360
	Crown Fruits Enterpris	FAR						0.6					0.6	120
Fruitech Co., Ltd.	FAR						0.6					0.6	120	
Santa Luisa Exp.	Dayka & Hackett LLC	NAM								336.0			336.0	22,400
	Dandrea Produce I.	NAM								96.0			96.0	6,400
	Eco Farms Avocado	NAM										86.0	86.0	7,680
	Dandrea Andes River Imports LI	NAM								24.0			24.0	1,600
Soc. Agric. Los Alamos Ltda.	Nathel International	NAM								288.0		156.3	444.3	28,970
	Wuhl Shafman & Lieb.	NAM								72.0			72.0	4,800
	Dayka & Hackett LLC	NAM								24.0			24.0	1,600
Las Moras S.A.	North Bay Prod, Inc	NAM			143.5								143.5	49,665
	California Giant Inc.	NAM			134.4								134.4	45,524
	Mack Multiples	EUR			93.2								93.2	27,425
	Well Pict European Ltd	EUR			81.8								81.8	29,220
	Hage International B.V.	EUR			23.1								23.1	11,187
	CPM Retail Ltd.	EUR			21.0								21.0	7,500
	To Order	EUR			16.6								16.6	7,500
	Berry Gardens Ltd.	EUR			15.0								15.0	4,200
	J.Van De Put Fresh C.	EUR			7.2								7.2	4,800
	Four Seasons Produce	EUR			2.5								2.5	1,680
Bellafрут S.A.	To Order	LAT				109.3			159.0				268.3	26,827
	Terrafertil S.A.	LAT				7.9			41.5				49.4	4,939
	Corporación Delico Cia.	LAT				33.0			3.3				36.3	3,630
	Valenfrut, C.A.	LAT							32.0				32.0	3,200
	Kamelia Llc	EUR				20.0							20.0	2,000
	Bm Comercial Ltda.	LAT							17.0				17.0	1,700
	Comercializadora Sementy	LAT							16.0				16.0	1,600
	Greacla C.A. Distrib.	LAT							16.0				16.0	1,600
	Latinfrut	EUR				10.0							10.0	1,000
	Pandock C.A.	LAT				10.0							10.0	1,000
	Stolp International B.V.	EUR				10.0							10.0	1,000
	Capital Trade Imp.Exp.	LAT				9.6							9.6	955
	Alyser S.A.	LAT							8.0				8.0	800
	Imp. El Trebol	LAT							7.0				7.0	700
	Nowaco S A	EUR				5.0							5.0	500
	Carlos Edo. Correa	LAT							5.0				5.0	500
	To Order	EUR							4.0				4.0	400
	Comestibles Alfa Ltda.	LAT					2.0						2.0	200



Chilean Export Companies by Consignee

Companies under 680.0 Tons

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EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
Valle del Maipo Chilean Fruit S.A.	Cobana Fruchtring	EUR										182.5	182.5	19,703
	Shenzhen City Trading Company	FAR	35.4								121.0		156.4	17,760
	Shenzhen Peng Database Of Imp.	FAR						88.8					88.8	18,952
	Roveg Fruit B.V.	EUR	22.4									22.4	44.8	4,480
	Fruit Growers Alliance	EUR										22.4	22.4	2,240
	Fru Veg Marketing Inc.	NAM						14.6					14.6	2,926
	Kopke Jr.Inc. , W.H.	NAM						5.6					5.6	1,120
	Fru-Veg Sales, Inc.	NAM						3.0					3.0	592
	Global Andes Company	FAR						2.3						2.3
Agric. Roberto Valenzuela Eirl	German Ariel Dellacasa	LAT										220.8	220.8	15,808
	Dellafrutta Com.Atac.	LAT										152.5	152.5	11,114
	Putruele Hnos.S.A.A.I.C.	LAT										79.2	79.2	5,280
	To Order	LAT										66.3	66.3	6,048
Exportadora Monte Blanco Spa	Kopke Jr.Inc. , W.H.	NAM	186.8								214.1		400.9	50,028
	Dayka & Hackett LLC	NAM	69.0								19.4		88.4	10,895
	LPD Import Export	LAT									23.6		23.6	2,392
Com.y Exp. Pride of Patagonia L	To Order	NAM									506.9	506.9	31,680	
Santa Elena S. A.	Tom Lange Co. Inc.	NAM								433.5			433.5	28,526
	Umina Brothers, Inc.	NAM								73.0			73.0	4,800
Agroind. Pinochet Fuenzalida Ltda.	Mazzoni S.P.A.	EUR					453.6						453.6	45,360
	To Order	EUR					43.2						43.2	4,320
Exportadora Ecofruit Ltda.	Terra Produce, LLC	NAM								112.8		382.3	495.1	31,832
Pedro Lobos	Fruit Royale Inc.	NAM	229.9										229.9	28,032
	LGS Specialty Sales	NAM	211.4										211.4	25,776
	To Order	NAM	37.3										37.3	4,554
	To Order	FAR	15.7										15.7	1,920
Abufrut Ltda.	To Order	EUR				493.8						493.8	19,753	
Comerc. Rinconada Trading Co Ltda.	To Order	EUR				340.7							340.7	13,628
	Gokhan Altin & Dist.	EUR				141.7							141.7	5,667
Asi Chile S.A.	To Order	EUR				130.0							130.0	7,000
	To Order	FAR				60.0							60.0	2,400
	Mainardi Nicola S.R.L.	EUR				58.6							58.6	5,864
	Pingo Distribuicao A	EUR				31.7							31.7	6,600
	Spar Oesterr Warenhandels Ag	EUR				30.0							30.0	3,000
	Parisi S P A	EUR				30.0							30.0	3,000
	Great Favours Intl	FAR				20.0							20.0	800
	Seeberger KG.	EUR				20.0							20.0	2,000
	V. Besana S.P.A.	EUR				20.0							20.0	2,000
	Alibar Productos Alim.	EUR				20.0							20.0	2,000
	Narimpex AG	EUR				20.0							20.0	1,000
	Capital Trade Imp.Exp.	LAT				10.0							10.0	1,000
	Frutorra Pimienta Ltda.	EUR				10.0							10.0	1,000
	To Order	MID				10.0							10.0	1,000
Corporación Delico Cia.	LAT				10.0							10.0	1,000	
R.P. S.A., Imp. y Exp.	AMC Direct Inc.	NAM	251.9										251.9	30,289
	Mara Fruit	NAM	191.7										191.7	23,376
	Direct Fruit Marketing	EUR	30.6										30.6	6,800
Exp. Senel Vélez y Cía. Ltda.	Green Earth Produce	NAM	212.6										212.6	25,927
	Mayrsohn Int. Trdng	NAM	181.8										181.8	22,176
	To Order	EUR	45.5										45.5	5,544
	Hardfruits Ltd	EUR	26.0										26.0	3,168
Frutera Linderos Ltda.	Kopke Jr.Inc. , W.H.	NAM	461.3									461.3	62,088	

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EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
Exportadora e Importadora Lf S.A.	Gourmet Trading Co.	NAM			154.7								154.7	49,122
	Citronas B.V.	EUR		42.8	39.2								82.0	28,482
	SFI Rotterdam B.V.	EUR			74.3								74.3	49,530
	Hage International B.V.	EUR		64.2	3.5								67.7	5,877
	Wishnatzki Farms	NAM			57.6								57.6	15,360
	Golden Wheel Co., Ltd.	FAR			14.0								14.0	7,800
	Fruits et Leg.GaetanB.	NAM			6.3								6.3	3,060
Huitong Economic Trade	FAR			2.0								2.0	1,275	
Exportadora Rio Rapel S.A.	W.M. Morrison Prod.	EUR	227.5										227.5	26,330
	JLM Produce Ltd.	EUR	159.4										159.4	19,440
	Global Trading Co.,Ltd	FAR	35.4										35.4	4,320
	Krijgsman Fruittrading	EUR	17.7										17.7	2,160
	Lee S Marketing Inc.	FAR	17.7										17.7	2,160
Exportadora C y C Ltda.	To Order	LAT		250.2			23.6					2.4	276.2	12,418
	Frutchi S. A.	LAT		136.0									136.0	6,065
	Shanghai Oheng Imp. & Exp. Co Lt	FAR	37.4										37.4	4,560
Nexus Produce	Nexus Produce	NAM			365.5			15.6					381.1	116,927
	Sun Berry International	EUR			35.0								35.0	10,950
	Wuhl Shafman & Lieb.	NAM			15.3								15.3	4,494
	Team Produce Int'l.	NAM			8.9								8.9	3,148
	Special Fruit NV	EUR			6.5								6.5	4,270
	Van Der Staay	EUR			2.6								2.6	1,680
Exportadora APC Ltda.	Western Fresh Mktg.	NAM										200.6	200.6	50,256
	The Oppenheimer Grp.	NAM										106.6	106.6	26,656
	To Order	NAM										76.3	76.3	19,072
	Silvestrin Frutas Ltda.	LAT										42.6	42.6	8,136
	To Order	LAT										20.0	20.0	4,992
Comercial El Camino Ltda.	Frutas Tabares S.L.	EUR					96.0						96.0	9,600
	Frutexport, S.A.	EUR					92.8						92.8	9,280
	Wellcome Co.Ltd.	FAR	54.1										54.1	6,600
	Ls Networks Corp.	FAR	35.4										35.4	4,320
	Cj Freshways	FAR	1.9				24.0						25.9	2,628
	Grupo Dispersa, S.A.	LAT		25.0									25.0	1,248
	Copsul Imp. e Exp. Ltda.	LAT		22.2									22.2	1,232
	Fruta Internacional S.A.	LAT		20.5									20.5	1,050
	Shine Food Corporation	FAR	18.7										18.7	2,280
	To Order	FAR	18.7										18.7	2,280
	Globewide Trading	FAR	18.2										18.2	2,214
Cititex International	FAR	16.7										16.7	2,052	
Agro Alimentos Ltda. (Agral)	Merimex Fruchthandel	EUR	443.1										443.1	54,031
	To Order	EUR					234.9						234.9	23,488
Com. Roveg Chile Ltda.	Roveg Fruit B.V.	EUR	1.0		0.7		48.0	6.4			86.4	43.2	185.8	21,188
	Francaise Food	MID									21.6		21.6	2,400
Manuel Jose Gandarillas I.	Dandrea Produce I.	NAM	156.6										156.6	18,912
	All Fresh Produce	NAM	126.0										126.0	15,372
	Jac Vandenberg, Inc.	NAM	83.4										83.4	10,176
	Imperial Fruits Ltd Liability	NAM	55.9										55.9	6,806
	Pacific Trellis Fruit	NAM	14.2										14.2	1,596
	Regatta Tropicals	NAM	3.0										3.0	340



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Exportadora Panagro S.A.	Beijing Chunlin Agricult.	FAR						105.6					105.6	21,120
	Shenzhen Hengguangli Imp. Exp.	FAR						82.2					82.2	16,446
	Dalian Yidu Group	FAR						68.0					68.0	13,600
	Shanghai New Long M.	FAR						42.5					42.5	8,496
	Guangzhou Sanyu Trad	FAR						35.2					35.2	7,040
	Huitong Economic Trade	FAR						23.7					23.7	4,732
	Shanghai Lutong Int.	FAR						21.8					21.8	4,368
	Beijing Yidu Yongyu Fruits	FAR						16.6					16.6	3,326
	Beijing Guangchangmin	FAR						13.4					13.4	2,688
	Kingo Fruits Co., Ltd.	FAR						6.7					6.7	1,344
	Jimu Guangzhou Import And Exp.	FAR						5.6					5.6	1,120
	Guangzhou Rich Water	FAR						4.5					4.5	896
	Unifruitti of America	NAM						3.4					3.4	672
	Very Fresh, Inc.	FAR						3.4					3.4	672
	To Order	FAR						1.1					1.1	224
	Interfresh Co. Ltd.	FAR						1.1					1.1	224
Solfruit Iberica SL	EUR						1.0					1.0	192	
Mack Multiples	EUR						0.6					0.6	112	
Soc. Agric. Agua Fria Ltda.	Sunny Valley Int.	NAM										115.2	115.2	6,400
	Frutin, C.A.	LAT		37.9								46.1	84.0	4,506
	Anaco & Greeve Int.	EUR		83.7									83.7	4,466
	Innoverde B.V.	EUR										69.1	69.1	3,840
	To Order	LAT		40.0									40.0	2,114
	Sian Len S.A.C., Distrib	LAT										23.0	23.0	1,280
Terragaia	EUR		21.2									21.2	1,162	
Arnoldo M Segovia Cortes, Exp.	Jbl S C R L	LAT	304.3										304.3	25,355
	To Order	LAT	131.4										131.4	10,946
Faraway Land	To Order	NAM		104.5	14.7		233.6						352.8	33,960
	Contel Fresh	NAM			53.7								53.7	19,938
	Sunny Valley Int.	NAM			18.3								18.3	9,485
	AJ Trucco INC.	NAM			5.8								5.8	2,856
	IPM Nishimoto Co., Ltd.	FAR			2.7								2.7	1,332
Aurora Australis S. A.	Shenzhen Hengguangli Imp. Exp.	FAR					44.2				112.4		156.5	17,290
	Shenzhen Youdecheng Trading Co	FAR					22.1				108.5		130.5	15,308
	Growers Packers	EUR					52.8				31.3		84.1	8,760
	Fruitech Co., Ltd.	FAR					24.0						24.0	2,400
	Shenzhen Rong Xin Fu Tong Trad	FAR									21.6		21.6	2,400
To Order	EUR									16.2		16.2	1,800	
Nancy Ossandon	To Order	LAT		407.4									407.4	20,369
	Agroimp. San Andrés	LAT		21.6									21.6	1,078
Exportadora Los Libertadores	Putruele Hnos.S.A.A.I.C.	LAT										289.8	289.8	22,836
	To Order	LAT										132.2	132.2	9,053
Comercializadora Sud Frut Ltda.	Agroimp. San Andrés	LAT		147.0								17.9	164.9	8,344
	Leonel Rafael Geronimo	LAT		69.6									69.6	3,479
	Jbl S C R L	LAT		21.6							26.0	19.5	67.1	4,634
	Peque E.I.R.L.	LAT		23.5							21.4		44.9	2,676
	To Order	LAT		21.6								2.0	23.6	1,190
	Doris Pari Vargas	LAT									23.4		23.4	1,560
	Menflo Hermanos	LAT									21.7		21.7	1,908
Ganadera Peteroa Ltda.	The Oppenheimer Grp.	NAM									152.3	69.8	222.1	25,600
	Shenzhen Hengguangli Imp. Exp.	FAR									159.8		159.8	17,760
	Shenzhen Youdecheng Trading Co	FAR									32.4		32.4	3,600

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EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
Comercial Agrintez Ltda.	To Order	LAT	92.7	31.7								23.0	147.4	14,293
	Mayrsohn Int. Trdng	NAM	106.3									24.8	131.0	14,400
	To Order	NAM										49.5	49.5	2,880
	Kleber Sarango Chalaco	LAT	17.1	20.6									37.7	3,111
	Top Katz Brokers	NAM										24.8	24.8	1,440
	Olympic Fruit B.V.	EUR								21.6			21.6	1,440
Agr. y Com. Fresh & Dry Fruit Ltda.	Pacific Trellis Fruit	NAM	252.9										252.9	30,843
	Nathel International	NAM	156.3										156.3	19,061
Topfrut Nuts Ltda.	To Order	EUR				260.0							260.0	11,600
	Aperitivos Flaper	EUR				40.0							40.0	5,600
	Parisi S P A	EUR				40.0							40.0	1,600
	Ozsimsekler Gida San Ic Ve Dis	EUR				20.0							20.0	800
	Ac Comercial Import E Export L	LAT				12.9							12.9	1,286
	Jandira Com. de Prod.	LAT				12.0							12.0	1,200
	Zieler & Co.Nussmuhle	EUR				10.0							10.0	1,000
	Murano S.P.A.	EUR				9.4							9.4	944
	Olam Brasil Ltda.	LAT				4.8							4.8	484
Patagonia Food S.A.	Berry Gardens Ltd.	EUR			52.3								52.3	15,240
	Well Pict European Ltd	EUR			48.2								48.2	17,000
	Huitong Economic Trade	FAR			47.3								47.3	30,000
	Townsend Farms Inc.	NAM			34.7								34.7	13,016
	Calfruits Co.Ltda.	FAR			33.3								33.3	20,140
	Pacific Rim BL. Int.	FAR			29.7								29.7	7,680
	Shenzhen Rong Xin Fu Tong Trad	FAR			22.5								22.5	15,000
	North Bay Prod, Inc	NAM			17.3								17.3	9,116
	Angus Soft Fruits Ltd.	EUR			16.2								16.2	2,600
	Shanghai New Long M.	FAR			13.5								13.5	8,978
	Frank Donio Inc.	NAM			12.2								12.2	6,000
	Herbert Widmann Gmbh	EUR			11.5								11.5	7,500
	Sun Berry International	EUR			11.3								11.3	7,500
	LBP Rotterdam B.V.	EUR			11.3								11.3	7,500
	Interfrukt AI	EUR			8.6								8.6	5,760
	Four Seasons Produce	EUR			8.4								8.4	1,330
	Alpine Fresh Inc.	NAM			5.4								5.4	1,314
	Spinneys Dubai Llc	MID			5.4								5.4	1,440
	Vega Produce Llc	NAM			4.7								4.7	2,304
	Four Seas Trading Development	EUR			3.2								3.2	600
	Prov. Fruit-Rite Pak	NAM			2.1								2.1	1,406
	Beijing Grit Technolog Y Co Lt	FAR			1.8								1.8	1,200
	Bb & B Co. Ltd.	FAR			1.8								1.8	1,200
	Beijing Free Tiger Inter. Trade	FAR			1.4								1.4	960
	Golden Wheel Co., Ltd.	FAR			1.1								1.1	720
	North Bay Produce, Inc	EUR			1.1								1.1	711
The Fresh Wave, LLC	NAM			0.6								0.6	305	
Yiannis Int. Corp.	FAR			0.5								0.5	360	
Davis Trading Co. Ltd.	FAR			0.3								0.3	180	
Plaspak Ltda.	To Order	FAR					264.0						264.0	26,400
	Shanghai Xijiao Foster	FAR					95.0	29.7					124.7	15,531
Export. e Inv. Tempofrut	ASF Holland B.V.	EUR			266.0								266.0	51,720
	Giumarra Intern. Berry Llc	NAM			81.7								81.7	16,451
	Giumarra Bros Fruit	NAM			20.2								20.2	3,900
	Imporfénix Ltda.	LAT									19.2		19.2	2,400



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Agro Río Ltda.	California Giant Inc.	NAM			253.6								253.6	87,798
	Nexus Produce	NAM			65.8								65.8	22,344
	AMC Direct Inc.	NAM			52.3								52.3	19,624
	Agri SGJ Ltd.	EUR			11.3								11.3	7,500
	Team Produce Int'l.	NAM			1.3								1.3	360
	Dole Korea Ltd.	FAR			0.4								0.4	240
Agro Entre Ríos Ltda.	Social Enterprise, LLC.	NAM			177.7								177.7	86,534
	Awe Sum Organics	NAM			160.3								160.3	58,337
	Townsend Farms Inc.	NAM			39.7								39.7	18,108
	Capespan Continent Nv	EUR			2.9								2.9	1,920
	Marktuertrieb Dieter Schw	EUR										2.9	2.9	1,920
Asesorías e Invt Itahue Ltda.	Verdi Import B.V.	EUR					144.0						144.0	14,400
	Roveg Fruit B.V.	EUR					96.0						96.0	9,600
	Ferreira Da Silva S.A.	EUR					72.0						72.0	7,200
	Indiana Import Sarl	EUR					48.0						48.0	4,800
	To Order	LAT		20.4									20.4	1,064
Com. y Exp. Frutic. Alto Diaguíta	Dandrea Produce I.	NAM	165.8										165.8	20,214
	Unifruitti of America	NAM	86.4										86.4	10,536
	Origin Fruit Direct BV	EUR	53.4									24.5	77.9	10,749
	Tom Lange Co. Inc.	NAM										24.8	24.8	1,440
	Jupiter Marketing Ltd.	EUR	17.7										17.7	2,160
	Imperial Fruits Ltd Liability	NAM	6.9										6.9	846
Sol del Maule	Gourmet Trading Co.	NAM			132.9								132.9	39,258
	SunnyRidge Berry Farm	NAM			121.9								121.9	39,324
	California Giant Inc.	NAM			100.2								100.2	29,592
	Total World Fresh	EUR			19.3								19.3	8,000
	Pacfresh Ltd.	FAR			1.1								1.1	720
	Cal Giant	NAM			1.0								1.0	264
	China Processed Food Imp.	FAR			0.8								0.8	510
	Win Rich Trans. Ltd.	FAR			0.7								0.7	480
	Shanghai New Long M.	FAR			0.7								0.7	480
	IPM Nishimoto Co., Ltd.	FAR			0.7								0.7	480
Profoods Ltda.	To Order	LAT	157.1										157.1	22,628
	Frucom Hamburg	EUR	145.2										145.2	26,755
	Pura Fruta Exportadora	LAT	40.7										40.7	4,961
	Premier Com.A tac.Frut.	LAT									19.0		19.0	2,112
	Argofruta Comerc. Exportadora	LAT	14.2										14.2	1,734
Cottlefarms Chile Ltda.	Cottle Strawberry Nurs	NAM			336.5								336.5	115,518
	Loblaws Co.	NAM			17.4								17.4	7,920
	Elm Roch Llc	NAM			10.4								10.4	3,636
	Walker Grow Rite Int.	FAR			4.1								4.1	2,724
	Baker River Company	EUR			2.9								2.9	1,920
	Win Rich Trans. Ltd.	FAR			1.6								1.6	1,078
	J.E. Russell Produce Ltd.	NAM			1.0								1.0	252
	Crow Rite international	FAR			0.2								0.2	107
Farmer Direct Ltda.	Reyes Gutierrez	EUR										191.0	191.0	19,200
	To Order	EUR										144.0	144.0	14,400
	Samjoo Marketing	FAR	18.7										18.7	2,280
	To Order	FAR	18.7										18.7	2,280
Río Paraná Ltda.	The Oppenheimer Grp.	NAM	267.6							102.6		370.2	45,114	
Fernando Aldo A. Bucarey C.	Mazzoni S.P.A.	EUR					367.2						367.2	36,720
	To Order	EUR				284.3							284.3	12,062
Superfruit Ltda.	Orhan Kaya Yerli Mahsul Alim	EUR				80.0							80.0	3,200
	IPM Nishimoto Co., Ltd.	FAR	242.2										242.2	29,532
Cabo de Hornos S.A., Empresas	LordMayor S.A. de C.V.	LAT	117.1										117.1	14,280

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EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
Frutos del Sol S.A., Exp.	Crisfrut Comercio	LAT	118.5										118.5	14,450
	Florestal Imp.Exp.	LAT	100.4										100.4	12,240
	Brasluper Com. de Frut	LAT	20.1										20.1	2,448
	Hetros Imp.Exp.	LAT	20.1										20.1	2,448
	Valentim Appolari	LAT	20.1										20.1	2,448
	Basa Comercio E Imp. De Frutas	LAT	20.1										20.1	2,448
	LPD Import Export	LAT	20.1										20.1	2,448
	To Order	LAT	20.1										20.1	2,448
Tacora Fruta S.A.	Frutart Com.Prod.Agric	LAT	18.4										18.4	2,244
	Frut. del Lit. Colombia	LAT		167.5									167.5	8,480
	Shenzhen City Trading Company	FAR	38.2										38.2	4,656
	Luis Vicente S.A.	EUR					24.0						24.0	2,400
	CMR Group	EUR					24.0						24.0	2,400
	F Y F Corp S.A.C.	LAT					23.0						23.0	2,302
	Frut. del Lit. C.Rica	LAT		21.3									21.3	1,064
	Frut. del Lit. Perú	LAT		20.5									20.5	1,064
Agroin. y Pec. Arredondo y Palma	Champion Horizon	FAR	17.7										17.7	2,160
	To Order	EUR	17.7										17.7	2,160
	Dayka & Hackett LLC	NAM	189.9										189.9	24,144
	AMC Direct Inc.	NAM	121.3										121.3	14,832
Rosa Moreno Luna	To Order	NAM	31.5										31.5	3,840
	The Oppenheimer Grp.	NAM	7.0										7.0	856
	To Order	LAT		190.1								40.8	230.9	11,773
Andina Exportadora S.A.	Jadel Distribuciones SR	LAT		73.5								18.5	92.0	4,704
	Robema S C R L	LAT		23.5									23.5	1,176
	Integrace, Integ. de Ap.	LAT	159.4										159.4	19,440
Jorge Castillo Gutierrez	IPM Nishimoto Co., Ltd.	FAR	88.6										88.6	10,800
	Fruttital Srl	EUR	44.1										44.1	9,537
	Jac Vandenberg, Inc.	NAM	44.1										44.1	5,376
	Comtoir Com. Cecile	FAR	1.6					0.9			0.2		2.8	597
Petra Ltda., Soc. Exportadora	To Order	LAT	8.0	124.2			60.9			6.7	33.4	83.0	316.2	21,155
	Richard Jacobo J.	LAT		5.9			4.8					11.9	22.6	1,434
Natural Choice	Sierra Produce	NAM	296.7										296.7	36,186
	FD Fruit B.V.	EUR	42.0										42.0	9,328
	Team Produce Int'l.	NAM			145.3			1.9				105.1	252.3	97,744
Jaime Soler S.A., Agroindustrial	SunnyRidge Berry Farm	NAM			72.4								72.4	16,093
	Pure Fresh Lic	NAM			12.6								12.6	5,328
	Fresh Freight Bv	EUR										0.5	0.5	247
	Dalian Yidu Group	FAR						133.4					133.4	26,688
	Kopke Jr.Inc. , W.H.	NAM						74.8					74.8	14,960
	Huitong Economic Trade	FAR						51.6					51.6	10,320
	Shanghai Lutong Int.	FAR						30.0					30.0	6,000
Prod. Silvestres	Shanghai New Long M.	FAR						22.2					22.2	4,440
	Beijing Yidu Yongyu Fruits	FAR						16.8					16.8	3,360
	Beijing Grit Technolog Y Co Lt	FAR						6.0					6.0	1,200
	Yongyu Fruits And Veg.	FAR						1.2					1.2	240
	CMR Holland B.V.	EUR					96.0						96.0	9,600
Exportadora JCB Ltda.	Farms Co RT USA	NAM					68.8						68.8	6,400
	Jupiter Marketing Ltd.	EUR					48.0						48.0	4,800
	Alexport B.V.	EUR					48.0						48.0	4,800
	Cofix Import. e Export.	LAT					47.8						47.8	4,784
	Cerno S.A.	EUR			26.3								26.3	1,313
Casabindo Ltda, Exp. Agrícola	To Order	LAT		195.5									195.5	10,290
	Alimentos Del Valle 2009 Ca	LAT										138.2	138.2	7,680
	To Order	NAM							127.9			205.3	333.3	20,972



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EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES	
Frutisima Ltda., Export. e Import.	Howard Fruits Co. Ltd	FAR		97.0									97.0	5,031	
	Foshan Yongshunyi	FAR						80.0					80.0	24,352	
	Sun Hung Food Co. Ltd.	FAR										64.8	64.8	7,200	
	Foshan Guotong Safety	FAR						20.2					20.2	6,952	
	Four Seas Trading Dev.	FAR						20.2					20.2	4,071	
	Dalian Wan Yi Da	FAR		19.6										19.6	1,029
	Shenzhen City Trading Company	FAR		19.6										19.6	1,029
	Shanghai New Long M.	FAR						2.6						2.6	512
	Frutisima Trading Co	FAR						2.2						2.2	440
	To Order	FAR						1.4						1.4	280
	Howard S. Reeder	FAR						1.3						1.3	256
	Beijing Grit Technolog Y Co Lt	FAR						1.3						1.3	256
	Benassi Com. De Hortifrutigran.	LAT						0.8						0.8	168
Prodalmen Ltda.	Alto Jahuel S.A.	LAT							227.6				227.6	22,755	
	Frutos y Especies	LAT							64.0				64.0	6,400	
	To Order	LAT							24.0				24.0	2,400	
	Alyser S.A.	LAT							15.0				15.0	1,500	
El Olam Ltda., Imp. y Exp.	Agroserc, S.A.	LAT		163.0									163.0	8,512	
	Frutas y Delicatesses Cate	LAT		141.6									141.6	7,308	
	Alimentos La Montaña De Oro C	LAT										23.0	23.0	1,280	
C&G Exportaciones Ltda.	Hars & Hagebauer B.V.	EUR										123.8	123.8	7,200	
	4 Fruit Company B.V.	EUR										49.5	49.5	2,880	
	Fruit Market International	EUR					45.7						45.7	4,480	
	Shanghai New Long M.	FAR						21.4			20.2		41.6	6,529	
	To Order	FAR		40.9									40.9	2,128	
	Jupiter Marketing Ltd.	EUR					24.0						24.0	2,400	
Exportadora Biofruit Ltda.	Agrintesa Coop.Agricol	EUR					202.5						202.5	20,250	
	Wishnatzki Farms	NAM			73.5								73.5	36,000	
	Alpine Fresh Inc.	NAM			48.1								48.1	13,872	
La Campana Ltda.	The Oppenheimer Grp.	NAM	258.0										258.0	31,469	
	Dayka & Hackett LLC	NAM	62.0										62.0	7,309	
Nenadovich Del Rio, Miguel	To Order	EUR				220.0							220.0	8,800	
	Orhan Kaya Yerli Mahsul Alim	EUR				80.0							80.0	3,200	
	Hamza Tarim Urunleri Ve G	EUR				20.0							20.0	800	
Bendel Fruit S.A.	To Order	FAR	112.2									21.6	133.8	16,080	
	Fruit Growers Alliance	FAR	93.5										93.5	11,400	
	To Order	LAT		42.0									42.0	2,310	
	Shanghai New Long M.	FAR						35.1					35.1	6,880	
	Beijing Taxidermy & T.	FAR						12.6					12.6	2,514	
Comerc. Export. e Import. Covo S.A.	To Order	LAT		118.4									118.4	6,212	
	Cleveland Trading Co Ltd.	FAR	55.1										55.1	6,720	
	Shanghai Oheng Imp. & Exp. Co Lt	FAR	39.4										39.4	4,800	
	Guangzhou Rich Water	FAR	38.7										38.7	4,716	
	Can Am Produce	NAM	18.7										18.7	2,280	
	To Order	FAR	18.7										18.7	2,280	
	To Order	NAM	18.1										18.1	2,208	
	Clear Lake Trading	FAR						1.1					1.1	224	
Freshtrade Ltda.	Hill Brothers, Empac.	LAT	130.9										130.9	15,960	
	Giumarra International Marketi	NAM	55.1										55.1	6,720	
	To Order	LAT	36.4										36.4	4,440	
	To Order	EUR	18.7										18.7	2,280	
	Greentropic CI S.A.	LAT	18.7										18.7	2,280	
	Frukar B.V.	EUR	18.0										18.0	2,196	
	Giumarra Bros Fruit	NAM	17.7										17.7	2,160	
Imporfénix Ltda.	LAT	11.5										11.5	2,300		

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EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
Exportadora Dryfrut. Ltda	To Order	EUR				199.0							199.0	8,560
	Irmaos Faisao, Frut.	LAT									21.5		21.5	2,150
	Mocerino Carmine	EUR				21.0							21.0	840
	Rubino Italo Eredi	EUR				20.0							20.0	2,000
	Alfano F.Lli S.R.L.	EUR				20.0							20.0	2,000
	Horst Walberg Trocken.	EUR				10.0							10.0	1,000
	Frutorra Pimienta Ltda.	EUR				10.0							10.0	1,000
PI Berries S.A.	SunnyRidge Berry Farm	NAM	15.6		261.2								276.8	83,310
	Well Pict European Ltd	EUR			19.6								19.6	6,411
	North Bay Prod, Inc	NAM			3.7								3.7	1,360
Ximena Alexandra Muza S.	To Order	LAT		247.8								48.9	296.7	15,106
Chicureo Ltda.	Khaishen Trading	FAR	56.1										56.1	6,840
	Mao Si Enterprise Co.	FAR	56.1										56.1	6,840
	Jih Hao Trading Co., Ltd.	FAR	37.4										37.4	4,560
	Kibsons International	MID	37.4										37.4	4,560
	Nufri Sat	EUR	18.7										18.7	2,280
	Ocean South Bv	EUR	18.7										18.7	2,280
	Siam Makro Public Co.	FAR	18.7										18.7	2,280
	La Fruition Co., Ltda.	FAR	18.7										18.7	2,280
	To Order	FAR	18.7										18.7	2,280
Growers Packers	EUR	15.0											15.0	1,824
Com. Arquen S.P.A	To Order	NAM				75.1							75.1	4,812
	To Order	FAR				71.6							71.6	3,462
	To Order	MID				65.1							65.1	2,605
	Parlak Gida	EUR				60.0							60.0	2,400
	To Order	EUR				21.3							21.3	850
Metro S.A.	Basesurcorp S.A.	LAT		121.7									121.7	5,530
	Paramount Export	NAM		107.0									107.0	5,880
	To Order	NAM		64.2									64.2	3,528
Export. y Com. Only Fruit S.A.	Gourmet Trading Co.	NAM			135.5								135.5	37,411
	The Oppenheimer Grp.	NAM			50.5			4.5					54.9	23,384
	Fru Veg Marketing Inc.	NAM			52.4								52.4	18,588
	Grower Direct Mktng.	NAM						15.1					15.1	2,991
	Shanghai New Long M.	FAR			0.9			12.7					13.6	2,996
	To Order	NAM				12.2							12.2	6,000
	Loblaws Co.	NAM				7.1							7.1	3,456
Exp. y Servicios Soles Del Sur	Santa Clara Ltda.	LAT	71.2	39.8				0.5			2.2	19.4	133.1	13,282
	Importfrut Ltda.	LAT	37.2	40.5									77.7	6,594
	Fruticola de Colombia	LAT		41.2									41.2	2,058
	Frutas del Mundo S.A.	LAT		20.2									20.2	1,064
	To Order	LAT	17.7										17.7	2,160
Intern. South Fruits Spa	To Order	LAT									151.8	31.2	183.0	20,219
	To Order	NAM	66.9		12.6						5.8	18.0	103.3	16,639
Frutos Oeste	Frutas Chile California	LAT	154.4										154.4	17,448
	LGS Specialty Sales	NAM	88.6										88.6	10,800
	To Order	LAT	40.7										40.7	4,428
Fruberries Ltda.	WJL Distributors Inc.	NAM			255.3								255.3	96,966
	Giumarra Intern. Berry Llc	NAM			14.7								14.7	1,800
	Giumarra VBM Int.	NAM			7.9								7.9	3,876
	Giumarra Bros Fruit	NAM			4.2								4.2	2,040
Agricola Dalbosco Hnos. y Cia Ltda.	Elqui Imports S.A.	EUR										145.1	145.1	30,912
	Total Exotics	EUR										136.0	136.0	26,544



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Jorge Gallardo Exports	Gdc Alimentos S.A.	LAT				32.6			15.3				48.0	4,795
	Prospera Trading Imp.	LAT				40.0							40.0	1,600
	I.N.Z Trading B.V.	EUR				30.0							30.0	3,000
	V. Besana S.P.A.	EUR				27.0							27.0	2,700
	To Order	LAT				20.0			0.7				20.7	870
	Pontyn S.A.	LAT				11.5			7.0				18.5	1,850
	To Order	EUR				18.0							18.0	990
	Calvo Comercial Dist.	LAT				15.9							15.9	2,122
	Industrial Lingesa S.A.	LAT				8.4			4.5				12.9	1,285
	Eurochocolate Ltda.	EUR				9.0							9.0	900
	Agroserc, S.A.	EUR				8.0							8.0	800
	Carlos Gilberto Tapia	LAT							6.8				6.8	680
	Judith V.Fernandez	LAT				2.7			3.6				6.3	665
	Cafe Britt Costa Rica	LAT							5.5				5.5	550
	Caspian Nuts B.V.	EUR				4.5							4.5	450
	Fernandez Cruz y Silva	EUR				4.0							4.0	400
El Aguila Com.DeFrutas	LAT				1.5							1.5	150	
Valle de Aconcagua S.A.	Univeg Katope Ltd.	EUR	178.5										178.5	41,400
	To Order	EUR	64.2										64.2	13,910
	Olympic Fruit B.V.	EUR	30.6										30.6	6,800
Exportadora Chile Food Ltda.	To Order	EUR				41.7							41.7	1,668
	Ipanema Comercial	LAT				37.8							37.8	2,364
	Gdc Alimentos S.A.	LAT				29.2							29.2	2,736
	Jandira Com. de Prod.	LAT							24.5				24.5	2,450
	Capital Trade Imp.Exp.	LAT				24.5							24.5	980
	Requena Com. Imp.	LAT				24.2							24.2	968
	Novapracosa S.L.	EUR				21.9							21.9	1,560
	To Order	MID				17.3							17.3	691
	Lodiser S.A.	LAT							12.0				12.0	1,200
	Lucacen S.R.L.	LAT				2.0			9.6				11.6	1,160
	Frut. Don Marcos	LAT				9.5							9.5	950
	Mainardi Nicola S.R.L.	EUR				5.5							5.5	220
	Villares SRL	LAT							5.0				5.0	500
	Alyser S.A.	LAT							4.0				4.0	400
	Jorge Aguiar Y Asoc. Srl.	LAT				3.1			0.5				3.6	360
Exportadora Growex S. A.	To Order	EUR				188.8							188.8	8,743
	Jandira Com. de Prod.	LAT				24.5							24.5	2,450
	Horst Walberg Trocken.	EUR				19.8							19.8	1,982
	Levante Import Export	EUR				19.6							19.6	1,960
	Zieler & Co.Nussmuhle	EUR				9.9							9.9	986
	Catz International B.V.	EUR				9.6							9.6	962
Agrofruta Miraflores Ltda.	LGS Specialty Sales	NAM	254.2										254.2	30,936
	To Order	FAR	17.6										17.6	2,148
Madre Tierra OR	Earth Bound Holding	NAM				93.5							93.5	43,423
	Wishnatzki Farms	NAM				80.4							80.4	31,098
	Earthbound Farm	NAM				65.1							65.1	31,908
	Natural Selection Foods	NAM				29.3							29.3	14,376

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Frut. Terranova S.A.	Special Fruit NV	EUR			43.9								43.9	29,250
	California Giant Inc.	NAM			37.4								37.4	18,336
	Sun Berry International	EUR			33.7								33.7	12,300
	Angus Soft Fruits Ltd.	EUR			30.4								30.4	11,484
	Mack Multiples	EUR			28.6								28.6	10,220
	Berry Gardens Ltd.	EUR			22.2								22.2	6,500
	Well Pict European Ltd	EUR			21.0								21.0	7,500
	Prov. Fruit-Rite Pak	NAM			12.4								12.4	6,096
	Ltd Company Logisticfrut	EUR			11.3								11.3	7,500
	Kingo Fruits Co., Ltd.	FAR							8.4				8.4	1,674
	North Bay Produce, Inc	EUR			3.7								3.7	2,445
	Hupco Pte. Ltd.	FAR			3.6								3.6	2,400
	Good View Fruits	FAR			3.6								3.6	2,370
	Euro Atlantic	FAR			3.3								3.3	2,220
	Japan Fraise Co., Ltd.	FAR			2.0								2.0	1,350
Pt Strawberindo Lestari	FAR			1.6								1.6	768	
Agro Prodex Internacional S.A	To Order	EUR				157.5							157.5	6,300
	To Order	LAT				18.5			19.8				38.3	2,903
	To Order	MID				30.0							30.0	1,200
	Ruben Polivio López T.	LAT				3.0			23.5				26.5	2,650
	Alim. El Sabor Cia.	LAT							3.0				3.0	300
Agrocomercial Dagro Ltda.	DNE World Fruit Sales	NAM								39.6		77.4	117.0	7,330
	LGS Specialty Sales	NAM								24.0		92.4	116.4	7,200
	Duda Farm Fresh F.	NAM								21.6			21.6	2,824
Buenavista	Shanghai New Long M.	FAR						85.3					85.3	19,764
	Shenzhen Dare Stone Indus	FAR						55.8					55.8	11,160
	To Order	FAR						35.2					35.2	7,040
	Go Cherry	EUR						17.6					17.6	3,520
	Stargle Marketing Co. Ltd	FAR						17.6					17.6	3,520
	Sbrocco International	NAM						17.1					17.1	3,424
	Team Produce Int'l.	NAM						10.9					10.9	2,171
	OOO Agrofood Service	EUR						5.3					5.3	2,130
	Centrum Supermarkets	LAT						2.4					2.4	480
	Beijing Guangchangmin	FAR						2.4					2.4	720
	Beijing Taxidermy & T.	FAR						1.7					1.7	432
Triple A Fruit Ltd.	FAR						1.2					1.2	240	
Comercial Caribe S. A. S.	LAT						0.6					0.6	128	
Soc. Acciones de Inv. Rayun Allw	Frutexport, S.A.	EUR		107.0									107.0	5,880
	Frutas De Exportacion	EUR		102.9									102.9	5,145
	Sociedad Sofruver S.A.	LAT		40.9									40.9	2,128
Import. y Exportadora Tst Ltda.	To Order	MID		189.1									189.1	9,954
	To Order	LAT		58.7									58.7	3,087
Henriquez Marich, Juan	Shanghai Oheng Imp. & Exp. Co Lt	FAR					72.0						72.0	7,200
	Jaguar The Fresh Co. BV	EUR					24.0			42.4			66.4	10,888
	Van Der Staay	EUR					24.0			35.0			59.0	9,392
	Roveg Fruit B.V.	EUR					48.0						48.0	4,800
El Rancho Ltda, Servicios	Hispafruit B.V.	EUR	234.0							10.2		244.2	44,862	
Com. y Serv. Ibaceta Gonzalez	Rosa Milagros Elias R.	LAT	112.0										112.0	9,330
	Doris Pari Vargas	LAT	90.0										90.0	7,500
	Ruth Herrera Lagos	LAT	22.2										22.2	1,848
	Nayjama, Imp. y Neg.	LAT	19.8										19.8	1,650
Alfaberries Ltda.	California Giant Inc.	NAM			241.1								241.1	68,452
	Beijing Grit Technolog Y Co Lt	FAR			0.7								0.7	480
Comerc. Jorge P. Castro Flores E	To Order	NAM						120.0					120.0	120
	To Order	LAT						119.0					119.0	11,900
Prod. Manzaneros Las Mercedes	Innoverde B.V.	EUR		235.4									235.4	12,936



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EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
Agricola Casa Grande Ltda.	Dole Fresh Fruit Co.	NAM					144.0						144.0	14,400
	Jem Fresh Ltd.	EUR					66.7						66.7	6,668
	To Order	EUR					24.0						24.0	2,400
Blueandes Chile	North Bay Prod, Inc	NAM			145.5								145.5	45,351
	Townsend Farms Inc.	NAM			74.5								74.5	25,979
	Nexus Produce	NAM			7.5			1.3					8.7	3,091
	HBF Int. Lic.	NAM			3.9								3.9	1,920
	Calfruits Co.Ltda.	FAR			1.6								1.6	1,088
Export. e Import. Santama Ltda.	Delfrut SAS	LAT	35.8	177.2									213.0	13,574
	To Order	LAT		19.8									19.8	1,029
First Chile Exporter S.A.	Tom Lange Co. Inc.	NAM			141.1								141.1	58,066
	SFI Rotterdam B.V.	EUR			89.5								89.5	59,656
Nama Agricola S. A.	California Giant Inc.	NAM			227.8								227.8	70,440
Alto Copiapo S.A.	Unifrutti of America	NAM	227.5										227.5	27,744
Alim. Herbert E Philips Fagardo	Rafico S.A.	LAT					45.2						45.2	4,520
	Armando Daniel Brunet	LAT					44.6						44.6	4,456
	Rafelir S.A.	LAT					43.4						43.4	4,340
	Miguel Cisternas Torres	LAT					43.1						43.1	4,310
	Hangzhou Zugeng Import & Expor	FAR	32.6										32.6	3,981
	Global Trade S.R.L.	LAT										18.0	18.0	1,200
Frugas S.A.	Eredi Gastadelli I S A S	EUR						17.8				116.9	134.7	20,972
	To Order	FAR	88.6										88.6	10,800
Imp. Exp. Manuel J. Fuenmayor P.	Lacteos Rosicler, Dist.	LAT	36.0	87.8								64.8	188.5	12,597
	To Order	LAT		32.0									32.0	1,666
Karen Morales Cortes	To Order	LAT		82.4							9.8	20.0	112.2	6,006
	Patricia Colque	LAT		63.4			5.4						68.8	3,471
	Jose Y Guisela Import Export S	LAT									6.2	15.3	21.6	1,844
	Green Apples E.I.R.L.	LAT									3.1	14.5	17.6	1,335
Werner Haeussler Fontecilla	To Order	MID				120.0							120.0	4,800
	Parlak Gida	EUR				40.0							40.0	1,600
	Ulpa A.S.	EUR				20.0							20.0	800
	To Order	EUR				20.0							20.0	800
	Abbasiano S.N.C.	EUR				10.0							10.0	1,000
	Rubino Italo Eredi	EUR				10.0							10.0	1,000
Soc. Comer. Pinoexport Ltda.	Shanghai Xijiao Foster	FAR	72.7	41.9									114.6	9,760
	Algoma Orchards Ltd.	NAM		63.4									63.4	3,500
	To Order	LAT		39.5									39.5	2,058
Soc. Agricola Rios Y Cia.	Wilkofruit BV	EUR		137.8									137.8	7,203
	To Order	EUR		78.2									78.2	4,116
Enzo A. Troncoso Valenzuela	Jbl S C R L	LAT		62.7								8.1	70.8	3,584
	Fruitlife S.A.C.	LAT		38.2								9.1	47.3	2,415
	Patricia Colque	LAT		39.2								8.1	47.3	2,408
	Eda Frut E.I.R.L.	LAT		12.7								11.1	23.8	1,253
	To Order	LAT		20.6								3.0	23.6	1,197
Coosemans Chile Ltda.	Seald Sweet LLC	NAM								120.0			120.0	8,000
	Innoverde B.V.	EUR								48.0		42.0	90.0	13,696
Agric. Sta. Cristina Ltda.	Global Fruit Marketing	NAM	114.9										114.9	14,016
	The Oppenheimer Grp.	NAM	94.5										94.5	11,520
Inv. en Salud y Publ. Prado Pard	To Order	EUR		166.5									166.5	8,925
	Tarek Tacc	MID					22.0						22.0	2,200
	To Order	FAR		20.4									20.4	1,064
Ases. Patron Ltda.	Total World Fresh	EUR			107.3								107.3	32,690
	Grower Direct Mktng.	NAM			98.4								98.4	32,340
Alempue S. A.	Grupo Benassi	LAT	99.8								11.4	52.4	163.6	19,295
	Irmaos Benassi Prod. Dist. Agric	LAT	18.7										18.7	2,280
	Hortifrutti Honduras	LAT	18.7										18.7	2,280

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Jacusiel Ltda.	To Order	EUR				60.0							60.0	2,516
	Stargle Marketing Co. Ltd	FAR			1.6			22.4					24.0	5,248
	Fruitech Co., Ltd.	FAR						20.5					20.5	4,096
	Ningbo Bingcheng Import & Exp.	FAR						19.7					19.7	3,933
	Huitong Economic Trade	FAR						19.2					19.2	3,840
	Fru Veg Marketing Inc.	NAM			14.2								14.2	7,097
	Golden Wheel Co., Ltd.	FAR						10.2					10.2	2,048
	Fruitech Co. Ltd.	NAM						8.8					8.8	1,760
	Mao Si Enterprise Co.	FAR						8.2					8.2	1,630
	J. L. Honingberg & Associates	FAR						5.1					5.1	1,024
	To Order	FAR						4.5					4.5	896
	Lee Foods Distribution	FAR						2.6					2.6	528
	Valentim Appolari	LAT						1.3					1.3	256
	Frutart Com.Prod.Agric	LAT						1.3					1.3	256
	Fru-Veg Sales, Inc.	NAM				0.8								0.8
J.C. Gajardo	Edgar Astudillo	LAT	21.9	78.3							20.6	11.0	131.8	8,715
	To Order	LAT	22.1	45.5									67.6	4,511
Export. Jaime Garcia Cif	Rosa Milagros Elias R.	LAT		127.3							12.9	12.9	153.1	8,918
	Menflo Hermanos	LAT		23.3									23.3	1,211
	Mauro Quispe	LAT		12.7								10.1	22.8	1,197
Exp. Grupo Del Sur Ltda.	To Order	LAT	37.4								67.1	20.2	124.6	14,000
	London Fruit	LAT	66.8								5.4		72.2	8,747
Southfruit Ltda.	Shanghai New Long M.	FAR			56.0								56.0	37,363
	Huitong Economic Trade	FAR			39.2								39.2	26,103
	To Order	LAT							22.8				22.8	2,283
	Four Seas Trading Dev.	FAR			12.3								12.3	8,195
	Shanghai Oheng Imp. & Exp. Co Lt	FAR			11.3								11.3	7,500
	Dole Shanghai Fru&Veg	FAR			11.3								11.3	7,500
	Shenzhen Dare Stone Indus	FAR			10.5								10.5	7,500
	Fatura Alimentos Ltda.	LAT				6.0			4.0				10.0	1,000
	Win Rich Trans. Ltd.	FAR			4.8								4.8	3,228
	Shanghai Lutong Int.	FAR			4.6								4.6	3,059
	Shenzhen Rong Xin Fu Tong Trad	FAR			2.5			1.1					3.6	2,400
	Dor Lung Co. Ltd.	FAR			2.0								2.0	1,355
	Angus Soft Fruits Ltd.	EUR			2.0								2.0	1,260
	Beijing Free Tiger Inter. Trade	FAR			1.8								1.8	1,174
	Wallen Agriculture	FAR			1.4								1.4	960
	Win Rich Logistics Ltd	FAR			0.8								0.8	564
	Shenzhen Youdechong Trading Co	FAR			0.7								0.7	480
	Walker Grow Rite Int.	FAR			0.4								0.4	240
Lee Man Trading Co.	FAR			0.4								0.4	240	
Sangil Oversea Trading Co Ltd	FAR			0.4								0.4	240	
Tames Y Compañía Ltda.	Grapeman Farms LP.	NAM	194.8										194.8	23,760
Global Growers Marketing S. A.	Jac Vandenberg, Inc.	NAM			87.7								87.7	29,016
	Gourmet Trading Co.	NAM			53.9								53.9	23,281
	W.M. Morrison Prod.	EUR			40.3								40.3	11,504
	Fruit World Breda	EUR			5.0								5.0	3,315
	AMC Direct Inc.	NAM			2.5								2.5	1,224
Lsl Food Fresh Enterprise	FAR			2.3								2.3	1,530	
Alimentos Conosur S. A.	To Order	LAT				40.0			150.0				190.0	19,000
	To Order	LAT					135.6						135.6	13,555
Soc. Comercial Maule Ltda.	Tianjin Mar Brillante Int. Trad	FAR						35.2					35.2	7,040
	To Order	FAR						17.4					17.4	3,480



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Exportadora Huiscaji Berries	North Bay Prod, Inc	NAM			98.8								98.8	39,333
	Well Pict European Ltd	EUR			45.4								45.4	17,250
	Hage International B.V.	EUR			16.7								16.7	7,254
	Four Seasons Produce	EUR			16.6								16.6	7,500
	North Bay Produce, Inc	EUR			7.3								7.3	4,875
Soc. Agric. Chañar Blanco Ltda.	Oag Global Inc.	NAM	119.3										119.3	14,744
	Sbrocco International	NAM	65.3										65.3	7,968
Calbu Spa	To Order	EUR				89.1							89.1	4,163
	Sachetti & Calzoni	EUR				20.1							20.1	2,010
	Domencio De Lucia S.P.A.	EUR				20.0							20.0	800
	Parisi S P A	EUR				18.6							18.6	1,864
	Frutas E. Sánchez S.L.	EUR				17.9							17.9	3,408
	Primex Int. Trading	MID				9.4							9.4	937
	Abbasiano S.N.C.	EUR				9.1							9.1	914
Exportadora Transvaal Ltda.	Gourmet Trading Co.	NAM			128.8								128.8	50,400
	Sun Berry International	EUR			55.2								55.2	16,560
El Almendro STA	Wal-Mart Stores, Inc.	NAM		146.3									146.3	11,700
	IG International	FAR		21.4									21.4	1,176
	Chelan Fresh Mktng	NAM		16.3									16.3	1,300
Indufrut Int Ltda. Imp. y Exp.	To Order	EUR				44.9			5.0				49.9	5,085
	Alfano F.Lli S.R.L.	EUR				40.0							40.0	4,000
	Noberasco S.R.L.	EUR				30.0							30.0	3,000
	Silcom-La Abundancia	LAT				8.0			3.0				11.0	1,100
	Orienco S. A.	EUR				10.0							10.0	1,000
	Madi Ventura S.P.A.	EUR				10.0							10.0	1,000
	Serfruit S P A	EUR				9.9							9.9	987
	Corporación Delico Cia.	LAT				8.5							8.5	850
	Polico Com. de Alim	LAT				4.9			2.7				7.6	757
	F. Lli Manuzzi S.N.C.	EUR				3.5							3.5	350
Sanfrut Bianchi Sauter & Co.	EUR				2.0							2.0	200	
Agricola Del Sol Ltda.	Victor Hugo Espino	LAT					87.4						87.4	8,736
	Citronas B.V.	EUR					48.0						48.0	4,800
	Miguel Cisternas Torres	LAT					45.8						45.8	4,576
La Campana, Ag. Ltda.	Stoltzenberg Nuss	EUR										62.0	62.0	2,480
	Sendas Distribuidora	LAT										22.5	22.5	900
	Ricex Imp. E Exp.	LAT										22.0	22.0	1,480
	Rebela Comercial Exp.	LAT										22.0	22.0	2,200
	Cia. Brasileira De Distribucion	LAT										18.5	18.5	2,274
	Alto Jahuel S.A.	LAT										10.0	10.0	1,000
	Gdc Alimentos S.A.	LAT										10.0	10.0	400
	Villares SRL	LAT										7.0	7.0	640
	Lucacen S.R.L.	LAT										4.0	4.0	400
Silcom-La Abundancia	LAT										3.0	3.0	300	
Soc. Com. Nueces Del Choapa Ltda	Alfano F.Lli S.R.L.	EUR				60.0							60.0	3,600
	La Piedra Redonda S.L.	EUR				40.0							40.0	2,800
	Dream Fruits Srl	EUR				30.0							30.0	1,800
	Parisi S P A	EUR				20.0							20.0	2,000
	To Order	EUR				10.0							10.0	400
	Gailli Santi & C S R L	EUR				10.0							10.0	1,000
	Stolp International B.V.	EUR				8.7							8.7	1,742
Expofruta Ltda., Soc. Com. y Agr.	To Order	LAT	155.6										155.6	18,972
	Lucy Apaza	LAT	21.3										21.3	2,594
Dimafresh S.A, Exportadora	Teodora Condori	LAT		160.3			16.3						176.6	7,358
Freddy Ochoa P.	Melfrut, Imp. Y Exp.	LAT		82.6							39.7	8.4	130.7	7,885
	To Order	LAT					43.5						43.5	4,352

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Agric. Exp. y Com. Agropaine S.A.	Dandrea Produce I.	NAM			165.3			1.2					166.5	57,338
	Huitong Economic Trade	FAR			3.8								3.8	2,550
	Wing Mau Trading Co.	FAR			0.8								0.8	510
Julia Ltda.	To Order	EUR				152.4							152.4	6,095
	Ilka Kuruyemis Gida	EUR				17.5							17.5	700
Exportadora Reno Ltda.	R.J.U. Com. B. Frutas	LAT	29.3	10.2			21.1					64.9	125.5	12,641
	To Order	LAT		22.6								21.8	44.4	3,332
Inversiones Taphue Ltda.	Giumarra Intern. Berry Lic	NAM			52.2								52.2	12,822
	North Bay Prod, Inc	NAM			34.3								34.3	10,440
	ASF Holland B.V.	EUR			31.6								31.6	7,460
	Giumarra VBM Int.	NAM			28.4								28.4	7,128
	Giumarra Bros Fruit	NAM			20.3								20.3	4,744
Agricola Cordillera S.A.	All Fresh Produce	NAM	87.4										87.4	7,104
	Jac Vandenberg, Inc.	NAM	47.2										47.2	5,760
	Dandrea Produce I.	NAM	26.2										26.2	3,198
	Pacific Trellis Fruit	NAM	5.5										5.5	672
Internut Spa	To Order	EUR				146.3		20.0				166.3	6,496	
Export. Alnuez S.A.	Bavosi S.A.	LAT						50.0					50.0	5,000
	Fartura Alimentos Ltda.	LAT				46.0							46.0	4,599
	Coto Cic S.A.	LAT						25.0					25.0	2,500
	Abastos Garcia	LAT						22.1					22.1	2,210
	Lucacen S.R.L.	LAT						13.0					13.0	1,300
	Capital Trade Imp.Exp.	LAT				10.0							10.0	1,000
Comp.Agropecuaria del Sur Ltda.	To Order	LAT				90.0		75.0				165.0	13,500	
Agricola y Fruticola La Esperanza S.A	Pacific Trellis Fruit	NAM	33.7									43.8	77.5	6,539
	Anaco & Greeve Int.	EUR	63.6										63.6	10,022
	LGS Specialty Sales	NAM										23.0	23.0	1,280
Cherry Group Export S.A.	Shanghai New Long M.	FAR						85.1					85.1	21,877
	Shenzhen Dare Stone Indus	FAR						38.7					38.7	9,344
	Caposud SARL	EUR						11.8					11.8	4,445
	Huitong Economic Trade	FAR						4.9					4.9	1,045
	Fruto Del Campo Bv.	EUR						4.2					4.2	1,362
	De Groot International	EUR						3.9					3.9	1,552
	Nufri Sat	EUR						3.8					3.8	1,536
	Special Fruit NV	EUR						3.8					3.8	1,520
	Norton Folgate Mktng.	EUR						2.9					2.9	912
	HPL Hellmann Perish	EUR						2.0					2.0	811
	Frutas Tabares S.L.	EUR						1.1					1.1	432
Fru-Veg Sales, Inc.	EUR						0.6					0.6	256	
Tacora Ltda.	To Order	LAT									25.2	76.6	101.8	11,312
	Frutart Com.Prod.Agric	LAT									5.6	15.9	21.5	2,392
	Distrib. de Frutas Nac.	LAT										21.5	21.5	2,392
	Perboni & Perboni Ltda.	LAT									9.2	1.9	11.0	1,280
	Frutar S.R.L.	LAT										6.0	6.0	672
NSA Exports Ltda.	Ten International, Inc.	FAR		44.7									44.7	2,128
	Fresh America	NAM		42.3									42.3	2,352
	Nutritiva Imp. E Com.	LAT									22.5		22.5	2,496
	Frutas Céu Azul, Distrib	LAT									22.5		22.5	2,496
	Green Earth Produce	NAM									16.8		16.8	2,400
Guayas Ltda., Imp. Exp.	Frusol International	NAM		11.1									11.1	616
	Frut. Don Marcos	LAT		70.6									70.6	2,940
	Elías Machaca	LAT		46.4									46.4	1,932
	Enlu Comercio Imp.Exp.	LAT		22.3									22.3	1,176
	To Order	LAT		20.2									20.2	840
Luis Fernando Soto Urzua	Rosa Milagros Elias R.	LAT		157.8									157.8	8,281



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Expafruit Ltda.	Cleveland Trading Co Ltd.	FAR			2.3			129.9					132.2	32,143
	Beijing Yidu Yongyu Fruits	FAR			1.5			18.2					19.7	4,836
	Huitong Economic Trade	FAR			0.7			2.6					3.3	1,120
	Good View Fruits	FAR			2.5								2.5	1,695
F.S.C. Produce S.A.	To Order	FAR					156.8						156.8	15,675
Juan De Dios Torres C.	To Order	EUR				40.0							40.0	1,600
	Parisi S P A	EUR				40.0							40.0	1,600
	Jandira Com. de Prod.	LAT				24.0							24.0	2,400
	To Order	FAR				22.8							22.8	910
	Alfano F.Lli S.R.L.	EUR				19.1							19.1	762
	Abbasiano S.N.C.	EUR				10.0							10.0	1,000
Mauricio Constantino Manzur	Andean Sun Prod.	NAM								155.8			155.8	10,240
Metis Marketing Ltda.	Jupiter Marketing Ltd.	EUR	151.7										151.7	17,760
Export. Fruticola JAM Ltda.	El Escorpión de A.B.H.	LAT	149.6										149.6	18,240
Las 3 R, Agrocom	Prospera Trading Imp.	LAT				52.0			1.0				53.0	5,300
	Agroserc, S.A.	EUR				40.0							40.0	1,600
	La Violetera, Imp. Frut.	LAT				31.0							31.0	3,100
	Jandira Com. de Prod.	LAT				12.0							12.0	1,200
	Ac Comercial Import E Export L	LAT				5.0							5.0	500
	Augusto Coelho Imp.	LAT				4.0							4.0	400
	Tradal Brazil Co. Imp.	LAT				2.0							2.0	200
Jonathan Carrasco	Ana Lizeth, Distrib.	LAT		47.0									47.0	2,352
	Elías Machaca	LAT		46.4									46.4	1,932
	Inv. Mult. Transpiero	LAT		23.5									23.5	1,176
	Teodora Condori	LAT		23.2									23.2	966
King Fresh Produce LLC Chile	King Fresh Produce	NAM	138.7									138.7	15,218	
Alimentos Interrupcion Ltda.	Social Enterprise, LLC.	NAM		21.4	113.1								134.5	53,306
	Shanghai New Long M.	FAR						1.2					1.2	240
Agricola Cristian Alvarez Eirl	Agropecuaria Boutin Ltda.	LAT	21.5	45.6			22.4				22.9	23.2	135.5	10,678
Import. y Export San Sebastian	Dandrea Produce I.	NAM								14.9		107.2	122.1	7,200
	Frutas E. Sánchez S.L.	EUR										11.1	11.1	648
Coolchile Ltda.	Wishnatzki Farms	NAM			130.9								130.9	46,540
	Growers Union LLC	NAM			1.2								1.2	576
	United Growers International	NAM			1.2								1.2	576
Hornillas S. A.	Jandira Com. de Prod.	LAT				62.7							62.7	6,266
	Jermi Kasewerk Gmbh.	EUR				20.0							20.0	2,000
	Seeberger KG.	EUR				10.0							10.0	1,000
	Barberb Cervera	EUR				10.0							10.0	1,000
	Catz International B.V.	EUR				10.0							10.0	1,000
	Parisi S P A	EUR				10.0							10.0	1,000
	To Order	FAR				10.0							10.0	1,000
Planesa Chile Spa	North Bay Prod, Inc	NAM			76.8								76.8	20,532
	Pure Fresh Llc	NAM			42.6								42.6	15,840
	The Perishable Specialist	NAM			13.2								13.2	5,640
Exportadora Briza Ltda.	Jupiter Marketing Ltd.	EUR	52.7										52.7	6,423
	Mauro Quispe	LAT	23.0										23.0	1,920
	Secchi Agric. Imp.Exp	LAT	21.3										21.3	2,594
	Duadua Company Ltd.	FAR	17.7					3.0					20.7	3,000
	D & F Produce, Inc.	NAM						4.8					4.8	960
	OOO Astram	EUR						3.0					3.0	1,200
	Shanghai New Long M.	FAR						3.0					3.0	600
	Jacques Mayol S.A.	EUR						1.2					1.2	480
OOO Agrofood Service	EUR						0.9					0.9	371	

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EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
International Nut S.P.A.	To Order	EUR				60.0							60.0	2,400
	Gdc Alimentos S.A.	LAT				19.0							19.0	1,900
	Com. Beirao Da Serra	LAT				10.0							10.0	400
	Alfano F.Lli S.R.L.	EUR				9.5							9.5	950
	Capital Trade Imp.Exp.	LAT				9.5							9.5	950
	To Order	LAT				9.5							9.5	948
	Della Bella Biagio e F.	EUR				8.8							8.8	880
FoodInvest Chile	Bar Imex International	NAM		63.5									63.5	3,528
	Food Invest Italia Spa.	EUR		42.3									42.3	2,352
	Fruticola de Colombia	LAT		19.8									19.8	1,029
Com. Ekofrut De Romeral	Social Enterprise, LLC.	NAM						76.8					76.8	15,360
	Shanghai Lutong Int.	FAR						11.4					11.4	2,288
	To Order	FAR						9.0					9.0	1,800
	Shanghai New Long M.	FAR						4.8					4.8	960
	Freshmart Singapore	FAR						4.8					4.8	960
	Mangi Sano Produce Inc	NAM						4.2					4.2	840
	Wise Diviner Co. , Ltd.	FAR						3.0					3.0	600
	Mayrsohn Int. Trdng	NAM						2.4					2.4	480
	Leistan (Beijin) Trading	FAR						2.4					2.4	480
	Dimimax S. R. L.	FAR						2.4					2.4	480
	Stargle Marketing Co. Ltd	FAR						1.8					1.8	360
	Calfruits Co.Ltda.	FAR						1.8					1.8	360
Agricola La Cabaña Ltda.	Mayrsohn Int. Trdng	NAM	70.8										70.8	8,640
	To Order	NAM	53.6										53.6	6,540
Mdm Comex S.A.	To Order	EUR					37.4				0.4		37.9	4,282
	Ooo Rusimport	EUR	37.4										37.4	4,560
	Enlu Comercio Imp.Exp.	LAT					22.5						22.5	2,496
	Stella Ltd	EUR	18.7										18.7	2,280
	Alimentos La Montaña De Oro C	LAT						6.0					6.0	1,900
Exportaciones Catanzaro Ltda.	To Order	EUR	47.2										47.2	5,760
	Vneshtorg Lc	EUR	18.7										18.7	2,280
	Feniks Co Ltd	EUR	18.7										18.7	2,280
	Star Import Co.Ltd.	EUR	18.7										18.7	2,280
	Ooo Rusimport	EUR	18.7										18.7	2,280
Huberry Ltda.	ASF Holland B.V.	EUR			121.0							121.0	28,563	
Export. Huber Ltda.	Shenzhen City Trading Company	FAR						74.3					74.3	21,503
	Shanghai Lutong Int.	FAR						38.1					38.1	8,288
	Shanghai New Long M.	FAR						7.9					7.9	1,584
Subsole Nuts Spa	Frutas Niqui Madrimp.	EUR				60.0							60.0	6,000
	To Order	EUR										21.2	21.2	712
	Ooo Rosservice	EUR				20.0							20.0	2,000
	Mainardi Nicola S.R.L.	EUR				10.0							10.0	1,000
Ignacio Lopez Olalde	Fresh Nuts Gmbh	EUR				8.9							8.9	894
	Greenery International	EUR					48.0						48.0	4,800
	Bio Tropic GmbH	EUR					24.0						24.0	2,400
	Social Enterprise, LLC.	NAM					24.0						24.0	2,400
Soc.Agr. Las Casas Deibacache	Fairtrasa Europe Ltd.	EUR					24.0						24.0	2,400
	LGS Specialty Sales	NAM							120.0				120.0	8,000
Exportadora Doña Agustina Ltda.	Doris Pari Vargas	LAT		91.6									91.6	4,704
	Melfrut, Imp. Y Exp.	LAT		22.6									22.6	1,176
Jorge Castillo	To Order	LAT		103.8			10.4						114.2	5,835
Exportadora Seedless Valley S.A.	Summit produce Inc.	NAM	95.8										95.8	11,680
	North American Prod.	NAM	15.8										15.8	2,160
Helifruit Ltda.	To Order	EUR	17.7	21.4									39.1	3,336
	To Order	FAR	35.4										35.4	4,320
	Seohyun Trading	FAR	18.7										18.7	2,280
	Korea Industrial Co. Ltd.	FAR	17.7										17.7	2,160



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EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
Exp. Aventura Cherries Andgrape	Shenzhen City Trading Company	FAR	56.1										56.1	6,840
	To Order	EUR	21.7										21.7	4,158
	To Order	FAR	18.7										18.7	2,280
	Anton Dürbeck GmbH	EUR	14.4										14.4	3,200
El Escudo Ltda, Agr.Forestal	Agricola Gloria Due	EUR									109.4	109.4	10,942	
Blue Norte Ltda.	California Giant Inc.	NAM			78.7								78.7	23,569
	Cottle Strawberry Nurs	NAM			14.7								14.7	3,952
	To Order	NAM			11.5								11.5	3,072
	Fru Veg Marketing Inc.	NAM			2.7								2.7	720
	AMC Direct Inc.	NAM			0.9								0.9	240
Exportadora Citripal Ltda.	Commercial Fruits	EUR										65.0	65.0	15,336
	Arc Eurobanan S.L.	EUR										43.3	43.3	10,560
Frutas Secas Ltda.	Agnellini Valentino	EUR				27.0			4.0				31.0	1,900
	Villares SRL	LAT				8.1			19.0				27.1	2,714
	Bavosi S.A.	LAT							24.5				24.5	2,454
	Alfano F.Lli S.R.L.	EUR				20.0							20.0	800
	Nogal Dorado S.A.	LAT							5.5				5.5	550
Soc. Agric. Gan y For. Agryforest	AMC Direct Inc.	NAM			60.3								60.3	19,809
	Fru-Veg Sales, Inc.	NAM			38.6								38.6	11,114
	Century Farms Intl.	NAM			7.5								7.5	4,320
	Fru Veg Marketing Inc.	NAM			1.6								1.6	768
Tjp International S.A.	To Order	LAT		88.3									88.3	5,000
	Alimport Cuba S.A.	LAT		19.3									19.3	1,029
Com. Econut Ltda.	Cerno S.A.	EUR				56.8							56.8	4,035
	To Order	EUR				40.7							40.7	1,628
	Rhumveld	EUR				9.9							9.9	994
Soc. Invers. y Ases Ushuaja	To Order	LAT	107.1									107.1	13,056	
Exportadora Doña Isadora Ltda.	Shenzhen Hengguangli Imp. Exp.	FAR						70.4					70.4	14,080
	To Order	FAR						18.7					18.7	3,744
	Kingo Fruits Co., Ltd.	FAR						17.6					17.6	3,520
Nadco S.A., Agrícola	To Order	EUR	68.8										68.8	13,335
	Hars & Hagebauer B.V.	EUR	15.1										15.1	3,350
	Albert Heijn	EUR	12.6										12.6	2,295
	Santa Elena Direct UK	EUR	8.6										8.6	1,690
Piramides Ltda.	Dispronat Ltda.	LAT							48.0				48.0	4,800
	Jandira Com. de Prod.	LAT							44.7				44.7	4,469
	La Linea Verde	LAT							12.1				12.1	1,209
Bernardo Matura	Don Jaime S. A.	LAT										60.9	60.9	5,556
	German Ariel Dellacasa	LAT										43.7	43.7	4,136
Exportadora Viento Austral Ltd	To Order	EUR	103.9										103.9	12,672
Indespa S.A.	To Order	EUR		61.4									61.4	3,514
	To Order	MID		41.8									41.8	2,240
Santis Fruit Ltda.	Frutos y Especies	LAT				101.0							101.0	4,101
Soc. e Inv. e Inmobiliaria SRI	The Oppenheimer Grp.	NAM			59.3								59.3	23,993
	To Order	NAM			40.8								40.8	10,005
Export. Imp.Do Cafe Do Brasil	Jumbo Retail Argentina	LAT				39.0		61.0					100.0	10,000
Silvio Naturals Spa	To Order	EUR				99.2							99.2	4,958
Exportadora Montilla Ltda.	Colfrutas & Co S. A. S	LAT		98.3									98.3	5,120
Comercial C y P S.A.	Chocolates Garoto S.A.	LAT							23.0				23.0	2,300
	Corporación Delico Cia.	LAT							20.0				20.0	2,000
	Comestibles Alfa Ltda.	LAT							11.5				11.5	1,150
	Lucacen S.R.L.	LAT							10.0				10.0	1,000
	Tronador S.A.C.	LAT							9.0				9.0	900
	To Order	LAT							9.0				9.0	900
	Carlisa S.A.	LAT							8.4				8.4	840
	Bagley S.A.	LAT							4.5				4.5	450
Base S. A.	LAT							1.0				1.0	100	

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EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
Berries San Alberto Ltda.	Giumarra Intern. Berry Lic	NAM			64.0								64.0	16,424
	Giumarra VBM Int.	NAM			22.1								22.1	6,856
	ASF Holland B.V.	EUR			7.1								7.1	1,920
	Giumarra Bros Fruit	NAM			2.8								2.8	1,370
Export. y Com. DPR L	Dandrea Produce I.	NAM						12.3		69.1			81.5	6,786
	Frutas E. Sánchez S.L.	EUR								11.9			11.9	792
	EJT Management	NAM						0.6				0.5	1.1	240
	Simonian Fruit Company	NAM										1.0	1.0	240
Los Lirios SPA	Ipanema Comercial	LAT				75.0							75.0	4,499
	Tradal Brazil Co. Imp.	LAT				10.0							10.0	1,000
	Regatta Tropicals	NAM						9.2					9.2	1,225
	Sierra Produce	NAM						1.1					1.1	221
Río Tinto S.A.	LGS Specialty Sales	NAM										95.0	95.0	5,760
Export. Los Tralhuenes Ltda.	Giumarra Intern. Berry Lic	NAM			39.1								39.1	9,775
	ASF Holland B.V.	EUR			31.0								31.0	7,786
	NZ Orchards Corp.	FAR			20.7								20.7	5,796
	To Order	NAM			3.4								3.4	840
Agrícola Valle De Triana Ltda.	Ebd Fruits Comercial	FAR	56.1										56.1	6,840
	To Order	LAT	17.8	19.6									37.4	3,201
Francisco Juvenal Vargas	Eliás Machaca	LAT		92.7									92.7	3,864
Ecofrut Limitada	To Order	LAT		69.5									69.5	3,528
	Leonel Rafael Geronimo	LAT		23.1									23.1	1,176
Achondo Sullivan Ltda., Agric.	Shanghai Foreign Service	FAR						70.4					70.4	14,080
	Shanghai Lutong Int.	FAR						15.6					15.6	3,120
	Beijing Yidu Yongyu Fruits	FAR						6.4					6.4	1,288
Agroexportadora Unibas Ltda.	Benini Cia Ltda.	LAT					45.8						45.8	4,576
	To Order	LAT					45.8						45.8	4,576
Grow Logistic S.A.	To Order	EUR	37.4										37.4	4,560
	Ft Import Co.	EUR	17.7										17.7	2,160
	Shanghai Dheng Imp. & Exp. Co Lt	FAR	17.7										17.7	2,160
	Fairfield Import Export And Tr	EUR	16.7										16.7	2,040
Guillermo Mella Pavez	Ana Lizeth, Distrib.	LAT		47.0									47.0	2,352
	Nayjama, Imp. y Neg.	LAT									34.2	8.2	42.4	3,153
Eduardo Alvarez	ASF Holland B.V.	EUR			52.0								52.0	12,200
	Giumarra Intern. Berry Lic	NAM			31.2								31.2	7,250
	Giumarra VBM Int.	NAM			4.1								4.1	960
Soc. Comercial Cruceros Ltda.	Amerifresh, Inc.	NAM		85.6									85.6	4,704
Com.Ind.San Andres Ltda.	Mohammed A. Sharb.	MID		85.2									85.2	5,734
Inv. Los Canelos De Longotoma L	To Order	EUR										63.4	63.4	15,504
	Univeg Katope Ltd.	EUR										21.1	21.1	4,944
Agrícola Catalayud Ltda.	August Topfer GmbH	EUR						82.6					82.6	5,589
Exp. e Imp. Manquecura S. A.	To Order	LAT		80.4									80.4	4,186
Comercial Palena S. A.	Rajope, S.L.	EUR									80.0		80.0	1,600
Filemoon Investments S. A.	To Order	EUR							60.0				60.0	4,020
	Almendra y Miel S.A.	EUR							20.0				20.0	20
Agric. Com. Nueces De Choapa Ltda.	Alfano F.Lli S.R.L.	EUR				40.0							40.0	1,600
	Parisi S P A	EUR				20.0							20.0	2,000
	To Order	EUR				10.0							10.0	1,000
	I.N.Z Trading B.V.	EUR				9.6							9.6	963
Agroindustrial El Roble Ltda.	Giumarra Intern. Berry Lic	NAM			60.1								60.1	23,443
	Giumarra Bros Fruit	NAM			8.3								8.3	4,056
	NZ Orchards Corp.	FAR			4.9								4.9	1,320
	ASF Holland B.V.	EUR			3.6								3.6	960
	Barthco Intl. Inc.	NAM			2.1								2.1	1,020
Mondial Exports S.A	To Order	EUR				40.3							40.3	3,942
	Alfano F.Lli S.R.L.	EUR				29.8							29.8	2,949
	Serfruit S P A	EUR				7.3							7.3	725



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Soc. Agr. Los Maitenes	AJ Trucco INC.	NAM										49.5	49.5	2,880
	Wuhl Shafman & Lieb.	NAM										24.8	24.8	1,440
Exportadora Triple Alianza	To Order	LAT	36.3				22.4						58.7	6,976
	Agr. Gloria Due	LAT	15.3										15.3	1,866
Royalsur S.A.	Shenzhen Dare Stone Indus	FAR						28.1					28.1	6,384
	Shenzhen City Trading Company	FAR									18.9		18.9	3,430
	Foshan Guotong Safety	FAR						15.2					15.2	3,040
	Ping Kee Hong Trading Co Ltd.	FAR						4.5					4.5	896
	Pandol Associate	NAM						3.8					3.8	768
	To Order	FAR						1.9					1.9	384
	Walker Grow Rite Int.	FAR						0.6					0.6	128
	Kammerer	EUR						0.6					0.6	128
Agricola Gloria Chile Ltda.	Agricola Gloria Due	EUR					72.0						72.0	7,200
Exportadora Frugas Ltda.	To Order	FAR	70.8										70.8	8,640
Sudamericana Ltda., Hortofruticola	Minor Weir y Willis Ltd.	EUR										26.1	26.1	10,644
	AJ Trucco INC.	NAM										16.1	16.1	5,351
	Contel Fresh	NAM										13.4	13.4	4,122
	Western Fresh Mktg.	NAM										5.1	5.1	2,051
	Prov. Fruit-Rite Pak	NAM										4.3	4.3	3,044
	Commercial Fruits	EUR										1.9	1.9	1,890
	Rio Vista Limitada	NAM										1.0	1.0	320
	Frusol International	NAM										0.9	0.9	527
	To Order	FAR										0.8	0.8	537
	Comercial Fruit	EUR										0.5	0.5	509
	Fresh Advancements	NAM										0.3	0.3	306
	La Provincia Com. Importadora	NAM										0.2	0.2	70
	Addulatif Food Stuff Trading	MID										0.2	0.2	77
	González y Montealegre Ltda.	Imp Pao & Sebas Eirl	LAT		22.5								1.0	23.5
Agroimp. San Andrés		LAT		23.5									23.5	1,176
To Order		LAT		23.5									23.5	1,176
Agrocomercial Mario Gonzalez	Agroimp. San Andrés	LAT		47.0									47.0	2,352
	To Order	LAT		23.5									23.5	1,176
Agroc. Miraflores Del Sur Spa	Jose Y Guisela Import Export S	LAT		70.6									70.6	3,528
Exportadora Capellades Ltda.	ASF Holland B.V.	EUR			47.8								47.8	11,342
	Giumarra Intern. Berry Llc	NAM			16.1								16.1	3,750
	Giumarra Bros Fruit	NAM			6.2								6.2	1,440
San Sebastian Export Chile S.A.	Sabinfrut Corporation	LAT		19.8								50.1	69.8	6,037
Ecoterra Exportaciones Ltda.	Frutixito Ltda.	LAT					67.5						67.5	7,088
Juan P. Monasterio Salinas	To Order	LAT	43.8										43.8	5,340
	Distrib. de Frutas Nac.	LAT	23.7										23.7	2,886
Inversiones Seminarios Ltda.	Parlak Gida	EUR				36.5							36.5	1,458
	California Giant Inc.	NAM			16.8								16.8	4,455
	Dalian Yidu Group	FAR						11.2					11.2	2,238
	Kopke Jr.Inc., W.H.	NAM						2.4					2.4	477
Agroindustrial Pedregal S. A.	To Order	NAM			66.8								66.8	24,736
	To Order	FAR		22.1									22.1	1,176
Liceo Agrícola A 15 Duao	To Order	MID		21.4									21.4	1,176
	Aqua Trading Office	MID		21.4									21.4	1,176
Multifibras S. A.	To Order	EUR				64.0							64.0	2,560
Claudia Gutierrez	Frutiminas Com. Frutas	LAT		63.5									63.5	3,528
Empresas Turquesa Ltda.	Ilka Kuruyemis Gida	EUR				61.7							61.7	3,768
	Arz General Trading Llc	MID				21.3							21.3	850
Frut. Nogales	Parlak Gida	EUR				21.3							21.3	850
	Aydin Kuruyemis Sanayive	EUR				18.9							18.9	754

Chilean Export Companies by Consignee

Companies under 680.0 Tons

Season 2012/2013 (Tons)

EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
Exp. Stemilt Chile Ltda.	San Lucar Fruit S.L.	EUR						17.6					17.6	3,520
	Shanghai New Long M.	FAR						17.4					17.4	3,481
	Golden Wheel Co., Ltd.	FAR						16.0					16.0	3,200
	Tom Lange Co. Inc.	NAM						9.6					9.6	1,920
Tesalia Ltda.	Basesurcorp S.A.	LAT										60.5	60.5	6,720
Export. Inmobil. San Bernardo S.	Diamant Nahrungsmit.	EUR				40.0							40.0	4,000
	Parisi S P A	EUR				20.0							20.0	2,000
Agrofruta S.A	Shanghai Oheng Imp. & Exp. Co Lt	FAR	17.7	41.8									59.5	4,400
Exportadora Los Prunos Ltda.	To Order	EUR				38.7					20.0		58.7	3,549
	To Order	EUR										21.7	21.7	4,704
Fairtrasa Chile Spa	To Order	NAM	21.3										21.3	2,592
	Mayrsohn Int. Trdng	NAM	12.6										12.6	1,536
	Giumarra Intern. Berry Llc	NAM				29.0							29.0	6,800
Agrícola y Frutícola El Bosque Alto Ltda.	ASF Holland B.V.	EUR				21.3							21.3	5,283
	Giumarra Bros Fruit	NAM				2.7							2.7	640
	Giumarra VBM Int.	NAM				2.6							2.6	640
El Encanto Ltda.	California Giant Inc.	NAM				25.7							25.7	12,576
	Vip Marketing, Inc.	NAM				14.2							14.2	6,960
	AMC Direct Inc.	NAM				11.1							11.1	5,436
	KGB Int. Inc.	NAM				2.2							2.2	1,068
	Shanghai New Long M.	FAR				0.7							0.7	480
	Wise Diviner Co., Ltd.	FAR				0.7							0.7	480
	Beijing Taxidermy & T.	FAR				0.7							0.7	480
	Shanghai Oheng Imp. & Exp. Co Lt	FAR	18.7										18.7	2,280
Felipe A. Camponovo Martin	Guangzhou City Shengfu Trading	FAR	18.7										18.7	2,280
	Mayrsohn Int. Trdng	NAM	17.7										17.7	2,160
	North Bay Prod, Inc	NAM				54.9							54.9	27,349
Exportadora Campofrut Ltda.	Shenzhen Youdecheng Trading Co	FAR	37.4										37.4	4,560
	Royal Yi Fresh Int.	FAR						12.1					12.1	2,411
	Charisma Agriculture Co. Ltda.	FAR						4.3					4.3	864
Proc.De Frutos Secos Y Servic.	Almacenes Altamira	LAT							17.0				17.0	1,417
	To Order	LAT							16.5				16.5	1,373
	Alyser S.A.	LAT							13.0				13.0	1,300
	Villares SRL	LAT							7.0				7.0	700
Biofrut S.A.	Wishnatzki Farms	NAM				29.3							29.3	14,385
	Alpine Fresh Inc.	NAM				23.0							23.0	9,096
Grand Export S.A.Cia.Com.Ext	Agricolsemi S.A.	EUR				49.7							49.7	4,970
North Bay Chile S.P.A.	North Bay Prod, Inc	NAM				36.5							36.5	9,950
	To Order	EUR				11.3							11.3	7,500
	Golden Wheel Co., Ltd.	FAR				1.5							1.5	960
Inmob. y Corretaje Frucor Ltda.	To Order	LAT				16.0							16.0	1,600
	Ipanema Comercial	LAT				12.5							12.5	1,250
	Gdc Alimentos S.A.	LAT				10.0							10.0	1,000
	Jandira Com. de Prod.	LAT				5.0							5.0	500
	Nueces Industriales	LAT				4.8							4.8	482
	Shanghai New Long M.	FAR						30.0					30.0	5,997
Export. La Mision Sociedad Ltda	Jupiter Marketing Ltd.	EUR	17.5										17.5	2,140
	To Order	EUR	37.4										37.4	4,560
	Grapes Direct Limited	EUR	6.9										6.9	765
	Frutas E. Sánchez S.L.	EUR						1.6					1.6	630
	Crown Fruits Enterpris	FAR						1.3					1.3	256
Condesa Chile	Provisiones Samano S.A.	LAT							24.0				24.0	2,400
	Flush Comercio Import. E Export	LAT							12.7				12.7	1,270
	Silcom-La Abundancia	LAT							5.1				5.1	510
	Alyser S.A.	LAT							4.7				4.7	470



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EXPORTER	CONSIGNEE	MKT	GRAPE	APPLE	BLUEB	WALNUT	KIWIS	CHERRY	ALMOND	ORANGE	PLUM	OTHERS	TONS	CASES
Agrícola Rosario Ltda.	AJ Trucco INC.	NAM										15.2	15.2	3,800
	Contel Fresh	NAM										15.2	15.2	3,800
	Fresh Taste Produce	NAM										15.2	15.2	3,800
Francisco Gonzalez M. EIRL, Emp. Com.	Imp Pao & Sebas Eirl	LAT		20.6			2.7						23.3	1,299
	Hilda Arce Rodriguez	LAT		22.2									22.2	924
Asesorias Interpacifico Ltda.	Frut. del Lit. Cia.	LAT		22.6									22.6	1,029
	Frugal Imp.Exp.	LAT										21.5	21.5	2,392
	Fruteria, Inc.	FAR	0.9										0.9	108
San Felipe Frutas Ltda.	Dayka & Hackett LLC	NAM	44.1										44.1	5,376
Soc. Com Agr. y Fruticola VyG	To Order	LAT		43.9									43.9	2,044
	Huitong Economic Trade	FAR						20.1					20.1	4,019
Segio Troncoso	Foshan Guotong Safety	FAR						18.0					18.0	3,600
	Southerland S.A. Prod.	NAM						5.7					5.7	1,134
Com. de Frutas Expomaceas Chile	Basesurcorp S.A.	LAT		23.8									23.8	1,250
	Magellan Farms	EUR		19.7									19.7	1,029
Silvestres S.A.	Cerno S.A.	EUR				22.0							22.0	880
	To Order	EUR				21.3							21.3	850
Samfrut S.A.	Miles Import	EUR										42.2	42.2	10,560
Agromerc. Ltda. Imp. Export.	Westfalia Marketing	EUR										42.2	42.2	10,560
Graneros Ltda, Com. y Deshid.	Nidera Uruguay S.A.	LAT				6.2			11.3				17.5	1,749
	Jandira Com. de Prod.	LAT				13.8							13.8	550
	Silcom-La Abundancia	LAT							10.9				10.9	1,093
Maria Teresa Camponovo Martini	Wilkofruit BV	EUR									24.0		24.0	2,400
	Mayrsohn Int. Trdng	NAM	17.7										17.7	2,160
Exportadora Rio Ltda.	Cedis Papeete	FAR	6.4					10.4			2.3	3.2	22.3	5,624
	To Order	FAR	18.7										18.7	2,280
Aldo B. Vergara Jimenez	F & A Fruits De Colombia	LAT		40.8									40.8	2,127
Frutemu Ltda.	Wuhl Shafman & Lieb.	NAM		40.4									40.4	2,128
	Nico de Jong B.V.	EUR	12.7									24.0	36.7	4,704
Sofruco Alimentos Ltda.	Bengard Marketing	NAM										2.1	2.1	384
	F.P.D., Inc	NAM										1.6	1.6	288
Golden Fruit Ltda.	Imporchiqui S A S	LAT		40.3									40.3	2,058
Soc. Comerc.Fruta Rica Ltda.	Frutamérica	LAT		40.1									40.1	2,088
Fundo Catemu S.A.	Dave 's Speciality	NAM				26.2							26.2	10,272
	SunnyRidge Berry Farm	NAM				13.9							13.9	4,278
Sur Continente S.A.	To Order	LAT		40.0									40.0	2,058
Carter Fruits Agroindustrial	To Order	MID				40.0							40.0	1,600
Sancar Chile S. A.	To Order	LAT				40.0							40.0	4,000
Gana Flores, Rosa Irene	Ac Comercial Import E Export L	LAT				17.5							17.5	1,750
	Jandira Com. de Prod.	LAT				12.0							12.0	1,200
	Gdc Alimentos S.A.	LAT				10.0							10.0	1,000
Imp. y Exp. Fernando Bravo B.	To Order	EUR		19.8									19.8	1,071
	Com.Fruit Chile S.A.	LAT		19.6									19.6	1,029
Agricola Santa Blanca Ltda.	To Order	MID				38.6							38.6	1,544
Comercial Los Leones Ltda.	To Order	NAM	19.6										19.6	2,388
	To Order	LAT	18.8										18.8	2,291
Elqui, Asesoría Agronómica	Ans Ltd	EUR	31.2										31.2	5,160
	Elqui Imports S.A.	EUR	6.6										6.6	1,320
Eight Chile Consulting and Com.	Hardfruits Ltd	EUR	22.0										22.0	2,688
	Ft Import Co.	EUR	15.7										15.7	1,920
Asia Fresh Ltda.	Dole Shanghai Fru&Veg	FAR	37.4										37.4	4,560
Bosques BioBio S.A.	Ans Ltd	EUR	37.4										37.4	4,560
Jose Rossi Valle y Cia. Ltda.	Wescott Agri Prod.	NAM		20.1									20.1	1,106
	Fresh Advancements	NAM					17.0						17.0	1,887
Agr. Com. International S.A.	To Order	EUR				20.0							20.0	2,000
	Cerno S.A.	EUR				16.5							16.5	1,645
Soc.Exp. Patagonia Cherries Ltd	J.O. Sims Ltd.	EUR						36.0					36.0	7,000

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Conagro, Com.	To Order	LAT				16.9			8.2				25.1	2,514
	Maria Ester Medina A.	LAT				5.3			4.0				9.3	934
Muticura Blue Spa	ASF Holland B.V.	EUR			14.0								14.0	3,050
	Giumarra Intern. Berry Llc	NAM			13.7								13.7	2,600
	Giumarra Bros Fruit	NAM			4.8								4.8	1,120
San Esteban Ltda.	Alpine Fresh Inc.	NAM			32.1								32.1	11,292
Cooperat. Frut. Agronuez Choapa	La Violetera, Imp. Frut.	LAT				12.0							12.0	1,200
	Cia. Zaffari Com. E Ind.	LAT				10.0							10.0	820
	La Linea Verde	LAT				9.7							9.7	968
Comercializadora Cabilterra Ltda.	Catz International B.V.	EUR				10.0							10.0	1,000
	To Order	EUR				10.0							10.0	1,000
	Fatura Alimentos Ltda.	LAT				9.0							9.0	900
	Productos 3A Ltda.	LAT				1.5							1.5	150
La Invernada Export Spa	Nature Food Import	EUR				20.0							20.0	2,000
	Jermi Kasewerk Gmbh.	EUR				10.0							10.0	1,000
Exp. y Asesorias Alnuez Ltda.	Sunray Division of Co	EUR				29.5							29.5	2,952
	Villares SRL	LAT							17.3				17.3	1,734
Soc. Exportadora Cofrusec S.A.	Diprodesa Import.	LAT							9.1				9.1	907
	Dos Santos Pereira	LAT							3.0				3.0	300
Comercializ. De Frutos Ltda.	To Order	LAT				21.8			4.6				26.4	2,638
Agencia de Aduana Barrera Ltda	Tom Lange Co. Inc.	NAM								24.3			24.3	1,600
Inca Gold S.A.	To Order	NAM										23.9	23.9	6,818
Soc. Exp. y Com. Agp Ltda.	Wuhl Shafman & Lieb.	NAM			23.2								23.2	6,192
M y M Exportaciones Ltda.	M&M, Imp. Y Exp.	LAT										23.1	23.1	1,271
Jorge Cortes AG	Mauro Quispe	LAT	23.0										23.0	1,920
Subsole Servicios Portuarios	AJ Trucco INC.	NAM					23.0						23.0	2,400
Ivo Alexander Cortes Escobar	Mauro Quispe	LAT	23.0										23.0	1,920
Nacionales Ltda.	S.A. Imports, LLC	NAM			20.4							2.6	23.0	10,680
Exportadora Rueda Ltda.	To Order	NAM										22.9	22.9	1,440
Exportadora Las Agricolas Ltda.	Fazenda Santa Tereziha Ltda.	LAT					22.9						22.9	2,288
Carvajal y Vera	Rio Vista Limitada	NAM										22.4	22.4	2,240
Gabriel Charad	To Order	EUR							22.2				22.2	888
Phillips F., Herbert	Rafico S.A.	LAT					22.2						22.2	2,216
Del Val Ltda.	Basesurcorp S.A.	LAT		22.1									22.1	1,029
El Raco Ltda., Agr.	Stoltzenberg Nuss	EUR				22.0							22.0	880
Eusebio Arnaldo Esteve Barrios	Jandira Com. de Prod.	LAT				22.0							22.0	2,200
Inocencio Del Transito Ri	To Order	LAT	21.6										21.6	1,800
Alborada S.A.	To Order	EUR										21.6	21.6	4,848
Gonzagri Agric. Ltda.	NFI Global	NAM		21.4									21.4	1,176
Pucoyan Export Ltda.	To Order	LAT		21.1									21.1	1,064
Leyla Fruits El	Shanghai New Long M.	FAR						20.1					20.1	3,872
	Chop Tong Guan Sdn Bnd	FAR						0.7					0.7	128
Segovia Cortés, Arnoldo M.	Jbl S C R L	LAT	19.2										19.2	1,920
Las Mercedes Ltda., Agrícola	Carrefour Com. e Ind.	LAT							18.9				18.9	1,889
Soc. Agroind.y Servic. Soppuex	Dayka & Hackett LLC	NAM	18.7										18.7	2,280
Agric. Laura C.	To Order	LAT	18.7										18.7	2,280
Griffith, David	Stanley Growers	EUR	2.1	8.8	0.005		0.5			2.7	0.2	4.3	18.6	1,163
Semillas Tuniche Ltda.	Timerfruit B.V.	EUR									6.7	11.9	18.6	3,716
Alim. Naturales Vitafoods S.A.	Gourmet Trading Co.	NAM				18.4							18.4	4,080
Exportadora Chilfood Ltda.	Dave´s Speciality	NAM				18.0							18.0	8,832
Com. San Sebastian S.A.	To Order	NAM	17.7										17.7	2,160
Com. Santa Clara S.A.	Supertiendas y Drogueria Olimp	LAT	17.7										17.7	2,160
Capespan Chile Spa	Guangzhou Collect Lebao Fruit	FAR	17.7										17.7	2,160
Bellabarca Ltda.	K Fruit	FAR	17.7										17.7	2,160
Fruservices Ltda.	To Order	LAT				14.3			3.2				17.5	1,751
	Enrique Cornu Gonzalez	LAT		0.03									0.03	3



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Invexa Comercial e Inversiones	Terragaia	EUR						9.0					9.0	2,327
	Tung Shing Fresh Fruit	FAR						6.6					6.6	1,320
	Frutin, C.A.	LAT						1.2					1.2	240
	Kaset Lump Sum Import Export	FAR						0.6					0.6	120
Fdo. Gabriel Erazo Espina	Green Earth Produce	NAM	16.1										16.1	1,962
Blue Andes	Townsend Farms Inc.	NAM			9.8								9.8	4,800
	North Bay Prod, Inc	NAM			3.1								3.1	1,536
	HBF Int. Llc.	NAM			3.1								3.1	1,536
Exp. San Sebastian Ltda.	Guangzhou City Zhen	FAR					15.9						15.9	3,176
Fullterra Ltda	Seald Sweet LLC	NAM	15.7										15.7	1,920
Juan Carlos Stephen	Star Import Co.Ltd.	EUR		15.1									15.1	840
Almoking Nut & Dryfruit Ltda.	To Order	LAT							15.0				15.0	1,500
Green Agro Ltda	Grant J Hunt Co.	NAM						6.8					6.8	1,358
	Oag Global Inc.	NAM						3.0					3.0	600
	Jih Hao Trading Co., Ltd.	FAR						2.4					2.4	986
	Fru Veg Marketing Inc.	NAM						1.8					1.8	360
Vefrut Ltda., Ag.	Contel Fresh	NAM					5.4			1.3	7.2	14.0	2,176	
Oscar Andres Rojas Hidalgo	Century Farms Intl.	NAM	12.5										12.5	1,530
Representaciones Int'l Ltda.	To Order	MID		12.2									12.2	672
Agroberries De Los Lagos	ASF Holland B.V.	EUR			12.1								12.1	2,924
Berries Del Bio Bio S.A.	Townsend Farms Inc.	NAM			6.7								6.7	3,495
	Wuhl Shafman & Lieb.	NAM			3.1								3.1	1,632
	Calfruits Co.Ltda.	FAR			2.1								2.1	1,380
Dried Fruit Valley Spa.	To Order	EUR				9.7							9.7	387
	To Order	FAR				2.0							2.0	200
Expofrut S.A.	Prospera Trading Imp.	LAT				10.0							10.0	1,000
	To Order	LAT				0.7			0.1				0.8	80
Exp. y Com. Valderrama Ltda.	Shanghai New Long M.	FAR						10.4					10.4	2,078
Agricola Los Batros S. A.	AMC Direct Inc.	NAM			6.4								6.4	1,728
	Nexus Produce	NAM			3.6								3.6	960
Soc. Agroind. Dos Lunas Ltda.	To Order	LAT				10.0							10.0	1,000
Comerc.y Prest.de Serv.Pablo H	To Order	LAT				10.0							10.0	400
Acosta y Aguayo	Team Produce Int'l.	NAM						4.3					4.3	867
	Social Enterprise, LLC.	NAM			3.9								3.9	1,920
	Lancaster Foods	NAM						1.1					1.1	240
Unique Fruit Ltda.	To Order	NAM						5.1					5.1	1,020
	Fruit Royale Inc.	NAM						2.3					2.3	452
	Unique Ingredients	NAM						1.7					1.7	347
Consorcio Maderero S.A.	To Order	NAM			8.6							8.6	3,948	
Imp. y Exp. Estrella Del Este	Ningbo Bingcheng Import & Exp.	FAR						5.1					5.1	1,152
	Shenzhen Sheng Maoxim Investme	FAR						3.2					3.2	640
Newport Cargo S.A.	Hortifrut Northamerica	NAM			7.2								7.2	2,504
San Sebastián	Alpine Fresh Inc.	NAM			7.1								7.1	1,944
Bravo B., Carlos	To Order	LAT							6.3				6.3	630
Agricola Las Palmas Ltda.	D'arragio Bross Co.	NAM										4.6	4.6	1,713
	D Arragio Bross Co.	NAM										1.4	1.4	532
Agricola Siemel Ltda.	Sorrentino Giovanni Snc	EUR							6.0				6.0	600
Hellmann P.L.	North Bay Prod, Inc	NAM			4.9								4.9	1,200
	Driscoll's	NAM			1.1								1.1	525
Surfrut Fresh S.A.	Bengard Marketing	NAM					5.8						5.8	1,154
Gestion Agricola S.A.	Wal-Mart Stores, Inc.	NAM										5.3	5.3	405
Soc.Agroc.Terra Esperanza S.A	Regional Sur	LAT				4.9							4.9	487
Exportadora Manantial Ltda.	Dave 's Speciality	NAM										4.1	4.1	2,008
	Roveg Fruit B.V.	EUR										0.6	0.6	423
Rogelio E. Valenzuela Valdivia	To Order	LAT				2.3			2.3				4.6	460
Jaime Ulloa B.	Giumarra Bros Fruit	NAM			4.0								4.0	936
Import. y Com. Indufrut Ltda.	To Order	EUR				4.0							4.0	400

¿Tiene problemas de condición producto de alzas en temperaturas en sus contenedores?

¿Tiene controles apropiados en la cadena de frío hasta destino?

¿Necesita revisar su protocolo de estiba en origen?

¿Tiene la certeza que su fruta es cargada a temperaturas apropiadas?

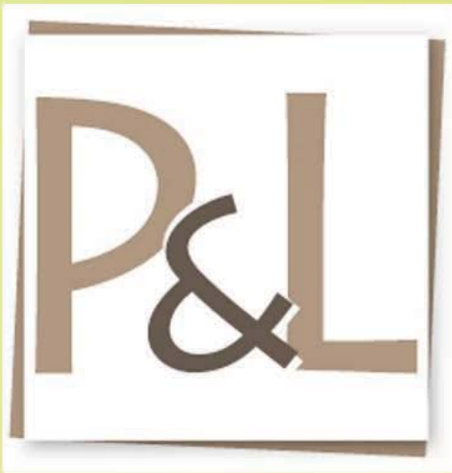
¿Conoce el efecto del circuito corto en los contenedores?



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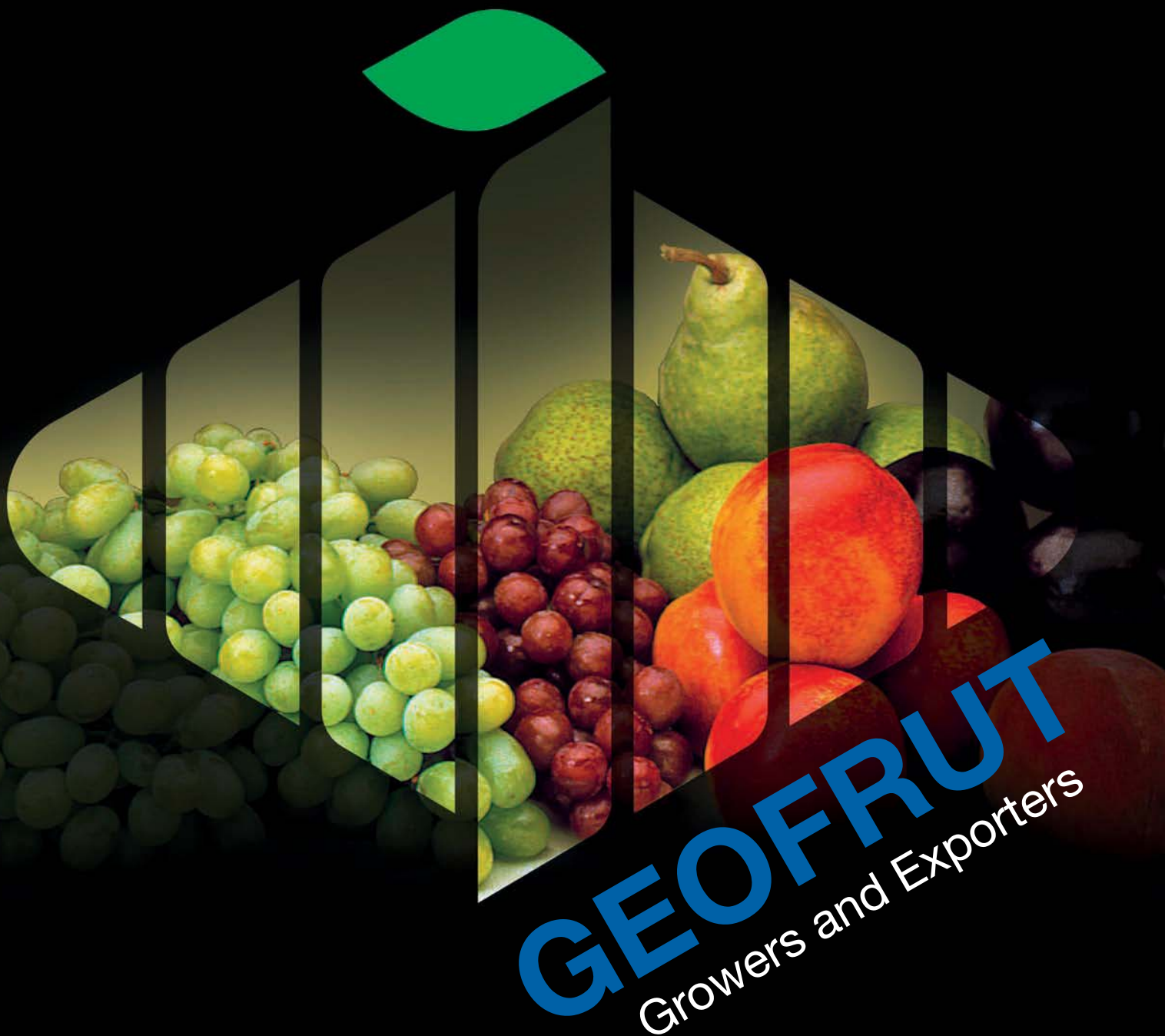
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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	ORANGE	CLEMANT	APPLE	AVOCADO	LEMON	GRAPE	KIWIS	MAND.	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Pronal S., Exportad.	10,736	1,353.9	24.8	5,693.1	2,625.4			539.8	20,973	41,717	25,644	1,405.8	3,044.2	1,944.9
Aoricom, Soc. Agric.	7,467.5	1,835.0	549.4	3,306.4	3,658.8	446.8		1,260.5	18,913	24,081	3,454.2	1,339.8	1,703.3	213.5
Santa Cruz S.A., Exp.	1,218.4	798.7		43.0	1,015.5	35.4	2,495.5		5,976.0	30.4	731.7	569.3	7.6	76.4
El Parque Ltda, Exp.	586.8	1,658.2		1,307.0	148.6	67.7			3,768.3	5,216.8	3,050.6	264.8	434.4	251.9
Polar Fruit Int. SA			2,008.6			139.0			2,194.2	58.2		132.2	4.2	
Ams Family S. A.			2,077.2						2,077.2			141.7		
Subsole S.A., Exp.		1,404.8		211.2		120.0	134.3	49.0	2,054.2	547.3	375.6	158.8	53.4	36.2
David del Curto S.A.		113.3	443.2			991.9	87.7		1,659.2	1.2		169.4	0.2	
Others	4,990.2	6,255.9	6,296.7	43.0	1,067.3	5,384.2	2,056.9	183.7	29,002	6,260.2	4,259.3	2,554.3	542.4	392.7
EAST COAST 2012-13	11,203	9,058.5	10,107	2,940.8	3,446.4	6,365.7	3,031.0	1,228.6	50,029			4,010.4		
WEST COAST 2012-13	13,796	4,361.3	1,292.7	7,662.9	5,069.1	819.4	1,743.3	804.4	36,589			2,725.8		
TOTAL 2012-13	24,999	13,420	11,400	10,604	8,515.6	7,185.0	4,774.4	2,033.0	86,618			6,736.2		
WEST COAST 2011-12	10,166	2,080.2	310.9	26,652	6,401.2	331.7	107.4	771.8		47,522	22,601		3,676.9	1,773.8
EAST COAST 2011-12	6,113.9	1,860.6	1,267.4	12,700	6,182.3	311.2	240.0	576.2		30,389	14,915		2,112.9	1,141.8
TOTAL 2011-12	16,280	3,940.9	1,578.3	39,351	12,584	642.8	347.4	1,348.0		77,912	37,516		5,789.8	2,915.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	AVOCADO	CLEMENT	ORANGE	ORANGE	APPLE	ORANGE	LEMON	GRAPE	KIWIS	LEMON	CLEMENT	APPLE	APPLE	GRAPE
	HASS	CLEMENUL	LAINE LATE	FUKUMOTO	RY. GALA	NOT DEF	NOT DEF	CRIMSON	HAYWARD	GENOVA	NOT DEF	GRANNIES	C. PINK	NOT DEF
Pronal S., Exportad.	5,672.4	1,098.3	5,478.4	3,431.3		244.7	2,006.2			619.2	255.6			284.7
Aoricom, Soc. Agric.	3,284.9	291.8	2,983.9	216.5	497.9	3,504.3	2,468.1	68.8		1,189.4	1,510.3	2.0		19.7
Santa Cruz S.A., Exp.	43.0	798.7				283.3	419.8		2,258.1	595.7				44.9
El Parque Ltda, Exp.	1,307.0	1,658.2	122.1	301.7				22.8		148.6				15.8
Polar Fruit Int. SA					694.6			18.7				322.8	440.3	15.8
Ams Family S. A.					1,315.5							85.7	30.2	
Subsole S.A., Exp.	211.2	1,358.7						13.9	134.3					106.1
Others	43.0	4,538.7	1,065.7	1,908.1	2,926.9	1,352.2	258.8	4,310.0	1,585.0	684.7	1,063.4	1,319.0	1,186.6	1,033.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	ORANGE	CLEMANT	NECTARIN	PEACH	CHERRY	APPLE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Río Blanco Ltda, Exp.	25,476		1,762.0	1,638.5			350.9		29,478	22,774	19,118	3,430.5	2,635.2	2,350.3
Subsole S.A., Exp.	12,212		391.4	276.5			156.3		13,471	14,144	16,426	1,586.9	1,661.5	1,976.4
Exser Ltda.	11,141			129.6					11,281	8,161.6	10,770	1,369.3	961.1	1,291.8
Atacama Ltda, Frut.	6,729.8								6,729.8	8,542.3	5,892.5	820.7	1,041.7	699.9
Rucarav S.A., Exp.	4,951.5	31.9			128.4	25.0	69.0	162.6	5,495.6	4,447.8	5,363.4	662.1	537.0	666.1
Greenvic Comercial SA	721.5	757.2			597.1	392.9	26.3	195.7	2,935.1	3,100.2	3,045.9	343.6	347.1	396.2
Aorícola Plaza Vieja Ltd	2,122.0								2,122.0	2,220.6	2,855.7	259.1	270.4	351.4
Aqua Santa Exp.	1,072.2	344.7			127.7	17.2			1,647.1	1,514.7	1,796.0	197.1	183.3	222.8
Others	7,340.6	1,319.0	96.0	23.0	490.1	679.5	441.5	169.3	10,986	10,734	12,869	1,427.5	1,340.1	1,637.0
EAST COAST 2012-13	61,343	2,320.6	1,881.1	1,907.4	1,302.1	1,050.2	966.9	527.6	72,655			8,726.2		
WEST COAST 2012-13	10,424	132.2	368.3	160.2	41.3	64.3	77.1		11,491			1,370.5		
TOTAL 2012-13	71,767	2,452.8	2,249.4	2,067.6	1,343.4	1,114.5	1,044.0	527.6	84,145			10,097		
EAST COAST 2011-12	50,571	2,082.4	1,930.4	2,289.2	1,661.2	1,280.4	1,279.2	579.6		63,073	64,131		7,513.0	7,898.6
WEST COAST 2011-12	10,275	32.5	1,233.3	567.8	28.6	28.2	275.2			12,565	14,005		1,464.3	1,693.3
TOTAL 2011-12	60,846	2,114.9	3,163.7	2,857.0	1,689.8	1,308.6	1,554.4	579.6		75,638	78,136		8,977.4	9,591.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	CLEMENT	ORANGE	GRAPE	GRAPE	GRAPE	CHERRY	GRAPE
	THOMPSON	CRIMSON	FLAME SDL	NOT DEF	SUCRAONE	R. GLOBE	AUT. RY.	CLEMENUL	NAVEL LT.	BLACK SDL	RALLI SDL	PERLETTE	BING	PRIME
Río Blanco Ltda, Exp.	7,434.3	6,399.3	5,214.1	141.6	2,745.8	995.6	1,429.7	1,475.7	1,143.1	309.5		155.1	276.6	3.1
Subsole S.A., Exp.	2,963.3	1,966.8	1,188.3	3,709.0	410.5	49.3		276.5	232.2	342.1	911.9		111.9	441.2
Exser Ltda.	3,359.7	2,935.3	2,414.4	554.3	941.4	85.8	169.3	108.0		82.5				
Atacama Ltda, Frut.	838.9		925.9	3,205.1	0.8					46.8		719.3		326.2
Rucarav S.A., Exp.	1,824.0	1,080.8	639.2	236.1	640.8		260.5						46.8	
Greenvic Comercial SA	68.5	359.4	98.4	15.0	174.0		6.3						23.6	
Aorícola Plaza Vieja Ltd	590.8	551.7	477.3		216.5					192.9				
Others	2,076.4	1,253.8	2,689.5	285.1	896.9	784.0	42.5	23.0	96.0	85.3		12.6	379.0	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	PLUM	NECTARIN	PEACH	ORANGE	MAND.	PEAR	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	4,369.8	1,965.5	869.7	993.2	681.3			453.0	9,796.3	10,609	10,618	1,056.8	1,078.5	1,236.8
Aaricom, Soc. Aaric.	5,802.9	254.1	1,105.8	612.9	334.2	73.0			8,199.2	7,415.2	10,148	996.9	840.6	1,152.3
Unifrutti Traders Ltd.	6,327.2		78.0	190.3	27.0		399.0		7,368.2	5,900.2	3,853.6	902.1	752.6	525.9
Geofrut S.A.	1,235.8		677.9	524.3	630.3				3,228.0	2,966.9	3,445.2	397.7	356.4	401.4
Quintav S.A., Exp.	2,816.1								2,816.1	2,500.7	1,416.9	350.5	312.6	177.1
Bauza Export Ltda.	2,773.7								2,775.0	726.0	2,128.3	338.5	88.5	259.4
Verfrut S.A., Soc. Exp.	1,436.7	547.5	156.6	122.8	268.2				2,531.7	2,945.6	2,008.0	247.5	333.9	226.7
Prontoexport Ltda.	2,363.4			26.5		18.9			2,408.7	2,890.2	3,138.3	292.4	350.6	380.1
Others	11,937	303.3	123.1	35.8		999.0	442.9	46.1	14,937	17,215	19,227	1,764.2	1,973.2	2,249.1
EAST COAST	2012-13	34,231	3,070.3	2,762.8	2,251.3	1,809.6	774.0	710.9	499.1	48,046			5,636.8	
WEST COAST	2012-13	4,831.7		248.1	254.6	131.4	316.8	131.0		6,013.7			709.7	
TOTAL	2012-13	39,062	3,070.3	3,010.9	2,505.8	1,941.0	1,090.8	841.9	499.1	54,060			6,346.5	
EAST COAST	2011-12	29,495	3,796.6	2,197.4	2,252.0	2,081.3	1,953.1	817.8	927.1		47,919	50,626		5,467.8
WEST COAST	2011-12	4,236.4		141.7	115.5	125.3	234.1	131.5			5,249.1	5,358.3		619.0
TOTAL	2011-12	33,732	3,796.6	2,339.1	2,367.5	2,206.6	2,187.2	949.4	927.1		53,169	55,984		6,086.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	APPLE	GRAPE	MAND.	GRAPE	PLUM	NECTARIN	APPLE	ORANGE	PEACH
	THOMPSON	FLAME SDL	CRIMSON	NOT DEF	SUGRAONE	RY. GALA	R. GLOBE	MURCOTT	BLACK SDL	NOT DEF	NOT DEF	GRANNIES	LANE LATE	NOT DEF
David del Curto S.A.	2,280.1	1,146.3	411.5	155.4	211.7	782.9			52.7	45.9	140.0	376.8		160.5
Aaricom, Soc. Aaric.	829.7	1,957.1	454.1	1,413.1	441.9	168.8	282.3		136.7	384.4	190.0	85.2		65.5
Unifrutti Traders Ltd.	1,939.7	677.7	1,102.0	244.5	1,210.6		214.3	273.0			52.7			
Geofrut S.A.	164.3	192.8	481.9	162.9	163.7		30.7			211.1	200.4			271.2
Quintav S.A., Exp.	1,104.6	194.1	548.9	411.7	341.6		115.3		96.8					
Bauza Export Ltda.	687.0	1,169.4	66.9	496.9	6.3		220.4		46.4					
Verfrut S.A., Soc. Exp.	267.2	7.9	638.1	19.1	177.1	373.2	68.1				12.7			59.6
Others	3,824.1	3,611.4	2,634.7	1,198.4	1,001.6	41.4	315.9	442.9	330.9		11.4	136.4	598.0	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	PLUM	KIWIS	PEACH	NECTARIN	MAND.	CLEMENT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Verfrut S.A., Soc. Exp.	4,306.9	2,444.5	744.8	77.2	324.8	254.5		43.2	8,212.7	4,797.5	8,858.0	826.8	562.7	983.7
Geofrut S.A.	2,295.3	928.7	1,409.6	432.3	781.0	748.9			6,971.4	7,387.0	6,389.5	794.3	830.8	759.7
Cofefrut S.A.		1,815.7	656.1	1,230.9	339.8	320.1			4,955.2	3,362.4	1,924.2	475.9	345.3	180.1
La Higuera S.A.	1,090.1		87.0		237.2	142.1	152.9	857.4	2,864.4	2,880.8	2,821.3	290.4	287.6	296.7
Prize Ltda., Exportad.	1,169.7	4.9	304.8	263.0	69.1	207.3			2,637.2	2,079.5	1,121.2	390.3	276.1	196.1
Norfrut Chile Ltda.	1,806.6								1,922.1	2,817.8	1,758.9	226.4	299.9	186.6
Prontoexport Ltda.	1,813.4				33.8	46.2			1,918.6	2,816.3	2,987.8	234.9	343.9	362.5
San Clemente SA, Exp.		1,521.8							1,521.8	1,499.6	813.7	92.7	91.4	47.1
Others	10,553	1,167.8	945.3	862.1	258.3	283.8	869.2	53.6	16,650	21,577	22,388	2,013.4	2,498.6	2,657.9
EAST COAST	2012-13	18,940	7,073.4	3,581.8	1,872.4	1,687.2	1,575.1	495.0	703.6	38,937			4,358.7	
WEST COAST	2012-13	4,095.0	810.1	565.7	993.1	356.8	427.8	527.2	250.7	8,717.1			986.5	
TOTAL	2012-13	23,035	7,883.5	4,147.5	2,865.5	2,044.0	2,002.9	1,022.2	954.2	47,654			5,345.2	
EAST COAST	2011-12	20,367	5,102.4	2,624.4	2,077.7	1,318.2	1,654.4	886.1	747.2		38,793	38,499		4,356.6
WEST COAST	2011-12	5,155.0	734.1	500.6	757.2	513.6	331.2	335.3	653.7		10,425	10,564		1,179.6
TOTAL	2011-12	25,522	5,836.5	3,125.0	2,834.9	1,831.8	1,985.6	1,221.3	1,400.9		49,218	49,062		5,536.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	APPLE	GRAPE	KIWIS	GRAPE	PLUM	GRAPE	APPLE	MAND.	CLEMENT	APPLE	GRAPE
	CRIMSON	THOMPSON	FLAME SDL	RY. GALA	NOT DEF	HAYWARD	SUGRAONE	ANGRENO	R. GLOBE	GRANNIES	MURCOTT	CLEVENUL	C. PINK	QU. RED
Verfrut S.A., Soc. Exp.	2,412.1	835.0	136.3	1,156.5	68.6	77.2	414.6	474.8	324.5	352.7			43.2	65.2
Geofrut S.A.	796.0	189.2	207.0	917.5	548.5	329.2	212.5	387.4	96.8	11.2				
Cofefrut S.A.				1,207.0		1,210.7		222.0		265.1				196.4
La Higuera S.A.	179.8	153.5	346.0					11.3	7.5		152.9	857.4		
Prize Ltda., Exportad.	357.3	155.6	20.2		256.2	263.0	218.7	32.6	99.2					2.9
Norfrut Chile Ltda.	8.7	93.5	359.1		1,272.2		31.5		14.2					13.4
Prontoexport Ltda.	220.3	520.8	424.8		52.4		20.3							336.5
Others	1,391.9	2,927.0	2,678.0	542.6	812.7	510.5	1,178.8	138.7	673.6	412.8	869.2	23.4	649.2	278.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	PLUM	ORANGE	CLEMENT	KIWIS	NECTARIN	PEAR	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Río Blanco Ltda. Exp.	5,488.3			1,115.1	1,461.4	20.8			8,232.6	12,864	20,864	851.7	1,333.5	2,290.5
Dole Chile S.A.	3,345.0	1,209.5	324.0			735.5	188.4	392.9	6,328.8	8,058.2	9,150.8	662.9	809.4	955.3
San Clemente SA. Exp.		3,928.0			145.7				4,073.7	4,652.7	3,288.4	295.5	345.0	235.2
David del Curto S.A.	865.1	1,689.5	216.8			539.1	159.4	383.6	3,979.4	5,400.5	5,657.7	370.1	529.9	580.3
Gesex. Gest.Exp.Frut.	2,040.4		423.5	405.3				418.9	3,486.2	4,699.1	5,424.9	362.0	524.9	661.5
Exser Ltda.	2,553.5								2,553.5	2,548.7	2,219.0	311.4	310.8	269.5
Atacama Ltda. Frut.	1,856.5								1,856.5					226.7
Exp. Delifruit Ltda.			799.1				348.5		1,293.6	898.2	1,030.2	109.2	75.6	131.2
Others	3,683.6	2,983.8	376.4	491.6	135.0	333.2	432.8	145.2	10,725	21,909	25,754	1,052.7	2,019.3	2,621.8
EAST COAST 2012-13	19,223	9,363.4	2,022.0	2,012.0	1,742.2	1,441.0	1,472.6	921.7	41,092				4,094.4	
WEST COAST 2012-13	609.1	447.4	117.8			187.6	75.4		1,437.2				147.7	
TOTAL 2012-13	19,832	9,810.8	2,139.7	2,012.0	1,742.2	1,628.6	1,548.0	921.7	42,529				4,242.1	
EAST COAST 2011-12	22,272	11,964	1,975.1	2,915.9	1,872.7	1,652.0	1,533.3	616.1		51,187	61,664		4,988.4	6,451.7
WEST COAST 2011-12	3,737.4	3,733.2	904.7				677.8	279.6		9,843.4	11,724		960.0	1,293.5
TOTAL 2011-12	26,009	15,697	2,879.8	2,915.9	1,872.7	1,652.0	2,211.1	895.6		61,030	73,389		5,948.4	7,745.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	KIWIS	CLEMENT	APPLE	APPLE	ORANGE	AVOCADO	APPLE	GRAPE
	RY. GALA	CRIMSON	THOMPSON	FLAME SGL	NOT DEF	SUGRAONE	HAYWARD	CLEMENUL	C. PINK	FUJI	NAVELS	HASS	BRAEBURN	PERLETTE
Río Blanco Ltda. Exp.		1,802.4	1,009.9	939.3	34.6	671.7	20.8	1,113.9			845.2	64.6		
Dole Chile S.A.	714.9	842.8	768.4	593.4	42.5	312.3	735.5		168.6	228.4			97.5	
San Clemente SA. Exp.	1,275.6							145.7	589.2	254.7			475.3	
David del Curto S.A.	887.1	78.6	342.5	344.2		77.3	539.1		98.8	389.3				15.7
Gesex. Gest.Exp.Frut.		720.4	557.9	378.9	60.0	291.7								
Exser Ltda.		865.8	416.9	443.3	571.0	123.4								
Atacama Ltda. Frut.			294.4	336.9	1,037.9	61.4								116.5
Others	1,976.1	219.5	634.2	661.5	762.4	632.2	333.2	135.0	470.2	330.4	44.8	652.0	130.5	503.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	NECTARIN	PLUM	PEACH	APPLE	CHERRY	PEAR	AVOCADO	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Del Monte Fresh Prod.	28,436	1,336.1	1,301.8	1,030.2	569.9	472.2	459.6		33,605	33,826	42,394	3,999.6	3,995.0	5,047.0
EAST COAST 2012-13	23,572	1,205.6	1,195.5	800.0	569.9	408.7	459.6		28,211			3,334.8		
WEST COAST 2012-13	4,863.5	130.5	106.3	230.1		63.5			5,394.0			664.7		
TOTAL 2012-13	28,436	1,336.1	1,301.8	1,030.2	569.9	472.2	459.6		33,605			3,999.6		
EAST COAST 2011-12	21,714	1,389.3	845.9	975.5	1,292.4	608.3	691.9	580.6		28,098	33,383		3,292.2	3,928.7
WEST COAST 2011-12	5,046.8	174.1	35.3	160.1		118.1		193.5		5,728.0	9,010.5		702.8	1,118.3
TOTAL 2011-12	26,761	1,563.5	881.2	1,135.6	1,292.4	726.4	691.9	774.1		33,826	42,394		3,995.0	5,047.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	PLUM	CHERRY	GRAPE	PEACH	APPLE	GRAPE	NECTARIN
	CRIMSON	THOMPSON	FLAME SGL	SUGRAONE	NOT DEF	R. GLOBE	PRN. SEED	LARRY ANN	BING	PERLON	ZEE LADY	GALA	BLACK SGL	AUG. RED
Del Monte Fresh Prod.	7,709.4	6,074.2	5,670.7	3,150.0	3,117.7	667.3	467.6	430.7	409.1	398.1	384.9	367.4	350.8	329.2



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	PEAR	PLUM	KIWIS	NECTARIN	PEACH	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Aqua Santa Exp.	2,902.7	75.5	1,149.7	1,656.2	841.7	810.3	504.0	147.9	8,193.8	8,926.7	8,828.4	918.5	989.8	977.2
Atacama Ltda. Frut.	8,038.6								8,038.6	8,070.5	7,652.1	980.8	984.1	932.1
Los Lirios S.A. . Exp.	1,077.3	3,770.1	1,016.1	591.1	21.6	215.4	34.3	83.6	6,809.4	6,978.3	5,704.9	522.8	553.5	468.6
Exser Ltda.	3,286.9								3,290.0	3,998.4	4,491.5	385.0	487.0	547.2
CvD Internacional SA	503.4			237.0	475.8	611.1	512.8	75.0	2,531.5	2,282.2	2,992.1	311.7	280.3	368.1
La Rosa Sofruco	810.8		1,292.2	105.7	185.8				2,411.7	2,431.4	64.5	207.6	217.6	5.8
Fruta Austral Exp. Ltd	436.3								436.3			53.2		
Unifrutti Traders Ltd.	259.2				142.6				401.7	388.8	21.6	47.4	43.2	2.4
Others	693.5	21.2	248.8					2.3	965.8	839.7	2,376.2	100.0	87.6	223.4
WEST COAST	2012-13	9,354.5	1,143.4	2,556.2	1,537.5	1,139.8	1,189.2	781.6	129.6	18,037		1,956.8		
EAST COAST	2012-13	8,654.0	2,723.4	1,150.6	1,052.4	527.5	447.6	269.6	179.1	15,042		1,570.3		
TOTAL	2012-13	18,009	3,866.8	3,706.8	2,590.0	1,667.4	1,636.8	1,051.1	308.7	33,079		3,527.1		
WEST COAST	2011-12	10,477	1,074.2	2,126.8	1,221.0	2,174.1	1,183.8	622.1	264.1		19,396	18,069	2,150.4	1,997.3
EAST COAST	2011-12	7,819.1	2,793.9	757.2	932.8	608.6	517.6	258.9	219.3		14,520	14,063	1,492.5	1,527.5
TOTAL	2011-12	18,296	3,868.1	2,883.9	2,153.8	2,782.7	1,701.4	881.1	483.4		33,916	32,131	3,642.9	3,524.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	APPLE	GRAPE	KIWIS	PEAR	PEAR	PLUM	GRAPE	PEAR	APPLE	PLUM
	NOT DEF	FLAME SDL	THOMPSON	CRIMSON	RY. GALA	SUGRAONE	HAYWARD	PACKMAN'S	S. BARTL	ANGELENO	R. GLOBE	G. BOSCH	GRANNIES	LARRY ANN
Aqua Santa Exp.	48.0	311.3	509.8	1,133.5		170.0	779.6	737.3	147.5	668.0	659.9		75.5	309.6
Atacama Ltda. Frut.	3,585.4	1,845.1	1,229.7			473.4								
Los Lirios S.A. . Exp.		329.4	253.5	306.6	1,888.4	152.3	21.6	174.2	67.2	189.1	35.4	574.8	483.1	93.2
Exser Ltda.	126.1	1,101.4	513.3	896.4		469.3					16.1			
CvD Internacional SA				266.3		237.0	475.8							98.0
La Rosa Sofruco	15.2		364.8	189.3		187.9	185.8	323.7	691.1		52.7			54.5
Fruta Austral Exp. Ltd	103.4	93.7		146.3		6.4								
Others		172.8	500.7	87.0	21.2	75.6	86.4							

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	ORANGE	PLUM	MAND.	KIWIS	NECTARIN	CLEMINT	PLUOTS	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Exser Ltda.	3,175.8						92.9		3,268.7	3,346.7	4,526.2	388.8	398.9	535.3
Aldunate Ltda. Exp.	1,940.0				181.7				2,121.7	1,412.5		255.7	172.9	
Tuniche Fruits Ltda.		67.9	1,100.0			332.6		217.4	1,817.8	864.7	675.9	203.2	134.0	72.1
Santa Maria S.A.	1,763.0								1,763.0	1,088.1	1,187.8	213.5	133.6	143.5
Soc. Exportadora C y M Ltda.	1,525.8								1,525.8	1,437.1		189.1	173.5	
Arofruta Ltda.	1,389.9								1,389.9	1,752.9	1,004.4	176.6	217.5	117.9
Santa Cruz S.A.. Exp.	179.9	497.7		407.1					1,084.7	784.5	42.6	80.8	51.1	2.8
Carita Rana SA. Aur.	1,077.2								1,077.2	758.5	642.3	127.2	91.3	77.7
Others	11,332	1,816.6	338.1	277.3	427.5	109.5	191.9		14,589	12,711	15,679	1,618.3	1,485.0	1,839.1
EAST COAST	2012-13	20,937	2,144.2	1,330.0	661.1	173.7	382.3	284.7	217.4	26,271		2,989.0		
WEST COAST	2012-13	1,446.4	237.9	108.1	23.4	435.5	59.8			2,366.4		264.1		
TOTAL	2012-13	22,383	2,382.2	1,438.1	684.4	609.2	442.1	284.7	217.4	28,638		3,253.1		
EAST COAST	2011-12	17,526	542.5	557.4	231.6	110.9	399.6	1,044.6	109.1		20,767	20,827	2,453.5	2,440.9
WEST COAST	2011-12	2,614.5	48.6	86.8	44.5	385.0	138.2		2.0		3,388.4	2,931.4	404.2	347.4
TOTAL	2011-12	20,141	591.2	644.2	276.0	495.9	537.8	1,044.6	111.2		24,156	23,759	2,857.7	2,788.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	ORANGE	MAND.	GRAPE	GRAPE	KIWIS	ORANGE	PLUM	GRAPE
	FLAME SDL	CRIMSON	THOMPSON	SUGRAONE	NOT DEF	PRINCESS	FUKUMOTO	MURCOTT	R. GLOBE	SUGRATH.	HAYWARD	LANE LATE	CONTANZA	AUT. RY.
Exser Ltda.	456.1	1,097.1	962.6	162.1	10.3	286.5								60.3
Aldunate Ltda. Exp.		626.9	774.5		169.9	319.0					181.7			
Tuniche Fruits Ltda.												25.8	477.1	
Santa Maria S.A.	236.7	88.3	394.0	206.1	175.8				10.9	119.6				
Soc. Exportadora C y M Ltda.	208.8	509.9	84.9	314.5		226.8								180.9
Arofruta Ltda.	261.2	195.0	339.0	119.3	333.9									
Santa Cruz S.A.. Exp.					179.9					407.1				
Others	4,022.5	2,386.1	1,613.3	1,154.7	957.0	74.4	906.2	253.5	628.9	512.1	427.5	542.7		188.0



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	APPLE	KIWIS	NECTARIN	PEAR	PEACH	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	7,897.4	743.1	638.5	277.3	163.0	163.1	117.9		10,000	10,375	9,726.2	1,163.2	1,179.7	1,150.9
Jaime Prohens V.	3,381.4								3,381.4	3,951.6	3,596.7	408.6	482.3	436.8
Soc. Agrícola La Isleta Ltda.	3,099.0								3,099.0			377.9		
Jaime Prohens E	1,991.5								1,991.5	1,128.8	2,085.6	242.7	137.1	254.3
Merex Ltda., Soc.Exp.	997.2								997.2	737.6	306.2	121.3	90.0	37.3
Monte Alto Fruit S.A.	819.5	104.3			43.5				967.2	894.4	743.7	119.8	112.1	95.4
Tocornal Ltd. Com.	798.0							2.8	800.8	730.1	930.6	96.2	87.1	113.5
Fruit Grower Chile SA	663.3								663.3	419.5	464.1	81.0	50.5	52.4
Others	789.1			315.4					1,104.5	2,574.4	3,306.3	127.6	309.7	408.3
EAST COAST 2012-13	18,824	676.4	638.5	315.4	206.4	163.1	117.9	2.8	20,945			2,499.3		
WEST COAST 2012-13	1,612.5	170.9		277.3					2,060.7			238.9		
TOTAL 2012-13	20,436	847.3	638.5	592.7	206.4	163.1	117.9	2.8	23,005			2,738.3		
EAST COAST 2011-12	15,962	568.3	1,134.4	96.0	276.4	116.5	259.3			18,413	18,326		2,172.3	2,219.5
WEST COAST 2011-12	1,858.3	229.6		310.3						2,398.2	2,833.5		276.1	329.4
TOTAL 2011-12	17,820	797.9	1,134.4	406.3	276.4	116.5	259.3			20,811	21,159		2,448.4	2,548.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	CRIMSON	FLAME SDL	THOMPSON	NOT DEF	SUGRADNE	R. GLOBE	AUT. RY.	HAYWARD	KIWIS	APPLE	GRAPE	GRAPE	PLUM	PLUM	APPLE
Dole Chile S.A.	3,325.2	1,795.0	1,063.1	258.7	468.6	313.7	274.8	277.3	505.5			287.6	248.3	191.1	133.0
Jaime Prohens V.	1,142.3	839.3	965.4	132.6		221.1									
Soc. Agrícola La Isleta Ltda.	781.1	149.6	120.3	1,772.9		38.5	236.7								
Jaime Prohens E		116.5	508.1	902.6	403.6										
Merex Ltda., Soc.Exp.	31.5	255.8	407.0		44.9		32.3				225.8				
Monte Alto Fruit S.A.	181.8	483.4	108.8			18.6							30.6	20.4	
Tocornal Ltd. Com.	93.5	149.6	94.5		117.3	84.0	52.2				207.0				
Others	378.5	136.7	532.6	194.2	67.7	5.8	80.8	315.4				56.1			



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	ORANGE	KIWIS	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA	5,853.8				5,853.8	3,484.6	2,491.9	325.4	192.4	138.0
Maona Trading S.A.	4,489.7				4,489.7	2,876.6	1,423.6	247.1	158.3	78.5
Dole Chile S.A.	2,696.3	126.1			2,822.4	2,713.0	3,251.0	158.7	151.8	180.6
Copefruit S.A.	2,505.5				2,505.5	1,693.3	1,087.8	137.3	94.8	60.1
Greenvic Comercial SA	1,457.8				1,457.8	2,821.4	857.7	81.3	156.6	47.2
Tuniche Fruits Ltda.	1,328.9				1,328.9	321.0	252.9	63.1	17.6	13.9
San Clemente SA, Exp.	551.6				551.6	692.6	42.8	30.8	38.8	2.4
Oraonik Time SPA	484.1				484.1			26.8		
Others	894.0				894.0	659.4	312.9	48.9	38.9	20.4
EAST COAST 2012-13	12,471	102.8			12,573			687.9		
WEST COAST 2012-13	7,791.1	23.3			7,814.4			431.4		
TOTAL 2012-13	20,262	126.1			20,388			1,119.3		
EAST COAST 2011-12	9,916.9	24.5	267.5			10,209	6,930.9		569.3	386.6
WEST COAST 2011-12	4,963.0	90.1				5,053.1	2,789.7		280.0	154.5
TOTAL 2011-12	14,880	114.6	267.5			15,262	9,720.5		849.3	541.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	RY. GALA	C. PINK	GRANNIES	NOT DEF	BRAEBURN	FUJI	RAKU	FUJI PRVM	JONAGOLD	FUJI RD.	PINK L.	BOSC	PACHAMVS	GALAXY
Frusan, San Fdo SA	1,109.9	689.9	330.8	2,402.4	895.0	113.1	54.8		138.7	119.2				
Maona Trading S.A.	1,133.5	416.5	1,647.6		463.7	344.8	483.6							
Dole Chile S.A.	940.1	927.1	319.4		39.7	367.0					102.9	96.1	30.0	
Copefruit S.A.	1,557.2	79.1	439.5		279.5	135.5	14.7							
Greenvic Comercial SA	324.7	611.9	71.7		84.6	130.6		234.3						
Tuniche Fruits Ltda.		1,328.9												
San Clemente SA, Exp.	153.0	178.8	53.7		128.1									21.7
Others	203.4	427.3	282.0	32.6	53.4	301.4	78.0							



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	PEAR	CHERRY	PLUM	MAND.	KIWIS	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA		7,243.3	1,806.6	1,303.3	67.6	48.4	45.0	44.8		10,559	8,351.7	5,809.9	725.3	560.7	405.9
Santa Maria S.A.			1,567.7							1,567.7	1,812.3	1,547.4	191.2	221.6	188.3
Fruta Austral Exp. Ltd			1,416.3							1,416.3	1,093.4	1,177.3	170.0	132.9	143.3
Terramater S.A.		1,361.3								1,361.3	679.2	853.1	74.7	37.3	46.9
Atlas S.A., Exportad.		855.4	337.9	101.8						1,295.0	2,521.9	601.0	92.0	150.0	42.9
Cerro Campanario			596.0							596.0	761.2	933.6	72.7	92.8	113.5
Merex Ltda., Soc.Exp.			491.2							491.2				59.9	
CvD Internacional SA		455.5								455.5	917.0	1,039.4	25.3	54.3	78.3
Others		141.8	1,450.4		40.3					1,632.5	1,947.8	1,072.9	197.7	192.7	145.4
EAST COAST	2012-13	10,057	7,666.2	1,405.1	107.9	48.4	45.0	44.8		19,375			1,608.8		
TOTAL	2012-13	10,057	7,666.2	1,405.1	107.9	48.4	45.0	44.8		19,375			1,608.8		
EAST COAST	2011-12	10,690	6,076.2	980.7	85.6	117.4		48.0	37.3		18,061			1,437.6	
WEST COAST	2011-12				24.0						24.0	13,034		4.8	1,164.6
TOTAL	2011-12	10,690	6,076.2	980.7	109.5	117.4		48.0	37.3		18,085	13,034		1,442.4	1,164.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		GRAPE		APPLE		GRAPE	PEAR	GRAPE	APPLE	GRAPE	APPLE	PEAR	GRAPE
	RY. GALA	GRANNIES	THOMPSON	CRIMSON	BRAEBURN	C. PINK								
Frusan, San Fdo SA	3,323.3	750.8	467.3	1,075.6	1,244.9	996.9		900.6	199.6	369.8			365.0	275.8
Santa Maria S.A.			707.5	156.9					163.7					161.5
Fruta Austral Exp. Ltd			243.8	351.5				219.5					81.2	23.7
Terramater S.A.	58.5	1,281.4												
Atlas S.A., Exportad.	380.3	340.4	7.1	271.1			20.5		10.1	134.6				
Cerro Campanario			314.2	92.1			189.7							
Merex Ltda., Soc.Exp.			188.1	18.1			167.7		23.6			17.3		
Others	192.6	140.1	574.0	251.9		162.5	122.8		11.0			375.2		77.3

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	APPLE	ORANGE	NECTARIN	MAND.	PLUM	BLUEB	PEACH	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Santa Elena S.A., Exp.		7,232.8			252.2					7,485.0	3,602.7	2,377.7	898.3	442.3	291.3
Dole Chile S.A.		1,615.1	1,008.6							2,815.7	1,583.4	455.4	279.9	149.8	28.7
Tuniche Fruits Ltda.				140.4	466.9		451.1		275.9	1,854.5	721.4	322.1	217.8	88.2	43.0
Greenvic Comercial SA		515.0	935.6					67.6		1,660.2	2,891.6	2,465.4	150.9	188.9	172.9
San Clemente SA, Exp.			832.6							832.6	832.8	1,958.6	45.9	45.7	175.3
Desarrollo Agrario SA		155.8				569.1				724.9	638.8	455.2	58.2	51.2	38.1
San Fco. Lo Garcas Ltd				339.0						561.8	1,657.6	2,224.2	62.0	166.0	250.5
Subsole S.A., Exp.				503.7						503.7	700.8	481.8	33.6	46.7	32.1
Others		1,351.0	149.8	72.0				326.7		1,919.9	917.9	2,604.2	302.8	118.7	361.1
EAST COAST	2012-13	9,766.6	2,505.6	1,055.1	719.1		451.1	394.3	275.9	15,786			1,821.5		
WEST COAST	2012-13	1,103.1	686.1			569.1				2,571.9			227.9		
TOTAL	2012-13	10,870	3,191.6	1,055.1	719.1	569.1	451.1	394.3	275.9	18,358			2,049.4		
EAST COAST	2011-12	5,436.3	4,159.8	1,471.9	369.7		269.6	74.9	132.4		12,524	12,811		1,229.4	1,356.5
WEST COAST	2011-12					589.8					1,022.5	533.4		68.1	36.4
TOTAL	2011-12	5,436.3	4,159.8	1,471.9	369.7	589.8	269.6	74.9	132.4		13,547	13,345		1,297.5	1,392.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE		APPLE		GRAPE		MAND.	ORANGE	ORANGE	APPLE	KIWIS	APPLE	GRAPE	APPLE
	THOMPSON	CRIMSON	RY. GALA	FLAME SOL	SUGRAONE	NOT DEF								
Santa Elena S.A., Exp.	3,247.9	1,967.5		1,032.8	354.3	157.8								188.5
Dole Chile S.A.	612.5	622.8	944.4	263.1		69.5				64.2	192.0			
Tuniche Fruits Ltda.									10.2				203.6	61.4
Greenvic Comercial SA	66.1	309.6	727.7		124.0	15.3				107.0				42.6
San Clemente SA, Exp.			501.1							42.8				62.7
Desarrollo Agrario SA	31.2	104.4					569.1							
San Fco. Lo Garcas Ltd								28.7	302.4		22.4			
Others	259.9	137.9	104.0	295.7	146.6	377.2		350.4		21.4				



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	MAND.	GRAPE	CLEMENT	ORANGE	APPLE	AVOCADO	PEAR	NASHI	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Cerrillos de Tamava	3,869.4		917.4	403.1					5,189.8	3,486.2	2,498.5	334.5	226.2	244.7
Subsole S.A., Exp.	543.4	75.3	847.5	451.1		211.2			2,128.5	2,061.1	2,007.4	142.7	133.8	133.4
Botanica Ltda., Soc.	990.0	186.6		507.2					1,683.7	723.9	96.0	120.5	51.6	6.4
Tempofruits S.A.	23.2	1,067.8	209.6		105.0		74.9	49.2	1,585.8	1,148.2	1,254.9	174.9	127.3	156.0
Desarrollo Agrario SA	1,121.3	46.7							1,168.0	674.1	574.0	80.4	46.2	38.6
Exp. e Imp. Atunquayco			607.0	21.6					628.6	814.2	640.3	38.8	51.8	80.5
Prohens S. Rafael y Cia		440.8							440.8	1,340.3	1,528.1	53.8	226.8	218.9
Doña Paula Ltda., Exp.		367.9							367.9	440.6	90.9	44.9	53.7	11.1
Others	683.1	1,979.7	193.5	561.1	594.7	21.5	115.2		4,179.3	6,258.9	5,033.3	380.8	548.1	503.5
EAST COAST	2012-13	6,393.2	4,164.8	2,048.7	1,483.9	699.7	232.7	190.1	49.2	15,332			1,241.4	
WEST COAST	2012-13	837.2		726.2	460.1					2,040.2			130.0	
TOTAL	2012-13	7,230.3	4,164.8	2,774.9	1,944.0	699.7	232.7	190.1	49.2	17,372			1,371.3	
EAST COAST	2011-12	2,796.9	3,718.2	4,969.6	3,032.6	415.6	279.5	161.3	52.9		15,690	12,726		1,386.8
WEST COAST	2011-12	331.7		766.7	159.3						1,257.7	997.3		78.8
TOTAL	2011-12	3,128.6	3,718.2	5,736.3	3,191.9	415.6	279.5	161.3	52.9		16,947	13,723		1,465.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	MAND.	CLEMENT	GRAPE	GRAPE	GRAPE	ORANGE	ORANGE	ORANGE	GRAPE	APPLE	APPLE	AVOCADO	ORANGE	PEAR
	MURCOTT	CLEMENUL	THOMPSON	CRIMSON	FLAME SDL	FUKUMOTO	LANE LATE	NAVEL LT.	NOT DEF	RY. GALA	GRANNIES	HASS	NAVELS	BOSC
Cerrillos de Tamava	3,869.4	837.2				8.4	292.6	21.0					45.5	
Subsole S.A., Exp.	494.5	847.5	34.3	24.3	10.0			289.1				211.2	162.0	
Botanica Ltda., Soc.	990.0					507.2			186.6					
Tempofruits S.A.	23.2	209.6	90.5	317.2	399.1					42.5	62.5			74.9
Desarrollo Agrario SA	1,121.3			46.7										
Exp. e Imp. Atunquayco		607.0				21.6								
Prohens S. Rafael y Cia			277.1	78.7	66.9				14.2					
Others	612.4	170.5	964.0	511.7	447.4	101.1	250.2	55.8	145.6	259.2	191.4	21.5		92.2



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	NECTARIN	PEACH	KIWIS	PEAR	QUINCE	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Ruiz Taale Humeres. S.	2,243.5								2,243.5	1,442.2	1,261.9	273.6	175.9	153.9
Frutexport S.A.	1,941.8								1,941.8			236.8		
Exp. Delifruit Ltda.	431.4	619.0	433.3	261.9			41.6	16.7	1,817.8	1,738.9	1,651.4	229.1	214.3	209.9
Atacama Ltda. Frut.	1,426.2								1,426.2	518.6	747.6	173.9	63.2	91.2
Exser Ltda.	1,211.5								1,211.5	1,134.2	1,036.0	147.8	138.3	126.2
Euroamérica SA. Frut.	1,190.8								1,190.8	1,464.0	507.2	145.2	178.6	61.6
Disa S.A. Exportadora	841.4	6.6	34.6	20.1					902.7	708.0	1,345.0	107.1	84.1	163.8
El Calvario S.A. Agríc.	761.9								761.9			90.2		
Others	3,791.2		36.1		120.8	43.8			3,991.9	5,805.8	4,493.2	471.6	665.2	507.7
EAST COAST	2012-13	12,163	354.8	262.8	108.9	56.2	20.7	23.3	8.8	13,008			1,571.4	
WEST COAST	2012-13	1,677.1	270.9	241.2	173.1	64.7	23.0	18.3	7.9	2,480.4			303.9	
TOTAL	2012-13	13,840	625.6	504.0	282.0	120.8	43.8	16.7	15.488				1,875.3	
EAST COAST	2011-12	8,229.8	350.2	295.0	220.0	89.3	115.2		4.8	9,454.8	7,857.2		1,119.7	923.9
WEST COAST	2011-12	2,012.3	226.0	312.4	139.7	21.3	23.0		2.0	3,356.8	3,185.1		399.9	390.3
TOTAL	2011-12	10,242	576.2	607.3	359.6	110.5	138.2		6.8				1,519.6	1,314.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	KIWIS	NECTARIN	GRAPE	PLUM
	FLAME SDL	THOMPSON	CRIMSON	SUGARONE	NOT DEF	R. GLOBE	T. SDL	BLACK SDL	PRIME	PERLETTE	HAYWARD	AUG. RED	SUPER FL.	CONTANZA
Ruiz Taale Humeres. S.	1,116.9	327.5	54.3	468.5		39.4	236.9							
Frutexport S.A.	1,083.9	204.2	170.6	9.4	103.5	119.6			51.1				112.5	
Exp. Delifruit Ltda.	20.5	54.3	356.6									87.5		102.3
Atacama Ltda. Frut.	100.4	184.0		145.5	731.9			16.7	128.1	119.6				
Exser Ltda.	213.3	175.8	371.6	167.4	148.4			34.2						
Euroamérica SA. Frut.	126.0	311.0	203.7	235.4	156.1	59.4	41.7			1.6				
Disa S.A. Exportadora	279.1	246.0	172.9	35.5	3.8				24.2					
Others	1,525.9	942.7	1,025.3	550.7	252.1	114.4			68.5		120.8	30.3		



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	CLEMANT	ORANGE	CHERRY	KIWIS	PGRAWAT.	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Río Blanco Ltda. Exp.	8,927.9	2,105.8	1,707.5	50.8			12,792	12,241	11,209	1,443.0	1,475.0	1,392.4
Chacabuco Quality Gr.	506.7						506.7	645.6	520.3	69.4	88.3	71.3
Dofia Paula Ltda., Exp.	401.4						401.4	157.8	26.4	49.8	19.2	3.2
Agricola Quelen S. A.	374.7						374.7			45.7		
WEST COAST 2012-13	5,830.3	1,682.5	1,664.9	27.2			9,204.9			1,038.1		
EAST COAST 2012-13	4,380.4	423.3	42.6	23.6			4,869.9			569.8		
TOTAL 2012-13	10,211	2,105.8	1,707.5	50.8			14,075			1,607.9		
WEST COAST 2011-12	5,406.8	1,274.3	761.5	97.6			7,540.3	8,515.6		918.8	1,035.4	
EAST COAST 2011-12	5,111.3	282.1		110.6			5,504.0	3,249.5		663.7	433.4	
TOTAL 2011-12	10,518	1,556.4	761.5	208.2			13,044	11,765		1,582.5	1,468.8	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	CLEMANT	ORANGE	GRAPE	CLEMANT	GRAPE	GRAPE	GRAPE	ORANGE	GRAPE	GRAPE
	FLAME SDL	THOMPSON	SUGRAONE	CRIMSON	CLEMENUL	NAVEL LT.	O. ROSE	ORONULE	AUT. RY.	BLACK SDL	R. GLOBE	NAVELS	NOT DEF	BICOLOR
Río Blanco Ltda. Exp.	2,688.1	1,485.0	1,776.1	1,486.3	1,693.4	1,523.0	714.0	408.8	327.0	187.2	110.0	119.9	70.1	59.1
Chacabuco Quality Gr.		506.7												
Dofia Paula Ltda., Exp.		217.4	8.0	32.6					54.5		50.0			
Agricola Quelen S. A.		120.4		248.4							5.9			

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Giumarra

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	KIWIS	PLUM	NECTARIN	PEAR	PEACH	LEMON	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	1,874.0	19.4		402.1	397.2	47.1	224.7		3,052.6	3,575.2	3,485.2	374.5	439.5	440.9
Tempofruits S.A.	1,412.8	993.9	129.6	66.0	13.4	73.4	63.4		2,972.6	1,510.2	2,615.7	299.6	192.0	337.2
Unifrutti Traders Ltd.	1,530.6								1,530.6	825.9	1,437.5	186.7	100.7	178.6
Quintav S.A., Exp.	781.3								781.3			96.3		
Bauza Export Ltda.	608.8								610.2	256.5	452.7	74.5	31.3	55.4
Subsole S.A., Exp.	497.2								497.2	603.6	414.3	67.1	82.6	56.6
Santa Cruz S.A., Exp.			441.4						495.3	864.2	590.2	55.0	123.5	77.2
Agrovita S.A.	368.3				9.9				404.2	353.4	123.4	51.3	41.2	17.1
Others	1,374.4	61.5	176.4	65.7	89.1	354.6	91.3	148.6	2,496.7	2,231.4	2,661.1	281.0	271.5	313.8
WEST COAST 2012-13	8,447.3		582.5	516.7	493.9	358.3	378.5	148.6	11,383			1,381.4		
EAST COAST 2012-13		1,074.8	165.0	17.1	15.8	116.7	0.9		1,457.2			104.6		
TOTAL 2012-13	8,447.3	1,074.8	747.5	533.8	509.7	475.1	379.5	148.6	12,841			1,486.0		
WEST COAST 2011-12	5,651.0	123.3	531.9	417.0	874.7	559.0	482.0	168.0	9,564.5	11,620		1,212.6	1,458.0	
EAST COAST 2011-12		213.8	369.1				16.8		655.8	160.2		69.6	18.7	
TOTAL 2011-12	5,651.0	337.1	901.0	417.0	874.7	559.0	498.9	168.0	10,220	11,780		1,282.2	1,476.7	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	APPLE	KIWIS	GRAPE	GRAPE	APPLE	PEAR	GRAPE	NECTARIN	GRAPE	GRAPE
	THOMPSON	FLAME SDL	CRIMSON	SUGRAONE	RY. GALA	HAYWARD	NOT DEF	RALLI SDL	C. PINK	FORELLE	BLACK SDL	AUG. RED	LADY ROS.	R. GLOBE
David del Curto S.A.	1,026.0	668.9	59.6	62.0					19.4		29.1	195.2	28.3	
Tempofruits S.A.	391.2	438.1	246.6		729.4	86.4			211.1		129.1		166.1	
Unifrutti Traders Ltd.	581.1	107.8	164.5	522.8										
Quintav S.A., Exp.	288.3	62.2	79.5	193.4			31.3				35.0			91.6
Bauza Export Ltda.	110.2	258.2	11.0	0.8			149.8							70.8
Subsole S.A., Exp.							152.8	316.5						
Santa Cruz S.A., Exp.						404.5								
Others	296.7	489.9	555.8	278.3	40.3	176.4	4.1		21.2	224.0	15.7			17.4



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Main Species Detail

Season 2012/2013 (Tons)

Table with columns: EXPORTER, GRAPE, APPLE, PEAR, PLUM, KIWIS, NECTARIN, BLUEB, PEACH, TOTAL TONS (2012-13, 2011-12, 2010-11), TOTAL TH.CASES (2012-13, 2011-12, 2010-11). Includes rows for Frutexport S.A., David del Curto S.A., Ruiz Tadle Humeres. S., Euroamerica SA, Frucentro S.A., etc.

Main Varieties Detail

Season 2012/2013 (Tons)

Table with columns: EXPORTER, GRAPE (FLAME SDL, CRIMSON, THOMPSON, SUGRAONE), APPLE (RY. GALA, NOT DEF, C. PINK, GRANNIES), GRAPE (AUT. RY., T. SDL, AMBROSIA), KIWIS (HAYWARD, G. BOSCH), PEAR (FUJI). Includes rows for Frutexport S.A., David del Curto S.A., Ruiz Tadle Humeres. S., Euroamerica SA, Frucentro S.A., etc.



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Main Species Detail

Season 2012/2013 (Tons)

Table with columns: EXPORTER, GRAPE, ORANGE, APPLE, MAND., PLUM, NECTARIN, CLEMENT, LEMON, TOTAL TONS (2012-13, 2011-12, 2010-11), TOTAL TH.CASES (2012-13, 2011-12, 2010-11). Includes rows for Verfrut S.A., Santa Cruz S.A., San Fco. Lo Garces Ltd, CvD Internacional SA, etc.

Main Varieties Detail

Season 2012/2013 (Tons)

Table with columns: EXPORTER, GRAPE (CRIMSON, RY. GALA, THOMPSON), ORANGE (LANE LATE, MURCOTT, GRANNIES), GRAPE (FLAME SDL, NAVEL LT.), ORANGE (NOT DEF, SUGRAONE), MAND. (NAVELS, INE), CLEMENT (CLEMENVUL). Includes rows for Verfrut S.A., Santa Cruz S.A., San Fco. Lo Garces Ltd, CvD Internacional SA, etc.



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Ams Familv S. A.	3,238.8	22.6	3,261.4			170.8		
Andinexia Ltda.Exp.	2,031.2		2,031.2	176.4		111.6	9.7	
San Clemente SA, Exp.	1,730.0		1,730.0	43.0	490.7	93.9	2.4	27.1
La Purisima Ltda., Soc.	803.8		803.8	1,273.3	1,480.3	44.1	68.1	79.7
Chilean South Apple S. A.	789.7		789.7			41.8		
Gonzari S.A. Exp.	615.6	21.4	637.0	445.8	61.7	35.2	24.1	3.4
Unifrutti Traders Ltd.	546.2		546.2	1,622.7	2,316.9	30.4	80.0	126.8
Others	2,173.3	23.3	2,196.6	3,012.6	2,491.4	121.4	163.1	134.2
EAST COAST 2012-13	11,928	67.3	11,996			649.2		
TOTAL 2012-13	11,928	67.3	11,996			649.2		
EAST COAST 2011-12	6,434.4	139.3		6,573.8	6,841.0		347.4	371.2
TOTAL 2011-12	6,434.4	139.3		6,573.8	6,841.0		347.4	371.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		APPLE		APPLE		APPLE		APPLE		PEAR		PEAR		APPLE	
	RY. GALA	C. PINK	GRANNIES	BROOKF.	FUJI	GALA PREM	GALAXY	NOT DEF	RAKU	BOSC	G. BOSC	S. BARTL.	CRISP PK.	RICH. D.		
Ams Familv S. A.	3,125.8	77.6	35.3											22.6		
Andinexia Ltda.Exp.	1,730.6	260.9				21.0										18.6
San Clemente SA, Exp.	1,324.6			168.7	39.0	87.9	77.4	1.0	3.5							
La Purisima Ltda., Soc.	731.4		42.8		2.0				27.5							
Chilean South Apple S. A.	789.7															
Gonzari S.A. Exp.	320.1	102.9	149.8		42.8								21.4			
Unifrutti Traders Ltd.	546.2															
Others	1,263.2	331.6	425.3	21.4	42.6	0.5	0.04	51.9		23.3					21.4	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	ORANGE	CLEMINT	MAND.	APPLE	PLUM	LEMON	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Verfrut S.A., Soc. Exp.	1,918.2		972.0		405.6	184.5		91.3	3,650.5	958.9	283.3	364.9	100.5	18.9
Arcotrading Ltda	1,830.0								1,830.0	1,565.6	1,325.8	222.8	180.0	149.0
San Fco. Lo Garcas Ltd		1,212.7	37.3	289.0					1,539.0	1,358.5	458.7	102.5	86.8	27.9
Subsole S.A., Exp.		536.2	375.5	355.7					1,281.2	2,216.5	2,124.9	81.7	139.5	131.7
Santa Cruz S.A., Exp.		413.4		155.7			148.6		717.8	1,350.8	99.1	45.9	83.0	5.8
Fullterra Ltda.	560.4								560.4	669.9		68.3	81.7	
Frusan, San Fdo SA	186.6		160.6	158.6					528.3	1,375.0	826.1	44.4	111.0	71.2
Atlántida Ltd. Soc.Agr	224.1								224.1	291.9	157.4	27.3	35.6	19.2
Others	44.9	168.0		162.6					375.4	3,748.4	7,176.0	26.8	286.9	703.7
EAST COAST 2012-13	4,764.2	1,786.4	1,545.3	1,005.0	405.6	184.5	148.6	91.3	10,046			941.3		
WEST COAST 2012-13		544.0		116.6					660.6			43.4		
TOTAL 2012-13	4,764.2	2,330.4	1,545.3	1,121.6	405.6	184.5	148.6	91.3	10,707			984.7		
EAST COAST 2011-12	3,863.8	2,698.0	2,995.0	822.3	64.2	100.9	2,114.6	16.0		12,841	11,327		1,061.1	1,045.1
WEST COAST 2011-12		273.9	346.9	49.0			24.8			694.6	1,124.1		43.9	82.3
TOTAL 2011-12	3,863.8	2,971.9	3,342.0	871.2	64.2	100.9	2,139.4	16.0		13,536	12,451		1,105.1	1,127.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE		GRAPE		ORANGE		GRAPE		APPLE		ORANGE		GRAPE		MAND.	
	CRIMSON	CLEMINT	THOMPSON	FLAME SGL	NAVEL LT.	MURCOTT	LANE LATE	SUGRAONE	RY. GALA	NAVELS	R. GLOBE	FUKUMOTO	NOT DEF	FORTUNE		
Verfrut S.A., Soc. Exp.	1,001.7	972.0	456.3	54.3				173.9	317.4		38.6			121.8		
Arcotrading Ltda	705.2		143.3	435.3				345.6			100.0			34.6		
San Fco. Lo Garcas Ltd		37.3			61.9	113.6	758.8			52.4			172.7	175.4		
Subsole S.A., Exp.		375.5			375.6	308.7				140.4						
Santa Cruz S.A., Exp.					316.2	155.7				48.6						
Fullterra Ltda.			256.6	303.8												
Frusan, San Fdo SA	88.2	114.2	23.6			158.6		74.8								
Others	52.0			65.1	72.0	70.7				48.0	120.4	24.0	31.5			



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	ORANGE	PLUM	CHERRY	BLUEB	NECTARIN	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Verfrut S.A., Soc. Exp.	3,647.5	1,722.5		378.8	24.5		225.2	209.4	6,207.9	4,071.0	4,813.2	648.4	421.9	445.4
Atlas S.A., Exportad.	578.6	21.4							646.1	741.7	442.6	74.7	69.1	41.5
Agrofruta Ltda.	270.1			99.8	229.8		36.0		635.7	344.9		93.9	44.8	
La Campana S.A.			264.0						264.0	459.6	1.9	17.6	31.1	0.4
Comexoort Ltda.	64.0	152.7			33.4				250.0	657.4	30.7	23.2	78.6	5.0
Gravo S.A.	133.0				5.2				246.3	34.8		24.5	4.2	
Southern Fruit, Exp.						187.5			187.5	127.1	390.1	51.8	26.6	59.7
Acropaine S.A., Agr.					1.2	165.3			166.5	183.2	165.7	57.3	56.8	43.8
Others	534.6	158.5	316.9		88.1		63.6		1,269.0	3,117.3	6,208.4	125.7	268.8	718.4
EAST COAST 2012-13	5,227.8	2,055.1	580.9	478.6	382.2	352.9	324.8	209.4	9,873.0			1,117.0		
TOTAL 2012-13	5,227.8	2,055.1	580.9	478.6	382.2	352.9	324.8	209.4	9,873.0			1,117.0		
EAST COAST 2011-12	4,931.3	2,369.1	1,295.8	251.3	125.6	279.0	87.9	125.7		9,737.0	12,053		1,001.9	1,314.1
TOTAL 2011-12	4,931.3	2,369.1	1,295.8	251.3	125.6	279.0	87.9	125.7		9,737.0	12,053		1,001.9	1,314.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	GRAPE	GRAPE	GRAPE	GRAPE	CHERRY	APPLE	GRAPE	APPLE	ORANGE	PLUM	ORANGE	BLUEB
	CRINSON	RY. GALA	THOMPSON	NOT DEF	FLAME SDI	SUGRAONE	BING	GRANNIES	R. GLOBE	FUJI	LANE LATE	LARRY ANN	NAVELS	NOT DEF
Verfrut S.A., Soc. Exp.	2,154.2	1,247.4	605.6	291.9	91.9	274.5	16.9	298.6	132.6	41.8		180.9		
Atlas S.A., Exportad.	243.0	21.4	106.6	25.2	83.4	10.9								
Agrofruta Ltda.	42.6			45.5			176.9		126.1					
La Campana S.A.													168.0	
Comexoort Ltda.	48.2	55.4				15.7	22.5			77.1				
Gravo S.A.	15.7			41.7	75.6		5.2							
Southern Fruit, Exp.														0.2
Others		40.9	67.7	129.3	182.9	113.2	86.9		33.5	74.9	191.5		0.5	159.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	RASPB	CHERRY	GOOSEB.	MURTLE	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Hortifrut Chile S.A.	9,563.9					9,563.9	10,216	8,757.8	2,531.6	2,772.8	2,585.1
Newport Carao S.A.	7.2					7.2	7.1		2.5	3.4	
EAST COAST 2012-13	5,486.0					5,486.0			1,467.5		
WEST COAST 2012-13	4,085.1					4,085.1			1,066.5		
TOTAL 2012-13	9,571.1					9,571.1			2,534.1		
EAST COAST 2011-12	5,672.1	5.6	2.3	1.2			5,681.2	4,448.2		1,699.0	1,377.3
WEST COAST 2011-12	4,655.0				0.008		4,655.0	4,324.2		1,101.5	1,211.7
TOTAL 2011-12	10,327	5.6	2.3	1.2	0.008		10,336	8,772.3		2,800.4	2,589.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB
	NOT DEF	ONEIL	HIGHBUSH	DUKE	LEGACY	STAR	JEWELL	AURORA	BRIGHT	OZARKBL	LIBERTY	MISTY	TIFBLUE	DRAPER
Hortifrut Chile S.A.	7,452.3	517.9	356.5	302.6	259.8	165.4	159.4	94.2	81.1	44.4	41.3	32.8	15.9	13.3
Newport Carao S.A.	7.2													



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	KIWIS	CHERRY	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
CvD Internacional SA	1,564.4				1,564.4	1,906.3	1,594.4	86.2	104.6	87.1
Rucarav S.A., Exp.	817.7	203.3			1,020.9	842.2	891.9	58.8	48.6	49.9
Verfrut S.A., Soc. Exp.	798.3				798.3	967.9	672.5	43.4	53.2	36.6
Maana Trading S.A.	420.4	230.2			650.6	935.5	1,001.2	37.7	54.0	56.2
Greenvic Comercial SA	500.6	96.2	48.0		644.8	1,429.0	667.6	37.7	78.7	36.5
Prize Ltda., Exportad.	421.4		105.6		527.0	167.2		34.7	9.2	
Frutasol Chile S.A.	421.1	69.1			490.2	301.7		27.1	16.6	
Chilean South Apple S. A.	405.8				405.8			22.3		
Others	3,185.5	84.6		10.7	3,280.7	3,467.0	1,539.7	180.9	194.8	95.3
EAST COAST	2012-13	6,937.7	508.8	153.6	10.7	7,610.8		430.9		
WEST COAST	2012-13	1,597.4	174.5			1,771.9		97.9		
TOTAL	2012-13	8,535.2	683.3	153.6	10.7	9,382.7		528.8		
EAST COAST	2011-12	7,055.1	496.7		23.3	7,575.1	5,027.1		425.1	288.8
WEST COAST	2011-12	2,162.9	278.6			2,441.6	1,340.2		134.5	72.9
TOTAL	2011-12	9,218.1	775.3		23.3	10,017	6,367.3		559.7	361.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	APPLE	APPLE	PEAR	PEAR	APPLE	KIWIS	APPLE	APPLE	APPLE	APPLE	PEAR
	RY. GALA	GRANNIES	C. PINK	FUJI	BRAEBURN	BOSC	PACKHAMS	RAKU	HAYWARD	BK. GALA	GALAXY	N. JONAGON	FUJI PREM.	FORELLE
CvD Internacional SA	611.4	265.7	325.0	267.5	94.8									
Rucarav S.A., Exp.	343.9	262.0	20.6		68.4	96.8	64.5	28.5		41.7				42.0
Verfrut S.A., Soc. Exp.	378.9			290.5	20.9			91.7						
Maana Trading S.A.	117.2	172.2	89.5	13.6		95.8	103.8	27.9						30.6
Greenvic Comercial SA	149.7	40.5	181.3	53.0		96.2			48.0				75.4	
Prize Ltda., Exportad.	24.5	53.1	240.9						105.6	77.8				
Frutasol Chile S.A.	129.0		61.5		147.2	69.1						83.5		
Others	2,089.3	670.9	445.9	133.1	89.5		42.8	11.2			100.9			

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	NECTARIN	PEACH	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Arofruta Ltda.	1,708.5	200.6	54.7		1,963.8	2,208.6	1,763.1	236.7	263.3	205.1
Merex Ltda., Soc. Exp.	1,159.5				1,159.5	909.1		140.1	110.9	
David del Curto S.A.	953.0				953.0			99.2		
Campillav, Agrícola	952.9				952.9	990.3	211.4	116.9	104.5	25.6
Johnson Fruit	679.4				679.4	822.1	515.8	81.2	98.6	55.9
Agrícola San Luis De Yaquil S.A.	568.9				568.9			69.4		
Fruit Grower Chile SA	514.3				514.3		111.3	62.7		13.6
Quintav S.A., Exp.	450.9				450.9	698.6	141.6	55.0	83.2	18.5
Others	2,097.6				2,097.6	2,290.0	6,598.4	251.8	273.3	799.2
EAST COAST	2012-13	7,452.3	200.6	54.7		7,707.5		931.0		
WEST COAST	2012-13	1,632.8				1,632.8		181.9		
TOTAL	2012-13	9,085.1	200.6	54.7		9,340.4		1,112.9		
EAST COAST	2011-12	5,608.0	337.5	177.6		6,123.1	7,711.3		723.5	942.9
WEST COAST	2011-12	1,795.7				1,795.7	1,630.3		210.3	175.1
TOTAL	2011-12	7,403.8	337.5	177.6		7,918.8	9,341.6		933.8	1,118.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	PLUM	GRAPE	PLUM	NECTARIN	GRAPE
	CRIMSON	THOMPSON	FLAME SOL	SUGARONE	NOT DEF	R. GLOBE	BLACK SOL	Q. ROSE	PRN. SEED.	ZAFIRO	AUT. RY.	FRIAR	RB. DIAM.	PRINCESS
Arofruta Ltda.	296.8	253.3	193.9	170.6	438.5	122.7	215.2			126.4		43.6	42.2	
Merex Ltda., Soc. Exp.	23.6	578.6	271.7	54.2				178.7			29.1			
David del Curto S.A.	302.9	315.3	212.7	66.2	7.1		12.2							24.8
Campillav, Agrícola		154.3	232.3	545.7			12.6							
Johnson Fruit	137.8	121.5	36.2	308.8		11.8			63.3					
Agrícola San Luis De Yaquil S.A.	515.3	4.0				15.7			20.5					13.4
Fruit Grower Chile SA	131.5	236.6			73.7		37.8				34.8			
Others	649.6	338.4	589.2	278.3	275.7	312.0	6.3	15.7	55.1		6.3			



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PEAR	APPLE	PLUM	NECTARIN	PEACH	TONS		TH.CAS	
							2012-13	2012-13	2012-13	2012-13
Frutexport S.A.	3,717.8						3,717.8		453.4	
Frucentro S.A.	1,288.2			28.6	41.4	8.3	1,366.4		167.3	
David del Curto S.A.	858.8	183.1	106.5	50.4	9.4	4.7	1,213.0		139.2	
Euroamérica SA, Frut.	928.9						928.9		115.0	
Córpora Agrícola S.A.	551.7						551.7		67.2	
Ruiz Taale Humeres, S.	399.6						399.6		48.7	
El Calvario S.A., Agríc.	253.4						253.4		30.9	
Tempofruits S.A.	196.4						196.4		23.8	
Freshtrade Ltda.	55.1						55.1		6.7	
EAST COAST	2012-13	8,063.7	65.0	106.5	28.6	41.4	8.3	8,313.6	1,006.1	
WEST COAST	2012-13	186.2	118.1		50.4	9.4	4.7	368.8	46.2	
TOTAL	2012-13	8,249.9	183.1	106.5	79.0	50.7	13.1	8,682.3	1,052.3	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	PEAR	APPLE	GRAPE	GRAPE	GRAPE	PLUM
	THOMPSON	CRIMSON	NOT DEF	FLAME S/DL	AUT. RY.	R. GLOBE	SUPER FL.	SUGARONE	DU CONWCE	RY. GALA	R.Y. SEED.	BLACK S/DL	PRINCESS	AUT. FRIDE
Frutexport S.A.	648.9	292.5	1,064.9	823.8	174.2	280.3	247.9	15.9					71.6	
Frucentro S.A.	319.4	752.9	17.2	11.0	122.0									58.6
David del Curto S.A.	813.5	45.3							118.1	106.5				42.0
Euroamérica SA, Frut.	587.3	63.8	140.4	39.4		41.4		44.1						
Córpora Agrícola S.A.	306.9	110.2	6.3	51.2	77.1									
Ruiz Taale Humeres, S.	180.0	67.7		1.6		40.9		109.4						
El Calvario S.A., Agríc.		218.8	16.5			2.4		15.7						
Others	57.6	88.9		10.2	8.7	11.5	18.7						15.0	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	GRAPE	PLUM	CHERRY	BLUEB	NECTARIN	PERSIMON	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA	1,876.9			158.2	371.0	5.8			2,411.8	1,433.7	1,130.4	238.7	147.4	110.9
Nicofruit S.A.		2,030.6		74.1	4.8				2,109.5	960.6	419.2	120.8	53.7	23.1
Santa Cruz S.A., Exp.	818.3							16.7	835.0	974.1	901.2	95.3	113.6	94.6
Los Lirios S.A., Exp.	71.4	39.5	271.1	247.7	14.0				643.7	235.8	73.8	64.2	20.9	7.4
Farms Co. S.A.	402.5								402.5	317.6	425.6	44.7	34.6	42.6
Southern Fruit, Exp.	67.7		156.8				103.6		328.1	1,162.0	356.9	37.1	134.0	31.5
Prima Aarotradina S.A.	211.0					95.9			306.9	161.4	63.3	32.1	16.0	7.7
Fruux Ltda, Exportad.						219.0			219.0	175.9	158.0	29.0	25.0	19.3
Others			490.2	76.9	139.5				707.9	1,062.9	447.9	87.0	127.8	49.7
WEST COAST	2012-13	2,047.2	1,214.5	490.2	422.3	243.0	117.5	7.7	4,542.3			419.6		
EAST COAST	2012-13	1,400.6	855.6	428.0	134.7	286.2	203.1	103.6	3,422.1			329.2		
TOTAL	2012-13	3,447.8	2,070.1	918.2	557.0	529.2	320.6	103.6	7,964.4			748.9		
WEST COAST	2011-12	1,774.4	1,025.2	1,456.7	133.9	445.1	61.1	50.7		5,038.5	2,622.1		507.7	240.9
EAST COAST	2011-12	855.1		126.0		183.7	215.4	65.3		1,445.6	1,354.2		165.4	146.1
TOTAL	2011-12	2,629.5	1,025.2	1,582.7	133.9	628.8	215.4	126.4	50.7	6,484.0	3,976.3		673.1	387.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	APPLE	APPLE	CHERRY	GRAPE	PLUM	BLUEB	GRAPE	PLUM	GRAPE	CHERRY	APPLE	GRAPE
	HAYWARD	RY. GALA	C. PINK	FUJI	BING	FLAME S/DL	LARRY ANN	NOT DEF	CRIMSON	FRIAR	NOT DEF	NOT DEF	PINK L.	RED S/DL
Frusan, San Fdo SA	1,876.9				292.7			68.2	5.8			76.3		
Nicofruit S.A.		783.8	628.4	504.0	4.8			54.2					103.8	
Santa Cruz S.A., Exp.	774.0													
Los Lirios S.A., Exp.	71.4		39.5		9.5	62.0	95.8		139.0	37.5				
Farms Co. S.A.	402.5													
Southern Fruit, Exp.	67.7						101.8							55.1
Prima Aarotradina S.A.	211.0							51.8						
Others					103.5	187.5		145.5	32.7	46.2	114.2	32.1		37.4



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	NECTARIN	PLUM	PEACH	GRAPE	APPLE	CHERRY	NASHI	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.	490.8	316.0	233.3	259.8		423.9	199.3		1,923.1	2,237.3	2,200.5	194.1	303.7	266.0
La Rosa Sofruco	754.5		111.1						877.2	775.0		56.6	48.6	
Maona Tradino S.A.	272.4	166.8	59.5	216.6		128.4	17.6		861.3	744.3	965.4	81.5	71.5	95.0
David del Curto S.A.	275.2	147.1	84.9	90.6		21.2	35.6		654.5	511.8	489.9	64.4	60.5	53.4
Southern Fruit, Exp.	115.2	127.4	220.6	186.4					649.6			73.7		
Rucarav S.A., Exp.	114.5	223.8	59.5		44.9	42.5	71.1		561.2	600.4	942.2	64.1	79.2	126.6
Sapel Ltda, Exportadora		199.3	214.7	123.9					539.1	618.0	488.8	71.4	80.4	64.6
Santa Elena S.A., Exp.					459.6				459.6	321.9	239.2	62.7	44.0	32.7
Others	41.5	202.9	163.1	99.5	366.2	123.1	147.7	96.3	1,290.2	1,563.0	3,264.1	174.1	212.8	383.5
WEST COAST 2012-13	2,064.0	1,383.3	1,146.5	976.7	779.1	441.8	382.5	96.3	7,338.0			796.6		
EAST COAST 2012-13					91.5	297.3	88.9		477.7			46.0		
TOTAL 2012-13	2,064.0	1,383.3	1,146.5	976.7	870.6	739.0	471.4	96.3	7,815.7			842.6		
WEST COAST 2011-12	1,792.4	1,209.5	732.2	803.1	858.7	343.1	1,117.5	83.5		7,050.1	8,221.3		838.5	952.1
EAST COAST 2011-12					33.3		288.4				321.7	368.8	62.2	69.7
TOTAL 2011-12	1,792.4	1,209.5	732.2	803.1	892.0	343.1	1,405.9	83.5		7,371.8	8,590.1		900.7	1,021.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR		GRAPE	CHERRY	APPLE	GRAPE	APPLE	PEACH	PLUM	NECTARIN	PLUM	NECTARIN	NECTARIN
	BOSC	S. BARTL.											
Copefrut S.A.	437.8	53.0		190.5	276.2		72.8	74.8	72.1	16.3	32.3	24.6	84.1
La Rosa Sofruco	175.1	428.5	150.9						39.6				
Maona Tradino S.A.	165.3		85.7	16.3			79.5	43.5			5.9	15.2	6.5
David del Curto S.A.	58.1	23.0	23.6	14.3			21.2	5.7	9.7	9.2		24.5	7.1
Southern Fruit, Exp.	115.2							17.1	20.2	15.0	20.2	16.3	0.2
Rucarav S.A., Exp.			114.5	42.7	21.4				17.8			18.3	6.7
Sapel Ltda, Exportadora									26.5	57.3	116.8	72.4	60.3
Others	41.5			318.7	53.2	0.3	249.6	64.2	53.2	84.6		0.1	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	CHERRY	PEAR	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	7,148.9	199.4	140.0	7,488.3	9,021.7	9,209.7	438.0	583.8	570.4
EAST COAST 2012-13	4,058.9	199.4	140.0	4,398.3			272.6		
WEST COAST 2012-13	3,090.0			3,090.0			165.4		
TOTAL 2012-13	7,148.9	199.4	140.0	7,488.3			438.0		
WEST COAST 2011-12	5,281.3	50.4			5,331.7	4,767.6		301.2	325.0
EAST COAST 2011-12	3,126.2	551.1	141.1		3,818.4	4,442.2		289.7	245.4
TOTAL 2011-12	8,407.5	601.5	141.1		9,150.1	9,209.7		590.8	570.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE	PEAR	CHERRY	APPLE	CHERRY	CHERRY	CHERRY	PEAR
	RY. GALA	C. PINK	RAKU	AMBROSIA	GRANNIES	PINK L.	FUJI	FORLE	BING	NOT DEF	LAPINS	BING 44	SANTINA	ABATE FT.
Unifrutti Traders Ltd.	3,573.9	1,385.3	724.6	590.7	317.3	283.5	206.8	116.5	51.7	45.7	39.0	29.3	24.9	23.5



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Main Species Detail

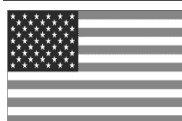
Season 2012/2013 (Tons)

EXPORTER		BLUEB	RASPB	FIG	CHERRY	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Agroberries Ltda.		6,172.9				6,172.9	4,713.9	5,595.4	1,892.3	1,342.6	1,748.5
Agricom, Soc. Agric.		92.0				92.0	42.0	4.2	28.6	17.1	0.8
WEST COAST	2012-13	4,826.6				4,826.6			1,541.6		
EAST COAST	2012-13	1,438.3				1,438.3			379.2		
TOTAL	2012-13	6,264.9				6,264.9			1,920.9		
WEST COAST	2011-12	3,418.8	1.4	0.4		3,420.6	4,179.3		1,012.5	1,316.6	
EAST COAST	2011-12	1,337.1				1,337.1	1,431.6		348.1	435.0	
TOTAL	2011-12	4,755.9	1.4	0.4		4,757.6	5,610.8		1,360.5	1,751.6	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB
	ONEIL	NOT DEF	BRIGHTT	DUKE	HIGHBUSH	BL. CROP	LEGACY	MISTY	TIFBLUE	JEWELL	STAR	BERKELEY
Agroberries Ltda.	5,259.8	613.3	118.8	104.6	39.0	2.2	7.0	2.7	13.0	6.0	5.3	1.2
Agricom, Soc. Agric.	27.2		11.7	3.1		24.1	10.9	12.3		2.1	0.6	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	NECTARIN	PLUM	PEACH	ORANGE	APRICOT	PLUOTS	KIWIS	TOTAL TONS		TOTAL TH.CASES	
										2012-13	2011-12	2012-13	2011-12
Gesex, Gest.Exp.Frut.		3,119.5	854.6	336.1	423.1	198.0	48.3	11.2		4,990.9	2,301.6	591.4	255.2
San Fco. Lo Garces Ltd		52.5	148.9	246.5	66.6	115.5		33.6		663.6	490.6	75.1	53.1
Bauza Export Ltda.		205.2								205.2		25.3	
Seedless Valley S.A.		95.8								95.8		11.7	
EAST COAST	2012-13	2,063.4	690.2	415.9	398.2	179.5	48.3	40.2		3,835.7		453.9	
WEST COAST	2012-13	1,409.6	313.2	166.7	91.5	134.1		4.7		2,119.8		249.6	
TOTAL	2012-13	3,473.0	1,003.5	582.6	489.7	313.5	48.3	44.9		5,955.4		703.5	
EAST COAST	2011-12	840.1	417.1	219.2	307.9	336.3		19.0	41.6	2,181.2		239.5	
WEST COAST	2011-12	308.9	136.7	36.6	88.1	93.0				663.3		74.6	
TOTAL	2011-12	1,148.9	553.8	255.9	396.0	429.3		19.0	41.6	2,844.5		314.1	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	ORANGE	GRAPE	NECTARIN	PLUM	NECTARIN	NECTARIN	NECTARIN	GRAPE	NECTARIN
	CRIMSON	THOMPSON	FLAME SDI	SUGRAONE	PERLON	LANE LATE	NOT DEF	NOT DEF	LARRY ANN	AUG. RED	VENUS	SUP. AUG.	JSCAT BEAN	AUG. FIRE
Gesex, Gest.Exp.Frut.	989.6	926.9	406.5	399.1	272.3	181.1	119.9	155.5	138.5	75.1	67.4	81.6		62.5
San Fco. Lo Garces Ltd		52.5				99.5		13.3	18.9	17.2	17.6			14.9
Bauza Export Ltda.			52.3				120.3							
Seedless Valley S.A.					15.7								80.0	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	PLUM	PEACH	PEAR	NECTARIN	PLUOTS	CHERRY	ORANGE	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Star Fruit Ltda., Soc.		838.1								838.1	92.1	110.2	102.9	11.2	13.4
San Fco. Lo Garces Ltd		314.9	235.9	63.4		84.6	19.1	83.4		805.4	360.6	405.9	110.1	53.5	66.6
Tuniche Fruits Ltda.			261.6	251.0		73.1	118.4	1.0	70.7	775.7	674.0	1,301.3	97.3	86.1	166.7
Arobox Ltda.		671.7								671.7	444.8		82.4	54.2	
La Primavera S.A., Soc.		648.3								648.3	647.5	799.2	80.3	79.8	79.2
La Rosa Sofruco		160.6			184.3					403.9	622.6		33.5	59.5	
San Lorenzo Ltd, Exp.		355.8								355.8	183.4	282.6	43.4	22.4	34.5
Frutas del Huerto S.A.		55.6	189.1	46.1		22.4		4.6		317.9			40.9		
Others		865.7						29.4		916.5	2,707.5	5,085.7	112.6	346.2	604.5
EAST COAST	2012-13	3,026.9	686.6	360.6	184.3	180.1	137.5	118.3	70.7	4,849.6			595.5		
WEST COAST	2012-13	883.8								883.8			107.8		
TOTAL	2012-13	3,910.7	686.6	360.6	184.3	180.1	137.5	118.3	70.7	5,733.4			703.3		
EAST COAST	2011-12	3,629.2	279.3	253.8	244.2	193.6	146.0	251.2	48.0		5,093.4	7,163.8		634.7	862.6
WEST COAST	2011-12	590.4	31.3	14.8		2.5					639.0	821.1		78.3	102.3
TOTAL	2011-12	4,219.6	310.6	268.6	244.2	196.1	146.0	251.2	48.0		5,732.4	7,984.9		713.0	964.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	GRAPE	GRAPE	GRAPE	PLUM	PEAR	PLUM	PLUOTS	GRAPE	PEACH	PEACH	PLUM	CHERRY	GRAPE	
		FLAME SDL	THOMPSON	CRIMSON	SUGRAONE	ANGELENO	S. BARTL	B. AMBAR	APPLE DAND	R. GLOBE	NOT DEF	ZEE LADY	CONTANZA	BING	NOT DEF	
Star Fruit Ltda., Soc.		217.6	357.2	182.6	15.7					0.8						34.4
San Fco. Lo Garces Ltd		115.4	94.0	13.1	92.3	66.2			17.5		44.2					47.6
Tuniche Fruits Ltda.						84.8		4.2	98.3		39.7	69.9	76.4			1.0
Arobox Ltda.			59.8	476.9	111.0					24.0						
La Primavera S.A., Soc.		527.2	108.5	12.6												
La Rosa Sofruco			44.9	15.7	100.0		138.2									
San Lorenzo Ltd, Exp.		225.1	60.6							70.1						
Others		524.1	338.0	36.6		47.8		117.3			10.8	18.9		24.2		15.7

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	PLUM	APPLE	PEAR	NECTARIN	ORANGE	KIWIS	PEACH	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Sapel Ltda. Exportadora		17.3	457.3	349.3		285.5			115.1	1,243.4	725.4	610.4	137.1	83.0	76.3
Pocuro Ltda., Exp.		603.3								603.3	303.1	127.1	73.6	37.6	15.2
Aricom. Soc. Aric.		384.7	77.4							479.5	122.8	14.0	61.0	15.4	1.9
David del Curto S.A.				110.2	330.3	7.7			7.6	455.9	207.4		27.0	11.5	
El Parque Ltda. Exp.		115.9					187.3			328.0	281.4		28.0	33.0	
San Esteban 1 Ltda.		311.3								311.3	46.4		21.8	5.7	
San Clemente SA, Exp.		278.8								278.8	249.3	94.8	34.0	29.0	10.1
Valdovinos v Arava Ltd		241.7								241.7			29.5		
Others		864.2	77.6	149.0	84.7	83.7		177.6	42.4	1,571.9	1,236.4	1,079.3	185.7	146.0	114.9
EAST COAST	2012-13	2,817.3	612.3	608.5	415.0	376.9	187.3	177.6	165.1	5,513.8			597.7		
TOTAL	2012-13	2,817.3	612.3	608.5	415.0	376.9	187.3	177.6	165.1	5,513.8			597.7		
EAST COAST	2011-12	1,706.7	304.5	210.5	300.5	143.3	72.6	155.4	108.4		3,172.2	1,925.6		361.1	218.4
TOTAL	2011-12	1,706.7	304.5	210.5	300.5	143.3	72.6	155.4	108.4		3,172.2	1,925.6		361.1	218.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	GRAPE	GRAPE	APPLE	PLUM	GRAPE	GRAPE	PEAR	PEAR	GRAPE	KIWIS	ORANGE	NECTARIN	APPLE
		FLAME SDL	THOMPSON	CRIMSON	GRANNIES	ANGELENO	SUGRAONE	NOT DEF	G. BOSCH	BOSCH	R. GLOBE	HAYWARD	LANE LATE	AUG. RED	RY. GALA
Sapel Ltda. Exportadora				17.3	319.3	292.8									111.6
Pocuro Ltda., Exp.		321.8	37.8	22.8			89.7								
Aricom. Soc. Aric.		37.8	38.5	5.6		20.1	15.8	85.5			136.2				
David del Curto S.A.								212.6	117.7						110.2
El Parque Ltda. Exp.		26.0	7.9	19.7			42.7	18.9					155.6		
San Esteban 1 Ltda.		89.6	210.8				11.0								
San Clemente SA, Exp.		135.4	29.1	31.5				43.3							
Others		300.3	239.8	264.8	21.4		102.3	72.4		84.7	43.3	177.6			



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	GRAPE	RASPB	CHERRY	STRAWB	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Valle Maule S.A.	2,012.6					2,012.6	2,217.4	2,951.4	603.3	626.7	782.5
Aroberries Ltda.	1,160.5					1,160.5	1,296.4	2,156.1	336.0	319.8	643.3
Carsol Fruit Exp.	836.5					836.5	1,057.0		268.7	301.9	
Alifrut S.A.	668.2					668.2	589.0	521.4	210.0	171.5	165.2
Laquna El Dial	328.1					328.1	267.5	173.5	94.9	89.0	49.0
PI Berries S.A.	261.2	15.6				276.8	110.4		83.3	22.8	
Sol del Maule	121.9					121.9	163.8	99.1	39.3	48.6	26.2
Natural Choice	72.4					72.4	172.1	288.4	16.1	61.0	99.3
Others	26.6					26.6	76.1	214.9	10.5	15.7	38.5
EAST COAST 2012-13	5,251.3	15.6				5,266.9			1,584.2		
WEST COAST 2012-13	236.8					236.8			77.8		
TOTAL 2012-13	5,488.1	15.6				5,503.7			1,662.0		
EAST COAST 2011-12	5,608.5		91.5	1.3			5,701.3	6,378.0		1,559.8	1,797.3
WEST COAST 2011-12	248.5						248.5	26.8		97.2	6.6
TOTAL 2011-12	5,857.1		91.5	1.3			5,949.8	6,404.8		1,657.0	1,803.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB
	NOT DEF	ONEL	BRIGHTW.	TIFBLUE	BRIGHTT	DUKE	LEGACY	HIGHBUSH	STAR	BL. CROP	JEWELL	BONITA	ELLIOT	BERKELEY	
Valle Maule S.A.	289.8	83.6	426.2	326.2	325.3	169.2	159.3	66.7	24.7	18.0	21.0	23.4	22.5	16.6	
Aroberries Ltda.	60.6	951.4				40.9		85.3	19.0		3.4				
Carsol Fruit Exp.	802.5		13.0					4.4	16.7						
Alifrut S.A.	666.2							2.0							
Laquna El Dial		8.7	53.9	94.3	40.4	13.5	107.6								
PI Berries S.A.	261.2														
Sol del Maule	30.7	1.2			28.8	42.1		4.7		14.4					
Others	12.8	3.1			0.7	60.9	1.3	0.3	0.4	14.7	1.1			1.5	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	AVOCADO	ORANGE	PLUM	NECTARIN	GRAPE	BLUEB	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Los Lirios S.A. . Exp.	1,590.6			122.3	41.8	108.6			1,867.5	869.6	403.3	123.8	58.2	22.5
Tempofruits S.A.	310.4			15.9	110.3	95.3		52.3	621.5	40.3		57.6	2.2	
Subsole S.A.. Exp.		401.3				8.4			425.6	656.0	678.1	40.7	64.8	61.4
Prima Aarotradina S.A.				216.4	152.4				368.8	402.6	364.5	26.3	28.7	35.6
Santa Cruz S.A.. Exp.		86.0	145.9						231.9	908.6	1,065.9	17.3	215.0	135.7
San Clemente SA. Exp.	213.9								220.9	161.8	583.2	13.2	9.4	37.6
Exportadora Baika S.A.		21.5	192.0						213.5	86.0		14.7	7.7	
Maana Tradino S.A.	213.0								213.0	603.3	263.4	10.6	33.1	14.3
Others	322.6	128.3	239.5	135.2	138.8	71.4	169.2	95.1	1,316.6	2,779.3	3,183.3	158.2	303.4	331.4
EAST COAST 2012-13	2,650.5	637.1	577.4	489.8	443.3	283.6	169.2	147.3	5,479.3			462.4		637.7
TOTAL 2012-13	2,650.5	637.1	577.4	489.8	443.3	283.6	169.2	147.3	5,479.3			6,539.5		462.4
EAST COAST 2011-12	2,214.2	1,342.6	486.7	610.0	422.2	502.2	164.8	163.0		6,507.6	2.0		722.3	0.9
TOTAL 2011-12	2,214.2	1,342.6	486.7	610.0	422.2	502.2	164.8	163.0		6,507.6	6,541.5		722.3	638.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	AVOCADO	ORANGE	APPLE	APPLE	APPLE	GRAPE	ORANGE	PLUM	APPLE	PLUM	GRAPE	PLUM
	RY. GALA	GRANNIES	HASS	LANE LATE	RICH. D.	C. PINK	FLJI	THOMPSON	SP. NAVEL	NOT DEF	NOT DEF	FORTUNE	FLAME SOL	LARRY ANN
Los Lirios S.A. . Exp.	688.9	334.7			317.5	155.4	94.0	63.0		23.3		25.3	35.4	23.3
Tempofruits S.A.	248.5					42.3		30.7				4.7	31.5	
Subsole S.A.. Exp.			401.3					8.4						
Prima Aarotradina S.A.				29.0						38.4		39.0		23.5
Santa Cruz S.A.. Exp.											0.02			
San Clemente SA. Exp.	46.0						2.1							
Exportadora Baika S.A.			21.5	144.0					48.0					
Others	105.0	276.5	128.3	178.2			63.8	16.3	54.2	37.4	90.3	14.3		18.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	NECTARIN	PEACH	ORANGE	MAND.	PLUOTS	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Gesex, Gest.Exp.Frut.	2,041.2	338.5	521.8	274.7	129.4	229.4	31.8		3,622.6	4,575.9	4,330.6	416.2	504.0	510.7
San Fco. Lo Garces Ltd	94.8	403.4	137.3	79.6	139.8	107.4	46.4	114.7	1,205.3	1,232.9	869.0	134.3	141.9	117.7
Bauza Exopt Ltda.	303.6							0.6	304.2	208.3		38.6	26.2	
CvD Internacional SA		6.6	29.6	48.0				27.7	113.4	142.9	127.2	13.5	16.6	15.2
Tuniche Fruits Ltda.					71.9		14.6		86.4			6.9		
Aguas Blancas Ltda.	29.5								29.5			3.6		
Aaricom, Soc. Agric.	15.8	7.1							22.8	98.1	222.5	2.9	12.9	27.6
David del Curto S.A.									20.8	36.9		3.5	5.1	
Others	30.5								31.1	331.7	548.5	4.5	39.0	78.0
EAST COAST	2012-13	2,515.4	755.5	688.6	402.2	341.0	336.8	120.5	116.9	5,436.0		623.9		
TOTAL	2012-13	2,515.4	755.5	688.6	402.2	341.0	336.8	120.5	116.9	5,436.0		623.9		
EAST COAST	2011-12	2,951.9	663.0	716.7	431.5	1,267.1	67.5	100.8	148.4		6,626.6	6,097.9	745.7	749.3
TOTAL	2011-12	2,951.9	663.0	716.7	431.5	1,267.1	67.5	100.8	148.4		6,626.6	6,097.9	745.7	749.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	MAND.	GRAPE	ORANGE	GRAPE	PLUM	NECTARIN	CHERRY	PLUM	CLEMENT	ORANGE	PLUM
	THOMPSON	FLAME SDL	CRIMSON	MURCOTT	NOT DEF	LANE LATE	SUGRAONE	ANGELENO	NOT DEF	BING	BCK. KAT	CLEMENUL	FUKUMOTO	LEMON
Gesex, Gest.Exp.Frut.	647.9	659.7	418.0	206.8	143.5	120.5	168.6	85.1	138.5		18.7		0.7	
San Fco. Lo Garces Ltd	49.7			107.4		74.5		73.4	7.8	102.2	78.9	82.0	46.1	59.6
Bauza Exopt Ltda.	125.9	106.3			62.0					0.6				
CvD Internacional SA													24.0	
Tuniche Fruits Ltda.														
Aguas Blancas Ltda.	29.5													
Aaricom, Soc. Agric.					15.8									
Others														

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	PEAR	ORANGE	MAND.	PLUM	NECTARIN	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Chilean South Apple S. A.		906.3	152.6						1,058.9			58.3		
Frutas del Huerto S.A.	354.0					283.1	54.5	101.7	831.6	714.2	601.2	105.0	88.3	66.4
Montolin SA, Agr.Imm	172.4				186.6		106.4	70.8	536.2	511.8	406.7	58.5	52.4	50.5
La Rosa Sofruco	56.2	37.8	315.3	48.0	43.2				500.5	121.4	139.3	32.8	12.5	9.3
Los Alamos Ltda.				288.0	156.3				444.3	24.0		29.0	1.6	
Prize Ltda., Exportad.	163.1	41.3	57.2			44.6	73.1	14.4	416.4	693.5	624.3	49.7	68.0	73.3
Frusan, San Fdo SA		107.0	132.0						239.0	420.8		13.1	23.6	
Polar Fruit Int. SA	92.9	84.4							177.3	916.0	235.9	16.5	57.6	16.4
Others	576.4	63.4	21.0	217.9	42.0	2.8	15.8	21.6	962.4	2,301.3	2,361.1	99.6	162.2	158.5
EAST COAST	2012-13	1,415.1	1,240.2	678.1	433.9	428.1	330.4	249.9	208.5	5,046.5		454.4		
WEST COAST	2012-13				120.0					120.0		8.0		
TOTAL	2012-13	1,415.1	1,240.2	678.1	553.9	428.1	330.4	249.9	208.5	5,166.5		462.4		
EAST COAST	2011-12	1,101.8	3,122.3	210.8	120.3	272.0	341.5	250.5	160.2		5,681.8		464.9	
WEST COAST	2011-12		21.2								21.2	4,368.6	1.2	374.3
TOTAL	2011-12	1,101.8	3,143.5	210.8	120.3	272.0	341.5	250.5	160.2		5,703.0	4,368.6	466.1	374.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	MAND.	APPLE	PEAR	GRAPE	ORANGE	GRAPE	PEAR	GRAPE	GRAPE	APPLE	APPLE	PEAR
	RY. GALA	THOMPSON	MURCOTT	GRANNIES	PACKHAMS	FLAME SDL	SP. NAVEL	CRIMSON	BOSC	SUGRAONE	NOT DEF	C. PINK	BRAEBURN	S. BARTL.
Chilean South Apple S. A.	509.6			247.7					139.8			41.2	86.5	
Frutas del Huerto S.A.		26.8				48.8		157.4			17.1			
Montolin SA, Agr.Imm		3.1	186.6			130.4				23.1				
La Rosa Sofruco		27.9	43.2	37.8	140.5			7.9	46.1	16.5	3.9			128.6
Los Alamos Ltda.			156.3					198.5						
Prize Ltda., Exportad.	3.0	17.7				4.7		18.7		95.5	8.9	20.0		
Frusan, San Fdo SA				42.8	132.0							64.2		
Others		378.2	42.0	20.6		27.4		12.6		49.2	139.2	42.8	63.3	21.0



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	GRAPE	BLUEB	NASHI	LEMON	FIG	MAND.	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.	913.9	254.0		1.2					1,169.2	423.8	278.1	106.3	46.6	34.7
Subsole S.A., Exp.	988.2							24.1	1,033.5	1,073.9	590.6	105.7	116.3	69.8
Dole Chile S.A.	540.0	128.0							668.0	285.2	505.0	62.2	23.9	44.4
Gonzauri S.A., Exp.	86.0	267.0		112.3	139.6				605.0	78.5		87.3	15.1	
Southern Fruit, Exp.	179.2		15.0	68.7					262.9		2.6	47.9		0.5
Summerland Exp.Ltd.	91.7		147.6						239.3	134.0	80.4	27.3	16.3	9.8
Los Lirios S.A., Exp.	160.5	60.1							220.6	43.2		21.4	4.8	
Prize Ltda., Exportad.	140.5			47.6					188.1	484.7	445.7	27.2	61.3	57.1
Others	244.0		240.9	5.8		49.5	43.1		600.9	988.7	895.3	79.9	99.1	78.7
EAST COAST	2012-13	3,344.1	709.2	403.4	235.6	139.6	49.5	43.1	24.1	4,987.4				
TOTAL	2012-13	3,344.1	709.2	403.4	235.6	139.6	49.5	43.1	24.1	4,987.4		565.2		
EAST COAST	2011-12	2,082.6	151.9	338.0	55.5	55.1	421.1	35.6	49.0		3,488.6		381.0	
WEST COAST	2011-12	23.4									23.4	2,797.7	2.4	295.1
TOTAL	2011-12	2,106.1	151.9	338.0	55.5	55.1	421.1	35.6	49.0		3,512.0	2,797.7	383.4	295.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	GRAPE	GRAPE	KIWIS	APPLE	KIWIS	NASHI	BLUEB	LEMON	BLUEB	APPLE	NASHI	FIG
	HAYWARD	RY. GALA	THOMPSON	FLAME SOL	SUM. KIWI	GRANNIES	NOT DEF	SHINKO	BRIGHTT	FINO 49	DUKE	FUJI	SHINSEKI	NOT DEF
Copefrut S.A.	871.2	254.0			42.7									
Subsole S.A., Exp.	902.6				85.6									
Dole Chile S.A.	444.0	85.6					96.0					42.4		
Gonzauri S.A., Exp.	86.0	149.8				117.2		96.4	6.1		32.3		43.3	
Southern Fruit, Exp.	179.2			15.0					20.8		6.7			
Summerland Exp.Ltd.	91.7		55.0	85.9										
Los Lirios S.A., Exp.	160.5											2.0		
Others	366.6		124.4	66.1			17.9		24.1	49.5	8.5			43.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PERANAT.	GRAPE	FIG	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.	1,633.2				1,633.2	2,297.5	996.5	163.2	232.5	100.3
Subsole S.A., Exp.	1,225.5				1,225.5	1,085.9	987.8	123.7	111.3	93.6
Río Blanco Ltda. Exp.	784.0	21.5			805.5	492.8	67.2	84.4	49.3	6.7
Frusan, San Fdo SA	350.3				350.3	765.4	359.6	38.1	83.8	37.1
Propal S., Exportad.	264.6				264.6	384.5		29.1	42.7	
Aaricola Lvon Ltda	174.6				174.6	443.2	406.4	19.4	44.3	41.4
Sofruileu Chile S.A.	160.5				160.5	163.0	47.2	16.0	16.3	4.7
David del Curto S.A.	123.7				123.7	85.0	61.9	13.6	9.2	6.8
Others	243.8		2.2		246.0	1,189.4	502.4	26.0	125.6	53.0
EAST COAST	2012-13	2,512.8	21.5	2.2	2,536.5			261.5		
WEST COAST	2012-13	2,447.4			2,447.4			252.1		
TOTAL	2012-13	4,960.3	21.5	2.2	4,984.0			513.6		
EAST COAST	2011-12	3,740.1				3,740.1	1,783.5		385.0	181.8
WEST COAST	2011-12	3,164.6		1.9		3,166.5	1,645.5		330.1	161.7
TOTAL	2011-12	6,904.7		1.9		6,906.6	3,429.1		715.0	343.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	KIWIS	KIWIS	KIWIS	PERANAT.	GRAPE	KIWIS
	HAYWARD	SUM. KIWI	NOT DEF	SW. KIWI	WONDERF.	CRIMSON	JINTAO
Copefrut S.A.	1,549.1	84.1					
Subsole S.A., Exp.	1,068.9	154.4					2.2
Río Blanco Ltda. Exp.	784.0				21.5		
Frusan, San Fdo SA	110.4	213.1		26.9			
Propal S., Exportad.	107.9		156.7				
Aaricola Lvon Ltda	174.6						
Sofruileu Chile S.A.	160.5						
Others	178.8	112.1	20.2	56.4		2.2	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	BLUEB	KIWIS	CHERRY	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Oraonik Time SPA	3,631.4	367.4	384.0		4,382.8	4,915.4	2,766.9	355.8	321.3	153.2
Aoro Entre Rios Ltd		160.3			160.3	146.9	234.6	58.3	63.1	108.4
Zuraround S.A.		116.7			116.7	80.9		42.6	25.1	
Prima Aarotradina S.A.		85.1			85.1	70.8	46.0	28.1	26.2	13.9
Cato Ltda. Soc. Agrícola		36.7			36.7			18.0		
Greenvic Comercial SA	21.3				21.3		69.1	1.2		29.3
EAST COAST 2012-13	2,484.4	386.2	216.0		3,086.6			290.5		
WEST COAST 2012-13	1,168.3	379.9	168.0		1,716.2			213.5		
TOTAL 2012-13	3,652.7	766.1	384.0		4,802.8			504.0		
EAST COAST 2011-12	2,503.1	204.4	239.8			2,947.3	1,922.6		235.6	150.7
WEST COAST 2011-12	1,934.6	212.1	119.9			2,266.6	1,207.3		200.2	161.0
TOTAL 2011-12	4,437.7	416.6	359.7			5,214.0	3,130.0		435.7	311.7

Main Varieties Detail

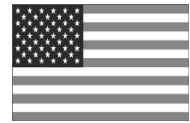
Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	KIWIS	APPLE	BLUEB	APPLE	BLUEB	BLUEB	BLUEB	APPLE	BLUEB	BLUEB	APPLE
	C. PINK	RY. GALA	FUJI	HAYWARD	GRANNIES	LEGACY	FUJI PREM.	DUKE	NOT DEF	BRIGHT HW.	BRAEBURN	BRIGHT	TIFBLUE	WINESAP
Oraonik Time SPA	1,477.5	937.8	494.4	384.0	341.4	208.3	261.2	120.0		32.9	61.2	1.9		21.2
Aoro Entre Rios Ltd								13.5	35.3	72.4		6.3	22.3	
Zuraround S.A.						28.4		0.4	34.8			37.0		
Prima Aarotradina S.A.						25.5		8.2	30.2			11.2		
Cato Ltda. Soc. Agrícola									36.7					
Greenvic Comercial SA	11.1		10.2											

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	TOTAL TONS		TOTAL TH.CASES	
			2012-13	2011-12	2012-13	2011-12
Subsole S.A., Exp.	1,542.0		1,542.0	2,021.5	185.8	246.3
Belco S.A.	1,375.9		1,375.9		167.5	
Soc. Agric. Jaime Heredia Ltda.	669.9		669.9		81.7	
CFN, Cia.Frut.Del Norte	298.4		298.4		36.4	
Comexpoort Ltda.	220.2	19.8	240.0		27.9	
Vallexport Ltda.	215.7		215.7		26.3	
Tames v Cia Ltda.	194.8		194.8		23.8	
Aorexport Ltda.	125.8		125.8		15.3	
WEST COAST 2012-13	4,642.9	19.8	4,662.7		564.6	
TOTAL 2012-13	4,642.9	19.8	4,662.7		564.6	
WEST COAST 2011-12	3,478.9			3,478.9		424.3
EAST COAST 2011-12	39.4			39.4		4.8
TOTAL 2011-12	3,518.3			3,518.3		429.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	APPLE	GRAPE
	THOMPSON	FLAME SDL	NOT DEF	CRIMSON	R. GLOBE	SUGRAONE	RALLI SDL	PERLON	BLACK SDL	RUBY SDL	PRN. SEED.	PRIME	FUJI	BICOLOR
Subsole S.A., Exp.	250.7	128.9	453.0	165.9	64.1	118.7	223.2	76.2	5.0		26.6	26.0		
Belco S.A.	789.0	48.8	85.3	172.0	225.6	41.8			13.4					
Soc. Agric. Jaime Heredia Ltda.	136.2	429.8	98.4						5.5					
CFN, Cia.Frut.Del Norte	14.3	47.2			41.7	47.2		64.6	67.7					15.7
Comexpoort Ltda.	119.4			15.7		53.1				32.0			19.8	
Vallexport Ltda.		215.7												
Tames v Cia Ltda.				177.1	17.7									
Aorexport Ltda.	95.1		30.7											



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 Contact: Jason Craig

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	BLUEB	PEACH	NECTARIN	PLUM	CHERRY	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Exser Ltda.	1,238.8							1,238.8		274.5	150.8		34.4
Verfrut S.A., Soc. Exp.	513.0	535.6						1,048.6	64.2	412.2	91.7	3.5	50.3
Copefrut S.A.		823.8						823.8			45.7		
Subsole S.A., Exp.	378.6							378.6		2.9	48.0		0.6
Ams Family S. A.		293.3						293.3			16.3		
San Andrés Ltda., Exp.		299.7						299.7			15.8		
Santa Maria S.A.	147.2							147.2			17.7		
Nice Blue S.A., Exp.			33.6					33.6			8.1		
Others	94.2	64.0	68.5					226.8		96.2	30.2		12.1
EAST COAST 2012-13	1,953.8	1,617.2	102.1					3,673.1			343.0		
WEST COAST 2012-13	418.0	399.2						817.2			81.3		
TOTAL 2012-13	2,371.8	2,016.4	102.1					4,490.3		514.6	424.3		64.1
EAST COAST 2011-12		64.2							64.2	271.1		3.5	33.3
TOTAL 2011-12		64.2							64.2	785.8		3.5	97.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	GRAPE	APPLE	GRAPE	GRAPE	GRAPE	GRAPE	BLUEB	GRAPE	BLUEB	APPLE	GRAPE	BLUEB
	RY. GALA	CRIMSON	THOMPSON	GRANNIES	FLAME SDL	SUGRAONE	NOT DEF	BLACK SDL	TIFBLUE	ROY RED	BRIGHT	C. PINK	AUT. RY.	BRIGHTW.
Exser Ltda.		386.3	295.9		270.9	168.3	2.4	51.6		27.7				18.9
Verfrut S.A., Soc. Exp.	260.2	239.8	177.9	74.2		63.8						21.4		
Copefrut S.A.	454.8			369.0										
Subsole S.A., Exp.		73.5	28.3		95.4	21.5	113.6							
Ams Family S. A.	238.9			36.3										
San Andrés Ltda., Exp.	197.6			21.4										
Santa Maria S.A.		27.2	26.6		43.0		18.1							
Others	64.0	27.3	20.5		46.4				34.5		22.8			11.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	ORANGE	LEMON	NASHI	NECTARIN	PLUM	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	1,034.0								1,034.0				56.4	
Chilean South Apple S. A.	926.4								926.4				49.1	
Gonzauri S.A., Exp.	592.2				42.9				635.1	720.2	298.6	43.6	42.3	16.4
Los Lirios S.A., Exp.	532.6								532.6	57.8		29.1	3.5	
Comercial SM Plus Ltd.	265.1	69.1							334.2	276.5	88.9	18.6	15.7	4.9
Dole Chile S.A.	169.6	116.5							286.1			15.8		
Ams Family S. A.	128.8	67.4							196.2			10.9		
Santa Cruz S.A., Exp.			122.1	49.5					171.6	123.8		10.9	7.2	
Others	320.7								320.7	754.1	779.4	17.6	43.0	49.8
WEST COAST 2012-13	2,231.0	136.5	97.3	49.5	42.9				2,557.2			149.2		
EAST COAST 2012-13	1,738.5	116.5	24.8						1,879.7			102.7		
TOTAL 2012-13	3,969.5	253.0	122.1	49.5	42.9				4,436.9			251.9		
WEST COAST 2011-12	1,530.9	93.2		123.8	14.1	5.6				1,767.6	1,121.7		102.3	68.0
EAST COAST 2011-12	164.9									164.9	45.3		9.4	3.2
TOTAL 2011-12	1,695.7	93.2		123.8	14.1	5.6				1,932.5	1,166.9		111.7	71.1

Main Varieties Detail

Season 2012/2013 (Tons)

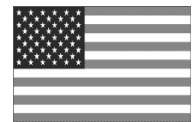
EXPORTER	APPLE	APPLE	APPLE	APPLE	PEAR	APPLE	APPLE	PEAR	ORANGE	APPLE	LEMON	ORANGE	NASHI	APPLE
	RY. GALA	C. PINK	FUJI	BRAEBURN	BOSC	GRANNIES	PINK L.	G. BOSC	NAVEL LT.	RAKU	GENOVA	NOT DEF	SHINKO	FUJI RO.
Unifrutti Traders Ltd.	789.5	184.7	2.9							56.8				
Chilean South Apple S. A.	441.0	164.9	320.5											
Gonzauri S.A., Exp.	149.8	82.3	192.6			21.4	124.7						28.1	21.4
Los Lirios S.A., Exp.	222.1	150.2	21.4	80.5		38.7	19.6							
Comercial SM Plus Ltd.		265.1			25.6			43.5						
Dole Chile S.A.	42.8	41.2			116.5	85.6								
Ams Family S. A.	65.3	21.2	37.3		15.7	5.0		51.7						
Others	47.0	126.2	61.9	85.6					73.0		49.5	49.1		



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	CLEMENT	BLUEB	APPLE	MAND.	PLUM	NECTARIN	KIWIS	TONS		TH.CAS	
									2012-13	2012-13	2012-13	2012-13
La Higuera S.A.	405.0	396.5							801.5	75.8		
Southern Fruit, Exp.	177.3		124.5		218.1				519.9	72.9		
Arofruta Ltda.	500.3								500.3	60.5		
Greenvic Comercial SA	277.5		41.4				8.3	111.2	438.4	57.5		
Bauza Export Ltda.	214.1	216.0							430.1	40.5		
San Fco. Lo Garcés Ltd	27.1						189.2	142.6	419.3	55.3		
Oraanik Time SPA				363.1					363.1	20.0		
Aroberries Ltda.			248.1						248.1	73.2		
Others	324.7	269.2			112.0				705.9	64.4		
EAST COAST 2012-13	1,926.0	720.5	414.0	363.1	308.1	189.2	150.9	111.2	4,243.4	508.5		
WEST COAST 2012-13	161.2				22.0				183.2	11.7		
TOTAL 2012-13	1,926.0	881.7	414.0	363.1	330.2	189.2	150.9	111.2	4,426.7	520.2		

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	CLEMENT	GRAPE	GRAPE	GRAPE	MAND.	GRAPE	BLUEB	APPLE	GRAPE	KIWIS	BLUEB	GRAPE	PLUM	GRAPE
	CLEMENUL	CRIMSON	THOMPSON	FLAME SDL	MURCOTT	NOT DEF	ONEIL	RY. GALA	BLACK SDL	HAYWARD	NOT DEF	RED SDL	BCK. KAT	SUGARONE
La Higuera S.A.	396.5	82.7	33.1	166.9					49.2					
Southern Fruit, Exp.			26.1	71.6	218.1		76.9					79.5		
Arofruta Ltda.		126.1	66.7	8.7		165.0			89.0					44.9
Greenvic Comercial SA		118.5	98.4			27.6				109.6				33.1
Bauza Export Ltda.	174.1	34.6	37.8	72.4		34.6								
San Fco. Lo Garcés Ltd		27.1											78.1	
Oraanik Time SPA								211.6						
Others	269.2	188.5	98.4		89.0	37.8	156.0				92.2			

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	GOOSEB.	CHERRY	CURRANT	RASPB	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Sun Belle Berries SA	4,373.8	11.0				4,384.7	5,036.0	4,433.6	1,183.4	1,381.3	1,221.0
EAST COAST 2012-13	4,052.4	6.9				4,059.2			1,068.3		
WEST COAST 2012-13	321.4	4.1				325.5			115.1		
TOTAL 2012-13	4,373.8	11.0				4,384.7			1,183.4		
EAST COAST 2011-12	4,506.5	11.8		1.0			4,519.4	4,266.1		1,216.5	1,141.9
WEST COAST 2011-12	506.9	5.4	4.4				516.6	167.5		164.8	79.1
TOTAL 2011-12	5,013.4	17.2	4.4	1.0			5,036.0	4,433.6		1,381.3	1,221.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	GOOSEB.	BLUEB
	DUKE	NOT DEF	ELLIOT	ONEIL	HIGHBUSH	NOT DEF	JEWELL
Sun Belle Berries SA	1,629.1	1,392.9	584.0	568.1	199.5	11.0	0.2



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	ORANGE	CLEMANT	MAND.	LEMON	KIWIS	GRAPE	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Río Blanco Ltda, Exp.	774.8	709.0			22.4	18.7	1,524.9	3,210.2	2,207.9	101.9	209.9	185.6
Gesex, Gest.Exp.Frut.	660.5		242.5	49.5			952.5	1,622.0	648.1	61.4	104.4	42.3
Crispa Gold Ltda.	315.5	286.8	23.1	93.8			719.2	1,497.1	1,536.5	45.4	97.2	115.6
Sicor S.A., Agrícola	157.0		143.5				300.5	994.3	517.8	22.4	70.5	35.9
San Fco. Lo Garcés Ltd	186.4		43.9				230.4	231.5	210.7	15.2	15.2	13.7
Exportadora Baika S.A.	98.4	21.6	84.2				204.2	317.4	251.8	13.6	21.1	22.0
Santa Cruz S.A., Exp.	120.4				44.3		164.7	240.8		12.7	15.0	
Daqro Ltda., Agrocom.	39.6		77.4				117.0	91.6	211.7	7.3	5.8	13.4
Others		47.5	43.6	24.8			115.8	2,872.6	2,784.5	7.2	188.1	195.7
EAST COAST 2012-13	1,899.3	805.7	566.8	168.1	66.7	18.7	3,525.4			234.9		
WEST COAST 2012-13	453.3	259.1	91.4				803.8			52.2		
TOTAL 2012-13	2,352.6	1,064.8	658.2	168.1	66.7	18.7	4,329.2			287.2		
EAST COAST 2011-12	4,158.0	3,603.9	726.9	341.8				8,830.6	4,771.3		579.9	342.2
WEST COAST 2011-12	1,223.7	666.4	356.9					2,247.1	3,597.6		147.4	281.9
TOTAL 2011-12	5,381.7	4,270.3	1,083.8	341.8				11,078	8,368.9		727.4	624.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	CLEMANT	ORANGE	MAND.	ORANGE	ORANGE	ORANGE	LEMON	CLEMANT	ORANGE	ORANGE	ORANGE	ORANGE	MAND.	LEMON
	CLEMENUL	LANE LATE	MURCOTT	NAVEL LT.	FUKUMOTO	NAVELS	RINO 49	ORONOLE	NOT DEF	PAR. WASH	NAVELINA	SP. NAVEL	NE	GENOVA
Río Blanco Ltda, Exp.	619.2			366.1		353.6		89.7		35.6			19.4	
Gesex, Gest.Exp.Frut.		434.4	242.5	1.9	202.0					5.0			12.7	48.0
Crispa Gold Ltda.	240.7	161.6		0.7	86.6		93.8			0.3	65.1		23.1	
Sicor S.A., Agrícola		128.3	143.5		2.4					26.3				
San Fco. Lo Garcés Ltd		78.3	14.2	20.2	72.8	7.3				3.1			4.5	29.7
Exportadora Baika S.A.	21.6	74.4	84.2										24.0	
Santa Cruz S.A., Exp.						14.6			73.0					
Others	47.5	14.0	120.9	1.6	24.0		24.8							



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	CHERRY	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Prime Harvest S.A.	1,165.0		1,165.0	513.1	465.8	352.4	156.6	112.2
South Pacific Trading	775.9		775.9	395.5	473.2	261.8	116.4	140.4
Alifrut S.A.	496.0		496.0	498.9	780.9	141.7	163.5	233.4
Copefrut S.A.	322.7		322.7	197.8		115.5	76.7	
Nice Blue S.A., Exp.	214.1		214.1	101.3	75.9	64.9	34.9	19.3
Export. v Comerc. Only Fruit S. A.	205.9		205.9			56.3		
Lif. Exp. E Imp.	154.7		154.7	85.3	18.4	49.1	29.5	6.1
Others	783.4		783.4	1,074.8	1,236.6	255.7	324.7	352.1
EAST COAST 2012-13	2,399.0		2,399.0			734.2		
WEST COAST 2012-13	1,718.8		1,718.8			563.2		
TOTAL 2012-13	4,117.8		4,117.8			1,297.4		
EAST COAST 2011-12	1,490.8	2.7		1,493.5	1,824.0		500.6	482.1
WEST COAST 2011-12	1,373.2			1,373.2	1,226.8		401.7	381.2
TOTAL 2011-12	2,864.1	2.7		2,866.8	3,050.8		902.3	863.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB
	NOT DEF	DUKE	BRIGHT	ONEL	LEGACY	TIFBLUE	BRIGHTHW.	BL. CROP	HIGHBUSH	STAR	ELLIOT	MISTY	JEWELL	BONITA
Prime Harvest S.A.	40.3	253.3	325.0	228.3	139.0	33.3	63.8	61.2	1.7	4.8	7.4	1.3	1.4	2.5
South Pacific Trading	755.4			2.5					18.1					
Alifrut S.A.	492.0								4.0					
Copefrut S.A.	36.1	156.1	26.9	47.8	12.7	6.2	10.5	0.6	17.6	1.6		4.0	1.3	
Nice Blue S.A., Exp.		14.3	8.0			119.2	72.5							
Export. v Comerc. Only Fruit S. A.	30.0	50.6	16.9	81.0	12.1	4.4	7.3			2.9				
Lif. Exp. E Imp.	150.8								3.9					
Others	450.8	86.8	119.0	88.8	13.3			7.2	15.1	1.5				

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	ORANGE	CLEMANT	MAND.	LEMON	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A., Exp.	237.3	578.7	324.4		1,140.3	764.8	676.7	93.3	50.1	41.0
Gesex. Gest.Exp.Frut.	879.6		225.5		1,105.1	1,453.6	1,256.7	70.8	94.7	95.8
Sicor S.A., Agrícola	438.8		141.4		580.2	1,193.5	646.4	44.7	108.0	61.6
San Clemente SA, Exp.		416.8			416.8	605.0	626.4	26.1	38.1	41.8
Norfrut Chile Ltda.		408.7			408.7	520.6	30.7	25.6	60.4	2.1
Frusan, San Fdo SA		125.6			125.6				7.8	
Crispa Gold Ltda.	70.0	39.7			109.7	206.1	134.3	11.5	12.4	8.6
Exp. e Imp. Atunquavco		87.2			87.2	112.3	88.4	5.3	7.2	5.8
Others	69.5				69.5	633.1	349.0	6.0	48.6	22.6
WEST COAST	2012-13	1,041.7	1,315.8	512.6	2,870.1			215.6		
EAST COAST	2012-13	653.5	340.8	178.7	1,173.0			75.5		
TOTAL	2012-13	1,695.1	1,656.7	691.3	4,043.1			291.1		
EAST COAST	2011-12	1,721.4	662.7	368.7	183.3	2,936.1	2,023.2		224.3	163.9
WEST COAST	2011-12	1,091.4	1,324.6	137.0		2,552.9	1,785.4		195.2	115.3
TOTAL	2011-12	2,812.8	1,987.3	505.7	183.3	5,489.0	3,808.6		419.5	279.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	CLEMANT	ORANGE	MAND.	ORANGE	ORANGE	ORANGE	CLEMANT	ORANGE	ORANGE	ORANGE	ORANGE	ORANGE
	CLEMENUL	LANE LATE	MURCOTT	FUKUMOTO	NAVEL LT.	PAR. WASH.	ORD G.	NAVELS	NOT DEF.	BARN.FLD.	AT. NAVEL	SP. NAVEL
Subsole S.A., Exp.	578.7		324.4		189.6			27.4	20.3			
Gesex. Gest.Exp.Frut.		756.6	225.5	97.3		1.1				19.5		4.2
Sicor S.A., Agrícola		244.0	141.4	120.4		74.4						
San Clemente SA, Exp.	416.8											
Norfrut Chile Ltda.	354.5						54.2					
Frusan, San Fdo SA	125.6											
Crispa Gold Ltda.	39.7	62.0			2.0						6.0	
Others	87.2	68.3			1.2							

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	NECTARIN	PEACH	PLUM	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Gesex. Gest.Exp.Frut.	4,025.2				4,025.2	3,948.5	3,693.0	431.0	419.0	399.5
WEST COAST	2012-13	4,025.2			4,025.2			431.0		
TOTAL	2012-13	4,025.2			4,025.2			431.0		
WEST COAST	2011-12	3,930.8				3,930.8	3,524.2		417.2	378.3
EAST COAST	2011-12	17.7				17.7	168.7		1.8	21.2
TOTAL	2011-12	3,948.5				3,948.5	3,693.0		419.0	399.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE
	FLAME SDL	CRIMSON	PERLON	THOMPSON	O. ROSE	NOT DEF	RALLI SDL
Gesex. Gest.Exp.Frut.	1,494.9	1,415.3	595.0	316.2	171.1	28.8	3.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	NECTARIN	PEACH	APRICOT	PLUOTS	CHERRY	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Bauza Export Ltda.	987.7							987.7	549.3	820.2	120.4	65.9	100.0
Subsole S.A., Exp.	796.3							796.3	1,349.1	913.9	95.4	164.6	111.4
Aricom. Soc. Agric.	198.4	132.3	32.4	13.6				376.7	143.1	499.6	48.6	18.1	63.6
San Fco. Lo Garces Ltd	31.2	164.5	125.9	21.8		1.6		345.1		146.5	45.9		22.3
Santa Maria S.A.	318.9							318.9	258.8	355.0	38.9	31.6	43.3
Santa Marta, Exp.		145.3	36.0	110.8				292.0	217.7	208.8	39.1	29.9	28.6
Prohens S. Rafael v Cia	166.1							166.1				20.3	
Alfonso Evzaquirre		10.5	80.7	38.1	4.3			133.7	224.7	579.7	18.4	29.8	77.2
Others	447.5		49.9	43.1				540.5	1,948.4	2,418.3	62.7	240.2	298.5
WEST COAST	2012-13	2,946.2	452.6	325.0	227.3	4.3	1.6	3,956.9			489.6		
TOTAL	2012-13	2,946.2	452.6	325.0	227.3	4.3	1.6	3,956.9		5,939.1	489.6		744.4
WEST COAST	2011-12	3,967.8	210.4	293.5	189.3	10.5		4,691.2		3.0		580.0	0.6
TOTAL	2011-12	3,967.8	210.4	293.5	189.3	10.5		4,691.2		5,942.1		580.0	745.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	PLUM	PLUM	NECTARIN	PEACH	PLUM	NECTARIN
	FLAME SDL	NOT DEF	CRIMSON	THOMPSON	BLACK SDL	SUGRAONE	RALLI SDL	R. GLOBE	B. AMBAR	LARRY ANN	NOT DEF	RICH LADY	NOT DEF	VENUS	
Bauza Export Ltda.	359.8	175.6	229.5	106.4	44.1			52.0							
Subsole S.A., Exp.	137.1	224.6	192.4	120.3		6.5	115.4								
Aricom. Soc. Agric.	66.1	83.4		21.3	13.4	14.2			5.0	19.3	10.7	1.9	46.6	2.9	
San Fco. Lo Garces Ltd	0.8					30.4			2.4	10.2	3.4	0.1		14.8	
Santa Maria S.A.	52.0		29.9	100.9	48.0	88.2									
Santa Marta, Exp.									61.9	35.3		55.3		33.5	
Prohens S. Rafael v Cia	38.6			16.5	111.0										
Others	177.2	19.7		23.7	141.2	60.6		25.2			49.3		10.5		



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	NASHI	PERSIMON	QUINCE	PEAR	PLUM	FIG	BLUEB	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan. San Fdo SA	861.9								861.9			93.6		
Santa Cruz S.A., Exp.	803.9								803.9	662.9	425.7	88.7	72.0	46.9
Queulat Export S.A.	345.7								345.7	448.1	201.6	34.1	44.1	20.2
Acrofruta Ltda.	76.3	183.5			44.0				303.8	347.4	282.6	65.1	77.6	56.4
Copefrut S.A.	294.4								294.4			25.6		
Frugal S.A., Exportad.	259.2								259.2	432.0		28.8	48.0	
Reno S.A., Exportad.	216.0								216.0	145.4	167.0	24.0	16.2	18.6
Aricomex Ltda		215.8							215.8	284.7	222.7	52.4	70.0	55.7
Others	167.2	279.9	62.6	51.6		37.4	23.5	16.6	638.9	886.6	1,708.8	131.2	163.1	248.4
WEST COAST	2012-13	1,668.2	238.6	15.9	35.1	14.0	16.8	4.0	1,992.6			256.3		
EAST COAST	2012-13	1,356.3	440.6	46.7	16.5	30.0	20.6	19.5	1,947.0			287.1		
TOTAL	2012-13	3,024.5	679.2	62.6	51.6	44.0	37.4	23.5	3,939.5			543.5		
WEST COAST	2011-12	1,424.6	223.8	45.9	32.3			9.3		1,762.5	1,677.6		237.9	233.6
EAST COAST	2011-12	733.3	497.0	48.6	82.0		20.6	37.0		1,444.6	1,330.8		253.1	212.4
TOTAL	2011-12	2,157.9	720.8	94.5	114.3		20.6	46.3		3,207.2	3,008.4		491.0	446.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	KIWIS	NASHI	NASHI	NASHI	NASHI	KIWIS	KIWIS	PERSIMON	PEAR	PLUM	QUINCE	FIG	QUINCE
	HAYWARD	SUM. KIWI	SHINKO	HOSUI	NOT DEF	SHINSEKI	NOT DEF	SW. KIWI	NOT DEF	NOT DEF	SUGAR P.	NOT DEF	NOT DEF	CHAMPION
Frusan. San Fdo SA	529.1	246.2						72.9						
Santa Cruz S.A., Exp.	782.0						21.8							
Queulat Export S.A.	345.7													
Acrofruta Ltda.	24.0		14.5		169.0		52.3			44.0				
Copefrut S.A.	294.4													
Frugal S.A., Exportad.	259.2													
Reno S.A., Exportad.	216.0													
Others	145.6		197.2	174.8		123.8	21.6		47.2		37.4	34.1	22.9	17.5



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SUN FRESH
 INTERNATIONAL, LLC

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	LEMON	AVOCADO	BLUEB	PLUM	PCRAWAT.	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Hars & Haebauer Chile	1,371.5						1,371.5	1,054.2		160.2	126.7	
El Paroue Ltda. Exo.	530.0	24.8					554.8	635.1	358.0	66.4	72.0	43.7
Polar Fruit Int. SA	433.6						433.6	264.4	56.1	55.1	34.6	7.7
Santa Maria S.A.	376.9						376.9	336.5	357.0	45.5	40.7	43.8
Botanica Ltda., Soc.	222.3						222.3	121.9		27.1	14.9	
Aroc. Carlos Morales e Hijos L	187.0						187.0			22.8		
David del Curto S.A.	165.3						165.3			18.6		
Atlántida Ltd. Soc.Aor	165.3						165.3	375.5	275.0	20.2	45.8	33.8
Others	399.7		21.2				421.0	348.6	1,034.9	51.1	41.2	128.2
WEST COAST 2012-13	3,331.1	24.8	21.2				3,377.1			405.9		
EAST COAST 2012-13	520.6						520.6			61.1		
TOTAL 2012-13	3,851.7	24.8	21.2				3,897.6			466.9		
WEST COAST 2011-12	2,688.6	99.1	21.5	21.1				2,830.3	2,077.1		341.7	256.6
EAST COAST 2011-12	305.7							305.7	3.9		34.2	0.5
TOTAL 2011-12	2,994.4	99.1	21.5	21.1				3,136.1	2,081.0		375.9	257.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	LEMON	AVOCADO	GRAPE
	CRIMSON	FLAME SCL	NOT DEF	SUGARONET	THOMPSON	ANC SEEDLE	R. GLOBE	BLACK SCL	ROY RED	GENOVA	HASS	TRICOLOR
Hars & Haebauer Chile	363.5	378.1	15.8	286.5	244.4		52.1		31.1			
El Paroue Ltda. Exo.	128.8	101.5	197.7	32.3	40.1		21.4			24.8		8.2
Polar Fruit Int. SA						416.8		16.8				
Santa Maria S.A.	41.9	76.3		135.4	78.4			44.9				
Botanica Ltda., Soc.			222.3									
Aroc. Carlos Morales e Hijos L	35.4	54.4	38.9	58.3								
David del Curto S.A.	12.2	71.7	18.2	3.3	60.0							
Others	171.2	60.6	161.2		87.0		85.0				21.2	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Oroanik Time SPA	1,786.0	3.1	1,789.1	1,611.6	1,670.6	98.6	88.9	92.0
Sta. Isabel de Cato	1,592.7		1,592.7	1,432.2	873.3	90.4	81.7	48.0
Sof South OroanicFruit	265.6		265.6	206.6		15.2	11.8	
EAST COAST 2012-13	2,083.0	3.1	2,086.1			116.8		
WEST COAST 2012-13	1,561.3		1,561.3			87.4		
TOTAL 2012-13	3,644.3	3.1	3,647.4			204.2		
WEST COAST 2011-12	1,682.9		1,682.9	2,244.7		94.2	124.9	
EAST COAST 2011-12	1,648.4		1,648.4	1,464.3		92.7	81.0	
TOTAL 2011-12	3,331.2		3,331.2	3,709.0		187.0	205.9	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE	KIWIS
	NOT DEF	RY. GALA	C. PINK	GRANNIES	FUJI	FUJI PREM.	BRAEBURN	C. LIGHT
Oroanik Time SPA	13.3	670.5	554.7	333.2	124.5	83.7	6.1	3.1
Sta. Isabel de Cato	1,592.7							
Sof South OroanicFruit	265.6							



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Main Species Detail

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Season 2012/2013 (Tons)

EXPORTER	GRAPE	BLUEB	ORANGE	KIWIS	APPLE	MAND.	NECTARIN	PEAR	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Atlas S.A., Exportad.	715.2							41.3	756.5	758.3	775.9	89.5	90.0	90.5
Verfrut S.A., Soc. Exp.	577.8				128.4				706.2	1,448.6	725.0	77.5	168.1	86.0
Paine Ltda., Com.	177.0								177.0	1,434.4	371.9	21.6	174.9	45.4
Comercial Fruticola SA		175.0							175.9	134.2	114.4	52.3	51.5	19.6
Collipulli S.A.		175.6							175.6			59.5		
Sicor S.A., Agrícola			172.8						172.8	139.5	64.8	11.5	12.2	4.3
Greenvic Comercial SA				137.2					137.2	62.4	145.5	13.7	6.2	14.5
Frucentro S.A.	15.7						53.7		135.1	257.3	247.0	16.8	32.5	33.0
Others	422.8	393.9				63.5			886.5	3,491.2	5,313.4	193.0	461.6	612.8
EAST COAST	2012-13	1,908.5	744.4	172.8	137.2	128.4	63.5	53.7	41.3	3,322.8		535.5		
TOTAL	2012-13	1,908.5	744.4	172.8	137.2	128.4	63.5	53.7	41.3	3,322.8		535.5		
EAST COAST	2011-12	6,266.7	374.2	298.6	62.4	428.2		71.8	36.6		7,725.9	7,757.8	997.2	906.1
TOTAL	2011-12	6,266.7	374.2	298.6	62.4	428.2		71.8	36.6		7,725.9	7,757.8	997.2	906.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	BLUEB	GRAPE	GRAPE	KIWIS	ORANGE	BLUEB	APPLE	GRAPE	GRAPE	BLUEB	MAND.	ORANGE
	CRIMSON	THOMPSON	NOT DEF	FLAME SOL	SUGRAONE	HAYWARD	NOT DEF	ONEIL	RY. GALA	SUPERIOR	NOT DEF	HIGHBUSH	MURCOTT	LANE LATE
Atlas S.A., Exportad.	168.4	216.4		212.5						70.0	31.9			
Verfrut S.A., Soc. Exp.	302.1	162.0			98.1				81.5					
Paine Ltda., Com.	17.7	10.6		106.3	42.4									
Comercial Fruticola SA				126.5				48.5						
Collipulli S.A.				175.6										
Sicor S.A., Agrícola							108.0							54.0
Greenvic Comercial SA						137.2								
Others	109.1	140.4	96.2	70.8	35.4			35.0			35.4	63.7	63.5	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	ORANGE	CLEMENT	BLUEB	MAND.	CHERRY	LEMON	PLUM	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Gonoiza Ltd. Soc.Agr.	667.3								667.3			79.4		
Amc South America Ltda.	345.4	241.6	41.0	9.1		21.4			658.5			68.9		
R.P. S.A., Impo v Expo	251.9								251.9	33.1		30.3	4.0	
Frumel Ltda.	212.2								212.2	553.8		25.9	66.0	
Valdovinos v Arava Ltd	174.4								174.4			21.3		
Gesex. Gest.Exp.Frut.		117.5			45.5				163.0	249.5		10.7	16.2	
Santa Elena S.A., Exp.	137.4								137.4			25.2		
Arredondo v Palma	121.3								121.3	31.5	137.7	14.8	3.8	21.3
Others	405.1	143.0	201.7	133.6		18.9	24.8		927.1	1,542.2	2,662.8	124.6	152.5	327.0
EAST COAST	2012-13	1,753.7	265.5	43.2	42.6	22.5	24.8		2,152.3			249.5		
WEST COAST	2012-13	561.4	236.6	199.5	100.1	23.0	40.3		1,160.9			151.6		
TOTAL	2012-13	2,315.2	502.1	242.7	142.7	45.5	40.3	24.8	3,313.2			401.1		
EAST COAST	2011-12	932.3	344.1	532.6	151.1	89.0		24.8		2,073.9	2,783.2		218.4	346.3
WEST COAST	2011-12	31.5	71.9	232.7						336.1	17.3		24.1	2.1
TOTAL	2011-12	963.8	416.0	765.4	151.1	89.0		24.8		2,410.1	2,800.5		242.5	348.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	ORANGE	CLEMENT	ORANGE	GRAPE	GRAPE	BLUEB	GRAPE	GRAPE	GRAPE	ORANGE	MAND.
	FLAME SOL	THOMPSON	CRIMSON	LANE LATE	CLEMENUL	FUKUMOTO	NOT DEF	SUGRAONE	NOT DEF	R. GLOBE	BICOLOR	ROYAL R.	NOT DEF	MURCOTT
Gonoiza Ltd. Soc.Agr.	234.7	187.9	183.6							11.5		49.6		
Amc South America Ltda.	69.9	70.6	20.5	238.5	41.0		15.0	60.0	3.9		57.8			
R.P. S.A., Impo v Expo	172.2	36.9								42.9				
Frumel Ltda.	33.1	109.1	11.8					42.5		10.2				
Valdovinos v Arava Ltd	86.6	10.2	40.9					36.6						
Gesex. Gest.Exp.Frut.				32.2		84.3								45.5
Santa Elena S.A., Exp.	69.7	11.7					8.1	10.9						
Others	171.4	141.0	100.0	3.5	201.7	48.0	63.7	2.5	61.6				48.0	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	NECTARIN	CHERRY	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Driscoll's de Chile S.A.	3,250.2	2.7		3,252.9	2,959.4	5,362.4	1,116.9	966.3	1,744.4
Hellmann P.L.	1.1				1.1		0.5		
EAST COAST 2012-13	1,680.9	2.7		1,683.5			581.2		
WEST COAST 2012-13	1,570.4			1,570.4			536.3		
TOTAL 2012-13	3,251.2	2.7		3,253.9			1,117.5		
EAST COAST 2011-12	1,878.2				1,878.2	2,902.7		615.0	978.5
WEST COAST 2011-12	1,079.6		1.6		1,081.2	2,459.6		351.3	765.9
TOTAL 2011-12	2,957.8		1.6		2,959.4	5,362.4		966.3	1,744.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	NECTARIN	BLUEB
	NOT DEF	HIGHBUSH	STANDAR	ONEIL	JEWELL	NOT DEF	BL. CROP
Driscoll's de Chile S.A.	3,119.7	96.3	14.3	11.7	7.2	2.7	1.0
Hellmann P.L.		1.1					

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PEACH	NECTARIN	CHERRY	PLUM	APPLE	BLUEB	APRICOT	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Araucaria Export. S.A.	697.8	221.9	3.6					923.3	499.7		77.2	41.7	
Verfrut S.A., Soc. Exp.	723.8	136.8		45.5				906.1	846.1		77.6	70.5	
Cofeefrut S.A.			412.7	83.5		33.5		529.7	911.3	634.9	99.4	182.3	127.0
Aqua Santa Exp.	68.3	274.5	1.4	86.4			11.5	442.2			40.9		
Cincosur S.A.		183.6						183.6			16.2		
Cerasus S. A.			20.7		75.0			95.7			8.2		
Sapel Ltda. Exportadora	2.8	38.4						41.3			3.5		
San Andrés Ltda., Exp.			32.1					32.1	11.9	56.0	6.4	2.3	10.7
Others	25.8		49.4				19.0	94.2	1,181.5	2,862.8	16.0	118.1	263.4
EAST COAST 2012-13	1,518.5	855.3	403.2	190.1			30.6	2,997.6			300.8		
WEST COAST 2012-13	1,168.8	25.3	75.0	33.5			30.6	2,505.5			44.5		
TOTAL 2012-13	1,518.5	855.3	519.9	215.4	75.0	33.5	30.6	3,248.1			345.3		
EAST COAST 2011-12	1,252.7	800.4	505.9	129.6			5.7	2,694.3	2,866.0			287.9	290.6
WEST COAST 2011-12	97.1	111.4	547.7					756.2	687.7			126.9	110.6
TOTAL 2011-12	1,349.8	911.8	1,053.5	129.6			5.7	3,450.4	3,553.7			414.8	401.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	PEACH	NECTARIN	CHERRY	NECTARIN	PLUM	PEACH	PEACH	NECTARIN	CHERRY	PEACH	PLUM	PEACH	NECTARIN	PLUM
	NOT DEF	NOT DEF	BING	SUP. AUG.	LARRY ANN	ROBIN NEIL	EL. LADY	AUG. RED	NOT DEF	RICH LADY	ANGELENO	ZEE LADY	VENUS	AUT. FRIDE
Araucaria Export. S.A.	413.8	110.5	1.8			99.1	42.8	32.8		31.7				38.4
Verfrut S.A., Soc. Exp.	622.3	91.0			45.5		42.2	1.7						31.4
Cofeefrut S.A.			373.6		21.6				33.3		61.9			
Aqua Santa Exp.	23.9	169.3	1.4	36.7	41.0			28.8		23.0				45.4
Cincosur S.A.		61.4		110.7				11.5						
Cerasus S. A.			6.7						13.5					
Sapel Ltda. Exportadora		10.9						5.1						7.6
Others	18.1		43.8						23.1	7.7				



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	GRAPE	PEAR	KIWIS	NECTARIN	AVOCADO	CHERRY	FEJOA	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
South Pacific Trading	443.4							2.4	445.8	528.7	631.3	183.3	205.9	215.2
Cato Ltda. Soc Agrícola	395.6								395.6	138.0	67.3	171.0	65.9	33.0
Copefrut S.A.	181.3		184.3						365.6	316.5		81.9	56.8	
El Maitenal S.A., Agríc.		318.8							318.8	408.8	541.9	38.9	49.2	66.1
Unifrutti Traders Ltd.				281.6					281.6	264.0	299.2	25.6	24.0	27.2
Prize Ltda., Exportad.			110.6		145.9				256.4	445.3	363.5	18.9	30.1	40.4
Rucarav S.A., Exp.		77.5	69.1		49.6				196.2	234.6	396.8	16.9	27.0	48.7
Easter Island S.A.	27.5	80.7				64.5			172.7	261.1	200.1	32.1	52.7	74.2
Others	379.7	194.1	115.2	41.6			17.6		748.2	526.3	883.2	165.4	121.0	190.6
EAST COAST 2012-13	1,427.4	671.2	368.6	323.2	145.9	64.5	17.6	2.4	3,020.8			723.9		
WEST COAST 2012-13			110.6		49.6				160.2			10.0		
TOTAL 2012-13	1,427.4	671.2	479.2	323.2	195.5	64.5	17.6	2.4	3,181.0			733.9		
EAST COAST 2011-12	1,160.8	620.7	315.6	264.0	110.4	190.7	51.8			2,714.1	3,091.9		605.7	662.1
WEST COAST 2011-12			334.8		74.4					409.2	291.3		26.8	33.2
TOTAL 2011-12	1,160.8	620.7	650.5	264.0	184.9	190.7	51.8			3,123.4	3,383.2		632.5	695.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	KIWIS	GRAPE	PEAR	NECTARIN	GRAPE	PEAR	PEAR	BLUEB	GRAPE	GRAPE	AVOCADO	GRAPE	BLUEB
	NOT DEF	HAYWARD	FLAME SDL	BOSC	VENUS	CRIMSON	G. BOSC	FORELLE	DUKE	THOMPSON	R. GLOBE	HASS	NOT DEF	BRIGHT
South Pacific Trading	410.1													
Cato Ltda. Soc Agrícola	395.6													
Copefrut S.A.	47.6			161.3					28.2					44.6
El Maitenal S.A., Agríc.			243.2							30.7				
Unifrutti Traders Ltd.		281.6												
Prize Ltda., Exportad.					93.1			110.6						
Rucarav S.A., Exp.				69.1	29.7						76.0		1.5	
Others	205.9	41.6	37.0			122.0	115.2		77.0	61.1		64.5	54.7	9.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	APPLE	PEAR	CHERRY	RASPB	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Rafael Ltda., Exp.	1,104.3					1,104.3	1,169.7	1,250.7	196.2	208.2	165.0
Alifrut S.A.	818.7					818.7	736.0	454.0	243.1	219.9	121.5
Alpine Chile S.A.	801.7					801.7	493.8	1,011.7	204.7	119.3	223.0
San Esteban Ltda., Exp.	228.8					228.8	360.8	425.2	59.0	81.3	85.5
Exportadora Biofruit Ltda.	48.1					48.1			13.9		
San Esteban Ltda.	32.1					32.1	28.1		11.3	12.9	
Biofruit S.A.	23.0					23.0			9.1		
San Sebastián	7.1					7.1			1.9		
Pataconia Food S.A.	5.4					5.4	13.7		1.3	4.6	
EAST COAST 2012-13	3,069.3					3,069.3			740.5		
TOTAL 2012-13	3,069.3					3,069.3			740.5		
EAST COAST 2011-12	2,709.0	97.5	22.1	3.1			2,831.6	3,152.6		654.5	600.4
TOTAL 2011-12	2,709.0	97.5	22.1	3.1			2,831.6	3,152.6		654.5	600.4

Main Varieties Detail

Season 2012/2013 (Tons)

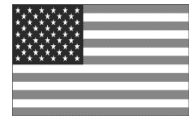
EXPORTER	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB
	NOT DEF	DUKE	LEGACY	ONEIL	HIGHBUSH	BRIGHT	TIFBLUE	BRIGHTW.	BL. GOLD	JEWELL	BONITA	BL. CROP
San Rafael Ltda., Exp.	105.4	411.3	210.9	141.8	28.9	95.0	77.1	30.0	4.0			
Alifrut S.A.	784.8				33.8							
Alpine Chile S.A.	744.2				57.5							
San Esteban Ltda., Exp.	59.1	91.3	2.3	18.0		14.7	5.7	27.6	5.1	4.9		
Exportadora Biofruit Ltda.		15.1	14.1				0.8	17.0		0.1	0.9	0.03
San Esteban Ltda.	7.1	7.1		13.0		4.9						
Biofruit S.A.	4.8		16.4			1.8						
Others	12.5											



Farms Co. RT USA

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	PLUM	MAND.	CLEMENT	CHERRY	ORANGE	PEACH	TOTAL TONS		TOTAL TH.CASES	
									2012-13	2011-12	2012-13	2011-12
Farms Co. S.A.	2,141.5	347.5	316.3	108.0	21.6				2,934.9	5,119.8	323.4	588.2
Prod. Silvestres		68.8							68.8	128.7	6.4	12.5
WEST COAST	2012-13	1,685.7	363.5	131.6	64.8	21.6			2,267.2		254.4	
EAST COAST	2012-13	455.8	52.8	184.7	43.2				736.6		75.4	
TOTAL	2012-13	2,141.5	416.3	316.3	108.0	21.6			3,003.7		329.8	
WEST COAST	2011-12	1,921.0	193.6	86.2	123.6	162.9	221.7	54.8	9.1	2,790.6		338.4
EAST COAST	2011-12	1,567.6	70.4	110.9	21.6	642.4	260.3		43.6	2,745.3		297.1
TOTAL	2011-12	3,488.5	264.0	197.1	145.2	805.3	482.0	54.8	52.6	5,535.8		635.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	GRAPE	GRAPE	GRAPE	GRAPE	PLUM	MAND.	PLUM	GRAPE	GRAPE	PLUM	PLUM	CLEMENT
	THOMPSON	HAYWARD	CRIMSON	O. ROSE	FLAME SDI	R. GLOBE	APPLE DANI	MURCOTT	FLV. RICH	AUT. RY.	SUGRAONE	FRIAR	NOT DEF	NOT DEF
Farms Co. S.A.	794.7	347.5	375.7	352.4	322.7	161.6	110.1	86.4	75.6	71.3	62.2	57.0	51.5	21.6
Prod. Silvestres		52.8												

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	MAND.	ORANGE	TONS		TH.CAS	
				2012-13	2012-13	2012-13	2012-13
Vital Berry Marketing	2,927.6			2,927.6		838.5	
Exportadora Baika S.A.		33.5	10.8	44.3		3.0	
EAST COAST	2012-13	2,147.4	33.5	10.8	2,191.7	649.8	
WEST COAST	2012-13	780.2			780.2	191.7	
TOTAL	2012-13	2,927.6	33.5	10.8	2,971.9	841.5	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	MAND.	BLUEB	BLUEB
	BRIGHT	NOT DEF	LEGACY	DUKE	ELLIOT	BRIGHTW.	BL. GOLD	JEWELL	BL. CROP	HIGHBUSH	TIFLOE	MURCOTT	BLUEHEAVE	LIBERTY
Vital Berry Marketing	946.1	490.7	450.4	404.0	103.6	102.3	100.5	92.0	71.2	44.3	33.8		25.8	20.3
Exportadora Baika S.A.												33.5		



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	MAND.	CLEMINT	LEMON	ORANGE	TANGER.	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	1,205.0	1,274.3	123.8	6.0		2,609.1	3,788.9	3,479.4	162.0	194.7	174.6
Southern Fruit. Exp.	197.9					197.9	85.3		12.9	5.6	
Propal S., Exportad.	107.3					107.3	144.0	4,497.4	6.5	9.6	296.7
WEST COAST	2012-13	1,510.1	1,274.3	123.8	6.0	2,914.2			181.3		
TOTAL	2012-13	1,510.1	1,274.3	123.8	6.0	2,914.2		7,976.9	181.3		471.3
WEST COAST	2011-12	698.6	2,110.7	990.7	176.4	41.7	4,018.2	0.01		209.9	0.001
TOTAL	2011-12	698.6	2,110.7	990.7	176.4	41.7	4,018.2	7,976.9		209.9	471.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	MAND.	CLEMINT	MAND.	CLEMINT	LEMON	CLEMINT	CLEMINT	MAND.	CLEMINT	CLEMINT	ORANGE
	MURCOTT	CLEMENUL	NOT DEF	ARRUFATI	EUREKA	ORO G.	MARISOL	L. MAND.	ORONULE	NOT DEF	LANE LATE
Unifrutti Traders Ltd.	1,007.6	731.1	197.4	185.9	123.8	115.7	112.3		83.0	46.3	6.0
Southern Fruit. Exp.	197.9										
Propal S., Exportad.								107.3			



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Merex Ltda., Soc.Exp.	979.1	979.1	277.1	274.1	264.5	84.9	68.9
Nice Blue S.A., Exp.	522.5	522.5	425.1	357.3	152.2	127.3	116.1
Aoro Rio Ltda.	253.6	253.6	175.5		87.8	60.2	
Alfaberries Ltda.	241.1	241.1	64.5		68.5	27.9	
Nama Agrícola S. A.	227.8	227.8			70.4		
Las Moras S.A., Agr.	134.4	134.4			45.5		
David del Curto S.A.	114.5	114.5			30.0		
Others	381.4	381.4	1,298.0	1,442.1	126.6	408.1	452.0
EAST COAST	2012-13	1,833.7	1,833.7		507.5		
WEST COAST	2012-13	1,020.8	1,020.8		338.0		
TOTAL	2012-13	2,854.5	2,854.5		845.5		
EAST COAST	2011-12	1,334.9		1,334.9	391.3	360.2	
WEST COAST	2011-12	905.2		905.2	317.2	276.9	
TOTAL	2011-12	2,240.1		2,240.1	708.4	637.0	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB
	ONEIL	BRIGHTW.	NOT DEF	DUKE	TIFBLUE	BRIGHTT	LEGACY	HIGHBUSH	ELLIOT	BL. CROP	STAR	E. BLUE	IMISTY	DEVISSÉ
Merex Ltda., Soc.Exp.	730.7	228.3	20.0											
Nice Blue S.A., Exp.		167.6		111.0	190.4	14.5	21.3	4.7			7.5	3.2		
Aoro Rio Ltda.		112.6	10.0	30.6	67.9	7.9	9.6	7.4		3.1				3.4
Alfaberries Ltda.			221.8	3.6				15.7						
Nama Agrícola S. A.			16.4	50.0	25.0	110.3	0.3		2.0	23.9				
Las Moras S.A., Agr.		0.7		44.5	0.6	40.7	48.0							
David del Curto S.A.	2.0		23.1	39.7		44.4	3.3					2.0		
Others	65.5	6.5	117.7	58.1		22.9	36.5	22.7	33.1	4.6	9.1		4.7	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		BLUEB	APPLE	PLUM	CHERRY	PEACH	NECTARIN	RASPB	PERSIMON	TOTAL TONS			TOTAL TH.CASES				
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11		
Oranik Time SPA			698.1								698.1				38.4		
San Fco. Lo Garces Ltd				82.4	169.9	66.9	96.0				415.1	402.8	236.2	58.4	78.7	46.6	
Greenvic Comercial SA		23.4	21.4	239.0	10.1	32.8	38.4				365.1	576.2	457.3	45.0	41.6	45.6	
Prima Agrotrading S.A.		153.5			80.3	106.8	6.0				346.7	367.0	344.3	76.3	74.0	64.5	
Comercial Fruticola SA		221.4							34.4		285.5	228.5	335.6	89.8	62.3	107.3	
Natural Choice		145.3			1.9			104.6			252.3	155.4	251.1	97.7	62.3	83.5	
FruX Ltda, Exportad.		176.4									176.4	289.7	190.0	74.1	99.7	62.9	
Merex Ltda., Soc.Exp.		146.8									146.8					52.4	
Others		76.7			15.2				7.0		98.9	332.6	107.3	25.0	61.5	13.7	
EAST COAST	2012-13	927.2	711.3	321.4	277.4	206.5	140.4	62.5	41.4	2,718.4				531.6			
WEST COAST	2012-13	16.4	8.2					42.1		66.7				25.5			
TOTAL	2012-13	943.6	719.5	321.4	277.4	206.5	140.4	104.6	41.4	2,785.0				557.0			
EAST COAST	2011-12	759.6	406.8	171.1	431.6	103.8	24.5	45.9	56.8		2,285.3	1,906.6			449.4	419.5	
WEST COAST	2011-12	14.0						52.8			66.8	15.2			30.7	4.6	
TOTAL	2011-12	773.6	406.8	171.1	431.6	103.8	24.5	98.7	56.8		2,352.1	1,921.8			480.1	424.1	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	BLUEB	CHERRY	BLUEB	BLUEB	PLUM	APPLE	PEACH	NECTARIN	RASPB	CHERRY	APPLE	APPLE	BLUEB
	RY. GALA	NOT DEF	BING	ONEIL	DUKE	ANGELENO	FLJI	NOT DEF	NOT DEF	HERITAGE	NOT DEF	C. PINK	GRANNIES	BRIGHTW.
Oranik Time SPA	433.9						116.9					63.4	61.2	
San Fco. Lo Garces Ltd			110.5			64.8		50.0	75.6		41.0			
Greenvic Comercial SA	21.4	3.7	10.1		18.4	67.0		25.1	30.7					
Prima Agrotrading S.A.		55.5	49.6	8.4	25.6			31.7			30.7			14.3
Comercial Fruticola SA		171.2		48.0										
Natural Choice		13.4	1.9	9.5	90.4					101.6				14.9
FruX Ltda, Exportad.		125.2			30.6									
Others		34.6	10.6	116.8	11.0						4.3			14.5

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	PEAR	CLEMINT	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Comercial SM Plus Ltd.	1,030.4	635.0			1,665.5	782.7	258.9	138.6	65.6	18.4
La Purisima Ltda., Soc.	203.4	85.6			289.0	504.4	261.7	24.9	42.5	18.4
Ams Familv S. A.	67.2	84.7			151.9			11.4		
CyD Internacional SA	44.2	42.8			87.0	85.6	128.4	5.8	4.7	7.1
AMS Familv S.A., Com.	45.7				45.7	311.5	527.4	4.5	31.0	46.1
Subsole S.A., Exp.	43.1				43.1	63.4		6.2	8.6	
Frusan, San Fdo SA	17.1				17.1			1.8		
EAST COAST	2012-13	1,451.1	848.1		2,299.2			193.1		
TOTAL	2012-13	1,451.1	848.1		2,299.2			193.1		
EAST COAST	2011-12	1,242.9	659.7	46.6	22.0	1,971.2	1,288.1		174.7	100.0
TOTAL	2011-12	1,242.9	659.7	46.6	22.0	1,971.2	1,288.1		174.7	100.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	APPLE	KIWIS	APPLE	APPLE	APPLE	APPLE	KIWIS
	HAYWARD	RY. GALA	GRANNIES	JINTAO	FLJI	C. PINK	NOT DEF	BRAEBURN	JINGOLD
Comercial SM Plus Ltd.	974.4	338.7	63.5	56.0	105.8	63.5	42.3	21.2	
La Purisima Ltda., Soc.	198.8	42.8	42.8	4.5					
Ams Familv S. A.	53.8	47.4	37.3	13.4					
CyD Internacional SA	44.2	42.8							
AMS Familv S.A., Com.	45.7								
Subsole S.A., Exp.				43.1					
Frusan, San Fdo SA	10.8								6.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Zebra Ltda, Fruticola	2,291.1	2,291.1	2,147.8	2,278.1	279.4	261.9	276.8
EAST COAST 2012-13	1,280.9	1,280.9			156.2		
WEST COAST 2012-13	1,010.2	1,010.2			123.2		
TOTAL 2012-13	2,291.1	2,291.1			279.4		
EAST COAST 2011-12	1,123.2		1,123.2	1,377.0		137.0	167.5
WEST COAST 2011-12	1,024.6		1,024.6	901.1		125.0	109.3
TOTAL 2011-12	2,147.8		2,147.8	2,278.1		261.9	276.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE
	SUNST. SGL	NOT DEF.
Zebra Ltda, Fruticola	2,040.4	250.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PLUM	KIWIS	BLUEB	CHERRY	NECT ARIN	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Fco. Lo Garcés Ltd		18.9	276.3	253.5		133.3	114.0	104.3	925.6	821.9	477.8	121.8	107.9	62.2
Chilean South Apple S. A.	504.2								504.2					26.6
Gonzari S.A. Exp.	211.1								211.1					11.4
Santa Elena S.A., Exp.		169.1							169.1	58.2		20.2	8.0	
Greenvic Comercial SA	21.4				142.1				163.5	990.5	1,146.3	39.9	93.9	118.7
Frutexport S.A.		81.4							81.4			10.7		
S Y V Spa		53.1							53.1			6.5		
Comercial SM Plus Ltd.	42.3								42.3			2.4		
Others	42.6	11.1						6.7	73.6	476.3	914.0	7.4	68.0	98.8
EAST COAST 2012-13	821.6	333.6	276.3	253.5	142.1	133.3	114.0	111.0	2,223.9			246.9		
TOTAL 2012-13	821.6	333.6	276.3	253.5	142.1	133.3	114.0	111.0	2,223.9			246.9		
EAST COAST 2011-12	887.5	16.5	177.0	312.8	145.8	401.6	195.5	184.0		2,336.1	2,346.1		276.5	260.5
WEST COAST 2011-12							5.4	5.4		10.8	192.0		1.2	19.2
TOTAL 2011-12	887.5	16.5	177.0	312.8	145.8	401.6	200.9	189.4		2,346.9	2,538.1		277.8	279.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	PLUM	GRAPE	GRAPE	CHERRY	BLUEB	GRAPE	PLUM	GRAPE	BLUEB	CHERRY	BLUEB	PLUM
	RY. GALA	HAYWARD	ANGELENO	CRIMSON	SUGRADNE	BING	DUKE	THOMPSON	BCL. KAT	PRN. SEED.	NOT DEF.	NOT DEF.	LEGACY	LEMON
San Fco. Lo Garcés Ltd		253.5	93.6			68.5				57.1			43.9	25.6
Chilean South Apple S. A.	504.2													
Gonzari S.A. Exp.	211.1													
Santa Elena S.A., Exp.				84.8				62.0						
Greenvic Comercial SA							66.2				46.4		29.5	
Frutexport S.A.					81.4									
S Y V Spa										53.1				
Others	84.9													

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AUGUST 1ST - JULY 31ST

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	ORANGE	TONS		TH.CAS	
				2012-13	2012-13	2012-13	2012-13
Verfrut S.A., Soc. Exp.	780.7	243.2		1,023.9		108.0	
Arofruta Ltda.	265.1			265.1		32.3	
San Clemente SA, Exp.	30.0	177.4		207.4		12.9	
Aaricola Lyon Ltda	156.7			156.7		19.1	
La Primavera S.A. Soc.	125.5			125.5		15.3	
Fruta Austral Exp. Ltd	119.7			119.7		13.6	
Aaricom, Soc. Aaric.	112.1			112.1		13.6	
Others	145.2	48.7	18.4	212.4		21.6	
EAST COAST 2012-13	1,721.1	46.4	18.4	1,785.9		212.6	
WEST COAST 2012-13	13.9	423.0		436.9		23.8	
TOTAL 2012-13	1,735.1	469.3	18.4	2,222.8		236.5	

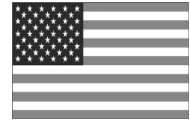
Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	APPLE	GRAPE	GRAPE	APPLE	GRAPE	GRAPE	APPLE	APPLE	GRAPE	APPLE	ORANGE
	CRIMSON	THOMPSON	FLAME SOL	RY. GALA	SUCRAONE	NOT DEF	C. PINK	R. GLOBE	PERLON	FUJI	RAKU	O. SOL	BRAEBURN	NAVEL LT.
Verfrut S.A., Soc. Exp.	296.9	242.2	27.5	147.4	129.3		38.0	84.8		2.0	31.9			15.2
Arofruta Ltda.	2.8	18.1	79.4		33.5	131.4								
San Clemente SA, Exp.			13.9	67.3		16.1	48.4			48.4				
Aaricola Lyon Ltda	111.5	13.9			31.3									
La Primavera S.A. Soc.	27.9	27.9	69.7											
Fruta Austral Exp. Ltd	18.8	31.2	22.3		6.3				41.1					
Aaricom, Soc. Aaric.	14.1		34.9			28.3			13.9			20.9		
Others	13.9	27.9	75.5	48.7	27.9									10.1

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PLUM	PEAR	LEMON	GRAPE	TOTAL TONS		TOTAL TH.CASES	
						2012-13	2011-12	2012-13	2011-12
Comercial SM Plus Ltd.	873.7	122.4	45.2			1,041.4	332.5	64.0	18.2
Valle Central S.A., Exp.	556.0		125.6			681.6		37.7	
Polcura Exportaciones	200.6					200.6	516.1	10.8	28.4
The Fresh Link Chile Spa	21.2	64.8		12.4		98.4		9.1	
NSA Exports Ltda.	42.3					42.3		2.4	
EAST COAST 2012-13	1,693.9	187.2	170.8	12.4		2,064.3		123.9	
TOTAL 2012-13	1,693.9	187.2	170.8	12.4		2,064.3		123.9	
EAST COAST 2011-12	848.5				33.5		882.0		50.7
TOTAL 2011-12	848.5				33.5		882.0		50.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	PEAR	PLUM	APPLE	PLUM	PLUM	PEAR	PLUM	APPLE	PEAR	LEMON	PLUM
	RY. GALA	GRANNIES	C. PINK	BOSC	LARRY ANN	BRAEBURN	ANGELENO	FRIAR	S. BARTL	FORTUNE	PINK L.	PACKHAMS	FINO 49	B. DIAM.
Comercial SM Plus Ltd.	632.0	103.6	63.4		49.5	53.7	39.5	4.9	35.8	28.5	21.0	4.7		
Valle Central S.A., Exp.	315.0	124.2	116.8	111.7								13.8		
Polcura Exportaciones		122.3	78.2											
The Fresh Link Chile Spa		14.1			21.6			32.4					12.4	10.8
NSA Exports Ltda.	42.3													



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Main Species Detail

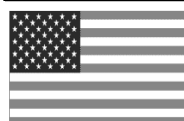
Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	PEAR	MAND.	PLUM	GRAPE	CHERRY	B. KIWI	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	970.5			44.8					1,015.3	593.2	359.9	57.3	37.7	20.0
Los Lirios S.A., Exp.	360.7	137.1	22.4		10.8	8.9	5.0		544.9	479.5	653.9	39.9	35.2	45.8
Meyer Ltda., Export.	214.0								214.0	8.0	48.0	11.8	1.6	4.8
El Torreón Export Ltda.	128.4								128.4			7.1		
Dole Chile S.A.	21.4	23.0	69.9						114.3		486.9	7.4		32.1
San Clemente SA, Exp.	21.4								21.4			1.2		
Comercial Fruticola SA								0.9	0.9			0.6		
EAST COAST	2012-13	1,716.5	160.1	92.3	44.8	10.8	8.9	5.0	0.9	2,039.3				
TOTAL	2012-13	1,716.5	160.1	92.3	44.8	10.8	8.9	5.0	0.9	2,039.3			125.2	
EAST COAST	2011-12	804.5	134.4	45.6		29.4	62.4	14.0			1,101.1	1,557.6		77.5
TOTAL	2011-12	804.5	134.4	45.6		29.4	62.4	14.0			1,101.1	1,557.6		77.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	KIWIS	PEAR	APPLE	APPLE	MAND.	PEAR	PLUM	APPLE	GRAPE	CHERRY	B. KIWI	APPLE
	RY. GALA	GRANNIES	HAYWARD	BOSC	C. PINK	BRAEBURN	NOT DEF	FORELLE	RED HEART	FUJI	THOMPSON	BING	NOT DEF	GALA
Unifrutti Traders Ltd.	864.7	105.8					44.8							
Los Lirios S.A., Exp.	177.0	85.7	137.1		55.4	32.1		22.4	10.8	10.2	8.9	5.0		0.4
Meyer Ltda., Export.	214.0													
El Torreón Export Ltda.	42.8	85.6												
Dole Chile S.A.	21.4		23.0	69.9										
San Clemente SA, Exp.						21.4								
Comercial Fruticola SA													0.9	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	TOTAL TONS		TOTAL TH.CASES	
		2012-13	2011-12	2012-13	2011-12
Subsole S.A., Exp.	1,985.9	1,985.9	836.7	162.2	63.2
David del Curto S.A.	20.8	20.8	229.2	2.1	21.7
WEST COAST	2012-13	1,748.3	1,748.3		142.4
EAST COAST	2012-13	258.4	258.4		21.9
TOTAL	2012-13	2,006.7	2,006.7		164.3
WEST COAST	2011-12	1,044.9		1,044.9	83.4
EAST COAST	2011-12	21.0		21.0	1.5
TOTAL	2011-12	1,065.9		1,065.9	84.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS
	HAYWARD
Subsole S.A., Exp.	1,985.9
David del Curto S.A.	20.8

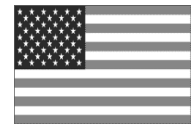


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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	PEACH	NECTARIN	CHERRY	PLUOTS	TOTAL TONS		TOTAL TH.CASES	
							2012-13	2011-12	2012-13	2011-12
Exp. Delifruit Ltda.	190.7	94.8	68.1	38.6			392.3	203.4	49.4	27.0
David del Curto S.A.	338.4	9.2	16.6	10.3			374.5	173.1	46.1	23.3
Nutrafruit Ltda., Exp.	358.1						358.1		43.7	
Santa Elena S.A., Exp.	279.7						279.7		34.1	
El Cerrito SA, Agríc.	205.4						205.4		25.1	
Valdovinos v Arava Ltd	141.3						141.3		17.2	
Chañar Blanco Ltda.	119.3						119.3		14.7	
CFN, Cia.Frut.Del Norte	90.4						90.4		11.0	
Others					27.9		27.9		5.3	
EAST COAST 2012-13	1,723.3	104.0	84.7	48.9	10.9		1,971.9		243.5	
WEST COAST 2012-13					17.0		17.0		3.1	
TOTAL 2012-13	1,723.3	104.0	84.7	48.9	27.9		1,988.9		246.6	
EAST COAST 2011-12		109.0	108.0	156.1		3.4	376.5		50.3	
TOTAL 2011-12		109.0	108.0	156.1		3.4	376.5		50.3	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	PLUM	PEACH	CHERRY	GRAPE	PEACH	PLUM	NECTARIN	NECTARIN
	FLAME SDL	CRIMSON	THOMPSON	SUGRAONE	NOT DEF	PERLON	CONTANZA	EL LADY	NOT DEF	R. GLOBE	JUNE LADY	B. AMBAR	SM. DIAM.	VENUS
Exp. Delifruit Ltda.		114.4	76.4				32.5	20.1			19.5	14.3	13.8	12.2
David del Curto S.A.	79.8	105.9	86.5	63.0				7.9						0.8
Nutrafruit Ltda., Exp.	15.7	71.5		129.6	120.0					13.4				
Santa Elena S.A., Exp.	27.9	52.2	199.6											
El Cerrito SA, Agríc.	192.8									12.6				
Valdovinos v Arava Ltd	69.3	53.1	18.9											
Chañar Blanco Ltda.	119.3													
Others			0.6			89.8			26.1					

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Main Species Detail

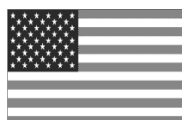
Season 2012/2013 (Tons)

EXPORTER	GRAPE	NECTARIN	PLUM	APPLE	PEACH	CHERRY	PLUMCOT	PLUOTS	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	332.7	176.6	122.1	162.2	48.1				841.7			84.5		
Fruta Austral Exp. Ltd	453.3								453.3	107.8		55.2	15.2	
Frusan, San Fdo SA	189.7		74.0			50.1			313.8	657.1	530.1	43.2	84.0	68.8
Greenvic Comercial SA		140.3	48.8		119.4				308.5	503.8	451.1	39.0	72.6	53.7
Southern Fruit, Exp.				21.2					21.2			1.2		
TvT Export S.A.						2.6			2.6	1.9		0.5	0.4	
Chilexpo Frut Ltda.						1.8			1.8	21.5	68.6	0.4	4.3	4.4
EAST COAST 2012-13	640.4	173.7	156.0		124.2	44.1			1,138.4			144.6		
WEST COAST 2012-13	335.3	143.3	88.9	183.3	43.3	10.3			804.4			79.3		
TOTAL 2012-13	975.7	316.9	244.9	183.3	167.5	54.4			1,942.9			224.0		
EAST COAST 2011-12	587.7	240.7	194.7		206.1	35.9	6.7			1,271.8	1,664.5		160.0	178.1
WEST COAST 2011-12	361.5	39.7	46.8		48.4	22.7		4.2		523.2	461.1		83.0	49.7
TOTAL 2011-12	949.2	280.4	241.5		254.4	58.6	6.7	4.2		1,795.1	2,125.6		243.0	227.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	NECTARIN	GRAPE	PLUM	APPLE	APPLE	NECTARIN	APPLE	NECTARIN	PEACH
	CRIMSON	THOMPSON	FLAME SDL	NOT DEF	SUGRAONE	AUG. RED	PERLON	LARRY ANN	GRANNIES	C. PINK	VENUS	RY. GALA	SUP. AUG.	ZEE LADY
David del Curto S.A.	156.6	92.6	63.8		19.7	77.3		35.3	72.6	38.8	30.0	50.8	11.9	15.8
Fruta Austral Exp. Ltd	31.7	90.7	85.4	133.5	21.3		83.1							
Frusan, San Fdo SA	99.2	23.6			66.9			27.8						
Greenvic Comercial SA						12.6		9.8			25.3		34.9	27.4
Southern Fruit, Exp.										21.2				
TvT Export S.A.														
Chilexpo Frut Ltda.														



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	RASPB	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Carsol Fruit Exp.	1,109.9		1,109.9	329.8		304.0	85.3	
FruX Ltda. Exportad.	299.7		299.7	58.8	43.1	75.7	15.4	12.7
Comercial Fruticola SA	249.6		249.6	170.2	210.8	70.0	45.8	67.2
CvD Internacional SA	234.4		234.4	130.3	112.4	57.1	23.9	21.5
EAST COAST 2012-13	1,216.6		1,216.6			346.9		
WEST COAST 2012-13	677.0		677.0			159.8		
TOTAL 2012-13	1,893.6		1,893.6			506.8		
EAST COAST 2011-12	499.6	11.1		510.7	235.4		123.2	59.2
WEST COAST 2011-12	178.5			178.5	172.6		47.3	53.9
TOTAL 2011-12	678.1	11.1		689.2	408.0		170.5	113.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB
	NOT DEF	DUKE	LEGACY	ONEIL	BRIGHTT	HIGHBUSH	BL. GOLD	BL. CROP	JEWELL	BRIGHTHW.	BERKELEY	DRAPER	ELLIOT	BLUEHEAVE	
Carsol Fruit Exp.	1,096.4					13.6									
FruX Ltda. Exportad.	108.5	66.1	65.9		22.5		10.3	9.5	4.6	3.6	2.9	2.2	2.2	0.7	
Comercial Fruticola SA	201.7			47.9											
CvD Internacional SA	234.4														



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	CHERRY	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Cato Ltda. Soc Agrícola	348.9		348.9	390.7	544.3	145.6	190.9	262.2
AMS Family S.A.. Com.	170.7		170.7	179.9	109.3	53.2	55.5	28.3
Blueberries	159.7		159.7	270.2	106.3	54.4	100.4	33.2
Prize Ltda., Exportad.	145.6		145.6	87.7		49.6	25.2	
Blueandes Chile	145.5		145.5	130.5		45.4	44.2	
Las Moras S.A., Aur.	143.5		143.5	46.9		49.7	17.0	
Servicios PuelcheFresh	121.1		121.1	29.8		40.4	10.7	
Others	600.8		600.8	507.5	986.5	217.1	181.2	309.8
EAST COAST 2012-13	1,835.8		1,835.8			655.4		
TOTAL 2012-13	1,835.8		1,835.8		1,744.9	655.4		632.8
EAST COAST 2011-12	1,640.8	2.5		1,643.3	1.5		625.1	0.7
TOTAL 2011-12	1,640.8	2.5		1,643.3	1,746.3		625.1	633.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB	BLUEB
	NOT DEF	BRIGHTT	DUKE	ONEIL	LEGACY	STANDAR	HIGHBUSH	BL. CROP	ELLIOT	BRIGHTHW.	MISTY	STAR	TIFBLUE	JEWELL	
Cato Ltda. Soc Agrícola	335.4									13.5					
AMS Family S.A.. Com.	11.2	95.0	31.6	11.0	9.1			12.5							
Blueberries	66.4	34.5	23.4	12.8	8.1		0.3	3.4	2.3	0.5	3.1	4.7		0.2	
Prize Ltda., Exportad.		28.4	51.3	1.5	34.3		0.002	13.4	16.7						
Blueandes Chile	127.9		4.2	6.0	1.4		2.8	1.6							
Las Moras S.A., Aur.	2.7	61.3	48.0		13.2	8.1		4.0		3.1				3.1	
Servicios PuelcheFresh	7.2	41.7	72.2												
Others	158.9	48.3	71.6	89.5	16.4	65.4	61.7	7.2	14.0	8.2	19.5	16.5	16.1	7.5	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	GRAPE	APPLE	ORANGE	MAND.	PEAR	LEMON	CLEMINT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Comercial SVS Ltda	548.3	261.5							809.8	429.9	708.7	200.5	102.7	211.1
Santa Cruz S.A.. Exp.	167.8			243.2	178.0		49.5		638.5	162.0		77.2	10.6	
Combifrut S.A.			162.1						162.1	60.4		8.9	3.3	
San Andrés Ltda., Exp.			42.8			82.9			125.8	152.4	85.6	7.0	8.0	4.7
Frutifor Ltda., Exp.			42.3			23.0			65.4	153.0	363.5	3.6	8.5	19.7
Patagonia Food S.A	12.2								12.2		20.5	6.0		9.7
EAST COAST	2012-13	728.3	261.5	247.2	243.2	178.0	106.0	49.5	1,813.7			303.2		
TOTAL	2012-13	728.3	261.5	247.2	243.2	178.0	106.0	49.5	1,813.7		4,059.4	303.2		499.2
EAST COAST	2011-12	315.5	174.3	296.7	383.5	7.6	69.1	336.2	108.0		1,724.5	6.9		190.9
TOTAL	2011-12	315.5	174.3	296.7	383.5	7.6	69.1	336.2	108.0		1,724.5	4,066.3		190.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	GRAPE	ORANGE	MAND.	APPLE	PEAR	APPLE	LEMON	APPLE	GRAPE	ORANGE	ORANGE	BLUEB	BLUEB
	NOT DEF	NOT DEF	NAVEL LT.	MURCOTT	RY. GALA	BOSC	GRANNIES	GENOVA	BROOKE	FLAME SGL	NOT DEF	NAVELS	HIGHBUSH	ONEIL
Comercial SVS Ltda	544.1	227.7								33.9			4.2	
Santa Cruz S.A.. Exp.	134.5		194.6	178.0				49.5			24.3	24.3	16.7	16.6
Combifrut S.A.					55.0		64.2		42.8					
San Andrés Ltda., Exp.					42.8	82.9								
Frutifor Ltda., Exp.					42.3	23.0								
Patagonia Food S.A	12.2													

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	BLUEB	PEACH	NECTARIN	CHERRY	KIWIS	PLUM	GRAPE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Gonzaari S.A. Exp.	361.1	46.3			55.6				462.9	460.3		42.8	64.0	
Frucentro S.A.			57.9	102.0	0.6		108.4	27.7	299.9	212.8		37.7	27.0	
Triofruit Ltda., Exp.			67.4	40.8		45.3	30.7		184.2	188.5		22.4	22.6	
El Torreón Exoport Ltda.	85.6	29.3							114.9	30.9		12.6	9.4	
Servicios PuelcheFresh	105.1								105.1			5.8		
Greenaero, Soc Agr.		50.8	33.7						84.5	111.1		10.4	13.8	
RioDueroll S.A., Aq.Inv		27.4	32.2	17.9	3.5				81.1			16.8		
Greenvic Comercial SA								76.0	76.0	230.9		7.6	23.4	
Others	42.5	167.8			97.0	21.6		51.0	382.3	611.9	84.7	92.6	112.2	4.7
EAST COAST	2012-13	594.3	270.7	208.2	194.4	156.7	142.9	139.2	78.6	1,790.8		248.8		
TOTAL	2012-13	594.3	270.7	208.2	194.4	156.7	142.9	139.2	78.6	1,790.8		248.8		
EAST COAST	2011-12	433.5	258.0	178.8	167.1	297.7	399.3	95.9		1,846.5	84.7		272.5	4.7
TOTAL	2011-12	433.5	258.0	178.8	167.1	297.7	399.3	95.9		1,846.5	84.7		272.5	4.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	KIWIS	CHERRY	BLUEB	BLUEB	APPLE	BLUEB	GRAPE	PEACH	NECTARIN	PLUM	PEACH
	GRANNIES	RY. GALA	NOT DEF	HAYWARD	BING	NOT DEF	DUKE	C. PINK	ONEIL	CRIMSON	ZEE LADY	SML FIRE	LARRY ANN	EL LADY
Gonzaari S.A. Exp.	85.6	149.8	42.8		55.6	10.5	19.1	69.6	3.6					
Frucentro S.A.										24.5		33.8	46.3	
Triofruit Ltda., Exp.				45.3							34.8			5.6
El Torreón Exoport Ltda.	85.6					29.3								
Servicios PuelcheFresh			105.1											
Greenaero, Soc Agr.														33.3
RioDueroll S.A., Aq.Inv						23.8			1.7		15.9	12.5		
Others		21.1		79.6	47.8	25.0	52.4		56.6	32.3				



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		CHERRY	ORANGE	PLUM	GRAPE	NECTARIN	KIWIS	PEACH	PLUOTS	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Fco. Lo Garcés Ltd		482.2	333.5	320.0	228.7	200.3	86.4	28.5	14.5	1,694.0	1,982.4	2,210.1	231.2	309.0	349.3
EAST COAST	2012-13	458.5		190.8	228.7	74.6		28.0	14.5	995.1			146.2		
WEST COAST	2012-13	23.7	333.5	129.2		125.7	86.4	0.5		699.0			84.9		
TOTAL	2012-13	482.2	333.5	320.0	228.7	200.3	86.4	28.5	14.5	1,694.0			231.2		
EAST COAST	2011-12	1,283.5		19.5	55.1	69.5		32.3			1,459.8	1,765.0		237.7	308.1
WEST COAST	2011-12	124.0	180.7			191.0		5.4			522.5	445.1		71.2	41.2
TOTAL	2011-12	1,407.5	180.7	19.5	55.1	260.4		37.6			1,982.4	2,210.1		309.0	349.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		CHERRY	GRAPE	ORANGE	ORANGE	PLUM	KIWIS	PLUM	PLUM	CHERRY	NECTARIN	NECTARIN	PLUM	CHERRY	NECTARIN
		BING	THOMPSON	LANE LATE	NOT DEF	BCK. KAT	HAYWARD	ANGELENO	AUT. FRIDE	SANTINA	ART. SNOW	RED JIM	FLAVOR FALL	GLEN RED	AUC. RED
San Fco. Lo Garcés Ltd		402.9	228.7	165.8	124.8	115.2	86.4	61.5	46.7	34.4	32.3	31.2	29.0	25.8	24.5



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	APPLE	CHERRY	TONS		TH.CASES	
					2012-13	2012-13	2012-13	2012-13
Fruaal S.A., Exportad.			613.4		613.4	34.0		
Auro Vid Ltda.		467.7			467.7	57.0		
Pedro Lobos		229.9			229.9	28.0		
San Andrés Ltda., Exp.			171.2		171.2	9.4		
San Esteban 1 Ltda.		116.6			116.6	14.2		
Unique Fruit Ltda.				2.3	2.3	0.5		
EAST COAST	2012-13	569.6	784.6		1,354.2	112.9		
WEST COAST	2012-13	244.6		2.3	246.8	30.3		
TOTAL	2012-13	814.2	784.6	2.3	1,601.0	143.2		

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	GRAPE	GRAPE	APPLE	GRAPE	APPLE	GRAPE	APPLE	GRAPE	GRAPE	CHERRY
		RY. GALA	THOMPSON	FLAME SDL	R. GLOBE	GRANNIES	SUGRAONE	FUJI	RUBY SDL	RAKU	NOT DEF	CRIMSON	BLACK SDL
Fruaal S.A., Exportad.		603.5				9.8							
Auro Vid Ltda.			157.4	69.4	89.0		62.2		52.0			29.1	8.7
Pedro Lobos			81.3	64.3	77.9		6.3						
San Andrés Ltda., Exp.					60.1		68.3		42.8				
San Esteban 1 Ltda.			15.7	68.5						32.4			
Unique Fruit Ltda.													2.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	ORANGE	MAND.	LEMON	BLUEB	CHERRY	APPLE	CLEMENT	GRAPE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Citrus Traders S. A.	292.3	297.7							590.0	243.9		56.0	16.0	
Santa Elena S. A.	433.5								433.5	146.4		28.5	9.8	
Cherry Traders S.A.	170.2		169.6		1.0				340.8	68.1		21.3	4.5	
First Chile Exporter S.A.				141.1					141.1	41.8	292.2	58.1	15.4	80.8
Alto Diaquita, Com.			24.8						24.8			1.4		
Agencia De Aduana Barrera Ltda.	24.3								24.3			1.6		
Stemilt Chile Ltd. Exp.					9.6				9.6			1.9		
EAST COAST	2012-13	920.4	297.7	194.4	141.1	10.6			1,564.1			168.8		
TOTAL	2012-13	920.4	297.7	194.4	141.1	10.6			1,564.1		526.3	168.8		101.8
EAST COAST	2011-12	442.5		15.9	41.8					500.2	15.7		45.7	3.8
TOTAL	2011-12	442.5		15.9	41.8					500.2	541.9		45.7	105.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	ORANGE	ORANGE	MAND.	LEMON	ORANGE	BLUEB	ORANGE	ORANGE	BLUEB	LEMON	CHERRY	BLUEB	BLUEB	BLUEB
	FUKUMOTO	LANE LATE	MURCOTT	GENOVA	SP. NAVEL	NOT DEF	AT. NAVEL	NAVELS	ONEIL	EUREKA	BING	DUKE	JEWELL	BL CROP
Citrus Traders S. A.	1.1	87.3	297.7		108.5		46.8	48.6						
Santa Elena S. A.	200.8	213.7			8.5		10.5							
Cherry Traders S.A.	145.9	24.3		169.6							1.0			
First Chile Exporter S.A.						101.0			29.9			9.5	0.4	0.3
Alto Diaquita, Com.										24.8				
Agencia De Aduana Barrera Ltda.	24.3													
Stemilt Chile Ltd. Exp.											9.6			

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	ORANGE	LEMON	KIWIS	PLUM	CLEMENT	PEAR	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Santa Elena S.A., Exp.	1,345.6								1,345.6	539.0	79.2	165.6	66.6	10.8
San Clemente SA, Exp.		85.5							85.5	405.9	400.8	4.7	23.6	22.5
El Paroue Ltda. Exp.			46.6	24.8					71.3	970.5		4.5	94.0	
Gonzari S.A. Exp.		41.2							41.2	84.6		2.4	4.6	
EAST COAST	2012-13	1,345.6	126.7	46.6	24.8				1,543.6			177.2		
TOTAL	2012-13	1,345.6	126.7	46.6	24.8				1,543.6			177.2		
EAST COAST	2011-12	4,485.1	1,301.1	240.0	304.5	1,591.8	308.6	251.9	167.7	8,949.3	6,566.0		921.3	730.6
WEST COAST	2011-12	302.6	905.5							1,208.1	1,308.5		87.6	120.0
TOTAL	2011-12	4,787.6	2,206.6	240.0	304.5	1,591.8	308.6	251.9	167.7	10,157	7,874.5		1,008.9	850.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	GRAPE	ORANGE	LEMON	GRAPE
	CRIMSON	C. PINK	MOSC. SEED	LANE LATE	GENOVA	THOMPSON
Santa Elena S.A., Exp.	1,232.9		96.7			16.0
San Clemente SA, Exp.		85.5				
El Paroue Ltda. Exp.				46.6	24.8	
Gonzari S.A. Exp.		41.2				



Premium World Harvest, LLC

www.premiumworldharvest.com
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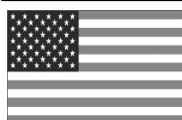
Premium World Harvest, LLC.

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Newdavrfruits S.A.	1,420.0	1,420.0	488.5		483.1	158.7	
EAST COAST 2012-13	1,159.2	1,159.2			388.8		
WEST COAST 2012-13	260.9	260.9			94.3		
TOTAL 2012-13	1,420.0	1,420.0			483.1		
EAST COAST 2011-12	411.1		411.1	151.7		134.1	40.2
WEST COAST 2011-12	106.9		106.9	124.3		32.2	30.5
TOTAL 2011-12	517.9		517.9	276.0		166.3	70.6



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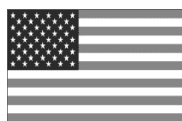
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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	NECTARIN	PEACH	PLUM	AVOCADO	APRICOT	ORANGE	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Alfonso Evzanuirre	54.3	209.4	84.1	72.1		11.3		431.2			54.7		
Exportadora Brix Ltda.	313.0			54.7				367.8	170.0		45.8	21.4	
Finest Fruits S.A.	359.1							359.1	504.6	370.1	43.8	61.5	39.8
Montolin SA, Agr.Inm	33.1	81.8	94.5					209.4			28.5		
Subsole S.A., Exp.					42.2			42.2	172.0	301.1	3.8	15.4	26.9
EAST COAST 2012-13	679.8	291.2	178.5	126.9	42.2	11.3		1,329.9			166.9		
WEST COAST 2012-13	79.7							79.7			9.7		
TOTAL 2012-13	759.5	291.2	178.5	126.9	42.2	11.3		1,409.6			176.6		
EAST COAST 2011-12	498.3			45.6	172.0			716.0				82.4	
WEST COAST 2011-12	130.7							130.7	671.2			15.9	66.7
TOTAL 2011-12	629.0			45.6	172.0			846.7	671.2			98.3	66.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	NECTARIN	PEACH	PLUM	APPLE	BLUEB	APRICOT	CHERRY	PLUMCOT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Greenvic Comercial SA	488.8	425.1	319.4	106.5	28.7	4.0			1,372.5	1,529.6	1,530.6	174.6	229.9	221.6
EAST COAST 2012-13	488.8	425.1	319.4	106.5	28.7	4.0			1,372.5			174.6		
TOTAL 2012-13	488.8	425.1	319.4	106.5	28.7	4.0			1,372.5			174.6		
EAST COAST 2011-12	521.9	392.3	328.2		183.4	3.3	59.8	42.2		1,531.3	1,530.6		230.7	221.6
TOTAL 2011-12	521.9	392.3	328.2		183.4	3.3	59.8	42.2		1,531.3	1,530.6		230.7	221.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	PEAR	PLUM	GRAPE	ORANGE	PGRANAT.	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A., Exp.	660.6								660.6	740.3	590.7	51.9	56.7	59.7
Frusan, San Fdo SA	47.1		148.2	13.1					208.4			19.8		
Conefrut S.A.		169.3							169.3	1,252.3	1,920.8	9.4	107.8	141.1
Polar Fruit Int. SA		42.3			33.4			11.9	106.0	100.5		11.3	8.0	
Valle Limari S.A., Exp.					31.5	45.6			77.1			6.9		
Others				121.0			15.2		139.0	2.4	4.2	17.8	0.5	0.8
EAST COAST	2012-13	707.7	211.7	148.2	134.1	64.9	45.6	15.2	11.9	1,360.5		117.1		
TOTAL	2012-13	707.7	211.7	148.2	134.1	64.9	45.6	15.2	11.9	1,360.5		117.1		
EAST COAST	2011-12	945.1	592.2	69.1	241.6	36.9				2,095.4	2,515.7		173.0	201.6
TOTAL	2011-12	945.1	592.2	69.1	241.6	36.9				2,095.4	2,515.7		173.0	201.6

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	CHERRY	PEAR	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Chilean South Apple S. A.	680.1			680.1			40.7		
San Clemente SA, Exp.	350.9			350.9	223.8	81.0	23.5	12.9	4.7
El Encanto SA, Exp.	181.3			181.3	672.5	322.2	12.5	40.9	17.8
Frusan, San Fdo SA	97.7			97.7			5.9		
Others	48.8			48.8	869.0	2,376.8	3.9	49.4	130.9
WEST COAST	2012-13	1,128.7			1,128.7		73.7		
EAST COAST	2012-13	230.1			230.1		12.8		
TOTAL	2012-13	1,358.8			1,358.8		86.5		
WEST COAST	2011-12	1,757.8	6.4		1,764.2			103.1	
EAST COAST	2011-12		1.1		1.1	2,780.0		0.2	153.3
TOTAL	2011-12	1,757.8	7.5		1,765.4	2,780.0		103.3	153.3

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	MAND.	PEACH	NECTARIN	CLEMANT	PLUM	BLUEB	APRICOT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Greenvic Comercial SA	476.5		138.6	106.7		73.6	48.1	2.0	845.4	1,140.5	1,719.9	112.3	146.9	217.8
Aios y Cebollas		312.4							312.4	365.8	507.9	20.7	20.8	54.6
La Higuera S.A.	15.7		30.5	37.8	83.5				167.5	309.6	231.4	17.2	39.9	22.4
EAST COAST	2012-13	492.3	312.4	169.1	144.5	83.5	73.6	48.1	2.0	1,325.3		150.2		
TOTAL	2012-13	492.3	312.4	169.1	144.5	83.5	73.6	48.1	2.0	1,325.3		150.2		
EAST COAST	2011-12	1,615.8	365.8	409.8	402.7	38.7	250.7	25.6	14.0	3,605.3	5,992.5		444.3	741.5
TOTAL	2011-12	1,615.8	365.8	409.8	402.7	38.7	250.7	25.6	14.0	3,605.3	5,992.5		444.3	741.5



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Kingsburg Orchards

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Contact: Dan Spain

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		PEACH	NECTARIN	PLUOTS	PLUM	PLUMCOT	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
CvD Internacional SA		543.9	384.2	236.1	157.5		1,321.8	1,349.2	2,732.7	165.7	176.9	349.2
WEST COAST	2012-13	492.5	373.9	193.4	139.3		1,199.2			150.1		
EAST COAST	2012-13	51.4	10.3	42.7	18.2		122.6			15.6		
TOTAL	2012-13	543.9	384.2	236.1	157.5		1,321.8			165.7		
WEST COAST	2011-12	551.7	330.5	185.2	49.2	7.1		1,123.7	2,094.3		147.6	269.1
EAST COAST	2011-12	79.1	62.9	47.5		36.0		225.4	642.4		29.4	80.7
TOTAL	2011-12	630.8	393.4	232.7	49.2	43.0		1,349.2	2,736.8		176.9	349.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	KIWIS	GRAPE	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Greenvic Comercial SA		1,265.5	23.0		7.7	1,296.2	1,811.5	1,347.7	73.3	110.8	74.1
Santa Cruz S.A., Exp.				21.8		21.8			2.4		
WEST COAST	2012-13	1,265.5	23.0	21.8		1,310.4			74.0		
EAST COAST	2012-13				7.7	7.7			1.7		
TOTAL	2012-13	1,265.5	23.0	21.8	7.7	1,318.0			75.7		
WEST COAST	2011-12	1,561.9		249.6			1,811.5	1,347.7		110.8	74.1
TOTAL	2011-12	1,561.9		249.6			1,811.5	1,347.7		110.8	74.1



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Contact: Craig Uchizono

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		BLUEB	APPLE	TONS	TH.CAS
				2012-13	2012-13
San Rafael Ltda., Exp.		266.4		266.4	43.5
Export. v Comerc. Valle Azul Spa		245.0		245.0	58.2
David del Curto S.A.		120.7	19.4	140.1	37.9
Tempofrut. Exp.e Inv.		81.7		81.7	16.5
Others		562.2		562.2	149.5
EAST COAST	2012-13	719.5	19.4	739.0	160.6
WEST COAST	2012-13	556.5		556.5	145.0
TOTAL	2012-13	1,276.0	19.4	1,295.4	305.5



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	CHERRY	CLEMENT	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	892.9	52.8	45.1	990.7	981.0	911.6	59.7	64.7	59.2
Greenvic Comercial SA	299.5			299.5	511.8		16.5	28.1	
Rucarav S.A., Exp.		3.7		3.7	117.7	497.8	0.5	12.4	28.2
EAST COAST 2012-13	1,192.4	56.4	22.3	1,271.2			75.4		
WEST COAST 2012-13			22.8	22.8			1.3		
TOTAL 2012-13	1,192.4	56.4	45.1	1,293.9			76.7		
EAST COAST 2011-12	1,432.4	242.3			1,674.7	1,494.7		108.8	92.1
TOTAL 2011-12	1,432.4	242.3			1,674.7	1,494.7		108.8	92.1

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PLUM	ORANGE	GRAPE	NECTARIN	PEACH	PLUOTS	KIWIS	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Fco. Lo Garcas Ltd	450.2	274.1	180.2	174.7	84.8	61.5	34.3	29.7	1,289.7	1,114.5	1,151.5	142.3	120.3	118.9
EAST COAST 2012-13	450.2	274.1	180.2	174.7	84.8	61.5	34.3	29.7	1,289.7			142.3		
TOTAL 2012-13	450.2	274.1	180.2	174.7	84.8	61.5	34.3	29.7	1,289.7			142.3		
EAST COAST 2011-12	304.9	227.1	223.6	231.5	164.0	17.8	141.0	6.1		1,396.5	1,458.3		164.6	163.1
TOTAL 2011-12	304.9	227.1	223.6	231.5	164.0	17.8	141.0	6.1		1,396.5	1,458.3		164.6	163.1

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	379.8	379.8	759.7	724.2	22.3	44.7	38.1
Oroanik Time SPA	363.8	363.8	573.7		20.0	31.5	
Tuniche Fruits Ltda.	235.1	235.1	171.2		12.9	9.4	
Greenvic Comercial SA	190.7	190.7	612.7	1,398.3	10.5	33.7	74.5
Polar Fruit Int. SA	80.0	80.0	332.7	184.6	4.7	18.8	10.6
WEST COAST 2012-13	1,142.5	1,142.5			64.6		
EAST COAST 2012-13	106.9	106.9			5.9		
TOTAL 2012-13	1,249.4	1,249.4			70.4		
WEST COAST 2011-12	1,688.4		1,688.4	1,861.4		96.2	98.8
EAST COAST 2011-12	761.7		761.7	445.7		41.9	24.5
TOTAL 2011-12	2,450.0		2,450.0	2,307.1		138.1	123.3



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Green Earth Produce

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	PLUM	APPLE	LEMON	KIWIS	CHERRY	PEAR	TOTAL TONS		TOTAL TH.CASES	
									2012-13	2011-12	2012-13	2011-12
Prohens S. Rafael v Cia		270.0							270.0		32.9	
Paine Ltda., Com.		246.6							246.6		30.1	
Senel Vélez v Cia. Ltda.		212.6							212.6	98.3	25.9	12.0
Passalacqua C., Daniell		177.5							177.5	121.2	21.6	14.8
Monte Rosa SA, Com.			56.8		24.8				81.6		8.7	
Others		150.3	16.8	42.3		23.9	10.3		243.5	933.5	27.5	97.3
EAST COAST	2012-13	1,056.9	73.6	42.3	24.8	23.9	6.4		1,227.9		146.1	
WEST COAST	2012-13						3.9		3.9		0.8	
TOTAL	2012-13	1,056.9	73.6	42.3	24.8	23.9	10.3		1,231.8		146.8	
EAST COAST	2011-12	907.3		60.8				185.0		1,153.1		124.1
TOTAL	2011-12	907.3		60.8				185.0		1,153.1		124.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	PEACH	PLUM	NECTARIN	KIWIS	BLUEB	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Goniza Ltd. Soc.Agr.		560.9						560.9	1,350.9	431.4	68.4	164.0	52.6
Fruta Austral Exp. Ltd		264.3						264.3			32.7		
Exportadora Brix Ltda.		160.1						160.1	40.1		18.9	4.8	
King Fresh Produce		138.7						138.7	99.5		15.2	11.6	
Tocornal Ltd. Com.		67.2						67.2			7.5		
EAST COAST	2012-13	751.9						751.9			89.3		
WEST COAST	2012-13	439.3						439.3			53.5		
TOTAL	2012-13	1,191.2						1,191.2			142.8		
EAST COAST	2011-12	964.8	35.2	22.5	10.2			1,032.7	1,056.7		122.5	126.1	
WEST COAST	2011-12	701.8						701.8	349.5		85.5	40.0	
TOTAL	2011-12	1,666.6	35.2	22.5	10.2			1,734.5	1,406.2		208.0	166.1	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		CHERRY	BLUEB	APRICOT	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
El Bolso S.A.			305.8		305.8	271.1	250.1	106.0	89.8	76.7
Acrofrio Central Ltd		208.2	10.0		218.2	182.1	326.1	46.6	36.4	65.3
Geofrut S.A.		174.2			174.2	289.1	145.2	34.8	55.4	28.6
Ases.Patron Ltd			98.4		98.4	125.3	62.6	32.3	38.1	22.1
Others		371.8	13.3		385.2	902.3	590.8	77.8	176.6	118.0
EAST COAST	2012-13	701.4	427.6		1,129.0			287.1		
WEST COAST	2012-13	52.8			52.8			10.6		
TOTAL	2012-13	754.2	427.6		1,181.8			297.7		
EAST COAST	2011-12	1,295.9	415.7		1,711.6	1,336.7		383.2	303.0	
WEST COAST	2011-12	49.9	8.4		58.3	38.2		13.2	7.6	
TOTAL	2011-12	1,345.8	424.2		1,769.9	1,374.9		396.4	310.6	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	TOTAL TONS		TOTAL TH.CASES	
				2012-13	2011-12	2012-13	2011-12
David del Curto S.A.	346.7	354.2		701.0		62.5	
El Torreón Export Ltda.	107.0			107.0		5.9	
Gonzari S.A. Exp.	85.6			85.6		4.7	
Tempofruits S.A.	84.7			84.7		4.7	
Others	83.7	70.8	21.6	176.1	25.2	15.7	3.1
EAST COAST	2012-13	707.7	425.1	21.6	1,154.4	93.4	
TOTAL	2012-13	707.7	425.1	21.6	1,154.4	93.4	
EAST COAST	2011-12		25.2		25.2		3.1
TOTAL	2011-12		25.2		25.2		3.1

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	APPLE	NECTARIN	PEACH	CHERRY	BLUEB	APRICOT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	512.0	244.3	110.2	67.3	66.6	58.5		38.7	1,097.8	918.3	1,671.6	123.5	98.1	192.2
Zurgroup S.A.							42.3		42.3			10.8		
EAST COAST	2012-13	422.7	112.4	110.2	34.7	66.6	58.5	42.3	19.7	867.2		104.2		
WEST COAST	2012-13	89.4	131.9		32.6			19.1	272.9			30.1		
TOTAL	2012-13	512.0	244.3	110.2	67.3	66.6	58.5	42.3	38.7	1,140.1		134.2		
EAST COAST	2011-12	231.5	273.1	178.3	82.5		81.5		25.2	872.1	1,000.1		92.5	106.8
WEST COAST	2011-12								46.1	46.1	671.4		5.6	85.3
TOTAL	2011-12	231.5	273.1	178.3	82.5		81.5	71.3		918.3	1,671.6		98.1	192.2

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	BLUEB	AVOCADO	TOTAL TONS		TOTAL TH.CASES	
				2012-13	2011-12	2012-13	2011-12
Servicios PuelcheFresh	498.5	15.8		514.3		37.0	
Sof South OrganicFruit	368.3			368.3		21.0	
Sta. Isabel de Cato	204.5			204.5		11.5	
Madre Tierra OR		29.3		29.3		14.4	
WEST COAST	2012-13	664.9	12.2	677.2		44.3	
EAST COAST	2012-13	406.4	32.9	439.3		39.5	
TOTAL	2012-13	1,071.3	45.2	1,116.5		83.8	
WEST COAST	2011-12		79.6	236.5	316.1		50.9
EAST COAST	2011-12		11.6		11.6		4.6
TOTAL	2011-12		91.2	236.5	327.7		55.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	GRAPE	GOOSEB.	RASPB	MURTLE	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Valle Maule S.A.	436.1					436.1	328.9	596.5	139.5	98.4	187.6
Comercial SVS Ltda	211.8					211.8	69.4	150.1	66.4	19.5	46.6
Agropecuaria Mondasol Ltda.	178.5				0.04	178.5	71.4	13.7	57.3	23.5	6.7
Integral Export Service A & R		101.9				101.9			12.4		
Prime Harvest S.A.	73.8					73.8	51.0	39.4	23.5	17.5	10.5
Others	82.6		4.1	0.7		87.4	95.9	228.6	31.9	33.0	75.0
EAST COAST	2012-13	982.9	101.9	4.1	0.7	0.04	1,089.6		330.9		
TOTAL	2012-13	982.9	101.9	4.1	0.7	0.04	1,089.6		330.9		
EAST COAST	2011-12	603.7		4.7	8.2			616.6	1,028.2	191.9	326.4
TOTAL	2011-12	603.7		4.7	8.2			616.6	1,028.2	191.9	326.4



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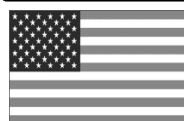
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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PLUM	MAND.	PEACH	NECTARIN	APRICOT	CLEMINT	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	275.0	339.2	136.0	126.8	44.9	21.0	942.8	1,462.4	1,160.2	69.0	98.9	82.9
Exp. Delifruit Ltda.	93.9		17.9	21.9			133.7	324.1	122.1	9.8	11.7	9.4
WEST COAST	2012-13	222.3	157.0	107.9	93.1	20.4	21.0	621.8		46.0		
EAST COAST	2012-13	146.5	182.2	46.0	55.6	24.5		454.7		32.8		
TOTAL	2012-13	368.9	339.2	153.9	148.7	44.9	21.0	1,076.5		78.8		
WEST COAST	2011-12	408.5	135.2	93.8	119.0	32.3	295.0		1,083.7	866.5	64.4	61.9
EAST COAST	2011-12	178.2	144.5	39.3	47.2	29.0	264.7		702.8	415.8	46.2	30.4
TOTAL	2011-12	586.7	279.7	133.1	166.2	61.3	559.7		1,786.5	1,282.3	110.6	92.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Tresette Imp. Ltda.	662.0	662.0	745.0	1,016.5	78.9	87.9	119.9
Rio Blanco Ltda. Exp.	341.4	341.4	227.5		41.6	27.8	
WEST COAST	2012-13	1,003.5	1,003.5		120.5		
TOTAL	2012-13	1,003.5	1,003.5		120.5		
WEST COAST	2011-12	972.6	972.6	1,016.5	115.6	119.9	
TOTAL	2011-12	972.6	972.6	1,016.5	115.6	119.9	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Farmers Friend	619.4	619.4	332.2	298.1	180.3	111.2	128.2
Coolchile Ltda.	130.9	130.9			46.5		
Madre Tierra OR	80.4	80.4	40.3		31.1	18.3	
Exportadora Biofruit Ltda.	73.5	73.5			36.0		
Others	86.9	86.9			29.7		
EAST COAST	2012-13	991.2	991.2		323.6		
TOTAL	2012-13	991.2			323.6		
EAST COAST	2011-12	372.6	372.6	298.1		129.5	128.2
TOTAL	2011-12	372.6	372.6	298.1		129.5	128.2

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	BLUEB	CHERRY	GRAPE	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
La Purisima Ltda. Soc.	641.4				641.4	171.2		35.2	9.4	
Ams Family S. A.	254.0				254.0			14.1		
AMS Family S.A. Com.	21.4	45.3			66.7	147.2		12.5	8.2	
Frutosa Ltda. Soc.			3.9			3.9		0.8		
EAST COAST	2012-13	916.8	45.3	3.9	966.0			62.6		
TOTAL	2012-13	916.8	45.3	3.9	966.0			62.6		
EAST COAST	2011-12	318.4	3.9	1.3	93.5	417.1	17.7		31.2	2.2
TOTAL	2011-12	318.4	3.9	1.3	93.5	417.1	17.7		31.2	2.2

First Fruits Marketing of Washington

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 Fax: 1 (509) 749 2354
 Contact: Keith Matthews

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frutifor Ltda., Exp.	423.6		423.6	254.0	656.2	23.5	14.1	36.5
David del Curto S.A.	341.3	51.8	393.1			22.9		
Polar Fruit Int. SA	148.2		148.2	696.4	232.8	8.2	38.8	12.9
EAST COAST	2012-13	913.1	51.8	964.9		54.6		
TOTAL	2012-13	913.1	51.8	964.9		54.6		
EAST COAST	2011-12	950.4		950.4	1,232.0		52.9	68.2
TOTAL	2011-12	950.4		950.4	1,232.0		52.9	68.2



1625 G St
Reedley, CA 93654-3439
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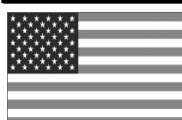
Youngstown Grape Distributors

Phone: 1 (559) 638 2271
Fax: 1 (559) 637 4480

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PGRANAT.	PGRT. ARIL	PERSIMON	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	633.4			633.4	742.6	619.1	101.5	133.1	114.9
Rio Blanco Ltda. Exp.	190.9			190.9	281.3	89.8	14.7	21.9	9.4
Zurroup S.A.	75.2			75.2	76.9		4.2	7.7	
Fsa Agroindustrial Ltda.		0.003		0.003			0.002		
WEST COAST	2012-13	899.6	0.003	899.6			120.3		
TOTAL	2012-13	899.6	0.003	899.6		741.0	120.3		138.4
WEST COAST	2011-12	1,100.7	7.4	1.0	1,109.2	25.8		165.5	7.2
TOTAL	2011-12	1,100.7	7.4	1.0	1,109.2	766.8		165.5	145.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	ORANGE	LEMON	GRAPE	APPLE	CHERRY	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Vinefresh Ltda.. Soc.	529.0		24.8				553.8	178.1	57.1	116.8	52.2	23.8
Xfru Cinco Ltda., Exp.	30.5			62.3			92.8	14.1		18.9	4.5	
Los Alamos Ltda.		72.0					72.0			4.8		
El Canelillo S.A., Exp.		47.9					47.9	117.0		3.2	7.4	
Frutemu Ltda.					40.4		40.4			2.1		
Others	41.6		49.5				91.1	426.9	346.0	15.2	51.1	66.0
EAST COAST	2012-13	601.0	119.9	74.3	62.3	40.4	897.9			161.0		
TOTAL	2012-13	601.0	119.9	74.3	62.3	40.4	897.9			161.0		
EAST COAST	2011-12	254.7	72.8	346.6		61.9		736.1	403.0		115.1	89.8
TOTAL	2011-12	254.7	72.8	346.6		61.9		736.1	403.0		115.1	89.8



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J & J Ranch Produce, Inc.

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Contact: Jeff Roberts

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Chilfresh Ltda., Serv.	287.8	287.8	228.0	500.3	35.1	27.8	61.0
Valdovinos v Arava Ltd	205.1	205.1			25.0		
Proexport Ltda. Exp.	120.0	120.0			14.6		
Quintav S.A., Exp.	108.6	108.6	152.7		13.2	18.6	
Others	162.1	162.1	25.2	70.1	19.8	3.1	8.5
WEST COAST	2012-13	883.6	883.6		107.7		
TOTAL	2012-13	883.6	883.6		107.7		
WEST COAST	2011-12	405.9		405.9	570.4	49.5	69.6
TOTAL	2011-12	405.9		405.9	570.4	49.5	69.6



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MAYRSOHN INTERNATIONAL TRADING, Co.

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	KIWIS	LEMON	PLUM	CHERRY	PEACH	APPLE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Valdovinos v Arava Ltd		339.0							339.0	159.4	53.1	41.3	19.4	6.5
Senel Vález v Cia. Ltda.		181.8							181.8			22.2		
Aorintez Ltda., Com.		106.3		24.8					131.0	287.3	123.3	14.4	25.6	15.0
Renoo S.A. Exportad.			94.1						94.1	43.0	40.4	10.4	3.6	2.1
Agrícola La Cabaña Ltda.		70.8							70.8	70.8		8.6	8.6	
Others		48.0			5.3	2.4	1.8		57.4	43.6	173.4	7.3	2.4	10.1
EAST COAST	2012-13	746.0	94.1	24.8	5.3	2.4	1.8		874.3			104.3		
TOTAL	2012-13	746.0	94.1	24.8	5.3	2.4	1.8		874.3			104.3		
EAST COAST	2011-12	369.0	21.6	173.4				40.2		604.1	390.2		59.6	33.7
TOTAL	2011-12	369.0	21.6	173.4				40.2		604.1	390.2		59.6	33.7

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		PEACH	NECTARIN	PLUM	CHERRY	BLUEB	APPLE	PGRANAT.	GRAPE	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Verfrut S.A., Soc. Exp.		106.4	54.7	61.2	10.0				14.7	247.0	196.2	296.6	32.5	27.5	50.3
Tempofruits S.A.		80.2	52.1	34.3	13.8					180.5			25.0		
David del Curto S.A.		38.2	50.3	28.1						116.5			15.7		
Rucarav S.A., Exp.		13.1	30.0	19.1	34.7					96.9	78.3	153.2	15.1	13.3	19.2
Faraway Land						53.7				53.7	11.0		19.9	5.7	
Others		20.7	5.8	1.3	46.3		21.2	20.6		124.0	284.6	369.5	22.2	40.2	80.5
EAST COAST	2012-13	248.1	180.6	136.7	102.7	44.8	21.2	20.6	14.7	777.5			121.6		
WEST COAST	2012-13	10.5	12.3	7.4	2.0	8.9				41.1			8.8		
TOTAL	2012-13	258.6	192.9	144.1	104.8	53.7	21.2	20.6	14.7	818.5			130.4		
EAST COAST	2011-12	134.9	136.2	100.8	116.0	2.7	21.2				514.6	800.9		75.1	147.1
WEST COAST	2011-12	15.1	13.2	2.0	16.8	8.2					55.5	18.5		11.6	2.9
TOTAL	2011-12	150.0	149.3	102.8	132.7	11.0	21.2				570.1	819.4		86.6	149.9

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	GRAPE	NECTARIN	PEACH	CHERRY	PLUM	PLUMCOT	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.		211.6	23.3							234.9	548.4	443.2	13.0	30.2	24.4
Magna Trading S.A.		170.8	21.2							192.0	563.7	188.3	10.6	48.5	12.3
San Alberto S.A.		189.0								189.0	171.2	40.9	10.4	13.9	2.1
Frusan, San Fdo SA		145.4								145.4	331.4	440.3	8.0	18.3	24.3
WEST COAST	2012-13	716.8	44.5							761.2			42.0		
TOTAL	2012-13	716.8	44.5							761.2			42.0		
WEST COAST	2011-12	1,204.1	209.4								1,413.5	1,092.6		77.7	60.0
EAST COAST	2011-12	106.2		280.8	67.8	60.3	26.0	19.3			560.5	27.4		64.0	4.0
TOTAL	2011-12	1,310.3	209.4	280.8	67.8	60.3	26.0	19.3			1,974.0	1,120.0		141.7	64.0

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	APPLE	ORANGE	CHERRY	GRAPE	BLUEB	KIWIS	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Maqna Trading S.A.	233.6	209.1			17.7			460.4	456.5	90.6	27.1	25.2	5.2
El Parque Ltda. Exp.			92.8		15.7			108.5	39.7		8.1	3.5	
Chilfresh Ltda. Serv.				62.3		5.4		67.7	75.1	46.9	16.1	15.0	9.4
Greenvic Comercial SA	65.3							65.3	21.6		3.9	2.4	
Exportadora Brix Ltda.			24.0					24.0			1.6		
Others		19.6		8.6				28.1	26.7	111.4	2.7	6.4	14.1
WEST COAST 2012-13	298.9	185.9	116.8	70.9	33.5	5.4		711.3			57.2		
EAST COAST 2012-13								42.8			2.4		
TOTAL 2012-13	298.9	228.6	116.8	70.9	33.5	5.4		754.1			59.6		
WEST COAST 2011-12	170.4	286.1	24.0	96.9	15.7	3.7	21.6		618.4	246.3		52.3	28.2
EAST COAST 2011-12									1.2	2.6		0.2	0.5
TOTAL 2011-12	170.4	286.1	24.0	98.1	15.7	3.7	21.6		619.6	248.9		52.5	28.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	BLUEB	GRAPE	PLUM	TOTAL TONS			TOTAL TH.CASES			
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Agric. San Manuel Ltd.	628.0	119.1				747.0	1,199.6		41.4	66.5		
EAST COAST 2012-13	628.0	119.1				747.0			41.4			
TOTAL 2012-13	628.0	119.1				747.0			41.4			
EAST COAST 2011-12	1,524.0	167.8					1,691.8	1,723.0		93.6	116.6	
WEST COAST 2011-12	41.9						41.9	87.8		2.2	25.8	
TOTAL 2011-12	1,565.9	167.8					1,733.7	1,810.8		95.8	142.5	



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Contact: Steve Taft

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	AVOCADO	LEMON	ORANGE	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
El Parque Ltda. Exp.	153.9		48.0	201.9	39.5		14.6	3.6	
Easter Island S.A	127.9			127.9	205.3	128.8	11.5	19.1	11.5
El Canelillo S.A., Exp.	127.4			127.4		107.2	11.5		9.6
Exportadora Cifco Ltda.		120.8		120.8			7.0		
Others	150.1			150.1	879.1	243.6	13.4	78.6	17.8
WEST COAST 2012-13	559.4	120.8	48.0	728.2			58.1		
TOTAL 2012-13	559.4	120.8	48.0	728.2			58.1		
WEST COAST 2011-12	1,123.8			1,123.8	479.7		101.3	38.9	
TOTAL 2011-12	1,123.8			1,123.8	479.7		101.3	38.9	



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V.I.P. MARKETING, INC.

Main Species Detail

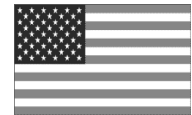
Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PLUM	PEACH	BLUEB	NECTARIN	PLUMCOT	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
South Fruits Chile SA	40.6	207.8	40.0						288.5	180.4		31.9	22.1	
Frusan, San Fdo SA	197.6								197.6	97.8	291.3	10.3	5.1	18.7
Greenvic Comercial SA	124.7		6.2	45.1		11.8			187.8	418.6	241.8	14.2	44.8	30.7
El Encanto Ltda.					14.2				14.2	7.5		7.0	3.8	
WEST COAST 2012-13	362.9	207.8	46.2	45.1	12.2	11.8			686.1			62.3		
EAST COAST 2012-13					2.0				2.0			1.0		
TOTAL 2012-13	362.9	207.8	46.2	45.1	14.2	11.8			688.0			63.3		
WEST COAST 2011-12	201.7	317.7	33.9	40.3	37.2	91.8	10.1	1.2		734.9	592.3		90.4	61.2
EAST COAST 2011-12					5.2					5.2	2.0		2.6	1.0
TOTAL 2011-12	201.7	317.7	33.9	40.3	42.3	91.8	10.1	1.2		740.1	594.2		93.0	62.2

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	TOTAL TONS		TOTAL TH.CASES	
		2012-13	2011-12	2012-13	2011-12
Verfrut S.A., Soc. Exp.	307.1	307.1		11.1	
Servicios PuelcheFresh	271.2	271.2		15.4	
Sta. Isabel de Cato	60.4	60.4		3.4	
Sof South OrganicFruit	20.7	20.7		1.2	
EAST COAST 2012-13	474.9	474.9		21.0	
WEST COAST 2012-13	184.5	184.5		10.0	
TOTAL 2012-13	659.4	659.4		31.0	
WEST COAST 2011-12	84.8		84.8		4.7
TOTAL 2011-12	84.8		84.8		4.7

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	GRAPE	TONS	TH.CAS
				2012-13	2012-13
Prime Harvest S.A.	359.0			359.0	19.0
Comexport Ltda.	182.4	43.2	30.9	256.5	19.3
EAST COAST 2012-13	541.4	43.2	30.9	615.5	38.3
TOTAL 2012-13	541.4	43.2	30.9	615.5	38.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	AVOCADO	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Santa Cruz S.A., Exp.	604.3	604.3	1,546.1	768.5	44.4	135.0	62.6
WEST COAST	2012-13	604.3	604.3		44.4		
TOTAL	2012-13	604.3	604.3		44.4		
WEST COAST	2011-12	1,610.7		1,610.7	796.1	140.7	65.0
EAST COAST	2011-12	64.5		64.5	21.5	5.8	1.9
TOTAL	2011-12	1,675.2		1,675.2	817.6	146.5	67.0



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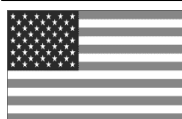
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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	LEMON	ORANGE	TANGER.	AVOCADO	GRAPE	MAND.	CHERRY	PLUM	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Ecofruit Ltda., Exp.	343.0	112.8	39.3						495.1	1,238.3	245.2	31.8	86.1	19.8
Cienago Ltda.		60.0							60.0	45.6		4.0	3.0	
Exportadora Cifco Ltda.	37.4	6.8							44.3			2.6		
El Canelillo S.A., Exp.		4.8							4.8	55.6	21.5	0.3	3.4	1.9
WEST COAST	2012-13	380.5	184.4	39.3					604.2			38.8		
TOTAL	2012-13	380.5	184.4	39.3					604.2			38.8		
WEST COAST	2011-12	629.2	351.8	13.1	274.5	52.2	9.8	5.0		1,335.6			95.4	
EAST COAST	2011-12		24.0		21.2					45.2	304.5		3.5	26.1
TOTAL	2011-12	629.2	375.8	13.1	295.7	52.2	9.8	5.0		1,380.8	304.5		98.9	26.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PLUM	NECTARIN	PEACH	KIWIS	TOTAL TONS		TOTAL TH.CASES	
					2012-13	2011-12	2012-13	2011-12
Verfrut S.A., Soc. Exp.	213.9	208.8	153.8	24.0	600.5	346.1	62.3	35.9
WEST COAST	2012-13	213.9	208.8	153.8	24.0	600.5	62.3	
TOTAL	2012-13	213.9	208.8	153.8	24.0	600.5	62.3	
WEST COAST	2011-12	159.1	83.2	72.7	95.7		410.6	43.0
TOTAL	2011-12	159.1	83.2	72.7	95.7		410.6	43.0



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Canada



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	GRAPE	APRICOT	CHERRY	BLUEB	FIG	TOTAL TONS			TOTAL TH.CASES			
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Greenvic Comercial SA	128.4	117.0				2.4		247.8	119.8	334.0	22.5	12.4	39.2	
Chilean South Apple S. A.	164.9							164.9			8.8			
Continental Del Sur	42.8			15.5				58.3	353.3	208.1	4.9	21.8	18.7	
Verfrut S.A., Soc. Exp.	53.0							53.0		315.2	2.9		24.1	
Comexport Ltda.			17.7		12.3	3.9		33.9	182.8	46.7	7.2	11.6	7.3	
Others	20.6	17.0					0.3	37.9	39.1	26.0	3.4	5.2	5.9	
EAST COAST	2012-13	409.7	134.0	17.7	15.5	12.3	6.3	0.3	595.8			49.7		
TOTAL	2012-13	409.7	134.0	17.7	15.5	12.3	6.3	0.3	595.8			49.7		
EAST COAST	2011-12	502.1	98.4	90.5		2.4		1.5		695.0	930.0		51.0	95.2
TOTAL	2011-12	502.1	98.4	90.5		2.4		1.5		695.0	930.0		51.0	95.2

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	PERANAT.	TONS		TH.CAS.	
				2012-13	2012-13	2012-13	2012-13
Frusan, San Fdo SA	285.2	134.4		419.6		50.9	
Fruit Grower Chile SA	91.6			91.6		11.2	
Exportadora Campillay Spa	26.0			26.0		3.2	
Subsole S.A., Exp.			25.9	25.9		6.5	
EAST COAST	2012-13	259.3	134.4	25.9	419.5	53.2	
WEST COAST	2012-13	143.5			143.5	18.5	
TOTAL	2012-13	402.7	134.4	25.9	563.0	71.7	

New World Farming Trade

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	GRAPE	APPLE	PEAR	CHERRY	KIWIS	PEACH	NECTARIN	TOTAL TONS			TOTAL TH.CASES			
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
New World Chile S.A.	16.7	77.6	39.3		3.8	19.0	11.6	11.0	182.9	217.7	104.7	21.3	17.8	10.0	
Merex Ltda., Soc.Exp.	175.4								175.4	424.5	249.8	64.3	117.5	78.4	
Southern Fruit, Exp.	47.6								47.6	100.3	65.7	13.5	8.6	5.0	
RioDueroll S.A., Aq.Inv	14.3	24.4			1.4				40.0	77.1	89.0	10.8	14.0	14.7	
Prontoexport Ltda.		25.9							25.9	31.3		3.6	4.1		
Others	17.6	23.5		23.0	13.9				78.1	613.7	94.0	15.6	47.8	16.3	
EAST COAST	2012-13	271.6	151.4	39.3	23.0	19.1	19.0	11.6	11.0	550.0			129.0		
TOTAL	2012-13	271.6	151.4	39.3	23.0	19.1	19.0	11.6	11.0	550.0			129.0		
EAST COAST	2011-12	284.1	324.2	775.4		30.9		3.8			1,464.7	603.2		209.9	124.3
TOTAL	2011-12	284.1	324.2	775.4		30.9		3.8			1,464.7	603.2		209.9	124.3



Imexpert LLC.

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	CHERRY	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Magna Trading S.A.	211.0		211.0	368.8	118.0	11.8	20.5	6.5
San Alberto S.A.	145.4		145.4	105.8		8.0	5.9	
Verfrut S.A., Soc. Exp.	128.4		128.4			7.1		
Tuniche Fruits Ltda.	42.8		42.8			2.4		
Dole Chile S.A.	20.6		20.6			1.2		
WEST COAST 2012-13	419.8		419.8			23.2		
EAST COAST 2012-13	128.4		128.4			7.1		
TOTAL 2012-13	548.2		548.2			30.3		
WEST COAST 2011-12	453.5			453.5			25.2	
EAST COAST 2011-12	105.4	4.5		109.9	118.0		6.7	6.5
TOTAL 2011-12	558.9	4.5		563.3	118.0		31.9	6.5



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	APPLE	CHERRY	TOTAL TONS		TOTAL TH.CASES	
				2012-13	2011-12	2012-13	2011-12
Nexus Produce	365.5		15.6	381.1	74.3	116.9	6.4
Aoro Rio Ltda.	65.8			65.8		22.3	
Gonzari S.A. Exp.		41.8		41.8		2.2	
Agricom, Soc. Agric.	18.7			18.7		4.6	
Others	11.0		1.3	12.3	10.7	4.1	2.1
EAST COAST 2012-13	461.1	41.8	16.9	519.8		150.2	
TOTAL 2012-13	461.1	41.8	16.9	519.8		150.2	
EAST COAST 2011-12		57.9	27.1		85.0		8.5
TOTAL 2011-12		57.9	27.1		85.0		8.5



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PEAR	ORANGE	MAND.	LEMON	PEACH	NECTARIN	PLUM	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Pronal S. Exportad.	514.7								514.7	480.8	1,439.9	59.0	53.4	133.5
WEST COAST 2012-13	514.7								514.7			59.0		
TOTAL 2012-13	514.7								514.7			59.0		
WEST COAST 2011-12	480.8	78.6							559.4	1,653.4			57.9	161.5
TOTAL 2011-12	480.8	78.6							559.4	1,653.4			57.9	161.5



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	CHERRY	KIWIS	APPLE	GRAPE	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Aero Entre Rios Ltd	177.7					177.7	274.9	214.9	86.5	127.8	95.2
Alimentos Interrupcion Ltda.	113.1			21.4		134.5			53.3		
EkoFrut de Romeral		76.8				76.8	36.8		15.4	7.4	
Cato Ltda, Soc Agrícola	50.5					50.5			24.7		
Ignacio Lopez Olalde			24.0			24.0	23.8	42.7	2.4	2.4	4.5
Others	39.4					39.4	253.1		16.4	56.9	
EAST COAST 2012-13	379.2	76.8	24.0	21.4		501.4			197.9		
WEST COAST 2012-13	1.6					1.6			0.8		
TOTAL 2012-13	380.7	76.8	24.0	21.4		502.9			198.7		
EAST COAST 2011-12	368.7	36.8	23.8		159.4		588.7	257.5		194.4	99.7
TOTAL 2011-12	368.7	36.8	23.8		159.4		588.7	257.5		194.4	99.7

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	NECTARIN	ORANGE	APPLE	PEACH	BLUEB	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frucentro S.A.	31.5	120.7	91.0			31.4			274.6	414.5	54.7	30.9	47.0	6.4
Agricom, Soc. Agric.	106.3			23.7	40.9		14.4		185.3	510.9	272.1	24.3	61.7	29.9
Valle Limari S.A. Exp.				18.0					18.0			1.2		
Chilexpo Frut Ltda.								14.0	14.0	107.0		2.8	5.9	
EAST COAST 2012-13	137.8	120.7	91.0	41.7	40.9	31.4	14.4	14.0	491.9			59.2		
TOTAL 2012-13	137.8	120.7	91.0	41.7	40.9	31.4	14.4	14.0	491.9			59.2		
EAST COAST 2011-12	627.7	152.4	39.9	48.0	183.4	31.6				1,188.8			125.2	
WEST COAST 2011-12										22.8	799.7		2.2	77.3
TOTAL 2011-12	627.7	152.4	39.9	48.0	183.4	31.6				1,211.6	799.7		127.4	77.3

Old Fashion Honey Corp.

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	TONS		TH.CAS	
		2012-13	2012-13	2012-13	2012-13
Frusan, San Fdo SA	195.2	195.2	56.2		
Lafrut Exp. Agropec.	90.7	90.7	24.2		
Comercial SVS Ltda	76.2	76.2	26.7		
David del Curto S.A.	48.5	48.5	13.2		
Others	57.5	57.5	16.4		
EAST COAST 2012-13	468.0	468.0	136.8		
TOTAL 2012-13	468.0	468.0	136.8		



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	CHERRY	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Morex Ltda., Soc.Exp.	404.0	2.9	406.8	420.3	354.7	139.6	133.1	110.1
Blueberries	48.2		48.2			13.7		
Coolchile Ltda.	1.2		1.2			0.6		
EAST COAST	2012-13	453.4	2.9	456.2		153.9		
TOTAL	2012-13	453.4	2.9	456.2		153.9		
EAST COAST	2011-12	420.3		420.3	354.7		133.1	110.1
TOTAL	2011-12	420.3		420.3	354.7		133.1	110.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	BLUEB	CHERRY	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Organik Time SPA	363.8			363.8	974.7		20.0	101.3	
Madre Tierra DR		65.1		65.1			31.9		
Servicios PuelcheFresh	20.2			20.2	112.8		1.2	6.5	
Cargo Net Center S.A.		1.6		1.6			0.8		
Comercial Fruticola SA		1.1		1.1			0.5		
WEST COAST	2012-13	363.8	45.5	409.4			42.3		
EAST COAST	2012-13	20.2	22.2	42.4			12.1		
TOTAL	2012-13	384.0	67.7	451.7			54.4		
WEST COAST	2011-12	966.4	71.1	6.6	1,044.1	604.4		81.4	35.3
EAST COAST	2011-12	284.1	90.6		374.7	213.4		45.7	11.7
TOTAL	2011-12	1,250.5	161.6	6.6	1,418.8	817.8		127.2	47.1

Giumarra Agricom International LLC

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	AVOCADO	PEAR	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Santa Cruz S.A., Exp.	233.0		233.0			19.2		
Unifrutti Traders Ltd.	150.5		150.5	678.9	215.0	13.4	60.7	19.2
David del Curto S.A.		19.7	19.7			2.4		
WEST COAST	2012-13	383.5	383.5			32.6		
EAST COAST	2012-13	19.7	19.7			2.4		
TOTAL	2012-13	383.5	19.7	403.2		35.0		
WEST COAST	2011-12	2,912.3		2,912.3	6,733.3		260.7	592.1
EAST COAST	2011-12	48.0		48.0	482.3		4.3	42.2
TOTAL	2011-12	2,960.3		2,960.3	7,215.6		265.0	634.3

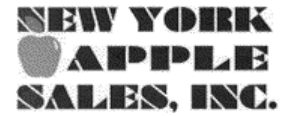


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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frutasol Chile S.A.	255.0	255.0	319.7	21.4	14.1	17.5	1.2
Queulat Export S.A.	105.2	105.2	534.2	384.4	5.8	29.3	21.1
La Rosa Sofruco	39.0	39.0			2.1		
EAST COAST	2012-13	399.1	399.1		22.0		
TOTAL	2012-13	399.1	399.1		22.0		
EAST COAST	2011-12	1,151.7	1,151.7	469.9		63.2	25.8
TOTAL	2011-12	1,151.7	1,151.7	469.9		63.2	25.8

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	PLUM	TONS		TH.CAS
				2012-13	2012-13	2012-13
Frutas del Huerto S.A.	199.5		61.2	260.7		32.6
Gonzari S.A., Exp.		124.8		124.8		6.9
EAST COAST	2012-13	199.5	124.8	61.2	385.6	39.5
TOTAL	2012-13	199.5	124.8	61.2	385.6	39.5

North American Importers By Exporter

Companies under 380.0 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	BLUEB	GRAPE	ORANGE	LEMON	CLEMENT	PEACH	PLUM	AVOCADO	CHERRY	KIWIS	OTHERS	TONS	CASES	
Global Fresh Prod	Gonpiza Ltd. Soc.Agr.			35.4										35.4	4,320	
	Finest Fruits S.A.			339.3										339.3	41,387	
Bayshore Produce Llc	San Alberto S.A.	82.0		18.7										100.7	6,396	
	Convallis S.A, Exp.										0.6			0.6	120	
	Río Blanco Ltda, Exp.			253.1					17.3					270.4	32,790	
Valhalla Sales & Mktng	Disa S.A, Exportadora			282.4				16.0						298.4	36,190	
	Chilexpo Frut Ltda.			47.2							12.2			59.4	8,201	
Clear Spring Parking	El Boldo S.A.		356.5											356.5	113,615	
HBF Int. Llc.	Blue Andes		3.1											3.1	1,536	
	Comercial Fruticola SA		291.8										10.4	302.2	136,482	
	Prime Harvest S.A.		43.1										3.1	46.2	14,376	
	Blueandes Chile		3.9											3.9	1,920	
Cottle Strawberry Nurs	Cottlefarms Chile Ltda		336.5											336.5	115,518	
	Blue Norte Ltda.		14.7											14.7	3,952	
San Clemente USA	San Clemente SA, Exp.	340.1												340.1	20,364	
Sun Orchard Fruit Co.	Copefrut S.A.	338.7												338.7	18,816	
Century Farms Intl.	Blueberries		3.3											3.3	1,632	
	Oscar A. Rojas Hidalgo			12.5										12.5	1,530	
	Continental Del Sur	159.2		70.8				74.0					7.7	311.8	28,591	
	Agryforest, Soc.Agric.Gan y F		7.5											7.5	4,320	
Pacific Organic Prod.	A & B Ltda, Comerc.		0.2											0.2	100	
	Collipulli S.A.		41.2											41.2	19,680	
	Sof South OrganicFruit	143.8												143.8	8,176	
	Servicios PuelcheFresh	84.7	31.0											115.6	19,944	
	Puelche Ind.De Prod.De		1.4											1.4	720	
Stanley Growers	Frusan, San Fdo SA	21.4												21.4	1,176	
	Nicofrut S.A.	37.9												37.9	1,995	
	Gonzagri S.A., Exp.	20.3												20.3	1,064	
	Verfrut S.A., Soc. Exp.	20.4												20.4	1,120	
	Copefrut S.A.	169.6												169.6	9,408	
	Rucaray S.A., Exp.												31.1	31.1	1,728	
Sobeys Capital Incorp.	Greenvic Comercial SA	297.5												297.5	16,604	
Freshpoint South	David del Curto S.A.			87.9				55.9	59.8					61.0	264.5	29,860
	Nexco Chile S.A.	21.3												21.3	1,134	
Sobeys Inc.	Greenvic Comercial SA	253.9												253.9	14,272	
	San Fco. Lo Garces Ltd										25.3			25.3	5,061	
Lancaster Foods	Acosta y Aguayo										1.1			1.1	240	
	San Fco. Lo Garces Ltd			44.6				32.6	112.2		11.8		73.0	274.0	34,488	
Frutera del Litoral Cia.	Copefrut S.A.	121.3											23.0	144.3	7,664	
	Frusan, San Fdo SA	60.3												60.3	3,178	
	David del Curto S.A.	10.1											11.7	21.7	1,208	
	Atlas S.A., Exportad.	41.5												41.5	2,240	
WJL Distributors Inc.	Fruberries Ltda.		255.3										255.3	96,966		
Frusol International	Crispa Gold Ltda.				22.8									22.8	1,520	
	NSA Exports Ltda.	11.1												11.1	616	
	The Fresh Link Chile Spa	10.1		18.7										28.8	2,840	
	Tempofruits S.A.	105.2												105.2	5,824	
	San Clemente SA, Exp.	81.8												81.8	4,704	
	Sudamericana Ltda.												0.9	0.9	527	
First International Corp.	Frutifor Ltda., Exp.	105.8												105.8	5,880	
	Polar Fruit Int. SA	42.3												42.3	2,352	
	David del Curto S.A.	102.3												102.3	5,880	
Bitcorp	Convallis S.A, Exp.	150.7									19.9			170.7	12,659	
	New World Chile S.A.	62.9									12.3			75.2	5,967	
Earth Source Tdng Inc.	Cabifrut S.A.					123.8								123.8	7,200	
	Gesex, Gest.Exp.Frut.				9.8									9.8	500	
	Agricom, Soc. Agric.	40.9			68.8									109.7	6,203	



North American Importers By Exporter

Companies under 380 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	BLUEB	GRAPE	ORANGE	LEMON	CLEMENT	PEACH	PLUM	AVOCADO	CHERRY	KIWIS	OTHERS	TONS	CASES
Townsend Farms Inc.	Agro Entre Rios Ltd		39.7											39.7	18,108
	Blueandes Chile		74.5											74.5	25,979
	Blue Andes		9.8											9.8	4,800
	Servicios PuelcheFresh	42.3	29.7											72.1	14,568
	Berries Del Bio Bio S.A.		6.7											6.7	3,495
	Patagonia Food S.A		34.7											34.7	13,016
Tree Top Inc.	Dole Chile S.A.	214.2												214.2	11,776
	Andinexia Ltda.Exp.	22.1												22.1	1,212
Cfp Consolidated Fruit Packers	Comercial Fruticola SA		155.1											155.1	44,094
	South Pacific Trading		62.9											62.9	15,348
Imperial Fruits Ltd Liability	Alto Diaguita, Com.			6.9										6.9	846
	Gravo S.A.			16.5										16.5	2,016
	Santa Monica Ltda.			113.6										113.6	13,729
	Manuel J. Gandarillas			55.9										55.9	6,806
	Ruiz Tagle Humeres, S.	20.2												20.2	1,063
Fruit Specialties Inc.	David del Curto S.A.							58.5	67.0				74.9	200.3	26,910
S.A. Imports, LLC	Nacionales Ltda.		20.4										2.6	23.0	10,680
	Valdovinos y Araya Ltd			175.5										175.5	21,408
Gambles Ontario Prod.	Subsole S.A., Exp.											179.0		179.0	20,152
C.M.I. Mex S.A. De C.V.	Unifrutti Traders Ltd.	169.2												169.2	8,946
	Blueberries												1.0	1.0	482
	RioDueroll S.A., Ag.Inv		5.7											5.7	2,088
	Gonzagri S.A, Exp.	41.2												41.2	2,352
	El Torreón Export Ltda.	21.4	30.2											51.6	9,336
	Frugal S.A., Exportad.										3.6			3.6	720
	Frucentro S.A.										1.6			1.6	310
	Jacusiell Ltda.		0.8											0.8	384
	Prime Harvest S.A.		4.0											4.0	1,056
	Agryforest, Soc. Agric. Gan y		38.6											38.6	11,114
	Vall del Maipo Chilean F.										3.0			3.0	592
	Elicura Ltda., Soc.Agr.										17.7			17.7	3,535
	Fruits et Leg.GaetanB.	Frusan, San Fdo SA		17.0											17.0
Lif, Exp. E Imp.			6.3											6.3	3,060
El Bordo S.A.			15.3											15.3	8,840
Comercial Fruticola SA			98.5										27.1	125.6	48,102
Imexagro Inc.	Frucentro S.A.			46.9										46.9	5,716
	Chilexpo Frut Ltda.	21.4												21.4	1,176
	Agricom, Soc. Agric.	61.2	0.8	31.9										93.9	7,656
Fresh Results, LLC	Comercial SVS Ltda		68.5											68.5	19,983
	Comercial Fruticola SA		87.3											87.3	30,104
Andean Sun Prod.	Mauricio Constantino			155.8										155.8	10,240
Giumarra VBM Int.	El Bosque Alto Ltda.		2.6											2.6	640
	David del Curto S.A.	19.4	12.9											32.3	6,696
	Exp. y Com. Valle Azul Spa		45.1											45.1	12,844
	Nice Blue S.A., Exp.		2.2											2.2	1,000
	Frubberies Ltda.		7.9											7.9	3,876
	Berries San Alberto Ltda.		22.1											22.1	6,856
	Eduardo Alvarez		4.1											4.1	960
	San Rafael Ltda., Exp.		3.6											3.6	960
	Frucentro S.A.		3.2											3.2	1,557
	Inversiones Tapihue		28.4											28.4	7,128
Prime Harvest S.A.		1.5											1.5	1,020	
Fresh Pacific Fruit&Veg	La Rosa Sofruco				24.0									24.0	1,600
	Agricom, Soc. Agric.				48.6	74.3								122.9	7,520
Dubacano	CyD Internacional SA	146.9												146.9	8,148
Global Fruit Marketing	Gonpiza Ltd. Soc.Agr.			31.5										31.5	3,840
	Sta. Cristina Ltda.			114.9										114.9	14,016



North American Importers By Exporter

Companies under 380 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	BLUEB	GRAPE	ORANGE	LEMON	CLEMENT	PEACH	PLUM	AVOCADO	CHERRY	KIWIS	OTHERS	TONS	CASES
Oro Loma Ranch	Comercial Fruticola SA												44.6	44.6	11,139
	Subsole S.A., Exp.												48.9	48.9	10,610
	Fsa Agroindustrial Ltda.												0.002	0.002	1
	Ruiz Tagle Humeres, S.												51.2	51.2	4,485
Pro Citrus Network	Exportadora Baika S.A.												43.2	43.2	2,880
	Santa Cruz S.A., Exp.				48.6									48.6	3,200
	Agricom, Soc. Agric.						46.2							46.2	2,800
Index Fresh, Inc.	Santa Cruz S.A., Exp.									134.0				134.0	11,520
	Propal S., Exportad.									0.01				0.01	1
Chenail Fruits et Legumes	Fresh Land Chile S.A.	58.7		16.7										75.4	5,127
	Polar Fruit Int. SA	58.2												58.2	3,234
The Kroger Company	Bauza Export Ltda.			18.9										18.9	2,304
	David del Curto S.A.			104.6										104.6	12,756
Curry & Co. Inc.	Valle Maule S.A.		122.4											122.4	55,362
Southern Fruit & Veg.	Rio Blanco Ltda, Exp.						122.0							122.0	7,800
Chelan Growers Enterp.	Frusan, San Fdo SA	120.0												120.0	7,429
Earth Bound Holding	Comercial Fruticola SA		21.5											21.5	10,753
	Madre Tierra OR		93.5											93.5	43,423
Fruit Import Group	Crispa Gold Ltda.				61.9		50.6							112.6	7,248
TL Imports	Greenvic Comercial SA	107.7												107.7	5,264
Scattaglia Crystalaire	David del Curto S.A.	81.6					22.8							104.4	5,941
L & M Companies, Inc.	Convallis S.A, Exp.							7.5	17.0				28.3	52.7	6,896
	Frutas del Huerto S.A.								8.4					8.4	1,200
	Global Trading Int.	42.6												42.6	2,352
Tazza Produce	Summerland Exp.Ltd.			51.2								24.0	6.9	82.0	10,000
	Entre Valles, Com.Exp.			17.7										17.7	2,160
Umina Brothers, Inc.	Santa Elena S. A.				73.0									73.0	4,800
	Citrus Traders S. A.				24.3									24.3	1,600
Gee & Gee Produce, Inc.	Chilean South Apple S. A.	19.8												19.8	1,029
	Agricom, Soc. Agric.			74.8										74.8	9,120
KGB Int. Inc.	David del Curto S.A.							8.8	9.1			10.9		28.8	3,024
	El Encanto Ltda.		2.2											2.2	1,068
	Nicofrut S.A.	62.3												62.3	3,528
Dominium Citrus Limited	Subsole S.A., Exp.				87.6									87.6	5,840
Avocados Del Rey	Desarrollo Agrario SA								86.2					86.2	5,976
Amerifresh, Inc.	Cruceros Ltda., Soc.	85.6												85.6	4,704
Calavo Growers Of Cal.	Calavo Chile S.A.												84.8	84.8	5,600
Shipping Point M.	Merex Ltda., Soc.Exp.			78.7										78.7	9,600
Continental Fresh LLC	Cabilfrut S.A.				16.8	57.0								73.8	4,432
Direct Source Mktg	Montolín SA, Agr.Inm			35.4										35.4	4,320
	Alfonso Eyzaguirre			34.6										34.6	4,224
Sage Marketing Llc.	Dole Chile S.A.												46.6	46.6	2,560
	Magna Trading S.A.	21.4												21.4	1,176
Star Produce	San Fco. Lo Garces Ltd				45.0	21.6								66.6	4,440
Courchesne Larose Ltee.	RioDueroll S.A., Ag.Inv										1.4			1.4	286
	Santa Cruz S.A., Exp.		0.4											0.4	192
	Geofrut S.A.										1.1			1.1	212
	Rucaray S.A., Exp.										2.0			2.0	400
	Chilexpo Frut Ltda.	21.4		35.4							1.2			58.0	5,736
New York Export Co..	Nexco Chile S.A.	61.9												61.9	3,388
Fowler Packing Co.	Gesex, Gest.Exp.Frut.				60.1									60.1	10,920
David Oppenheimer Calif. Inc	Geofrut S.A.										0.9			0.9	184
	Copefrut S.A.										0.8			0.8	168
	San Clemente SA, Exp.	35.5												35.5	2,016
	Rucaray S.A., Exp.	19.6									1.0			20.6	1,368



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CONSIGNEE	EXPORTER	APPLE	BLUEB	GRAPE	ORANGE	LEMON	CLEMENT	PEACH	PLUM	AVOCADO	CHERRY	KIWIS	OTHERS	TONS	CASES
New Son Yeng P.	Tempofruits S.A.												0.5	0.5	160
	Comercial Fruticola SA												53.3	53.3	16,785
	Santa Cruz S.A., Exp.												1.5	1.5	480
	Vital Berry Marketing												2.5	2.5	600
Pure Fresh Llc	Natural Choice		12.6											12.6	5,328
	Planesa Chile Spa		42.6											42.6	15,840
Consolidated Fruit Pack	Comercial Fruticola SA		34.6											34.6	10,615
	South Pacific Trading		15.6											15.6	3,811
Fresh Fruit Logistic	Agricom, Soc. Agric.												28.2	28.2	5,607
	Comercial SM Plus Ltd.	21.1												21.1	1,169
A Duda Y Sons Inc.	Sicor S.A., Agrícola				21.6									21.6	1,440
	Norfrut Chile Ltda.						21.6							21.6	1,352
Mission Produce, Inc.	Cabilfrut S.A.									43.0				43.0	3,840
	Propal S., Exportad.									0.01				0.01	2
Auburn & Tremblay Inc.	Polar Fruit Int. SA	42.8												42.8	2,352
First S.A.	Polar Fruit Int. SA	42.3												42.3	2,352
Southern Specialties	Frucentro S.A.							1.9	1.7				2.2	5.8	785
	Rancagua, Cia.Exp.Ltd.										13.7			13.7	2,741
	David del Curto S.A.							4.7						4.7	616
	Blueberries												2.1	2.1	1,064
	Southern Fruit, Exp.												4.4	4.4	608
	La Rosa Sofruco												11.1	11.1	2,016
Global Organics Sp.Src.	Casablanca Organics	40.6												40.6	2,352
Abi Imports Inc.	Valle Maule S.A.		39.6											39.6	19,007
Vital Berry Marketing	Vital Berry Marketing		35.4											35.4	13,070
Andreas Economou	Tuniche Fruits Ltda.							31.4						31.4	3,920
F. D. P. Usa Inc.	Agua Santa Exp.												2.3	2.3	352
	Exportadora del Sur										15.7			15.7	3,140
	Copefrut S.A.		7.6											7.6	1,512
	Río Blanco Ltda, Exp.										5.1			5.1	1,014
All American Farms Inc	Blueberries		28.6										0.7	29.3	9,008
Aic Incorporated	Prime Harvest S.A.		5.8											5.8	3,720
	South Pacific Trading		23.1											23.1	11,070
Grapes Direct Limited	Belco S.A.			27.4										27.4	3,800
Top Katz Brokers	Rosales L. Exp.yCom.												1.1	1.1	250
	Agrintez Ltda., Com.					24.8								24.8	1,440
William H Kopke Jr Asia Ltd	Corfrut, Corp.Frut.Ch.										1.3			1.3	256
	Subsole S.A., Exp.										0.5			0.5	106
	Rucaray S.A., Exp.										1.9			1.9	384
	Frutas del Huerto S.A.										0.8			0.8	165
	Río Blanco Ltda, Exp.										21.2			21.2	4,234
AMC Spain	Exportadora Cifco Ltda.					24.8								24.8	1,440
Harverst Sensations	Blueberries		13.8										2.6	16.4	5,732
	Merex Ltda., Soc.Exp.		8.1											8.1	4,044
Dandrea Andes River Imp.	Santa Luisa Exp.				24.0									24.0	1,600
M.L. Catania Co. Ltd.	Comercial Fruticola SA										24.0			24.0	2,400
J.B. Laverdure Inc.	Santa Cruz S.A., Exp.										24.0			24.0	2,400
Sobeys, Inc.	San Fco. Lo Garces Ltd				22.5									22.5	1,500
J & K Fresh LLC	Crispa Gold Ltda.				22.2									22.2	1,480
Krown Produce Inc.	Río Blanco Ltda, Exp.				21.6									21.6	1,440
Dayka Osaka Seika Co.	Exser Ltda.						21.6							21.6	1,440
Henry Avocado Corp.	Propal S., Exportad.									21.5				21.5	1,920
Unaited Apple Sales Llc	Greenvic Comercial SA	21.4												21.4	1,176
Imp. de Frutas de Honduras	Dole Chile S.A.	17.8									3.6			21.4	1,298
Stargle Marketing Co. Ltd.	TyT Export S.A.	21.2												21.2	1,176
Modelo Continente	David del Curto S.A.	21.2												21.2	1,176
New World Marketing Inc.	New World Chile S.A.	20.5												20.5	1,071

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Rhee Bros Inc.	San Clemente SA, Exp.	20.2												20.2	1,176
Can Am Produce	Com. Exp. e Imp. Covo S.A.			18.7										18.7	2,280
Wm. G Roe & Sons Inc	Valle Maule S.A.		18.3											18.3	8,460
Frut. de Colombia S.A.	Unifrutti Traders Ltd.	18.2												18.2	911
IPM Nishimoto Co. Ltd.	Belco S.A.			17.7										17.7	2,160
New World Fruit Traders	Merex Ltda., Soc.Exp.		16.4											16.4	8,010
Perboni & Perboni Ltda.	Del Monte Fresh Prod.			15.9										15.9	1,870
Team Publix	San Fco. Lo Garces Ltd										15.3			15.3	3,053
Alpine Marketing	Alpine Chile S.A		0.3											0.3	201
	Alifrut S.A.		14.8											14.8	4,100
T.H. Weiss	Comercial Fruticola SA		2.5											2.5	1,643
	Frusan, San Fdo SA		10.9											10.9	3,216
The Perishable Specialist	Planesa Chile Spa		13.2											13.2	5,640
Fruit Med Srl	David del Curto S.A.	13.1												13.1	728
The Fresh Wave, LLC	Patagonia Food S.A		0.6											0.6	305
	Comercial SVS Ltda		6.2											6.2	3,060
	Exp. y Com. Only Fruit S. A.		4.0											4.0	1,980
Elm Roch Llc	Cottlefarms Chile Ltda		10.4											10.4	3,636
Freshmart Singapore Pte.	Vital Berry Marketing		9.0											9.0	6,000
J.C. Tropical Foods	Rosales L. Exp.yCom.												9.0	9.0	2,000
Fruitech Co. Ltd.	Jacusiel Ltda.										8.8			8.8	1,760
Apple a Day F.	Convallis S.A, Exp.										8.2			8.2	1,644
Mega Mktng Brokerage	The Fresh Link Chile Spa					7.4								7.4	432
Inabata America Corp.	El Boldo S.A.		7.2											7.2	4,800
D & F Produce, Inc.	Exportadora Briza Ltda.										4.8			4.8	960
	Corfrut, Corp.Frut.Ch.										1.9			1.9	384
D'arragio Bross Co.	Agricola Las Palmas Ltda.												4.6	4.6	1,713
	Agric.Las Palmas De Quill												1.2	1.2	459
Fresh Produce Ltd.	Vital Berry Marketing											5.8		5.8	2,415
Southerland S.A. Prod.	Segio Troncoso										5.7			5.7	1,134
Smile Corporation	Vital Berry Marketing		5.2											5.2	3,450
Home Grown F.	South Pacific Trading		5.1											5.1	2,640
Hing Lee & Co.	Fruit Grower Chile SA										5.0			5.0	1,008
MM USA Inc.	Cerasus S. A.										4.8			4.8	558
Vega Produce Llc	Patagonia Food S.A		4.7											4.7	2,304
Tambo Sur LLC.	Frutas del Huerto S.A.										1.7			1.7	476
	Export. Valle Andes												3.0	3.0	1,231
Thongchai International	Exportadora del Sur										4.6			4.6	840
Jacques Mayol S.A.	David del Curto S.A.												4.6	4.6	400
Jih Hao Trd.	Exportadora del Sur										4.2			4.2	840
Mangi Sano Produce Inc	Ekofrut de Romeral										4.2			4.2	840
Evenfresh Ltd.	Rancagua, Cia.Exp.Ltd.										4.0			4.0	720
Mahammed A. Sharbatly C.	Frutosa Ltda., Soc.										3.9			3.9	768
Hortifrut Inc.C/O Air Sea Int	Hortifrut Chile S.A.		3.9											3.9	1,920
Pandol Associate	Royalsur S.A.										3.8			3.8	768
Sunharvest Ltd.	Zurgroup S.A.		3.8											3.8	2,520
Aresma Fruits Legumes	Comercial Fruticola SA												3.8	3.8	2,520
Kingdom Green	Vital Berry Marketing		3.4											3.4	2,250
Special Fruit Trading	David del Curto S.A.							3.2						3.2	416
Organic Farms	South Pacific Trading		2.8											2.8	1,344
Soueidan Market Wholesale	Pedegua Ltd., Agroind.											2.6		2.6	825
Ban Choon Mktng	Vital Berry Marketing		2.3											2.3	1,500
Barthco Intl. Inc.	El Roble Ltd., Agroind.		2.1											2.1	1,020
CGC Japan	Vital Berry Marketing		1.9											1.9	729
Marrafruit	Convallis S.A, Exp.										1.8			1.8	354
Unique Ingredients	Unique Fruit Ltda.										1.7			1.7	347
D Arragio Bross Co.	Agricola Las Palmas Ltda.												1.4	1.4	532



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Delifruits De Colombia Ltda.	Comercial Fruticola SA												1.2	1.2	809
Dor Lung Co. Ltd.	Geofrut S.A.										1.2			1.2	240
Wellking Trading Ltd.	Geofrut S.A.										1.2			1.2	240
United Growers Int.	Coolchile Ltda.			1.2										1.2	576
Great Harvest Fruits	Vital Berry Marketing			1.1										1.1	750
EJT Management	Exp. y Com. DPR L										0.6		0.5	1.1	240
Cal Giant	Sol del Maule			1.0										1.0	264
Simonian Fruit Company	Exp. y Com. DPR L												1.0	1.0	240
J.E. Russell Produce Ltd.	Cottlefarms Chile Ltda			1.0										1.0	252
Coosemans Specialties	Vital Berry Marketing												0.9	0.9	200
Vannas Tropical Fruit&Veget.	Rosales L. Exp.yCom.												0.9	0.9	200
La Huerta Imports Inc.	Pedegua Ltd., Agroind.												0.8	0.8	264
Contel Global, Inc.	Chilexpo Frut Ltda.										0.6			0.6	120
Fresh Freight Bv	Vital Berry Marketing												0.4	0.4	131
Fresh Produce Group Nz Ltd.	Vital Berry Marketing												0.4	0.4	130
Sheraton Garden Grove A.	Green Valley Ltda., Exp				0.09								0.2	0.3	20
La Provincia Com. Imp.	Sudamericana Ltda.												0.2	0.2	70
Mike Tucker	Crispa Gold Ltda.				0.02									0.02	1
Eco Farm Corporation	El Parque Ltda, Exp.									0.008				0.008	2
Abc Research Laboratories	Hortifrut Chile S.A.			0.002										0.002	1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	KIWIS	PLUM	PGRANAT.	NECTARIN	CLEMANT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	1,569.1	618.9	498.4	47.0	133.7		154.5		3,049.9			317.7		
Unifrutti Traders Ltd.	349.5	1,409.0	490.9	192.0		518.8		89.3	3,049.5	4,351.0	4,583.3	396.2	625.9	586.3
Rucarav S.A., Exp.	791.7	538.4	1,324.4	48.0	134.2		96.6		2,957.3	1,365.7	1,301.9	419.1	190.7	187.8
Fruaal S.A., Exportad.	1,212.4		209.7	216.0	134.4				1,772.6			220.4		
Los Lirios S.A., Exp.	1,422.9		156.8	89.6					1,673.8	1,529.6	2,070.0	127.9	120.7	154.1
Greenvic Comercial SA	900.5			170.6					1,071.2	1,351.6	3,119.2	79.3	107.8	241.6
Maana Tradinq S.A.	116.6	939.6							1,056.2	1,267.1	1,425.5	96.6	113.8	117.3
Frutland S. A.	501.1	328.9	199.7						1,029.6			113.7		
Others	1,445.5	10.1	737.7	187.8	498.8	102.6	57.2		3,060.6	2,256.9	5,421.0	343.0	268.5	618.1
TOTAL TONS	2012-13	8,309.4	3,844.9	3,617.6	951.1	901.1	621.4	308.3	89.3	18,721				
TOTAL TONS	2011-12	3,987.4	3,574.8	2,286.4	367.1	299.7	891.2	366.9	63.0		12,122			
TOTAL TONS	2010-11	6,785.4	3,001.0	3,673.1	594.6	585.7	670.1	384.2	298.2			17,921		
TOTAL TH.CASES	2012-13	641.3	399.6	605.9	107.4	154.6	127.2	56.0	6.0				2,114.0	
TOTAL TH.CASES	2011-12	249.6	342.8	432.4	39.4	58.9	199.7	67.4	4.2				1,427.4	
TOTAL TH.CASES	2010-11	414.9	282.3	639.2	72.3	115.0	136.0	68.3	19.3					1,905.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	PEAR	APPLE	GRAPE	PEAR	KIWIS	APPLE	GRAPE	GRAPE	PGRANAT.	APPLE	PLUM	APPLE
	RY. GALA	PINK L.	ABATE FT.	GRANNIES	R. GLOBE	FORELLE	HAYWARD	C. PINK	CRIMSON	THOMPSON	WONDERF.	GALA	ANGELENO	RED CHIEF
David del Curto S.A.	678.1	472.3	89.7	113.9	243.0	70.0	47.0	244.1	145.2	86.1			52.4	
Unifrutti Traders Ltd.	349.5		862.9		137.8	298.2	192.0		136.4	185.3	518.8			
Rucarav S.A., Exp.		124.0	131.5	258.7	281.2	205.1	24.0	344.9	167.8	321.2			67.7	
Fruaal S.A., Exportad.	67.4	436.1		72.7	133.6		216.0	7.6	76.1			522.2	89.6	
Los Lirios S.A., Exp.	474.7	381.4		427.6			89.6	105.3	23.0	56.5				
Greenvic Comercial SA	287.2	242.5		293.6			170.6	66.1						
Maana Tradinq S.A.	68.3		604.4			335.2		48.4						
Others	573.4	427.1	328.9	304.1	499.2		165.4	38.7	237.4	86.5	102.6		196.0	347.4

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PEAR	NECTARIN	PLUM	KIWIS	CLEMANT	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Maana Tradinq S.A.	4,259.0	447.1	1,549.5	822.5					7,078.1	5,138.5	4,337.5	760.2	610.9	491.7
David del Curto S.A.	444.7	337.5	347.1	55.4	394.0	20.0		9.0	1,607.5	2,259.6	1,835.8	178.1	345.0	249.6
El Maitenal S.A., Aaric.		850.1							850.1	1,514.4	1,300.6	152.3	286.6	248.3
Exp. Delifruit Ltda.		160.4		160.2	341.8				662.3	854.5	1,068.8	103.3	141.9	174.8
Subsole S.A., Exp.		635.5							635.5	771.8	1,279.5	89.3	132.5	196.3
Atacama Ltda. Frut.		617.0							617.0	672.9	780.3	75.2	82.1	95.2
Los Lirios S.A., Exp.	81.3	247.1	123.5		56.3				508.2	488.1	517.7	75.5	83.9	91.9
Southern Fruit. Exp.	324.4			88.2	56.1				470.5	217.7		45.5	21.5	
Others	100.1	1,306.9				339.3	20.2		1,769.3	3,276.3	3,910.8	270.9	532.8	593.2
TOTAL TONS	2012-13	5,209.5	4,601.6	2,020.1	1,126.2	848.1	359.3	20.2	9.0	14,199				
TOTAL TONS	2011-12	4,500.7	6,884.2	1,069.7	996.0	1,288.8	413.4		26.8		15,194			
TOTAL TONS	2010-11	3,816.8	6,644.3	1,124.2	857.0	1,151.3	967.2	21.2	14.4			15,031		
TOTAL TH.CASES	2012-13	456.6	713.1	254.1	148.1	134.6	36.2	1.3	3.3				1,750.3	
TOTAL TH.CASES	2011-12	425.5	1,232.2	147.0	143.6	237.2	41.3		7.2				2,237.1	
TOTAL TH.CASES	2010-11	345.7	1,190.7	135.2	121.4	194.1	99.1	1.3	4.1					2,141.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	APPLE	PEAR	APPLE	GRAPE	GRAPE	PEAR	GRAPE	APPLE	GRAPE	KIWIS	APPLE	PLUM
	C. PINK	CRIMSON	RY. GALA	FORELLE	GRANNIES	THOMPSON	NOT DEF	ABATE FT.	R. GLOBE	PINK L.	SUCRAONE	HAYWARD	BRAEBURN	ANGELENO
Maana Tradinq S.A.	1,882.0	118.8	839.3	707.1	817.5	130.8	20.6	652.8	149.9	279.6	27.0		244.5	
David del Curto S.A.	92.6	157.2	240.6	250.4	59.5	116.6		94.3	62.0	50.9	1.7	20.0		54.0
El Maitenal S.A., Aaric.		133.0				404.7			47.0		233.3			
Exp. Delifruit Ltda.		160.4												150.4
Subsole S.A., Exp.		309.3				184.2	52.5				84.7			
Atacama Ltda. Frut.							617.0							
Los Lirios S.A., Exp.	20.6	97.3		123.5					48.5	60.8	101.2			21.7
Others	73.0	479.9	35.9		157.0	192.9	266.9		291.1	137.8	51.9	339.3		17.0



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	PEAR	APPLE	GRAPE	LEMON	NECTARIN	PLUM	WALNUT	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A., Exp.		1,392.5			187.0					1,627.4	1,406.7	2,169.5	165.2	156.6	229.7
Rucarav S.A., Exp.		192.0	306.4	142.4	56.6		52.4	43.2		805.9	864.2	728.4	89.0	88.4	76.2
Bonaterra S.A.		108.0	480.7	60.9						649.6	467.4		63.5	45.6	
Fresh Land Chile S.A.		94.2	217.2	161.1	98.7			19.6		590.7	571.2	509.9	55.7	65.7	56.8
Copefrut S.A.		240.0	92.7	200.5				50.9		586.8	423.6		55.5	44.1	
Elicura Ltda., Soc.Aor.		515.2								515.2	112.0		51.5	11.2	
Arorex Chile S.A.		487.3								487.3	67.2		52.3	6.7	
Lafrut Exp. Agropec.		22.4	162.4		16.2			108.1	140.0	449.1	319.6	193.4	40.0	35.1	24.8
Others		865.6	557.2	955.8	280.1	369.1	307.7	134.5		3,652.8	6,046.4	8,389.8	315.6	545.7	717.0
TOTAL TONS	2012-13	3,917.1	1,816.5	1,520.8	638.5	369.1	360.1	356.3	140.0	9,364.8					
TOTAL TONS	2011-12	3,637.9	2,312.3	1,115.8	1,199.6	792.2	370.0	517.7	159.6		10,278				
TOTAL TONS	2010-11	3,320.0	2,164.4	2,050.0	1,848.6	1,560.3	498.2	299.6	20.0			11,991			
TOTAL TH.CASES	2012-13	396.3	169.5	87.3	86.5	21.5	41.1	43.4	13.3				888.3		
TOTAL TH.CASES	2011-12	371.9	206.8	64.3	163.6	50.4	43.3	65.8	11.2					999.1	
TOTAL TH.CASES	2010-11	331.1	199.5	115.7	246.3	93.0	56.3	36.3	2.0						1,104.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	PEAR	APPLE	PEAR	GRAPE	LEMON	APPLE	APPLE	PEAR	APPLE	APPLE	PEAR	PLUM	WALNUT
		HAYWARD	ABATE FT.	RICH. D.	PACKHAMS	R. GLOBE	GENOVA	GRANNIES	RY. GALA	FORELLE	C. PINK	RED CHIEF	NOT DEF	NOT DEF	NOT DEF
Subsole S.A., Exp.		1,392.5				145.8									
Rucarav S.A., Exp.		96.0	74.5		50.7			41.4	8.5				40.4		
Bonaterra S.A.		108.0	387.4						21.2	93.3	39.7				
Fresh Land Chile S.A.		94.2		30.7		57.7		61.8		44.1		44.4	133.0	19.6	
Copefrut S.A.		240.0	69.6	25.2	23.0			42.3	63.5		31.2	38.3			
Elicura Ltda., Soc.Aor.		515.2													
Arorex Chile S.A.		487.3													
Others		888.0	329.4	418.1	346.8	171.7	369.1	166.2	149.4	43.4	107.3	92.4		120.1	132.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	KIWIS	PLUM	PEAR	PERANAT.	NECTARIN	BLUER	TONS	TH.CAS
		2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13
Frutasol Chile S.A.		5,656.6	300.2	74.9		196.9				6,228.5	367.2
Subsole S.A., Exp.			145.6	927.7			14.1			1,087.4	114.0
Rio Blanco Ltda. Exp.			434.8	66.1			26.6			527.5	67.0
Canta Rana SA. Aor.			521.6							521.6	63.6
Copefrut S.A.					329.1					329.1	32.9
Unifrutti Traders Ltd.			106.3			130.7		21.6		258.5	29.3
Agricom, Soc. Agric.			102.6				15.4			118.0	16.4
Dole Chile S.A.			78.7		21.6					100.3	12.0
Others			14.8		3.2		18.4	11.3		47.6	11.7
TOTAL TONS	2012-13	5,656.6	1,704.7	1,068.6	354.0	327.5	56.0	40.0	11.3	9,218.6	
TOTAL TH.CASES	2012-13	312.2	207.9	106.9	35.7	24.8	14.7	4.4	7.5		714.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	APPLE	KIWIS	GRAPE	APPLE	APPLE	GRAPE	APPLE	PLUM	GRAPE	GRAPE	APPLE	PEAR	PEAR
		GRANNIES	RY. GALA	HAYWARD	R. GLOBE	RICH. D.	C. PINK	THOMPSON	BRAEBURN	ANGELENO	CRIMSON	NOT DEF	FUJI	COSCIA	R. BARTL.
Frutasol Chile S.A.		2,867.2	1,333.5	74.9	105.5	691.6	324.9	16.2	295.4		120.7	57.7	143.9		81.8
Subsole S.A., Exp.				927.7	91.5			18.7				16.7			
Rio Blanco Ltda. Exp.				66.1	179.4			109.1			68.4	20.5			
Canta Rana SA. Aor.					392.5			91.3			37.8				
Copefrut S.A.										287.5					
Unifrutti Traders Ltd.							35.4							91.4	
Agricom, Soc. Agric.					16.7						8.4	77.5			
Others					15.7		40.9					14.8			



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	PEAR	APPLE	PLUM	KIWIS	CHERRY	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Del Monte Fresh Prod.		5,935.5	1,399.6	1,222.7	144.1	115.9	88.3	8,906.0	10,150	8,699.8	1,074.0	1,299.8	1,094.1
TOTAL TONS	2012-13	5,935.5	1,399.6	1,222.7	144.1	115.9	88.3	8,906.0					
TOTAL TONS	2011-12	5,669.3	1,206.1	1,861.0	167.1	1,062.3	184.3		10,150				
TOTAL TONS	2010-11	4,436.0	1,370.1	2,177.0	472.6	94.4	149.7			8,699.8			
TOTAL TH.CASES	2012-13	805.8	130.2	71.7	23.6	11.6	31.1				1,074.0		
TOTAL TH.CASES	2011-12	885.5	107.8	119.0	27.8	106.8	52.9					1,299.8	
TOTAL TH.CASES	2010-11	715.0	110.1	130.7	78.9	9.4	49.9						1,094.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	PEAR	APPLE	APPLE	APPLE	PEAR	PEAR	PEAR	KIWIS	GRAPE	GRAPE	APPLE
	R. GLOBE	THOMPSON	CRIMSON	PACKHAMS	RICH. D.	GRANNIES	GALA	COSCIA	ABATE FT.	R. BARTL.	HAYWARD	PRN. SEED.	NOT DEF.	C. PINK
Del Monte Fresh Prod.	3,437.8	1,322.2	904.1	787.7	409.7	372.1	284.1	243.5	209.4	127.8	115.9	115.2	104.4	97.2

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	APPLE	PEAR	PLUM	KIWIS	NECTARIN	CHERRY	ORANGE	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA		515.0	1,225.2	1,016.9	582.1	661.0		2.7		4,002.8	3,403.6	2,853.2	433.3	357.8	318.7
Geofrut S.A.		269.6	300.4	66.2	199.6	44.9	83.6			964.3	890.1	765.0	120.6	87.3	84.2
Exser Ltda.		952.0								952.0	1,094.8	1,017.1	136.8	163.7	132.6
Río Claro Ltda, Soc.			806.9							806.9	749.1	601.1	44.6	41.2	35.0
Paidahuen SA, A. agric.		628.3								628.3	785.2	783.8	105.0	86.6	124.2
Norfrut Chile Ltda.		401.3								401.3	444.3	402.2	49.2	54.2	50.9
La Rosa Sofruco		164.8		122.6		89.6				377.0	277.1	21.0	43.6	31.9	1.4
Exp. Delifruit Ltda.					71.0		80.3			151.3	126.7	242.2	26.8	23.0	43.7
Others		205.6		48.0		46.9				300.5	555.6	2,006.6	37.6	80.5	237.0
TOTAL TONS	2012-13	3,136.6	2,332.5	1,253.7	852.8	842.3	163.8	2.7		8,584.4					
TOTAL TONS	2011-12	3,310.2	2,249.4	1,146.1	626.2	842.2	137.5	14.9			8,326.6				
TOTAL TONS	2010-11	3,839.9	2,367.8	1,391.5	558.2	337.9	160.8	14.9	21.0			8,692.2			
TOTAL TH.CASES	2012-13	461.8	139.7	121.4	161.4	82.9	29.9	0.5					997.5		
TOTAL TH.CASES	2011-12	463.6	128.6	105.2	117.2	82.9	25.6	3.0						926.0	
TOTAL TH.CASES	2010-11	563.3	149.0	134.1	110.9	37.8	28.1	3.0	1.4						1,027.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	KIWIS	GRAPE	GRAPE	PEAR	PLUM	APPLE	PEAR	GRAPE	APPLE	PLUM	APPLE	APPLE
	R. GLOBE	GRANNIES	HAYWARD	NOT DEF.	THOMPSON	ABATE FT.	ANGELINO	RY. GALA	PACKHAMS	CRIMSON	BRAEBURN	NOT DEF.	ELSTAR	C. PINK
Frusan, San Fdo SA	307.3	200.8	661.0		38.1	524.0	403.8	299.6	202.3	121.8	205.9	19.8	145.6	128.4
Geofrut S.A.	202.8	158.6	44.9	32.3	12.3		43.0	109.4	43.4			145.5		
Exser Ltda.	219.1			277.5	265.2									
Río Claro Ltda, Soc.		755.4						9.2						
Paidahuen SA, A. agric.	309.2				282.8									
Norfrut Chile Ltda.	90.6			309.2						1.4				
La Rosa Sofruco	110.5		89.6		42.0	116.8			5.8	12.3				
Others	63.7		46.9	113.5	28.5		18.2					0.02		



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	APPLE	PEAR	KIWIS	PLUM	BLUEB	WALNUT	PERANAT.	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA		286.7	1,337.1	1,705.5	733.8	347.3	6.0			4,416.4	4,002.2	3,218.6	450.1	443.2	351.6
Subsole S.A., Exp.		1,167.0			216.0					1,383.0	1,620.3	1,622.6	170.2	226.4	233.4
Verfrut S.A., Soc. Exp.		519.7	657.0			40.3			7.6	1,226.9	758.8	1,939.7	124.2	129.5	232.7
Santa Maria S.A.		251.8			24.0					275.8	129.8	207.0	36.4	11.6	18.7
Queulat Export S.A.			105.2		134.4					239.6	67.2	469.4	19.2	6.7	43.0
Prontoexport Ltda.		222.1						8.3		230.3	245.8	343.6	43.0	45.6	64.4
Cofefrut S.A.				44.8		111.1				155.9	425.9	441.4	23.1	56.3	50.2
Export. Valle Andes			128.4							128.4			7.1		
Others		155.9	74.3	22.2		64.6	194.1			511.1	463.4	1,465.7	170.5	149.1	191.7
TOTAL TONS	2012-13	2,603.1	2,301.9	1,772.4	1,108.2	563.2	200.2	8.3	7.6	8,567.4					
TOTAL TONS	2011-12	2,865.7	1,586.0	1,251.4	931.0	728.3	215.6				7,713.4				
TOTAL TONS	2010-11	3,838.6	2,375.2	1,600.0	439.7	951.2	57.5					9,708.2			
TOTAL TH.CASES	2012-13	385.8	128.2	189.0	109.4	95.5	133.3	0.3	1.9				1,043.9		
TOTAL TH.CASES	2011-12	463.9	92.8	150.6	91.9	127.2	115.0							1,068.4	
TOTAL TH.CASES	2010-11	620.3	134.9	148.6	43.4	167.7	21.7								1,185.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		PEAR	KIWIS	GRAPE	APPLE	GRAPE	GRAPE	APPLE	PLUM	APPLE	APPLE	PEAR	GRAPE	APPLE	PEAR
		ABATE FT.	HAYWARD	R. GLOBE	C. PINK	THOMPSON	CRIMSON	RY. GALA	ANGELINO	GRANNIES	BRAEBURN	PACKHAMS	NOT DEF	RICH. D.	FORELLE
Frusan, San Fdo SA		1,112.4	733.8	38.9	424.8	50.1	125.4	385.3	169.6	161.0	171.2	236.2			152.7
Subsole S.A., Exp.			216.0	469.3		315.2	121.2					216.3			
Verfrut S.A., Soc. Exp.				148.0	146.2	17.4	245.6	83.6	40.3	109.3				178.7	
Santa Maria S.A.				63.9		123.0	44.7								
Queulat Export S.A.			134.4		105.2										
Prontoexport Ltda.				2.7		104.3	81.6								
Cofefrut S.A.		44.8							34.1						
Others				49.6	84.5	37.7			48.0	6.1	75.4			36.7	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	PEAR	GRAPE	PLUM	ORANGE	CHERRY	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA		1,931.9	18.8	731.8	249.2	214.3		246.6		3,496.6	2,854.2	4,080.7	416.7	354.5	495.7
Greenvic Comercial SA		802.6	720.0	23.5	245.0	147.2			142.0	2,109.0	1,953.2	2,918.7	215.2	200.1	290.9
Fruaal S.A., Exportad.		147.3	312.0							459.3	357.8	199.8	39.3	25.7	12.1
Maona Tradino S.A.		80.6		299.0						379.6	287.0	482.6	64.9	43.1	46.5
Arofruta Ltda.				142.4	73.8	19.0		24.1		274.3	179.2	203.9	53.6	35.7	36.3
Atlas S.A., Exportad.		160.9	12.3	43.5	53.1					269.9	391.2	503.8	21.6	29.6	44.8
Crispa Gold Ltda.							167.3			192.0	49.5	43.9	12.6	2.9	10.7
Santa Cruz S.A., Exp.							170.2			170.2		145.9	11.2		9.6
Others		272.7	204.0	14.7	160.4	23.9	11.9	7.7	76.6	864.7	2,037.9	1,938.7	91.6	209.2	199.4
TOTAL TONS	2012-13	3,396.0	1,267.2	1,255.0	781.6	404.4	349.4	278.5	218.6	8,215.6					
TOTAL TONS	2011-12	3,241.2	1,262.9	986.6	1,123.8	400.4	1.2	244.2	202.6		8,110.0				
TOTAL TONS	2010-11	4,533.0	2,282.8	811.7	1,297.6	337.9	145.9	338.2	335.4			10,518			
TOTAL TH.CASES	2012-13	239.5	131.2	220.4	97.2	74.0	23.1	63.9	27.3				926.7		
TOTAL TH.CASES	2011-12	215.5	133.4	152.1	139.4	75.2	0.08	71.3	26.0					900.8	
TOTAL TH.CASES	2010-11	322.1	253.8	116.6	162.3	66.7	9.6	92.6	44.0						1,146.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	PEAR	GRAPE	APPLE	APPLE	APPLE	APPLE	CHERRY	GRAPE	APPLE	ORANGE	PLUM	PEAR
		RY. GALA	HAYWARD	ERCOLINI	R. GLOBE	GRANNIES	PINK L.	RICH. D.	FLJI	BING	NOT DEF	C. PINK	LANE LATE	LARRY ANN	COSCIA
Frusan, San Fdo SA		783.4	18.8	636.1	233.0	250.1	160.8	237.1	226.4	212.2		109.9			70.1
Greenvic Comercial SA		229.3	720.0		227.3	170.1	206.8		109.4		17.7				52.3
Fruaal S.A., Exportad.			312.0												
Maona Tradino S.A.				171.0			47.8					32.8			105.6
Arofruta Ltda.				79.2	24.3					7.6	31.8				0.8
Atlas S.A., Exportad.		104.7			35.4			21.4	21.2		17.7	13.7			
Crispa Gold Ltda.													132.6		
Others		127.9	180.9		37.4	37.8		107.0		7.7	106.6				14.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	APPLE	KIWIS	PLUM	PEAR	BLUEB	CLEMANT	PLUOTS	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA		1.8	864.9	768.7		133.5				1,768.9	2,871.8	3,548.3	160.3	229.4	361.8
Lafrut Exp. Arorec.		1,198.0	121.1		60.5		68.1			1,447.8	983.8	1,153.4	172.3	112.4	146.0
David del Curto S.A.		145.7	383.2	184.5	120.0					833.4	1,681.8	1,370.5	70.2	141.8	135.7
Greenvic Comercial SA		124.7	252.4	144.0	118.4					639.5	660.5	654.1	55.2	46.7	54.2
Subsole S.A., Exp.		508.5		129.4						637.9	852.9	987.9	74.7	103.1	137.3
Polar Fruit Int. SA		102.7	507.7							610.4	570.0	226.6	45.1	36.6	15.5
Prize Ltda., Exportad.		190.5	235.4	24.0		94.1				562.1	416.4	357.1	50.7	37.8	36.8
San Fco. Lo Garces Ltd				57.9	319.8				43.1	471.1	259.5		47.6	28.6	
Others		800.5			70.4			93.3		964.2	2,624.4	2,469.2	125.2	290.9	305.3
TOTAL TONS	2012-13	3,072.4	2,364.7	1,308.5	689.0	227.7	161.4	43.1	41.4	7,935.3					
TOTAL TONS	2011-12	3,263.8	4,321.4	1,239.6	1,357.6	322.2	148.8				10,921				
TOTAL TONS	2010-11	3,796.2	4,350.2	1,148.0	866.6	85.2	159.9					10,767			
TOTAL TH.CASES	2012-13	351.9	148.7	150.4	70.2	21.5	47.2	2.9	4.4				801.3		
TOTAL TH.CASES	2011-12	371.2	262.8	132.5	136.6	29.8	49.6							1,027.4	
TOTAL TH.CASES	2010-11	504.5	353.2	119.8	86.7	6.9	54.9								1,192.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	GRAPE	GRAPE	APPLE	APPLE	GRAPE	PLUM	APPLE	APPLE	PEAR	APPLE	GRAPE	APPLE	PLUM
		HAYWARD	THOMPSON	CRIMSON	RY. GALA	PINK L.	NOT DEF	ANGELINO	C. PINK	BRABURN	FORELLE	GRANNIES	SUGRAONE	GALA	RED STAR
Frusan, San Fdo SA		744.7			310.2	124.0			73.9	262.5	133.5	94.3			
Lafrut Exp. Arorec.			630.4	365.7	21.3		44.6	43.7				42.8	66.6	39.9	
David del Curto S.A.		184.5	75.2	38.4	185.7	94.1		112.8	82.3			21.2	32.1		
Greenvic Comercial SA		144.0	17.7	71.8	107.0	124.0		35.1	65.6						
Subsole S.A., Exp.		129.4	206.9	94.7				108.9					68.7		
Polar Fruit Int. SA			33.6		302.7	73.2		10.6		4.8		15.8		111.3	
Prize Ltda., Exportad.		24.0		190.5		59.8			175.6		94.1				
Others		33.9	270.1	275.6			224.8	179.9							83.1

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	GRAPE	PEAR	BLUEB	PLUM	NECTARIN	CURRANT	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Greenvic Comercial SA		1,079.4	643.2	89.0	23.5			19.8		1,854.9	1,052.3	733.7	144.8	105.2	75.8
Unifrutti Traders Ltd.		1,440.3			182.2					1,622.5	323.7		107.2	20.8	
Dole Chile S.A.		312.3	308.8	118.7	168.2					908.0	303.6	678.5	77.2	25.7	75.5
Verfrut S.A., Soc. Exp.		474.2	43.5	356.4			29.8			904.5	554.1	34.1	90.4	63.0	3.5
APF Export S.A.		846.5								846.5	631.9	286.6	65.0	47.3	23.1
Cofefrut S.A.		333.2	288.0							621.2	480.0		58.3	50.9	
Exser Ltda.				261.5						261.5	266.6	286.4	36.4	39.7	37.5
Ecofresh Ltda.		211.0								211.0	91.6		17.4	9.1	
Others		186.0	44.8	27.5		78.3			1.9	338.5	1,738.3	1,829.1	66.0	342.9	309.7
TOTAL TONS	2012-13	4,883.0	1,328.3	853.1	373.8	78.3	29.8	19.8	1.9	7,568.6					
TOTAL TONS	2011-12	2,301.2	740.4	1,779.1	117.6	41.2	142.6	239.0	9.0		5,442.1				
TOTAL TONS	2010-11	1,267.9	304.0	1,751.3	110.7	29.0	54.4	227.4	9.0			3,848.3			
TOTAL TH.CASES	2012-13	309.9	140.2	121.8	37.0	42.9	6.0	3.6	1.3				662.7		
TOTAL TH.CASES	2011-12	167.8	74.0	328.9	11.8	26.6	28.5	46.7	6.0					704.6	
TOTAL TH.CASES	2010-11	79.9	30.4	314.2	8.1	18.6	10.9	44.1	6.0						525.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	APPLE	APPLE	GRAPE	GRAPE	APPLE	PEAR	APPLE	APPLE	PEAR	APPLE	GRAPE	PEAR
		PINK L.	HAYWARD	GRANNIES	RY. GALA	R. GLOBE	CRIMSON	C. PINK	PACKHAMS	NOT DEF	FUJI	FORELLE	RICH. D.	THOMPSON	CARMEN
Greenvic Comercial SA		180.1	643.2	455.2	390.2	60.0	29.0			21.4					
Unifrutti Traders Ltd.		565.1		613.9	221.8					39.5		112.9			69.3
Dole Chile S.A.		162.5	308.8		149.8	118.7			143.9						
Verfrut S.A., Soc. Exp.		27.2	43.5	42.9	192.6	160.7	157.7	9.6			39.7		106.0	25.3	
APF Export S.A.		477.2		42.7	168.3			84.9			73.4				
Cofefrut S.A.		333.2	288.0												
Exser Ltda.						189.8	25.8								21.8
Others		261.5	44.8				1.4	70.2		64.2	1.1				26.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	APPLE	PLUM	NECTARIN	PEAR	PGRANAT.	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
CvD Internacional SA	245.8	983.8	912.2	423.5	297.5			47.1	2,911.8	2,727.6	3,662.0	305.2	290.6	376.2
Exser Ltda.	1,046.4								1,046.4	778.3	1,252.8	149.1	97.7	161.3
Greenvic Comercial SA	178.8	760.6	81.7		19.8				1,040.8	709.1	1,877.5	108.4	88.9	235.0
Prize Ltda., Exportad.	311.0	48.0		96.5		245.2			700.7	662.2	623.1	109.8	117.0	106.5
Santa Elena S.A., Exp.	506.4								506.4	724.7		79.7	118.5	
Aqua Santa Exp.	183.1	119.4		89.7	31.3				423.5	250.0	194.1	62.8	32.4	32.9
Río Blanco Ltda, Exp.	111.8	22.4					68.4		202.6	173.9	48.5	34.8	19.7	6.1
Exportadora del Sur		44.8	121.6						166.4	188.6	80.0	11.0	12.3	4.7
Others	311.9					46.1			358.0	556.4	940.9	44.9	66.3	104.5
TOTAL TONS	2012-13	2,895.2	1,979.0	1,115.4	609.6	348.6	291.3	68.4	47.1	7,356.5				
TOTAL TONS	2011-12	2,788.9	2,025.1	952.2	490.9	323.9	103.1		61.1		6,770.8			
TOTAL TONS	2010-11	2,788.4	2,517.1	1,934.9	381.4	751.8	80.9		119.8			8,678.9		
TOTAL TH.CASES	2012-13	424.3	198.0	65.8	95.8	52.0	37.7	19.0	12.9				905.9	
TOTAL TH.CASES	2011-12	416.0	202.5	51.5	88.8	48.7	12.7		9.1				843.5	
TOTAL TH.CASES	2010-11	401.8	253.0	112.3	76.2	122.4	9.0		18.3					1,027.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	APPLE	GRAPE	APPLE	GRAPE	PLUM	GRAPE	PLUM	PEAR	PEAR	NECTARIN	PGRANAT.	PLUM
	HAYWARD	R. GLOBE	RY. GALA	THOMPSON	GRANNIES	CRIMSON	ANGELENO	SUGRAONE	ROYSUM	FORELLE	ABATE FT.	AR. MIST	WONDERF.	RED HEART
CvD Internacional SA	983.8	70.2	567.9		335.3	106.8	138.8	68.9	188.9			97.3		63.8
Exser Ltda.		712.3		174.4		12.1		68.2						
Greenvic Comercial SA	760.6	138.1			81.7	40.7								
Prize Ltda., Exportad.	48.0	98.8				142.0	86.8	68.1		140.5	104.7			3.5
Santa Elena S.A., Exp.		52.8		333.5		69.7		17.2						
Aqua Santa Exp.	119.4	109.5				73.5	58.4							
Río Blanco Ltda, Exp.	22.4	104.2		4.1				3.5					68.4	
Others	44.8	206.4	29.9	31.8	91.7	44.0								



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	PLUM	NECTARIN	PEAR	APPLE	GRAPEFR.	PGRANAT.	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A., Exp.	1,919.4	149.6							2,068.9	1,273.3	690.7	188.6	129.0	72.1
Verfrut S.A., Soc. Exp.		1,270.0	253.2	164.3		42.6			1,730.0	2,621.8	4,807.4	203.3	295.4	417.6
San Fco. Lo Garces Ltd	625.6	317.8	194.3	148.3					1,286.0	1,416.9	672.0	139.8	154.9	67.2
Comexport Ltda.		35.4			138.2	139.1	96.8		409.6	1,501.5	1,335.9	25.9	122.4	125.2
Río Blanco Ltda, Exp.	179.2	196.6							375.8	250.0		41.9	26.6	
Copefrut S.A.	312.0								312.0	264.0	288.0	31.2	26.4	28.8
Gesex, Gest.Exp.Frut.		159.4		18.7					178.1			21.5		
Prize Ltda., Exportad.	144.0								144.0	440.1	1,202.1	14.4	45.2	113.5
Others	120.0			37.4	161.3	79.7			398.5	1,206.1	701.1	29.3	98.3	55.6
TOTAL TONS	2012-13	3,300.2	2,128.9	447.4	368.8	299.5	261.4	96.8	6,903.0					
TOTAL TONS	2011-12	3,839.9	2,830.5	643.2	122.0	1,538.1				8,973.8				
TOTAL TONS	2010-11	2,502.1	2,941.5	443.8	84.6	345.6	3,350.6				9,697.3			
TOTAL TH.CASES	2012-13	308.8	259.5	49.7	41.0	16.6	13.7	6.5				695.8		
TOTAL TH.CASES	2011-12	384.7	345.2	70.9	13.6	83.9							898.3	
TOTAL TH.CASES	2010-11	250.2	358.5	48.0	10.3	19.2	183.9	5.8						880.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	PEAR	APPLE	PLUM	GRAPEFR.	GRAPE	PLUM	APPLE	GRAPE	PLUM	NECTARIN	PEAR	NECTARIN
	HAYWARD	R. GLOBE	PACHAMVS	GRANNIES	B. AMBAR	STAR RUBY	SUGRAONE	LARRY ANN	RICH. D.	NOT DEF	FRIAR	RED DIAM.	NOT DEF	VENUS
Subsole S.A., Exp.	1,919.4	74.8								74.8				
Verfrut S.A., Soc. Exp.		1,136.5			147.8		93.6	63.7	20.2		3.2	45.6		
San Fco. Lo Garces Ltd	625.6	317.8			0.02			25.8			49.8	5.9		21.8
Comexport Ltda.		35.4	138.2	80.5		96.8			58.7					
Río Blanco Ltda, Exp.	179.2	196.6												
Copefrut S.A.	312.0													
Gesex, Gest.Exp.Frut.		159.4												18.7
Others	264.0		115.2	79.7									46.1	



Hardfruits Ltd.

The Netherlands



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	KIWIS	NECTARIN	PLUM	PEACH	PEAR	TOTAL TONS		TOTAL TH.CASES	
								2012-13	2012-13	2012-13	2012-13
Copefrut S.A.		567.5	515.2		62.5			1,145.1		89.1	
Terrafrut S.A.	569.3	60.1	148.8	47.7	7.6			833.6		93.7	
Rucarav S.A., Exp.	471.5	74.0		167.7	25.2	21.6		760.0		85.3	
Comexport Ltda.	25.3	464.8	133.2					623.3		41.6	
Verfrut S.A., Soc. Exp.	245.6	42.8						288.4		32.3	
Mace S.A.	223.1	58.9						281.9		30.4	
Quintav S.A., Exp.	254.8							254.8		31.1	
Cópora Agrícola S.A.	244.7							244.7		29.8	
Others	743.1	652.8	546.7		97.6		10.1	2,050.2		192.5	
TOTAL TONS	2012-13	2,777.4	1,920.9	1,343.9	215.4	192.9	21.6	10.1	6,482.1		
TOTAL TH.CASES	2012-13	337.7	105.0	135.6	23.8	20.7	2.4	0.6		625.7	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	GRAPE	GRAPE	GRAPE	APPLE	GRAPE	APPLE	APPLE	APPLE	GRAPE	GRAPE	PLUM	NECTARIN
	HAYWARD	GRANNIES	THOMPSON	R. GLOBE	CRIMSON	RED CHIEF	NOT DEF	RICH. D.	RY. GALA	C. PINK	CALMERIA	SUGRAONE	ANGELENO	ART. SNOW
Copefrut S.A.	515.2	336.2				52.4		1.6	140.4	36.9			62.5	
Terrafrut S.A.	105.6	53.2	143.2	345.3	69.6							11.2	0.6	47.7
Rucarav S.A., Exp.		52.6	115.1	41.8	135.8		17.3		21.4			119.6	18.7	21.6
Comexport Ltda.	133.2	201.2		3.3	4.7			128.1	17.2	78.2				
Verfrut S.A., Soc. Exp.		21.4	79.7	95.7			20.4	50.8	1.0				17.7	
Mace S.A.		39.2	139.0				19.6				75.2			
Quintav S.A., Exp.			147.2	91.7	15.9									
Others	546.7	352.7	312.8	324.9	119.3	129.5	133.5	66.2	15.9	79.6	88.7			

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PEAR	APPLE	GRAPE	PLUM	NECTARIN	WALNUT	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	1,788.2	1,712.1	338.3	160.6	374.8	74.9	17.4	33.1	4,534.1	1,068.2	781.0	447.5	111.5	77.1
Verfrut S.A., Soc. Exp.			215.9	124.6	54.9	32.6		7.8	435.8	537.4	476.9	54.3	66.6	78.5
Prontoexport Ltda.				299.8			33.6		333.4	331.6	294.8	47.8	48.0	44.4
San Clemente SA, Exp.		138.6	107.0	36.4					282.0			19.8		
Comercial Fruticola SA	192.0								192.5	373.9	300.4	19.3	37.4	30.0
Alouimia Fresh SA		92.2	84.3						176.5	59.3	288.6	9.8	6.2	29.5
Santa Cruz S.A., Exp.	168.0								168.0	432.0	218.2	16.8	43.2	25.6
Fruit Grower Chile SA				53.5					78.2	96.0	1,259.8	8.4	11.5	28.2
Others	24.0	71.6		35.2					132.3	2,229.8	2,594.9	17.5	187.2	232.6
TOTAL TONS	2012-13	2,172.2	2,014.4	745.6	710.1	429.6	107.5	51.0	40.9	6,332.8				
TOTAL TONS	2011-12	1,653.7	1,489.2	849.9	734.2	224.5	82.9	16.0	36.2	5,128.1				
TOTAL TONS	2010-11	2,475.2	1,316.6	783.1	1,032.5	296.2	65.1	37.7		6,214.7				
TOTAL TH.CASES	2012-13	217.2	161.4	50.6	107.9	49.5	15.0	5.1	15.1			641.1		
TOTAL TH.CASES	2011-12	165.4	120.5	52.5	109.6	26.2	11.9	1.6	12.5				511.5	
TOTAL TH.CASES	2010-11	142.2	93.5	48.3	169.0	45.7	13.3	12.6						546.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PEAR	GRAPE	PLUM	GRAPE	PEAR	APPLE	PLUM	PEAR	APPLE	APPLE	APPLE	PEAR	GRAPE
	HAYWARD	ABATE FT.	R. GLOBE	ANGELENO	THOMPSON	PACKHAMS	GALA	LARRY ANN	COSCIA	RED CHIEF	GRANNIES	RICH. D.	FORELLE	RIBIER
David del Curto S.A.	1,788.2	1,232.9	69.1	259.2	63.9	73.4	241.6	94.0	95.6	17.1	21.2	25.2	93.7	27.6
Verfrut S.A., Soc. Exp.			78.7	19.0				35.8		39.5	47.2	80.3		45.9
Prontoexport Ltda.			150.0		139.0									3.7
San Clemente SA, Exp.		45.4			17.7	93.2				20.4				
Comercial Fruticola SA	192.0									42.1	42.2			
Alouimia Fresh SA						92.2								
Santa Cruz S.A., Exp.	168.0													
Others	24.0		12.5		53.2				29.3					

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THE OFFICIAL FIGURES



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	PLUM	PEAR	CHERRY	NECTARIN	PEACH	BLUJEB	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.		2,939.7	1,779.4	656.9	514.0	152.7	124.3	44.3	42.1	6,253.3	5,595.0	5,086.5	634.9	650.6	562.2
TOTAL TONS	2012-13	2,939.7	1,779.4	656.9	514.0	152.7	124.3	44.3	42.1	6,253.3					
TOTAL TONS	2011-12	1,613.8	2,570.7	713.2	116.8	296.5	142.7	68.1	27.4		5,595.0				
TOTAL TONS	2010-11	1,327.7	2,375.0	579.7	216.1	355.6	167.0	112.8	76.5			5,248.6			
TOTAL TH.CASES	2012-13	169.3	210.5	130.3	35.6	31.1	22.5	7.7	28.1				634.9		
TOTAL TH.CASES	2011-12	95.9	281.9	141.8	9.3	59.3	23.8	11.3	18.3					650.6	
TOTAL TH.CASES	2010-11	75.5	244.6	105.4	16.1	71.1	27.8	18.8	47.2						614.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	APPLE	APPLE	PEAR	APPLE	PLUM	APPLE	PLUM	PLUM	NECTARIN	APPLE	APPLE	CHERRY	PEAR
Copefrut S.A.		1,779.4	1,537.2	618.6	448.5	445.5	381.4	234.9	129.5	58.9	57.1	55.1	48.3	46.3	39.2



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	APPLE	PLUM	PEAR	NECTARIN	KIWIS	AVOCADO	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Greenvic Comercial SA		514.4	890.2	250.2	110.2	78.9	43.2		1,887.1	1,481.6	1,878.1	236.8	184.0	207.6
Unifrutti Traders Ltd.		497.8	521.2	17.6					1,036.6	1,181.2	844.3	139.7	213.0	145.2
Hacienda Chorombo		788.8							788.8	747.6	609.5	172.5	162.2	133.9
Ams Family S. A.		16.3	509.2	52.4	145.7				723.6			73.2		
Nutrafrut Ltda., Exp.		545.3							545.3	310.0	88.6	102.7	52.6	10.8
Queulat Export S.A.		239.6	84.7						324.3	505.6	818.8	51.7	67.9	144.1
Atlas S.A., Exportad.		153.5		20.9					174.4	34.8		20.6	4.2	
La Purisima Ltda., Soc.			94.1		63.0				157.1	260.1	253.3	16.5	19.9	19.5
Others		228.3	79.7	34.0					342.0	1,045.1	1,657.3	47.3	138.8	224.7
TOTAL TONS	2012-13	2,983.8	2,179.1	375.2	318.9	78.9	43.2		5,979.1					
TOTAL TONS	2011-12	3,215.3	1,722.0	380.1	126.6	121.9				5,566.0				
TOTAL TONS	2010-11	2,536.8	2,343.3	577.6	421.5	229.0		41.9			6,150.0			
TOTAL TH.CASES	2012-13	580.8	140.6	72.8	48.1	14.4	4.3					861.0		
TOTAL TH.CASES	2011-12	607.9	120.4	76.0	17.0	21.3							842.6	
TOTAL TH.CASES	2010-11	498.0	159.1	115.5	61.3	41.5		10.5						885.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		THOMPSON	PINK L.	CRIMSON	R. GLOBE	RY. GALA	C. PINK	ANGELENO	ABATE FT.	NOT DEF.	SUGRAONE	SUPERIOR	BRAEBURN	HAYWARD	KIWIS	GRAPE
Greenvic Comercial SA		73.2	511.8	242.9	127.4	308.0	70.4	240.2	81.6	3.1		67.8			43.2	
Unifrutti Traders Ltd.		149.7	419.8	221.1	127.0	101.4										
Hacienda Chorombo		706.7		28.8	53.3											
Ams Family S. A.						89.4	343.5	35.0	145.7				53.6			
Nutrafrut Ltda., Exp.		96.8		150.4	132.1					115.8	37.9					
Queulat Export S.A.			75.6	64.9	17.7		9.1			58.3	68.1					30.6
Atlas S.A., Exportad.					135.7					17.7						
Others		143.8	136.7	44.2			27.4	34.0	63.0	22.4	6.9		9.8			11.0

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	NECTARIN	APPLE	PEACH	ORANGE	PEAR	PLUM	PLUOTS	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Gesex, Gest.Exp.Frut.	2,826.7	1,022.4		265.2	189.3		48.8	15.3	4,373.1	4,210.7	1,359.2	657.5	695.0	232.5
San Clemente SA, Exp.	478.8		583.6			44.8			1,107.2	1,838.7	2,099.5	105.0	243.3	281.3
Verfrut S.A., Soc. Exp.	142.3								142.3				18.3	
Arexport Ltda.	112.2								112.2				13.7	
Bauza Export Ltda.	72.8								72.8				8.9	
Casablanca Organics			42.8						42.8				2.4	
Vall del Maipo Chilean F.						22.4			22.4				2.2	
Chilean South Apple S. A.			20.6						20.6				1.0	
Others	5.5					17.3	12.6		35.4	45.4	491.4	4.6	3.6	52.4
TOTAL TONS	2012-13	3,638.2	1,022.4	647.0	265.2	189.3	84.5	61.4	15.3	5,928.7				
TOTAL TONS	2011-12	4,411.5	1,210.5	169.4	140.5	48.0	83.8	7.2		6,094.8				
TOTAL TONS	2010-11	2,954.8	305.5	172.1	15.8	41.1	288.1	28.9			3,950.0			
TOTAL TH.CASES	2012-13	483.6	204.6	37.2	53.5	13.6	8.1	9.3	3.1				813.5	
TOTAL TH.CASES	2011-12	647.3	241.1	9.3	28.2	3.2	9.0	1.4					941.8	
TOTAL TH.CASES	2010-11	437.5	58.4	12.0	2.3	2.7	32.9	4.1						566.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	APPLE	APPLE	NECTARIN	ORANGE	GRAPE	GRAPE	NECTARIN	APPLE	NECTARIN	GRAPE
	CRIMSON	THOMPSON	R. GLOBE	NOT DEF	BRAEBURN	RY. GALA	AUG. RED	LANE LATE	SUGRAONE	FLAME SOL	R. DIAM.	PINK L.	VENUS	AUT. RY.
Gesex, Gest.Exp.Frut.	1,495.9	621.5	338.1				185.8	184.5	165.7	133.8	120.1		100.6	70.2
San Clemente SA, Exp.	146.2		93.5	239.1	219.3	125.2						118.0		
Verfrut S.A., Soc. Exp.	141.3	1.0												
Arexport Ltda.			93.5	18.7										
Bauza Export Ltda.			72.8											
Casablanca Organics						42.8								
Vall del Maipo Chilean F.														
Others			5.5			20.6								

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PLUM	PEAR	GRAPE	NECTARIN	PEACH	PGRWAT.	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	273.6	1,144.4	42.0	159.1	80.8			1.3	1,701.2	2,111.1	2,671.2	235.9	313.8	425.4
Maona Trading S.A.	417.1		910.3						1,327.4	1,711.8	1,735.4	117.0	156.9	144.1
Rucarav S.A., Exp.	218.4		258.0	515.4					991.8	1,002.1	1,225.1	143.3	141.1	171.6
Alouimia Fresh S.A.	159.4	216.6		60.2					436.2	612.0	945.9	58.5	82.0	153.3
Atlas S.A., Exportad.	325.9	20.9		83.0					429.8	223.5	160.3	35.9	14.7	15.9
Gesex, Gest.Exp.Frut.				13.8	211.6	41.7			267.0	656.6	852.4	53.2	119.6	146.4
Southern Fruit, Exp.	120.6	111.8							232.3	87.8		12.3	7.9	
Santa Elena S.A., Exp.				184.6					184.6	357.0	12.2	33.0	64.9	2.2
Others	128.1						15.7		143.8	241.8	299.1	11.0	26.7	36.9
TOTAL TONS	2012-13	1,643.1	1,493.7	1,210.3	1,016.1	292.3	41.7	15.7	1.3	5,714.1				
TOTAL TONS	2011-12	1,630.8	1,490.9	1,362.4	1,752.6	451.0	82.6	15.9	10.2	7,003.6				
TOTAL TONS	2010-11	1,827.6	1,939.0	1,271.1	2,070.6	517.0	97.0	13.2	26.8		7,901.6			
TOTAL TH.CASES	2012-13	104.4	222.3	121.7	182.1	57.1	8.3	3.9	0.3				700.1	
TOTAL TH.CASES	2011-12	103.2	244.0	129.8	319.1	86.3	16.4	4.0	2.0				927.5	
TOTAL TH.CASES	2010-11	118.7	361.7	111.6	363.0	98.9	19.4	3.3	5.4					1,095.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	APPLE	APPLE	PEAR	PLUM	GRAPE	APPLE	PLUM	GRAPE	PLUM	GRAPE	GRAPE	PLUM	PLUM
	ABATE FT.	PINK L.	C. PINK	FORELLE	ANGELINO	THOMPSON	RY. GALA	B. AMBAR	CRIMSON	LARRY ANN	SUGRAONE	R. GLOBE	FORTUNE	FRJAR
David del Curto S.A.	42.0	36.0	3.5		288.4	89.3	190.9	276.1		192.5	13.2	53.1	70.2	71.8
Maona Trading S.A.	444.3	35.3	308.7	466.0			51.2							
Rucarav S.A., Exp.	184.0	93.6	124.8	74.1		177.7			108.0		107.6	97.2		
Alouimia Fresh S.A.		96.0			95.4	11.5	63.4		31.0	3.6		17.7	4.8	
Atlas S.A., Exportad.		161.5	127.0			43.4			17.7					
Gesex, Gest.Exp.Frut.											12.4			
Southern Fruit, Exp.		103.5	17.1		111.8									
Others		126.1	2.0			86.7			60.0		38.0			



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Main Species Detail

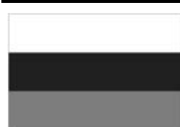
Season 2012/2013 (Tons)

EXPORTER		GRAPE	KIWIS	PLUM	CLEMINT	PGRANAT.	APPLE	PEAR	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A., Exp.		477.1	1,262.9			42.2			1,782.2	1,443.9	1,804.4	195.9	160.1	199.7
Rucaray S.A., Exp.		372.9	168.0	158.3					699.2	1,146.2	865.5	93.3	140.4	98.9
Greenvic Comercial SA		220.4	96.0	281.1					597.5	529.3	309.2	92.7	71.2	37.2
Verfrut S.A., Soc. Exp.		492.6							492.6	143.7	627.1	60.1	17.5	69.3
CFN, Cia.Frut.Del Norte		448.7							448.7	74.8	598.3	52.7	9.1	73.0
Dole Chile S.A.		373.6	24.0						397.6	928.2	635.1	48.0	106.0	77.4
Agricom, Soc. Agric.		289.7							289.7		94.7	35.4		11.6
Exser Ltda.		219.8							219.8	185.9	234.5	26.8	22.7	28.6
Others		466.2	164.5	37.8	100.8				769.2	716.5	736.3	87.2	102.9	84.4
TOTAL TONS	2012-13	3,361.2	1,715.4	477.2	100.8	42.2			5,696.6					
TOTAL TONS	2011-12	3,526.1	1,077.0	236.3	20.2	111.7	197.3		5,168.6					
TOTAL TONS	2010-11	4,591.7	983.0		44.8		169.5	116.0		5,905.0				
TOTAL TH.CASES	2012-13	408.8	171.5	94.6	6.5	10.5						691.9		
TOTAL TH.CASES	2011-12	430.1	108.0	46.9	1.3	27.9	15.8						630.0	
TOTAL TH.CASES	2010-11	560.1	98.4		4.5		9.3	7.7						680.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	KIWIS	GRAPE	PLUM	CLEMINT	PLUM	PLUM	KIWIS	PGRANAT.	PLUM	PLUM	PLUM	PLUM	GRAPE
		R. GLOBE	HAYWARD	NOT DEF	ANGELENO	CLEMENUL	FORTUNE	NOT DEF	NOT DEF	WONDERF.	LAETT.	LARRY ANN	FLV. RICH	FRIAR	THOMPSON
Subsole S.A., Exp.		381.5	1,262.9	95.6						42.2					
Rucaray S.A., Exp.		284.3	120.0	88.6	38.4		61.2	7.7	48.0		41.0	10.2			
Greenvic Comercial SA		220.4	96.0		141.6		27.0	51.0				22.6	14.4	9.0	
Verfrut S.A., Soc. Exp.		488.0													
CFN, Cia.Frut.Del Norte		448.7													
Dole Chile S.A.		365.0	24.0												8.7
Agricom, Soc. Agric.		263.5		26.3											
Others		611.3	164.5	74.8	37.8	100.8									



Fruit Dream Ltd.

Russia

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	APPLE	KIWIS	PLUM	PEAR	NECTARIN	PLUMCOT	PGRANAT.	TOTAL TONS		TOTAL TH.CASES	
										2012-13	2011-12	2012-13	2011-12
Verfrut S.A., Soc. Exp.		1,920.9	588.8	152.0					15.0	2,676.7	383.4	261.6	24.3
Lafrut Exp. Agropec.		532.1	99.9	119.4		159.5				910.8		94.0	
Ruiz Taale Humeres. S.		553.6								553.6	166.6	67.5	15.7
Euroamérica SA, Frut.		331.3			110.7		21.2			463.2	222.5	54.9	24.3
Chilean South Apple S. A.			147.0							147.0		8.2	
Paine Ltda., Com.		144.3								144.3		17.6	
San Andrés Ltda., Exp.			143.0							143.0		7.6	
Propal S., Exportad.				101.9						101.9		10.9	
Others		260.8	109.7	64.5	52.8			20.7		508.6	111.7	54.1	11.1
TOTAL TONS	2012-13	3,743.0	1,088.5	437.7	163.6	159.5	21.2	20.7	15.0	5,649.2			
TOTAL TONS	2011-12	315.3	486.6	69.2						13.0		884.2	
TOTAL TH.CASES	2012-13	435.3	59.7	43.4	19.9	9.8	2.4	2.3	3.7			576.6	
TOTAL TH.CASES	2011-12	38.5	26.8	6.9									75.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	GRAPE	APPLE	GRAPE	KIWIS	APPLE	APPLE	GRAPE	PEAR	APPLE	GRAPE	APPLE	PLUM	PLUM
		R. GLOBE	THOMPSON	GRANNIES	SUGRAONE	HAYWARD	RICH. D.	RED CHIEF	CRIMSON	PACHMANVS	RY. GALA	NOT DEF	C. PINK	ANGELENO	LARRY ANN
Verfrut S.A., Soc. Exp.		693.0	683.4	231.1	414.5	152.0	141.7	130.5	71.8		85.6				
Lafrut Exp. Agropec.		336.1	150.0	78.5		77.8	21.4		45.9	138.2					
Ruiz Taale Humeres. S.		345.4	189.5						18.7						
Euroamérica SA, Frut.		136.8	165.4		5.6			4.4				19.1		20.2	42.3
Chilean South Apple S. A.				34.7			42.8						69.6		
Paine Ltda., Com.		144.3													
San Andrés Ltda., Exp.				80.5				62.6							
Others		154.5	35.4	72.3		127.9	16.0				21.5	70.8		37.8	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Maana Tradino S.A.	2,363.9	90.0	2,453.8	1,655.7	1,662.2	147.4	91.5	92.6
San Clemente SA, Exp.	1,700.0		1,700.0	1,463.1	1,146.3	99.8	81.3	62.4
Copefrut S.A.	1,288.5		1,288.5	996.0	1,050.3	75.5	55.3	57.4
TOTAL TONS	2012-13	5,352.3	5,442.3					
TOTAL TONS	2011-12	4,284.2		4,301.3				
TOTAL TONS	2010-11	4,155.1			4,194.4			
TOTAL TH.CASES	2012-13	309.8	12.9			322.7		
TOTAL TH.CASES	2011-12	237.0	1.4				238.4	
TOTAL TH.CASES	2010-11	230.0	4.8					234.8

Main Varieties Detail

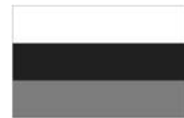
Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE	PEAR	APPLE	APPLE	APPLE	APPLE	
	RY. GALA	GRANNIES	RAKU	C. PINK	PINK L.	FUJI	ELSTAR	BRAEBURN	BROOKF.	FORELLE	GALAXY	ALA PREMIU	FUJI RO.	GALA	
Maana Tradino S.A.	1,258.6	680.3	134.5	178.6	49.1	21.4				66.4					41.4
San Clemente SA, Exp.	442.2		286.8	193.8	112.6	197.4	150.2	64.2	86.5		58.0	52.2	45.2		
Copefrut S.A.	774.0	183.6	7.7		164.0	77.4		81.7							

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	PLUM	NECTARIN	PEAR	TONS	TH.CASES
	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13
Copefrut S.A.	1,249.0		529.6	230.5	44.6		2,053.7	149.5
Export. Valle Andes	299.0	482.9	111.9	21.6			915.4	88.8
Los Lirios S.A., Exp.	205.1		110.6			62.1	377.8	27.8
Euroamérica SA, Frut.		235.0		33.0	33.4		301.4	36.0
Chilexoo Frut Ltda.	166.0	64.9	46.8				277.8	21.2
San Andrés Ltda., Exp.	270.9						270.9	14.6
Corfrut, Coro.Frut.Ch.	235.3						235.3	12.8
Verfrut S.A., Soc. Exp.	58.1	119.2					177.2	17.7
Others	344.3	339.3		8.1		2.3	694.0	61.1
TOTAL TONS	2012-13	2,827.7	1,241.3	799.0	293.1	78.0	64.4	5,303.5
TOTAL TH.CASES	2012-13	154.6	151.0	79.1	30.0	8.5	6.3	429.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	GRAPE	APPLE	APPLE	GRAPE	APPLE	APPLE	GRAPE	PLUM	PLUM	APPLE	GRAPE	KIWIS
	GRANNIES	HAYWARD	R. GLOBE	RED CHIEF	RY. GALA	THOMPSON	RICH. D.	C. PINK	CRIMSON	ANGELND	LARRY ANN	BRAEBURN	NOT DEF	SUM. KIWI
Copefrut S.A.	395.2	481.6		227.7	319.2		157.6	119.5		161.7	56.8	24.5		48.0
Export. Valle Andes	233.3	111.9	385.0			64.4		21.5			21.6	44.2	33.5	
Los Lirios S.A., Exp.	101.8	110.6			17.2		10.5	58.8				16.8		
Euroamérica SA, Frut.			46.4			89.3			99.4	11.5				
Chilexoo Frut Ltda.	123.7	46.8	17.5		4.1	6.3	38.2		18.7				16.5	
San Andrés Ltda., Exp.	114.7			156.2										
Corfrut, Coro.Frut.Ch.	149.8				21.4		42.7							
Others	182.7		145.1	42.1	61.5	176.3	74.6	29.4	93.4		8.1		12.6	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		PEAR	APPLE	PGRANAT.	GRAPE	NECTARIN	KIWIS	PLUM	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.		4,687.5	356.4	67.8	34.1				5,145.9	3,985.2	3,481.3	762.0	608.5	531.2
TOTAL TONS	2012-13	4,687.5	356.4	67.8	34.1				5,145.9	3,985.2				
TOTAL TONS	2011-12	3,967.2				18.0				3,985.2				
TOTAL TONS	2010-11	3,446.3	18.1			18.0	1,195.2	17.0			4,694.6			
TOTAL TH.CASES	2012-13	687.0	52.8	17.0	5.3							762.0		
TOTAL TH.CASES	2011-12	605.5				3.0							608.5	
TOTAL TH.CASES	2010-11	524.8	1.2			3.0	119.5	3.4						652.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	PEAR	APPLE	APPLE	PEAR	PEAR	PGRANAT.	GRAPE	PEAR	APPLE
	ABATE FT.	MONT BEAU	RY. GALA	PINK L.	FORELLE	COSCIA	WONDERE	RY. R. SCL	PACKHAMS	C. PINK
Unifrutti Traders Ltd.	4,043.9	393.8	183.8	157.0	153.6	79.2	67.8	34.1	17.1	15.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	KIWIS	AVOCADO	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.		1,664.6		130.1		1,794.7	1,874.7	1,883.9	130.3	129.3	127.2
Magna Trading S.A.		1,081.3				1,081.3	292.2	421.9	76.0	19.5	26.6
David del Curto S.A.		841.1				841.1	1,259.2	1,360.5	51.4	78.2	84.3
Subsole S.A., Exp.			792.8			792.8	818.8	589.0	155.4	163.8	117.9
San Clemente SA, Exp.		500.6				500.6	566.1	453.7	38.3	44.1	35.3
Greenvic Comercial SA		64.2				64.2	192.6	170.8	3.5	10.6	9.4
Oranik Time SPA		36.0				36.0			2.9		
Santa Cruz S.A., Exp.					22.3	22.3	65.7	21.1	4.8	15.8	5.3
TOTAL TONS	2012-13	4,187.8	792.8	130.1	22.3	5,133.1					
TOTAL TONS	2011-12	4,012.9	818.8	172.0	109.6		5,113.3				
TOTAL TONS	2010-11	4,097.2	589.0	193.6	84.6			4,964.4			
TOTAL TH.CASES	2012-13	286.7	155.4	15.8	4.8				462.6		
TOTAL TH.CASES	2011-12	260.2	163.8	21.5	26.4					471.9	
TOTAL TH.CASES	2010-11	258.6	117.9	24.2	21.0						421.7

Main Varieties Detail

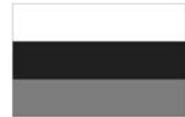
Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	APPLE	APPLE	GRAPE	APPLE	KIWIS	GRAPE	GRAPE	APPLE	AVOCADO	APPLE	GRAPE	APPLE
	RY. GALA	CRIMSON	GRANNIES	PINK L.	NOT DEF	C. PINK	HAYWARD	THOMPSON	SUGARONE	NOT DEF	HASS	R.S. DEL.	BICOLOR	GALA
Copefrut S.A.	1,521.9			125.0			130.1							17.7
Magna Trading S.A.	687.8		259.4			96.7				20.4				16.9
David del Curto S.A.	740.2		18.2	69.1		0.9								
Subsole S.A., Exp.		389.9			197.4			94.8	93.2				17.5	
San Clemente SA, Exp.	354.3			16.3		63.9				3.2				
Greenvic Comercial SA	64.2													
Oranik Time SPA	36.0													
Santa Cruz S.A., Exp.											22.3			



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Russia



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	KIWIS	PEAR	PGRANAT.	NECTARIN	PLUM	TOTAL TONS		TOTAL TH.CASES	
								2012-13	2011-12	2012-13	2011-12
Unifrutti Traders Ltd.	424.0	581.4	438.6	725.2	17.3			2,186.5	861.4	205.5	73.0
Verfrut S.A., Soc. Exp.	1,155.3	593.1	193.8					1,942.2	142.5	192.8	14.5
Frusan, San Fdo SA	49.2	166.8	67.9					283.9		21.7	
San Fco. Lo Garces Ltd	49.2		204.7					254.0		26.5	
Comexport Ltda.	144.9	96.3						241.2		23.4	
Dole Chile S.A.	125.0	21.8		23.3		16.3	2.9	189.2	76.7	20.1	8.4
TOTAL TONS	2012-13	1,947.6	1,459.4	905.0	748.5	17.3	16.3	2.9	5,097.0		
TOTAL TONS	2011-12	213.8	597.7	115.2	86.2	67.6			1,080.5		
TOTAL TH.CASES	2012-13	238.0	81.1	90.4	73.8	4.3	2.0	0.4		490.0	
TOTAL TH.CASES	2011-12	26.1	32.8	11.5	8.6	16.9					95.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	APPLE	PEAR	GRAPE	APPLE	APPLE	GRAPE	GRAPE	APPLE	GRAPE	GRAPE	PEAR	APPLE
	R. GLOBE	HAYWARD	GRANNIES	ABATE FT.	THOMPSON	RED CHIEF	RICH. D.	NOT DEF	SUGRAONE	RY. GALA	AUT. RY.	T.SDL	NOT DEF	NOT DEF
Unifrutti Traders Ltd.	361.0	438.6	343.6	725.2		84.9	93.6				59.3	47.2		
Verfrut S.A., Soc. Exp.	554.8	193.8	300.9			578.4	191.6	100.5	5.1					
Frusan, San Fdo SA		67.9	110.7			31.5		56.1	17.7					
San Fco. Lo Garces Ltd		204.7				0.8				48.5				
Comexport Ltda.			91.2			85.6				32.6	5.1		26.8	
Dole Chile S.A.	18.7								88.6				23.3	21.8

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	ORANGE	PLUM	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Greenvic Comercial SA	1,795.7	354.4			2,150.1	2,828.4	2,389.0	173.8	227.9	212.0
Rio Blanco Ltda. Exp.		339.3	921.6		1,260.9	748.6	592.8	122.3	89.0	86.9
Dole Chile S.A.	607.7				607.7	292.0	149.0	34.1	16.5	8.2
Subsole S.A., Exp.		391.4			391.4	506.8	469.2	76.7	103.2	94.7
Oraanik Time SPA	232.8				232.8	128.4	21.4	13.3	7.1	1.2
San Clemente SA, Exp.	190.2				190.2	235.4	235.4	14.7	12.9	12.9
Gesex, Gest.Exp.Frut.		36.7			36.7	69.5		7.3	10.1	
TOTAL TONS	2012-13	2,826.3	1,121.7	921.6	4,869.7					
TOTAL TONS	2011-12	3,005.5	1,305.1	441.6		4,809.1				
TOTAL TONS	2010-11	2,268.7	1,625.9	230.4			4,124.9			
TOTAL TH.CASES	2012-13	164.0	220.7	57.6				442.2		
TOTAL TH.CASES	2011-12	167.2	264.2	27.6	7.6				466.6	
TOTAL TH.CASES	2010-11	127.0	328.2	14.4						469.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	ORANGE	GRAPE	ORANGE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	APPLE	APPLE	APPLE	GRAPE
	PINK L.	RY. GALA	NAVEL LT.	CRIMSON	NAVELS	SUGRAONE	NOT DEF	THOMPSON	R. GLOBE	RALLI SDL	C. PINK	GALAXY	NOT DEF	SUGRATH.
Greenvic Comercial SA	1,143.1	640.4		306.4		48.0							12.2	
Rio Blanco Ltda. Exp.			729.6	203.9	189.4	79.1		31.1	25.2					
Dole Chile S.A.	329.3	278.4												
Subsole S.A., Exp.				115.4		51.0	117.9	71.1		24.7				11.2
Oraanik Time SPA		232.8												
San Clemente SA, Exp.		141.9									21.4	15.8		
Gesex, Gest.Exp.Frut.				36.7										

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	PLUM	NECTARIN	ORANGE	APPLE	PEACH	LEMON	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Gesex, Gest.Exp.Frut.	648.7		512.6	461.3	199.5		371.3	74.3	2,277.0	2,441.7	2,100.7	287.0	321.2	272.0
Jaime Bosh B e Hios		120.0				465.5			585.5	348.3	231.5	43.9	24.6	14.7
La Rosa Sofruco	41.2	373.3			90.0	17.1			566.7	619.3	178.3	60.3	61.4	22.9
Agricom, Soc. Agric.	192.4		130.7	55.2	30.8		39.4		448.5	529.7	1,759.1	56.0	69.9	233.4
Santa Cruz S.A., Exp.		192.0			194.6				386.6	217.3	707.6	32.0	18.4	58.6
Los Lirios S.A., Exp.	18.7	71.9				20.9			144.5	182.7	284.0	16.6	21.1	14.0
Exser Ltda.	136.6								136.6	181.7	244.2	17.4	22.2	29.8
Pronal S., Exportad.		99.8							99.8			10.2		
Others	85.2	24.0				1.1			134.8	772.4	2,226.5	19.0	104.6	248.3
TOTAL TONS	2012-13	1,122.8	881.0	643.3	516.6	514.9	504.7	410.7	4,779.9					
TOTAL TONS	2011-12	1,540.4	1,130.8	642.4	811.3	187.7	333.2	367.6		5,293.1				
TOTAL TONS	2010-11	2,115.9	1,517.6	429.6	744.3	678.7	703.6	314.2			7,731.7			
TOTAL TH.CASES	2012-13	150.7	88.3	89.8	64.8	34.7	34.1	51.9				542.4		
TOTAL TH.CASES	2011-12	202.9	113.2	90.6	102.0	12.4	20.5	45.9					643.3	
TOTAL TH.CASES	2010-11	275.7	153.2	62.7	92.9	46.4	34.1	39.3						893.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	GRAPE	PLUM	ORANGE	APPLE	ORANGE	PLUM	APPLE	PLUM	PEACH	NECTARIN	GRAPE	ORANGE
	HAYWARD	R. GLOBE	THOMPSON	ANGELENO	LANE LATE	RY. GALA	NAVEL LT.	LARRY ANN	FUJI	NOT DEF	SPT. SUN	VENUS	NOT DEF	NOT DEF
Gesex, Gest.Exp.Frut.		275.1	344.3	325.4	195.1			123.9			99.3	86.4	29.2	
Jaime Bosh B e Hios	120.0					191.4			109.1					
La Rosa Sofruco	373.3	39.4	1.8		42.0	17.1	48.0							
Agricom, Soc. Agric.		162.1		21.8				7.4		101.4		9.6	18.0	30.8
Santa Cruz S.A., Exp.	177.6						97.3							48.6
Los Lirios S.A., Exp.	71.9	18.7							20.9					
Exser Ltda.		107.0	17.7										11.9	
Others	123.8	49.7							1.1				35.4	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	PLUM	NECTARIN	PEACH	PLUOTS	AVOCADO	PEAR	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Tuniche Fruits Ltda.	16.3	1,471.4	779.9	240.9	107.8	86.7		16.1	2,719.0	2,678.5	3,417.4	343.8	323.3	449.0
Green Valley Ltda., Exp	828.0								828.0	1,004.4	664.9	147.0	198.7	135.8
Lo Castillo Export. Ltd.	421.2								421.2	520.1	557.4	84.9	104.3	112.2
Desarrollo Agrario SA	318.1						24.0		342.1	151.6	195.5	55.9	30.8	38.3
Agrifrut Comercial Ltd.	191.5								191.5	313.5	235.5	39.1	63.3	47.5
Quilaco S.A., Agroind.	62.3								62.3	1,035.0	1,306.9	12.6	207.0	260.0
Bauza Export Ltda.	44.0								44.0	657.8	615.6	8.8	131.8	123.5
Santa Carmen Ltd.	27.0								27.0			4.5		
Semillas Tuniche Ltda.			6.7	10.0		1.9			18.6			3.7		
TOTAL TONS	2012-13	1,908.4	1,471.4	786.5	250.9	107.8	24.0	16.1	4,653.7					
TOTAL TONS	2011-12	4,049.3	1,568.5	695.8	300.9	91.4	21.8			6,727.7				
TOTAL TONS	2010-11	4,274.8	1,720.6	1,395.2	218.5	40.3					7,696.9			
TOTAL TH.CASES	2012-13	351.7	105.6	151.4	48.9	21.0	2.4	2.3				700.4		
TOTAL TH.CASES	2011-12	811.0	110.6	131.6	58.8	18.3	4.1						1,134.3	
TOTAL TH.CASES	2010-11	865.4	120.6	270.2	41.7	8.1								1,315.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	APPLE	GRAPE	PLUM	GRAPE	GRAPE	PLUM	PLUM	GRAPE	PLUM	GRAPE	PEACH	PLUM
	C. PINK	CRIMSON	PINK L.	THOMPSON	ANGELENO	R. GLOBE	SUGRAONE	ROYSUM	NOT DEF	ROYAL R.	LARRY ANN	FLAME SOL	RICH LADY	ZAFIRO
Tuniche Fruits Ltda.	867.3		604.1		333.9			78.2	70.5		68.6		56.2	53.2
Green Valley Ltda., Exp		321.3		161.1		240.2	16.1					31.6		
Lo Castillo Export. Ltd.		88.1		118.3			62.7			72.8		29.3		
Desarrollo Agrario SA		70.3		155.9		74.8				1.7				
Agrifrut Comercial Ltd.		50.0		88.0			23.0							
Quilaco S.A., Agroind.		33.8		17.0			11.5							
Bauza Export Ltda.		44.0												
Others				27.0					6.7					



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	KIWIS	LEMON	PEAR	NECTARIN	PLUM	PGRANAT.	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frutasol Chile S.A.		951.9	44.8		19.5				1,016.2	856.4	1,185.9	61.2	51.5	75.7
Fresh Land Chile S.A.	633.5	318.5							952.0	404.6	399.4	114.5	46.2	48.7
Subsole S.A., Exp.	615.3		48.0						663.3	618.9	840.4	79.8	72.8	101.1
Norfrut Chile Ltda.	323.7								323.7	538.4	215.0	39.6	65.7	26.2
Aricola Plaza Vieja Ltd	272.7								272.7	542.8	566.5	37.0	67.4	75.4
Moba Export	236.8					17.5	16.5		270.8	49.6	24.4	45.1	6.0	3.0
Botanica Ltda., Soc.	180.1								180.1	52.1		22.0	6.3	
Dole Chile S.A.	155.5								155.5	74.8		21.4	9.1	
Others	579.9	7.0	54.8	98.6					740.4	579.5	912.1	84.6	72.8	115.7
TOTAL TONS	2012-13	2,997.5	1,277.4	147.6	98.6	19.5	17.5	16.5	4,574.7					
TOTAL TONS	2011-12	2,685.3	822.2	209.6						3,717.0				
TOTAL TONS	2010-11	2,661.6	1,074.7	288.0		46.6			72.8		4,143.7			
TOTAL TH.CASES	2012-13	404.1	73.0	14.7	5.7	1.3	3.2	3.3				505.2		
TOTAL TH.CASES	2011-12	330.7	46.3	21.0									398.0	
TOTAL TH.CASES	2010-11	332.3	63.8	28.8		2.6			18.2					445.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	APPLE	GRAPE	APPLE	APPLE	APPLE	KIWIS	APPLE	LEMON	APPLE	APPLE	GRAPE
	R. GLOBE	NOT DEF	CRIMSON	RY. GALA	THOMPSON	BRAEBURN	C. PINK	GRANNIES	HAYWARD	NOT DEF	GENOVA	FN JONAGO	JONAGOLD	RIGIER
Frutasol Chile S.A.				282.7		242.9	225.8	18.3	44.8	95.1			68.8	18.2
Fresh Land Chile S.A.	180.1	172.5	118.5	156.4	149.4			141.5		20.5				
Subsole S.A., Exp.	287.3	56.1	247.6		24.3				48.0					
Norfrut Chile Ltda.	88.8	234.9												
Aricola Plaza Vieja Ltd	230.5		9.8		31.6									
Moba Export	16.9	204.7			15.2									
Botanica Ltda., Soc.	8.4	151.2	0.9		17.7									
Others	349.3	124.0	95.7		148.6			7.0	54.8		98.6			17.7

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	KIWIS	APPLE	BLUB	NECTARIN	CHERRY	PLUOTS	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Gesex. Gest. Exp. Frut.	822.1								822.1	1,295.7	1,313.5	92.5	145.5	146.0
Unifrutti Traders Ltd.	437.2	70.6	96.0			92.5			696.3	1,371.4	1,876.8	79.3	148.8	202.2
Subsole S.A., Exp.	531.2		144.0						675.2	1,726.6	1,552.0	74.5	190.1	169.3
San Fco. Lo Garces Ltd	30.9	277.4				100.1	88.5	6.6	503.5	517.3	272.1	62.7	64.0	35.8
Aricola Mondasol Ltda.					327.7		0.3		328.0	156.4	61.5	79.2	42.1	10.5
David del Curto S.A.				286.6					286.6	2,021.7	1,602.5	23.0	158.6	128.0
Montolin SA, Agr. Inm	263.7								263.7	549.0	533.3	31.1	64.5	62.4
Dole Chile S.A.	45.9		192.0						237.9	1,045.3	621.2	24.3	95.4	54.2
Others	245.8	355.4		90.6		5.6	17.6		714.9	2,166.7	2,236.9	78.4	221.8	198.9
TOTAL TONS	2012-13	2,376.7	703.4	432.0	377.2	198.2	106.4	6.6	4,528.1					
TOTAL TONS	2011-12	5,266.1	1,113.4	948.1	2,777.9	175.6	235.7	277.6		10,850				
TOTAL TONS	2010-11	5,254.8	754.2	1,196.9	2,288.1	64.7	93.6	272.3			10,070			
TOTAL TH.CASES	2012-13	275.2	74.2	43.2	30.3	79.1	22.0	20.3	0.7			545.0		
TOTAL TH.CASES	2011-12	596.9	102.2	94.8	206.0	46.0	26.1	55.3					1,130.8	
TOTAL TH.CASES	2010-11	587.4	65.3	119.7	153.8	11.7	9.6	50.6						1,007.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	KIWIS	PLUM	BLUB	GRAPE	GRAPE	APPLE	GRAPE	CHERRY	APPLE	PLUM	NECTARIN
	CRIMSON	SUGRADINE	THOMPSON	HAYWARD	ANGELINO	NOT DEF	FLAME SOL	R. GLOBE	RY. GALA	BLACK SOL	BING	GRANNIES	LARRY ANN	NOT DEF
Gesex. Gest. Exp. Frut.	281.9	233.3	46.6				163.5	96.7						
Unifrutti Traders Ltd.	87.7	114.2	132.9	96.0			48.3						17.7	46.2
Subsole S.A., Exp.	128.8	60.8	111.0	144.0			57.5	96.3						
San Fco. Lo Garces Ltd	14.8		16.2		110.9						79.1			13.4
Aricola Mondasol Ltda.						273.4					0.3			
David del Curto S.A.									136.5			70.0		
Montolin SA, Agr. Inm		67.1	91.8							104.8				
Others	131.3	53.1	50.7	192.0	178.4			41.2	29.9		10.0		51.0	5.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	KIWIS	APPLE	GRAPE	PLUM	NECTARIN	NASHI	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	1,364.2			17.7		54.0		1.9	1,437.8	2,534.6	2,142.8	169.0	335.2	293.5
Copefrut S.A.	44.8	494.4	220.5		137.1		30.5	1.3	928.6	1,214.3	1,219.8	105.3	144.2	151.1
Aqua Santa Exp.	22.4	288.0		110.4	93.8	0.3		3.9	519.0	550.7	562.2	66.0	68.6	72.0
Rucarav S.A., Exp.	81.0	47.8	42.8	122.8		1.9		5.1	305.6	651.0	633.9	45.3	80.2	76.7
Gonzauri S.A., Exp.			235.4						235.4	21.4		12.9	1.2	
Greenvic Comercial SA		168.0		18.4	18.0				204.4	99.5	292.1	24.5	20.9	33.6
Magna Trading S.A.	166.7								166.7	160.2	156.5	29.8	25.1	19.6
San Fco. Lo Garces Ltd		115.7			36.0				152.1			18.9		
Others	124.9	224.0	85.2	116.9				8.8	559.8	1,093.1	2,119.8	63.2	127.4	239.1
TOTAL TONS	2012-13	1,803.9	1,337.9	583.9	386.3	284.9	56.2	30.5	21.0	4,509.3				
TOTAL TONS	2011-12	2,943.0	1,574.2	596.4	691.3	323.3	108.3	29.7	53.4	6,324.9				
TOTAL TONS	2010-11	2,559.7	1,957.6	1,125.7	766.2	518.1	90.6	11.0	84.8		7,127.0			
TOTAL TH.CASES	2012-13	221.4	133.8	36.1	61.2	57.0	9.3	7.3	7.6			534.8		
TOTAL TH.CASES	2011-12	385.7	157.4	40.3	109.7	64.5	18.0	7.1	19.4				802.8	
TOTAL TH.CASES	2010-11	337.3	195.8	71.7	125.7	103.3	15.1	2.6	30.8					885.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PEAR	PEAR	GRAPE	PEAR	APPLE	PLUM	APPLE	APPLE	PEAR	PLUM	NECTARIN	APPLE	GRAPE
	HAYWARD	COSCIA	ABATE FT.	R. GLOBE	ERCOLINI	GRANNIES	ANGELENO	RY. GALA	RICH. D.	FORELLE	LARRY ANN	VENUS	GALA	NOT DEF
Unifrutti Traders Ltd.		776.1	421.1	17.7	146.8					20.1		36.0		
Copefrut S.A.	494.4		44.8			119.1	103.0	59.5	21.2		17.0			
Aqua Santa Exp.	288.0		12.3	110.4			31.3			10.1	46.9			
Rucarav S.A., Exp.	23.8	41.1		65.1		8.2				39.9		1.9	34.7	
Gonzauri S.A., Exp.						64.2		85.6	85.6					
Greenvic Comercial SA	168.0			18.4			18.0							
Magna Trading S.A.		48.9	35.5		51.0									
Others	339.7		106.9	54.1			18.0	21.4	45.6	18.0				33.5



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	APPLE	GRAPE	PLUM	CHERRY	NECTARIN	PEACH	APRICOT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	1,406.0	367.9	508.1		9.9									
Magna Trading S.A.	988.9	440.0	22.4											
Rucarav S.A., Exp.	158.2	162.3	218.7	18.7										
APF Export S.A.		16.3												
TOTAL TONS	2012-13	2,553.1	986.4	749.2	18.7	9.9				4,317.3				
TOTAL TONS	2011-12	1,932.9	494.0	871.3	22.8	20.7	120.8	51.0	3.6	3,517.0				
TOTAL TONS	2010-11	1,925.2	1,621.9	944.7	24.4	4.8	126.1	4.8			4,651.9			
TOTAL TH.CASES	2012-13	239.6	66.6	150.7	2.1	2.0						460.9		
TOTAL TH.CASES	2011-12	204.6	36.6	180.2	4.6	4.1	17.8	8.4	0.7				457.0	
TOTAL TH.CASES	2010-11	208.0	136.8	199.9	4.9	1.0	20.4	0.6						571.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	PEAR	APPLE	GRAPE	PEAR	APPLE	APPLE	GRAPE	GRAPE	PEAR	APPLE	GRAPE	APPLE	APPLE
	ABATE FT.	FORELLE	PINK L.	CRIMSON	PACKHAMS	GRANNIES	C. PINK	THOMPSON	R. GLOBE	CARMEN	RY. GALA	SUGRAONE	R.K.O	NOT DEF
Unifrutti Traders Ltd.	890.0	320.0	338.8	211.3			20.0	137.2	99.5	158.2	9.1	60.1		
Magna Trading S.A.	308.9	433.8			246.2	205.3	28.9				107.0		56.1	42.8
Rucarav S.A., Exp.	22.1	136.1	0.04	59.7			151.9	43.2	78.9			13.2		
APF Export S.A.			16.3											



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	KIWIS	GRAPE	PLUM	NECTARIN	CHERRY	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	128.2	675.0	476.8	302.7	10.5				1,593.2	1,514.3	5,061.7	142.7	162.9	527.4
San Andrés Ltda., Exp.	1,132.0	277.8							1,409.8	1,032.6	747.5	80.3	56.1	41.0
Copefrut S.A.	223.8		167.8		172.1	14.8			578.6	945.6	2,431.9	66.9	105.7	192.7
Reno S.A. Exportad.	269.2								269.2	127.0	65.5	14.8	7.1	3.5
Noble Fruit S.A.		187.9							187.9			12.4		
Geofrut S.A.	29.8				46.6	8.5			84.9	445.6		12.6	30.8	
Exportadora del Sur	41.0		22.4				1.7		65.1	165.2	1,576.2	5.1	17.2	107.6
Chilexoo Frut Ltda.		46.6							46.6			2.6		
Others				53.1			3.9		57.0	759.1	779.9	8.0	98.3	90.9
TOTAL TONS	2012-13	1,824.0	1,187.2	667.0	355.8	229.2	23.3	5.6	4,292.2					
TOTAL TONS	2011-12	2,334.6	514.6	600.0	1,110.8	210.0	92.8	92.2	34.4	4,989.5				
TOTAL TONS	2010-11	5,235.5	1,316.3	1,146.2	2,170.7	467.6	157.9	42.9	85.9		10,663			
TOTAL TH.CASES	2012-13	100.0	78.4	66.7	47.7	45.7	4.7	2.2				345.4		
TOTAL TH.CASES	2011-12	128.0	34.4	60.0	172.3	42.0	16.3	19.0	6.2				478.2	
TOTAL TH.CASES	2010-11	295.6	93.9	114.6	311.8	89.0	26.7	8.6	13.1					963.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	KIWIS	APPLE	PEAR	GRAPE	APPLE	APPLE	PLUM	GRAPE	PEAR	PLUM	PLUM	PLUM
	GRANNIES	PACKHAMS	HAYWARD	RED CHIEF	RED SENS.	R. GLOBE	RY. GALA	RICH. D.	ANGELENO	THOMPSON	S. BARTL	LARRY ANN	NOT DEF	B. AMBAR
Dole Chile S.A.		665.3	476.8			215.0	128.2			73.1				
San Andrés Ltda., Exp.	704.9			427.0	206.7						71.1			
Copefrut S.A.	166.4		167.8				42.3		86.3			51.5		34.3
Reno S.A. Exportad.	69.7							199.5						
Noble Fruit S.A.		187.9												
Geofrut S.A.	21.4						8.4						46.6	
Exportadora del Sur	19.8		22.4				21.2							
Others					46.6	35.4								

Eurogroup España F&V S.A.U.

Spain



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	TONS		TH.CAS	
			2012-13	2012-13	2012-13	2012-13
Frutland S. A.	2,711.6	89.7	2,801.3	325.4		
Frugal S.A., Exportad.	1,138.7		1,138.7	131.1		
San Esteban Ltda., Exp.	27.0	242.3	269.4	37.6		
San Rafael Ltda., Exp.	11.0	44.9	55.8	7.5		
TOTAL TONS	2012-13	3,888.4	376.9	4,265.3		
TOTAL TH.CASES	2012-13	444.8	56.8	501.6		

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	APPLE	PEAR	APPLE	APPLE	APPLE	APPLE
	FUJI	BRAEBURN	RY. GALA	GALA	C. PINK	ABATE FT.	GRANNIES	RAKU	PINK L.
Frutland S. A.	1,095.1	681.2	361.1		234.7	89.7	125.9	195.0	18.6
Frugal S.A., Exportad.	94.5		232.4	470.1	197.3		130.1		14.3
San Esteban Ltda., Exp.					27.0	242.3			
San Rafael Ltda., Exp.					11.0	44.9			



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	GRAPE	PEAR	ORANGE	NECTARIN	PLUM	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Combifrut S.A.	666.6	1,270.3		239.4					2,176.3	1,105.8	865.9	151.5	73.7	63.3
Aqua Santa Exp.	48.0	19.6	185.3	5.6	48.6	50.6	29.9		387.6	170.5	434.3	52.0	27.2	53.4
El Parque Ltda. Exp.			371.4						371.4	558.1	409.1	69.0	116.5	76.1
Xfrut Cinco Ltda., Exp.			322.6						323.3			46.3		
Continental Del Sur			248.0						248.0	88.5	154.0	30.2	10.8	24.9
Subsole S.A., Exp.	238.4								238.4	513.5		23.8	65.8	
Copefrut S.A.	216.0								216.0	433.4	144.0	21.6	43.5	14.4
Triofrut Ltda., Exp.	182.4								182.4	175.4	217.4	18.2	18.0	22.7
Others			48.1		21.6			16.2	85.9	149.5	2,033.1	16.9	31.3	179.0
TOTAL TONS	2012-13	1,351.4	1,289.9	1,175.3	245.0	70.2	50.6	29.9	16.2	4,229.2				
TOTAL TONS	2011-12	1,202.5	699.5	1,042.4	151.0		26.7	69.2	3.4		3,194.7			
TOTAL TONS	2010-11	1,209.3	860.4	1,024.1	886.0	111.7	88.4	61.1	16.8			4,257.9		
TOTAL TH.CASES	2012-13	135.2	70.3	183.8	16.0	4.6	7.4	5.2	6.5				429.5	
TOTAL TH.CASES	2011-12	120.3	37.9	200.9	10.3		3.9	12.8	0.7					386.7
TOTAL TH.CASES	2010-11	121.2	47.9	159.4	67.1	7.4	14.8	12.2	3.7					433.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	GRAPE	APPLE	GRAPE	PEAR	GRAPE	GRAPE	APPLE	APPLE	ORANGE	GRAPE	PEAR	NECTARIN
	HAYWARD	GRANNIES	R. GLOBE	RY. GALA	CRIMSON	D'ANJOU	THOMPSON	NOT DEF	BRAEBURN	C. PINK	LANE LATE	RIBIER	PACKHAMS	ART. SNOW
Combifrut S.A.	666.6	705.0		341.3		179.9			99.9	72.3				59.5
Aqua Santa Exp.	48.0	19.6	80.3		104.9						48.6			50.6
El Parque Ltda. Exp.			80.2		26.2		74.6	93.4				65.7		
Xfrut Cinco Ltda., Exp.			182.8		139.7									
Continental Del Sur			106.3		53.1		70.8	17.7						
Subsole S.A., Exp.	238.4													
Copefrut S.A.	216.0													
Others	182.4						19.7	15.3			21.6			



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	PEAR	BLUET	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	2,003.8	1,110.2	408.3	277.2			3,799.5	2,083.2	1,618.7	375.3	248.1	178.4
South Pacific Tradino					163.2		163.2	44.8		108.8	29.9	
Los Lirios S.A., Exp.	117.3						117.3	21.4		6.6	1.2	
Frugal S.A., Exportad.	72.4						72.4			5.6		
Cerasus S. A.	21.4						21.4			1.2		
Ecofresh Ltda.	20.2						20.2			1.1		
TOTAL TONS	2012-13	2,235.0	1,110.2	408.3	277.2	163.2	4,193.9					
TOTAL TONS	2011-12	1,111.3	751.7	152.0	72.0	44.8	17.6	2,149.4				
TOTAL TONS	2010-11	619.2	623.7		375.7				1,618.7			
TOTAL TH.CASES	2012-13	129.6	203.6	38.4	18.2	108.8				498.6		
TOTAL TH.CASES	2011-12	71.2	150.9	15.2	8.8	29.9	3.2				279.1	
TOTAL TH.CASES	2010-11	36.0	115.2		27.2							178.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	GRAPE	APPLE	KIWIS	GRAPE	PEAR	GRAPE	APPLE	GRAPE	BLUET	GRAPE	APPLE
	PINK L.	RICH. D.	GRANNIES	CRIMSON	RY. GALA	HAYWARD	R. GLOBE	PACKHAMS	THOMPSON	FUJI	AUT. RY.	NOT DEF	NOT DEF	GALA
Dole Chile S.A.	502.6	509.6	476.0	501.5	360.9	408.3	249.6	249.1	152.8	127.7	125.2			62.4
South Pacific Tradino												109.7		
Los Lirios S.A., Exp.	41.2		21.4		21.4									
Frugal S.A., Exportad.					18.2									54.2
Cerasus S. A.			5.1		16.3									
Ecofresh Ltda.	20.2													



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	AVOCADO	NECTARIN	PLUM	BLUEB	PLUOTS	PEACH	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	627.6		43.2						670.8	1,294.0	1,273.1	93.3	198.8	177.1
Santa Maria S.A.	485.4								485.4	358.1	357.0	58.0	55.5	44.6
Cabilfrut S.A.		428.3							428.3				46.9	
Desarrollo Agrario SA	330.0	96.0							426.0	508.6	877.5	48.9	66.3	123.3
Cerro Campanario	303.5								303.5	159.4	61.2	34.4	15.3	6.8
CvD Internacional SA			149.0	46.3		49.8	6.0		251.1	422.1	770.3	36.1	59.7	112.7
Río Blanco Ltda. Exp.	234.2								234.2	1,158.6	829.2	28.6	154.3	111.3
Passalacqua C., Daniell	191.2								191.2	192.5	14.2	20.6	16.5	1.6
Others	641.4	236.6	43.2	138.8	126.9			3.6	1,190.5	1,255.3	2,984.4	158.2	193.0	456.0
TOTAL TONS	2012-13	2,813.3	760.9	235.4	185.1	126.9	49.8	6.0	3.6	4,180.9				
TOTAL TONS	2011-12	4,036.2	407.6	308.7	403.0	38.6	88.9	21.4	44.0	5,348.6				
TOTAL TONS	2010-11	4,499.3	1,111.2	699.8	530.0	33.5		31.1	41.3		7,166.9			
TOTAL TH.CASES	2012-13	346.2	78.7	30.4	19.5	38.9	9.5	1.0	0.7			525.0		
TOTAL TH.CASES	2011-12	551.4	87.0	40.5	42.7	12.2	13.6	3.1	8.8				759.4	
TOTAL TH.CASES	2010-11	594.7	228.9	92.5	56.4	7.0		5.5	8.3					1,033.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	AVOCADO	GRAPE	PLUM	GRAPE	GRAPE	PLUM	GRAPE	BLUEB	NECTARIN	GRAPE	NECTARIN	BLUEB
	CRIMSON	THOMPSON	HASS	NOT DEF	ANGELEVO	SUGRATH	M. BEAUT	NOT DEF	SUGRADONE	BRIGHT	SM. FIRE	AUT. RY.	SM. BR.	DUKE
Unifrutti Traders Ltd.	268.3	254.5				45.6			18.0			34.7		
Santa Maria S.A.	354.8	45.8				13.9	53.1		17.7					
Cabilfrut S.A.			428.3											
Desarrollo Agrario SA	330.0		72.0											
Cerro Campanario	144.3	156.1												
CvD Internacional SA					11.5			2.2			34.8		18.4	
Río Blanco Ltda. Exp.		234.2												
Others	248.2	434.4	236.6	142.4	96.0			42.8	7.7	40.1	2.2		12.9	30.5

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	KIWIS	PLUM	PGRANAT.	CHERRY	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	1,114.4	1,417.1	102.3	92.8		33.6			2,760.2	2,412.7	1,668.7	231.5	214.8	182.9
Dole Chile S.A.	485.9	23.3	528.5	144.0	41.9		18.4		1,241.9	2,724.5	3,117.5	115.3	236.9	229.7
David del Curto S.A.			53.1						53.1	165.9	668.4	6.5	11.5	48.3
TOTAL TONS	2012-13	1,600.3	1,440.4	683.9	236.8	41.9	33.6	18.4	4,055.3					
TOTAL TONS	2011-12	1,974.7	1,457.1	1,069.5	659.2	75.4	48.7	18.4	5,303.1					
TOTAL TONS	2010-11	2,695.1	1,110.2	621.0	818.0	32.4	214.1			5,521.1				
TOTAL TH.CASES	2012-13	86.3	143.0	83.4	23.7	4.8	8.4	3.7				353.3		
TOTAL TH.CASES	2011-12	107.6	134.1	130.4	65.9	9.4	12.2	3.7					463.3	
TOTAL TH.CASES	2010-11	146.7	105.8	75.7	81.8	3.6	53.9		3.6					471.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	APPLE	APPLE	GRAPE	KIWIS	GRAPE	APPLE	PEAR	APPLE	GRAPE	PLUM	GRAPE	PGRANAT.	GRAPE
	ABATE FT.	RY. GALA	GRANNIES	R. GLOBE	HAYWARD	THOMPSON	RICH. D.	FORELLE	RED CHIEF	AUT. RY.	FORTUNE	PRV. SEED.	WONDERF.	SUGRADONE
Unifrutti Traders Ltd.	1,330.8	758.0	283.2	51.2	92.8		12.4	86.2	60.8	51.2			33.6	
Dole Chile S.A.		99.9	272.8	336.5	144.0	107.2	113.3				41.9	41.3		17.7
David del Curto S.A.							38.1							15.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	APPLE	PEAR	NECTARIN	PEACH	LEMON	PLUM	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.		687.8	379.8	874.4					1,942.1	1,805.8	1,271.3	245.5	292.2	177.1
Gesex, Gest.Exp.Frut.		481.9			234.7	153.3	123.8	15.0	1,008.8	49.1		170.4	9.8	
San Clemente SA, Exp.		132.5	818.5						951.0	801.1	501.9	86.1	84.3	41.9
TOTAL TONS	2012-13	1,302.2	1,198.4	874.4	234.7	153.3	123.8	15.0	3,901.8					
TOTAL TONS	2011-12	1,486.5	861.7	258.7	36.1	13.0				2,656.0				
TOTAL TONS	2010-11	682.5	855.6	235.2							1,773.3			
TOTAL TH.CASES	2012-13	244.1	82.0	88.1	46.9	30.7	7.2	3.0				502.1		
TOTAL TH.CASES	2011-12	295.6	55.0	25.9	7.2	2.6							386.3	
TOTAL TH.CASES	2010-11	144.9	50.7	23.5										219.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PEAR	APPLE	APPLE	GRAPE	PEAR	APPLE	GRAPE	LEMON	GRAPE	PEAR	APPLE	NECTARIN	PEACH
	CRIMSON	ABATE FT.	PINK L.	BRAEBURN	THOMPSON	FORELLE	RY. GALA	SUGRAONE	GENOVA	R. GLOBE	CARMEN	C. PINK	SP. BRIGHT	ZEE LADY
Unifrutti Traders Ltd.	421.1	541.0	379.8			161.6	269.9		87.6	1.5	63.5			
Gesex, Gest.Exp.Frut.	160.9					167.8			49.3	111.1	71.7		42.7	34.9
San Clemente SA, Exp.	132.5		156.1	385.8			212.0					42.8		



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	AVOCADO	CHERRY	KIWIS	GRAPE	APPLE	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A., Exp.	3,299.2	11.3				3,310.4	5,470.4	2,518.2	723.3	1,055.5	452.9
Exportadora Baika S.A.	231.7					231.7	148.6	22.1	57.9	36.8	4.4
Santa Cruz S.A., Exp.	91.6					91.6			22.1		
Calavo Chile S.A.	42.2					42.2	467.5	310.5	10.6	110.6	73.9
Aromerc Ltda.	42.2					42.2	63.4	190.7	10.6	15.8	27.0
TOTAL TONS	2012-13	3,707.0	11.3			3,718.3					
TOTAL TONS	2011-12	6,594.9	7.4	24.0	18.7		6,645.0				
TOTAL TONS	2010-11	2,767.2		192.0	106.2			3,065.4			
TOTAL TH.CASES	2012-13	822.1	2.3						824.4		
TOTAL TH.CASES	2011-12	1,315.5	1.5	2.4	2.3				1,321.7		
TOTAL TH.CASES	2010-11	535.6		19.2	5.9					560.7	

Main Varieties Detail

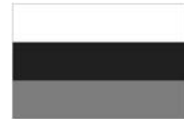
Season 2012/2013 (Tons)

EXPORTER	AVOCADO	AVOCADO	CHERRY
	HASS	NOT DEF	BING
Subsole S.A., Exp.	3,299.2		11.3
Exportadora Baika S.A.	231.7		
Santa Cruz S.A., Exp.	68.7	22.9	
Calavo Chile S.A.	42.2		
Aromerc Ltda.	42.2		



Business Trade Co. Ltd.

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	KIWIS	PEAR	PLUM	NECTARIN	WALNUT	TOTAL TONS		TOTAL TH.CASES	
								2012-13	2010-11	2012-13	2010-11
Verfrut S.A., Soc. Exp.	233.7	137.3	20.8					391.8		37.9	
Rucarav S.A., Exp.	172.6		32.2	138.4		21.6		364.9		34.4	
La Purisima Ltda., Soc.		160.2	22.8	158.0				341.1		19.6	
Acrofruta Ltda.	153.5				100.1	67.6		321.2		37.2	
Ams Family S. A.		145.3	132.7		40.9			318.9		25.8	
Comexport Ltda.	116.1	72.7	60.5		18.7			268.0	102.6	26.9	8.9
Southern Fruit, Exp.		61.2	201.6					262.8		23.4	
Paine Ltda., Com.	260.7							260.7		31.8	
Others	420.2	236.0	205.5		105.7	21.6	3.0	992.0		98.6	
TOTAL TONS	2012-13	1,356.9	812.7	676.2	296.4	265.4	110.8	3,521.4			
TOTAL TONS	2010-11	49.0	53.6						102.6		
TOTAL TH.CASES	2012-13	165.7	44.3	68.2	16.4	29.1	11.6	0.3		335.6	
TOTAL TH.CASES	2010-11	6.0	2.9								8.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	APPLE	GRAPE	PEAR	APPLE	GRAPE	GRAPE	GRAPE	PLUM	NECTARIN	APPLE	PLUM	PLUM
	HAYWARD	THOMPSON	GRANNIES	R. GLOBE	PACKHAMS	RICH. D.	SUGRAONE	CRIMSON	NOT DEF	NOT DEF	NOT DEF	RED CHIEF	ANGELENO	RED HEART
Verfrut S.A., Soc. Exp.	20.8	76.7		14.2		78.2	142.8					59.1		
Rucarav S.A., Exp.		15.4		54.3	113.0			38.7	33.1					
La Purisima Ltda., Soc.	22.8		21.4		158.0	116.6						4.5		
Acrofruta Ltda.		102.5					19.5		31.5	100.1	67.6			
Ams Family S. A.	132.7		95.8										20.7	
Comexport Ltda.	60.5	55.9	72.7	15.7				44.5					18.7	
Southern Fruit, Exp.	201.6		61.2											
Others	205.5	333.2	193.2	223.5		42.0	7.9	57.5	55.1			0.8	20.8	37.4

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	GRAPE	PEAR	PLUM	ORANGE	WALNUT	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	158.6	289.2	141.7	221.6	41.8			1.9	854.8	623.4		87.9	64.9	
Aqua Santa Exp.	360.0		136.2		78.2	24.3		0.6	599.3	754.9	716.2	70.1	98.0	102.5
El Torreón Export Ltda.	25.0	564.6							589.6	1,062.5	880.5	45.0	88.0	72.1
San Fco. Lo Garcés Ltd	379.9				52.9			2.4	439.3	135.6		51.5	15.3	
Gonzari S.A. Exp.		255.3							255.3	320.4	235.4	14.0	17.6	12.9
Comercial Fruticola SA	168.0								168.0	154.6		16.8	15.7	
Oppenheimer, Serv.Agr		42.8	53.1						95.9	162.4	141.7	8.8	19.8	17.3
Export. Valle Andes	44.8		37.4						82.2			9.0		
Others	158.6	128.2	49.9	14.7			9.5		360.8	302.4	3,891.9	34.3	46.8	394.2
TOTAL TONS	2012-13	1,294.8	1,280.1	418.3	236.3	172.8	24.3	9.5	4.9	3,445.3				
TOTAL TONS	2011-12	1,226.3	1,402.4	480.6	110.3	150.1	24.4	21.0	58.6		3,516.1			
TOTAL TONS	2010-11	1,320.6	1,590.4	925.2	241.0	175.3	1,369.2		156.7		5,865.7			
TOTAL TH.CASES	2012-13	129.7	88.3	52.5	27.0	34.5	1.6	1.0	2.0			337.5		
TOTAL TH.CASES	2011-12	123.1	101.4	65.1	16.5	27.8	1.6	2.1	20.2				366.1	
TOTAL TH.CASES	2010-11	133.4	119.7	129.4	37.6	34.4	90.8		41.5					599.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	APPLE	GRAPE	APPLE	PEAR	PLUM	GRAPE	APPLE	PLUM	GRAPE	APPLE	APPLE	APPLE
	HAYWARD	RICH. D.	GRANNIES	R. GLOBE	RY. GALA	COSCIA	ANGELENO	THOMPSON	FUJI	LARRY ANN	NOT DEF	RED CHIEF	RAKU	R. STARK
David del Curto S.A.	158.6	37.4	90.2	83.2	31.6	200.0	41.8	58.5	49.6			25.8	24.8	14.0
Aqua Santa Exp.	360.0			136.2			15.6			46.9				
El Torreón Export Ltda.	25.0	309.6	163.0		92.0									
San Fco. Lo Garcés Ltd	379.9						34.4							
Gonzari S.A. Exp.		107.0	42.8		62.7				21.4				0.6	
Comercial Fruticola SA	168.0													
Oppenheimer, Serv.Agr		42.8		17.7							17.7			
Others	203.4	25.0	7.1	54.2	42.8			14.4			18.7	0.9		10.5

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AUGUST 1ST - JULY 31ST

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		PEAR	KIWIS	GRAPE	LEMON	NECTARIN	APPLE	PLUM	CHERRY	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.		2.434.1	552.0	144.6	73.3	70.2	42.3	17.9	0.5	3.334.8	3.859.1	3.691.0	382.6	465.5	437.0
San Fco. Lo Garces Ltd			103.2							103.2			10.3		
TOTAL TONS	2012-13	2.434.1	655.2	144.6	73.3	70.2	42.3	17.9	0.5	3.438.0					
TOTAL TONS	2011-12	2.643.7	545.4	224.7	371.1	90.0	21.2	36.7	1.4		3.948.5				
TOTAL TONS	2010-11	2.359.7	407.2	196.7	636.8	66.2	116.0	100.2	11.5			3.896.0			
TOTAL TH.CASES	2012-13	272.9	65.5	32.1	4.5	11.7	2.4	3.6	0.2				392.9		
TOTAL TH.CASES	2011-12	320.6	58.2	49.9	21.7	15.0	1.2	7.3	0.6					478.2	
TOTAL TH.CASES	2010-11	308.7	40.7	40.2	24.5	11.0	10.5	20.0	3.8						459.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	PEAR	KIWIS	PEAR	LEMON	GRAPE	NECTARIN	GRAPE	APPLE	GRAPE	PLUM	NECTARIN	NECTARIN	GRAPE
	COSCIA	ABATE FT.	HAYWARD	FORELLE	EUREKA	R. GLOBE	VENUS	THOMPSON	GRANNIES	PRINCESS	ANGELINO	AUG. RED	NOT DEF	SUGARONE
Unifrutti Traders Ltd.	986.3	881.4	552.0	566.4	73.3	72.7	51.1	50.5	42.3	19.1	17.9	16.2	2.9	2.3
San Fco. Lo Garces Ltd			103.2											



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	PLUM	GRAPE	PEAR	PLUOTS	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.		1.448.1	384.0	135.8				1.967.9	1.880.3	789.6	140.0	146.3	60.7
San Clemente SA. Exp.		564.0						564.0	564.6	386.0	35.8	34.6	23.4
Río Blanco Ltda. Exp.			198.2					198.2	67.2	22.4	19.8	6.7	2.2
Ecofresh Ltda.		182.1						182.1	80.1	77.6	11.2	5.4	5.6
San Fco. Lo Garces Ltd				173.1			7.1	180.1	80.8	20.3	20.0	8.9	2.3
APF Export S.A.		123.5						123.5	105.8	20.6	7.1	5.9	1.2
Santa Ana Ltda., Soc.					75.5			75.5	131.5	7.1	15.1	25.9	1.4
Los Lirios S.A., Exp.		41.2				32.5		73.7			7.4		
Others		21.4			13.2			34.6	441.3	601.1	3.2	71.7	76.8
TOTAL TONS	2012-13	2.380.2	582.2	308.9	88.7	32.5	7.1	3.399.6					
TOTAL TONS	2011-12	2.064.8	567.0	214.3	505.5				3.351.6				
TOTAL TONS	2010-11	1.127.8	331.2	196.3	269.5					1.924.7			
TOTAL TH.CASES	2012-13	147.8	58.2	30.7	17.1	5.0	0.8				259.6		
TOTAL TH.CASES	2011-12	135.9	56.7	22.2	90.6							305.4	
TOTAL TH.CASES	2010-11	70.4	33.1	17.8	52.3								173.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	KIWIS	APPLE	GRAPE	PLUM	PLUM	APPLE	PLUM	APPLE	PLUM	PEAR	PLUM	PLUM
	RY. GALA	PINK L.	HAYWARD	BRAEBURN	CRIMSON	NOT DEF	ANGELINO	C. PINK	B. ROYAL	GRANNIES	LARRY ANN	FORELLE	FORTUNE	B. AMBAR
Copefrut S.A.	797.6	288.1	384.0	323.8		5.4	49.4			38.7	33.1		22.8	17.1
San Clemente SA. Exp.	202.7	122.5		201.6				12.6						
Río Blanco Ltda. Exp.			198.2											
Ecofresh Ltda.			139.8					42.3						
San Fco. Lo Garces Ltd						76.4	19.2		46.3				2.0	1.0
APF Export S.A.		120.5						2.9						
Santa Ana Ltda., Soc.					75.5									
Others		41.2		21.4	13.2							32.5		



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	AVOCADO	GRAPE	PEAR	PLUM	CHERRY	APRICOT	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Maona Tradino S.A.		759.7				164.6				924.3	633.1	745.2	114.5	73.1	69.6
Greenvic Comercial SA		381.6	144.0			19.2				544.8	629.0	890.3	51.1	62.4	93.5
Unifrutti Traders Ltd.			276.4	105.6						382.0	438.8	993.1	48.2	39.9	149.8
Copefrut S.A.		365.1					0.4	0.5	0.8	368.1	339.1	510.8	25.0	22.1	30.2
Aqua Santa Exp.			140.9		53.5		31.3	0.6	1.0	227.3	57.7	48.6	28.8	9.0	7.1
Santa Cruz S.A.. Exp.			48.0	114.5						162.5	300.5	260.9	32.4	54.7	63.2
Rio Blanco Ltda. Exp.			89.6		35.4					125.0	196.2	391.0	13.3	19.0	54.0
Monte Rosa SA. Com.		41.8	44.9		15.3					102.0	44.0		9.1	4.4	
Others		169.8	211.2	64.4	94.3			1.9	1.2	544.3	1.517.5	2.090.9	68.3	193.0	256.4
TOTAL TONS	2012-13	1,718.1	955.0	284.6	198.5	183.8	31.6	3.0	2.9	3,380.4					
TOTAL TONS	2011-12	1,545.5	1,785.9	483.9	186.2	123.3	0.4	5.1	1.8		4,156.0				
TOTAL TONS	2010-11	2,108.7	1,662.3	957.8	397.1	669.5	17.5	3.6	1.8			5,930.8			
TOTAL TH.CASES	2012-13	158.4	88.7	69.8	36.6	28.5	6.4	0.6	1.0				390.7		
TOTAL TH.CASES	2011-12	138.7	170.2	106.5	40.0	17.0	0.10	1.0	0.4					477.5	
TOTAL TH.CASES	2010-11	163.5	161.1	235.0	84.3	66.6	2.6	0.8	0.6						723.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	APPLE	APPLE	APPLE	AVOCADO	PEAR	APPLE	APPLE	GRAPE	GRAPE	GRAPE	APPLE	APPLE	PLUM
		HAYWARD	GRANNIES	RY. GALA	C. PINK	HASS	ABATE FT.	PINK L.	NOT DEF.	R. GLOBE	SUGRADNE	RIBIER	RICH. D.	R.K.O	ANGELINO
Maona Tradino S.A.			183.2	107.9	337.3		164.6	13.9	78.8						38.7
Greenvic Comercial SA		144.0	162.4	84.0				135.2							
Unifrutti Traders Ltd.		276.4				105.6									
Copefrut S.A.			196.2	168.9											
Aqua Santa Exp.		140.9								53.5					31.3
Santa Cruz S.A.. Exp.		48.0				107.7									
Rio Blanco Ltda. Exp.		89.6									35.4				
Others		256.1	90.5	78.3		64.4				18.9	14.3	43.2	42.8		

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	GRAPE	PLUM	AVOCADO	CHERRY	PEAR	ORANGE	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.		400.8	528.0		204.9		52.8	34.1		1,221.7	1,254.8	1,635.7	133.6	177.3	205.3
Commercial SM Plus Ltd.		292.1	224.0							516.1			38.5		
TvT Export S.A.		421.8								421.8			23.4		
Subsole S.A.. Exp.			57.6	223.8						281.4	540.1	1,008.4	36.9	78.8	143.7
Aqua Santa Exp.			88.6	58.3	109.5				24.3	280.6	268.2	384.6	43.9	44.5	63.3
Desarrollo Agrario SA				130.9		126.6				257.5		132.0	47.6		33.0
Jaime Bosh B e Hios		138.6	24.0							162.6	205.4	182.0	12.9	14.9	12.2
Exser Ltda.				91.8						91.8	182.3	269.1	11.2	22.2	32.8
Others				37.4						52.6	166.4	317.2	8.4	32.8	53.1
TOTAL TONS	2012-13	1,253.4	922.2	542.0	314.4	126.6	52.8	34.1	24.3	3,286.1					
TOTAL TONS	2011-12	356.5	801.5	607.8	303.4	63.4	315.7	63.0			2,617.3				
TOTAL TONS	2010-11	876.2	797.5	926.9	328.0	329.5	214.1	201.7	42.4			3,929.1			
TOTAL TH.CASES	2012-13	72.8	100.5	66.1	62.9	31.7	13.6	2.6	1.6				356.3		
TOTAL TH.CASES	2011-12	28.5	91.3	79.7	60.1	15.8	67.5	8.2						370.5	
TOTAL TH.CASES	2010-11	73.1	87.8	119.6	65.6	82.4	49.0	19.8	2.8						543.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	GRAPE	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE	PLUM	AVOCADO	PLUM	GRAPE	KIWIS	ORANGE
		HAYWARD	R. GLOBE	GRANNIES	FUJI	RY. GALA	RICH. D.	RED CHIEF	R. STARK	ANGELINO	HASS	LARRY ANN	NOT DEF.	NOT DEF.	LANE LATE
Copefrut S.A.		480.0		79.8	26.3	174.4	44.3	66.3		102.9		51.1		48.0	
Commercial SM Plus Ltd.		224.0			177.0		50.2	64.8							
TvT Export S.A.				152.2		11.1	88.4		169.9						
Subsole S.A.. Exp.		57.6	158.9										56.1		
Aqua Santa Exp.		88.6	58.3							31.3		46.9			24.3
Desarrollo Agrario SA				130.9							126.6				
Jaime Bosh B e Hios		24.0		19.2	38.3	42.1		39.0							
Others			129.2												

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AUGUST 1ST - JULY 31ST

THE OFFICIAL FIGURES



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Clemente SA, Exp.	2,119.4	2,119.4	1,456.5	1,012.8	156.3	107.2	79.6
Frutasol Chile S.A.	1,016.3	1,016.3	642.3	813.3	61.7	35.3	44.7
Greenvic Comercial SA	143.1	143.1	126.1	172.9	10.1	9.6	11.5
TOTAL TONS	2012-13	3,278.8	3,278.8				
TOTAL TONS	2011-12		2,224.8				
TOTAL TONS	2010-11	2,041.8		2,041.8			
TOTAL TH.CASES	2012-13	228.0			228.0		
TOTAL TH.CASES	2011-12	152.0				152.0	
TOTAL TH.CASES	2010-11	138.2					138.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE										
	RY. GALA	BRAEBURN	C. PINK	PINK L.	BROOKF.	GALAXY	RICH. D.	ALA PREVNU	GRANNIES	P. GALA	ULT. GALA
San Clemente SA, Exp.	737.5	562.1	184.7	206.7	279.9	91.1		44.2	10.2	2.7	0.3
Frutasol Chile S.A.	381.1	395.2	158.3				81.7				
Greenvic Comercial SA			66.2	76.9							



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	AVOCADO	BLUEB	QUINCE	B. KIWI	PGRANAT.	PLUM	NECTARIN	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Desarrollo Agrario SA	1,807.7								1,807.7	1,845.7	1,033.5	418.1	393.0	216.4
Santa Cruz S.A., Exp.	730.5								730.5	102.8	323.8	174.6	24.9	56.0
Córoora Agrícola S.A.	396.2								396.2			99.0		
Exportadora Baika S.A.	105.6								105.6			26.4		
Cabilfrut S.A.	105.6								105.6	131.5	131.5	26.4	31.7	31.7
Propal S., Exportad.	67.0								67.0	192.0	137.9	15.6	46.7	33.6
Sun Belle Berries SA		23.6							23.6	0.7	24.0	15.8	0.4	12.2
Valle Maule S.A.		19.5							19.5			12.2		
Comercial Fruticola SA			9.1	4.4					13.5	8.7	14.3	5.4	3.2	6.9
TOTAL TONS	2012-13	3,212.6	43.2	9.1	4.4				3,269.3					
TOTAL TONS	2011-12	2,827.2	0.7	6.5	2.2	57.8	19.9	13.5		2,927.8				
TOTAL TONS	2010-11	2,789.1	24.0	6.5	7.7		4.5	10.3	5.2		2,848.9			
TOTAL TH.CASES	2012-13	760.1	28.0	2.5	2.9							793.5		
TOTAL TH.CASES	2011-12	634.5	0.4	1.8	1.5	15.6	4.2	2.7					660.6	
TOTAL TH.CASES	2010-11	576.2	12.2	1.8	5.2		1.3	2.7	0.8					600.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	AVOCADO		BLUEB		QUINCE		B. KIWI	
	HASS	NOT DEF	HIGHBUSH	NOT DEF	NOT DEF	NOT DEF	NOT DEF	NOT DEF
Desarrollo Agrario SA	1,807.7							
Santa Cruz S.A., Exp.	457.9	272.6						
Córoora Agrícola S.A.	396.2							
Exportadora Baika S.A.	105.6							
Cabilfrut S.A.	105.6							
Propal S., Exportad.	67.0							
Others			43.2	9.1	4.4			



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	PEAR	GRAPE	PLUM	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Esteban Ltda., Exp.	410.7	525.0	396.9			1,332.6	1,086.8	1,059.6	120.3	104.6	97.9
San Rafael Ltda., Exp.	198.3	273.0	203.7			675.0	1,354.1	1,761.3	58.6	118.0	162.9
Conefrut S.A.	248.0	144.0			34.2	426.2	1,304.0	1,418.0	42.3	124.6	132.0
Dole Chile S.A.	171.3	72.0				243.3	206.9	562.1	19.8	16.0	39.2
Los Lirios S.A., Exp.	31.3		133.3	22.4	8.3	195.2	394.5	335.8	21.2	38.1	32.8
Exser Ltda.				143.2		143.2	107.5	124.3	17.5	13.1	15.2
Valle Central S.A., Exp.	112.5					112.5			12.7		
Convallis S.A. Exp.	42.8					42.8			2.4		
Others	21.4			35.4	34.0	90.8	521.3	356.8	12.3	39.3	27.6
TOTAL TONS	2012-13	1,236.4	1,014.0	733.9	201.0	76.4	3,261.7				
TOTAL TONS	2011-12	1,533.7	2,392.5	855.5	107.5	85.9	4,975.0				
TOTAL TONS	2010-11	1,879.7	3,061.8	448.1	159.7	68.7		5,617.9			
TOTAL TH.CASES	2012-13	92.8	101.4	73.5	24.0	15.3			307.0		
TOTAL TH.CASES	2011-12	98.9	239.3	85.3	13.1	17.2			453.8		
TOTAL TH.CASES	2010-11	126.3	305.2	42.8	19.5	13.7					507.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PEAR	APPLE	APPLE	GRAPE	APPLE	APPLE	APPLE	PLUM	APPLE	APPLE	APPLE	APPLE	PEAR
	HAYWARD	ABATE FT.	C. PINK	PINK L.	R. GLOBE	GALA	GRANNIES	RED CHIEF	ANGELENO	IMP. GALA	RY. GALA	RICH. D.	GALAXY	FORELLE
San Esteban Ltda., Exp.	525.0	356.0	196.7			64.2				50.7	50.2		20.4	41.0
San Rafael Ltda., Exp.	273.0	203.7	139.2			37.7							21.4	
Conefrut S.A.	144.0		86.6	25.2			97.9	38.4	17.2					
Dole Chile S.A.	72.0			171.3										
Los Lirios S.A., Exp.		112.0	31.3											
Exser Ltda.					143.2									
Valle Central S.A., Exp.				91.3				7.1						
Others					35.4			21.4	34.0			42.8		

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	PEAR	GRAPE	WALNUT	PLUM	CHERRY	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA	964.9	440.5	441.6	64.7					1,911.7	1,791.3	1,451.5	218.9	222.0	195.1
David del Curto S.A.	609.9	46.3	116.4	159.0			14.1		945.6	961.2	1,193.6	93.2	111.0	141.6
San Fco. Lo Garces Ltd		153.1				71.0	42.8		266.9			41.2		
Enlander Nuss S.A.					80.0				80.0			8.0		
Johnson Fruit							2.4		2.4			0.5		
TOTAL TONS	2012-13	1,574.8	639.9	558.0	223.7	80.0	71.0	59.3	3,206.6					
TOTAL TONS	2011-12	1,810.6	262.3	301.2	405.5	98.9	16.6			2,895.0				
TOTAL TONS	2010-11	1,728.3	351.0	327.9	763.8	116.8	17.0				3,606.8			
TOTAL TH.CASES	2012-13	148.4	63.9	63.2	49.7	8.0	14.2	14.4				361.8		
TOTAL TH.CASES	2011-12	168.7	31.0	42.6	89.9	9.9	3.3						345.3	
TOTAL TH.CASES	2010-11	110.8	78.9	44.2	167.0	11.7	3.4		48.2					476.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	PEAR	APPLE	APPLE	APPLE	APPLE	GRAPE	PEAR	WALNUT	PLUM	APPLE	CHERRY	GRAPE
	HAYWARD	RY. GALA	ABATE FT.	BRAEBURN	PINK L.	JONAGOLD	C. PINK	THOMPSON	FORELLE	NOT DEF	ANGELENO	GRANNIES	BING	CRIMSON
Frusan, San Fdo SA	440.5	241.7	314.9	262.2	186.6	180.8	80.5	28.4	126.7					36.4
David del Curto S.A.	46.3	380.9	116.4				97.0	142.8				69.5	14.1	13.2
San Fco. Lo Garces Ltd	153.1										71.0		42.8	
Enlander Nuss S.A.										80.0				
Johnson Fruit													2.4	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	KIWIS	APPLE	GRAPE	PLUM	NECTARIN	CHERRY	APRICOT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA	1,752.0	416.2	380.0	41.1	95.5		15.7		2,700.5	2,214.8	2,222.5	275.2	222.6	244.6
Atlas S.A.. Exportad.	124.5			30.9					155.4	224.2	188.8	15.0	24.2	20.7
CvD Internacional SA		44.8	39.5	27.9		34.5			146.7	199.5	78.0	17.2	21.9	8.4
La Rosa Sofruco	71.0								71.0	107.0		6.1	10.4	
Exser Ltda.				53.1					53.1	110.2	36.4	6.5	13.4	4.4
Fresh Land Chile S.A.	13.9								13.9			2.7		
TOTAL TONS	2012-13	1,961.5	461.0	419.5	153.0	95.5	34.5	15.7	3,140.7					
TOTAL TONS	2011-12	1,466.1	825.6	209.8	249.4	59.5	24.2	20.6		2,855.7				
TOTAL TONS	2010-11	1,529.4	531.5	206.4	161.0	105.5		10.4			2,544.2			
TOTAL TH.CASES	2012-13	188.0	45.3	42.6	20.0	18.4	6.1	2.4				322.7		
TOTAL TH.CASES	2011-12	136.8	81.6	21.8	31.6	11.9	4.2	4.6	0.1				292.6	
TOTAL TH.CASES	2010-11	157.6	52.2	21.8	26.1	21.1		2.1						280.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	KIWIS	PEAR	PEAR	APPLE	APPLE	GRAPE	APPLE	PLUM	PLUM	APPLE	GRAPE	PEAR	PEAR
	ABATE FT.	HAYWARD	PACKHAMS	R. BARTL.	C. PINK	GRANNIES	R. GLOBE	RY. GALA	LARRY ANN	ANGELENO	RAKU	SUGRAONE	S. BARTL.	COSCIA
Frusan, San Fdo SA	1,436.5	416.2	223.4	70.0	92.7	127.5	41.1	82.0	51.3	38.0	37.4			12.2
Atlas S.A.. Exportad.				96.9									27.6	
CvD Internacional SA		44.8			39.5							27.9		
La Rosa Sofruco	48.0													
Exser Ltda.							53.1							
Fresh Land Chile S.A.														12.2



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A., Exp.	3,120.4	3,120.4	3,391.9	3,014.8	346.1	463.3	395.8
TOTAL TONS	2012-13	3,120.4					
TOTAL TONS	2011-12	3,391.9	3,391.9				
TOTAL TONS	2010-11	3,014.8		3,014.8			
TOTAL TH.CASES	2012-13	346.1			346.1		
TOTAL TH.CASES	2011-12	463.3				463.3	
TOTAL TH.CASES	2010-11	395.8					395.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE
	THOMPSON	NOT DEF	CRIMSON	SUGRAONE	RALLI SDL	FLAME SDL	R. GLOBE	UGRASITEE	AUT. RY.	SUGRATH.
Subsole S.A., Exp.	1,079.4	790.0	736.0	279.7	118.0	67.5	28.0	12.4	7.6	1.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	NECTARIN	PLUM	PEACH	ORANGE	APPLE	PEAR	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Gesex, Gest.Exp.Frut.	676.1		346.4		316.6	178.6			1,542.4	1,446.9	625.8	200.4	174.9	77.6
Santa Marta, Exp.	83.4		19.2	287.8	19.1				435.7	352.8	221.9	73.5	47.4	29.1
Prize Ltda., Exportad.	19.3	48.0			18.5		40.0	77.5	208.2	54.2		26.5	9.9	
Roveg Chile Ltda.	1.0	48.0	43.2	86.4					185.8	446.6	125.9	21.2	64.3	18.6
Oppenheimer, Serv.Aor	88.6			25.1			62.8		176.5	273.1	389.7	17.6	33.1	47.5
Asesorias e Invst Itahue Ltda.		96.0							96.0			9.6		
Fruaal S.A., Exportad.		96.0							96.0			9.6		
Elicura Ltda., Soc.Aor.		67.2							81.3			9.5		
Others	39.3	137.7						22.4	236.2	233.2	1,288.8	40.6	91.8	190.0
TOTAL TONS	2012-13	907.6	492.9	408.8	399.3	354.2	178.6	102.8	99.9	3,058.1				
TOTAL TONS	2011-12	1,158.1	118.4	519.6	492.6	208.1	5.8				2,806.7			
TOTAL TONS	2010-11	954.8	479.4	504.3	306.8	67.3	0.5	104.0	103.1		2,652.0			
TOTAL TH.CASES	2012-13	125.0	49.3	54.1	54.1	48.9	11.5	5.7	15.2			408.5		
TOTAL TH.CASES	2011-12	148.3	11.8	63.7	59.2	26.0	1.2						421.4	
TOTAL TH.CASES	2010-11	121.0	47.7	65.1	47.3	8.7	0.10	5.7	12.1					362.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	GRAPE	GRAPE	ORANGE	PLUM	PEACH	NECTARIN	PEAR	PLUM	PLUM	APPLE	PLUM	NECTARIN	
	HAYWARD	THOMPSON	R. GLOBE	SUGRAONE	LANE LATE	B. AMBAR	SPT. SUN	VENUS	FORELLE	ANGELENO	RED HEART	RICH. D.	LARRY ANN	AUG. RED	
Gesex, Gest.Exp.Frut.			297.8	188.1	128.9	175.2		84.3	59.8						55.9
Santa Marta, Exp.			50.2	16.7			78.2	19.2		72.7	65.0			47.6	
Prize Ltda., Exportad.	48.0			17.9					77.5						
Roveg Chile Ltda.	48.0						43.2							10.8	
Oppenheimer, Serv.Aor				35.4	53.1							59.9			
Asesorias e Invst Itahue Ltda.		96.0													
Fruaal S.A., Exportad.		96.0													
Others	204.9			10.6											

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	APPLE	KIWIS	NECTARIN	MAND.	PGRAWAT.	PEAR	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Aqua Santa Exp.	1,014.0	354.7			17.2				1,385.9	1,078.1		166.1	124.4	
Verfrut S.A., Soc. Exp.	478.0		42.8						520.8	145.0		59.4	13.4	
Comexport Ltda.	17.7		128.7						146.4	392.3	948.5	9.2	36.2	80.3
Southern Fruit, Exp.		12.1		67.2	8.1				87.4	268.8	185.2	9.0	26.9	11.9
Euroamérica SA, Frut.	15.4	9.1	25.9	22.8					73.2	237.2	16.5	6.6	27.6	2.0
San Andrés Ltda., Exp.			64.2						64.2	103.4	146.3	3.5	5.7	8.0
Rucarav S.A., Exp.		19.4			43.0				62.4	940.3	105.4	7.2	85.3	10.7
Chacabuco Quality Gr.	56.1								56.1	137.3		6.8	16.7	
Others	275.7	17.0	77.1	132.1	46.1	23.0	15.4		586.5	8,026.0	3,263.2	65.0	796.4	277.2
TOTAL TONS	2012-13	1,856.9	412.4	338.7	222.2	114.3	23.0	15.4	2,982.8					
TOTAL TONS	2011-12	5,306.3	384.4	3,042.5	2,243.7	183.2		69.1		11,328				
TOTAL TONS	2010-11	1,558.7	139.6	2,596.8	256.2	113.8					4,665.1			
TOTAL TH.CASES	2012-13	226.2	47.4	18.6	22.1	13.2	1.4	3.8				332.8		
TOTAL TH.CASES	2011-12	649.7	41.5	169.7	224.3	20.5		20.7	3.8				1,132.6	
TOTAL TH.CASES	2010-11	190.2	16.1	144.7	25.6	13.4								390.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	PLUM	KIWIS	GRAPE	APPLE	GRAPE	GRAPE	PLUM	APPLE	APPLE	NECTARIN	APPLE	NECTARIN
	R. GLOBE	THOMPSON	ANGELENO	HAYWARD	CRIVISON	GRANNIES	NOT DEF	SUGRAONE	NOT DEF	RICH. D.	RY. GALA	ART. SNOW	RED CHIEF	SM. GRD.
Aqua Santa Exp.	711.7	82.8	318.2		134.8		16.7	68.0	36.5			17.2		
Verfrut S.A., Soc. Exp.	176.8	301.1				42.8								
Comexport Ltda.		17.7				42.1				39.1	26.1			
Southern Fruit, Exp.				67.2										8.1
Euroamérica SA, Frut.	7.5	4.1	9.1	22.8	3.7	10.1				12.8	3.0			
San Andrés Ltda., Exp.						21.4							42.8	
Rucarav S.A., Exp.														23.8
Others	36.1	134.7		132.1	18.7	32.7	111.2		17.0		21.2	31.1	2.0	

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AUGUST 1ST - JULY 31ST

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Russia

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	APPLE	GRAPE	PEAR	PLUM	NECTARIN	PEACH	PERANAT.	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Rucarav S.A., Exp.			604.5	201.5	111.2	28.1	36.7	21.6		1.003.6	1.457.7	1.394.2	77.4	112.0	147.1
Subsole S.A., Exp.		705.0								705.0			69.6		
Southern Fruit, Exp.		268.6								268.6	460.5	506.9	26.9	41.3	49.6
Gonzauri S.A., Exp.		22.4	210.1							232.5			13.6		
San Fco. Lo Garces Ltd				17.7		121.9	38.9			178.5	134.3		20.0	8.4	
Desarrollo Agrario SA				168.3						168.3			20.5		
David del Curto S.A.			39.3	124.0						163.2	17.7	40.8	17.5	2.2	2.2
Conefrut S.A.			63.5		23.0					86.5	215.3	42.2	4.8	14.2	3.4
Others			42.3	51.7	23.3					117.3	1.717.6	2.012.9	9.8	151.9	197.4
TOTAL TONS	2012-13	996.0	959.7	563.1	157.6	150.0	75.6	21.6		2.923.6					
TOTAL TONS	2011-12	553.6	1.834.4	1.463.1	69.9	60.5	21.6			4.003.1					
TOTAL TONS	2010-11	779.6	1.185.9	1.870.0		21.6	75.5	10.8	53.5			3.997.0			
TOTAL TH.CASES	2012-13	98.7	52.5	68.7	12.7	16.6	8.4	2.4					260.0		
TOTAL TH.CASES	2011-12	55.4	100.1	161.5	3.8	6.7	2.4							329.9	
TOTAL TH.CASES	2010-11	79.8	65.1	228.1		2.4	8.4	1.2	14.9						399.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	APPLE	APPLE	GRAPE	APPLE	GRAPE	PEAR	PLUM	GRAPE	GRAPE	APPLE	APPLE	APPLE	GRAPE	
																HAYWARD
Rucarav S.A., Exp.			136.2	295.9	75.3	132.9	45.0	88.2	21.6	39.2	17.7				39.2	24.3
Subsole S.A., Exp.		705.0														
Southern Fruit, Exp.		268.6														
Gonzauri S.A., Exp.		22.4	146.9	42.8								20.4				
San Fco. Lo Garces Ltd									41.8		17.7					
Desarrollo Agrario SA					168.3											
David del Curto S.A.					17.7		106.3						39.3			
Others			63.5		18.4	21.4				15.6	17.7	20.9				



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	PLUM	APPLE	PERANAT.	PEAR	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.		427.8					427.8	452.4	165.0	57.3	53.8	21.6
Passalacqua C., Daniell		419.0					419.0	355.9	418.8	79.2	72.0	86.4
Sol v Mar		285.3	67.2				352.5	33.0	17.3	72.1	4.8	2.4
Contador Frutos S.A.		291.4					291.4	343.7	481.7	37.5	55.5	63.9
Terrafrut S.A		185.5	21.6				207.1	67.1		12.0	12.6	
Alquimia Fresh S.A		182.1		21.2			203.2	158.9		26.0	18.6	
Norfrut Chile Ltda.		167.5					167.5	279.3		20.4	34.3	
Rio Rapel S.A., Exp.		159.4					159.4			19.4		
Others		589.0	64.2				653.2	1.080.1	1.499.3	100.4	175.1	255.0
TOTAL TONS	2012-13	2.706.9	153.0	21.2			2.881.1					
TOTAL TONS	2011-12	2.436.1	156.5	127.0	26.5	24.3		2.770.4				
TOTAL TONS	2010-11	2.286.4	295.6						2.582.0			
TOTAL TH.CASES	2012-13	402.4	20.8	1.2						424.4		
TOTAL TH.CASES	2011-12	390.8	20.6	7.1	6.6	1.6					426.7	
TOTAL TH.CASES	2010-11	398.5	30.9									429.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	PLUM	PLUM	GRAPE	PLUM	PLUM	APPLE	GRAPE	GRAPE	PLUM
Dole Chile S.A.		354.8	31.1	31.5	10.0										
Passalacqua C., Daniell				406.5	12.5										
Sol v Mar		3.7	84.7		119.6	77.3	35.1	32.1							
Contador Frutos S.A.		213.8	1.9	37.4	38.3										
Terrafrut S.A			170.2		15.3						21.6				
Alquimia Fresh S.A			182.1									21.2			
Norfrut Chile Ltda.		73.8	0.9	92.7											
Others		146.4	277.2	15.3	245.1		16.1	8.8	33.7	32.1			17.7	13.0	7.2



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	PLUM	CLEMINT	APPLE	BLUEB	NECTARIN	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Edmundo Tapia	373.9		20.6						394.5	83.7		58.1	8.8	
Frusan, San Fdo SA		342.7							342.7			33.6		
Verfrut S.A., Soc. Exp.			239.2	21.6	21.3				282.0		61.2	26.5		4.3
Frucentro S.A.	128.3	5.6	70.2						204.2		150.0	25.5		18.1
Frutamerica S.A. Exp.	203.6								203.6			24.8		
Soc. Agrícola La Islita Ltda.	187.8								187.8			22.9		
Los Olmos Ltd, Exp.	164.2								164.2	74.6	20.8	21.6	9.1	3.8
Fruttita S.A., Exp.	141.1	22.4							163.5			19.5		
Others	648.4	209.5	48.0						905.9	2.887.1	2.568.3	105.9	397.7	349.4
TOTAL TONS	2012-13	1,847.4	580.2	378.0	21.6	21.3			2,848.5					
TOTAL TONS	2011-12	2,167.8	401.6	342.8		38.4	43.2	34.7	16.8	3,045.4				
TOTAL TONS	2010-11	1,354.7	500.8	700.2		211.6		26.8	1.2		2,800.3			
TOTAL TH.CASES	2012-13	238.3	57.3	40.3	1.4	1.1						338.4		
TOTAL TH.CASES	2011-12	299.0	40.2	38.1		2.3	28.8	3.9	3.4				415.6	
TOTAL TH.CASES	2010-11	233.8	46.5	79.6		10.6		4.1	0.2					375.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	PLUM	GRAPE	GRAPE	GRAPE	GRAPE	PLUM	GRAPE	KIWIS	CLEMINT	APPLE	PLUM	PLUM
	CRIMSON	HAYWARD	ANGELENO	NOT DEF	FLAME SCL	PRN. SEED	THOMPSON	NOT DEF	AUT. RY.	NOT DEF	CLEMENUL	RED CHIEF	RED HEART	B. AMBAR
Edmundo Tapia	373.9													20.6
Frusan, San Fdo SA		342.7												
Verfrut S.A., Soc. Exp.			239.2								21.6	21.3		
Frucentro S.A.	115.9	5.6	44.4						12.5				20.7	
Frutamerica S.A. Exp.	93.4			110.2										
Soc. Agrícola La Islita Ltda.	123.4			64.5										
Los Olmos Ltd, Exp.	164.2													
Others	495.4	209.5		17.7	121.2	70.8	69.8	48.0	11.7	22.4				

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PEAR	APPLE	GRAPE	PLUM	NECTARIN	CHERRY	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Los Lirios S.A., Exp.	526.7	849.7	315.0	89.5	9.4	11.5		1,801.9	1,520.2	1,323.5	174.4	145.4	118.0
Aqua Santa Exp.	336.0	22.4		102.7	78.2			539.3	337.0	191.9	64.0	39.1	27.6
Conefrut S.A.	144.0		21.2					165.2			15.6		
Polcura Exportaciones		158.4						158.4	89.8		15.8	9.0	
Fresh Land Chile S.A.	119.0	13.4						132.4	16.7		14.4	2.0	
TOTAL TONS	2012-13	1,125.7	1,043.9	336.2	192.3	87.6	11.5	2,797.1					
TOTAL TONS	2011-12	648.0	868.7	388.2	178.8	31.3	15.0	2,132.2					
TOTAL TONS	2010-11	407.9	611.4	682.1	76.5	15.6				1,793.6			
TOTAL TH.CASES	2012-13	112.6	110.6	18.7	23.4	17.4	1.4				284.2		
TOTAL TH.CASES	2011-12	64.8	87.9	22.4	21.8	6.3	1.7	0.9				205.8	
TOTAL TH.CASES	2010-11	40.8	62.4	37.6	17.0	3.1							160.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PEAR	PEAR	GRAPE	APPLE	PEAR	APPLE	PLUM	APPLE	APPLE	GRAPE	APPLE	PLUM	PEAR
	HAYWARD	ABATE FT.	FORELLE	R. GLOBE	RY. GALA	COSCIA	C. PINK	ANGELENO	RICH. D.	FUJI	THOMPSON	GRANNIES	LARRY ANN	CARMEN
Los Lirios S.A., Exp.	526.7	577.9	183.7	53.2	119.1	60.4	65.8	7.6	51.0	45.8	35.4	33.4		27.7
Aqua Santa Exp.	336.0	5.6	16.8	102.7				46.9						31.3
Conefrut S.A.	144.0				21.2									
Polcura Exportaciones		134.4				24.0								
Fresh Land Chile S.A.	119.0					13.4								



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	MAND.	GRAPE	PEAR	APPLE	NECTARIN	CHERRY	BLUEB	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Aios v Cebollas	984.5								985.2	644.9	42.6	74.5	52.2	6.1
El Maitenal S.A., Aoric.		410.9							410.9	229.5	120.1	91.3	51.0	26.7
David del Curto S.A.			209.3	186.1					395.4	312.2	15.6	59.8	50.0	2.4
Gesex, Gest.Exp.Frut.		131.0			151.4			57.6	357.6	78.0	161.4	98.1	19.5	32.9
Unifrutti Traders Ltd.			204.8						204.8			31.5		
Polar Fruit Int. SA				126.0					126.0	27.9	14.4	18.0	3.4	3.2
Rancaqua, Cia.Exp.Ltd.						105.7			105.7	96.7	67.2	21.1	19.3	14.0
Montolin SA, Aor.Inm	63.0	28.8							91.8			10.6		
Others						17.6	90.5		108.1	656.1	634.9	61.4	147.2	153.6
TOTAL TONS	2012-13	1,047.5	570.6	414.1	312.1	151.4	123.3	90.5	57.6	2,785.3				
TOTAL TONS	2011-12	586.0	933.9	284.1		53.0	96.7	7.8	25.0	2,045.4				
TOTAL TONS	2010-11		666.6	83.1		59.3	106.3	39.8	16.9		1,056.2			
TOTAL TH.CASES	2012-13	78.3	120.9	63.7	45.6	52.9	24.6	57.9	19.6			466.3		
TOTAL TH.CASES	2011-12	45.7	202.7	43.7		13.3	19.3	5.2	6.2				342.6	
TOTAL TH.CASES	2010-11		148.1	12.9		14.8	22.0	26.6	4.2					238.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	MAND.	MAND.	PEAR	GRAPE	APPLE	GRAPE	PEAR	GRAPE	APPLE	APPLE	GRAPE	PEACH	NECTARIN	GRAPE
	MURCOTT	NOT DEF	ABATE FT.	SUGARONE	RY. GALA	CRIMSON	FORELLE	THOMPSON	GRANNIES	GALA	FLAME SOL	NOT DEF	AUG. RED	AUT. RY.
Aios v Cebollas	588.3	396.3												
El Maitenal S.A., Aoric.				91.8		130.1		112.5			32.9			43.6
David del Curto S.A.			179.4		123.3		29.9							
Gesex, Gest.Exp.Frut.				56.9		14.4		13.0				46.8	44.7	
Unifrutti Traders Ltd.			102.4				102.4							
Polar Fruit Int. SA					21.9				53.2	50.9				
Rancaqua, Cia.Exp.Ltd.														
Others	63.0										14.4			

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PLUM	GRAPE	NECTARIN	PEAR	KIWIS	PGRANAT.	ORANGE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefruit S.A.	712.1	291.9		52.8	23.6	48.0			1,128.4	525.9	723.6	126.0	62.5	78.6
Alouimia Fresh S.A	389.1	14.7	44.2			24.0	43.2		515.2	778.4	417.1	48.1	82.8	54.2
David del Curto S.A.	158.7	106.7	35.4	53.9					356.6	1,451.8	1,549.3	43.3	170.4	173.2
Bonaterro S.A.	142.3				69.7				212.0			18.9		
Ecofresh Ltda.	199.3								199.3	177.4	367.7	15.9	14.2	26.7
Hacienda Chorombo			115.2						115.2	158.4	86.4	25.6	35.2	19.2
APF Export S.A.	81.1								81.1	31.2	374.6	6.6	2.6	31.2
Idahue Chile, Exp.			57.6						57.6	115.2	53.0	12.8	25.6	11.8
Others		13.0	17.7					24.3	55.1	205.0	282.8	5.1	16.5	25.8
TOTAL TONS	2012-13	1,682.6	426.3	270.1	106.7	93.3	72.0	43.2	24.3	2,720.5				
TOTAL TONS	2011-12	1,636.9	399.2	776.6	227.2	116.5	168.0	13.2	71.0	3,443.2				
TOTAL TONS	2010-11	2,287.9	486.1	526.8	94.6	325.6		26.5			3,854.5			
TOTAL TH.CASES	2012-13	118.8	81.6	52.9	19.4	9.7	7.2	10.8	1.6			302.3		
TOTAL TH.CASES	2011-12	109.1	76.2	141.3	40.8	10.7	16.8	3.3	4.8				409.9	
TOTAL TH.CASES	2010-11	162.3	97.2	89.9	17.2	28.3		6.6						420.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	PLUM	APPLE	GRAPE	APPLE	APPLE	KIWIS	PLUM	PGRANAT.	APPLE	PEAR	GRAPE	PLUM
	PINK L	RY. GALA	ANGELENO	GRANNIES	THOMPSON	C. PINK	RED CHIEF	HAYWARD	LARRY ANN	WONDERF.	NOT DEF	ABATE FT.	R. GLOBE	KING RED
Copefruit S.A.	422.5	107.6	137.9	145.6			7.3	48.0	57.9					33.8
Alouimia Fresh S.A	103.5	83.3	14.7	42.3	13.2	13.1	104.5	24.0		43.2	42.3			
David del Curto S.A.		70.8	53.5	14.1	17.7	73.8			10.8				17.7	
Bonaterro S.A.	129.4	9.1				3.9						35.9		
Ecofresh Ltda.	145.6					53.8								
Hacienda Chorombo					115.2									
APF Export S.A.	81.1													
Others			13.0		28.8								17.7	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	PEAR	ORANGE	AVOCADO	NECTARIN	CHERRY	PLUM	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Rucarav S.A., Exp.	633.2	365.0	251.2			52.6		17.0	1.319.0	1.889.8	1.800.6	179.5	239.5	237.1
Unifrutti Traders Ltd.	136.8	238.9	250.6		63.4	1.8	29.7		721.2	3.093.0	2.620.5	101.5	443.7	332.1
Atlas S.A., Exportad.	120.0	119.7	138.0						377.8	310.7	123.6	41.6	37.1	16.7
El Torreón Export Ltda.		103.8							103.8	814.0	594.1	6.6	63.2	43.9
Aricom, Soc. Agric.				94.0					94.0	139.6	3.015.6	6.2	21.7	351.3
David del Curto S.A.	17.7	21.2	23.2				17.6		79.7	1.443.3	342.4	9.1	174.6	42.4
TOTAL TONS	2012-13	907.7	848.5	663.1	94.0	63.4	54.4	47.3	17.0	2.695.5				
TOTAL TONS	2011-12	1.695.0	3.002.9	1.960.7	20.9	193.5	74.2	158.9	121.9		7.690.2			
TOTAL TONS	2010-11	1.572.7	3.143.8	1.380.0	453.0	863.6	237.6	85.2	252.4			8.921.2		
TOTAL TH.CASES	2012-13	136.9	80.6	79.5	6.2	15.8	9.4	12.6	3.4				344.4	
TOTAL TH.CASES	2011-12	255.5	292.1	245.6	1.4	47.5	12.9	52.4	22.2					979.8
TOTAL TH.CASES	2010-11	231.8	292.5	156.1	29.8	190.4	40.8	28.3	45.8					1.092.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	APPLE	APPLE	GRAPE	GRAPE	GRAPE	PEAR	APPLE	PEAR	GRAPE	ORANGE	APPLE	AVOCADO	GRAPE
	ABATE FT.	RY. GALA	GRANNIES	THOMPSON	R. GLOBE	RIBIER	PACKHAMS	C. PINK	COSCIA	CRIMSON	NOT DEF	PINK L.	HASS	SUGRADNE
Rucarav S.A., Exp.	190.8		229.0	126.0	198.8	171.6	60.5	52.4		83.2		63.0		53.6
Unifrutti Traders Ltd.	170.6	180.6	42.3	86.9	17.7				80.0	16.1		15.9	63.4	
Atlas S.A., Exportad.				49.2	26.6	44.3	114.7	116.3				3.4		
El Torreón Export Ltda.		103.8												
Aricom, Soc. Agric.											94.0			
David del Curto S.A.		10.1	11.1	17.7						23.2				

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	PEAR	TONS		TH.CAS	
					2012-13	2012-13	2012-13	2012-13
Lafrut Exp. Aropec.	468.8	988.7	454.4	64.5	1.976.4	199.6		
Dosal Hnos. v Cia.Ltd.	381.2				381.2	32.7		
Verfrut S.A., Soc. Exp.	245.1				245.1	17.2		
San Andrés Ltda., Exp.	19.9				19.9	2.2		
TOTAL TONS	2012-13	1.115.0	988.7	454.4	64.5	2.622.6		
TOTAL TH.CASES	2012-13	82.1	120.6	45.4	3.6		251.7	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	KIWIS	APPLE	APPLE	APPLE	PEAR	APPLE	APPLE	
	R. GLOBE	RICH. D.	HAYWARD	FUJI	GRANNIES	RED CHIEF	GALA	PACKHAMS	RY. GALA	GOLDEN D.
Lafrut Exp. Aropec.	988.7	314.1	454.4		79.4		75.3	64.5		
Dosal Hnos. v Cia.Ltd.		224.4		53.7	44.0				54.6	4.6
Verfrut S.A., Soc. Exp.		58.3		75.3	12.5	90.6			8.4	
San Andrés Ltda., Exp.				19.9						



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	KIWIS	PEAR	PLUM	NECTARIN	PGRANAT.	PEACH	TOTAL TONS			TOTAL TH.CASES				
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11		
Dole Chile S.A.		929.7	831.1	532.8	83.0	73.3	1.9					2,451.9	3,563.8	3,151.1	222.2	312.7	281.1
Frusan, San Fdo SA		74.9	31.5	61.4								167.7			15.3		
TOTAL TONS	2012-13	1,004.6	862.6	594.2	83.0	73.3	1.9					2,619.6					
TOTAL TONS	2011-12	1,535.1	942.9	944.0	32.0	64.4	45.4					3,563.8					
TOTAL TONS	2010-11	1,275.2	1,040.9	752.0		43.7	33.2	27.9	26.4				3,199.3				
TOTAL TH.CASES	2012-13	56.5	105.2	59.5	6.2	9.8	0.2								237.5		
TOTAL TH.CASES	2011-12	84.0	115.0	94.4	4.9	8.7	5.7								312.7		
TOTAL TH.CASES	2010-11	69.1	126.9	75.2		5.6	3.8	7.3	3.0								290.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	GRAPE	GRAPE	GRAPE	APPLE	APPLE	APPLE	GRAPE	PEAR	GRAPE	PLUM	PEAR	GRAPE
		GRANNIES	HAYWARD	THOMPSON	R. GLOBE	PRN. SEED.	RICH. D.	C. PINK	RY. GALA	REGAL	PACKHAMS	AUT. RY.	LARRY ANN	ABATE FT.	SUGRAONE
Dole Chile S.A.		630.7	532.8	292.7	242.8	173.2	119.9	95.3	83.8	53.9	46.6	39.4	36.6	36.4	29.1
Frusan, San Fdo SA		20.2	40.3	31.5			37.4								



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Andinexia Ltda.Exp.		2,126.6	462.7	2,589.3	986.7	545.7	142.8	54.3	30.1
Frusan, San Fdo SA			23.8	23.8	23.2		2.4	1.9	
TOTAL TONS	2012-13	2,126.6	486.5	2,613.1					
TOTAL TONS	2011-12	986.7	23.2		1,009.9				
TOTAL TONS	2010-11	582.6				582.6			
TOTAL TH.CASES	2012-13	117.4	27.8				145.2		
TOTAL TH.CASES	2011-12	54.3	1.9					56.2	
TOTAL TH.CASES	2010-11	32.5							32.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	APPLE	APPLE	PEAR	APPLE	PEAR	PEAR	PEAR
		RY. GALA	GRANNIES	GALA	S. BARTL.	RICH. D.	ABATE FT.	PACKHAMS	DOY. DU C.
Andinexia Ltda.Exp.		1,284.8	342.1	308.7	267.5	190.9	110.2	85.1	
Frusan, San Fdo SA									23.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
El Maitenal S.A., Agric.	634.9		634.9	993.8	946.4	127.0	194.8	171.1
Prontoexport Ltda.	233.1		233.1	304.3	336.3	40.7	38.8	42.0
Lafrut Exp. Agropec.	191.6		191.6	482.7	479.2	13.6	69.3	63.2
Fresh Land Chile S.A.	188.3		188.3	235.8	553.7	27.4	29.3	71.6
Rucarav S.A., Exp.	184.4		184.4	525.2	720.7	21.4	62.7	84.2
Santa Ana Ltda., Soc.	176.8		176.8	238.3	206.8	32.4	31.3	26.3
Agricola Lyon Ltda	160.5		160.5	361.3	237.3	25.7	49.6	28.7
Others	761.7	20.4	782.1	2,188.5	1,981.2	134.7	350.3	280.5
TOTAL TONS	2012-13	2,531.2	2,551.6					
TOTAL TONS	2011-12	5,330.0		5,330.0				
TOTAL TONS	2010-11	5,461.6			5,461.6			
TOTAL TH.CASES	2012-13	421.3	1.7			423.0		
TOTAL TH.CASES	2011-12	826.0					826.0	
TOTAL TH.CASES	2010-11	767.6						767.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	PLUM	GRAPE	GRAPE
	CRIMSON	THOMPSON	SUGARONE	NOT DEF	AUT. RV.	FLAME SDL	NOT DEF	KEEN SEEDLE	RED SDL
El Maitenal S.A., Agric.	95.1	208.0	222.8		43.4	65.6			
Prontoexport Ltda.	57.1	113.5	10.0	14.7	22.7	15.0			
Lafrut Exp. Agropec.	115.1	16.8	46.7			13.0			
Fresh Land Chile S.A.	95.1	3.5	1.2	88.6					
Rucarav S.A., Exp.	78.8	72.4	30.6	2.7					
Santa Ana Ltda., Soc.	176.8								
Agricola Lyon Ltda	94.5	66.0							
Others	380.9	159.3	79.1	44.8	55.9	27.0	20.4	10.8	4.0

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	PLUM	PEAR	NASHI	CHERRY	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Atlas S.A., Exportad.	434.2	248.3	22.4	49.7	50.8				805.5	822.1	1,207.8	69.1	71.5	73.7
Los Lirios S.A., Exp.	400.9	17.8	187.5	36.9					643.2	447.0	371.9	56.1	37.6	30.7
Subsole S.A., Exp.		336.5							336.5	319.0	446.1	41.0	39.1	55.1
Soc. De Inversiones Fortaleza	64.2		168.0						232.2			20.3		
Copefrut S.A.	169.3				24.0				193.3			11.0		
Santa Cruz S.A., Exp.			167.7						167.7	120.0	118.8	16.9	12.0	13.4
Exser Ltda.		142.6							142.6	218.1	286.7	17.4	26.6	35.0
Tacora Fruta S.A.			24.0						24.0	85.0	22.4	2.4	5.6	2.2
TOTAL TONS	2012-13	1,068.7	745.2	569.6	86.6	74.8			2,545.0					
TOTAL TONS	2011-12	756.1	691.0	420.4	60.4	79.1	3.1	1.2		2,011.2				
TOTAL TONS	2010-11	1,025.7	1,287.0	279.0	191.5	139.8		3.4	317.2		3,338.2			
TOTAL TH.CASES	2012-13	66.7	90.9	57.1	14.9	4.7						234.2		
TOTAL TH.CASES	2011-12	47.7	84.6	42.0	10.8	6.1	0.8	0.3					192.4	
TOTAL TH.CASES	2010-11	39.8	172.7	27.9	29.5	8.4		1.2	40.6					331.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	APPLE	APPLE	APPLE	APPLE	GRAPE	APPLE	PLUM	KIWIS	APPLE	PEAR	PEAR	PEAR
	R. GLOBE	HAYWARD	RICH. D.	RY. GALA	GRANNIES	FUJI	NOT DEF	PINK L.	NOT DEF	NOT DEF	C. PINK	PACKHAMS	R. BARTL.	NOT DEF
Atlas S.A., Exportad.	177.5		186.4	43.8	106.6	83.8	70.8		32.0	22.4	13.7	3.5	23.3	22.0
Los Lirios S.A., Exp.	17.8	187.5	189.6	85.1	37.7	12.2		51.7	17.9		24.3			
Subsole S.A., Exp.	288.9							43.0						
Soc. De Inversiones Fortaleza			168.0	21.4	42.8									
Copefrut S.A.				26.2	84.7	21.2						24.0		
Santa Cruz S.A., Exp.		143.7								24.0				
Exser Ltda.	142.6													
Tacora Fruta S.A.		24.0												

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	KIWIS	PEAR	CHERRY	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Fresh Land Chile S.A.	762.4	698.2	63.0	132.4	4.5	1,660.6	801.7		172.3	82.8	
Santa Maria S.A.	249.9		24.0			273.9	139.1		32.9	17.5	
Megafruit Ltda.	159.7					159.7	12.1		27.4	2.2	
Asesorias e Invst Itahue Ltda.			144.0			144.0			14.4		
Jaime Bosh B e Hijos		63.5	24.0			87.5	66.3	175.5	5.9	4.8	16.0
Valle Limari S.A. Exp.	73.9					73.9			8.7		
Agric. E Invers. Rio Duero II S.A.	35.7					35.7			4.4		
Valles del Norte Ltd.	35.4					35.4			4.3		
Greenvic Comercial SA		19.9				19.9			1.1		
TOTAL TONS	2012-13	1,317.0	781.6	255.0	132.4	4.5	2,490.6				
TOTAL TONS	2011-12	407.6	414.2	449.4	19.5		1,290.8				
TOTAL TONS	2010-11	140.2	124.4	47.5				312.1			
TOTAL TH.CASES	2012-13	179.8	42.6	25.5	22.6	0.9			271.4		
TOTAL TH.CASES	2011-12	55.8	22.6	44.9	1.3				124.6		
TOTAL TH.CASES	2010-11	19.6	7.1	4.8							31.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	APPLE	KIWIS	APPLE	GRAPE	GRAPE	GRAPE	APPLE	GRAPE	PEAR	PEAR	PEAR	APPLE
	R. GLOBE	CRIMSON	GRANNIES	HAYWARD	RED CHIEF	NOT DEF	THOMPSON	RIBIER	SCARLETT	FLAME SDL	COSCIA	CARMEN	NOT DEF	RY. GALA
Fresh Land Chile S.A.	247.3	180.9	379.2	63.0	181.8	119.8	75.3	110.0	90.6	23.4	54.5	41.2	36.7	21.4
Santa Maria S.A.	80.0	116.3		24.0		16.9	19.1							
Megafruit Ltda.	36.9	122.7												
Asesorias e Invst Itahue Ltda.				144.0										
Jaime Bosh B e Hijos			9.1	24.0	33.3									
Valle Limari S.A. Exp.	73.9													
Agric. E Invers. Rio Duero II S.A.	18.0						17.7							
Others			19.9							35.4				

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	AVOCADO	KIWIS	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Clemente SA, Exp.	1,140.8			1,140.8	1,164.1	1,135.1	69.0	74.1	75.8
Santa Cruz S.A., Exp.		431.3		431.3	345.5	358.6	41.4	35.7	35.0
Copefruit S.A.	403.4			403.4	391.2	551.1	24.5	23.4	32.7
Subsole S.A., Exp.		287.8		287.8	144.0		28.8	14.4	
El Parque Ltda, Exp.		107.5		107.5			24.5		
Frusan, San Fdo SA			73.4	73.4			7.2		
Valle Del Sur Ltd. Exp.		21.5		21.5	112.9		1.9	10.6	
TOTAL TONS	2012-13	1,544.2	848.1	73.4	2,465.7				
TOTAL TONS	2011-12	1,619.4	602.4		2,221.9				
TOTAL TONS	2010-11	1,686.2	440.3			2,126.5			
TOTAL TH.CASES	2012-13	93.6	96.6	7.2			197.4		
TOTAL TH.CASES	2011-12	101.0	60.8				161.8		
TOTAL TH.CASES	2010-11	108.5	45.8						154.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	AVOCADO	APPLE	APPLE	APPLE	APPLE	KIWIS	APPLE	APPLE	AVOCADO	APPLE	APPLE	APPLE	APPLE
	HASS	RY. GALA	BRAEBURN	JAZZ	PINK L	HAYWARD	BROOKF.	GRANNIES	NOT DEF	GALAXY	C. PINK	ALA PREMU	P. GALA
San Clemente SA, Exp.		379.0	268.3	342.4	64.2		50.8						
Santa Cruz S.A., Exp.	410.2								21.1	19.4	10.2	5.0	1.5
Copefruit S.A.		246.6	75.7		60.0			21.2					
Subsole S.A., Exp.		287.8											
El Parque Ltda, Exp.		107.5											
Frusan, San Fdo SA						73.4							
Valle Del Sur Ltd. Exp.	21.5												



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PEAR	PLUM	GRAPE	APPLE	NECTARIN	CHERRY	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Project Fruit Chile S.A.	1,218.2							1,218.2	2,155.0	1,059.8	120.5	215.5	106.0
Sol v Mar	648.0	56.0						704.0	192.0	272.4	70.4	19.2	30.3
Los Lirios S.A. . Exp.	48.0	156.8			20.6			225.4	162.2		21.7	15.0	
Geofrut S.A.	44.8		56.9	35.4				137.1	188.8	1,253.4	20.2	21.0	152.0
San Fco. Lo Garces Ltd	72.1							72.1	236.1	163.2	7.2	22.7	16.3
Mace S.A.	48.0							48.0			4.8		
Copefrut S.A.	24.0							24.0	42.6		2.4	3.7	
Verfrut S.A.. Soc. Exp.				17.7				17.7			2.2		
TOTAL TONS	2012-13	2,103.2	212.8	56.9	53.1	20.6		2,446.6					
TOTAL TONS	2011-12	2,673.2	89.6	30.9	48.0	347.6			3,189.4				
TOTAL TONS	2010-11	2,229.0	25.4	124.9	659.8	435.9	15.8	5.4		3,496.3			
TOTAL TH.CASES	2012-13	209.0	21.3	11.4	6.5	1.2					249.3		
TOTAL TH.CASES	2011-12	267.3	9.0	6.2	5.9	21.4						309.8	
TOTAL TH.CASES	2010-11	222.8	1.7	20.6	96.7	36.3	2.0	2.2					382.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PEAR	PEAR	PLUM	PEAR	GRAPE	APPLE
	HAYWARD	ABATE FT.	FORELLE	NOT DEF	COSCIA	R. GLOBE	C. PINK
Project Fruit Chile S.A.	1,218.2						
Sol v Mar	648.0					56.0	
Los Lirios S.A. . Exp.	48.0	89.6	67.2				20.6
Geofrut S.A.	44.8			56.9		35.4	
San Fco. Lo Garces Ltd	72.1						
Mace S.A.	48.0						
Copefrut S.A.	24.0						
Verfrut S.A.. Soc. Exp.						17.7	

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 England



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	KIWIS	PEAR	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Lafrut Exp. Aoropec.	1,003.3				1,003.3	1,108.9	1,387.7	113.3	140.3	164.8
Santa Ana Ltda., Soc.	672.9				672.9	533.2	693.6	102.7	67.3	84.1
Montolin SA. Aor.Inm	382.1				382.1	229.5	663.0	43.3	25.5	79.0
Prize Ltda., Exportad.	71.7		24.0	19.7	115.4		123.4	14.4		9.7
San Fco. Lo Garces Ltd	80.0				80.0	64.7		9.1	7.3	
Cerro Campanario	69.6				69.6	120.6	244.5	7.9	13.4	27.5
David del Curto S.A.		67.5				67.5		5.4		
Arofruta Ltda.	47.5				47.5			5.3		
TOTAL TONS	2012-13	2,327.1	67.5	24.0	19.7	2,438.3				
TOTAL TONS	2011-12	3,121.9					3,121.9			
TOTAL TONS	2010-11	4,147.7	731.5		37.3			4,916.6		
TOTAL TH.CASES	2012-13	290.3	5.4	2.4	3.3				301.4	
TOTAL TH.CASES	2011-12	390.8							390.8	
TOTAL TH.CASES	2010-11	505.2	50.9		3.1					559.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	APPLE	GRAPE	GRAPE	KIWIS	PEAR	GRAPE
	CRIMSON	THOMPSON	NOT DEF	FLAME SGL	AUT. RY.	SUGRAONE	C. PINK	B. PRINCE	BLACK SGL	HAYWARD	ABATE FT.	SUPERIOR
Lafrut Exp. Aoropec.	128.5	406.7	87.0	221.0	19.6	122.2						18.4
Santa Ana Ltda., Soc.	530.6		142.4									
Montolin SA. Aor.Inm		40.4	65.4		163.8	15.3		66.6	30.8			
Prize Ltda., Exportad.	71.7									24.0	19.7	
San Fco. Lo Garces Ltd				76.0		3.9						
Cerro Campanario		53.4		16.2								
David del Curto S.A.							67.5					
Arofruta Ltda.			47.5									

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AUGUST 1ST - JULY 31ST

THE OFFICIAL FIGURES

Total Produce Indigo SAS

France



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	KIWIS	PLUM	TONS	TH.CAS
	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13	2012-13
Unifrutti Traders Ltd.	458.8	326.3	86.2			871.2	111.7
David del Curto S.A.	371.9	161.4	155.1		16.6	705.0	73.2
Frutland S. A.	266.3	15.0				281.2	18.8
Fruaal S.A., Exportad.	93.2			96.0	67.2	256.4	27.7
Chilean South Apple S. A.	147.8					147.8	8.2
Rucarav S.A., Exp.	43.5	24.4		48.0		115.9	12.8
Atlas S.A., Exportad.	24.8					24.8	3.8
Others	20.5	15.0				35.5	3.7
TOTAL TONS	2012-13	1,426.8	542.1	241.3	144.0	83.8	2,437.9
TOTAL TH.CASES	2012-13	118.8	79.8	36.9	14.4	10.0	260.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	APPLE	APPLE	APPLE	GRAPE	APPLE	KIWIS	APPLE	PEAR	PLUM	APPLE	GRAPE	GRAPE
	PINK L.	ABATE FT.	RY. GALA	GRANNIES	RED CHIEF	R. GLOBE	RICH. D.	HAYWARD	GALA	DU COMICE	ANGELENO	C. PINK	THOMPSON	PRINCESS
Unifrutti Traders Ltd.	186.8	307.1	257.4			54.0							14.5	32.1
David del Curto S.A.	68.7	81.5	143.1	84.7	17.5	53.1				78.7			46.9	19.8
Frutland S. A.	23.6	15.0	0.8	36.6	99.7		101.9							48.3
Fruaal S.A., Exportad.								96.0	93.2		67.2			
Chilean South Apple S. A.	147.8													
Rucarav S.A., Exp.	28.2	24.4		15.3										
Atlas S.A., Exportad.	24.8													
Others		15.0	20.5											



8258 Chemin des Chateaux 84300
Les Vignères, Cavaillon
France

Mesfruits

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	TOTAL TONS			TOTAL TH.CASES		
	2012-13	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Andinexia Ltda.Exp.	1,840.0	1,840.0	894.1	1,231.1	102.3	49.1	68.2
CvD Internacional SA	343.6	343.6	156.4	488.2	28.4	17.5	30.3
Ams Familv S. A.	132.4	132.4			7.6		
TOTAL TONS	2012-13	2,316.0					
TOTAL TONS	2011-12	1,303.9	1,303.9				
TOTAL TONS	2010-11	2,015.4		2,015.4			
TOTAL TH.CASES	2012-13	138.2			138.2		
TOTAL TH.CASES	2011-12	78.8			78.8		
TOTAL TH.CASES	2010-11	117.8					117.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	APPLE
	C. PINK	PINK L.	RY. GALA	GRANNIES
Andinexia Ltda.Exp.	1,491.4		325.7	22.9
CvD Internacional SA		343.6		
Ams Familv S. A.	83.2	49.2		



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MERIMEX

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	WALNUT	PLUM	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Exser Ltda.	1,378.1			1,378.1	2,333.2	1,913.5	220.6	400.1	322.8
Aoral. Aoro Alimentos	443.1			443.1	831.9	914.4	54.0	125.6	142.7
Disa S.A., Exportadora	116.2			116.2	122.4	341.8	19.7	22.3	62.0
Grow Southwest S.A.	84.1			84.1	39.0	111.2	14.9	7.0	20.2
S Y V Spa	72.1			72.1				11.2	
Aldunate Ltda, Exp.	70.2			70.2	74.8		8.6	13.6	
Huertos del Valle S.A.		40.0		40.0			1.6		
Others	110.4			110.4	79.9	262.6	20.7	14.5	44.0
TOTAL TONS	2012-13	2,274.2	40.0	2,314.2					
TOTAL TONS	2011-12	3,481.2			3,481.2				
TOTAL TONS	2010-11	3,492.5		50.9		3,543.4			
TOTAL TH.CASES	2012-13	349.7	1.6				351.3		
TOTAL TH.CASES	2011-12	583.1						583.1	
TOTAL TH.CASES	2010-11	582.3		9.4					591.7

Main Varieties Detail

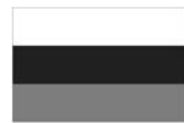
Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	WALNUT	GRAPE	GRAPE
	THOMPSON	R. GLOBE	CRIMSON	SUGARONE	NOT DEF	FLAME SDL	PRINCESS	NOT DEF	AUT. RY.	RIBIER
Exser Ltda.	449.6	356.3	260.9	202.1	65.0	30.0	5.5		8.0	0.7
Aoral. Aoro Alimentos	188.1	223.4			31.5					
Disa S.A., Exportadora	23.0	18.7	74.5							
Grow Southwest S.A.	19.9		49.8	14.3						
S Y V Spa	25.3		11.4	35.4						
Aldunate Ltda, Exp.	19.8						50.4			
Huertos del Valle S.A.								40.0		
Others	10.8		27.5	23.7	12.1	36.3				

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Russia



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	BLUEB	TONS		TH.CAS	
					2012-13	2012-13	2012-13	2012-13
Soc. De Inversiones Fortaleza	1,667.1				1,667.1		91.4	
Verfrut S.A., Soc. Exp.	139.2	182.9			322.1		30.0	
Southern Fruit, Exp.	29.5		67.2		96.7		8.5	
Export. Valle Andes	40.4	18.7	24.0		83.1		6.8	
Chilexpo Frut Ltda.	45.7	30.2			75.9		6.2	
David del Curto S.A.	20.0				20.0		1.2	
South Pacific Trading				6.2	6.2		4.1	
Others				11.9	11.9		7.9	
TOTAL TONS	2012-13	1,942.0	231.7	91.2	18.1	2,283.0		
TOTAL TH.CASES	2012-13	106.6	28.3	9.1	12.1		156.0	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	GRAPE	APPLE	KIWIS	GRAPE	APPLE	APPLE	BLUEB	GRAPE
	GRANNIES	RICH. D.	RY. GALA	R. GLOBE	G. GALA	HAYWARD	THOMPSON	GOLDEN	RED CHIEF	HIGHBUSH	NOT DEF
Soc. De Inversiones Fortaleza	683.7	611.4	232.9		96.6			42.5			
Verfrut S.A., Soc. Exp.	64.2	37.6		118.4			64.5		37.5		
Southern Fruit, Exp.	29.5					67.2					
Export. Valle Andes		38.3		18.7		24.0			2.1		
Chilexpo Frut Ltda.	21.3	22.4	2.0	17.8							12.4
David del Curto S.A.	20.0										
South Pacific Trading										6.2	
Others										11.9	

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AUGUST 1ST - JULY 31ST

THE OFFICIAL FIGURES



Int. Procurement & Logistics

England

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	GRAPE	PLUM	PEAR	TONS		TH.CAS	
						2012-13	2012-13	2012-13	2012-13
San Clemente SA. Exp.	603.8					603.8		41.5	
Unifrutti Traders Ltd.		262.8	134.6			397.4		42.2	
Dole Chile S.A.		192.0	114.1			306.1		31.9	
David del Curto S.A.	103.6	78.8			73.2	255.6		20.8	
Subsole S.A.. Exp.		72.0	145.7			217.7		23.4	
Agricom, Soc. Agric.				102.0		102.0		8.5	
Frucentro S.A.				86.6		86.6		8.1	
Others			197.7	85.0		282.7		32.2	
TOTAL TONS	2012-13	707.4	605.6	592.0	273.6	73.2	2,251.8		
TOTAL TH.CASES	2012-13	50.4	60.6	67.6	26.1	4.1		208.7	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	GRAPE	GRAPE	PLUM	APPLE	APPLE	APPLE	PLUM	PEAR	GRAPE	GRAPE	PLUM	APPLE
	HAYWARD	BRAEBURN	THOMPSON	CRIMSON	ANGELNO	RY. GALA	PINK L.	C. PINK	NOT DEF	PACKHAMS	R. GLOBE	AUT. RY.	CONTANZA	ALA PREMIUM
San Clemente SA. Exp.		307.6				112.0	69.9	62.7						18.7
Unifrutti Traders Ltd.	262.8		33.0	78.5								23.0		
Dole Chile S.A.	192.0		61.2	52.9										
David del Curto S.A.	78.8					19.5	45.4	38.7		73.2				
Subsole S.A.. Exp.	72.0		93.1	51.0										
Agricom, Soc. Agric.					19.6				81.6					
Frucentro S.A.					78.4									
Others			111.9	41.7	46.0				0.06		26.3		21.6	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	LEMON	PGRANAT.	PEAR	CHERRY	APPLE	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
South Pacific Ltda.	472.8						472.8	490.0	346.6	91.4	93.0	60.1
Agricola Plaza Vieja Ltd	412.7						412.7	737.8	577.0	61.3	105.6	80.5
Rosales L. Exp.vCom.		346.8					346.8	292.3		20.2	17.0	
Agrofruta Ltda.	232.3						232.3	396.4	153.5	28.3	63.8	22.9
Fruaal S.A.. Exportad.	120.9						120.9			24.2		
Atlas S.A.. Exportad.	103.9						103.9	163.1	288.9	12.7	28.9	44.2
Alto Diaquita. Com.	53.4	24.5					77.9	65.4	298.0	10.7	11.8	39.5
Agricom. Soc. Agric.	74.5						74.5			9.1		
Others	372.5		30.3				402.7	809.7	1,347.8	55.4	124.6	171.3
TOTAL TONS	2012-13	1,843.1	371.2	30.3			2,244.6					
TOTAL TONS	2011-12	2,637.4	292.3		22.4	2.6		2,954.7				
TOTAL TONS	2010-11	2,636.9	325.6			49.4			3,011.8			
TOTAL TH.CASES	2012-13	284.1	21.6	7.6						313.3		
TOTAL TH.CASES	2011-12	425.8	17.0		1.5	0.5					444.8	
TOTAL TH.CASES	2010-11	395.1	19.3			3.9						418.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	LEMON	GRAPE	GRAPE	GRAPE	PGRANAT.	GRAPE	GRAPE	GRAPE
	CRIMSON	THOMPSON	R. GLOBE	EUREKA	SUGRAONE	FLAME SCL	NOT DEF	NOT DEF	RIBIER	BICOLOR	AUT. RY.
South Pacific Ltda.	431.3		41.6								
Agricola Plaza Vieja Ltd	3.2	110.6	209.9		50.2	25.9			13.0		
Rosales L. Exp.vCom.				346.8							
Agrofruta Ltda.		94.9	53.2		47.8		36.4				
Fruaal S.A.. Exportad.	120.1		0.9								
Atlas S.A.. Exportad.		48.8	35.4				19.7				
Alto Diaquita. Com.		21.5		24.5		31.9					
Others	70.3	217.7	146.0					30.3		10.2	2.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
GB Export S.A.	787.2	787.2	763.2	897.0	66.0	83.4	105.0
Fresh Land Chile S.A.	772.2	772.2	1,218.5	1,026.2	94.5	135.5	124.6
Acrofruta Ltda.	416.7	416.7	619.7	422.8	47.4	75.1	53.0
Verfrut S.A., Soc. Exp.	206.5	206.5	61.2		23.5	6.8	
Subsole S.A., Exp.	37.4	37.4	53.6	583.5	4.6	6.4	73.0
Agrovita S.A.	7.3	7.3			0.7		
TOTAL TONS	2012-13	2,227.3	2,227.3				
TOTAL TONS	2011-12	2,864.2	2,864.2				
TOTAL TONS	2010-11	3,076.6		3,076.6			
TOTAL TH.CASES	2012-13	236.8			236.8		
TOTAL TH.CASES	2011-12	323.3				323.3	
TOTAL TH.CASES	2010-11	371.9					371.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE
	CRIMSON	NOT DEF	FLAME SOL	THOMPSON	SUGRAONE	AUT. RY.
GB Export S.A.	653.1	17.9	42.6	73.7		
Fresh Land Chile S.A.	212.3	361.1	68.1	26.7	104.0	
Acrofruta Ltda.	161.8	202.7	35.4	16.7		
Verfrut S.A., Soc. Exp.	171.1		35.4			
Subsole S.A., Exp.		18.7		18.7		
Agrovita S.A.						7.3

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	GRAPE	PEAR	PLUM	CHERRY	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	1,128.0	288.5	346.6	145.9	45.8	4.5		1,959.2	1,039.7	957.2	196.3	91.0	85.3
Frutosa Ltda., Soc.		219.9						219.9	295.8	663.5	12.1	23.6	55.7
Ecofresh Ltda.		34.9						34.9			2.9		
TOTAL TONS	2012-13	1,128.0	543.4	346.6	145.9	45.8	4.5	2,214.1					
TOTAL TONS	2011-12	432.0	416.6	251.9	233.6		1.3		1,335.5				
TOTAL TONS	2010-11	291.2	734.4	573.9	73.0	20.4	5.3	38.5		1,736.7			
TOTAL TH.CASES	2012-13	112.8	33.2	45.2	12.5	5.8	1.8				211.2		
TOTAL TH.CASES	2011-12	43.2	23.2	30.7	17.0		0.5					114.6	
TOTAL TH.CASES	2010-11	29.1	42.9	70.0	4.8	2.3	1.7	4.8					155.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	APPLE	APPLE	APPLE	APPLE	PEAR	PEAR	PLUM	GRAPE	PLUM	PEAR	PEAR	CHERRY
	HAYWARD	R. GLOBE	RICH. D.	FUJI	PINK L.	RY. GALA	R. BARTL.	PACKRAMS	NOT DEF	NOT DEF	LARRY ANN	ERCOLINI	COSCIA	BING
Dole Chile S.A.	1,128.0	327.9		149.8	95.9	42.8	80.6	48.6	28.8	18.7	17.0	11.6	5.0	4.5
Frutosa Ltda., Soc.			162.2			57.7								
Ecofresh Ltda.					34.9									



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PEAR	APPLE	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	255.4	222.4	282.9	760.7	329.1	20.8	74.3	30.4	3.0
Soc. De Inversiones Fortaleza	570.4			570.4	668.4		51.4	38.0	
Frusan. San Fdo SA	213.5	236.2	42.8	492.5	570.7	799.5	43.5	47.1	63.2
Aoroex Chile S.A.	202.1			202.1	337.4	67.5	20.2	33.7	6.8
San Rafael Ltda., Exp.		117.1		117.1			11.8		
Triofruit Ltda., Exp.	44.8			44.8	44.8	67.2	4.5	4.5	6.7
TOTAL TONS 2012-13	1,286.2	575.7	325.7	2,187.6					
TOTAL TONS 2011-12	1,315.4	468.0	227.6		2,011.0				
TOTAL TONS 2010-11	868.6	370.1	296.4			1,535.1			
TOTAL TH.CASES 2012-13	122.6	54.1	28.8				205.6		
TOTAL TH.CASES 2011-12	100.9	41.9	16.8				159.5		
TOTAL TH.CASES 2010-11	77.9	27.1	21.1					126.1	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PEAR	APPLE	PEAR	APPLE	APPLE	APPLE	PEAR	APPLE	APPLE	PEAR
	HAYWARD	ABATE FT.	PINK L.	COSCIA	RY. GALA	C. PINK	GRANNIES	BOSC	RED CHIEF	RICH. D.	DU COMICE
David del Curto S.A.	255.4	159.0	145.5	43.7	52.1	44.2			20.5	20.5	19.7
Soc. De Inversiones Fortaleza	570.4										
Frusan. San Fdo SA	213.5	156.8		56.1			42.8	23.3			
Aoroex Chile S.A.	202.1										
San Rafael Ltda., Exp.		117.1									
Triofruit Ltda., Exp.	44.8										



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	PEAR	ORANGE	APPLE	PLUM	NECTARIN	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Rucarav S.A., Exp.	578.0	429.6	250.5		37.3	12.0	2.8	1.1	1,311.2	1,236.3	1,707.3	144.1	137.9	199.4
Unifrutti Traders Ltd.	124.0	96.0	47.0		95.3				362.3		174.6	37.1		12.3
El Parque Ltda. Exp.				190.1					190.1			12.7		
Maqna Trading S.A.			93.0						93.0	107.2	354.7	18.6	21.1	64.8
Polar Fruit Int. SA		66.4							66.4	178.8	107.5	6.6	17.9	7.9
The Fresh Link Chile Spa						57.1			57.1			8.2		
Atlántida Ltd. Soc.Agr	52.6								52.6			6.4		
El Calvario S.A. Agríc.	35.4								35.4			4.3		
San Lorenzo Ltd. Exp.	18.7								18.7			2.3		
TOTAL TONS 2012-13	808.7	592.0	390.6	190.1	132.5	69.1	2.8	1.1	2,186.8					
TOTAL TONS 2011-12	443.5	1,666.4	310.9		168.0	38.1	13.4			2,688.0				
TOTAL TONS 2010-11	721.8	872.0	489.5		511.0		2.9				2,818.4			
TOTAL TH.CASES 2012-13	99.8	59.0	46.4	12.7	11.3	10.6	0.3	0.1				240.2		
TOTAL TH.CASES 2011-12	56.2	166.6	39.8		13.7	5.4	1.8						295.0	
TOTAL TH.CASES 2010-11	89.4	89.7	67.6		43.6		0.5	0.3						338.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	ORANGE	KIWIS	PEAR	PEAR	GRAPE	PEAR	PEAR	APPLE	PEAR	APPLE	PLUM	APPLE
	R. GLOBE	HAYWARD	LANE LATE	NOT DEF	PACKHANS	ERCOLINI	NOT DEF	NOT DEF	COSCIA	FUJI	FORELLE	GRANNIES	B. DIAM.	NOT DEF
Rucarav S.A., Exp.	495.1	302.4		127.2	120.8		70.8	72.0	57.7					32.2
Unifrutti Traders Ltd.	124.0	96.0								48.7	47.0	42.3		
El Parque Ltda. Exp.			151.4											
Maqna Trading S.A.						93.0								
Polar Fruit Int. SA		66.4												
The Fresh Link Chile Spa													38.1	
Atlántida Ltd. Soc.Agr	52.6													
Others	35.4						18.7							



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	GRAPE	PEAR	CHERRY	ORANGE	AVOCADO	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.		598.0	288.0						886.0	611.1	1,002.1	71.9	46.0	85.3
David del Curto S.A.		322.8	231.4	212.6	61.5				828.3	1,360.9	1,298.6	79.9	126.0	126.7
San Clemente SA, Exp.		455.7							455.7	319.4	560.6	36.1	26.0	44.9
San Fco. Lo Garcés Ltd						0.6			0.6	152.5	325.5	0.1	12.7	26.1
TOTAL TONS	2012-13	1,376.4	519.4	212.6	61.5	0.6			2,170.5					
TOTAL TONS	2011-12	1,489.7	432.5	458.7	40.0		22.9	21.9		2,465.7				
TOTAL TONS	2010-11	1,771.2	746.7	613.1			588.3	44.3			3,763.6			
TOTAL TH.CASES	2012-13	101.4	51.9	25.9	8.7	0.1						188.1		
TOTAL TH.CASES	2011-12	105.0	41.5	56.8	6.0		1.5	5.3					216.0	
TOTAL TH.CASES	2010-11	142.2	66.9	74.8			35.4	9.0						328.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		APPLE	APPLE	GRAPE	APPLE	PEAR	GRAPE	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE
	RY. GALA	HAYWARD												
Copefrut S.A.	241.1	288.0	169.7	144.8		21.2						21.2		
David del Curto S.A.	151.3	231.4	86.6	17.5	177.1	25.2	61.5	35.4	17.8	21.4				
San Clemente SA, Exp.	177.5		77.5	63.6		32.5			15.7				16.3	16.3
San Fco. Lo Garcés Ltd														16.2

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PEAR	KIWIS	PLUM	ORANGE	CHERRY	AVOCADO	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Alquimia Fresh S.A	685.1	225.8	276.5	48.0	29.4		16.5		1,281.3	1,203.2	1,231.7	99.5	123.4	104.3
Bonaterre S.A.	528.5								528.5				29.4	
Everfresh S.A. Exp.	85.6								85.6				4.7	
Continental Del Sur		53.1	23.3						76.4	178.9			7.8	21.6
Santa Maria S.A.		72.0							72.0				8.8	
Valle Central S.A., Exp.	63.5								63.5				3.5	
Terramater S.A.	21.4								21.4				1.2	
El Parque Ltda. Exp.						21.0			21.0				1.4	
Comercial SVS Ltda		17.3							17.3				2.1	
TOTAL TONS	2012-13	1,384.1	368.3	299.8	48.0	29.4	21.0	16.5	2,167.1					
TOTAL TONS	2011-12	306.3	1,607.8		216.0			232.3		2,362.5				
TOTAL TONS	2010-11	654.0	1,536.5	85.2	67.2			0.6	254.5		2,598.1			
TOTAL TH.CASES	2012-13	76.2	50.0	16.6	4.8	5.9	1.4	3.4					158.3	
TOTAL TH.CASES	2011-12	16.5	198.1		21.6				57.6					293.8
TOTAL TH.CASES	2010-11	36.3	188.4	4.7	6.7			0.3	63.4					299.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		PEAR	GRAPE	APPLE	APPLE	APPLE	GRAPE	GRAPE	PLUM	KIWIS	KIWIS	ORANGE	GRAPE
	RY. GALA	GRANNIES												
Alquimia Fresh S.A	338.5	105.3	276.5	129.1	198.9	21.2	21.2	28.7	68.1	29.4	24.0	24.0		
Bonaterre S.A.	160.3	178.4				126.3	63.5							
Everfresh S.A. Exp.	85.6													
Continental Del Sur			23.3	17.7				35.4						
Santa Maria S.A.				54.3				17.7						
Valle Central S.A., Exp.	63.5													
Terramater S.A.		21.4												
Others													21.0	17.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	PEAR	BLUEB	PLUM	KIWIS	NECTARIN	PEACH	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.		411.6		119.4						531.5	139.9	215.1	42.0	8.2	11.3
APF Export S.A.		412.2								412.2	680.5	448.8	26.8	44.3	25.8
Aricom, Soc. Agric.			210.3			60.2		12.5	9.6	297.7	306.7	812.5	38.3	39.6	106.0
Frusan, San Fdo SA		208.1	70.8							279.0			23.1		
Rucarav S.A., Exp.		218.1								218.1	1,157.2	1,611.8	18.3	181.5	212.3
Río Claro Ltda, Soc.		169.4								169.4	256.8	255.0	9.3	14.1	14.0
Lif, Exp. E Imp.		42.8			39.2					82.0				28.5	
Aaricola Del Sol Ltda.							48.0			48.0				4.8	
Others		102.3			24.0					126.3	24.5	95.7	20.6	1.4	5.6
TOTAL TONS	2012-13	1,564.5	281.1	119.4	63.2	60.2	48.0	12.5	9.6	2,164.1					
TOTAL TONS	2011-12	1,373.8	794.1	13.7		149.8	96.0	95.5	18.3		2,565.6				
TOTAL TONS	2010-11	1,286.0	1,203.4	324.0		343.8		171.0				3,438.7			
TOTAL TH.CASES	2012-13	100.3	34.3	18.4	41.1	8.5	4.8	1.6	1.2				211.7		
TOTAL TH.CASES	2011-12	90.7	147.8	1.4		21.8	9.6	13.5	3.1					289.2	
TOTAL TH.CASES	2010-11	76.7	188.2	26.0		51.8		23.0							375.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		APPLE		GRAPE	APPLE		PEAR	BLUEB	PLUM	KIWIS	APPLE	GRAPE	PEACH		
	PINK L.	RY. GALA	C. PINK	R. GLOBE	GRANNIES	FORELLE	NOT DEF	NOT DEF	HAYWARD	NOT DEF	THOMPSON	AUG. RED	NOT DEF	NOT DEF		
Unifrutti Traders Ltd.	199.9	211.7					119.4									
APF Export S.A.	333.0	42.8	6.8		21.4					52.8			20.2	12.5	12.1	9.6
Aricom, Soc. Agric.				166.5												
Frusan, San Fdo SA	116.7		91.4	70.8												
Rucarav S.A., Exp.	78.0		140.1													
Río Claro Ltda, Soc.		42.0			127.4											
Lif, Exp. E Imp.							39.2				42.8					
Others		60.0			42.3		24.0		48.0							



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	PLUM	APPLE	PGRANAT.	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	505.4					505.4	301.1	348.3	61.6	36.7	42.5
Geofrut S.A.	385.8		18.8			404.6	70.8		50.8	8.6	
Alouimia Fresh S.A	316.3					316.3	294.7		38.4	37.6	
Los Lirios S.A., Exp.	107.0	24.0				131.0	225.2	163.9	15.4	26.0	20.0
Agrovita S.A.	103.0	23.9				126.9			16.1		
Dole Chile S.A.	111.2					111.2	111.2		13.6	13.6	
Exser Ltda.	107.0					107.0	111.5		17.3	13.5	
Unifrutti Traders Ltd.	71.7					71.7			8.7		
Others	246.9	22.4				269.3	54.0	150.4	32.3	6.6	20.0
TOTAL TONS	2012-13	1,954.2	70.3	18.8		2,043.3					
TOTAL TONS	2011-12	1,133.8		21.4	13.2		1,168.5				
TOTAL TONS	2010-11	662.6						662.6			
TOTAL TH.CASES	2012-13	243.6	7.0	3.8					254.4		
TOTAL TH.CASES	2011-12	138.2			1.2	3.3				142.7	
TOTAL TH.CASES	2010-11	82.4									82.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	KIWIS	GRAPE	GRAPE	PLUM	GRAPE
	R. GLOBE	THOMPSON	NOT DEF	HAYWARD	RIBIER	PRINCESS	NOT DEF	CHIMSON
David del Curto S.A.	275.2	210.8				19.5		
Geofrut S.A.	173.6	124.9	87.4				18.8	
Alouimia Fresh S.A	186.1	112.9						17.3
Los Lirios S.A., Exp.	71.8	35.2		24.0				
Agrovita S.A.	88.6	14.4		23.9				
Dole Chile S.A.	93.5	17.7						
Exser Ltda.	18.9	42.9	17.7		27.5			
Others	137.5	144.7	36.4	22.4				

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	PLUM	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Clemente SA. Exp.	1.887.1	23.3			1.910.4	1.429.7	1.007.8	103.5	75.9	55.0
Nicofrut S.A.	63.2				63.2			3.5		
David del Curto S.A.		18.0	2.7	1.7	22.3			2.4		
TOTAL TONS	2012-13	1.950.3	41.3	2.7	1.995.9					
TOTAL TONS	2011-12	1.429.7				1.429.7				
TOTAL TONS	2010-11	1.007.8					1.007.8			
TOTAL TH.CASES	2012-13	105.7	3.1	0.3	0.2			109.3		
TOTAL TH.CASES	2011-12	75.9						75.9		
TOTAL TH.CASES	2010-11	55.0								55.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE	PEAR	APPLE	APPLE	PEAR
	RY. GALA	RAKU	GRANNIES	BROOKF.	ALA PREENU	RICH. D.	FUJI RO.	FUJI	GALAXY	ULT. GALA	PACKHAMS	C. PINK	SCARLETT	COSCIA
San Clemente SA. Exp.	523.3	229.8	172.8	167.9	157.4	155.5	145.6	107.0	79.8	59.8	23.3	21.1	20.9	
Nicofrut S.A.	63.2													
David del Curto S.A.														18.0

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	WALNUT	CHERRY	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Lafrut Exp. Aaroeec.	165.8	495.9		147.4	31.5	20.0		860.6	2.705.5	3.102.2	90.8	267.6	305.7
Dole Chile S.A.	214.0		264.0					478.0	484.8	262.7	38.2	38.9	28.8
Dosal Hnos. v Cia.Ltd.	406.0							406.0	355.8	35.2	45.1	30.0	3.7
Verfrut S.A.. Soc. Exp.	123.5	74.8	23.6					221.9	172.3	264.4	23.8	15.1	27.9
Chicureo Ltda.		18.7						18.7		37.4	2.3		4.6
Cherry Group Export							3.8	3.8	0.6	3.0	1.5	0.2	1.2
Exportadora del Sur							1.8	1.8	123.8		0.7	8.1	
TOTAL TONS	2012-13	909.3	589.4	287.6	147.4	31.5	20.0	5.6	1.990.8				
TOTAL TONS	2011-12	2.006.5	1.046.0	724.8	220.2	100.8	20.0	32.7	4.151.1				
TOTAL TONS	2010-11	965.1	1.760.7	701.9	252.9	106.2		4.2		3.791.0			
TOTAL TH.CASES	2012-13	79.1	71.9	28.8	12.2	6.3	2.0	2.3			202.5		
TOTAL TH.CASES	2011-12	142.0	127.6	72.5	21.1	20.2	2.0	7.4				392.7	
TOTAL TH.CASES	2010-11	63.7	214.7	51.5	27.3	21.2		1.4					379.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	KIWIS	APPLE	APPLE	PEAR	APPLE	APPLE	APPLE	PLUM	KIWIS	WALNUT	APPLE	CHERRY
	R. GLOBE	RY. GALA	HAYWARD	FUJI	GALA	PACKHAMS	RICH. D.	NOT DEF	RAKU	ANGELENO	NOT DEF	NOT DEF	GRANNIES	BING
Lafrut Exp. Aaroeec.	495.9				165.8	147.4				31.5		20.0		
Dole Chile S.A.		171.2	240.0					42.8			24.0			
Dosal Hnos. v Cia.Ltd.		202.1		86.0			101.5						16.4	
Verfrut S.A.. Soc. Exp.		74.8	23.6	88.2					35.3					
Chicureo Ltda.		18.7												
Cherry Group Export														3.8
Exportadora del Sur														1.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	PEAR	PLUM	NECTARIN	GRAPE	BLUUB	CHERRY	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Noble Fruit S.A.		100.1	358.4	298.3						756.8			57.8		
El Torreón Export Ltda.		362.0								362.0	112.2		18.3	8.3	
Araucaria Export. S.A.		20.2			79.8	113.8				213.8	172.2	179.2	31.0	18.1	27.8
Edmundo Tapia				109.4	45.1		56.1			210.6		658.2	17.9		39.2
Euroamérica SA, Frut.			69.5							69.5	35.4		6.7	4.3	
Henríquez Marich.,Juan			24.0		35.0					59.0	166.3		9.4	33.3	
Aldunate Ltda, Exp.			47.0							47.0			4.7		
Chilexpo Frut Ltda.				46.6						46.6	21.4	89.3	2.6	1.2	4.9
Others		64.0	24.0		40.3		51.2	2.6		182.1	708.5	1.376.3	20.9	72.5	128.6
TOTAL TONS	2012-13	546.3	522.8	454.4	200.2	113.8	107.3	2.6		1.947.3					
TOTAL TONS	2011-12	189.4	397.8	88.8	220.9	21.6	291.0		6.6		1.216.1				
TOTAL TONS	2010-11	992.8	351.7	248.4	87.4	40.8	577.8		4.2			2.302.9			
TOTAL TH.CASES	2012-13	28.2	52.1	25.3	30.6	15.8	15.7	1.7					169.3		
TOTAL TH.CASES	2011-12	10.4	39.8	5.7	42.6	2.4	35.5		1.3					137.7	
TOTAL TH.CASES	2010-11	54.9	35.2	14.0	17.5	4.8	73.2		0.9						200.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	PEAR	APPLE	PEAR	APPLE	GRAPE	APPLE	PLUM	PLUM	APPLE	PLUM	NECTARIN	NECTARIN	PLUM
		HAYWARD	PACKHAMS	RICH. D.	RED SEVENS	RY. GALA	R. GLOBE	FUJI	ANGELENO	FORTUNE	GRANNIES	ROYSUM	SML. BR.	JULY RED	E. ANGELENO
Noble Fruit S.A.		358.4	298.3	3.1				42.9			32.7				
El Torreón Export Ltda.				318.1			42.8				1.1				
Araucaria Export. S.A.							20.2		62.1	16.2			32.4	31.8	
Edmundo Tapia			46.1		63.3		56.1								24.2
Euroamérica SA, Frut.		69.5													
Henríquez Marich.,Juan		24.0										35.0			
Aldunate Ltda, Exp.		47.0													
Others		24.0			46.6	21.2	17.7	21.4		40.3	21.4				



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	PLUM	PEAR	APPLE	NECTARIN	PEACH	CHERRY	APRICOT	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.			234.5	70.4	343.7	6.9				655.5	456.3	542.4	72.7	61.3	64.7
Frutexport S.A.		250.9		133.1						384.0	433.4	505.0	54.2	71.7	69.8
Atlas S.A., Exoportad.		203.6		86.6						290.2	127.0	134.5	39.6	22.7	21.8
Frucentro S.A.		51.9	106.1			46.0	7.6	0.9	1.0	214.3	220.2	246.9	45.4	45.7	52.4
Prize Ltda., Exoportad.		33.9	17.0	54.4	18.1					123.4	241.2	191.4	20.0	42.4	38.0
David del Curto S.A.			30.3	41.3		18.1	3.8			93.4			14.9		
Fruit Grower Chile SA		69.6						1.2		70.8	86.9	128.6	11.5	17.8	23.5
CFN, Cia.Frut.Del Norte		52.2								52.2	93.9	76.3	10.8	19.4	16.0
Others		51.8						4.5		56.3	149.9	253.6	12.1	32.9	51.0
TOTAL TONS	2012-13	713.9	387.9	385.7	361.9	70.9	11.4	6.6	1.0	1.940.2					
TOTAL TONS	2011-12	706.3	472.3	293.2	201.7	112.4	4.3	18.7		1.808.8					
TOTAL TONS	2010-11	847.2	376.0	349.4	326.6	144.3	19.5	15.2	0.4		2.078.6				
TOTAL TH.CASES	2012-13	115.9	78.3	47.1	20.1	13.8	2.6	2.5	0.3				281.1		
TOTAL TH.CASES	2011-12	131.4	94.3	46.2	12.8	20.9	1.1	7.1						313.8	
TOTAL TH.CASES	2010-11	162.0	75.7	43.5	20.3	27.8	3.5	4.2	0.1						337.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	GRAPE	GRAPE	APPLE	PEAR	PLUM	PEAR	PLUM	GRAPE	PLUM	PEAR	PEAR	GRAPE
		GRANNIES	R. GLOBE	NOT DEF	THOMPSON	RY. GALA	PACKHAMS	ANGELENO	NOT DEF	LARRY ANN	RIBIER	ROYSUM	FORELLE	DU COMICE	MUSC ROS
Copefrut S.A.		174.4				148.2	48.0	120.6				26.0	22.4		
Frutexport S.A.			88.6	162.4					117.2					15.8	
Atlas S.A., Exoportad.			97.0		25.0		86.6				81.5				
Frucentro S.A.			2.7		39.3			0.9		20.3		54.3			
Prize Ltda., Exoportad.		18.1		20.2	6.1			7.7					54.4		
David del Curto S.A.										28.8				41.3	
Fruit Grower Chile SA					62.5										
Others				5.0	51.2										47.3



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	AVOCADO	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A., Exp.	1,916.3	1,916.3	1,516.6	633.6	478.0	379.2	158.4
Desarrollo Agrario SA	21.1	21.1			5.3		
TOTAL TONS	2012-13	1,937.4					
TOTAL TONS	2011-12	1,779.7					
TOTAL TONS	2010-11	633.6					
TOTAL TH.CASES	2012-13	483.3			483.3		
TOTAL TH.CASES	2011-12	441.7				441.7	
TOTAL TH.CASES	2010-11	158.4					158.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	AVOCADO
	HASS
Subsole S.A., Exp.	1,916.3
Desarrollo Agrario SA	21.1

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	KIWIS	GRAPE	AVOCADO	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Prize Ltda., Exportad.		508.3	18.0	144.0	7.1		677.4	177.0	40.8	54.4	15.7	6.8
APF Export S.A.		247.0					247.0	506.6	782.2	14.1	28.2	44.6
Dole Chile S.A.		247.0					247.0	613.6	703.3	14.1	63.1	87.5
Ecofresh Ltda.		232.8					232.8	385.3	592.2	12.9	21.2	32.9
Vall del Maipo Chilean F.			182.5				182.5	265.8	142.1	19.7	27.7	14.6
Atlas S.A., Exportad.		146.8					146.8	187.8	348.7	8.0	10.5	20.3
Copefrut S.A.		102.3					102.3	318.2	805.1	5.9	19.3	50.8
Tocornal Ltd. Com.					52.6		52.6	283.6	142.3	9.8	50.6	29.3
Others					18.7	22.9	41.6	28.5	65.7	7.8	6.0	13.4
TOTAL TONS	2012-13	1,484.1	200.5	144.0	78.4	22.9	1,929.9					
TOTAL TONS	2011-12	1,792.1	529.9		444.3			2,766.3				
TOTAL TONS	2010-11	2,755.3	410.2	24.0	433.0				3,622.4			
TOTAL TH.CASES	2012-13	91.1	22.7	14.4	13.0	5.5				146.7		
TOTAL TH.CASES	2011-12	101.6	55.9		84.7						242.1	
TOTAL TH.CASES	2010-11	160.3	46.6	2.4	90.9							300.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	KIWIS	PEAR	APPLE	APPLE	PEAR	GRAPE	AVOCADO	GRAPE	PEAR	GRAPE	GRAPE
	PINK L.	C. PINK	HAYWARD	ABATE FT.	RY. GALA	GRANNIES	NOT DEF	THOMPSON	HASS	R. GLOBE	FORELLE	SUGRAONE	NOT DEF
Prize Ltda., Exportad.	49.9	458.4	144.0								18.0		7.1
APF Export S.A.	247.0												
Dole Chile S.A.	247.0												
Ecofresh Ltda.	209.7	23.2											
Vall del Maipo Chilean F.				139.9			42.6						
Atlas S.A., Exportad.					70.0	76.8							
Copefrut S.A.	60.0				42.3								
Others								36.2	22.9	18.7		16.4	

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	PEAR	KIWIS	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA		1,600.2		18.8		1,619.0			112.2		
San Fco. Lo Garcés Ltd			292.8			292.8	525.2	722.8	35.5	61.2	81.2
Copefruit S.A.		17.8				17.8			1.1		
TOTAL TONS	2012-13	1,618.0	292.8	18.8		1,929.6					
TOTAL TONS	2011-12	323.3	380.7		281.6		985.6				
TOTAL TONS	2010-11	1,059.7	596.5		405.4			2,061.6			
TOTAL TH.CASES	2012-13	111.8	35.5	1.5					148.8		
TOTAL TH.CASES	2011-12	26.4	48.5		28.8					103.7	
TOTAL TH.CASES	2010-11	84.4	76.8		40.5						201.7

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	KIWIS	NECTARIN	PLUM	PEACH	PLUOTS	PLUMCOT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A., Exp.		625.8							625.8	536.6	1,096.4	82.9	83.9	145.3
San Fco. Lo Garcés Ltd		145.5	67.0	145.6	81.1	8.9			448.1	83.4		52.9	14.3	
Gesex, Gest.Exp.Frut.		244.0							244.0	631.3	877.5	31.5	85.9	127.3
Santa Ana Ltda., Soc.		166.3							166.3	166.9		27.8	25.0	
Santa Maria S.A.		90.4							90.4	66.6	5.3	15.4	13.4	1.1
Others		124.9	152.3	57.1	3.7				337.9	1,303.4	1,560.7	39.2	194.5	197.3
TOTAL TONS	2012-13	1,396.8	219.3	202.7	84.8	8.9			1,912.5					
TOTAL TONS	2011-12	2,142.4	232.5	197.4	200.3	9.3	5.4	1.0		2,788.2				
TOTAL TONS	2010-11	2,747.1	209.1	182.2	378.2	13.4		9.7			3,539.8			
TOTAL TH.CASES	2012-13	191.1	21.9	26.2	9.4	1.0						249.7		
TOTAL TH.CASES	2011-12	347.8	23.2	23.9	20.0	1.1	0.6	0.2					416.9	
TOTAL TH.CASES	2010-11	387.4	20.7	21.8	37.9	2.0		1.1						470.9



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	PEAR	APPLE	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA		1,819.1			1,819.1	1,300.6		205.1	152.2	
Unifrutti Traders Ltd.			52.0	31.4	83.4			12.7		
TOTAL TONS	2012-13	1,819.1	52.0	31.4	1,902.4					
TOTAL TONS	2011-12	1,300.6				1,300.6				
TOTAL TONS	2010-11	85.4					85.4			
TOTAL TH.CASES	2012-13	205.1	7.9	4.8				217.8		
TOTAL TH.CASES	2011-12	152.2							152.2	
TOTAL TH.CASES	2010-11	11.3								11.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Gesex, Gest.Exp.Frut.	561.4		561.4	515.0	356.2	70.0	65.8	45.8
Unifrutti Traders Ltd.	475.8		475.8	384.8		73.6	54.4	
Santa Elena S.A., Exp.	412.6		412.6	22.5	56.8	64.5	3.8	7.0
Jaime Prohens V.	248.2		248.2	391.3	273.3	29.8	49.1	33.3
Others	167.7	21.4	189.1	1,245.6	870.1	24.5	191.0	124.9
TOTAL TONS	2012-13	1,865.7	21.4	1,887.1				
TOTAL TONS	2011-12	2,516.5	42.6	2,559.1				
TOTAL TONS	2010-11	1,556.4			1,556.4			
TOTAL TH.CASES	2012-13	261.2	1.2			262.4		
TOTAL TH.CASES	2011-12	361.7	2.4				364.0	
TOTAL TH.CASES	2010-11	211.1						211.1

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PLUM	KIWIS	PEAR	NECTARIN	CHERRY	ORANGE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Geofrut S.A.	412.4	265.0	238.7	133.2	75.8	69.7	5.2		1,200.0	929.7	1,611.3	135.3	109.7	172.7
Mace S.A.	185.0	37.3			69.6				292.0			18.4		
Agrícola Lyon Ltda		36.9		45.1					82.0	63.5	335.3	12.7	14.1	56.5
Exser Ltda.		71.8							71.8	56.1		11.2	9.1	
Henríquez Marich, Juan			42.4	24.0					66.4	17.5		10.9	3.5	
Others	62.3	56.1				18.0	11.8		148.2	842.6	618.1	16.7	113.0	93.3
TOTAL TONS	2012-13	659.7	467.0	281.2	202.3	145.5	87.7	17.0	1,860.4					
TOTAL TONS	2011-12	386.3	787.2	225.9	182.4	9.6	56.5	28.8	1,909.3					
TOTAL TONS	2010-11	694.9	894.8	318.1	95.8	167.9	62.8	8.3	2,564.8					
TOTAL TH.CASES	2012-13	36.0	67.6	52.2	20.1	8.3	16.4	4.5				205.1		
TOTAL TH.CASES	2011-12	22.1	130.3	45.2	18.2	0.6	11.3	6.1					249.3	
TOTAL TH.CASES	2010-11	45.0	158.8	63.3	9.6	11.2	11.5	1.8						322.4

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
CvD Internacional SA	903.2		903.2	588.0	1,735.4	60.5	43.1	117.4
Frusan, San Fdo SA	480.3		480.3	3,049.2	4,553.9	31.2	214.9	310.2
Unifrutti Traders Ltd.	239.9		239.9			14.1		
Cerasus S. A.	212.0		212.0			11.6		
Sta. Isabel de Cato	21.2		21.2			1.2		
TOTAL TONS	2012-13	1,856.5	1,856.5					
TOTAL TONS	2011-12	3,806.6	98.7	3,905.3				
TOTAL TONS	2010-11	6,234.5	97.7		6,332.1			
TOTAL TH.CASES	2012-13	118.5				118.5		
TOTAL TH.CASES	2011-12	266.0	7.6				273.6	
TOTAL TH.CASES	2010-11	422.4	7.5					429.9



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		BLUEB	B. KIWI	RASPB	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Vital Berry Marketing		1,847.1	1.6		1,848.7	1,652.3	1,726.0	475.5	420.9	550.9
TOTAL TONS	2012-13	1,847.1	1.6		1,848.7					
TOTAL TONS	2011-12	1,650.3	2.0	0.1		1,652.3				
TOTAL TONS	2010-11	1,726.0					1,726.0			
TOTAL TH.CASES	2012-13	474.4	1.1					475.5		
TOTAL TH.CASES	2011-12	419.5	1.3	0.05					420.9	
TOTAL TH.CASES	2010-11	550.9								550.9

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		PEAR	APPLE	GRAPE	NECTARIN	PLUM	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan. San Fdo SA		899.7	562.4	288.7			1,750.8	1,451.9	1,384.9	183.0	151.1	138.0
CvD Internacional SA				12.1	17.8		29.9	65.4	111.7	5.3	11.8	17.5
Easter Island S.A				13.2			13.2	68.3	66.2	2.9	14.8	14.7
TOTAL TONS	2012-13	899.7	562.4	314.1	17.8		1,794.0					
TOTAL TONS	2011-12	693.2	529.2	345.2	17.1	1.0		1,585.7				
TOTAL TONS	2010-11	619.7	621.9	304.1	17.1				1,562.8			
TOTAL TH.CASES	2012-13	95.8	30.9	61.4	3.1					191.3		
TOTAL TH.CASES	2011-12	74.5	29.4	70.6	3.0	0.2					177.7	
TOTAL TH.CASES	2010-11	69.9	37.4	60.0	3.0							170.2



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	APPLE	GRAPE	CHERRY	PEAR	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Conefrut S.A.		569.1	105.8		2.1		677.1	1,827.7	970.7	63.2	178.0	88.6
Frusan. San Fdo SA		527.1					527.1	1,757.7		51.7	172.3	
Río Blanco Ltda. Exp.		179.2					179.2			17.9		
Mace S.A.			127.9				127.9			7.1		
Queulat Export S.A.		112.0					112.0	645.6	422.6	11.2	60.7	39.4
Others		107.6		53.1			160.7	711.4	3,452.5	17.2	68.3	348.4
TOTAL TONS	2012-13	1,495.1	233.8	53.1	2.1		1,784.1					
TOTAL TONS	2011-12	4,642.5	255.2			44.8		4,942.5				
TOTAL TONS	2010-11	4,446.8	255.9	141.7	1.4				4,845.8			
TOTAL TH.CASES	2012-13	148.5	12.9	6.5	0.4					168.3		
TOTAL TH.CASES	2011-12	460.8	14.1			4.5					479.4	
TOTAL TH.CASES	2010-11	444.7	14.1	17.3	0.3							476.4



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	APPLE	KIWIS	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Santa Elena S.A.. Exp.	520.7				520.7	569.7	764.6	66.4	69.9	86.1
Hars & Hagebauer Chile	422.7				422.7	399.5		67.6	55.3	
Sanel Ltda. Exportadora	34.6	194.0			228.6	177.2	63.2	27.9	22.5	10.5
El Molino Ltda.	158.4				158.4	118.8	144.0	28.8	21.6	28.8
Passalacqua C., Daniell	132.4				132.4	232.3	376.0	18.4	33.2	42.6
Others	65.6	62.4	123.4	24.0	275.5	874.0	1,119.1	26.2	130.0	168.0
TOTAL TONS	2012-13	1,334.5	256.4	123.4	24.0	1,738.3				
TOTAL TONS	2011-12	1,980.1	348.7	42.8			2,371.6			
TOTAL TONS	2010-11	2,121.1	179.2	166.4			2,466.8			
TOTAL TH.CASES	2012-13	199.4	26.8	6.7	2.4			235.3		
TOTAL TH.CASES	2011-12	285.6	44.5	2.4					332.5	
TOTAL TH.CASES	2010-11	292.4	33.7	9.9						336.0

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	PEAR	ORANGE	AVOCADO	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Mace S.A.	403.2		140.3	40.1			583.6			38.3		
Prod. Manzaneros Las Mercedes S	235.4						235.4			12.9		
Cumbres Chile S.A.		206.2					206.2	129.3		25.1	15.8	
Exser Ltda.		183.7					183.7	147.1	191.6	23.3	17.9	23.4
David del Curto S.A.	105.8						105.8			5.9		
Others	59.2	128.5		69.1	48.0	42.0	346.9	308.0	1,159.6	36.3	29.5	84.9
TOTAL TONS	2012-13	803.7	518.4	140.3	109.2	48.0	42.0	1,661.7				
TOTAL TONS	2011-12	101.6	434.8			48.0		584.4				
TOTAL TONS	2010-11	787.3	405.4	158.4					1,351.2			
TOTAL TH.CASES	2012-13	43.8	64.1	14.0	6.2	3.2	10.5			141.8		
TOTAL TH.CASES	2011-12	5.4	54.6			3.2				63.2		
TOTAL TH.CASES	2010-11	43.0	49.4	15.8								108.3

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PLUM	NECTARIN	KIWIS	CHERRY	PLUOTS	NASHI	PEACH	PLUMCOT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Tuniche Fruits Ltda.	318.5	160.7		27.2	19.9		15.8		542.1	476.7	865.3	74.0	61.5	120.0
Geofrut S.A.	266.3	139.0	44.7	6.6					456.5	408.6	720.6	57.3	50.1	80.0
Southern Fruit, Exp.	212.6	68.3							281.0	248.3	264.7	32.2	29.8	32.8
Subsole S.A., Exp.			96.0						96.0	936.0	430.6	9.6	93.6	43.4
Conefrut S.A.	92.8								92.8	301.2	923.8	8.0	25.9	80.6
Others	57.2	74.8		1.3		18.1			151.4	988.8	339.8	19.2	105.9	41.5
TOTAL TONS	2012-13	947.5	442.7	140.7	35.1	19.9	18.1	15.8	1,619.7					
TOTAL TONS	2011-12	1,189.3	465.4	1,702.4		0.9			1.7	3,359.6				
TOTAL TONS	2010-11	1,605.0	461.1	1,413.5					15.7		3,544.8			
TOTAL TH.CASES	2012-13	100.8	66.5	14.1	7.2	4.0	4.5	3.2				200.3		
TOTAL TH.CASES	2011-12	124.9	71.0	170.2		0.2			0.3				366.7	
TOTAL TH.CASES	2010-11	184.1	68.8	140.0					2.6					398.3

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		BLUEB	CURRANT	GOOSEB.	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Hortifrut Chile S.A.		1,237.4	63.1		1,300.5	1,334.5	1,061.3	740.7	713.2	587.2
FruX Ltda. Exportad.		134.3			134.3	119.3	68.4	84.2	73.4	41.7
South Pacific Trading		87.8			87.8	110.0	99.1	56.5	67.5	58.5
Carsol Fruit Exp.		81.9			81.9	58.5		54.6	39.0	
TOTAL TONS	2012-13	1,541.4	63.1		1,604.5					
TOTAL TONS	2011-12	1,568.4	53.9			1,622.3				
TOTAL TONS	2010-11	1,207.5	30.2	0.2			1,237.9			
TOTAL TH.CASES	2012-13	894.0	42.0					936.0		
TOTAL TH.CASES	2011-12	857.1	36.0						893.1	
TOTAL TH.CASES	2010-11	669.6	21.5	0.2						691.2

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	GRAPE	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Oraanik Time SPA		656.3	120.0	15.3	791.6	794.9	518.8	51.7	49.8	30.7
Comercial Fruticola SA			500.8		500.8	425.6	313.6	50.1	42.6	31.4
Servicios PuelcheFresh		207.1			207.1	62.5		11.5	3.5	
Sof South OrganicFruit		62.4			62.4	185.9	314.4	3.5	10.3	17.5
Greenvic Comercial SA				15.3	15.3	21.4		3.4	1.2	
TOTAL TONS	2012-13	925.8	620.8	30.6	1,577.2					
TOTAL TONS	2011-12	1,027.2	449.6	30.2		1,506.9				
TOTAL TONS	2010-11	870.7	361.6				1,232.3			
TOTAL TH.CASES	2012-13	51.2	62.1	6.8				120.1		
TOTAL TH.CASES	2011-12	56.6	45.0	6.7					108.3	
TOTAL TH.CASES	2010-11	48.0	36.2							84.2

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	GRAPE	NECTARIN	PLUM	CHERRY	PEACH	PEAR	TOTAL TONS			TOTAL TH.CASES			
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Verfrut S.A., Soc. Exp.		544.7	45.8	273.9	35.8	16.8	5.4				922.4	1,175.2	832.0	99.6	116.0	89.8
Mace S.A.		68.6	300.8								369.4	48.0		33.7	4.8	
Soc. Acciones de Inv. Ravun Allw		107.0									107.0				5.9	
Comercial El Camino Ltda.			92.8								92.8				9.3	
Geofrut S.A.				67.5							67.5				8.2	
TOTAL TONS	2012-13	720.3	439.4	341.4	35.8	16.8	5.4				1,559.2					
TOTAL TONS	2011-12	602.9	278.0	277.4	31.2	42.4	5.5	79.2				1,316.6				
TOTAL TONS	2010-11	514.0	537.6	404.7	22.5	56.6	11.4	87.2	24.0				1,678.9			
TOTAL TH.CASES	2012-13	62.6	43.9	41.6	4.5	2.4	1.7							156.7		
TOTAL TH.CASES	2011-12	48.9	27.8	33.8	3.9	6.3	2.1	17.7							140.5	
TOTAL TH.CASES	2010-11	46.6	53.8	49.4	4.5	7.4	3.8	22.3	1.6							190.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	APPLE	GRAPE	NECTARIN	CHERRY	PEACH	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	1.009.5	238.1	249.7				1.497.3	1.384.5	700.7	180.9	201.4	115.9
CyD Internacional SA		42.8					42.8	123.7	197.3	2.4	15.6	16.5
TOTAL TONS	2012-13	1.009.5	280.9	249.7			1.540.1					
TOTAL TONS	2011-12	970.3	199.5	194.8	89.3	56.6	3.2	1.513.7				
TOTAL TONS	2010-11	370.9	405.0	33.3	50.7	58.8			918.6			
TOTAL TH.CASES	2012-13	131.0	21.8	30.5						183.2		
TOTAL TH.CASES	2011-12	137.2	21.2	23.8	15.2	20.4	1.0				218.7	
TOTAL TH.CASES	2010-11	58.0	40.5	5.4	8.6	21.0						133.4

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	AVOCADO	KIWIS	LEMON	CLEMANT	PLUM	CHERRY	APPLE	GRAPE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Fruchac Export S.A.	474.8								474.8	339.5	369.5	107.4	82.9	77.0
Subsole S.A., Exp.	351.6								351.6	721.5	569.5	83.2	148.2	87.6
Unifrutti Traders Ltd.			240.0	63.0		1.0			304.0	343.9	902.4	20.6	31.6	80.3
Copefrut S.A.		264.0							264.0	120.0	43.6	26.4	12.0	5.3
Exportadora Baika S.A.	63.0								63.0			14.0		
Others	21.9				36.0				57.9	255.7	315.3	12.5	31.5	48.1
TOTAL TONS	2012-13	911.3	264.0	240.0	63.0	36.0	1.0		1.515.3					
TOTAL TONS	2011-12	1.048.2	120.0	116.4	153.3	31.0	69.9	146.9	90.6	1.780.6				
TOTAL TONS	2010-11	778.8	159.3	372.2	372.0	71.9	111.6	107.0	227.5		2,200.3			
TOTAL TH.CASES	2012-13	209.9	26.4	16.0	4.2	7.2	0.4					264.1		
TOTAL TH.CASES	2011-12	230.3	12.0	7.8	9.4	6.2	14.0	8.1	18.1				306.2	
TOTAL TH.CASES	2010-11	142.4	17.7	24.5	23.6	14.4	22.9	5.9	47.0					298.4

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	APPLE	CHERRY	GRAPE	ORANGE	PLUM	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Los Lirios S.A., Exp.		333.5					333.5	380.2	637.4	18.0	22.3	39.5
CyD Internacional SA	307.7		19.7				327.4	223.7	142.6	77.3	75.5	49.8
Agricola Mondasol Ltda.	281.0						281.0	83.1	33.2	135.2	52.5	20.6
David del Curto S.A.		233.4					233.4			13.8		
Ases.Patron Ltd	107.3						107.3	65.3	3.7	32.7	26.9	1.6
Others	181.7		26.1				207.8	694.5	671.1	69.4	196.5	208.3
TOTAL TONS	2012-13	877.7	566.9	45.8			1,490.5					
TOTAL TONS	2011-12	732.3	505.0	19.3	110.3	48.0	32.0	1,446.9				
TOTAL TONS	2010-11	668.5	819.5						1,488.0			
TOTAL TH.CASES	2012-13	305.4	31.7	9.2						346.3		
TOTAL TH.CASES	2011-12	304.3	29.2	4.2	26.4	3.2	6.4				373.7	
TOTAL TH.CASES	2010-11	270.2	49.6									319.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		PEAR	KIWIS	PLUM	APPLE	GRAPE	CHERRY	BLUEB	APRICOT	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA		790.1	342.7	132.3	93.6	42.1	29.9		0.9	1,431.8	761.6	901.6	179.2	96.5	120.9
Fresh Land Chile S.A.		28.6				16.7				45.3	54.4		7.1	7.2	
Valle Limari S.A. Exp.						3.6				3.6	19.2		0.8	4.3	
Vital Berry Marketing							1.7			1.7			0.7		
South Pacific Trading								1.1		1.1			0.7		
TOTAL TONS	2012-13	818.7	342.7	132.3	93.6	62.5	31.6	1.1	0.9	1,483.5					
TOTAL TONS	2011-12	522.6	144.8	32.0	55.6	39.0	49.0	0.8	0.8		847.3				
TOTAL TONS	2010-11	432.3	193.3	76.0	129.6	77.8	69.7		0.7			983.0			
TOTAL TH.CASES	2012-13	84.4	33.6	37.3	10.3	10.1	11.8	0.7	0.3				188.5		
TOTAL TH.CASES	2011-12	59.4	14.2	9.4	6.2	7.0	13.6	0.5	0.3					111.3	
TOTAL TH.CASES	2010-11	41.5	19.0	25.3	15.7	15.4	18.2		0.2						135.9



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Export. v Comerc. Valle Azul Spa	762.8	762.8			183.1		
Tempofrut. Exp.e Inv.	266.0	266.0	128.0	34.6	51.7	26.6	16.8
Huberry Ltda.	121.0	121.0	63.6		28.6	15.4	
Eduardo Alvarez	52.0	52.0	51.7		12.2	12.3	
Others	249.7	249.7	831.6	290.3	59.8	197.2	100.7
TOTAL TONS	2012-13	1,451.5					
TOTAL TONS	2011-12	1,075.0	1,075.0				
TOTAL TONS	2010-11	324.9		324.9			
TOTAL TH.CASES	2012-13	335.3			335.3		
TOTAL TH.CASES	2011-12	251.5				251.5	
TOTAL TH.CASES	2010-11	117.5					117.5



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	AVOCADO	PLUM	NECTARIN	KIWIS	PEACH	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.	673.3								673.3	420.6	747.0	54.1	33.5	93.6
Gesex, Gest.Exp.Frut.		314.7		95.2	60.2		21.4		491.5	124.0		67.3	15.1	
San Clemente SA. Exp.		69.7							69.7			10.1		
Santa Cruz S.A., Exp.			45.8						45.8	87.6	42.2	11.0	21.1	10.6
San Fco. Lo Garces Ltd						32.4		10.5	42.9	205.2		7.5	37.8	
Others		36.4	63.0						99.4	50.1	190.9	20.2	12.1	47.5
TOTAL TONS	2012-13	673.3	420.8	108.9	95.2	60.2	32.4	21.4	10.5	1,422.7				
TOTAL TONS	2011-12	420.6	124.0	137.7	119.0	65.8		7.6	12.8		887.5			
TOTAL TONS	2010-11	612.5		233.2	96.0	38.5						980.1		
TOTAL TH.CASES	2012-13	54.1	52.9	26.8	13.6	12.0	3.2	3.3	4.2				170.2	
TOTAL TH.CASES	2011-12	33.5	15.1	33.2	21.4	13.1		1.5	1.8					119.7
TOTAL TH.CASES	2010-11	77.6		58.1	9.6	6.4								151.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	NECTARIN	CHERRY	AVOCADO	PLUMCOT	PLUOTS	APPLE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.		364.4				16.7			381.1	495.1	397.2	47.4	65.1	52.3
San Fco. Lo Garcés Ltd		43.8	99.2	166.2			14.1		323.3	322.3	458.3	47.4	49.6	64.0
Valle de Aconcaagua SA	178.5								178.5	149.8	108.7	41.4	34.3	24.0
Verfrut S.A., Soc. Exp.	152.2								152.2	95.9		18.6	8.8	
Quintav S.A., Exp.	147.6								147.6			18.0		
Others	25.0	81.0	90.3		43.3				239.6	847.2	942.1	38.5	132.8	125.3
TOTAL TONS	2012-13	503.3	489.2	189.6	166.2	43.3	16.7	14.1	1,422.4					
TOTAL TONS	2011-12	257.4	607.2	249.9	168.3	366.5	26.4	188.3	1,910.4					
TOTAL TONS	2010-11	352.5	483.3	324.8	175.7	286.1	22.5			1,906.3				
TOTAL TH.CASES	2012-13	83.0	64.5	19.8	30.5	10.1	1.8	1.6				211.3		
TOTAL TH.CASES	2011-12	52.2	79.1	27.0	34.2	74.3	2.9	10.6				290.6		
TOTAL TH.CASES	2010-11	54.5	61.7	34.9	34.1	49.2	3.2							265.5

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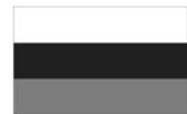
Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.	693.0	693.0	423.0	415.9	69.3	42.3	41.7
Comercial Fruticola SA	360.7	360.7	467.4	260.0	36.1	46.7	26.0
Frusan, San Fdo SA	201.0	201.0			21.3		
San Andrés Ltda., Exp.	67.7	67.7		178.4	6.8		17.8
Others	86.6	86.6	201.7	205.4	11.5	23.2	20.5
TOTAL TONS	2012-13	1,408.9	1,408.9				
TOTAL TONS	2011-12		1,092.1				
TOTAL TONS	2010-11	1,059.6		1,059.6			
TOTAL TH.CASES	2012-13	145.0			145.0		
TOTAL TH.CASES	2011-12	112.2				112.2	
TOTAL TH.CASES	2010-11	106.1					106.1

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	KIWIS	PLUM	TONS		TH.CAS	
					2012-13	2012-13	2012-13	2012-13
Del Monte Fresh Prod.	336.5	342.4	66.8		745.7	65.6		
Geofrut S.A.	122.2	21.2	11.4		154.9	17.2		
Exser Ltda.	75.6				75.6	9.2		
Euroamérica SA, Frut.	43.6	20.3	6.9		70.7	7.1		
Others	145.9	60.4	112.4	42.2	360.9	36.9		
TOTAL TONS	2012-13	723.8	444.4	197.5	42.2	1,407.8		
TOTAL TH.CASES	2012-13	88.3	24.3	18.8	4.7	136.0		



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	PEAR	GRAPE	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Ams Familv S. A.		201.6	126.0		327.6			32.8		
Cia.Chilena de La Fruta		242.0			242.0		46.8	24.2		4.7
Exportadora Biofruit Ltda.		202.5			202.5			20.3		
Agroex Chile S.A.		202.1			202.1	314.5	67.5	20.2	31.5	6.8
Others		351.6	46.6	24.5	422.7	539.3	865.0	41.7	53.5	86.5
TOTAL TONS	2012-13	1,199.8	172.6	24.5	1,396.9					
TOTAL TONS	2011-12	767.7	86.1			853.8				
TOTAL TONS	2010-11	979.3					979.3			
TOTAL TH.CASES	2012-13	119.6	17.1	2.4				139.1		
TOTAL TH.CASES	2011-12	76.5	8.4						85.0	
TOTAL TH.CASES	2010-11	97.9								97.9



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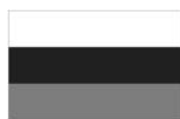
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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		PEAR	KIWIS	GRAPE	APPLE	PLUM	NECTARIN	AVOCADO	LEMON	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Arovita S.A.			168.0	244.2											
David del Curto S.A.		138.6				108.0									
Frutosa Ltda., Soc.		116.5	22.8	16.7	41.7										
Triofrut Ltda., Exp.		69.1	45.4												
Alquimia Fresh S.A		45.0			63.5										
Others		112.9	48.0		42.3	20.2	67.2	20.9							
TOTAL TONS	2012-13	482.1	284.3	260.9	147.5	128.2	67.2	20.9			1,391.1				
TOTAL TONS	2011-12	488.6	484.6	252.2	21.2	129.6						1,376.3			
TOTAL TONS	2010-11	636.1	369.6	328.8	84.7	150.6			346.8				1,917.1		
TOTAL TH.CASES	2012-13	35.8	28.4	31.8	8.2	14.2	6.7	5.2						130.4	
TOTAL TH.CASES	2011-12	40.2	48.5	30.8	1.2	14.4									135.0
TOTAL TH.CASES	2010-11	49.2	37.2	40.1	4.7	16.7			20.2						168.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	PEAR	PCRWAT.	NECTARIN	APPLE	KIWIS	CHERRY	PLUM	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.		171.9	443.5	78.8	21.6										
Dole Chile S.A.		314.1													
Rucarav S.A., Exp.		190.6													
Gesex, Gest.Exp.Frut.		136.2													
Exser Ltda.		31.5													
TOTAL TONS	2012-13	844.3	443.5	78.8	21.6						1,388.2				
TOTAL TONS	2011-12	845.8	538.5	32.8		327.8	129.1	18.7	9.4			1,902.1			
TOTAL TONS	2010-11	757.1	1,003.4	96.4	5.4	447.6	52.0	18.9	93.8				2,474.5		
TOTAL TH.CASES	2012-13	103.0	47.8	19.7	2.4									172.9	
TOTAL TH.CASES	2011-12	103.1	55.5	8.2		20.2	12.9	5.1	1.0						206.0
TOTAL TH.CASES	2010-11	92.3	98.7	24.1	0.6	24.7	5.2	6.1	10.4						262.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	PEAR	GRAPE	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Conefrut S.A.	444.4	96.0			540.4		22.4	40.8		2.2
Maona Trading S.A.	241.2				241.2	413.4	636.7	14.5	29.6	48.4
Rucarav S.A., Exp.	194.0	24.0			218.0	205.8	155.3	17.7	16.7	13.3
Southern Fruit. Exp.		184.5			184.5	411.9	134.4	34.3	43.9	13.4
APF Export S.A.	157.2				157.2	246.1	157.3	9.6	14.2	11.2
Santa Cruz S.A., Exp.		24.0			24.0		106.2	2.4		10.9
TOTAL TONS	2012-13	1,036.7	323.5		1,365.2					
TOTAL TONS	2011-12	857.5	267.8	129.9	21.9		1,277.2			
TOTAL TONS	2010-11	843.8	287.0	36.8	44.7		1,212.3			
TOTAL TH.CASES	2012-13	70.7	48.7					119.4		
TOTAL TH.CASES	2011-12	53.6	35.7	10.4	4.7				104.4	
TOTAL TH.CASES	2010-11	57.7	29.0	2.9	9.9					99.6

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	PEAR	NECTARIN	BLUEB	PEACH	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	623.5	83.6	102.4	60.5			870.0	760.2	1,156.9	108.4	99.2	148.4
Dole Chile S.A.	230.3	108.0					338.3	379.2	378.7	39.6	49.1	42.3
Aaricom, Soc. Aaric.		61.2					61.2	191.7	271.1	5.1	20.8	27.3
Fruta Austral Exp. Ltd	45.9						45.9	83.0	65.3	10.2	18.4	14.5
Conefrut S.A.		21.6		20.2			41.8		164.9	4.6		11.8
Aagricola Mondasol Ltda.					0.4		0.4			0.2		
TOTAL TONS	2012-13	899.7	274.4	102.4	80.6	0.4	1,357.5					
TOTAL TONS	2011-12	1,560.4	73.1		36.0			1,669.5				
TOTAL TONS	2010-11	2,042.2	336.4		53.0	4.4			2,436.0			
TOTAL TH.CASES	2012-13	117.0	26.3	15.8	8.8	0.2				168.2		
TOTAL TH.CASES	2011-12	229.7	8.5		6.0						244.2	
TOTAL TH.CASES	2010-11	301.6	26.4		4.4	0.5						333.0

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	LEMON	NECTARIN	ORANGE	AVOCADO	KIWIS	PEAR	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Hars & Hagebauer Chile	636.2		19.6					655.8	725.5		112.5	132.3	
Idahue Chile, Exp.	340.4							340.4	231.6	154.8	63.8	43.1	32.6
C&G Export. Ltda.		123.8						123.8		18.7	7.2		2.3
Santa Elena S.A., Exp.	70.3							70.3	437.4	228.1	15.4	87.0	32.0
Fruttita S.A., Exp.	63.3							63.3	42.2		10.0	9.4	
Others	33.8	49.5						83.3	251.1	1,171.5	8.5	29.3	171.9
TOTAL TONS	2012-13	1,144.0	173.3	19.6				1,336.8					
TOTAL TONS	2011-12	1,449.5			144.0	50.5	43.8		1,687.8				
TOTAL TONS	2010-11	1,012.6				63.8	380.4	116.2			1,573.1		
TOTAL TH.CASES	2012-13	204.1	10.1	3.3							217.5		
TOTAL TH.CASES	2011-12	274.9			9.6	12.1	4.4					301.1	
TOTAL TH.CASES	2010-11	178.3				10.8	38.1	11.6					238.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Santa Elena S.A.. Exp.	1.107.1	1.107.1	1.845.3	2.932.5	208.5	344.4	522.8
Santa Maria S.A.	127.0	127.0	19.8	22.0	24.3	4.4	5.0
Passalacqua C.. Daniell	92.4	92.4	82.5		17.5	15.0	
Nadco S.A.. Agrícola	8.6	8.6		595.9	1.7		98.2
TOTAL TONS	2012-13	1.335.0	1.335.0				
TOTAL TONS	2011-12	2.186.1	2.186.1				
TOTAL TONS	2010-11	3.747.6		3.747.6			
TOTAL TH.CASES	2012-13	252.0			252.0		
TOTAL TH.CASES	2011-12	409.0			409.0		
TOTAL TH.CASES	2010-11	662.7				662.7	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	NECTARIN	PLUM	CHERRY	PLUOTS	GRAPE	PEACH	PLUMCOT	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Fco. Lo Garcés Ltd	388.9	208.5	184.5	38.3				820.2	1.803.6	1.606.4	106.0	239.2	217.9
David del Curto S.A.	172.8	138.2			35.4			346.5	705.0	521.4	33.1	66.5	49.4
Rancaqua. Cia.Exp.Ltd.			126.5					126.5	221.9	230.3	25.3	44.4	46.1
Cherry Group Export			2.9					2.9		2.4	0.9		0.5
Zuragroup S.A.			2.2					2.2	17.6		0.4	3.5	
TOTAL TONS	2012-13	561.7	346.8	316.0	38.3	35.4		1.298.2					
TOTAL TONS	2011-12	701.1	1.285.1	856.0		58.6	1.8	2.902.6					
TOTAL TONS	2010-11	548.8	1.170.0	787.8			3.5	18.0		2.528.1			
TOTAL TH.CASES	2012-13	61.0	34.1	62.1	4.3	4.3					165.7		
TOTAL TH.CASES	2011-12	75.3	134.6	166.8		7.5	0.2					384.4	
TOTAL TH.CASES	2010-11	58.8	123.6	155.5			2.0						340.2



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PLUM	PEAR	KIWIS	NECTARIN	BLUER	PLUMCOT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Rucarav S.A.. Exp.	554.8	24.0		66.2					645.0	489.6	364.9	53.3	42.6	36.4
Dole Chile S.A.		271.0		48.6					319.7	184.8	404.7	59.7	39.2	55.5
David del Curto S.A.			208.3		63.2	18.2			289.7	272.9	166.6	39.7	46.2	32.6
San Esteban Ltda.. Exp.	19.2								19.2			1.1		
Frutland S. A.	15.0								15.0			2.3		
Zuragroup S.A.							0.7		0.7			0.5		
TOTAL TONS	2012-13	588.9	295.0	208.3	114.9	63.2	18.2	0.7	1.289.2					
TOTAL TONS	2011-12	321.5	223.3	174.2	129.6	79.9	18.8		947.3					
TOTAL TONS	2010-11	418.1	291.7	149.6	22.1	50.3		4.3		936.1				
TOTAL TH.CASES	2012-13	47.4	61.3	30.1	7.6	6.3	0.5					156.5		
TOTAL TH.CASES	2011-12	25.7	47.5	34.8	8.6	8.0	3.4						128.1	
TOTAL TH.CASES	2010-11	30.5	53.5	29.0	1.5	9.1		0.9						124.5



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	LEMON	APPLE	KIWIS	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Valle Del Sur Ltd, Exp.	499.2	24.0		523.2			34.9		
Servicios PuelcheFresh		423.4		423.4	42.3	326.1	23.5	2.4	17.9
Comercial Fruticola SA			336.0	336.0	425.6	403.2	33.6	42.6	40.3
TOTAL TONS	2012-13	499.2	447.4	336.0	1,282.6				
TOTAL TONS	2011-12		85.1	667.5		752.7			
TOTAL TONS	2010-11		750.7	451.2			1,201.9		
TOTAL TH.CASES	2012-13	33.3	25.1	33.6			92.0		
TOTAL TH.CASES	2011-12		4.7	66.8				71.5	
TOTAL TH.CASES	2010-11		41.4	45.1					86.6

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PEAR	AVOCADO	CHERRY	PEACH	KIWIS	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Maana Tradino S.A.	1,010.3		76.6						1,086.9	694.8	1,261.7	134.2	88.0	127.8
El Parque Ltda, Exp.		110.6		21.1					131.7	89.1	132.1	22.8	17.0	29.4
Aqua Fria Ltda.	21.2								21.2	10.2		1.2	2.5	
Inveva Comercial e Inversiones					9.0				9.0	213.2		2.3	11.8	
Convallis S.A., Exp.					1.8				1.8	3.2	3.4	0.4	0.9	0.8
TOTAL TONS	2012-13	1,031.6	110.6	76.6	21.1	10.8			1,250.7					
TOTAL TONS	2011-12	834.9	89.1	73.1		12.7	0.8			1,010.6				
TOTAL TONS	2010-11	1,048.6	132.1	210.8		12.6	2.0	67.2	1.0		1,474.4			
TOTAL TH.CASES	2012-13	125.9	17.5	9.5	5.3	2.7						160.8		
TOTAL TH.CASES	2011-12	89.6	17.0	10.2		3.2	0.2						120.2	
TOTAL TH.CASES	2010-11	108.4	29.4	19.0		2.5	0.5	6.7	0.2					166.8

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	GRAPE	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Conefrut S.A.	413.0	214.5		627.5	660.1	399.2	65.2	66.0	41.1
Frusan, San Fdo SA	489.5			489.5	530.6	698.6	39.1	53.3	55.9
Dole Chile S.A.	113.8			113.8	67.0		9.1	5.2	
San Rafael Ltda., Exp.	18.2			18.2				1.4	
TOTAL TONS	2012-13	1,034.4	214.5	1,248.9					
TOTAL TONS	2011-12	991.3	189.8	76.5	1,257.6				
TOTAL TONS	2010-11	969.0	128.7			1,097.7			
TOTAL TH.CASES	2012-13	81.8	33.0				114.8		
TOTAL TH.CASES	2011-12	78.3	29.2	17.0				124.5	
TOTAL TH.CASES	2010-11	77.2	19.8						97.0



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	PERANAT.	CURRANT	AVOCADO	CHERRY	GOOSEB.	B. KIWI	RASPB	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Comercial Fruticola SA	253.8	29.9	82.8			24.8	4.2		395.4	391.4	453.9	233.7	248.3	230.9
Unifrutti Traders Ltd.		273.8							273.8	377.6	187.9	68.5	94.4	46.1
Valle Maule S.A.	269.8				1.8				271.6	83.1	52.9	174.3	49.1	33.6
Prime Harvest S.A.	88.9								88.9	53.1		54.3	35.5	
Agricom, Soc. Agric.				52.8					52.8	97.7		5.3	15.8	
Others	75.2	46.2			42.7				164.1	80.2	84.2	65.5	30.8	25.2
TOTAL TONS	2012-13	687.6	349.9	82.8	52.8	44.5	24.8	4.2	1,246.6					
TOTAL TONS	2011-12	387.7	377.6	147.2	97.7	69.3		3.2		1,083.1				
TOTAL TONS	2010-11	239.4	199.8	256.1	42.2	32.0		6.8			778.9			
TOTAL TH.CASES	2012-13	419.1	87.5	55.2	5.3	15.2	16.5	2.8				601.5		
TOTAL TH.CASES	2011-12	239.6	94.4	98.1	15.8	23.5		2.1	0.3				473.9	
TOTAL TH.CASES	2010-11	156.3	49.0	104.6	10.6	8.4		4.5	0.7					335.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	PLUM	GRAPE	PEAR	PLUMCOT	NECTARIN	PERANAT.	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Ams Family S. A.	351.1		132.1			39.0			522.2			59.6		
Subsole S.A., Exp.		224.3		23.0				15.1	262.4	473.9	426.2	68.7	107.2	95.0
Unifrutti Traders Ltd.					119.4				119.4	218.1	85.3	18.4	34.0	13.1
Prize Ltda., Exportad.			12.0	61.9	18.6		20.4		112.9	39.6	205.9	17.8	5.8	33.2
David del Curto S.A.	42.3			11.8					54.1	16.3	340.4	5.3	1.3	27.9
Others	81.7		29.9	42.9					156.9	743.1	1,127.9	20.8	83.2	118.4
TOTAL TONS	2012-13	475.2	224.3	174.0	139.6	138.0	39.0	20.4	1,228.0					
TOTAL TONS	2011-12	539.9	302.6	18.2	315.4	238.5		19.2		1,491.0				
TOTAL TONS	2010-11	1,208.3	309.2	126.6	393.0	126.1		22.3			2,185.6			
TOTAL TH.CASES	2012-13	33.2	60.4	33.5	25.5	21.5	7.8	3.4	3.8			190.6		
TOTAL TH.CASES	2011-12	39.1	72.5	3.5	64.0	37.4		2.4	4.1				231.5	
TOTAL TH.CASES	2010-11	83.3	80.1	21.8	78.5	19.9		4.1						287.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PEAR	KIWIS	PLUM	CHERRY	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Alouimia Fresh S.A	376.6	199.8	19.7	24.0		3.6	623.6	610.1	47.7	54.5	65.1	5.8
Frusan, San Fdo SA	170.0	11.5	70.6	24.5	6.9		283.4			21.5		
Bonaterre S.A.	63.2		89.6				152.8			12.5		
Exser Ltda.		121.4					121.4	242.4	268.8	16.4	33.2	36.6
Fresh Land Chile S.A.		16.7					16.7	29.7		2.0	3.6	
TOTAL TONS	2012-13	609.8	349.5	179.8	48.5	6.9	1,198.0					
TOTAL TONS	2011-12	138.5	526.5	35.3	168.0	32.6		900.9				
TOTAL TONS	2010-11	42.8	463.6	16.2					522.6			
TOTAL TH.CASES	2012-13	33.5	48.1	18.3	4.8	1.3	0.8			106.9		
TOTAL TH.CASES	2011-12	7.4	69.1	4.3	16.8	6.5					104.1	
TOTAL TH.CASES	2010-11	2.4	60.4	2.0								64.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	AVOCADO	GRAPE	PGRANAT.	FIG	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Cabilfrut S.A.	565.8				565.8	421.8		118.0	73.3	
El Parque Ltda. Exp.	414.2				414.2			79.4		
Dalbosco Hnos. y Cia.	136.0				136.0	233.0		26.5	45.5	
Santa Cruz S.A.. Exp.	44.7				44.7	365.5		9.6	71.9	
Verfrut S.A.. Soc. Exp.		17.7	15.2		32.9			6.0		
TOTAL TONS	2012-13	1,160.8	17.7	15.2	1,193.7					
TOTAL TONS	2011-12	1,160.4				1,160.4				
TOTAL TONS	2010-11			12.9			12.9			
TOTAL TH.CASES	2012-13	233.6	2.2	3.8				239.6		
TOTAL TH.CASES	2011-12	220.0							220.0	
TOTAL TH.CASES	2010-11			4.7						4.7

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	BLUEB	CURRANT	CHERRY	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Vital Berry Marketing	1,188.0	0.5		1,188.5	1,143.0	993.0	627.1	611.8	563.4
TOTAL TONS	2012-13	1,188.0	0.5	1,188.5					
TOTAL TONS	2011-12	1,143.0			1,143.0				
TOTAL TONS	2010-11	983.4				993.0			
TOTAL TH.CASES	2012-13	626.8	0.3				627.1		
TOTAL TH.CASES	2011-12	611.8						611.8	
TOTAL TH.CASES	2010-11	561.5		1.9					563.4

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Finland



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Clemente SA. Exp.	470.8		470.8	357.5	332.3	37.8	28.6	25.6
Copefrut S.A.	462.7		462.7	446.8	355.9	35.9	34.6	27.4
David del Curto S.A.	126.7		126.7	217.6	102.1	10.1	16.9	7.8
Subsole S.A.. Exp.		123.6	123.6	305.3	278.8	24.5	60.6	55.8
TOTAL TONS	2012-13	1,060.2	1,183.8					
TOTAL TONS	2011-12	1,021.9		1,327.2				
TOTAL TONS	2010-11	790.3			1,069.0			
TOTAL TH.CASES	2012-13	83.8	24.5			108.3		
TOTAL TH.CASES	2011-12	80.1	60.6				140.7	
TOTAL TH.CASES	2010-11	60.7	55.8					116.5



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	GRAPE	APPLE	PGRANAT.	NECTARIN	PEAR	PLUM	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Río Blanco Ltda. Exp.		448.0							448.0	96.0		44.8	18.7	
Belco S.A.			338.6						338.6			47.2		
Cia.Chilena de La Fruta		110.0							110.0	46.6		11.0	4.7	
Aqua Fria Ltda.				83.7					83.7		21.3	4.5		1.2
La Esperanza S.A.			63.6						63.6	100.0	372.5	10.0	14.6	39.5
Others		22.4	95.6						118.0	298.9	415.4	19.8	35.7	66.5
TOTAL TONS	2012-13	580.4	497.8	83.7					1.161.9					
TOTAL TONS	2011-12	139.4	187.3	145.0	51.2	18.5				541.5				
TOTAL TONS	2010-11	179.2	463.6	83.8		38.5	28.4	15.6			809.2			
TOTAL TH.CASES	2012-13	58.0	74.9	4.5								137.4		
TOTAL TH.CASES	2011-12	13.9	35.2	7.9	14.2	2.4							73.7	
TOTAL TH.CASES	2010-11	17.9	74.6	4.6		5.0	1.9	3.1						107.2



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	PEAR	CHERRY	GRAPE	BLUEB	PLUM	NECTARIN	PEACH	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.		1.104.0	16.6	5.1											
TOTAL TONS	2012-13	1.104.0	16.6	5.1											
TOTAL TONS	2011-12	768.0	58.0	9.0	74.8	57.3	45.0				1.012.0				
TOTAL TONS	2010-11	515.2	218.3	8.3	246.9	161.0	56.0	3.9	2.7			1.212.3			
TOTAL TH.CASES	2012-13	110.4	3.2	2.0									115.6		
TOTAL TH.CASES	2011-12	76.8	9.3	3.6	9.1	38.2	8.9							146.0	
TOTAL TH.CASES	2010-11	51.5	31.4	3.3	30.1	107.3	11.2	0.7	0.5						236.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	APPLE	KIWIS	PLUM	AVOCADO	ORANGE	PEAR	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Jaime Bosh B e Hios		162.0	380.9	336.0						878.9	633.3	478.6	90.9	53.0	41.6
El Rancho Ltda., Serv.		234.0			10.2					244.2	189.8	355.0	44.9	39.6	68.0
TOTAL TONS	2012-13	396.0	380.9	336.0	10.2					1.123.1					
TOTAL TONS	2011-12	251.5	352.8	312.0	9.4	148.6	48.0				1.122.3				
TOTAL TONS	2010-11	606.6	247.9	357.4	56.9		72.0	74.5	57.3			1.473.2			
TOTAL TH.CASES	2012-13	78.8	21.3	33.6	2.0								135.7		
TOTAL TH.CASES	2011-12	51.2	20.0	31.2	1.9	37.0	3.2							144.5	
TOTAL TH.CASES	2010-11	98.2	14.1	35.7	11.4		4.8	5.0	6.6						176.0



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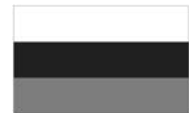
Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	530.4	530.4			68.5		
Contador Frutos S.A.	223.3	223.3	238.9	1,087.0	27.7	30.4	133.5
Norfrut Chile Ltda.	166.9	166.9			20.4		
Prohens S. Rafael v Cia	160.0	160.0	565.7	284.9	35.4	92.6	50.1
Others	32.7	32.7	182.4	185.2	4.0	22.2	23.5
TOTAL TONS	2012-13	1,113.3					
TOTAL TONS	2011-12	987.0		987.0			
TOTAL TONS	2010-11	1,557.0		1,557.0			
TOTAL TH.CASES	2012-13	156.0			156.0		
TOTAL TH.CASES	2011-12	145.2				145.2	
TOTAL TH.CASES	2010-11	207.2					207.2

Frujet

Russia



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	GRAPE	PEAR	TONS		TH.CAS	
					2012-13	2012-13	2012-13	2012-13
Dole Chile S.A.	364.1	230.4	111.8		706.2	56.9		
Unifrutti Traders Ltd.	118.7	92.8	31.5	63.7	306.7	25.8		
Rucarav S.A.. Exp.	64.2	28.2			92.4	6.3		
TOTAL TONS	2012-13	546.9	351.4	143.3	63.7	1,105.3		
TOTAL TH.CASES	2012-13	30.1	35.1	17.5	6.4		89.1	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	APPLE	PGRANAT.	CHERRY	PEACH	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Río Blanco Ltda. Exp.	263.1	313.6		41.0				617.8	548.3	1,088.9	73.0	78.0	177.5
Passalacqua C., Daniell	268.7							268.7	363.7	349.8	58.8	79.7	76.5
Río Claro Ltda. Soc.			213.3					213.3	171.2	298.6	11.7	9.4	16.4
TOTAL TONS	2012-13	531.8	313.6	213.3	41.0			1,099.7					
TOTAL TONS	2011-12	1,261.8		171.2		46.4			1,479.4				
TOTAL TONS	2010-11	1,944.7	272.5	298.6	113.2		45.5	3.3		2,677.8			
TOTAL TH.CASES	2012-13	89.0	31.4	11.7	11.4						143.5		
TOTAL TH.CASES	2011-12	195.1		9.4		10.3						214.8	
TOTAL TH.CASES	2010-11	295.3	54.5	16.4	30.0		6.4	0.8					403.4



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	APPLE	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Pinochet Fuenzalida		453.6		453.6	324.0	345.6	45.4	32.4	34.6
Fdo. A. Bucarev		367.2		367.2	324.0	216.0	36.7	32.4	21.6
San Clemente SA, Exp.			181.5	181.5			14.2		
Ecofresh Ltda.			70.0	70.0	279.8	206.2	5.6	22.7	15.3
TOTAL TONS	2012-13	820.8	251.5	1,072.3					
TOTAL TONS	2011-12	648.0	311.0		959.0				
TOTAL TONS	2010-11	777.6	433.4			1,211.0			
TOTAL TH.CASES	2012-13	82.1	19.8				101.9		
TOTAL TH.CASES	2011-12	64.8	25.3					90.1	
TOTAL TH.CASES	2010-11	77.8	33.9						111.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	CH. HAZEL	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Fruticola Aorichile S.A.	1,062.9	1,062.9	638.9	2,656.7	1.1	0.6	2.6
TOTAL TONS	2012-13	1,062.9	1,062.9				
TOTAL TONS	2011-12		638.9				
TOTAL TONS	2010-11	2,656.7		2,656.7			
TOTAL TH.CASES	2012-13	1.1			1.1		
TOTAL TH.CASES	2011-12	0.6				0.6	
TOTAL TH.CASES	2010-11	2.6					2.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	PEAR	PLUM	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Santa Elena S.A., Exp.	740.0					740.0	1,121.2	142.8	136.7	201.2	31.3
Profods Ltda.	145.2					145.2	1,294.7	35.1	26.8	173.8	2.7
Valles del Norte Ltd.	81.0					81.0	588.3	151.0	12.1	77.7	19.7
La Rosa Sofruco	47.7					47.7	17.7		7.0	2.2	
San Andrés Ltda., Exp.		29.5				29.5	264.5	202.3	4.2	30.3	15.8
TOTAL TONS	2012-13	1,013.8	29.5				1,043.3				
TOTAL TONS	2011-12	4,534.5	3,004.5	603.4	13.4			8,155.7			
TOTAL TONS	2010-11	1,887.4	3,441.4	248.9	194.4	36.0			5,808.0		
TOTAL TH.CASES	2012-13	182.6	4.2						186.8		
TOTAL TH.CASES	2011-12	726.1	338.7	86.7	1.8					1,153.2	
TOTAL TH.CASES	2010-11	270.3	231.0	16.3	21.6	6.0					545.2



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	KIWIS	APPLE	PEAR	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Agricom, Soc. Agric.		343.0		89.9		432.8	500.4	751.1	42.1	62.9	93.7
San Fco. Lo Garces Ltd			330.8			330.8	69.1		34.3	7.2	
Verfrut S.A., Soc. Exp.		37.4		106.9		144.3	110.7	519.9	19.2	14.2	53.4
Export. Valle Andes		18.7		102.5		121.2	367.9	526.4	7.8	36.4	48.6
TOTAL TONS	2012-13	399.0	330.8	299.3		1,029.1					
TOTAL TONS	2011-12	709.4	69.1	384.4	47.0		1,210.0				
TOTAL TONS	2010-11	1,198.2		1,090.7	188.2			2,477.1			
TOTAL TH.CASES	2012-13	36.5	34.3	32.6					103.4		
TOTAL TH.CASES	2011-12	86.5	7.2	42.0	4.7					140.4	
TOTAL TH.CASES	2010-11	146.1		89.4	18.8						254.4

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	GRAPE	PLUM	NECTARIN	PEACH	KIWIS	CHERRY	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.		294.8	255.6	202.6	92.1	85.1	45.7	24.0	14.9	1,014.7	1,907.3	2,015.7	97.6	156.1	184.2
Arofruta Ltda.									1.3	1.3			0.3		
TOTAL TONS	2012-13	294.8	255.6	202.6	92.1	85.1	45.7	24.0	16.2	1,016.0					
TOTAL TONS	2011-12	999.2	211.0	223.4	84.2	90.4	100.2	307.2	2.8		2,018.4				
TOTAL TONS	2010-11	758.1	352.2	237.9	145.0	167.2	110.3	224.0	27.4			2,027.1			
TOTAL TH.CASES	2012-13	18.2	22.1	24.7	9.7	9.5	5.1	2.4	6.2				97.9		
TOTAL TH.CASES	2011-12	57.2	18.6	27.2	9.4	10.0	11.5	30.7	1.1					165.7	
TOTAL TH.CASES	2010-11	45.7	27.9	31.2	16.4	19.8	13.8	22.4	8.7						186.7

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Conefrut S.A.		997.9	997.9	1,142.9	1,108.5	76.8	88.0	85.2
TOTAL TONS	2012-13	997.9	997.9					
TOTAL TONS	2011-12	1,142.9		1,142.9				
TOTAL TONS	2010-11	1,127.9			1,127.9			
TOTAL TH.CASES	2012-13	76.8				76.8		
TOTAL TH.CASES	2011-12	88.0					88.0	
TOTAL TH.CASES	2010-11	86.7						86.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	PLUM	CHERRY	PEAR	NECTARIN	TOTAL TONS		TOTAL TH.CASES	
							2012-13	2011-12	2012-13	2011-12
San Fco. Lo Garcés Ltd		491.3	204.4	38.7		36.8	771.3	432.0	101.5	43.2
Exportadora del Sur		100.8					100.8	156.8	10.1	15.7
Valle Central S.A., Exp.		78.4					78.4		7.8	
San Andrés Ltda., Exp.					41.2		41.2		2.7	
Cherry Group Export				4.2			4.2		1.4	
Rancaqua, Cia.Exp.Ltd.				0.6			0.6		0.2	
TOTAL TONS	2012-13	670.5	204.4	43.5	41.2	36.8	996.5			
TOTAL TONS	2011-12	588.8						588.8		
TOTAL TH.CASES	2012-13	67.1	35.1	11.5	2.7	7.4			123.7	
TOTAL TH.CASES	2011-12	58.9								58.9



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		WALNUT	ALMOND	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Anakena Ltda, Exp.		518.3		518.3	401.8	325.2	42.2	34.2	27.7
Valbifrut S.A		340.0		340.0	218.0	120.0	28.0	20.6	12.0
Huertos del Valle S.A.		60.0	18.0	78.0			6.6		
Frunut Soa		20.0		20.0			0.8		
Others		30.0		30.0	78.7	137.0	3.0	6.7	11.3
TOTAL TONS	2012-13	968.3	18.0	986.3					
TOTAL TONS	2011-12	698.4		698.4					
TOTAL TONS	2010-11	582.2		582.2					
TOTAL TH.CASES	2012-13	78.8	1.8				80.6		
TOTAL TH.CASES	2011-12	61.4						61.4	
TOTAL TH.CASES	2010-11	51.0							51.0



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Main Species Detail

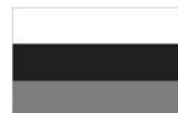
Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	GRAPE	ORANGE	PLUM	FIG	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Los Lirios S.A., Exp.		273.0		29.3					302.3	159.9		19.7	8.9	
Proiect Fruit Chile S.A.			190.0						190.0			19.0		
Copefrut S.A.		72.3	24.0			17.0			113.3	22.1		10.4	1.3	
Aaricola Lyon Ltda				89.9					89.9			14.3		
Aaricom, Soc. Aaric.					83.3				83.3			5.5		
Others		21.4	96.0	73.1		16.0			206.4	22.3	46.6	27.8	1.5	4.9
TOTAL TONS	2012-13	366.7	310.0	192.3	83.3	33.0			985.2					
TOTAL TONS	2011-12	203.4					0.9			204.4				
TOTAL TONS	2010-11		44.8					1.8			46.6			
TOTAL TH.CASES	2012-13	21.0	31.0	32.6	5.5	6.6						96.7		
TOTAL TH.CASES	2011-12	11.4					0.3						11.7	
TOTAL TH.CASES	2010-11		4.5					0.4						4.9



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Russia



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	KIWIS	PEAR	TONS		TH.CASES	
					2012-13	2012-13	2012-13	2012-13
Mace S.A.	53.5	84.7	24.0	143.9	306.1	21.5		
Chilexpo Frut Ltda.	117.6	81.9	68.0	23.3	290.9	26.8		
Rio Blanco Ltda, Exp.	145.7				145.7	17.8		
Dole Chile S.A.		64.2			64.2	3.5		
Others	37.8	41.8	92.8		172.5	16.1		
TOTAL TONS	2012-13	354.6	272.7	184.8	167.2	979.4		
TOTAL TH.CASES	2012-13	43.2	14.8	18.4	9.2		85.7	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	PLUM	AVOCADO	NECTARIN	CHERRY	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.	182.7		181.9	103.3		34.9		3.2	506.0	719.7	905.1	67.5	95.4	105.0
Los Lirios S.A., Exp.		177.5		15.2			0.6		193.3	177.7	296.8	42.6	37.7	45.7
Exportadora del Sur	84.9		44.8				8.6		138.3	170.5	494.1	11.7	16.6	37.3
Subsole S.A., Exp.		53.6							53.6	16.2	16.1	8.2	3.6	3.6
Samfrut S.A.					42.2				42.2			10.6		
Frutas del Huerto S.A.				17.2					17.2	23.3	63.3	3.6	4.6	11.6
TOTAL TONS	2012-13	267.6	231.1	226.7	135.7	42.2	34.9	9.2	950.6					
TOTAL TONS	2011-12	283.4	113.0	386.1	205.3		88.4	25.9		1,107.4				
TOTAL TONS	2010-11	892.7	271.3	358.7	307.5	42.3	65.2	10.2			1,988.3			
TOTAL TH.CASES	2012-13	17.9	47.6	30.7	27.3	10.6	6.5	2.7				144.2		
TOTAL TH.CASES	2011-12	18.9	25.1	47.6	40.8		15.0	8.8					157.8	
TOTAL TH.CASES	2010-11	57.1	48.7	41.1	61.3	10.4	11.5	2.7						239.9

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	GRAPE	PEAR	PLUM	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	272.0	108.5	104.3	24.0		508.8	619.7	538.3	48.3	53.5	48.0
Frusan, San Fdo SA	94.7	172.5	15.7	46.6		329.5	335.2	606.3	23.0	19.1	36.5
Los Lirios S.A., Exp.			59.2			59.2	287.2	763.5	7.2	20.8	43.4
TOTAL TONS	2012-13	366.7	281.0	179.2	70.6	897.5					
TOTAL TONS	2011-12	203.2	786.6	170.6	42.8		1,242.0				
TOTAL TONS	2010-11	224.8	1,717.4	187.6	3.1	41.9		2,174.9			
TOTAL TH.CASES	2012-13	36.5	15.2	21.9	5.0				78.5		
TOTAL TH.CASES	2011-12	20.3	42.9	21.2	4.3	4.7				93.5	
TOTAL TH.CASES	2010-11	22.7	93.7	22.9	0.3	5.0					144.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	PEAR	GRAPE	PLUM	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Rucarav S.A., Exp.	168.5	96.0	102.9	120.3		487.8	503.6	213.6	45.7	37.9	16.5
David del Curto S.A.	42.3		45.4	17.7	43.1	148.6			12.9		
Los Lirios S.A., Exp.	42.4	25.6			19.0	87.0			8.5		
Ossenheimer, Serv.Aor	64.2					64.2			3.5		
Comercial Fruticola SA		48.0				48.0			4.8		
Others	61.8					61.8	167.9	299.0	3.4	13.8	19.2
TOTAL TONS 2012-13	379.3	169.6	148.4	138.0	62.1	897.5					
TOTAL TONS 2011-12	354.3	120.0	109.2	70.8	17.2		671.5				
TOTAL TONS 2010-11	398.4	72.0	25.9	16.2				512.6			
TOTAL TH.CASES 2012-13	20.9	17.0	12.0	20.6	8.4				78.8		
TOTAL TH.CASES 2011-12	19.7	12.0	8.0	8.6	3.4					51.7	
TOTAL TH.CASES 2010-11	23.4	7.2	1.4	3.6							35.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	ORANGE	AVOCADO	PGRANAT.	KIWIS	PLUM	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A., Exp.	759.6	72.0			14.9		846.5	2.174.4	1.003.5	146.9	293.4	194.3
Santa Cruz S.A., Exp.			43.3				43.3			9.0		
TOTAL TONS 2012-13	759.6	72.0	43.3	14.9			889.8					
TOTAL TONS 2011-12	1.262.4	864.0			48.0			2.174.4				
TOTAL TONS 2010-11	994.0	24.0			132.0	104.1			1.254.1			
TOTAL TH.CASES 2012-13	138.4	4.8	9.0	3.7						155.9		
TOTAL TH.CASES 2011-12	231.0	57.6			4.8						293.4	
TOTAL TH.CASES 2010-11	197.9	1.6			13.2	20.8						233.5



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	WALNUT	CHERRY	PLUM	APPLE	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Euroamérica SA, Frut.	320.0	74.4					394.4		111.6	40.4		13.6
Export. Valle Andes	160.0						160.0	163.5	126.2	16.0	19.6	11.5
Elicura Ltda., Soc.Aor.	134.4						134.4	89.6	179.2	13.4	9.0	17.9
Río Blanco Ltda, Exp.	22.4	69.8		3.7			95.9	42.6	81.6	11.8	7.8	11.5
Subsole Nuts Sna			60.0				60.0			6.0		
Ruiz Tagle Humeres, S.		37.4					37.4		22.4	4.6		2.2
TOTAL TONS 2012-13	636.8	181.6	60.0	3.7			882.1					
TOTAL TONS 2011-12	182.4	66.5		8.2	56.8	21.4		335.3				
TOTAL TONS 2010-11	385.6	271.5		8.6		42.8			708.4			
TOTAL TH.CASES 2012-13	63.0	22.2	6.0	1.1						92.3		
TOTAL TH.CASES 2011-12	18.2	8.6		3.6	8.1	1.2					39.7	
TOTAL TH.CASES 2010-11	38.6	33.1		3.7		2.4						77.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	GRAPE	PLUM	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA	605.5				605.5	261.1		59.4	25.6	
Gonzari S.A. Exp.		144.0			144.0			9.4		
Monte Alto Fruit S.A.			89.4	18.2	107.6	196.2	70.8	12.9	21.6	8.6
CvD Internacional SA		21.4			21.4	42.8	83.3	1.2	2.4	4.8
TOTAL TONS	2012-13	605.5	165.4	89.4	18.2	878.5				
TOTAL TONS	2011-12	885.8	106.3	139.9	17.2	1,149.1				
TOTAL TONS	2010-11	246.4	207.7	197.5			651.5			
TOTAL TH.CASES	2012-13	59.4	10.5	10.9	2.0			82.8		
TOTAL TH.CASES	2011-12	88.1	5.9	17.1	3.4				114.4	
TOTAL TH.CASES	2010-11	24.6	11.5	24.1						60.2

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Elicura Ltda. Soc.Agr.	527.3		527.3	1,046.5	518.5	52.7	104.9	45.5
South Fruits Chile SA	345.6		345.6	890.4	561.6	34.6	89.0	56.2
TOTAL TONS	2012-13	872.9	872.9					
TOTAL TONS	2011-12	1,936.9		1,936.9				
TOTAL TONS	2010-11	1,781.0	141.5		1,922.5			
TOTAL TH.CASES	2012-13	87.3				87.3		
TOTAL TH.CASES	2011-12	193.9					193.9	
TOTAL TH.CASES	2010-11	178.1	7.8					185.9

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	PLUM	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Conefrut S.A.	441.8	162.0	60.7	664.5	603.5		65.0	60.4	
David del Curto S.A.	195.5			195.5		139.2	10.3	13.9	
TOTAL TONS	2012-13	637.4	162.0	60.7	860.0				
TOTAL TONS	2011-12	290.7	209.2	103.6	603.5				
TOTAL TONS	2010-11		139.2			139.2			
TOTAL TH.CASES	2012-13	34.6	32.4	8.3			75.3		
TOTAL TH.CASES	2011-12	16.5	29.9	14.0				60.4	
TOTAL TH.CASES	2010-11		13.9					13.9	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	NECTARIN	APPLE	PLUM	CLEMENT	BLUEB	PEACH	TOTAL TONS			TOTAL TH.CASES			
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Frusan, San Fdo SA	244.8		21.0					265.8			25.2			
David del Curto S.A.		107.1		64.8				171.9	363.8	93.3	16.1	32.4	9.0	
Ecofresh Ltda.			163.9					163.9	64.1	281.8	9.9	3.5	17.3	
Unifrutti Traders Ltd.		97.2		52.3				149.5	194.3	62.0	15.1	19.2	5.1	
Cerrillos de Tamava					84.0			84.0		42.0	5.6		2.8	
TOTAL TONS 2012-13	244.8	204.3	184.9	117.1	84.0			835.1						
TOTAL TONS 2011-12		206.8	64.1	340.7			32.4		654.7					
TOTAL TONS 2010-11		71.7	281.8	294.4	63.0		10.6			710.9				
TOTAL TH.CASES 2012-13	24.0	21.5	11.0	9.7	5.6						71.8			
TOTAL TH.CASES 2011-12		21.9	3.5	28.2			12.0	1.4				67.1		
TOTAL TH.CASES 2010-11		7.2	17.3	28.3	4.2									57.0



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	LEMON	AVOCADO	ORANGE	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Valle Del Sur Ltd. Exp.	742.9	86.0		828.9	638.6	173.4	51.8	38.2	10.1
TOTAL TONS 2012-13	742.9	86.0		828.9					
TOTAL TONS 2011-12	608.7	24.1	5.8		638.6				
TOTAL TONS 2010-11	289.3	107.7	3.6			400.6			
TOTAL TH.CASES 2012-13	44.2	7.7					51.8		
TOTAL TH.CASES 2011-12	35.4	2.4	0.4					38.2	
TOTAL TH.CASES 2010-11	16.8	18.5	0.2						35.6



Indiana Import Sarl

France

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PLUM	PEAR	KIWIS	GRAPE	CHERRY	TONS	TH.CAS
							2012-13	2012-13
Convallis S.A. Exp.	407.9				18.7	1.8	428.4	24.9
New World Chile S.A.	171.2						171.2	9.4
Copefrut S.A.	42.3	69.5	59.2				171.0	21.2
Asesorias e Invt Itahue Ltda.				48.0			48.0	4.8
TOTAL TONS 2012-13	621.5	69.5	59.2	48.0	18.7	1.8	818.7	
TOTAL TH.CASES 2012-13	33.6	13.9	5.0	4.8	2.3	0.7		60.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Santa Elena S.A., Exp.	325.3	325.3			57.0		
El Maitenal S.A., Agric.	301.9	301.9		132.1	52.8		28.8
Subsole S.A., Exp.	121.7	121.7	41.6	225.7	18.0	5.8	36.6
Gesex, Gest.Exp.Frut.	45.7	45.7	40.0		7.7	6.3	
TOTAL TONS	2012-13	794.5	794.5				
TOTAL TONS	2011-12	92.6	92.6				
TOTAL TONS	2010-11	395.4		395.4			
TOTAL TH.CASES	2012-13	135.5			135.5		
TOTAL TH.CASES	2011-12	14.3			14.3		
TOTAL TH.CASES	2010-11	74.8				74.8	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA	149.8	206.3	30.7	386.8	374.4	431.6	33.8	33.2	33.2
Combifrut S.A.	223.6	80.0	69.7	373.3	245.0		28.0	15.9	
Xfru Cinco Ltda., Exp.			31.2	31.2			3.8		
TOTAL TONS	2012-13	373.4	286.3	131.5	791.2				
TOTAL TONS	2011-12	317.3	221.1	81.0	619.4				
TOTAL TONS	2010-11	552.9	344.6	102.5		1,000.1			
TOTAL TH.CASES	2012-13	20.5	29.0	16.0			65.5		
TOTAL TH.CASES	2011-12	17.5	21.7	9.9				49.1	
TOTAL TH.CASES	2010-11	30.6	30.7	12.5					73.8

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Andinexia Ltda.Exp.	453.1		453.1			24.9		
Comercial Fruticola SA		333.9	333.9	302.4	205.2	32.4	30.2	20.5
TOTAL TONS	2012-13	453.1	333.9	787.0				
TOTAL TONS	2011-12			302.4				
TOTAL TONS	2010-11		205.2		205.2			
TOTAL TH.CASES	2012-13	24.9	32.4			57.3		
TOTAL TH.CASES	2011-12		30.2				30.2	
TOTAL TH.CASES	2010-11		20.5					20.5



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	TOTAL TONS		TOTAL TH.CASES	
		2012-13	2011-12	2012-13	2011-12
San Clemente SA. Exp.	785.3	785.3	550.9	42.3	30.0
TOTAL TONS	2012-13	785.3	785.3		
TOTAL TONS	2011-12	550.9	550.9		
TOTAL TH.CASES	2012-13	42.3	42.3		
TOTAL TH.CASES	2011-12	30.0	30.0		30.0



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	KIWIS	GRAPE	NECTARIN	PLUM	CHERRY	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	217.2	180.7		54.0	21.6		2.8		476.3	588.5	835.5	43.6	59.3	84.4
Rucaray S.A., Exp.	62.0	66.2		35.4					163.7	139.2	215.0	12.1	11.5	14.9
San Fco. Lo Garcés Ltd			24.0		29.2	15.0		2.0	70.1	160.8		7.8	16.5	
Mace S.A.			67.2						67.2			6.7		
Project Fruit Chile S.A.			7.2						7.2	67.4	44.8	0.7	6.7	4.5
TOTAL TONS	2012-13	279.3	246.9	98.4	50.8	15.0	2.8	2.0	784.5					
TOTAL TONS	2011-12	374.4	171.1	187.4	124.0	70.2	35.4	15.0		977.5				
TOTAL TONS	2010-11	473.9	190.0	305.6	141.7	145.8	50.8	13.2			1,321.0			
TOTAL TH.CASES	2012-13	18.9	22.4	9.8	10.9	5.6	1.7	1.1	0.5			71.0		
TOTAL TH.CASES	2011-12	27.0	17.8	18.7	15.1	7.8	3.9	6.0					96.4	
TOTAL TH.CASES	2010-11	34.1	19.3	30.6	17.3	16.2	5.6	4.8						127.9



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Main Species Detail

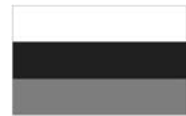
Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Andinexia Ltda.Exp.	689.7	92.4	782.0	41.6		43.0	2.3	
TOTAL TONS	2012-13	689.7	782.0					
TOTAL TONS	2011-12	41.6	41.6					
TOTAL TONS	2010-11	88.8		88.8				
TOTAL TH.CASES	2012-13	37.9	5.1			43.0		
TOTAL TH.CASES	2011-12	2.3					2.3	
TOTAL TH.CASES	2010-11	4.9						4.9



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Russia



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	PLUM	APPLE	NECTARIN	TONS		TH.CAS	
						2012-13	2012-13	2012-13	2012-13
Exp. v Com Calafate Ltda.	249.8					249.8		30.5	
Export. Valle Andes		93.1				93.1		9.3	
Terrafrut S.A	18.7		22.4		20.6	61.6		7.0	
Chilexpo Frut Ltda.	35.4			20.7		56.2		5.5	
Others	193.4	20.8	43.2	42.3	20.6	320.3		35.1	
TOTAL TONS	2012-13	497.3	113.9	65.6	63.1	41.2	781.0		
TOTAL TH.CASES	2012-13	60.6	11.4	7.3	3.5	4.6		87.4	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PLUM	NECTARIN	CHERRY	APPLE	GRAPE	KIWIS	PLUMCOT	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.	202.2	2.0	44.9					249.1	616.8	515.6	26.0	101.7	64.4
Gesex. Gest.Exp.Frut.		198.1						198.1	145.1	123.8	22.0	16.1	14.2
CyD Internacional SA		145.2						145.2	192.6	187.6	17.0	20.3	21.8
Agricom, Soc. Agric.	102.0							102.0	215.5	102.0	8.5	22.3	8.5
Exp. Delifruit Ltda.	52.5							52.5	44.8		6.1	4.5	
Others			33.2					33.2	432.3	472.9	6.3	56.6	58.8
TOTAL TONS	2012-13	356.7	345.3	78.0				780.1					
TOTAL TONS	2011-12	676.9	331.6	534.0	100.6	4.1			1,647.2				
TOTAL TONS	2010-11	631.1	382.0	316.0			54.0	18.7		1,401.8			
TOTAL TH.CASES	2012-13	31.4	39.2	15.3								85.9	
TOTAL TH.CASES	2011-12	69.7	36.8	106.7	7.8	0.5							221.5
TOTAL TH.CASES	2010-11	55.0	42.8	63.0			5.4	1.4					167.7

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PLUM	KIWIS	PEAR	NECTARIN	CHERRY	PEACH	TOTAL TONS			TOTAL TH.CASES			
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Frusan, San Fdo SA	169.2		19.8	73.4	70.3		1.2		334.0				27.5		
Frucentro S.A.		60.4	105.9			39.3	8.2	5.1	223.0	233.6	520.6	45.9	50.4	104.7	
CFN. Cia.Frut.Del Norte		79.2							79.2	62.0	130.8	16.7	12.2	27.2	
Exser Ltda.		73.4							73.4	112.2	81.3	10.3	19.5	9.9	
San Andrés Ltda., Exp.	58.9								58.9	53.7	32.5	5.3	5.4	2.6	
Cherry Group Export							11.8		11.8	0.6	11.1	4.4	0.2	4.4	
TOTAL TONS	2012-13	228.0	212.9	125.7	73.4	70.3	39.3	21.1	780.1						
TOTAL TONS	2011-12	127.9	178.1	151.2			45.7	24.3	10.6	538.7					
TOTAL TONS	2010-11	214.3	412.9	247.4	66.4	23.0	46.1	102.8	15.2		1,135.4				
TOTAL TH.CASES	2012-13	14.6	40.3	22.7	7.2	7.0	7.8	7.8	1.3			110.0			
TOTAL TH.CASES	2011-12	10.6	33.5	29.8			8.8	8.0	2.8				94.0		
TOTAL TH.CASES	2010-11	12.4	65.2	49.3	6.6	1.3	9.1	27.4	4.1					177.8	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	AVOCADO	GRAPE	FIG	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Calavo Chile S.A.	773.5			773.5			190.1		
TOTAL TONS	2012-13	773.5		773.5					
TOTAL TONS	2011-12	147.9	58.6	1.6	208.2				
TOTAL TONS	2010-11	1,088.4	130.5			1,219.0			
TOTAL TH.CASES	2012-13	190.1					190.1		
TOTAL TH.CASES	2011-12	36.5	11.0	0.7			48.1		
TOTAL TH.CASES	2010-11	232.7	23.3						256.0



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PLUM	KIWIS	PEAR	TOTAL TONS		TOTAL TH.CASES	
						2012-13	2011-12	2012-13	2011-12
Andinexia Ltda.Exp.	235.0					235.0		12.9	
Conefrut S.A.		15.0	68.2	123.8		206.9	66.5	28.6	8.5
Verfrut S.A., Soc. Exp.		165.0				165.0	53.1	20.1	6.5
Los Lirios S.A., Exp.	21.4	12.7	93.8		18.8	146.6		23.7	
Fullterra Ltda.		18.9				18.9		2.3	
TOTAL TONS	2012-13	256.4	211.5	162.0	123.8	18.8	772.4		
TOTAL TONS	2011-12	42.8	53.1	18.5	48.0		162.4		
TOTAL TH.CASES	2012-13	14.1	26.5	32.4	13.2	1.5		87.7	
TOTAL TH.CASES	2011-12	2.4	6.5	3.7	4.8				17.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	AVOCADO	TOTAL TONS			TOTAL TH.CASES		
		2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Cabilfrut S.A.	614.1	614.1	163.7	192.6	71.7	19.3	21.9
Montolin SA. Agr.Inm	150.5	150.5	129.0	21.5	13.4	11.5	1.9
TOTAL TONS	2012-13	764.6	764.6				
TOTAL TONS	2011-12	421.8	421.8				
TOTAL TONS	2010-11	214.1		214.1			
TOTAL TH.CASES	2012-13	85.1			85.1		
TOTAL TH.CASES	2011-12	42.6				42.6	
TOTAL TH.CASES	2010-11	23.9					23.9



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	NECTARIN	PLUM	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	252.6	70.8	92.7			416.2	106.2	229.4	31.9	12.9	28.0
Los Lirios S.A., Exp.	256.8	53.7			4.7	315.3	21.4	58.6	21.3	1.2	4.3
San Fco. Lo Garcés Ltd				12.6	5.3	17.9	142.8		3.6	16.0	
Rucarav S.A., Exp.			9.1			9.1	125.0	106.9	0.9	6.9	5.9
TOTAL TONS	2012-13	509.5	124.6	101.8	12.6	10.0	758.4				
TOTAL TONS	2011-12	208.6	200.6		22.9	6.0	438.2				
TOTAL TONS	2010-11	171.1	245.2					416.3			
TOTAL TH.CASES	2012-13	28.1	15.2	10.2	2.5	1.7			57.7		
TOTAL TH.CASES	2011-12	11.5	24.5		2.7	0.7				39.3	
TOTAL TH.CASES	2010-11	9.4	29.9								39.3

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	ORANGE	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Gesex, Gest.Exp.Frut.	231.8	64.9	296.7	390.3	407.2	39.8	66.6	84.2
Santa Elena S.A., Exp.	231.1		231.1	924.1	886.9	41.5	167.1	170.2
Subsole S.A., Exp.	119.5		119.5	301.5	143.9	23.0	55.0	26.6
Amc South America Ltda.	57.5		57.5			11.5		
Others	53.4		53.4	175.2	60.5	9.7	34.9	3.9
TOTAL TONS	2012-13	693.4	64.9	758.2				
TOTAL TONS	2011-12	1.791.2		1.791.2				
TOTAL TONS	2010-11	1.437.9	60.5		1.498.5			
TOTAL TH.CASES	2012-13	121.3	4.2			125.5		
TOTAL TH.CASES	2011-12	323.6					323.6	
TOTAL TH.CASES	2010-11	281.0	3.9					284.9

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Conefrut S.A.	512.8			512.8	345.8	417.1	38.3	27.1	33.9
Frusan, San Fdo SA	165.4			165.4	330.8	315.0	13.2	26.5	25.2
Dole Chile S.A.	20.6	19.8		40.3	100.1		5.1	7.8	
Los Lirios S.A., Exp.	19.5			19.5			1.5		
San Rafael Ltda., Exp.	18.2			18.2	145.6		1.4	11.2	
TOTAL TONS	2012-13	736.4	19.8	756.2					
TOTAL TONS	2011-12	922.3			922.3				
TOTAL TONS	2010-11	772.5	69.0	14.8		856.4			
TOTAL TH.CASES	2012-13	55.6	4.0				59.6		
TOTAL TH.CASES	2011-12	72.6						72.6	
TOTAL TH.CASES	2010-11	61.6	13.8	2.3					77.7



Keeling Ltd.

England

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	GRAPE	BLUEB	PLUM	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Chilean South Apple S. A.	220.1					220.1			13.0		
CvD Internacional SA	137.6			11.1		148.6			14.8		
Río Blanco Ltda. Exp.		89.6				89.6			9.0		
Frusan. San Fdo SA	85.6					85.6			4.7		
Lafrut Exp. Agropec.			69.6	15.4		85.0			14.0		
Others	18.2	54.0	18.7	12.6	22.0	125.5	63.2	71.4	13.2	38.0	4.9
TOTAL TONS 2012-13	461.5	143.6	88.3	39.1	22.0	754.5					
TOTAL TONS 2011-12				63.2			63.2				
TOTAL TONS 2010-11	71.4							71.4			
TOTAL TH.CASES 2012-13	27.6	14.5	12.7	11.8	2.2				68.7		
TOTAL TH.CASES 2011-12				38.0						38.0	
TOTAL TH.CASES 2010-11	4.9										4.9



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	NECTARIN	PLUM	KIWIS	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Cerro Campanario	380.6					380.6	338.3	752.5	61.1	57.7	114.5
Frutexport S.A.	174.1					174.1	318.4	198.8	21.2	39.8	26.4
Jaime Bosh B e Hios		126.9				126.9	116.4	263.0	7.1	11.2	26.0
CFN. Cia.Frut.Del Norte	46.4					46.4	98.0	131.6	8.7	19.9	26.6
Frucentro S.A.	12.2		4.4			16.6	25.8	7.5	3.5	5.4	1.5
TOTAL TONS 2012-13	613.4	126.9	4.4			744.7					
TOTAL TONS 2011-12	707.3	91.9		94.8	24.0		918.1				
TOTAL TONS 2010-11	1.305.6	209.2		141.6	23.5			1.679.9			
TOTAL TH.CASES 2012-13	93.8	7.1	0.8						101.7		
TOTAL TH.CASES 2011-12	109.3	5.2		18.4	2.4					135.3	
TOTAL TH.CASES 2010-11	193.5	11.6		27.3	2.4						234.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	NECTARIN	PLUM	WALNUT	GRAPE	KIWIS	PEACH	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Andrés Ltda.. Exp.	612.4								612.4	246.5	197.1	55.1	25.7	16.9
Frucentro S.A.		43.1	35.2		14.2	4.5	2.0	1.6	101.2	93.0	177.3	22.6	16.6	38.9
Comercializadora Albal Ltda.				23.4					23.4			2.3		
TOTAL TONS 2012-13	612.4	43.1	35.2	23.4	14.2	4.5	2.0	1.6	737.0					
TOTAL TONS 2011-12	246.5	37.9	22.1	51.4	71.8	72.0	11.7	1.2		514.7				
TOTAL TONS 2010-11	252.0	86.3	20.5	17.8	105.9	91.2	0.9				574.7			
TOTAL TH.CASES 2012-13	55.1	9.9	8.9	2.3	1.7	0.4	0.5	0.6			80.0			
TOTAL TH.CASES 2011-12	25.7	7.8	4.9	5.1	8.8	7.2	2.9	0.4				62.8		
TOTAL TH.CASES 2010-11	20.6	23.2	6.8	1.8	13.1	9.1	0.3							74.9



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		AVOCADO	KIWIS	APPLE	GRAPE	PEAR	CHERRY	PGRANAT.	TOTAL TONS			TOTAL TH.CASES			
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Río Blanco Ltda. Exp.			169.5						169.5			17.0			
Cabifrut S.A.		147.8							147.8		21.9	37.0			4.8
Dalbosco Hnos.y Cia.		145.1							145.1			30.9			
Exportadora Baika S.A.		104.8							104.8			26.2			
David del Curto S.A.				63.5		39.4			102.9	70.2		8.3	7.0		
Others		22.9			40.5		2.6		65.9	139.7	759.1	14.7	25.4	107.9	
TOTAL TONS	2012-13	420.6	169.5	63.5	40.5	39.4	2.6		736.0						
TOTAL TONS	2011-12	45.4	69.3		48.1	47.0				209.9					
TOTAL TONS	2010-11	85.0	268.3	128.3	116.2	167.2		15.9			780.9				
TOTAL TH.CASES	2012-13	99.6	17.0	3.5	8.1	4.8	1.0					134.0			
TOTAL TH.CASES	2011-12	11.2	6.9		9.6	4.7							32.5		
TOTAL TH.CASES	2010-11	20.6	26.8	18.3	23.6	19.4		4.0							112.7

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		BLUEB	APPLE	PLUM	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Lafrut Exp. Aaropoc.		419.4			419.4	461.9	332.1	80.6	85.5	87.9
Zurorouo S.A.		157.0			157.0	128.2		43.6	36.1	
AMS Familv S.A., Com.		63.7			63.7	27.4	33.1	13.3	7.8	9.4
Pataoonia Food S.A		52.3			52.3	18.6		15.2	3.2	
Others		37.2			37.2	112.1	258.8	10.7	33.8	76.7
TOTAL TONS	2012-13	729.6			729.6					
TOTAL TONS	2011-12	713.4	21.4	13.4		748.3				
TOTAL TONS	2010-11	624.0					624.0			
TOTAL TH.CASES	2012-13	163.5						163.5		
TOTAL TH.CASES	2011-12	163.7	1.2	1.3					166.3	
TOTAL TH.CASES	2010-11	174.0								174.0

European Importers By Exporter

Companies under 730.0 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
La Pinede	Xfru Cinco Ltda., Exp.			358.4										358.4	35,840
	Subsole S.A., Exp.			44.8										44.8	4,480
	Combifrut S.A.			321.2										321.2	32,123
Ringoot Fruit N.V. S.A.	La Purisima Ltda., Soc.	88.3						15.8						104.0	10,255
	Ams Family S. A.	360.6						36.0	94.7					491.3	57,312
	Comercial SM Plus Ltd.	42.3							84.9					127.2	19,323
Feniks Co Ltd	Chilexpo Frut Ltda.		18.7											18.7	2,280
	Exp. y Com Calafate Ltda.		18.7											18.7	2,280
	Export. Catanzaro Ltda.		18.7											18.7	2,280
	Agrícola Lyon Ltda		16.7	128.0										144.7	14,840
	Greenvic Comercial SA		17.7											17.7	2,160
	Prize Ltda., Exportad.							56.2						56.2	9,360
	Dole Chile S.A.	34.9	135.7					24.0						194.7	20,872
	Export. Valle Andes		37.4	96.0										133.4	14,160
	Geofrut S.A.	21.2	35.0											56.2	5,448
	Rucaray S.A., Exp.								7.9		10.8	21.6		40.3	4,800
	South Fruits Chile SA	21.2												21.2	1,176
F Lli Isella	Fresh Land Chile S.A.	137.0	33.5					87.3						257.8	17,067
	Greenvic Comercial SA			288.0				60.4						348.4	35,611
	Los Lirios S.A., Exp.							112.0						112.0	11,200
Bio-Center Zann	Greenvic Comercial SA	21.4												21.4	1,176
	Organik Time SPA	550.4	37.7	94.0										682.1	48,875
S & A Produce UK Ltd.	Prima Agrottrading S.A.					282.3								282.3	73,740
	FruX Ltda, Exportad.					418.9								418.9	91,247
Ocean South Bv	Chicureo Ltda.		18.7											18.7	2,280
	Córpore Agrícola S.A.		37.4											37.4	4,560
	Chacabuco Quality Gr.		579.2											579.2	70,631
	Bauza Export Ltda.		18.7											18.7	2,280
	La Purisima Ltda., Soc.	20.1	17.7											37.9	3,231
Van Dijk Foods Belgium	Greenvic Comercial SA	398.4		48.0				19.2						465.6	35,493
	Rucaray S.A., Exp.	125.4	100.0											225.4	35,090
Dole Hellas	Dole Chile S.A.	410.3	74.8	72.0				48.6	75.2					680.9	52,808
Arc Eurobanan S.L.	Alquimia Fresh S.A	64.0								7.0				70.9	5,800
	Cerasus S. A.									4.0				4.0	1,595
	Oppenheimer, Serv.Agr		88.6											88.6	10,800
	Citripal Ltda., Exp.						43.3							43.3	10,560
	Cia.Chilena de La Fruta			330.0										330.0	33,000
	Santa Cruz S.A., Exp.			120.0										120.0	12,000
	Subsole S.A., Exp.			22.2										22.2	2,220
Frutas Drago S.L.	Exser Ltda.		18.7											18.7	2,280
	Río Blanco Ltda, Exp.		53.1	89.6										142.7	15,440
	TyT Export S.A.	487.9						21.6						509.5	29,168
SarI Tifanette	Dosal Hnos. y Cia.Ltd.	554.8												554.8	33,852
	Andinexia Ltda.Exp.	42.3												42.3	2,352
	Ams Family S. A.	19.1												19.1	1,561
	La Purisima Ltda., Soc.	42.8												42.8	2,352
4 Fruit Company B.V.	Euroamérica SA, Frut.	21.2	99.0	189.3										309.6	31,846
	Ruiz Tagle Humeres, S.	124.8	37.4											162.2	11,392
	Idahue Chile, Exp.		133.7											133.7	27,926
	C&G Export. Ltda.									49.5				49.5	2,880
Minor Weir y Willis Ltd.	Calavo Chile S.A.						275.3							275.3	65,088
	Sudamericana Ltda.											26.1		26.1	10,644
	Cabilfrut S.A.						342.5							342.5	79,872
	Vital Berry Marketing					2.1								2.1	1,180



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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
J.O. Sims Ltd.	Dole Chile S.A.									1.3				1.3	252
	Patagonia Cherries Ltd									36.0				36.0	7,000
	San Clemente SA, Exp.									81.2				81.2	16,240
	Frusan, San Fdo SA			22.1						170.5				192.5	33,804
	Zurgroup S.A.									28.6				28.6	6,053
	CyD Internacional SA									38.4				38.4	7,682
	David del Curto S.A.								33.7	175.3		40.5		249.5	43,273
	Vital Berry Marketing									18.4				18.4	3,680
Parlak Gida	Com. Arquen S.P.A				60.0									60.0	2,400
	Inversiones Seminarios Ltda.				36.5									36.5	1,458
	Pacific Nut Co. Chile				40.0									40.0	1,600
	Frut.Nogales				21.3									21.3	850
	Werner Haessler F.				40.0									40.0	1,600
	Frunut Spa				280.0									280.0	11,200
	Natural Nuts S.A.				131.3									131.3	5,254
	Exportadora Turquesa Ltda.				20.0									20.0	786
Del Traders BV	Unifrutti Traders Ltd.	63.6	263.9	41.6				185.5					49.9	604.5	71,240
Pingo Distribuicao A	David del Curto S.A.	323.4	106.3	115.8					12.0			12.0		569.6	44,913
	Asi Chile S.A.				31.7									31.7	6,600
Frutas Alba, S.A.	Copefrut S.A.	288.7		89.6				24.0	67.6					469.9	48,062
	Exportadora del Sur			67.2										67.2	6,720
	San Fco. Lo Garces Ltd									38.0		20.4		58.4	15,368
Tropic Internacional	Agricom, Soc. Agric.		105.7											105.7	12,894
	Chilexpo Frut Ltda.		34.4	45.8				33.8						114.0	10,632
	Exser Ltda.		71.4											71.4	8,706
	Geofrut S.A.		37.2											37.2	4,536
	San Clemente SA, Exp.	163.2												163.2	8,876
Ripe Now	Terrafrut S.A		38.5	41.6										80.1	8,852
	Subsole S.A., Exp.			283.2										283.2	28,320
	Comercial Fruticola SA			48.0										48.0	4,800
Greenery International	Copefrut S.A.			240.0										240.0	24,000
	Organik Time SPA	400.5		96.0										496.5	31,650
Well Pict European Ltd	Ignacio Lopez Olalde			48.0										48.0	4,800
	Las Moras S.A., Agr.					81.8								81.8	29,220
	Patagonia Food S.A					48.2								48.2	17,000
	Agricom, Soc. Agric.					39.9								39.9	12,469
	PI Berries S.A.					19.6								19.6	6,411
	AMS Family S.A., Com.					20.6								20.6	6,750
	Huiscapi Berries, Exp.					45.4								45.4	17,250
	Frut. Terranova S.A.					21.0								21.0	7,500
	Chilfresh Ltda., Serv.								6.0					6.0	1,208
	Comercial Fruticola SA					212.7							1.3	213.9	54,242
Unifresh Foodservice	Fruit Grower Chile SA					25.8								25.8	8,444
	David del Curto S.A.		105.1											105.1	12,813
	Geofrut S.A.		171.5											171.5	21,270
Ooo Tropicana	Rucaray S.A., Exp.	19.7	224.9											244.6	28,496
	Prize Ltda., Exportad.								21.6					21.6	2,400
	Prime Harvest S.A.	59.0												59.0	3,087
	Comexport Ltda.	113.7	31.5	18.7										163.9	12,010
	Del Monte Fresh Prod.	206.4												206.4	10,920
Merlo	Copefrut S.A.	41.4							12.0			11.2		64.5	4,640
	Unifrutti Traders Ltd.	234.6	124.0	24.0										382.6	29,868
Chiquita Portugal Ltda.	Quintay S.A., Exp.		129.5											129.5	15,798
	Copefrut S.A.			494.4										494.4	49,440

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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUJEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Direct Fruit Marketing	Copefrut S.A.	20.0												20.0	1,176
	Exser Ltda.		133.1											133.1	24,448
	Disa S.A, Exportadora		109.5											109.5	21,900
	Monte Alto Fruit S.A.		12.6											12.6	2,242
	R.P. S.A., Imp y Exp		30.6											30.6	6,800
	Los Lirios S.A. , Exp.								20.4					20.4	4,080
	Propal S., Exportad.						20.8							20.8	5,200
	Fruta Austral Exp. Ltd			46.0										46.0	9,200
	Atacama Ltda. Frut.			49.3										49.3	10,200
Grow Southwest S.A.			49.0										49.0	9,800	
Fruit Country Ltd.	San Andrés Ltda., Exp.	42.8												42.8	2,352
	Soc. de Inv. Fortaleza	241.1												241.1	13,391
	Norfrut Chile Ltda.		73.5											73.5	8,964
	Atlas S.A., Exportad.		100.1											100.1	12,210
O-Melro Com	Exportadora del Sur	31.8												31.8	1,750
	Unifrutti Traders Ltd.	58.7	141.7											200.3	20,367
Imcatexfruits S.L.	Quintay S.A., Exp.		287.2											287.2	35,028
	Frutita S.A., Exp.	136.6	236.3	65.6				41.6						480.1	46,825
Fresh Product Co Ltd	Prime Harvest S.A.	39.3												39.3	2,058
	David del Curto S.A.		17.7											17.7	2,160
	Río Blanco Ltda, Exp.			156.8					23.0					179.8	18,240
	Southern Fruit, Exp.			22.4										22.4	2,240
	Comexport Ltda.	56.8												56.8	3,087
	Cumbres Chile S.A.		93.5											93.5	11,400
Ft Import Co.	San Clemente SA, Exp.	63.7												63.7	3,528
	CFN, Cia.Frut.Del Norte		18.9											18.9	2,304
	Disa S.A, Exportadora		74.8											74.8	9,120
	Eight Chile Consulting		15.7											15.7	1,920
	Santa Cruz S.A., Exp.		17.7	24.0										41.7	4,560
	South Fruits Chile SA		15.7											15.7	1,920
	Aldunate Ltda, Exp.		18.7											18.7	2,280
	Atlántida Ltd, Soc.Agr		35.4											35.4	4,320
	Santa Marta, Exp.								38.4			19.9		58.2	6,472
	Exser Ltda.		52.2											52.2	6,360
	Grow Logistic S.A.		17.7											17.7	2,160
	Grow Southwest S.A.		36.9											36.9	4,500
	Terrafrut SA			64.0									21.6	85.6	8,800
Zoutewelle Imp.Exp.	Jaime Bosh B e Hijos	296.3		168.0										464.3	33,873
Del Monte France Sa	Del Monte Fresh Prod.	140.8	140.4	164.4						14.1				459.7	48,648
HM Distribution	Verfrut S.A., Soc. Exp.	214.0	239.1											453.1	40,920
UAB Augma	Río Blanco Ltda, Exp.		35.6	67.2										102.8	11,064
	San Andrés Ltda., Exp.	197.6												197.6	10,290
	S Y V Spa		17.7											17.7	2,160
	La Purisima Ltda., Soc.							67.3						67.3	3,696
	Exp. Delifruit Ltda.		17.0											17.0	2,070
	Disa S.A, Exportadora		18.7											18.7	2,280
Sam Dennigan & Co.	Atlántida Ltd, Soc.Agr		17.7											17.7	2,160
	Dole Chile S.A.	399.1	0.8					38.0						437.9	25,518
Cape Fives NI	Combifrut S.A.	35.8												35.8	2,692
	Ecofresh Ltda.	378.4												378.4	27,535



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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Ans Ltd	Agrícola Lyon Ltda		34.4	22.4										56.8	6,440
	Southern Fruit, Exp.			22.4										22.4	2,240
	Edmundo Tapia		37.4											37.4	4,560
	Elqui, Asesoría Agron.		31.2											31.2	5,160
	Geofrut S.A.		17.7											17.7	2,160
	Verfrut S.A., Soc. Exp.	21.4	18.7											40.1	3,456
	Agr. e Inv. Rio Duero II S.A.		70.8											70.8	8,640
	RioDueroll S.A., Ag.Inv		54.9											54.9	6,690
	Bosques BioBio S.A.		37.4											37.4	4,560
Frusan, San Fdo SA	42.8												42.8	2,352	
Alfano F.Lli S.R.L.	Frutas Secas Ltda.				20.0									20.0	800
	Mondial Exports S.A				29.8									29.8	2,949
	Natural Nuts S.A.				10.0									10.0	1,000
	Dryfrut. Ltda., Exp.				20.0									20.0	2,000
	Valvalle Ltda., Exp.				76.7									76.7	6,474
	Indufrut Int Ltda.				40.0									40.0	4,000
	Int. Nut S.P.A.				9.5									9.5	950
	Juan De Dios Torres				19.1									19.1	762
	Soc.Com.NuecesDelChoapa Lt				60.0									60.0	3,600
	Anakena Ltda, Exp.				12.8									12.8	916
	Agr.Com.NuecesDeChoapa Ltc				40.0									40.0	1,600
Fine Fruit SA				48.0								4.0	52.0	5,200	
Pacific Nut Co. Chile				20.0									20.0	2,000	
LBP Rotterdam B.V.	Dole Chile S.A.									1.9				1.9	384
	Santa Cruz S.A., Exp.						22.6							22.6	5,448
	FruX Ltda, Exportad.					262.5								262.5	168,887
	Patagonia Food S.A					11.3								11.3	7,500
	Zurgroup S.A.					101.3								101.3	67,500
Valle Limari S.A, Exp.		6.9											6.9	840	
Commercial Fruits	Crispa Gold Ltda.						193.9							193.9	43,540
	Rancagua, Cia.Exp.Ltd.									6.8				6.8	1,837
	Comercial Fruticola SA											43.9		43.9	10,970
	El Parque Ltda, Exp.						21.1							21.1	5,280
	Los Lirios S.A. , Exp.									3.1				3.1	618
	Sudamericana Ltda.											1.9		1.9	1,890
	Agrofruta Ltda.									3.2				3.2	1,260
	Citripal Ltda, Exp.							65.0						65.0	15,336
Agricom, Soc. Agric.									63.8				63.8	9,120	
Masterfruits Ltda.	San Fco. Lo Garces Ltd		53.8						41.8			7.4		103.0	13,460
	Subsole S.A., Exp.		130.9	144.0										274.9	30,360
	San Andrés Ltda., Exp.	21.4												21.4	1,176
Frutas Tabares S.L.	Comercial El Camino Ltda.			96.0										96.0	9,600
	Geofrut S.A.		18.4	22.4										40.8	4,478
	Cherry Group Export									1.1				1.1	432
	San Andrés Ltda., Exp.	223.5												223.5	14,099
	Arcotrading Ltda		35.4											35.4	4,320
Dm Spain	Del Monte Fresh Prod.	209.2	87.6	45.4				54.0					396.1	34,480	
Tesco International	Frusan, San Fdo SA	374.1						18.8					392.8	27,776	
Zimpelmann Agentur	Santa Elena S.A., Exp.		178.6											178.6	32,305
	San Fco. Lo Garces Ltd									5.4		3.5	1.7	10.5	3,444
	Lafrut Exp. Agropec.		186.0											186.0	34,030
	Rancagua, Cia.Exp.Ltd.									15.6				15.6	6,240
Ewerman AB	Los Lirios S.A. , Exp.	270.6						11.2	19.0					300.8	23,340
	Dole Chile S.A.		22.0					48.6						70.6	7,600

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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Madi Ventura S.P.A.	Valvalle Ltda., Exp.				291.8									291.8	24,952
	Pacific Nut Co. Chile				58.0									58.0	4,600
	Agricola Ballerina Chile Ltda.				9.6									9.6	960
	Indufrut Int Ltda.				10.0									10.0	1,000
Jouffruit	Andinexia Ltda.Exp.	365.8												365.8	19,954
Rivoira Giovanni & Figli	Unifrutti Traders Ltd.	363.6												363.6	24,241
Baltic Fresh Fruit	Dole Chile S.A.	60.0	73.8	96.0				23.3						253.1	23,184
	Valles del Norte Ltd.		35.4											35.4	4,320
	Subsole S.A., Exp.			16.0										16.0	1,600
	Verfrut S.A., Soc. Exp.		16.4						23.8					40.1	4,638
Pacific Produce	Merex Ltda., Soc.Exp.		17.7											17.7	2,160
	Agrícola Lyon Ltda		323.6											323.6	40,734
Agroeco	Verfrut S.A., Soc. Exp.		37.4											37.4	4,560
	Unifrutti Traders Ltd.	20.9	18.9					88.2						128.0	12,300
Satori S.A.	Frusan, San Fdo SA	139.9		47.8				40.5						228.2	14,558
	Cabilfrut S.A.						148.1							148.1	35,952
Comercio Fruta Spa Consortile	Propal S., Exportad.						22.1							22.1	5,520
	Santa Cruz S.A., Exp.						181.3							181.3	43,692
Direct Produce Supplies	Carsol Fruit Exp.			258.2										258.2	25,824
	Subsole S.A., Exp.			91.2										91.2	9,120
	Subsole S.A., Exp.			96.0										96.0	9,600
	Geofrut S.A.			22.4										22.4	2,240
Fruker B.V.	San Fco. Lo Garces Ltd		12.5	177.4										189.8	20,285
	Southern Fruit, Exp.							1.1			11.7			12.8	1,912
	Valle Del Sur Ltd, Exp.										24.0			24.0	1,600
H.L. Hall International	Cópora Agrícola S.A.		18.7											18.7	2,280
	Jaime Bosh B e Hijos	211.6		96.0										307.6	21,409
	Freshtrade Ltda.		18.0											18.0	2,196
Albert Heijn	Cabilfrut S.A.						127.0							127.0	28,992
	Cerrillos de Tamaya						194.8							194.8	47,520
	Agricom, Soc. Agric.						21.9							21.9	5,280
Dole Fresh UK Ltd.	Santa Elena S.A., Exp.		328.1											328.1	58,836
	Nadco S.A., Agrícola		12.6											12.6	2,295
	Ecofresh Ltda.	127.0												127.0	7,056
Zani Srl	Frugal S.A., Exportad.	54.1												54.1	4,200
	Los Lirios S.A., Exp.	149.6												149.6	8,228
	Frugal S.A., Exportad.	54.1												54.1	4,200
European Produce Co	Los Lirios S.A., Exp.	149.6												149.6	8,228
	Frusan, San Fdo SA	139.9		166.8				23.3						330.0	26,872
Wilkofruit BV	Ams Family S. A.	133.4							57.6				17.9	208.9	22,956
	La Purisima Ltda., Soc.	116.4												116.4	7,509
	Grow Southwest S.A.		17.0											17.0	1,700
	Ma.Teresa Camponovo M.								24.0					24.0	2,400
	Soc.Agrícola Rios y Cia.	137.8												137.8	7,203
Marmaras Sons Ltd.	Comercial SVS Ltda					0.6				3.5				4.1	1,093
	Disa S.A, Exportadora		140.5											140.5	15,833
Ipar Kiwi S.L.	San Andrés Ltda., Exp.	214.0		48.0										262.0	16,560
	Copefrut S.A.			24.0					34.3					58.3	9,268
Fruit Market International	Copefrut S.A.			244.2										244.2	24,420
	Frusan, San Fdo SA			66.6										66.6	6,660
	Fresh Fruits Co Chile S. A.	39.2												39.2	2,058
	C&G Export. Ltda.			45.7										45.7	4,480
	Frugal S.A., Exportad.	84.7								3.6				88.3	6,144
Fruit Market International	Atlántida Ltd, Soc.Agr		5.5						40.4					45.9	8,240
	TyT Export S.A.	21.2												21.2	1,176
	Comercial Aguisa Ltda.	19.6		21.9				24.0						65.5	5,213



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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Driscoll 's of Europe	Nice Blue S.A., Exp.					215.7								215.7	132,300
	Copefrut S.A.					3.6								3.6	2,400
	Driscoll 's de Chile S.A.					79.2								79.2	52,814
	FruX Ltda, Exportad.					4.0								4.0	2,640
Van Der Lans Int.	Exportadora Brix Ltda.		18.2											18.2	2,220
	South Pacific Ltda.		283.8											283.8	51,938
Agricola Lusía Srl	Cherry Traders S.A.									296.9				296.9	17,280
Parisi S P A	Anakena Ltda, Exp.				9.5									9.5	380
	Fine Fruit SA											17.0		17.0	1,700
	Asi Chile S.A.				30.0									30.0	3,000
	Juan De Dios Torres				40.0									40.0	1,600
	Agric.Com.NuecesDeChoapa L				20.0									20.0	2,000
	Valbifrut S.A				30.0									30.0	3,000
	Calbu Spa				18.6									18.6	1,864
	Export. Inmob. San Bernardo S				20.0									20.0	2,000
	Frunut Spa				40.0									40.0	4,000
	Hornillas S. A.				10.0									10.0	1,000
	Soc.Com.NuecesDelChoapa Lt				20.0									20.0	2,000
	Topfrut Nuts Ltda.				40.0									40.0	1,600
Ferreira Da Silva S.A.	Tuniche Fruits Ltda.								22.0			58.9		81.0	9,816
	Oppenheimer, Serv.Agr	85.1	53.1											138.2	11,128
	Asesorias e Invt Itahue Ltda.			72.0										72.0	7,200
Alfredo Fresh Srl	South Pacific Trading					4.0								4.0	2,640
	Southern Fruit, Exp.			22.4										22.4	2,240
	Rucaray S.A., Exp.							61.0	2.2			31.3	9.7	104.2	8,864
	South Fruits Chile SA		72.8	22.4					20.2			21.6		137.0	15,760
	Summerland Exp.Ltd.			22.4										22.4	2,240
CMR Holland B.V.	Santa Cruz S.A., Exp.			23.5										23.5	2,352
	Gesex, Gest.Exp.Frut.											44.6		44.6	2,880
	Frutexport S.A.		76.8											76.8	9,360
	Agricom, Soc. Agric.											48.9		48.9	3,220
Importaco S.A.	Prod. Silvestres			96.0										96.0	9,600
	Huertos del Valle S.A.				153.1									153.1	6,122
	Frutexsa, Frutas Exp.				115.6									115.6	4,622
Total Produce Nordic	Valbifrut S.A				20.0									20.0	800
	Greenvic Comercial SA	106.4												106.4	5,845
	Chilean South Apple S. A.	63.1												63.1	3,528
	Agrofruta Ltda.								34.0					34.0	6,800
	San Fco. Lo Garces Ltd								16.1					16.1	3,210
	David del Curto S.A.		35.2						16.6					51.8	10,656
	Farms Co. S.A.								17.0					17.0	3,400
JFC Group Co. Ltd	Dole Chile S.A.			288.0										288.0	7,200
Herbert Widmann GmbH	Copefrut S.A.					49.4								49.4	32,955
	Vital Berry Marketing											1.4		1.4	900
	FruX Ltda, Exportad.					4.3								4.3	2,880
	Patagonia Food S.A					11.5								11.5	7,500
	Valle Maule S.A.					160.8								160.8	103,878
Baymar Kuruyemis B.	Zurgroup S.A.					54.5				2.2				56.7	36,870
	Mk Global Trade				281.0									281.0	11,240
J. Reis e Burnay, Lda.	Rucaray S.A., Exp.	21.4	68.9	120.0				44.3	16.2			5.4		276.2	26,791
	Greenvic Comercial SA	174.9												174.9	16,116
Emiel De Roeck & Zonen Nv	Copefrut S.A.	35.8												35.8	2,491
	Rucaray S.A., Exp.	53.4	12.0											65.4	10,000
Rimi Latvia Sia	Subsole S.A., Exp.		185.1											185.1	22,572
	Copefrut S.A.	90.9												90.9	5,040
FFC Fresh Fruit Co.GmbH	Frusan, San Fdo SA	90.0	12.1					166.7						268.8	29,070

European Importers By Exporter

Companies under 730 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Global Pacific UK Ltd.	Lafrut Exp. Agropec.		76.5											76.5	8,500
	David del Curto S.A.		14.7											14.7	1,600
	Prize Ltda., Exportad.		4.5					40.2	16.5					61.2	5,749
	San Fco. Lo Garces Ltd				24.0				36.2			33.2		93.3	10,560
	Polar Fruit Int. SA	21.2												21.2	1,176
Tesco Lotus Thailand	Frusan, San Fdo SA	246.4						18.8						265.1	18,151
Orhan Kaya Yeri Mahsul Alim	Superfruit Ltda.				80.0									80.0	3,200
	Valvalle Ltda., Exp.				21.0									21.0	840
	Lafrut Exp. Agropec.				40.8									40.8	1,658
	Nenadovich Del Rio				80.0									80.0	3,200
	Pacific Nut Co. Chile				40.0									40.0	1,600
Openfruit S.L.U.	Cabilfrut S.A.						85.9							85.9	19,680
	Santa Cruz S.A., Exp.						134.3							134.3	31,296
	Propal S., Exportad.						37.4							37.4	9,000
Noberasco S.R.L.	Comercializadora Albal Ltda.				227.3									227.3	12,660
	Indufrut Int Ltda.				30.0									30.0	3,000
Ooo Prodresurs	Frusan, San Fdo SA			47.8					64.5					112.3	11,104
	Dole Chile S.A.		54.1											54.1	6,600
	Los Lirios S.A., Exp.	21.1						22.4						43.5	3,402
	Chilexpo Frut Ltda.		7.1											7.1	864
	David del Curto S.A.		35.4											35.4	4,320
Life S.R.L.	Com. Metropolitana SA				29.0									29.0	1,760
	Anakena Ltda, Exp.				174.8									174.8	16,312
	Fine Fruit SA				20.0							17.0		37.0	3,700
	Englander Nuss S.A.				10.0									10.0	1,000
Ideal Tarim Urunleri	Chilean South Apple S. A.	21.4												21.4	1,176
	Comercial Fruticola SA											15.2		15.2	3,790
	Copefrut S.A.			192.0		0.4								192.4	19,455
	Dole Chile S.A.	21.4												21.4	1,176
Central Fruit BVBA	Fresh Land Chile S.A.		249.7										249.7	30,130	
Etc Fruit Madencilik	Río Blanco Ltda, Exp.			72.0										72.0	7,200
	Del Monte Fresh Prod.	158.9	17.7											176.6	10,560
A.M.S. European	Valle Limarí S.A, Exp.		27.5											27.5	6,116
	San Clemente SA, Exp.									10.9				10.9	4,352
	Subsole S.A., Exp.											14.0		14.0	3,500
	Prohens S, Rafael y Cia		60.8											60.8	13,500
	Rancagua, Cia.Exp.Ltd.									51.3				51.3	20,501
	Hars & Hagebauer Chile		23.1											23.1	5,140
	La Primavera S.A, Soc.		35.4											35.4	4,320
	San Fco. Lo Garces Ltd									19.0		0.6		19.6	8,159
Frutas Vicente Betanc.	Polar Fruit Int. SA	78.9	67.7					51.5	24.7	0.4		15.8	1.8	240.8	20,676
	Gonzagri S.A, Exp.	64.2												64.2	3,528
Eurofrutas Soc.de Frut.	Carsol Fruit Exp.			44.8										44.8	4,480
	Comercial Fruticola SA			72.0										72.0	7,200
	Oppenheimer, Serv.Agr		35.4											35.4	4,320
	Export. Valle Andes		17.7											17.7	2,160
	La Campana, Ag. Ltda												62.0	62.0	2,480
Stoltzenberg Nuss	Valbifrut S.A				81.0									81.0	3,840
	Com. Metropolitana SA				66.0									66.0	2,640
	El Raco Ltda., Agr.				22.0									22.0	880
	Ams Family S. A.			21.5										21.5	2,501
Bratzler & Co.	Comercial SM Plus Ltd.			20.5										20.5	3,342
	Subsole S.A., Exp.			141.9										141.9	15,075
	Comercial Fruticola SA			18.0								4.8		22.8	6,740
	Copefrut S.A.			24.0										24.0	2,400
Univeg Austria GmbH	Copefrut S.A.	59.1												59.1	3,573
	Geofrut S.A.	170.8												170.8	9,408



European Importers By Exporter

Companies under 730 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Sonae Distribucao S.A.	Los Lirios S.A., Exp.	21.4	206.5											227.9	7,896
CPM Retail Ltd.	Las Moras S.A., Agr.					21.0								21.0	7,500
	Alpine Chile S.A.					205.8								205.8	68,932
Delica Ltd.	Huertos del Valle S.A.				89.9									89.9	8,987
	Unifrutti Traders Ltd.		17.7					116.5						134.2	13,808
Murano S.P.A.	Comercializadora Albal Ltda.				19.0									19.0	1,900
	Topfrut Nuts Ltda.				9.4									9.4	944
	B&T Export S.A.				140.0									140.0	14,002
	Anakena Ltda, Exp.				18.3									18.3	1,832
	Fine Fruit SA				20.0								17.0	37.0	3,700
Tampico Trading GmbH	Anakena Ltda, Exp.				221.3									221.3	17,684
Coop Danmark A/S	Dole Chile S.A.	164.6	56.5											221.1	20,708
Sputnik Co Ltd	Copefrut S.A.	8.3		168.0										176.3	17,248
	San Clemente SA, Exp.	39.8												39.8	2,352
August Topfer GmbH	Agricola Catalayud												82.6	82.6	5,589
	Huertos del Valle S.A.				132.9									132.9	13,286
Com. Frutera Ilerdense	Los Lirios S.A., Exp.	78.1												78.1	5,340
	Atlas S.A., Exportad.							17.6						17.6	1,600
	Jaime Bosh B e Hijos	119.2												119.2	9,889
Baywa Ag	San Clemente SA, Exp.	214.0											214.0	11,760	
Lehmann Natur GmbH	Organik Time SPA	99.2		113.8										213.0	18,533
Tropical Millenium S.L.	Fruchac Export S.A.						212.5							212.5	51,184
Modul Company Limi	Botanica Ltda., Soc.		18.7											18.7	2,280
	Agrofruta Ltda.			48.0										48.0	4,800
	AMS Family S.A., Com.			68.5									20.7	89.3	9,024
	Gravo S.A.		56.1											56.1	6,840
O. Van Assche N.V.	Fresh Land Chile S.A.		47.2											47.2	5,866
	La Primavera S.A., Soc.		163.9											163.9	35,642
Fresh & Good	Cumbres Chile S.A.		18.7											18.7	2,280
	David del Curto S.A.	40.0	106.3											146.3	15,312
	Greenvic Comercial SA	41.9												41.9	2,303
Nature Food Import	Agricola Ballerina Chile Ltda.				61.8									61.8	6,181
	Comercializadora Albal Ltda.				19.2								16.0	35.2	3,520
	Huertos del Valle S.A.				42.8									42.8	4,282
	Santa Cruz S.A., Exp.						45.8							45.8	11,040
	La Invernada Export Spa				20.0									20.0	2,000
Gokhan Altin & Dist.	Agric. Rinconada De Cal				1.6									1.6	50
	Comerc. Rinconada Trading Co				141.7									141.7	5,667
	Englander Nuss S.A.				60.0									60.0	2,400
Angus Soft Fruits Ltd.	Patagonia Food S.A					16.2								16.2	2,600
	Southfruit Ltda.					2.0								2.0	1,260
	Frut. Terranova S.A.					30.4								30.4	11,484
	Sun Belle Berries SA					92.4								92.4	47,800
	Alpine Chile S.A					62.0								62.0	23,372
Frutas De Exportacion	Mace S.A.	12.2		44.8										57.0	5,117
	San Fco. Lo Garces Ltd												9.8	9.8	2,456
	Soc. Acciones Inv. Rayun Allw	102.9												102.9	5,145
	Geofrut S.A.		30.6											30.6	6,800
Univeg Direct Fruit	Copefrut S.A.	60.0												60.0	3,528
	Monte Alto Fruit S.A.		114.0											114.0	22,800
	Grow Southwest S.A.		25.0											25.0	5,000
Efes Spol S R O	Mk Global Trade				21.1									21.1	844
	Rucaray S.A., Exp.		177.1											177.1	21,600
Agroserc, S.A.	Jorge Gallardo Exports				8.0									8.0	800
	Las 3 R, Agrocom				40.0									40.0	1,600
	Frutexsa, Frutas Exp.				140.0									140.0	8,000
	B&T Export S.A.				10.0									10.0	1,000

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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Kloosterboer Fruit Term.	David del Curto S.A.		13.2						181.9					195.1	39,320
	Cabilfrut S.A.						48.0							48.0	4,800
Frutas Montosa S.A.	Santa Cruz S.A., Exp.						97.1							97.1	11,160
	Propal S., Exportad.						48.0							48.0	4,800
Reyes Gutierrez	Farmer Direct Ltda.						191.0							191.0	19,200
Siplec	Exportadora Baika S.A.						42.2							42.2	10,560
	Santa Cruz S.A., Exp.						91.6							91.6	22,080
	Agricom, Soc. Agric.		18.7											18.7	2,280
000 Agrofood Service	Verfrut S.A., Soc. Exp.		37.4											37.4	4,560
	Buenavista									5.3				5.3	2,130
	Exportadora Briza Ltda.									0.9				0.9	371
	Chilfresh Ltda., Serv.									1.2				1.2	480
	Elicura Ltda., Soc.Agr.									1.8				1.8	360
	Dole Chile S.A.									3.8				3.8	768
	Santa Marta, Exp.									1.1				1.1	224
	Rucaray S.A., Exp.		50.4							3.2				53.6	7,424
Fruit Med Srl	San Fco. Lo Garces Ltd		37.4	76.2						3.5				117.1	12,143
	Comercial Aguisa Ltda.			156.8										156.8	15,680
Llc Prodtorg	David del Curto S.A.							24.0						24.0	2,400
	Ams Family S. A.	63.5		67.2										130.7	10,248
Prodkompany Private Trade Unit	Verfrut S.A., Soc. Exp.		47.7											47.7	5,823
	Verfrut S.A., Soc. Exp.		145.6										15.0	160.7	21,398
Cerno S.A.	Atlas S.A., Exportad.	12.2												12.2	672
	Agra.Com.International				16.5									16.5	1,645
	B&T Export S.A.				18.0									18.0	1,800
	Silvestres S.A.				22.0									22.0	880
	Econut Ltda., Com.				56.8									56.8	4,035
	Natural Nuts S.A.				32.8									32.8	3,278
Kitle Tarim Urunleri Tic Ve Sn	Prod. Silvestres				26.3									26.3	1,313
	Copefrut S.A.	21.2												21.2	1,176
	Dole Chile S.A.	42.8	37.4	24.0				24.3						128.5	10,912
Sofruitex	Chilean South Apple S. A.	21.4												21.4	1,176
	Polar Fruit Int. SA	169.8												169.8	9,408
Blue Whale	Ignacio Prieto S.L.		168.3											168.3	20,520
	Greenvic Comercial SA	19.8												19.8	1,029
	Ams Family S. A.	68.5												68.5	6,200
	Comercial SM Plus Ltd.	35.8												35.8	2,329
	Gonzagri S.A, Exp.	21.4												21.4	1,176
Maxima Lt UAB	Frusan, San Fdo SA	21.4												21.4	1,176
	Subsole S.A., Exp.			72.0										72.0	7,200
Jem Fresh Ltd.	Exser Ltda.		92.2											92.2	11,244
	Southern Fruit, Exp.			22.4										22.4	2,240
	Continental Del Sur		11.5											11.5	1,404
	Agricola Casa Grande Ltda.			66.7										66.7	6,668
Alroprim - Blasco	Agroex Chile S.A.			61.7										61.7	9,760
	Exser Ltda.		161.7											161.7	20,514
Eredi Gastadelli I S A S	David del Curto S.A.							24.0						24.0	2,400
	Easter Island S.A					2.9								2.9	1,920
	Fugas S.A.									17.8	116.9			134.7	20,972
Keelings Company	Lafrut Exp. Agropec.					1.5								1.5	360
	Zurgroup S.A.					35.3								35.3	22,500
	Comercial Fruticola SA					122.6								122.6	30,650
F.Lli Maineri di Maineri	Fine Fruit SA			10.0										10.0	1,000
	Anakena Ltda, Exp.			88.9										88.9	8,707
	Valbifrut S.A			60.0										60.0	6,000
Agromarkets Ltd.	Copefrut S.A.							17.5						17.5	3,496
	San Andrés Ltda., Exp.	140.2												140.2	10,859



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Companies under 730 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Markant España Sau	David del Curto S.A.	41.6												41.6	2,296
	San Fco. Lo Garces Ltd		114.0							0.6				114.6	14,148
Agri Commerce S.A.	Subsole S.A., Exp.												156.0	156.0	10,400
Spar Oesterr Warenhandels Ag	Pacific Nut Co. Chile				10.0									10.0	1,000
	San Juan Ltda.											16.0		16.0	1,600
	Valbifrut S.A				20.0									20.0	2,000
	Asi Chile S.A.				30.0									30.0	3,000
	Anakena Ltda, Exp.				78.8									78.8	6,412
Sarl Appleway	Rio Blanco Ltda, Exp.		35.4											35.4	4,320
	Frusan, San Fdo SA	102.1	6.5	7.3				2.1	1.1					119.3	8,323
Golden Fruit	Comexport Ltda.	58.7												58.7	3,143
	Noble Fruit S.A.	64.2												64.2	3,528
	Ams Family S. A.	10.2		20.8										31.0	2,895
Planet Fruit Imp. Ltd.	Dole Chile S.A.	64.2												64.2	3,528
	Unifrutti Traders Ltd.	63.5	21.2											84.7	4,704
Timan Fruit SL	San Clemente SA, Exp.	147.2												147.2	8,232
Lc Frutstrim	Polar Fruit Int. SA		17.2											17.2	2,094
	Subsole S.A., Exp.		35.4											35.4	4,320
	Canta Rana SA, Agr.		94.5											94.5	11,520
Quadrum Foods Sp.	Rio Blanco Ltda, Exp.		144.6											144.6	17,640
	Mdm Comex S.A.		37.4											37.4	4,560
Ooo Rusimport	Ams Family S. A.	21.0		67.2										88.2	7,882
	Export.Catanzaro Ltda.		18.7											18.7	2,280
	El Boldo S.A.					142.2								142.2	94,690
Nutwork Handelsgesell.	Valbifrut S.A				83.0									83.0	3,321
	Comercializadora Albal Ltda.				38.0									38.0	1,820
	Pacific Nut Co. Chile				20.0									20.0	800
Narimpex AG	Asi Chile S.A.				20.0									20.0	1,000
	Valbifrut S.A				119.5									119.5	11,952
Global Trading Co.,Ltd	Southern Fruit, Exp.	139.3												139.3	8,470
Worldwide Fruits Port	San Clemente SA, Exp.	83.0												83.0	5,028
	Copefruit S.A.	56.2												56.2	3,976
Interoma AG	Anakena Ltda, Exp.				135.8									135.8	11,316
Sun Berry International	Patagonia Food S.A					11.3								11.3	7,500
	Exportadora Transvaal Ltda.					55.2								55.2	16,560
	Frut. Terranova S.A.					33.7								33.7	12,300
	Nexus Produce					35.0								35.0	10,950
	Chilfresh Ltda., Serv.					0.6								0.6	420
000 Eurofruit	Dole Chile S.A.	19.8	67.2	48.0										134.9	14,169
Frit Ravich S.L.	Fine Fruit SA				26.0							4.0		30.0	3,000
	Englander Nuss S.A.				20.0									20.0	2,000
	Frutexsa, Frutas Exp.				80.0									80.0	8,000
Ooo Rosservice	Valbifrut S.A				70.0									70.0	7,000
	Subsole Nuts Spa				20.0									20.0	2,000
	Frutexsa, Frutas Exp.				40.0									40.0	4,000
La Piedra Redonda S.L.	Huertos del Valle S.A.				89.6									89.6	8,956
	Soc.Com.NuecesDelChoapa Lt				40.0									40.0	2,800
FD Fruit B.V.	Renta-Frut SA, Agric		86.7											86.7	17,536
	Petra Ltda., Soc. Exp.		42.0											42.0	9,328
Cardell Export	San Clemente SA, Exp.	127.6												127.6	7,056
David Del Curto Uk Ltda.	David del Curto S.A.		124.4											124.4	15,744
De Jong Coldstores	Valle Maule S.A.				120.4									120.4	74,832
Saicat S. A.	Dole Chile S.A.	42.8	54.3						21.6					118.7	11,376
Globus Trading	David del Curto S.A.	83.1	35.4											118.6	10,200

European Importers By Exporter

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Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUJEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Mainardi Nicola S.R.L.	Bauza Export Ltda.				14.5									14.5	580
	Exportadora Chile Food Ltda.				5.5									5.5	220
	Valbifrut S.A				29.9									29.9	2,989
	Asi Chile S.A.				58.6									58.6	5,864
	Subsole Nuts Spa				10.0									10.0	1,000
Avrora Ltd.	Chilexpo Frut Ltda.			5.6										5.6	560
	Exp. y Com Calafate Ltda.		20.1											20.1	2,448
	Polar Fruit Int. SA	32.6												32.6	1,813
	Noble Fruit S.A.	59.4												59.4	3,220
Mk Merkan Company	Mace S.A.		117.7										117.7	14,352	
Ditta Alessandro G.	Agrovita S.A.			24.0										24.0	2,400
	Triofrut Ltda., Exp.			23.6										23.6	2,360
	Frutosa Ltda., Soc.							23.0						23.0	1,280
	Alquimia Fresh S.A							44.2						44.2	2,560
Zao Unex Vostok	Copefrut S.A.	21.2							24.0					45.2	3,576
	Dole Chile S.A.							46.6						46.6	2,560
	El Encanto SA, Exp.	21.4												21.4	1,176
Lp Fruit Fresh	Agrovita S.A.		17.6											17.6	2,142
	La Purisima Ltda., Soc.	37.1												37.1	1,981
	Dole Chile S.A.		17.7											17.7	2,160
	Prize Ltda., Exportad.		40.2											40.2	4,896
Tropicana Sp. zoo	Copefrut S.A.								12.0		11.2			23.2	2,400
	Exser Ltda.		35.9											35.9	4,380
	Gesex, Gest.Exp.Frut.		34.0											34.0	4,152
	Del Monte Fresh Prod.	19.4												19.4	1,008
Faren	Chacabuco Quality Gr.		37.4											37.4	4,560
	Proexport Ltda, Exp.		56.1											56.1	6,840
	Río Blanco Ltda, Exp.		18.7											18.7	2,280
Giovanelli Fruchimport	Propal S., Exportad.						22.1							22.1	5,520
	Santa Cruz S.A., Exp.						68.7							68.7	16,560
	Exportadora Baika S.A.						21.1							21.1	5,280
Euro fruits Pvt Ltda.	Dole Chile S.A.		74.8											74.8	9,120
	Rucaray S.A., Exp.	36.1												36.1	2,915
Growers Packers	Greenagro, Soc Agr.								8.6		3.2			11.8	1,310
	Chicureo Ltda.		15.0											15.0	1,824
	Aurora Australis S. A.			52.8				31.3						84.1	8,760
Ltd Bailik	Copefrut S.A.								12.0		11.2			23.2	2,400
	Lafrut Exp. Agropec.		2.9	22.4				61.4						86.7	9,096
Camposol Fresh B V	Agricom, Soc. Agric.		109.7											109.7	13,554
Organic Trade Co.	El Torreón Export Ltda.			24.0										24.0	2,400
	Servicios PuelcheFresh	84.5												84.5	4,697
J.Van De Put Fresh C.	Comexport Ltda.									0.6				0.6	240
	Alifrut S.A.					0.5								0.5	300
	Las Moras S.A., Agr.					7.2								7.2	4,800
	Vital Berry Marketing					95.7				2.7		0.7		99.1	37,947
Fresh Freight Bv	Copefrut S.A.					52.5								52.5	34,980
	Agroberries Ltda.					21.4								21.4	14,279
	Natural Choice											0.5		0.5	247
	Valle Maule S.A.					32.1								32.1	21,035
Scandinavian Fruit Part	Rucaray S.A., Exp.	40.2					66.2						106.4	7,092	
Produce Partners / Unifresh	Agrícola Lyon Ltda		35.4											35.4	4,320
	Geofrut S.A.		17.7											17.7	2,160
	Rucaray S.A., Exp.		53.1											53.1	6,480
Golden Dragon	Verfrut S.A., Soc. Exp.	42.7		16.9			46.1						105.7	10,185	
Ooo Av Import	Greenvic Comercial SA	21.4												21.4	1,176
	Southern Fruit, Exp.	20.2												20.2	1,078
	Alquimia Fresh S.A	62.9												62.9	3,528



European Importers By Exporter

Companies under 730 tons

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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Stolp International B.V.	B&T Export S.A.				39.2									39.2	3,918
	Pacific Nut Co. Chile				20.0								16.0	36.0	3,600
	Bellafruit S.A.				10.0									10.0	1,000
	Soc.Com.NuecesDelChoapa Lt				8.7									8.7	1,742
	Natural Nuts S.A.				10.0									10.0	1,000
Deroeck	Ecofresh Ltda.	101.9												101.9	10,465
Ulpa A.S.	Werner Haessler F.				20.0									20.0	800
	Frunut Spa				80.0									80.0	3,200
A C Van Blijderveen Fruit	Copefruit S.A.	100.0												100.0	5,880
Ilka Kuruyemis Gida	Julia Ltda.				17.5									17.5	700
	Turqueza Ltda.				61.7									61.7	3,768
	Exportadora Turquesa Ltda.				20.1									20.1	906
Cobana Import.S.A.R.L	APF Export S.A.	20.6												20.6	1,176
	Tocornal Ltd, Com.		14.8											14.8	2,347
	Ecofresh Ltda.	63.5												63.5	3,528
Zieler & Co.Nussmuehle	Valvalle Ltda., Exp.				24.5									24.5	2,450
	Frunut Spa				5.5									5.5	550
	Frutexsa, Frutas Exp.				10.0									10.0	1,000
	Natural Nuts S.A.				10.0									10.0	1,000
	Topfruit Nuts Ltda.				10.0									10.0	1,000
	Exportadora Baika S.A.				13.7									13.7	1,370
	Exportadora Growex S. A.				9.9									9.9	986
	Fine Fruit SA				5.0									5.0	500
Englander Nuss S.A.				10.0									10.0	1,000	
Poulis S.A.	Copefruit S.A.	63.5							34.7					98.2	10,458
Frutas Iru	Agricom, Soc. Agric.	92.6												92.6	7,824
	Verfruit S.A., Soc. Exp.									3.6				3.6	1,440
Ozparlak Cevizcilik Kuruyemi	Comexport Ltda.												1.0	1.0	256
	Exportadora Turquesa Ltda.				94.5									94.5	3,881
Marktuetrieb Dieter Schw	FruX Ltda, Exportad.					8.6								8.6	5,760
	Agro Entre Rios Ltd												2.9	2.9	1,920
	Alpine Chile S.A					32.6								32.6	21,720
	Collipulli S.A.					15.2				3.4			0.7	19.3	12,855
	Comercial Fruticola SA												2.8	2.8	1,887
Frutas Eurobananan Can.	Copefruit S.A.				27.0									27.0	18,000
	Santa Cruz S.A., Exp.			72.0										72.0	7,200
Vneshtorg Lc	Unifrutti Traders Ltd.	21.2												21.2	1,176
	Agricola Quelen S. A.		18.7											18.7	2,280
	Export.Catanzaro Ltda.		18.7											18.7	2,280
	David del Curto S.A.		17.7											17.7	2,160
	Botanica Ltda., Soc.		37.4											37.4	4,560
Fresh World Int.	Export. Valle Andes		18.7											18.7	2,280
	Santa Cruz S.A., Exp.		35.4											35.4	4,320
	Exser Ltda.		36.8											36.8	4,482
Zerres & Co.Gmbh	Frumel Ltda.		41.6									48.4	90.0	12,416	
Diamant Nahrungsmitt.	Fine Fruit SA				50.0									50.0	5,000
	Exp. Inm. San Bernardo S.				40.0									40.0	4,000
I.N.Z Trading B.V.	Jorge Gallardo Exports				30.0									30.0	3,000
	Englander Nuss S.A.				10.0									10.0	1,000
	Agric.Com.NuecesDeChoapa L				9.6									9.6	963
	B&T Export S.A.				30.0									30.0	3,000
	Pacific Nut Co. Chile				10.0									10.0	1,000
Stargban Sp.Z 00	Rucaray S.A., Exp.		35.4											35.4	4,320
	San Fco. Lo Garces Ltd								18.0					18.0	3,600
	Frusan, San Fdo SA		35.4											35.4	4,320
Sunray Division of Coo	Comercializadora Albal Ltda.				58.3									58.3	5,825
	Alnuez Ltda., Exp. y As				29.5									29.5	2,952

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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Novafruit S.R.L.	Agrisouth Estates Chile	21.0												21.0	1,169
	David del Curto S.A.	42.3		23.2										65.5	4,672
Fruiver	Santa Cruz S.A., Exp.			86.1										86.1	8,608
Made Potato Co. Ltd.	Tuniche Fruits Ltda.	85.6												85.6	4,704
Del Monte Italy S. R. L.	Del Monte Fresh Prod.			44.8				37.4		2.6				84.8	12,304
Menelaos Ltd.	Del Monte Fresh Prod.	21.4												21.4	1,176
	Prima Agrotrading S.A.	60.4												60.4	3,192
Varekamp Coldstores	Copefrut S.A.					69.8								69.8	46,500
	Agroberries Ltda.					11.3								11.3	7,500
Tropic Fruits Bragelone	Copefrut S.A.	21.2												21.2	1,176
	Mace S.A.	14.1	18.5						8.3	3.7		9.7	4.9	59.3	6,382
X5 Retail Group	David del Curto S.A.	80.3												80.3	4,704
Rajope, S.L.	Comercial Palena S. A.								80.0					80.0	1,600
Pingo Doce	David del Curto S.A.	15.1	17.7	46.4										79.2	7,640
Rubino Italo Eredi	Dryfrut. Ltda., Exp.				20.0									20.0	2,000
	Valvalle Ltda., Exp.				38.8									38.8	3,878
	Werner Haeussler F.				10.0									10.0	1,000
	Pacific Nut Co. Chile				6.0								3.7	9.7	966
Jafruit B.V.	Passalacqua C., Daniell		74.7										74.7	16,600	
Bakkavor Primary	Verfrut S.A., Soc. Exp.		73.8										73.8	9,000	
Ooo Frutimport	Exportadora del Sur	19.9												19.9	1,106
	David del Curto S.A.		53.0											53.0	6,468
Coop. Ganfrutta Za	Soc. De Inv. Fortaleza			72.0										72.0	7,200
Fairtrasa Europe Ltd.	El Torreón Export Ltda.			48.0										48.0	4,800
	Ignacio Lopez Olalde			24.0										24.0	2,400
Importfruit Ltd.	Agricom, Soc. Agric.		34.7											34.7	4,236
	Finest Fruits S.A.		20.0											20.0	2,442
	Polar Fruit Int. SA		16.8											16.8	2,046
Aperitivos Flaper	Topfrut Nuts Ltda.				40.0									40.0	5,600
	Hojas Export Ltda.				10.0									10.0	1,000
	Com. Metropolitana SA				10.0									10.0	1,000
	Santa Marta, Exp.				10.0									10.0	1,000
Erdem Tarim Uruleri	Frusan, San Fdo SA			24.5										24.5	2,400
	Comercial Fruticola SA			24.0										24.0	2,400
	Unifrutti Traders Ltd.	21.2												21.2	1,176
Abbasiano S.N.C.	Juan De Dios Torres				10.0									10.0	1,000
	Werner Haeussler F.				10.0									10.0	1,000
	Calbu Spa				9.1									9.1	914
	B&T Export S.A.				29.8									29.8	1,793
	Fine Fruit SA				10.0									10.0	1,000
Summerfruit S R L	Triofruit Ltda., Exp.			68.9									68.9	6,890	
Fa Schliecker GmbH & Co	David del Curto S.A.	38.8						29.9					68.7	6,952	
Fructofresh Group Sp zoo	Subsole S.A., Exp.			67.0									67.0	6,720	
Total Worldfresh Ltd	Cerasus S. A.									1.9				1.9	386
	David del Curto S.A.	63.5												63.5	3,528
Frutimport S.A.Supergras	Dole Chile S.A.	20.1	18.7	25.7									64.5	5,786	
Fahli Hashis	David del Curto S.A.	64.2											64.2	3,528	
Retail S. A.	Alpine Chile S.A					3.8								3.8	954
	David del Curto S.A.	60.3												60.3	3,528
Mafimex Ltd.	Mace S.A.	64.0											64.0	3,528	
Cameo Joint Stock Co	Comercial SM Plus Ltd.	21.2												21.2	1,176
	Comexport Ltda.	42.6												42.6	2,352
Pointe Produce Ltd.	David del Curto S.A.	63.5											63.5	3,528	
Agidra	Valbifrut S.A				60.0								60.0	6,000	
Levante Import Export	Exportadora Growex S. A.				19.6									19.6	1,960
	Pacific Nut Co. Chile				40.0									40.0	4,000



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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Palacios Roca S.A.	Río Blanco Ltda, Exp.		54.0											54.0	6,588
	Noble Fruit S.A.									4.3				4.3	853
Costco Wholesale Uk	San Fco. Lo Garces Ltd									20.5				20.5	2,854
	Hortifrut Chile S.A.					37.7								37.7	9,236
000 Astram	Chilfresh Ltda., Serv.									3.0				3.0	1,200
	Unifrutti Traders Ltd.									0.9				0.9	360
	Copefrut S.A.									0.9				0.9	360
	Frusan, San Fdo SA									10.2				10.2	1,994
	San Fco. Lo Garces Ltd									2.4				2.4	480
	Dole Chile S.A.									19.8				19.8	7,040
	Exportadora del Sur						0.4							0.4	240
	Cornexport Ltda.									12.6				12.6	4,380
	Exportadora Briza Ltda.									3.0				3.0	1,200
	Rucaray S.A., Exp.									3.8				3.8	1,536
V. Besana S.P.A.	Huertos del Valle S.A.				10.0									10.0	1,000
	Asi Chile S.A.				20.0									20.0	2,000
	Jorge Gallardo Exports				27.0									27.0	2,700
Savori Muz Hasan	Del Monte Fresh Prod.	21.4	35.4											56.8	5,496
Riel Fruchthandel Ohg.	San Rafael Ltda., Exp.					22.5								22.5	15,000
	Blueberries					33.8								33.8	22,500
Jeronimo Martins Dist.	San Fco. Lo Garces Ltd			24.7					23.0	2.8		5.8		56.2	8,772
Global Foods	B&T Export S.A.				15.9									15.9	1,592
	Englander Nuss S.A.				40.0									40.0	4,000
Cool Fresh International	Exp. y Com Calafate Ltda.		54.1											54.1	6,600
Vital Berry Marketing	Vital Berry Marketing					50.6				1.1		2.4		54.1	22,029
Fruit Brothers	Frusan, San Fdo SA	17.8	35.4											53.3	5,300
M/s Fresh Fruits Co.	Soc. De Inv. Fortaleza	42.8												42.8	2,352
	Verfrut S.A., Soc. Exp.	10.2												10.2	560
Kamelia Llc	Bellafrut S.A.				20.0									20.0	2,000
	Frutexsa, Frutas Exp.				5.0									5.0	500
	David del Curto S.A.				20.9									20.9	2,090
	Pacific Nut Co. Chile				5.0									5.0	500
Solfruit Iberica SL	Panagro S.A., Exp.									1.0				1.0	192
	Fresh Land Chile S.A.			47.0										47.0	4,704
	Chilfresh Ltda., Serv.									1.8				1.8	360
Agricolsemi S.A.	Grand Export S.A.				49.7									49.7	4,970
	Exportadora Growex S. A.				19.8									19.8	1,982
Horst Walberg Trocken.	Pacific Nut Co. Chile				10.0									10.0	1,000
	Dryfrut. Ltda., Exp.				10.0									10.0	1,000
	Anakena Ltda, Exp.				9.1									9.1	517
L.P.L.Leguminosas Port	Anakena Ltda, Exp.				28.4									28.4	2,753
	Englander Nuss S.A.				20.0									20.0	2,000
Donnelly Fruit & Veg	Copefrut S.A.			48.4										48.4	4,800
Di Lenardo S.P.A.	Prosud			48.0										48.0	4,800
Frutas Sol Vigo S L U	San Fco. Lo Garces Ltd			48.0										48.0	4,800
Alexport B.V.	Prod. Silvestres			48.0										48.0	4,800
Unifresh Marketing Llc	Mace S.A.			48.0										48.0	4,800
Jingold SPA	Subsole S.A., Exp.			46.9										46.9	5,100
Frutera O&g Gmbh	Gesex, Gest.Exp.Frut.		46.6											46.6	7,250
Watson Investment Li	David del Curto S.A.			46.2										46.2	4,624
Ambrosio S.r.l.	Noble Fruit S.A.			44.8										44.8	4,480
Dm Italia	Del Monte Fresh Prod.			44.8										44.8	4,480
Novapracosa S.L.	Com. Metropolitana SA				22.0									22.0	880
	Exportadora Chile Food Ltda.				21.9									21.9	1,560
Agri SGJ Ltd.	Frutamerica S.A, Exp.		32.3											32.3	6,800
	Agro Río Ltda.					11.3								11.3	7,500
Creo Impex	San Fco. Lo Garces Ltd			43.2										43.2	4,320

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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Agrofrut	Polar Fruit Int. SA	42.8												42.8	2,352
Frutas Romero C.B.	Carlos Aguilar	42.8												42.8	2,352
V.Spanakos S.A.	Frutasol Chile S.A.	42.8												42.8	2,352
Fru Veg Marketing Inc.	Frucentro S.A.		7.9	10.4		0.4								18.6	2,240
	Santa Cruz S.A., Exp.			24.0										24.0	2,400
Triofrugt Aps	Frutasol Chile S.A.	42.4												42.4	2,352
Pingo de Mel	David del Curto S.A.	42.3												42.3	2,352
Group Tropic Ltd	Edmundo Tapia	42.3												42.3	2,324
Bollo Intl. Fruits	Cerrillos de Tamaya												42.0	42.0	2,800
Frutorra Pimienta Ltda.	Anakena Ltda, Exp.				11.7									11.7	916
	Asi Chile S.A.				10.0									10.0	1,000
	Dryfruit. Ltda., Exp.				10.0									10.0	1,000
	Huertos del Valle S.A.				9.9									9.9	987
Fresco Frut S. A. De C. V.	David del Curto S.A.	20.0												20.0	1,176
	Verfrut S.A., Soc. Exp.	21.4												21.4	1,176
Threeways Internat. Ltd.	David del Curto S.A.								40.6					40.6	5,712
Capespan North America Inc.	Río Blanco Ltda, Exp.												40.3	40.3	2,600
Comercial Fruit	Comercial Fruticola SA												6.5	6.5	1,760
	Los Lirios S.A., Exp.									3.0				3.0	624
	Prima Agrotrading S.A.											3.4	3.3	6.7	1,669
	Jaime Bosh B e Hijos			24.0										24.0	2,400
Univeg Belgium Nv	Copefrut S.A.	40.0											40.0	2,352	
Farmers Snack GmbH	Fine Fruit SA				39.9									39.9	3,993
Global Fruit Co. Ltda.	Unifrutti Traders Ltd.	39.7												39.7	2,751
Tesco Food Soucing Ltd.	Frusan, San Fdo SA	39.2												39.2	2,276
Magellan Farms	Com. de Frutas Expomaceas Cl	19.7												19.7	1,029
	Comexport Ltda.	19.6												19.6	1,029
Stellar Distributing Inc.	Noble Fruit S.A.								21.6					21.6	2,400
	Terrafrut S.A		17.6											17.6	2,142
Apple Way Pascal D.	Río Blanco Ltda, Exp.		17.7											17.7	2,160
	Frusan, San Fdo SA	21.4												21.4	1,176
Limpantsis S.A.	Comercial Aguisa Ltda.	38.9												38.9	2,058
Multigros	Polar Fruit Int. SA	19.4	17.8	1.1										38.3	3,327
Mekan International	Mace S.A.		37.8											37.8	4,608
Seven Export Import	Sicor S.A., Agrícola		37.4											37.4	4,560
Intern. Produce Repres.	David del Curto S.A.			37.3										37.3	3,728
Serfruit S P A	Indufrut Int Ltda.				9.9									9.9	987
	Mondial Exports S.A				7.3									7.3	725
	Agric. Ballerina Chile Ltda.				20.0									20.0	2,000
Delinuts B.V.	Anakena Ltda, Exp.				36.6									36.6	3,664
Go Cherry	Rancagua, Cia.Exp.Ltd.									19.0				19.0	3,792
	Buenavista									17.6				17.6	3,520
RGS Company Ltd.	Exser Ltda.		35.8											35.8	4,362
Bakker Barendrecht BV	Santa Elena S.A., Exp.		35.6											35.6	6,495
Sikafruits	Polar Fruit Int. SA								4.9	3.6		14.6	12.4	35.5	4,323
Chiquita Frupac	Monte Alto Fruit S.A.		35.4											35.4	4,320
Llc Lenta	Verfrut S.A., Soc. Exp.		34.9											34.9	4,560
Abramo Bruzzone Srl	Pacific Nut Co. Chile												16.0	16.0	1,600
	Valvalle Ltda., Exp.				18.5									18.5	1,846
Pruneddo Salvatore	Pacific Nut Co. Chile				2.0								12.8	14.8	1,480
	Valvalle Ltda., Exp.				18.5									18.5	1,846
Empire Produce	CyD Internacional SA	33.0												33.0	2,600
Zelocchi Loris	Valvalle Ltda., Exp.				20.0									20.0	2,000
	Pacific Nut Co. Chile				3.0								10.0	13.0	1,300
Markelbach & Corne	Huertos del Valle S.A.				6.5								6.0	12.5	1,250
	Englander Nuss S.A.				20.0									20.0	2,000
Prodimport Ltd.	Los Lirios S.A., Exp.		32.4											32.4	3,954



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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Lidl Stifung & Co	South Pacific Trading					11.3								11.3	7,500
	Anakena Ltda, Exp.				20.7									20.7	1,886
Eurochocolate Ltda.	Huertos del Valle S.A.				10.0									10.0	1,000
	Jorge Gallardo Exports				9.0									9.0	900
	Englander Nuss S.A.				10.0									10.0	1,000
	B&T Export S.A.				2.6									2.6	260
Four Seasons Produce	Las Moras S.A., Agr.					2.5								2.5	1,680
	Patagonia Food S.A					8.4								8.4	1,330
	Huiscapi Berries, Exp.					16.6								16.6	7,500
	AMS Family S.A., Com.					3.6								3.6	2,250
Agnellini Valentino	Frutas Secas Ltda.				27.0							4.0	31.0	1,900	
Freeze Zone Dis tic Sti	Dole Chile S.A.	30.6												30.6	1,680
	Hortifrut Chile S.A.					0.7								0.7	480
Garden Frutta S. R. L.	Copefrut S.A.					1.9								1.9	1,275
	Agroberries Ltda.					27.9								27.9	18,574
Dream Fruits Srl	Soc.Com.NuecesDelChoapa Lt				30.0									30.0	1,800
Jermi Kasewerk Gmbh.	Hornillas S. A.				20.0									20.0	2,000
	La Invernada Export Spa				10.0									10.0	1,000
Catz International B.V.	Exportadora Growex S. A.				9.6									9.6	962
	Hornillas S. A.				10.0									10.0	1,000
King Nuts & Raaphorst	Comercializ. Cabilterra Ltda.				10.0									10.0	1,000
	Anakena Ltda, Exp.				27.5									27.5	2,748
Fruit Market Ltda.	Frugal S.A., Exportad.									3.2				3.2	1,283
	TyT Export S.A.	21.2												21.2	1,176
New World Farming Trade	Copefrut S.A.			24.0										24.0	2,400
Bio Tropic GmbH	Ignacio Lopez Olalde			24.0										24.0	2,400
Master Frut Srl.	Subsole S.A., Exp.			24.0										24.0	2,400
Master Fruit Texas	Subsole S.A., Exp.			24.0										24.0	2,400
Mij Gida Ve Tarim Ur.	Copefrut S.A.			24.0										24.0	2,400
Ekol Tarim San Ve Tic Ltd	San Fco. Lo Garces Ltd			24.0										24.0	2,400
Eurofoods Polska Sp zoo	Agric. E Invers. Rio Duero II S./			24.0										24.0	2,400
Intercitrus Ltd	Dole Chile S.A.			24.0										24.0	2,400
Eurospin Tirenica Spa	Polar Fruit Int. SA			22.4						1.2				23.6	2,480
F. Lli Manuzzi S.N.C.	Indufrut Int Ltda.				3.5									3.5	350
	Valvalle Ltda., Exp.				20.0									20.0	2,000
Kompaniya Ekvator	Sofruileg Chile S.A.			23.2										23.2	2,324
Jeicy Fruit S.A.	Soc. De Inv. Fortaleza							23.0						23.0	1,280
A K Elbali	Pacific Nut Co. Chile				15.0								8.0	23.0	2,300
Hingmar Heuer Gmbh	San Fco. Lo Garces Ltd									5.2				5.2	1,515
	Alquimia Fresh S.A		17.7											17.7	2,160
Denimpex B.V.	Ajos y Cebollas										22.8			22.8	1,520
H A A C SL	Ajos y Cebollas										22.8			22.8	1,520
F. Lli Lajolo SRL	Ajos y Cebollas										22.8			22.8	1,520
Castanas Campelo Export.	Comercializadora Albal Ltda.				22.5									22.5	900
Dimitrios	Fruttita S.A., Exp.			22.4										22.4	2,240
N Z Orchards Corporation	Comercial SM Plus Ltd.			22.4										22.4	2,240
Salvi And C. S. R. L.	Bonaterria S.A.							22.4						22.4	2,240
Interfrukt AI	Patagonia Food S.A					8.6								8.6	5,760
	Zurgroup S.A.					13.5								13.5	9,000
Exotic & Ittical SNC	Bauza Export Ltda.				22.0									22.0	880
Avsarlar Kuruyemis Imalat	Com. Metropolitana SA				22.0									22.0	880
CompagnieGeneraleFruitiere	Frusan, San Fdo SA	21.4												21.4	1,176
Dole Fruit&Vegetable Sdm Bl	Los Lirios S.A. , Exp.	21.4												21.4	1,176
Enzafruit N. V.	San Clemente SA, Exp.	21.4												21.4	1,176
Friend Fruits	Frusan, San Fdo SA	21.4												21.4	1,176
Aozora New Zealand	Greenvic Comercial SA	21.4												21.4	1,176
Bonnysa Agroalimentaria S	Unifrutti Traders Ltd.												21.3	21.3	2,368

European Importers By Exporter

Companies under 730 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Fruticola de Colombia	Verfrut S.A., Soc. Exp.	21.3												21.3	1,064
Averroes Hanbury Ltd	FruX Ltda, Exportad.					21.2								21.2	14,160
Handelsonderneming Bierma	Servicios PuelcheFresh	21.2												21.2	1,176
Frutas La Guagua S.L.	Copefrut S.A.	21.2												21.2	1,176
IP Mishima I R	Rengo S.A, Exportad.	21.2												21.2	1,176
Sweet Fruits S. A.	Rengo S.A, Exportad.	21.2												21.2	1,176
Hispa B. V.	Jaime Bosh B e Hijos	21.2												21.2	1,176
CF Fresh	Sta. Isabel de Cato	21.2												21.2	1,176
Dole France S.A.S	Valle Limarí S.A, Exp.						21.1							21.1	5,280
Bv Handelsonderneming E Za	Servicios PuelcheFresh	21.0												21.0	1,169
Ccg Logistics B. V.	Sun Belle Berries SA												21.0	21.0	12,000
Mocerino Carmine	Dryfrut. Ltda., Exp.				21.0									21.0	840
Frutos Secos San Blas	Santa Marta, Exp.												21.0	21.0	840
Mac-mac	Gesex, Gest.Exp.Frut.		20.8											20.8	3,955
Apollo Fruit BV	Andinexia Ltda.Exp.	20.8												20.8	1,142
Prats Fruits Sl	Río Blanco Ltda, Exp.									2.2				2.2	543
	Polar Fruit Int. SA	18.3												18.3	2,527
Gailli Santi & C S R L	Anakena Ltda, Exp.				10.4									10.4	916
	Soc.Com.NuecesDelChoapa Lt				10.0									10.0	1,000
Sachetti & Calzoni	Calbu Spa				20.1									20.1	2,010
Sun Snack Ag	Englander Nuss S.A.				20.0									20.0	2,000
Almendra y Miel S.A.	Filemoon Investments S. A.												20.0	20.0	20
Plimont di Montresor Rob.	Valvalle Ltda., Exp.				20.0									20.0	2,000
Alibar Productos Alim.	Asi Chile S.A.				20.0									20.0	2,000
Eurocompany S.R.L.	B&T Export S.A.				20.0									20.0	800
Hamza Tarim Urunleri Ve G	Nenadovich Del Rio				20.0									20.0	800
Rhumveld Winter & K.	B&T Export S.A.				10.0									10.0	1,000
	Natural Nuts S.A.				10.0									10.0	1,000
Romani Import Export S. L	Santa Marta, Exp.				9.0								11.0	20.0	1,340
Inter Frutta Di Antonio F	Bauza Export Ltda.				20.0									20.0	800
Ooo Kontinent Tyt	Copefrut S.A.			20.0										20.0	2,000
Ozsimsekler Gida San Ic Ve C	Topfrut Nuts Ltda.				20.0									20.0	800
Interbari SL	Huertos del Valle S.A.				20.0									20.0	2,000
Domencio De Lucia S.P.A.	Calbu Spa				20.0									20.0	800
Uniagro	Pacific Nut Co. Chile				20.0									20.0	800
Jumbo Retail Argentina S. A.	David del Curto S.A.	20.0												20.0	1,176
Fruit World Breda	Global Growers Marketing S. / Comercial Fruticola SA					5.0								5.0	3,315
						1.4							13.7	15.0	9,409
Bare Frukt & Gront As	Los Lirios S.A. , Exp.	19.5												19.5	1,500
Jose Ramon Vaquero Prada	Anakena Ltda, Exp.				9.9									9.9	985
	Comercializadora Albal Ltda.				9.6									9.6	950
Frutogal Ind.Com.Prod.	Anakena Ltda, Exp.				19.4									19.4	1,810
A.T.O.M.	Polar Fruit Int. SA		12.4	6.7										19.1	2,184
Interfood Imp. e Exp.	Dole Chile S.A.	17.9		1.2										19.1	1,348
Sanayi Ve Ticaret Ltd.	Mk Global Trade				19.0									19.0	760
King Regal S.A.	Anakena Ltda, Exp.				18.9									18.9	1,886
Aydin Kuruyemis Sanayive	Frut.Nogales				18.9									18.9	754
Della Bella Biagio e F.	Int. Nut S.P.A.				8.8									8.8	880
	Pacific Nut Co. Chile				10.0									10.0	1,000
Van Donge & De Roo B V	Exser Ltda.		18.7											18.7	2,280
Ooo Fora	Córpore Agrícola S.A.		18.7											18.7	2,280
Double D Trade	Dole Chile S.A.		18.7											18.7	2,280
Daps Sp ZO O	Tocornal Ltd, Com.		18.7											18.7	2,280
Stanley Growers	Griffith, David	8.8	2.1	0.5		0.005	0.2	1.6	0.2		1.0	0.3	3.8	18.6	1,163
Midi Caraibes	Polar Fruit Int. SA		14.2						1.2			1.9	1.1	18.3	2,176
Bud Holland B.V.	Comercial Fruticola SA												18.2	18.2	5,432
Amalthia Trading Ltd.	Chilfresh Ltda., Serv.		18.2											18.2	2,220



European Importers By Exporter

Companies under 730 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Logifruit S. A.	Río Blanco Ltda, Exp.		17.7											17.7	2,160
Serviceline Llc	Del Monte Fresh Prod.		17.7											17.7	2,160
Fruitimport Supergross	Dole Chile S.A.		17.7											17.7	2,160
Amplus Sp Z O O S K A	Gesex, Gest.Exp.Frut.		17.5											17.5	2,135
Fairfield ImportExport & Tr	Grow Logistic S.A.		16.7											16.7	2,040
Aydim Badem	Mk Global Trade				16.6									16.6	662
Oag Global Inc.	Rucaray S.A., Exp.		16.2											16.2	3,600
Sabrosa Internacional S. R. L.	Hars & Hagebauer Chile		5.9											5.9	1,160
	Prohens S, Rafael y Cia		2.3											2.3	500
Hdez. de Gonzalez Nazly	Rancagua, Cia.Exp.Ltd.									7.8				7.8	3,120
	Agua Santa Exp.								15.6					15.6	3,128
Ingmar Hever Gmbh Corp.	Alquimia Fresh S.A		13.2											13.2	2,944
	San Fco. Lo Garces Ltd									2.3				2.3	699
Makar PPH	Pacific Nut Co. Chile				5.0									5.0	500
	Huertos del Valle S.A.				10.0									10.0	1,000
Caspian Nuts B.V.	Jorge Gallardo Exports				4.5									4.5	450
	Valbifrut S.A				10.0									10.0	1,000
Sorrentino Giovanni Snc	Siemel Agricola Ltda.												6.0	6.0	600
	B&T Export S.A.				8.0									8.0	800
Fernandez Cruz y Silva	Jorge Gallardo Exports				4.0									4.0	400
	Anakena Ltda, Exp.				9.9									9.9	893
Univeg Distrib. Spain Sau	Copefrut S.A.	12.6												12.6	2,100
Ksibz Llc	Alquimia Fresh S.A									0.6				0.6	120
	Comercial Fruticola SA					11.5								11.5	3,582
North Bay Produce, Inc	Huiscapi Berries, Exp.					7.3								7.3	4,875
	Patagonia Food S.A					1.1								1.1	711
Mancinelli S P A	Frut. Terranova S.A.					3.7								3.7	2,445
	Natural Nuts S.A.				12.0									12.0	1,200
Prima Natura B. V.	Merex Ltda., Soc.Exp.					11.5								11.5	7,690
Richard Janssen Gmbh	Santa Ana Ltda., Soc.		11.4											11.4	2,150
Farm Gold Handels Gmbh	Anakena Ltda, Exp.				11.0									11.0	916
South Fruit Traders	Southern Fruit, Exp.	10.5												10.5	616
Barberb Cervera	Hornillas S. A.				10.0									10.0	1,000
Frutalcarmo Com.	B&T Export S.A.				10.0									10.0	1,000
Latinfrut	Bellafrut S.A.				10.0									10.0	1,000
Orienco S. A.	Indufrut Int Ltda.				10.0									10.0	1,000
Peyman Kuruyemis Gida Akt	Huertos del Valle S.A.				10.0									10.0	1,000
Maitre Prunille S.A.	El Maitenal S.A., Agric.				10.0									10.0	999
Rhumveld	Econut Ltda., Com.				9.9									9.9	994
Primex Internat. Trading	Frutamerica S.A, Exp.				9.7									9.7	972
Nutland B. V.	Com. Metropolitana SA				9.7									9.7	968
Ferrer Segarra Sa.	Anakena Ltda, Exp.				9.5									9.5	684
Carmen Barbera Cervera S. A	Anakena Ltda, Exp.				9.2									9.2	916
Fresh Nuts Gmbh	Subsole Nuts Spa				8.9									8.9	894
	Comercial Fruticola SA					1.0								1.0	675
Llc Arteko	Alquimia Fresh S.A									2.6				2.6	512
	David del Curto S.A.									5.1				5.1	1,024
Ernesto Montanaro spa	B&T Export S.A.				8.3									8.3	543
Berries Spain Distrib.	Chilfresh Ltda., Serv.					5.0				2.4				7.4	4,200
	Agricom, Soc. Agric.					0.7								0.7	480
Heinrich Pasemann GmbH	Pacific Nut Co. Chile				7.8									7.8	505
Alga 73 Ltd.	Vital Berry Marketing					3.7				3.5				7.3	3,186
	South American												0.4	0.4	80
Les Fruits Du Soleil	Comercial Fruticola SA												1.3	1.3	840
	Zurgroup S.A.					2.9				3.3				6.2	2,806
A. Fetaya	Frutexsa, Frutas Exp.				7.0									7.0	700
Amanda&Vincent Resource	Frucentro S.A.		6.5											6.5	1,440

European Importers By Exporter

Companies under 730 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	WALNUT	BLUEB	AVOCADO	PEAR	PLUM	CHERRY	LEMON	NECTARIN	OTHERS	TONS	CASES
Sant Orsola Sca	Sun Belle Berries SA												2.7	2.7	1,800
	Hortifrut Chile S.A.					3.2								3.2	2,160
Synergy Food Ingredients And	Fine Fruit SA												5.7	5.7	10
Nowaco S A	Bellafrut S.A.				5.0									5.0	500
G. Papadopoulos	Frutexsa, Frutas Exp.				5.0									5.0	500
Comercial Fruit	Rancagua, Cia.Exp.Ltd.									1.8				1.8	480
	Sudamericana Ltda.												0.5	0.5	509
	Los Lirios S.A., Exp.									2.4				2.4	512
Le Fruits Rouge Del Aisi	Comercial Fruticola SA												0.6	0.6	420
	Zurgroup S.A.									3.9				3.9	779
Com.Mexico Americana S.A.	Gesex, Gest.Exp.Frut.		3.9											3.9	480
J.Van De Put/Fresh Cargo H.	Vital Berry Marketing					3.8								3.8	1,056
Ama Trade S.R.L.	Frucentro S.A.									1.1			0.9	2.0	690
	Fruux Ltda, Exportad.					1.8								1.8	1,200
Plump Fruits B. V.	Comercial Fruticola SA												3.6	3.6	1,120
Four Seas Trdng. Developmer	Patagonia Food S.A					3.2								3.2	600
Perishable Movements Ltd.	Alpine Chile S.A					3.0								3.0	1,300
Baker River Company	Cottlefarms Chile Ltda					2.9								2.9	1,920
Prim Land S.A.	Sofruileg Chile S.A.												2.9	2.9	1,920
Sotracom	Agrofruta Ltda.									2.6				2.6	1,050
HPL Hellmann Perish	Cherry Group Export									2.0				2.0	811
R. Martinez S.A.	Río Blanco Ltda, Exp.									2.0				2.0	668
Llc Hilton	Pacific Nut Co. Chile				2.0									2.0	200
Sanfrut Bianchi Sauter & Co.	Indufrut Int Ltda.				2.0									2.0	200
Daco France	CFN, Cia.Frut.Del Norte		2.0											2.0	440
Fruver Importaciones	Frucentro S.A.								0.9			0.9		1.8	340
Bloedbessen Vof	Sun Belle Berries SA												1.4	1.4	900
Driscoll 's Strawberry	Driscoll 's de Chile S.A.					1.2								1.2	798
Costco President Taiwan Inc.	Xfru Cinco Ltda., Exp.					1.2								1.2	720
Restituto Martinez S. A.	Río Blanco Ltda, Exp.									1.1				1.1	220
Coop Santorsola	Sun Belle Berries SA												1.1	1.1	720
Voicevale Ltd	Exportadora Baika S.A.				1.0									1.0	100
Costco Wholesale Japan Ltd.	Hortifrut Chile S.A.					1.0								1.0	240
Fru-Veg Sales, Inc.	Cherry Group Export									0.6				0.6	256
	Frucentro S.A.					0.3								0.3	225
Too Almastor	Copefrut S.A.									0.9				0.9	180
Peter Santisteban	Verfrut S.A., Soc. Exp.	0.9												0.9	49
Food Central Roslini	Zurgroup S.A.					0.7								0.7	360
Co Frutta Spa	Carsol Fruit Exp.					0.7								0.7	480
Hoofdman Roodzant B. V.	Merex Ltda., Soc.Exp.					0.7								0.7	450
Pacific Rim	Vital Berry Marketing												0.7	0.7	450
Inter Oriente Ltda.	Continental Del Sur					0.7								0.7	450
Saba Frukt & Grönt AB	Dole Chile S.A.									0.6				0.6	128
Kammerer	Royalsur S.A.									0.6				0.6	128
S A S Nardone Et Filts	Rucaray S.A., Exp.									0.6				0.6	128
Elegia Ooo	David del Curto S.A.									0.6				0.6	128
Dal Bello S.I.F.E. Srl	Frucentro S.A.									0.6				0.6	250
Frutas Prats	Río Blanco Ltda, Exp.									0.6				0.6	110
Alfredo Trading Co.	South Pacific Trading					0.4								0.4	240
Laysun Trading Co.Ltd.	Unifrutti Traders Ltd.									0.3				0.3	135
Multi Logistics Gmbh	David del Curto S.A.								0.2					0.2	22
Hans Dieter Biebau	Gedesa Exportaciones									0.1				0.1	24





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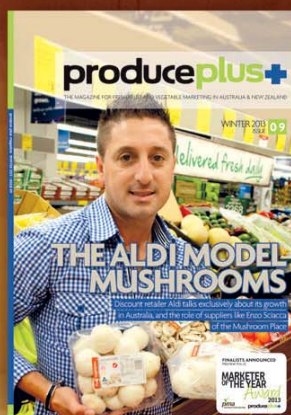
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To Order

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	AVOCADO	KIWIS	PEAR	PLUM	ALMOND	WALNUT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Pronal S., Exportad.			4,160.2						4,378.7	1,944.7	154.3	402.8	176.0	14.3
Seraio Yanten U.	3,553.6	112.6		22.8	243.9	60.9			4,014.2	2,393.9		178.9	136.9	
Polar Fruit Int. SA	1,443.5	534.3		242.7	210.5	14.1			2,498.1	865.2	257.7	184.1	66.3	22.3
Global Babega Ltda.	1,959.4			335.3	17.1	18.8			2,426.1	1,249.4	23.2	106.7	52.9	1.0
Aaricom, Soc. Agric.	179.4	1,235.0	514.7			309.4			2,297.4	412.6	89.5	240.2	39.3	5.0
Frutam Ltda., Exp.	1,301.6	183.0		79.7	289.3	57.6			1,956.3	2,144.4	86.4	121.8	145.9	4.8
Dole Chile S.A.	1,046.7	133.8		55.2	650.4	33.5			1,933.9	59.7	529.8	115.6	4.2	29.8
Santa Cruz S.A., Exp.			496.5	369.1					1,336.8	935.2	1,335.2	116.9	82.3	113.2
Others	17,557	7,667.0	2,071.3	3,765.5	2,356.8	2,161.4	1,400.6	942.3	39,783	31,710	32,363	3,039.0	2,053.7	1,882.5
TOTAL TONS 2012-13	27,041	9,865.7	7,242.6	4,870.3	3,767.9	2,655.6	1,400.6	942.3	60,625					
TOTAL TONS 2011-12	23,940	3,444.0	3,951.9	2,702.1	2,799.4	1,409.0	1,479.4	480.0		41,715				
TOTAL TONS 2010-11	23,763	1,828.1	1,547.9	1,434.9	3,370.4	663.8	791.6	432.8			34,839			
TOTAL TH.CASES 2012-13	1,308.9	1,165.0	668.1	398.8	212.9	277.6	139.8	78.2				4,505.9		
TOTAL TH.CASES 2011-12	1,182.4	387.2	364.0	210.4	156.1	137.3	142.7	38.6					2,757.4	
TOTAL TH.CASES 2010-11	1,167.1	203.2	148.6	113.4	187.5	60.2	77.9	33.9						2,073.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		AVOCADO	APPLE		GRAPE	KIWIS	GRAPE	PEAR	APPLE	APPLE	GRAPE	PLUM	APPLE	ALMOND
	RY. GALA	HASS	RICH. D.	GRANNIES	R. GLOBE	HAYWARD	NOT DEF	PACHAMAS	NOT DEF	RED CHIEF	THOMPSON	ANGELENO	SCARLETT	NOT DEF	
Pronal S., Exportad.		3,330.9													
Seraio Yanten U.	449.0		967.4	2,002.0	17.7			94.9	220.6	98.8					
Polar Fruit Int. SA	656.3		327.9	157.1	426.4	242.7	37.0	201.7	52.1		32.3	5.3			
Global Babega Ltda.	549.3		926.5	429.5		335.3		17.1						12.7	
Aaricom, Soc. Agric.	139.2	470.4			280.9			833.8			39.5	181.3			
Frutam Ltda., Exp.	688.9		58.0	140.4	124.3	55.7		185.3	219.2	21.3	8.9	36.0			
Dole Chile S.A.	355.2		271.1	25.4	68.2	22.8	40.0	279.3	394.0		8.9	4.3			
Others	7,144.3	2,563.0	3,692.4	2,480.0	4,033.7	3,767.3	1,748.9	1,428.7	405.9	1,103.0	1,026.2	844.6	1,016.0	999.0	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	KIWIS	PEACH	ORANGE	CHERRY	PLUM	TOTAL TONS			TOTAL TH.CASES		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11		
David del Curto S.A.	5,246.4	2,068.7	53.1	205.4	90.5		0.6		7,700.1	3,438.4		395.1	189.4	
Copefrut S.A.	3,621.0	176.3		50.4			68.8	47.1	3,963.5	5,471.6	7,480.5	207.1	271.8	387.6
Frusan, San Fdo SA	869.6	478.5		68.6			1.3		1,425.8	1,306.4	1,405.9	85.2	80.9	84.4
Río Blanco Ltda, Exp.			643.9	179.2		453.4		46.1	1,322.6	1,374.5	761.5	131.8	140.8	80.9
Tierra Sur Ltda.	747.1	116.0	17.7	70.2	1.9				952.8	900.6	2,364.2	52.4	56.1	131.2
Exser Ltda.			738.2						738.2	556.8	438.3	67.9	63.4	51.0
Del Monte Fresh Prod.	244.5	49.0	37.9		21.1		201.3	9.7	575.0	711.9	989.3	44.0	54.2	57.0
Atlas S.A., Exportad.	186.2	345.5							531.7	569.4	775.0	28.9	38.8	43.5
Others	1,423.3	344.9	178.7	135.4	500.4	24.3			2,652.1	3,727.4	8,387.1	185.6	262.0	544.0
TOTAL TONS 2012-13	12,338	3,578.8	1,669.5	709.1	613.9	477.7	272.0	102.9	19,862					
TOTAL TONS 2011-12	10,624	3,191.4	1,908.3	701.5	668.3	430.5	245.5	193.5		18,057				
TOTAL TONS 2010-11	15,871	3,087.6	1,735.1	642.4	646.3	172.5	180.5	143.7			22,602			
TOTAL TH.CASES 2012-13	595.0	200.8	177.6	71.3	67.2	31.8	28.3	15.0				1,197.8		
TOTAL TH.CASES 2011-12	517.8	185.5	225.8	70.1	74.8	28.7	25.3	18.8					1,157.4	
TOTAL TH.CASES 2010-11	809.3	180.7	196.2	64.6	66.6	11.5	22.3	15.0						1,379.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	APPLE	APPLE	PEAR	PEAR	KIWIS	APPLE	ORANGE	APPLE	APPLE	PEAR	CHERRY
	RY. GALA	PACHAMAS	R. GLOBE	GRANNIES	RICH. D.	BOSC	G. BOSC	HAYWARD	NOT DEF	NAVELS	RED CHIEF	C. PINK	S. BARTL.	BING
David del Curto S.A.	4,582.1	503.6		202.0	39.1	515.2	666.6	205.4	374.6				116.0	0.6
Copefrut S.A.	2,973.4	124.4		103.2	101.7	11.5		24.0			400.1		23.0	67.6
Frusan, San Fdo SA	243.6	268.1		242.2	224.7	74.5		24.5	92.2					1.3
Río Blanco Ltda, Exp.			629.2					179.2		410.2				
Tierra Sur Ltda.	658.3	46.1	17.7	68.9	13.0			70.2						
Exser Ltda.			501.0											
Del Monte Fresh Prod.		24.5	20.2		244.5	24.5								177.8
Others	781.0	407.0	143.2	299.8	137.4	77.6		135.4	48.0	24.3		281.2	139.0	

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FRUDONMAR S.A.

**Main Species Detail**

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	GRAPE	CHERRY	KIWIS	PEACH	PLUM	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.		8,908.7	1,633.1	1,267.4	242.2	366.9	23.1	64.8	79.1	12,585	12,807	11,250	793.8	778.5	684.6
San Clemente SA, Exp.		2,591.0	51.3							2,642.3	977.6	1,328.4	133.8	51.9	77.7
Geofrut S.A.		787.3	185.5	25.6						998.3	1,193.1	1,098.9	55.0	78.6	66.5
Rucarav S.A., Exp.		451.7	210.2	207.6				18.4	2.6	890.4	862.3	1,174.3	53.4	51.8	68.6
Arofruta Ltda.			64.8	472.4						537.2	334.7		64.8	40.8	
Los Lirios S.A., Exp.		371.7	33.4				20.8	19.4		445.3	266.3	264.1	24.5	14.8	13.5
Río Claro Ltda. Soc.		263.9					148.2			412.1	423.8	324.1	23.0	23.6	18.1
San Fco. Lo Garcés Ltd					161.4			24.0		185.4	362.2	191.7	18.5	36.3	19.2
Others		90.1	69.1	264.0	14.6					469.7	2,703.5	4,340.0	39.8	166.8	257.9
TOTAL TONS	2012-13	13,464	2,247.3	2,237.0	418.1	366.9	192.1	126.6	81.7	19,166					
TOTAL TONS	2011-12	13,634	2,103.4	2,429.6	699.4	453.0	247.3	144.7	98.9		19,930				
TOTAL TONS	2010-11	14,155	2,785.5	1,918.9	310.8	317.0	202.4	154.2	118.3			19,971			
TOTAL TH.CASES	2012-13	663.4	181.1	242.4	44.6	36.7	13.2	13.7	9.1				1,206.7		
TOTAL TH.CASES	2011-12	652.7	164.0	259.3	67.5	45.3	19.3	15.8	10.9					1,243.1	
TOTAL TH.CASES	2010-11	715.7	187.3	199.4	36.3	31.7	12.7	12.8	9.1						1,206.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	APPLE	PEAR	PEAR	APPLE	PEAR	KIWIS	APPLE	APPLE	APPLE	APPLE	CHERRY	GRAPE
		RY. GALA	R. GLOBE	GRANNIES	FORELLE	COSCIA	RICH. D.	PACKHAMS	HAYWARD	RED CHIEF	C. PINK	FUJI	FUJI RD.	BING	NOT DEF
Unifrutti Traders Ltd.		7,266.1	905.9	826.6	793.1	500.4	326.2		334.5	304.9	23.8			54.4	
San Clemente SA, Exp.		1,241.2		180.7			36.7	51.3		3.2	237.9	186.7	231.8		
Geofrut S.A.		672.8	6.4	33.5			5.6	93.3							19.2
Rucarav S.A., Exp.		124.1	128.2	143.7		1.2		144.5							39.0
Arofruta Ltda.			409.4			43.2									47.2
Los Lirios S.A., Exp.		296.8			29.5		20.6					54.3			
Río Claro Ltda. Soc.		205.6		58.3											
Others		90.1	89.5					69.1						140.7	71.1

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**Main Species Detail**

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	GRAPE	KIWIS	NECTARIN	PLUM	NASHI	PEACH	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.		2,994.9	1,691.3	159.3	140.2	124.3	11.9		49.8	5,189.8	5,691.4	5,480.6	315.2	319.2	302.1
Copefrut S.A.		1,028.1	642.3							1,672.6	500.9	1,222.6	89.0	30.7	64.6
Rucarav S.A., Exp.		647.5	576.0	37.4		15.1	17.3		6.5	1,299.8	1,869.4	1,861.5	73.6	105.0	104.5
Greenvic Comercial SA		673.4	170.8	68.2	149.2	40.8	60.7		7.0	1,170.0	558.2	738.6	77.7	39.3	55.3
Fruaal S.A., Exportad.		723.7	45.4		195.6					964.7	934.1	306.8	60.3	60.9	28.3
Frusan, San Fdo SA		379.2	288.0		68.6					735.9	856.8	380.6	43.4	48.5	19.4
Soc. De Inversiones Fortaleza		301.5	368.6							670.2			24.4		
Southern Fruit, Exp.		543.8	46.6							590.4	879.7	1,593.7	30.3	52.0	90.5
Others		2,520.0	393.9	1,120.5	160.0	64.8	101.6	90.8		4,495.7	5,192.4	4,930.2	331.7	369.0	310.2
TOTAL TONS	2012-13	9,812.2	4,222.9	1,385.4	713.7	245.0	191.5	90.8	63.3	16,789					
TOTAL TONS	2011-12	9,851.9	4,123.7	1,318.7	555.0	157.1	225.1	106.4	89.0		16,483				
TOTAL TONS	2010-11	9,795.7	4,694.2	1,135.0	453.3	139.6	127.9	53.8	93.0			16,515			
TOTAL TH.CASES	2012-13	511.0	223.7	156.6	71.7	26.8	20.9	13.1	6.9				1,045.7		
TOTAL TH.CASES	2011-12	512.2	229.5	152.9	55.9	17.4	24.1	13.7	9.9					1,024.6	
TOTAL TH.CASES	2010-11	505.9	260.7	112.6	44.8	15.5	13.6	6.7	10.5						974.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	APPLE	APPLE	GRAPE	KIWIS	PEAR	APPLE	APPLE	PEAR	APPLE	APPLE	APPLE	GRAPE
		RY. GALA	PACKHAMS	GRANNIES	RICH. D.	R. GLOBE	HAYWARD	S. BARTL.	NOT DEF	SCARLETT	NOT DEF	RED CHIEF	BK. GALA	GALA	NOT DEF
David del Curto S.A.		1,666.9	1,422.0	529.9	614.5	159.3	140.2	248.7				118.2			
Copefrut S.A.		949.1	504.1	44.7	28.0			138.2				6.4			
Rucarav S.A., Exp.		119.6	554.1	129.0		13.5			122.4	122.6	21.9		68.0	80.4	1.8
Greenvic Comercial SA		271.4	146.3	217.6	159.4	50.5	149.2	24.5							
Fruaal S.A., Exportad.		446.9	45.4	212.5			195.6		19.6						
Frusan, San Fdo SA		156.4	288.0	39.1	19.8		24.5		95.0						
Soc. De Inversiones Fortaleza		203.1	92.2	39.1				46.1		20.3	230.4				
Others		1,317.5	302.2	607.2	524.6	937.8	160.0	83.5	40.4	118.8		110.1	117.5	76.4	106.7

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PEACH	KIWIS	NECTARIN	PLUM	APPLE	APRICOT	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frutexport S.A.	1,753.1				255.0				2,008.1	2,536.4	2,650.5	241.5	306.2	318.8
Cofefrut S.A.		918.5	192.0	281.7	188.8	60.6		15.4	1,657.0	1,970.9	1,722.7	173.4	209.0	184.4
Greenvic Comercial SA	37.4	583.2	321.5	521.2	155.3				1,618.6	1,685.0	2,350.2	175.2	191.5	251.3
Subsole S.A., Exp.	1,121.8		380.9						1,502.6	1,276.4	1,235.6	174.9	149.1	141.2
Dole Chile S.A.	609.0	311.0	288.0	83.2	177.9				1,469.1	1,692.5	849.1	166.6	198.8	96.9
Aaricom. Soc. Aaric.	1,055.6								1,055.6	706.3	232.8	128.7	86.1	28.6
Ruiz Taale Humeres. S.	960.0								960.0	542.2	358.3	117.1	66.1	43.7
Unifrutti Traders Ltd.	616.4		168.0	64.8				1.8	851.0	1,354.4	969.4	99.5	164.4	119.9
Others	2,597.0	341.4	587.1	41.0	84.0		40.2	5.4	3,697.3	5,088.0	4,999.7	429.5	596.9	596.0
TOTAL TONS	2012-13	8,750.3	2,154.2	1,937.5	991.9	861.0	60.6	40.2	22.6	14,819				
TOTAL TONS	2011-12	9,948.6	2,449.7	1,908.9	1,105.0	1,192.1		79.4	75.7	16,852				
TOTAL TONS	2010-11	8,651.6	2,117.9	2,148.4	1,041.6	1,217.2		59.4	87.1		15,368			
TOTAL TH.CASES	2012-13	1,062.3	236.0	193.8	109.4	91.7	3.2	4.6	4.7			1,706.4		
TOTAL TH.CASES	2011-12	1,208.8	268.3	190.9	121.8	128.1		8.9	14.9				1,968.1	
TOTAL TH.CASES	2010-11	1,055.2	231.6	214.8	114.4	132.4		7.2	19.1					1,780.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE		KIWIS	PEACH			GRAPE	PLUM	PEACH	GRAPE	PLUM	PLUM	GRAPE	PLUM
	R. GLOBE	THOMPSON		HAYWARD	RICH LADY	EL. LADY								
Frutexport S.A.	773.7	652.8											36.4	
Cofefrut S.A.			192.0	156.2	254.3	160.7			72.0	122.6			68.8	168.2
Greenvic Comercial SA	37.4		321.5	37.3	21.4	100.8			52.7	74.5			31.2	11.5
Subsole S.A., Exp.	563.7	548.7	380.9										9.3	
Dole Chile S.A.	447.6	142.7	288.0		30.9				6.5				18.7	85.0
Aaricom. Soc. Aaric.	802.6	252.1												
Ruiz Taale Humeres. S.	547.5	21.5						214.6					18.7	
Others	1,870.3	1,142.0	663.2	164.1	19.8	43.2	70.0	84.0					106.2	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	NECTARIN	KIWIS	PLUM	ORANGE	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frutam Ltda., Exp.	9,088.3	2,438.1	1,007.3	814.8	615.7	257.1	81.2	52.6	14,461	17,318	20,768	925.7	1,113.9	1,304.7
Bonatererra S.A.	59.9								59.9			3.1		
Greenvic Comercial SA			8.5						8.5			1.0		
TOTAL TONS	2012-13	9,148.2	2,438.1	1,015.8	814.8	615.7	81.2	52.6	14,529					
TOTAL TONS	2011-12	10,574	3,352.5	1,696.7	596.1	485.6	415.3	33.9	61.8	17,338				
TOTAL TONS	2010-11	13,984	3,005.2	1,846.5	727.3	532.7	487.0	155.7			20,832			
TOTAL TH.CASES	2012-13	467.0	135.0	120.2	90.0	61.7	29.8	5.6	5.5			929.8		
TOTAL TH.CASES	2011-12	540.9	185.7	205.3	62.6	48.6	45.7	2.3	6.9				1,114.9	
TOTAL TH.CASES	2010-11	717.9	166.2	212.8	79.6	53.1	51.7	17.3						1,311.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		PEAR	GRAPE	APPLE	KIWIS	PEAR	PEAR	APPLE	APPLE	NECTARIN	APPLE	NECTARIN	
	RY. GALA	RICH. D.												GRANNIES
Frutam Ltda., Exp.	3,857.9	2,057.9	2,007.8	1,757.3	910.8	569.1	544.4	309.3	253.3	197.9	145.9	118.4	104.3	97.3
Bonatererra S.A.	59.9													
Greenvic Comercial SA					8.5									

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	KIWIS	PEACH	PLUM	CHERRY	ORANGE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	2,553.9	1,756.2	215.9	216.0	4.3	9.7			4,763.6	7,534.6	8,109.5	276.7	413.4	434.6
TvT Export S.A.	1,750.0	42.1							1,792.1	955.3	1,376.9	91.3	52.7	79.4
Greenvic Comercial SA	1,063.1	120.1	132.7	72.0	38.7	43.0			1,496.7			89.9		
Verfrut S.A., Soc. Exp.	953.4		99.1		16.2	25.6			1,109.6	1,994.3	1,122.1	62.8	126.9	75.3
CvD Internacional SA	704.7								704.7	804.4	729.2	36.3	41.3	37.4
San Andrés Ltda., Exp.	618.7	23.0							641.7	470.4	550.1	32.1	23.8	27.2
Pocuro Ltda., Exp.			631.9						631.9	876.7	612.3	77.1	107.0	73.6
San Fco. Lo Garces Ltd			29.8	73.2	103.5	117.5	95.3	46.5	470.1	380.7		45.6	31.7	
Others	1,307.2	167.6	667.5	68.4	60.5			24.3	2,401.0	4,469.5	3,859.4	177.9	257.3	247.9
TOTAL TONS	2012-13	8,950.9	2,109.0	1,777.0	429.6	223.3	195.8	95.3	70.8					
TOTAL TONS	2011-12	12,060	2,748.6	1,626.8	414.9	164.4	102.1	253.6	48.6	17,486				
TOTAL TONS	2010-11	10,938	3,035.7	1,482.7	360.0	344.1	42.7	58.9	24.3		16,360			
TOTAL TH.CASES	2012-13	446.1	121.8	207.5	43.2	20.8	20.8	9.6	4.7			889.5		
TOTAL TH.CASES	2011-12	599.9	154.5	192.0	41.6	18.3	11.2	26.2	3.2				1,054.2	
TOTAL TH.CASES	2010-11	543.7	167.4	178.9	36.0	29.3	4.5	6.3	1.6					975.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	APPLE	APPLE	KIWIS	PEAR	GRAPE	APPLE	APPLE	PEAR	APPLE	APPLE	APPLE
	RY. GALA	PACKHAMS	R. GLOBE	GRANNIES	RICH. D.	HAYWARD	BOSC	THOMPSON	SCARLETT	GALAXY	NOT DEF	NOT DEF	C. PINK	RUJI
Dole Chile S.A.	1,994.1	1,364.0	154.2	181.6	324.9	192.0	223.6	8.9			116.2	20.3	8.5	24.5
TvT Export S.A.	1,511.3			202.8	11.2					0.2	21.1			
Greenvic Comercial SA	763.8	34.0	109.5	176.5		72.0	29.4	21.4					73.5	32.4
Verfrut S.A., Soc. Exp.	666.2		95.5	51.6	145.5			3.5				21.0		
CvD Internacional SA	704.7													
San Andrés Ltda., Exp.	277.1				66.4		23.0		131.8			45.8		41.2
Pocuro Ltda., Exp.			477.9					118.5						
Others	812.9	76.0	549.1	60.8	49.7	140.5		90.8	6.9	137.3		25.0	29.6	



Cia. Brasileira De Distribucion

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	PLUM	CHERRY	NECTARIN	GRAPE	PEAR	WALNUT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	1,965.8	89.4		101.2			240.9		2,397.3	1,172.8	1,768.9	161.1	86.3	107.9
Dole Chile S.A.	555.0	1,021.6	246.4	84.5	47.7	164.9			2,163.1	1,319.9	2,426.3	206.1	136.1	226.8
Gesex. Gest.Exp.Frut.			745.0		330.4	214.4			1,391.5	1,158.4	672.0	165.7	131.9	74.8
Copefrut S.A.	397.8	470.5	253.4	225.4	3.5				1,373.6	930.4	937.7	144.3	115.7	85.9
Aricola Ballerina Chile Ltda.								192.6	282.1	23.5		23.0	2.4	
San Fco. Lo Garces Ltd		68.6	22.5	100.8					191.9	350.0	286.0	29.5	44.4	44.2
Valbifrut S.A								23.5	23.5	22.5	23.5	2.4	0.9	0.9
Tuniche Fruits Ltda.			22.5						22.5			2.5		
La Campana. Aq. Ltda									18.5	39.7	35.0	2.3	2.8	2.2
TOTAL TONS	2012-13	2,918.5	1,650.2	1,289.7	511.8	381.6	379.2	240.9	216.1	7,863.8				
TOTAL TONS	2011-12	1,066.0	1,172.2	1,705.1	420.2	258.9	38.0	148.5	240.9	5,290.3				
TOTAL TONS	2010-11	2,898.2	762.1	1,009.4	434.7	166.6	704.0	45.7	267.2		6,607.4			
TOTAL TH.CASES	2012-13	157.1	166.3	142.2	102.4	42.4	56.1	24.1	17.6			736.8		
TOTAL TH.CASES	2011-12	57.5	118.4	191.4	84.0	29.0	7.2	13.1	20.7				545.9	
TOTAL TH.CASES	2010-11	150.3	75.2	111.2	86.9	18.5	85.8	4.5	21.5					586.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	APPLE	PLUM	CHERRY	APPLE	PLUM	PEAR	GRAPE	WALNUT	GRAPE	CHERRY	ALMOND	NECTARIN
	HAYWARD	RY. GALA	RICH. D.	ANGELNO	BING	RED CHIEF	LARRY ANN	ERICOLINI	R. GLOBE	NOT DEF	CRINSON	NOT DEF	NOT DEF	AUG. RED
Unifrutti Traders Ltd.	89.4	1,173.2	588.8		25.2	167.8		217.5				0.2		
Dole Chile S.A.	1,021.6	63.7	468.1	112.3	14.8		91.1		150.6		14.3	62.9		1.3
Gesex. Gest.Exp.Frut.				510.1			117.0		64.2		104.7			56.7
Copefrut S.A.	470.5	209.8		134.7	225.3	147.7	43.7							1.9
Aricola Ballerina Chile Ltda.										161.9			61.2	
San Fco. Lo Garces Ltd	68.6			20.3	74.7									
Valbifrut S.A										23.5				
Others				22.5										



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	GRAPE	PLUM	CHERRY	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.		5,318.1	1,382.4	130.9	43.2	7.7	6,882.2	13,475	7,873.0	379.8	764.8	481.5
TOTAL TONS	2012-13	5,318.1	1,382.4	130.9	43.2	7.7	6,882.2					
TOTAL TONS	2011-12	9,555.0	3,218.0	560.9	129.6	11.8		13,475				
TOTAL TONS	2010-11	4,380.4	2,556.9	893.9	41.8				7,873.0			
TOTAL TH.CASES	2012-13	279.9	76.8	16.0	4.8	2.3				379.8		
TOTAL TH.CASES	2011-12	500.4	179.2	68.4	14.4	2.4					764.8	
TOTAL TH.CASES	2010-11	226.7	140.8	109.0	5.0							481.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	APPLE	APPLE	GRAPE	PEAR	PLUM	APPLE	CHERRY
	RICH. D.	PACKHAMS	GRANNIES	RY. GALA	R. GLOBE	B. D'ANJOU	ANGELENO	R. STARK	BING
Dole Chile S.A.	3,835.0	1,278.7	821.1	648.9	130.9	103.7	43.2	13.0	7.7

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	PEAR	PEACH	PLUM	NECTARIN	KIWIS	CLEMENT	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frutam Ltda., Exp.		4,337.2	1,105.6	229.6	200.1	135.1	74.5	74.4	33.5	6,278.8	6,198.9	5,354.7	419.1	423.3	368.2
Bonaterra S.A.		120.6								120.6			6.2		
Polar Fruit Int. SA			8.4		5.4	4.3	4.3			22.4			2.4		
San Andrés Ltda., Exp.				20.7						20.7			1.2		
Lafrut Exp. Agropec.			17.7							17.7			2.2		
TOTAL TONS	2012-13	4,457.8	1,131.7	250.3	205.5	139.4	78.9	74.4	33.5	6,460.3					
TOTAL TONS	2011-12	3,895.5	1,372.9	239.9	199.6	149.5	62.2	29.6	47.1		6,198.9				
TOTAL TONS	2010-11	3,470.2	1,012.8	261.8	220.9	173.2	76.5	15.9	22.4			5,358.5			
TOTAL TH.CASES	2012-13	223.2	127.4	14.2	22.8	14.8	8.8	7.9	2.4				431.0		
TOTAL TH.CASES	2011-12	199.9	138.8	13.8	22.1	15.9	6.8	3.0	4.0					423.3	
TOTAL TH.CASES	2010-11	177.0	116.1	14.7	24.4	13.6	8.5	1.6	1.7						369.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	APPLE	APPLE	APPLE	PEAR	KIWIS	PLUM	PEAR	APPLE	GRAPE	GRAPE	PEAR	
	RY. GALA	R. GLOBE	GRANNIES	RICH. D.	GALA	FUJI	BOSC	HAYWARD	ANGELENO	D'ANJOU	RED CHIEF	THOMPSON	NOT DEF.	PACKHAMS
Frutam Ltda., Exp.	2,578.1	948.6	545.8	502.4	379.6	212.4	122.7	61.1	55.6	55.6	54.0	50.7	39.9	33.5
Bonaterra S.A.	65.6		55.0											
Polar Fruit Int. SA									4.3				8.4	
San Andrés Ltda., Exp.							20.7							
Lafrut Exp. Agropec.		17.7												



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	GRAPE	PEACH	KIWIS	ORANGE	PLUM	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frutam Ltda.. Exp.		3,415.9	1,003.9	934.5	287.7	219.9	170.6	165.2	128.3	6,383.4	6,041.8	4,488.4	434.3	393.4	277.7
San Clemente SA. Exp.		5.9								5.9			0.3		
TOTAL TONS	2012-13	3,421.8	1,003.9	934.5	287.7	219.9	170.6	165.2	128.3	6,389.3					
TOTAL TONS	2011-12	3,430.4	1,230.5	867.5	99.7	125.1	58.7	49.6	63.8		6,041.8				
TOTAL TONS	2010-11	2,762.2	885.4	551.3	29.0	149.4	26.6	22.6	39.1			4,488.4			
TOTAL TH.CASES	2012-13	168.0	57.0	108.6	28.2	22.0	12.4	17.8	14.0				434.6		
TOTAL TH.CASES	2011-12	170.5	70.0	101.4	10.4	12.5	3.9	5.5	7.0					393.4	
TOTAL TH.CASES	2010-11	139.2	49.1	60.0	3.2	14.9	1.8	2.3	4.3						277.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	APPLE	PEAR	PEAR	APPLE	GRAPE	APPLE	KIWIS	PEACH	APPLE	PEAR	PEAR	KIWIS
	R. GALA	R. GLOBE	NOT DEF	NOT DEF	PACKMANIS	RICH. D.	NOT DEF	GRANNIES	HAYWARD	NOT DEF	GALA	S. BARTL.	R.S. BARTL.	NOT DEF
Frutam Ltda.. Exp.	2,087.0	591.6	513.7	371.0	336.0	308.1	240.1	204.5	137.9	134.7	114.3	94.6	79.2	77.6
San Clemente SA. Exp.	2.9													



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		PLUM	KIWIS	GRAPE	NECTARIN	APPLE	PEACH	CHERRY	NASHI	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Greenvic Comercial SA		1,005.6	293.6	288.9	615.5	245.3	408.6	4.6		2,955.2	3,013.1		310.8	308.6	
Frual S.A.. Exportad.		395.2	1,156.0	27.6	0.8	379.1		72.2		2,042.8	1,636.3	1,729.7	208.8	157.4	158.2
Hars & Haebauer Chile				340.1						340.1	130.2		39.6	15.9	
Río Blanco Ltda, Exp.				164.0						164.0			20.0		
Exp. Delifruit Ltda.		64.6			42.8					107.4	374.8	377.4	11.9	43.1	39.0
Aaricom, Soc. Aaric.				102.1						102.1			12.3		
South Fruits Chile SA				84.0						84.0	152.7	128.7	10.2	17.9	15.5
Exportadora APC Ltd.									42.6	42.6	49.3	43.4	8.1	7.4	6.4
Others		24.5			12.2	22.3	8.4	33.7	10.8	113.5	570.1	1,918.3	15.2	72.3	204.6
TOTAL TONS	2012-13	1,489.9	1,449.6	1,006.8	671.3	646.8	417.0	110.6	53.4	5,951.7					
TOTAL TONS	2011-12	1,604.2	979.8	916.1	823.9	744.5	572.5	98.2	49.3		5,926.5				
TOTAL TONS	2010-11	644.4	1,266.4	426.4	558.6	702.7	361.9	77.6	64.5			4,197.5			
TOTAL TH.CASES	2012-13	152.4	158.8	122.4	70.3	44.4	42.9	24.1	9.5				637.0		
TOTAL TH.CASES	2011-12	168.8	98.4	118.0	90.6	45.2	63.4	19.6	7.4					622.5	
TOTAL TH.CASES	2010-11	71.8	127.8	52.0	62.1	39.4	40.2	15.5	9.0						423.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	PLUM	APPLE	APPLE	PLUM	PLUM	PLUM	PLUM	GRAPE	NECTARIN	PEACH	NECTARIN	NECTARIN
	HAYWARD	R. GLOBE	ANGELINO	GRANNIES	PINK L.	ZAFIRO	B. AMBAR	LARRY ANN	FORTUNE	CRIMSON	ART. SNOW	SW. SPT.	AUG. FIRE	BIG BOY
Greenvic Comercial SA	248.5	254.0	380.7	130.8	112.9	149.8	13.9	91.2	80.5	34.9	59.9	95.8	78.3	64.7
Frual S.A.. Exportad.	1,156.0	2.5	190.9	243.5	50.3		115.1		28.4	25.1				
Hars & Haebauer Chile		317.6								14.6				
Río Blanco Ltda, Exp.		149.9								11.8				
Exp. Delifruit Ltda.											42.8			
Aaricom, Soc. Aaric.		44.4								20.0				
South Fruits Chile SA		84.0												
Others				22.3				21.7						9.4



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	GRAPE	NECTARIN	PLUM	KIWIS	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.		4,143.0	44.8	240.5	62.6		24.0	2.8	4,517.7	4,531.9	4,909.4	254.6	250.5	264.7
Geofrut S.A.		528.5	182.0	36.6	92.9	36.7			876.7	1,647.7	1,064.1	56.8	101.1	64.0
Atlas S.A., Exportad.		246.3	66.8		21.6				334.7	505.9	184.5	18.9	27.7	10.8
Verfrut S.A., Soc. Exp.		41.9	72.7	34.3	35.3	6.5			190.6			15.0		
TOTAL TONS	2012-13	4,959.8	366.4	311.3	212.4	43.2	24.0	2.8	5,919.8					
TOTAL TONS	2011-12	5,370.3	875.2	168.6	250.9	108.6	24.6			6,798.2				
TOTAL TONS	2010-11	5,551.9	334.0	104.5	275.3	43.6	13.7	1.0			6,323.9			
TOTAL TH.CASES	2012-13	253.9	22.3	37.7	23.6	4.8	2.4	0.6				345.3		
TOTAL TH.CASES	2011-12	272.0	50.8	20.3	27.9	12.1	2.5						385.5	
TOTAL TH.CASES	2010-11	280.0	18.8	12.7	30.6	4.8	1.8	0.2						348.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		GRAPE	PEAR	NECTARIN	APPLE	APPLE	PEAR	NECTARIN	PEAR	NECTARIN	PLUM	PLUM	
	RY. GALA	GRANNIES												RICH. D.
Unifrutti Traders Ltd.	3,286.5	555.3	248.9	214.9	20.2	21.6			52.3		26.4	24.6		
Geofrut S.A.	447.5	19.6		36.6	121.0	64.8	61.4			46.1			24.1	15.1
Atlas S.A., Exportad.	63.8	44.0	117.6		46.1		21.0			20.7				
Verfrut S.A., Soc. Exp.			20.6	34.3	72.7				21.3					6.5

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	PEAR	KIWIS	ORANGE	NECTARIN	PLUM	CHERRY	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Fruasol Chile S.A.		1,225.1			22.4					1,247.5	556.4	1,114.1	69.9	30.6	58.7
Comexport Ltda.		536.1	36.4	157.8			24.1	41.3	1.2	796.9	1,883.9	1,462.4	51.1	120.5	94.2
San Clemente SA, Exp.		657.5				1.5				659.0	786.1	646.1	34.5	46.4	39.5
Tierra Sur Ltda.		222.4	17.7	254.0			32.4			537.0	1,111.8		32.7	59.5	
San Fco. Lo Garces Ltd			37.4		216.5	69.8	73.3	67.3	54.8	523.7	405.4	12.0	57.9	45.8	2.4
Agricom, Soc. Agric.			483.3							485.1	269.9		60.1	31.4	
Polar Fruit Int. SA		244.4	108.7	69.4						422.6	1,324.6	102.8	29.7	92.6	5.1
Continental Del Sur		201.2		138.2						339.4			18.0		
Others		278.2	145.5	116.0		84.8	21.6	21.6		708.8	353.1	354.6	52.6	43.2	23.4
TOTAL TONS	2012-13	3,364.8	829.0	735.4	238.9	156.1	151.4	130.3	56.0	5,720.0					
TOTAL TONS	2011-12	4,214.8	1,200.5	816.2	166.8		117.1	81.6	48.6		6,691.3				
TOTAL TONS	2010-11	2,933.5	353.7	361.5	22.4				12.0			3,692.0			
TOTAL TH.CASES	2012-13	179.1	100.6	40.8	23.8	10.3	18.8	14.4	11.4				406.4		
TOTAL TH.CASES	2011-12	222.2	146.1	45.3	16.7		13.0	9.3	10.6					470.1	
TOTAL TH.CASES	2010-11	154.6	43.1	19.9	2.2				2.4						223.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		GRAPE	PEAR	KIWIS	APPLE		APPLE	APPLE	PEAR	APPLE	PLUM	ORANGE	APPLE	CHERRY
	RY. GALA	R. GLOBE				PACKHAMS	HAYWARD								
Fruasol Chile S.A.	995.6				22.4		148.6	21.4							
Comexport Ltda.	358.1	17.7	38.0			78.2	39.1	19.6	21.4	111.7	19.7				1.2
San Clemente SA, Exp.	313.5					46.5	0.9		20.6					59.2	
Tierra Sur Ltda.	222.4	17.7	254.0												
San Fco. Lo Garces Ltd		37.4			216.5						49.2	63.8			52.1
Agricom, Soc. Agric.		447.7													
Polar Fruit Int. SA	149.8	81.2	46.3				19.6			72.1					
Others	210.7	137.1	254.2			98.5	3.4	77.4	77.3		21.6			3.4	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	KIWIS	PLUM	NECTARIN	NASHI	CHERRY	PEACH	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.		3,570.3	51.8	226.4		7.6		7.4		3,863.5	4,470.4	3,708.3	214.2	245.4	193.6
David del Curto S.A.		39.1	658.6		22.8	7.6			5.4	737.0	878.5	122.1	43.2	49.4	6.8
Gonzaari S.A. Exp.		450.3					14.2			464.5	217.1	673.2	26.9	14.6	35.1
Los Lirios S.A., Exp.		53.3	23.0	10.4						86.7	125.7		4.6	7.0	
Andinexia Ltda.Exp.		41.1								41.1			2.1		
Geofrut S.A.		19.6								19.6	19.6		1.0	1.0	
Frucentro S.A.										1.4			0.2		
TOTAL TONS	2012-13	4,173.7	733.5	236.8	22.8	15.1	14.2	7.4	5.4	5,213.9					
TOTAL TONS	2011-12	5,045.5	630.5	131.0	22.0	6.4	16.8	5.6	5.4		5,920.0				
TOTAL TONS	2010-11	4,504.9	329.7	7.2								4,847.7			
TOTAL TH.CASES	2012-13	217.4	40.8	23.2	2.5	1.7	3.6	1.7	0.6				292.1		
TOTAL TH.CASES	2011-12	262.5	35.4	13.1	2.6	0.7	4.2	1.3	0.6					328.5	
TOTAL TH.CASES	2010-11	233.9	18.3	0.7				0.8							254.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		PEAR	APPLE		KIWIS	APPLE		PEAR	PLUM	APPLE	NASHI	NECTARIN	NECTARIN	CHERRY
	RY. GALA	RICH. D.	PACKHAM'S	RED CHIEF	GRANNIES	HAYWARD	RAKU	S. BARTL.	E. QUEEN	NOT DEF	SHINKO	E. GLO.	RY. GLO.	VAN	
Unifrutti Traders Ltd.	1,567.8	1,009.3	51.8	574.3	358.2	226.4	41.2						7.6		3.7
David del Curto S.A.		39.1	634.2					24.5	22.8					4.3	
Gonzaari S.A. Exp.	20.4	386.9			41.9							12.7			
Los Lirios S.A., Exp.	39.1	14.2	23.0			10.4									
Andinexia Ltda.Exp.	1.0	40.2													
Geofrut S.A.	19.6														
Frucentro S.A.															



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	APPLE	KIWIS	PLUM	NECTARIN	CHERRY	PEACH	APRICOT	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.		695.5	733.2	391.0	281.8	84.9	67.7	14.0		2,268.1	2,331.3	1,859.7	217.6	222.8	158.8
Greenic Comercial SA		130.4		308.4	190.7	120.6		160.7	22.3	933.1	880.1	829.2	100.2	91.9	80.9
San Fco. Lo Garces Ltd		202.2		114.4	182.0	107.8	150.1	24.5		781.0	1,000.5	804.5	101.3	132.2	106.6
Del Monte Fresh Prod.		160.6	154.8	11.4	112.8					439.7	88.4	152.9	41.3	9.8	15.9
Farms Co. S.A.		100.4		45.9						146.3	46.7	122.8	17.1	5.1	14.7
Los Lirios S.A., Exp.		21.7	82.5		28.0					132.2	44.6	204.7	9.8	3.6	14.0
Agrofruta Ltda.		36.8		23.4		21.2	1.3			82.7	163.3		9.4	17.3	
Dosal Hnos. v Cia.Ltd.			61.7							61.7			4.3		
Others		61.9	23.5		28.6	10.1		7.1		131.2	198.4	676.6	14.8	21.2	73.9
TOTAL TONS	2012-13	1,409.6	1,055.7	894.6	823.9	344.6	219.1	206.3	22.3	4,976.0					
TOTAL TONS	2011-12	1,044.8	843.8	813.8	997.7	392.7	257.6	381.0	17.7		4,753.2				
TOTAL TONS	2010-11	899.8	1,199.0	710.9	919.7	359.9	222.5	299.2	39.4			4,650.6			
TOTAL TH.CASES	2012-13	171.9	57.0	89.8	89.3	38.3	43.9	22.8	2.8				515.8		
TOTAL TH.CASES	2011-12	128.6	43.9	81.4	108.6	43.7	52.4	42.4	2.3					504.0	
TOTAL TH.CASES	2010-11	109.8	62.2	71.1	99.1	40.0	44.7	33.2	4.7						464.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	GRAPE	APPLE	APPLE	PLUM	GRAPE	PLUM	CHERRY	APPLE	PLUM	NECTARIN	NECTARIN	CHERRY
	HAYWARD	R. GLOBE	THOMPSON	GRANNIES	RICH. D.	ANGELINO	CRIMSON	B. AMBAR	BING	RY. GALA	LARRY ANN	ART. SNOW	AUG. RED	NOT DEF
Dole Chile S.A.	391.0	250.9	207.2	336.8	328.6	152.0	237.4	61.8	13.7	67.7	30.0		22.5	47.6
Greenic Comercial SA	308.4	108.7				114.4	21.7	37.8				22.3		
San Fco. Lo Garces Ltd	114.4	15.1	132.6			59.3	54.6	13.2	110.2		22.9	43.0	14.0	
Del Monte Fresh Prod.	11.4	120.4	20.1	34.1	120.7	44.6	20.1	23.5			42.6			
Farms Co. S.A.	45.9		100.4											
Los Lirios S.A., Exp.			21.7	82.5		22.4								
Agrofruta Ltda.	23.4	20.1	16.7						1.3					21.2
Others		51.9	10.0	23.5	18.8	23.6		2.0		42.8				



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	PLUM	NECTARIN	KIWIS	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	586.5	510.2	18.7				1,115.4	1,495.4	1,798.3	61.5	80.9	95.0
Copefrut S.A.	367.1	139.5					506.6	86.5	586.4	26.8	4.7	31.0
Rucarav S.A., Exp.	309.0	184.3					493.3	559.0	720.2	26.3	29.6	38.1
Fruqal S.A., Exportad.	353.4						353.4	195.8		18.5	10.3	
Greenvic Comercial SA	141.8	73.4	53.1	14.4	6.9	2.4	292.1	348.2	333.0	20.2	19.2	18.3
El Torreón Export Ltda.	290.3						290.3	187.6	105.3	14.9	9.6	5.3
Frusan, San Fdo SA	236.5	45.9					282.3	236.3	78.2	14.9	13.9	4.1
Southern Fruit, Exp.	281.7						281.7	290.5	727.0	14.4	15.2	37.7
Others	944.7	194.0	137.9				1,276.5	882.3	1,218.3	71.8	51.5	68.0
TOTAL TONS	2012-13	3,510.9	1,147.3	209.6	14.4	6.9	2.4	4,891.6				
TOTAL TONS	2011-12	3,190.5	918.7	155.9	3.2	6.0	7.2	4,281.6				
TOTAL TONS	2010-11	3,945.0	1,517.9	102.6			1.2		5,566.7			
TOTAL TH.CASES	2012-13	182.6	63.6	20.6	1.4	0.8	0.2			269.3		
TOTAL TH.CASES	2011-12	165.0	51.0	17.1	0.4	0.7	0.7				234.9	
TOTAL TH.CASES	2010-11	203.3	84.1	10.0			0.1					297.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	APPLE	APPLE	GRAPE	APPLE	PEAR	PEAR	APPLE	APPLE	APPLE	APPLE	PLUM	APPLE
	RY. GALA	PACKHAMS	GRANNIES	RICH. D.	R. GLOBE	NOT DEF	S. BARTL.	NOT DEF	SCARLETT	BK. GALA	RED CHIEF	BROOKF.	ANGELEND	R.S. DEL.
David del Curto S.A.	284.0	389.2	39.1	191.8	18.7		121.0				58.7			12.1
Copefrut S.A.	245.8	92.2	80.9	20.2				47.4			20.2			
Rucarav S.A., Exp.	93.5	138.2	40.9			46.2		46.1	21.5	85.9		21.0		
Fruqal S.A., Exportad.	314.3		39.1											
Greenvic Comercial SA	55.3	49.0	57.1	29.4	49.6		24.5						14.4	
El Torreón Export Ltda.	177.4		64.6	48.4										
Frusan, San Fdo SA		45.9	98.2	39.5		96.0								
Others	540.9	149.1	315.1	280.3	137.9	20.4		44.8	69.6					

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MAXIFRUTAS LTDA.
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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	NECTARIN	PLUM	KIWIS	PEACH	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	2,600.4	483.4	249.6	91.8	122.0	66.0	3.2	3,616.4	3,552.7	3,120.6	220.5	209.4	178.2
Cincosur S.A.	461.3			29.0				490.2	490.3	449.4	27.2	25.5	23.4
Atlas S.A., Exportad.	251.9	66.8		43.2				361.9	984.0	1,471.0	21.3	61.9	78.4
Río Claro Ltda, Soc.	256.8							256.8	157.1		13.4	8.2	
TOTAL TONS	2012-13	3,570.4	550.2	249.6	164.0	122.0	66.0	3.2	4,725.5				
TOTAL TONS	2011-12	3,737.8	1,026.6	272.6	162.7	89.2			5,288.9				
TOTAL TONS	2010-11	4,178.0	644.6	149.6	72.4	57.2				5,101.7			
TOTAL TH.CASES	2012-13	182.9	30.3	30.4	18.2	13.6	6.6	0.4			282.4		
TOTAL TH.CASES	2011-12	192.0	56.6	34.1	18.1	9.9						310.7	
TOTAL TH.CASES	2010-11	215.1	35.5	18.2	8.0	6.4							283.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	PEAR	GRAPE	APPLE	PEAR	PLUM	PEAR	NECTARIN	NECTARIN	PLUM	KIWIS	KIWIS
	RY. GALA	GRANNIES	RICH. D.	PACKHAMS	R. GLOBE	SCARLETT	S. BARTL.	ANGELEND	NOT DEF	AUG. RED	SUP. AUG.	LARRY ANA	SUNL. KIWI	HAYWARD
Dole Chile S.A.	1,124.8	718.4	703.7	351.8	243.0		69.9	64.8	61.7	34.6		25.9	24.0	21.6
Cincosur S.A.	224.7					236.5					29.0			
Atlas S.A., Exportad.	152.8	37.6	61.5				66.8							
Río Claro Ltda, Soc.	19.8	237.1												



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PEACH	KIWIS	NECTARIN	PLUM	PEAR	APPLE	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Verfrut S.A., Soc. Exp.	405.5	624.1	34.1	447.2	233.9	92.2	48.3	13.2	1,898.4	1,662.5	855.4	184.5	180.1	79.9
Dole Chile S.A.	293.2	79.9	312.0	55.1	140.4	233.0			1,113.6	1,754.0	2,701.7	110.0	162.4	189.0
Río Blanco Ltda, Exp.	376.3		179.2					7.9	563.3	459.0	411.9	65.4	55.0	48.3
San Alberto S.A.		192.8	72.0	68.1	160.8	24.5	19.7		537.8	191.1	486.7	54.5	19.4	51.0
Subsole S.A., Exp.	261.7								261.7	93.5		31.9	11.4	
Frusan, San Fdo SA					44.2	42.1			86.2	66.4	76.1	7.1	7.4	9.9
Ruiz Taale Humeres, S.	74.8								74.8	18.7		9.1	2.3	
Southern Fruit, Exp.			22.4						22.4	81.7		2.2	10.7	
RioDueroll S.A., Aq.Inv				18.5					18.5	44.4	9.3	2.1	7.0	1.9
TOTAL TONS	2012-13	1,411.5	896.8	619.7	588.9	579.2	391.7	68.0	21.1	4,576.9				
TOTAL TONS	2011-12	1,494.4	784.2	494.4	361.7	496.2	508.6	283.2	53.8		4,493.7			
TOTAL TONS	2010-11	754.4	506.5	487.6	367.7	432.7	1,025.0	1,176.1	24.8			4,829.6		
TOTAL TH.CASES	2012-13	148.1	99.8	62.0	65.4	62.5	21.6	3.3	4.2				466.8	
TOTAL TH.CASES	2011-12	183.0	87.1	49.4	40.2	54.6	28.0	14.3	9.6				469.5	
TOTAL TH.CASES	2010-11	93.9	56.4	49.0	40.9	46.5	56.3	60.5	4.2					416.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE		KIWIS	GRAPE	PLUM	PEAR	PEACH	PEAR	PEACH	PEACH	PLUM	PLUM	NECTARIN	NECTARIN	PEACH
	R. GLOBE	HAYWARD													
Verfrut S.A., Soc. Exp.	387.8	34.1	17.7			92.2	128.4			143.6	142.0				58.6
Dole Chile S.A.	119.1	312.0	119.0	43.2	93.2	8.6	116.5				43.2				
Río Blanco Ltda, Exp.	233.5	179.2	72.0												
San Alberto S.A.		72.0		148.6		26.4					12.0			3.8	29.3
Subsole S.A., Exp.	82.3		112.2												
Frusan, San Fdo SA							42.1				22.1	22.1			
Ruiz Taale Humeres, S.	18.7														
Others		22.4													



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	PLUM	GRAPE	NECTARIN	KIWIS	CHERRY	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	1,859.6	726.8	204.1	112.2	73.4	55.2	7.0	8.6	3,046.9	1,179.5	1,559.1	186.1	69.7	89.7
Unifrutti Traders Ltd.	1,273.3		4.3	46.6	79.5	6.0	2.8		1,412.4	1,623.5	1,737.4	82.0	99.1	104.7
TOTAL TONS	2012-13	3,132.9	726.8	208.4	158.8	152.8	61.2	9.8	4,459.3					
TOTAL TONS	2011-12	2,015.9	395.6	74.6	130.6	211.2	17.6	2.3		2,847.8				
TOTAL TONS	2010-11	2,342.6	605.7	78.6	120.1	157.7	4.8	5.8			3,315.2			
TOTAL TH.CASES	2012-13	160.5	39.9	23.2	19.4	16.9	6.1	1.1	1.0			268.1		
TOTAL TH.CASES	2011-12	101.6	22.2	7.9	15.9	23.4	1.8	0.5				173.4		
TOTAL TH.CASES	2010-11	120.3	33.3	8.7	14.6	17.5	0.5	1.7						196.7

Main Varieties Detail

Season 2012/2013 (Tons)

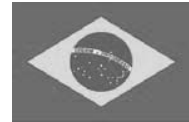
EXPORTER	APPLE	APPLE	PEAR	APPLE	GRAPE	APPLE	PLUM	PEAR	KIWIS	PLUM	PEAR	NECTARIN	APPLE	NECTARIN
Dole Chile S.A.	957.1	452.5	584.7	329.9	93.5	120.1	91.8	69.9	49.2	47.5	46.6	40.7		8.4
Unifrutti Traders Ltd.	787.3	253.2		192.6	46.6				6.0	4.3			40.1	27.9



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	PLUM	NECTARIN	KIWIS	CHERRY	PEAR	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	47.8	1,165.3	582.8	243.9	71.4	16.6	48.5	47.7	2,232.2	1,380.9	690.1	170.1	125.4	57.6
Frutexport S.A.	916.5								916.5	809.4	522.7	111.8	98.6	63.7
Valdovinos v Arava Ltd	301.1								301.1	75.6	419.5	36.7	9.2	51.2
Aaricom, Soc. Aaric.	236.0								236.0	194.8	18.9	28.8	23.6	2.3
Renta-Frut SA, Aaric	231.9								231.9	73.0	81.7	28.5	9.2	10.8
Copefrut S.A.		83.9	15.6	5.2	63.4	20.5			188.5	305.8	513.8	17.1	30.7	35.5
Rio Blanco Ltda, Exp.					90.9				90.9	371.5	336.3	9.9	47.0	37.0
Claudia Gutierrez		63.5							63.5		42.8	3.5		2.3
Others		64.7		9.4		11.5			85.6	215.8	216.6	6.7	23.5	17.0
TOTAL TONS	2012-13	1,733.2	1,377.5	598.4	258.4	225.7	48.6	48.5	47.7	4,346.2				
TOTAL TONS	2011-12	1,496.9	567.6	543.0	208.8	312.4	110.0	120.3	62.4		3,426.7			
TOTAL TONS	2010-11	1,177.7	847.9	215.6	158.6	273.6	30.2	42.0	92.7			2,842.4		
TOTAL TH.CASES	2012-13	212.4	64.3	66.6	28.0	23.3	9.8	2.7	4.9				413.1	
TOTAL TH.CASES	2011-12	186.4	30.2	60.3	20.9	32.5	22.0	7.7	6.6					367.3
TOTAL TH.CASES	2010-11	144.7	44.3	22.7	17.9	28.2	6.3	2.3	10.4					277.4

Main Varieties Detail

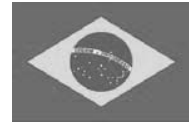
Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	GRAPE	PLUM	APPLE	GRAPE	APPLE	GRAPE	APPLE	KIWIS	PLUM	PLUM	APPLE	NECTARIN
	THOMPSON	RED CHIEF	R. GLOBE	ANGELENO	RICH. D.	NOT DEF	GRANNIES	CRIMSON	R. STARK	HAYWARD	LARRY ANN	B. AMBAR	RY. GALA	BIG BOY
David del Curto S.A.		504.8	35.4	352.6	266.5		176.1	12.3	218.0	48.5	103.9	53.6		39.8
Frutexport S.A.	191.6		312.0			263.3		149.6						
Valdovinos v Arava Ltd	164.8		47.7					88.7						
Aaricom, Soc. Aaric.	128.0		87.9			20.1								
Renta-Frut SA, Aaric	229.4					2.5								
Copefrut S.A.		31.0								10.9		13.0	42.0	
Rio Blanco Ltda, Exp.											90.9			
Others					21.4			86.1					20.7	6.6

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	PLUM	GRAPE	PEAR	PEACH	NECTARIN	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA	494.3	215.4	38.9	16.8	48.2			8.5	823.1	717.3		60.2	79.6	
Comercial SM Plus Ltd.	180.3	233.0	270.1						725.7	689.7	759.7	67.4	65.4	75.6
Copefrut S.A.	83.9	295.7	58.8					0.4	438.8	925.2	507.6	40.6	64.1	38.4
San Clemente SA, Exp.	189.7	86.8		93.5				35.7	405.6	95.3		37.4	17.6	
Aqua Santa Exp.	38.3		240.5	91.3			35.3		405.4	648.0	266.1	44.5	76.3	31.1
Chilfresh Ltda., Serv.				270.8			37.5	5.5	313.9	44.2		37.8	4.4	
Frucentro S.A.		100.9	75.3	81.5			38.5		296.2	163.7	42.7	34.6	19.0	4.7
Ams Famil S. A.			174.6						174.6			19.4		
Others	123.3	148.7	99.1	222.4	64.9		9.4		667.8	1,548.1	2,477.2	66.9	167.5	267.9
TOTAL TONS	2012-13	1,109.8	1,080.4	957.2	776.2	113.1	76.0	50.2	44.7	4,251.0				
TOTAL TONS	2011-12	1,074.1	686.3	1,708.8	577.0	76.2	63.9	349.5	105.5		4,831.6			
TOTAL TONS	2010-11	832.9	733.8	1,302.8	861.3	21.8	29.0	120.6				4,053.4		
TOTAL TH.CASES	2012-13	58.3	107.5	108.1	94.6	11.2	8.9	6.0	9.2				408.8	
TOTAL TH.CASES	2011-12	56.4	71.3	191.8	72.2	7.6	7.8	41.3	21.2					494.0
TOTAL TH.CASES	2010-11	43.8	73.9	145.4	105.0	1.2		3.2	24.1					417.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	APPLE	PLUM	PLUM	APPLE	APPLE	PLUM	GRAPE	GRAPE	PEAR	APPLE	PLUM	PLUM
	HAYWARD	R. GLOBE	GRANNIES	ANGELENO	B. AMBAR	RICH. D.	RED CHIEF	LARRY ANN	THOMPSON	CRIMSON	FORELLE	RY. GALA	PK. DEL.	AUT. FRIE
Frusan, San Fdo SA	215.4		259.0		38.9	173.9			16.8		48.2	23.4		
Comercial SM Plus Ltd.	233.0		82.2	20.2	54.5	22.9	75.3	96.2					38.1	
Copefrut S.A.	253.4		62.9		58.8		21.0							
San Clemente SA, Exp.	86.8	93.5					57.6							
Aqua Santa Exp.		91.3	38.3	183.5										57.0
Chilfresh Ltda., Serv.		157.4								113.4				
Frucentro S.A.	100.9	54.5		64.3			2.8	9.2						
Others	148.7	95.8	49.1	92.1	77.5	16.5		38.0	88.4	0.8	64.9	57.7	37.6	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	GRAPE	ORANGE	KIWIS	NECTARIN	CHERRY	PEACH	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.		879.9	139.4				2.0	17.6		1,051.9	1,032.2	68.6	54.7	49.2	3.7
David del Curto S.A.		443.5	121.5					1.9	21.6	588.5	1,240.3	1,300.0	31.0	64.9	77.1
Star Fruit Ltda., Soc.				493.3						493.3			60.2		
Greenvic Comercial SA		164.9	97.9	87.8		48.0				398.6	656.9	251.5	29.1	46.9	15.9
Frugal S.A., Exportad.		203.3				48.0				251.3	340.9	43.6	14.9	21.1	3.7
Euroamérica SA, Frut.		183.2								183.2			9.6		
La Purisima Ltda., Soc.		162.4								162.4			8.2		
Soc. De Inversiones Fortaleza		99.8	46.1							145.9			7.7		
Others		370.6	251.3	38.9	116.4	13.7	21.6	3.0		815.5	1,295.3	767.4	49.3	82.6	50.1
TOTAL TONS	2012-13	2,507.7	656.1	620.0	116.4	109.7	23.6	22.5	21.6	4,090.6					
TOTAL TONS	2011-12	3,208.5	739.1	329.3		170.0	17.1	1.3	66.7		4,565.6				
TOTAL TONS	2010-11	1,471.8	508.5	177.2	48.0	177.6	14.0	9.4	20.2			2,431.1			
TOTAL TH.CASES	2012-13	123.5	36.3	75.3	7.8	10.9	2.6	4.5	2.4				264.8		
TOTAL TH.CASES	2011-12	158.4	40.9	37.6		16.7	1.8	0.3	5.6					264.7	
TOTAL TH.CASES	2010-11	75.7	28.2	21.6	3.2	15.7	1.6	1.9	2.2						150.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	PEAR	APPLE	PEAR	KIWIS	APPLE	PEAR	APPLE	APPLE	APPLE	PEAR	PEAR	PEAR
		R. GALA	R. GLOBE	PACKHAMS	GRANNIES	BOSC	HAYWARD	RICH. D.	R.S. BARTL	FUJI	G. GALA	P. GALA	S. BARTL	D'ANJOU	G. BOSC
Copefrut S.A.		839.5		15.0	40.4	92.2							32.3		
David del Curto S.A.		338.3		97.9	29.8	9.3		35.4		18.6					14.2
Star Fruit Ltda., Soc.			473.5												
Greenvic Comercial SA		103.8	87.8	48.7	38.3	24.5	48.0	2.0						24.8	
Frugal S.A., Exportad.		203.3					48.0								
Euroamérica SA, Frut.		121.9			61.3										
La Purisima Ltda., Soc.		130.0										32.4			
Others		212.3		169.0	144.6	72.2	13.7	25.1	46.1	24.2	39.1				10.2



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	APPLE	KIWIS	PLUM	NECTARIN	PEACH	CHERRY	PEAR	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Desarrollo Aarario SA		1,027.9								1,027.9	357.6	151.4	125.4	43.8	18.5
Copefrut S.A.			246.2	307.2	152.9	6.0		15.0		727.4			70.7		
Del Monte Fresh Prod.		58.5	173.3		268.3	55.4	44.4	8.9		608.9	602.1		58.9	60.5	
Río Blanco Ltda, Exp.		312.0		224.2	4.0			1.5		541.7	283.8		66.2	30.6	
Unifrutti Traders Ltd.		59.8	66.5	68.6						195.0	19.6	509.7	17.9	1.0	34.9
Agrisouth Estates Chile			111.7							111.7			5.9		
Finest Fruits S.A.		98.5								98.5			12.0		
David del Curto S.A.			88.4							88.4			4.7		
Others		79.3	105.9	113.2	50.4	1.9	1.0	18.8	22.1	395.7	2,505.6	881.4	38.6	263.7	94.3
TOTAL TONS	2012-13	1,636.0	792.1	713.2	475.7	63.4	45.4	44.2	22.1	3,795.3					
TOTAL TONS	2011-12	1,093.3	307.7	610.0	1,176.1	160.2	329.3	3.4	88.6		3,768.6				
TOTAL TONS	2010-11	668.1	482.9	320.6	61.6			9.4				1,542.5			
TOTAL TH.CASES	2012-13	204.1	41.9	71.7	58.9	7.0	5.0	9.5	1.5				400.1		
TOTAL TH.CASES	2011-12	133.5	16.2	61.0	128.9	17.8	36.6	0.7	4.9					399.6	
TOTAL TH.CASES	2010-11	81.5	25.4	32.1	6.8			1.9							147.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	KIWIS	PLUM	GRAPE	APPLE	APPLE	APPLE	PLUM	APPLE	APPLE	GRAPE	GRAPE	CHERRY	NECTARIN
		R. GLOBE	HAYWARD	ANGRENO	CRIMSON	RED CHIEF	RICH. D.	GRANNIES	LARRY ANN	RY. GALA	GALA	THOMPSON	NOT DEF	BING	SP. RED
Desarrollo Aarario SA		836.2			191.6										
Copefrut S.A.			295.7	152.9		183.2		42.9		20.2				15.0	
Del Monte Fresh Prod.		29.3		167.4	9.2		34.1	72.8	92.9		66.4	20.1		3.3	22.2
Río Blanco Ltda, Exp.		273.8	224.2	4.0	28.8						6.3			1.5	
Unifrutti Traders Ltd.		59.8	68.6							66.5					
Agrisouth Estates Chile							111.7								
Finest Fruits S.A.		53.1			11.8						33.7				
Others		41.5	113.2			43.4	54.1	79.6	41.2				33.3	4.9	

THE OFFICIAL FIGURES

AUGUST 1ST - JULY 31ST

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PLUM	KIWIS	PEACH	NECTARIN	PEAR	ORANGE	TOTAL TONS			TOTAL TH.CASES			
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Unifrutti Traders Ltd.	1,117.1	137.3			3.2	13.0	31.7			1,302.3	1,122.0	1,109.7	77.9	65.6	57.3
Dole Chile S.A.	464.4	75.8	6.5	72.0	6.5	8.6				633.8	311.7	657.6	42.4	21.1	34.4
Frutasol Chile S.A.	213.5									213.5	59.9	62.6	11.2	3.2	3.3
San Fco. Lo Garces Ltd			125.8		11.0	23.3		46.5		206.8	247.5	18.7	20.9	23.8	2.3
Geofrut S.A.	154.7	28.6			9.8					193.1	84.7		11.4	5.7	
David del Curto S.A.	40.7		20.0	23.4	29.1	31.2	24.5			173.7	306.9	180.7	16.3	28.5	10.1
Prontoexport Ltda.		170.6								170.6	118.3	196.6	17.3	13.8	22.3
Greenvic Comercial SA	52.5		33.2		13.8	10.4	24.3			134.2	185.7	85.4	10.1	10.3	6.3
Others	370.9	195.7		23.0	19.4					613.2	1,064.7	1,334.5	48.8	74.8	104.5
TOTAL TONS	2012-13	2,413.7	607.9	185.5	118.5	92.8	86.5	80.5	46.5	3,641.2					
TOTAL TONS	2011-12	2,185.7	490.2	170.3	118.0	105.8	101.5	250.9	67.7		3,501.5				
TOTAL TONS	2010-11	2,694.3	462.5	71.3	77.7	115.2	72.0	101.7	43.7			3,645.8			
TOTAL TH.CASES	2012-13	123.3	69.2	20.4	12.1	10.3	9.6	5.8	3.1				256.5		
TOTAL TH.CASES	2011-12	111.5	58.0	19.0	11.8	11.8	11.3	16.5	4.5					246.8	
TOTAL TH.CASES	2010-11	138.4	54.1	7.9	8.0	12.3	8.0	6.7	2.9						240.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	APPLE	APPLE	KIWIS	APPLE	APPLE	GRAPE	PLUM	GRAPE	PEAR	ORANGE	PLUM	APPLE
	RY. GALA	R. GLOBE	RICH. D.	GRANNIES	HAYWARD	RED CHIEF	NOT DEF	THOMPSON	ANGELENO	CRIMSON	D'ANJOU	LANE LATE	NOT DEF	FUJI
Unifrutti Traders Ltd.	876.9	36.3	131.8	83.4		22.2		48.7		31.0				
Dole Chile S.A.	231.7	66.4	141.7	53.1	72.0		20.6			9.3				17.3
Frutasol Chile S.A.	151.1		37.4				25.0							
San Fco. Lo Garces Ltd									26.9			42.0	40.3	
Geofrut S.A.	111.7			10.9			32.2							
David del Curto S.A.	21.0			9.3	23.4						24.5			9.4
Prontoexport Ltda.		154.2								7.4				
Others	219.5	173.8	20.3	63.9		68.7		13.3	22.8		21.7		0.8	7.8

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PEACH	NECTARIN	PLUM	PLUMCOT	TOTAL TONS			TOTAL TH.CASES			
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Unifrutti Traders Ltd.	2,087.9	230.6	88.4	9.1						2,417.7	3,238.2	2,842.9	143.3	183.1	147.0
Greenvic Comercial SA	179.7	18.7	18.0	13.6	92.2	74.4	49.9	3.6		451.0	148.9	260.1	38.1	10.8	22.4
Dole Chile S.A.	236.6	18.3		69.9						324.7	129.3	100.9	18.0	8.1	10.4
Prontoexport Ltda.		164.5								164.5	282.2	221.5	19.8	30.7	24.1
Geofrut S.A.	84.4	57.8								142.2	39.9		8.6	3.8	
Frutexport S.A.		37.4								37.4			4.6		
Comercial El Camino Ltda.	25.0									25.0	17.1		1.2	2.1	
Ams Familv S. A.	23.7									23.7			1.2		
Others	38.6									40.4	184.1	420.0	2.2	14.6	26.7
TOTAL TONS	2012-13	2,675.8	527.3	106.4	92.6	92.2	74.4	49.9	3.6	3,626.7					
TOTAL TONS	2011-12	3,186.7	594.6	90.2	41.8	67.8	25.7	27.0			4,039.6				
TOTAL TONS	2010-11	3,115.1	377.1	49.7	121.5	95.9	42.9	40.2				3,845.3			
TOTAL TH.CASES	2012-13	135.3	60.9	10.6	5.6	10.1	8.3	5.1	0.4				237.1		
TOTAL TH.CASES	2011-12	160.7	66.9	9.2	2.5	7.5	2.8	2.9						253.2	
TOTAL TH.CASES	2010-11	156.1	42.7	5.0	6.8	10.6	4.8	4.2							230.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	APPLE	APPLE	APPLE	KIWIS	APPLE	PEAR	GRAPE	APPLE	APPLE	GRAPE	APPLE	GRAPE
	RY. GALA	R. GLOBE	GRANNIES	RICH. D.	FUJI	HAYWARD	NOT DEF	BOSC	THOMPSON	PINK L.	RAKU	AUT. RY.	RED CHIEF	NOT DEF
Unifrutti Traders Ltd.	1,718.8	204.9	169.4	73.7	17.6	72.0			15.9	34.3	27.4	8.9	25.4	
Greenvic Comercial SA	41.6	18.7	57.7		60.7	18.0	19.8	5.2						
Dole Chile S.A.	155.5	10.3	40.5	20.6	19.9			54.7						
Prontoexport Ltda.		91.8							22.8			18.0		
Geofrut S.A.	22.6	53.9	19.6				42.2							3.9
Frutexport S.A.		18.7												18.7
Comercial El Camino Ltda.	20.6													
Others	32.6		9.3	20.4										



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PEACH	GRAPE	APPLE	PLUM	KIWIS	NECTARIN	CHERRY	PEAR	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frutam Ltda., Exp.	924.6	713.5	557.6	434.0	301.4	150.5	74.8	69.9	3,313.8	2,596.2	3,486.1	340.7	253.7	351.3
Polar Fruit Int. SA		66.9			88.2				155.1	127.8	88.0	17.0	14.7	8.8
Valdovinos y Arava Ltd		35.4							35.4	125.4		4.3	15.3	
Greenvic Comercial SA				24.0					24.0			2.4		
RioDueroll S.A., Aq.Inv							5.7		5.7	1.6		1.1	0.3	
TOTAL TONS 2012-13	924.6	815.9	557.6	458.0	389.5	150.5	80.5	69.9	3,534.0					
TOTAL TONS 2011-12	529.0	958.8	674.2	215.0	226.8	60.8	51.1	93.2		2,872.5				
TOTAL TONS 2010-11	571.8	998.2	710.1	280.3	320.0	280.8	89.1	186.4			3,598.1			
TOTAL TH.CASES 2012-13	102.8	99.4	28.8	48.3	39.1	16.6	16.1	3.8				365.5		
TOTAL TH.CASES 2011-12	58.6	117.0	34.9	23.2	22.7	6.8	10.2	5.1					286.3	
TOTAL TH.CASES 2010-11	64.1	121.7	36.9	29.7	32.0	31.2	17.8	10.2						362.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	GRAPE	PEACH	PLUM	PLUM	PEACH	APPLE	PEACH	PEACH	PEAR	PEACH	PLUM
	RY. GALA	R. GLOBE	HAYWARD	THOMPSON	ZEE LADY	LARRY ANN	ANGELENO	EL. LADY	GALA	REDTOP	RICH LADY	BOSC	LATE NOS	R. AMBAR
Frutam Ltda., Exp.	474.3	333.9	279.3	338.1	188.1	161.2	115.4	107.4	83.3	78.3	76.2	69.9	61.5	60.4
Polar Fruit Int. SA			88.2											
Valdovinos y Arava Ltd		35.4												
Greenvic Comercial SA							24.0							
RioDueroll S.A., Aq.Inv														



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	PLUM	CHERRY	PEACH	NECTARIN	NASHI	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.	519.1		42.2	170.0	110.2	3.5	14.7	35.3	910.7	719.0	37.9	88.3	55.1	2.8
Río Blanco Ltda. Exp.		385.6	293.3		30.4				709.3	364.0		96.6	44.5	
Greenvic Comercial SA	109.2	117.6	108.9	134.6		68.3	77.7		646.3	147.2		71.3	15.0	
David del Curto S.A.	200.7		68.6	86.0					400.6	45.8		31.5	4.6	
Meyer Ltda., Export.	48.6	97.7		20.7	108.7	4.7	13.1	2.7	296.1	1,106.5	2,124.4	44.1	152.8	260.3
Verfrut S.A., Soc. Exp.	21.4			18.2		59.9	6.9	85.4	191.8			26.4		
Alemo S. A.		99.8		11.4		30.9	21.5		163.6	123.3		19.3	13.1	
Frusan. San Fdo SA	44.9								44.9			2.4		
Others	22.6	20.1					9.4		63.3	21.9	20.0	6.3	3.0	0.8
TOTAL TONS 2012-13	966.5	720.7	513.1	440.8	249.3	167.3	143.3	123.3	3,426.6					
TOTAL TONS 2011-12	666.1	813.8	340.4	196.1	245.3	60.4	84.8	56.2		2,527.6				
TOTAL TONS 2010-11	416.2	1,002.3	268.2	14.2	304.6	86.1	29.0	22.7			2,182.3			
TOTAL TH.CASES 2012-13	51.1	108.5	56.2	51.0	48.7	18.6	15.9	24.0				386.1		
TOTAL TH.CASES 2011-12	34.8	111.5	34.7	21.5	56.2	6.7	9.4	7.4					288.1	
TOTAL TH.CASES 2010-11	22.2	125.3	26.8	1.5	68.3	9.6	3.2	4.0						263.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	CHERRY	GRAPE	GRAPE	PLUM	APPLE	GRAPE	NASHI	APPLE	APPLE	PLUM	PLUM	PEACH
	RY. GALA	HAYWARD	BING	R. GLOBE	CRIMSON	ANGELENO	GRANNIES	THOMPSON	HOSUI	PINK L.	RICH. D.	B. AMBAR	FRIAR	EL. LADY
Copefrut S.A.	392.9	42.2	110.2			115.4	105.9		35.3			37.2		3.5
Río Blanco Ltda. Exp.		293.3	30.4	106.4	114.4			122.6						
Greenvic Comercial SA		84.9		58.5	59.1		10.5			79.4	19.4	25.5	53.0	10.2
David del Curto S.A.	200.7	68.6				86.0								
Meyer Ltda., Export.			108.7	19.8	26.0		21.9	42.6	2.7		26.7			
Verfrut S.A., Soc. Exp.									60.7		21.4			15.0
Alemo S. A.				44.6	8.0			18.9						21.5
Others					20.1		67.5							

THE OFFICIAL FIGURES

AUGUST 1ST - JULY 31ST

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Dubacano

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	APPLE	PLUM	PEACH	NECTARIN	CHERRY	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	428.7	143.7	118.3			43.2	4.1	737.9	1,660.7	958.5	78.3	167.5	64.6
CvD Internacional SA		224.0	316.1	44.6		20.2		604.9	649.5	379.4	46.1	52.8	29.4
Atlas S.A., Exportad.	206.0			88.7	181.2	38.3		514.1	508.7	98.5	59.4	57.8	7.6
Exportadora Campillay Spa	362.6							362.6			44.2		
San Fco. Lo Garces Ltd		235.8		104.3			1.8	341.9	159.5		35.2	17.3	
Verfrut S.A., Soc. Exp.				47.2	70.2	95.8		213.2	580.7		23.7	67.2	
Greenagro, Soc Agr.					43.2	86.4		129.6	129.6		14.4	14.4	
Proexport Ltda. Exp.	112.2							112.2	149.6		13.7	18.2	
Others	130.9	46.4		34.7	21.6	21.6		255.2	573.2	192.0	29.2	67.5	19.2
TOTAL TONS	2012-13	1,240.3	649.9	434.4	319.6	316.2	305.4	5.9	3,271.6				
TOTAL TONS	2011-12	1,941.7	525.3	746.5	369.3	494.0	276.0	58.7	4,411.5				
TOTAL TONS	2010-11	17.7	655.1	925.8		20.2		9.6		1,628.4			
TOTAL TH.CASES	2012-13	151.2	64.7	22.5	35.4	35.1	33.9	1.2			344.1		
TOTAL TH.CASES	2011-12	236.8	52.5	39.1	40.9	54.9	30.7	7.9				462.8	
TOTAL TH.CASES	2010-11	2.2	65.5	49.0		2.2		1.9					120.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	APPLE	GRAPE	PLUM	GRAPE	PLUM	PEACH	PLUM	PEACH	PLUM	PEACH	NECTARIN	
	R. GLOBE	HAYWARD	RY. GALA	THOMPSON	LARRY ANN	NOT DEF	NOT DEF	EL. LADY	B. AMBAR	SUP. RICH	REDTOP	ANGELENO	SW. SPT.	SUP. AUG.
Unifrutti Traders Ltd.	294.1	143.7	118.3	97.4										
CvD Internacional SA		224.0	316.1		21.6							23.0		
Atlas S.A., Exportad.	43.9			82.3	41.8	79.8	43.1	15.9		20.2	16.1		20.2	
Exportadora Campillay Spa	284.5			78.1										
San Fco. Lo Garces Ltd		211.8			23.0		20.2		20.2			20.2		
Verfrut S.A., Soc. Exp.					21.6					34.6	35.6			
Greenagro, Soc Agr.								21.6					21.6	38.8
Others	227.8	46.4		4.4				21.6	34.7					

Menflo Hermanos

Av. Circunvalación 1404 Int. Al. 5
 La Victoria
 Perú



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	PLUM	KIWIS	NECTARIN	PEACH	CHERRY	GRAPE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Soc. Exportadora El Refugio	541.6	531.6	191.0	64.7	50.6	2.1	5.1		1,386.6			87.5		
MYS Donihue Ltda.	226.0	284.5		112.6					623.1	1,467.1		38.3	84.7	
Pesquera Marauquilda	365.2		105.7		19.5	36.1			526.4	861.5	229.4	29.6	41.8	14.4
San Fco. Lo Garces Ltd			100.1	69.9	19.9	34.2			224.1	44.9		23.2	4.5	
Dosal Hnos. v Cia.Ltd.	67.0								67.0			3.5		
Agro. Com. Sebastian Ferrada P			45.8						45.8			3.1		
Exp.Jaime Garcia Cif	23.3								23.3	25.8	685.7	1.2	2.9	40.6
Comercializadora Sud Frut Ltda.			21.7						21.7			1.9		
Frusan, San Fdo SA				14.9					14.9			1.5		
TOTAL TONS	2012-13	1,223.2	816.1	464.2	262.0	89.9	72.4	5.1	2,933.0					
TOTAL TONS	2011-12	1,369.2	1,074.5	274.9	219.7	20.8	11.7	3.3	58.8	3,032.9				
TOTAL TONS	2010-11	890.9	791.7	216.1	89.2	103.3	11.7	68.5			2,171.3			
TOTAL TH.CASES	2012-13	62.5	45.3	40.4	26.1	7.6	6.7	1.0				189.7		
TOTAL TH.CASES	2011-12	65.8	59.7	19.5	22.3	1.9	0.8	4.9					175.5	
TOTAL TH.CASES	2010-11	46.3	44.2	20.4	8.9	10.9	1.3	5.7						137.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	APPLE	APPLE	KIWIS	PLUM	PLUM	APPLE	APPLE	APPLE	NECTARIN	PLUM	APPLE	PEACH	PLUM
	PACHAMANS	RICH. D.	RY. GALA	HAYWARD	FORTUNE	LARRY ANN	RED CHIEF	FUJI	GRANNIES	ART. SNOW	ANGELENO	SCARLETT	NOT DEF	PK. DEL.
Soc. Exportadora El Refugio	498.6	101.9	237.5	64.7	118.8	50.6	98.1	20.6	45.2	50.6		38.2		
MYS Donihue Ltda.	284.5	79.5	100.4	112.6				23.5	22.5					
Pesquera Marauquilda		339.3	0.4		53.5	11.7		25.5					36.1	21.5
San Fco. Lo Garces Ltd				69.9	1.2	19.4				3.0	46.1		2.1	
Dosal Hnos. v Cia.Ltd.			67.0											
Agro. Com. Sebastian Ferrada P						42.9								2.8
Exp.Jaime Garcia Cif		8.3	15.1											
Others				14.9	21.7									



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	PEAR	PEACH	PLUM	NECTARIN	NASHI	KIWIS	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.		717.8	79.1	106.0	25.9	20.5			10.8	960.2	616.3	976.3	58.4	40.7	58.1
Unifrutti Traders Ltd.		743.1	155.0	0.7	4.3	4.3	3.2			911.1	885.8	1,029.3	53.2	45.8	55.3
Greenvic Comercial SA		219.4	30.1	74.5	52.8	44.4	2.3			425.9	271.6	189.2	28.0	18.1	12.3
Geofrut S.A.		67.9	53.9							121.9	214.4		9.0	15.8	
Prontoexport Ltda.			103.1							103.1	125.9	128.3	11.8	13.2	14.4
David del Curto S.A.		42.0			23.5	6.0	10.6			83.7	24.5		7.2	1.4	
Gonzari S.A. Exp.		68.2								68.2	24.0		3.6	1.2	
Frusan. San Fdo SA		39.5								39.5			2.1		
Others		80.1	23.0					12.5		115.6	626.9	740.9	8.5	55.5	56.9
TOTAL TONS	2012-13	1,978.0	444.3	181.2	106.6	75.3	16.1	12.5	10.8	2,829.3					
TOTAL TONS	2011-12	1,761.3	681.6	129.4	74.1	91.9	15.1	22.8	7.7		2,789.2				
TOTAL TONS	2010-11	2,252.2	444.9	162.4	75.3	93.0	27.3	6.7	2.2			3,064.0			
TOTAL TH.CASES	2012-13	100.6	46.4	10.2	11.2	7.9	1.8	1.6	1.1				181.7		
TOTAL TH.CASES	2011-12	89.6	70.7	7.4	8.3	9.9	1.7	2.9	0.7					191.7	
TOTAL TH.CASES	2010-11	114.4	50.6	9.3	8.4	10.1	3.0	1.0	0.2						197.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	APPLE	APPLE	APPLE	PEAR	PEAR	PEAR	PLUM	APPLE	GRAPE	GRAPE	APPLE	PEAR
		RY. GALA	R. GLOBE	RICH. D.	GRANNIES	FUJI	D'ANJOU	NOT DEF	BOSC	ANGELENO	RAKU	THOMPSON	NOT DEF	RED CHIEF	B. D'ANJOU
Dole Chile S.A.		428.3	69.3	112.2	128.1	24.5	23.3	23.3	28.0			4.4			26.8
Unifrutti Traders Ltd.		440.1	112.2	136.6	80.7	12.7					36.3	23.0		33.7	
Greenvic Comercial SA		103.7	30.1	40.5	18.7	56.5	36.6	24.5	11.5	37.0					
Geofrut S.A.		67.9	35.1										18.9		
Prontoexport Ltda.			66.9									8.7	15.7		
David del Curto S.A.		42.0													
Gonzari S.A. Exp.		68.2													
Others		99.8	23.0		19.8										



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	PLUM	KIWIS	PEACH	NECTARIN	PLUMCOT	GRAPE	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.		300.9	248.0		9.0					557.8	210.0	279.7	30.5	11.8	17.1
Ruiz Taale Humeres, S.		317.1	23.0		6.9					347.0	385.9	408.8	18.6	21.9	21.4
Aricom. Soc. Aoric.		266.1								266.1	100.1	143.7	13.7	5.2	7.4
La Purisima Ltda., Soc.		207.8	40.7							248.5	205.0	315.9	12.7	10.5	16.7
San Fco. Lo Garces Ltd				152.4	75.9	8.1	2.4			238.8	20.7		24.2	2.3	
Buenos Aires. Inv.		182.9								182.9			9.5		
Polar Fruit Int. SA		180.1								180.1	483.5	312.2	9.3	25.7	16.4
El Encanto SA. Exp.		162.1								162.1			8.4		
Others		350.0	121.7	47.7	47.7			1.6		568.6	942.7	1,083.5	34.4	59.2	66.8
TOTAL TONS	2012-13	1,966.9	433.4	200.2	139.4	8.1	2.4	1.6		2,752.0					
TOTAL TONS	2011-12	1,609.0	474.5	153.4	65.2		8.1	24.6	13.1		2,347.9				
TOTAL TONS	2010-11	1,930.9	355.8	116.3	140.8							2,543.8			
TOTAL TH.CASES	2012-13	101.8	24.0	20.1	13.9	1.0	0.2	0.2					161.3		
TOTAL TH.CASES	2011-12	83.3	26.3	15.5	6.5		0.9	2.5	1.6					136.5	
TOTAL TH.CASES	2010-11	100.0	20.9	10.9	14.1										145.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	APPLE	APPLE	PEAR	APPLE	KIWIS	PLUM	APPLE	APPLE	PEAR	APPLE	PLUM	APPLE	PLUM
		RICH. D.	RY. GALA	FUJI	PACKHAMS	GRANNIES	HAYWARD	BCK. KAT	NOT DEF	FUJI RO.	S. BARTL.	BRAEBURN	ANGELENO	C. PINK	NOT DEF
David del Curto S.A.		59.6	39.1	117.3	223.5	46.6	5.6				24.5				
Ruiz Taale Humeres, S.		306.4			23.0	10.6	6.9								
Aricom. Soc. Aoric.			202.0	19.8		44.4									
La Purisima Ltda., Soc.		88.4	43.1	36.3	40.7	40.0									
San Fco. Lo Garces Ltd							71.0	85.2					25.5		
Buenos Aires. Inv.			11.4	108.2		21.7						40.6		1.0	
Polar Fruit Int. SA		121.4							58.7						
Others		0.9	240.5	139.4	87.2	52.2	45.4			49.8	23.0	5.8	4.5	23.4	20.8



Mayout S.A de C.V.

México



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	GRAPE	PLUM	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.	1,547.0	48.0			1,595.0	2,506.8	3,212.2	86.2	131.9	169.1
Ruiz Taale Humeres. S.	477.7				477.7			25.1		
Dole Chile S.A.	402.2				402.2	583.3	498.2	20.3	29.8	25.6
Unifrutti Traders Ltd.	158.6				158.6	411.2	354.3	8.1	21.6	18.5
Greenvic Comercial SA	41.5		6.5		48.0	259.3	242.6	2.9	14.9	12.5
TOTAL TONS 2012-13	2,627.0	48.0	6.5		2,681.6					
TOTAL TONS 2011-12	4,270.4		19.6	8.4	4,298.4					
TOTAL TONS 2010-11	4,888.4					4,888.4				
TOTAL TH.CASES 2012-13	136.9	4.8	0.8					142.5		
TOTAL TH.CASES 2011-12	223.1		2.4	0.8					226.3	
TOTAL TH.CASES 2010-11	256.0									256.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	APPLE	GRAPE
	RY. GALA	HAYWARD	NOT DEF	R. GLOBE
Copefrut S.A.	1,547.0	48.0		
Ruiz Taale Humeres. S.	456.5		21.3	
Dole Chile S.A.	402.2			
Unifrutti Traders Ltd.	158.6			
Greenvic Comercial SA	41.5			6.5

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Costa Rica



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PEAR	KIWIS	PEACH	PLUM	NECTARIN	ORANGE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	1,051.5	87.8	124.4	23.9					1,287.6	1,673.3	1,568.3	77.8	107.4	85.3
Dole Chile S.A.	93.6	92.7				32.4	10.8		229.6			20.8		
San Rafael Ltda., Exp.	226.6								226.6			11.2		
Triofrut Ltda., Exp.				36.1	48.4	33.5	34.0		151.9	292.0	309.0	16.5	32.0	34.5
Frusan, San Fdo SA	118.8								118.8	39.1		6.2	2.1	
Comercial SM Plus Ltd.	47.7			22.4					70.1			4.7		
Rio Blanco Ltda. Exp.		17.9		22.4				21.6	61.9	54.0	218.1	5.9	6.7	25.5
Exser Ltda.		54.5							54.5			6.6		
Others	288.9	28.1	22.8	24.0	25.9	5.4	11.9		406.9	675.8	1,097.0	26.4	41.1	65.3
TOTAL TONS 2012-13	1,827.2	281.0	147.2	128.8	74.3	71.3	56.7	21.6	2,608.0					
TOTAL TONS 2011-12	1,908.5	356.4	67.0	170.5	94.7	69.5	63.4			2,734.2				
TOTAL TONS 2010-11	2,347.0	323.5	87.1	104.1	140.2	67.2	70.5	48.5			3,192.3			
TOTAL TH.CASES 2012-13	91.8	33.7	14.0	12.9	8.3	7.9	6.3	1.4				176.2		
TOTAL TH.CASES 2011-12	97.3	42.3	6.4	17.1	10.5	7.7	7.0						189.2	
TOTAL TH.CASES 2010-11	119.9	39.5	6.1	10.4	15.6	7.5	7.8	3.2						210.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	GRAPE	APPLE	KIWIS	PEAR	APPLE	PLUM	GRAPE	GRAPE	ORANGE	APPLE	GRAPE
	RY. GALA	RICH. D.	GALAXY	R. GLOBE	GRANNIES	HAYWARD	FORELLE	RED CHIEF	ANGELINO	THOMPSON	NOT DEF	NAVEL LT.	NOT DEF	CALMERIA
Unifrutti Traders Ltd.	709.5	161.1		47.8	66.1	23.9	119.8	85.6		17.7				21.4
Dole Chile S.A.	78.5			54.2	15.1				32.4	7.1				18.6
San Rafael Ltda., Exp.			226.6											
Triofrut Ltda., Exp.						36.1			15.1					
Frusan, San Fdo SA	95.4				23.4									
Comercial SM Plus Ltd.	47.7					19.0								
Rio Blanco Ltda. Exp.				6.4		22.4				8.0		21.6		
Others	89.1	151.1		54.5	33.3	24.0					28.1			



Import y Export M&M S.A.

Avenida Ilo y Río Curaray Lote 1,
Urb. Mira Ecuador
Ecuador

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	PEAR	KIWIS	ORANGE	PLUM	NECTARIN	CHERRY	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA		566.7		253.5						820.2	24.5		43.5	2.4	
Southern Fruit, Exp.		292.6			67.2	69.6	20.2	15.9	0.6	468.3	1,434.6	166.2	30.3	81.7	8.3
Subsole S.A., Exp.			332.9		45.6	24.0				402.5	415.2	237.7	35.4	38.1	21.0
Export. Valle Andes		125.7	74.7		22.4					222.8			17.6		
Polcura Exportaciones		121.7		4.8			9.2	9.2		144.9	23.0		8.9	1.3	
Los Lirios S.A., Exp.		69.8		32.0						101.8	113.6		6.6	8.4	
San Fco. Lo Garces Ltd					48.0		40.6	4.5		93.1	19.5		9.5	1.7	
Crisna Gold Ltda.						44.5				44.5			3.0		
Others		110.2		64.3			10.8		2.4	187.7	501.8	1,574.5	12.2	27.1	80.0
TOTAL TONS	2012-13	1,286.7	407.7	354.6	183.2	138.1	80.8	29.6	3.0	2,486.0					
TOTAL TONS	2011-12	1,633.5	449.5	167.2	173.5	24.0	44.5	2.2	6.2		2,532.3				
TOTAL TONS	2010-11	1,411.6	401.4	118.9	4.0		6.6	18.9	8.3			1,978.4			
TOTAL TH.CASES	2012-13	85.8	38.1	22.3	18.6	9.2	8.7	3.2	0.6				167.0		
TOTAL TH.CASES	2011-12	81.6	42.1	11.7	15.4	1.6	4.6	0.2	1.2					160.6	
TOTAL TH.CASES	2010-11	71.5	25.2	6.7	0.4		0.8	2.1	1.4						109.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	KIWIS	PEAR	APPLE	PEAR	PEAR	ORANGE	ORANGE	PEAR	APPLE	APPLE	APPLE	ORANGE
		RY. GALA	R. GLOBE	HAYWARD	PACKHAMS	NOT DEF	BOSC	FORELLE	NAVELS	LANE LATE	COSCIA	RICH. D.	GRANNIES	FUJI RO.	FUKUMOTO
Frusan, San Fdo SA		347.0			100.0	90.3	54.7	67.4				9.4	22.6	30.6	
Southern Fruit, Exp.		289.7								45.5		2.9			
Subsole S.A., Exp.			298.2	24.0					21.6	24.0					
Export. Valle Andes		102.4	51.4	22.4								2.9			
Polcura Exportaciones		101.5									4.8	20.2			
Los Lirios S.A., Exp.		63.3									16.5		6.5		
San Fco. Lo Garces Ltd				48.0											
Others		80.6			21.0		21.0	2.2			20.2		4.7		30.5

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PLUM	KIWIS	GRAPE	PEACH	CHERRY	NECTARIN	APRICOT	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.		42.0	187.3	294.0		26.8	46.4	8.6	3.2	608.3	640.2	983.5	66.2	65.8	66.9
Dosal Hnos. v Cia.Ltd.		337.1								337.1	180.3		21.2	15.1	
Sol v Mar			243.0		19.5		18.8	40.2		323.7	166.3		35.8	18.5	
The Fresh Link Chile Spa		82.2	116.2		111.5					309.9			32.0		
Dole Chile S.A.		199.7		109.2						308.9	484.9	675.5	21.3	42.3	52.7
Chilfresh Ltda., Serv.				21.1	20.8	64.6	20.3			126.8	179.1		15.9	21.4	
Frutos del Sol S.A.					118.5					118.5	58.5	78.6	14.5	7.1	9.6
Finest Fruits S.A.					58.3					58.3			7.1		
Others		43.3	61.3	29.7		17.8	3.9	30.0		185.9	903.1	407.4	18.1	102.3	47.8
TOTAL TONS	2012-13	704.2	607.8	454.0	328.4	109.2	89.4	78.8	3.2	2,377.1					
TOTAL TONS	2011-12	608.0	710.0	317.1	503.2	155.8	73.9	240.2	4.2		2,612.4				
TOTAL TONS	2010-11	1,063.2	293.6	386.2	306.9	13.8	40.3	40.3	0.7			2,145.0			
TOTAL TH.CASES	2012-13	40.3	65.4	45.6	41.1	12.1	17.9	8.8	0.4				232.0		
TOTAL TH.CASES	2011-12	37.4	78.8	32.1	64.3	17.4	15.1	26.7	0.8					272.6	
TOTAL TH.CASES	2010-11	55.7	31.6	37.9	37.4	1.5	8.2	4.5	0.1						177.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	PLUM	APPLE	APPLE	APPLE	GRAPE	GRAPE	CHERRY	PLUM	PLUM	GRAPE	PLUM	PEACH	PLUM
		HAYWARD	ANGELINO	GRANNIES	RICH. D.	RY. GALA	THOMPSON	R. GLOBE	BING	B. AMBAR	LARRY ANN	CRIMSON	B. DIAM.	EL. LADY	FRIAR
Copefrut S.A.		294.0	145.2	31.0					46.4	19.0	20.6				
Dosal Hnos. v Cia.Ltd.				61.4	172.3	103.3									
Sol v Mar			162.6						18.7	33.3	28.5	19.5			9.4
The Fresh Link Chile Spa				41.5	20.5		18.7	61.8		15.9		12.1	56.2		29.1
Dole Chile S.A.		109.2		88.4	66.1	45.2									
Chilfresh Ltda., Serv.		21.1							6.7			12.4		43.1	
Frutos del Sol S.A.							118.5								
Others		29.7		43.3				45.9	3.9	0.03	16.3	12.4			



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	KIWIS	PLUM	NECTARIN	GRAPE	PEACH	NASHI	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	608.8	234.0	4.5	6.8	9.4				863.4	446.3		47.2	24.0	
Frusan, San Fdo SA	421.3	155.2	80.8			8.9			666.1	503.9	975.4	40.0	28.5	59.2
Fresh Land Chile S.A.	161.2	153.0							314.3	111.4	108.4	17.8	6.1	5.9
Greenvic Comercial SA	19.8	13.7	52.8	49.2	32.5		4.3		172.3	632.0	481.9	16.4	46.5	35.0
Nicofrut S.A.	46.2	85.2							131.5	83.5		7.2	4.5	
Copefrut S.A.	102.1	23.0							125.1	472.7	666.7	6.6	24.5	35.6
San Andrés Ltda., Exp.	102.3								102.3	480.2	139.2	5.2	25.2	7.3
TOTAL TONS	2012-13	1,461.6	664.1	138.1	56.1	41.8	8.9	4.3	2,374.9					
TOTAL TONS	2011-12	2,194.3	904.5	186.6	111.9	33.3		15.7		3,446.4				
TOTAL TONS	2010-11	2,351.7	761.2	273.9	60.0	25.3		2.3			3,479.1			
TOTAL TH.CASES	2012-13	76.6	38.0	13.6	6.0	4.6	1.1	0.5				140.5		
TOTAL TH.CASES	2011-12	114.3	50.2	18.6	12.4	3.7		1.7					201.0	
TOTAL TH.CASES	2010-11	122.4	42.3	27.1	6.0	2.8		0.3						201.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	APPLE	APPLE	APPLE	PEAR	APPLE	KIWIS	APPLE	APPLE	APPLE	PEAR	PLUM	APPLE	APPLE
	PACKHAMS	GRANNIES	RY. GALA	RICH. D.	NOT DEF	FUJI	HAYWARD	RED CHIEF	RAKU	SCARLETT	S. BARTL.	FORTUNE	NOT DEF	FUJI RO.
David del Curto S.A.	202.3	114.5	165.7	138.7		95.2	4.5	14.0	39.5		24.2			16.9
Frusan, San Fdo SA	140.2	207.2	121.0	79.0			80.8		6.6					
Fresh Land Chile S.A.		21.4	39.1	32.6	153.0			40.2		5.6			22.3	
Greenvic Comercial SA	8.6	10.3				9.4	52.8				5.0	23.2		
Nicofrut S.A.	85.2	39.8	6.4											
Copefrut S.A.	23.0			68.1				34.0						
San Andrés Ltda., Exp.			19.8			43.0			39.5					

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	PLUM	PEACH	NECTARIN	APPLE	CHERRY	QUINCE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Aqricom, Soc. Agric.	711.7								711.7	534.3	16.8	86.4	65.2	2.4
San Fco. Lo Garces Ltd		335.5	149.4		20.3				505.2	165.8	56.1	52.2	16.8	6.8
Unifrutti Traders Ltd.	270.1	48.0				20.3			338.4	943.3	640.1	38.8	94.3	67.4
Dole Chile S.A.	110.7	24.0	43.2	43.2	21.6	18.5			261.2	374.3	154.2	28.8	41.1	15.7
Valdovinos v Arava Ltd	141.7								141.7	251.6		17.3	30.7	
Tempofruits S.A.				106.9					106.9	20.5		11.9	2.3	
Exser Ltda.	71.7								71.7	74.5		8.7	9.1	
David del Curto S.A.	18.7		43.2						61.9	230.1	429.1	7.1	26.2	42.3
Others	72.8	22.4		21.6					116.8	536.3	949.1	13.5	61.2	104.8
TOTAL TONS	2012-13	1,397.4	429.9	235.8	171.7	41.9	38.7		2,315.5					
TOTAL TONS	2011-12	2,033.6	325.0	91.5	233.8	83.3	353.9	9.6		3,130.7				
TOTAL TONS	2010-11	1,362.3	244.0	111.9	34.9	46.4	419.4	16.8			2,245.3			
TOTAL TH.CASES	2012-13	170.0	43.0	26.0	19.1	4.7	2.0					264.7		
TOTAL TH.CASES	2011-12	248.0	32.5	10.2	26.0	9.3	18.5	2.4					346.9	
TOTAL TH.CASES	2010-11	166.1	26.3	12.4	3.9	5.2	22.0	2.4						239.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	GRAPE	GRAPE	PLUM	PLUM	PLUM	PEACH	PEACH	APPLE	GRAPE	GRAPE	PLUM	PEACH
	R. GLOBE	HAYWARD	THOMPSON	FLAME SDL	B. AMBAR	BCK. KAT	ANGELNO	ROBIN NEIL	RED LADY	RY. GALA	NOT DEF	SUGRAONE	LARRY ANN	SPT. SUN
Aqricom, Soc. Agric.	403.1		144.9	163.6										
San Fco. Lo Garces Ltd		335.5				66.2	60.1						23.0	
Unifrutti Traders Ltd.	201.0	48.0	53.1							20.3				
Dole Chile S.A.	64.9	24.0	8.9		32.4				43.2	18.5	36.9			
Valdovinos v Arava Ltd	141.7													
Tempofruits S.A.								58.3						
Exser Ltda.	71.7													
Others		22.4	56.1		43.2							35.4		21.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PEAR	KIWIS	PLUM	ORANGE	MAND.	CLEMINT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	1,048.6	240.4	54.1	91.0	16.7	24.0	31.5	12.6	1,526.5	1,291.1	1,013.8	107.2	96.1	70.9
Verfrut S.A., Soc. Exp.	42.1	173.1	60.5		41.0				344.9	392.4		27.4	30.7	
Frusan, San Fdo SA	40.0		138.6						178.6	23.0		10.7	1.3	
Río Blanco Ltda. Exp.		43.9		12.3	13.8	21.6		9.1	100.7	413.7	54.2	10.2	49.9	6.6
Geofrut S.A.	19.6		23.0						42.6	23.0		2.3	1.3	
Gonzari S.A. Exp.	41.6								41.6			2.1		
Desarrollo Agrario SA		37.4							37.4			4.6		
San Clemente SA. Exp.	19.8								19.8			1.0		
TOTAL TONS 2012-13	1,211.7	494.8	276.2	103.4	71.6	45.6	31.5	21.7	2,292.0					
TOTAL TONS 2011-12	1,320.5	869.8	339.3	89.0	126.7	96.6	11.3	36.8		2,937.3				
TOTAL TONS 2010-11	1,911.5	417.6	398.8	49.6	80.2	46.4	16.5	30.2			2,980.4			
TOTAL TH.CASES 2012-13	63.0	54.4	18.7	10.3	8.0	3.0	2.1	1.4				165.6		
TOTAL TH.CASES 2011-12	68.5	103.1	21.0	8.9	14.1	6.4	0.6	2.2					231.5	
TOTAL TH.CASES 2010-11	98.7	50.9	22.0	5.0	8.9	3.0	0.9	2.6						196.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	APPLE	PEAR	APPLE	APPLE	KIWIS	GRAPE	GRAPE	PEAR	GRAPE	GRAPE	MAND.	PLUM
	R. GALA	R. GLOBE	RED CHIEF	PACKHAMS	RICH. D.	GRANNIES	HAYWARD	CRIMSON	THOMPSON	FORELLE	SUGRATH.	FLAME SOL	MURCOTT	ANGELENO
Unifrutti Traders Ltd.	670.6	28.3	180.5			93.6	93.8	83.8	73.5	58.5	38.1	33.5	31.5	
Verfrut S.A., Soc. Exp.		173.1	27.0	60.5	15.1									10.8
Frusan, San Fdo SA	40.0			116.0										
Río Blanco Ltda. Exp.		26.2					12.3	12.4	5.3					13.8
Geofrut S.A.	19.6			23.0										
Gonzari S.A. Exp.	15.1				21.5	5.1								
Desarrollo Agrario SA		37.4												
San Clemente SA. Exp.														



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PEACH	KIWIS	PLUM	NECTARIN	PLUMCOT	APPLE	PEAR	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	297.0	75.6	138.8	97.2					608.6	787.6	1,238.7	69.3	90.0	125.8
Export. Valle Andes	205.7	124.0		148.4		14.1			492.2	264.9	292.5	56.9	30.2	34.4
Triofrut Ltda., Exp.		180.2	113.8		74.5				368.5	257.0	172.4	39.7	27.3	18.2
Dole Chile S.A.	54.6		96.0	32.4	10.8				193.8	196.2	162.8	21.1	21.8	18.7
Exportadora Campillav Spa	93.5								93.5			11.4		
Santa Maria S.A.	93.5								93.5			11.4		
Acrovita S.A.	71.0			14.0	7.6				92.6	276.9	398.6	11.1	32.5	40.7
The Fresh Link Chile Spa	89.7								89.7			10.9		
Others	70.8	64.1	44.8						179.8	581.0	789.2	20.2	68.5	88.4
TOTAL TONS 2012-13	975.8	443.9	393.4	292.1	92.9	14.1			2,212.1					
TOTAL TONS 2011-12	1,343.1	392.7	299.2	215.6	53.7		59.3			2,363.6				
TOTAL TONS 2010-11	1,484.9	373.4	297.6	325.6	115.8		233.9	223.0			3,054.3			
TOTAL TH.CASES 2012-13	119.0	49.3	39.3	32.5	10.3	1.6						252.0		
TOTAL TH.CASES 2011-12	163.8	43.6	29.9	24.0	6.0		3.1						270.4	
TOTAL TH.CASES 2010-11	181.1	41.6	29.8	36.2	13.1		12.2	12.2						326.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	GRAPE	PLUM	PEACH	GRAPE	PLUM	PEACH	PLUM	PLUM	NECTARIN	PEACH	PEACH	GRAPE
	R. GLOBE	HAYWARD	THOMPSON	LARRY ANN	ZEE LADY	NOT DEF	ANGELENO	SW. SPT.	B. AMBAR	FRIAR	AUG. RED	EL. LADY	RICH LADY	SUGRAONE
David del Curto S.A.	267.1	92.4	29.9	43.2	25.9		43.2		10.8			32.4		
Export. Valle Andes	149.6		18.7	47.8	20.2	18.7	21.6	40.3	40.3	38.7		8.7		18.7
Triofrut Ltda., Exp.		113.8			40.0			21.6			43.2		40.9	
Dole Chile S.A.	18.2	96.0	36.4	21.6						10.8				
Santa Maria S.A.	74.8					18.7								
Exportadora Campillav Spa	93.5													
Acrovita S.A.			41.8											20.4
Others	121.6	44.8	2.5		8.2	36.4								



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	GRAPE	APPLE	PLUM	KIWIS	NECTARIN	PEACH	ORANGE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	840.8	481.2	443.5	198.7	91.2	71.3	41.0		2,175.1	1,938.4	2,126.2	173.2	174.8	187.4
El Parque Ltda, Exp.								10.5	20.3			1.4		
TOTAL TONS	2012-13	840.8	481.2	443.5	198.7	71.3	41.0	10.5	2,195.4					
TOTAL TONS	2011-12	491.5	707.4	396.4	200.7	64.0	91.2		1,998.4					
TOTAL TONS	2010-11	627.4	745.3	466.4	256.4	30.2	80.4	58.9			2,272.0			
TOTAL TH.CASES	2012-13	46.1	58.7	23.2	22.1	9.1	7.9	4.6	0.7			174.6		
TOTAL TH.CASES	2011-12	27.0	86.0	21.4	21.8	6.4	10.0	4.6					178.3	
TOTAL TH.CASES	2010-11	34.6	90.9	24.7	27.7	3.0	8.8	6.5						197.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	GRAPE	APPLE	APPLE	GRAPE	PEAR	KIWIS	PEAR	PLUM	GRAPE	APPLE	PLUM	PLUM	PEAR
	PACKHAMS	R. GLOBE	RY. GALA	GRANNIES	THOMPSON	BOSC	HAYWARD	B. D'ANJOU	ANGELINO	CRIMSON	RICH. D.	FORTUNE	LARRY ANN	NOT DEF
Dole Chile S.A.	619.7	293.5	247.3	126.5	106.9	90.9	85.2	82.7	79.9	72.0	69.6	52.9	26.0	24.3
El Parque Ltda, Exp.														

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PEAR	KIWIS	PLUM	ORANGE	NECTARIN	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frutam Ltda., Exp.	926.7	541.6	436.5	73.3	49.1	35.4	27.6	24.2	2,145.0	1,278.7	1,605.8	162.1	87.9	119.6
Bonaterra S.A.	39.3								39.3			2.1		
TOTAL TONS	2012-13	966.0	541.6	436.5	73.3	49.1	35.4	27.6	2,184.3					
TOTAL TONS	2011-12	621.4	216.9	318.0	13.8	17.6	36.9	13.5	14.2	1,278.7				
TOTAL TONS	2010-11	822.3	339.4	203.3	49.3	69.2	25.5	33.4	30.0		1,605.8			
TOTAL TH.CASES	2012-13	49.8	65.2	24.7	7.4	5.4	2.4	3.1	2.7			164.1		
TOTAL TH.CASES	2011-12	32.3	26.2	17.6	1.4	2.0	2.4	1.5	1.6				87.9	
TOTAL TH.CASES	2010-11	42.7	41.0	11.2	4.9	7.6	1.7	3.7	3.4					119.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	PEAR	APPLE	APPLE	GRAPE	APPLE	APPLE	KIWIS	GRAPE	GRAPE	GRAPE	GRAPE	PLUM	GRAPE	APPLE
	PACKHAMS	RY. GALA	RICH. D.	R. GLOBE	GRANNIES	GALA	HAYWARD	NOT DEF	THOMPSON	CRIMSON	AUT. RY.	ANGELINO	FLAME SGL	RED CHIEF
Frutam Ltda., Exp.	420.4	387.3	330.2	292.8	74.4	89.6	72.3	54.2	52.9	43.5	40.5	30.8	21.9	19.8
Bonaterra S.A.		19.8			19.8									



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	ORANGE	PEACH	NECTARIN	PLUM	KIWIS	PEAR	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frutam Ltda., Exp.		917.5	358.6	151.8	148.4	130.7	128.7	102.7	66.8	2,046.5	1,928.1	2,076.0	167.8	156.5	166.5
Bonaterra S.A.		101.7								101.7			5.1		
Polar Fruit Int. SA								22.0		22.0			2.2		
TOTAL TONS	2012-13	1,019.2	358.6	151.8	148.4	130.7	128.7	124.7	66.8	2,170.2					
TOTAL TONS	2011-12	974.8	365.1	19.5	139.6	105.0	96.0	59.5	119.9		1,928.1				
TOTAL TONS	2010-11	1,077.1	350.4	70.5	194.0	140.0	106.6	62.7	30.8			2,097.6			
TOTAL TH.CASES	2012-13	51.1	42.3	10.0	16.6	14.7	14.4	12.9	5.3				175.2		
TOTAL TH.CASES	2011-12	49.9	42.9	1.3	15.6	11.4	10.8	6.4	8.6					156.5	
TOTAL TH.CASES	2010-11	55.0	41.2	4.6	22.1	15.6	11.5	6.3	2.6						168.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	APPLE	APPLE	APPLE	ORANGE	PLUM	GRAPE	APPLE	APPLE	PEAR	ORANGE	ORANGE
	RY. GALA	R. GLOBE	HAYWARD	RICH. D.	GRANNIES	GALA	NOT DEF	ANGELENO	THOMPSON	AMBROSIA	FUJI	D'ANJOU	LANE LATE	FUKUMOTO
Frutam Ltda., Exp.	556.8	216.0	96.6	92.7	81.6	67.3	65.7	59.7	51.8	39.1	33.4	30.7	30.2	29.5
Bonaterra S.A.	101.7													
Polar Fruit Int. SA			22.0											



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	PEAR	PEACH	KIWIS	PLUM	NECTARIN	ORANGE	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Green Apples Chile		940.5	238.0	224.2	183.0	178.0	131.4	129.0	84.9	2,109.6	771.1	2,567.7	129.0	44.6	143.8
Karen Morales Cortes				3.0	6.1		3.1	5.4		17.6			1.3		
TOTAL TONS	2012-13	940.5	238.0	227.2	189.2	178.0	134.5	134.4	84.9	2,127.2					
TOTAL TONS	2011-12	958.2	118.8	343.7	241.5	208.3	264.5	69.1	37.3		2,242.9				
TOTAL TONS	2010-11	1,543.9	83.0	351.5	208.8	207.7	248.4	55.1	15.7			2,720.6			
TOTAL TH.CASES	2012-13	47.0	19.8	12.6	13.4	11.9	10.7	10.0	4.7				130.4		
TOTAL TH.CASES	2011-12	47.8	9.9	19.1	16.5	12.5	20.0	4.8	2.1					132.8	
TOTAL TH.CASES	2010-11	77.7	6.9	19.5	14.1	11.8	16.8	4.0	1.0						152.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	PEAR	KIWIS	APPLE	GRAPE	ORANGE	GRAPE	PEACH	NECTARIN	GRAPE	PLUM	APPLE	PEAR
	RICH. D.	RY. GALA	PACKHAMS	HAYWARD	GRANNIES	THOMPSON	LANE LATE	R. GLOBE	O'HENRY	ART. SNOW	NOT DEF	LARRY ANN	FUJI	W. NELIS
Green Apples Chile	409.5	335.3	178.9	178.0	141.5	108.1	84.9	76.9	64.1	56.5	53.0	47.4	40.2	36.0
Karen Morales Cortes									1.5					



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PEAR	NECTARIN	KIWIS	ORANGE	PLUM	PEACH	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	722.9	160.6	31.5		30.0	12.0			970.6	1,549.1	1,390.3	65.3	104.7	78.2
Dole Chile S.A.	403.3	81.7	33.9	75.6	6.0		22.7	19.4	644.4	515.6	384.7	40.2	32.0	22.6
Polar Fruit Int. SA	240.3	34.4	47.6	4.4	2.1	21.7	8.7	6.4	390.8	414.5	478.2	24.5	29.1	33.7
South Fruits Chile SA	20.4	33.1							53.5	136.4	148.0	4.9	13.6	12.4
Greenvic Comercial SA	39.5								39.5	41.9	94.0	2.1	3.5	5.9
TOTAL TONS	2012-13	1,426.3	309.8	113.0	80.0	38.1	33.7	31.4	2,098.8					
TOTAL TONS	2011-12	1,852.7	518.9	103.2	17.3	31.5	29.6	30.5	2,675.8					
TOTAL TONS	2010-11	2,099.7	246.3	33.7	18.2	33.0		40.6		2,517.3				
TOTAL TH.CASES	2012-13	74.6	36.7	7.7	2.4	3.9	2.2	3.4	2.9			136.9		
TOTAL TH.CASES	2011-12	97.9	62.4	6.9	1.9	3.2	2.0	3.4	1.7				185.1	
TOTAL TH.CASES	2010-11	109.4	28.8	2.1	2.0	3.3		4.6	2.3					155.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		GRAPE		APPLE		APPLE		NECTARIN		GRAPE		APPLE		KIWIS		PEAR		PEAR		PEAR	
	RICH. D.	RY. GALA	R. GLOBE	GRANNIES	NOT DEF	RED CHIEF	SP. RED	NOT DEF	FUJI	HAYWARD	PACKHAMS	FORELLE	D'ANJOU	B. D'ANJOU								
Unifrutti Traders Ltd.	369.8	145.7	142.9	111.7		74.1					27.6						24.6					
Dole Chile S.A.	215.1	90.3	33.7	18.3	53.4			64.8	46.4	26.0	3.6	7.0										23.3
Polar Fruit Int. SA	113.2	23.2	20.6		41.3	15.3			7.7	17.2	1.1	23.3									24.3	
South Fruits Chile SA		9.8	33.1	10.6																		
Greenvic Comercial SA				39.5																		

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	KIWIS	PLUM	ORANGE	TOTAL TONS		TOTAL TH.CASES	
						2012-13	2011-12	2012-13	2011-12
Copefrut S.A.	899.7	299.5	24.0			1,223.2	404.3	66.2	21.3
Fruval S.A., Exportad.	78.2	22.7		67.2		168.1		12.1	
Del Monte Fresh Prod.	116.3	24.2				140.5	234.4	7.4	12.1
Tierra Sur Ltda.	60.1	69.1				129.2		7.0	
Río Blanco Ltda, Exp.			89.6		21.6	111.2	44.8	10.4	4.5
Chilexpo Frut Ltda.		87.9		2.9		90.8		5.1	
Geofrut S.A.		46.1				46.1	138.2	2.6	7.7
Agrícola Lyon Ltda			44.8			44.8		4.5	
Tacora Fruta S.A.	20.5					20.5		1.1	
TOTAL TONS	2012-13	1,174.8	549.5	158.4	70.1	1,974.3			
TOTAL TONS	2011-12	638.7	161.3	44.8		844.8			
TOTAL TH.CASES	2012-13	61.5	30.4	15.8	7.0	1.4		116.3	
TOTAL TH.CASES	2011-12	33.4	9.0	4.5				46.8	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		APPLE		APPLE		PEAR		KIWIS		APPLE		PLUM		KIWIS		ORANGE		PLUM		PLUM	
	PACKHAMS	RED CHIEF	RICH. D.	RY. GALA	NOT DEF	S. BARTL.	HAYWARD	GRANNIES	LT. FORT.	NOT DEF	NAVELS	HP. GIANT	LARRY ANN									
Copefrut S.A.	299.5	374.0	175.6	141.5	127.7		24.0	80.9														
Fruval S.A., Exportad.	22.7			19.6	58.7							67.2										
Del Monte Fresh Prod.	24.2		96.9	19.4																		
Tierra Sur Ltda.	46.1		20.1				23.0	40.0														
Río Blanco Ltda, Exp.							89.6				21.6											
Chilexpo Frut Ltda.							87.9												1.9	1.0		
Geofrut S.A.							46.1															
Others				20.5			22.4				22.4											



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	PLUM	APPLE	CHERRY	NECTARIN	PEACH	AVOCADO	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	173.5	67.8		64.8	89.9				398.0	906.9	233.3	49.7	84.3	26.8
Del Monte Fresh Prod.	140.5		65.8		15.2	48.2	44.4		314.1	339.8	253.4	37.8	40.5	27.9
Gesex, Gest.Exp.Frut.	18.1		76.6			63.6	7.5		165.9	210.0	149.0	18.6	23.7	17.9
Agr.Rob.Valenzuela								54.9	152.5			11.1		
Southern Fruit, Exp.		88.5							140.1	47.3	45.3	15.6	5.5	4.5
Frutexport S.A.	130.7								130.7	329.8		15.9	40.2	
Ams Family S. A.			46.0						95.0			10.6		
Subsole S.A., Exp.	80.3								80.3	143.3	117.1	9.8	17.0	14.3
Others	87.9	155.4	21.2	130.3	56.7				473.4	1,928.7	2,142.6	48.2	206.5	236.0
TOTAL TONS	2012-13	630.9	311.7	209.5	195.1	161.7	123.1	74.3	54.9	1,949.9				
TOTAL TONS	2011-12	1,023.4	519.8	944.8	615.5	198.9	299.3	202.0			3,905.9			
TOTAL TONS	2010-11	1,031.1	382.9	550.1	291.3	110.5	243.2	256.4			2,940.7			
TOTAL TH.CASES	2012-13	77.4	31.2	23.2	10.5	32.3	13.7	8.3	5.0			217.3		
TOTAL TH.CASES	2011-12	125.5	52.0	103.4	32.5	38.7	33.3	22.4					417.8	
TOTAL TH.CASES	2010-11	126.5	38.5	60.5	15.4	22.2	27.0	28.5						327.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	GRAPE	PLUM	APPLE	APPLE	CHERRY	PLUM	GRAPE	AVOCADO	PLUMCOT	LEMON	GRAPEFR.	GRAPE
	R. GLOBE	HAYWARD	THOMPSON	ANGELENO	GRANVINES	RY. GALA	BING	LARRY ANN	CRIMSON	HASS	FLV. RICH	GENOVA	STAR RUBY	NOT DEF
Unifrutti Traders Ltd.	157.7	67.8				44.4	20.2		15.7					
Del Monte Fresh Prod.	80.3		60.2	65.8			3.2							
Gesex, Gest.Exp.Frut.	18.1			45.9				4.7						
Agr.Rob.Valenzuela										54.9		49.0	48.6	
Southern Fruit, Exp.		88.5												
Frutexport S.A.	37.8		37.8						36.2					18.9
Ams Family S. A.								42.4			49.1			
Others	37.8	155.4	84.2		87.9	42.3	56.7	21.2	13.4					16.4



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	NECTARIN	PLUM	PEACH	APPLE	CHERRY	APRICOT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	460.3	205.1	142.1	145.5	66.6	89.4	32.8	1.7	1,143.5	1,498.6	737.2	122.1	157.4	70.9
Greenvic Comercial SA	202.4	21.7	51.5	22.9	38.4				336.9	45.8	248.8	35.2	4.6	24.9
Agrovita S.A.		207.4			59.8		5.4		272.6	411.6	109.1	33.0	48.6	13.1
Río Blanco Ltda, Exp.	137.3								137.3		114.4	13.7		11.4
Agricom, Soc. Agric.		27.9							27.9	170.4		3.4	20.8	
San Fco. Lo Garces Ltd							15.9		15.9			3.2		
Rancaqua, Cia.Exp.Ltd.							4.2		4.2			0.8		
TOTAL TONS	2012-13	800.0	462.2	193.5	168.4	164.8	89.4	58.4	1.7	1,938.3				
TOTAL TONS	2011-12	719.4	742.5	103.3	227.8	117.6	134.1	57.2	2.6		2,126.3			
TOTAL TONS	2010-11	613.6	191.8	49.2	50.5	55.6	226.0	44.3				1,231.0		
TOTAL TH.CASES	2012-13	80.0	56.4	21.5	18.5	18.3	4.7	11.8	0.3			211.5		
TOTAL TH.CASES	2011-12	71.9	90.6	10.7	25.3	12.7	7.1	11.4	0.4				231.3	
TOTAL TH.CASES	2010-11	61.6	23.4	5.5	5.4	6.5	11.6	8.9						122.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	GRAPE	PLUM	APPLE	PEACH	PEACH	NECTARIN	NECTARIN	PLUM	NECTARIN	NECTARIN	CHERRY	APPLE
	HAYWARD	R. GLOBE	THOMPSON	ANGELENO	RICH. D.	SPT. SUN	SW. SPT.	AUG. RED	ART. SNOW	E. QUEEN	RY. GLO	BIG BOY	BING	RED CHIEF
David del Curto S.A.	460.3	205.1		67.2	68.9			17.8	31.8	22.5	25.2	9.1	20.5	
Greenvic Comercial SA	202.4	21.7		22.9				33.7	16.0	11.2				
Agrovita S.A.			207.4			59.8								
Río Blanco Ltda, Exp.	137.3													
Agricom, Soc. Agric.		22.3												
San Fco. Lo Garces Ltd													11.5	
Rancaqua, Cia.Exp.Ltd.														



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPFR.	AVOCADO	ALMOND	LEMON	APRICOT	CHERYM	PLUM	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	650.0					33.0			683.0	451.1	263.1	69.1	46.1	26.3
Los Libertadores, Exp.		156.3	26.6		84.8		22.0		289.8	263.9	247.3	22.8	22.2	21.5
Greenvic Comercial SA	223.4							22.9	246.3	131.3	21.8	24.6	13.8	2.2
San Fco. Lo Garces Ltd	114.4								114.4			11.4		
Propal S., Exportad.			112.1						112.1	310.6	684.6	10.1	28.4	60.9
Fruaal S.A., Exportad.	88.0								88.0	198.0	129.1	8.8	19.8	12.9
Aar.Rob.Valenzuela		79.2							79.2				5.3	
Frutland S. A.	66.0								66.0			6.6		
Others	43.7	58.7	21.7	88.0			8.5		220.7	196.2	271.0	20.8	16.8	22.4
TOTAL TONS	2012-13	1,185.5	294.3	160.4	88.0	84.8	33.0	30.6	22.9	1,899.5				
TOTAL TONS	2011-12	738.3	251.7	389.6	51.0		41.5	16.2	22.9	1,551.1				
TOTAL TONS	2010-11	490.9	220.7	734.0	38.1	30.2		20.4			1,616.9			
TOTAL TH.CASES	2012-13	118.5	20.0	14.4	8.8	4.9	4.1	6.5	2.3				179.6	
TOTAL TH.CASES	2011-12	73.8	17.3	35.9	5.1		5.6	3.4	2.3					147.2
TOTAL TH.CASES	2010-11	49.1	15.2	65.9	3.8	1.8		4.5						146.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPFR.	AVOCADO	LEMON	AVOCADO	ALMOND	ALMOND	CHERYM	PLUM	LEMON	APRICOT	APRICOT	APRICOT	APRICOT
	HAYWARD	STAR RUBY	NOT DEF	EUREKA	HASS	NOT DEF	N. PAR. SC	C. USA	ANGELENO	GENOVA	FRESNO	HELENA	DINA	LORNA
David del Curto S.A.	650.0										18.7	7.5	6.6	0.2
Los Libertadores, Exp.		156.3		65.0	26.6			22.0		19.8				
Greenvic Comercial SA	223.4								22.9					
San Fco. Lo Garces Ltd	114.4													
Propal S., Exportad.			89.7		22.4									
Fruaal S.A., Exportad.	88.0													
Aar.Rob.Valenzuela		79.2												
Others	109.7	58.7	21.7			47.0	41.0	8.5						

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PLUM	GRAPE	KIWIS	APPLE	NECTARIN	CHERRY	PEACH	PEAR	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Río Blanco Ltda. Exp.		374.8	68.6			3.0			446.5	1,266.1	858.0	55.1	154.0	101.9
Comercial SM Plus Ltd.	222.8		22.6						245.5	59.9		27.0	6.7	
Dole Chile S.A.			183.0	42.6					225.7			20.5		
Cofefrut S.A.	60.5			42.0	15.6	42.1	3.5		165.0	620.0	715.9	20.2	60.9	55.5
Greenvic Comercial SA		20.1	67.0	22.6	28.1		13.1		155.4	252.4		15.6	25.7	
Del Monte Fresh Prod.	110.7								110.7	65.9	22.2	12.3	7.3	2.5
David del Curto S.A.	4.7		43.7		28.1		20.6	6.1	103.1	287.3	133.6	11.0	28.3	14.1
San Fco. Lo Garces Ltd	22.2	39.5				20.1			81.8	62.9	170.1	11.3	9.0	19.9
Others	126.9	62.6		22.3	7.2	2.5	21.5		243.0	658.2	597.0	26.6	73.0	67.3
TOTAL TONS	2012-13	547.8	497.0	385.0	129.5	78.9	67.7	58.7	6.1	1,776.6				
TOTAL TONS	2011-12	916.7	1,182.0	564.0	276.2	111.1	91.6	115.6		3,272.6				
TOTAL TONS	2010-11	585.8	689.8	463.1	393.5	134.5	63.6	98.8			2,496.8			
TOTAL TH.CASES	2012-13	60.9	62.6	38.6	6.7	8.8	14.1	6.5	0.7				199.6	
TOTAL TH.CASES	2011-12	100.8	147.9	56.6	14.5	12.0	18.5	12.7						365.0
TOTAL TH.CASES	2010-11	61.8	85.1	46.3	20.7	14.9	12.7	11.0						261.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	PLUM	APPLE	GRAPE	PLUM	PLUM	GRAPE	CHERRY	PLUM	NECTARIN	PLUM	PEACH	NECTARIN
	HAYWARD	B. GLOBE	ANGELENO	GRANNIES	THOMPSON	LARRY ANN	B. AMBAR	CRIMSON	BING	FRIAR	AUG. RED	BCK. NAT	RICH LADY	BIG BOY
Río Blanco Ltda. Exp.	68.6	267.2			46.4			46.5	3.0					
Comercial SM Plus Ltd.	20.1		113.2			89.0	20.6							
Dole Chile S.A.	183.0			42.6										
Cofefrut S.A.				41.5	42.0		13.0		42.1					1.6
Greenvic Comercial SA	66.3	20.1		22.6										12.9
Del Monte Fresh Prod.			110.7											
David del Curto S.A.	43.7						4.7				26.2			
Others		4.2	23.0	22.3	76.7	14.3	44.9	21.3	18.5	44.6	7.2	22.2	15.9	

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	PLUM	NASHI	PEAR	KIWIS	PEACH	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Verfrut S.A., Soc. Exp.	197.3	73.9	79.2	171.6			60.6	10.3	594.0	130.4	48.2	70.6	16.3	7.0
Unifrutti Traders Ltd.	59.8	154.8	20.6		65.8				344.7	736.9	839.3	34.5	75.6	80.5
David del Curto S.A.	51.4	74.2	55.3		26.5	63.4	27.1	42.7	344.6	343.8	833.1	31.2	22.2	70.1
Southern Fruit, Exp.		19.2	36.7			44.8	26.6		127.3	143.9	169.5	12.5	13.6	16.0
Chilfresh Ltda., Serv.	93.4								93.4	264.9	320.6	11.4	32.3	39.1
Frusan, San Fdo SA					68.0				71.3				7.2	
Tempofruits S.A.	18.9		6.8				21.2	18.7	65.5	35.5	96.8	7.5	6.1	10.7
New World Chile S.A.	41.8					22.9			64.7	233.1	138.6	7.4	22.3	15.5
Others	19.2	22.2				21.1			62.5	99.2	136.9	5.7	9.8	18.1
TOTAL TONS	2012-13	481.9	344.3	198.6	171.6	160.4	152.2	135.4	71.7	1,768.2				
TOTAL TONS	2011-12	657.4	664.2	79.6	15.4	91.6	187.6	105.0	72.8		1,987.8			
TOTAL TONS	2010-11	758.1	725.8	290.7	25.7	121.5	333.4	60.3	190.4			2,583.1		
TOTAL TH.CASES	2012-13	60.5	18.5	22.1	25.8	15.1	15.2	14.3	7.4			188.0		
TOTAL TH.CASES	2011-12	85.4	35.5	8.8	3.8	7.6	19.0	11.2	7.4				198.1	
TOTAL TH.CASES	2010-11	93.1	37.9	30.5	4.5	13.9	33.3	6.3	20.5					257.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	NASHI	KIWIS	APPLE	GRAPE	PLUM	APPLE	PEACH	PEAR	PEAR	CHERRY	PLUM	PLUM
	NOT DEF	R. GLOBE	ROSUI	HAYWARD	RY. GALA	T HOMPSON	NOT DEF	NOT DEF	NOT DEF	FORELLE	NOT DEF	BING	ANGELENO	LARRY ANN
Verfrut S.A., Soc. Exp.	31.9	92.2	153.7			73.2	25.7	14.0	36.9				1.2	43.2
Unifrutti Traders Ltd.	59.8				123.5		20.6	31.3			49.3	43.3		
David del Curto S.A.	32.5			63.4			7.2	9.5				4.1	1.9	43.2
Southern Fruit, Exp.				44.8			36.7	19.2	26.6					
Chilfresh Ltda., Serv.	18.6	70.8				3.9								
Frusan, San Fdo SA										62.4	5.7	3.3		
Tempofruits S.A.														
Others	23.2			44.0		37.8								



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Nimentos Fruca S.A

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	PLUM	CHERRY	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Nicofrut S.A.	1,117.0	184.3				1,301.3	3,420.3	1,300.5	68.9	210.0	85.7
Frusan, San Fdo SA	256.0	161.3				417.3	302.7	694.4	22.3	17.6	37.6
Aruba Chile S.A.	27.0					27.0	672.0		1.4	40.0	
Valle Central S.A., Exp.	20.2					20.2			1.1		
TOTAL TONS	2012-13	1,420.2	345.6			1,765.8					
TOTAL TONS	2011-12	3,046.0	1,181.3	428.1	173.4	31.8	4,860.6				
TOTAL TONS	2010-11	1,685.7	254.9	158.6	101.5	5.0		2,205.6			
TOTAL TH.CASES	2012-13	74.5	19.2						93.7		
TOTAL TH.CASES	2011-12	161.0	66.0	52.4	18.1	6.4				303.8	
TOTAL TH.CASES	2010-11	88.9	14.2	19.3	11.3	1.0					134.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	PEAR	APPLE	APPLE	APPLE	APPLE	APPLE	APPLE
	RY. GALA	RED CHIEF	PACKHAMS	GRANNIES	RICH. D.	FUJI	RAKU	SCARLETT	FUJI RO.
Nicofrut S.A.	481.9	391.4	184.3	120.6	93.3	28.9			0.9
Frusan, San Fdo SA	39.1		161.3	78.8	118.5		19.6		
Aruba Chile S.A.	7.4			19.6					
Valle Central S.A., Exp.		1.1						19.2	



Martha Calle

Bolivia



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	NECTARIN	GRAPE	CHERRY	PEACH	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
MYS Doñihue Ltda.	472.1	215.3	30.9	35.4			753.7	804.5	1,184.8	35.9	38.9	
Patricio Nearete Ltda.	477.9						477.9	689.3	881.4	20.0	29.0	49.5
Marta Gonzalez	235.2						235.2	534.8		9.8	22.3	36.7
Arocom. Maximo	210.2						210.2	221.8		8.8	9.2	
San Fco. Lo Garces Ltd			5.2		34.7	2.8	42.7	103.8	37.7	4.7	10.6	4.3
TOTAL TONS	2012-13	1,395.4	215.3	36.1	35.4	34.7	1,719.7					
TOTAL TONS	2011-12	2,021.5	163.3	102.4	62.6	81.9	2,445.9					
TOTAL TONS	2010-11	2,129.7				37.7			2,167.4			
TOTAL TH.CASES	2012-13	59.4	9.5	1.8	4.3	3.9	0.3			79.1		
TOTAL TH.CASES	2011-12	84.9	6.8	6.0	7.5	8.2	0.6				114.0	
TOTAL TH.CASES	2010-11	88.8				4.3						93.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		KIWIS	APPLE		GRAPE	APPLE		CHERRY	NECTARIN	NECTARIN	CHERRY	APPLE	NECTARIN	CHERRY
	RY. GALA	GRANNIES	HAYWARD	RED CHIEF	RICH. D.	R. GLOBE	SCARLETT	BING	VENUS	SM. DIAM.	GLEN RED	FUJI	AUGUST G.	SANTINA	
MYS Doñihue Ltda.	111.9	300.4	215.3	3.2	32.8	35.4	21.2			22.3	8.6		1.0		
Patricio Nearete Ltda.	354.8	78.0		40.7									4.4		
Marta Gonzalez	159.4	21.4		30.2	19.2		5.0								
Arocom. Maximo	159.0	12.4		36.0			2.8								
San Fco. Lo Garces Ltd									23.4			8.2		5.2	2.9

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Barracao, PR

Brasil



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	APPLE	PLUM	NECTARIN	PEAR	PEACH	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frutland S. A.	378.8	44.0	138.4			156.1			717.3	152.6	352.3	66.6	16.4	
Araucaria Export. S.A.		22.9	66.6	146.4	137.6		73.9		447.4	359.6	352.3	45.5	39.9	36.2
Frusan, San Fdo SA		109.3		21.5					130.8	22.3		13.0	1.2	
Fruaol S.A., Exportad.		66.0	41.5						107.5	353.9	823.8	8.8	29.1	73.0
Exportadora Panamera Ltda.	40.1		20.5	5.0					65.7			6.5		
Easter Island S.A	54.5								54.5	100.1		6.6	11.7	
Agroexportadora Unibas Ltda.		45.8							45.8			4.6		
Comercial SM Plus Ltd.		42.2							42.2	68.6		4.2	6.9	
Others		22.9	22.6	1.2	19.6				66.3	389.4	140.8	5.8	30.8	15.3
TOTAL TONS	2012-13	473.4	353.0	289.6	174.2	157.2	156.1	73.9	1,677.4					
TOTAL TONS	2011-12	235.6	356.4	259.1	198.2	140.4	152.2	102.2		1,446.6				
TOTAL TONS	2010-11	262.1	306.2	356.9	190.0	88.8	8.1	104.8			1,316.9			
TOTAL TH.CASES	2012-13	57.7	35.1	15.4	19.3	17.5	8.6	8.2				161.7		
TOTAL TH.CASES	2011-12	28.7	35.6	13.6	22.0	15.6	8.5	11.4	0.5				135.9	
TOTAL TH.CASES	2010-11	32.0	30.6	18.8	21.1	9.9	0.4	11.6						124.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	APPLE	PEAR	PLUM	NECTARIN	APPLE	PLUM	NECTARIN	PEACH	GRAPE	PEACH	PLUM	APPLE
	R. GLOBE	HAYWARD	GRANNIES	D'ANJOU	ANGELINO	ART. SNOW	RED CHIEF	ROYSUM	AUG. RED	ROBIN NEIL	CRIMSON	SPT. SUN	PK. DEL.	RICH. D.
Frutland S. A.	349.9	44.0	92.6	156.1			45.8				28.9			
Araucaria Export. S.A.		22.9	66.6		42.1	54.3		31.8	30.9	29.0		22.5	21.5	
Frusan, San Fdo SA		109.3		21.5										
Fruaol S.A., Exportad.		66.0	20.7											20.7
Exportadora Panamera Ltda.	40.1		20.5	5.0										
Easter Island S.A	36.8													
Agroexportadora Unibas Ltda.		45.8												
Others		65.1	22.6											



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		PLUM	KIWIS	APPLE	NECTARIN	GRAPE	PEACH	CHERRY	TOTAL TONS			TOTAL TH.CASES			
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Exp. Jose L. Bianchi Echeique		491.3	390.5	66.1	129.4	21.7	58.3			1,157.4	781.7		124.0	75.5	
Aqua Santa Exp.		89.9								89.9			10.0		
Geofrut S.A.				83.4						83.4			4.5		
Agricola Lyon Ltda			68.6							68.6			6.9		
Frusan, San Fdo SA			43.5							43.5			4.3		
Exportadora del Sur				43.4						43.4	1.0		2.3	0.2	
Gonzari S.A., Exp.				22.6						22.6			1.2		
Nicofrut S.A.			22.1							22.1			2.2		
Others		20.6	22.1	19.2		41.2				103.1	668.7	305.3	10.5	71.0	32.7
TOTAL TONS	2012-13	601.8	546.8	234.6	129.4	63.0	58.3			1,633.9					
TOTAL TONS	2011-12	416.4	471.9	280.7	236.7		41.2	4.5		1,451.4					
TOTAL TONS	2010-11	55.2	160.2	2.6	24.7	62.5						305.3			
TOTAL TH.CASES	2012-13	66.9	57.6	12.4	14.4	7.7	6.8						165.8		
TOTAL TH.CASES	2011-12	46.3	50.9	17.8	26.3		4.6	0.9						146.7	
TOTAL TH.CASES	2010-11	6.1	16.0	0.1	2.7	7.6									32.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PLUM	APPLE	PLUM	PLUM	APPLE	APPLE	NECTARIN	GRAPE	PEACH	NECTARIN	GRAPE	PEACH	NECTARIN
	HAYWARD	ANGELENO	GRANNIES	ZAFIRO	B. AMBAR	RICH. D.	SCARLETT	SP. BRIGHT	R. GLOBE	ERICH	RB. DIAM.	THOMPSON	RY. GLORY	R. GLEND
Exp. Jose L. Bianchi Echeique	387.7	294.0		101.1	70.0		57.8	32.2	21.7	28.9	21.8		16.0	15.0
Aqua Santa Exp.		89.9												
Geofrut S.A.			64.2			19.2								
Agricola Lyon Ltda	68.6													
Frusan, San Fdo SA	43.5													
Exportadora del Sur			43.4											
Gonzari S.A., Exp.						22.6								
Others	44.2			1.5	19.1	19.2			8.0			21.7		



Miguel Cisternas Torres

Argentina

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	AVOCADO	GRAPEFR.	LEMON	ORANGE	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
La Cruz Ltda, Agro.		44.9	447.8				492.7	574.2	1,144.9	45.0	54.2	102.4
Rio Blanco Ltda, Exp.		251.7					251.7			25.2		
Laquna El Dial		160.2					160.2	457.6	227.8	16.0	45.8	22.8
San Fco. Lo Garces Ltd		137.3					137.3	45.4	44.0	13.7	4.5	4.4
Aldunate Ltda, Exp.		134.3					134.3			13.9		
Copefrut S.A.		68.6					68.6			6.9		
Fruval S.A., Exportad.		66.0					66.0	86.0		6.6	8.6	
Cia.Chilena de La Fruta		45.8					45.8			4.6		
Others		177.6	63.9				241.4	466.6	455.1	23.8	44.6	40.8
TOTAL TONS	2012-13	1,086.3	511.7				1,598.0					
TOTAL TONS	2011-12	816.9	774.7	38.2				1,629.8				
TOTAL TONS	2010-11	475.9	1,004.1		370.9	20.8			1,871.7			
TOTAL TH.CASES	2012-13	109.1	46.5							155.6		
TOTAL TH.CASES	2011-12	81.7	72.8	3.2							157.7	
TOTAL TH.CASES	2010-11	47.6	99.8		21.6	1.4						170.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	AVOCADO
	HAYWARD	HASS
La Cruz Ltda, Agro.	44.9	447.8
Rio Blanco Ltda, Exp.	251.7	
Laquna El Dial	160.2	
San Fco. Lo Garces Ltd	137.3	
Aldunate Ltda, Exp.	134.3	
Copefrut S.A.	68.6	
Others	289.3	63.9



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	AVOCADO	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Cia.Chilena de La Fruta	889.6		889.6	325.2		89.0	32.5	
San Fco. Lo Garces Ltd	228.8		228.8	22.9	62.4	22.9	2.3	6.2
Christian Beller	215.9		215.9			21.7		
Sofruileq Chile S.A.	160.2		160.2	293.3	208.9	16.0	29.3	20.9
Polcura Exportaciones	68.6		68.6	231.0	501.4	6.9	23.5	51.5
El Parque Ltda. Exp.		21.4	21.4	41.4		1.9	3.9	
TOTAL TONS	2012-13	1,563.1	21.4	1,584.5				
TOTAL TONS	2011-12	1,094.5	87.1	1,181.6				
TOTAL TONS	2010-11	1,293.2			1,293.2			
TOTAL TH.CASES	2012-13	156.5	1.9			158.4		
TOTAL TH.CASES	2011-12	109.9	8.2				118.1	
TOTAL TH.CASES	2010-11	130.5						130.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	AVOCADO
	HAYWARD	HASS
Cia.Chilena de La Fruta	889.6	
San Fco. Lo Garces Ltd	228.8	
Christian Beller	215.9	
Sofruileq Chile S.A.	160.2	
Polcura Exportaciones	68.6	
El Parque Ltda. Exp.		21.4

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PEACH	PLUM	NECTARIN	KIWIS	APRICOT	APPLE	PLUMCOT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Greenvic Comercial SA	80.3	293.9	304.0	181.6	180.4	19.8	21.0	17.7	1,098.6	865.3	743.6	112.9	92.1	78.4
Córpora Agrícola S.A.	318.5								318.5	318.8	255.0	38.8	38.9	31.1
Verfrut S.A., Soc. Exp.		46.1							46.1			5.0		
Tuniche Fruits Ltda.		9.6	12.7	22.3					44.6	88.3	152.1	5.0	9.8	16.9
Geofrut S.A.			22.8						22.8	44.9		2.5	5.0	
San Fco. Lo Garces Ltd			11.2	10.9					22.1	186.2	111.3	2.5	28.5	17.9
Aqua Santa Exp.		5.6		10.3		5.5			21.4		64.7	2.5		7.2
TOTAL TONS	2012-13	398.8	355.2	350.6	225.1	180.4	25.3	21.0	1,574.1					
TOTAL TONS	2011-12	399.5	393.5	307.2	337.5	114.4	20.4	23.2		1,714.3				
TOTAL TONS	2010-11	489.3	180.1	574.8	279.2	256.8	28.2	43.6	10.3		1,960.6			
TOTAL TH.CASES	2012-13	48.6	36.5	36.0	24.0	18.0	3.2	1.1	1.8			169.2		
TOTAL TH.CASES	2011-12	48.7	43.6	32.0	37.0	11.6	2.7	1.3	3.0				199.8	
TOTAL TH.CASES	2010-11	59.7	19.9	60.4	31.0	25.9	3.6	2.3	1.0					221.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	PLUM	PLUM	NECTARIN	PEACH	GRAPE	GRAPE	GRAPE	PEACH	PEACH	PLUM	NECTARIN	PEACH
	R. GLOBE	HAYWARD	ANGELINO	AUT. FRIDE	BIG BOY	SW. SPT.	MOSC. SEED	NOT DEF	THOMPSON	S-CHANG	WH. LADY	E. QUEEN	NOT DEF	R-CHANG
Greenvic Comercial SA	14.2	180.4	105.9	64.1	54.9	70.2	66.1			54.9	46.1	33.2	36.4	33.3
Córpora Agrícola S.A.	175.2							63.8	62.0					
Verfrut S.A., Soc. Exp.														
Tuniche Fruits Ltda.					16.5							12.2	4.7	
Geofrut S.A.														
San Fco. Lo Garces Ltd				11.2									3.5	
Aqua Santa Exp.														



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Pabellón K Puesto Nro. 01
Mercado Las Mercedes, Puno
Perú

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	PLUM	PEACH	ORANGE	NECTARIN	KIWIS	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Arnoldo Gonzalez		399.3	22.2						421.5			21.2		
Francisco Gonzalez		296.0	31.2	14.4				5.2	346.8	326.8		18.2	17.1	
Aoro. Com. Sebastian Ferrada P		185.2	2.7	56.9	39.3		21.7		305.8	94.2		18.8	4.7	
Global Babega Ltda.		97.0	21.2			37.2		16.1	171.5			9.4		
Comercializadora Sud Frut Ltda.		147.0	17.9						164.9			8.3		
Elizabeth Gonzalez		59.8	6.0	4.8					70.6	211.9		3.8	11.1	
Agrocomercial Mario Gonzalez		47.0							47.0			2.4		
González v Montealegre		23.5							23.5	94.3		1.2	4.9	
Nancy Ossandon		21.6							21.6	384.4		1.1	19.4	
TOTAL TONS	2012-13	1,276.4	101.3	76.0	39.3	37.2	21.7	21.3	1,573.2					
TOTAL TONS	2011-12	1,341.0	130.7	14.2				10.7	1,496.6					
TOTAL TONS	2010-11	2,201.9	189.2	37.0	35.9		16.2			2,480.1				
TOTAL TH.CASES	2012-13	63.8	5.6	6.4	3.2	2.2	1.5	1.5				84.4		
TOTAL TH.CASES	2011-12	67.1	7.3	1.2				1.1					76.6	
TOTAL TH.CASES	2010-11	110.1	10.5	2.5	2.4		1.1							126.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	APPLE	PEAR	APPLE	ORANGE	PLUM	KIWIS	PEACH	PEACH	PLUM	NECTARIN	PLUM
	RY. GALA	SCARLETT	GRANNIES	RED CHIEF	PACKHAMS	RICH. D.	LANE LATE	B. ANBAR	HAYWARD	CARSON	EL. LADY	LARRY ANN	SUP. QUEEN	FORTUNE
Arnoldo Gonzalez	148.5	181.3	61.6	3.9	22.2									
Francisco Gonzalez	119.6	64.7	30.7	81.1	27.2				5.2					10.8
Aoro. Com. Sebastian Ferrada P	44.3	113.4	19.7	7.8	2.7			22.9		18.1	17.1		14.8	14.3
Global Babega Ltda.	31.1		26.5		21.2	38.5	37.2		16.1					
Comercializadora Sud Frut Ltda.	77.9	50.1	18.9		17.9									
Elizabeth Gonzalez	24.5	6.9	8.8	19.6	6.0									4.8
Agrocomercial Mario Gonzalez	17.6	20.9	3.5	5.1										
Others	10.8	32.3	2.0											



Corabastos Bodega 29 - Puesto 250
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Importfrut Ltda.

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	KIWIS	GRAPE	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA	668.3	185.6	73.4			927.4	924.1	1,365.4	52.4	52.7	75.8
Nicofrut S.A.	175.6	119.8		18.4		313.8	503.4	541.8	18.1	26.5	30.6
Exp. v Servicios Soles Del Sur	40.5			37.2		77.7			6.6		
Euroamérica SA, Frut.	40.0	23.3				63.3			3.4		
Unifrutti Traders Ltd.	61.7					61.7			3.1		
Export. Valle Andes	61.3					61.3	241.7	287.1	3.2	16.4	17.5
CvD Internacional SA	20.0					20.0	20.1	59.9	1.0	1.0	3.1
TOTAL TONS	2012-13	1,067.4	328.7	73.4	55.6	1,525.1					
TOTAL TONS	2011-12	1,505.4	187.9	93.3	55.1	20.6	1,862.3				
TOTAL TONS	2010-11	2,054.9	220.6	49.0	92.7			2,417.2			
TOTAL TH.CASES	2012-13	55.7	18.2	7.2	6.8				87.8		
TOTAL TH.CASES	2011-12	78.8	10.4	9.3	6.7	2.4				107.6	
TOTAL TH.CASES	2010-11	107.2	12.3	4.8	11.3						135.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	APPLE	APPLE	APPLE	KIWIS	GRAPE	PEAR	PEAR	APPLE	PEAR
	RY. GALA	PACKHAMS	GRANNIES	NOT DEF	RICH. D.	HAYWARD	R. GLOBE	NOT DEF	S. BARTL.	GINGER G.	F. DE CLP.
Frusan, San Fdo SA	344.5	185.6	126.8	117.9	79.0	73.4					
Nicofrut S.A.	107.3	96.8	68.2				18.4	23.0			
Exp. v Servicios Soles Del Sur	1.9		18.1	20.6			37.2				
Euroamérica SA, Frut.			19.8						22.1	20.2	1.2
Unifrutti Traders Ltd.	61.7										
Export. Valle Andes	47.3				14.0						
CvD Internacional SA	20.0										



Greentropic CI SA

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CI 39 Norte 3N-25
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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	ORANGE	KIWIS	GRAPE	LEMON	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Greenvic Comercial SA		346.2	73.3		24.0	17.8			461.3	22.4	24.5	26.1	2.2	1.4
Fruaal S.A., Exportad.		156.6							156.6	22.4		8.2	2.2	
La Rosa Sofruco				120.0					120.0	48.0	48.0	8.0	3.2	3.2
Frusan, San Fdo SA		59.3	46.6						105.9	45.5	39.1	5.6	2.9	2.1
Agrisouth Estates Chile		82.3							82.3			4.1		
Permanz Frut Ltda.		60.6							60.6			3.2		
Ruiz Taale Humeres, S.		60.6							60.6			3.2		
Frutosa Ltda., Soc.		59.3							59.3			3.1		
Others		237.1	92.2	40.2	14.9	18.7	7.4		410.5	250.7	1.770.0	24.4	13.5	93.5
TOTAL TONS	2012-13	1,062.1	212.0	160.2	38.9	36.5	7.4		1,517.0					
TOTAL TONS	2011-12	226.5	49.0	48.0	57.6	5.6		2.4		388.9				
TOTAL TONS	2010-11	1,363.3	449.5	48.0		20.8					1,881.6			
TOTAL TH.CASES	2012-13	54.8	11.8	10.7	3.9	4.4	0.4					85.9		
TOTAL TH.CASES	2011-12	11.5	2.7	3.2	5.7	0.6		0.5					24.1	
TOTAL TH.CASES	2010-11	70.7	25.0	3.2		1.3								100.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		PEAR	ORANGE		KIWIS	GRAPE	ORANGE	PEAR	ORANGE	APPLE		ORANGE	APPLE	ORANGE
	RY. GALA	GRANNIES	PACKHANS	RICH. D.	VALENCIA	HAYWARD	R. GLOBE	NAVEL LT.	D'ANJOU	LANE LATE	R. STARK	AT. NAVEL	BROOKF.	FUKUMOTO	
Greenvic Comercial SA	118.8	176.6	73.3	50.8			24.0	17.8							
Fruaal S.A., Exportad.	156.6														
La Rosa Sofruco					96.0			24.0							
Frusan, San Fdo SA	39.5	17.9	46.6	1.9											
Agrisouth Estates Chile		82.3													
Permanz Frut Ltda.	20.2	40.4													
Ruiz Taale Humeres, S.	40.4			20.2											
Others	170.3	59.2	69.1	39.5			14.9	18.7	23.0	18.6	14.1	10.5	7.5	6.3	

Secchi Agricola Imp. e Exp. Ltda.

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	PEAR	APPLE	PLUMCOT	NECTARIN	PEACH	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Goniza Ltd. Soc.Aor.	614.9								614.9	627.8	20.1	76.4	76.5	2.4
Santa Elena S.A., Exp.	183.7								183.7	362.8	125.9	23.9	44.3	15.4
Bauza Export Ltda.	141.7								141.7			17.3		
CvD Internacional SA	29.8	58.8			16.5	15.7	6.3		127.1	44.6	21.7	15.3	5.0	2.5
Santa Maria S.A.	101.4								101.4			12.4		
Valdovinos v Arava Ltd	88.6								88.6	39.0		10.8	4.8	
Euroamérica SA, Frut.	58.3								58.3	20.5	6.3	7.1	2.5	0.8
Hars & Haebauer Chile	55.1								55.1	84.0		6.7	10.0	
Others	93.1		23.3	20.7					137.1	581.5	426.8	13.7	63.1	45.9
TOTAL TONS	2012-13	1,366.6	58.8	23.3	20.7	16.5	15.7	6.3	1,508.0					
TOTAL TONS	2011-12	1,495.8	21.6	44.4	66.7	44.6	49.4	31.6	1,760.2					
TOTAL TONS	2010-11	443.9			63.7	17.1		4.6			600.8			
TOTAL TH.CASES	2012-13	170.3	6.6	1.3	1.1	1.8	1.7	0.7				183.6		
TOTAL TH.CASES	2011-12	182.4	2.4	2.5	3.5	5.0	5.5	3.6	1.2				206.1	
TOTAL TH.CASES	2010-11	54.1			3.3	1.9		0.6						66.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	PLUM	PEAR	APPLE	GRAPE	PLUM	PLUMCOT	GRAPE	PLUM	NECTARIN
	R. GLOBE	CRIMSON	NOT DEF	THOMPSON	MUSC ROS	FLAVOR FALL	D'ANJOU	GRANNIES	MOSC. SEED	LARRY ANN	NOT DEF	BLACK SCL	B. ANBAR	SML. BR.
Goniza Ltd. Soc.Aor.	335.3	190.1		89.5										
Santa Elena S.A., Exp.	92.4		4.2	30.4	29.2				17.9			9.6		
Bauza Export Ltda.			141.7											
CvD Internacional SA	10.6	19.2				26.4				17.8	16.5		8.1	7.9
Santa Maria S.A.	59.2			42.2										
Valdovinos v Arava Ltd	53.1	35.4												
Euroamérica SA, Frut.	58.3													
Others	61.6		54.1	32.5			23.3	20.7						



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Main Species Detail

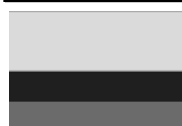
Season 2012/2013 (Tons)

EXPORTER	PEACH	PLUM	NECTARIN	KIWIS	GRAPE	PEAR	APPLE	BLUEB	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Alberto S.A.	211.4	153.6	119.4	162.0			19.6	0.6	666.5	562.0	177.2	68.7	60.1	19.1
Dole Chile S.A.	98.3	78.3	83.2	24.0	165.8	165.1			614.7	395.2	253.9	60.3	37.3	25.5
Southern Fruit, Exp.	60.5			22.4					82.9				9.0	
Río Blanco Ltda, Exp.					35.4				35.4	88.7	133.9	4.3	10.8	15.3
Frusan, San Fdo SA		22.1							22.1	43.1	21.6	2.4	4.8	2.4
Bonaterria S.A.			21.6						21.6			2.4		
Exportadora Brix Ltda.		21.6							21.6	116.0		2.4	13.7	
TOTAL TONS	2012-13	370.2	275.6	224.1	208.4	201.2	165.1	19.6	1,464.7					
TOTAL TONS	2011-12	378.7	164.1	203.4	166.6	262.3	11.6	100.9		1,287.6				
TOTAL TONS	2010-11	317.6	120.5	198.4	115.2	106.8		40.3			899.9			
TOTAL TH.CASES	2012-13	40.3	28.6	24.7	20.8	24.5	9.1	1.0	0.4			149.4		
TOTAL TH.CASES	2011-12	41.6	18.2	22.1	16.7	32.0	0.6	5.1					136.2	
TOTAL TH.CASES	2010-11	35.3	13.3	22.0	11.5	13.0		2.1						97.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PEAR	PLUM	PLUM	GRAPE	PEACH	GRAPE	NECTARIN	PEACH	NECTARIN	PEACH	NECTARIN	GRAPE	PEACH
	HAYWARD	BOSC	ANGELENO	B. AMBAR	R. GLOBE	RICH LADY	NOT DEF	AUG. RED	EL. LADY	NOT DEF	RED LADY	RB. DIAM.	T THOMPSON	NOT DEF
San Alberto S.A.	162.0		70.8	44.4			26.5	29.8	18.5	36.1	2.7	14.1		25.1
Dole Chile S.A.	24.0	157.0	43.2	24.3	84.1			55.1	21.6	10.8	10.8	42.1	4.3	26.6
Southern Fruit, Exp.	22.4						40.3			20.2				
Río Blanco Ltda, Exp.					27.5									8.0
Frusan, San Fdo SA				22.1										
Bonaterria S.A.												21.6		
Exportadora Brix Ltda.				21.6										



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	KIWIS	NECTARIN	PLUM	PEACH	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Expo. Valle Andes	263.1	46.3	37.4	22.4	98.3	80.0	10.6	558.2			43.7		
Euroamérica SA, Frut.	205.3	69.6	92.9	69.7				437.5	211.6		32.8	22.4	
Ruiz Taale Humeres, S.	172.5	80.5	18.7					271.7	449.5	388.2	15.8	26.0	24.0
Golden Fruits Ltda.	57.9	23.0	53.1	20.8				154.8	61.3	161.9	12.9	3.2	11.1
Golden Fruit Ltda.	40.3							40.3			2.1		
TOTAL TONS	2012-13	739.1	219.5	202.1	112.9	98.3	80.0	1,462.6					
TOTAL TONS	2011-12	506.7	46.1	165.5	46.8				765.0				
TOTAL TONS	2010-11	850.4	69.8	68.2	29.1					1,017.5			
TOTAL TH.CASES	2012-13	38.3	12.2	24.6	11.2	10.9	8.9	1.2			107.3		
TOTAL TH.CASES	2011-12	26.6	2.6	20.2	4.6							53.9	
TOTAL TH.CASES	2010-11	44.3	3.9	8.3	2.9								59.5

Main Varieties Detail

Season 2012/2013 (Tons)

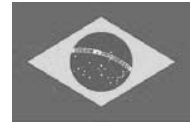
EXPORTER	APPLE	PEAR	APPLE	GRAPE	APPLE	KIWIS	APPLE	GRAPE	PEAR	PLUM	NECTARIN	PLUM	NECTARIN	PLUM
	RY. GALA	PACKHAMS	GRANNIES	R. GLOBE	RICH. D.	HAYWARD	RED CHIEF	NOT DEF	F. DE CLP.	ANGELENO	BIG BOY	NOT DEF	AUG. FIRE	ZAFIRO
Expo. Valle Andes	222.3	46.3		18.7	40.8	22.4		18.7		21.6	21.6	21.6	20.2	19.7
Euroamérica SA, Frut.	44.2	23.0	125.4	70.6	31.5	69.7		18.7	29.1					
Ruiz Taale Humeres, S.	74.4	80.5	20.4	18.7	57.5		20.2							
Golden Fruits Ltda.		23.0	19.8	53.1		20.8	19.6							
Golden Fruit Ltda.	40.3													



Cofix Import. e Export. de Frutas Ltda.

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	PLUM	KIWIS	GRAPE	NECTARIN	PEACH	APPLE	CHERRY	PEAR	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Tuniche Fruits Ltda.	139.3			54.8	30.7		1.1		225.9	182.7	29.2	25.2	20.3	3.2
Río Blanco Ltda. Exp.		22.9	183.5					4.6	211.0	705.1	606.8	26.6	85.0	69.7
Greenvic Comercial SA	74.9	22.9	21.7	43.1	31.8				197.8	136.3		21.2	13.9	
Araucaria Export. S.A.	59.9			38.4	57.3				155.6	89.9	212.3	17.3	10.0	23.9
Cofefrut S.A.	19.0	43.5		5.2	9.5	42.0	11.4	16.8	149.8	480.8	898.8	14.4	49.6	69.2
Comercial SM Plus Ltd.	119.5	22.4							141.9	39.3		15.5	4.4	
David del Curto S.A.	8.1	43.7		50.0	10.1		8.7		127.8	283.9	241.7	14.6	29.1	26.4
Prod. Silvestres		47.8							47.8		8.4	4.8		0.9
Others	51.4	44.9	41.1		22.2	20.7			195.5	439.4	677.2	20.5	48.7	75.4
TOTAL TONS	2012-13	472.1	248.1	246.4	191.3	161.6	62.7	25.8	1,453.1					
TOTAL TONS	2011-12	708.3	335.5	647.9	148.7	168.7	195.5	76.7	51.8	2,357.5				
TOTAL TONS	2010-11	739.6	374.1	492.8	209.7	207.9	559.2	59.9	5.6		2,674.4			
TOTAL TH.CASES	2012-13	51.6	24.8	30.9	21.3	17.9	3.3	5.1	1.7			159.9		
TOTAL TH.CASES	2011-12	77.4	33.8	79.4	16.0	18.4	10.3	15.8	5.2				261.0	
TOTAL TH.CASES	2010-11	79.7	37.5	60.1	23.3	23.1	29.4	12.0	0.6					268.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	PLUM	PLUM	PLUM	GRAPE	APPLE	PLUM	PEACH	NECTARIN	NECTARIN	PLUM	NECTARIN	GRAPE
	HAYWARD	R. GLOBE	ANGRENO	B. AMBAR	LARRY ANN	THOMPSON	GRANNIES	CONTANZA	ROBIN NEIL	ZEE GLO	BIG BOY	RY. ZEE	AUG. RED	CRINSON
Tuniche Fruits Ltda.			21.0	12.3	4.3			59.8		9.9	6.9		2.8	
Río Blanco Ltda. Exp.	22.9	95.1				68.0								20.5
Greenvic Comercial SA	22.9	21.7	43.7	22.9	8.3						9.3		5.6	
Araucaria Export. S.A.				27.1	4.7				29.0			22.5	14.0	
Cofefrut S.A.	43.5			19.0			42.0				2.1			
Comercial SM Plus Ltd.	22.4		37.1		82.4									
David del Curto S.A.	43.7								2.2	18.7	8.1			
Others	92.7	21.3	22.9	22.5		19.9	20.7							

Enlu Comercio Import. e Export.

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	PLUM	GRAPE	NECTARIN	PEACH	PEAR	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Geofrut S.A.	83.4	132.1	162.8	94.5	9.7	6.6			489.1	108.3		49.2	12.7	
Araucaria Export. S.A.	288.4		77.9		60.8	40.2			467.4	386.5	375.0	34.9	31.8	33.5
San Fco. Lo Garces Ltd		182.5	45.0						227.5			23.3		
Comexport Ltda.	110.8		22.5						133.3	248.0		8.3	21.2	
Mdm Comex S.A.		22.5							22.5	146.4		2.5	14.6	
Guavas Ltd., Imp.Exp.	22.3								22.3	68.1	127.7	1.2	4.4	15.6
Aaricola Lyon Ltda		21.8							21.8			2.2		
Frusan. San Fdo SA		21.5							21.5			2.1		
Others				18.9	10.8				29.7	22.6	45.8	3.5	1.2	4.6
TOTAL TONS	2012-13	504.9	380.4	308.2	113.4	81.4	46.8		1,435.1					
TOTAL TONS	2011-12	355.0	184.9	137.6	178.7	47.7	40.2	35.7	979.9					
TOTAL TONS	2010-11	140.4	114.4	48.7	185.7	28.7	28.7		1.8		548.5			
TOTAL TH.CASES	2012-13	26.7	38.3	34.1	13.8	9.0	5.2					127.1		
TOTAL TH.CASES	2011-12	18.5	18.5	15.3	21.8	5.3	4.5	2.0					85.9	
TOTAL TH.CASES	2010-11	7.4	11.4	5.4	22.7	3.2	3.2		0.4					53.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	APPLE	PLUM	APPLE	GRAPE	PLUM	PLUM	PLUM	APPLE	NECTARIN	GRAPE	PEACH	NECTARIN	PLUM
	HAYWARD	GRANNIES	ANGRENO	RICH. D.	R. GLOBE	B. AMBAR	E. QUEEN	NOT DEF.	R. STARK.	SM. BR.	THOMPSON	EL. LADY	JULY RED	LARRY ANN
Geofrut S.A.	132.1	83.4	112.3		94.5	28.1		22.5						
Araucaria Export. S.A.		222.0	2.8	44.5		15.9	33.7		21.9	19.7		12.2	12.2	11.4
San Fco. Lo Garces Ltd			42.1											
Comexport Ltda.		22.3	22.5	88.4										
Mdm Comex S.A.	22.5													
Guavas Ltd., Imp.Exp.		22.3												
Aaricola Lyon Ltda	21.8													
Others	21.5										18.9			



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	PEACH	PLUM	PEAR	NECTARIN	NASHI	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	566.9	17.7	4.8						589.4	960.8	833.5	32.3	52.0	48.5
Dole Chile S.A.	221.7	67.2	14.4	9.7	16.2	9.3	7.6		346.1	60.1	290.4	25.3	3.1	18.3
Prontoexport Ltda.		115.0							115.0	54.1		11.6	5.6	
San Andrés Ltda., Exp.	64.3								64.3			3.3		
Gonzaari S.A. Exp.	61.2							1.6	62.8			3.7		
Geofrut S.A.	20.3	33.0	2.2						55.5	17.4		4.5	2.1	
Tempofruits S.A.	41.4								41.4			2.2		
Frusan, San Fdo SA	40.0								40.0		22.9	2.1		1.2
Others		102.1		8.6				0.9	111.7	524.6	358.7	13.5	44.1	26.9
TOTAL TONS	2012-13	1,015.9	335.1	21.4	18.4	16.2	9.3	7.6	2.5	1,426.3				
TOTAL TONS	2011-12	1,158.5	309.0	4.7	6.5	8.2	121.7	8.7			1,617.1			
TOTAL TONS	2010-11	1,221.8	205.6	16.9	5.4	9.0	34.6	9.7	1.7			1,505.5		
TOTAL TH.CASES	2012-13	53.2	37.6	2.1	2.0	1.8	0.5	0.8	0.5			98.6		
TOTAL TH.CASES	2011-12	61.0	36.2	0.5	0.7	0.9	6.8	0.9					107.0	
TOTAL TH.CASES	2010-11	63.8	24.1	1.8	0.6	1.0	2.2	1.1	0.2					95.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		GRAPE		APPLE		GRAPE		APPLE	KIWIS	APPLE	GRAPE	GRAPE	PEAR	PLUM	PEACH
	RICH. D.	RY. GALA	R. GLOBE	GRANNIES	RED CHIEF	NOT DEF	NOT DEF	HAYWARD	SCARLETT	THOMPSON	CRIMSON	B. D'ANJOU	FORTUNE	FAIRTIME		
Unifrutti Traders Ltd.	274.1	116.2	17.7	42.0	62.2		72.5	4.8								
Dole Chile S.A.	80.3	99.2	22.4	38.2		13.9		14.4			8.0	9.3	9.3	8.6		
Prontoexport Ltda.			110.3								3.1					
San Andrés Ltda., Exp.					42.3				19.8							
Gonzaari S.A. Exp.	41.8	19.4														
Geofrut S.A.		6.7	33.0	13.7				2.2								
Tempofruits S.A.		41.4														
Others			38.3	37.2		59.2					4.7					7.6



Corporac. De Compañías Agroind.

El Salvador

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	ORANGE	PEAR	CLEMENT	MAND.	PLUM	PEACH	TOTAL TONS			TOTAL TH.CASES			
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
San Clemente SA, Exp.		653.4									653.4	446.4	183.4	33.8	23.1	9.4
Polar Fruit Int. SA		84.4	88.7	60.8		5.3	2.3				241.6	455.0	163.8	19.4	37.1	11.1
David del Curto S.A.		35.4	17.7		51.4						104.5			6.9		
Exser Ltda.			83.4								83.4			10.2		
Comexport Ltda.		78.7									78.7	54.2		4.1	3.9	
Others		82.4	71.8	39.0		4.3	2.1				199.6	331.8		16.1	34.3	
TOTAL TONS	2012-13	934.3	261.7	99.8	51.4	9.6	4.4				1,361.2					
TOTAL TONS	2011-12	722.5	382.5	86.2	29.2	5.1		23.5	16.7			1,287.3				
TOTAL TONS	2010-11	286.6	28.9	18.2	3.5	5.7		4.3					347.2			
TOTAL TH.CASES	2012-13	48.2	31.9	6.6	2.9	0.6	0.3							90.5		
TOTAL TH.CASES	2011-12	36.7	47.1	5.7	1.7	0.3		2.6	1.9						98.5	
TOTAL TH.CASES	2010-11	14.5	3.5	1.2	0.2	0.6		0.5								20.5



Alimentos Del Valle 2009 CA

Venezuela

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	TONS	TH.CAS
				2012-13	2012-13
Exportadora B v B Ltda.		1,058.8	161.3	1,220.1	64.7
Exportadora JCB Ltda.		138.2	138.2		7.7
TOTAL TONS	2012-13	1,058.8	299.5	1,358.3	
TOTAL TH.CASES	2012-13	55.7	16.6		72.4



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	GRAPE	PLUM	APPLE	NECTARIN	CHERRY	PEACH	APRICOT	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Río Blanco Ltda. Exp.		389.0					2.1			391.1	164.0	114.4	39.3	16.2	11.7
Chilexpo Frut Ltda.			30.5	99.6	14.9	40.7	44.0	13.7	8.2	251.4	408.7	171.0	31.2	46.2	19.2
Aarovita S.A.		7.6	149.5					21.5		178.6	135.4	40.7	21.4	15.1	4.5
Exser Ltda.			94.5							94.5	40.3	41.5	11.5	4.9	5.1
Araucaria Export. S.A.		45.8		30.0		5.6		9.4		90.7	93.5	45.8	9.6	10.7	4.6
Others			10.6	144.1	165.3	21.5	0.9			342.5	865.5	499.8	28.5	97.8	50.4
TOTAL TONS	2012-13	442.3	285.1	273.7	180.1	67.8	47.0	44.6	8.2	1,348.7					
TOTAL TONS	2011-12	375.6	378.1	466.9	104.0	111.6	64.5	180.9	25.8		1,707.4				
TOTAL TONS	2010-11	266.5	258.0	194.0	107.4	46.8	19.4					913.2			
TOTAL TH.CASES	2012-13	44.2	34.8	30.4	9.4	7.5	9.3	5.0	1.0				141.5		
TOTAL TH.CASES	2011-12	37.5	47.0	52.3	5.4	12.4	12.9	20.1	3.2					190.9	
TOTAL TH.CASES	2010-11	26.2	31.5	21.2	5.7	4.7	3.8								95.3

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	PLUM	KIWIS	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Ronald Castillo, Com.	422.9	117.4	88.4	44.1		672.7	1,123.0	412.2	38.9	62.2	22.9
Agrocom. Maximo	185.2	49.2				234.5	490.2		12.0	24.9	
Arnoldo Gonzalez	164.6		42.9			207.5	252.8	707.9	11.1	15.6	38.9
Marta Gonzalez	100.0	50.3	29.8		3.7	183.8	782.0	1,395.7	10.2	41.7	75.1
Comercializadora Sud Frut Ltda.	23.5		21.4			44.9	70.6		2.7	3.5	
TOTAL TONS 2012-13	896.2	216.9	182.5	44.1	3.7	1,343.5					
TOTAL TONS 2011-12	2,390.3	613.0	262.8	39.6			3,305.7				
TOTAL TONS 2010-11	3,641.7	1,358.2	336.9	87.3				5,424.1			
TOTAL TH.CASES 2012-13	45.5	12.1	12.6	4.3	0.4				74.9		
TOTAL TH.CASES 2011-12	121.1	34.1	19.1	4.0					178.2		
TOTAL TH.CASES 2010-11	184.0	75.4	23.9	8.7						292.0	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	KIWIS	ORANGE	PLUM	PEACH	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Del Monte Fresh Prod.	605.1	140.5			4.3			750.0	245.2	827.0	39.5	13.0	43.2
La Rosa Sofruco	57.5	115.2	22.4	24.0				219.1	177.3		13.3	9.7	
Agricom, Soc. Agric.	101.0							101.0	125.0	249.1	5.2	6.4	12.8
Ruiz Taale Humeres, S.	73.4	8.1						81.5	60.6	20.2	4.3	3.2	1.1
TvT Export S.A.	62.6							62.6		40.5	3.2		2.1
Others	79.9		22.4		10.8	10.8		123.9	293.7	690.1	8.8	18.8	42.5
TOTAL TONS 2012-13	979.5	263.8	44.8	24.0	15.1	10.8		1,338.1					
TOTAL TONS 2011-12	578.4	237.8			67.8	4.2	13.7		901.9				
TOTAL TONS 2010-11	1,277.8	387.4	42.1		91.4		28.2			1,826.9			
TOTAL TH.CASES 2012-13	50.7	14.7	4.5	1.6	1.7	1.2					74.4		
TOTAL TH.CASES 2011-12	30.1	13.2			6.0	0.4	1.4					51.2	
TOTAL TH.CASES 2010-11	65.8	21.5	4.2		7.0		3.1						101.6

JbI S C R L

Perú



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PEAR	PLUM	PEACH	NECTARIN	TONS		TH.CAS	
							2012-13	2012-13	2012-13	2012-13
Isabel Valenzuela R.	639.9		91.7				731.7	37.1		
Arnoldo M Seoovia		304.3					304.3	25.4		
Enzo A. Troncoso Valenzuela	62.7		8.1				70.8	3.6		
Agro. Com. Sebastian Ferrada P	21.6		18.9	19.3	8.1		67.9	4.0		
Comercializadora Sud Frut Ltda.	21.6		12.1	26.0	2.0	5.5	67.1	4.6		
Others	39.2	19.2					58.4	3.9		
TOTAL TONS 2012-13	785.0	323.5	130.8	45.4	10.0	5.5	1,300.1			
TOTAL TH.CASES 2012-13	39.2	27.3	7.3	3.6	0.7	0.4				78.5



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PLUM	PEACH	PEAR	NECTARIN	KIWIS	GRAPE	APRICOT	TOTAL TONS			TOTAL TH.CASES			
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Quilvo Alto Ltda.	471.4	35.2		14.1		12.7			533.3	441.8		27.5	22.4		
Francisco Gonzalez	163.7	89.3	2.5	71.6	18.8	7.9			353.7		46.5	21.6		2.5	
Los Pioneros Ltda.		9.4	87.7		37.3				134.5	135.2	608.5	14.8	15.2	41.1	
Elizabeth Gonzalez	39.2	22.9		8.1					70.2	93.5	23.1	4.6	5.5	1.4	
Christian Beller	20.2	22.7	10.5		9.2				62.6			4.2			
Others	117.6	12.2	12.6						142.4	744.7	600.5	7.7	42.7	31.2	
TOTAL TONS	2012-13	812.1	191.8	113.3	93.7	65.3	20.6		1,296.8						
TOTAL TONS	2011-12	956.6	128.8	121.2	149.6	39.5	19.4		1,415.2						
TOTAL TONS	2010-11	1,001.6	53.7	89.4	26.2	75.0	7.8	21.0	1.9		1,278.5				
TOTAL TH.CASES	2012-13	40.7	15.3	11.4	5.2	6.4	1.4					80.3			
TOTAL TH.CASES	2011-12	47.8	10.5	12.9	8.4	4.4	1.8						85.7		
TOTAL TH.CASES	2010-11	50.1	5.0	9.0	1.5	7.7	0.8	1.8	0.2						76.2



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	PEACH	PLUM	NECTARIN	APRICOT	CHERRY	APPLE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Norfrut Chile Ltda.	568.7								568.7	350.6	278.1	68.4	43.3	33.7
Del Monte Fresh Prod.	141.7		63.7	30.5	14.0				250.0	179.7	246.4	29.3	21.7	21.9
Verfrut S.A., Soc. Exp.			64.8	67.0	38.2				169.9	173.4		18.9	15.8	
Southern Fruit, Exp.		156.8							156.8	156.8		15.7	15.7	
David del Curto S.A.		69.6	21.6						91.2			9.4		
Others	20.5			22.1		1.3	0.6		44.5	451.7	1,086.8	5.0	43.4	103.6
TOTAL TONS	2012-13	731.0	226.4	150.1	119.6	52.2	1.3	0.6	1,281.1					
TOTAL TONS	2011-12	738.3	156.8	122.1	26.3	43.2		4.0	180.0	1,312.2				
TOTAL TONS	2010-11	870.3		143.7	76.3	9.6		4.1	458.3		1,611.3			
TOTAL TH.CASES	2012-13	87.9	22.6	16.7	13.2	5.8	0.2	0.1				146.6		
TOTAL TH.CASES	2011-12	90.3	15.7	13.6	2.9	4.8		0.9	9.5				139.9	
TOTAL TH.CASES	2010-11	105.0		16.8	8.5	1.2		0.8	24.3					159.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	WALNUT	PEACH	KIWIS	NECTARIN	ALMOND	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Polar Fruit Int. SA	319.1	93.6	106.5		53.9	33.6	38.1		661.3	2,237.3	2,406.4	49.9	156.6	169.3
Tierra Sur Ltda.	299.3	83.2	55.5		10.8	22.4	10.8		503.6	566.1	692.6	33.2	35.0	42.0
Frutexsa, Frutas Exp.				65.0				30.0	115.0	77.0	77.7	11.5	7.7	7.8
TOTAL TONS	2012-13	618.4	176.8	162.0	65.0	64.7	56.0	48.9	1,279.8					
TOTAL TONS	2011-12	1,632.0	486.2	423.6	47.0	54.9	113.4	47.4	30.0	2,880.3				
TOTAL TONS	2010-11	1,867.2	325.4	397.2	31.7	62.6	136.0	74.1	30.0		3,176.6			
TOTAL TH.CASES	2012-13	32.2	9.8	19.8	6.5	7.2	5.6	5.4	3.0			94.6		
TOTAL TH.CASES	2011-12	85.9	27.2	51.7	4.7	6.1	11.3	5.3	3.0				199.3	
TOTAL TH.CASES	2010-11	97.6	18.0	48.4	3.2	7.0	13.6	8.2	3.0					219.1



Pomar Novo Import e Export Ltda.

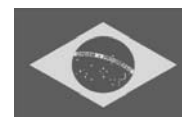
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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	PLUM	GRAPE	NECTARIN	PEACH	APPLE	PEAR	CHERRY	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Rio Blanco Ltda. Exp.	251.7	88.7	19.5						359.9	305.6	291.7	37.4	33.3	31.6
Del Monte Fresh Prod.		47.4	83.6	49.4	31.2	44.2		21.9	277.8	359.7	376.8	31.1	35.6	37.7
Araucaria Export. S.A.		44.7		67.4	68.3				180.4	91.1	395.8	20.0	10.2	40.6
Lafrut Exp. Agropec.	22.1		21.7				43.8		87.6	21.9	84.6	7.2	1.2	5.8
Copefrut S.A.	63.4	20.7							84.1	31.7		8.6	3.2	
Others	45.3	11.2	87.6	8.1	22.5	76.7		3.4	254.9	232.7	289.5	24.7	20.2	30.6
TOTAL TONS 2012-13	382.4	212.8	212.5	124.8	122.1	121.0	43.8	25.3	1,244.7					
TOTAL TONS 2011-12	337.4	129.0	122.9	100.5	82.7	212.0	21.9	36.3		1,042.7				
TOTAL TONS 2010-11	358.8	242.3	308.4	136.2	113.5	211.6	43.8	17.3			1,438.4			
TOTAL TH.CASES 2012-13	38.2	23.6	25.9	13.9	13.6	6.5	2.3	5.1				129.0		
TOTAL TH.CASES 2011-12	34.2	14.3	15.2	11.2	9.2	11.1	1.2	7.3					103.6	
TOTAL TH.CASES 2010-11	35.9	27.0	37.7	15.1	12.6	11.0	2.3	3.5						146.2

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	KIWIS	PEACH	NECTARIN	PLUMCOT	CHERRY	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Agrovita S.A.	186.4	63.5	48.0	120.1	166.2	21.6		605.9	2.4		68.8	0.5	
David del Curto S.A.	148.5	172.8	92.4	64.8				478.5		1.8	53.8		0.4
Unifrutti Traders Ltd.	55.8		48.0					103.8			11.6		
Southern Fruit. Exp.			44.8					44.8			4.5		
TOTAL TONS 2012-13	390.8	236.3	233.2	184.9	166.2	21.6		1,233.1					
TOTAL TONS 2011-12							2.4		2.4				
TOTAL TONS 2010-11							1.8			1.8			
TOTAL TH.CASES 2012-13	47.7	26.3	23.3	20.5	18.5	2.4					138.7		
TOTAL TH.CASES 2011-12							0.5					0.5	
TOTAL TH.CASES 2010-11							0.4						0.4

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	KIWIS	PLUM	PEACH	CHERRY	NECTARIN	APRICOT	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.	16.1	83.9	129.6	151.0	20.7	81.2		0.9	483.3	643.4	813.0	61.7	71.0	71.0
Chilfresh Ltda. Serv.	180.7			21.5	56.0	14.1	11.2		283.6	247.4		34.7	28.8	
Dosal Hnos. v Cia.Ltd.		106.8							106.8			5.7		
Rio Blanco Ltda. Exp.	70.8		22.9						93.7	371.2	671.8	10.9	44.7	78.0
Southern Fruit. Exp.			20.8	3.8	18.7				43.4			4.6		
Others	19.5	65.7	67.8		29.0	2.3	15.0		199.5	233.3	232.8	18.1	26.6	23.7
TOTAL TONS 2012-13	287.1	256.4	241.0	176.4	124.5	97.5	26.2	0.9	1,210.3					
TOTAL TONS 2011-12	521.0	198.8	236.3	224.5	58.5	122.8	131.6	1.6		1,495.2				
TOTAL TONS 2010-11	529.4	502.9	328.4	167.0	9.4	103.6	27.1	6.0			1,717.6			
TOTAL TH.CASES 2012-13	35.0	13.6	24.1	25.8	13.8	20.2	2.9	0.1				135.7		
TOTAL TH.CASES 2011-12	63.7	10.5	23.9	25.0	6.6	26.6	14.6	0.2					171.0	
TOTAL TH.CASES 2010-11	64.5	26.6	33.6	17.8	1.1	22.8	3.0	1.0						172.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	GRAPE	NECTARIN	PLUM	CHERRY	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Continental Del Sur	383.0	46.6					429.6	102.1	658.4	22.6	7.0	41.1
Ruiz Tagle Humeres, S.	121.3	69.1					190.4	80.9		10.2	4.3	
Gonzarri S.A., Exp.	168.3						168.3	779.4	1,187.9	9.7	41.3	62.4
Exo. v Servicios Soles Del Sur	39.8		71.2	19.4	2.2	0.5	133.1			13.3		
South Fruits Chile SA	40.2	23.0		64.4			127.6	78.4	14.2	10.5	6.6	1.7
Others	121.1		38.5				159.6	622.0	856.2	9.7	49.3	53.9
TOTAL TONS	2012-13	873.7	138.8	109.8	83.8	2.2	0.5	1,208.7				
TOTAL TONS	2011-12	1,297.0	69.6	276.0	20.2				1,662.8			
TOTAL TONS	2010-11	2,378.5	92.2	178.4	67.7					2,716.8		
TOTAL TH.CASES	2012-13	46.5	7.7	12.1	9.3	0.2	0.1			76.0		
TOTAL TH.CASES	2011-12	68.7	3.8	33.7	2.2						108.5	
TOTAL TH.CASES	2010-11	124.7	5.1	21.8	7.5							159.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PEACH	NECTARIN	PEAR	PLUM	CHERRY	KIWIS	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA	414.5	35.4							449.9	214.1	139.7	25.9	11.3	7.4
David del Curto S.A.	156.4	18.1	39.2	28.1	24.0	1.1	0.6		267.6	159.8	163.6	19.5	12.1	8.6
Conefrut S.A.	123.4								123.4	305.9	184.2	6.5	16.0	9.7
Atlas S.A., Exportad.	105.9								105.9	142.1	21.3	5.3	9.8	1.1
Río Blanco Ltda. Exp.		56.1							56.1	70.8	56.1	6.8	8.6	4.6
Others	147.4	55.1							202.5	458.7	367.2	14.3	34.9	27.8
TOTAL TONS	2012-13	947.6	164.7	39.2	28.1	24.0	1.1	0.6	1,205.4					
TOTAL TONS	2011-12	973.9	240.7	36.0	45.1	41.0	14.7			1,351.5				
TOTAL TONS	2010-11	659.4	133.1	18.4	11.9	26.8	80.2		2.4		932.1			
TOTAL TH.CASES	2012-13	49.2	20.1	4.4	3.1	1.3	0.1	0.1				78.4		
TOTAL TH.CASES	2011-12	50.5	29.4	4.0	5.0	2.3	1.6						92.8	
TOTAL TH.CASES	2010-11	34.1	11.5	2.0	1.3	1.5	8.4		0.2					59.0



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	AVOCADO	GRAPEFR.	CHERYM	ORANGE	LEMON	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Fco. Lo Garces Ltd	457.6						457.6	88.0	198.0	45.8	8.8	19.8
Frutland S. A.	267.7						267.7	137.3		26.8	13.7	
Agricom, Soc. Agric.		200.2					200.2	654.9	429.0	18.0	60.1	38.3
David del Curto S.A.	131.0						131.0	44.7		13.1	4.5	
Santa Cruz S.A., Exp.	45.4						45.4			4.5		
Others	88.6						88.6	474.8	728.2	8.9	41.5	52.9
TOTAL TONS	2012-13	990.3	200.2				1,190.6					
TOTAL TONS	2011-12	470.8	760.9	146.2	11.2	10.6		1,399.6				
TOTAL TONS	2010-11	357.3	472.2	250.7			275.0		1,355.2			
TOTAL TH.CASES	2012-13	99.0	18.0							117.0		
TOTAL TH.CASES	2011-12	47.0	69.9	9.7	1.2	0.7					128.6	
TOTAL TH.CASES	2010-11	35.7	42.4	16.7			16.2					111.0



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	PLUM	NECTARIN	CHERRY	PEACH	APPLE	TOTAL TONS			TOTAL TH.CASES			
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Hars & Haebebauer Chile	794.3	151.2	60.3	52.0	20.2			1.078.0	673.4		129.6	84.5		
Comercial SM Plus Ltd.		45.8	20.6					66.4	159.7		6.9	16.2		
Exser Ltda.	42.8							42.8			5.2			
TOTAL TONS	2012-13	837.1	197.0	80.9	52.0	20.2		1.187.1						
TOTAL TONS	2011-12	542.0	344.4	149.6	194.8	12.0	4.7		1.247.5					
TOTAL TONS	2010-11	382.7	269.8	32.8	22.5	42.7	9.4	132.9			892.7			
TOTAL TH.CASES	2012-13	104.0	19.7	8.7	5.2	4.0					141.7			
TOTAL TH.CASES	2011-12	70.7	34.4	16.6	21.6	2.4	0.5					146.3		
TOTAL TH.CASES	2010-11	46.7	27.0	3.6	2.5	8.5	1.0	7.0						96.4

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	PLUM	KIWIS	NASHI	CHERRY	GRAPE	TOTAL TONS			TOTAL TH.CASES			
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Nicofrut S.A.	621.9	70.2						692.1	1.546.3	793.1	36.5	86.1	45.1	
Frusan, San Fdo SA	490.8							490.8	525.0	338.6	25.7	27.6	21.0	
TOTAL TONS	2012-13	1.112.7	70.2					1.182.9						
TOTAL TONS	2011-12	2.210.6	452.7	37.0	24.0	9.0	3.0		2.736.3					
TOTAL TONS	2010-11	849.2	276.5	48.0	24.0		7.5	70.3			1.275.4			
TOTAL TH.CASES	2012-13	58.3	3.9								62.2			
TOTAL TH.CASES	2011-12	116.6	25.2	3.7	2.4	1.1	0.6					149.5		
TOTAL TH.CASES	2010-11	44.4	15.4	4.8	2.4		1.5	8.6						77.0

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PEAR	PLUM	NECTARIN	PEACH	KIWIS	NASHI	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Clemente SA. Exp.	359.3								359.3	175.9	390.4	18.8	9.2	20.5
Polar Fruit Int. SA	141.9	115.0	40.9	11.0	10.7	9.9	6.0	5.4	340.8	262.5	307.9	28.2	16.3	29.3
Comexport Ltda.	142.8	17.7							160.5	77.7	20.6	9.8	6.5	1.1
David del Curto S.A.	18.7	3.5	56.8						79.0		19.1	4.6		1.0
South Fruits Chile SA	35.4	18.7		10.8	6.5	4.3			75.7	73.6	80.4	6.5	7.7	8.7
Others	26.5	125.8							152.3	451.2	98.3	16.8	35.3	9.5
TOTAL TONS	2012-13	724.6	280.8	97.7	21.8	17.2	14.3	6.0	1.167.7					
TOTAL TONS	2011-12	476.0	440.1	35.9	23.8	24.6	33.6	5.4		1.040.9				
TOTAL TONS	2010-11	548.9	210.7	23.4	29.9	33.1	36.4	10.4			916.6			
TOTAL TH.CASES	2012-13	37.8	34.2	5.4	2.4	1.9	1.6	0.6	0.7			84.6		
TOTAL TH.CASES	2011-12	24.7	38.3	2.0	2.6	2.7	3.9	0.5					74.9	
TOTAL TH.CASES	2010-11	28.7	25.8	1.4	3.2	3.6	4.0	1.3						70.0



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	PEAR	PLUM	GRAPE	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Elizabeth Gonzalez	401.7	50.5	71.3	43.2			566.6	164.5	114.5	31.3	8.6	5.9
Francisco Gonzalez	345.0	47.5	22.2	42.2		7.7	464.6	117.4	23.5	26.9	6.2	1.2
Francisco Allende					70.0		70.0			5.8		
González v Montealegre	22.5		1.0				23.5	70.8	188.1	1.2	3.7	10.4
Francisco Gonzalez M.	20.6	2.7					23.3		211.4	1.3		11.1
TOTAL TONS	2012-13	789.7	100.7	94.5	85.4	70.0	7.7	1,148.0				
TOTAL TONS	2011-12	291.1	12.5	49.1					352.6			
TOTAL TONS	2010-11	456.8	35.3	45.5						537.6		
TOTAL TH.CASES	2012-13	39.5	8.7	5.2	6.6	5.8	0.6			66.5		
TOTAL TH.CASES	2011-12	14.6	1.2	2.7							18.5	
TOTAL TH.CASES	2010-11	22.8	3.2	2.5								28.5



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	WALNUT	ALMOND	CH. HAZEL	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Anakena Ltda. Exp.	161.4	23.0		184.4	194.3	143.7	15.2	16.4	12.3
Huertos del Valle S.A.	63.7	78.7	19.7	162.1	184.7		15.0	18.5	
Fine Fruit SA	70.5	47.0		117.5	163.5	45.5	11.8	16.4	4.6
Santa Marta. Exp.	21.9	76.6		98.5			9.9		
Others	371.1	202.0		573.1	576.2	357.0	54.1	52.9	34.3
TOTAL TONS	2012-13	688.6	427.3	19.7	1,135.6				
TOTAL TONS	2011-12	627.5	491.2		1,118.7				
TOTAL TONS	2010-11	420.7	125.5			546.2			
TOTAL TH.CASES	2012-13	62.8	42.3	0.8			105.9		
TOTAL TH.CASES	2011-12	55.0	49.1					104.2	
TOTAL TH.CASES	2010-11	38.6	12.6						51.1

Latin American Importers By Exporter

Companies under 1,132.0 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES	
Lucy Apaza	TyF Ltda., Exportad.	968.5	45.0	96.2										1,109.7	52,005	
	Expofruta Ltda., Soc.		21.3											21.3	2,594	
La Violetera, Imp. Frut.	Agua Santa Exp.					43.2								43.2	4,800	
	Exportadora del Sur	21.9												21.9	1,152	
	Lafrut Exp. Agropec.			22.1										22.1	2,208	
	Las 3 R, Agrocom							31.0						31.0	3,100	
	Agrovita S.A.		19.1											19.1	2,324	
	Agronuez Choapa, Co.							12.0						12.0	1,200	
	Meyer Ltda., Export.												20.6	20.6	2,912	
	Frusan, San Fdo SA	133.6		21.2		21.1									175.9	11,326
	Hojas Export Ltda.							171.5							171.5	6,860
	Nicofrut S.A.	178.2	16.2				66.5			22.0	18.1		3.7		304.8	23,867
	San Juan Ltda.						18.8	2.7							21.5	2,153
	Dosal Hnos. y Cia.Ltd.	40.5													40.5	2,849
	Quintay S.A., Exp.			17.3											17.3	2,112
	Sol y Mar	21.5	26.6	12.5		4.1									64.6	6,031
	Frutexsa, Frutas Exp.								5.0						5.0	500
	Anakena Ltda, Exp.								103.8						103.8	8,997
	Pacific Nut Co. Chile								34.5						34.5	1,980
Forestal Imp.Exp.	Comercial SM Plus Ltd.					20.2								20.2	2,240	
	Santa Elena S.A., Exp.		19.3											19.3	2,358	
	Chilfresh Ltda., Serv.									21.5		0.6		22.1	2,502	
	Copefrut S.A.	104.1		190.1		118.2			32.0	52.5		14.1		510.9	50,950	
	Comercial SVS Ltda		45.8											45.8	5,694	
	Southern Fruit, Exp.			111.9					15.9	2.8			1.6	132.2	13,512	
	Prize Ltda., Exportad.	19.6				21.5								41.1	3,421	
	Finest Fruits S.A.			173.9										173.9	21,204	
Frutos del Sol S.A.			100.4										100.4	12,240		
Rosa Milagros Elias R.	Exp.Jaime Garcia Cif	127.3				12.9			3.8	9.2				153.1	8,918	
	Luis Fernando Soto Urzua	157.8												157.8	8,281	
	Ibaceta Gonzalez. Com.			112.0										112.0	9,330	
	RM Ltda., Exp.	375.3			265.0									640.3	33,488	
Com. México Americana	Southern Fruit, Exp.			86.4		21.6				60.5				168.5	16,320	
	Polar Fruit Int. SA			92.5		43.2								135.7	16,080	
	San Fco. Lo Garces Ltd			265.0		409.4			61.2	20.1				755.6	72,069	
Distrib. de Frutas Nac.	Tacora Ltda.								21.5					21.5	2,392	
	Southern Fruit, Exp.			67.2										67.2	6,720	
	Patricio Negrete Ltda.	112.9												112.9	5,880	
	Comexport Ltda.					22.5								22.5	2,496	
	Export. Valle Andes	45.2	143.9	44.4		41.2			56.2	37.4			1.5	369.8	39,597	
	Exser Ltda.		21.1											21.1	2,568	
	Frucentro S.A.		30.4			29.7								60.1	6,905	
	Atlas S.A., Exportad.	164.4	49.2			75.0								288.6	23,024	
	Fruttita S.A., Exp.											22.4		22.4	4,480	
	Juan P. Monasterio Salinas		23.7											23.7	2,886	
Delfrut SAS	Frutosa Ltda., Soc.			22.8										22.8	2,240	
	Meyer Ltda., Export.			72.0										72.0	7,200	
	Frucentro S.A.					6.1			15.1					21.2	2,358	
	Cia.Chilena de La Fruta			88.8										88.8	8,880	
	Alquimia Fresh S.A	19.8												19.8	1,029	
	Export. e Import. Santama L	177.2	35.8											213.0	13,574	
	San Andrés Ltda., Exp.	337.3												337.3	17,493	
Araucaria Export. S.A.	19.4												19.4	1,008		
Terrafrut S.A		41.1	85.0		21.6			96.1	11.9				255.8	27,920		



Latin American Importers By Exporter

Companies under 1,132 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
Teodora Condori	San Andrés Ltda., Exp.	23.7												23.7	994
	Los Pioneros Ltda.	23.2												23.2	966
	Permanz Frut Ltda.	144.3		24.2										168.5	7,189
	Soc. Exportadora El Refugio	45.7												45.7	2,156
	Dimafresh S.A., Exp.	160.3		16.3										176.6	7,358
	El Boldar, Agrícola	307.3												307.3	12,908
	Global Babega Ltda.	44.4												44.4	1,848
	Green Apples Chile	184.3		24.6										208.9	9,001
Jonathan Carrasco	23.2												23.2	966	
Argenfruit	Frugal S.A., Exportad.			506.0										506.0	50,600
	Fruchac Export S.A.			17.6							268.6		65.7	351.9	32,012
	Santa Cruz S.A., Exp.										22.5			22.5	2,112
	Rosales L. Exp.yCom.												47.7	47.7	2,772
	Frutland S. A.			88.9										88.9	8,888
Industrial Banasur S.A.	Rucaray S.A., Exp.			992.9										992.9	81,646
	The Fresh Link Chile Spa			21.8										21.8	2,184
Cencosud S. A.	Unifrutti Traders Ltd.	234.6	23.9	7.2	5.7	2.2								273.6	16,784
	Dole Chile S.A.	415.7		15.6	282.1									713.4	38,977
Frigoríficos de la Costa	Dole Chile S.A.	745.2	11.2		123.5	8.6			15.1					903.6	48,865
	Frutexsa, Frutas Exp.						7.0							7.0	704
Metro Hipermercados	Unifrutti Traders Ltd.	78.2												78.2	4,116
	Dole Chile S.A.	454.8		10.8	127.9	14.0			10.4	14.8		5.9		638.6	37,387
	Frusan, San Fdo SA	117.7			69.4									187.1	10,014
Sendas Distribuidora	Agrícola Ballerina Chile Ltda							20.6						20.6	2,059
	Copefrut S.A.											1.3		1.3	252
	Gesex, Gest.Exp.Frut.		162.9			69.0			13.2	11.2				256.5	30,778
	La Campana, Ag. Ltda												22.5	22.5	900
	San Fco. Lo Garces Ltd											40.2		40.2	8,033
	Dole Chile S.A.	170.2	43.5	87.0		112.3			18.7	48.7				480.5	42,796
Diprom, Dist.Prod.Múlt	Valbifrut S.A							67.5						67.5	2,700
	Córpore Agrícola S.A.		1.9											1.9	228
	David del Curto S.A.	454.2	74.2	18.0	55.3	17.1			18.0	18.0		2.5	4.1	661.5	44,827
	Exportadora Campillay Spa		74.8											74.8	9,120
	Chacabuco Quality Gr.		16.5											16.5	2,016
	Desarrollo Agrario SA		37.4											37.4	4,560
	Campillay, Agrícola		18.7											18.7	2,280
	Agrisouth Estates Chile	61.9												61.9	3,360
Integrace, Integ. de Ap.	Andina Exportadora S.A.		159.4											159.4	19,440
	Norfrut Chile Ltda.		261.6											261.6	31,710
	Exser Ltda.		36.3											36.3	4,422
	Tempofruits S.A.		17.7											17.7	2,160
	David del Curto S.A.			23.2										23.2	2,320
	Sicor S.A., Agrícola		39.1											39.1	4,560
	Atlas S.A., Exportad.					64.8			20.2	61.9				146.9	16,320
	Terrafrut S.A					15.1			21.6	70.1				106.8	12,000
Fruticola Valinhos Ltda.	Agrovita S.A.			70.9										70.9	7,092
	Bauza Export Ltda.		394.3											394.3	54,964
	Contador Frutos S.A.		18.8											18.8	2,304
	Frucentro S.A.		75.7											75.7	9,228
	Zebra Ltda, Frutícola		25.0											25.0	4,160
	Planet S.A, Exportad.					16.8								16.8	1,872
	Southern Fruit, Exp.			66.8										66.8	6,680
	Araucaria Export. S.A.	22.3												22.3	1,176
	Exportadora del Sur			21.1										21.1	2,112
	Triofruit Ltda., Exp.								0.9	19.6				20.5	2,280
Euroamérica SA, Frut.	Finest Fruits S.A.		95.8											95.8	11,682
	Euroamérica SA, Frut.		99.3											99.3	12,108

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Companies under 1,132 tons

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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
Marlins Comercializ. Marccc	Exportadora B y B Ltda.	550.0	56.1		230.4									836.4	48,585
Rafico S.A.	Frugal S.A., Exportad.			264.0										264.0	26,400
	Alim.Herbert e Philips			45.2										45.2	4,520
	Subsole S.A., Exp.			24.0							323.2			347.2	35,144
	Frutland S. A.			155.5										155.5	15,508
	Phillips F., Herbert			22.2										22.2	2,216
Elias Machaca	El Boldar, Agrícola	356.2												356.2	14,924
	Jonathan Carrasco	46.4												46.4	1,932
	Guayas Ltd., Imp.Exp.	46.4												46.4	1,932
	Los Pioneros Ltda.	208.7												208.7	8,694
	San Andrés Ltda., Exp.	45.7												45.7	1,925
	Francisco Juvenal Vargas	92.7												92.7	3,864
Dimimax S.R.L.	Propal S., Exportad.										21.5			21.5	1,936
	Frusan, San Fdo SA			89.1										89.1	8,736
	David del Curto S.A.			332.8										332.8	33,280
	Río Blanco Ltda, Exp.			41.9										41.9	4,192
	San Fco. Lo Garces Ltd			160.0										160.0	16,000
	Unifrutti Traders Ltd.			148.2										148.2	14,816
Maxiconsumo S.A.	Dole Chile S.A.	644.1		12.0	116.5									772.6	40,479
Grupo Agrolatina S. A. C	Tuniche Fruits Ltda.					14.5			31.1					45.6	5,072
	Comercial SM Plus Ltd.				46.1	20.2								66.2	4,800
	Frugal S.A., Exportad.					22.4								22.4	2,240
	Lafrut Exp. Agropec.				92.2									92.2	5,120
	Subsole S.A., Exp.			120.1										120.1	12,000
	Soc. De Inversiones Fortalez	122.1			299.5									421.6	22,814
Guepardo Imp.Exp.	Comercial SM Plus Ltd.			45.8										45.8	4,576
	Exportadora Panamera Ltda			22.9		12.6			14.9	17.8				68.1	6,992
	Frusan, San Fdo SA		39.0	87.0		19.4								145.4	15,392
	Nicofrut S.A.	26.1				91.6								117.7	11,604
	Chilfresh Ltda., Serv.		85.0											85.0	10,368
	Proexport Ltda, Exp.		18.7											18.7	2,280
	Southern Fruit, Exp.	41.9		89.6										131.5	11,144
	Prize Ltda., Exportad.	39.9		24.0										63.9	4,500
	San Fco. Lo Garces Ltd			91.5										91.5	9,152
Latinvenezuela C.A.	Golden Fruits Ltda.				69.1							4.0		73.1	4,635
	David del Curto S.A.	391.0	88.4	83.2	97.9	21.6								682.1	47,516
Robema S C R L	Arnoldo Gonzalez	23.5												23.5	1,176
	Isabel Valenzuela R.	638.0			69.6									707.5	35,763
	Rosa Moreno Luna	23.5												23.5	1,176
RH Mejia & Co	Dole Chile S.A.	246.4	294.7	72.0	85.0	36.4		5.4	5.4		0.9		746.3	66,026	
Irmaos Faisao, Frut.	Rancagua, Cia.Exp.Ltd.											16.4		16.4	3,275
	Comercial SVS Ltda		18.4											18.4	2,244
	Dole Chile S.A.	156.7	20.5	160.2		16.7				5.6				359.6	29,140
	Del Monte Fresh Prod.	21.4		42.3		21.5								85.3	7,800
	Farms Co. S.A.		20.1			22.5								42.5	4,944
	San Fco. Lo Garces Ltd			91.5										91.5	9,152
	Greenvic Comercial SA								11.2	56.1				67.2	7,424
	Dryfrut. Ltda., Exp.					21.5								21.5	2,150
Huertos del Valle S.A.						5.0	15.0					2.5	22.5	1,650	
Irineo Villalobos	Agrocom. Maximo	69.6												69.6	2,898
	Permanz Frut Ltda.	92.7		28.2										121.0	5,040
	Global Babega Ltda.	367.9		29.8										397.7	16,570
	Green Apples Chile	64.5		2.4										67.0	2,892
	Marta Gonzalez	69.6												69.6	2,898



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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
Jose Y Guisela Import Export S	Agro. Com. Sebastian Ferrar	23.5												23.5	1,176
	Agroc. Miraflores Del Sur S	70.6												70.6	3,528
	Dosal Hnos. y Cia.Ltd.	157.7												157.7	8,250
	Isabel Valenzuela R.	42.1			5.0									42.1	2,387
	MYS Donihue Ltda.	387.8												387.8	19,995
	Karen Morales Cortes						6.2			7.0	8.3				21.6
Kifrut Com. de Frutas	Quintay S.A., Exp.		19.2											19.2	2,340
	Prontoexport Ltda.		119.4											119.4	14,556
	David del Curto S.A.	107.1	17.7	22.9										147.7	10,083
	Chilfresh Ltda., Serv.		37.4											37.4	4,560
	Valdovinos y Araya Ltd		20.1											20.1	2,448
	Copefrut S.A.					20.7						3.2		23.9	2,832
	Frutexport S.A.		123.2											123.2	15,024
	Southern Fruit, Exp.			22.4										22.4	2,240
Midi Caraibes	Agricom, Soc. Agric.		169.6			23.0								192.7	23,248
	Monte Rosa SA, Com.		72.7											72.7	8,868
	Euroamérica SA, Frut.		18.7											18.7	2,280
	Polar Fruit Int. SA	152.2	44.7	8.4	2.3	5.7			4.9	3.2				221.4	15,914
	San Andrés Ltda., Exp.	59.3												59.3	3,087
Frutixito Ltda.	Unifrutti Traders Ltd.	186.9	83.8	8.4	17.7	10.1			6.5	2.2		2.8	9.2	327.4	26,395
	Edmundo Tapia	426.0	99.7		34.6									560.2	36,383
	Ecoterra Exportaciones			67.5										67.5	7,088
Jijo Import, C.A.	Fruttita S.A., Exp.	58.8												58.8	3,101
	TyT Export S.A.	453.7			230.4									684.1	36,439
San Thomas Com.	The Fresh Link Chile Spa		6.8											6.8	1,365
	Sol y Mar	43.5										16.8		60.3	5,639
	Subsole S.A., Exp.		41.0											41.0	4,998
	Gonzagri S.A, Exp.											20.2		20.2	4,032
	Frumel Ltda.		20.9											20.9	2,550
	Fruit Grower Chile SA											1.5		1.5	300
	San Andrés Ltda., Exp.	22.6												22.6	1,176
	Export. Valle Andes					9.4			11.2	1.9				22.5	2,496
	Mace S.A.			21.2										21.2	2,080
	Queulat Export S.A.		80.3	134.4										214.7	23,232
	Sergio Yanten U.	136.6												136.6	7,189
	San Fco. Lo Garces Ltd			91.5										91.5	9,152
Maygle C.A., Com.	South Fruits Chile SA		19.0											19.0	2,322
	Agric. San Manuel Ltd.	238.7			428.7									667.4	36,837
Mauro Quispe	Exp.Jaime Garcia Cif	12.7			10.1									22.8	1,197
	Jorge Cortes AG		23.0											23.0	1,920
	Ivo Alexander Cortes Escob		23.0											23.0	1,920
	RM Ltda., Exp.	479.2			76.7									556.0	28,224
	Exportadora Briza Ltda.		23.0											23.0	1,920
La Marina Caracas, C.A.	TyT Export S.A.	505.8			138.2									644.1	34,323
	David del Curto S.A.		34.9		24.2									59.0	5,597
	San Clemente SA, Exp.	261.2												261.2	13,881
	Alempue S. A.		18.7											18.7	2,280
	Exser Ltda.		50.2											50.2	6,124
	South Fruits Chile SA					11.0			4.3	5.1				20.4	2,272
	Comexport Ltda.	20.0	17.7											37.7	3,189
	New World Chile S.A.		18.0											18.0	2,190
	Polar Fruit Int. SA	39.9	94.2		21.2	11.3			6.6	3.3			0.9	177.5	17,217
Frutas CMC C.A.	TyT Export S.A.	432.4		22.4	183.1							3.8		641.7	36,499

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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
Bravis Comercial Exp.	Greenvic Comercial SA		90.5			73.7								164.2	22,910
	Lafrut Exp. Agropec.		36.6											36.6	5,768
	Star Fruit Ltda., Soc.		201.2											201.2	35,656
	Agrícola Agromoba Ltd		180.3											180.3	31,756
	Agrofruit Ltda, Exp.		58.6											58.6	9,992
Tootal Fresh S.R.L.	Agrocom. Maximo	22.4			24.2									46.6	2,462
	Francisco Gonzalez	190.1		10.9	62.5	115.1			5.9					384.6	23,707
	Elizabeth Gonzalez	6.9			5.0	10.8								22.7	1,685
	Marta Gonzalez	127.4			58.8									186.1	9,634
Doris Pari Vargas	Dofia Agustina Ltda.	91.6												91.6	4,704
	Isabel Valenzuela R.	11.8			36.3									48.0	2,604
	Ibaceta Gonzalez. Com.		90.0											90.0	7,500
	Comercializadora Sud Frut L					23.4								23.4	1,560
	Pesquera Marauquilda	68.1												68.1	3,479
	Agro.Com. Sebastian Ferrad					20.0			3.2					23.1	1,540
	Veronica Altami	79.4		33.2	28.3	145.9								286.8	19,239
Vidinter C.A.	Prize Ltda., Exportad.					8.0								8.0	801
	Unifrutti Traders Ltd.	161.3												161.3	8,673
Irmaos Benassi Prod. Dist. Agric	Frutam Ltda., Exp.	239.0			231.8									470.8	25,277
	Alempue S. A.		18.7											18.7	2,280
	Copefrut S.A.					20.7						19.4		40.0	6,842
	Anakena Ltda, Exp.							24.0						24.0	960
	Río Blanco Ltda, Exp.		125.1	112.3		16.7						18.5		272.6	35,524
	Export. Valle Andes		10.0											10.0	1,224
	Sergio Yanten U.	22.3												22.3	1,176
	Meyer Ltda., Export.											21.1		21.1	4,224
The First Fruit E.U.	Greenvic Comercial SA		43.5	22.9		71.6			29.0	52.4				219.4	24,024
	Euroamérica SA, Frut.	81.5												81.5	4,256
	Ruiz Tagle Humeres, S.				23.0									23.0	1,280
	Chilexpo Frut Ltda.	251.3			44.3				20.2					315.7	17,727
	Frutosa Ltda., Soc.	118.1	16.7	45.7										180.6	12,694
Sabinfrut Corporation	The Fresh Link Chile Spa					21.6								21.6	2,400
	Nicofrut S.A.	96.1			184.3	20.2								300.6	17,597
	Permanz Frut Ltda.	245.8												245.8	12,936
Frutart Com.Prod.Agric	San Sebastian Export	19.8							8.6	41.4				69.8	6,037
	Prize Ltda., Exportad.					19.7			1.9					21.5	2,392
	South Fruits Chile SA	19.4	40.1											59.5	5,904
	Continental Del Sur			22.9										22.9	2,288
	Santa Elena S.A., Exp.		40.1											40.1	4,896
	Jacusiel Ltda.											1.3		1.3	256
	Sofruileg Chile S.A.			22.7										22.7	2,268
	Fruit Grower Chile SA											1.0		1.0	201
	Santa Marta, Exp.								5.6	15.0				20.6	2,288
	Frutos del Sol S.A.		18.4											18.4	2,244
	Nicofrut S.A.	30.7	25.6			55.0			16.8			7.0		135.2	14,126
	Tempofruits S.A.					21.6								21.6	2,400
	Ams Family S. A.					21.6								21.6	2,400
Southern Fruit, Exp.	22.6		21.8		21.0								65.4	5,696	
Frusan, San Fdo SA			130.5		11.5								142.0	14,040	
Tacora Ltda.					5.6			15.9					21.5	2,392	
Debbya Zarate	Permanz Frut Ltda.	46.2		74.6										120.8	5,089
	Patricio Negrete Ltda.	486.9												486.9	20,286
Impal, Com.Imp.Alim.	Frutam Ltda., Exp.	315.9			279.9								595.8	31,900	
Extrafruti Com.	Chilfresh Ltda., Serv.		18.9						2.6	15.9				37.4	4,360
	Unifrutti Traders Ltd.	183.6	20.5			41.1								245.2	15,751
	Agricom, Soc. Agric.		96.2			69.1								165.4	19,416
	Copefrut S.A.	62.9				62.2						6.4		131.6	11,512



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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
Tanus Jalil e Hijos	David del Curto S.A.			65.5										65.5	6,552
	Río Blanco Ltda, Exp.			205.9										205.9	20,592
	Frugal S.A., Exportad.			66.0										66.0	6,600
	Santa Cruz S.A., Exp.			45.1							34.5		54.6	134.2	11,580
	Unifrutti Traders Ltd.			105.0										105.0	10,504
Brasluper Com. de Frut	Gonzagri S.A, Exp.	259.7												259.7	13,524
	Frutos del Sol S.A.		20.1											20.1	2,448
	Comexport Ltda.					11.2				11.2				22.5	2,496
	Dole Chile S.A.			1.2										1.2	116
	Araucaria Export. S.A.	22.3				102.3			68.3	54.3				247.3	26,136
	Southern Fruit, Exp.			22.4										22.4	2,240
Longifruit S. A.	Unifrutti Traders Ltd.	464.0	59.6		38.6							7.4	569.6	36,853	
Ruth Herrera Lagos	RM Ltda., Exp.	451.8			82.2									533.9	27,153
	Ibaceta Gonzalez. Com.		22.2											22.2	1,848
Frigorífico Manantial	Atlas S.A., Exportad.		18.7			21.6			4.3	37.4				82.1	9,320
	San Clemente SA, Exp.		54.1											54.1	6,594
	Export. Valle Andes		130.9	22.4		165.8			16.1	84.3				419.5	48,120
Premier Com. Atac. Frut.	Exportadora del Sur	40.7												40.7	2,121
	Gesex, Gest. Exp. Frut.					22.5								22.5	2,496
	Profoods Ltda.					19.0								19.0	2,112
	Ams Family S. A.	21.2				114.0								135.2	13,848
	Frutexport S.A.		37.8											37.8	4,608
	CyD Internacional SA								17.3	21.5				38.7	4,304
	Unifrutti Traders Ltd.	61.2	156.0	21.6										238.7	24,463
Comercial Dodi CA	Polar Fruit Int. SA	362.9												362.9	18,480
	Empresa Venez. Chilena	138.3										25.4		163.7	14,584
Dole Nat. Co. S.A.	Dole Chile S.A.			502.3										502.3	50,232
	Cabifrut S.A.									21.6				21.6	2,016
Jumbo Retail Argentina	Cafe Do Brasil, Ex. Im						61.0	39.0						100.0	10,000
	San Fco. Lo Garces Ltd			22.9										22.9	2,288
	Dole Chile S.A.			327.6								0.6		328.2	32,888
	Calavo Chile S.A.									68.0				68.0	6,072
Frutera El Progreso	Gonzagri S.A, Exp.	103.2												103.2	5,320
	Monte Rosa SA, Com.	59.5	36.0											95.6	7,479
	Euroamérica SA, Frut.	59.3												59.3	3,087
	Golden Fruits Ltda.	101.4	20.8		23.0									145.2	7,865
	Exportadora Panamera Ltda				23.0									23.0	1,280
	Ruiz Tagle Humeres, S.	60.6	18.7											79.3	5,472
Scott Alvarez Jorg	Cerro Alegre Ltda.		399.3											399.3	36,600
	Francisco Allende		71.1											71.1	5,922
Leonel Rafael Geronimo	Agro. Com. Sebastian Ferrar	275.4			31.0									306.4	15,492
	Isabel Valenzuela R.	20.6			3.0									23.6	1,197
	Los Pioneros Ltda.	23.5												23.5	1,176
	Arnoldo Gonzalez	20.6			3.0									23.6	1,197
	Comercializadora Sud Frut L	69.6												69.6	3,479
	Ecofrut Limitada	23.1												23.1	1,176
Grupo Verdín	Monte Rosa SA, Com.									20.6				20.6	2,286
	Río Blanco Ltda, Exp.		322.8	44.8		69.1								436.7	51,520
Agropecuaria Boutin Ltda.	Agrícola Cristian Alvarez Ei	45.6	21.5	22.4	23.2	22.9								135.5	10,678
	Los Lirios S.A., Exp.	1.5			4.9	42.3								48.7	4,773
	Río Blanco Ltda, Exp.		41.0	227.8										268.8	27,782
Supertiendas Y Droguería Olimp	Santa Clara S.A, Com.		17.7											17.7	2,160
	Nicofrut S.A.	98.8			23.0							43.2		165.0	9,319
	Planet S.A, Exportad.		35.4		69.1	24.5			19.9	14.6				163.5	14,672
	Sergio Yanten U.	39.5	18.7		46.6									104.8	6,898

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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
Productos Tito	Norfrut Chile Ltda.		37.8											37.8	4,560
	Comercial Fruticola SA			72.0									18.0	90.0	9,600
	Santa Marta, Exp.					21.6				39.8				61.4	6,824
	Southern Fruit, Exp.			67.2					20.2	20.2				107.5	11,200
	Terrafrut S.A									43.2				43.2	4,800
	Atlas S.A., Exportad.			37.4										37.4	4,560
	Agrovita S.A.				72.0									72.0	7,200
Moreno S Morados E I R L	Arnoldo Gonzalez	401.8			46.4									448.2	22,669
Hipermercados Tottu	Gesex, Gest.Exp.Frut.		24.3			76.0			88.6	37.4				226.3	25,274
	New World Chile S.A.	21.4												21.4	1,176
	Terrafrut S.A		36.9											36.9	4,500
	Oppenheimer, Serv.Agr	20.4												20.4	1,064
	Comexport Ltda.	79.2			23.0									102.3	5,396
	Euroamérica SA, Frut.	40.2												40.2	2,093
	Comercial SM Plus Ltd.	94.8												94.8	4,992
Frutas Chile California	Southern Fruit, Exp.	189.8												189.8	9,366
Surtifruver La Sabana	Frutos Oeste		154.4											154.4	17,448
	Polar Fruit Int. SA	105.3	63.8	36.3	23.3	10.8			12.4	10.6		6.5	23.8	292.8	24,657
	Carlos Aguilar	20.4												20.4	1,064
	Río Blanco Ltda, Exp.			22.4										22.4	2,240
	Valdovinos y Araya Ltd		17.7											17.7	2,160
	Tierra Sur Ltda.	41.0	7.5	13.4	23.0									85.0	5,664
	Interame. de Frutas	Frusan, San Fdo SA				67.1	44.2								111.3
Segundo Misael Viera	Nicofrut S.A.					21.6								21.6	2,400
	Unifrutti Traders Ltd.	227.4	72.6									5.0		305.0	22,467
	Agrovita S.A.		17.7											17.7	2,160
	Cerro Alegre Ltda.		36.9											36.9	4,500
	Fresh Land Chile S.A.	19.6												19.6	1,029
	Golden Fruits Ltda.	215.6	54.3	23.4	69.1									362.3	21,846
	Enzo A. Troncoso Valenzuel	39.2			8.1									47.3	2,408
Patricia Colque	Karen Morales Cortes	63.4		5.4									68.8	3,471	
Frinorte	Isabel Valenzuela R.	248.9			58.5									307.4	15,694
	Dole Chile S.A.	411.6				10.8								422.4	22,270
Multitrading Int.	Empresa Venez.Chilena	239.0			161.3							22.0		422.3	27,579
Sikafruits	Chacabuco Quality Gr.		52.7											52.7	6,666
	Polar Fruit Int. SA	40.0	37.4										19.7	97.1	8,858
	Córpore Agrícola S.A.		17.7											17.7	2,160
	Exportadora Campillay Spa		18.7											18.7	2,280
	Unifrutti Traders Ltd.	75.6	110.8	6.0	27.8	2.2			3.2	2.2		2.8	1.7	232.2	17,510
Interfood Int. Trading	Dole Chile S.A.	293.5	113.0	2.4	5.8	2.2								416.9	30,696
Gamboy S.A.	Christian Beller					20.6			19.7	21.5				61.7	6,755
	Polcura Exportaciones	145.4		202.0								2.2		349.6	28,134
Frutas Mas Centroamerica S. A	Pocuro Ltda., Exp.	19.6	74.8											94.3	10,149
	Nicofrut S.A.	119.3	58.0											177.3	11,322
	San Alberto S.A.	91.5	37.4		4.6								3.6	137.0	9,891
Prospera Trading Imp.	Pacific Nut Co. Chile						36.0	13.0						49.0	4,900
	Las 3 R, Agrocom						1.0	52.0						53.0	5,300
	Natural Nuts S.A.							10.0						10.0	1,000
	Huertos del Valle S.A.						2.0	68.0						70.0	7,001
	Comercializadora Albal Ltda							11.5						11.5	960
	Expofrut S.A.							10.0						10.0	1,000
	Anakena Ltda, Exp.							35.8						35.8	2,920
	Jorge Gallardo Exports							40.0						40.0	1,600
	Parmex S.A.						10.0							10.0	1,000
San Juan Ltda.						103.0	14.2						117.2	11,719	
SarI Appleway	Río Blanco Ltda, Exp.		18.3											18.3	2,232
	Frusan, San Fdo SA	277.3	60.2	26.9	16.6	6.6								387.6	32,649



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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
Hortigil Hortifruit S.A.	Unifrutti Traders Ltd.	52.1												52.1	2,772
	Agricom, Soc. Agric.		76.1			69.1								145.2	16,962
	Copefrut S.A.	83.9		21.1		62.2						13.6		180.8	16,160
	Chilfresh Ltda., Serv.								2.6	15.9				18.5	2,056
Inv. Mult. Transpiero	Jonathan Carrasco	23.5												23.5	1,176
	Quilvo Alto Ltda.	349.9			23.2									373.0	18,781
Telegre C.A., Distrib.	Golden Fruits Ltda.	78.8			45.1	48.0								172.0	11,635
	David del Curto S.A.	117.3	53.1		48.4									218.8	15,342
Fragapane Hermanos Srl.	David del Curto S.A.			133.1										133.1	13,312
	Subsole S.A., Exp.			24.0										24.0	2,400
	Frugal S.A., Exportad.			22.0										22.0	2,200
	San Fco. Lo Garces Ltd			137.3		22.2								159.5	16,192
	Easter Island S.A										22.6			22.6	2,112
	Southern Fruit, Exp.			21.8										21.8	2,184
First S.A.	Com. Metropolitana SA							22.0						22.0	880
	Frutamerica S.A, Exp.							15.0						15.0	1,497
	Hojas Export Ltda.							48.0						48.0	4,080
	Natural Nuts S.A.							24.0						24.0	960
	Exportadora Baika S.A.						8.7							8.7	868
	Pacific Nut Co. Chile						36.0	66.0						102.0	8,400
Anakena Ltda, Exp.							160.7						160.7	13,717	
Fruitlife S.A.C.	Enzo A. Troncoso Valenzuel	38.2			9.1									47.3	2,415
	Marta Gonzalez	20.6			2.0									22.6	1,141
	Isabel Valenzuela R.	247.0			60.5									307.4	15,708
Consul Com.Imp.E Exp.	Tempofruits S.A.		18.9											18.9	2,304
	Subsole S.A., Exp.		140.5	44.8										185.3	21,616
	South Fruits Chile SA					22.5								22.5	2,496
	Chilfresh Ltda., Serv.		39.5			21.5			68.3	17.8				147.2	17,072
Grupo Ramos	David del Curto S.A.		46.6	4.2		4.3								55.1	6,632
	Polar Fruit Int. SA	97.2	155.8		23.0	15.2			9.1	5.3		0.9		306.5	28,780
Agroretail SAC	Geofrut S.A.	19.5	8.7	5.6	23.0									56.8	3,924
	Rucaray S.A., Exp.	40.9			46.1							3.0		89.9	5,288
	Oppenheimer, Serv.Agr	119.1												119.1	6,170
	Southern Fruit, Exp.	63.4		4.5	3.5									71.3	3,958
	La Rosa Sofruco												24.0	24.0	1,600
Unifrutas E.U.A.	Tuniche Fruits Ltda.					34.3			30.0	3.5				67.7	7,520
	Agricom, Soc. Agric.	82.3												82.3	4,249
	Verfrut S.A., Soc. Exp.	76.0	26.1	6.0		10.8							4.5	123.4	9,348
	La Rosa Sofruco	38.9			46.1									85.0	4,639
Victor Hugo Espino	Laguna El Dial			226.7										226.7	22,672
	Agricola Del Sol Ltda.			87.4										87.4	8,736
	Sofruileg Chile S.A.			42.6										42.6	4,264
Carrefour Com. e Ind.	Copefrut S.A.			21.1		79.5								100.6	10,944
	Dosal Hnos. y Cia.Ltd.	21.4												21.4	1,127
	Frutexsa, Frutas Exp.					8.2								8.2	819
	Agricola Ballerina Chile Ltda							71.4						71.4	5,596
	Sol y Mar			22.9		112.5								135.4	14,144
Las Mercedes Ltda.						18.9							18.9	1,889	
Bom Preco Bahia Super.	Copefrut S.A.	83.0		121.7		82.9								287.7	26,200
	Planet S.A, Exportad.					30.0			5.6	5.6				41.2	4,576
	San Clemente SA, Exp.			22.0										22.0	2,200
Sian Len S.A.C., Distrib	Dole Chile S.A.	155.2		4.8	26.1									186.1	9,826
	Frusan, San Fdo SA	121.2				17.4						1.9		140.4	7,649
	Agua Fria Ltda.					23.0								23.0	1,280

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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
Bavosi S.A.	Comercializadora Albal Ltda						38.2							38.2	3,822
	Huertos del Valle S.A.						75.2							75.2	7,520
	Anakena Ltda, Exp.							5.0						5.0	417
	Frutas Secas Ltda.						24.5							24.5	2,454
	Pacific Nut Co. Chile						61.7							61.7	6,168
	Agricola Ballerina Chile Ltda						6.3							6.3	628
	Exp. Alnuez S.A.						50.0							50.0	5,000
	Fine Fruit SA						88.5							88.5	8,852
Jadel Distribuciones SR	RM Ltda., Exp.	197.0			56.1									253.1	12,964
	Rosa Moreno Luna	73.5			18.5									92.0	4,704
Pingakol S.A.	Polcura Exportaciones			21.8										21.8	2,184
	Unifrutti Traders Ltd.	20.5	57.3	187.2	21.0	20.6						10.4	6.1	323.0	35,490
London Fruit	Exp. Grupo Del Sur Ltda.		66.8			5.4								72.2	8,747
	MYS Doñihue Ltda.	42.6												42.6	2,128
	Soc. Exportadora El Refugio	140.8		41.1					22.4					204.4	13,765
	Agrofruta Ltda.					21.5								21.5	2,389
Frutas y Delicadeses Cate	El Olam Ltd, Imp.Exp.	141.6												141.6	7,308
	TyT Export S.A.	57.7			138.2									196.0	10,718
Eda Frut E.I.R.L.	Isabel Valenzuela R.	9.8			14.1									23.9	1,274
	Enzo A. Troncoso Valenzuel	12.7			11.1									23.8	1,253
	El Boldar, Agrícola	46.1												46.1	2,352
	Veronica Altami	45.1		14.5	9.6	173.0								242.2	16,332
Gdc Alimentos S.A.	Int. Nut S.P.A.							19.0						19.0	1,900
	Jorge Gallardo Exports					15.3	32.6							48.0	4,795
	La Campana, Ag. Ltda											10.0	10.0	10.0	400
	Fine Fruit SA					16.0	29.0							45.0	4,260
	Valbifrut S.A						47.0							47.0	1,880
	Anakena Ltda, Exp.						58.7							58.7	2,796
	Frucor Ltda., Inn.						10.0							10.0	1,000
	Exportadora Chile Food Ltda						29.2							29.2	2,736
	Gana Flores, Rosa I.						10.0							10.0	1,000
	San Juan Ltda.					53.0	5.0						58.0	5,800	
Don Jaime S. A.	Copefrut S.A.			169.0										169.0	16,896
	El Parque Ltda, Exp.										13.5			13.5	1,232
	San Fco. Lo Garces Ltd			44.0										44.0	4,400
	Bernardo Matura										60.9			60.9	5,556
	Frugal S.A., Exportad.			43.0										43.0	4,300
German Ariel Dellacasa	Bernardo Matura										43.7			43.7	4,136
	La Cruz Ltda, Agro.										2.0		61.4	63.4	3,746
	Agr.Rob.Valenzuela										73.3		147.5	220.8	15,808
Melfrut, Imp. Y Exp.	Doña Agustina Ltda.	22.6												22.6	1,176
	Francisco Allende		71.9											71.9	5,995
	Francisco Gonzalez	76.4		3.9	14.1									94.4	4,958
	Freddy Ochoa P.	82.6			8.4	39.7								130.7	7,885
Sociedad Sofruver S.A.	Oppenheimer, Serv.Agr	100.9	56.2						42.0					199.1	15,579
	Soc. Acciones de Inv. Rayun	40.9												40.9	2,128
	Fresh Land Chile S.A.	78.2												78.2	4,116
Contratos Fruteros Ltda.	Santa Marta, Exp.					6.0			4.3	10.1				20.4	2,272
	Verfrut S.A., Soc. Exp.	23.0												23.0	1,120
	Chilexpo Frut Ltda.	19.8												19.8	1,029
	Fresh Land Chile S.A.	58.7												58.7	3,087
	TyT Export S.A.	19.6												19.6	1,029
	Río Blanco Ltda, Exp.		37.2											37.2	4,536
	New World Chile S.A.					8.6			7.3	4.7				20.6	2,291
	Comexport Ltda.	117.8												117.8	6,202



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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
Frutas Cantu Nordeste	Exser Ltda.		53.5											53.5	6,522
	Frucentro S.A.		31.5	22.4		21.5				1.7				77.1	8,608
	Comercial SM Plus Ltd.					37.0							22.3	59.3	6,594
	Copefrut S.A.	21.0		21.1		20.7								62.8	5,520
	Chilfresh Ltda., Serv.		56.1											56.1	6,840
Com.De Frutas Lider	Araucaria Export. S.A.	44.2												44.2	2,328
	Comercial SM Plus Ltd.			21.1										21.1	2,112
	Chilfresh Ltda., Serv.		21.3											21.3	2,592
	San Fco. Lo Garces Ltd					22.5								22.5	2,496
	Prize Ltda., Exportad.	19.2												19.2	1,008
	Hars & Hagebauer Chile		43.6	112.6		22.5								178.7	19,076
Benassi Com. De Hortifrutigran.	Verfrut S.A., Soc. Exp.					22.5								22.5	2,496
	Greenvic Comercial SA	21.0		44.0		54.7			18.9	14.3				152.8	14,180
	Río Blanco Ltda, Exp.			45.8								19.3		65.1	8,438
	Export. Valle Andes		10.0											10.0	1,224
	Meyer Ltda., Export.					21.5						23.6		45.2	7,120
Cosecha Del Chef S.A.	Frutisima Ltda.											0.8		0.8	168
	Star Fruit Ltda., Soc.		17.7											17.7	2,160
	Meyer Ltda., Export.	20.6												20.6	1,029
	Gonzagri S.A, Exp.	40.9												40.9	2,128
	Agricom, Soc. Agric.	42.3												42.3	2,114
	Verfrut S.A., Soc. Exp.	48.7	3.5		2.3									54.5	2,982
	Exportadora Campillay Spa		56.1											56.1	6,840
	Frutifor Ltda., Exp.	20.1												20.1	1,057
Oppenheimer, Serv.Agr	43.6												43.6	2,149	
Casa Flora Ltda.	Com. Metropolitana SA						18.5	54.0						72.5	4,310
	Hojas Export Ltda.							24.0						24.0	960
	Pacific Nut Co. Chile						24.5	147.5						172.0	10,840
	Valbifrut S.A							24.0						24.0	960
Wal Mart Brasil S/A	Copefrut S.A.	104.0		60.1		38.0						18.5		220.6	19,688
	Dole Chile S.A.			43.7										43.7	4,368
	Planet S.A, Exportad.					15.0				2.8				17.8	1,976
Villares SRL	Com. Metropolitana SA						13.0							13.0	1,300
	Huertos del Valle S.A.						102.5	14.9						117.5	11,746
	Proc.De Frutos Secos						7.0							7.0	700
	Exportadora Chile Food Ltda						5.0							5.0	500
	Frutas Secas Ltda.						19.0	8.1						27.1	2,714
	Pacific Nut Co. Chile						42.2						13.7	55.9	5,410
	Parmex S.A.						14.0							14.0	1,400
	Cofrusec S.A., Soc.						17.3							17.3	1,734
	La Campana, Ag. Ltda												7.0	7.0	640
Fine Fruit SA						18.0							18.0	1,800	
Valentim Appolari	Sapel Ltda, Exportadora	22.3	8.1			10.7								41.1	3,808
	Jacusiell Ltda.											1.3		1.3	256
	San Alberto S.A.								11.2	11.2				22.5	2,496
	The Fresh Link Chile Spa		6.8											6.8	1,365
	Southern Fruit, Exp.								59.9	18.3			1.5	79.7	9,174
	Frusan, San Fdo SA			43.5										43.5	4,264
	Prize Ltda., Exportad.					43.2								43.2	4,800
	Frutos del Sol S.A.		20.1											20.1	2,448
	Exportadora Panamera Ltda		1.7			12.1								13.8	1,548
	Nicofrut S.A.											5.0		5.0	1,002
Noble Fruit S.A.											0.6		0.6	128	
Fazenda Santa Terezinha Ltda.	Frugal S.A., Exportad.		9.7	74.0		135.8								219.5	22,744
	Geofrut S.A.		20.1											20.1	2,448
	Exportadora Las Agricolas L			22.9										22.9	2,288
	Terrafrut S.A											1.2		1.2	240

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Central Produce El Jib.	Río Blanco Ltda, Exp.		220.5											220.5	26,892
	Continental Del Sur					12.8			6.6					19.3	2,136
	Monte Rosa SA, Com.				23.0									23.0	1,280
Green And Fresh E.U.	Chilexpo Frut Ltda.	79.1							24.6					103.7	6,516
	Gonzagri S.A., Exp.	81.7										1.2		82.9	4,626
	TyT Export S.A.	20.9												20.9	1,029
	Valdovinos y Araya Ltd		17.7											17.7	2,160
	South Fruits Chile SA		37.4											37.4	4,560
Corporación Delico Cia.	Valbifrut S.A							10.0						10.0	1,000
	Anakena Ltda, Exp.							82.4						82.4	6,069
	Indufrut Int Ltda.							8.5						8.5	850
	Oppenheimer, Serv.Agr	68.2												68.2	3,445
	Asi Chile S.A.							10.0						10.0	1,000
	Bellafrut S.A.						3.3	33.0						36.3	3,630
	C y P S.A., Com.						20.0							20.0	2,000
	Huertos del Valle S.A.						3.0	18.0						21.0	2,100
F & A Fruits De Colombia	Southern Fruit, Exp.	5.0												5.0	280
	Aldo B. Vergara Jimenez	40.8												40.8	2,127
	Comercial SM Plus Ltd.	19.6												19.6	1,029
	Comexport Ltda.	58.7												58.7	3,087
	Convallis S.A., Exp.	20.4												20.4	1,030
	Exportadora Panamera Ltda	97.8		20.8										118.6	7,204
Global Trade S.R.L.	Aldunate Ltda, Exp.			68.6										68.6	6,864
	Agricom, Soc. Agric.									21.7				21.7	1,936
	Alim.Herbert e Philips												18.0	18.0	1,200
	La Cruz Ltda, Agro.									22.7		125.3		148.0	10,108
Difar Com. Imp. & Exp.	Copefrut S.A.	21.0		21.1		20.7						19.7		82.6	10,052
	Dosal Hnos. y Cia.Ltd.	43.8												43.8	2,303
	Sol y Mar	20.0	39.0			33.6			11.2					103.7	10,482
	Chilfresh Ltda., Serv.		21.3											21.3	2,592
Centro Cuesta Nacional	Dole Chile S.A.	39.8												39.8	2,058
	Polar Fruit Int. SA	98.0	42.6	4.5	37.9	12.4			6.2	6.5		1.7		209.7	15,862
Consultores de Com.	Ams Family S. A.	21.2				40.3								61.5	6,256
	Subsole S.A., Exp.		140.5											140.5	17,136
	Euroamérica SA, Frut.		20.1											20.1	2,448
	Sergio Yanten U.	21.6												21.6	1,127
Colfrutas & Co S. A. S	Comexport Ltda.	39.3												39.3	2,058
	Exportadora Montilla Ltda.	98.3												98.3	5,120
	Prize Ltda., Exportad.	19.6				32.6			10.2					62.3	5,823
	Carlos Aguilar	40.9												40.9	2,128
Comercializ. La Gran Manzana	Christian Beller	40.0												40.0	2,093
	Polcura Exportaciones	111.1	29.6		23.0	23.0			13.8					200.6	14,833
Proexur Srl.	Cabilfrut S.A.									16.6				16.6	1,496
	Dole Chile S.A.		22.4	178.9		6.6			6.6			7.2		221.6	23,520
	Chilexpo Frut Ltda.											1.8		1.8	344
Alto Jahuel S.A.	La Campana, Ag. Ltda												10.0	10.0	1,000
	Prodalmen Ltda.					227.6								227.6	22,755
Ciro Gentile	Frugal S.A., Exportad.		9.9	198.0		10.4								218.3	22,064
	Santa Cruz S.A., Exp.			16.6										16.6	1,664
	Frutland S. A.											1.3		1.3	256
Fon Panama S.A.	Dole Chile S.A.	124.6	20.3	2.4	73.4	7.6								228.2	14,065
Hill Brothers, Empac.	Freshtrade Ltda.		130.9											130.9	15,960
	Córpora Agrícola S.A.		38.1											38.1	4,644
	Exp. Delifruit Ltda.					31.8			13.3	9.7				54.8	6,240
Hilda Arce Rodríguez	Francisco Gonzalez	133.1												133.1	5,544
	Francisco Gonzalez M.	22.2												22.2	924
	Elizabeth Gonzalez	66.5												66.5	2,772



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Importadora de Frutas	Dole Chile S.A.	29.5			11.6									41.1	2,159
	Unifrutti Traders Ltd.											0.5		0.5	90
	David del Curto S.A.									1.3				1.3	144
	El Encanto SA, Exp.	82.9												82.9	4,389
	Gonzagri S.A, Exp.	20.4												20.4	1,064
	Buenos Aires, Inv.	73.4												73.4	3,738
Agricom, Soc. Agric.												0.7	0.7	480	
Fruticultura Consul	Chilfresh Ltda., Serv.								15.4	6.1				21.5	2,390
	Ruiz Tagle Humeres, S.		20.1											20.1	2,448
	Subsole S.A., Exp.		20.1											20.1	2,448
	Ams Family S.A.	21.2				77.2								98.4	11,520
Ipanema Comercial	Euroamérica SA, Frut.		60.2											60.2	7,344
	Los Lirios SPA							75.0						75.0	4,499
	Exportadora Chile Food Ltda							37.8						37.8	2,364
	Bauza Export Ltda.							35.0						35.0	1,400
	San Juan Ltda.						52.0							52.0	5,200
Com. Metropolitana SA								6.0					6.0	600	
Frucor Ltda., Inn.								12.5					12.5	1,250	
Crystal Foods International	Los Lirios S.A., Exp.	216.5				1.1								217.6	10,949
	Geofrut S.A.	20.1												20.1	1,071
Dos Robles S.A., Dist.	Convallis S.A, Exp.	40.7												40.7	2,086
	South Fruits Chile SA		10.1											10.1	1,230
Olimpica, Supert. Y Dr.	Dole Chile S.A.	84.9	45.5		3.5	3.2			3.2	2.2				142.6	11,028
	Convallis S.A, Exp.	20.7												20.7	1,029
	Nicofrut S.A.	146.0			46.1									192.1	10,533
Cocina Facil S.A. de CV	Oppenheimer, Serv.Agr	22.2												22.2	1,106
	Star Fruit Ltda., Soc.		17.7											17.7	2,160
	Meyer Ltda., Export.	20.6												20.6	1,029
	Exportadora Campillay Spa		37.4											37.4	4,560
	Gonzagri S.A, Exp.	40.9												40.9	2,128
	Agricom, Soc. Agric.	20.9												20.9	1,043
WMS Sup. do Brasil	Verfrut S.A., Soc. Exp.	39.0			7.7	1.1								47.8	2,504
	Copefrut S.A.	104.0		42.2		17.9			10.4	10.4		17.3	3.2	205.3	19,406
Titania Cl Eu	Export. Valle Andes					23.4			17.1					40.5	4,504
	Golden Fruits Ltda.	59.3			23.0									82.4	4,402
	Agricom, Soc. Agric.	82.0												82.0	4,144
Omayin S.A.	Christian Beller			66.5		10.3			10.3	20.6				107.7	11,208
	Polcura Exportaciones			91.5										91.5	9,152
Durexporta, Export.	Frutasol Chile S.A.	43.9												43.9	2,312
	Los Olmos Ltd, Exp.		73.5											73.5	8,964
	Greenvic Comercial SA	61.0												61.0	3,073
	Prize Ltda., Exportad.	20.6												20.6	1,029
Alyser S.A.	Bellafrut S.A.						8.0							8.0	800
	Comercializadora Albal Ltda						10.0							10.0	1,000
	Exportadora Chile Food Ltda						4.0							4.0	400
	Huertos del Valle S.A.						62.3	23.1						85.4	8,535
	Parmex S.A.						5.0							5.0	500
	Condesa Chile						4.7							4.7	470
	Prodalmen Ltda.						15.0							15.0	1,500
	Com. Metropolitana SA						5.0							5.0	500
Fine Fruit SA						39.8	7.9						47.7	4,768	
Proc.De Frutos Secos						13.0							13.0	1,300	
Kimidar S.A.	Christian Beller			117.4		39.2			16.8	18.0				191.5	19,980
Lacteos Rosicler, Dist.	Manuel J Fuenmayor	87.8	36.0		64.8								188.5	12,597	

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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
Rebela Comercial Exp.	Anakena Ltda, Exp.							77.7						77.7	6,689
	Pacific Nut Co. Chile						34.6							34.6	3,463
	Valbifrut S.A						20.3	23.1						43.4	4,335
	Com. Metropolitana SA							9.0						9.0	900
	La Campana, Ag. Ltda												22.0	22.0	2,200
Jorge Deyvid Scott A.	Cerro Alegre Ltda.		182.3											182.3	18,230
Edgar Astudillo	J.C. Gajardo	78.3	21.9		11.0	20.6								131.8	8,715
	Francisco Allende		44.6											44.6	4,488
Paquime S.P.R.	Southern Fruit, Exp.			112.0		8.6				12.5				133.1	13,544
	Monte Rosa SA, Com.					43.2								43.2	4,800
Import. Americana CA	Del Monte Fresh Prod.											7.8		7.8	1,568
	Pacific Nut Co. Chile						72.0							72.0	7,200
	Parmex S.A.						96.0							96.0	9,600
Capital Trade Imp.Exp.	Asi Chile S.A.							10.0						10.0	1,000
	Bellafrut S.A.							9.6						9.6	955
	Exportadora Chile Food Ltda							24.5						24.5	980
	Huertos del Valle S.A.					2.0	17.0							19.0	1,900
	Int. Nut S.P.A.							9.5						9.5	950
	San Juan Ltda.						28.0							28.0	2,800
	Exp .Alvarez S.A.							10.0						10.0	1,000
	Anakena Ltda, Exp.							56.7						56.7	4,740
Fine Fruit SA							8.0						8.0	800	
Importadora Rioja Ltda.	Lafrut Exp. Agropec.	23.3	62.7											86.0	8,869
	Prontoexport Ltda.		84.3											84.3	10,278
Almar Srl	Rucaray S.A., Exp.			169.5										169.5	16,952
	Dosal Hnos. y Cia.Ltd.	42.8												42.8	2,254
Savegnago Supermercados L	Exportadora del Sur											5.0		5.0	1,008
	Sol y Mar					21.7			9.4	5.6		5.0		41.7	4,960
	Exser Ltda.		55.9											55.9	6,816
	San Alberto S.A.	23.4												23.4	1,274
	Frusan, San Fdo SA											0.6		0.6	120
Ricex Imp. E Exp.	Valbifrut S.A						10.7	24.0						34.7	2,025
	La Campana, Ag. Ltda												22.0	22.0	1,480
	Hojas Export Ltda.						10.0							10.0	1,000
	Pacific Nut Co. Chile						57.4	30.0						87.4	8,740
	Parmex S.A.						15.0							15.0	1,500
El Escorpión de A.B.H.	Exportadora Campillay Spa		18.0											18.0	2,201
	Export. Fruticola JAM Ltda.		149.6											149.6	18,240
Chocolates Garoto S.A.	C y P S.A., Com.						23.0							23.0	2,300
	Parmex S.A.						144.0							144.0	14,400
Agrimpex Srl	Oppenheimer, Serv.Agr	79.9												79.9	4,116
	Global Babega Ltda.	29.1			36.3				21.1					86.5	5,584
Nestle Venezuela	Parmex S.A.						165.0							165.0	16,500
Frutos y Especies	Prodalmen Ltda.						64.0							64.0	6,400
	Santis Fruit Ltda.							101.0						101.0	4,101
Agroserc, S.A.	El Olam Ltd, Imp.Exp.	163.0												163.0	8,512
Jhb Fruits Import & Exp.Sac	Araucaria Export. S.A.	44.9				56.6			41.8	16.8				160.1	14,352
Eureve C.A., Distrib.	Frutexsa, Frutas Exp.						140.0	20.0						160.0	16,000
Porto do Mar Comerc.	Huertos del Valle S.A.						33.6	50.0						83.6	7,164
	Fine Fruit SA						17.0	10.0						27.0	2,700
	Hojas Export Ltda.							30.0						30.0	1,800
	Comercializadora Albal Ltda						16.0							16.0	1,600



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Fatura Alimentos Ltda.	Comercializadora Cabilterra							9.0						9.0	900
	Exp .Alnuez S.A.							46.0						46.0	4,599
	Anakena Ltda, Exp.							12.8						12.8	916
	Hojas Export Ltda.							20.0						20.0	1,400
	San Juan Ltda.						52.5							52.5	5,250
	Southfruit Ltda.						4.0	6.0						10.0	1,000
Cia Brasileira de Distrib	Agricola Ballerina Chile Ltda							8.5						8.5	850
	Copefrut S.A.	80.9				19.0						38.8		138.7	14,136
Agrocomercial Bellavista	Exportadora Panamera Ltda	10.7							7.5	15.0				33.2	3,084
	Lafrut Exp. Agropec.			22.1										22.1	2,208
	Sapel Ltda, Exportadora	22.6		22.4										45.0	3,479
	Comexport Ltda.	22.3												22.3	1,176
	Prime Harvest S.A.	22.3												22.3	1,176
	Alimentos Cordillera C. A.	Continental Del Sur	98.0			46.3								144.3	7,705
Kli Produce S. A.	Gravo S.A.		142.3										142.3	17,358	
C. I. Cacique Techitina S. A. S.	Euroamérica SA, Frut.	61.1												61.1	3,192
	Ruiz Tagle Humeres, S.	80.9												80.9	4,256
Alimentos lo C.A.	Golden Fruits Ltda.	138.0												138.0	7,189
	CyD Internacional SA	40.1												40.1	2,058
Frutica S.A.	David del Curto S.A.									22.5				22.5	2,496
	Convallis S.A, Exp.	20.0	16.8											36.8	3,081
	Frusan, San Fdo SA	19.8	17.7											37.5	3,189
Frutchi S. A.	Exportadora CyC Ltda.	136.0											136.0	6,065	
Frut. del Lit El Salvador	David del Curto S.A.	58.7												58.7	3,087
	Copefrut S.A.	40.4												40.4	2,128
	Río Blanco Ltda, Exp.		36.0											36.0	4,380
Irmacos Muffato & Cia	Verfrut S.A., Soc. Exp.	23.0												23.0	1,152
	David del Curto S.A.	43.8												43.8	2,303
	Meyer Ltda., Export.	38.8										4.4	1.8	45.0	3,135
	Unifrutti Traders Ltd.	22.2												22.2	966
Compania Goly S.A.	Agricom, Soc. Agric.		8.0			8.1			2.3	1.9				20.2	2,332
	Frucentro S.A.		8.9			8.2			2.2	0.7				19.9	2,240
	Rucaray S.A., Exp.	23.7	28.1		30.0	6.5								88.1	7,088
Frutas y Hort. Ramírez	Rucaray S.A., Exp.		79.7	7.0	24.1	2.9								113.7	12,388
	Unifrutti Traders Ltd.			12.8										12.8	1,280
Vimacedo Com. de Cer.	Fine Fruit SA					20.5	4.0							24.5	2,450
	Hojas Export Ltda.					16.0	86.0							102.0	9,380
Tropic Fruits Bragelone	Copefrut S.A.	20.7												20.7	1,120
	Oppenheimer, Serv.Agr		17.7											17.7	2,160
	Mace S.A.	69.1	4.4		1.9	6.5			2.0					84.0	5,452
Frutas Finas ABH	Dole Chile S.A.	119.5												119.5	5,978
Andes Market S.R.L	La Cruz Ltda, Agro.											115.2		115.2	6,696
Virtach S.R.L.	David del Curto S.A.			22.9										22.9	2,288
	San Fco. Lo Garces Ltd			91.5										91.5	9,152
Fortune Importacao E Exp.	Lafrut Exp. Agropec.							109.6						109.6	4,385
Francisco Gutierrez M.	Dole Chile S.A.				108.6									108.6	5,968
Com. Henyamar	Golden Fruits Ltda.	19.8			21.5	24.0								65.3	5,092
	Gonzagri S.A, Exp.	39.1										1.2		40.3	2,538
Mimpex S.R.L.	San Andrés Ltda., Exp.	39.5												39.5	2,058
	Comexport Ltda.	22.2												22.2	1,176
	Soc. De Inversiones Fortalez	41.2												41.2	2,058
Mti Global Trading S. A. S.	Terramater S.A.	102.7												102.7	5,488
	Sol y Mar					11.4			11.2			59.6		82.3	14,321
Supermerc. Zona Sul	Fine Fruit SA					2.0	13.0							15.0	1,500
	Planet S.A, Exportad.					2.4			1.4					3.8	422
Phoenix Foods Sac	Dole Chile S.A.	79.1			1.2									80.3	4,131
	San Clemente SA, Exp.	18.8												18.8	980

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Logifruit S. A.	Unifrutti Traders Ltd.	77.7			21.2									98.8	7,230
JTC Distribuidora Ltda.	Valbifrut S.A.						12.0	86.0						98.0	9,800
Silcom-La Abundancia	Huertos del Valle S.A.						10.0	10.0						20.0	1,700
	La Campana, Ag. Ltda												3.0	3.0	300
	Graneros Ltda., Com.						10.9							10.9	1,093
	Indufrut Int Ltda.						3.0	8.0						11.0	1,100
	Condesa Chile						5.1							5.1	510
	Valbifrut S.A.							6.0						6.0	240
Socoprim	Englander Nuss S.A.							41.2						41.2	4,117
	Conexport Ltda.	30.3	40.3			16.2			5.0	5.0				96.9	9,436
Greacla C.A. Distrib.	Pacific Nut Co. Chile							20.0						20.0	2,000
	Bellafrut S.A.						16.0							16.0	1,600
	Frutexsa, Frutas Exp.						20.0	40.0						60.0	6,000
M. Viandes	Mace S.A.					6.0			5.0	4.0		3.6	0.9	19.6	2,544
	Dole Chile S.A.	25.6	39.1			3.2			4.1	3.1				75.1	7,607
Walter Layne Santos	Isabel Valenzuela R.	79.4			15.1									94.5	4,809
Ecuatoriana De Negocios	Exportadora del Sur	90.9												90.9	4,544
	Pacific Nut Co. Chile							3.0						3.0	300
	Las 3 R, Agrocom							5.0						5.0	500
Ac Comercial Import E Export L	Topfrut Nuts Ltda.							12.9						12.9	1,286
	Gana Flores, Rosa I.							17.5						17.5	1,750
	San Juan Ltda.						25.0							25.0	2,500
	B&T Export S.A.							11.7						11.7	1,172
	Hojas Export Ltda.							21.2						21.2	846
Benassi Minas Export. E Import.	Greenvic Comercial SA	22.6				28.9								51.5	4,064
	Copefrut S.A.					41.5								41.5	4,608
Polico Com. de Alim	Fine Fruit SA						5.0	6.0						11.0	1,100
	Indufrut Int Ltda.						2.7	4.9						7.6	757
	Comercializadora Albal Ltda							11.5						11.5	960
	Huertos del Valle S.A.						6.0	22.0						28.0	2,800
	Pacific Nut Co. Chile						12.8	12.0						24.8	2,480
	Valbifrut S.A.							10.0						10.0	1,000
Zanelli Representacion	Soc Zanelli Ltda.			15.4	77.2									92.6	5,829
Univeg Expofrut S.A.	Project Fruit Chile S.A.			22.0										22.0	2,200
	San Fco. Lo Garces Ltd			67.2										67.2	6,720
Lodiser S.A.	Com. Metropolitana SA						10.6							10.6	1,056
	Parmex S.A.						8.0							8.0	800
	Fine Fruit SA						18.0							18.0	1,800
	Pacific Nut Co. Chile						40.0							40.0	4,000
	Exportadora Chile Food Ltd.						12.0							12.0	1,200
Richard Jacobo J.	Jorge Castillo Gutierrez	5.9		4.8	11.9									22.6	1,434
	Agro. Com. Sebastian Ferrar					23.1								23.1	1,540
	Polcura Exportaciones					16.0			1.9	1.9				19.7	1,826
	Mino U, Cecilia	21.7												21.7	1,127
Basa Comercio E Imp. De Frutas	Frutos del Sol S.A.		20.1											20.1	2,448
	Prize Ltda., Exportad.				22.0									22.0	2,200
	Southern Fruit, Exp.				44.8									44.8	4,480
Frutin, C.A.	Invexa Comercial e Invers.											1.2		1.2	240
	Agua Fria Ltda.	37.9			46.1									84.0	4,506
Sup. de Gran Colo	San Andrés Ltda., Exp.	43.2												43.2	2,093
	Oppenheimer, Serv.Agr	40.5												40.5	2,058
Bm Comercial Ltda.	Frutamerica S.A, Exp.							25.0						25.0	2,500
	Natural Nuts S.A.							41.6						41.6	1,664
	Bellafrut S.A.						17.0							17.0	1,700
Fruticola Rio Vinhedo Ltda.	Quintay S.A., Exp.		58.4											58.4	7,122
	Araucaria Export. S.A.	20.6												20.6	1,076



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Nayjama, Imp. y Neg.	Guillermo Mella Pavez					34.2			8.2					42.4	3,153
	Polcura Exportaciones				4.6	2.8			4.7	4.7				16.8	1,608
	Ibaceta Gonzalez. Com.		19.8											19.8	1,650
Frutosa S.A.	Santa Maria S.A.		54.2											54.2	6,606
	Rucaray S.A., Exp.		6.2		9.2	5.4			2.2					23.0	1,892
Agr. Gloria Due	Sergio Yanten U.	39.5												39.5	2,058
	Convallis S.A, Exp.	20.4												20.4	1,085
	Exportadora Triple Alianza		15.3											15.3	1,866
La Calera Colombiana	Verfrut S.A., Soc. Exp.		73.8											73.8	9,000
Malbec Do Brasil Com.	Pacific Nut Co. Chile												73.5	73.5	2,940
Fraal Import & Export	Santa Cruz S.A., Exp.												73.0	73.0	4,800
Frumusa	Triofrut Ltda., Exp.			13.6										13.6	1,360
	Exser Ltda.		17.7											17.7	2,160
	Rucaray S.A., Exp.		28.1		12.1									40.2	2,560
Interamericana Trading S&F	Unifrutti Traders Ltd.		70.8											70.8	8,640
Casa Santa Luzia	Pacific Nut Co. Chile												7.0	7.0	280
	Valbifrut S.A					4.2	47.3							51.5	2,865
	Parmex S.A.					12.0								12.0	1,200
Unilever Mexico	Parmex S.A.					70.0								70.0	7,000
Fruta Vita Com.Imp.Exp	Dosal Hnos. y Cia.Ltd.	67.0												67.0	3,528
Grandes Superf.Colom.	David del Curto S.A.	19.6			24.3									43.9	2,381
	Planet S.A, Exportad.												22.2	22.2	1,420
Lemilan S.A.	Unifrutti Traders Ltd.	47.1			18.6									65.8	4,473
Magif, C.A., Distrib.	Frutexsa, Frutas Exp.					45.0	20.0							65.0	6,500
Pomagri Frutas, Ltda.	Comexport Ltda.	22.3												22.3	1,176
	San Clemente SA, Exp.	22.6												22.6	1,176
	Chilexpo Frut Ltda.		16.5			2.8								19.3	2,328
Raminho Frut Ltda.	Copefrut S.A.			34.6		7.5								42.1	4,956
	Lafrut Exp. Agropec.				21.9									21.9	1,152
New York Export Co.	Nexco Chile S.A.		17.7		23.0									40.8	3,440
	Rucaray S.A., Exp.				23.0									23.0	1,280
Alimentos Fragamar C.A.	Frutexsa, Frutas Exp.					33.5	20.0							53.5	5,350
	Pacific Nut Co. Chile						10.0							10.0	1,000
Uniglobal Comercio Exterior	Comexport Ltda.	27.0			15.8	11.2			1.9	7.5				63.4	4,589
Nieto & Milevcic Ltd.	Santa Marta, Exp.					17.3			19.4	6.1				42.8	4,760
	Polcura Exportaciones	20.4												20.4	1,064
Caxiense Frutti 'n Box	Copefrut S.A.	40.4										17.6	1.8	59.8	6,398
	Frusan, San Fdo SA											2.7		2.7	420
	Planet S.A, Exportad.												0.7	0.7	480
Vanguard International	Agricom, Soc. Agric.		36.9			8.1								45.0	5,396
	Gesex, Gest.Exp.Frut.		17.7											17.7	2,160
Coto Cic S.A.	Hojas Export Ltda.						17.5							17.5	1,750
	Comercializadora Albal Ltda						20.0							20.0	2,000
	Exp .Alnuez S.A.						25.0							25.0	2,500
Frunac	Exser Ltda.		62.2											62.2	7,590
Dalfica del Centro	Pacific Nut Co. Chile							20.0						20.0	2,000
	Parmex S.A.						42.0							42.0	4,200
Cocanmex S.A.	Polar Fruit Int. SA			22.0										22.0	2,200
	Unifrutti Traders Ltd.	39.2												39.2	2,058
Villabona B Jose	Continental Del Sur	20.6												20.6	1,029
	Agric. E Invers. Río Duero II		18.0											18.0	2,196
	Del Monte Fresh Prod.								21.6					21.6	2,400
Nestle S.A.	Parmex S.A.					60.0								60.0	6,300
Comerc.La Alhambra	Fine Fruit SA					50.0	10.0							60.0	6,000

Latin American Importers By Exporter

Companies under 1,132 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
La Toja Imp. e Exp.	Huertos del Valle S.A.						6.9	16.0						22.9	2,072
	Agricola Ballerina Chile Ltda							10.0						10.0	981
	Fine Fruit SA						16.0							16.0	1,600
	Hojas Export Ltda.							10.0						10.0	1,000
Terrafertil S.A.	Bellafrut S.A.						41.5	7.9						49.4	4,939
	Exportadora Baika S.A.						4.3	5.0						9.3	927
Stone Fruit de Colombia	Continental Del Sur					6.0			14.1					20.2	2,240
	South Fruits Chile SA	19.8	18.7											38.5	3,309
Lucacen S.R.L.	Exp. Alnuez S.A.						13.0							13.0	1,300
	Fine Fruit SA						15.0							15.0	1,500
	La Campana, Ag. Ltda												4.0	4.0	400
	C y P S.A., Com.						10.0							10.0	1,000
	Exportadora Chile Food Ltda						9.6	2.0						11.6	1,160
Casa De Frutas Caracas	Pacific Nut Co. Chile						5.0							5.0	500
	Anakena Ltda, Exp.							58.5						58.5	5,658
Olam Brasil Ltda.	Anakena Ltda, Exp.							40.0						40.0	3,550
	Fine Fruit SA						6.0							6.0	600
	Hojas Export Ltda.						7.0							7.0	700
	Topfrut Nuts Ltda.							4.8						4.8	484
Mjm & Cia Ltda Comercio Intern	Frutexsa, Frutas Exp.						2.0	4.0						6.0	600
	Frucentro S.A.		9.4	12.5		10.3			12.2					44.4	4,896
Comestibles Alfa Ltda.	Bellafrut S.A.							2.0						2.0	200
	Com. Metropolitana SA						23.8	0.5						24.3	2,430
	Parmex S.A.						12.0							12.0	1,200
	C y P S.A., Com.						11.5							11.5	1,150
Wal Mart Stores Inc.	Planet S.A, Exportad.								2.8					2.8	312
	Copefrut S.A.											2.5		2.5	504
	Dole Chile S.A.			43.7										43.7	4,368
Natividade Trade Imp. E Exp.	Hojas Export Ltda.					25.5	23.0						48.5	4,850	
Dispronat Ltda.	Piramides Ltda.					48.0							48.0	4,800	
Dkirk S.A.C.	Subsole S.A., Exp.			48.0										48.0	4,800
Comerc. De Laranjas Vale Do Cai	Planet S.A, Exportad.	3.7			8.1					1.8				13.6	844
	Araucaria Export. S.A.	34.4												34.4	1,792
Procargo	Polar Fruit Int. SA	29.6	18.3											47.8	3,801
Nidera Uruguay S.A.	Frutexsa, Frutas Exp.						10.0							10.0	1,000
	Graneros Ltda., Com.						11.3	6.2						17.5	1,749
	Hojas Export Ltda.							16.0						16.0	1,000
	Valbifrut S.A						4.0							4.0	400
Sonia Luz Import EIRL	Isabel Valenzuela R.	41.2			6.0								47.2	2,394	
La Linea Verde	Piramides Ltda.						12.1							12.1	1,209
	Agronuez Choapa, Coo.							9.7						9.7	968
	Anakena Ltda, Exp.							10.0						10.0	900
	Fine Fruit SA						15.0							15.0	1,500
Jose Humberto Amador Cas	Polcura Exportaciones				46.1								46.1	2,560	
Distrib. de Frutas Othil	Araucaria Export. S.A.					10.5			7.5	4.7				22.6	2,504
	Greenvic Comercial SA					22.5								22.5	2,288
Agropel Agroind Perazz	Fruit Grower Chile SA											3.1		3.1	621
	Nicofrut S.A.											1.0		1.0	200
	Rancagua, Cia.Exp.Ltd.											19.3		19.3	3,864
	Agrovita S.A.								21.5					21.5	2,392
Surtidora Abarrotera	Parmex S.A.					28.9								28.9	2,891
	Pacific Nut Co. Chile					16.0								16.0	1,600
Com. Beirao Da Serra	Bauza Export Ltda.							22.0						22.0	880
	Huertos del Valle S.A.						6.0	6.4						12.4	1,237
	Int. Nut S.P.A.							10.0						10.0	400
Apexdom S.A.	David del Curto S.A.		35.4	4.8		4.0							44.3	5,248	
Stanley Orchards Sales	Rucaray S.A., Exp.				43.8								43.8	2,560	



Latin American Importers By Exporter

Companies under 1,132 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
Rafelir S.A.	Alim.Herbert e Philips			43.4										43.4	4,340
Nekidur, S.A. de C.V.	Frucentro S.A.									43.2				43.2	4,800
Hetros Imp.Exp.	Southern Fruit, Exp.					3.9				18.7				22.6	2,496
	Frutos del Sol S.A.		20.1											20.1	2,448
Premier Fruit & Nut Ltd.	Unifrutti Traders Ltd.		42.5											42.5	5,184
Nutritiva Imp. E Com.	Quintay S.A., Exp.		19.5											19.5	2,382
	NSA Exports Ltda.					22.5								22.5	2,496
Shopping Fruit Com.Imp.	Copefrut S.A.	21.0				20.7								41.7	3,408
H. Tzanetatos Inc.	Monte Rosa SA, Com.		18.7	22.3								0.6		41.6	3,576
Alycur S.A.	Christian Beller					20.6			10.3	10.3				41.2	4,576
Frucom Frutimport GmbH	Frutam Ltda., Exp.	19.6				21.3								40.8	3,157
Pura Fruta Exportadora	Profoods Ltda.		40.7											40.7	4,961
Inter Oriente Ltda.	Continental Del Sur	37.2											3.0	40.1	3,246
Arcor S.A.I.C.	Parmex S.A.						40.1							40.1	4,010
Frutamérica	Fruta Rica Ltda., Soc.	40.1												40.1	2,088
Valenfrut, C.A.	Bellafrut S.A.						32.0							32.0	3,200
	Atlas S.A., Exportad.											8.0		8.0	2,320
Imp. Exp. Hermanos Caco	Geofrut S.A.				23.0									23.0	1,280
	Unifrutti Traders Ltd.		16.9											16.9	1,999
Distribuidora De Frutas Nac. Lt	Frutiita S.A., Exp.											1.8		1.8	360
	Export. Valle Andes Exser Ltda.		37.4										0.6	37.4	4,560
Flush Comercio Import. E Export	Condesa Chile						12.7							12.7	1,270
	Hojas Export Ltda.						3.0	12.0						15.0	1,500
Pontyn S.A.	Comercializadora Albal Ltda						6.0	5.0						11.0	1,050
	Valbifrut S.A							15.0						15.0	1,500
	Hojas Export Ltda.							5.0						5.0	500
Lidia Acosta	Jorge Gallardo Exports						7.0	11.5						18.5	1,850
	Soc. Exportadora El Refugio	36.8										1.6		38.5	2,056
Abastos García	Exp .Alnuez S.A.						22.1							22.1	2,210
	Santa Marta, Exp.						16.0							16.0	1,600
Chocolates La Casa Arg	Pacific Nut Co. Chile						35.0						3.0	38.0	3,800
	Pacific Nut Co. Chile						14.4	1.0						15.4	1,540
Productos 3A Ltda.	Comercializadora Cabilterra							1.5						1.5	150
	Frutexsa, Frutas Exp.						8.2							8.2	821
	San Juan Ltda.						12.6							12.6	1,260
Kleber Sarango Chalaco	Agrintez Ltda., Com.	20.6	17.1											37.7	3,111
Fruteria Carana y Mas	Cópora Agrícola S.A.		37.1											37.1	4,542
Frutos Internacionales	Dole Chile S.A.		4.6		16.3									20.9	1,461
	Unifrutti Traders Ltd.	16.0												16.0	854
Melar S.A.	Fine Fruit SA						20.0							20.0	2,000
	Pacific Nut Co. Chile						3.5					2.0		5.5	550
	Huertos del Valle S.A.						11.0							11.0	1,100
Antúñez & Son Prod.	Prontoexport Ltda.		16.3											16.3	1,992
	Continental Del Sur					13.1			4.0	3.0				20.2	2,240
Imp. Exp. Segundo Viera E Hi	Agrovita S.A.		36.4											36.4	4,440
Antillas Fraisz I De J.	Monte Rosa SA, Com.		36.3											36.3	4,458
Nogal Dorado S.A.	Frutas Secas Ltda.						5.5							5.5	550
	Pacific Nut Co. Chile						27.0						3.0	30.0	3,000
Agro Comercial Cr Imp. Ex	Comercial SVS Ltda		34.9											34.9	4,368
Uniagro	Parmex S.A.						9.0							9.0	900
	Valbifrut S.A							25.5						25.5	2,280
Mayor De Viveres y Lic.	Frutexsa, Frutas Exp.					24.5	10.0							34.5	3,450
Argofruta Comerc. Exportadora	Profoods Ltda.		14.2											14.2	1,734
	Sapel Ltda, Exportadora		20.1											20.1	2,448

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CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
Pandock C.A.	Bellafrut S.A.							10.0						10.0	1,000
	Pacific Nut Co. Chile							10.0						10.0	1,000
	Parmex S.A.						14.0							14.0	1,400
Berrygood Com. Imp.	Hortifrut Chile S.A.												33.6	33.6	22,220
Landa Comercial De Alimentos L	Planet S.A, Exportad.	5.7			5.8	6.6			1.9	1.9				21.8	1,772
	Araucaria Export. S.A.	11.3												11.3	588
Almacenes Altamira	Proc.De Frutos Secos						17.0							17.0	1,417
	Pacific Nut Co. Chile						16.0							16.0	1,600
Komport Comercial Importadora	San Juan Ltda.						7.0	4.0						11.0	1,100
	Com. Metropolitana SA						5.5	16.5						22.0	2,200
Tradal Brazil Co. Imp.	Las 3 R, Agrocom							2.0						2.0	200
	Los Lirios SPA							10.0						10.0	1,000
	San Juan Ltda.						20.0							20.0	2,000
Espicias Naturales	Pacific Nut Co. Chile						32.0							32.0	3,200
Mensajeira Com. Imp.	Frusan, San Fdo SA			21.2										21.2	2,080
	Exportadora Panamera Ltda	10.6												10.6	581
Supermercados Peruanos S. A.	Planet S.A, Exportad.					5.7			4.0	10.8				20.5	2,280
	San Fco. Lo Garces Ltd					10.1								10.1	1,120
Soldo Hnos.	Pacific Nut Co. Chile						5.0	5.0						10.0	700
	Valbifrut S.A						2.0	17.5						19.5	1,800
Alimentos La Montada De Oro C	El Olam Ltd, Imp.Exp.				23.0									23.0	1,280
	Mdm Comex S.A.											6.0		6.0	1,900
Ruell Imp. E Exp.	Hojas Export Ltda.							28.0						28.0	1,120
Ruben Polivio López T.	Agro Prodex Int.						23.5	3.0						26.5	2,650
Sun Belle Argentina.	Fine Fruit SA						25.0							25.0	2,500
Dos Robles	Unifrutti Traders Ltd.	24.5												24.5	1,225
Com.Imp.Exp.La Rioja	Natural Nuts S.A.							24.5						24.5	2,450
Requena Com. Imp.	Exportadora Chile Food Ltda							24.2						24.2	968
Univeg Katope Ltd.	San Fco. Lo Garces Ltd			24.0										24.0	2,400
Provisiones Samano S.A.	Condesa Chile						24.0							24.0	2,400
L M Fruit E.I.R.L.	Isabel Valenzuela R.	19.6			4.0									23.6	1,204
Sofi Frut SCRL	Agro. Com. Sebastian Ferrar	23.5												23.5	1,176
Ortiz y Jacome de Com	Frutexsa, Frutas Exp.						3.0	20.2						23.2	1,320
Jac Vandenberg Inc.	New World Chile S.A.				23.0									23.0	1,280
Imp. E Exp. Henrick Hortifrut	Geofrut S.A.				23.0									23.0	1,280
Jorpland Dist.De Alim.	Lafrut Exp. Agropec.	22.9												22.9	1,205
Taka Trading Co.	Río Blanco Ltda, Exp.			22.9										22.9	2,288
March Ind. Com. de Produc	Anakena Ltda, Exp.							22.7						22.7	2,270
Imp. y Exp. Leo	Francisco Allende		22.5											22.5	1,878
Latinfrut	Comexport Ltda.					22.5								22.5	2,496
Borelli Rep. De Frut.	Rucaray S.A., Exp.					22.5								22.5	2,496
Expofrut Com.Imp.Exp.	San Fco. Lo Garces Ltd			22.4										22.4	2,240
Global Fruit Marketing Inc.	La Cruz Ltda, Agro.												22.3	22.3	1,296
Saphir B.V.	Unifrutti Traders Ltd.	22.2												22.2	1,232
Ireneo Villalobos	Global Babega Ltda.	22.2												22.2	924
Stanley Growers	Rucaray S.A., Exp.				22.0									22.0	1,280
Hj Santa Fe Ltda.	Hars & Hagebauer Chile		21.9											21.9	2,676
Extrafruta S. A.	Unifrutti Traders Ltd.	21.9												21.9	952
Frutas Finas del NE.	Polar Fruit Int. SA								10.8	10.8				21.6	2,400
Bargosa S. A.	Rucaray S.A., Exp.	21.4												21.4	1,176
Frutango S. A.	Geofrut S.A.	21.3												21.3	1,122
New World Farming Trade	Copefrut S.A.	21.2												21.2	1,176
Sarl Tifanette	Dosal Hnos. y Cia.Ltd.	21.2												21.2	1,176
AZ	Copefrut S.A.	21.2												21.2	1,176
Pague Menos Comerc. De Producto	Exportadora del Sur											5.0		5.0	1,008
	Sol y Mar					4.2			2.8	3.7		5.0		15.8	2,152
Frutaria Comercial Import.	Frutam Ltda., Exp.	20.6												20.6	1,029



Latin American Importers By Exporter

Companies under 1,132 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
Fairfield Import Export And T	Polar Fruit Int. SA	20.6												20.6	1,029
International Produce Ltd.	Frucentro S.A.					6.5			14.0					20.5	2,280
Supermerc. Jau Serve	Frusan, San Fdo SA											0.6		0.6	112
	Sol y Mar					8.3			6.6	4.7				19.6	2,080
Frigorificos Rodriguez	Frutexsa, Frutas Exp.							20.0						20.0	2,000
Khamel Rep.Imp.Exp.	Hojas Export Ltda.							20.0						20.0	800
Safruits	Exportadora Panamera Ltda	19.8												19.8	1,029
Metro-frut	Frusan, San Fdo SA	19.8												19.8	1,029
Oregon Berry Packing Co.	David del Curto S.A.	19.8												19.8	1,029
Agrores	Polar Fruit Int. SA	12.4	3.7	1.2	2.3									19.6	1,356
Com.Fruit Chile S.A.	Imp. y Exp. Fernando Bravo I	19.6												19.6	1,029
Peralta Comercio E Industria	Hojas Export Ltda.						1.5	18.0						19.5	1,230
Del Monte Fresh Prod.	Del Monte Fresh Prod.	19.4												19.4	1,008
Alimport Cuba S.A.	Tjp International S.A.	19.3												19.3	1,029
Multigros	Polar Fruit Int. SA	16.8		1.2	1.2									19.1	1,066
Socomo S. A.	Ruiz Tagle Humeres, S.	10.6	8.4											19.1	1,586
Unilever Andina S.A.	Parmex S.A.						19.0							19.0	1,900
Georgalos Hnos.	Parmex S.A.						19.0							19.0	1,900
Grupo Baby Fruit S.A.C.	Polar Fruit Int. SA		18.7											18.7	2,280
Prince Smart Dominican	Convallis S.A, Exp.		18.7											18.7	2,280
Coosemans Panama	Frucentro S.A.		15.1	3.4										18.4	2,172
Frigorificos de Rubio	Polar Fruit Int. SA								18.1					18.1	2,016
Futicola Alianza Ltda.	Natural Nuts S.A.							17.5						17.5	1,450
Frutas Alba S. A.	Polar Fruit Int. SA	17.5												17.5	1,029
Rubifrut	Exportadora Panamera Ltda		17.1											17.1	2,135
	Pacific Nut Co. Chile						5.0							5.0	500
	Fine Fruit SA						9.0							9.0	900
Dos Santos Pereira	Cofrusec S.A., Soc.						3.0							3.0	300
Jorge A.Pabon G.	Agricola Ballerina Chile Ltda						16.0							16.0	1,600
Comercializadora Sementy	Bellafrut S.A.						16.0							16.0	1,600
Calvo Comercial Dist.	Jorge Gallardo Exports							15.9						15.9	2,122
Agrolnd. El Salvador	Exser Ltda.		15.4											15.4	1,972
Grandiet S.R.L.	Pacific Nut Co. Chile						14.0							14.0	1,400
Ize Brasil Comercio Exterior	Pacific Nut Co. Chile						6.0	8.0						14.0	1,400
Inmobiliaria Don Antonio	Agricom, Soc. Agric.					8.1			3.5	1.8				13.3	1,480
Driscoll 's Strawberry	Driscoll 's de Chile S.A.												13.1	13.1	5,760
Industrial Lingesa S.A.	Jorge Gallardo Exports						4.5	8.4						12.9	1,285
Import. Y Export. T Y C S A C	Ruiz Tagle Humeres, S.	12.5												12.5	672
Digrans	Parmex S.A.						12.0							12.0	1,200
Imp. El Trebol	Bellafrut S.A.						7.0							7.0	700
	Frutexsa, Frutas Exp.						5.0							5.0	500
Litoral Productos Alimenticio	David del Curto S.A.	10.2												10.2	539
Sector S.A.	Frutexsa, Frutas Exp.						0.6	9.5						10.1	1,010
Cia. Zaffari Com. E Ind.	Agronuez Choapa, Co.							10.0						10.0	820
Nueces Industriales	Com. Metropolitana SA							5.0						5.0	500
	Frucor Ltda., Inm.							4.8						4.8	482
Maria Ester Medina A.	Conagro, Com.						4.0	5.3						9.3	934
Diprodesa Import.	Cofrusec S.A., Soc.						9.1							9.1	907
Tronador S.A.C.	C y P S.A., Com.						9.0							9.0	900
Augusto Coelho Imp.	Las 3 R, Agrocom							4.0						4.0	400
	Com. Metropolitana SA							5.0						5.0	500
Regional Sur	Huertos del Valle S.A.					4.0								4.0	403
	Soc. Agroc.Terra Esperanza							4.9						4.9	487
Carlisa S.A.	C y P S.A., Com.					8.4								8.4	840
Sabor Vegetal S.R.L.	Huertos del Valle S.A.							8.0						8.0	800
Imp. American Duzoglu	Del Monte Fresh Prod.											7.8		7.8	1,568
Carlos Gilberto Tapia	Jorge Gallardo Exports						6.8							6.8	680

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Companies under 1,132 tons

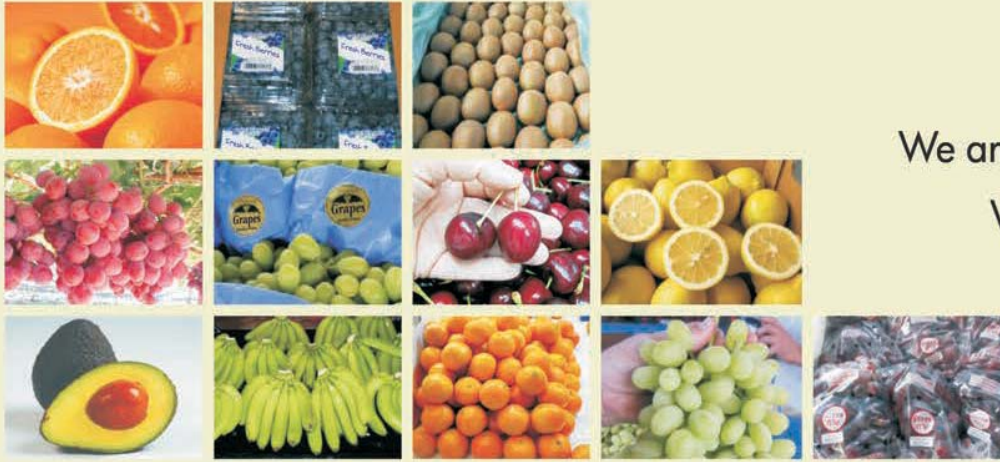
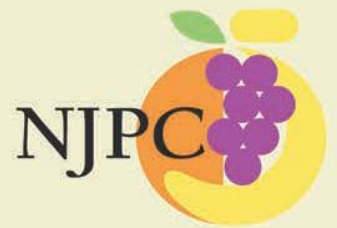
Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	GRAPE	KIWIS	PEAR	PLUM	ALMOND	WALNUT	NECTARIN	PEACH	AVOCADO	CHERRY	OTHERS	TONS	CASES
Judith V.Fernandez	Jorge Gallardo Exports						3.6	2.7						6.3	665
Star Fruit International	Agrícola Agromoba Ltd		6.3											6.3	768
Frutar S.R.L.	Tacora Ltda.									6.0				6.0	672
Insualimentos	Parmex S.A.						6.0							6.0	600
Maria Jose Ltda.Com.	San Juan Ltda.						6.0							6.0	600
Cafe Britt Costa Rica	Jorge Gallardo Exports						5.5							5.5	550
Blanca Nuez S.A.	Fine Fruit SA						5.0							5.0	500
Montidel S.A.	Huertos del Valle S.A.							1.8						1.8	180
	Hojas Export Ltda.							3.2						3.2	320
Carlos Edo. Correa	Bellafrut S.A.						5.0							5.0	500
Raquel I. Ferrando	Fine Fruit SA						5.0							5.0	500
Frutas Intern.California	Unifrutti Traders Ltd.											5.0		5.0	1,480
Imex Trading	Los Lirios S.A. , Exp.		4.6											4.6	564
Bagley S.A.	C y P S.A., Com.						4.5							4.5	450
Antardico E.U.	Com. Metropolitana SA						4.0							4.0	400
Coviva, C.A.	Atlas S.A., Exportad.											4.0		4.0	1,040
La Fragata Norte Ltda.	Elicura Ltda., Soc.Agr.											3.6		3.6	720
Jorge Aguiar Y Asoc. Srl.	Exportadora Chile Food Ltda						0.5	3.1						3.6	360
Frutam S.A.	Frutam Ltda., Exp.				3.5									3.5	192
Alim. El Sabor Cia.	Agro Prodex Int.						3.0							3.0	300
Industrias La Coruda Ltda.	Frutexsa, Frutas Exp.						3.0							3.0	300
Arkinia	Christian Beller									2.8				2.8	312
Centrum Supermarkets	Buenavista											2.4		2.4	480
Eduardo Garcia	San Fco. Lo Garces Ltd											2.2		2.2	224
Hipermercados Ole	Los Lirios S.A. , Exp.		2.2											2.2	112
Indigo Fruit	Rucaray S.A., Exp.		2.2											2.2	112
Crismarc	Copefrut S.A.											1.8		1.8	220
El Aguila Com.DeFrutas	Jorge Gallardo Exports							1.5						1.5	150
Columbia Mketing Int.	Dole Chile S.A.				1.2									1.2	64
Base S. A.	C y P S.A., Com.						1.0							1.0	100
Comercial Caribe S. A. S.	Buenavista											0.6		0.6	128
Huitong Economic Trade	Subsole S.A., Exp.											0.5		0.5	105
Agro Ind. Perazzoli Ltd.	Fruit Grower Chile SA											0.5		0.5	102
Alvear Palace Hotel Sai	Parmex S.A.						0.5							0.5	50
Enrique Cornu Gonzalez	Fruservices Ltda.		0.03											0.03	3





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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	LEMON	KIWIS	WALNUT	PLUM	CHERRY	AVOCADO	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Propal S., Exportad.		23.5	3,920.8	392.0				400.8	5,522.6	7,592.5	4,822.1	409.9	536.9	351.5
Aoricom, Soc. Aoric.	661.3	480.0	3,394.9					541.3	5,077.9	5,925.1	3,427.3	406.8	402.3	211.4
Aorisouth Estates Chile		1,579.1							1,579.1	65.7	1,169.5	80.1	3.3	58.2
Aorofruta Ltda.	905.9	594.4					0.6		1,500.9	945.1	37.4	147.1	113.5	4.6
Verfrut S.A., Soc. Exp.	390.1	892.3							1,282.4		562.4	93.2		30.0
Frusan, San Fdo SA	35.9	371.8		487.8		46.1	71.9		1,063.1	160.6	422.9	176.2	16.2	26.6
Subsole S.A., Exp.	842.4			211.6					1,054.0	282.3	322.7	125.6	36.1	36.5
Santa Cruz S.A., Exp.	56.1		829.7	118.4					1,036.3	430.5	1,629.5	76.0	29.3	100.1
Others	15,215	6,045.2	1,427.2	3,342.2	2,457.0	1,022.1	897.8	21.1	30,956	15,807	11,788	3,346.1	1,513.9	1,075.6
TOTAL TONS	2012-13	18,106	9,986.3	9,572.7	4,552.0	2,457.0	1,068.2	970.4	963.3	49,073				
TOTAL TONS	2011-12	8,168.0	3,250.0	12,151	1,035.2	2,349.3	230.5	321.9	1,047.6		31,208			
TOTAL TONS	2010-11	4,034.0	6,779.3	10,037	759.5	18.3	142.4	833.2	449.3			24,182		
TOTAL TH.CASES	2012-13	2,235.8	522.4	556.6	667.2	144.3	123.8	225.8	181.5				4,861.0	
TOTAL TH.CASES	2011-12	995.0	166.8	706.6	135.1	137.5	24.4	65.4	180.9				2,651.5	
TOTAL TH.CASES	2010-11	491.9	347.7	583.5	98.7	1.6	14.7	171.3	80.7					1,894.5

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	LEMON	GRAPE	KIWIS	LEMON	APPLE	APPLE	GRAPE	APPLE	WALNUT	APPLE	KIWIS	GRAPE	AVOCADO
	R. GLOBE	NOT DEF	NOT DEF	HAYWARD	GENOVA	FUJI	RICH. D.	CRIMSON	RY. GALA	NOT DEF	NOT DEF	NOT DEF	AUT. RY.	HASS
Propal S., Exportad.		3,340.0		155.1	580.8						23.5	236.9		400.8
Aoricom, Soc. Aoric.	195.3	2,672.5	345.0		722.4	395.1		25.1	61.3		23.5		95.9	541.3
Aorisouth Estates Chile						329.3	1,228.4							
Aorofruta Ltda.	738.7		96.3			40.1		16.7	19.6		138.7		18.7	
Verfrut S.A., Soc. Exp.	239.3		18.1				285.5	107.8	383.0				6.5	
Frusan, San Fdo SA				341.4		61.2		18.7	59.3					
Subsole S.A., Exp.	111.2		623.7	164.8				26.2						
Others	8,754.5	449.5	2,877.5	2,400.5	1,536.1	1,762.7	852.5	1,923.4	1,387.3	1,439.5	1,002.2	879.5	893.2	21.1



Shenzhen Hengguangli Imp. Exp.

China

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	CHERRY	APPLE	KIWIS	NECTARIN	BLUEB	PEAR	TONS		TH.CAS
									2012-13	2012-13	2012-13
Copefrut S.A.		1,812.8	1,206.9	620.3			10.5		3,650.5		458.9
San Fco. Lo Garcés Ltd	227.6	1,202.0	1,256.3		90.0				2,775.9		472.2
Unifrutti Traders Ltd.	343.6		431.6	117.3					892.5		134.4
Dole Chile S.A.	261.6	240.0	89.1	118.5	72.0	86.4			867.7		98.5
Proexport Ltda. Exp.	859.0								859.0		104.8
Atacama Ltda. Frut.	858.0								858.0		104.9
Carvajal v Salina Ltd.	822.6								822.6		100.3
Desarrollo Agrario SA	701.9								701.9		88.5
Others	5,573.6	2,200.1	1,760.9	178.8	107.9		37.2	30.3	9,888.7		1,401.9
TOTAL TONS	2012-13	9,647.9	5,454.9	4,744.7	1,035.0	270.0	86.4	47.7	30.3	21,317	
TOTAL TH.CASES	2012-13	1,194.9	605.6	1,036.3	54.2	28.4	9.6	31.3	4.0	2,964.3	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	CHERRY	GRAPE	PLUM	PLUM	CHERRY	GRAPE	GRAPE	APPLE	PLUM	APPLE	PLUM	PLUM	GRAPE
	R. GLOBE	BING	NOT DEF	LARRY ANN	ANGRENO	LAPINS	CRIMSON	AUT. RY.	RY. GALA	FORTUNE	GRANNIES	BCK. KAT	B. AMBAR	TROMPSON
Copefrut S.A.		463.8		656.5	238.4	355.8			222.4	360.0	397.9		326.4	
San Fco. Lo Garcés Ltd	209.8	910.3	17.7	171.6	184.5	0.2				23.7		302.6	0.5	
Unifrutti Traders Ltd.	8.0	131.4	9.7			71.3		104.5	97.8		19.6			
Dole Chile S.A.	130.8	80.6	37.4	98.4	48.0			18.7	98.8		19.8			
Proexport Ltda. Exp.	786.1						7.5	65.4						
Atacama Ltda. Frut.	30.8		820.6					6.5						
Carvajal v Salina Ltd.	428.1		56.1				336.5							
Others	4,468.3	1,134.6	693.1	383.8	438.7	293.6	337.9	393.6	105.9	96.2	20.5	60.3	26.1	333.2



Shenzhen Rong Xin Fu Tong Trad

China



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	KIWIS	APPLE	CHERRY	NECTARIN	BLUEB	TONS		TH.CAS	
								2012-13	2012-13	2012-13	2012-13
Río Blanco Ltda. Exp.	3 181.7	92.2	291.2					3 565.0	427.8		
Del Monte Fresh Prod.	2 212.8	19.9						2 232.7	272.1		
Dole Chile S.A.	714.1	143.0		217.3		122.4		1 196.8	128.4		
Contador Frutos S.A.	961.8							961.8	118.6		
Unifrutti Traders Ltd.	341.8			136.9	260.8			761.1	103.4		
CvD Internacional SA		640.9						640.9	82.1		
Verfrut S.A., Soc. Exp.	337.4	151.2	48.0	92.4				629.0	67.6		
Pocuro Ltda., Exp.	595.7							595.7	72.9		
Others	4 794.1	1 124.5	518.4	243.0	226.9		25.0	6 932.0	832.0		
TOTAL TONS	2012-13	13 140	2 193.2	857.6	689.6	487.6	122.4	25.0	17 515		
TOTAL TH.CASES	2012-13	1 601.2	251.9	85.7	36.0	99.8	13.6	16.7		2 104.9	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE		GRAPE AUT. RY.	GRAPE NOT DEF	KIWIS HAYWARD	APPLE RY. GALA	PLUM FLAVOR FALL	PLUM ANGELENO	PLUM NOT DEF	PLUM SEP. YUMMY	CHERRY BING	GRAPE SUGRATH.	PLUM LARRY ANN	PLUM CI 116
	R. GLOBE	CRIMSON												
Río Blanco Ltda. Exp.	2 545.9	53.9	525.5		291.2			92.2						
Del Monte Fresh Prod.	1 717.2	467.3	28.3										24.0	
Dole Chile S.A.	493.4	55.3	15.9			197.6		72.0	24.0					
Contador Frutos S.A.	863.0	83.8												
Unifrutti Traders Ltd.	18.6		71.7	18.6		117.3					72.0	211.7		
CvD Internacional SA							283.3		9.6	146.0				
Verfrut S.A., Soc. Exp.	318.7		18.7		48.0	70.9		86.4					43.2	
Others	3 803.5	425.9	253.0	833.5	496.0	162.6	218.7	186.3	257.2	101.8	168.9		115.2	150.6

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	APPLE	PLUM	BLUEB	TONS		TH.CAS	
						2012-13	2012-13	2012-13	2012-13
Río Blanco Ltda. Exp.	1 379.7	448.0		23.0		1 850.8	195.1		
Terrafrut S.A.	930.4					930.4	113.5		
Montolin SA, Agr.Inm	916.1					916.1	111.7		
Geofrut S.A.	857.7		19.6	38.4		915.6	110.4		
Rucarav S.A., Exp.	220.6	266.4	78.8	43.2		608.9	112.8		
Verfrut S.A., Soc. Exp.	380.6	48.0	54.3			482.9	54.3		
Desarrollo Agrario SA	467.4					467.4	57.0		
Others	6 737.4	1 923.2	1 854.2	583.4	11.3	11 109	1 276.6		
TOTAL TONS	2012-13	11 890	2 685.6	2 006.8	688.1	11.3	17 282		
TOTAL TH.CASES	2012-13	1 434.2	393.3	106.9	89.6	7.5		2 031.4	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE R. GLOBE	KIWIS HAYWARD	APPLE RY. GALA	GRAPE NOT DEF	GRAPE AUT. RY.	PLUM ANGELENO	GRAPE CRIMSON	KIWIS JINTAO	KIWIS NOT DEF	APPLE C. PINK	APPLE GALAXY	KIWIS SUM. KIWI	APPLE IMP. GALA	APPLE JAZZ
Terrafrut S.A.	887.5			5.6	18.6		18.7							
Montolin SA, Agr.Inm	907.7				8.4									
Geofrut S.A.	692.6			140.7	21.5		2.8							
Rucarav S.A., Exp.	34.5	77.0		185.1		43.2	0.9		189.4	19.5				
Verfrut S.A., Soc. Exp.	380.6	48.0	54.3											
Desarrollo Agrario SA	467.4													
Others	5 245.0	1 569.6	1 203.0	793.3	391.6	349.8	203.3	215.8		99.6	117.7	117.0	102.0	90.7



Shenzhen Youdecheng Trading Co.

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	CHERRY	APPLE	BLUEB	KIWIS	TOTAL TH.CASES	
							2012-13	2012-13
Copefruit S.A.		1,104.4	469.6	702.2	23.4		2,299.6	260.6
San Fco. Lo Garces Ltd	54.0	546.6	743.9			23.4	1,368.0	252.3
Subsole S.A., Exp.	1,103.1						1,103.1	134.5
Proexport Ltda, Exp.	895.5						895.5	109.2
Carvajal y Salina Ltd.	747.8						747.8	91.2
CvD Internacional SA		467.8	131.3		61.1		660.1	123.7
Río Blanco Ltda, Exp.		1.0	552.3				553.3	120.1
Chacabuco Quality Gr.	488.4						488.4	61.6
Others	3,715.3	1,377.9	700.1	309.6	68.8	110.5	6,282.3	836.8
TOTAL TONS	2012-13	7,004.2	3,497.7	2,597.2	1,011.9	153.3	14,398	
TOTAL TH.CASES	2012-13	859.9	391.0	568.8	53.2	99.8	1,990.0	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	CHERRY	GRAPE	PLUM	APPLE	PLUM	GRAPE	PLUM	CHERRY	APPLE	PLUM	GRAPE	GRAPE	CHERRY
	R. GLOBE	BING	NOT DEF	ANGELENO	RY. GALA	LARRY ANN	CRIMSON	NOT DEF	LAPINS	GRANNIES	FLAVOR FALL	AUT. RY.	THOMPSON	NOT DEF
Copefruit S.A.		61.7			394.0	384.1	271.2		226.2	318.1				
San Fco. Lo Garces Ltd	54.0	442.9		95.1		40.2		75.4	0.3					184.0
Subsole S.A., Exp.	857.2		103.8				49.5						5.6	
Proexport Ltda, Exp.	788.0											107.5		
Carvajal y Salina Ltd.	349.6		56.1				333.7							
CvD Internacional SA		10.1				71.4		71.6	25.0		124.8			48.7
Río Blanco Ltda, Exp.		405.4						1.0						
Others	2,870.7	333.7	749.7	285.6	251.2	236.5	130.9	238.2	110.4		178.6	188.7	263.8	26.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	CHERRY	GRAPE	PLUM	APPLE	BLUEB	KIWIS	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Fco. Lo Garces Ltd	1,587.6	110.9	555.9	11.9	1.2			2,267.6	1,977.4	913.1	424.6	348.9	143.6
Frusan, San Fdo SA	649.2	17.7	163.3	19.8	19.6	49.0		918.5	1,851.3	981.6	186.0	348.2	95.1
Río Blanco Ltda, Exp.	356.5	260.6						617.1	1,461.0	859.0	128.9	210.1	115.6
Geofrut S.A.	92.3	126.9	216.0	136.9				572.1	421.9	111.3	66.7	67.2	13.7
Subsole S.A., Exp.	215.9	355.2						571.1	765.5	836.4	89.4	103.3	109.5
Exportadora Camoillav Spa		513.6						513.6			62.6		
David del Curto S.A.	238.4	70.8	21.6	78.2				409.1	1,240.6	605.5	63.7	145.2	58.9
Rucaray S.A., Exp.	181.3		86.9	122.6				390.8	807.1	395.2	59.1	108.0	41.6
Others	2,560.8	2,075.2	1,197.1	1,057.0	363.0	141.7		7,394.9	20,152	13,740	1,258.1	2,745.8	1,623.3
TOTAL TONS	2012-13	5,882.1	3,531.0	2,240.8	1,426.4	383.8	190.7	13,655					
TOTAL TONS	2011-12	7,695.6	13,096	1,038.7	3,973.3	143.9	2,697.0	32.7	28,677				
TOTAL TONS	2010-11	3,020.1	9,015.4	557.3	4,691.7		1,157.6			18,442			
TOTAL TH.CASES	2012-13	1,311.7	430.8	249.3	79.1	247.4	20.8				2,339.1		
TOTAL TH.CASES	2011-12	1,689.4	1,606.4	126.9	208.2	96.0	346.3	3.7			4,076.8		
TOTAL TH.CASES	2010-11	619.7	1,099.5	58.7	246.5		177.0					2,201.3	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	CHERRY	GRAPE	APPLE	PLUM	CHERRY	CHERRY	GRAPE	PLUM	BLUEB	PLUM	CHERRY	KIWIS	CHERRY	GRAPE
	BING	R. GLOBE	RY. GALA	LARRY ANN	SANTINA	LAPINS	NOT DEF	ANGELENO	HIGHBUSH	NOT DEF	REGINA	HAYWARD	SW. HEART	SUGRATHL
San Fco. Lo Garces Ltd	1,207.6	74.9		101.7	154.9	0.02	36.0	11.2	1.2	2.4	40.1		43.7	
Frusan, San Fdo SA	514.9		19.8	44.2	88.3	8.3			19.6		18.8	49.0		
Río Blanco Ltda, Exp.	251.7	234.8			82.8	0.2	4.5						7.5	
Geofrut S.A.	57.1	90.5	95.0	108.0	1.8	20.1	36.4			108.0	0.03		13.2	
Subsole S.A., Exp.	203.4	299.1									12.5			18.7
Exportadora Camoillav Spa		513.6												
David del Curto S.A.	149.7	70.8	78.2		16.4	57.2				21.6			10.0	
Others	1,909.1	1,437.2	699.1	358.6	57.5	282.5	270.3	273.3	214.6	97.2	135.2	141.7	104.7	153.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		NECTARIN	CHERRY	GRAPE	PLUM	APPLE	BLUB	PLUMCOT	KIWIS	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Fco. Lo Garces Ltd		495.1	772.2		56.5					1,323.8	2,311.9	959.5	246.4	380.6	138.8
Unifrutti Traders Ltd.		194.4	376.6	373.5	21.6	136.9				1,103.0	1,403.8		152.1	172.1	
CyD Internacional SA		782.3			132.4		24.0			938.7	220.2		118.0	31.5	
Frusan, San Fdo SA			391.5	53.2	270.2		68.9			783.8	865.6		176.5	192.4	
Geofrut S.A.		457.7	20.8		21.6					500.1	162.0		57.4	21.9	
Exp. Delifruit Ltda.		492.4								492.4			54.8		
Pocuro Ltda., Exp.				489.5						489.5	93.5		59.7	11.4	
Dole Chile S.A.		323.9	36.8	18.7	23.4	59.3				462.1	379.5		51.1	21.1	
Others		926.8	1,874.8	1,735.4	1,078.2	551.7	465.3	72.5	22.4	6,727.1	12,904	7,886.6	1,177.4	1,726.1	966.0
TOTAL TONS	2012-13	3,672.5	3,472.8	2,670.3	1,604.0	747.8	558.2	72.5	22.4	12,821					
TOTAL TONS	2011-12	66.6	5,409.6	8,211.5	1,759.1	2,139.2	36.7		694.4		18,340				
TOTAL TONS	2010-11		1,332.6	4,402.5	1,550.6	1,304.5			256.0			8,846.1			
TOTAL TH.CASES	2012-13	407.8	770.7	326.2	179.2	41.8	357.4	7.9	2.2				2,093.3		
TOTAL TH.CASES	2011-12	7.4	1,096.3	1,036.0	206.1	112.2	24.4		73.4					2,557.1	
TOTAL TH.CASES	2010-11		267.9	571.4	171.5	68.4			25.6						1,104.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	CHERRY	GRAPE	NECTARIN	NECTARIN	APPLE	NECTARIN	NECTARIN	CHERRY	GRAPE	PLUM	NECTARIN	PLUM	NECTARIN	NECTARIN	
	BING	R. GLOBE	ART. SNOW	VENUS	RY. GALA	BR. PEARL	AU. PEARL	NOT DEF	SUGRATH.	PK. DEL.	G. PEARL	ANGELENO	NOT DEF	F. PEARL	
San Fco. Lo Garces Ltd	663.8		165.2	12.6		45.0	83.5	18.4			0.3			51.4	10.5
Unifrutti Traders Ltd.	62.1	11.5		194.4	117.3			120.0	282.3						
CyD Internacional SA			73.7			123.6	64.0				94.3			16.1	121.6
Frusan, San Fdo SA	349.8	17.7								135.4					
Geofrut S.A.	3.1			93.7		89.8	15.8				33.8			108.0	
Exp. Delifruit Ltda.			86.4	87.7		36.0	62.6				71.8			11.7	48.2
Pocuro Ltda., Exp.		341.2													
Others	1,254.4	1,358.0	311.8	125.6	349.3	158.5	117.8	149.9		141.5	74.9	245.4	46.7	53.2	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	CHERRY	PLUM	APPLE	KIWIS	BLUB	TONS		TH.CAS	
							2012-13	2012-13	2012-13	2012-13
CFN, Cia.Frut.Del Norte	1,476.3						1,476.3	180.0		
Conefrut S.A.		551.3	72.0	672.9	120.0	58.5	1,474.7	204.4		
David del Curto S.A.	318.8	330.3	580.5	117.3			1,347.0	175.7		
Frusan, San Fdo SA	106.3	372.9	271.3	79.0		24.2	853.7	164.6		
Aroc. Carlos Morales e Hijos L	513.3						513.3	62.6		
Nutrafrut Ltda., Exp.	411.3	14.4					425.7	53.0		
Frucentro S.A.	306.8		43.1				349.9	41.2		
Rucarav S.A., Exp.	41.6	97.5	86.4	122.6			348.1	45.3		
Others	4,248.3	411.9	507.0	377.8	256.3		5,801.2	735.9		
TOTAL TONS	2012-13	7,422.7	1,778.2	1,560.3	1,369.5	376.3	82.7	12,590		
TOTAL TH.CASES	2012-13	908.1	410.8	176.0	71.8	41.4	54.6	1,662.7		

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	CHERRY	GRAPE	GRAPE	GRAPE	APPLE	APPLE	CHERRY	KIWIS	PLUM	PLUM	PLUM	CHERRY	CHERRY
	R. GLOBE	BING	CRIMSON	AUT. RY.	NOT DEF	GRANNIES	RY. GALA	LAPINS	HAYWARD	ANGELENO	LARRY ANN	PK. DEL.	SANTINA	REGINA
CFN, Cia.Frut.Del Norte	964.0		353.4	140.2										
Conefrut S.A.		204.3				531.4	141.5	172.2	120.0	72.0			130.2	
David del Curto S.A.	301.1	108.8	17.7				117.3	116.9		29.2	109.1	41.9	0.8	28.2
Frusan, San Fdo SA	77.9	326.2	23.0				79.0			42.0	52.1	93.4	13.7	4.2
Aroc. Carlos Morales e Hijos L	317.0		135.5	60.7										
Nutrafrut Ltda., Exp.	314.1	8.4		97.2				6.0						
Frucentro S.A.	215.0		9.9	81.9						21.5				
Others	2,850.7	208.1	218.0	372.8	709.4	86.8	212.7	131.5	216.6	150.5	61.0	43.2		73.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	CHERRY	NECTARIN	PLUM	KIWIS	PEAR	PLUMCOT	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.		1,872.6	74.8	3.7	43.2		96.0			2,090.2	1,386.7	962.3	121.2	99.6	64.4
Conefrut S.A.		1,502.5		87.5	123.5	96.0			48.0	1,857.5	2,938.8	2,276.1	120.6	245.2	193.6
Unifrutti Traders Ltd.		1,083.5	384.6	24.3	64.8			133.9		1,724.8	1,249.9	2,352.0	144.5	126.3	208.1
Gonzauri S.A. Exp.		1,289.4		38.5						1,328.0	775.4	1,150.4	71.9	45.9	63.4
Greenvic Comercial SA		760.6	74.8	22.4	44.6	43.2	48.0			993.6	1,150.8	232.0	65.3	87.7	11.3
Chilean South Apple S. A.		674.6								674.6			34.6		
Verfrut S.A., Soc. Exp.		582.5								582.5	269.6		29.2	13.5	
Ams Familv S. A.		359.0							20.2	379.2			26.4		
Others		1,117.9	384.4	203.1	46.1	86.7				1,882.2	6,014.9	9,445.3	195.3	602.4	970.6
TOTAL TONS	2012-13	9,242.7	918.6	379.4	322.2	225.9	144.0	133.9	68.2	11,513					
TOTAL TONS	2011-12	8,760.4	1,083.8	1,843.9	1,116.7	686.8	93.4	18.3	101.0		13,786				
TOTAL TONS	2010-11	9,627.3	3,235.2	2,050.9	473.6	663.8	221.8		108.5			16,418			
TOTAL TH.CASES	2012-13	478.2	113.7	79.8	35.4	24.9	14.4	21.0	7.0				808.9		
TOTAL TH.CASES	2011-12	462.9	133.1	376.7	123.8	72.9	9.3	2.5	10.9					1,220.6	
TOTAL TH.CASES	2010-11	510.2	396.0	423.8	52.3	77.1	33.6		11.7						1,511.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE FUJI	APPLE FUJI RO.	APPLE RAKU	APPLE RY. GALA	GRAPE R. GLOBE	CHERRY BING	GRAPE AUT. RY.	KIWIS HAYWARD	APPLE GRANNIES	NECTARIN ART. SNOW	PLUM FLAVOR FALL	PLUM ANGELENO	PEAR FORELLE	NECTARIN MAGIQUE
Conefrut S.A.	880.7	610.6	11.2			27.4				67.0		96.0		
Unifrutti Traders Ltd.	17.9		928.7	117.3	192.7	7.7	160.3						85.3	20.7
Gonzauri S.A. Exp.	1,012.0	111.5	166.0			38.5								
Greenvic Comercial SA	760.6				74.8	22.4		48.0				43.2		23.0
Chilean South Apple S. A.	671.7	2.9												
Verfrut S.A., Soc. Exp.	336.1		246.4											
Others	594.9	770.4	76.2	20.6	324.7	162.1	22.3			46.1	63.9	0.4		



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	LEMON	CHERRY	NECTARIN	APPLE	PLUM	AVOCADO	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Del Monte Fresh Prod.	8,440.5	246.1	73.4	29.8	21.6				8,811.3	11,453	10,252	1,071.0	1,461.9	1,306.1
TOTAL TONS	8,440.5	246.1	73.4	29.8	21.6				8,811.3	11,453	10,252	1,071.0	1,461.9	1,306.1
TOTAL TONS	2011-12	9,745.6	247.6	146.9	1,111.8	43.2	118.2	39.8		11,453				
TOTAL TONS	2010-11	9,081.4	86.0		827.5		154.8	80.6	21.5		10,252			
TOTAL TH.CASES	2012-13	1,033.2	25.1	4.3	6.0	2.4						1,071.0		
TOTAL TH.CASES	2011-12	1,190.2	25.2	8.6	222.3	4.8	6.2	4.4					1,461.9	
TOTAL TH.CASES	2010-11	1,108.1	9.0		170.1		8.1	9.0	1.9					1,306.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE R. GLOBE	GRAPE THOMPSON	GRAPE NOT DEF	GRAPE CRIMSON	KIWIS HAYWARD	GRAPE FLAME SCL	LEMON GENOVA	GRAPE BLACK SCL	CHERRY BING	NECTARIN MAGIQUE	GRAPE RIBIER	GRAPE AUT. RY.



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台灣新果國際有限公司

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	NECTARIN	PLUM	KIWIS	CHERRY	BLUEB	PLUOTS	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA		3,063.8	35.4			153.3	124.6	7.3		3,384.3	2,948.3	3,155.8	226.6	203.5	182.0
David del Curto S.A.		1,139.0	882.1		38.8		2.6			2,062.4	1,311.9	1,253.6	172.6	96.6	87.8
Frutasol Chile S.A.		1,352.3								1,352.3	647.0	181.9	71.2	34.0	9.6
Gesex, Gest.Exp.Frut.				254.9	43.2					298.1	169.9		33.1	19.1	
San Fco. Lo Garcés Ltd					171.5	34.7				206.2			30.3		
Bonaterro S.A.		178.6								178.6			9.4		
Verfrut S.A., Soc. Exp.		169.3								169.3			8.5		
Aluimía Fresh S.A.		164.5					2.6			167.1			9.7		
Others		320.4	56.1	31.4	9.6			0.8		456.9	1,711.4	2,692.3	37.3	129.3	209.2
TOTAL TONS	2012-13	6,388.1	973.6	286.3	263.1	188.0	168.3	8.1		8,275.3					
TOTAL TONS	2011-12	5,650.6	221.6	213.3	159.8	39.2	457.0	12.4	34.6		6,788.5				
TOTAL TONS	2010-11	5,945.4	89.2	672.5	280.2	54.6	146.2	5.4				7,283.6			
TOTAL TH.CASES	2012-13	331.6	118.7	31.8	29.7	46.1	35.5	5.1					598.5		
TOTAL TH.CASES	2011-12	291.6	27.0	23.7	17.8	9.7	100.7	8.3	3.8					482.6	
TOTAL TH.CASES	2010-11	312.2	10.9	74.7	31.2	16.9	29.2	3.5							488.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE		GRAPE	APPLE	APPLE	KIWIS	CHERRY	NECTARIN	PLUM	PLUM	NECTARIN	APPLE	NECTARIN
		FUJI	R. GLOBE											
Frusan, San Fdo SA		2,228.8	35.4	441.2	255.5	138.3	153.3	106.1						
David del Curto S.A.		599.3	872.3	241.9	197.3	97.8		2.6						2.8
Frutasol Chile S.A.		1,311.9												20.2
Gesex, Gest.Exp.Frut.									114.1			37.3	36.7	28.0
San Fco. Lo Garcés Ltd							17.9			90.3	81.2			
Bonaterro S.A.		110.0			48.4	20.2								
Verfrut S.A., Soc. Exp.		169.3												
Others		398.6	56.1	79.2				41.1		9.6				7.2

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	NECTARIN	LEMON	PLUM	CHERRY	KIWIS	PLUMCOT	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Clemente SA, Exp.		3,077.0					97.1			3,174.1	1,932.2	2,963.7	175.8	114.1	192.3
Copefrut S.A.		954.5				96.0	36.8	24.0	48.0	1,159.3	341.2	923.3	71.9	35.9	73.6
Gesex, Gest.Exp.Frut.			454.6	457.9	47.1	43.2				1,002.8	1,213.9	846.5	113.9	139.3	96.1
Santa Maria S.A.			291.2							291.2	196.3	93.0	35.5	23.9	11.3
Propal S., Exportad.					246.4					246.4	1,026.6	989.9	14.3	59.7	62.9
Botanica Ltda., Soc.			223.8							223.8	89.5	17.7	28.0	10.9	2.2
Exportadora Campillay Spa			106.3							106.3			13.0		
Verfrut S.A., Soc. Exp.						21.7		71.8		93.6			9.6		
Others		210.5	208.8	43.2		64.8				551.3	2,236.0	2,215.5	49.6	213.8	217.4
TOTAL TONS	2012-13	4,242.1	1,284.6	501.1	293.5	225.7	133.9	95.8	48.0	6,848.7					
TOTAL TONS	2011-12	2,610.9	2,430.5	302.4	1,219.8	184.8	97.9	24.0	120.0		7,035.8				
TOTAL TONS	2010-11	3,838.2	1,924.8	323.9	647.5	418.0	211.9			72.0		8,049.6			
TOTAL TH.CASES	2012-13	214.8	157.4	55.7	17.1	24.0	26.8	9.6	4.8				511.6		
TOTAL TH.CASES	2011-12	136.1	296.2	33.6	70.9	19.2	22.8	2.4	12.0					597.7	
TOTAL TH.CASES	2010-11	214.0	234.5	36.0	37.7	43.0	42.4		7.2						655.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE		GRAPE	GRAPE	LEMON	GRAPE	APPLE	APPLE	PLUM	GRAPE	KIWIS	APPLE	NECTARIN	NECTARIN
		FUJI	RAKU												
San Clemente SA, Exp.		1,117.0	1,426.8					97.9	165.5					90.5	
Copefrut S.A.		784.2	85.1					85.1		96.0				24.0	
Gesex, Gest.Exp.Frut.				324.1	58.3	46.8	18.7				53.5			64.8	79.0
Santa Maria S.A.				104.7	104.5		18.7				61.4				
Propal S., Exportad.						246.4									
Botanica Ltda., Soc.							223.8								
Exportadora Campillay Spa				35.4	70.8										
Others		127.1		26.2	106.0		17.7			43.3		71.8		21.6	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	CHERRY	GRAPE	APPLE	KIWIS	PLUM	BLUEB	PGRANAT.	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Conefrut S.A.	1,208.9		40.4	43.4	96.0	23.4		1,412.1	224.4	528.1	248.1	38.9	34.6
David del Curto S.A.	172.1	461.0	117.3	184.5				934.9	58.7		116.0	3.1	
Río Blanco Ltda. Exp.	255.9	600.5						856.3	17.7		148.5	2.2	
Unifrutti Traders Ltd.	224.0	285.2	158.0				17.4	684.6			92.3		
Frusan, San Fdo SA	335.7			166.5				502.2	19.6	78.2	101.6	1.0	4.1
San Fco. Lo Garces Ltd	274.9				215.1			490.1		18.4	85.8		3.7
Dole Chile S.A.	50.8		156.8		48.0			255.6		17.6	23.9		3.5
Geofrut S.A.	96.0	72.8						168.9			31.1		
Others	680.8	400.0	59.4	42.8		252.0		1,435.0			364.6		
TOTAL TONS	2012-13	3,299.2	1,819.5	532.0	437.1	359.1	275.4	17.4	6,739.7				
TOTAL TONS	2011-12	184.0	17.7	118.6						320.3			
TOTAL TONS	2010-11	180.0		462.3							642.3		
TOTAL TH.CASES	2012-13	687.3	222.6	28.8	47.0	39.2	182.6	4.4			1,211.9		
TOTAL TH.CASES	2011-12	36.8	2.2	6.2								45.2	
TOTAL TH.CASES	2010-11	21.6		24.3									45.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	CHERRY	GRAPE	CHERRY	APPLE	CHERRY	KIWIS	GRAPE	GRAPE	KIWIS	CHERRY	PLUM	CHERRY	CHERRY	BLUEB
	BING	R. GLOBE	LAPINS	RY. GALA	SANTINA	SUM. KIWI	AUT. RY.	NOT DEF	HAYWARD	STELLA	ANGELINO	SW. HEART	R. DAWN	DUKE
Conefrut S.A.	372.7		441.8		185.3	19.4			24.0	115.4	96.0	12.1	65.5	23.3
David del Curto S.A.	63.4	459.3	42.6	117.3	32.7	184.5		1.8				27.0		
Río Blanco Ltda. Exp.	220.6	455.2			21.5		127.5					0.8	10.8	
Unifrutti Traders Ltd.	41.2	190.4	16.1	136.9	64.6		89.4	5.3				1.9		
Frusan, San Fdo SA	299.8				7.2	96.7			69.8					
San Fco. Lo Garces Ltd	190.2				38.3							28.4		
Dole Chile S.A.	47.0			138.3								3.7		
Others	550.8	311.8	79.1	34.9	41.8				120.0	22.4		21.8	16.3	62.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	NECTARIN	CHERRY	KIWIS	PLUM	NASHI	BLUEB	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	1,184.7	800.2	135.0	165.6		54.4		0.4	2,340.2	2,561.8	3,255.2	214.0	235.2	267.6
Alquimia Fresh S.A	449.3			1.3		43.2	102.4		596.2	434.6	385.8	55.9	31.0	52.2
San Fco. Lo Garces Ltd			358.8	99.7		5.8			464.2	411.4	332.7	60.5	55.4	51.3
Exser Ltda.		421.2							421.2	180.1	334.9	49.7	22.0	40.8
Ams Family S. A.	400.4				17.9				418.2			32.1		
Geofrut S.A.			143.8	107.8	44.8				296.4	400.1	873.3	43.9	45.3	100.6
Chilean South Apple S. A.	260.9								260.9			13.4		
Greenvic Comercial SA	232.0								232.0	211.0	276.4	11.3	10.3	14.9
Others	870.2	341.5	21.6	42.9	110.0			12.8	1,399.1	5,202.9	6,039.1	125.0	575.3	654.6
TOTAL TONS	2012-13	3,397.5	1,562.9	659.2	417.2	172.6	103.3	102.4	13.2	6,428.3				
TOTAL TONS	2011-12	3,944.2	2,937.8	555.8	1,140.9	390.4	362.9	25.6	0.7	9,401.9				
TOTAL TONS	2010-11	4,608.6	4,310.6	615.5	1,002.7	323.4	472.3	38.4	9.7		11,497			
TOTAL TH.CASES	2012-13	186.0	188.6	73.2	85.8	26.6	11.5	25.6	8.5			605.8		
TOTAL TH.CASES	2011-12	214.2	358.6	61.8	239.9	45.3	42.9	6.4	0.5				974.4	
TOTAL TH.CASES	2010-11	253.5	525.7	68.4	203.0	47.6	54.6	9.6	6.3					1,182.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	APPLE	APPLE	CHERRY	APPLE	NECTARIN	NECTARIN	NECTARIN	KIWIS	NECTARIN	NASHI	CHERRY	CHERRY
	FUJI	R. GLOBE	FUJI RO.	RAKU	BING	RY. GALA	NOT DEF	AJ. PEARL	BR. PEARL	HAYWARD	ART. SNOW	GOLDEN	SANTINA	LAPINS
David del Curto S.A.	618.1	799.0	176.7	271.0	80.2	117.3		45.4	43.2		23.8		36.8	41.7
Alquimia Fresh S.A	166.8		2.8	217.6	1.3	54.9						89.6		
San Fco. Lo Garces Ltd					84.2		55.5	68.6	52.9		85.0			
Exser Ltda.		377.7												
Ams Family S. A.			400.4											
Geofrut S.A.					62.4		64.8	5.4	21.6	44.8			11.4	3.7
Chilean South Apple S. A.	260.9													
Others	734.8	304.2	319.8	41.8	7.7		21.6			72.0			7.0	0.9



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	ORANGE	BLUEB	LEMON	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Río Blanco Ltda. Exp.	4,902.3	201.6	108.0			5,211.9	3,676.6	2,896.7	625.0	436.1	351.3
Unifrutti Traders Ltd.	255.2	144.0				399.2	457.9	301.1	45.5	53.2	36.7
Sofruilea Chile S.A.		112.8				112.8	277.8	137.8	11.3	27.8	13.8
Verfrut S.A., Soc. Exp.	111.2					111.2	224.9		13.6	26.4	
David del Curto S.A.	83.6					83.6	269.8	168.3	10.2	32.9	20.5
Dole Chile S.A.	56.1					56.1	187.0	222.4	6.8	22.8	27.1
Copefrut S.A.				30.1		30.1			20.1		
Vital Berrv Marketing				29.0		29.0			17.5		
Others	37.4	22.4		1.4		61.2	250.9	172.3	7.7	26.6	10.6
TOTAL TONS	2012-13	5,445.8	480.8	108.0	60.4	6,095.1					
TOTAL TONS	2011-12	4,387.1	759.4	198.4			5,344.8				
TOTAL TONS	2010-11	3,498.9	227.4	73.2	99.1			3,898.5			
TOTAL TH.CASES	2012-13	663.9	48.1	7.2	38.4				757.6		
TOTAL TH.CASES	2011-12	534.5	75.9	15.4						625.8	
TOTAL TH.CASES	2010-11	426.7	22.7	4.8		5.8					460.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	KIWIS	GRAPE	ORANGE	BLUEB	BLUEB	BLUEB	GRAPE	BLUEB	ORANGE
	THOMPSON	CRIMSON	R. GLOBE	HAYWARD	NOT DEF	NAVEL LT.	DUKE	HIGHBUSH	BRIGHT	SUGARONE	BL. CROP	LANE LATE
Río Blanco Ltda. Exp.	1,922.8	1,641.1	1,240.8	201.6	90.6	107.8				7.1		0.2
Unifrutti Traders Ltd.	107.3	17.7	130.2	144.0								
Sofruilea Chile S.A.				112.8								
Verfrut S.A., Soc. Exp.	111.2											
David del Curto S.A.	33.5	33.5	16.7									
Dole Chile S.A.	16.7		20.7		18.7							
Copefrut S.A.							23.4	6.7				
Others	18.7			22.4	18.7		11.3	6.1	11.0		2.0	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	NECTARIN	GRAPE	KIWIS	CHERRY	PLUM	BLUEB	PEACH	TOTAL TONS			TOTAL TH.CASES			
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Chilean South Apple S. A.	2,588.5								2,588.5				132.7		
El Encanto SA, Exp.	891.2								891.2	1,109.4	410.6	51.2	56.9	21.6	
Fruaal S.A., Exportad.	480.9			192.0		22.4			695.3	166.1	9.6	46.9	11.4	1.9	
Tuniche Fruits Ltda.		253.4							253.4	230.4	160.1	28.2	26.0	17.8	
Arofruta Ltda.		21.6	205.7		3.8				231.1	112.2		28.2	13.7		
Alquimia Fresh S.A	219.3							0.4	219.7	298.7	42.3	12.1	15.8	2.6	
Terrafrut S.A		151.2	14.4						165.6	21.6	18.7	18.4	2.4	2.3	
David del Curto S.A.		64.8			43.8				108.6	544.4	481.8	16.0	47.0	57.8	
Others	61.7				17.3		2.4		81.4	1,651.6	2,448.9	8.1	100.9	176.8	
TOTAL TONS	2012-13	4,241.6	491.0	220.1	192.0	64.9	22.4	2.4	5,234.8						
TOTAL TONS	2011-12	3,427.9	277.8	168.3		161.3	73.0	1.3		4,134.3					
TOTAL TONS	2010-11	2,535.0	192.1	327.7		353.2	140.8	0.7			3,572.1				
TOTAL TH.CASES	2012-13	224.4	54.6	26.7	19.2	13.0	2.2	1.6				341.8			
TOTAL TH.CASES	2011-12	179.2	30.9	20.5		32.1	8.3	0.3					274.1		
TOTAL TH.CASES	2010-11	130.1	21.3	40.0		70.5	15.6	0.5	0.2					280.7	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	KIWIS	NECTARIN	APPLE	GRAPE	GRAPE	NECTARIN	NECTARIN	NECTARIN	CHERRY	NECTARIN	NECTARIN	APPLE
	RIJI	FUJI RD.	HAYWARD	ART. SNOW	RAKU	BLACK SDL	R. GLOBE	AU. PEARL	G. PEARL	ART. ROSE	BING	MAGIQUE	BR. PEARL	NOT DEF
Chilean South Apple S. A.	2,582.8	5.7												
El Encanto SA, Exp.	891.2													
Fruaal S.A., Exportad.	58.3	420.1	192.0											2.5
Tuniche Fruits Ltda.				69.1				27.3	64.8				34.0	
Arofruta Ltda.						133.7	72.0				3.8	19.4		
Alquimia Fresh S.A	80.1				134.4									4.8
Terrafrut S.A				49.7			14.4	15.1		64.8		21.6		
Others	41.2			21.6				43.2			39.0			20.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	PLUM	KIWIS	TONS		TH.CAS	
					2012-13	2012-13	2012-13	2012-13
Cofefrut S.A.		707.8	432.0	160.0	1,299.8	98.1		
CFN, Cia.Frut.Del Norte	598.3				598.3	73.0		
David del Curto S.A.	141.7	58.7	129.6		329.9	34.8		
Dole Chile S.A.	74.6	79.0	48.0	24.0	225.6	20.4		
Auricola Lvon Ltda	199.8			22.4	222.2	26.6		
Atacama Ltda. Frut.	187.0				187.0	22.8		
Alouimia Fresh S.A	37.4	19.6	108.0		164.9	17.6		
Others	1,163.7	219.5	64.8	211.5	1,659.4	182.3		
TOTAL TONS	2012-13	2,402.3	1,084.5	782.4	4,179.9	4,687.1		
TOTAL TH.CASES	2012-13	293.0	57.0	81.6	44.0	475.5		

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	PLUM	APPLE	GRAPE	KIWIS	KIWIS	GRAPE	GRAPE	PLUM	PLUM	PLUM	PLUM	PLUM
	R. GLOBE	RY. GALA	ANGELENO	GRANNIES	NOT DEF	HAYWARD	SUM. KIWI	CRIMSON	AUT. RY.	AUT. FRIDE	NOT DEF	RED HEART	LARRY ANN	PK. DEL.
Cofefrut S.A.		222.4	363.5	485.4		120.0	40.0						21.6	27.3
CFN, Cia.Frut.Del Norte	490.8							79.5	9.3					
David del Curto S.A.	141.7	58.7	46.4							21.6	21.6	18.4		14.0
Dole Chile S.A.	18.7	79.0	48.0		37.2		24.0							
Auricola Lvon Ltda	199.8					22.4								
Atacama Ltda. Frut.	18.7				168.3									
Alouimia Fresh S.A	18.7	19.6	31.3						18.7	65.9				10.8
Others	960.4	199.9	43.2		90.5	121.9	89.6	22.2	72.8		21.6			



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	ORANGE	KIWIS	BLUEB	CHERRY	LEMON	APPLE	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A.. Exp.	1,048.2	429.0						1,477.2	1,409.9	1,474.8	156.4	151.7	154.2
Río Blanco Ltda. Exp.	159.4		224.0					383.4	424.6	455.2	41.8	44.4	52.1
Easter Island S.A	361.0							361.0	306.7	342.8	46.4	37.4	45.4
Frucentro S.A.	274.5							274.5	308.1	253.8	33.5	37.1	30.9
San Fco. Lo Garces Ltd	253.9							253.9	402.6	203.8	31.0	38.5	15.6
San Clemente SA, Exp.	227.3							227.3	229.2	15.4	27.7	27.9	1.9
Canta Rana SA, Agr.	201.6							201.6	237.2	88.6	24.6	28.9	10.8
David del Curto S.A.	151.6							151.6			18.4		
Others	979.4	24.3	140.8	4.0	1.6			1,150.0	1,688.7	1,602.8	138.4	186.0	185.1
TOTAL TONS	2012-13	3,656.8	453.3	364.8	4.0	1.6		4,480.5					
TOTAL TONS	2011-12	3,469.9	632.3	809.6			71.2	24.0	5,007.0				
TOTAL TONS	2010-11	3,398.8	746.9	291.4						4,437.1			
TOTAL TH.CASES	2012-13	448.6	30.2	36.5	2.6	0.3					518.2		
TOTAL TH.CASES	2011-12	423.2	42.0	81.0			4.1	1.6				551.9	
TOTAL TH.CASES	2010-11	417.0	49.7	29.2									495.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	ORANGE	KIWIS	GRAPE	GRAPE	GRAPE	KIWIS	BLUEB	CHERRY	BLUEB
	THOMPSON	NOT DEF	R. GLOBE	CRIMSON	NAVEL LT.	HAYWARD	CALVERIA	FLAME SDL	RALLI SDL	NOT DEF	HIGHBUSH	BING	NOT DEF
Subsole S.A.. Exp.	206.9	348.7	453.4	26.2	429.0					13.1			
Río Blanco Ltda. Exp.			106.3	53.1		224.0							
Easter Island S.A		315.2					45.8						
Frucentro S.A.	76.3		109.7	88.6									
San Fco. Lo Garces Ltd	61.6		159.0	33.3									
San Clemente SA, Exp.	15.9	54.1	18.7	120.8				17.7					
Canta Rana SA, Agr.	80.2		8.0	113.4									
Others	610.2	208.0	44.9	267.9	24.3	129.6				11.2	3.6	1.6	0.4

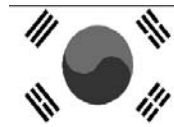


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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	GRAPE	BLUEB	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A., Exp.	1,474.2			1,474.2	1,496.2	860.5	175.9	160.2	97.8
Lafrut Exp. Arorec.	263.4	189.9		453.3	237.6	44.8	52.6	27.0	4.5
Comercial SM Plus Ltd.	430.5			430.5			71.0		
San Clemente SA, Exp.		340.3		340.3	266.3	132.1	41.5	32.5	16.1
Frusan, San Fdo SA	249.3			249.3	49.0	24.5	31.0	4.8	2.4
Ams Familv S. A.	239.8			239.8			35.1		
La Purisima Ltda., Soc.	161.1			161.1	79.4		24.4	12.8	
Others	211.8	568.2	117.5	897.6	561.6	836.7	123.1	72.7	96.0
TOTAL TONS	2012-13	3,030.1	1,098.5	117.5	4,246.1				
TOTAL TONS	2011-12	2,062.4	627.6		2,690.0				
TOTAL TONS	2010-11	1,167.6	731.0			1,898.7			
TOTAL TH.CASES	2012-13	388.2	134.0	32.6			554.8		
TOTAL TH.CASES	2011-12	233.5	76.5					310.0	
TOTAL TH.CASES	2010-11	127.6	89.1						216.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	KIWIS	KIWIS	KIWIS	GRAPE	GRAPE	GRAPE	BLUEB	KIWIS	GRAPE	KIWIS	KIWIS	KIWIS	BLUEB	BLUEB
	JINTAO	HAYWARD	SUNL. KIWI	THOMPSON	CRIMSON	NOT DEF	HIGHBUSH	JINGOLD	R. GLOBE	SW. KIWI	NOT DEF	ENZA GOLD	DUKE	BRIGHT
Subsole S.A., Exp.	427.2	896.2	130.4									20.4		
Lafrut Exp. Arorec.		2.2	203.8	172.2	17.7					42.6	1.6	13.1		
Comercial SM Plus Ltd.	410.1	20.4												
San Clemente SA, Exp.				135.1	168.9	36.4								
Frusan, San Fdo SA			146.9					102.4						
Ams Familv S. A.	239.8													
La Purisima Ltda., Soc.	161.1													
Others			211.8	303.4	89.3	92.5	103.2		83.0				12.1	1.4

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	CHERRY	PLUM	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Chilean South Apple S. A.	1,267.8				1,267.8			64.0		
Del Monte Fresh Prod.	1,090.7	88.6	0.6		1,179.9	568.7		65.2	30.9	
Verfrut S.A., Soc. Exp.	712.3				712.3		544.2	40.7		29.9
Frusan, San Fdo SA	515.6		1.8		517.4	788.5	599.9	26.8	40.2	29.8
Everfresh S.A., Exp.	474.5				474.5	403.9		24.0	20.1	
Dole Chile S.A.		18.7	24.3		43.0	1,029.1	1,938.6	12.0	61.0	112.4
El Almendro S.A	21.4				21.4	68.6	147.5	1.2	3.4	7.4
Buenos Aires, Inv.	20.1				20.1	249.6	164.6	1.0	12.5	8.2
TOTAL TONS	2012-13	4,102.5	107.3	26.7	4,236.4					
TOTAL TONS	2011-12	3,279.3	128.9	18.6	99.2	3,526.1				
TOTAL TONS	2010-11	3,245.4	149.6	12.2	86.4		3,493.5			
TOTAL TH.CASES	2012-13	211.2	13.1	10.7				234.9		
TOTAL TH.CASES	2011-12	163.8	15.7	7.4	11.2				198.2	
TOTAL TH.CASES	2010-11	163.5	18.2	4.1	9.6					195.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	APPLE	GRAPE	APPLE	CHERRY	APPLE	APPLE	APPLE
	RICH. D.	RY. GALA	RED CHIEF	GRANNIES	R. GLOBE	GALA	BING	C. PINK	FUJI	BROOKF.
Chilean South Apple S. A.	231.0	1,035.9								0.9
Del Monte Fresh Prod.	836.1			148.4	88.6	106.2	0.6			
Verfrut S.A., Soc. Exp.	256.7		455.7							
Frusan, San Fdo SA	280.4	235.2					1.8			
Everfresh S.A., Exp.			474.5							
Dole Chile S.A.					18.7		24.3			
El Almendro S.A								21.4		
Buenos Aires, Inv.									20.1	



Guangzhou Collect Lebao Fruit

China

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	CHERRY	PLUM	KIWIS	TOTAL TONS		TOTAL TH.CASES	
						2012-13	2011-12	2012-13	2011-12
Chilean South Apple S. A.		792.5	18.4			810.9		45.0	
Atacama Ltda. Frut.	803.9					803.9		98.0	
Cerro Campanario	372.0					372.0	230.3	45.4	28.1
El Molino Ltda.	283.4					283.4	53.1	34.6	6.5
El Maitenal S.A., Aoric.	280.4					280.4	187.0	34.2	22.8
Aaricola San Luis De Yaquil S.A.	249.1					249.1		30.4	
Verfrut S.A., Soc. Exp.	187.0	61.3				248.2	144.5	26.0	13.8
Tuniche Fruits Ltda.			19.6	179.4		199.1	62.2	24.5	3.5
Others	689.4		275.5			964.9	507.9	139.2	36.1
TOTAL TONS	2012-13	2,865.2	853.8	313.5	179.4	4,211.8			
TOTAL TONS	2011-12	633.7	458.5				1,185.0		
TOTAL TH.CASES	2012-13	349.4	44.5	63.3	19.9			477.2	
TOTAL TH.CASES	2011-12	77.3	24.2						110.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	APPLE	GRAPE	CHERRY	GRAPE	PLUM	CHERRY	APPLE	CHERRY	PLUM	PLUM	PLUM	GRAPE
	R. GLOBE	NOT DEF	RY. GALA	THOMPSON	BING	CRIMSON	FLAVOR FALL	LAPINS	BROOKF.	REGINA	NOT DEF	SEP. YUMMA	ANGELENO	M. BEAUT
Chilean South Apple S. A.			785.9							18.4				
Atacama Ltda. Frut.	56.1	747.8												
Cerro Campanario	282.5					89.4								
El Molino Ltda.	248.0			35.4										
El Maitenal S.A., Aoric.	103.8			154.2		22.4								
Aaricola San Luis De Yaquil S.A.	249.1													
Verfrut S.A., Soc. Exp.	168.3	18.7	21.5						39.8					
Others	435.2	56.1		106.3	187.2	39.9	110.3	68.6		9.9	23.0	23.0	19.5	18.7



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	CHERRY	PLUM	KIWIS	APPLE	BLUEB	NECTARIN	PLUOTS	TOTAL TONS		TOTAL TH.CASES	
									2012-13	2011-12	2012-13	2011-12
Subsole S.A., Exp.	542.2			309.2					851.4	707.4	99.3	87.2
San Fco. Lo Garces Ltd		612.7	170.5						783.2	627.1	164.3	93.7
Del Monte Fresh Prod.	35.4	493.4							528.9	956.4	115.8	116.6
Verfrut S.A., Soc. Exp.	283.2	37.2	43.2		82.2				445.8	1,031.7	52.9	119.2
Arofruta Ltda.	333.4								333.4		40.7	
CvD Internacional SA			253.0						253.0	1,384.7	34.4	170.2
Copefrut S.A.		18.4		94.0	20.2				132.6	699.6	15.8	79.6
Quintav S.A., Exp.	112.2								112.2		13.7	
Others	313.1	244.2	21.6	44.8		10.5			634.2	11,136	104.4	1,401.4
TOTAL TONS	2012-13	1,619.6	1,405.9	488.3	448.0	102.4	10.5		4,074.6			
TOTAL TONS	2011-12	10,418	1,472.4	1,828.7	783.3	1,418.5		549.1	72.8	16,543		
TOTAL TH.CASES	2012-13	197.5	320.8	61.4	48.7	5.4	7.5				641.3	
TOTAL TH.CASES	2011-12	1,313.7	300.2	227.0	83.0	74.6		61.1	8.3			2,067.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	CHERRY	KIWIS	PLUM	GRAPE	CHERRY	CHERRY	PLUM	CHERRY	APPLE	CHERRY	GRAPE	CHERRY	CHERRY
	R. GLOBE	BING	HAYWARD	FLAVOR FALL	NOT DEF	NOT DEF	SANTINA	LARRY ANN	SW. HEART	RY. GALA	REGINA	CRIMSON	LAPINS	GLEN RED
Subsole S.A., Exp.	430.0		309.2		72.9							32.7		
San Fco. Lo Garces Ltd		387.2				18.4	90.0	50.3	31.1		51.4			26.6
Del Monte Fresh Prod.	35.4	406.8				79.6					4.0			
Verfrut S.A., Soc. Exp.	283.2	37.2						21.6		60.6				
Arofruta Ltda.	306.3				27.1									
CvD Internacional SA				253.0										
Copefrut S.A.			94.0				2.8							15.6
Others	334.6	148.0	44.8		53.3	18.0	20.3		36.4		0.5	18.7	14.0	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	BLUEB	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Gesex. Gest.Exp.Frut.	645.1			645.1	736.1	410.9	79.2	89.8	50.1
Unifrutti Traders Ltd.	591.2			591.2	337.6	301.1	72.8	41.3	36.7
San Fco. Lo Garces Ltd	551.3			551.3	179.1	127.9	67.2	21.8	15.6
David del Curto S.A.	484.7		9.8	494.5		50.8	65.7		6.2
Exportadora Campillay Spa	209.9			209.9			25.6		
Agricom. Soc. Agric.	165.8		0.9	166.8	167.8	37.4	20.9	20.5	4.6
Geofrut S.A.	88.6			88.6	70.8		10.8	8.6	
Others	534.6	21.6	9.3	565.6	1,381.2	1,264.8	73.8	168.1	155.4
TOTAL TONS	2012-13	3,271.1	21.6	20.1	3,312.8				
TOTAL TONS	2011-12	2,872.6			2,872.6				
TOTAL TONS	2010-11	2,193.0				2,193.0			
TOTAL TH.CASES	2012-13	400.3	2.4	13.4			416.1		
TOTAL TH.CASES	2011-12	350.0					350.0		
TOTAL TH.CASES	2010-11	268.6						268.6	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	GRAPE	PLUM	BLUEB	GRAPE	GRAPE
	THOMPSON	R. GLOBE	CRIMSON	NOT DEF	OU. RED	FLAWE SDL	O. SDL	PK. DEL.	HIGHBUSH	REGAL	SUGRATH.
Gesex. Gest.Exp.Frut.	327.3	157.7	142.3	17.7							
Unifrutti Traders Ltd.	151.7	334.2	82.6	6.2						15.6	0.9
San Fco. Lo Garces Ltd	61.0	91.9	349.4	33.3		15.7					
David del Curto S.A.	351.0	66.9	66.8						9.8		
Exportadora Campillay Spa	139.0	70.8									
Agricom. Soc. Agric.	70.5	52.3		20.5			22.4		0.9		
Geofrut S.A.	53.1		17.7	17.7							
Others	222.7	126.0	71.8	53.1	44.3	16.8		21.6	9.3		

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	ORANGE	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	797.9	192.0		989.9	290.9	257.3	127.4	38.4	32.4
Contador Frutos S.A.	533.0			533.0	303.5	543.1	68.3	43.8	68.2
Córoora Agrícola S.A.	426.0			426.0	522.5	578.4	56.3	65.5	71.4
Exportadora Campillay Spa	194.8			194.8			23.8		
Chacabuco Quality Gr.	153.4			153.4	87.7	66.6	20.3	10.7	9.1
CFN. Cia.Frut.Del Norte	149.6			149.6	93.5	112.2	18.2	11.4	13.7
Frucentro S.A.	122.1			122.1	94.8		14.9	11.0	
Others	409.6	208.7	24.0	642.3	1,451.2	1,608.5	72.2	172.8	199.8
TOTAL TONS	2012-13	2,786.4	400.7	24.0	3,211.2				
TOTAL TONS	2011-12	2,432.4	399.9	11.9	2,844.2				
TOTAL TONS	2010-11	2,949.0	217.1			3,166.1			
TOTAL TH.CASES	2012-13	360.0	39.8	1.6			401.4		
TOTAL TH.CASES	2011-12	309.2	43.6	0.8				353.6	
TOTAL TH.CASES	2010-11	368.8	25.8						394.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	KIWIS	GRAPE	GRAPE	GRAPE	ORANGE
	CRIMSON	THOMPSON	HAYWARD	R. GLOBE	CALMERIA	NOT DEF	FUKUMOTO
Dole Chile S.A.	688.5	35.4	192.0	74.0			
Contador Frutos S.A.	467.1	42.8		23.2			
Córoora Agrícola S.A.	38.1	142.7		49.6	195.6		
Exportadora Campillay Spa		59.3		135.5			
Chacabuco Quality Gr.		31.5		18.7		103.1	
CFN. Cia.Frut.Del Norte	130.9	18.7					
Frucentro S.A.	70.9	15.8		35.4			
Others	222.4	187.0	208.7			0.3	24.0



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	NECTARIN	GRAPE	PLUM	CHERRY	BLUEB	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	1,165.0	40.2			1.3		1,206.4	1,089.0	1,113.4	65.2	70.3	69.5
Rucarav S.A., Exp.	656.2		88.6		114.2		858.9	836.0	821.1	74.6	72.7	79.7
Terrafrut S.A.		172.8	93.5	126.7			393.0	156.9		44.4	11.2	
San Esteban Ltda., Exp.	243.0						243.0	388.2	81.7	12.7	20.2	4.3
APF Export S.A.	171.9						171.9			8.5		
Maana Trading S.A.	131.0						131.0	328.1	249.0	6.9	31.7	26.4
Pocuro Ltda., Exp.			18.7				18.7	95.6	261.7	2.3	13.3	31.9
Hortifrut Chile S.A.						5.5	5.5			3.6		
TOTAL TONS	2012-13	2,367.1	213.0	200.7	126.7	115.5	3,028.5					
TOTAL TONS	2011-12	2,367.8	43.2	343.2	311.1	4.3		3,069.7				
TOTAL TONS	2010-11	2,662.5	82.9	1,351.5	27.8	316.9	1.5		4,443.1			
TOTAL TH.CASES	2012-13	123.0	23.7	24.5	13.8	29.5	3.6			218.1		
TOTAL TH.CASES	2011-12	126.8	4.8	42.1	67.7	2.9					244.2	
TOTAL TH.CASES	2010-11	148.3	9.2	164.7	3.1	65.0	1.0					391.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	GRAPE	NECTARIN	APPLE	NECTARIN	PLUM	NECTARIN	CHERRY	PLUM	CHERRY	CHERRY	PLUM	GRAPE
	FLJI	RAKU	R. GLOBE	ART. ROSE	FLJI RO.	ART. SNOW	ANGRENO	MAGIQUE	BING	JUGAR QUEE	SANTINA	LAPINS	LARRY ANNI	PRN. SEED.
Dole Chile S.A.	1,163.9					21.6		18.6	1.3					
Rucarav S.A., Exp.	576.1		83.2		80.1				58.7		28.3	26.4		
Terrafrut S.A.			74.8	86.4		43.2	62.8	43.2		43.2			20.7	18.7
San Esteban Ltda., Exp.	34.5	208.5												
APF Export S.A.	171.9													
Maana Trading S.A.	131.0													
Pocuro Ltda., Exp.			18.7											
Hortifrut Chile S.A.														



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	ORANGE	KIWIS	LEMON	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Green Valley Ltda., Exp	571.9	333.8			905.7	570.1	245.3	94.7	64.2	30.1
Desarrollo Agrario SA	805.7				805.7	494.5	335.9	98.3	60.3	41.0
Lo Castillo Export. Ltd.	218.1				218.1	602.9	213.8	26.6	74.4	26.1
Quilaco S.A., Agroind.	187.0				187.0	155.8	249.3	22.8	19.0	30.4
Agrifrut Comercial Ltd.	182.2				182.2	180.8	171.4	23.5	23.4	20.9
Santa Elena S.A., Exp.	116.3				116.3			14.2		
Noble Fruit S.A.	70.8		44.8		115.6	54.1	54.6	13.1	6.6	6.7
Atacama Ltda. Frut.	93.5				93.5			11.4		
Others	275.1		91.2		366.3	295.6	1,039.4	42.7	33.0	99.9
TOTAL TONS	2012-13	2,520.6	333.8	136.0	2,990.4					
TOTAL TONS	2011-12	2,118.7	143.1	67.2	2,353.8					
TOTAL TONS	2010-11	1,685.6	462.4	161.6		2,309.6				
TOTAL TH.CASES	2012-13	311.5	22.3	13.6				347.3		
TOTAL TH.CASES	2011-12	263.3	9.5	6.7	1.4				280.9	
TOTAL TH.CASES	2010-11	208.5	30.4	16.2						255.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	ORANGE	KIWIS	GRAPE	ORANGE	ORANGE	GRAPE	KIWIS	GRAPE	GRAPE
	THOMPSON	CRIMSON	R. GLOBE	LANE LATE	HAYWARD	PRINCESS	PAR. WASH	NAVEL LT.	NOT DEF	NOT DEF	Q. SOL	PERLON
Green Valley Ltda., Exp	338.9	106.7	126.3	200.6			75.3	57.9				
Desarrollo Agrario SA	66.2	373.1	366.4									
Lo Castillo Export. Ltd.	62.3	62.3				93.5						
Quilaco S.A., Agroind.	187.0											
Agrifrut Comercial Ltd.	128.9	46.7	6.5									
Santa Elena S.A., Exp.	116.3											
Noble Fruit S.A.		35.4	35.4		44.8							
Others	245.4	56.1	15.2		68.8				34.3	22.4	15.9	1.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	ORANGE	KIWIS	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Fco. Lo Garcés Ltd	596.5	69.8	48.0	714.3	764.8	316.1	82.2	80.4	35.9
Dole Chile S.A.	474.2		72.0	546.2	764.3	583.3	65.0	84.8	64.9
Exser Ltda.	337.1			337.1	258.8		41.1	31.2	
Cumbres Chile S.A.	193.0			193.0	133.1	149.0	23.5	16.2	18.2
Euroamérica SA, Frut.	158.4			158.4	462.6	223.4	19.3	56.4	27.2
Subsole S.A., Exp.	112.2			112.2	296.1	486.1	13.7	36.5	59.3
Ruiz Taale Humeres. S.	112.2			112.2	57.7		13.7	7.0	
Others	428.9	73.0		501.9	1,572.2	1,632.9	56.6	157.6	174.7
TOTAL TONS	2012-13	2,412.6	142.7	120.0	2,675.3				
TOTAL TONS	2011-12	2,939.3	678.7	691.6	4,309.6				
TOTAL TONS	2010-11	2,550.4	437.1	403.2		3,390.7			
TOTAL TH.CASES	2012-13	293.7	9.5	12.0			315.1		
TOTAL TH.CASES	2011-12	356.2	44.8	69.1			470.1		
TOTAL TH.CASES	2010-11	311.0	28.8	40.3				380.1	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	KIWIS	ORANGE	ORANGE	ORANGE	ORANGE	GRAPE	ORANGE	ORANGE	ORANGE
	THOMPSON	CRIMSON	R. GLOBE	NOT DEF	HAYWARD	NAVEL LT.	LANE LATE	NOT DEF	PAR. WASH	FLAME SOL	CARA	NAVELS	SP. NAVEL
San Fco. Lo Garcés Ltd	202.4	286.4	106.0		48.0		42.9	23.3	3.1	1.8		0.5	0.06
Dole Chile S.A.	213.5	166.3	76.7	17.7	72.0								
Exser Ltda.	88.6	213.1	17.7	17.7									
Cumbres Chile S.A.	141.6	32.8	18.7										
Euroamérica SA, Frut.	88.3	66.4		3.7									
Subsole S.A., Exp.	56.1		37.4	18.7									
Ruiz Taale Humeres. S.	112.2												
Others	247.9	55.0	28.0	98.0		71.7					1.2		

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	NECTARIN	CHERRY	GRAPE	PLUM	KIWIS	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Andrés Ltda., Exp.	1,818.2						1,818.2	1,091.1	2,675.5	98.3	59.8	142.3
San Fco. Lo Garcés Ltd		394.9	122.6		61.1		578.6	743.5	689.2	75.3	102.5	96.4
Fruaol S.A., Exportad.						48.0	48.0		163.7	4.8		11.8
Chilexpo Frut Ltda.	41.2						41.2			2.1		
Queulat Export S.A.				37.4			37.4			4.6		
Fruta Austral Exp. Ltd				18.7			18.7			2.3		
Geofrut S.A.				16.9			16.9			2.1		
TOTAL TONS	2012-13	1,859.3	394.9	122.6	73.0	61.1	48.0	2,558.9				
TOTAL TONS	2011-12	1,239.9	496.9	444.6	243.1	133.9		2,558.3				
TOTAL TONS	2010-11	3,143.0	426.3	335.9	364.4	29.1			4,298.8			
TOTAL TH.CASES	2012-13	100.4	43.9	24.6	8.9	6.8	4.8			189.3		
TOTAL TH.CASES	2011-12	67.2	55.2	90.9	29.6	14.9					257.9	
TOTAL TH.CASES	2010-11	169.9	47.2	65.4	44.4	3.3						330.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	NECTARIN	CHERRY	NECTARIN	NECTARIN	NECTARIN	KIWIS	PLUM	NECTARIN	GRAPE	NECTARIN	CHERRY	GRAPE
	FUJI	RAKU	ART. SNOW	BING	NOT DEF	BR. PEARL	AU. PEARL	HAYWARD	BLACK MAGN	ART. PRIDE	NOT DEF	G. PEARL	SW. HEART	AUT. RY.
San Andrés Ltda., Exp.	1,265.8	552.3												
San Fco. Lo Garcés Ltd			107.1	102.8	73.9	65.0	64.5		42.6	37.7		29.1	19.0	
Fruaol S.A., Exportad.								48.0						
Chilexpo Frut Ltda.	41.2													
Queulat Export S.A.											18.7			
Fruta Austral Exp. Ltd														18.7
Geofrut S.A.											16.9			


Cleveland Trading Co. Ltd.

China

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	CHERRY	APPLE	KIWIS	BLUEB	NECTARIN	TOTAL TONS		TOTAL TH.CASES	
								2012-13	2011-12	2012-13	2011-12
Copefruit S.A.		662.4	7.4	189.4				859.2	424.5	77.6	22.3
Elicura Ltda., Soc.Agr.					179.2			179.2		17.9	
Pocuro Ltda., Exp.	145.6							145.6		17.8	
Exoafruit Ltda.			129.9			2.3		132.2	53.5	32.1	11.1
Fruit Grower Chile SA	124.3							124.3		15.3	
Merex Ltda., Soc.Exp.	124.0							124.0		15.1	
Cerasus S. A.			115.4					115.4		27.9	
San Fco. Lo Garces Ltd			91.1					91.1		19.0	
Others	475.4	41.2	37.2	179.6				733.4	1,861.0	80.4	220.6
TOTAL TONS	2012-13	869.3	703.6	380.9	369.0	179.2	2.3	2,504.4			
TOTAL TONS	2011-12	1,572.8		52.8	483.6	44.8	0.7	184.3	2,339.1		
TOTAL TH.CASES	2012-13	106.0	71.2	87.2	19.3	17.9	1.5			303.1	
TOTAL TH.CASES	2011-12	192.5		10.6	25.4	4.5	0.5	20.5			254.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	CHERRY	APPLE	PLUM	KIWIS	GRAPE	GRAPE	APPLE	GRAPE	APPLE	PLUM	CHERRY	PLUM
	R. GLOBE	LARRY ANN	BING	RY. GALA	ANGELENO	HAYWARD	THOMPSON	NOT DEF	GRANNIES	CRIMSON	GALAXY	FRIAR	LAPINS	PR. GLOBE
Copefruit S.A.		379.2	1.1	129.8	208.8				38.3			36.0	1.4	24.0
Elicura Ltda., Soc.Agr.						179.2								
Pocuro Ltda., Exp.	127.9									17.7				
Exoafruit Ltda.			128.8											
Fruit Grower Chile SA	25.1						74.9	18.0						
Merex Ltda., Soc.Exp.	97.4						17.7		8.9					
Cerasus S. A.			76.1										17.8	
Others	342.6		53.6	104.8	21.6		16.6	90.4	19.6	17.8	43.8		5.7	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	BLUEB	PGRANAT.	CHERRY	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Belco S.A.	1,285.3				1,285.3	1,476.5	814.8	173.5	184.2	99.4
CFN, Cia.Frut.Del Norte	513.6				513.6	159.4		62.6	19.4	
Cabo de Hornos S.A.	242.2				242.2	100.4	173.1	29.5	12.2	21.1
Subsole S.A., Exp.	205.7		1.0		206.6	20.6	37.4	25.3	2.6	4.6
Andina Exportadora S.A.	88.6				88.6	214.3	123.6	10.8	26.1	15.1
South Pacific Trading		39.3			39.3	25.6	23.7	23.5	16.0	15.8
El Bolso S.A.		24.8			24.8	19.8		16.6	12.5	
Easter Island S.A.		5.8			5.8	5.8		3.8	3.8	
Others		10.0			10.0	11.5	31.5	6.2	7.1	11.0
TOTAL TONS	2012-13	2,335.3	79.9	1.0	2,416.1					
TOTAL TONS	2011-12	1,970.2	62.1	1.0	0.5	2,033.8				
TOTAL TONS	2010-11	1,166.5	36.7	0.7			1,203.9			
TOTAL TH.CASES	2012-13	301.6	50.1	0.2				351.9		
TOTAL TH.CASES	2011-12	244.5	39.2	0.2	0.1				284.0	
TOTAL TH.CASES	2010-11	142.3	24.5	0.2						167.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	BLUEB	GRAPE	GRAPE	GRAPE	GRAPE	BLUEB	PGRANAT.
	R. GLOBE	THOMPSON	CRIMSON	NOT DEF	HIGHBUSH	RALLI SDL	BICOLOR	BLACK SDL	FLAWE SDL	NOT DEF	NOT DEF
Belco S.A.	657.6	350.2	220.5	39.3					17.7		
CFN, Cia.Frut.Del Norte	361.3		99.2				35.4	17.7			
Cabo de Hornos S.A.	242.2										
Subsole S.A., Exp.	72.9	28.0		56.1		48.6					1.0
Andina Exportadora S.A.	85.0	3.5									
South Pacific Trading					32.9					6.3	
El Bolso S.A.					24.8						
Others					15.7						



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Anhui
China



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	KIWIS	APPLE	CHERRY	TONS		TH.CASES	
						2012-13	2012-13	2012-13	2012-13
Greenvic Comercial SA	316.8	442.9	223.7	21.4		1,004.8	114.0		
Cerasus S. A.	35.4	234.6	120.0		14.4	404.5	46.8		
Geofrut S.A.	327.8		67.4			395.2	46.7		
Verfrut S.A., Soc. Exp.	31.2		48.0	99.0		178.1	13.8		
Trioifrut Ltda., Exp.			89.6			89.6	9.0		
Aaricola Lyon Ltda	53.1					53.1	6.5		
Desarrollo Agrario SA	37.4					37.4	4.6		
Others	71.9		19.0			90.9	17.2		
TOTAL TONS	2012-13	873.6	677.5	567.6	120.4	14.4	2,253.5		
TOTAL TH.CASES	2012-13	109.2	71.9	67.1	6.4	4.0		258.5	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	PLUM	PLUM	APPLE	PLUM	KIWIS	GRAPE	GRAPE	PLUM	PLUM	PLUM	GRAPE	PLUM
	R. GLOBE	HAYWARD	ANGLENO	AUT. FRIDE	RY. GALA	FLAVOR FALL	NOT DEF	REGAL	CRIMSON	NOT DEF	LARRY ANN	B. SWEET	AUT. RY.	FLV. RICH
Greenvic Comercial SA	224.3	168.0	149.4	130.9	8.2	90.6	55.7	45.8	32.7	3.6	24.0	24.0		20.4
Cerasus S. A.	35.4	120.0	168.1							33.7				
Geofrut S.A.	327.8	67.4												
Verfrut S.A., Soc. Exp.	31.2	48.0			99.0									
Trioifrut Ltda., Exp.		89.6												
Aaricola Lyon Ltda	53.1													
Desarrollo Agrario SA	37.4													
Others	39.5	19.0							10.9					21.4

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South Korea



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	TONS		TH.CASES	
		2012-13	2012-13	2012-13	2012-13
Atacama Ltda. Frut.	523.0	523.0	63.8		
Euroamérica SA, Frut.	355.2	355.2	43.3		
El Parque Ltda, Exp.	265.7	265.7	32.4		
Bauza Export Ltda.	243.0	243.0	29.6		
Frusan, San Fdo SA	150.6	150.6	18.4		
La Primavera S.A., Soc.	141.7	141.7	17.3		
Polar Fruit Int. SA	128.5	128.5	15.8		
Others	398.3	398.3	48.6		
TOTAL TONS	2012-13	2,206.0	2,206.0		
TOTAL TH.CASES	2012-13	269.1		269.1	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE
	THOMPSON	NOT DEF	CRIMSON	R. GLOBE
Atacama Ltda. Frut.	471.6	51.4		
Euroamérica SA, Frut.	178.5	4.7	78.5	93.5
El Parque Ltda, Exp.	88.6	96.5	80.6	
Bauza Export Ltda.	224.4			18.7
Frusan, San Fdo SA	115.1	35.4		
La Primavera S.A., Soc.			106.3	35.4
Others	385.6	141.2		



China Processed Food Imp.

China

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	CHERRY	PLUM	KIWIS	BLUEB	TOTAL TONS		TOTAL TH.CASES	
							2012-13	2011-12	2012-13	2011-12
Verfrut S.A., Soc. Exp.	292.2	331.8	1.2	43.2			668.3	243.1	58.0	26.8
Geofrut S.A.	184.9		131.6	36.7	96.3		449.5	352.6	63.9	40.6
Terrafrut S.A.	161.6			108.0			269.6	224.4	31.7	27.4
Aaricom, Soc. Aaric.	195.8					1.4	197.3		24.8	
San Fco. Lo Garces Ltd	85.5		73.6				159.1		25.1	
Aarifrut Comercial Ltd.	112.2						112.2		13.7	
Santa Carmen Ltd.	112.2						112.2		13.7	
Subsole S.A., Exp.					72.0		72.0	56.1	7.2	6.8
Others	92.5	9.2				2.3	103.9	184.6	13.3	17.4
TOTAL TONS	2012-13	1,236.8	340.9	206.4	187.9	168.3	3.7	2,144.0		
TOTAL TONS	2011-12	806.6	140.1			114.0		1,060.8		
TOTAL TH.CASES	2012-13	150.8	17.9	41.3	22.2	16.8	2.4		251.4	
TOTAL TH.CASES	2011-12	98.4	7.3			13.4				119.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	PLUM	APPLE	PLUM	KIWIS	APPLE	GRAPE	GRAPE	GRAPE	PLUM	PLUM
	R. GLOBE	RY. GALA	BING	HAYWARD	LARRY ANN	BROOKF.	SUGAR QUEE	NOT DEF	NOT DEF	AUT. RY.	NOT DEF	CRIMSON	NOT DEF	ANGELENO
Verfrut S.A., Soc. Exp.	292.2	215.0	1.2		43.2	72.0			44.7					
Geofrut S.A.	128.9		89.7	51.5	36.7			44.8			37.4	18.7		
Terrafrut S.A.	140.2						64.8						21.6	21.6
Aaricom, Soc. Aaric.	157.8									20.3		17.7		
San Fco. Lo Garces Ltd	85.5		61.2											
Aarifrut Comercial Ltd.	93.5									18.7				
Santa Carmen Ltd.	112.2													
Others	92.5			72.0										

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	ORANGE	KIWIS	BLUEB	LEMON	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A., Exp.	951.5	144.0	144.0			1,239.5	1,873.2	1,898.5	140.3	215.6	226.0
Gesex, Gest.Exp.Frut.	416.6					416.6	366.0	156.7	50.8	44.8	19.1
San Fco. Lo Garces Ltd	137.5					137.5	72.0	24.0	16.8	4.8	1.6
Santa Cruz S.A., Exp.		97.3				97.3	146.9	267.5	6.4	9.9	17.6
San Clemente SA, Exp.	77.2					77.2			9.4		
Vital Berry Marketing				69.2		69.2			14.8		
David del Curto S.A.	50.2					50.2	351.7	133.8	6.1	42.9	16.3
Pataqonia Food S.A				29.7		29.7			7.7		
Moba Export	17.7					17.7			2.2		
TOTAL TONS	2012-13	1,650.7	241.3	144.0	98.9	2,134.9					
TOTAL TONS	2011-12	2,327.7	335.7	72.0	74.3	2,809.8					
TOTAL TONS	2010-11	1,973.1	410.6	192.0				2,575.6			
TOTAL TH.CASES	2012-13	201.5	16.0	14.4	22.5				254.4		
TOTAL TH.CASES	2011-12	284.1	22.3	7.2	4.3				318.0		
TOTAL TH.CASES	2010-11	240.6	27.0	19.2							286.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	ORANGE	GRAPE	KIWIS	ORANGE	BLUEB	BLUEB	GRAPE	GRAPE	BLUEB	BLUEB
	THOMPSON	NOT DEF	RALLI SOL.	R. GLOBE	NAVEL LT.	CRIMSON	HAYWARD	NOT DEF	HIGHBUSH	NOT DEF	FLAME SOL.	PRIME	DUKE	BRIGHTT
Subsole S.A., Exp.	335.6	133.7	190.6	165.5	144.0	74.8	144.0				28.0	15.0		
Gesex, Gest.Exp.Frut.	398.5					18.1								
San Fco. Lo Garces Ltd	86.8			17.7		33.0								
Santa Cruz S.A., Exp.				24.3				73.0						
San Clemente SA, Exp.		44.9				32.3								
Vital Berry Marketing									39.8				14.7	13.2
David del Curto S.A.	50.2													
Others		17.7								29.7				



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Taiwan



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	KIWIS	CHERRY	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan, San Fdo SA	2,015.9	18.7	17.8		2,052.4	843.8	2,074.8	110.7	53.7	106.4
APF Export S.A.	43.0				43.0			2.1		
TOTAL TONS 2012-13	2,058.9	18.7	17.8		2,095.4					
TOTAL TONS 2011-12	806.0			37.8		843.8				
TOTAL TONS 2010-11	2,074.8						2,074.8			
TOTAL TH.CASES 2012-13	105.5	2.3	5.0					112.8		
TOTAL TH.CASES 2011-12	41.5			12.2					53.7	
TOTAL TH.CASES 2010-11	106.4									106.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	GRAPE	KIWIS	APPLE
	FUJI	FUJI RD.	RY. GALA	AUT. RY.	SUM. KIWI	RAKU
Frusan, San Fdo SA	1,373.7	608.2	19.8	18.7	17.8	14.2
APF Export S.A.	43.0					

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Hong Kong



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	CHERRY	KIWIS	APPLE	PLUM	NECTARIN	BLUEB	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Noble Fruit S.A.	783.6			85.6				869.2	1,092.7	1,057.3	102.9	134.7	120.6
San Fco. Lo Garcas Ltd		257.7	120.0		120.6	68.0		566.3	63.9	146.1	84.4	7.1	19.5
Frusan, San Fdo SA	17.7	317.4	97.9	98.8				531.8	1,026.7	620.3	79.1	114.9	80.8
Vital Berry Marketing							33.3	33.3	161.3	149.0	13.6	96.1	99.3
Subsole S.A., Exp.			20.4					20.4	19.2		3.4	3.2	
Comercial SM Plus Ltd.			20.4					20.4	20.4		3.4	3.4	
Ams Familv S. A.			19.2					19.2			3.2		
El Parque Ltda, Exp.	13.1							13.1			1.6		
TOTAL TONS 2012-13	814.4	575.1	277.9	184.4	120.6	68.0	33.3	2,073.7					
TOTAL TONS 2011-12	1,032.7	596.5	88.6	759.0	69.3	16.2	161.3		2,723.7				
TOTAL TONS 2010-11	974.5	363.4		413.4	64.4	45.4	149.0			2,010.1			
TOTAL TH.CASES 2012-13	101.9	113.7	31.6	9.8	13.4	7.6	13.6				291.6		
TOTAL TH.CASES 2011-12	125.9	119.2	11.4	42.1	7.7	1.8	96.1					404.3	
TOTAL TH.CASES 2010-11	118.8	72.6		21.7	7.2	5.0	99.3						324.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	CHERRY	GRAPE	KIWIS	GRAPE	GRAPE	APPLE	GRAPE	APPLE	KIWIS	CHERRY	GRAPE	NECTARIN	PLUM	GRAPE
	BING	R. GLOBE	HAYWARD	THOMPSON	FLAME SDL	RY. GALA	CRIMSON	GRANNIES	JINTAO	SANTINA	BLACK SDL	ART. SNOW	B. ROYAL	SUGRAONE
Noble Fruit S.A.		363.3		186.1	114.2		78.3	85.6			29.2			
San Fco. Lo Garcas Ltd	223.6		120.0							20.0		21.6	19.2	
Frusan, San Fdo SA	277.8		97.9			98.8				33.7				17.7
Vital Berry Marketing														
Subsole S.A., Exp.									20.4					
Comercial SM Plus Ltd.									20.4					
Ams Familv S. A.									19.2					
El Parque Ltda, Exp.							13.1							

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	ORANGE	LEMON	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.	903.3			903.3	887.5	1,073.8	110.2	108.2	131.0
Noble Fruit S.A.	335.1	48.3		383.5	440.1	346.8	44.1	52.5	42.3
Alquimia Fresh S.A.	315.5			315.5	224.4	261.7	38.5	27.4	31.9
Gesex. Gest.Exp.Frut.		140.8	19.8	160.6	227.6	266.4	10.2	19.7	29.8
Santa Elena S.A., Exp.	138.7			138.7	85.6		16.9	10.4	
Frutamerica S.A., Exp.	88.7			88.7	130.9		11.0	16.0	
Ruiz Taale Humeres. S.	37.4			37.4			4.6		
Others	36.4			36.4	202.5	717.7	4.4	24.8	93.8
TOTAL TONS	2012-13	1,855.0	189.1	19.8	2,064.0				
TOTAL TONS	2011-12	2,034.2	137.0	27.2		2,198.5			
TOTAL TONS	2010-11	2,618.3	48.0				2,666.3		
TOTAL TH.CASES	2012-13	226.4	12.3	1.2			239.9		
TOTAL TH.CASES	2011-12	248.4	9.0	1.6				258.9	
TOTAL TH.CASES	2010-11	325.5	3.2						328.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	ORANGE	ORANGE	LEMON	ORANGE
	THOMPSON	CRIMSON	NOT DEF	R. GLOBE	LANE LATE	NOT DEF	GENOVA	PAR. WASH.
David del Curto S.A.	612.2	169.8	16.7	104.6				
Noble Fruit S.A.	126.0	56.7	152.4		23.1	24.0		1.2
Alquimia Fresh S.A.	94.4	104.6		116.5				
Gesex. Gest.Exp.Frut.					117.7	23.0	19.8	
Santa Elena S.A., Exp.	85.5		35.4	17.7				
Frutamerica S.A., Exp.	18.7		70.0					
Ruiz Taale Humeres. S.	37.4							
Others	36.4							


Shanghai Xijiao Foster

China

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	CHERRY	KIWIS	APPLE	BLUFB	TOTAL TONS		TOTAL TH.CASES	
						2012-13	2011-12	2012-13	2011-12
CFN. Cia.Frut.Del Norte	355.2					355.2	74.8	43.3	9.1
Subsole S.A., Exp.	280.4					280.4	149.6	34.2	18.2
Copefrut S.A.		202.4			11.7	214.1			48.3
David del Curto S.A.	124.0	28.4		19.6		171.9	134.8	21.8	16.4
Atacama Ltda. Frut.	149.6					149.6			18.2
Geofrut S.A.	110.2	18.7				128.9			18.7
Plaspak Ltda.		29.7	95.0			124.7	53.1	15.5	6.5
Soc. Comer. Pinoexport Ltda.	72.7			41.9		114.6			9.8
Others	197.8	287.0	36.9			521.7	483.0	101.3	55.7
TOTAL TONS	2012-13	1,289.9	566.2	131.9	61.4	11.7	2,061.2		
TOTAL TONS	2011-12	642.7		55.3	197.3		895.3		
TOTAL TH.CASES	2012-13	155.9	123.0	21.1	3.3	7.8		311.1	
TOTAL TH.CASES	2011-12	78.4		17.3	10.4				106.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	CHERRY	GRAPE	CHERRY	CHERRY	KIWIS	GRAPE	APPLE	KIWIS	CHERRY	GRAPE	CHERRY	BLUFB	CHERRY
	R. GLOBE	BING	NOT DEF	SANTINA	LAPINS	HAYWARD	CRIMSON	RY. GALA	NOT DEF	NOT DEF	RIBIER	STELLA	DUKE	REGINA
CFN. Cia.Frut.Del Norte	280.4						74.8							
Subsole S.A., Exp.	168.3		112.2											
Copefrut S.A.		70.4		61.3	60.3							10.3	11.7	
David del Curto S.A.	124.0	7.6		10.4	6.4			19.6						
Atacama Ltda. Frut.	18.7		130.9											
Geofrut S.A.	110.2	12.3		1.2	5.2									
Plaspak Ltda.		29.7				48.0			47.0					
Others	207.8	179.1	37.4	39.7	28.8	36.9	4.2	41.9		21.3	21.2	5.3		5.8



Guangzhou City Shengfu Trading

China



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	APPLE	PLUM	CHERRY	BLUEB	NECTARIN	TONS		TH.CAS	
								2012-13	2012-13	2012-13	2012-13
Nutrafrut Ltda., Exp.	373.9							373.9		45.6	
Quilaco S.A., Agroind.	168.3							168.3		20.5	
La Rosa Sofruco	73.8	89.6						163.4		18.0	
Elicura Ltda., Soc.Agr.		44.8		85.2	18.4			148.4		17.6	
Green Vallev Ltda., Exp	125.8							125.8		16.0	
Aluimiam Fresh S.A	112.2							112.2		13.7	
Montolin SA, Agr.Inm	93.5							93.5		11.4	
Belco S.A.	73.8							73.8		9.0	
Others	405.5	68.5	178.5	66.2	12.2	26.7	21.6	779.2		96.1	
TOTAL TONS	2012-13	1,426.7	202.9	178.5	151.5	30.6	26.7	21.6	2,038.5		
TOTAL TH.CASES	2012-13	174.7	20.2	9.3	16.8	6.7	17.6	2.4		247.8	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE		APPLE	PLUM	APPLE	APPLE	PLUM	NECTARIN	PLUM	BLUEB	GRAPE	CHERRY	APPLE
	R. GLOBE	HAYWARD											
Nutrafrut Ltda., Exp.	244.9		118.7										
Quilaco S.A., Agroind.	168.3												
La Rosa Sofruco	73.8	89.6											
Elicura Ltda., Soc.Agr.		44.8		85.2								18.0	
Green Vallev Ltda., Exp	125.8												
Aluimiam Fresh S.A	79.5		32.7										
Montolin SA, Agr.Inm	93.5												
Others	423.6	68.5	37.4	92.2		27.7	23.5	23.0	21.6	21.6	19.4	18.4	12.8

Shenzhen Yonglongda Imp. Exp.

China



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	CHERRY	NECTARIN	TONS		TH.CAS	
					2012-13	2012-13	2012-13	2012-13
David del Curto S.A.	194.8	409.9	115.0		719.7		92.1	
Idahue Chile, Exp.	283.4				283.4		34.6	
Frusan, San Fdo SA		22.1	120.1		142.1		39.5	
Exportadora Campillay Spa	124.0				124.0		15.1	
RioDueroll S.A., Agr.Inv		91.9			91.9		9.6	
Arofrío Central Ltd			70.4		70.4		14.1	
Rucarav S.A., Exp.			19.2	43.2	62.4		8.6	
Others	161.1	107.4	83.8		352.3		49.1	
TOTAL TONS	2012-13	763.3	631.4	408.4	43.2	1,846.3		
TOTAL TH.CASES	2012-13	93.9	69.6	94.5	4.8		262.8	

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE		CHERRY	PLUM	PLUM	CHERRY	PLUM	PLUM	PLUM	CHERRY	PLUM	PLUM	PLUM	PLUM	
	R. GLOBE	BING													LARRY ANN
David del Curto S.A.	177.1	78.3	82.1	54.5	12.7	59.4	54.0	27.0					35.6	27.0	23.9
Idahue Chile, Exp.	283.4														
Frusan, San Fdo SA		82.4	22.1		0.01					37.6					
Exportadora Campillay Spa	124.0														
RioDueroll S.A., Agr.Inv			23.9	36.8		7.2					24.0				
Arofrío Central Ltd		15.8			54.6										
Rucarav S.A., Exp.					19.2										
Others	108.0	73.2		21.6				21.6	9.5	21.6	42.6				



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	PLUM	CHERRY	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.		1,111.8	619.1	22.0		1,752.9	59.9	336.1	136.1	3.1	19.4
TOTAL TONS	2012-13	1,111.8	619.1	22.0		1,752.9					
TOTAL TONS	2011-12	59.9					59.9				
TOTAL TONS	2010-11	330.4			5.8			336.1			
TOTAL TH.CASES	2012-13	58.1	75.5	2.4					136.1		
TOTAL TH.CASES	2011-12	3.1								3.1	
TOTAL TH.CASES	2010-11	18.3			1.2						19.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	APPLE	APPLE	APPLE	APPLE	PLUM	PLUM	PLUM
	R. GLOBE	FUJI	RAKU	FUJI RO.	RY. GALA	ATWOOD	FLAVOR FALL	EMBER SW	ANGELENO
David del Curto S.A.	619.1	554.1	222.8	217.3	97.8	19.8	14.5	5.4	2.2



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	BLUEB	LEMON	AVOCADO	ORANGE	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Río Blanco Ltda. Exp.		1,527.5					1,527.5	1,112.1	957.6	186.6	139.4	116.2
David del Curto S.A.		150.6	2.8				153.4	100.4	117.1	20.2	12.2	14.3
Copefrut S.A.			31.0				31.0			20.7		
Valle Maule S.A.			12.3				12.3			7.8		
Frux Ltda. Exportad.			11.3				11.3	13.2	16.6	7.5	8.8	11.0
Vital Berry Marketing			9.4				9.4	26.7	29.8	6.3	17.8	19.9
TOTAL TONS	2012-13	1,678.1	66.8				1,744.9					
TOTAL TONS	2011-12	1,283.3	55.0	329.4	104.3			1,772.0				
TOTAL TONS	2010-11	1,053.1	57.8	1,130.7		393.7			2,635.3			
TOTAL TH.CASES	2012-13	205.0	44.1							249.1		
TOTAL TH.CASES	2011-12	160.3	36.7	19.2	18.6						234.7	
TOTAL TH.CASES	2010-11	129.0	38.5	65.7		25.8						259.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	GRAPE	GRAPE	GRAPE	BLUEB	BLUEB	GRAPE	BLUEB	BLUEB	GRAPE	BLUEB	BLUEB
	R. GLOBE	CRIMSON	THOMPSON	NOT DEF	HIGHBUSH	BRIGHT	AUT. RY.	DUKE	BRIGHTW.	FLAME SDL	LEGACY	NOT DEF
Río Blanco Ltda. Exp.	715.3	641.9	104.0	48.1			11.9			6.3		
David del Curto S.A.		64.4	86.1		2.8							
Copefrut S.A.					8.1	4.7		11.1	7.0			0.1
Valle Maule S.A.					12.3							
Frux Ltda. Exportad.						9.6						1.7
Vital Berry Marketing					9.1							0.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	KIWIS	GRAPE	PLUM	CHERRY	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.	1,079.6	150.5		24.0	6.6	1,260.6	1,187.9	2,106.3	106.6	87.4	125.6
San Andrés Ltda. Exp.	274.8					274.8	1,264.6	692.0	14.0	63.3	34.3
Proexport Ltda. Exp.			74.8			74.8	74.8	18.7	9.1	9.1	2.3
Comercial SM Plus Ltd.	23.2					23.2			1.1		
TOTAL TONS	2012-13	1,377.6	150.5	74.8	24.0	6.6	1,633.4				
TOTAL TONS	2011-12	2,519.1	92.7	74.8	24.0	16.3	2,726.9				
TOTAL TONS	2010-11	3,241.4	151.5	112.2	48.0	16.1		3,569.1			
TOTAL TH.CASES	2012-13	70.3	46.4	9.1	2.4	2.6			130.9		
TOTAL TH.CASES	2011-12	126.3	25.8	9.1	2.4	6.5				170.1	
TOTAL TH.CASES	2010-11	161.7	42.1	13.7	4.8	6.4					228.7

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	KIWIS	GRAPE	PLUM	CHERRY	APPLE
	RY. GALA	RICH. D.	RED CHIEF	HAYWARD	R. GLOBE	ANGELENO	BING	GRANNIES
Copefrut S.A.	461.9	430.8	182.6	150.5		24.0	6.6	4.3
San Andrés Ltda. Exp.	96.0		178.8					
Proexport Ltda. Exp.					74.8			
Comercial SM Plus Ltd.			23.2					

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	BLUEB	CHERRY	PEAR	MAND.	NECTARIN	PLUM	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	612.5	106.6			23.3				742.3	1,253.9	1,094.6	46.2	132.4	98.7
Unifrutti Traders Ltd.	135.0	530.1		18.9		22.4			706.4	736.3	1,391.2	77.9	83.3	157.2
Vital Berry Marketing			65.1	18.2					83.3	271.6	198.9	48.1	88.4	82.2
Zurroun S.A.			24.9	22.8					47.7	93.9		21.9	45.1	
Comercial Fruticola SA			0.3						0.3		0.3	0.2		0.2
TOTAL TONS	2012-13	747.5	636.7	90.3	59.9	23.3	22.4		1,580.0					
TOTAL TONS	2011-12	491.9	688.8	143.3	449.2	69.9	20.8	270.0	2,381.3					
TOTAL TONS	2010-11	925.1	1,160.8	89.2	376.4		44.7	86.4	21.6		2,704.2			
TOTAL TH.CASES	2012-13	39.1	77.6	60.2	13.8	1.3	2.2					194.3		
TOTAL TH.CASES	2011-12	25.7	84.0	95.6	95.9	3.8	2.1	30.0	27.5				364.6	
TOTAL TH.CASES	2010-11	48.4	141.6	59.5	77.2		4.5	9.6	2.4					343.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	GRAPE	APPLE	BLUEB	PEAR	MAND.	BLUEB	CHERRY	CHERRY	BLUEB	BLUEB	CHERRY	BLUEB
	RY. GALA	R. GLOBE	AUT. RY.	GRANNIES	DUKE	PACKHAMS	NOT DEF	BRIGHT	BING	REGINA	NOT DEF	HIGHBUSH	RAINIER	JEWELL
Dole Chile S.A.	454.4	87.9	18.7	158.1		23.3								
Unifrutti Traders Ltd.	135.0	263.5	266.6				22.4		9.9				6.4	
Vital Berry Marketing					22.5			21.1	17.7	14.1	5.4			0.7
Zurroun S.A.					5.9				10.1	0.7	8.4			3.7
Comercial Fruticola SA											0.3			



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	NECTARIN	KIWIS	GRAPE	CHERRY	PEACH	PLUM	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Rucaray S.A., Exp.		559.6	86.4			8.0			654.0	616.1	320.2	40.0	43.3	21.3
La Mision S.A., Exp.		557.5							557.5			27.7		
Frutasol Chile S.A.		303.2							303.2	185.5	474.1	16.0	9.6	24.5
Sofruileq Chile S.A.				36.7					36.7	18.3	36.7	11.3	5.6	11.3
Fruit Grower Chile SA					18.4				18.4			2.2		
Cerasus S. A.						3.2	5.9		9.1			2.7		
TOTAL TONS	2012-13	1,420.3	86.4	36.7	18.4	11.2	5.9		1,578.8					
TOTAL TONS	2011-12	663.6	21.6	18.3	89.5	20.1		63.4	876.5					
TOTAL TONS	2010-11	747.2	21.6	36.7	17.7	25.5				848.8				
TOTAL TH.CASES	2012-13	72.4	9.6	11.3	2.2	2.7	1.6					99.8		
TOTAL TH.CASES	2011-12	34.4	2.4	5.6	10.9	4.8		7.0				65.2		
TOTAL TH.CASES	2010-11	38.6	2.4	11.3	2.2	4.7								59.2

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	APPLE	NECTARIN	KIWIS	NECTARIN	APPLE	GRAPE	CHERRY	PEACH
		FUJI	RAKU	ART. SNOW	HAYWARD	G. PEARL	FUJI RD.	NOT DEF	BING	NOT DEF
Rucaray S.A., Exp.		538.8		64.8		21.6	20.7		8.0	
La Mision S.A., Exp.		408.4	149.2							
Frutasol Chile S.A.		303.2								
Sofruileq Chile S.A.					36.7					
Fruit Grower Chile SA							18.4			
Cerasus S. A.								3.2	5.9	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	NECTARIN	GRAPE	KIWIS	PLUM	CHERRY	PEACH	BLUEB	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Verfrut S.A., Soc. Exp.		476.9								476.9	1,174.2	512.0	23.8	66.3	29.8
Gesex. Gest.Exp.Frut.			259.2			43.2				302.4			33.6		
Arofruta Ltda.		81.4	37.8	95.7	24.0					238.9	37.4		24.6	4.6	
Chilexno Frut Ltda.		185.2								185.2			9.3		
Proexport Ltda, Exp.				74.8						74.8	48.6		9.1	5.9	
Chicureo Ltda.				56.1						56.1			6.8		
Tuniche Fruits Ltda.			46.1							46.1			5.1		
Subsole S.A., Exp.					44.4					44.4	91.4		6.5	12.8	
Others		17.5	43.2	74.8			9.7	6.6	1.1	152.9	140.8	306.1	19.2	7.9	19.1
TOTAL TONS	2012-13	761.0	386.2	301.4	68.4	43.2	9.7	6.6	1.1	1,577.6					
TOTAL TONS	2011-12	1,270.2		130.9	91.4						1,492.4				
TOTAL TONS	2010-11	794.2				21.5	2.4					818.1			
TOTAL TH.CASES	2012-13	40.3	42.9	36.7	8.9	4.8	1.9	1.7	0.7				138.0		
TOTAL TH.CASES	2011-12	68.7		16.0	12.8									97.5	
TOTAL TH.CASES	2010-11	46.0				2.4	0.5								48.9

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	APPLE	NECTARIN	NECTARIN	NECTARIN	KIWIS	NECTARIN	NECTARIN	APPLE	NECTARIN	APPLE	GRAPE	GRAPE
		FUJI	R. GLOBE	RAKU	MAGIQUE	GARCICA	AJ. PEARL	HAYWARD	NOT DEF	ART. FIRE	FUJI RD.	BR. PEARL	NOT DEF	NOT DEF	BLACK SOL
Verfrut S.A., Soc. Exp.		346.4		130.5											
Gesex. Gest.Exp.Frut.					54.0	64.8	41.0		21.6	43.2		21.6			
Arofruta Ltda.			24.3		15.1				21.6		41.0		40.3	2.2	37.4
Chilexno Frut Ltda.		185.2													
Proexport Ltda, Exp.				74.8											
Chicureo Ltda.				56.1											
Tuniche Fruits Ltda.							6.5					4.6			
Others		17.5	37.4		4.4			44.4				14.8		37.4	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	NECTARIN	GRAPE	APPLE	KIWIS	CHERRY	BLUEB	PEAR	PLUM	TOTAL TONS			TOTAL TH.CASES			
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Frusan, San Fdo SA	115.2	116.9	197.6	165.4	21.2	42.8	51.5			710.5	1,070.0	2,009.1	93.8	175.4	216.0
Merex Ltda., Soc.Exp.		194.8			20.7	64.6				280.1	228.3	192.7	59.8	88.6	30.4
Terrafrut S.A	237.6				7.8					245.4	617.8	123.6	28.0	70.5	14.1
Tuniche Fruits Ltda.	161.3									161.3	92.2	115.2	17.9	10.2	12.8
David del Curto S.A.	64.8				45.0			21.6		131.4	278.0	218.4	18.6	39.2	30.5
Alouimia Fresh S.A					21.9					21.9	111.6	340.9	4.4	18.4	37.3
The Fresh Link Chile Spa			20.2							20.2			1.1		
Arofruta Ltda.					1.9					1.9	21.6		0.4	2.4	
Merex Chile Ltda., Agric.					1.5					1.5			0.3		
TOTAL TONS	2012-13	578.9	311.7	217.8	165.4	120.0	107.3	51.5	21.6	1,574.2					
TOTAL TONS	2011-12	425.2	763.3	147.1	118.2	375.2	184.2	68.3	664.2		2,746.2				
TOTAL TONS	2010-11	231.1	1,403.7	1,291.8	265.3	483.2	14.0	1.6	983.3			4,695.6			
TOTAL TH.CASES	2012-13	64.3	38.0	11.4	16.2	26.2	57.6	8.2	2.4				224.3		
TOTAL TH.CASES	2011-12	47.2	102.5	7.7	11.7	90.1	118.1	10.5	78.5					466.5	
TOTAL TH.CASES	2010-11	25.7	171.2	68.0	25.9	116.6	9.4	0.3	110.0						529.4

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		GRAPE		KIWIS		NECTARIN		CHERRY		BLUEB		GRAPE		NECTARIN		GRAPE	
	RY. GALA	R. GLOBE	HAYWARD	BR. PEARL	ART. SNOW	F. PEARL	BING	AV. PEARL	ONEIL	ARTIC O.	NOT DEF	CRIMSON	VENUS	AUT. RY.				
Frusan, San Fdo SA	197.6	40.1	165.4	66.8		5.8	16.0					35.7	42.3	38.2				25.8
Merex Ltda., Soc.Exp.		172.7					16.1		54.1									4.4
Terrafrut S.A				31.0	86.4	56.5	7.8	42.1										
Tuniche Fruits Ltda.				48.2	23.0	0.07		22.9		14.3								
David del Curto S.A.				10.8			15.1	21.2	1.1								37.8	
Alouimia Fresh S.A								1.9										
The Fresh Link Chile Spa	20.2																	
Others							3.4											

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	NECTARIN	APPLE	PLUM	GRAPE	CHERRY	KIWIS	BLUEB	TOTAL TONS			TOTAL TH.CASES				
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11		
Prize Ltda., Exportad.	361.1	176.2	207.1		89.8			834.2	575.4		90.0	63.4			
San Clemente SA, Exp.		40.2		112.2	16.8	96.0		265.1	314.0		28.7	27.3			
Chilean South Apple S. A.		138.5						138.5			7.2				
Verfrut S.A., Soc. Exp.	86.4	21.3	21.6					129.3	448.3		13.1	49.1			
Polcura Exportaciones	115.2							115.2			12.8				
Frutisima Ltda.	64.8							64.8	154.3		7.2	24.5			
Greenvic Comercial SA	23.0							23.0			2.6				
TOTAL TONS	2012-13	650.5	376.1	228.7	112.2	106.6	96.0	1,570.1							
TOTAL TONS	2011-12	75.7	692.4	217.8	564.6	294.4	494.2	1.2	2,340.3						
TOTAL TONS	2010-11	43.2		18.2	195.8	17.5					274.7				
TOTAL TH.CASES	2012-13	72.3	19.7	25.4	13.7	21.0	9.6				161.6				
TOTAL TH.CASES	2011-12	8.4	36.2	27.5	70.4	60.5	53.1	0.7				256.8			
TOTAL TH.CASES	2010-11	4.8		2.4	23.9	3.5									34.6

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		NECTARIN		GRAPE		KIWIS		PLUM		CHERRY		NECTARIN		PLUM	
	RY. GALA	GN. GALA	VENUS	MAGIQUE	AR. MIST	R. GLOBE	HAYWARD	BR. PEARL	APPLE DAND	G. PEARL	AV. PEARL	NOT DEF	ART. SNOW	ANGELINO		
Prize Ltda., Exportad.	26.1	150.1	83.9	64.8	115.2				66.2	29.9	20.1	38.0	35.0	33.8		
San Clemente SA, Exp.	8.6					112.2	96.0									
Chilean South Apple S. A.	138.5															
Verfrut S.A., Soc. Exp.	21.3			75.6												
Polcura Exportaciones								62.2		23.0	23.0					
Frutisima Ltda.			64.8													
Greenvic Comercial SA								18.2								



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		NECTARIN	CHERRY	GRAPE	PLUM	BLUEB	APPLE	KIWIS	PLUOTS	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
CvD Internacional SA		367.6			46.1						413.6	389.3		46.0	47.9
David del Curto S.A.		196.8	53.0			7.6					257.4	372.7	797.2	37.5	49.1
Gesex, Gest.Exp.Frut.		194.4									194.4	470.8	86.4	21.6	52.5
RioDueroll S.A., A.o.Inv		58.2	6.8		20.8						85.8	172.7	37.4	9.9	26.2
Frusan, San Fdo SA			18.5	17.7	13.2	20.0					69.5	345.0	1,049.0	21.6	69.0
Others		286.8	99.2	88.6		25.1					499.7	733.4	2,017.9	78.1	143.9
TOTAL TONS	2012-13	1,103.9	177.4	106.3	80.1	52.7					1,520.4				
TOTAL TONS	2011-12	801.5	603.7	500.9	380.9	69.3	97.8	22.4	7.4		2,484.0				
TOTAL TONS	2010-11	129.6	1,402.5	1,280.3	438.7	17.5	489.5	209.9				3,987.8			
TOTAL TH.CASES	2012-13	122.5	37.0	13.0	8.6	33.5								214.7	
TOTAL TH.CASES	2011-12	89.1	131.7	69.1	44.3	46.2	5.1	2.2	0.8					388.5	
TOTAL TH.CASES	2010-11	14.4	281.9	161.3	49.3	11.7	25.8	20.8							567.5



Shanghai Lutong International

China

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	CHERRY	KIWIS	APPLE	BLUEB	PLUM	TOTAL TONS			TOTAL TH.CASES			
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Sol v Mar		187.0	3.1	126.4							316.4		47.1	
Frusan, San Fdo SA		124.0	119.6				22.1				265.7	3.5	46.9	0.7
Ruiz Taqle Humeres, S.		106.3									106.3	35.4	13.0	4.3
Euroamérica SA, Frut.		89.5									89.5	88.6	10.9	10.8
San Fco. Lo Garces Ltd			74.5								74.5		18.3	
Others		72.9	293.7	122.4	140.5	34.8					664.3	318.9	28.4	123.3
TOTAL TONS	2012-13	579.7	490.9	248.8	140.5	34.8	22.1	1,516.8						
TOTAL TONS	2011-12	177.5	84.2		184.8				446.5					
TOTAL TONS	2010-11		28.4							28.4				
TOTAL TH.CASES	2012-13	70.7	109.0	47.2	7.5	22.6	2.4						259.4	
TOTAL TH.CASES	2011-12	21.6	16.8		9.8									48.3
TOTAL TH.CASES	2010-11		5.7											5.7



Shenzhen Asia Global Logistics

China

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	CHERRY	GRAPE	PLUM	KIWIS	BLUEB	TOTAL TONS			TOTAL TH.CASES			
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
San Fco. Lo Garces Ltd			341.0	160.4	177.6						679.1		115.2	
Los Lirios S.A., Exp.		443.3	19.0								462.3	51.2	26.6	5.1
Queulat Export S.A.				93.5							93.5		11.4	
Continental Del Sur			12.5	18.7		22.4					53.6		9.5	
Atlas S.A., Exportad.					43.2						43.2		4.8	
Others		39.8	37.1	92.5			8.8				178.2		74.5	26.6
TOTAL TONS	2012-13	483.1	409.6	365.1	220.8	22.4	8.8	1,509.9						
TOTAL TONS	2011-12								51.2					
TOTAL TONS	2010-11	39.1		35.4						74.5				
TOTAL TH.CASES	2012-13	24.8	89.9	44.5	26.8	2.2	5.9						194.2	
TOTAL TH.CASES	2011-12													5.1
TOTAL TH.CASES	2010-11	2.1		4.3										6.4



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	GRAPE	CHERRY	PLUM	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.		935.3	23.2	53.1	1.3		1,012.9	1,245.6	1,712.3	57.2	70.5	101.4
Alquimia Fresh S.A		242.8					242.8	110.6		12.2	5.5	
Comercial Aquisa Ltda.		113.6					113.6	24.7		5.8	1.2	
Fresh Fruits Co Chile S. A.		64.1	19.4				83.6	174.5		8.1	8.7	
Subsole S.A., Exp.			17.4				17.4	17.7		5.4	5.4	
Others			16.9		3.0		19.9	43.2	16.9	6.7	7.6	5.6
TOTAL TONS	2012-13	1,355.9	77.0	53.1	4.3		1,490.3					
TOTAL TONS	2011-12	1,504.5	52.5	41.8	6.5	10.8		1,616.2				
TOTAL TONS	2010-11	1,587.9	52.8	66.9		21.6			1,729.2			
TOTAL TH.CASES	2012-13	69.0	18.3	6.5	1.6					95.4		
TOTAL TH.CASES	2011-12	74.3	16.7	5.1	1.8	1.2					99.0	
TOTAL TH.CASES	2010-11	79.6	16.8	8.2		2.4						107.0

Very Fresh, Inc.

Taiwan



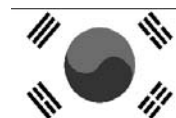
Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		NECTARIN	GRAPE	CHERRY	PLUM	APPLE	KIWIS	TONS		TH.CAS	
								2012-13	2012-13	2012-13	2012-13
San Fco. Lo Garcés Ltd		831.9	111.8	106.9	101.1			1,151.7	136.5		
Subsole S.A., Exp.			93.5	23.4				116.8	16.1		
Unifrutti Traders Ltd.		43.2		19.0				62.2	8.6		
Polar Fruit Int. SA						42.2		42.2	2.1		
Santa Cruz S.A., Exp.							24.0	24.0	2.4		
Others				4.6		20.6		25.2	2.0		
TOTAL TONS	2012-13	875.1	205.3	153.9	101.1	62.8	24.0	1,422.1			
TOTAL TH.CASES	2012-13	97.2	25.0	28.6	11.2	3.1	2.4			167.6	

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	BLUEB	KIWIS	LEMON	ORANGE	WALNUT	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Aaofruta Ltda.		541.3						541.3			66.0		
Fruit Grower Chile SA		216.4	12.4					228.8	252.8		29.4	29.4	
Verfrut S.A., Soc. Exp.		110.8						110.8	261.7		13.5	31.9	
La Primavera S.A., Soc.		106.3						106.3	70.8		13.0	8.6	
Sicor S.A., Auricola		74.8						74.8	70.0		9.1	8.5	
Others		269.6	24.1	24.0				317.7	832.3	1,161.4	41.3	89.8	137.1
TOTAL TONS	2012-13	1,319.2	36.5	24.0				1,379.7					
TOTAL TONS	2011-12	1,356.6		72.0	24.8	24.3	10.0		1,487.7				
TOTAL TONS	2010-11	1,087.6			49.5	24.3				1,161.4			
TOTAL TH.CASES	2012-13	160.9	9.1	2.4							172.4		
TOTAL TH.CASES	2011-12	157.0		7.2	1.4	1.6	1.0					168.2	
TOTAL TH.CASES	2010-11	132.6			2.9	1.6							137.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	APPLE	KIWIS	PLUM	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.		1,326.4	41.2						163.8	133.0	183.4
TOTAL TONS	2012-13	1,326.4	41.2			1,367.6					
TOTAL TONS	2011-12	1,045.9		17.4			1,063.4				
TOTAL TONS	2010-11	1,292.0	59.3	69.6	8.6			1,429.5			
TOTAL TH.CASES	2012-13	161.8	2.1						163.8		
TOTAL TH.CASES	2011-12	127.6		5.4						133.0	
TOTAL TH.CASES	2010-11	157.6	3.1	21.8	1.0						183.4



Dole Asia Holdings Pte Ltd.

China

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	GRAPE	APPLE	TONS		TH.CAS	
					2012-13	2012-13	2012-13	2012-13
Dole Chile S.A.		624.0	429.0	279.8	1,332.8		129.2	
TOTAL TONS	2012-13	624.0	429.0	279.8	1,332.8			
TOTAL TH.CASES	2012-13	62.4	52.3	14.5			129.2	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	CHERRY	PLUM	GRAPE	BLUEB	NECTARIN	TOTAL TONS		TOTAL TH.CASES	
								2012-13	2011-12	2012-13	2011-12
TvT Export S.A.		823.0	59.7					882.7	685.9	52.8	38.5
San Clemente SA, Exp.		127.5	6.4					133.9		7.7	
Geofrut S.A.		91.1		21.6				112.7	143.4	7.2	12.9
La Mision S.A., Exp.		64.5						64.5		3.2	
Jacusiell Ltda.			22.4			1.6		24.0	25.7	5.2	5.1
Others		20.8	34.1	21.6	17.7			94.2	309.7	14.3	39.3
TOTAL TONS	2012-13	1,126.8	122.7	43.2	17.7	1.6		1,312.0			
TOTAL TONS	2011-12	799.2	152.9	64.8	126.2		21.6		1,164.7		
TOTAL TH.CASES	2012-13	56.6	26.0	4.8	2.2	0.8				90.3	
TOTAL TH.CASES	2011-12	40.1	30.7	7.2	15.4		2.4				95.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	BLUEB	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	691.7	120.0		811.7	1,924.5	1,024.0	96.4	215.8	119.1
Gravo S.A.	124.0			124.0			15.1		
Frucentro S.A.	81.0			81.0	14.4		9.9	1.8	
Atacama Ltda. Frut.	74.8			74.8	187.0	18.7	9.1	22.8	2.3
Others	139.7		1.4	141.1	416.5	759.3	18.0	50.8	92.6
TOTAL TONS	2012-13	1,111.2	120.0	1.4	1,232.6				
TOTAL TONS	2011-12	1,683.0	859.4			2,542.4			
TOTAL TONS	2010-11	1,538.8	263.2				1,802.0		
TOTAL TH.CASES	2012-13	135.5	12.0	0.9			148.4		
TOTAL TH.CASES	2011-12	205.2	85.9					291.2	
TOTAL TH.CASES	2010-11	187.7	26.3						214.0

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	1,158.4	21.6	1,180.0	1,923.9	1,888.6	147.4	238.0	229.8
Gesex. Gest.Exp.Frut.		41.8	41.8			4.6		
TOTAL TONS	2012-13	1,158.4	63.4	1,221.8				
TOTAL TONS	2011-12	1,923.9			1,923.9			
TOTAL TONS	2010-11	1,845.4	43.2			1,888.6		
TOTAL TH.CASES	2012-13	145.0	7.0			152.1		
TOTAL TH.CASES	2011-12	238.0					238.0	
TOTAL TH.CASES	2010-11	225.0	4.8					229.8

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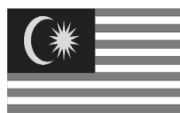
Taiwan



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	NECTARIN	PLUM	TOTAL TONS			TOTAL TH.CASES	
				2012-13	2011-12	2012-13	2011-12	
CyD Internacional SA	735.2	435.9	46.1	1,217.1	644.3	90.5	51.2	
TOTAL TONS	2012-13	735.2	435.9	46.1	1,217.1			
TOTAL TONS	2011-12	344.8	253.4	46.1	644.3			
TOTAL TH.CASES	2012-13	36.9	48.4	5.1		90.5		
TOTAL TH.CASES	2011-12	17.9	28.2	5.1			51.2	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PEAR	CHERRY	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	953.5	256.3		1,209.8	560.3	717.8	130.4	55.8	71.9
Fresh Land Chile S.A.			0.6	0.6			0.1		
TOTAL TONS 2012-13	953.5	256.3	0.6	1,210.4					
TOTAL TONS 2011-12	373.9	186.4			560.3				
TOTAL TONS 2010-11	484.8	233.0				717.8			
TOTAL TH.CASES 2012-13	116.3	14.1	0.1				130.5		
TOTAL TH.CASES 2011-12	45.6	10.2						55.8	
TOTAL TH.CASES 2010-11	59.1	12.8							71.9



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	NECTARIN	PLUM	CHERRY	GRAPE	KIWIS	BLUER	TOTAL TONS			TOTAL TH.CASES				
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11		
Fruaal S.A.. Exportad.	490.1			6.5		24.0									
Terrafrut S.A	42.6	151.2	107.0	3.6											
Alauimia Fresh S.A	114.3			23.2											
Fresh Land Chile S.A.	60.1														
NSA Exports Ltda.	44.7														
Others	21.7			36.6	53.1		1.0	112.5	1,118.4	1,504.7	15.7	76.4	98.4		
TOTAL TONS 2012-13	773.4	151.2	107.0	69.9	53.1	24.0	1.0	1,179.7							
TOTAL TONS 2011-12	1,908.6	125.3	133.9	128.2	37.4				2,333.4						
TOTAL TONS 2010-11	1,939.5	86.4	81.6	123.9	37.4					2,268.8					
TOTAL TH.CASES 2012-13	42.6	16.8	11.8	14.0	6.5	2.4	0.7					94.8			
TOTAL TH.CASES 2011-12	104.8	13.9	14.9	25.6	4.6								163.8		
TOTAL TH.CASES 2010-11	95.1	9.6	9.6	25.0	4.6										143.9



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Main Species Detail

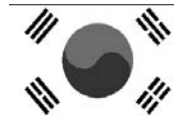
Season 2012/2013 (Tons)

EXPORTER	APPLE	NECTARIN	GRAPE	CHERRY	PLUM	BLUER	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Aaricom, Soc. Aaric.	217.3						217.3			11.3		
Aarofruta Ltda.	180.2				22.0		202.1			13.7		
Chilfresh Ltda., Serv.	43.2	69.6	37.4	24.0		1.1	175.3	282.1	209.0	20.0	33.1	24.7
Greenagro, Soc Aar.		125.7		42.0	3.5		171.2	170.2	201.8	23.6	27.0	30.6
Conefrut S.A.	63.8			44.0			107.8	617.1	287.3	12.0	48.7	23.5
Others	82.3	86.1	112.2	24.0		0.7	305.4	1,021.1	1,001.3	33.1	81.4	79.8
TOTAL TONS 2012-13	586.9	281.5	149.6	133.9	25.5	1.8	1,179.1					
TOTAL TONS 2011-12	1,138.1	414.4	149.6	260.7	127.8			2,090.5				
TOTAL TONS 2010-11	789.5	390.2	245.0	159.9	114.7				1,699.4			
TOTAL TH.CASES 2012-13	32.0	31.2	18.2	28.4	2.8	1.2				113.8		
TOTAL TH.CASES 2011-12	57.7	46.0	18.2	54.1	14.2						190.2	
TOTAL TH.CASES 2010-11	40.3	43.1	29.9	32.5	12.7							158.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	ORANGE	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Gesex. Gest. Exp. Frut.	755.4		22.3	777.7	643.5	478.2	95.3	78.5	53.0
Oppenheimer, Serv. Agr	91.5			91.5	18.7		11.2	2.3	
Fruit Grower Chile SA	48.9			48.9			8.3		
Santa Cruz S.A., Exp.		48.0		48.0	121.0		4.8	9.6	
Others	53.1			53.1	200.1	436.4	6.5	22.8	50.7
TOTAL TONS	2012-13	949.0	48.0	22.3	1,019.3				
TOTAL TONS	2011-12	791.1	119.2	73.0		983.3			
TOTAL TONS	2010-11	704.9	113.8	96.0				914.6	
TOTAL TH.CASES	2012-13	119.7	4.8	1.4			126.0		
TOTAL TH.CASES	2011-12	96.5	11.9	4.8				113.2	
TOTAL TH.CASES	2010-11	86.0	11.4	6.4					103.7

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	BLUEB	KIWIS	CHERRY	NECTARIN	PEACH	PLUM	APPLE	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A., Exp.	656.2								656.2	549.4		83.0	66.5	
Hortifrut Chile S.A.		133.3							133.3	61.5	68.7	32.7	15.0	16.9
Frutamerica S.A., Exp.	109.5								109.5	15.3		15.0	1.7	
Farms Co. S.A.			35.2						35.2	88.0	106.0	3.2	10.6	24.9
Frusan, San Fdo SA				31.9					31.9	71.8	28.5	4.2	12.7	4.0
Others			18.2		19.8	2.6			40.7	128.3	212.0	3.7	12.0	29.4
TOTAL TONS	2012-13	765.7	133.3	53.4	31.9	19.8	2.6		1,006.8					
TOTAL TONS	2011-12	620.2	61.5	33.0	75.0	57.8	40.4	26.5		914.4				
TOTAL TONS	2010-11	202.8	68.4		28.9			60.0			415.3			
TOTAL TH.CASES	2012-13	98.0	32.7	4.8	4.2	1.9	0.2					141.8		
TOTAL TH.CASES	2011-12	75.8	15.0	3.0	14.0	5.0	3.4	2.2					118.4	
TOTAL TH.CASES	2010-11	27.2	16.8		4.0			3.1						75.1

New Japan Produce Co Ltd

Japan



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	BLUEB	TONS		TH.CAS	
				2012-13	2012-13	2012-13	2012-13
Subsole S.A., Exp.	486.1	23.0		509.1	61.7		
La Primavera S.A., Soc.	124.0			124.0	15.1		
Prontoexport Ltda.	107.0			107.0	13.1		
Santa Maria S.A.	93.4			93.4	11.4		
Others	144.7	22.4	0.7	167.8	20.3		
TOTAL TONS	2012-13	955.2	45.4	0.7	1,001.4		
TOTAL TH.CASES	2012-13	116.5	4.6	0.5	121.6		


Delicato Foods Ltd.

Vietnam

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	781.5	78.2	859.7	17.7	135.0	101.3	2.2	8.3
David del Curto S.A.	100.4		100.4			12.2		
TOTAL TONS 2012-13	881.9	78.2	960.1					
TOTAL TONS 2011-12	17.7			17.7				
TOTAL TONS 2010-11	17.7	117.3			135.0			
TOTAL TH.CASES 2012-13	109.4	4.1				113.6		
TOTAL TH.CASES 2011-12	2.2						2.2	
TOTAL TH.CASES 2010-11	2.2	6.2						8.3


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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	WALNUT	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Geofrut S.A.	265.7			265.7	159.4		32.4	19.4	
Greenic Comercial SA	159.3			159.3	36.4		19.4	4.4	
Exp. v Com Calafate Ltda.	110.0			110.0			13.4		
Chacabuco Quality Gr.	78.8			78.8			10.8		
Others	318.9	24.0		342.9	534.3	188.0	41.4	64.0	22.4
TOTAL TONS 2012-13	932.6	24.0		956.6					
TOTAL TONS 2011-12	685.8	24.0	20.3		730.2				
TOTAL TONS 2010-11	164.0	24.0				188.0			
TOTAL TH.CASES 2012-13	115.1	2.4					117.5		
TOTAL TH.CASES 2011-12	83.6	2.4	1.8					87.9	
TOTAL TH.CASES 2010-11	20.0	2.4							22.4


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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	CHERRY	NECTARIN	GRAPE	KIWIS	BLUEB	PGRANAT.	PLUM	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Verfrut S.A. Soc. Exp.	371.8			18.7					390.5	313.3		20.9	15.7	
Del Monte Fresh Prod.		177.0	171.5						348.5	493.2	244.6	54.5	68.4	25.8
Frusan. San Fdo SA					73.4				73.4	17.7	311.2	7.2	2.2	16.0
Agrisouth Estates Chile	61.7								61.7	200.8		3.1	10.3	
Geofrut S.A.				36.4					36.4			4.4		
Others		1.2		36.6		1.4			39.2	488.1	802.0	5.9	61.3	99.2
TOTAL TONS 2012-13	433.6	178.2	171.5	91.7	73.4	1.4			949.9					
TOTAL TONS 2011-12	798.1	305.4	19.7	330.9	22.4	5.0	29.4	2.2		1,513.0				
TOTAL TONS 2010-11	556.7	199.2	44.6	508.8		6.3		42.1			1,357.8			
TOTAL TH.CASES 2012-13	21.7	35.9	19.1	11.2	7.2	1.0						96.0		
TOTAL TH.CASES 2011-12	41.0	61.1	2.2	40.4	2.2	3.4	7.3	0.2					157.8	
TOTAL TH.CASES 2010-11	28.8	36.2	5.0	62.1		4.2		4.7						141.0



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	CHERRY	MAND.	BLUEB	NECTARIN	PLUM	KIWIS	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Unifrutti Traders Ltd.	550.8	176.0	19.3	22.4					768.5	675.4	1,327.3	82.5	80.7	146.6
CvD Internacional SA			31.0		12.0				43.0	291.4	1,246.5	13.7	57.5	152.6
Rio Blanco Ltda. Exp.	15.6		23.1						38.8	1,910.5	3,426.8	6.6	305.2	503.3
Norfrut Chile Ltda.	36.7								36.7			4.5		
Geofrut S.A.			27.9						27.9	376.7	745.2	5.6	56.0	96.5
Others	18.7				2.0				20.7	429.6	1,000.9	3.6	97.1	138.6
TOTAL TONS	2012-13	621.8	176.0	101.4	22.4	14.0			935.6					
TOTAL TONS	2011-12	1,498.7	176.0	1,215.9		83.5	398.5	221.5	89.6	3,683.6				
TOTAL TONS	2010-11	3,973.6	529.1	1,442.0	44.7	31.8	656.1	239.5	360.0		7,746.7			
TOTAL TH.CASES	2012-13	75.8	9.3	20.3	2.2	8.9						116.5		
TOTAL TH.CASES	2011-12	182.8	9.3	275.9		51.2	44.3	24.2	9.0				596.5	
TOTAL TH.CASES	2010-11	483.7	27.8	305.2	4.5	20.6	73.4	27.8	36.0					1,037.5

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	CHERRY	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
CvD Internacional SA	655.5		655.5	1,162.3	792.2	32.9	59.2	40.7
San Clemente SA, Exp.	168.1		168.1			8.5		
Polcura Exportaciones	78.2		78.2			4.1		
Polar Fruit Int. SA	21.6		21.6			1.0		
TOTAL TONS	2012-13	923.4	923.4					
TOTAL TONS	2011-12	1,162.3	1.8	1,164.1				
TOTAL TONS	2010-11	912.8			912.8			
TOTAL TH.CASES	2012-13	46.6				46.6		
TOTAL TH.CASES	2011-12	59.2	0.4				59.6	
TOTAL TH.CASES	2010-11	47.0						47.0

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Verfrut S.A., Soc. Exp.	596.6	22.4	619.0	204.8	400.4	31.0	10.2	21.1
Alouimia Fresh S.A	176.2		176.2			8.8		
Noble Fruit S.A.	116.6		116.6	22.5		5.7	1.1	
TOTAL TONS	2012-13	889.4	889.4					
TOTAL TONS	2011-12	462.4		462.4				
TOTAL TONS	2010-11	400.4			400.4			
TOTAL TH.CASES	2012-13	44.4	1.1			45.5		
TOTAL TH.CASES	2011-12	23.0					23.0	
TOTAL TH.CASES	2010-11	21.1						21.1


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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PLUM	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Verfrut S.A., Soc. Exp.		865.8		865.8	232.2	817.1	43.3	11.8	44.3
TOTAL TONS	2012-13	865.8		865.8					
TOTAL TONS	2011-12	232.2			232.2				
TOTAL TONS	2010-11	844.8	21.6			866.4			
TOTAL TH.CASES	2012-13	43.3					43.3		
TOTAL TH.CASES	2011-12	11.8						11.8	
TOTAL TH.CASES	2010-11	44.4	2.4						46.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	NECTARIN	CHERRY	GRAPE	PLUM	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frusan. San Fdo SA		701.1					701.1	865.7	1,275.6	36.0	53.9	73.4
Euroamérica SA. Frut.		99.4					99.4			5.0		
Exp. Delifruit Ltda.			43.2				43.2	43.2		4.8	4.8	
TOTAL TONS	2012-13	800.5	43.2				843.7					
TOTAL TONS	2011-12	829.0	43.2	36.7	17.7			926.6				
TOTAL TONS	2010-11	1,203.4	64.8	36.8	35.4	43.2			1,383.6			
TOTAL TH.CASES	2012-13	40.9	4.8							45.7		
TOTAL TH.CASES	2011-12	42.5	4.8	11.4	2.2						60.9	
TOTAL TH.CASES	2010-11	61.7	7.2	7.4	4.3	4.8						85.4


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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	PLUM	PCRAWAT.	CHERRY	BLUEB.	PLUMCOT	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Proexport Ltda. Exp.		328.1						328.1	353.8	186.7	40.0	43.6	22.8
Atacama Ltda. Frut.		149.6						149.6	74.8	74.8	18.2	9.1	9.1
Arofruta Ltda.		36.4	44.2					80.5	69.6	121.5	9.2	7.2	13.2
Greenagro, Soc Agr.		71.8						71.8	60.4	61.1	8.8	7.7	7.7
Chicureo Ltda.		56.1						56.1	18.7	56.1	6.8	2.3	6.8
Others		128.2	2.2	9.2	8.4	4.6		152.6	310.5	481.3	22.2	37.7	59.5
TOTAL TONS	2012-13	770.2	46.3	9.2	8.4	4.6		838.7					
TOTAL TONS	2011-12	719.8	153.1	3.2	11.2	0.4			887.7				
TOTAL TONS	2010-11	873.6	72.9	0.6	9.1	1.1	24.0			981.4			
TOTAL TH.CASES	2012-13	93.9	5.0	1.6	1.7	3.1					105.3		
TOTAL TH.CASES	2011-12	87.8	16.5	0.8	2.2	0.2						107.5	
TOTAL TH.CASES	2010-11	106.5	7.6	0.2	1.8	0.7	2.4						119.2



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	BLUEB	KIWIS	B. KIWI	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Subsole S.A., Exp.		689.3				689.3	820.8		91.3	102.6	
Hortifrut Chile S.A.			114.6			114.6	103.3	67.0	28.0	25.2	16.3
Santa Cruz S.A., Exp.				18.2		18.2			1.6		
Vital Berry Marketing					8.2	8.2	7.3	4.4	2.0	1.8	1.1
TOTAL TONS	2012-13	689.3	114.6	18.2	8.2	830.4					
TOTAL TONS	2011-12	805.6	103.3	15.2	7.3		931.4				
TOTAL TONS	2010-11	236.5	67.0	4.4				307.9			
TOTAL TH.CASES	2012-13	91.3	28.0	1.6	2.0				122.9		
TOTAL TH.CASES	2011-12	100.7	25.2	1.9	1.8					129.6	
TOTAL TH.CASES	2010-11	32.4	16.3		1.1						49.8

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	CHERRY	PLUM	GRAPE	NECTARIN	BLUEB	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Copefrut S.A.		329.8	24.0						353.8	3,922.9	3,112.0	19.8	399.8	256.8
Dole Chile S.A.		19.8	144.0						163.8	373.9		15.4	27.1	
San Fco. Lo Garces Ltd				111.8					111.8	1,608.3	506.4	22.1	270.8	74.6
El Encanto SA, Exp.		78.7							78.7	79.0	19.8	4.9	4.1	1.0
Southern Fruit, Exp.					43.2				43.2	19.3	40.9	4.8	3.8	2.1
Others		41.9	24.5						66.4	12,336	4,119.2	4.5	1,607.7	505.9
TOTAL TONS	2012-13	470.2	192.5	111.8	43.2				817.7					
TOTAL TONS	2011-12	3,156.2	719.2	3,715.4	2,456.8	8,259.3	21.6	11.3		18,340				
TOTAL TONS	2010-11	2,220.9	141.0	680.6	1,532.5	3,223.3					7,798.3			
TOTAL TH.CASES	2012-13	25.3	19.2	22.1	4.8							71.4		
TOTAL TH.CASES	2011-12	166.2	78.3	762.5	268.6	1,027.9	2.4	7.5					2,313.4	
TOTAL TH.CASES	2010-11	116.6	14.8	144.7	164.8	399.6								840.5

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	CHERRY	BLUEB	PLUM	KIWIS	ORANGE	TOTAL TONS			TOTAL TH.CASES			
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Geofrut S.A.		258.6	36.8					295.4	35.4		38.9	4.3		
Frusan, San Fdo SA		35.4	56.3					91.7	54.1		15.4	6.6		
Fruit Grower Chile SA		35.9	52.5					88.4	137.9		14.9	22.8		
Hortifrut Chile S.A.				76.7				76.7			38.1			
Verfrut S.A., Soc. Exp.					64.1			64.1			7.1			
Others		72.8	121.5					194.4	765.5	695.5	33.2	97.6	88.3	
TOTAL TONS	2012-13	402.8	267.1	76.7	64.1			810.7						
TOTAL TONS	2011-12	539.7	185.0		151.4	116.8	0.05		992.9					
TOTAL TONS	2010-11	580.4	36.8		78.2					695.5				
TOTAL TH.CASES	2012-13	49.1	53.2	38.1	7.1						147.6			
TOTAL TH.CASES	2011-12	65.8	37.0		16.8	11.7	0.003					131.3		
TOTAL TH.CASES	2010-11	70.8	7.4		10.2									88.3



Beijing Chunlin Agricult.Prod.

China

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	CHERRY	GRAPE	KIWIS	BLUEB	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
San Clemente SA, Exp.		259.5	25.7	104.1	45.6		434.9			35.8		
Chilexpo Frut Ltda.		39.5	83.1				122.6	17.8	4.2	19.2	3.9	0.8
Panaoro S.A., Exp.			105.6				105.6			21.1		
Aguas Blancas Ltda.				51.4			51.4			6.5		
Prize Ltda., Exportad.			21.1				21.1			3.5		
Others		19.6	4.8			11.3	35.6	31.3	89.0	9.5	3.9	5.7
TOTAL TONS	2012-13	318.6	240.3	155.5	45.6	11.3	771.3					
TOTAL TONS	2011-12	20.3	27.4			1.4		49.1				
TOTAL TONS	2010-11	81.7	11.5						93.2			
TOTAL TH.CASES	2012-13	16.6	47.7	19.2	4.6	7.5				95.6		
TOTAL TH.CASES	2011-12	1.1	5.8			0.9					7.8	
TOTAL TH.CASES	2010-11	4.3	2.3									6.5



Sun Moon Fruits Inc

Singapore

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	CHERRY	TONS		TH.CAS.	
				2012-13	2012-13	2012-13	2012-13
Finest Fruits S.A.		468.4		468.4	55.1		
Río Blanco Ltda, Exp.		181.8	1.3	183.1	22.4		
Cerasus S. A.		112.2		112.2	13.7		
San Fco. Lo Garces Ltd			1.8	1.8	0.4		
TOTAL TONS	2012-13	762.4	3.0	765.4			
TOTAL TH.CASES	2012-13	91.0	0.6		91.6		



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	APPLE	NECTARIN	CHERRY	BLUEB	KIWIS	PLUMCOT	PLUM	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.		205.7	177.8		1.3		48.0			432.7	898.9	549.4	39.4	111.9	47.3
Conefrut S.A.				101.2	34.5			24.0		159.7	772.0	882.8	20.2	120.9	137.0
Geofrut S.A.		55.1			8.7					63.8	294.1	575.0	8.4	38.6	70.1
Merex Ltda., Soc.Exp.					2.2	45.3				47.4	31.9		17.6	13.1	
Nice Blue S.A., Exp.						12.2				12.2			7.5		
Others					30.6	11.6				42.1	3,154.3	4,324.1	13.7	598.6	746.0
TOTAL TONS	2012-13	260.8	177.8	101.2	77.2	69.0	48.0	24.0		758.0					
TOTAL TONS	2011-12	1,062.1	161.3	746.9	1,358.7	305.4	220.0	45.6	862.3		5,151.3				
TOTAL TONS	2010-11	2,715.3	477.9	339.1	1,655.7	252.3	453.4	86.1	267.0			6,331.2			
TOTAL TH.CASES	2012-13	31.8	9.3	10.9	15.4	32.2	4.8	2.4					106.8		
TOTAL TH.CASES	2011-12	137.7	8.6	82.7	284.7	202.7	27.0	4.6	93.8					883.1	
TOTAL TH.CASES	2010-11	331.3	25.0	37.3	335.7	164.8	61.2	9.8	28.5						1,000.4



Chian Lung International Co.

Taiwan



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	APPLE	CHERRY	BLUEB	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Cia.Chilena de La Fruta		310.4	103.7	1.7		415.8	111.3		36.7	14.8	
San Esteban Ltda., Exp.			121.7			121.7			6.3		
Carsol Fruit Exp.		91.2				91.2			9.1		
Andinexia Ltda.Exp.			59.0			59.0			3.1		
Subsole S.A., Exp.		48.0				48.0			4.8		
TOTAL TONS	2012-13	449.6	284.3	1.7		735.6					
TOTAL TONS	2011-12	108.3		3.0			111.3				
TOTAL TONS	2010-11			1.3	0.4			1.7			
TOTAL TH.CASES	2012-13	45.0	14.7	0.3					60.0		
TOTAL TH.CASES	2011-12	14.2		0.6						14.8	
TOTAL TH.CASES	2010-11			0.3	0.2						0.5

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	PLUM	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Atlas S.A., Exportad.		629.8	58.0		687.8	981.3	917.4	36.9	51.8	53.6
Verfrut S.A., Soc. Exp.		44.2			44.2			2.2		
TOTAL TONS	2012-13	674.1	58.0		732.0					
TOTAL TONS	2011-12	943.9	37.4			981.3				
TOTAL TONS	2010-11	799.9	72.8	44.6			917.4			
TOTAL TH.CASES	2012-13	33.7	5.4					39.2		
TOTAL TH.CASES	2011-12	47.2	4.6						51.8	
TOTAL TH.CASES	2010-11	40.0	8.9	4.7						53.6

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	AVOCADO	LEMON	CLEMINT	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Aaricom, Soc. Aaric.		648.6	82.4			731.0	1,515.9	2,626.8	92.2	168.6	207.1
TOTAL TONS	2012-13	648.6	82.4			731.0					
TOTAL TONS	2011-12	999.2	181.4	297.2	38.1		1,515.9				
TOTAL TONS	2010-11	781.7	37.6	1,711.9	95.5			2,626.8			
TOTAL TH.CASES	2012-13	77.5	14.7						92.2		
TOTAL TH.CASES	2011-12	115.1	32.4	17.3	3.8					168.6	
TOTAL TH.CASES	2010-11	91.5	6.7	99.5	9.4						207.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	CHERRY	KIWIS	PLUM	NECTARIN	TOTAL TONS		TOTAL TH.CASES	
						2012-13	2011-12	2012-13	2011-12
Lo Castillo Export. Ltd.	353.5					353.5		43.7	
Doña Paula Ltda., Exp.	145.3					145.3		17.7	
Atacama Ltda. Frut.	56.1					56.1		6.8	
Rucarav S.A., Exp.		38.1				38.1		10.9	
Conefrut S.A.			24.0			24.0		2.4	
Others	72.8	39.4				112.3	225.4	19.0	28.0
TOTAL TONS 2012-13	627.7	77.5	24.0			729.2			
TOTAL TONS 2011-12	92.5	19.2		91.6	22.1		225.4		
TOTAL TH.CASES 2012-13	77.1	21.0	2.4					100.6	
TOTAL TH.CASES 2011-12	11.3	3.8		10.3	2.6				28.0



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	ORANGE	LEMON	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Río Blanco Ltda. Exp.		156.8			156.8	22.4		15.7	2.2	
Queulat Export S.A.	112.2				112.2	168.3	145.7	13.7	20.5	17.8
Valles del Norte Ltd.	88.6				88.6	128.1	54.1	10.8	15.6	6.6
Valdivinos v Arava Ltd	70.8				70.8	17.7	18.7	8.6	2.2	2.3
Oppenheimer, Serv.Agr	69.7				69.7	352.3	17.7	8.5	43.0	2.2
Others	227.6				227.6	1,723.7	1,840.5	27.8	206.0	187.1
TOTAL TONS 2012-13	569.0	156.8			725.8					
TOTAL TONS 2011-12	2,240.6	147.8	24.0			2,412.4				
TOTAL TONS 2010-11	1,310.7	179.2	510.0	76.8			2,076.7			
TOTAL TH.CASES 2012-13	69.4	15.7						85.1		
TOTAL TH.CASES 2011-12	273.1	14.8	1.6						289.5	
TOTAL TH.CASES 2010-11	160.1	17.9	33.4	4.5						216.0



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South Korea

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	TONS		TH.CAS	
			2012-13	2012-13	2012-13	2012-13
Geofrut S.A.	124.3		124.3		15.2	
Gesex, Gest.Exp.Frut.	98.4		98.4		12.0	
Quintav S.A., Exp.	70.8		70.8		8.6	
Frusan, San Fdo SA	70.8		70.8		8.6	
Others	326.9	24.0	350.9		42.3	
TOTAL TONS 2012-13	691.3	24.0	715.3			
TOTAL TH.CASES 2012-13	84.3	2.4			86.7	



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	CHERRY	GRAPE	APPLE	PEAR	KIWIS	PLUM	TOTAL TONS		TOTAL TH.CASES	
							2012-13	2011-12	2012-13	2011-12
Meyer Ltda., Export.	338.2						338.2		78.8	
Star Fruit Ltda., Soc.		74.3					74.3		9.1	
Botanica Ltda., Soc.		37.4					37.4		4.6	
Pocuro Ltda., Exp.		37.2					37.2		4.5	
Mace S.A.	30.1						30.1		8.5	
Others	158.3	18.7	19.7				196.6	494.9	39.2	60.6
TOTAL TONS	2012-13	526.5	167.6	19.7			713.8			
TOTAL TONS	2011-12	53.6	147.6	99.4	120.7	49.6	24.0	494.9		
TOTAL TH.CASES	2012-13	123.2	20.4	1.0					144.7	
TOTAL TH.CASES	2011-12	11.0	18.0	5.1	19.0	5.0	2.4			60.6

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	BLUEB	TONS		TH.CAS	
			2012-13	2012-13	2012-13	2012-13
Exser Ltda.	416.9		416.9	50.8		
San Clemente SA, Exp.	201.5		201.5	24.6		
Noble Fruit S.A.	53.1		53.1	6.5		
Frusan, San Fdo SA	31.5		31.5	3.8		
Copefrut S.A.		0.4	0.4	0.2		
TOTAL TONS	2012-13	703.1	0.4	703.4		
TOTAL TH.CASES	2012-13	85.7	0.2	86.0		

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	CHERRY	GRAPE	PLUM	BLUEB	APPLE	TOTAL TONS		TOTAL TH.CASES	
						2012-13	2011-12	2012-13	2011-12
Fruttita S.A., Exp.		272.0				272.0	104.9	33.2	21.0
San Fco. Lo Garcas Ltd	111.0		22.2			133.2	101.0	27.3	18.4
Unifrutti Traders Ltd.	56.7	36.3				93.0	18.4	15.8	3.7
Achondo Sullivan Ltd.	70.4					70.4	19.2	14.1	3.8
David del Curto S.A.	57.3			7.2		64.5	40.0	16.3	8.0
Others	38.3	18.7		11.2		68.2	936.1	22.0	187.7
TOTAL TONS	2012-13	383.6	327.0	22.2	18.4	701.3			
TOTAL TONS	2011-12	1,199.9			19.7		1,219.6		
TOTAL TH.CASES	2012-13	73.9	39.9	2.5	12.3			128.6	
TOTAL TH.CASES	2011-12	241.5			1.0				242.6



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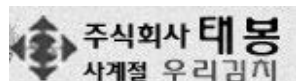
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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	CHERRY	ORANGE	PEAR	APPLE	AVOCADO	BLUEB	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Gesex, Gest.Exp.Frut.	284.0								284.0	18.6		34.9	2.3	
El Maitenal S.A., Agric.	149.6								149.6		18.7	18.2		2.3
Proexport Ltda, Exp.	37.4		24.0			18.2			79.6			10.7		
Cerro Campanario	53.1								53.1			6.5		
Conefrut S.A.		10.8			20.2		11.7		42.7	882.6	802.8	11.0	142.9	123.5
Others	37.4	27.2		23.0					87.7	1.872.0	2.542.5	11.3	319.1	390.6
TOTAL TONS	2012-13	561.5	38.0	24.0	20.2	18.2	11.7		696.8					
TOTAL TONS	2011-12	144.3	1.090.0							2.773.2				
TOTAL TONS	2010-11	823.5	1.383.5								3.364.0			
TOTAL TH.CASES	2012-13	68.7	7.6	1.6	1.3	1.1	4.6	7.8				92.7		
TOTAL TH.CASES	2011-12	17.6	227.3			2.2		60.8	75.0				464.3	
TOTAL TH.CASES	2010-11	100.7	274.3			10.9		28.8	46.7					516.4



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	KIWIS	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Terrafrut S.A	211.5	67.2	278.7	363.0	404.5	32.0	43.3	49.3
Verfrut S.A., Soc. Exp.	122.6		122.6			15.0		
Pocuro Ltda., Exp.	70.8		70.8	18.7		8.6	2.3	
Santa Maria S.A.	55.8		55.8			6.8		
Others	160.4		160.4	106.3		19.6	13.0	
TOTAL TONS	2012-13	621.1	67.2	688.3				
TOTAL TONS	2011-12	442.8	45.2	488.0				
TOTAL TONS	2010-11	404.5			404.5			
TOTAL TH.CASES	2012-13	75.3	6.7			82.0		
TOTAL TH.CASES	2011-12	54.0	4.5				58.5	
TOTAL TH.CASES	2010-11	49.3						49.3



Howard Fruits Co. Ltd.

Taiwan

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	NECTARIN	CHERRY	PLUM	GRAPE	TONS		TH.CAS	
						2012-13	2012-13	2012-13	2012-13
Fruaal S.A., Exportad.	197.7			22.4		220.1	13.0		
Atlas S.A., Exportad.	178.3					178.3	9.0		
Fruisima Ltda.	97.0					97.0	5.0		
Gonzauri S.A, Exp.	85.4					85.4	4.2		
Others		44.6	39.7		17.7	102.0	15.1		
TOTAL TONS	2012-13	558.5	44.6	39.7	22.4	17.7	682.9		
TOTAL TH.CASES	2012-13	29.0	5.0	7.9	2.2	2.2	46.3		



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	ORANGE	TOTAL TONS			TOTAL TH.CASES		
			2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Cumbres Chile S.A.	360.3		360.3	317.6		42.7	38.7	
Montolin SA, Agr.Inm	93.5		93.5	93.5	37.4	11.4	11.4	4.6
Idahue Chile. Exp.	93.5		93.5	168.3	335.5	11.4	20.5	40.9
Sicor S.A., Agricola		43.2	43.2	21.6	21.6	2.9	1.4	1.4
Others	72.8		72.8	128.2	639.8	8.9	15.6	78.0
TOTAL TONS 2012-13	620.1	43.2	663.3					
TOTAL TONS 2011-12	707.6	21.6		729.2				
TOTAL TONS 2010-11	1,012.7	21.6			1,034.3			
TOTAL TH.CASES 2012-13	74.4	2.9				77.3		
TOTAL TH.CASES 2011-12	86.3	1.4					87.7	
TOTAL TH.CASES 2010-11	123.5	1.4						124.9

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	PLUM	APPLE	CHERRY	BLUEB	KIWIS	TOTAL TONS			TOTAL TH.CASES		
							2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	93.5	96.0	79.0	15.6			284.1	759.5	609.5	28.2	74.3	51.9
Verfrut S.A., Soc. Exp.	186.9						186.9	203.1	106.3	22.8	24.8	13.0
Cerro Campanario	106.3						106.3	141.7	241.0	13.0	17.3	29.4
Asia Fresh Ltda.	37.4						37.4				4.6	
Fruit Grower Chile SA	18.5						18.5				2.3	
Others	17.7				11.6		29.4		145.4		9.9	15.0
TOTAL TONS 2012-13	460.2	96.0	79.0	15.6	11.6		662.5					
TOTAL TONS 2011-12	587.9	86.4	257.3	36.8		136.0		1,104.3				
TOTAL TONS 2010-11	640.5	21.6	355.2	17.6		67.2			1,102.1			
TOTAL TH.CASES 2012-13	56.1	9.6	4.1	3.1	7.7					80.7		
TOTAL TH.CASES 2011-12	71.7	9.6	13.4	8.1		13.6					116.4	
TOTAL TH.CASES 2010-11	78.1	2.4	18.5	3.5		6.7						109.3

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	CHERRY	PLUM	KIWIS	BLUEB	NECTARIN	PEAR	TOTAL TONS			TOTAL TH.CASES			
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Cerasus S. A.	351.2		24.0						375.2				25.2		
Gesex. Gest.Exp.Frut.		35.4		21.6					57.0	64.8	192.2	6.7	7.2	21.4	
Southern Fruit. Exp.				21.6	22.4	5.1			49.1	69.3	26.7	8.1	7.9	2.2	
Proexport Ltda. Exp.		37.4							37.4				4.6		
Chilfresh Ltda., Serv.			24.0						24.0	153.0			5.9	31.9	
Others	20.6	17.7	38.8			1.8			78.9	316.1	1,720.0	13.3	49.5	139.9	
TOTAL TONS 2012-13	371.8	90.5	86.7	43.2	22.4	7.0			621.6						
TOTAL TONS 2011-12	110.4	86.5	283.2		43.8	11.0	64.8	3.7		603.3					
TOTAL TONS 2010-11	1,297.6	204.2	155.7	62.6	20.7		194.4	3.6			1,938.8				
TOTAL TH.CASES 2012-13	20.1	11.0	20.9	4.8	2.2	4.7						63.7			
TOTAL TH.CASES 2011-12	5.6	10.5	59.1		6.5	6.8	7.2	0.7						96.4	
TOTAL TH.CASES 2010-11	71.6	24.9	33.4	7.0	4.7		21.6	0.4							163.4



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	NECTARIN	CHERRY	PLUM	PEACH	BLUEB	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Frutamerica S.A., Exp.		328.7						328.7	17.7	213.5	40.1	2.2	26.0
Santa Elena S.A., Exp.		243.0						243.0		88.4	29.6		10.8
Los Lirios S.A., Exp.			21.6					21.6	28.7	43.0	2.4	4.6	8.6
CFN, Cia.Frut.Del Norte		18.7						18.7			2.3		
Bauza Export Ltda.				3.8				3.8		93.5	0.8		11.4
TOTAL TONS	2012-13	590.4	21.6	3.8				615.8					
TOTAL TONS	2011-12	72.8	84.2	184.3		63.2	4.9		411.0				
TOTAL TONS	2010-11	673.4	64.7	197.8	201.3		4.5			1,141.7			
TOTAL TH.CASES	2012-13	72.0	2.4	0.8							75.1		
TOTAL TH.CASES	2011-12	8.9	9.4	37.6	11.5	0.8	1.0					69.1	
TOTAL TH.CASES	2010-11	82.1	7.3	42.4	24.1	1.2							157.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	CHERRY	APPLE	BLUEB	TOTAL TONS			TOTAL TH.CASES		
						2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Rio Blanco Ltda, Exp.		253.1				253.1	178.9	355.2	30.9	22.9	43.3
Unifrutti Traders Ltd.		220.5				220.5	495.9	230.3	26.9	60.5	28.1
Oppenheimer, Serv.Aor						93.5		35.4	11.4		4.3
San Clemente SA, Exp.			23.1			23.1	129.8	160.1	5.0	15.6	20.4
Exportadora Brix Ltda.		18.7				18.7			2.3		
Others			3.3			3.3	245.2	374.2	0.8	30.2	46.7
TOTAL TONS	2012-13	585.8	26.5			612.2					
TOTAL TONS	2011-12	997.0	31.4	21.4			1,049.8				
TOTAL TONS	2010-11	1,135.0	19.5		0.7			1,155.3			
TOTAL TH.CASES	2012-13	71.4	5.8						77.2		
TOTAL TH.CASES	2011-12	121.6	6.4	1.2						129.2	
TOTAL TH.CASES	2010-11	138.4	3.9		0.5						142.8



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	WALNUT	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Prontoexport Ltda.		358.4		358.4	232.6	92.2	43.7	28.3	11.2
CFN, Cia.Frut.Del Norte		56.1		56.1			6.8		
Geofrut S.A.		53.1		53.1			6.5		
Quintav S.A., Exp.		35.8		35.8	18.7	17.7	4.4	2.3	
Others		69.9	20.0	89.9	71.2		10.5	8.2	2.2
TOTAL TONS	2012-13	573.3	20.0	593.3					
TOTAL TONS	2011-12	302.4	20.0		322.4				
TOTAL TONS	2010-11	110.0				110.0			
TOTAL TH.CASES	2012-13	69.9	2.0				71.9		
TOTAL TH.CASES	2011-12	36.9	2.0					38.9	
TOTAL TH.CASES	2010-11	13.3							13.3



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	NECTARIN	APPLE	CHERRY	KIWIS	PLUM	TOTAL TONS			TOTAL TH.CASES		
								2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Arofruta Ltda.		74.8		100.3	4.4	47.6		227.0	330.7	56.1	20.9	24.7	6.8
Proexport Ltda. Exp.		130.9						130.9	168.3	261.7	16.0	20.5	31.9
Exp. Delifruit Ltda.			86.4					86.4	64.7	85.3	9.6	7.2	9.5
Chilfresh Ltda., Serv.			20.2		39.3			59.5	243.2	442.8	12.1	33.8	46.9
Bauza Export Ltda.		18.7						18.7			2.3		
Others					7.4			7.4	6.2	139.6	1.5	1.2	10.0
TOTAL TONS	2012-13	224.4	106.6	100.3	51.1	47.6		529.9					
TOTAL TONS	2011-12	224.4	165.5	226.6	84.8	48.0	63.7		813.0				
TOTAL TONS	2010-11	448.7	186.1	253.5	54.7		42.5			985.5			
TOTAL TH.CASES	2012-13	27.4	11.8	6.1	12.2	4.8					62.3		
TOTAL TH.CASES	2011-12	27.4	18.4	13.0	16.8	4.8	7.1					87.4	
TOTAL TH.CASES	2010-11	54.7	20.7	12.5	12.5		4.7						105.1

Phobus Produce Sales

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		GRAPE	KIWIS	TOTAL TONS			TOTAL TH.CASES		
				2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Noble Fruit S.A.		283.4		283.4	415.0	18.4	34.6	47.5	2.2
Exportadora Brix Ltda.		129.9		129.9	54.1		15.8	6.6	
Frutamerica S.A. Exp.		111.5		111.5	149.6	37.4	13.6	18.2	4.6
TOTAL TONS	2012-13	524.8		524.8					
TOTAL TONS	2011-12	474.7	144.0		618.7				
TOTAL TONS	2010-11	166.0			166.0				
TOTAL TH.CASES	2012-13	64.0					64.0		
TOTAL TH.CASES	2011-12	57.9	14.4					72.3	
TOTAL TH.CASES	2010-11	20.2							20.2

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 Taiwan



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		KIWIS	APPLE	CHERRY	NECTARIN	BLUEB	GRAPE	PLUM	PGRANAT.	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Fruaal S.A., Exportad.		124.2								124.2		1.6	23.5	0.3	
Maana Tradina S.A.			99.9							99.9			4.9		
Tuniche Fruits Ltda.					69.1					69.1	161.3	206.2	7.7	17.9	22.9
Copefrut S.A.		66.9								66.9			10.7		
Arofruta Ltda.				23.5	21.6					45.1	895.5	854.5	7.1	60.0	56.8
Others		46.8		67.3		2.9				117.1	670.1	1,228.0	21.5	58.5	130.1
TOTAL TONS	2012-13	238.0	99.9	90.9	90.7	2.9				522.3					
TOTAL TONS	2011-12	24.0	1,114.2		284.0	0.4	204.0	87.5	12.8		1,726.8				
TOTAL TONS	2010-11		1,107.6	137.5	373.5	4.4	584.8	80.3				2,290.3			
TOTAL TH.CASES	2012-13	38.9	4.9	19.7	10.1	1.9							75.5		
TOTAL TH.CASES	2011-12	2.4	64.4		31.6	0.2	24.9	9.7	3.2					136.4	
TOTAL TH.CASES	2010-11		55.0	29.9	41.5	2.9	71.3	8.9							210.2



Aftab & Co.

India

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	TONS		TH.CAS	
		2012-13	2012-13	2012-13	2012-13
Los Lirios S.A. Exp.	249.8	249.8	12.8		
Verfrut S.A. Soc. Exp.	132.6	132.6	6.6		
Andinexia Ltda.Exp.	88.5	88.5	4.4		
Terramater S.A.	46.6	46.6	2.3		
TOTAL TONS 2012-13	517.5	517.5			
TOTAL TH.CASES 2012-13	26.1		26.1		



Dalian Wan Yi Da

China

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	CHERRY	TOTAL TONS		TOTAL TH.CASES	
				2012-13	2011-12	2012-13	2011-12
San Clemente SA. Exp.	18.7	161.4	39.2	219.3	111.2	18.5	13.6
CFN. Cia.Frut.Del Norte	205.7			205.7	56.1	25.1	6.8
Geofrut S.A.	54.1			54.1		6.6	
Frutisima Ltda.		19.6		19.6		1.0	
Frutosa Ltda. Soc.	18.7			18.7		2.3	
TOTAL TONS 2012-13	297.2	181.0	39.2	517.3			
TOTAL TONS 2011-12	250.9				250.9		
TOTAL TH.CASES 2012-13	36.2	9.4	7.8			53.5	
TOTAL TH.CASES 2011-12	30.6						30.6



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	PEAR	KIWIS	TOTAL TONS			TOTAL TH.CASES		
					2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.	186.0	115.0	48.3	48.0	397.3	330.6	191.4	37.7	35.3	22.8
Verfrut S.A. Soc. Exp.	93.5				93.5			11.4		
Cerro Campanario	17.7				17.7			2.2		
TOTAL TONS 2012-13	297.2	115.0	48.3	48.0	508.5					
TOTAL TONS 2011-12	243.0	41.9	23.3	22.4		330.6				
TOTAL TONS 2010-11	164.5			26.9			191.4			
TOTAL TH.CASES 2012-13	36.2	6.2	4.0	4.8				51.2		
TOTAL TH.CASES 2011-12	29.6	2.1	1.3	2.2					35.3	
TOTAL TH.CASES 2010-11	20.1			2.7						22.8

Far East Importers By Exporter

Companies under 500.0 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Produce One Trading Co.	Frusan, San Fdo SA	18.7	435.7	18.9	16.6									489.9	35,704
	Merex Ltda., Soc.Exp.					3.1								3.1	2,074
Shenzhen Qiaoshen Trade C	Frugal S.A., Exportad.								22.4					22.4	2,240
	Rucaray S.A., Exp.				18.4									18.4	5,760
	Ams Family S. A.				14.4									14.4	4,648
	Copefrut S.A.		290.5											290.5	15,288
	Frusan, San Fdo SA				49.0									49.0	4,800
	TyT Export S.A.		78.2											78.2	4,116
	San Clemente SA, Exp.				20.0									20.0	4,000
Costco Korea Ltd.	Bauza Export Ltda.	13.9												13.9	1,900
	Frutamerica S.A, Exp.	46.4												46.4	6,080
	Hortifrut Chile S.A.					56.9								56.9	13,920
	Subsole S.A., Exp.	370.8												370.8	49,400
World Marketing Inc.	Exportadora Brix Ltda.										48.0			48.0	3,200
	Fruit Grower Chile SA	36.2												36.2	4,410
	Fresh Land Chile S.A.	13.9												13.9	1,700
	Verfrut S.A., Soc. Exp.	48.4												48.4	5,908
	Agrofruta Ltda.	106.2												106.2	12,950
	Aguas Blancas Ltda.	14.8												14.8	1,800
	Gravo S.A.	17.7												17.7	2,160
	Frucentro S.A.	184.0												184.0	22,444
A tacama Ltda. Frut.	14.8												14.8	1,800	
Whole Green Trading	CyD Internacional SA						411.4		46.1					457.5	50,835
	San Clemente SA, Exp.	18.7												18.7	2,280
Umina Brothers, Inc.	Dole Chile S.A.	18.7	59.3		224.0									302.0	27,767
	Subsole S.A., Exp.				111.8									111.8	11,360
	Fruta Austral Exp. Ltd	35.4												35.4	4,320
Dae Wang G & T	Frusan, San Fdo SA	17.7												17.7	2,160
	Santa Maria S.A.	18.7												18.7	2,280
	Frusan, San Fdo SA	35.4												35.4	4,320
	Natural Nuts S.A.									10.0				10.0	1,000
Yupaa International	Frucentro S.A.	365.0												365.0	44,518
	Los Lirios S.A., Exp.	35.4												35.4	4,320
	Fruit Grower Chile SA			1.2										1.2	240
	Mace S.A.		299.1		24.0									323.1	17,376
Tengine Sdn Bhd	La Purisima Ltda., Soc.		64.6											64.6	3,318
	Agriouth Estates Chile		75.0											75.0	3,750
	Frusan, San Fdo SA	36.3											104.0	140.2	10,134
	Polcura Exportaciones	17.7												17.7	2,160
	Desarrollo Agrario SA	149.6												149.6	18,240
	Cerasus S. A.	74.8												74.8	9,120
	Prize Ltda., Exportad.								21.6					21.6	2,400
Foshan Yongshunyi	Merex Ltda., Soc.Exp.	53.1												53.1	6,480
	Fruit Grower Chile SA			1.2										1.2	240
	New World Chile S.A.			1.2										1.2	480
	AMS Family S.A., Com.			18.2										18.2	5,530
	Copefrut S.A.			48.8										48.8	11,040
	La Purisima Ltda., Soc.		41.2											41.2	2,058
	Prize Ltda., Exportad.			26.7		2.6		17.4						46.7	8,574
	Frutisima Ltda.			80.0										80.0	24,352
	Chilexpo Frut Ltda.		19.8	17.6										37.4	4,549
Fresh Land Chile S.A.		97.7											97.7	5,145	
Foshan Yongshunyi	Frutland S. A.			51.6										51.6	10,312
	Frugal S.A., Exportad.			4.2										4.2	840
	San Rafael Ltda., Exp.		19.8											19.8	1,029

Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Kobe Yoko Ltd.	Del Monte Fresh Prod.	17.7												17.7	2,160
	Cherry Traders S.A.							384.1			11.0			395.1	22,972
	Quintay S.A., Exp.	18.7												18.7	2,280
Global Andes Company	Sicor S.A., Agrícola										177.1		125.6	302.7	23,250
	TyT Export S.A.		21.0	7.6										28.6	2,622
	Vall del Maipo Chilean F.			2.3										2.3	452
	Triofruta Ltda., Exp.						86.4							86.4	9,600
	Global Andes Export			1.8										1.8	360
	Noble Fruit S.A.			3.4										3.4	673
Knc Fresh Fruits Inc.	Santa Maria S.A.	236.1												236.1	28,794
	Hars & Hagebauer Chile	18.0												18.0	2,190
	Ruiz Tagle Humeres, S.	37.4												37.4	4,560
	Frutamerica S.A, Exp.	37.4												37.4	4,560
	Euroamérica SA, Frut.	93.5												93.5	11,400
E. Durasaimy & Bros	Chilexpo Frut Ltda.		417.7											417.7	20,825
Calfruits Co.Ltda.	Berries Del Bio Bio S.A.					2.1								2.1	1,380
	Blueandes Chile					1.6								1.6	1,088
	Santa Cruz S.A., Exp.					11.3					200.8			212.0	36,052
	RioDueroll S.A., Ag.Inv			3.0										3.0	600
	Ekofruta de Romeral			1.8										1.8	360
	Export. y Comerc. Valle Az					3.4								3.4	2,250
	Agroberries Ltda.					61.8								61.8	41,220
	Patagonia Food S.A					33.3								33.3	20,140
	Valle Maule S.A.					98.3								98.3	60,908
Sangil Oversea Trading Co Ltd	Exportadora Cifco Ltda.				24.5									24.5	2,400
	Exser Ltda.	14.8												14.8	1,800
	CFN, Cia.Frut.Del Norte	316.8												316.8	38,640
	Santa Elena S.A., Exp.	17.7												17.7	2,160
	Agricom, Soc. Agric.	37.4												37.4	4,560
	Southfruit Ltda.					0.4								0.4	240
PT Laris Manis Utama	Agrofruta Ltda.	18.7												18.7	2,280
	Dole Chile S.A.	18.7												18.7	2,280
	Frutamerica S.A, Exp.	37.4												37.4	4,560
	Proexport Ltda, Exp.	261.0												261.0	31,830
	Quintay S.A., Exp.	74.8												74.8	9,120
Wing Mau Trading Co.	Agropaine S.A., Agr.					0.8								0.8	510
	El Maitenal S.A., Agric.	299.1												299.1	36,480
	Chilean South Apple S. A.		39.5											39.5	2,058
	Santa Maria S.A.	18.7												18.7	2,280
Bounty Source Trading	Cerro Campanario	35.4												35.4	4,320
	Frusan, San Fdo SA	36.7												36.7	4,473
	Chilexpo Frut Ltda.	56.1												56.1	6,840
	Geofrut S.A.	18.7												18.7	2,280
	Verfrut S.A., Soc. Exp.	280.4												280.4	34,200
	Rancagua, Cia.Exp.Ltd.			1.2										1.2	240
Siam Makro Public Co.	Chicureo Ltda.	18.7												18.7	2,280
	Subsole S.A., Exp.	18.7												18.7	2,280
	Agricom, Soc. Agric.	18.1												18.1	2,208
	Verfrut S.A., Soc. Exp.	205.7												205.7	25,080
	Exportadora Campillay Spa	18.7												18.7	2,280
	Proexport Ltda, Exp.	112.2												112.2	13,680
	New World Chile S.A.			0.6										0.6	112
Sojitz Foods Corp. Kansai	Comercial Fruticola SA				288.0									288.0	28,800
	Subsole S.A., Exp.				102.0									102.0	17,005

Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Smile Corporation	Gesex, Gest.Exp.Frut.	140.1												140.1	17,087
	Sun Belle Berries SA					34.1								34.1	22,740
	Subsole S.A., Exp.	183.1												183.1	22,326
	Vital Berry Marketing					31.8							0.3	32.1	20,487
M.V.M.Shoji Co.Ltd.	Hortifrut Chile S.A.					25.1								25.1	15,988
	Merex Ltda., Soc.Exp.					0.5								0.5	300
	Santa Maria S.A.	36.9												36.9	4,500
	Santa Cruz S.A., Exp.				89.6									89.6	8,960
	Frusan, San Fdo SA				49.0									49.0	4,800
	Valle Maule S.A.					6.2								6.2	3,480
	Greenvic Comercial SA	17.7			154.0	5.4								177.1	19,840
Cititex International	Queulat Export S.A.	56.1												56.1	6,840
	Comercial El Camino Ltda.	16.7												16.7	2,052
	Dole Chile S.A.	224.4		1.3										225.6	27,744
	Fruit Grower Chile SA	48.1												48.1	6,600
	Geofrut S.A.	17.7												17.7	2,160
	New World Chile S.A.			7.8										7.8	1,565
Fairfield Import Exp.	Greenagro, Soc Agr.	39.4												39.4	4,800
	Noble Fruit S.A.	145.0												145.0	17,685
	Chilfresh Ltda., Serv.			1.7										1.7	344
	Proexport Ltda, Exp.	129.9												129.9	15,846
	CFN, Cia.Frut.Del Norte	18.7												18.7	2,280
	Dole Chile S.A.			22.8										22.8	6,418
	San Fco. Lo Garces Ltd			2.4										2.4	480
Eland Retail Co.Ltd.	Montolin SA, Agr.Inm	169.2												169.2	21,360
	Santa Monica Ltda.	17.7												17.7	2,160
	Agrifrut Comercial Ltd.	25.1												25.1	3,200
	Desarrollo Agrario SA	25.0												25.0	3,200
	Green Valley Ltda., Exp	50.9												50.9	6,400
	Frucentro S.A.	18.7												18.7	2,280
	Agricola Quelen S. A.	14.8												14.8	1,800
	Exportadora Brix Ltda.	18.7												18.7	2,280
Lo Castillo Export. Ltd.	13.0												13.0	1,600	
Shanghai Unidev I&E	Frugal S.A., Exportad.			16.8										16.8	4,536
	Fruit Grower Chile SA			53.4										53.4	11,119
	San Fco. Lo Garces Ltd			250.9										250.9	53,872
	Rancagua, Cia.Exp.Ltd.			29.2										29.2	6,322
La Fruition Co., Ltda.	Exp. Delifruit Ltda.						21.6							21.6	2,400
	Gedesa Exportaciones			1.1										1.1	224
	Chilfresh Ltda., Serv.		217.1	5.0										222.1	13,721
	Chicureo Ltda.	18.7												18.7	2,280
	Frutifor Ltda., Exp.		83.0											83.0	4,256
	Exportadora del Sur			1.8										1.8	360
Hangzhou Zugeng Import & Expor	Comexport Ltda.		19.6		44.0									63.6	5,669
	Alim.Herbert e Philips	32.6												32.6	3,981
	Atlas S.A., Exportad.		20.2											20.2	1,064
	Exser Ltda.	91.3												91.3	11,130
	Hars & Hagebauer Chile	111.5												111.5	13,598
	Agricom, Soc. Agric.	21.5												21.5	2,622
Ctx Distribution Co	Subsole S.A., Exp.	149.6												149.6	18,240
	Geofrut S.A.	35.4												35.4	4,320
	Gesex, Gest.Exp.Frut.	35.4												35.4	4,320
	Dole Chile S.A.	93.5												93.5	11,400
	Queulat Export S.A.	18.7												18.7	2,280

Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Guangzhou Rich Water	Copefrut S.A.			16.3	72.0									88.3	10,644
	Panagro S.A., Exp.			4.5										4.5	896
	Hacienda Chorombo	37.4												37.4	4,560
	New World Chile S.A.			6.6										6.6	1,680
	San Fco. Lo Garces Ltd			8.2										8.2	1,897
	Vital Berry Marketing			4.8										4.8	960
	Frusan, San Fdo SA	35.4			63.7									99.1	19,000
	Convallis S.A., Exp.			21.1										21.1	5,180
	Los Lirios S.A. , Exp.			1.2										1.2	256
	Subsole S.A., Exp.			8.2										8.2	1,634
	Agrofrío Central Ltd			1.2										1.2	240
	Comerc. Export. e Import. C	38.7												38.7	4,716
	David del Curto S.A.			5.8										5.8	1,152
Prize Ltda., Exportad.			2.3										2.3	666	
Shyang Shun Yuann	San Clemente SA, Exp.		291.0	32.9										323.9	21,367
Shin Pyung	Rucaray S.A., Exp.	274.5			48.0									322.5	37,908
Beijing Yidu Yongyu Fruits	Agrícola Mondasol Ltda.					1.1								1.1	720
	Comercial Fruticola SA					0.7								0.7	450
	Exportadora del Sur					1.4								1.4	960
	Sol y Mar			0.7										0.7	168
	Geofrut S.A.			5.8										5.8	1,152
	Jaime Soler S.A.			16.8										16.8	3,360
	Prime Harvest S.A.					3.6								3.6	2,400
	Achondo Sullivan Ltd.			6.4										6.4	1,288
	David del Curto S.A.			22.4										22.4	4,991
	Fruttita S.A., Exp.			3.6										3.6	720
	Unifrutti Traders Ltd.			0.9										0.9	180
	Vital Berry Marketing					2.7								2.7	1,800
	Agricamex .Ltda					23.0								23.0	15,360
	Collipulli S.A.					1.7								1.7	1,125
	Expafruit Ltda.			18.2		1.5								19.7	4,836
	Fruta Austral Exp. Ltd	37.9												37.9	4,620
	Copefrut S.A.			129.1										129.1	25,993
	Panagro S.A., Exp.			16.6										16.6	3,326
	Rucaray S.A., Exp.			2.6										2.6	512
San Fco. Lo Garces Ltd			20.1										20.1	4,143	
Valle Maule S.A.					5.1								5.1	3,120	
Jau Neng Agricultural	Chilexpo Frut Ltda.	17.7	227.0											244.7	13,479
	Convallis S.A., Exp.		37.8											37.8	2,058
	Verfrut S.A., Soc. Exp.	37.4												37.4	4,560
Globewide Trading	Megafrut Ltda.	18.7												18.7	2,280
	Comercial El Camino Ltda.	18.2												18.2	2,214
	Desarrollo Agrario SA	74.8												74.8	9,120
	Green Valley Ltda., Exp	56.1												56.1	6,840
	Queulat Export S.A.	129.6												129.6	15,810
	Fruit Grower Chile SA	18.7												18.7	2,280
Minami Kyushu Shizai	Santa Maria S.A.	56.1												56.1	6,840
	Santa Cruz S.A., Exp.					0.4								0.4	240
	Quintay S.A., Exp.	145.6												145.6	17,760
	Geofrut S.A.	89.5												89.5	10,920
	Vital Berry Marketing					1.7							1.4	3.1	1,900
	Subsole S.A., Exp.	18.7												18.7	2,280
Valle Maule S.A.					2.2								2.2	1,440	
Sch Group of Company	Verfrut S.A., Soc. Exp.		280.3				21.6							301.9	16,531
Extenbrim Ent. Corp.	Comercial SM Plus Ltd.		299.7	1.1										300.8	17,087
Tesco International	Gesex, Gest.Exp.Frut.	279.2												279.2	34,048
	David del Curto S.A.		19.6											19.6	1,029



Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Nfa International	Meyer Ltda., Export.	18.7	278.1											296.8	15,912
Evergreen Fresh Produce Ltd.	Sicor S.A., Agrícola	18.7												18.7	2,280
	Fruit Grower Chile SA	49.7												49.7	6,066
	Santa Cruz S.A., Exp.				48.0									48.0	4,800
	Geofrut S.A.	52.7												52.7	6,480
	David del Curto S.A.	16.7												16.7	2,040
	Oppenheimer, Serv.Agr	109.2												109.2	13,320
Wlh Global Trading Inc	Comexport Ltda.					0.4								0.4	192
	Fresh Land Chile S.A.			1.9										1.9	384
	Atlas S.A., Exportad.		151.0											151.0	7,712
	Prima Agrotrading S.A.			4.7										4.7	940
	Verfrut S.A., Soc. Exp.	18.7	87.2				21.6							127.5	9,041
VPD. J.S.C.	Unifrutti Traders Ltd.	90.3												90.3	11,016
	Green Valley Ltda., Exp	96.3												96.3	11,742
	Desarrollo Agrario SA	93.5												93.5	11,400
Lj Fresh Co. Ltd Jung	Agricom, Soc. Agric.	18.7												18.7	2,280
	Cumbres Chile S.A.	255.3												255.3	31,134
Shenzhen Peng Database Of Imp.	RioDueroll S.A., Ag.Inv			1.3										1.3	256
	Nutrafrut Ltda., Exp.			16.0										16.0	3,200
	Geofrut S.A.			55.8										55.8	13,840
	Rucaray S.A., Exp.			40.7										40.7	11,407
	Vall del Maipo Chilean F.			88.8										88.8	18,952
	San Clemente SA, Exp.			38.6										38.6	7,712
	Magna Trading S.A.			5.8										5.8	1,156
	Rancagua, Cia.Exp.Ltd.			16.9										16.9	3,576
Pey Global Enterprise	Corfrut, Corp.Frut.Ch.	36.1												36.1	4,404
	Agrícola Plaza Vieja Ltd	19.7												19.7	2,400
	Cumbres Chile S.A.	189.6												189.6	6,840
	Noble Fruit S.A.	17.7												17.7	2,160
	Frucentro S.A.	15.4												15.4	1,880
Gs Global Corp	Moba Export	35.4												35.4	4,320
	Prontoexport Ltda.	119.1												119.1	14,526
	CFN, Cia.Frut.Del Norte	74.8												74.8	9,120
	Quintay S.A., Exp.	17.7												17.7	2,160
Aozora Japan Ltd.	Greenvic Comercial SA	69.9			185.1	4.1								259.1	40,516
	Agrícola Quelen S. A.	14.8												14.8	1,800
Purespect Korea	Greenvic Comercial SA	35.4												35.4	4,320
	Norfrut Chile Ltda.	23.4												23.4	2,850
	Moba Export	17.7												17.7	2,160
	Frutamerica S.A, Exp.	55.1												55.1	6,720
	Santa Cruz S.A., Exp.				24.0									24.0	2,400
	Geofrut S.A.	17.7												17.7	2,160
	Chacabuco Quality Gr.	15.8												15.8	2,160
	David del Curto S.A.	16.7												16.7	2,040
	San Clemente SA, Exp.	17.7												17.7	2,160
	Botanica Ltda., Soc.	17.7												17.7	2,160
Long Oasis Limited	Frusan, San Fdo SA	17.7	59.3		95.1									172.0	14,567
	Greenvic Comercial SA						46.1		20.7					66.8	7,420
	Merex Ltda., Soc.Exp.					13.4								13.4	8,925
	David del Curto S.A.			1.3										1.3	256
Shanghai Great Harvest	David del Curto S.A.	250.9											250.9	30,600	
Pappu International	Comercial SM Plus Ltd.		243.2											243.2	12,162
	Copefrut S.A.								24.0					24.0	2,400
Fuhuida Fareast Corp.	San Fco. Lo Garces Ltd			134.2										134.2	34,011
	Los Lirios S.A., Exp.	56.1												56.1	6,840
	Rucaray S.A., Exp.			1.9									22.1	24.0	2,589

Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Wih Fruits Co Ltda.	David del Curto S.A.			1.3										1.3	256
	Verfrut S.A., Soc. Exp.		235.1											235.1	11,907
Dalian Jiatian Agric.	Desarrollo Agrario SA	37.4												37.4	4,560
	Green Valley Ltda., Exp	37.4												37.4	4,560
	San Clemente SA, Exp.		39.5	20.0										59.5	6,058
	Polar Fruit Int. SA	36.5												36.5	4,560
	Subsole S.A., Exp.	56.1												56.1	6,840
	Fresh Land Chile S.A.	7.9												7.9	966
Goldspan Ltd.	Santa Cruz S.A., Exp.							211.8						211.8	12,312
	Lafrut Exp. Agropec.				22.4									22.4	2,240
Hing Lee & Co.	Frutland S. A.			1.9										1.9	384
	Santa Maria S.A.			26.2										26.2	4,840
	Prize Ltda., Exportad.			2.1										2.1	417
	Frux Ltda, Exportad.						1.2							1.2	960
	Agricom, Soc. Agric.			18.4		1.4								19.8	4,640
	Agrofruta Ltda.			9.8										9.8	3,534
	Fruit Grower Chile SA			20.1		2.3								22.4	6,094
	San Andrés Ltda., Exp.			2.7										2.7	540
	San Fco. Lo Garces Ltd			60.3				86.4						146.7	25,006
	Prima Agrotrading S.A.			1.2										1.2	240
Lee Man Trading Co.	RioDueroll S.A., Ag.Inv			2.4										2.4	471
	Southfruit Ltda.					0.4								0.4	240
	Valle Maule S.A.					0.6								0.6	399
	Comercial SVS Ltda			2.4										2.4	480
	Merex Ltda., Soc.Exp.	17.7												17.7	2,160
	Ruiz Tagle Humeres, S.			3.2										3.2	640
	Elicura Ltda., Soc.Agr.								42.6					42.6	4,736
Rucaray S.A., Exp.			53.0			108.0							161.0	23,992	
Walker Grow Rite Int.	Cottlefarms Chile Ltda					4.1								4.1	2,724
	Gonzagri S.A, Exp.		103.2	55.3										158.5	16,471
	Royalsur S.A.			0.6										0.6	128
	Elicura Ltda., Soc.Agr.			1.8										1.8	360
	Frutosa Ltda., Soc.				22.8									22.8	2,240
	Southfruit Ltda.					0.4								0.4	240
	Valle Maule S.A.					0.8								0.8	480
	Euroamérica SA, Frut.		41.2											41.2	2,058
Clear Lake Trading	Frucentro S.A.	74.5												74.5	9,088
	Euroamérica SA, Frut.	112.2												112.2	13,680
	San Fco. Lo Garces Ltd			2.4										2.4	480
	Verfrut S.A., Soc. Exp.	37.4												37.4	4,560
	Comerc. Export. e Import. (1.1										1.1	224
Top Fruit Enterprise Co	Triofruit Ltda., Exp.						64.1							64.1	7,120
	Agrisouth Estates Chile		20.6											20.6	1,029
	Agricom, Soc. Agric.		138.3											138.3	7,203
Yiannis Int. Corp.	Convallis S.A, Exp.		59.3	1.7										61.0	3,556
	San Clemente SA, Exp.	56.1		5.3										61.4	7,896
	Fruit Grower Chile SA	90.7		2.4										93.1	11,544
	Elicura Ltda., Soc.Agr.			2.5										2.5	491
Shanghai Fruit Ltd.	Patagonia Food S.A					0.5								0.5	360
	Exser Ltda.	216.0												216.0	26,340
Wisdom Sound Trading Co.	Copefrut S.A.			23.2										23.2	4,640
	CFN, Cia.Frut.Del Norte	74.8												74.8	9,120
	San Clemente SA, Exp.			16.0										16.0	3,456
	Ecofresh Ltda.		101.1											101.1	5,320



Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Beijing Grit Technolog Y Co Lt	CFN, Cia.Frut.Del Norte	74.8												74.8	9,120
	Frugal S.A., Exportad.			0.6										0.6	120
	Subsole S.A., Exp.			5.6		18.6								24.2	13,525
	Geofrut S.A.			1.7										1.7	332
	Merex Chile Ltda., Agric.			1.2										1.2	237
	Rucaray S.A., Exp.			3.2										3.2	640
	Agricamex .Ltda					3.2								3.2	2,160
	Alfaberries Ltda.					0.7								0.7	480
	Convallis S.A, Exp.			4.6										4.6	2,036
	David del Curto S.A.			10.8										10.8	2,168
	San Clemente SA, Exp.			17.5										17.5	3,504
	Jaime Soler S.A.			6.0										6.0	1,200
	Alpine Chile S.A						25.6							25.6	17,040
	Meyer Ltda., Export.			5.1										5.1	1,024
	Patagonia Food S.A						1.8							1.8	1,200
	Elicura Ltda., Soc.Agr.				3.3									3.3	667
	TyT Export S.A.				3.8									3.8	768
	Prize Ltda., Exportad.				2.6									2.6	752
	Frutisima Ltda.				1.3									1.3	256
	Merex Ltda., Soc.Exp.				1.2									1.2	240
New World Chile S.A.				10.7									10.7	2,742	
Itochu Corporation	Santa Maria S.A.	56.1												56.1	6,840
	Santa Cruz S.A., Exp.							94.1						94.1	5,472
	Dole Chile S.A.	53.1												53.1	6,480
Progressive Enterprises	Grow Southwest S.A.	61.7												61.7	9,657
	S Y V Spa	25.3												25.3	4,600
	El Cerrito SA, Agric.	25.3												25.3	4,600
	Disa S.A, Exportadora	13.8												13.8	2,500
	Monte Alto Fruit S.A.	13.4							43.2					56.6	7,079
	A tlántida Ltd, Soc.Agr	17.5												17.5	2,136
Harvest Agriculture Corp.	Huertos del Valle S.A.								199.9					199.9	7,994
Shenzhen Yuanxing Fruit	Chilexpo Frut Ltda.		19.8	34.8										54.6	8,160
	Noble Fruit S.A.	89.5		19.2										108.7	14,760
Gajumal Mulchand	Rucaray S.A., Exp.	31.9												31.9	3,888
	Alquimia Fresh S.A		110.4											110.4	5,530
Lee S Marketing Inc.	Chilexpo Frut Ltda.		82.9											82.9	4,116
	Norfrut Chile Ltda.	18.7												18.7	2,280
	David del Curto S.A.	33.5												33.5	4,080
	Rio Rapel S.A., Exp.	17.7												17.7	2,160
	Fruit Grower Chile SA	14.8												14.8	1,800
	Santa Cruz S.A., Exp.				72.0									72.0	7,200
	A tacama Ltda. Frut.	18.7												18.7	2,280
	Geofrut S.A.	17.5												17.5	2,130
Aozora Korea Ltd	Santa Cruz S.A., Exp.	17.7												17.7	2,160
	Frucentro S.A.	16.6												16.6	2,022
	Greenvic Comercial SA	35.4			120.0									155.4	16,320
Fuh Uei Trading Co.Ltd.	Chilfresh Ltda., Serv.			2.2										2.2	448
	Botanica Ltda., Soc.	56.0												56.0	6,834
	Triofruit Ltda., Exp.						21.6							21.6	2,400
	Frucentro S.A.						43.2		64.8					108.0	12,000
Dalian Zhen AO	Del Monte Fresh Prod.	88.6		95.2										183.8	29,840
Seohyun Trading	Serv. Integral de Trans.							51.5						51.5	2,816
	Aldunate Ltda, Exp.	18.7			93.6									112.3	11,640
Amanda & Vincent	Helifruit Ltda.	18.7												18.7	2,280
	Continental Del Sur	18.7	101.4	18.6										138.7	12,105
	Southern Fruit, Exp.								21.6					21.6	2,400
	Frutas del Huerto S.A.						21.6							21.6	2,400

Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Daum Trading Co. Ltd.	Santa Maria S.A.	55.1												55.1	6,720
	Atacama Ltda. Frut.	18.7												18.7	2,280
	Exportadora Campillay Spa	71.8												71.8	8,760
	Oppenheimer, Serv.Agr	17.7												17.7	2,160
	Valdovinos y Araya Ltd	17.7												17.7	2,160
Z&C Fruit Trading Co Ltd	Fresh Land Chile S.A.		156.4											156.4	7,819
	Triofruit Ltda., Exp.						21.6							21.6	2,400
Shantou Long Full & Green Trad	Greenvic Comercial SA						23.0							23.0	2,560
	Combifrut S.A.		19.8											19.8	1,029
	Unifrutti Traders Ltd.						21.6							21.6	2,400
	Copefruit S.A.						55.8		12.0					67.8	7,200
	San Fco. Lo Garces Ltd						43.2							43.2	4,800
Dalian Int. Logistics	Exser Ltda.	128.0												128.0	15,606
	San Clemente SA, Exp.				24.0									24.0	2,400
	San Fco. Lo Garces Ltd								19.8					19.8	2,456
Japan Produce	Cabilfrut S.A.							23.5						23.5	1,368
	Santa Cruz S.A., Exp.							141.2						141.2	8,208
	Zurgroup S.A.					3.7								3.7	2,475
Ankhaco	Desarrollo Agrario SA	130.9												130.9	15,960
	Green Valley Ltda., Exp	37.4												37.4	4,560
Guangzhou Sanyu Trad	Agua Santa Exp.			19.2										19.2	3,840
	Panagro S.A., Exp.			35.2										35.2	7,040
	Triofruit Ltda., Exp.				112.0									112.0	11,200
Navatan World Fruit	Green Valley Ltda., Exp	74.8												74.8	9,120
	Los Lirios S.A. , Exp.		21.3	28.4										49.6	6,862
	Río Blanco Ltda, Exp.			2.6										2.6	512
	Agrifruta Comercial Ltd.	37.4												37.4	4,560
Four Seas Trading Dev.	Rucaray S.A., Exp.			1.9										1.9	384
	TyT Export S.A.			7.0										7.0	1,408
	Agrofrio Central Ltd			5.4										5.4	1,080
	Los Lirios S.A. , Exp.			4.5										4.5	939
	Frutland S. A.			7.7										7.7	1,536
	Prima Agrotrading S.A.			1.3										1.3	256
	Meyer Ltda., Export.			37.1										37.1	16,541
	Southfruit Ltda.					12.3								12.3	8,195
	Araucaria Export. S.A.			10.7										10.7	2,146
	Chilexpo Frut Ltda.			2.6										2.6	516
	Frugal S.A., Exportad.			9.7										9.7	1,940
	Prize Ltda., Exportad.	18.7		3.0										21.7	2,880
Frutisima Ltda.			20.2										20.2	4,071	
San Fco. Lo Garces Ltd			20.0										20.0	4,045	
Farm Glory Co., Ltd.	Alquimia Fresh S.A	37.4												37.4	4,560
	David del Curto S.A.	50.2												50.2	6,120
	Sicor S.A., Agrícola	18.7												18.7	2,280
	Norfrut Chile Ltda.	18.7												18.7	2,280
	Geofrut S.A.	17.7												17.7	2,160
	Moba Export	17.7												17.7	2,160
Dev Bhumi Cold Chain	Comercial SM Plus Ltd.				36.9									36.9	11,520
	Prosud				34.8									34.8	10,880
	AMS Family S.A., Com.				86.1									86.1	13,536
Benelux Flower & Food	Lo Castillo Export. Ltd.	18.7												18.7	2,280
	Polar Fruit Int. SA	34.5												34.5	4,440
	S Y V Spa	18.7												18.7	2,280
	Fruta Austral Exp. Ltd	11.5												11.5	2,300
	Comercial Fruticola SA												14.9	14.9	3,730
	New World Chile S.A.	36.1	19.8											55.9	5,433



Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Monco Mktng. y Dev.	Sicor S.A., Agrícola	18.7												18.7	2,280
	Norfrut Chile Ltda.	130.9												130.9	15,960
Pc Foods Pvt Ltd	David del Curto S.A.		147.1	1.3										148.4	8,254
Beijing Shengboatai	Frusan, San Fdo SA		59.3	5.7	83.0									148.0	20,927
	Santa Carmen Ltd.	37.4												37.4	4,560
Hoy Yong Fruit	Agrifrut Comercial Ltd.	56.1												56.1	6,840
	Green Valley Ltda., Exp	54.2												54.2	6,612
Yih Guo Industries Co.	Frutamerica S.A., Exp.	17.7												17.7	2,160
	Río Blanco Ltda, Exp.	18.7												18.7	2,280
	South Fruits Chile SA			4.8										4.8	1,920
	Exp. Delifrut Ltda.						41.0							41.0	4,560
	Gesex, Gest.Exp.Frut.								21.6					21.6	2,400
	CyD Internacional SA							23.0						23.0	2,560
	Frutexport S.A.	18.4												18.4	2,244
Aorta Fruit Supply Co.	Agricom, Soc. Agric.					0.4								0.4	240
	Southern Fruit, Exp.			1.1										1.1	224
Aorta Fruit Supply Co.	Agricom, Soc. Agric.	52.3				4.3								56.6	9,258
	Noble Fruit S.A.			87.8										87.8	17,283
M J Fresh Imp. and Exp.	Agrisouth Estates Chile		144.5											144.5	7,500
Dee Dee Impex	Convallis S.A., Exp.		144.1											144.1	7,203
	Bauza Export Ltda.	36.4												36.4	4,440
Sin Lee Resources	Proexport Ltda, Exp.	46.7												46.7	5,700
	CFN, Cía.Frut.Del Norte	18.7												18.7	2,280
	Verfrut S.A., Soc. Exp.	11.2							30.2					41.5	4,728
Tung Shing Fresh Fruit	Fresh Land Chile S.A.	16.7												16.7	2,040
	Frutas del Huerto S.A.												21.6	21.6	2,400
	Verfrut S.A., Soc. Exp.		21.3											21.3	1,120
	Soc. Exportadora C y M Ltc	56.1												56.1	6,840
	Fruit Grower Chile SA			21.0										21.0	4,200
Aozora New Zealand	Invexa Comercial e Inversio			6.6										6.6	1,320
	Greenvic Comercial SA	46.7			72.0				23.0					141.8	15,460
Win Rich Trans. Ltd.	Fruit Grower Chile SA			3.0										3.0	600
	South Fruits Chile SA			1.2										1.2	240
	Agrofrio Central Ltd			74.0		5.7								79.7	18,600
	Comercial SVS Ltda					0.8								0.8	510
	Prize Ltda., Exportad.			4.6										4.6	913
	Botanica Ltda., Soc.			6.5										6.5	1,293
	Chilexpo Frut Ltda.			4.5										4.5	890
	Greenvic Comercial SA			2.6		2.2								4.7	1,952
	Exp.Fresh Fruits & Veg			1.0										1.0	190
	Valle Maule S.A.					0.8								0.8	480
	Alpine Chile S.A					2.2								2.2	1,440
	Cottlefarms Chile Ltda					1.6								1.6	1,078
	San Clemente SA, Exp.			18.4										18.4	3,673
	Agricom, Soc. Agric.						1.4							1.4	960
	Sol del Maule						0.7							0.7	480
	Southfruit Ltda.						4.8							4.8	3,228
	Pornvechai Ltd.	Verfrut S.A., Soc. Exp.			1.8										1.8
Los Lirios S.A. , Exp.				2.3										2.3	512
David del Curto S.A.				5.8										5.8	1,152
Gonzagri S.A, Exp.			20.4	2.6										23.0	2,088
San Clemente SA, Exp.				11.4										11.4	2,272
Sol y Mar				2.0										2.0	396
Frespro Sdn Bhd	Unifrutti Traders Ltd.	90.3		1.8										92.1	11,376
	South Fruits Chile SA								2.0					2.0	224
	Comercial SM Plus Ltd.								24.0					24.0	2,400
	Los Lirios S.A. , Exp.	9.3			24.0				76.8					110.1	11,220

Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Verisource Asia Ltd.	Agua Santa Exp.	70.8												70.8	8,640
	Los Lirios S.A., Exp.	65.0												65.0	8,640
Kwek Global Pte Ltd.	Río Blanco Ltda, Exp.	93.2			22.4									115.6	13,604
	Frucentro S.A.	18.4												18.4	2,238
Meika Corporation	Prontoexport Ltda.	133.4												133.4	16,553
V.S.M.Fuits Ltd.	Desarrollo Agrario SA	129.3												129.3	15,770
	Monte Rosa SA, Com.			1.8										1.8	360
Xnk Trade and Service	Desarrollo Agrario SA	130.9												130.9	15,960
Artexport Branch	Agrifruit Comercial Ltd.	18.7												18.7	2,280
	Desarrollo Agrario SA	112.2												112.2	13,680
Shenzhen Sheng Maoxim Investme	Imp.y Exp. Estrella Del Est			3.2										3.2	640
	Collipulli S.A.					0.4								0.4	268
	Exportadora Brix Ltda.	93.5												93.5	11,400
	Fresh Land Chile S.A.	33.5												33.5	4,080
Nam Chan Trading	Agrofruta Ltda.	18.7												18.7	2,280
	Exportadora Campillay Spa	17.7												17.7	2,160
	Proexport Ltda, Exp.	93.5												93.5	11,400
G.T. Fruitech Pvt.Ltd.	Gonzagri S.A, Exp.		25.2											25.2	1,248
	Sol y Mar				50.1									50.1	16,496
	Oppenheimer, Serv.Agr	54.4												54.4	6,636
Shanghai Nongfu	Frusan, San Fdo SA	35.6	21.2		69.4								126.2	12,300	
Ntuc	Agricola San Luis De Yaqui	18.7												18.7	2,280
	Johnson Fruit	11.5												11.5	2,300
	El Molino Ltda.	94.8												94.8	13,440
Turners & Growers Int.	Frutamerica S.A, Exp.	87.0												87.0	14,018
	Subsole S.A., Exp.	37.4												37.4	4,560
AIC Incorporated	Prime Harvest S.A.					106.7								106.7	44,910
	South Pacific Trading					17.3								17.3	10,590
Bobae Industrial Cp.Ltd.	Exportadora Campillay Spa	17.7												17.7	2,160
	Frutexport S.A.	53.1												53.1	6,480
	Río Blanco Ltda, Exp.	53.1												53.1	6,480
Fresh Flowers Inc.	Río Blanco Ltda, Exp.	123.3												123.3	15,162
Wt Vision Produce Pte	Copefruit S.A.				120.0									120.0	12,000
Foshan Gaoming Harvest Fair Fo	Green Valley Ltda., Exp	76.2												76.2	13,780
	Collipulli S.A.		19.8											19.8	1,029
	Desarrollo Agrario SA	23.0												23.0	4,600
Tiajin Sunshine Int. Trading Co	Green Valley Ltda., Exp	76.9												76.9	10,280
	Agrifruit Comercial Ltd.	18.7												18.7	2,280
	Gonzagri S.A, Exp.		20.4											20.4	1,064
D Fresh Sdn Bhd	Norfruit Chile Ltda.	74.8												74.8	9,120
	Sicor S.A., Agrícola	37.4												37.4	4,560
Jing Ke Long Company	Gesex, Gest.Exp.Frut.						43.2		21.6					64.8	7,200
	Noble Fruit S.A.			0.6										0.6	128
	Zurgroup S.A.					9.4								9.4	6,300
	Verfruit S.A., Soc. Exp.		21.3	6.0										27.3	3,040
	Alquimia Fresh S.A			8.3										8.3	1,664
	Magna Trading S.A.			1.2										1.2	240
Sun Yuan Harn Fresh	Gesex, Gest.Exp.Frut.						21.6							21.6	2,400
	Frucentro S.A.								43.2					43.2	4,800
	Copefruit S.A.				24.0									24.0	2,400
	Río Blanco Ltda, Exp.				22.4									22.4	2,240
Fortune Lantern Frui	Del Monte Fresh Prod.	70.8		39.9										110.8	16,624
Mudra Exports Pvt Ltd.	Los Lirios S.A., Exp.		109.9											109.9	5,552
Shine Food Corporation	Agric. E Invers. Río Duero I	36.8												36.8	4,488
	Mace S.A.			16.9										16.9	4,718
	Comercial El Camino Ltda.	18.7												18.7	2,280
	Queulat Export S.A.	37.4												37.4	4,560



Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Hupco Pte. Ltd.	Alpine Chile S.A					4.0								4.0	2,640
	Frut. Terranova S.A.					3.6								3.6	2,400
	Agrofruta Ltda.			1.3										1.3	256
	El Bordo S.A.					14.4								14.4	9,600
	Quintay S.A., Exp.	18.7												18.7	2,280
	New World Chile S.A.					0.7								0.7	480
	Chilfresh Ltda., Serv.				1.0		0.7							1.7	720
	San Fco. Lo Garces Ltd				39.9				23.0					63.0	10,791
Vital Berry Marketing						1.7							1.7	1,125	
MS Korea Inc. Ltd.	Agrofruta Ltda.	14.8												14.8	1,800
	Paine Ltda., Com.	93.1												93.1	11,358
Lst Fresh Fruit Sdn Bhd	Copefrut S.A.			1.6					24.0					25.6	2,720
	New World Chile S.A.					1.1								1.1	705
	San Fco. Lo Garces Ltd			3.8										3.8	760
	Fresh Land Chile S.A.			0.6										0.6	128
	Frucentro S.A.	55.8												55.8	6,809
	Los Lirios S.A., Exp.			1.2										1.2	256
	Agricom, Soc. Agric.	18.3												18.3	2,226
Valle Maule S.A.					1.2								1.2	720	
Santa Elena Direct Uk.	Santa Maria S.A.	107.3												107.3	13,080
World Fruits Co., Ltd.	Cumbres Chile S.A.	35.4												35.4	4,320
	San Fco. Lo Garces Ltd				71.2									71.2	7,120
Kogen Trading	Greenvic Comercial SA						67.7							67.7	7,520
	Agricom, Soc. Agric.	18.2									18.9			37.1	6,780
Paramount Export Co	Agrisouth Estates Chile		41.2											41.2	2,058
	Rio Blanco Ltda, Exp.			6.4										6.4	1,275
	Dole Chile S.A.	18.7												18.7	2,280
	Los Lirios S.A., Exp.	18.7	19.8											38.5	3,309
Leistan (Beijin) Trading	Dole Chile S.A.			1.5										1.5	526
	Everfresh S.A, Exp.			1.8		0.4								2.2	623
	Frugal S.A., Exportad.			2.1										2.1	421
	Los Lirios S.A., Exp.			8.8										8.8	1,772
	Subsole S.A., Exp.			12.0										12.0	2,400
	Agrofrio Central Ltd			1.2										1.2	240
	Greenvic Comercial SA					0.7								0.7	480
	Copefrut S.A.			10.3										10.3	2,060
	Prima Agrottrading S.A.			2.4										2.4	480
	Rucaray S.A., Exp.			2.5										2.5	496
	Valle Maule S.A.					3.1								3.1	1,886
	Ekofrut de Romeral			2.4										2.4	480
	Elicura Ltda., Soc.Agr.			1.2										1.2	235
	San Fco. Lo Garces Ltd			45.4										45.4	9,156
Verfrut S.A., Soc. Exp.			7.2										7.2	1,920	
Freshmart Singapore	Ekofrut de Romeral			4.8										4.8	960
	RioDueroll S.A., Ag.Inv			1.3										1.3	256
	Vital Berry Marketing					28.0						0.3	28.4	18,912	
	Copefrut S.A.			6.4		32.2								38.6	22,745
	Valle Maule S.A.					9.2								9.2	6,000
	Comexport Ltda.			1.2										1.2	240
Fruits and Greens	Agroberries Ltda.					19.4								19.4	12,928
	Frusan, San Fdo SA	18.7												18.7	2,280
	RioDueroll S.A., Ag.Inv			0.6										0.6	110
	Unifrutti Traders Ltd.	35.4										23.5	58.9	6,672	
	Agric. E Invers. Rio Duero l	18.7												18.7	2,280
	New World Chile S.A.			0.6										0.6	112
Rancagua, Cia.Exp.Ltd.			1.8										1.8	600	

Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Hacota Co. Ltd	Dole Chile S.A.	74.8		2.6										77.3	10,144
	Comercial SM Plus Ltd.		19.6											19.6	1,029
Yunyu Shokuhin Co. Ltd.	Cherry Traders S.A.							96.5						96.5	5,609
Global Fruits Pte. Ltd.	Nutrafruit Ltda., Exp.	56.1												56.1	6,840
	Geofrut S.A.	17.7												17.7	2,160
H Nguyen Trading	Verfrut S.A., Soc. Exp.								21.6					21.6	2,400
	Copefrut S.A.		20.2											20.2	1,064
Big Big Supercenter Public Co.	Proexport Ltda, Exp.	56.1												56.1	6,840
	Johnson Fruit	18.7												18.7	2,280
Fruit Growers Alliance	Chilfresh Ltda., Serv.			0.6										0.6	120
	Verfrut S.A., Soc. Exp.	18.7												18.7	2,280
	Proexport Ltda, Exp.	37.4												37.4	4,560
Nk Trade Thailand Co.	Noble Fruit S.A.	37.4												37.4	4,560
	Bendel Fruit S.A.	93.5												93.5	11,400
Tresmarios Enterprises	Bauza Export Ltda.	17.7												17.7	2,160
	Exportadora Brix Ltda.	18.7												18.7	2,280
Rkjaiswal and Co.	Frusan, San Fdo SA	56.1												56.1	6,840
	Copefrut S.A.			0.5										0.5	90
Nihon Farm Corporation	Río Blanco Ltda, Exp.	90.5												90.5	11,040
	Verfrut S.A., Soc. Exp.		44.2											44.2	2,208
Chiao Yaow Trading	Oppenheimer, Serv.Agr		46.7											46.7	2,226
	Comercial Fruticola SA												3.0	3.0	1,914
	Agroberries Ltda.					34.1								34.1	21,903
	South Pacific Trading					4.2								4.2	2,250
	Blueberries					0.9								0.9	110
	Copefrut S.A.					31.3								31.3	20,259
	RíoDueroll S.A., Ag.Inv					2.4								2.4	1,620
	Easter Island S.A					0.7								0.7	480
Day Fruits Co., Ltd.	Valle Maule S.A.					9.1								9.1	6,000
	Frucentro S.A.								21.6					21.6	2,400
Frutisima Trading Co	Gonzagri S.A., Exp.		62.4											62.4	3,087
	Cerasus S. A.		19.6	0.9										20.5	1,210
	Fresh Land Chile S.A.			9.0										9.0	1,792
Thongchai International	Prima Agrotrading S.A.			49.9										49.9	11,306
	Valle Limarí S.A, Exp.	18.7												18.7	2,280
	Frugal S.A., Exportad.		1.5	3.0										4.5	747
	Prize Ltda., Exportad.			3.0									11.4	14.4	3,447
	Frutisima Ltda.			2.2										2.2	440
Royal Company Ltda.	Prohens S, Rafael y Cia	35.4												35.4	4,320
	Frutland S. A.			3.6										3.6	712
	Exportadora del Sur			4.8										4.8	960
	Johnson Fruit			5.7										5.7	1,144
Advanced Impex International	San Fco. Lo Garces Ltd			39.9										39.9	7,981
	Copefrut S.A.			7.2										7.2	1,440
	Proexport Ltda, Exp.	18.7												18.7	2,280
Origin Direct Asia	Chilfresh Ltda., Serv.			2.3										2.3	464
	Prontoexport Ltda.	69.8												69.8	8,508
Origin Direct Asia	Hortifrut Chile S.A.					8.7								8.7	3,262
	Desarrollo Agrario SA	18.7												18.7	2,280
	New World Chile S.A.			2.0										2.0	403
Origin Direct Asia	Oppenheimer, Serv.Agr			1.0										1.0	340
	Green Valley Ltda., Exp	56.1												56.1	6,840
Origin Direct Asia	Monte Alto Fruit S.A.							21.6						21.6	2,400
	Santa Maria S.A.	37.4												37.4	4,560
	Agricom, Soc. Agric.	17.7												17.7	2,160

Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Josefino Trading	CFN, Cia.Frut.Del Norte	37.4												37.4	4,560
	David del Curto S.A.	18.7												18.7	2,280
	Frusan, San Fdo SA	11.2											9.3	20.5	1,880
Hidi Trading	South Fruits Chile SA	18.7												18.7	2,280
	Comexport Ltda.		19.6											19.6	1,029
	El Parque Ltda, Exp.	37.4												37.4	4,560
SFV Trading Sdn	Río Blanco Ltda, Exp.	74.8		0.6										75.4	9,248
Shanghai Shuo Cheng	Del Monte Fresh Prod.			75.2										75.2	15,040
Duwin Int'l Co. Ltd.	Prime Harvest S.A.		19.7											19.7	1,029
	Comexport Ltda.			55.2										55.2	11,040
PT Tropical Pusaka Indo	Río Blanco Ltda, Exp.	74.8												74.8	9,120
PT Mitra Sarana Purna	Euroamérica SA, Frut.	18.7												18.7	2,280
	Geofrut S.A.	55.6												55.6	6,780
Del Monte Saudi Arabia Co Lt	Del Monte Fresh Prod.		72.8											72.8	3,792
Fuji Corporation, Tsjiki	Cherry Traders S.A.							71.6						71.6	4,160
Wlh Gruoop Of Company	Frugal S.A., Exportad.				24.0									24.0	2,400
	Alquimia Fresh S.A		22.9											22.9	1,379
	Verfrut S.A., Soc. Exp.		22.4											22.4	1,120
Triple A Fruit Ltd.	Comercial SM Plus Ltd.			0.6										0.6	120
	San Clemente SA, Exp.			1.9										1.9	384
	FruX Ltda, Exportad.					1.1								1.1	720
	Buenavista			1.2										1.2	240
	Copefrut S.A.			1.4										1.4	270
	Río Blanco Ltda, Exp.	18.7												18.7	2,280
	San Fco. Lo Garces Ltd			43.4										43.4	8,685
	Vital Berry Marketing					0.7								0.7	450
Jimu Guangzhou Import And Exp.	Agrofrio Central Ltd			3.6										3.6	720
	Los Lirios S.A. , Exp.			0.6										0.6	128
	Copefrut S.A.			21.8										21.8	4,362
	Panagro S.A., Exp.			5.6										5.6	1,120
	San Fco. Lo Garces Ltd			37.2										37.2	7,468
Kinki Tsusho Co. Ltda.	Frusan, San Fdo SA				68.5								68.5	6,720	
Yu Sian Fruit Co. Ltd.	Comercial SVS Ltda			9.0		3.0								12.0	3,778
	Agricom, Soc. Agric.	56.1												56.1	6,840
Watari Co., Ltd.	Comercial Fruticola SA					0.3							0.8	1.1	765
	Greenvic Comercial SA					3.0								3.0	1,975
	Vital Berry Marketing					32.4								32.4	21,574
	Hortifrut Chile S.A.					0.7							0.3	1.1	702
	Sun Belle Berries SA					0.7							1.9	2.6	1,728
	Valle Maule S.A.					27.5								27.5	17,760
D Mannivanan And Co	Global Trading Int.		66.4											66.4	3,318
Guangzhou City Zhen	San Sebastian Ltda.			15.9										15.9	3,176
	Subsole S.A., Exp.			1.2	48.0									49.2	5,040
Tropix Enterprises	Frusan, San Fdo SA		64.5											64.5	3,192
Health Foods	Mk Global Trade									20.0				20.0	800
	Valbifrut S.A									44.0				44.0	1,760
Novafruit S R L	Agrisouth Estates Chile		62.6											62.6	3,234
Pyh Perng Trading Co. Ltd.	Agrisouth Estates Chile		61.7											61.7	3,087
Chiigreen International Co.	Nice Blue S.A., Exp.					1.2								1.2	720
	Aldunate Ltda, Exp.				23.5									23.5	2,352
	Grow Southwest S.A.	17.7												17.7	2,160
	Disa S.A, Exportadora	18.7												18.7	2,280
Kingo Korea Co. Ltd.	Frusan, San Fdo SA	35.4			24.5									59.9	6,720
	Alquimia Fresh S.A		0.4											0.4	42
Won Jun Produce	Euroamérica SA, Frut.	37.4												37.4	4,560
	TrioFrut Ltda., Exp.				22.4									22.4	2,240



Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Lee Foods Distribution	Jacusiell Ltda.			2.6										2.6	528
	Proexport Ltda, Exp.	56.1												56.1	6,840
	Gedesa Exportaciones			0.6										0.6	112
Tesco Asia	David del Curto S.A.		58.8											58.8	3,087
Sopli S.A.R.L.	Proexport Ltda, Exp.	18.7												18.7	2,280
	Polar Fruit Int. SA	17.3	11.5		10.1									38.9	3,708
Ebd Fruits Comercial	Valle De Triana Ltda.	56.1												56.1	6,840
UBM Corporation	Green Valley Ltda., Exp	37.4												37.4	4,560
	Proexport Ltda, Exp.	18.7												18.7	2,280
Ek Chai Distribution Co	Subsole S.A., Exp.	56.1												56.1	6,840
PT Sumber Pangan Uta	Río Blanco Ltda, Exp.	56.1												56.1	6,840
A K Elbali	Fruittita S.A., Exp.	55.6												55.6	6,780
Guangzhou Truly Harbor Trading	Copefruit S.A.			36.8										36.8	7,360
	Hars & Hagebauer Chile	18.7												18.7	2,280
One Trade O B Taxon	Merex Ltda., Soc.Exp.	53.1				2.2								55.4	7,969
Zhxing Fruit Co.	Terrafruit S.A						43.2							43.2	4,800
	Agricom, Soc. Agric.	11.2												11.2	1,368
Beijing Taxidermy & T.	Buenvista			1.7										1.7	432
	El Encanto Ltda.					0.7								0.7	480
	Rancagua, Cia.Exp.Ltd.			6.6										6.6	1,320
	Sun Belle Berries SA					0.4								0.4	240
	Frucentro S.A.			2.4										2.4	481
	Bendel Fruit S.A.			12.6										12.6	2,514
	Prize Ltda., Exportad.			2.4										2.4	480
	San Fco. Lo Garces Ltd			15.8										15.8	3,200
Agrofrío Central Ltd			10.8		0.7								11.5	2,640	
Beijing Free Tiger Inter. Trade	Patagonia Food S.A					1.4								1.4	960
	Southfruit Ltda.					1.8								1.8	1,174
	Zurgroup S.A.					0.7								0.7	450
	Agricamex .Ltda					7.9								7.9	5,280
	Subsole S.A., Exp.					15.0								15.0	10,008
	Vital Berry Marketing			0.3		16.5								16.9	11,250
Shenzhen Harvest Time	Alpine Chile S.A					10.0								10.0	6,638
	Los Olmos Ltd, Exp.	35.4												35.4	4,320
Kas Trading	Los Lirios S.A. , Exp.			18.0										18.0	3,840
	Prontoexport Ltda.	17.7												17.7	2,160
	Santa Maria S.A.	17.7												17.7	2,160
Pacific & Co. Ltd.	Quintay S.A., Exp.	17.7												17.7	2,160
	Moba Export	53.1												53.1	6,480
Chop Tong Guan Sdn Bnd	Prime Harvest S.A.					0.4								0.4	240
	Noble Fruit S.A.			1.2										1.2	248
	San Fco. Lo Garces Ltd							31.0						31.0	3,440
	Frutamerica S.A, Exp.	18.6												18.6	2,268
	Southern Fruit, Exp.					0.4								0.4	240
Scalzo Food Industries	Leyla Fruits El			0.7										0.7	128
Japan Fraise Co., Ltd.	Anakena Ltda, Exp.								50.4					50.4	4,580
	Agroberries Ltda.					0.6								0.6	428
	South Pacific Trading					2.2								2.2	984
	Frut. Terranova S.A.					2.0								2.0	1,350
	Easter Island S.A					2.9								2.9	1,920
	Exp. y Com. Valle Azul Spa					0.7								0.7	480
	Agricom, Soc. Agric.					1.4								1.4	943
	Valle Maule S.A.					0.7								0.7	480
	Vital Berry Marketing					9.2								9.2	4,655
	Agricola Mondasol Ltda.					7.7								7.7	3,224
	Alpine Chile S.A					3.7								3.7	2,180
	Copefruit S.A.					19.2								19.2	11,652



Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Eland Park Ltd.	Montolin SA, Agr.Inm	50.1												50.1	6,480
Global Trade S.R.L.	Río Blanco Ltda, Exp.	15.0												15.0	1,824
	San Fco. Lo Garces Ltd			0.8										0.8	160
	Comexport Ltda.			3.6		0.4								4.0	960
	Copefrut S.A.			7.2										7.2	1,440
	Frucentro S.A.	23.1												23.1	2,280
Sun Light Trading Co.	Pacific Nut Co. Chile												50.0	50.0	2,000
C V Kuda Mas	Dole Chile S.A.				48.0									48.0	4,800
Chand Fruit Co.	Del Monte Fresh Prod.		47.9											47.9	2,368
Soon Huant Fruits	Copefrut S.A.								46.4					46.4	4,640
Superone Taiwan Co, Ltd.	Organik Time SPA		42.8	2.7		0.5								46.0	3,158
K Fruit	Bellabarca Ltda.	17.7												17.7	2,160
	Rosales L. Exp.yCom.							24.8						24.8	1,440
Great Favours Intl	Asi Chile S.A.								20.0					20.0	800
	Pacific Nut Co. Chile								22.0					22.0	880
Day Spring Co. Ltd	Gonzagri S.A., Exp.		41.6											41.6	2,058
Funasho Shouji Co., Ltd.	Oppenheimer, Serv.Agr	37.7												37.7	4,600
	Sun Belle Berries SA												3.5	3.5	2,340
Minh Hang I & T Co Ltd.	Fruit Grower Chile SA			1.1										1.1	440
	Verfrut S.A., Soc. Exp.	36.4												36.4	4,440
Kumho Fd Corporation	Frusan, San Fdo SA			2.6										2.6	1,048
	Huertos del Valle S.A.								10.0					10.0	1,000
Beijing Golden Famous Intern.	Anakena Ltda, Exp.								29.3					29.3	2,748
	Comexport Ltda.			8.4				21.6						30.0	5,520
	Exp. y Com. Valle Azul Spa			1.9										1.9	383
Unigreen Fruits Co.	Chilexpo Frut Ltda.			5.0										5.0	986
	South Fruits Chile SA			2.4										2.4	480
Bb & B Co. Ltd.	San Alberto S.A.		39.1											39.1	2,058
	Alpine Chile S.A					36.3								36.3	24,231
	Patagonia Food S.A					1.8								1.8	1,200
	Southern Fruit, Exp.					1.4								1.4	960
	South Pacific Trading					1.8								1.8	1,200
	Vital Berry Marketing					12.7						0.6	13.4	8,811	
	Copefrut S.A.					12.3								12.3	8,190
	Valle Maule S.A.					7.3								7.3	4,560
Ilham Prestasi Sdn. Bhd.	El Bolfo S.A.					1.4								1.4	960
	Comercial Fruticola SA												0.4	0.4	204
Shenzhen Lantao	Fruit Grower Chile SA			0.6										0.6	120
	Cerasus S. A.	37.4												37.4	4,560
	Frusan, San Fdo SA		19.0											19.0	987
Cipta Wirasana Semp.	David del Curto S.A.	17.7												17.7	2,160
	X fru Cinco Ltda., Exp.					0.8								0.8	480
Mekong River	Agrofruta Ltda.	37.4												37.4	4,560
PT Sinar Bintrang Bir	Proexport Ltda, Exp.	37.4												37.4	4,560
	Agrofruta Ltda.	18.7												18.7	2,280
City Fresh Fruit Lt.	Lo Castillo Export. Ltd.	18.7												18.7	2,280
	Dole Chile S.A.	37.4												37.4	4,560
Guangzhou Yogo Export & Im	Verfrut S.A., Soc. Exp.	37.4												37.4	4,560
	Buenavista			2.4										2.4	720
Beijing Guangchangmin	Verfrut S.A., Soc. Exp.		21.3											21.3	1,120
	Panagro S.A., Exp.			13.4										13.4	2,688
In Fresh Import & Export Sdn	Agric.e Invers. Rio Duero II	37.0												37.0	4,518
Shung Feng Trading	Prize Ltda., Exportad.		19.6	17.4										37.0	4,513
	Nutrafrut Ltda., Exp.	18.7												18.7	2,280
Lsl Food Fresh Enterprise	Geofrut S.A.	15.9												15.9	1,944
	Global Growers Marketing					2.3								2.3	1,530

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CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Aartsenfruit Breda B. V.	David del Curto S.A.	17.7												17.7	2,160
	Frusan, San Fdo SA	18.7												18.7	2,280
Dalian Jinliyuan Trade	San Fco. Lo Garces Ltd			18.4										18.4	3,680
	Río Blanco Ltda, Exp.	17.8												17.8	2,166
Evenfresh Ltd.	Rancagua, Cia.Exp.Ltd.			36.1										36.1	7,216
China S.A. Intl	Agricom, Soc. Agric.	35.9												35.9	4,380
Good View Fruits	Alpine Chile S.A					8.6								8.6	5,729
	Expafruit Ltda.					2.5								2.5	1,695
	Frut. Terranova S.A.					3.6								3.6	2,370
	Sol y Mar				21.0									21.0	4,000
Sanyo Electric Trading Co.	Rucaray S.A., Exp.	35.4												35.4	4,320
Gwisi Fruit Commercial	Noble Fruit S.A.	35.4												35.4	4,320
Song An Trad G Co.	Río Blanco Ltda, Exp.	35.4												35.4	4,320
Tokyo Seika Trading	Hortifrut Chile S.A.					29.5								29.5	19,397
	Comercial Fruticola SA					3.4								3.4	2,250
	Sun Belle Berries SA					1.1								1.1	720
	Vital Berry Marketing					1.4								1.4	900
Tianjin Mar Brillante Int. Trad	Maule Ltd., Soc.Com.			35.2										35.2	7,040
Wallen Agriculture	Vital Berry Marketing					33.8								33.8	22,500
	Southfruit Ltda.					1.4								1.4	960
Sm Commerce Inc.	Fruit Grower Chile SA	18.5												18.5	2,250
	David del Curto S.A.	16.7												16.7	2,040
Chang Lung Agriculture	Cia.Chilena de La Fruta			34.4										34.4	6,872
Airwinds Freight Forward	Verfrut S.A., Soc. Exp.	15.6												15.6	1,900
	Proexport Ltda, Exp.	18.7												18.7	2,280
Tesco Stores Ltd.	David del Curto S.A.	33.5												33.5	4,080
P & C Int. Trading	Convallis S.A., Exp.			8.4										8.4	1,920
	New World Chile S.A.			4.2										4.2	840
	Easter Island S.A	17.7												17.7	2,160
Ocean Pacific Market	David del Curto S.A.	16.7												16.7	2,040
	Frutamerica S.A, Exp.	13.1												13.1	1,596
Cac Lim Trading & S.	Comercial SM Plus Ltd.				1.2									1.2	384
	Chilean South Apple S. A.		19.8											19.8	1,029
	Oppenheimer, Serv.Agr			1.2										1.2	480
	San Fco. Lo Garces Ltd			7.5										7.5	1,760
C&T Global Company	Frucentro S.A.	18.7												18.7	2,280
	Los Lirios S.A., Exp.			10.2										10.2	2,142
Dole Fruit & Veg.	Dole Chile S.A.	18.7		8.3										27.0	3,944
	Valle Maule S.A.					0.4								0.4	240
New South Pacific	Los Lirios S.A., Exp.		22.0	4.7										26.8	2,094
	Comexport Ltda.			0.6										0.6	120
Ningbo Bingcheng Import & Exp.	Im.y Ex. Estrella Del Este			5.1										5.1	1,152
	Jacusielt Ltda.			19.7										19.7	3,933
Kaishen Trading Sdn Bhd	Proexport Ltda, Exp.	23.4												23.4	2,850
Metspan International	Johnson Fruit	23.0												23.0	4,600
Yannis International Hong Kong	Convallis S.A., Exp.			19.8										19.8	4,885
	San Clemente SA, Exp.			3.2										3.2	640
Rui Ocean Company Ltd.	Agrofrio Central Ltd			6.0										6.0	1,200
	Chilexpo Frut Ltda.			2.6										2.6	504
	Frugal S.A., Exportad.			9.4										9.4	1,870
	Fresh Land Chile S.A.			3.8										3.8	768
	Comexport Ltda.			0.6										0.6	120
Shanghai Puchen Intern. Trac	Export. Valle Andes				22.4									22.4	2,240
	San Clemente SA, Exp.			5.6										5.6	1,280
Kingdom Green	Vital Berry Marketing					16.1								16.1	10,575
	EI Boldo S.A.					0.7								0.7	480
Cedis Papeete	Río Ltda., Exportadora	6.4		10.4					0.8	2.3			2.4	22.3	5,624

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CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
NKG Trading	San Andrés Ltda., Exp.		22.1											22.1	1,106
Want Fresh Co. Ltd.	Agricom, Soc. Agric.					0.4								0.4	240
	Frucentro S.A.						21.6							21.6	2,400
Beijing Yuanfa Huao	Rucaray S.A., Exp.		20.4	1.3										21.7	1,320
Royal Sales Ltda.	San Andrés Ltda., Exp.		21.5											21.5	1,064
Uni President Organic	Organik Time SPA		21.4											21.4	1,176
Duadua Company Ltd.	Exportadora Briza Ltda.	17.7		3.0										20.7	3,000
Fruit Dream Ltd.	San Andrés Ltda., Exp.		20.6											20.6	1,029
Guangzhou City Aoben Trad.	Carlos Aguilar		20.4											20.4	1,064
	Blueberries					1.7								1.7	1,120
Locate Grow & Optimise	Nutrafruit Ltda., Exp.	18.5												18.5	2,262
	Copefruit S.A.		20.2											20.2	1,064
Fresh Joy Co. Ltd.	Rancagua, Cia.Exp.Ltd.			7.2										7.2	1,440
	Vital Berry Marketing			6.5		6.4								12.9	5,907
Dalian Chuan Yue Trad.	San Fco. Lo Garces Ltd								20.1					20.1	2,484
	San Clemente SA, Exp.			1.8										1.8	352
Euro Atlantic	Frut. Terranova S.A.					3.3								3.3	2,220
	Alpine Chile S.A					5.4								5.4	3,600
	South Pacific Trading					7.3								7.3	4,860
	Vital Berry Marketing					2.0								2.0	1,350
Jau Neg Agricultural Mar.	Convallis S.A., Exp.		19.8										19.8	1,029	
Royal Yi Fresh Int.	Campofrut Ltda., Exp.			12.1										12.1	2,411
	Comercial SVS Ltda			1.8		1.1								2.8	1,071
	Fruittita S.A., Exp.			1.9										1.9	383
	Agricom, Soc. Agric.					2.5								2.5	1,680
East Sea Fishing & S.	El Encanto SA, Exp.		19.2										19.2	1,015	
Sunray Fresh Marketing Pte Ltd	Copefruit S.A.			1.3										1.3	256
	Río Blanco Ltda, Exp.	17.7												17.7	2,160
PT DWI Tunggal Utama	Agrifruit Comercial Ltd.	18.7												18.7	2,280
Kwek Sum Chuan F.	Río Blanco Ltda, Exp.	18.7												18.7	2,280
P. T. Citra Usaha Abadi	Agric.e Invers. Río Duero II	18.7												18.7	2,280
Seasonal Produce	San Fco. Lo Garces Ltd	18.7												18.7	2,280
Prizako Agency Sdn.	Cumbres Chile S.A.	18.7												18.7	2,280
Success Co. Ltd.	Agric.e Invers. Río Duero II	18.7												18.7	2,280
Higreen Interna.	Disa S.A, Exportadora	18.7												18.7	2,280
PT Mulia Raya Agrijaya	Proexport Ltda, Exp.	18.7												18.7	2,280
Cal Ex Trading Company	Fruta Austral Exp. Ltd	18.7												18.7	2,280
Arabian Trading Company	Polar Fruit Int. SA	18.7												18.7	2,280
Philippine Genesis Freight Un	Euroamérica SA, Frut.	18.7												18.7	2,280
Kirsch Mushrooms Co.	Los Lirios S.A., Exp.	18.7												18.7	2,280
Semesta Segar Abadi	Agric.e Invers. Río Duero II	18.7												18.7	2,280
Dalian Textile Imp. Exp.	Exser Ltda.	18.7												18.7	2,280
PT Sarana Griya Segar	Agric.e Invers. Río Duero II	18.7												18.7	2,279
Easy Full Resources Ltd.	Dole Chile S.A.						18.6							18.6	2,064
Mountain Glory Agri Sales	Frutamerica S.A, Exp.	18.5												18.5	2,256
New Peak (Fruit) Co.	San Fco. Lo Garces Ltd			18.4										18.4	3,680
SA International	Del Monte Fresh Prod.			18.4										18.4	3,680
Shenzhen Xing Long Da	Alquimia Fresh S.A	17.7												17.7	2,160
	Sol y Mar			0.5										0.5	103
Prestige China Develop.	Agricom, Soc. Agric.	17.7												17.7	2,160
Nam Chan Co. Ltd.	CFN, Cia.Frut.Del Norte	17.7												17.7	2,160
Chan Seng Heng	Del Monte Fresh Prod.	17.7												17.7	2,160
Champion Horizon	Tacora Fruta S.A.	17.7												17.7	2,160
Kansai Seika Co. Ltd.	Ruiz Tagle Humeres, S.	17.7												17.7	2,160
Ogl Food Tradin	Rucaray S.A., Exp.	17.7												17.7	2,160
Dong Guan Chang Ming Impor	Córpore Agrícola S.A.	17.7												17.7	2,160
Suri Agro Fresh Pvt.	Polar Fruit Int. SA	17.7												17.7	2,160

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CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUEB	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Noble Freight Int L	Merex Ltda., Soc.Exp.	17.7												17.7	2,160
Guangzhou City Yuede	Alquimia Fresh S.A	17.7												17.7	2,160
Pt Botanika Indonesia	Nutrafrut Ltda., Exp.	17.7												17.7	2,160
All Fresh International	El Calvario S.A , Agric.	17.7												17.7	2,160
Ding Nong Enterprise	Chilexpo Frut Ltda.		17.6											17.6	882
Agrimax International	Prize Ltda., Exportad.			17.5										17.5	3,490
Three Shine Trading Co	Organik Time SPA				17.4									17.4	5,440
Shri Gopal Impex	Polcura Exportaciones	17.4												17.4	2,118
Maruka Oita Daido Seika	Frucentro S.A.	17.0												17.0	2,071
Socomo S. A.	David del Curto S.A.	16.7												16.7	2,040
Berry Republic Co. Ltd.	Comercial Fruticola SA					11.0								11.0	6,279
	Hortifrut Chile S.A.					4.3								4.3	2,872
Northridge Int. Sdn.	Vital Berry Marketing					2.2							0.1	2.4	1,566
	San Fco. Lo Garces Ltd			12.7										12.7	2,547
W H K Marketing	Alquimia Fresh S.A		14.9											14.9	784
Kian Seng Fresh Fruit	San Fco. Lo Garces Ltd			14.3										14.3	2,880
Global Fruit Co.	Hortifrut Chile S.A.					13.9								13.9	9,282
C G C Japan Co Ltd.	Vital Berry Marketing					11.6								11.6	5,004
Satoyu Trading Pte Ltd	Dole Chile S.A.			11.5										11.5	2,304
Shanghai Ze Lun Trade	Vital Berry Marketing					11.3								11.3	7,500
Great Bear Trading	Copefrut S.A.			7.4										7.4	1,838
	Fresh Land Chile S.A.			3.8										3.8	768
Gilim Internt. Co. Ltd	Anakena Ltda, Exp.								11.0					11.0	916
	Sun Belle Berries SA					1.4								1.4	900
Triex Japan Co. Ltd.	Hortifrut Chile S.A.					6.5							0.2	6.7	4,210
	Comercial Fruticola SA					1.8							0.6	2.4	1,594
Healthy Fruit	Exportadora Baika S.A.								10.0					10.0	1,000
Issha Import Sdn. Bhd.	San Clemente SA, Exp.			1.3										1.3	256
	South Pacific Trading					0.4								0.4	240
Orchard World Ltd.	Dole Chile S.A.			8.3										8.3	1,684
	San Rafael Ltda., Exp.					9.8								9.8	2,640
Src Overseas	Rancagua, Cia.Exp.Ltd.			9.0										9.0	3,224
To Phuong Service Trading	Unifrutti Traders Ltd.			0.5										0.5	90
	David del Curto S.A.			1.3										1.3	256
	San Clemente SA, Exp.			6.1										6.1	2,192
	Sol y Mar			0.6										0.6	128
Wise Diviner Co. , Ltd.	Ekofrut de Romeral			3.0										3.0	600
	El Encanto Ltda.					0.7								0.7	480
	Comercial SVS Ltda			2.9		1.5								4.4	1,591
Four Seasons Produce Inc.	Meyer Ltda., Export.			8.0										8.0	1,600
F&T Corporation	Sun Belle Berries SA					7.9								7.9	5,282
Agro World	San Fco. Lo Garces Ltd			5.9										5.9	1,182
	Rancagua, Cia.Exp.Ltd.			1.8										1.8	720
Ketyanin Co Ltd	Alpine Chile S.A					2.9								2.9	1,920
	Rucaray S.A., Exp.			4.2										4.2	1,300
Pt Strawberindo Lestari	Alpine Chile S.A					4.7								4.7	770
	Frut. Terranova S.A.					1.6								1.6	768
Interfresh Co. Ltd.	Panagro S.A., Exp.			1.1										1.1	224
	Fresh Land Chile S.A.			0.6										0.6	128
	Prima Agrotrading S.A.			3.1										3.1	624
	Cerasus S. A.			1.2										1.2	240
Charisma Agriculture Co. Ltda.	Nice Blue S.A., Exp.		0.8			0.8								1.6	564
	Campofrut Ltda., Exp.			4.3										4.3	864
Califrut S.A.De Cv	Agroberries Ltda.					3.6								3.6	2,400
	Copefrut S.A.					2.2								2.2	1,440
Nelly Fruits Trading	Green Valley Ltda., Exp	5.6												5.6	684
PT Multi Buana Raya	Green Valley Ltda., Exp	5.6												5.6	684



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CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUBJ	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Beijin Jin San Fu Int.	Elicura Ltda., Soc.Agr.			5.4										5.4	1,080
J. L. Honingberg & Associate	Jacusiel Ltda.			5.1										5.1	1,024
	Greenvic Comercial SA			2.6										2.6	512
Win Rich Logistics Ltd	Chilexpo Frut Ltda.			1.7										1.7	336
	Southfruit Ltda.					0.8								0.8	564
Rt Singapore Pte Ltd.	Copefrut S.A.					4.7								4.7	3,120
Nippi Trading Co., Ltd.	Vital Berry Marketing												1.2	1.2	290
	Subsole S.A., Exp.												3.4	3.4	840
Ping Kee Hong Trading Co Ltd	Royalsur S.A.			4.5										4.5	896
Nissho Co.Ltd.	Vital Berry Marketing												4.1	4.1	2,691
Prime Fruit Limited	Cerasus S. A.		3.6											3.6	384
Great Harvest Fruits	Vital Berry Marketing					3.4								3.4	2,250
Disfruits Pacifict S.A.	Comexport Ltda.			3.0										3.0	1,200
Beijing Fovico Food Co. Ltd	Comexport Ltda.			3.0										3.0	720
Hand In Hands Co. Ltd.	Santa Maria S.A.			3.0										3.0	600
Comtoir Com. Cecile	Andina Exportadora S.A.	1.6		0.9					0.2					2.8	597
	Agricom, Soc. Agric.					0.4								0.4	240
Taifresh Corp	Prime Harvest S.A.					1.6								1.6	1,100
	Valle Maule S.A.					0.8								0.8	480
Dimimax S. R. L.	Ekofrut de Romeral			2.4										2.4	480
Apple a Day Fruits, Inc.	Fresh Land Chile S.A.			1.9										1.9	384
Oversea Supply Lmtd	TyT Export S.A.			1.9										1.9	384
Dole Fresh Vegetables	Dole Chile S.A.			1.9										1.9	384
Elite Goumert Marketing Sdn	Agricom, Soc. Agric.					0.4								0.4	240
	Agricola Mondasol Ltda.					1.4								1.4	960
Thien Anh Minh Co., Ltd.	Fruit Grower Chile SA			1.8										1.8	720
Pt. Global Sarana Perkasa	Dole Chile S.A.			1.3										1.3	256
	San Clemente SA, Exp.			0.5										0.5	94
International Harvest Llc	David del Curto S.A.			1.7										1.7	384
Canaan Horticulture	Vital Berry Marketing					1.7								1.7	1,110
Advanced Marketing Services	New World Chile S.A.			1.4										1.4	277
Howard S. Reeder	Frutisima Ltda.			1.3										1.3	256
Curry & Company Inc.	Valle Maule S.A.					1.3								1.3	840
Mihn Hang I & Co. Ltd	Fruit Grower Chile SA			1.2										1.2	480
Ever Fresh Fruit Co.	Subsole S.A., Exp.			1.2										1.2	240
Olympic Global Trade Gmbh	Comexport Ltda.			1.2										1.2	240
Garden Fresh	San Fco. Lo Garces Ltd			1.2										1.2	420
Super Fresh Import Export	Geofrut S.A.			1.2										1.2	240
Yongyu Fruits And Veg.	Jaime Soler S.A.			1.2										1.2	240
W M Morrison Produce Ltd.	David del Curto S.A.		1.2											1.2	126
Seoul Energy Resources Co. L	Valle Maule S.A.					1.2								1.2	720
Pacfresh Ltd.	Sol del Maule					1.1								1.1	720
Bien Dong Travel And Trading	San Fco. Lo Garces Ltd			1.1										1.1	288
South Pacific Ocean Trad.	Los Lirios S.A. , Exp.			1.1										1.1	240
Kino	Comercial Fruticola SA					0.9								0.9	315
Guangzhoy Fusheng Fruit Co L	Copefrut S.A.					0.8								0.8	510
Wooyang Frozen Froods Co Lt	Copefrut S.A.					0.7								0.7	480
Tai Chuang Food Co.	South Pacific Trading					0.7								0.7	480
Shanghai Luyi Trading Develo	Agricom, Soc. Agric.					0.7								0.7	480
Super Quick Fresh Fruit	Frusan, San Fdo SA			0.7										0.7	141
Zenxin Agri Organic Food Pte	Comercial Fruticola SA					0.7								0.7	450
Kaset Lump Sum Import Expo	Invexa Comercial e Inv.			0.6										0.6	120
Golden Horn Pte. Ltd.	Comexport Ltda.			0.6										0.6	240
Angie s Pte. Ltd.	Valle Maule S.A.					0.4								0.4	240
Berryco Limited	Hortifrut Chile S.A.					0.4								0.4	240
Profit Trading Co. Ltda.	Agricom, Soc. Agric.					0.4								0.4	240
Berries Northwest Inc	Sun Belle Berries SA					0.4								0.4	240



Far East Importers By Exporter

Companies under 500 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	GRAPE	APPLE	CHERRY	KIWIS	BLUES	NECTARIN	LEMON	PLUM	WALNUT	ORANGE	AVOCADO	OTHERS	TONS	CASES
Walter Grow	Alpine Chile S.A					0.4								0.4	240
U B I Co Ltd.	Prime Harvest S.A.					0.4								0.4	240
Davis Trading Co. Ltd.	Patagonia Food S.A					0.3								0.3	180
Crow Rite international	Cottlefarms Chile Ltda					0.2								0.2	107
Shuichi Ishikawa	Frusan, San Fdo SA				0.03									0.03	10





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15 años
limones
nectarines
limones
avocados
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CHILE 2013

YEARBOOK



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THE OFFICIAL FIGURES

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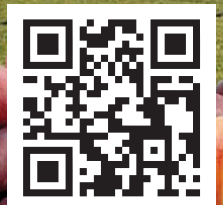
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Contact: Mr. Mohammed Abdallah Sharbatly

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	KIWIS	GRAPE	PEAR	PLUM	CHERRY	PGRANAT.	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Dole Chile S.A.		12,956	3,154.0	1,491.3	192.0	452.7	41.0		5.2	18,298	20,950	18,515	1,826.0	1,861.5	1,760.8
Agrisouth Estates Chile		7,368.6			661.6					8,030.2	9,762.6	16,553	496.7	616.6	942.2
San Andrés Ltda., Exp.		1,584.6								1,584.6			91.1		
Agricom, Soc. Agric.		946.5		158.4		114.3				1,219.2	2,548.4	2,810.1	94.9	169.3	194.8
CvD Internacional SA		853.1	179.2			72.3				1,104.6	1,145.1	1,491.3	83.2	82.0	106.4
David del Curto S.A.		167.3	23.2	17.7						208.2	23.2		13.3	2.3	
Valle Central S.A., Exp.		95.9								95.9			5.0		
Com.Ind.San Andres Ltda.		85.2								85.2			5.7		
Others		66.8		61.7					13.7	142.2	84.2	109.4	15.9	13.2	8.8
TOTAL TONS	2012-13	24,124	3,356.4	1,729.1	853.6	639.3	41.0	13.7	5.2	30,768					
TOTAL TONS	2011-12	29,065	2,118.7	1,668.3	1,031.4	555.2	35.8	38.9			34,514				
TOTAL TONS	2010-11	34,609	2,220.3	1,433.7	777.2	392.4	33.3	13.3				39,479			
TOTAL TH.CASES	2012-13	1,483.4	614.5	353.8	88.6	77.2	8.2	3.8	1.0				2,631.8		
TOTAL TH.CASES	2011-12	1,769.4	422.0	356.5	111.7	67.1	7.2	10.8						2,744.8	
TOTAL TH.CASES	2010-11	2,075.5	500.1	300.1	80.0	47.0	6.7	3.7							3,013.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE		KIWIS	APPLE		GRAPE	PEAR	PLUM	APPLE	GRAPE	APPLE	KIWIS	GRAPE	PEAR	PLUM
		RY. GALA	RICH. D.	HAYWARD	GRANNIES	R. GLOBE	COSCIA	ANGELINO	NOT DEF	THOMPSON	RED CHIEF	NOT DEF	PRN. SEED.	NOT DEF	NOT DEF	
Dole Chile S.A.		9,559.0	2,369.3	2,970.8	1,027.8	945.1			347.4		246.1		159.2	150.8		
Agrisouth Estates Chile		3,323.4	3,649.0		294.2		516.0		102.0						145.6	
San Andrés Ltda., Exp.		544.6	201.1		668.2							170.7				
Agricom, Soc. Agric.		802.5			144.0	44.4					31.6					114.3
CvD Internacional SA		729.5		179.2	43.8			72.3	79.8							
David del Curto S.A.				23.2	167.3	17.7										
Valle Central S.A., Exp.		71.7								24.3						
Others		24.0			42.8	61.7				85.2						

To Order

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	KIWIS	WALNUT	PEAR	ORANGE	PLUM	LEMON	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Agrisouth Estates Chile		7,188.1								7,188.1	5,725	3,350.8	406.8	29.6	175.4
Del Monte Fresh Prod.		2,643.0		256.8						2,899.9			197.1		
Unifrutti Traders Ltd.		1,380.3	166.3	120.0		154.9				1,821.6	544.6	993.0	141.8	36.4	59.8
Everfresh S.A. Exp.		983.8	155.1	44.1			24.3			1,207.3	2,389.7	1,093.9	91.9	163.6	79.2
Dole Chile S.A.		904.5	193.0	19.8		56.9				1,174.1	1,589.2	1,063.3	97.0	135.0	111.6
Copefruit S.A.		565.5		390.2		22.1		60.5		1,038.3	1,279.5	462.7	85.2	113.2	49.3
Verfrut S.A., Soc. Exp.		847.1	70.2			20.2				937.5	386.6	948.7	55.1	21.4	56.0
Frusan. San Fdo SA		528.2				308.8				837.0	1,197.9	500.1	58.7	95.4	28.5
Others		4,582.0	1,031.8	672.8	1,154.5	145.0	390.1	108.0	144.0	8,361.3	7,736.9	9,375.6	631.9	543.5	577.4
TOTAL TONS	2012-13	19,623	1,616.4	1,503.8	1,154.5	707.8	414.4	168.5	144.0	25,465					
TOTAL TONS	2011-12	9,543.5	669.0	2,055.9	451.3	659.6	1,538.7	247.4	408.0		15,697				
TOTAL TONS	2010-11	11,740	347.7	842.6	2,821.9	127.3	830.8	114.8	745.8			17,788			
TOTAL TH.CASES	2012-13	1,086.0	237.5	223.6	59.5	72.0	27.2	27.3	9.6				1,765.4		
TOTAL TH.CASES	2011-12	496.1	115.9	262.6	22.9	68.4	100.8	31.9	27.2					1,138.3	
TOTAL TH.CASES	2010-11	626.8	49.4	182.8	120.7	13.2	54.4	17.4	49.0						1,137.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE		APPLE	KIWIS	GRAPE	WALNUT	APPLE	APPLE	WALNUT	ORANGE	PEAR	PEAR	APPLE	GRAPE
		RY. GALA	RICH. D.	GRANNIES	HAYWARD	R. GLOBE	SERR C.C.	GALA	RED CHIEF	NOT DEF	LANE LATE	ABATE FT.	COSCIA	ALA PREMIUM	CRIMSON
Agrisouth Estates Chile		2,963.0	3,863.3	313.1											
Del Monte Fresh Prod.		509.8	1,273.5	402.7	256.8			432.7							
Unifrutti Traders Ltd.		991.1	198.8	102.6	120.0	136.8			87.8				132.5		7.2
Everfresh S.A. Exp.		788.9	38.6		44.1	155.1			113.2		21.9				
Dole Chile S.A.		740.9	47.9	72.9		102.8									28.0
Copefruit S.A.		196.4	214.9		390.2				154.2						
Verfrut S.A., Soc. Exp.		387.1	106.3	148.4		56.1			194.3						
Others		2,785.3	1,122.3	550.6	604.5	800.6	660.1	193.2	59.0	366.7	322.2	320.8	87.4	154.5	118.8

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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	KIWIS	GRAPE	PLUM	QUINCE	CLEMENT	NECTARIN	TOTAL TONS		TOTAL TH.CASES	
									2012-13	2011-12	2012-13	2011-12
TvT Export S.A.	6,286.2	166.9	95.8		66.9		21.0	11.7	6,667.9	5,940.6	415.8	437.8
Frusan, San Fdo SA	4,840.9	244.8	249.7	238.2		40.0			5,613.7	3,709.9	425.9	316.2
Chilexpo Frut Ltda.	9.7								9.7		0.5	
Copefrut S.A.	9.4								9.4		0.5	
TOTAL TONS	2012-13	11,146	411.7	345.5	238.2	66.9	40.0	21.0	11.7	12,301		
TOTAL TONS	2011-12	8,687.2	123.6	165.8	437.3	125.0	43.5		43.8	9,650.5		
TOTAL TH.CASES	2012-13	630.5	47.3	80.7	54.3	14.7	7.4	1.1	2.6		842.6	
TOTAL TH.CASES	2011-12	543.1	13.5	53.9	97.2	24.7	8.0		8.8			754.0

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	APPLE	APPLE	KIWIS	PEAR	GRAPE	APPLE	PEAR	APPLE	APPLE	PEAR	GRAPE
	RY. GALA	GRANNIES	RICH. D.	R. STARK.	FUJI	HAYWARD	COSCIA	R. GLOBE	GALA	D'ANJOU	ALA PREMIUM	C. PINK	NOT DEF	THOMPSON
TvT Export S.A.	4,133.9	721.5	256.5	478.1	360.8	95.8	103.4		90.3		81.6	64.4	63.5	
Frusan, San Fdo SA	3,895.5	596.4	329.3			249.7	157.4	94.9		87.4				54.0
Chilexpo Frut Ltda.	9.7													
Copefrut S.A.	9.4													

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Saudi Arabia



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	GRAPE	PLUM	PEAR	KIWIS	TOTAL TONS		TOTAL TH.CASES	
						2012-13	2010-11	2012-13	2010-11
Del Monte Fresh Prod.	7,682.5	1,127.1	369.9	95.5	55.3	9,330.3	51.0	655.8	6.1
Rucarav S.A., Exp.					37.4	37.4		11.2	
Copefrut S.A.				19.4	19.4	19.4		2.2	
TOTAL TONS	2012-13	7,682.5	1,127.1	369.9	114.9	9,387.1			
TOTAL TONS	2010-11			15.2	35.8		51.0		
TOTAL TH.CASES	2012-13	399.1	187.1	41.1	13.4	28.5		669.2	
TOTAL TH.CASES	2010-11			1.6	4.5				6.1

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	APPLE	GRAPE	APPLE	PLUM	PEAR	GRAPE	KIWIS	APPLE	GRAPE
	GALA	RICH. D.	GRANNIES	R. GLOBE	RY. GALA	ANGRENO	COSCIA	CRIMSON	HAYWARD	RED CHIEF	RIBIER
Del Monte Fresh Prod.	3,389.4	2,121.5	1,101.3	1,016.5	1,010.6	369.9	95.5	94.4	55.3	59.6	16.2
Rucarav S.A., Exp.									37.4		
Copefrut S.A.							19.4				



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	GRAPE	PLUM	CHERRY	KIWIS	NECTARIN	TOTAL TONS			TOTAL TH.CASES		
									2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
Del Monte Fresh Prod.		2,655.8	743.7	492.5	236.9	25.1	18.4		4,172.5	11,263	13,036	348.7	820.6	943.9
TOTAL TONS	2012-13	2,655.8	743.7	492.5	236.9	25.1	18.4		4,172.5					
TOTAL TONS	2011-12	9,125.9	366.0	1,017.0	605.9	19.6	128.8			11,263				
TOTAL TONS	2010-11	11,125	89.6	961.5	531.5		354.8	34.6			13,097			
TOTAL TH.CASES	2012-13	137.7	89.6	82.6	26.3	6.8	5.8					348.7		
TOTAL TH.CASES	2011-12	472.5	44.8	189.9	67.2	5.9	40.2						820.6	
TOTAL TH.CASES	2010-11	592.2	11.2	209.9	59.0		81.0	4.6						957.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE	APPLE	PEAR	GRAPE	APPLE	PLUM	GRAPE	APPLE	GRAPE	PLUM	CHERRY	GRAPE	PLUM	KIWIS
	GALA	RICH. D.	COSCIA	R. GLOBE	GRANNIES	ANGELENO	FLAME SGL	RY. GALA	CRIMSON	FORTUNE	BING	RIBIER	LARRY ANN	HAYWARD
Del Monte Fresh Prod.	1,533.4	840.7	743.7	370.4	233.2	176.2	51.8	48.5	47.8	40.5	25.1	22.6	20.2	18.4



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Contact: Shahzad Zafar

Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	PEAR	GRAPE	PLUM	KIWIS	ORANGE	NECTARIN	PERANAT.	TOTAL TONS			TOTAL TH.CASES			
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
Unifrutti Traders Ltd.		2,191.8	351.9	332.7	19.4	96.0		43.2			3,035.1	5,403.8	6,174.2	265.9	444.4	508.7
David del Curto S.A.		375.6	66.2								441.7	138.2	743.5	26.7	13.8	39.6
Gonzari S.A. Exp.		169.3									169.3	120.4		8.8	6.3	
Copefrut S.A.			66.2		70.4						136.6	232.6	1,378.3	13.7	23.3	83.4
Greenvic Comercial SA					67.2						67.2	265.5	102.5	6.7	23.7	7.0
San Fco. Lo Garces Ltd					37.7	22.8					60.5			6.7		
Star Fruit Ltda., Soc.				45.6							45.6	30.4		9.1	6.1	
Propal S., Exportad.							29.4				29.4			1.6		
Others				14.4			48.3				62.7	139.8	21.2	6.1	15.2	1.2
TOTAL TONS	2012-13	2,736.6	484.2	392.7	194.8	118.8		77.7	43.2		4,048.1					
TOTAL TONS	2011-12	4,436.0	589.3	646.7	390.1	190.4			43.2	34.9		6,330.7				
TOTAL TONS	2010-11	7,089.7	441.6	475.5	178.2	203.8			13.4	17.5			8,419.7			
TOTAL TH.CASES	2012-13	173.8	51.3	78.2	20.5	11.9	4.8	4.8						345.3		
TOTAL TH.CASES	2011-12	268.6	62.5	129.3	39.7	19.0		4.8	8.7						532.7	
TOTAL TH.CASES	2010-11	427.0	47.2	95.1	18.6	43.0		4.5	4.4							639.8

Main Varieties Detail

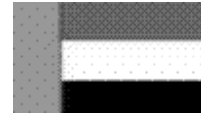
Season 2012/2013 (Tons)

EXPORTER	APPLE	PEAR	APPLE	GRAPE	PLUM	KIWIS	GRAPE	PEAR	PEAR	APPLE	ORANGE	GRAPE	NECTARIN	ORANGE
	RY. GALA	COSCIA	GRANNIES	R. GLOBE	ANGELENO	HAYWARD	AUT. RY.	B. D'ANJOU	D'ANJOU	AMBROSIA	LANE LATE	THOMPSON	NOT DEF	NAVEL LT.
Unifrutti Traders Ltd.	1,893.4	351.9	235.0	195.7	19.4	96.0	67.1			63.5		30.2	43.2	
David del Curto S.A.	333.2		42.3						66.2					
Gonzari S.A. Exp.	169.3													
Copefrut S.A.					70.4			66.2						
Greenvic Comercial SA					67.2									
San Fco. Lo Garces Ltd					37.7	22.8								
Star Fruit Ltda., Soc.				45.6										
Others											46.5	14.4		30.1



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Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	KIWIS	PEAR	PLUM	PGRANAT.	BLUEB	CHERRY	TOTAL TONS			TOTAL TH.CASES			
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
David del Curto S.A.		1,251.1	93.7	26.9	88.2	61.2				1,521.1				107.6		
Copefrut S.A.		83.3	28.0	116.4		12.0				239.8				21.4		
Unifrutti Traders Ltd.		71.3	45.4	24.0	23.5		33.4			197.5				25.9		
Verfrut S.A., Soc. Exp.		111.1	37.4							148.5				9.0		
Everfresh S.A., Exp.		48.5								48.5						
Alquimia Fresh S.A.		117.3								117.3	1.2			6.2	0.2	
South Fruits Chile SA		95.7								95.7		1.1		5.0		0.8
Andinexia Ltda.Exp.		112.4								112.4				4.1		
Fresh Fruits Co Chile S. A.		39.7								39.7				2.1		
Others		21.4	17.7						32.5	71.6	21.4			25.0	14.0	
TOTAL TONS	2012-13	1,851.8	222.2	167.3	111.7	73.2	33.4		32.5	2,592.1						
TOTAL TONS	2011-12								20.3	2.4	22.7					
TOTAL TONS	2010-11								1.1			1.1				
TOTAL TH.CASES	2012-13	97.6	36.6	23.2	11.2	8.4	8.3		21.7					215.5		
TOTAL TH.CASES	2011-12								13.7	0.5					14.2	
TOTAL TH.CASES	2010-11								0.8							0.8

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		APPLE		GRAPE		KIWIS		PEAR		APPLE		PLUM		PGRANAT.		BLUEB		GRAPE		GRAPE		BLUEB		
	RY. GALA	GRANNIES	RICH. D.	RED CHIEF	R. GLOBE	HAYWARD	FORELLE	R. STARK	ANGELENO	WONDERF.	HIGHBUSH	THOMPSON	CRIMSON	ONEL											
David del Curto S.A.	547.4	188.1	284.9	142.2	65.6	26.9	88.2	88.4	61.2					28.1											
Copefrut S.A.	42.9	30.9	9.6		28.0	116.4							12.0												
Unifrutti Traders Ltd.	48.0		23.3		30.2	24.0	23.5				33.4										15.1				
Verfrut S.A., Soc. Exp.		64.5		22.1	37.4																				
Alquimia Fresh S.A.	117.3																								
South Fruits Chile SA	56.6	39.1																							
Andinexia Ltda.Exp.	45.5	20.5	8.9																						
Others	21.4			39.7	17.7												30.8								0.9

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Contact: Abdul Redha Mansouri

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United Arab Emirates



Main Species Detail

Season 2012/2013 (Tons)

EXPORTER		APPLE	GRAPE	PLUM	PEAR	KIWIS	CHERRY	PGRANAT.	ORANGE	TOTAL TONS			TOTAL TH.CASES		
										2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
David del Curto S.A.		788.4	121.6	81.6	22.1	26.9				1,040.6	4,318.1	7,914.2	87.8	346.0	515.8
Unifrutti Traders Ltd.		396.5	44.6		111.2		1.8			554.1	1,002.5	803.6	41.5	70.5	77.0
Fresh Fruits Co Chile S. A.		529.1				73.7				602.8	904.6		49.4	59.2	
Alquimia Fresh S.A.		547.5								547.5	1,985.7	1,031.8	28.8	130.0	56.8
Copefrut S.A.		67.6	9.3	80.8						157.8	455.5	561.2	12.8	35.2	68.2
Polar Fruit Int. SA		71.1								71.1		77.7	3.8		5.2
Mace S.A.		42.3								42.3			2.4		
Verfrut S.A., Soc. Exp.		21.5								21.5					
Frusan, San Fdo SA		21.4								21.4					
Zurroub S.A.							0.6			0.6				0.4	
TOTAL TONS	2012-13	2,485.4	175.6	162.4	133.3	100.6	2.4			3,059.6					
TOTAL TONS	2011-12	7,138.2	522.2	252.0	455.6	364.5	12.4	56.7		8,801.6					
TOTAL TONS	2010-11	8,700.0	380.4	311.9	759.2	231.5	13.4	63.5	73.2			10,542			
TOTAL TH.CASES	2012-13	131.1	34.4	17.7	13.8	31.4	1.6						230.0		
TOTAL TH.CASES	2011-12	377.6	105.6	28.8	45.8	74.9	2.5	14.2						649.3	
TOTAL TH.CASES	2010-11	459.9	74.7	38.3	77.6	60.4	2.7	15.9	4.8						735.3

Main Varieties Detail

Season 2012/2013 (Tons)

EXPORTER	APPLE		APPLE		PLUM		GRAPE		PEAR		KIWIS		GRAPE		PEAR		APPLE		APPLE		PEAR		GRAPE	
	RY. GALA	RED CHIEF	GRANNIES	RICH. D.	ANGELENO	R. GLOBE	COSCIA	HAYWARD	THOMPSON	FORELLE	ALA PRENIU	R. STARK	D'ANJOU	AUT. RY.										
David del Curto S.A.	351.9	77.3	79.8	98.7	81.6	60.8			9.0	60.8												22.1		
Unifrutti Traders Ltd.	192.1	44.3	60.3	99.8		30.2	65.3								45.9									14.4
Fresh Fruits Co Chile S. A.	246.2	40.7	98.0	9.3					55.3													37.2		
Alquimia Fresh S.A.	136.9	136.9																						
Copefrut S.A.	58.1		9.6		80.8	9.3																		
Polar Fruit Int. SA	47.4																							
Mace S.A.	1.0														41.3									

Middle East Importers By Exporter

Companies under 2,256.0 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	KIWIS	PEAR	GRAPE	PLUM	ORANGE	WALNUT	CHERRY	BLUEB	NECTARIN	PERANAT.	OTHERS	TONS	CASES
Farzana General Trad.	Sol y Mar		17.4	59.8										77.2	14,390
	Río Blanco Ltda, Exp.				17.7									17.7	2,160
	Atlas S.A., Exportad.	20.2												20.2	1,064
	Frugal S.A., Exportad.	19.6												19.6	1,029
	Everfresh S.A, Exp.	1,551.6	97.4	92.8	180.2	93.6	90.7					13.7		2,119.9	169,589
Horus For Import and Export	CyD Internacional SA	120.0												120.0	6,250
	Agricom, Soc. Agric.	120.0												120.0	6,250
	Agrisouth Estates Chile	821.2		40.3										861.5	46,980
Fruit Med Srl	Dole Chile S.A.	635.8	168.9		43.2	78.7								926.7	82,064
	David del Curto S.A.	1,361.5	115.7	270.5	35.4									1,783.0	117,218
Del Monte Fresh Prod.	Del Monte Fresh Prod.	1,303.6	65.4	17.9	71.1	267.5								1,725.5	122,888
Jordanian Gulf General	Chilexpo Frut Ltda.	39.5												39.5	2,058
	Frusan, San Fdo SA	165.8			79.0									244.9	22,822
	Verfrut S.A., Soc. Exp.	298.2		80.4	59.4	34.0								472.0	44,563
	Atlas S.A., Exportad.	383.2		100.8	304.9	180.0								968.9	135,092
Jawad & Majed Foods	David del Curto S.A.	21.0		96.0										117.0	10,706
	Everfresh S.A, Exp.	680.1	59.1	21.6	33.1									793.9	58,060
	Verfrut S.A., Soc. Exp.	266.4		20.2	36.4	17.0								340.0	23,914
	San Andrés Ltda., Exp.	139.8												139.8	7,279
	Río Blanco Ltda, Exp.				1.6									1.6	360
Francaise Food	Frusan, San Fdo SA	114.0			14.4	19.8								148.1	12,936
	Everfresh S.A, Exp.	238.6	80.0	33.5	50.0	23.5	246.2							671.9	62,382
	Comercial SM Plus Ltd.	561.1												561.1	33,414
	Roveg Chile Ltda.					21.6								21.6	2,400
	South Fruits Chile SA			72.0										72.0	7,200
Kibsons International	Verfrut S.A., Soc. Exp.	64.6												64.6	3,272
	Bauza Export Ltda.				18.7									18.7	2,280
	San Andrés Ltda., Exp.	118.5												118.5	6,174
	Chilfresh Ltda., Serv.				18.2									18.2	2,220
	Copefrut S.A.	534.0	352.6	65.7		110.9			3.2					1,066.4	178,430
	Chicureo Ltda.				37.4									37.4	4,560
Int. Food Stuffs	Subsole S.A., Exp.				17.3									17.3	2,112
	Dole Chile S.A.	138.3		19.2	14.4	48.0								219.9	17,603
	Greenvic Comercial SA					44.8								44.8	4,480
	Copefrut S.A.			22.1										22.1	2,205
	Prosud	149.3		108.4					1.8					259.5	18,185
Al Shahabi Trading	Unifrutti Traders Ltd.	485.8		63.2		19.4								568.4	36,208
	Polar Fruit Int. SA	893.8	160.3		51.3	2.3								1,107.7	103,665
Abuseedo Trading EST	Comercial Fruticola SA												0.9	0.9	630
	Andinexia Ltda.Exp.	137.4												137.4	7,552
	Magna Trading S.A.			80.6										80.6	10,072
	RioDueroll S.A., Ag.Inv								2.8					2.8	568
	Comercial SM Plus Ltd.	590.6												590.6	32,448
	Subsole S.A., Exp.		36.8											36.8	8,080
	Frusan, San Fdo SA	140.2	17.3	39.4	14.4									211.2	19,899
Fruit Exhibition for Com	San Alberto S.A.	26.1		13.0										39.1	2,058
	David del Curto S.A.	23.8		24.0										47.8	3,650
	Everfresh S.A, Exp.	387.5	119.3	21.6	68.7		289.4					13.7		900.2	88,428
Al Jebali Trading Co.	Frusan, San Fdo SA	45.8		21.8										67.6	4,784
	David del Curto S.A.	48.0		22.0										70.0	4,726
	Unifrutti Traders Ltd.	96.1			15.1									111.2	8,080
	Copefrut S.A.	222.4				22.4								244.8	13,944
Abdul Hafeez Mohamed	San Andrés Ltda., Exp.	414.9												414.9	21,609
	Del Monte Fresh Prod.	717.0												717.0	35,328

Middle East Importers By Exporter

Companies under 2,256 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	KIWIS	PEAR	GRAPE	PLUM	ORANGE	WALNUT	CHERRY	BLUEB	NECTARIN	PGRANAT	OTHERS	TONS	CASES
Unifrutti Asia Dmcc	Unifrutti Traders Ltd.	306.5	24.0	81.9	104.4	19.0			0.5		21.6			557.9	53,328
	Copefrut S.A.					46.4								46.4	4,640
	David del Curto S.A.	48.0												48.0	2,528
	Gonzagri S.A., Exp.	47.9												47.9	2,496
Khatawat Al Tawfeek Trading	Subsole S.A., Exp.				74.8									74.8	9,120
	Copefrut S.A.		510.3			36.6								546.9	59,112
Resources Food Prod.	TyT Export S.A.	483.3	52.2											535.5	41,758
Pan Emirates Food	Del Monte Fresh Prod.	318.3	76.0		113.4	22.0								529.7	55,736
Al Asil Company Imp.Exp.	Unifrutti Traders Ltd.	478.0												478.0	25,713
	Los Lirios S.A., Exp.			22.4										22.4	2,240
Carrefour Maf Group	Copefrut S.A.		132.6											132.6	41,440
	Andinexia Ltda.Exp.	211.7												211.7	11,760
	San Fco. Lo Garces Ltd		85.9			0.9	4.0		7.1				12.2	110.2	30,249
	David del Curto S.A.				35.4									35.4	4,320
Dole Fresh Fruit Europe	Dole Chile S.A.	299.6	153.0											452.7	50,964
Al Nur for Marketing	Frusan, San Fdo SA	372.7	20.4		7.9									401.1	25,645
	South Fruits Chile SA			21.6										21.6	2,400
Suma Fruit International	Dole Chile S.A.	296.4	34.8	24.0	32.4									387.6	35,915
Pan Fresh Intern. General Trad	Copefrut S.A.		56.8			17.0								73.8	21,160
	Río Blanco Ltda, Exp.		34.8		30.8									65.6	14,962
	David del Curto S.A.			47.8										47.8	4,800
	Gonzagri S.A, Exp.	84.2												84.2	4,592
	Mace S.A.	107.0												107.0	5,880
Yalda Trading Co LLC	Prosud	39.5		39.1	76.5									155.1	23,946
	Triofruta Ltda., Exp.		50.7											50.7	5,280
	Mace S.A.	149.4												149.4	8,232
	Del Monte Fresh Prod.	21.4												21.4	1,176
Abdelhafez Mohamed Hussen	Copefrut S.A.	142.3	195.6											337.9	32,600
Al Kala For Marketing	Everfresh S.A, Exp.	290.7	24.0						0.6		12.1			327.4	21,038
	Everfresh S.A, Exp.		24.0											24.0	2,400
Aqua Trading Office	South Fruits Chile SA			21.6										21.6	2,400
	Frusan, San Fdo SA	211.8			43.7									255.5	20,659
	Liceo Agrícola A 15 Duao	21.4												21.4	1,176
Elkemar For Imp And Exp Food S	Frutasol Chile S.A.	295.1												295.1	16,128
	Frusan, San Fdo SA	21.4												21.4	1,176
Garza Import Export	Permanz Frut Ltda.	60.6												60.6	3,192
	Unifrutti Traders Ltd.			23.5										23.5	2,352
	Agrisouth Estates Chile	24.0												24.0	1,250
	San Esteban Ltda., Exp.			44.1										44.1	4,410
	Convallis S.A, Exp.	42.7												42.7	2,338
	Valle Central S.A., Exp.	18.5												18.5	1,029
	San Rafael Ltda., Exp.	36.4												36.4	2,800
	Verfrut S.A., Soc. Exp.	21.3												21.3	1,120
Dole Asia Holdings Pte Ltd	Dole Chile S.A.	269.8												269.8	14,210
Sarl Onfi	Everfresh S.A, Exp.	242.7												242.7	12,640
T y T Export S.A.	TyT Export S.A.	239.6												239.6	12,502
Sadeem Al Oula Company	Euroamérica SA, Frut.	40.9			28.2									69.0	8,384
	Atlas S.A., Exportad.	80.9			44.4									125.2	12,240
	Ruiz Tagle Humeres, S.	42.6												42.6	2,240

Middle East Importers By Exporter

Companies under 2,256 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	KIWIS	PEAR	GRAPE	PLUM	ORANGE	WALNUT	CHERRY	BLUEB	NECTARIN	PERANAT.	OTHERS	TONS	CASES
Spinneys Dubai Llc	Frusan, San Fdo SA								24.5					24.5	4,796
	Copefrut S.A.	161.1												161.1	8,512
	Patagonia Food S.A									5.4				5.4	1,440
	Vital Berry Marketing								1.8	5.9			0.8	8.5	2,144
	Agricamex .Ltda									31.6				31.6	8,448
	Subsole S.A., Exp.												4.0	4.0	252
Khayat Trading Co.	Unifrutti Traders Ltd.		48.0	105.6										153.6	16,608
	Verfrut S.A., Soc. Exp.	61.1		20.2										81.2	5,544
Fruite Exhibition For Commerce	Frusan, San Fdo SA	68.7		19.7	12.9	21.7								123.0	13,026
	Verfrut S.A., Soc. Exp.	63.9			13.7	34.0								111.6	13,181
Mohamed Aoudah Est.	David del Curto S.A.	61.6		67.2										128.8	8,041
	Everfresh S.A, Exp.		22.4											22.4	2,240
	San Andrés Ltda., Exp.	43.8												43.8	2,279
	Verfrut S.A., Soc. Exp.				17.7									17.7	2,160
Alfa Overseas Est Import & Exp	Prosud	144.4												144.4	7,569
	Frugal S.A., Exportad.	58.7												58.7	3,087
Sanad Trading Coldstore	Everfresh S.A, Exp.	72.8	56.6		5.7		67.0							202.0	28,188
Al Fakhira Co. Ltd	David del Curto S.A.	20.6		96.0										116.6	10,629
	Comercial Aguisa Ltda.	39.1	44.8											83.9	6,538
Mohammed Odha Trad.	Frusan, San Fdo SA	65.5		41.5		19.8								126.8	12,013
	Verfrut S.A., Soc. Exp.	68.9												68.9	3,616
Nahdat Alordon Otrade	Copefrut S.A.		192.4											192.4	24,045
Laysun Trading Co. Ltd.	Greenvic Comercial SA	128.4				44.8								173.2	11,536
Novafruit International	David del Curto S.A.	159.2												159.2	8,503
Zahrat Al Mukalla Trad.	Andinexia Ltda.Exp.	147.1												147.1	8,169
The Fresh Connection	Unifrutti Traders Ltd.	96.1	48.0											144.1	9,856
Nader & Ebrahim s/o H.	Copefrut S.A.	23.7	40.9	21.6		17.5								103.7	16,876
	Frusan, San Fdo SA	39.5												39.5	2,058
Crown Fruits Enterprise Co.	Southern Fruit, Exp.	24.0												24.0	1,248
	South Fruits Chile SA	90.8	21.6											112.4	7,173
6 October Trading Co	Del Monte Fresh Prod.	131.9												131.9	6,768
SA Adi Veg.&Fruits	Frusan, San Fdo SA	109.2												109.2	5,690
	South Fruits Chile SA		21.6											21.6	2,400
Lulu Supermarket Llc	David del Curto S.A.	126.1												126.1	6,636
Al Azraq Fruits Co.	Polar Fruit Int. SA	47.4												47.4	2,496
	Copefrut S.A.		48.0											48.0	4,800
	Subsole S.A., Exp.				18.7									18.7	2,280
Hamad S Altuwajiri Est.	Propal S., Exportad.						73.7							73.7	4,800
	South Fruits Chile SA		21.6											21.6	2,400
Altafadul Co. For Food	Frugal S.A., Exportad.	19.6												19.6	1,029
	Convallis S.A, Exp.	42.8												42.8	2,352
	Gonzagri S.A, Exp.	20.4												20.4	1,064
Osam Trans Int L	Export. Valle Andes	47.4												47.4	2,496
	Verfrut S.A., Soc. Exp.	22.1												22.1	1,104
Rad Shrimanco Llc.	Pacific Nut Co. Chile						30.0							30.0	1,800
	Anakena Ltda, Exp.						9.2							9.2	916
	Valbifrut S.A						19.6							19.6	1,956
	Englander Nuss S.A.						10.0							10.0	1,000
Pro Fruit Marketing Inc.	Río Blanco Ltda, Exp.		67.2										67.2	6,720	
Said Al Sal Ymeh & S.	Frusan, San Fdo SA	45.8												45.8	2,384
	David del Curto S.A.	19.6												19.6	1,029
Ahmad Osman A	David del Curto S.A.	63.0												63.0	3,318
Arz General Trading Llc	Frunut Spa						40.0							40.0	1,600
	Frut.Nogales						21.3							21.3	850

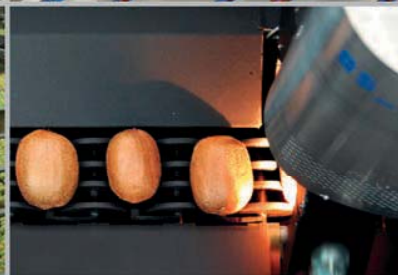


Companies under 2,256 tons

Season 2012/2013 (Tons)

CONSIGNEE	EXPORTER	APPLE	KIWIS	PEAR	GRAPE	PLUM	ORANGE	WALNUT	CHERRY	BLUEB	NECTARIN	PERANAT	OTHERS	TONS	CASES
Moderasn, Soc. Comp.	David del Curto S.A.				61.1									61.1	7,452
Suhol Al Fiha Trading	San Andrés Ltda., Exp.	48.0												48.0	2,500
Jordan Oases	San Andrés Ltda., Exp.	48.0												48.0	2,500
Khayat Trading Company	Comercial Fruticola SA		24.0											24.0	2,400
	Unifrutti Traders Ltd.		24.0											24.0	2,400
Ghuram Saleh Al Ghamdi	Copefrut S.A.	47.4												47.4	2,496
Tasharukiat Zean Fruit	San Clemente SA, Exp.	47.0												47.0	2,450
Bakarat Veg. & Fruits	South Fruits Chile SA		46.4											46.4	4,640
Atlas Veg. & Fruits	Agricom, Soc. Agric.						24.3							24.3	1,600
	Unifrutti Traders Ltd.									21.6				21.6	2,400
Novafruit S R L	David del Curto S.A.	44.9												44.9	2,426
Sarl Tifanette	Dosal Hnos. y Cia.Ltd.	42.3												42.3	2,352
Green Apple Interprise	Del Monte Fresh Prod.	40.3												40.3	2,016
Abdala Husain Adroub	Del Monte Fresh Prod.	40.3												40.3	2,016
Sucesores De Evaristo Ramos	Noble Fruit S.A.				37.4									37.4	4,560
Royal Fruit Company	Subsole S.A., Exp.				37.4									37.4	4,560
Del Monte Grupo Comercial SA	Del Monte Fresh Prod.	24.3												24.3	1,264
Joel Estrada Damian	Del Monte Fresh Prod.	24.3												24.3	1,264
Minerva Trade & Investmen	Everfresh S.A, Exp.	24.3												24.3	1,264
Saada Est. Imp & Exp	David del Curto S.A.			24.0										24.0	2,400
Al Wared Co.	David del Curto S.A.			24.0										24.0	2,400
Hamed Al Ghamidi	David del Curto S.A.			24.0										24.0	2,400
Ets Reseaux	Copefrut S.A.	23.7												23.7	1,248
South Fruit Traders	South Fruits Chile SA	23.7												23.7	1,248
Wissam - Fatayerji	Comercial SM Plus Ltd.	22.7												22.7	1,248
Tarek Tacc	Inv. en Salud y Publ. Pradc		22.0											22.0	2,200
Hamad S Altuwajjri Est.	South Fruits Chile SA			21.6										21.6	2,400
Samih Al Rajabi Sons	Unifrutti Traders Ltd.			20.4										20.4	2,240
Nova Pracosa	David del Curto S.A.	20.1												20.1	1,078
Sumafruits	Dole Chile S.A.	19.8												19.8	1,029
Arar Trading Co Llc	Anakena Ltda, Exp.							9.2						9.2	916
	Frutexsa, Frutas Exp.							10.0						10.0	1,000
Vanguard Internacional Inc.	Santa Maria S.A.				18.7									18.7	2,280
Unipro General Trading Llc	Anakena Ltda, Exp.							18.3						18.3	1,832
United Fresh Produce	Subsole S.A., Exp.		17.4											17.4	5,440
Primex Int. Trading	Calbu Spa							9.4						9.4	937
Ahmad Sadegh Nuts Roasting Fac	Anakena Ltda, Exp.							9.2						9.2	916
Al Ibrahim Est.	Copefrut S.A.	6.4												6.4	336
Thamer Food Disrtibution Co	Del Monte Fresh Prod.								6.2					6.2	1,760
Grand Castle Trading	San Fco. Lo Garces Ltd											2.7		2.7	273
Shokri Hassan Trading Co Llc	Valle Maule S.A.									2.3				2.3	1,440
Eagle Fresh Fruits Company	Zurgroup S.A.									1.7				1.7	1,125
Adel & Sadiq Trading	Zurgroup S.A.									1.0				1.0	675
Chocri Hamasni	Anakena Ltda, Exp.							1.0						1.0	100
Danube Company	Comexport Ltda.								0.6					0.6	120
Addullatif Food Stuff Trading	Sudamericana Ltda.												0.2	0.2	77

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Chile is a flexible supplier

Established in 2009, the Chilean Kiwifruit Committee is a voluntary membership based organization formed by both growers and exporters, as well as those entities that represent them – the Chilean Fruit Exporters Association (ASOEX) and the Chilean Fruit Growers Federation (FEDEFruta). The Committee consists of 46 exporters and 680 growers, which together represent 80% of the total volume of kiwifruit exported from Chile.

The main objective of the Committee is to increase and ensure the competitiveness of Chilean Kiwifruit in our main export markets. It also seeks to improve the supply of kiwifruit from Chile by way of ensuring a consistent and uniform quality of the fruit, produced under environmentally friendly conditions, in a socially responsible manner, hence ensuring a pleasant eating experience for the final consumer.



Chilean Kiwifruit Committee

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Total Volumes by Export Company

Season 2012/2013 (Tons)

EXPORTER	GRAPE	APPLE	KIWIS	PEAR	PLUM	BLUEB	AVOCADO	ORANGE	OTHERS	2012-13	2011-12	2010-11
1 Dole Chile S.A.	37,530	70,041	19,116	15,149	5,292.7	0.7			3,931.0	151,061	154,064	163,888
2 Unifrutti Traders Ltda.	26,783	58,340	5,438.1	22,450	607.9		319.5	42.0	9,830.6	123,811	132,670	145,725
3 David del Curto S.A.	27,580	44,299	7,964.1	15,248	9,005.9	498.0			10,536	115,131	103,977	106,671
4 Frutera San Fernando S.A. (Frusan)	7,989.9	58,006	18,572	17,604	4,293.4	578.1			4,941.6	111,985	104,621	99,447
5 Copefrut S.A.	68.4	51,957	20,972	4,300.0	12,362	1,272.6			10,115	101,047	107,903	117,385
6 Del Monte Fresh Produce (Chile) S.A.	49,827	24,154	2,077.0	3,344.7	3,078.2				5,080.0	87,561	78,061	86,981
7 Exportadora Río Blanco Ltda.	62,096		8,444.3		395.0		86.0	6,928.8	9,394.2	87,344	85,458	86,798
8 Exportadora Subsole S.A.	41,126		18,811			34.8	7,098.9	3,177.8	6,398.6	76,648	84,461	78,077
9 Verfrut S.A., Soc. Exp.	31,176	27,502	980.9	445.4	3,731.2				6,940.1	70,776	55,984	63,861
10 Soc. Agric. Comercial Ltda., (Agricom)	17,860	4,401.7			3,559.5	364.2	11,090	8,611.6	12,850	58,738	71,502	68,142
11 Com. Greenwic S.A.	6,946.2	19,432	8,774.1	1,487.4	6,679.5	643.0			7,824.4	51,786	54,592	52,223
12 Exportadora Propal S.A.		48.3	2,489.5				23,813	14,538	9,470.8	50,360	70,537	57,474
13 Sociedad San Francisco Lo Garces Ltda.	5,842.3	11.9	10,439		10,824	5.4		5,023.6	18,212	50,359	43,724	31,359
14 Gestión de Exp. Frut. S.A. (Gesex)	25,263				3,476.8			5,052.8	10,671	44,464	43,581	37,006
15 Exportadora San Clemente S.A.	3,465.6	35,300	410.8	327.8				1.5	1,842.5	41,348	35,923	34,688
16 Exser Ltda.	38,435								425.0	38,860	34,655	37,722
17 Exportadora Frutam Ltda.	4,844.0	21,161	1,467.1	5,049.3	1,248.1	9.6		499.9	3,459.0	37,738	40,948	41,997
18 Rucaray S.A., Exportadora y Servicios	14,691	9,963.4	4,162.0	4,639.4	1,197.8				2,734.1	37,388	37,267	40,225
19 Geofrut S.A.	11,226	5,377.5	2,986.2	1,353.2	4,301.9	3.4			5,360.8	30,609	31,199	30,703
20 Exportadora Santa Cruz S.A.	546.9		10,271			337.8	5,468.0	5,070.6	6,382.9	28,077	34,372	31,568
21 Magna Trading S.A., Exp.	1,275.5	17,397		6,731.1	186.4				2,424.8	28,015	25,441	24,557
22 Exportadora Los Lirios S.A.	3,948.1	14,238	1,750.2	3,148.2	1,627.9	2.0			837.6	25,552	24,366	23,782
23 C y D Internacional S.A.	1,154.4	10,099	2,039.7		3,110.9	674.2			6,418.2	23,496	22,708	27,778
24 Frutícola y Exportadora Atacama Ltda.	23,166									23,166	23,500	18,686
25 Agrisouth Estates Chile S.A.		18,906		701.9						19,608	14,803	25,525
26 Exportadora Santa Elena S.A.	18,447								252.2	18,700	14,793	11,622
27 Polar Fruit International S.A.	3,714.7	10,649	1,265.6	879.2	187.4			94.5	460.9	17,251	19,271	12,625
28 Export. Agua Santa, (Greentree)	6,660.5	192.1	2,993.4	1,285.3	3,430.3		43.0	97.3	2,492.7	17,195	17,060	15,958
29 Exportadora Frutasol Chile S.A.	608.3	15,802	354.8	397.2						17,162	13,122	17,238
30 Agrofruta Ltda.	11,336	956.2	219.3	294.4	1,012.9				1,095.7	14,915	12,451	9,033.0
31 Chilean South Apple S. A.		14,421		350.6					55.2	14,827		
32 T y T Export S.A.		13,170	170.4	920.5	66.9	0.2			207.6	14,536	19,090	18,945
33 Exportadora Frutexport Ltda.	13,379			242.5	255.0				39.9	13,917	17,289	18,359
34 Ams Family S.A.	16.3	9,993.3	1,302.7	615.6	1,575.6				193.6	13,697		
35 Exportadora Atlas S.A.	3,947.9	6,152.5	695.7	1,403.3	816.9				667.4	13,684	19,306	18,198
36 Exportadora Frugal S.A.	377.9	7,277.4	4,526.3	293.8	944.6				203.4	13,623	10,613	11,709
37 Export. y Serv. El Parque Ltda.	3,606.8						5,965.3	1,711.3	2,237.4	13,521	15,410	9,365.0
38 Tuniche Fruits Ltda.	34.0	3,550.9		16.1	4,578.8			518.8	4,498.4	13,197	9,853.2	9,783.3
39 Ruiz Tagle Humeres, Sergio	10,152	2,209.2	6.9	298.2					93.4	12,760	12,392	9,442.8
40 Exportadora Prize Ltda.	3,049.7	2,578.7	2,102.4	1,009.1	1,645.9	575.2			1,770.8	12,732	10,015	8,585.6
41 Exportadora San Andrés Ltda.		11,359	235.7	803.4					40.8	12,438	7,720.1	11,792
42 Frutera Euroamérica S.A.	8,824.1	1,858.3	769.5	255.8	239.0				65.4	12,012	9,845.7	9,651.7
43 Organik Time SPA	53.0	10,651	924.3						2.7	12,008	10,779	7,486.0
44 Hortifrut Chile S.A.						11,439			67.8	11,507	12,143	10,624
45 Exportadora Southern Fruit	366.8	3,060.6	3,348.9	165.2	1,220.4	525.1		69.6	1,839.0	10,596	16,671	17,178
46 Lafrut Exportaciones Agropecuarias Ltda.	5,739.5	901.8	1,314.5	760.5	329.0	720.4			392.8	10,159	9,405.3	10,626
47 Desarrollo Agrario S.A.	6,056.2						2,203.9		1,837.9	10,098	9,119.3	8,989.6
48 Com. SM Plus Ltda.		5,426.9	2,716.7	433.5	1,117.5				375.7	10,070	7,307.6	5,735.6
49 Compañía Frutera del Norte S.A (CFN)	9,854.4	19.6								9,874.0	8,256.3	9,419.8
50 Exportadora Gonzagri S.A.		8,790.8	108.4	21.4		187.6			683.2	9,791.4	8,595.9	9,457.7
51 Exportadora Andinexia Ltda.		9,173.3		555.1						9,728.4	3,629.8	3,358.9
52 Bauza Export Ltda.	8,963.5								529.4	9,492.9	8,989.8	7,965.0
53 Fresh Land Chile S.A.	4,487.2	2,845.1	536.4	992.7	39.1				115.4	9,015.8	7,688.8	6,905.5
54 Alquimia Fresh S.A.	1,879.1	5,053.2	211.2	477.5	921.5				353.3	8,895.8	10,449	7,234.4
55 Frucentro S.A.	5,462.0		159.7		1,901.0	12.0			1,220.5	8,755.1	7,492.3	7,950.4
56 Tempofruits S.A.	3,944.0	2,317.1	237.6	217.4	281.0	21.1		48.0	1,642.1	8,708.4	8,763.8	8,012.8
57 Com. Prontoexport Ltda.	8,233.6							66.9	192.6	8,493.1	9,156.5	10,064
58 Compañía Frutera Santa María S.A.	8,166.7		168.0						49.2	8,383.9	8,475.5	9,132.4
59 Export. e Inv. Agroberries Ltda.						8,272.8				8,272.8	6,472.3	8,114.2
60 Soc. Ag. La Rosa Sofruco S.A.	1,704.6	304.6	1,432.9	3,187.4	399.4		88.0	546.0	198.7	7,861.6	7,236.2	1,979.5
61 Vital Berry Marketing S.A.						7,519.8			314.5	7,834.3	7,802.0	8,944.4
62 Terrafrut S.A.	4,075.0	259.4	805.6		643.6				1,525.5	7,309.1	8,786.1	7,670.1
63 Exportadora Everfresh S.A.	546.9	5,143.3	526.8	169.5	117.1	2.7		717.7	41.9	7,265.9	6,792.2	5,883.7
64 Nicofrut S.A.	185.1	5,029.0	22.1	1,129.1	426.2			43.2	113.6	6,948.2	8,602.7	4,737.5
65 Export. Norfrut Chile Ltda.	5,477.7							40.7	1,145.6	6,664.0	7,409.5	3,579.7
66 Exportadora Quintay S.A.	6,630.9									6,630.9	5,924.8	4,564.3
67 Agrícola Lyon Ltda.	4,642.7		1,675.1							6,317.8	6,436.1	5,927.0
68 Comexport Ltda.	902.9	3,523.8	898.5	334.9	271.2	4.6			379.4	6,315.4	9,828.3	11,602
69 Exportadora Delifruit Ltda.	939.6				2,643.0					2,710.9	6,293.5	6,048.3
70 Frutland S.A.	653.2	3,926.6	800.3	682.3					171.4	6,233.8	410.2	



EXPORTER		GRAPE	APPLE	KIWIS	PEAR	PLUM	BLUEB	AVOCADO	ORANGE	OTHERS	2012-13	2011-12	2010-11
71	Merex Ltda., Soc. Exp. Agric.	3,994.9					1,914.9			119.6	6,029.3	4,156.8	2,377.9
72	Exportadora Valle Andes	1,686.9	1,795.7	1,004.8	207.6	619.5				692.9	6,007.4	4,809.8	4,204.2
73	Cabifrut S.A.							4,220.1	121.2	1,544.7	5,886.0	7,433.7	6,842.9
74	Comfrut S.A.			3,115.9			2,034.7			719.7	5,870.3	6,003.3	4,840.5
75	Soc. Com. La Purisima Ltda.	475.8	3,767.8	497.2	842.6					234.7	5,818.0	7,422.2	6,656.4
76	Valdovinos y Araya Ltda.	5,553.0		18.7							5,571.7	6,120.7	9,829.4
77	Hars & Hagebauer Chile SpA	4,959.7		286.8		124.5				158.9	5,529.9	4,872.3	
78	Cerrillos de Tamaya							194.8	403.1	4,921.3	5,519.2	3,659.8	2,628.1
79	Exportadora Green Valley Ltda.	4,675.9							752.0	49.7	5,477.6	6,273.3	3,922.2
80	Soc. Agrícola La Isleta Ltda.	5,258.5									5,258.5		
81	Soc. De Inversiones Fortaleza		3,584.2	858.4	801.8						5,244.4	3,942.9	
82	Mace S.A.	850.7	2,537.9	1,237.8	371.0	38.1				122.9	5,158.4	4,934.9	
83	Agrícola Montolín Ltda.	3,459.5						279.6		1,353.0	5,092.1	5,216.0	4,498.7
84	Chilexpo Frut Ltda., Soc. Agr.	1,049.5	2,839.6	183.4	352.8	142.7				510.0	5,077.9	5,361.7	5,027.7
85	Exportadora Frutamerica S.A.	5,002.0								72.0	5,074.1	4,810.7	5,141.0
86	Exportadora Campillay Spa	4,733.9							49.0	92.2	4,875.0		
87	Córpore Agrícola S.A.	4,476.1						396.2			4,872.2	5,458.0	5,775.1
88	Cerro Campanario Ltda, Soc. Agr.	4,842.4									4,842.4	6,237.3	7,728.2
89	Farms Co. S.A.	2,359.6		831.2		355.8				1,213.9	4,760.4	10,346	10,689
90	Noble Fruit S.A.	2,599.0	631.7	515.2	486.2	129.6			48.3	315.2	4,725.2	4,625.3	3,934.4
91	South Fruits Chile S.A.	1,190.7	1,052.3	1,580.6	316.2	281.7	3.6	21.1		232.7	4,679.1	5,641.1	8,287.5
92	Sun Belle Berries S.A.						4,615.6			44.4	4,660.0	5,362.5	4,782.7
93	Servicios Chilifresh Ltda.	1,819.9	299.6	43.5		888.5	15.0			1,557.2	4,623.7	4,357.5	3,094.1
94	Fruta Austral Exp. Ltda	4,603.1									4,603.1	3,821.2	4,081.3
95	Agrícola Sicom S.A.	1,241.9							2,678.7	670.2	4,590.8	6,125.4	5,069.9
96	Exportadora Proexport Ltda.	4,439.7						39.9	48.0		4,527.6	3,898.4	3,369.9
97	Sergio Yanten U.	131.3	3,901.1	22.8	290.5	60.9				20.4	4,427.0	3,393.0	
98	Exportadora Pocuro Ltda.	4,355.3	19.6							1.1	4,376.0	2,264.1	2,455.1
99	Jaime Prohens V. y Cia.Ltda.	4,371.5									4,371.5	5,459.6	4,702.2
100	Agrícola Plaza Vieja Ltda.	4,257.4								46.0	4,303.5	4,171.2	4,756.2
101	Comifrut S.A.	69.7	1,913.6	1,855.4	342.4						4,181.1	2,598.7	1,527.1
102	Exportadora Fruit Grower Chile S.A.	3,503.9					195.5			394.9	4,094.2	4,435.9	4,830.1
103	Valle Maule S.A.						4,060.3			1.8	4,062.1	3,273.4	4,320.5
104	Soc. Comercial Botanica Ltda.	1,817.8							1,179.2	1,021.1	4,018.1	1,736.4	480.0
105	Exportadora Brix Ltda.	1,856.0	18.3	493.8		257.2		197.2	759.6	307.6	3,889.8	4,343.3	614.5
106	Agrícola El Maitenal S.A.	3,862.9								10.0	3,872.9	4,146.9	4,100.2
107	La Higuera S.A.	1,510.8				87.0		297.7		1,937.9	3,833.4	3,190.4	3,137.2
108	Queulat Export S.A.	2,081.8	651.9	935.7			83.5			25.8	3,778.8	5,275.6	5,583.1
109	Agrícola Chacabuco Quality Grapes S.A.	3,660.8									3,660.8	2,217.4	1,615.8
110	Servicios Agrícolas Oppenheimer	1,794.3	1,543.1			86.5				160.3	3,584.2	3,157.1	2,210.0
111	Exportadora Bonaterra S.A.		1,946.6	307.3	913.4					296.5	3,463.7	1,967.4	
112	Exportadora Anakena Ltda.									3,428.0	3,428.0	3,529.9	2,330.8
113	Belco S.A.	3,412.7									3,412.7	1,822.4	1,069.7
114	Exportadora Solymar Ltda.	955.2	84.9	946.2	186.2	710.8				489.3	3,372.6	1,759.4	2,573.9
115	El Torreón Export Ltda.		2,619.0	556.8			175.1				3,350.9	4,240.0	3,341.8
116	Driscoll 's de Chile S.A.						3,344.7			2.7	3,347.4	3,075.3	5,653.4
117	Araucaria Exportaciones S.A.		672.7	114.4		639.1				1,889.0	3,315.2	3,204.4	3,625.9
118	Exportadora Huertos del Valle S.A.									3,275.5	3,275.5	3,190.7	2,619.1
119	Contador Frutos S.A.	3,262.6									3,262.6	2,003.5	4,161.2
120	Exportadora San Rafael Ltda.		974.9	273.0	380.6		1,571.6				3,200.2	3,418.4	3,281.9
121	Global Babega Ltda., Exp.		2,520.0	381.1	74.5	18.8			83.8	70.2	3,148.4	3,120.2	608.6
122	Exportadora B y B Ltda.	56.1	2,390.8		668.2						3,115.1		
123	Soc. Com. Exp Frutas del Huerto S.A.	1,138.8			23.0	1,264.9				687.4	3,114.2	2,466.0	1,825.7
124	Dosal Hnos. y Cia. Ltda.		3,098.9								3,098.9	2,459.3	1,978.3
125	Agrovita S.A.	1,905.1		533.0		77.6				525.5	3,041.1	3,883.0	3,057.3
126	Exportadora Aldunate Ltda.	2,065.3		952.7							3,018.0	2,184.2	
127	San Alberto S.A.	76.7	1,596.4	258.0	148.8	314.4	0.6			617.7	3,012.5	1,762.7	831.6
128	Carsol Fruit Export S.A.			889.8			2,083.5				2,973.3	1,826.1	
129	Soc. Exportadora Tierra Sur Spa.	187.9	1,791.5	130.0	717.8				21.6	86.6	2,935.6	3,572.2	4,903.6
130	Lo Castillo Exportaciones Ltda.	2,925.8									2,925.8	2,664.7	2,451.5
131	Polcura Exportaciones S.A.	192.6	943.6	747.2	330.0	256.5			97.0	303.2	2,870.0	2,638.0	2,897.5
132	Soc. Agric. Elicura Ltda.			2,409.7		266.5				188.7	2,864.9	2,340.2	1,404.2
133	Jaime Bosh B. e Hijos Cia. Ltda.	162.0	1,862.9	816.0							2,840.9	2,372.8	2,486.4
134	Exportadora Sapel Ltda.	97.4	563.6	22.4	23.0	1,167.7	1.6			948.9	2,824.6	2,784.2	1,812.0
135	Exportadora Trioifrut Ltda.			1,602.1	161.3	108.0				937.1	2,808.4	3,105.4	2,659.5
136	Exportadora Fruttita S.A.	1,512.4	350.9	588.8	41.6					289.4	2,783.2	2,186.3	815.1
137	Export. San Esteban Ltda.		1,276.9	525.0	683.3		288.8				2,774.1	2,786.9	2,715.0
138	Agrícola Omar Campillay R.	2,757.8									2,757.8	6,623.7	2,703.6
139	Compañía Chilena De La Fruta S.A.		435.7	2,236.5						36.0	2,708.3	881.3	989.6
140	Crispa Gold Ltda.						6.7	258.7	1,201.4	1,228.4	2,695.2	3,812.8	2,185.8
141	Isabel Valenzuela R.		2,260.9		408.2						2,669.1	4,947.7	6,498.6
142	Exportadora Continental Del Sur	565.6	1,166.2	232.8	369.7	31.9	2.0			255.7	2,623.9	2,764.1	2,724.0
143	Primland Chile S.A.			2,578.0						2.9	2,580.9	3,508.0	2,985.8
144	Green Apples Chile	301.1	1,252.8	219.8	224.2	143.7			84.9	339.5	2,565.9	1,053.0	3,128.4
145	Exportadora Baika S.A.							674.5	543.9	1,344.8	2,563.2	2,190.7	1,471.6

EXPORTER	GRAPE	APPLE	KIWIS	PEAR	PLUM	BLUEB	AVOCADO	ORANGE	OTHERS	2012-13	2011-12	2010-11
146 Exportaciones Meyer Ltda.	219.1	846.0	120.0		52.5				1,291.8	2,529.4	4,555.6	5,865.8
147 Soc. Comercial Star Fruit Ltda.	2,490.7									2,490.7	1,280.7	1,224.0
148 Exportadora Monte Alto Fruit S.A.	1,859.7				547.9				79.3	2,487.0	2,345.4	1,703.7
149 Pacific Nut Company Chile S.A.									2,462.1	2,462.1	2,490.9	1,976.7
150 New World Chile S.A.	1,129.0	946.4	87.9	57.0	42.3	25.2			147.7	2,435.4	1,986.0	459.6
151 Prime Harvest S.A.		713.4				1,714.7			3.1	2,431.2	1,038.6	989.9
152 Agrícola San Manuel Ltda.		1,873.3		547.7						2,421.0	1,199.6	
153 The Fresh Link Chile Spa	406.9	315.2	21.8	24.6	589.8			83.4	924.4	2,366.2	49.5	
154 Rafael Prohens y Cia. Ltda.	1,483.8								832.9	2,316.8	2,607.3	2,875.8
155 Frutícola Zebra Ltda.	2,316.0									2,316.0	2,245.3	2,598.3
156 APF Export S.A.		2,287.3								2,287.3	2,923.3	3,371.7
157 Exp. RM Ltda.		1,750.3		536.6						2,286.9	2,062.9	2,502.0
158 Corvallis S.A., Exportadora	54.2	1,961.4		46.1	17.0				197.4	2,276.1	3,573.8	3,651.4
159 Exportadora Disa S.A.	2,192.3				6.6				70.7	2,269.6	2,010.8	2,772.2
160 Gedesa Exportaciones S.A.	1,382.6				520.3				353.4	2,256.4	4,455.7	5,342.5
161 Sociedad Agrícola La Primavera S.A.	2,239.0									2,239.0	2,430.8	2,504.4
162 Servicios Puelche Fresh Ltda.		1,989.1					245.0			2,234.1	770.3	371.1
163 Cumbres Chile S.A.	2,207.2									2,207.2	1,923.9	1,534.5
164 Agrocom. Francisco Gonzalez		1,549.2	117.4	220.5	266.3				34.9	2,188.3	2,338.2	1,638.7
165 Passalacqua C., Daniella A.	2,184.0									2,184.0	2,205.1	2,821.3
166 Ecofresh Ltda.		2,154.7								2,154.7	1,582.5	2,457.2
167 MYS Doñihue Ltda.	35.4	1,321.4	447.8	284.5					53.2	2,142.2	2,897.3	
168 Com. Nutrafrut Ltda.	2,073.9								40.7	2,114.6	2,293.6	1,989.2
169 Valbifrut S.A.									2,112.5	2,112.5	2,181.3	2,286.5
170 Mk Global Trade									2,103.1	2,103.1	510.4	1,032.8
171 Cerasus S. A.	297.2	704.2	192.0		592.6	0.7			310.1	2,096.8		
172 Arnoldo Gonzalez		1,898.2	31.2	86.0	42.9					2,058.3	2,260.9	2,780.9
173 Calavo Chile S.A.							1,678.1		377.0	2,055.1	3,455.1	2,661.1
174 Arcotrading Ltda.	1,934.3		120.0							2,054.3	1,718.8	1,407.0
175 Agrícola El Calvario S.A.	2,042.6									2,042.6	2,591.8	2,107.3
176 Collipulli S.A.		548.9				1,370.0			116.4	2,035.3	460.8	
177 Alifrut S.A.						2,012.2				2,012.2	1,926.2	2,047.4
178 Gopizza Ltda., Sociedad Agrícola	2,004.5									2,004.5	1,978.7	451.5
179 South Pacific Trading Ltda.						1,998.5			2.4	2,000.8	1,695.8	2,226.6
180 Jaime Prohens E.	1,991.5									1,991.5	1,626.6	2,085.6
181 Exportadora El Encanto S.A.		1,972.2								1,972.2	3,289.2	1,404.2
182 Hispanoamérica Ajos y Cebollas Chile S.A.									1,962.8	1,962.8	1,682.9	727.9
183 Exportadora del Sur		1,000.2	644.4		99.7	4.7			210.5	1,959.5	2,890.6	5,278.9
184 Valle Aconcagua	1,741.0							211.2		1,952.2	1,230.7	475.0
185 Agrícola Canta Rana S.A.	1,951.0									1,951.0	1,800.1	2,024.2
186 Soc. Exportadora El Refugio	8.7	994.6	118.2	531.6	191.0				97.0	1,941.1		
187 S Y V Spa	1,937.9									1,937.9		
188 Exportadora T y F Ltda.	45.0	1,582.2	251.6						27.5	1,906.3	3,067.7	5,132.8
189 Agrícola Santa Isabel De Cato Ltda.		1,899.9								1,899.9	1,432.2	873.3
190 Prima Agrottrading S.A.		142.0	211.0		216.4	748.7			574.5	1,892.7	2,022.6	2,299.2
191 Carvajal y Salina Ltda., S.A.C.	1,866.8									1,866.8	1,521.3	1,233.9
192 Frutera Aguas Blancas Ltda.	1,865.7									1,865.7	1,694.4	1,315.9
193 Soc. Frutera Río Claro Ltda.		1,710.4							148.2	1,858.6	1,818.7	1,542.4
194 Com. AMS Family S.A.		646.4	517.5		17.3	398.0			272.2	1,851.4	13,907	14,829
195 Finest Fruits S.A.	1,685.1									1,685.1	1,808.9	2,019.8
196 Exportadora Valle Central S.A.		1,007.9	381.4	125.6	88.8				63.4	1,667.1	600.2	632.9
197 Fruchac Export S.A.			17.6				1,340.9		225.1	1,583.6	1,508.4	1,725.7
198 Frux Ltda., Exportadora						1,583.4				1,583.4	1,192.3	636.9
199 Soc. Exportadora C y M Ltda.	1,581.9									1,581.9	1,437.1	
200 Agrifrut Comercial Ltda.	1,579.5									1,579.5	1,638.3	1,446.0
201 Easter Island Chilean Fruit S.A.	1,186.3					118.9	258.0			1,563.2	1,936.8	1,591.4
202 El Molino Ltda.	1,497.7								64.4	1,562.1	779.3	728.6
203 Terramater S.A.		1,531.9								1,531.9	1,030.4	1,193.1
204 Exportadora El Canelillo S.A.							148.6	1,286.8	95.3	1,530.7	1,694.3	999.8
205 Cochiquaz S.A., Agric.	1,528.9									1,528.9	1,573.6	1,491.1
206 Edmundo Tapia	651.8	636.5		167.3	65.7					1,521.3	1,491.1	1,488.6
207 El Cerrito S.A., Agrícola	1,511.4									1,511.4	1,661.9	1,325.1
208 Exportadora Santa Marta S.A.	324.9				614.0	26.2			538.8	1,503.8	1,176.2	862.5
209 Soc. Exp. Patricio Negrete Ltda.		1,491.6								1,491.6	1,785.4	3,172.1
210 Project Fruit Chile S.A.			1,471.0							1,471.0	2,408.2	1,127.0
211 Com. SVS Ltda.	483.9					953.8			23.4	1,461.0	787.1	1,133.4
212 Exportadora Cherry Traders S.A.								181.2	1,268.3	1,449.6	862.8	458.7
213 Peranz Frut Ltda., Exportadora		1,108.0	325.9							1,433.9	1,125.4	2,422.0
214 Newdayfruits S.A.						1,420.0				1,420.0	488.5	
215 Agro. Com. Sebastian Ferrada P		991.8		85.2	240.1				84.8	1,402.0	1,619.6	
216 Export. Valle Del Sur Ltda.		24.0					107.5		1,266.1	1,397.6	1,748.3	587.5
217 Johnson Fruit (Agr. San Luis de Yaquil S.A.)	1,223.4								166.2	1,389.6	1,082.7	1,165.9
218 Exportadora Nice Blue S.A.		0.8				1,386.0				1,386.8	1,084.3	728.9
219 Frutas de Exportación S.A. (Frutexsa)					8.2				1,375.1	1,383.2	1,114.5	1,091.2
220 Rancagua, Cia. Exp. Ltda.									1,373.8	1,373.8	1,662.4	1,371.2



EXPORTER	GRAPE	APPLE	KIWIS	PEAR	PLUM	BLUEB	AVOCADO	ORANGE	OTHERS	2012-13	2011-12	2010-11
221 Moncuri S.A. Inversiones	1,372.9									1,372.9	1,534.5	1,438.3
222 Com. y Exp. Entre Valles Ltda.	1,359.8									1,359.8	1,239.0	389.7
223 Golden Fruits Ltda. Exportadora	169.8	748.9	67.0	295.0	72.0				4.0	1,356.7	2,912.1	4,181.1
224 Alpine Chile S.A.						1,354.2				1,354.2	912.8	1,274.1
225 Comercial Aguisa Ltda.	13.4	624.7	447.5	264.2						1,349.9	128.1	
226 Com. Metropolitana S.A.									1,337.6	1,337.6	878.8	1,114.3
227 Agroc. Carlos Morales e Hijos L	1,336.8									1,336.8	264.2	
228 Com. Paine Ltda.	1,070.3	263.0								1,333.3	2,277.1	1,688.2
229 Exportadora Xfru Cinco Ltda.	646.4		465.4			190.6				1,302.4	1,221.0	1,366.2
230 Agrobox Ltda.	1,076.0		225.7							1,301.7	677.8	
231 Agr. e Inv. Rio Duero II S.A.	382.5	179.8	24.0		190.1	56.9			441.2	1,274.5	2,580.9	1,068.8
232 Export. y Comerc. Valle Azul Spa	130.9					1,135.9			6.3	1,273.1		
233 Agrícola Agromoba Ltda.	1,269.8									1,269.8	2,598.2	2,938.0
234 Com. Tocornal Ltda.	1,265.8								2.8	1,268.6	1,552.1	1,691.8
235 Frutifor Ltda., Exp.		1,098.2		161.3						1,259.5	981.3	1,685.5
236 Soci. Agrícola e Inm. Atlántida Ltda.	813.3				94.8				342.7	1,250.8	1,437.0	1,661.5
237 Soc. Import. y Export. Frutosa Ltda.	148.7	636.7	309.8	139.5					7.8	1,242.6	522.2	706.0
238 Agrícola San Luis De Yaquil S.A.	1,237.4									1,237.4		
239 Moba Export	1,119.0				16.5				101.3	1,236.9	1,015.6	997.4
240 Cienago Ltda.	737.0							108.0	368.6	1,213.6	55.2	
241 Soc. Agrícola Santa Ana Ltda.	1,212.6									1,212.6	1,159.4	1,007.6
242 Exp. Jose L. Bianchi Echeñique	21.7	66.1	390.5		546.3				187.7	1,212.4	865.2	
243 Agrícola Quelen S. A.	1,199.2									1,199.2	159.6	
244 Agrícola Bellavita S.A.	1,163.8									1,163.8	1,714.4	1,864.6
245 Zurgroup S.A.						938.3			215.9	1,154.2	863.4	
246 Agroex Chile S.A.			1,065.2						44.8	1,110.1	821.8	135.0
247 Hacienda Chorombo S.A.	1,101.6									1,101.6	1,016.2	971.1
248 Exportadora Los Olmos Ltda.	1,095.9									1,095.9	525.3	302.4
249 Agrexport Ltda.	1,093.8									1,093.8	1,146.9	1,100.0
250 Exportadora M 5 S.A.								218.9	869.1	1,088.0	94.1	74.0
251 Frutícola Agrichile S.A.									1,087.1	1,087.1	1,786.0	2,938.5
252 Fine Fruit S.A.									1,074.1	1,074.1	1,406.4	1,198.1
253 Exportadora Valle Limarí SPA.	523.7	20.2					42.1	320.5	138.8	1,045.3	968.4	941.7
254 Gravo S.A.	802.5				34.7				191.1	1,028.3	865.3	1,110.6
255 Quilaco S.A., Agroindustrias	1,009.0									1,009.0	1,496.1	2,927.5
256 Agrícola Mondasol Ltda.						823.9	172.1		0.3	996.3	452.9	138.1
257 Soc. Agríc. Jaime Heredia Ltda.	669.9								316.3	986.3		
258 Agrofrío Central Ltda.		293.1				23.1			664.3	980.5	983.5	990.5
259 Quilvo Alto Ltda. Soc. Comercial		884.9	12.7	44.4	35.2					977.1	783.5	
260 Exportadora Doña Paula Ltda.	974.2									974.2	748.0	1,082.6
261 Comercializadora Albal Ltda.									973.3	973.3		
262 Idahue Chile, Exp.	969.7									969.7	922.6	855.7
263 Com. y Exp. M. Verónica Altamirano V.	41.3	382.9	131.2	81.6	319.0					956.0	1,410.4	
264 Francisco Allende	954.4									954.4	11.2	92.2
265 Natural Nuts S.A.									949.9	949.9	327.7	1,657.2
266 Inv. Agr. Buenos Aires S.A.		937.3								937.3	4,759.1	4,672.4
267 Agronegocios Valles del Norte Ltda.	936.0									936.0	4,165.8	2,594.7
268 Frunut Spa									935.8	935.8	673.8	
269 Serv. Integral de Transporte S.A.									931.7	931.7	2,268.2	1,836.0
270 Frumel Ltda.	615.6								931.7	931.3	1,319.2	1,278.2
271 Christian Beller		100.9	469.5	23.0	157.9				173.9	925.2		
272 Grow Southwest S.A.	918.7									918.7	1,091.3	1,334.2
273 Agr. Ind. El Beldo S.A.						900.1				900.1	695.2	507.2
274 La Cruz Ltda, Agro. Comercial			44.9				529.6		324.2	898.7	747.6	1,167.9
275 Parmex S.A.									892.3	892.3	1,078.2	878.3
276 Casablanca Organics	18.7	864.0								882.7	489.8	577.6
277 Export. y Comerc. Calafate Ltda.	821.0	61.2								882.1		
278 Vallexport Ltda.	873.8									873.8	399.1	
279 Soc. Agrícola Cato S.A.						831.6			42.0	873.6	722.9	694.8
280 Tresette Importadora Ltda.	862.4									862.4	1,188.1	1,596.0
281 Exportadora San Lorenzo Ltda.	861.5									861.5	529.0	499.4
282 Sof South Organic Fruit S.A.		860.8								860.8	1,257.0	2,250.8
283 Aruba Chile S.A.		860.7								860.7	2,230.5	622.5
284 Hojas Export Ltda.									857.3	857.3	812.9	1,051.3
285 Exp. e Imp. Atunguayco Ltda.								21.6	833.2	854.8	1,485.1	859.8
286 Agrocom. Elizabeth Gonzalez		614.2	53.2	94.5	81.7					843.5	1,067.7	389.5
287 Cerro Alegre Ltda.	835.6									835.6	1,016.8	1,116.5
288 AMC South America Ltda.	515.6					9.1	241.6	69.3		835.6	37.8	
289 El Boldar, Agrícola Ltda.		803.0				11.8				814.8	1,266.1	1,673.0
290 Com. Monte Rosa S.A.	214.5	145.3	133.7	69.1	100.0				148.0	810.6	1,686.8	1,655.6
291 Prosud S.A.	132.6	373.9	105.2	167.7					22.1	801.5	1,729.8	1,164.6
292 Agríc. E Invers. Rio Duero II S.A.	771.7		24.0							795.7		
293 GB Export S.A.	787.2									787.2	763.2	897.0
294 South Pacific Ltda., Soc. Agr.	768.2								17.6	785.8	782.6	756.4
295 Soc Zanelli Ltda.		117.9	98.1	359.0	200.5			3.5	3.6	782.7	1,387.0	1,310.6

EXPORTER	GRAPE	APPLE	KIWIS	PEAR	PLUM	BLUEB	AVOCADO	ORANGE	OTHERS	2012-13	2011-12	2010-11
296 Exportadora Valvalle Ltda.									769.8	769.8	726.4	532.5
297 Marta Gonzalez		621.3		113.1	29.8				3.7	767.9	1,872.1	2,951.8
298 Fresh Fruits Co Chile S. A.		672.0	93.2							765.2	1,487.5	
299 Exportadora Cifco Ltda.			365.7					78.8	306.4	750.9	446.3	
300 Agrícola Santa Monica Ltda.	748.4									748.4	726.8	942.4
301 Com. Intern. Ronald Castillo		435.1	44.1	155.2	107.6					742.1	1,168.7	412.2
302 Empresa Venezolana Chilena		525.7		161.3					47.4	734.4	1,927.4	1,995.9
303 Summerland Export. Ltda.	331.9	20.9	374.3						6.9	734.0	513.6	371.2
304 La Campana S.A.	45.7							673.6		719.3	986.3	1,190.1
305 Laguna El Dial			386.9			328.1				715.0	999.7	960.8
306 Com. Alfonso Eyzaguirre y Cia. Ltda.	165.2				87.9				451.2	704.3	921.2	1,088.7
307 Agricomex Ltda.						346.9			341.6	688.5	686.7	705.5
308 Cincosur S.A.		461.3							212.6	673.9	531.1	680.0
309 Export. y Comercializ. Rosales L.									673.2	673.2	1,546.6	549.7
310 Agrofruit Ltda, Exportadora	662.2									662.2	722.6	917.4
311 Pesquera Marauquilda Ltda.		500.9			105.7				55.6	662.1	1,396.5	1,891.5
312 Corporación Frutícola Chilena S.A. (Corfrut)	352.6	277.1							31.4	661.0	2,366.5	763.8
313 Exportadora Rengo S.A		332.7	310.1							642.8	503.4	1,213.6
314 Agrícola Santa Carmen Ltda.	635.9									635.9	291.5	470.6
315 Farmers Friend							635.4			635.4	332.2	298.1
316 Paidahuen S.A., Agrícola	628.3									628.3	785.2	783.8
317 Nexco Chile S.A.	235.6	369.7		23.0						628.3	562.1	404.2
318 Planet S.A., Exportadora	109.3	83.0	11.4	152.1	124.2	0.7		22.0	125.4	628.2	299.4	56.7
319 Carlos Aguilar		622.5								622.5	386.2	571.6
320 Exportadora La Mision S.A.		622.0								622.0		80.7
321 Cecilia Mino U.	15.9	471.1	105.5						28.3	620.9	1,185.6	1,225.9
322 Global Trading Intern. Chile S.A.		617.7								617.7	203.1	410.0
323 Renta-Frut S.A.	616.3									616.3	600.2	523.1
324 Citrus Traders S. A.								316.6	297.7	614.3	348.8	
325 Megafrut Ltda.	593.0									593.0	269.7	469.4
326 Export. y Comerc. Only Fruit S. A.	70.8					334.5			184.4	589.8		
327 Soc. Exp. Vinefresh Ltda.						558.7			24.8	583.5	178.1	57.1
328 Agro Vid Ltda.	579.6									579.6		
329 Fullterra Ltda.	579.3									579.3	1,067.4	
330 Integral Export Service A & R	408.0		44.8						117.7	570.4		
331 San Esteban 1 Ltda., Soc Exp.	569.6									569.6	310.3	204.9
332 Exportadora Turquesa Ltda.										567.8	83.1	
333 San Juan Ltda., Comercializadora										563.3	563.3	398.1
334 Agrocom. Maximo		487.3		73.4						560.7	758.4	
335 Soc. Englander Nuss S.A.										559.2	559.2	922.9
336 Agrícola Ballerina Chile Ltda.										558.8	558.8	351.5
337 Los Pioneros Ltda., Soc. Com.		313.9			35.7					206.9	556.5	1,613.5
338 B&T Export S.A.										556.0	474.0	584.3
339 Blueberries						546.2			9.7	555.9	514.8	290.0
340 Exportadora Panamera Ltda.	94.9	225.6	88.2	46.1	39.1				55.2	549.0	64.5	
341 Greenagro, Soc. Agric. Com.	130.9				29.5				387.9	548.3	571.9	839.3
342 Santa Luisa Exp.							86.0	456.0		542.0	2,000.9	504.5
343 Soc. Agric. Los Alamos Ltda.								384.0	156.3	540.3	206.4	406.8
344 Las Moras S.A.						538.4				538.4	301.1	179.4
345 Bellafrut S.A.										525.5	525.5	211.5
346 Valle del Maipo Chilean Fruit S.A.	57.8			227.3	121.0				114.3	520.3	665.9	430.2
347 Agric. Roberto Valenzuela Eirl							194.5		324.3	518.8	341.3	311.5
348 Exportadora Monte Blanco Spa	255.8				257.1					512.9		
349 Com. y Exp. Pride of Patagonia L										506.9		
350 Santa Elena S. A.								506.5		506.5	235.2	
351 Agroind. Pinochet Fuenzalida Ltda.			496.8							496.8	324.0	345.6
352 Exportadora Ecofruit Ltda.								112.8	382.3	495.1	1,500.0	631.7
353 Pedro Lobos	494.3									494.3	583.3	467.0
354 Abufrut Ltda.										493.8	21.0	40.2
355 Comerc. Rinconada Trading Co Ltda.										482.4		
356 Asi Chile S.A.										480.3	547.9	427.9
357 R.P. S.A., Imp. y Exp.	474.2									474.2	685.8	719.6
358 Exp. Senel Vélez y Cia. Ltda.	465.9									465.9	204.6	294.2
359 Frutera Linderos Ltda.	461.3									461.3	332.2	301.4
360 Exportadora e Importadora Llf S.A.		107.0				351.7				458.8	159.4	48.5
361 Exportadora Rio Rapel S.A.	457.7									457.7	477.0	599.2
362 Exportadora C y C Ltda.	37.4	386.1	23.6						2.4	449.6	355.4	23.9
363 Nexus Produce						433.7			15.6	449.3	258.5	93.1
364 Exportadora APC Ltda.										446.1	311.0	594.6
365 Comercial El Camino Ltda.	163.7	67.6	212.8							444.1	225.9	
366 Agro Alimentos Ltda. (Agral)	443.1									443.1	1,446.8	1,470.1
OTHERS (< 443 TONS)	11,584	8,598.1	4,178.4	1,216.8	1,810.9	8,212.4	1,128.4	808.1	13,363	50,902	104,903	238,364
TOTAL SEASON 2012/2013	852,683	774,951	224,379	136,115	116,931	87,047	68,442	67,007	282,832	2,610,387		
TOTAL SEASON 2011/2012	822,590	756,868	201,137	133,823	105,315	70,725	114,961	74,767	319,702		2,599,889	
TOTAL SEASON 2010/2011	852,620	860,145	187,011	133,093	101,149	69,704	90,623	58,306	298,651			2,651,302



	CONSIGNEE	MKT	GRAPE	APPLE	KIWIS	PEAR	PLUM	BLUEB	AVOCADO	ORANGE	OTHERS	2012-13	2011-12	2010-11
146	Perboni & Perboni Ltda.	LAT	1,636.0	792.1	713.2	22.1	475.7				156.2	3,795.3	3,768.6	1,542.5
147	Westfalia Marketing UK Ltd.	EUR							3,707.0		11.3	3,718.3	6,645.0	3,065.4
148	Viva Tierra Organic, Inc.	NAM		3,644.3	3.1							3,647.4	3,331.2	3,709.0
149	Fruta Internacional S.A.	LAT	607.9	2,413.7	118.5	80.5	185.5	3.0		46.5	185.6	3,641.2	3,501.5	3,645.8
150	Grupo Dispersa, S.A.	LAT	527.3	2,675.8	106.4	92.6	49.9				174.7	3,626.7	4,039.6	3,845.3
151	Vidimport S.A.	LAT	815.9	557.6	389.5	69.9	458.0				1,243.1	3,534.0	2,872.5	3,598.1
152	Business Trade Co. Ltd.	EUR	1,356.9	812.7	676.2	296.4	265.4				113.8	3,521.4		102.6
153	Hermanos Fernández López S.A.	EUR	418.3	1,280.1	1,294.8	236.3	172.8			24.3	18.5	3,445.3	3,516.1	5,865.7
154	Maffco Spa.	EUR	144.6	42.3	655.2	2,434.1	17.9				143.9	3,438.0	3,948.5	3,896.0
155	Grupo Benassi	LAT	720.7	966.5	513.1	59.3	440.8	1.8			724.5	3,426.6	2,527.6	2,182.3
156	IV G White (Sales) Ltd.	EUR	88.7	2,380.2	582.2	32.5	308.9				7.1	3,399.6	3,351.6	1,924.7
157	AZ France S.A.	EUR	198.5	1,718.1	955.0	183.8	31.6		284.6		8.7	3,380.4	4,156.0	5,930.8
158	Provincial Fruit Co Ltd - Burnac Produce Ltd.	NAM	1,908.5	128.4	137.2	41.3	35.2	744.4		172.8	155.0	3,322.8	7,725.9	7,757.8
159	AMC Direct Inc.	NAM	2,315.2					142.7		502.1	353.3	3,313.2	2,410.1	2,800.5
160	Sooil Commerce & Transport, Inc.	FAR	3,271.1				21.6	20.1				3,312.8	2,872.6	2,193.0
161	Cultivar, S.A.	EUR	542.0	1,253.4	922.2	34.1	314.4	1.1	126.6	24.3	68.0	3,286.1	2,617.3	3,929.1
162	Orchard World Ltd.	EUR		3,278.8								3,278.8	2,224.8	2,041.8
163	Dubacano	LAT	1,240.3	434.4	649.9		319.6					627.4	3,271.6	4,411.5
164	Nature's Pride B.V.	EUR						43.2	3,212.6		13.5	3,269.3	2,927.8	2,848.9
165	Salvi - Unacoa Spa.	EUR	201.0	1,236.4	1,014.0	733.9	76.4					3,261.7	4,975.0	5,617.9
166	Driscoll's	NAM						3,251.2			2.7	3,253.9	2,959.4	5,362.4
167	F.P.D. Inc	NAM		75.0			215.4	33.5			2,924.3	3,248.1	3,450.4	3,553.7
168	KPC Inc.	FAR	2,786.4		400.7					24.0		3,211.2	2,844.2	3,166.1
169	Edeka Fruchtkontor GmbH	EUR	223.7	1,574.8	639.9	558.0	71.0				139.3	3,206.6	2,895.0	3,066.8
170	Sunny Valley Int., Inc.	NAM	671.2		323.2	479.2		1,427.4	64.5		215.5	3,181.0	3,123.4	3,383.2
171	Sife Spa.	EUR	153.0	419.5	461.0	1,961.5	95.5				50.2	3,140.7	2,855.7	2,544.2
172	Karsten Uk Ltd.	EUR	3,120.4									3,120.4	3,391.9	3,014.8
173	Alpine Fresh Inc.	NAM						3,069.3				3,069.3	2,831.6	3,152.6
174	Roveg Fruit B.V.	EUR	907.6	102.8	492.9	99.9	399.3	52.0		178.6	825.0	3,058.1	2,806.7	2,652.0
175	United Produce Company Ltd.	FAR	200.7	2,367.1			126.7	5.5				328.5	3,028.5	3,069.7
176	Farms Co RT USA	NAM	2,141.5		416.3		316.3				129.6	3,003.7	5,535.8	
177	Sunwoo Marketing Co. Ltd.	FAR	2,520.6		136.0					333.8		2,990.4	2,353.8	2,309.6
178	Star Import Co. Ltd.	EUR	1,856.9	338.7	222.2		412.4				152.7	2,982.8	11,328	4,665.1
179	Vital Fresh LLC.	NAM						2,927.6		10.8	33.5	2,971.9		
180	Menflo Hermanos	LAT		1,223.2	262.0	816.1	464.2				167.5	2,933.0	3,032.9	2,171.3
181	Fruit Bay Ltd.	EUR	563.1	959.7	996.0	157.6	150.0				97.2	2,923.6	4,003.1	3,997.0
182	Bee Sweet Citrus, Inc.	NAM								6.0	2,908.2	2,914.2	4,018.2	7,976.9
183	JLM Produce Ltd.	EUR	2,706.9	21.2			153.0					2,881.1	2,770.4	2,582.0
184	California Giant Inc.	NAM						2,854.5				2,854.5	2,240.1	2,073.4
185	Jupiter Marketing Ltd.	EUR	1,847.4	21.3	580.2		378.0				21.6	2,848.5	3,045.4	2,800.3
186	Import de Frutas S.A. de C.V.	LAT	444.3	1,978.0	10.8	181.2	75.3	0.5			139.1	2,829.3	2,789.2	3,064.0
187	Battaglio S.R.L.	EUR	192.3	336.2	1,125.7	1,043.9	87.6				11.5	2,797.1	2,132.2	1,793.6
188	San Lucar Fruit S.L.	EUR	570.6	312.1		414.1		90.5		16.8	1,381.3	2,785.3	2,045.4	1,056.2
189	Team Produce Int'l.	NAM		719.5			321.4	943.6			800.5	2,785.0	2,352.1	1,921.8
190	F Y F Corp S.A.C.	LAT		1,966.9	139.4	433.4	200.2				12.0	2,752.0	2,347.9	2,543.8
191	Aartsenfruit Breda B.V.	EUR	270.1	1,682.6	72.0	93.3	426.3			24.3	151.8	2,720.5	3,443.2	3,854.5
192	Indigo Fruit SAS	EUR	907.7	848.5		663.1	17.0		63.4	94.0	101.7	2,695.5	7,690.2	8,921.2
193	Mayout S.A. de C.V.	LAT	6.5	2,627.0	48.0							2,681.6	4,298.4	4,888.4
194	Fruteria, Inc.	FAR	2,412.6		120.0					142.7		2,675.3	4,309.6	3,390.7
195	Frutas Nufri Ltda.	EUR	988.7	1,115.0	454.4	64.5						2,622.6		
196	Akhmed Fruit Co.	EUR	862.6	1,004.6	594.2	83.0	73.3				1.9	2,619.6	3,563.8	3,199.3
197	Snc Inexia	EUR		2,126.6		486.5						2,613.1	1,009.9	582.6
198	Frutas del Mundo S.A.	LAT	281.0	1,827.2	128.8	147.2	71.3			21.6	131.0	2,608.0	2,734.2	3,192.3
199	Royal Island Co., Ltd.	FAR	73.0	1,859.3	48.0		61.1				517.5	2,558.9	2,558.3	4,298.8
200	Grapes Direct Limited	EUR	2,531.2				20.4					2,551.6	5,330.0	5,461.6
201	Luis Vicente S.A.	EUR	745.2	1,068.7	569.6	74.8	86.6					2,545.0	2,011.2	3,338.2
202	Cleveland Trading Co Ltd.	FAR	869.3	369.0	179.2		703.6	2.3			380.9	2,504.4	2,339.1	
203	Verdi Import B.V.	EUR	1,317.0	781.6	255.0	132.4					4.5	2,490.6	1,290.8	312.1
204	Import y Export M&M S.A.	LAT	407.7	1,286.7	183.2	354.6	80.8			138.1	34.8	2,486.0	2,532.3	1,978.4
205	Fresh Fruit Com. General Trad.	MID	222.2	1,841.3	167.3	111.7	73.2	32.5			33.4	2,481.6	22.7	1.1
206	Worldwide Fruits UK	EUR		1,544.2	73.4				848.1			2,465.7	2,221.9	2,126.5
207	Univeg Trade Italy	EUR	53.1	20.6	2,103.2	212.8	56.9					2,446.6	3,189.4	3,496.3
208	Richard Hochfeld Limited	EUR	2,327.1	67.5	24.0	19.7						2,438.3	3,121.9	4,916.6
209	Total Produce Indigo SAS	EUR	241.3	1,426.8	144.0	542.1	83.8					2,437.9		
210	Fresh Fruits Company Ltd.	MID	175.6	1,888.2	64.3	133.3	162.4				0.6	2,424.4	8,801.6	10,542
211	IPM Nishimoto Co., Ltd.	FAR	2,335.3					79.9			1.0	2,416.1	2,033.8	1,203.9
212	Crisfrut Comercio Imp. E Exp. Ltda	LAT	328.4	704.2	454.0	2.3	607.8				280.4	2,377.1	2,612.4	2,145.0
213	Oregon Foods S.A.C.	LAT	8.9	1,461.6	138.1	664.1	56.1				46.1	2,374.9	3,446.4	3,479.1
214	Mesfruits	EUR		2,316.0								2,316.0	1,303.9	2,015.4
215	Frutas Monica	LAT	1,397.4	38.7	429.9		235.8				213.6	2,315.5	3,130.7	2,245.3
216	Merimex Fruchthandel GmbH	EUR	2,274.2								40.0	2,314.2	3,481.2	3,543.4
217	Agri-Mondo, Inc.	NAM		848.1	1,451.1							2,299.2	1,971.2	1,288.1
218	Import. Export. Hermanos Gago S.A.	LAT	494.8	1,211.7	103.4	276.2	71.6			45.6	88.9	2,292.0	2,937.3	2,980.4
219	Sunview Marketing International Inc.	NAM	2,291.1									2,291.1	2,147.8	2,278.1
220	Fresh Fruits Co. Ltd.	EUR	231.7	1,942.0	91.2			18.1				2,283.0		

	CONSIGNEE	MKT	GRAPE	APPLE	KIWIS	PEAR	PLUM	BLUEB	AVOCADO	ORANGE	OTHERS	2012-13	2011-12	2010-11	
221	Farzana General Trading Co.	MID	197.9	1,591.3	114.8	152.6	93.6			90.7	13.7	2,254.6	2,144.7	3,027.9	
222	Anhui Bbca International	FAR	873.6	120.4	567.6		677.5				14.4	2,253.5			
223	Int. Procurement & Logistics	EUR	592.0	707.4	605.6	73.2	273.6					2,251.8			
224	Origin Fruit Direct B.V.	EUR	1,843.1								401.5	2,244.6	2,954.7	3,011.8	
225	Griffin & Brand Ltd.	EUR	2,227.3									2,227.3	2,864.2	3,076.6	
226	NFI IPD, LLC	NAM	333.6	821.6	253.5		276.3	142.1			396.8	2,223.9	2,346.9	2,538.1	
227	Capespan North America Inc.	NAM	1,735.1	469.3						18.4		2,222.8			
228	Dole Food España S.A.	EUR	346.6	543.4	1,128.0	145.9	45.8				4.5	2,214.1	1,335.5	1,736.7	
229	Agrovich. S. de R.L. de C.V	LAT	975.8		393.4		292.1				550.9	2,212.1	2,363.6	3,054.3	
230	E Mart Co Ltd.	FAR	2,206.0									2,206.0			
231	Caribbean Produce	LAT	481.2	443.5	91.2	840.8	198.7			10.5	129.4	2,195.4	1,998.4	2,272.0	
232	Coo. Gran Frutta Zani	EUR		325.7	1,286.2	575.7						2,187.6	2,011.0	1,535.1	
233	Bargosa S.A.	EUR	808.7	132.5	592.0	390.6	69.1			190.1	3.8	2,186.8	2,688.0	2,818.4	
234	Mafalda S.A.	LAT	541.6	966.0	73.3	436.5	49.1	0.4		35.4	82.0	2,184.3	1,278.7	1,605.8	
235	Socomo S.A.	EUR	212.6	1,376.4	519.4	61.5					0.6	2,170.5	2,465.7	3,763.6	
236	Fresh Garden S.A.	LAT	358.6	1,019.2	124.7	66.8	128.7	4.4		151.8	316.0	2,170.2	1,928.1	2,097.6	
237	Beva Fruits	EUR	368.3	1,384.1	48.0	298.8	29.4			21.0	16.5	2,167.1	2,362.5	2,598.1	
238	Citronas B.V.	EUR	281.1	1,564.5	48.0	119.4	60.2	63.2			27.6	2,164.1	2,565.6	3,438.7	
239	China Processed Food Imp.	FAR	1,236.8	340.9	168.3		187.9	3.7			206.4	2,144.0	1,060.8		
240	Pacific Rim BL. International	FAR	1,650.7		144.0			98.9		241.3		2,134.9	2,809.8	2,575.6	
241	Green Apples E.I.R.L.	LAT	238.0	940.5	178.0	227.2	134.5			84.9	324.1	2,127.2	2,242.9	2,720.6	
242	Fruvetsa, Frutas, Veg. y Trans. S.A.	LAT	309.8	1,426.3	38.1	113.0	31.4			33.7	146.5	2,098.8	2,675.8	2,517.3	
243	Produce One Inc.	FAR	18.7	2,058.9	17.8							2,095.4	843.8	2,074.8	
244	ParknShop	FAR	814.4	184.4	277.9		120.6	33.3				643.1	2,073.7	2,723.7	
245	Fresh America	NAM		1,693.9		170.8	187.2					12.4	2,064.3	882.0	
246	Shinsegae Food Co.	FAR	1,855.0							189.1	19.8	2,064.0	2,198.5	2,666.3	
247	Shanghai Xijiao Foster	FAR	1,289.9	61.4	131.9			11.7				2,061.2	895.3		
248	Consorfrut Polska Sp z.o.o.	EUR	1,954.2		70.3		18.8					2,043.3	1,168.5	662.6	
249	Delfrutti Inc.	NAM	8.9	1,716.5	160.1	92.3	10.8				50.8	2,039.3	1,101.1	1,557.6	
250	Guangzhou City Shengfu Trading	FAR	1,426.7	178.5	202.9		151.5	26.7			52.2	2,038.5			
251	Horus For Import And Export	MID	43.2	1,697.0	168.9	40.3	78.7					2,028.2	2,119.6		
252	Sun Pacific Inc.	NAM			2,006.7							2,006.7	1,065.9		
253	Catafruit S.A.	EUR	2.7	1,950.3		41.3	1.7					1,995.9	1,429.7	1,007.8	
254	Mufri Sat	EUR	589.4	909.3	287.6	147.4	31.5				25.6	1,990.8	4,151.1	3,791.0	
255	Oaq Global Inc.	NAM	1,723.3				104.0				161.6	1,988.9	376.5		
256	Frutera Del Litoral Peru S A C	LAT		1,174.8	158.4	549.5	70.1			21.6		1,974.3	844.8		
257	Dellafrutta Comercio Atacadista de Frutas L	LAT	630.9	195.1	311.7	2.1	209.5		54.9		545.7	1,949.9	3,905.9	2,940.7	
258	Van Der Staay	EUR	107.3	546.3	522.8	454.4	200.2	2.6			113.8	1,947.3	1,216.1	2,302.9	
259	Scattaglia Growers & Shippers, LLC.	NAM	975.7	183.3			244.9				538.9	1,942.9	1,795.1	2,125.6	
260	Jacques Mayol S.A.	EUR	713.9	361.9		385.7	387.9	0.8			89.9	1,940.2	1,808.8	2,078.6	
261	Fruticola Cacique Ltda.	LAT	462.2	89.4	800.0		168.4				418.4	1,938.3	2,126.3	1,231.0	
262	Comexa Foods	EUR							1,937.4			1,937.4	1,779.7	633.6	
263	Cobana Fruchtring GmbH & Co. KG	EUR	78.4	1,484.1	144.0	200.5			22.9			1,929.9	2,766.3	3,622.4	
264	Tesco	EUR	292.8	1,618.0		18.8						1,929.6	985.6	2,061.6	
265	Primafruit	EUR	1,396.8		219.3		84.8				211.5	1,912.5	2,788.2	3,539.8	
266	Kiwi World S.A.	EUR		31.4	1,819.1	52.0						1,902.4	1,300.6	85.4	
267	Putruele Hnos.S.A.A.I.C.	LAT			1,185.5		22.9		160.4		530.7	1,899.5	1,551.1	1,616.9	
268	Naturipe Farms Imports Inc.	NAM						1,893.6				1,893.6	689.2	408.0	
269	Parallel UK	EUR	1,865.7	21.4								1,887.1	2,559.1	1,556.4	
270	Jaguar The Fresh Co. B.V.	EUR	467.0	659.7	202.3	145.5	281.2			104.7		1,860.4	1,909.3	2,564.8	
271	Empire World Trade Ltd.	EUR		1,856.5								1,856.5	3,905.3	6,332.1	
272	Berry World Ltd.	EUR						1,847.1			1.6	1,848.7	1,652.3	1,726.0	
273	Shenzhen Yonglongda Imp. Exp.	FAR	763.3				631.4					451.6	1,846.3		
274	North Bay Produce, Inc	NAM						1,835.8				1,835.8	1,643.3	1,746.3	
275	Frank Donio Inc.	NAM	261.5	247.2		106.0		728.3		243.2	227.5	1,813.7	1,724.5	4,066.3	
276	Fresh-Connection Fruchtimport GmbH	EUR	314.1	562.4		899.7					17.8	1,794.0	1,585.7	1,562.8	
277	Fru Veg Marketing Inc.	NAM	78.6	594.3	142.9		139.2	270.7			565.1	1,790.8	1,846.5	84.7	
278	Chiquita Italia S.P.A.	EUR	53.1	233.8	1,495.1						2.1	1,784.1	4,942.5	4,845.8	
279	Fruit Med Srl	MID	35.4	1,361.5	115.7	270.5						1,783.0	1,098.9	296.4	
280	Othil Import.De Frutas Ltda.	LAT	497.0	129.5	385.0	6.1	547.8				211.3	1,776.6	3,272.6	2,496.8	
281	Copsul Imp. e Exp. Ltda.	LAT	481.9	344.3	152.2	160.4	198.6				430.9	1,768.2	1,987.8	2,583.1	
282	Alimentos Fruca S.A.	LAT		1,420.2		345.6						1,765.8	4,860.6	2,205.6	
283	Mekan International, Inc.	FAR	619.1	1,111.8			22.0					1,752.9	59.9	336.1	
284	Union Co., Ltd.	FAR	1,678.1					66.8				1,744.9	1,772.0	2,635.3	
285	Alfred Price & Sons Ltd.	EUR	1,334.5	123.4	24.0		256.4					1,738.3	2,371.6	2,466.8	
286	Del Monte Fresh Produce International Inc.	MID	71.1	1,303.6	65.4	17.9	267.5					1,725.5	1,498.9	107.7	
287	Jordanian Gulf General Trading Company L.L	MID	443.3	886.7		181.2	214.0					1,725.2	2,007.4	2,126.1	
288	Martha Calle	LAT	35.4	1,395.4	215.3							1,719.7	2,445.9	2,167.4	
289	Forever Fresh LLC.	NAM	228.7		86.4		320.0			333.5	725.5	1,694.0	1,982.4	2,210.1	
290	Benini Cia Ltda.	LAT	473.4	289.6	353.0	156.1	174.2				231.2	1,677.4	1,446.6	1,316.9	
291	Innoverde B.V.	EUR	518.4	803.7	140.3	109.2			42.0	48.0		1,661.7	584.4	1,351.2	
292	Fruticola Tres Meninas Import.	LAT	63.0	234.6	546.8		601.8				187.7	1,633.9	1,451.4	305.3	
293	NGK Trading Co.	FAR	74.8	1,377.6	150.5		24.0					6.6	1,633.4	2,726.9	3,569.1
294	DPS PLC	EUR			140.7		947.5					531.6	1,619.7	3,359.6	3,544.8
295	Euroberry Marketing S.A.	EUR						1,541.4				63.1	1,604.5	1,622.3	1,237.9

CONSIGNEE	MKT	GRAPE	APPLE	KIWIS	PEAR	PLUM	BLUEB	AVOCADO	ORANGE	OTHERS	2012-13	2011-12	2010-11
296 Fruit Royale Inc.	NAM	814.2	784.6							2.3	1,601.0		
297 Miguel Cisternas Torres	LAT			1,086.3				511.7			1,598.0	1,629.8	1,871.7
298 Cofrutas S.A.	LAT			1,563.1				21.4			1,584.5	1,181.6	1,293.2
299 Sunharvest Limited	FAR	636.7	747.5		23.3		90.3			82.3	1,580.0	2,381.3	2,704.2
300 Chiao Chern Enterprise Corp.	FAR	18.4	1,420.3	36.7						103.5	1,578.8	876.5	848.8
301 Mao Si Enterprise Co. Ltd.	FAR	301.4	761.0	68.4		43.2	1.1			402.6	1,577.6	1,492.4	818.1
302 Organic Farm Foods Ltd.	EUR	30.6	925.8	620.8							1,577.2	1,506.9	1,232.3
303 Super Harvest International Ltd.	FAR	311.7	217.8	165.4	51.5	21.6	107.3			698.9	1,574.2	2,746.2	4,695.6
304 Umai Comercio Imp. e Exp Ltda.	LAT	398.8	21.0	180.4		350.6				623.3	1,574.1	1,714.3	1,960.6
305 Agroimport San Andrés E.i.r.l.	LAT		1,276.4	21.3	101.3	76.0			37.2	61.0	1,573.2	1,496.6	2,480.1
306 Sun Hung Food Company Ltd.	FAR	112.2	376.1	96.0		228.7				757.1	1,570.1	2,340.3	274.7
307 Tom Lange Company Inc.	NAM						141.1		920.4	502.6	1,564.1	500.2	541.9
308 Frutexport, S.A.	EUR	341.4	720.3	439.4		16.8				41.2	1,559.2	1,316.6	1,678.9
309 Chiquita Frupac	NAM	1,345.6	126.7						46.6	24.8	1,543.6	10,157	7,874.5
310 Jawad & Majed Foods Co.	MID	85.5	1,221.2	59.1	137.8	36.8					1,540.3	1,128.2	2,009.9
311 Central Dica S.A. Grupo L/C	EUR	249.7	280.9		1,009.5						1,540.1	1,513.7	918.6
312 Importfruit Ltda.	LAT	55.6	1,067.4	73.4	328.7						1,525.1	1,862.3	2,417.2
313 Golden Wheel Co., Ltd.	FAR	106.3				80.1	52.7			1,281.3	1,520.4	2,484.0	3,987.8
314 Greentropic CI S.A.	LAT	36.5	1,062.1	38.9	212.0				160.2	7.4	1,517.0	388.9	1,881.6
315 Shanghai Lutong International	FAR	579.7	140.5	248.8		22.1	34.8			490.9	1,516.8	446.5	28.4
316 Greencell Ltd.	EUR			264.0		36.0		911.3		304.0	1,515.3	1,780.6	2,200.3
317 Shenzhen Asia Global Logistics	FAR	365.1	483.1	22.4		220.8	8.8			409.6	1,509.9	51.2	74.5
318 Secchi Agricola Imp. e Exp. Ltda.	LAT	1,366.6	20.7		23.3	58.8				38.5	1,508.0	1,760.2	600.8
319 Total World Fresh	EUR		566.9				877.7			45.8	1,490.5	1,446.9	1,488.0
320 Aayush Impex	FAR	53.1	1,355.9	77.0						4.3	1,490.3	1,616.2	1,729.2
321 Mc Garlet S.R.L.	EUR	62.5	93.6	342.7	818.7	132.3	1.1			32.5	1,483.5	847.3	983.0
322 Fruver Importaciones S.A. de C.V.	LAT	201.2	19.6	208.4	165.1	275.6	0.6			594.3	1,464.7	1,287.6	899.9
323 Imporchiqui S A S	LAT	202.1	739.1	112.9	219.5	80.0				108.9	1,462.6	765.0	1,017.5
324 Cofix Import. e Export. de Frutas Ltda	LAT	246.4	62.7	248.1	16.8	472.1				407.0	1,453.1	2,357.5	2,674.4
325 ASF Holland B.V.	EUR						1,451.5				1,451.5	1,075.0	324.9
326 Enlu Comercio Import. e Export.	LAT	113.4	504.9	380.4		308.2				128.2	1,435.1	979.9	548.5
327 Import. de Frutas de Honduras S.R.L.	LAT	335.1	1,015.9	21.4	9.3	16.2				28.4	1,426.3	1,617.1	1,505.5
328 Eroski S Coop	EUR	420.8	673.3	32.4		95.2		108.9		92.2	1,422.7	887.5	980.1
329 Univeg Katope Ltd.	EUR	503.3				489.2		43.3		386.6	1,422.4	1,910.4	1,906.3
330 Very Fresh, Inc.	FAR	205.3	62.8	24.0		101.1				1,029.0	1,422.1		
331 Premium World Harvest, LLC	NAM						1,420.0				1,420.0	517.9	276.0
332 Ig Fruit Dba Direct	NAM	759.5				126.9		42.2		481.0	1,409.6	846.7	671.2
333 Kiwi Atlantico S.A.	EUR			1,408.9							1,408.9	1,092.1	1,059.6
334 Ooo Temp	EUR	723.8	444.4	197.5		42.2					1,407.8		
335 Agrintesa Coop. Agricol	EUR	24.5		1,199.8	172.6						1,396.9	853.8	979.3
336 Francaise Food	MID	50.0	864.3	80.0	105.5	45.1			246.2		1,391.2	773.4	1,254.6
337 Food Invest Italia Spa.	EUR	260.9	147.5	284.3	482.1	128.2		20.9		67.2	1,391.1	1,376.3	1,917.1
338 Soyus	EUR	844.3			443.5					100.4	1,388.2	1,902.1	2,474.5
339 BI Agro Fisheries & Liv	FAR	1,319.2		24.0			36.5				1,379.7	1,487.7	1,161.4
340 Greenvic Logistic Services LLC	NAM		106.5			319.4	28.7			917.9	1,372.5	1,531.3	1,530.6
341 Sincere Food Industry	FAR	1,326.4	41.2								1,367.6	1,063.4	1,429.5
342 Peter Gilding & Company Limited	EUR		1,036.7	328.5							1,365.2	1,277.2	1,212.3
343 Corporac. De Compañias Agroind.	LAT	261.7	934.3		51.4				99.8	14.0	1,361.2	1,287.3	347.2
344 Fresh Taste Produce Ltd.	NAM	64.9	211.7	707.7	148.2	134.1			45.6	48.3	1,360.5	2,095.4	2,515.7
345 Chelan Fresh Marketing	NAM		1,358.8								1,358.8	1,765.4	2,780.0
346 Alimentos Del Valle 2009 Ca	LAT		1,058.8		299.5						1,358.3		
347 A. Gomez Ltd.	EUR	899.7			102.4	274.4	0.4			80.6	1,357.5	1,669.5	2,436.0
348 Distribuidora de Frutas Céu Azul Ltda	LAT	285.1	180.1	442.3		273.7				167.6	1,348.7	1,707.4	913.2
349 Peque E.I.R.L.	LAT		896.2	44.1	216.9	182.5				3.7	1,343.5	3,305.7	5,424.1
350 Honey Fruit	LAT		979.5	44.8	263.8	15.1			24.0	10.8	1,338.1	901.9	1,826.9
351 Hars & Hagebauer B.V.	EUR	1,144.0								192.8	1,336.8	1,687.8	1,573.1
352 Santa Elena Direct UK	EUR	1,335.0									1,335.0	2,186.1	3,747.6
353 Dole Asia Holdings Pte Ltd	FAR	429.0	279.8	624.0							1,332.8		
354 Andes River Marketing Services Corp.	NAM	492.3				73.6	48.1			711.4	1,325.3	3,605.3	5,992.5
355 Kingsburg Orchards	NAM					157.5				1,164.2	1,321.8	1,349.2	2,736.8
356 Western Grocers Vancouver	NAM	7.7	1,265.5	21.8	23.0						1,318.0	1,811.5	1,347.7
357 Stargle Marketing Co. Ltd.	FAR	17.7	1,126.8			43.2	1.6			122.7	1,312.0	1,164.7	
358 Jbl S C R L	LAT	323.5	785.0		130.8	45.4				15.5	1,300.1		
359 Norton Folgate Marketing Ltd.	EUR	35.4				346.8				916.0	1,298.2	2,902.6	2,528.1
360 Distribuidora Ana Lizeth E.I.R.L.	LAT		812.1	20.6	93.7	191.8				178.6	1,296.8	1,415.2	1,278.5
361 Giumarra Intern. Berry Llc	NAM		19.4				1,276.0				1,295.4		
362 United Apple Sales, LLC.	NAM		1,192.4							101.5	1,293.9	1,674.7	1,494.7
363 Canadawide Fruits Inc.	NAM	180.2		34.3		450.2			274.1	350.8	1,289.7	1,396.5	1,458.3
364 Eurofruit A/S	EUR	295.0	588.9	63.2	114.9	208.3	0.7			18.2	1,289.2	947.3	936.1
365 Eosta B.V.	EUR		447.4	336.0						499.2	1,282.6	752.7	1,201.9
366 Austral Trading México S.A. de C.V.	LAT	731.0		226.4		119.6				204.2	1,281.1	1,312.2	1,611.3
367 Corporacion Favorita C.A.	LAT	162.0	618.4	56.0	176.8	16.4			21.6	228.6	1,279.8	2,880.3	3,176.6
368 Kibsons International	MID	91.6	652.5	352.6	65.7	110.9				3.2	1,276.5	1,111.5	1,477.1
369 Terragaia	EUR	110.6	1,031.6		76.6			21.1		10.8	1,250.7	1,010.6	1,474.4
370 Dovex Fruit Company	NAM		1,249.4								1,249.4	2,450.0	2,307.1

CONSIGNEE	MKT	GRAPE	APPLE	KIWIS	PEAR	PLUM	BLUB	AVOCADO	ORANGE	OTHERS	2012-13	2011-12	2010-11
371 Inex Partners Oy	EUR		1,034.4	214.5							1,248.9	1,257.6	1,097.7
372 Special Fruit NV	EUR						687.6	52.8		506.2	1,246.6	1,083.1	778.9
373 Pomar Novo Import e Export Ltda.	LAT	212.5	121.0	382.4	43.8	212.8				272.3	1,244.7	1,042.7	1,438.4
374 G y S Marketing S de R.L de C. V.	LAT	390.8		233.2		236.3				372.8	1,233.1	2.4	1.8
375 Dole Korea Ltd.	FAR	1,111.2		120.0			1.4				1,232.6	2,542.4	1,802.0
376 Green Earth Produce	NAM	1,056.9	42.3	23.9		73.6				35.1	1,231.8	1,153.1	
377 Poupart Limited	EUR	139.6	475.2	224.3	138.0	174.0	2.4			74.5	1,228.0	1,491.0	2,185.6
378 MG Marketing Ltd.	FAR	1,158.4				63.4					1,221.8	1,923.9	1,888.6
379 Fresh Delight Limited	FAR		735.2			46.1				435.9	1,217.1	644.3	
380 Nusa Sekawan Sdn. Bhd.	FAR	953.5			256.3					0.6	1,210.4	560.3	717.8
381 Frugal Importadora Export.Ltd.	LAT	287.1	256.4	241.0		176.4				249.3	1,210.3	1,495.2	1,717.6
382 Santa Clara Ltda., Dist. de Frutas	LAT	109.8	873.7		138.8	2.2				84.3	1,208.7	1,662.8	2,716.8
383 Frutera Del Litoral Costa Rica	LAT	164.7	947.6		24.0	1.1				68.0	1,205.4	1,351.5	932.1
384 Pulp Fruit S.A.S	EUR	349.5	609.8	48.5	179.8	6.9				3.6	1,198.0	900.9	522.6
385 Total Exotics	EUR	17.7						1,160.8		15.2	1,193.7	1,160.4	12.9
386 King Fresh Produce, L.L.C.	NAM	1,191.2									1,191.2	1,734.5	1,406.2
387 Armando Daniel Brunetti y Otros	LAT			990.3				200.2			1,190.6	1,398.6	1,355.2
388 VitalBerry GmbH	EUR						1,188.0			0.5	1,188.5	1,143.0	993.0
389 Frutabras Com. e Transporte Int.	LAT	837.1		197.0		80.9				72.2	1,187.1	1,247.5	892.7
390 Kesko Food Ltd.	EUR	123.6	1,060.2								1,183.8	1,327.2	1,069.0
391 Alimentos Vimera S.A.	LAT		1,112.7		70.2						1,182.9	2,736.3	1,275.4
392 Grower Direct Marketing, L.L.C.	NAM						427.6			754.2	1,181.8	1,769.9	1,374.9
393 Ten International, Inc.	FAR	53.1	773.4	24.0		107.0	1.0			221.1	1,179.7	2,333.4	2,268.8
394 Jih Hao Trading Co., Ltd.	FAR	149.6	586.9			25.5	1.8			415.4	1,179.1	2,090.5	1,699.4
395 Desarrolladora Internacional Dci, S.A.	LAT	280.8	724.6	6.0	97.7	21.8				36.8	1,167.7	1,040.9	916.6
396 Anaco & Greeve International B.V.	EUR	497.8	83.7	580.4							1,161.9	541.5	809.2
397 Bar Imex International	NAM	425.1	707.7	21.6							1,154.4	25.2	
398 Imp Pao & Sebas Eirl	LAT	70.0	789.7	100.7	94.5	85.4				7.7	1,148.0	352.6	537.6
399 Produce Services of America, Inc.	NAM	512.0	110.2			244.3	42.3			231.2	1,140.1	918.3	1,671.6
400 Jandira Comercio de Productos	LAT									1,135.6	1,135.6	1,118.7	546.2
401 Lucy Apaza	LAT	66.3	968.5	96.2							1,131.0	672.0	534.6
402 Dole Italia S.p.A.	EUR			1,104.0	16.6					5.1	1,125.8	1,012.0	1,212.3
403 Hispafruit B.V.	EUR	396.0	380.9	336.0		10.2					1,123.1	1,122.3	1,473.2
404 Natural Selection Foods	NAM		1,071.3				45.2				1,116.5	327.7	
405 International Food Stuffs Co.	MID	14.4	773.4		212.8	112.2				1.8	1,114.6	1,877.8	1,773.0
406 Krijgsman Fruittrading	EUR	1,113.3									1,113.3	987.0	1,557.0
407 Imp. de Frutas La Violetera Ltda.	LAT	79.2	395.6	55.8		134.9				443.8	1,109.3	3,374.1	2,786.8
408 Al Shahabi Trading	MID	51.3	893.8	160.3		2.3					1,107.7	1,226.9	811.9
409 Frujet	EUR	143.3	546.9	351.4	63.7						1,105.3		
410 Trofi B.V.	EUR	531.8	213.3	313.6						41.0	1,099.7	1,479.4	2,677.8
411 Abuseedo Trading EST	MID	14.4	894.3	54.0	133.0					3.8	1,099.5	1,881.8	1,474.3
412 Dave 's Speciality Imports, Inc.	NAM	101.9					982.9			4.8	1,089.6	616.6	1,028.2
413 Grower Services, LLC	NAM					368.9				707.7	1,076.5	1,786.5	1,282.3
414 Mazzoni Spa.	EUR		251.5	820.8							1,072.3	959.0	1,211.0
415 Florestal Import e Export Ltda	LAT	339.4	123.7	302.0		159.9				140.9	1,065.8	685.4	389.7
416 Rosa Milagros Elias Ramos	LAT	112.0	660.4		265.0	12.9				12.9	1,063.2	1,034.1	1,463.0
417 Ferrero Trading Lux	EUR									1,062.9	1,062.9	638.9	2,656.7
418 Com. México Americana S.A.de C.V.	LAT	92.5		351.4		474.2				141.7	1,059.8	332.2	618.1
419 Frucum Hamburg GmbH & Co.	EUR	1,013.8	29.5								1,043.3	8,155.7	5,808.0
420 Distrib. de Frutas Nacionales Ltda	LAT	268.2	322.4	134.4		168.4				139.1	1,032.6	2,420.4	2,725.0
421 Zenalco S.A.	EUR	399.0	299.3	330.8							1,029.1	1,210.0	2,477.1
422 Delfrut SAS	LAT	76.9	553.6	245.8		27.7					1,027.2	440.1	
423 Teodora Condori	LAT		956.3	65.1							1,021.4	1,067.1	1,840.9
424 Jumbo Fresh Fruits Inc.	FAR	949.0		48.0					22.3		1,019.3	983.3	914.6
425 Argenfruit	LAT			612.5				291.1		113.4	1,016.9	1,122.9	2,702.9
426 Andrés Báez Gonzalez S.A.	EUR	202.6	294.8	24.0	255.6	92.1				147.0	1,016.0	2,018.4	2,027.1
427 Fruit Exhibition for Commerce	MID	68.7	457.0	119.3	67.4				289.4	13.7	1,015.6	674.3	1,048.9
428 Industrial Banasur S.A.	LAT			1,014.7							1,014.7	983.2	538.9
429 Costco President Taiwan Inc.	FAR	765.7		53.4			133.3			54.3	1,006.8	914.4	415.3
430 Vintage Produce Sales	NAM	1,003.5									1,003.5	972.6	1,016.5
431 New Japan Produce Co Ltd	FAR	955.2		45.4			0.7				1,001.4		
432 ICA Norge AS	EUR		997.9								997.9	1,142.9	1,127.9
433 Fruto Del Campo B.V.	EUR			670.5	41.2	204.4				80.3	996.5	588.8	
434 Wishnatzki Farms	NAM						991.2				991.2	372.6	298.1
435 Cencosud S. A.	LAT	23.9	650.3	22.8	287.8	2.2					987.0		
436 Seeberger KG.	EUR									986.3	986.3	698.4	582.2
437 Univeq Import Belgium	EUR	192.3	366.7	310.0		33.0			83.3		985.2	204.4	46.6
438 Optimus Co Ltd.	EUR	354.6	272.7	184.8	167.2						979.4		
439 Tomato King 2010 Inc.	NAM		916.8				45.3			3.9	966.0	417.1	17.7
440 First Fruits Marketing of Washington	NAM		913.1		51.8						964.9	950.4	1,232.0
441 Delicato Foods Ltd.	FAR	881.9	78.2								960.1	17.7	135.0
442 Korea Industrial Co. Ltd.	FAR	932.6		24.0							956.6	730.2	188.0
443 Miles Import	EUR	231.1	267.6	226.7		135.7		42.2		47.2	950.6	1,107.4	1,988.3
444 Covering Industrial Corp.	FAR	91.7	433.6	73.4			1.4			349.7	949.9	1,513.0	1,357.8
445 Dor Lung Co. Ltd.	FAR	621.8	176.0				14.0			123.8	935.6	3,683.6	7,746.7



CONSIGNEE	MKT	GRAPE	APPLE	KIWIS	PEAR	PLUM	BLUEB	AVOCADO	ORANGE	OTHERS	2012-13	2011-12	2010-11
446 Fruit Well Trading Co., Ltd.	FAR		923.4								923.4	1,164.1	912.8
447 Adani Agrifresh Limited	FAR	22.4	889.4								911.8	462.4	400.4
448 Frigoríficos de la Costa	LAT	11.2	745.2		123.5	8.6				22.2	910.7	1,833.3	1,695.2
449 Metro Hipermercados	LAT		650.7	10.8	197.2	14.0				31.1	903.9	2,408.6	1,900.9
450 Youngstown Grape Distributors	NAM									899.6	899.6	1,109.2	766.8
451 Wuhl Shafman & Lieberman Corp.	NAM	62.3	40.4				601.0		119.9	74.3	897.9	736.1	403.0
452 Globus Group	EUR	179.2	281.0	366.7	70.6						897.5	1,242.0	2,174.9
453 Bellafruta S.A.	EUR	138.0	379.3	169.6	148.4	62.1					897.5	671.5	512.6
454 Bakker Central Inkoop B.V.	EUR	759.6						43.3	72.0	14.9	889.8	2,174.4	1,254.1
455 Sendas Distribuidora S.A.	LAT	206.4	170.2	87.0		181.4				243.9	888.9	860.2	1,736.5
456 J & J Ranch Produce, Inc	NAM	883.6									883.6	405.9	570.4
457 Frutas Niqui Madrimport S.L.	EUR	181.6		636.8						63.7	882.1	335.3	708.4
458 Chiquita Fresh España S. A.	EUR	89.4	165.4	605.5		18.2					878.5	1,149.1	651.5
459 Maysohn International Trading Co.	NAM	746.0		94.1		5.3				28.9	874.3	604.1	390.2
460 SA Sapa Ets Rouquette	EUR			872.9							872.9	1,936.9	1,922.5
461 Distribuidora de Productos Múltiples S de R.	LAT	223.5	516.2	18.0	55.3	17.1				42.6	872.7	674.5	828.9
462 Eds Agro India Private Ltd.	FAR		865.8								865.8	232.2	866.4
463 Integrate, Integ. de Apoyo al Com. Ext., S.A.	LAT	514.1		94.1		79.9				173.8	861.9	1,893.9	1,770.1
464 Dq Fruit UK Ltd.	EUR		637.4	162.0		60.7					860.0	603.5	139.2
465 Fruticola Valinhos Ltda.	LAT	708.9	22.3	87.9		16.8				20.5	856.5	1,805.4	757.3
466 Rekan Trading Co., Ltd.	FAR		800.5							43.2	843.7	926.6	1,383.6
467 Al Jebali Trading Company	MID	15.1	781.4		22.0	22.4					840.9	24.0	888.1
468 Khaishen Trading Sdn Bhd	FAR	770.2				46.3	4.6			17.6	838.7	887.7	981.4
469 Marlins Comercializ. Marcca C. A	LAT	56.1	550.0		230.4						836.4		
470 Chingford Fruit Limited	EUR		184.9	244.8		117.1				288.3	835.1	654.7	710.9
471 Rafico S.A.	LAT			510.9				323.2			834.1	157.2	
472 Costco Wholesale Japan Ltd.	FAR	689.3		18.2			114.6			8.2	830.4	931.4	307.9
473 Green Food Import Export Cl	EUR							86.0		742.9	828.9	638.6	400.6
474 Indiana Import Sarl	EUR	18.7	621.5	48.0	59.2	69.5				1.8	818.7		
475 Contel Fresh, Inc.	NAM	14.7	21.2			144.1	53.7			584.9	818.5	570.1	819.4
476 Shenzhen Oriental Sources Ltd	FAR		470.2	192.5		43.2				111.8	817.7	18,340	7,798.3
477 Wellcome Co.Ltd.	FAR	402.8				64.1	76.7			267.1	810.7	992.9	695.5
478 Elías Machaca	LAT		796.0								796.0	1,203.7	1,888.1
479 MM UK Ltd.	EUR	794.5									794.5	92.6	395.4
480 Dimimax S.R.L.	LAT			772.0				21.5			793.5	752.2	960.3
481 Jokofruit B.V.	EUR	131.5	373.4		286.3						791.2	619.4	1,000.1
482 Apofruit Italia	EUR		453.1	333.9							787.0	302.4	205.2
483 Cortijo Cuevas S.L.	EUR		785.3								785.3	550.9	
484 Unifrutti Canarias, S.A.	EUR	89.4	279.3	98.4	246.9	15.0				55.5	784.5	977.5	1,321.0
485 Pomanjou International	EUR		689.7		92.4						782.0	41.6	88.8
486 Stella Ltd.	EUR	497.3	63.1	113.9		65.6				41.2	781.0		
487 T & Jb Produce Ltd.	EUR					356.7				423.4	780.1	1,647.2	1,401.8
488 Caposud SARL	EUR	212.9	228.0	73.4	70.3	125.7				69.7	780.1	538.7	1,135.4
489 Georges Helfer S.A.	EUR							773.5			773.5	208.2	1,219.0
490 Maxiconsumo S.A.	LAT		644.1	12.0	116.5						772.6		
491 Univeg Trade Poland S.A.	EUR	211.5	256.4	123.8	18.8	162.0					772.4	162.4	
492 Beijing Chunlin Agricult.Prod.	FAR	155.5	318.6	45.6			11.3			240.3	771.3	49.1	93.2
493 Grupo Agrolatina S. A. C	LAT		122.1	120.1	437.8	57.1				31.1	768.1		
494 Guepardo Import. e Export. Ltda.	LAT	142.7	108.0	360.7		123.6				32.7	767.7	445.5	278.9
495 Sun Moon Fruits Inc	FAR	762.4								3.0	765.4		
496 Jose Luis Montosa S.L.	EUR							764.6			764.6	421.8	214.1
497 Sage Fruit Company, LLC	NAM		716.8		44.5						761.2	1,974.0	1,120.0
498 Modelo Continente, S.G.P.S., S.A.	EUR	124.6	509.5	101.8		10.0				12.6	758.4	438.2	416.3
499 Muñoz Mehadrin UK Ltd.	EUR	693.4									758.2	1,791.2	1,498.5
500 Wellking Trading Ltd.	FAR	260.8	177.8	48.0			69.0			202.4	758.0	5,151.3	6,331.2
501 Coop Norge AS	EUR	19.8	736.4								756.2	922.3	856.4
502 Export & Import Latinvenezuela C.A.	LAT	88.4	391.0	83.2	167.0	21.6				4.0	755.2	1,519.7	1,939.5
503 Robema S C R L	LAT		685.0		69.6						754.6	1,775.8	2,083.6
504 Keeling Ltd.	EUR	88.3	461.5	143.6		22.0	39.1				754.5	63.2	71.4
505 Grant J Hunt Co.	NAM	33.5	228.6		298.9		5.4		116.8	70.9	754.1	619.6	248.9
506 Nsa Produce Marketing Inc	NAM		628.0		119.1						747.0	1,733.7	1,810.8
507 RH Mejía & Co	LAT	294.7	246.4	72.0	85.0	36.4				11.7	746.3	1,424.2	918.6
508 Leo Pels Import B.V.	EUR	613.4	126.9							4.4	744.7	918.1	1,679.9
509 Cia. Fru & Ver Madrid	EUR	14.2	612.4	4.5		35.2	0.7			70.0	737.0	514.7	574.7
510 Elqui Imports S.A.	EUR	40.5	63.5	169.5	39.4			420.6		2.6	736.0	209.9	780.9
511 Chian Lung International Co.	FAR		284.3	449.6						1.7	735.6	111.3	1.7
512 D J Exports Pvt. Limited	FAR	58.0	674.1								732.0	981.3	917.4
513 Mitsubishi Corporation	FAR	648.6						82.4			731.0	1,515.9	2,626.8
514 Berry Gardens Ltd.	EUR						729.6				729.6	748.3	624.0
515 Guangzhou Top & Ideal Logistic	FAR	627.7		24.0						77.5	729.2	225.4	
516 Eco Farms Avocado	NAM							559.4	48.0	120.8	728.2	1,123.8	479.7
517 Ls Networks Corporation Ltd.	FAR	569.0		156.8							725.8	2,412.4	2,076.7
518 Fruticola Irmaos Faisao Ltda.	LAT	58.9	178.1	294.0		82.2				111.7	725.0	869.6	1,591.8
519 Irineo Villalobos	LAT		664.3	60.4							724.7	922.0	1,341.7
520 La Pinede	EUR			724.4							724.4	1,220.0	1,165.5

CONSIGNEE		NKT	GRAPE	APPLE	KIWI	PEAR	PLUM	BLUEB	AVOCADO	ORANGE	OTHERS	2012-13	2011-12	2010-11
521	Ringoot Fruit N.V. S.A.	EUR		491.2		51.7	179.6					722.5	599.1	919.4
522	Feniks Co. Ltd.	EUR	298.7	77.2	224.0	80.2	7.9				32.4	720.4		
523	F Lli Isella	EUR	33.5	137.0	288.0	259.7						718.2		
524	Abdul Hafeez Mohamed	MID		717.0								717.0		
525	Cj Freshways	FAR	691.3		24.0							715.3		
526	Foshan Guotong Safety Agricultural Product	FAR	167.6	19.7								713.8	494.9	
527	Jose Y Guisela Import Export S	LAT		681.7		5.0	6.2					708.3		
528	Kifrut Comercio de Frutas Ltda.	LAT	506.6	107.1	45.3		43.8					705.9	721.8	179.3
529	Bio-Center Zann	EUR	37.7	571.8	94.0							703.5	346.5	1,098.4
530	Imarketkorea Inc.	FAR	703.1					0.4				703.4		
531	Shanghai Foreign Service	FAR	327.0				22.2	18.4				701.3	1,219.6	
532	S & A Produce UK Ltd.	EUR						701.2				701.2	221.3	145.5
533	Unifrutti Asia Dmcc	MID	104.4	402.5	24.0	81.9	65.4					700.2		
534	Midi Caraiibes	LAT	219.9	398.3	16.8	20.0	15.8					699.5	577.4	700.5
535	Woo Lee Fruit & Vegetables Co. Ltd.	FAR	561.5	20.2		23.0		11.7	18.2	24.0	38.0	696.8	2,773.2	3,364.0
536	Ocean South B.V.	EUR	671.7	20.1								691.8		
537	Van Dijk Foods Belgium N.V.	EUR	100.0	523.8	48.0	19.2						691.0	811.5	2,748.5
538	Tae Bong Intl Co., Ltd.	FAR	621.1		67.2							688.3	488.0	404.5
539	Vip Marketing, Inc.	NAM	207.8	362.9			46.2	14.2				688.0	740.1	594.2
540	Frutixito Ltda.	LAT	99.7	484.8	67.5	34.6						686.6	374.8	324.5
541	Jijo Import, C.A.	LAT		453.7		230.4						684.1	1,037.9	
542	Howard Fruits Co. Ltd	FAR	17.7	558.5			22.4					682.9		
543	Dole Hellas	EUR	74.8	410.3	72.0	48.6	75.2					680.9	1,542.7	2,137.4
544	Arc Eurobanan S.L.	EUR	88.6	64.0	472.2				43.3			679.0	110.3	984.7
545	San Thomas Com. De Generos Alim.	LAT	168.1	202.7	247.1		9.4					678.8	811.4	641.4
546	Frutas Drago S.L.	EUR	71.8	487.9	89.6	21.6						671.0	268.3	485.7
547	Comercializadora Maygle C.A.	LAT		238.7		428.7						667.4	1,232.9	1,619.3
548	Samjoo Marketing	FAR	620.1							43.2		663.3	729.2	1,034.3
549	Dole Shanghai Fruits And Vegetables	FAR	460.2	79.0			96.0	11.6				662.5	1,104.3	1,102.1
550	Albert S Organics	NAM		659.4								659.4	84.8	
551	Sarl Tifanette	EUR		659.1								659.1	294.9	846.4
552	4 Fruit Company B.V.	EUR	270.1	146.0	189.3							654.9	936.7	1,812.8
553	Mauro Quispe	LAT	69.1	492.0		86.8						647.9		69.6
554	Minor Weir y Willis Ltd.	EUR						2.1	617.8			646.0	163.9	132.5
555	J.O. Sims Ltd.	EUR			22.1		33.7					646.0	917.3	521.4
556	La Marina Caracas, C.A.	LAT		505.8		138.2						644.1	2,504.5	19.3
557	Hortifruti Honduras	LAT	233.7	321.1		45.3	22.4					642.8	451.0	232.4
558	Frutas CMC C.A.	LAT		432.4	22.4	183.1						641.7	1,536.4	1,304.4
559	Bravis Comercial Exportadora L	LAT	567.2				73.7					640.9	412.3	119.3
560	Tootal Fresh S.R.L.	LAT		346.7	10.9	150.5	125.9					640.0	823.5	1,226.2
561	Doris Pari Vargas	LAT	90.0	250.8	33.2	64.6	197.3					639.1	853.5	1,105.7
562	Vidinter C.A.	LAT		400.2		231.8						632.1	1,736.8	2,285.0
563	Parlak Gida Ith Ihr San Tic Lt	EUR										629.0	282.0	40.0
564	Irmaos Benassi Prod. Dist. Agric	LAT	197.3	22.3	135.2		108.9					628.2	693.5	641.6
565	The First Fruit E.U.	LAT	16.7	450.9	45.7	67.3	21.6					622.4	428.2	473.7
566	Khatawat Al Tawfeek Trading	MID	74.8		510.3		36.6					621.7		
567	Crown Fruits Enterprise Co.	FAR	90.5	371.8	22.4		43.2	7.0				621.6	603.3	1,938.8
568	Fresh Fruit Co.	MID		577.5	36.4			2.0				617.7	11.4	37.2
569	Sabinfrut Corporation S.A.C.	LAT		361.7		184.3	20.2					616.2	676.8	679.8
570	Prime Orchards Limited	FAR	590.4									615.8	411.0	1,141.7
571	Norton Lilly Logistics	NAM	30.9	541.4	43.2							615.5		
572	Frutart Com. Productos Agricolas	LAT	124.3	72.7	197.9		156.0					615.3	319.4	354.8
573	Vachamon Food Co. Ltd.	FAR	585.8									612.2	1,049.8	1,155.3
574	Debya Zarate	LAT		533.0	74.6							607.6	533.5	878.0
575	Del Traders B.V.	EUR	263.9	63.6	41.6	185.5						604.5	402.7	727.8
576	Mc. Daniel Fruit Company	NAM							604.3			604.3	1,675.2	817.6
577	Terra Produce, LLC.	NAM								184.4	419.8	604.2	1,380.8	304.5
578	Pingo Distribuicao A	EUR	106.3	323.4	115.8		12.0					601.2	615.3	489.7
579	Promate Produce	NAM			24.0		213.9					600.5	410.6	
580	Fresh Advancements Inc	NAM	17.7	409.7	134.0			6.3				595.8	695.0	930.0
581	Com. e Imp. de Alimentos Impal, C.A.	LAT		315.9		279.9						595.8	1,818.3	1,737.8
582	Frutas Alba, S.A.	EUR		288.7	156.8	24.0	67.6					595.5	714.4	1,735.6
583	Lotte Trading Co. Ltd.	FAR	573.3									593.3	322.4	110.0
584	Extrafruti Comerc De Hortifruti	LAT	135.6	246.5			172.4					579.5	202.8	42.0
585	Tanus Jalil e Hijos S.R.L.	LAT			487.6				34.5			576.7	1,184.9	2,321.4
586	Brasluper Comercio de Frutas Ltda.	LAT	20.1	282.0	23.6		113.6					573.1	518.4	403.8
587	Tropic Internacional	EUR	287.2	163.2	87.4	33.8						571.6		65.3
588	Ripe Now	EUR			571.2							571.2	779.2	585.5
589	Longifruit S. A.	LAT	59.6	464.0		38.6						569.6		
590	Crown Jewels Produce	NAM	402.7				134.4					563.0		
591	Ruth Herrera Lagos	LAT	22.2	451.8		82.2						556.1	1,236.6	1,385.8
592	Frigorífico Manantial S.A.	LAT	203.6		22.4		187.4					555.6	719.0	108.0
593	New World Farming Trade	NAM	151.4	39.3	19.0	23.0		271.6				550.0	1,464.7	603.2
594	Imexpert LLC.	NAM		548.2								548.2	563.3	118.0
595	Greenery International B.V.	EUR		400.5	144.0							544.5	184.5	1,114.5



CONSIGNEE		MKT	GRAPE	APPLE	KIWIS	PEAR	PLUM	BLUEB	AVOCADO	ORANGE	OTHERS	2012-13	2011-12	2010-11
596	Resources for Food Products Co. W.L.L.	MID		483.3	52.2							535.5	392.3	799.5
597	Premier Com. Atacadista Frutas	LAT	193.8	123.0	21.6		155.5				38.7	532.7	428.8	673.3
598	Brimland Enterprises Corp.	FAR	224.4	100.3	47.6						157.7	529.9	813.0	985.5
599	Pan Emirates Food	MID	113.4	318.3	76.0		22.0					529.7	848.8	1,806.7
600	Comercial Dodi CA	LAT		501.2							25.4	526.6	1,435.6	909.3
601	Phobus Produce Sales	FAR	524.8									524.8	618.7	166.0
602	Dole Nat. Co. S.A.	LAT			502.3				21.6			524.0	348.9	940.3
603	Fruitech Co., Ltd.	FAR		99.9	238.0			2.9			181.6	522.3	1,726.8	2,290.3
604	Well Pict European Ltd.	EUR						514.9			7.3	522.2	404.6	287.1
605	Unifresh Foodservice	EUR	501.5	19.7								521.2	1,642.9	776.0
606	Nexus Produce Inc.	NAM		41.8				461.1			16.9	519.8	85.0	
607	Jumbo Retail Argentina S.A.	LAT			350.5				68.0		100.6	519.1	535.6	1,302.9
608	Aftab & Co.	FAR		517.5								517.5		
609	Dalian Wan Yi Da	FAR	297.2	181.0							39.2	517.3	250.9	
610	OOO Tropicana	EUR	31.5	420.5	18.7		33.6				11.2	515.4		167.3
611	Trinity Fruit Sales Co.	NAM			514.7							514.7	559.4	1,653.4
612	Merlo	EUR	253.5	234.6	24.0							512.1		
613	Dole Fresh Fruit Co.	FAR	297.2	115.0	48.0	48.3						508.5	330.6	191.4
614	Frutera El Progreso	LAT	75.5	384.0		46.1						505.6	429.2	744.6
615	Social Enterprise, LLC.	NAM		21.4	24.0			380.7			76.8	502.9	588.7	257.5
616	Al Asil Company Import.Export	MID		478.0		22.4						500.4		
617	Chiquita Portugal Ltda.	EUR			494.4							494.4	576.5	883.2
618	Produce One Trading Co. Ltd.	FAR	18.7	435.7	16.6			3.1			18.9	493.0	311.3	477.2
619	Shenzhen Qiaoshen Trade Co.	FAR		368.7	81.8		22.4				20.0	492.9	8,751.1	
620	Imex Agro Inc.	NAM	137.8	40.9			120.7	14.4		41.7	136.4	491.9	1,211.6	799.7
621	Direct Fruit Marketing DFM GmbH, Univeq	EUR	430.1	20.0			20.4		20.8			491.3	484.5	388.7
622	Carrefour Maf Group Hipermarke	MID	35.4	211.7	218.5		0.9			4.0	19.4	489.9	326.8	432.3
623	Fruit Country Ltd.	EUR	173.6	315.8								489.4		
624	Costco Korea Ltd.	FAR	431.1					56.9				488.0	413.7	179.1
625	O-Melro Com	EUR	428.9	58.7								487.6	734.0	653.1
626	World Marketing Inc.	FAR	436.0							48.0		484.0	461.5	325.5
627	Imcatexfruits S.L.	EUR	236.3	136.6	65.6	41.6						480.1	676.4	218.9
628	Whole Green Trading Co., Ltd.	FAR	18.7				46.1				411.4	476.2	323.8	492.0
629	Fresh Product Co. Ltd.	EUR	111.2	159.8	179.2		23.0					473.2		
630	Ft Import Co.	EUR	303.8		88.0		38.4					471.6		
631	Scott Alvarez Jorg	LAT	470.3									470.3		23.6
632	Leonel Rafael Geronimo	LAT		432.7		37.1						469.8	1,076.2	1,639.0
633	Old Fashion Honey Corp.	NAM						468.0				468.0		
634	Umina Brothers, Inc.	FAR	71.8	59.3	335.8							466.9	757.5	509.6
635	Dae Wang G & T	FAR	454.6									464.6	476.6	286.2
636	Zoutewelle Import/Export	EUR		296.3	168.0							464.3	331.3	337.1
637	Yupaa International	FAR		438.6	24.0						1.2	463.8	1,369.2	2,394.9
638	Del Monte France S.A.	EUR	140.4	140.8	164.4						14.1	459.7		
639	Tengine Sdn Bhd	FAR	331.5			104.0	21.6				2.4	459.4		
640	Grupo Verdin S.A. de C.V.	LAT	322.8		44.8		69.1				20.6	457.2	1,187.4	1,268.2
641	Growers Union LLC	NAM						453.4			2.9	456.2	420.3	354.7
642	HM Distribution	EUR	239.1	214.0								453.1	359.7	35.4
643	Agropecuaria Boutin Ltda.	LAT	62.5	47.1	250.2	28.1	65.2					453.1	504.3	
644	Dole Fresh Fruit Europe	MID		299.6	153.0							452.7	463.4	
645	Earthbound Farm	NAM		384.0				67.7				451.7	1,418.8	817.8
646	Supertiendas Y Drogueria Olimp	LAT	71.8	138.3		138.8	24.5			43.2	34.5	451.1	464.7	389.4
647	Productos Tito S.A.de C.V.	LAT	75.2		211.2		21.6					449.4	1,390.9	1,346.3
648	Moreno S Morados E I R L	LAT		401.8		46.4						448.2		
649	Hipermercados Tottus S.A.	LAT	61.2	161.3		23.0	76.0					447.5		59.2
650	Foshan Yongshunyi Import & Export	FAR		178.4			17.4	2.6				445.5	416.3	846.4
651	Frutas Chile California S.A.	LAT	154.4	284.7								439.1	626.9	366.3
652	UAB Augma	EUR	106.7	197.6	67.2	67.3						438.8	276.7	562.8
653	Surtifruver De La Sabana Ltda	LAT	89.0	166.7	72.2	46.3	10.8			12.0	41.3	438.4	776.0	1,010.1
654	Sam Dennigan & Co. Ltd.	EUR	0.8	399.1		38.0						437.9	396.0	389.7
655	Interamericana de Frutas V.G.	LAT	72.6	227.4		67.1	65.8				5.0	437.9	1,152.9	1,952.4
656	Segundo Misael Viera Viera	LAT	108.9	235.1	23.4	69.1						436.5		77.3
657	Kobe Yoko Ltd.	FAR	36.4							11.0	384.1	431.5	700.5	592.7
658	Global Andes Company Ltd	FAR		21.0						177.1	227.0	425.1	746.9	236.3
659	Patricia Colque	LAT		351.5	5.4	66.5						423.5	817.8	556.4
660	Al Nur for Marketing Agriculture Produces L	MID	7.9	372.7	20.4	21.6						422.7	216.2	488.1
661	Frinorte	LAT		411.6			10.8					422.4		
662	Knc Fresh Fruits Inc.	FAR	422.3									422.3	459.7	590.9
663	Multitrading International	LAT		239.0		161.3					22.0	422.3	1,020.0	1,192.7
664	Sikafruits	LAT	237.3	115.6	6.0	27.8	2.2				29.6	418.4	248.5	182.8
665	E. Durasaimy & Bros	FAR		417.7								417.7	695.6	435.7
666	Calfruits Co.Ltda.	FAR						211.8	200.8		4.8	417.3	415.4	180.5
667	Interfood International Trading	LAT	113.0	293.5	2.4	5.8	2.2					416.9	117.1	68.0
668	Cape Fives NI	EUR		414.2								414.2	272.2	583.3
669	Ans Ltd.	EUR	302.6	64.2	44.8							411.6		
670	Sangil Oversea Trading Co Ltd	FAR	386.7		24.5			0.4				411.6		

CONSIGNEE	MKT	GRAPE	APPLE	KIWIS	PEAR	PLUM	BLUB	AVOCADO	ORANGE	OTHERS	2012-13	2011-12	2010-11
671 Gamboy S.A.	LAT		145.4	202.0		20.6				43.4	411.4	90.5	284.4
672 PT Laris Maris Utama	FAR	410.6									410.6	847.9	582.9
673 Alfano F. Lli Sri	EUR									409.9	409.9	323.0	219.9
674 Frutas Y Mas Centroamerica S. A	LAT	170.1	230.3		4.6					3.6	408.7		
675 C.H. Robinson Worldwide Inc.	NAM	106.7	267.9				33.6				408.1	2,106.3	970.9
676 Prospera Trading Import.Export	LAT									406.5	406.5	518.7	110.6
677 LBP Rotterdam B.V.	EUR	6.9					375.0	22.6		1.9	406.4	214.2	738.2
678 Sari Appleway	LAT	78.5	277.3	26.9	16.6	6.6					405.9	128.6	
679 Giunarra Agricom International LLC	NAM				19.7			383.5			403.2	2,960.3	7,215.6
680 Commercial Fruits	EUR					63.8		280.0		58.8	402.6	300.5	1,024.3
681 Masterfruits Ltda.	EUR	184.7	21.4	144.0		41.8				7.4	399.3	386.0	1,386.9
682 New York Apple Sales, Inc.	NAM		399.1								399.1	1,151.7	469.9
683 Frutas Tabares S.L.	EUR	53.8	223.5	118.4						1.1	396.7	763.1	901.0
684 Hortigil Hortifruit S.A.	LAT	76.1	136.0	21.1		131.3				32.1	396.6	408.3	121.1
685 Inv. Multiples Transpiro	LAT		373.4		23.2						396.6	604.1	730.2
686 Dm Spain	EUR	87.6	209.2	45.4	54.0						396.1		
687 Wing Mau Trading Co., Ltd.	FAR	353.3	39.5				0.8				393.5	921.3	3,258.2
688 Bounty Source Trading	FAR	391.9								1.2	393.1		
689 Tesco International	EUR		374.1		18.8						392.8		
690 Siam Makro Public Co., Ltd.	FAR	392.0								0.6	392.6	149.4	152.8
691 Distribuidora Telegre C.A.	LAT	53.1	196.1		93.5	48.0					390.8	1,205.0	1,968.0
692 Zimpelmann Agentur GmbH	EUR	364.7								26.1	390.7	773.4	904.7
693 Sojitz Foods Corp. Kansai B.	FAR			390.0							390.0	240.3	394.9
694 Smile Corporation	FAR	323.2					65.9			0.3	389.4	444.1	619.2
695 Suna Fruit International	MID	32.4	296.4	34.8	24.0						387.6	580.1	1,112.4
696 International Fruit Company	NAM	199.5	124.8			61.2					385.6		
697 M.V.M.Shoji Co., Ltd.	FAR	54.6		292.6			37.1				384.3	568.8	370.2
698 Fragapane Hermanos Srl.	LAT			338.2		22.2		22.6			383.0	89.8	
699 First S.A. - First International Corp.	LAT									380.3	380.3	531.9	339.7
700 Pan Fresh Intern. General Trad	MID	30.8	191.2	91.6	47.8	17.0					378.4		
701 Fruitlife S.A.C.	LAT		305.8		71.6						377.3	662.9	994.0
702 Yalda Trading Co LLC	MID	76.5	210.3	50.7	39.1						376.6	649.0	568.8
703 Global Fresh Produce Ltd.	NAM	374.7									374.7		
704 Consul Com.Imp.E Exp.Hortifrut	LAT	198.9		44.8		44.0				86.1	373.8	696.3	314.3
705 Cititex International Co.Ltd.	FAR	363.0								9.1	372.1	604.3	133.0
706 Bayshore Produce LLC.	NAM	271.8	82.0			17.3				0.6	371.7		
707 Ewerman AB	EUR	22.0	270.6		59.8	19.0					371.4	896.7	1,167.6
708 Madi Ventura Spa.	EUR									369.4	369.4	341.5	234.1
709 Jouffruit	EUR		365.8								365.8	374.9	154.4
710 Rivoira Giovanni & Figli Spa.	EUR		363.6								363.6	232.3	
711 Baltic Fresh Fruit	EUR	143.3	60.0	112.0	23.3	23.8					362.4	460.1	647.1
712 Grupo Ramos	LAT	202.5	97.2	4.2	23.0	19.6				15.3	361.7	588.8	278.9
713 Agroretail SAC	LAT	8.7	242.8	10.1	72.6				24.0	3.0	361.1	291.1	
714 Pacific Produce	EUR	361.0									361.0	265.7	
715 Fairfield Import Exp. And Trad	FAR	333.0								26.9	359.9	195.9	262.4
716 Unifrutas E.U.A.	LAT	26.1	197.3	6.0	46.1	45.1				37.9	358.4	627.2	1,014.2
717 Valhalla Sales & Marketing	NAM	329.6								28.2	357.8	338.1	29.9
718 Victor Hugo Espino	LAT			356.7							356.7	320.3	408.7
719 Clear Spring Parking Llc.	NAM						356.5				356.5	253.5	244.9
720 Agroeco	EUR	18.9	160.8	47.8	128.7						356.2	458.9	1,907.6
721 Carrefour Comercio e Industria Ltda	LAT		21.4	44.0		200.1				90.3	355.9	474.0	144.9
722 HBF International LLC.	NAM						342.0			13.5	355.5	348.8	
723 Eland Retail Co.Ltd.	FAR	353.0									353.0	308.3	226.1
724 Satori S.A.	EUR							351.5			351.5	204.3	266.3
725 Cottle Strawberry Nursery Inc.	NAM						351.3				351.3	435.1	611.1
726 Bom Preco Bahia Supermercados	LAT		83.0	143.7		112.9				11.2	350.8	396.6	495.1
727 Shanghai Unidev Import & Export	FAR									350.2	350.2	42.6	
728 Distribuidora Sian Len S.A.C	LAT		276.3	4.8	66.6					1.9	349.5	576.7	408.5
729 Bavosi S.A.	LAT									349.4	349.4	286.1	196.7
730 Comercio Fruta Spa Consortile	EUR			349.4							349.4		
731 La Fruition Co., Ltd.	FAR	18.7	300.1							29.5	348.3	227.3	477.3
732 Jadel Distribuciones SR	LAT		270.5		74.6						345.1	805.6	68.4
733 Direct Produce Supplies PCL	EUR	12.5		295.8		1.1				35.7	345.1	88.8	626.1
734 Pingakol S.A.	LAT	57.3	20.5	209.0	21.0	20.6				16.4	344.8	213.3	243.1
735 Frukar B.V.	EUR	36.7	211.6	96.0							344.3	370.6	226.0
736 H.L. Hall International	EUR							343.8			343.8	343.3	495.2
737 Albert Heijn	EUR	340.7									340.7	405.8	
738 Hangzhou Zugeng Import & Expor	FAR	256.9	39.8	44.0							340.7		
739 London Fruit	LAT	66.8	183.4	41.1		26.9				22.4	340.6		
740 San Clemente USA	NAM		340.1								340.1	467.3	548.3
741 Sun Orchard Fruit Co.	NAM		338.7								338.7		
OTHERS (< 339 TONS)		25,502	30,934	10,616	3,177.6	4,024.3	5,370.5	1,725.3	1,359.0	24,957	107,661	263,697	417,285
TOTAL SEASON 2012/2013		852,683	774,951	224,379	136,115	116,931	87,047	68,442	67,007	282,832	2,610,387		
TOTAL SEASON 2011/2012		822,590	756,868	201,137	133,823	105,315	70,725	114,961	74,767	319,703		2,599,889	
TOTAL SEASON 2010/2011		852,620	860,145	187,011	133,093	101,149	69,704	90,623	58,306	298,651			2,651,302



Main Fruit Types by Destination Market Season 2012/2013 (Tons)

PRODUCE	NORTH AMERICA			EUROPE				LATIN AMERICA	FAR EAST	MIDDLE EAST	TOTAL		
	EAST	WEST	TOTAL	CONT	UK	RUS	TOTAL				2012-13	2011-12	2010-11
1 GRAPE	327,154	83,410	410,565	101,659	41,570	35,804	179,033	74,519	180,557	7,991.1	852,665	822,572	852,620
2 APPLE	124,971	32,190	157,161	144,308	27,868	33,113	205,289	230,449	86,878	94,748	774,525	756,320	859,641
3 KIWIS	21,655	14,773	36,427	78,970	8,708.1	20,260	107,939	46,639	24,203	9,170.8	224,379	201,066	186,659
4 PEAR	10,498	6,474.9	16,973	55,206	1,522.8	5,970.2	62,699	49,825	700.1	5,843.9	136,041	133,800	133,000
5 PLUM	25,233	7,334.0	32,567	17,833	6,912.6	3,239.3	27,985	27,347	25,857	3,175.0	116,931	105,315	101,149
6 AVOCADO	4,926.1	9,708.5	14,635	36,814	6,460.8	20.8	43,295	9,228.2	1,283.6		68,442	114,961	90,623
7 BLUEB	49,493	18,329	67,822	8,209.3	6,294.5	17.0	14,521	81.9	4,539.4	83.2	87,047	70,725	69,704
8 ORANGE	32,148	21,796	53,944	6,082.6	291.2		6,373.7	2,747.4	2,654.4	1,287.5	67,007	74,767	58,306
9 NECTARIN	17,084	6,067.9	23,152	7,268.0	2,633.3	1,403.8	11,305	12,624	13,518	103.3	60,702	61,841	62,425
10 CHERRY	6,836.9	1,485.1	8,321.9	1,706.0	1,274.7	112.4	3,093.1	3,962.4	36,789	130.1	52,296	71,457	57,986
11 LEMON	5,061.6	6,016.2	11,078	5,890.2	747.9		6,638.1	740.6	11,058	144.0	29,659	48,566	45,986
12 PEACH	12,924	4,412.2	17,337	1,951.0	30.8	103.7	2,085.5	13,329	28.8	5.7	32,786	34,840	38,119
13 CLEMENT	20,425	10,591	31,015	232.0	294.5		526.5	164.6	67.2	39.2	31,813	38,064	29,510
14 WALNUT	75.1		75.1	18,648	14.3	424.5	19,087	6,148.1	2,828.5	1,341.5	29,480	22,260	26,029
15 MAND.	15,468	5,732.2	21,201	1,047.5		23.0	1,070.6	72.8	132.6		22,477	14,730	10,707
16 ALMOND	120.0		120.0	651.6	15.0	62.9	729.5	6,354.8		79.3	7,283.6	9,938.6	6,422.1
17 PGRANAT.	809.6	1,413.5	2,223.1	1,750.5	15.1	380.9	2,146.5	41.8	110.4	139.3	4,661.1	5,944.2	4,860.8
18 NASHI	1,003.1	580.0	1,583.1	74.1	18.1	17.3	109.5	756.2	116.4		2,565.1	2,385.2	2,663.4
19 CH. HAZEL.		24.2	24.2	1,124.9			1,124.9	292.9	175.0		1,617.0	2,091.8	3,045.0
20 PLUMCOT	202.7	17.5	220.2	13.0	73.6	41.5	128.1	343.0	252.2	7.7	951.2	1,237.0	4,314.9
21 APRICOT	687.1	183.2	870.4	44.9		0.4	45.4	348.5	0.6		1,264.8	1,328.2	2,243.6
22 GRAPEFR.				27.0	0.05	197.1	224.2	1,174.6	37.8		1,436.6	1,089.5	1,943.0
23 PLUOTS	1,184.7	373.4	1,558.1	126.5	177.2		303.6				1,861.7	1,354.7	
24 PERSIMON	360.9	220.7	581.6	3.6			3.6	4.1	16.9		606.2	688.6	451.8
25 QUINCE	105.8	89.9	195.7	37.7			37.7	56.6		40.0	330.0	532.0	360.6
26 RASPB	72.2	42.1	114.3	0.5			0.5				114.8	274.2	491.0
27 CURRANT	0.3	2.8	3.2	174.9			174.9		11.4		189.5	267.4	340.9
28 FIG	100.0	10.6	110.6	2.4	26.1		28.5	0.02	1.5	0.2	140.7	183.9	96.9
29 TANGER.	22.5	39.3	61.8								61.8	98.1	243.0
30 CHERYM	44.6	49.2	93.8					35.9	1.6	0.8	132.1	145.5	115.3
31 B. KIWI	19.6	1.2	20.8	122.9	2.9		125.7		13.8	0.9	161.3	129.9	82.4
32 CHESTNUT				21.2			21.2				21.2	100.0	
33 GOOSEB.	11.6	10.5	22.1	24.8			24.8	4.5			51.3	29.4	16.1
34 PGRT. ARIL	0.4	0.005	0.4								0.4	17.8	60.6
35 STRAWB					0.1		0.1				0.1	17.4	59.0
36 PISTACH.								21.5			21.5	4.8	29.3
37 LOQUAT	18.2		18.2	1.3			1.3				19.5	13.6	17.8
38 KIWANO		23.9	23.9								23.9		0.02
39 PRICKLY P.												7.0	10.6
40 FEUOA	3.6	3.1	6.6								6.6	5.2	7.3
41 P. MELON					0.1		0.1				0.1	0.1	3.3
42 KUMQUAT												1.9	0.1
43 BLACKB													2.0
44 TANGELO												0.7	0.09
45 PHISALLYS					0.003		0.003				0.003	0.05	
46 MURTLE	0.04		0.04								0.04	0.008	0.05
47 MANGO													0.03
48 LIME													0.04
SEASON 2012/2013	678,719	231,404	910,123	490,025	104,952	101,192	696,169	487,312	391,833	124,332	2,609,770		
SEASON 2011/2012	643,296	278,327	921,623	436,933	113,438	92,585	642,955	529,683	382,165	122,743		2,599,170	
SEASON 2010/2011	632,899	260,263	893,162	495,847	120,106	114,030	729,983	526,721	346,599	153,882			2,650,347

Main Table Grapes Varieties by Destination Market Season 2012/2013 (Tons)

VARIETY	NORTH AMERICA			EUROPE				LATIN AMERICA	FAR EAST	MIDDLE EAST	TOTAL		
	EAST	WEST	TOTAL	CONT	UK	RUS	TOTAL				2012-13	2011-12	2010-11
1 RED GLOBE	10,429	2,346.7	12,776	43,781	1,288.4	16,580	61,650	46,087	98,925	5,764.6	225,202	221,009	216,901
2 THOMPSON SEEDLESS	74,894	19,467	94,360	20,393	9,452.0	9,455.2	39,300	12,888	22,600	618.8	169,767	169,278	198,695
3 CRIMSON SEEDLESS	76,287	17,055	93,342	17,077	18,815	3,341.3	39,233	4,781.3	24,464	447.5	162,269	165,645	166,314
4 SIN ESPECIFICAR	35,498	8,043.2	43,541	11,966	5,839.9	2,945.8	20,751	6,887.8	20,677	339.8	92,197	30,093	11,849
5 FLAME SEEDLESS	67,881	19,401	87,282	536.7	1,598.4		2,135.1	594.3	999.2	51.8	91,063	115,619	125,238
6 SUGRAONE	28,918	7,086.3	36,005	4,157.4	2,226.7	1,324.1	7,708.2	964.9	154.8	6.2	44,839	50,211	59,242
7 AUTUMN ROYAL	6,029.6	874.3	6,903.9	373.6	922.0	1,023.7	2,319.2	550.9	8,055.8	212.5	18,042	19,521	18,604
8 BLACK SEEDLESS	5,065.6	1,404.3	6,469.9	33.2	141.0	151.2	325.4	182.3	513.7	15.8	7,507.0	9,154.0	9,583.4
9 QUEEN ROSE	1,998.3	925.4	2,923.7					22.1			2,945.9	3,174.5	4,614.7
10 PERLETTE	2,308.0	138.0	2,446.0	69.9	0.8	44.3	115.0	119.7		24.0	2,704.6	4,104.7	4,985.4
11 PERLON	1,204.5	1,258.1	2,462.6	14.4	16.7		31.1		33.3		2,527.0	2,452.9	2,967.3
12 RALLI SEEDLESS	744.5	841.7	1,586.2	24.7	188.7		213.4	54.2	669.5		2,523.3	2,936.7	2,160.7
13 SUGRATHIRTEEN	900.2	3.7	903.9	12.2	144.3	65.4	221.9	154.8	1,227.4		2,508.1	2,177.9	1,230.0
14 PRINCESS	1,292.1	157.9	1,450.0	385.1	79.1		464.2	94.4	227.8		2,236.4	2,742.6	2,833.9
15 PRINCESS SEEDLESS	987.2	225.6	1,212.8	225.3	119.1	292.2	636.6	62.2	22.2	150.8	2,084.7	2,240.9	2,378.2
16 SUNSET SEEDLESS	1,139.1	901.4	2,040.4					25.0			2,065.4	2,125.6	2,491.8
17 RIBIER	11.8		11.8	1,600.8			23.9	1,624.6	46.6	55.2	2,012.7	1,896.2	2,309.2
18 T.SEEDLESS	1,641.6	158.6	1,800.2	8.3	0.3	44.3	53.0	124.0	4.4	31.0	2,012.7	2,850.0	3,889.6
19 PRIME	1,428.3	486.2	1,914.4					36.5	15.0		1,965.9	1,879.2	1,359.6
20 QUEEN RED	1,204.0	347.6	1,551.6	0.5			0.5	29.5	172.8		1,754.4	1,621.9	2,010.2
21 BICOLOR	766.6	177.5	944.1	180.2	218.3	24.2	422.7	72.7	166.0		1,605.4	1,265.1	426.3
22 MIDNIGHT BEAUTY	424.3	32.8	457.1	8.0	200.7		208.6		646.1		1,311.7	434.9	846.0
23 RUBY SEEDLESS	1,145.6	127.5	1,273.1	9.4			9.4	13.4			1,295.9	1,613.9	2,037.1
24 SUPER FLAME	1,130.2	24.4	1,154.6	15.3			15.3				1,169.9	512.4	512.4
25 RED SEEDLESS	738.3	132.9	871.2		4.0		4.0	26.7	8.6		910.4	1,091.2	1,017.8
26 CALMERIA				20.4		340.9	361.3	182.5	313.7		857.6	698.4	1,081.0
27 MUSCAT BEAUTY	337.8	304.0	641.7		108.7		108.7				750.4	480.5	
28 ROYAL RED	362.2	180.7	542.9	74.5	13.0		87.5		38.1		668.5	451.3	587.4
29 ROYAL RED SEEDLESS	548.4	103.5	651.9								651.9	606.3	349.9
30 BLANC SEEDLESS	58.4	360.7	419.1		58.5		58.5	52.2	63.1		592.8	433.5	
31 SUPERIOR	253.8	25.6	279.4	171.3	31.0		202.4	94.1			575.9	1,111.4	1,916.7
32 LADY ROSE	325.8	206.8	532.7								532.7	417.7	844.6
33 MOSCATEL SEEDLESS	165.1	218.1	383.3	6.8			6.8	95.8	2.3		488.2	278.0	151.6
34 MOSCATEL ROSADA	32.0	27.7	59.7	222.8			222.8	116.6	14.8		413.9	627.1	973.5
35 REGAL				16.3		146.8	163.1	37.2	182.8		383.0	429.3	493.6
36 SUPERIOR SEEDLESS M.R.	169.7	60.2	229.9	16.2			16.2				246.1	7.1	31.2
37 MUSCAT SEEDLESS	158.0	46.4	204.5					3.1	28.6		236.2	284.6	640.6
38 BEAUTY SEEDLESS	130.6	69.3	199.9								199.9		29.1
39 QUEEN SEEDLESS	71.1	35.7	106.8						86.2		192.9	123.4	41.9
40 TRICOLOR	89.8	55.4	145.2					17.9			163.1	58.4	43.3
41 GREEN SEEDLESS	123.5	13.7	137.2		10.8	0.9	11.7				148.9	11.0	
42 ROYAL CRIMSON SEEDLES	139.3		139.3								139.3	93.6	83.2
43 ROYAL RUBY SEEDLESS				117.6			117.6				117.6		
44 BLANCA ITALIA								86.3			86.3	139.7	150.8
45 KYOHO	32.2	39.8	72.0								72.0	175.0	288.8
46 BLACK DIAMOND	0.8		0.8					7.5	59.5		67.8	66.4	64.3
47 BLACK PRINCE					66.6		66.6				66.6	192.8	145.7
48 WHITE SEEDLESS										54.0	54.0	58.2	4.0
49 ALMERIA				24.0			24.0		17.7		41.7	13.3	7.5
50 SUGRASIXTEEN	10.0		10.0		24.3		24.3		7.1		41.4		
51 EARLY THOMPSON				35.7			35.7				35.7	28.2	
52 SUGRATWELVE		34.6	34.6								34.6		
53 RUBY	29.0	4.7	33.7								33.7	23.6	1.9
54 SCARLOTTA									30.8		30.8		
55 LAVALLEE				29.9			29.9				29.9	6.5	23.7
56 RED MALAGA									22.4		22.4		
57 THOMPSON DOWN									16.7		16.7		16.9
58 ROYAL SEEDLESS	16.3		16.3								16.3	8.1	39.6
59 BLACK BEAUTY				16.3			16.3				16.3		
60 SUPREME SEEDLESS	15.9		15.9								15.9		8.4
OTHERS	16.6	6.1	22.7	35.5	2.0		37.5	8.4	35.2		122.6	116.3	105.6
TOTAL SEASON 2012/2013	327,154	83,410	410,565	101,659	41,570	35,804	179,033	74,519	180,557	7,991.1	852,683		
TOTAL SEASON 2011/2012	291,736	85,793	377,529	110,334	49,713	31,504	191,551	83,002	162,871	7,618.0		822,590	
TOTAL SEASON 2010/2011	319,952	96,042	415,994	123,779	51,700	37,808	213,286	69,068	146,857	7,415.9			852,620



Main Apples Exporters Season 2012/2013 (Tons)

EXPORTER	ROYAL GALA	GRANNY SMITH	RICHARD DELICIOUS	FUJI	CRIPPS PINK	PINK LADY	RED CHIEF	NOT DEF	OTHERS	TOTAL		
										2012-13	2011-12	2010-11
1 Dole Chile S.A.	33,336	11,540	14,224	4,048.0	1,936.5	2,632.4		2,068.4	255.1	70,041	78,198	82,793
2 Unifrutti Traders Ltda.	35,804	5,559.7	5,078.0	371.5	2,205.7	3,565.8	2,330.9	309.5	3,115.1	58,340	65,059	82,118
3 Frutera San Fernando S.A. (Frusan)	23,595	7,296.1	2,630.8	5,442.9	4,291.0	1,920.7		3,389.7	9,439.1	58,006	54,648	59,321
4 Copefrut S.A.	29,073	8,534.4	1,963.0	2,222.8	1,163.9	2,434.1	3,559.1	290.0	2,716.9	51,957	52,334	66,533
5 David del Curto S.A.	21,421	5,680.4	3,698.9	3,578.3	2,477.3	1,376.3	1,447.4	851.0	3,768.9	44,299	40,711	45,416
6 Exportadora San Clemente S.A.	11,000	1,007.2	599.5	2,728.5	3,549.8	1,501.1	336.6	322.0	14,255	35,300	27,522	27,877
7 Verfrut S.A., Soc. Exp.	9,367.0	3,842.2	3,406.1	3,247.9	520.9	82.7	4,405.3	745.0	1,884.6	27,502	15,105	24,737
8 Del Monte Fresh Produce (Chile) S.A.	2,002.1	4,719.4	9,436.5	251.8	276.3		59.6	135.1	7,273.1	24,154	17,997	22,308
9 Exportadora Frutam Ltda.	10,807	3,129.3	3,649.9	306.4	40.7	11.0	298.5	969.7	1,948.1	21,161	23,419	25,808
10 Com. Greenvic S.A.	7,473.9	3,363.7	322.1	1,652.6	2,001.3	3,830.6		138.4	649.2	19,432	23,745	23,073
11 Agrisouth Estates Chile S.A.	6,476.6	1,014.5	10,606	691.1				102.0	16.3	18,906	13,919	24,793
12 Magna Trading S.A., Exp.	4,803.2	4,895.6		818.6	4,207.0	460.8		184.2	2,027.4	17,397	15,603	14,565
13 Exportadora Frutasol Chile S.A.	4,143.9	5,129.1	1,823.8	1,879.3	807.7	20.2		332.9	1,664.8	15,802	11,701	15,634
14 Chilean South Apple S. A.	7,812.4	307.8	362.7	4,144.3	1,206.1	345.0		74.0	168.9	14,421		
15 Exportadora Los Lirios S.A.	6,682.3	2,211.0	1,209.5	881.1	1,743.7	680.7	0.02	55.2	774.9	14,238	13,893	14,969
16 T y T Export S.A.	7,142.6	1,995.6	834.2	1,146.5	146.0		184.0	42.3	1,678.9	13,170	14,257	14,651
17 Exportadora San Andrés Ltda.	3,188.0	2,448.7	302.8	1,825.9		20.0	2,454.4	45.8	1,073.0	11,359	7,578.2	11,147
18 Organik Time SPA	3,763.2	768.4	17.3	1,046.2	4,438.9	2.5		88.4	526.1	10,651	9,714.1	7,212.1
19 Polar Fruit International S.A.	3,649.3	1,802.6	2,095.1	554.6	590.3	222.0	59.8	241.9	1,433.4	10,649	10,915	7,724.3
20 C y D Internacional S.A.	4,725.2	874.4		1,577.7	569.2	1,223.4		658.6	470.2	10,099	9,670.7	12,468
21 Ams Family S.A.	6,344.4	652.7	40.4	540.2	1,077.6	287.5		21.2	1,029.3	9,993.3		
22 Rucaray S.A., Exportadora y Servicios	1,541.7	2,691.0		1,141.2	1,290.7	781.3	20.5	840.8	1,656.2	9,963.4	10,453	11,286
23 Exportadora Andinexia Ltda.	4,598.3	601.3	558.2	105.9	2,822.6	20.8		22.1	444.2	9,173.3	3,629.8	3,358.9
24 Exportadora Gonzagrí S.A.	3,313.6	1,123.6	1,423.5	1,600.2	593.9	124.7		42.8	568.5	8,790.8	7,322.4	8,469.4
25 Exportadora Fruqal S.A.	2,441.0	1,026.3	40.9	392.6	276.9	486.4		181.2	2,432.2	7,277.4	5,636.6	6,942.1
26 Exportadora Atlas S.A.	2,333.8	1,086.5	1,434.5	651.9	356.6	227.0		23.8	38.4	6,152.5	10,505	10,383
27 Com. SM Plus Ltda.	2,875.9	413.1	216.4	345.2	634.7	21.0	382.6	200.6	337.4	5,426.9	4,461.6	3,812.9
28 Geofrut S.A.	3,267.2	1,483.6	75.2	91.1				460.5	5,377.5	6,983.3	6,810.4	
29 Exportadora Everfresh S.A.	3,262.2	196.5	175.2	20.8			983.0		505.7	5,143.3	4,771.9	4,160.0
30 Alquimia Fresh S.A.	1,564.7	380.1		700.5	66.5	405.9	1,251.6	71.1	612.7	5,053.2	5,720.0	3,258.3
31 Nicofrut S.A.	2,032.5	542.8	238.8	632.8	656.3	103.8	786.8	0.1	34.9	5,029.0	6,204.9	3,641.2
32 Soc. Agric. Comercial Ltda., (Agricom)	3,092.4	306.9		741.4				23.5	237.4	4,401.7	6,613.5	8,576.0
33 Frutland S.A.	417.7	382.7	122.5	1,154.2	251.7	73.7	496.7		1,027.3	3,926.6	32.0	
34 Sergio Yanten U.	486.6	2,167.1	1,099.0	29.9				111.8	6.6	3,901.1	3,004.5	
35 Soc. Com. La Purísima Ltda.	1,729.6	269.8	532.2	310.9	113.8	229.2	9.2		573.2	3,767.8	5,209.0	5,439.3
36 Soc. De Inversiones Fortaleza	1,192.7	1,309.4	673.9						408.2	3,584.2	3,044.6	
37 Tuniche Fruits Ltda.					2,726.9	824.0				3,550.9	2,854.1	2,551.3
38 Comexport Ltda.	1,262.6	1,097.6	579.4	168.0	82.0	17.9		81.9	234.5	3,523.8	5,381.1	5,241.0
39 Dosal Hnos. y Cia. Ltda.	1,487.3	441.5	823.0	246.1	95.4				5.5	3,098.9	2,459.3	1,978.3
40 Exportadora Southern Fruit	1,060.4	1,114.4	45.2		275.0	454.1		111.5		3,060.6	5,160.3	7,007.8
41 Fresh Land Chile S.A.	694.4	663.5	117.1	240.4			324.4	611.2	194.1	2,845.1	2,121.4	1,654.8
42 Chilexpo Frut Ltda., Soc. Agr.	784.8	548.4	891.9	512.2	58.2		8.9	19.8	15.4	2,839.6	3,163.9	2,735.3
43 El Torreón Export Ltda.	810.1	778.6	991.5		38.7					2,619.0	2,987.5	2,451.6
44 Exportadora Prize Ltda.	167.7	418.8			1,043.9	135.0		40.0	773.4	2,578.7	1,649.8	1,715.9
45 Mace S.A.	108.7	763.2	68.2	51.5			516.9	46.8	982.6	2,537.9	2,517.6	
46 Global Babega Ltda., Exp.	772.8	546.9	1,145.2	42.3					12.7	2,520.0	1,946.8	568.8
47 Exportadora B y B Ltda.	503.7	254.2	1,529.6	58.7	44.7					2,390.8		
48 Tempofruits S.A.	1,868.0	156.6			253.4		19.6		19.6	2,317.1	2,094.1	948.2
49 APF Export S.A.	211.1	64.2		382.4	156.4	1,473.3				2,287.3	2,923.3	3,371.7
50 Isabel Valenzuela R.	1,514.6	191.5		46.1			430.3		78.4	2,260.9	3,762.2	4,549.1
51 Ruiz Tagle Humeres, Sergio	849.0	286.9	1,000.6	6.9			23.3	42.4		2,209.2	2,183.5	1,284.6
52 Ecofresh Ltda.				203.4	594.1	1,357.2				2,154.7	1,582.5	2,444.6
53 Servicios Puelche Fresh Ltda.								1,989.1		1,989.1	628.8	346.4
54 Exportadora El Encanto S.A.	167.6	2.0	11.2	1,115.1	620.8			10.6	45.0	1,972.2	3,289.2	1,404.2
55 Convallis S.A., Exportadora	956.6	65.2	576.3	122.8	27.7		63.9	42.8	106.1	1,961.4	1,972.2	2,312.9
56 Exportadora Bonaterra S.A.	608.5	308.3		332.6	296.6	234.9			165.6	1,946.6	1,054.4	
57 Combifrut S.A.	535.2	895.0		16.0	79.4	28.8		21.4	337.8	1,913.6	1,233.5	315.6
58 Agrícola Santa Isabel De Cato Ltda.								1,899.9		1,899.9	1,432.2	873.3
59 Arnoldo Gonzalez	867.4	231.0		101.9			208.4		489.5	1,898.2	2,020.9	2,586.5
60 Agrícola San Manuel Ltda.	1,160.5	354.8	5.1	21.6	104.3		86.0		141.1	1,873.3	1,199.6	
OTHERS	26,207	14,954	8,019.8	5,547.2	2,486.0	248.2	3,495.2	2,293.2	9,607.3	72,857	111,666	154,518
TOTAL SEASON 2012/2013	319,359	114,890	84,695	56,090	49,297	27,864	24,243	20,254	78,259	774,951		
TOTAL SEASON 2011/2012	315,050	107,837	94,421	55,463	39,298	24,502	32,037	26,241	62,019		756,868	
TOTAL SEASON 2010/2011	371,959	109,144	131,761	61,064	29,623	29,449	44,700	13,136	69,309			860,145

Main Apples Importers Season 2012/2013 (Tons)

	CONSIGNEE	MKT	ROYAL GALA	GRANNY SMTH	RICHARD DELICIOUS	FUJI	CRIPPS PINK	PINK LADY	RED CHIEF	NOT DEF	OTHERS	TOTAL			
												2012-13	2011-12	2010-11	
1	To Order	LAT	9,982.1	5,234.5	6,243.2	825.3	253.4	2.9	1,124.3	1,170.0	2,205.2	27,041	23,940	23,763	
2	Mohammed A. Sharbatly Co. Ltd	MID	15,055	2,388.1	6,219.4				170.7	291.2		24,124	29,065	34,609	
3	To Order	EUR	3,092.3	6,967.4	2,449.2	397.4	1,409.7	2,282.5	1,395.8	988.2	1,420.6	20,403	6,308.7	6,866.8	
4	Wescott Agri Products	NAM	5,421.7	3,144.6		1,392.3	4,659.5	102.9		2,435.1	3,105.5	20,262	14,880	9,153.6	
5	To Order	MID	9,362.5	1,590.2	6,865.5	32.5			608.6	135.7	1,027.5	19,623	9,543.5	11,740	
6	Frutera Don Marcos Frudonmar S.A.	LAT	9,896.6	1,242.9	389.0	241.1	261.7	48.7	308.1	150.8	925.6	13,464	13,634	14,155	
7	Frutera del Litoral Cia. Ltda.	LAT	9,238.5	916.1	760.5	130.8	281.2	15.3	400.1	514.8	80.8	12,338	10,624	15,871	
8	Algoma Orchards Ltd.	NAM	9,831.6	653.2	18.6	126.5	773.1			52.9	472.5	11,928	6,434.4	6,795.6	
9	To Order	NAM	5,434.9	1,729.5	116.7	729.1	1,657.1	135.9		303.2	1,293.7	11,400	1,578.3	517.4	
10	Abdullah Abbar & Sons Cold Storage	MID	8,048.5	1,317.8	585.8	360.8	64.4				768.9	11,146	8,687.2		
11	OGL Food Trade GmbH	EUR	5,095.7	1,884.6		28.6	1,036.6	1,589.4		79.2	1,222.4	10,937	11,645	11,321	
12	Fruticola de Colombia S.A.	LAT	5,467.9	2,075.5	2,114.3	40.9	127.0	1.9	88.3	368.0	314.8	10,599	9,557.3	8,635.7	
13	Sbrocco International, Inc.	NAM	3,954.7	2,512.8		504.4	1,159.4	37.9		40.0	1,848.1	10,057	10,690	5,764.5	
14	To Order	FAR	1,910.4	346.9	2,366.5	2,588.3	23.8		367.8	1,187.9	1,194.8	9,986.3	3,250.0	6,779.3	
15	Imporfénix Ltda.	LAT	5,130.8	1,819.1	1,346.2	96.0	55.8		234.7	277.4	852.3	9,812.2	9,851.9	9,795.7	
16	Wal-Mart Stores, Inc.	NAM	4,853.7	239.7		1,202.7	1,326.9	99.0		11.7	2,077.1	9,810.8	15,697	10,959	
17	Kingo Fruits Co., Ltd.	FAR	651.6	138.3		5,472.3				56.6	2,923.9	9,242.7	8,760.4	9,627.3	
18	Fruticola Comercial Panamericana S.A.	LAT	3,917.8	2,007.8	2,057.9				145.9	197.9	820.8	9,148.2	10,574	13,984	
19	Frutera del Litoral Colombia	LAT	5,834.0	1,038.8	1,012.2				779.5	219.6	225.9	9,109.9	10,976	12,594	
20	Basesurcorp S.A.	LAT	6,730.1	673.3	597.6	98.1	111.6		76.6	112.1	551.5	8,950.9	12,060	10,938	
21	Stanley Orchards Sales, Inc.	NAM	3,843.8	1,464.5		757.6	1,364.6	22.2		36.8	1,045.7	8,535.2	9,218.1	5,636.5	
22	Total Produce B.V.	EUR	2,498.6	1,470.6	209.7	122.7	855.1	2,083.3	347.4	143.9	578.1	8,309.4	3,987.4	6,785.4	
23	The Oppenheimer Group	NAM	3,823.6	1,041.8		609.9	913.7			500.2	994.3	7,883.5	5,836.5	4,324.0	
24	Del Monte Saudi Arabia Co Ltd	MID	1,010.6	1,101.3	2,121.5				59.6		3,389.4	7,682.5			
25	Columbia Marketing International	NAM	3,573.9	317.3		206.8	1,385.3	283.5		45.7	1,336.4	7,148.9	8,407.5	8,490.6	
26	Fullbloom Intl Limited	FAR	256.3			4,817.9		20.2		30.2	1,263.5	6,388.1	5,650.6	5,945.4	
27	Ltd Company Logisticfrut	EUR	1,333.5	2,867.2	691.6	143.9	324.9				295.4	5,656.6			
28	Vogelaar Vredenhof B.V.	EUR	2,474.8	863.9		296.2	372.4	325.8		1.4	1,017.9	5,352.3	4,284.2	4,155.1	
29	Global Rustico C.A.	LAT	648.9	821.1	3,835.0						13.0	5,318.1	9,555.0	4,380.4	
30	Capespan Continent NV	EUR	1,115.8	1,033.9			2,068.2	529.0		63.1	399.4	5,209.5	4,500.7	3,816.8	
31	Fruandina Ltda.	LAT	3,797.8	618.9	387.1				73.6	82.4		4,959.8	5,370.3	5,551.9	
32	Hage International B.V.	EUR	1,122.7	1,154.7	106.0	114.3	164.7	2,006.8	13.3	125.1	75.4	4,883.0	2,301.2	1,267.9	
33	Frutería Vidaurri S.A de C.V.	LAT	2,643.7	600.8	502.4	212.4	24.0	0.07	54.0		420.4	4,457.8	3,895.5	3,470.2	
34	Vanguard International	FAR	63.0	20.4	165.5	2,028.4			48.1	63.7	1,852.9	4,242.1	2,610.9	3,838.2	
35	Wilh Marketing Co., Ltd.	FAR				3,653.5				27.8	560.3	4,241.6	3,427.9	2,535.0	
36	ICA Sverige AB	EUR	3,404.4	277.6		13.3	161.4	210.4	12.7	23.6	84.3	4,187.8	4,012.9	4,097.2	
37	WSW Trading S.A.	LAT	1,647.9	400.1	1,489.7	1.1			574.3	19.6	41.2	4,173.7	5,045.5	4,504.9	
38	IG International	FAR	1,271.1	148.4	1,604.1	20.1	21.4		930.2		107.2	4,102.5	3,279.3	3,245.4	
39	Paramount Export Co	NAM	1,757.6	150.8		636.6	1,035.8	144.3			244.3	3,969.5	1,695.7	1,052.9	
40	Eurogroup España F&V S.A.U.	EUR	593.5	256.0		1,189.7	470.0	18.6		14.3	1,346.4	3,888.4			
41	Sierra Produce	NAM	1,909.6	558.6	1.8	486.7	473.5				436.5	3,866.8	3,868.1	2,888.1	
42	Awe Sum Organics	NAM	937.8	341.4	17.3	504.6	1,488.6	1.3		17.2	344.4	3,652.7	4,437.7	2,742.9	
43	Viva Tierra Organic, Inc.	NAM	670.5	333.2		124.5	554.7			1,871.5	89.8	3,644.3	3,331.2	3,709.0	
44	Maxifrutas Ltda.	LAT	1,522.0	993.1	765.3					20.6	269.5	3,570.4	3,737.8	4,178.0	
45	Jeicy Fruit S.A.	LAT	1,711.0	734.9	609.6				78.9	162.6	213.9	3,510.9	3,190.5	3,945.0	
46	Transmariner S.A.	LAT	2,089.9	204.5	308.1	60.6	3.7	0.3	17.9	513.7	223.1	3,421.8	3,430.4	2,762.2	
47	Pomina Enterprise Co., Ltd.	FAR	172.2			1,780.6				14.7	1,430.0	3,397.5	3,944.2	4,608.6	
48	Frutas E. Sánchez S.L.	EUR	1,245.3	458.0	365.5	357.0	156.3	415.5		75.9	322.5	3,396.0	3,241.2	4,533.0	
49	Almacenes Éxito S.A.	LAT	2,250.0	137.9	192.0	29.5	36.3		44.8	119.3	554.9	3,364.8	4,214.8	2,933.5	
50	Orchard World Ltd.	EUR	1,118.6	10.2	81.7		409.2	283.6			1,375.5	3,278.8	2,224.8	2,041.8	
51	Loblaws Companies East Prod.	NAM	2,277.2	235.4		58.3	166.6	203.6		2.1	248.4	3,191.6	4,159.8	3,494.1	
52	Vigomez S.A.	LAT	1,744.4	705.8	522.5				40.1	120.1		3,132.9	2,015.9	2,342.6	
53	Jac Vandenberg, Inc.	NAM	1,366.3	598.4		290.2	424.6	0.9		20.4	369.5	3,070.3	3,796.6	1,574.2	
54	New World Fruit Traders B.V.	EUR	1,537.2	618.6	48.3		445.5		55.1		234.9	2,939.7	1,613.8	1,327.7	
55	Cia. Brasileira De Distribucion	LAT	1,446.7	41.5	1,056.9	21.4		16.2	315.6		20.3	2,918.5	1,066.0	2,898.2	
56	Prodmarket Ltd.	EUR	423.4	1,301.2	323.6	22.0	229.2		426.0		102.3	2,827.7			
57	Bama	EUR	1,293.4				21.4	1,472.4			12.2	2,826.3	3,005.5	2,268.7	
58	Shahzad Zafar Vegetable	MID	2,395.8	277.3							63.5	2,736.6	4,436.0	7,089.7	
59	Capespan North America Lic	NAM	1,384.7	891.1		45.7	126.5			21.0	221.4	2,690.5	1,062.5	950.1	
60	Grupo Dispersa, S.A.	LAT	1,991.7	296.5	114.7	98.2		34.3	25.4	62.0	53.0	2,675.8	3,186.7	3,115.1	
	OTHERS		124,080	53,622	36,033	23,119	22,398	15,475	15,426	7,450.7	33,262	330,864	386,069	503,777	
	TOTAL SEASON 2012/2013		319,359	114,890	84,695	56,090	49,297	27,864	24,243	20,254	78,259	774,951			
	TOTAL SEASON 2011/2012		315,050	107,837	94,421	55,463	39,298	24,502	32,037	26,241	62,019		756,868		
	TOTAL SEASON 2010/2011		371,959	109,144	131,761	61,064	29,623	29,449	44,700	13,136	69,309			860,145	

Main Apples Varieties by Destination Market Season 2012/2013 (Tons)

VARIETY	NORTH AMERICA			EUROPE				LATIN AMERICA	FAR EAST	MIDDLE EAST	TOTAL		
	EAST	WEST	TOTAL	CONT	UK	RUS	TOTAL				2012-13	2011-12	2010-11
1 ROYAL GALA	63,838	10,043	73,881	44,631	9,766.0	5,238.7	59,636	116,866	17,292	51,599	319,273	314,900	371,853
2 GRANNY SMITH	19,146	2,183.1	21,329	23,073	3,349.1	17,456	43,879	35,628	3,387.5	10,460	114,684	107,520	108,863
3 RICHARED DELICIOUS	505.0		505.0	9,629.4	143.7	4,808.7	14,582	40,738	7,876.3	20,902	84,603	94,409	131,685
4 FUJI	7,159.5	3,213.3	10,373	6,403.9		303.6	6,707.5	4,424.1	34,192	393.3	56,090	55,463	61,064
5 CRIPPS PINK	15,490	9,111.0	24,601	17,980	3,403.4	1,283.1	22,666	1,508.0	444.8	77.8	49,297	39,298	29,623
6 PINK LADY	983.4	362.9	1,346.3	21,330	4,674.0		26,004	434.1	79.3		27,864	24,502	29,449
7 RED CHIEF	19.6		19.6	4,606.5	58.5	2,092.5	6,757.6	11,140	4,098.5	2,226.9	24,243	32,030	44,700
8 SIN ESPECIFICAR	4,462.3	3,279.7	7,741.9	2,623.4	556.3	790.9	3,970.6	6,237.7	1,637.0	624.0	20,211	26,179	13,115
9 BRAEBURN	5,488.7	1,441.8	6,930.5	5,126.2	4,174.4	738.4	10,039	664.3		17.5	17,651	16,714	14,749
10 GALA	1,146.2		1,146.2	2,876.4	255.4	100.6	3,232.4	2,379.0	346.1	6,234.9	13,339	3,641.8	3,890.8
11 RAKU RAKU	2,006.0	1,029.2	3,035.2	1,406.6		4.7	1,411.3	477.8	7,886.9	16.3	12,827	7,050.7	1,111.0
12 FUJI ROYAL	596.4	98.4	694.8	278.5			278.5	444.0	7,132.4		8,549.7	10,280	13,169
13 SCARLETT				299.8		15.4	315.2	4,260.8	90.5	205.4	4,871.9	7,065.2	10,778
14 BROOKFIELD	1,062.5	61.5	1,124.0	548.4	416.0	0.2	964.6	635.6	571.4	96.8	3,392.4	3,740.7	5,136.4
15 GALA PREMIUM	512.3	52.5	564.8	546.6	79.1	72.6	698.3	704.3	262.8	392.3	2,622.4		
16 RED STARKING				489.0	28.9		517.9	517.7	292.2	934.9	2,262.7	2,706.2	9,363.7
17 GALAXY	434.5	64.6	499.1	307.4	157.5	0.7	465.5	686.7	288.1	93.8	2,033.3	1,058.6	1,480.2
18 AMBROSIA	193.0	631.5	824.5	152.1	169.3		321.5	150.9	21.2	84.7	1,402.7		6.1
19 BROOKFIELD GALA	197.9		197.9					618.9	518.2		1,335.1	466.9	175.2
20 JONA GOLD	483.9	143.8	627.7	317.4			317.4	128.1			1,073.2	899.3	1,269.6
21 JAZZ	85.6	292.5	378.1	21.4	342.4		363.9	140.9	90.7		973.6	959.2	503.0
22 RED KING OREGON				275.1	153.9	5.8	434.7	426.7	48.7		910.1	535.6	673.8
23 FUJI PREMIUM	635.2	159.8	795.0	50.1			50.1	8.8			853.9	835.8	572.3
24 ELSTAR				685.7			685.7				685.7	641.7	617.9
25 PACIFIC GALA	257.4	5.2	262.6	60.2	4.1		64.3	80.5	16.6	48.1	472.2	111.4	253.1
26 IMPERIAL GALA	9.2		9.2	52.6			52.6	34.1	140.2	199.2	435.3	210.8	334.2
27 ULTRA GALA	95.8	14.7	110.4	74.4	0.3		74.7	68.1	41.2	35.6	330.1	522.7	273.9
28 GOLDEN DELICIOUS				87.3			87.3	165.1			252.4	396.8	99.4
29 RED SPUR				13.4		0.8	14.1	191.1	18.8		224.1	321.9	95.8
30 GOLDEN GALA					23.9	94.1	118.0	81.0		9.3	208.3	106.1	117.1
31 CRIPPS RED				42.8	83.3		126.1		64.1		190.2		
32 GOLDEN						105.8	105.8	39.1		19.6	164.4	571.5	513.5
33 NEW JONAGOLD	83.5		83.5	68.8			68.8				152.3		
34 GINGER GOLD								138.6			138.6	29.8	20.2
35 GOLDEN SMOOTHIE								124.8			124.8	72.0	1,247.4
36 ATWOOD					11.2		11.2	73.6	31.7		116.5	71.8	28.1
37 SUN DOWNER				116.4			116.4				116.4	202.9	130.1
38 RED FUJI				64.9			64.9			41.5	106.4	50.4	87.4
39 STARKRIMSON DELICIOUS				3.6			3.6	80.3			83.9	112.9	156.0
40 RED STARKING DELICIOUS				33.5			33.5	40.6			74.2	194.3	573.2
41 GRISP PINK	40.8		40.8	17.5			17.5				58.3	20.3	
42 GALA BUCKEYE	7.9		7.9	0.7			0.7	24.6		0.9	34.2	315.8	360.8
43 GOLDEN SPUR								26.6			26.6		0.9
44 WINESAP	21.2		21.2								21.2	23.5	
45 GALA SPUR	0.2		0.2					20.6			20.8	280.3	15.0
46 RIE HARED										19.8	19.8	11.2	24.5
47 NEW RED								18.2			18.2		
48 JONATHAN					17.3		17.3				17.3		
49 STARKING DELICIOUS				13.6			13.6	2.8			16.5		28.4
50 MUTZU										15.1	15.1	1.4	
51 ROME BEAUTY								3.1	8.8		11.9		

Main Kiwifruit Exporters by Destination Market Season 2012/2013 (Tons)

EXPORTER	NORTH AMERICA			EUROPE				LATIN AMERICA	FAR EAST	MIDDLE EAST	TOTAL		
	EAST	WEST	TOTAL	CONT	UK	RUS	TOTAL				2012-13	2011-12	2010-11
1 Copefrut S.A.	2,880.3	1,619.7	4,500.0	7,605.1	1,194.4	1,612.0	10,411	2,884.6	1,140.3	2,035.9	20,972	24,467	19,435
2 Dole Chile S.A.	1,194.6	576.9	1,771.5	4,453.6	504.0	1,891.3	6,848.9	5,157.5	1,808.0	3,530.5	19,116	12,768	13,194
3 Exportadora Subsole S.A.	2,721.2	2,519.5	5,240.7	4,309.8	1,068.9	4,313.7	9,692.3	735.4	2,992.7	150.2	18,811	17,303	17,047
4 Frutera San Fernando S.A. (Frusan)	1,618.0	1,824.1	3,442.1	8,976.7	1,879.2	538.6	11,395	1,302.3	2,146.1	287.4	18,572	14,243	10,231
5 Sociedad San Francisco Lo Garces Lt	385.7	138.2	524.0	2,907.3	499.1	1,269.4	4,675.8	4,124.7	814.8	300.2	10,439	8,005.0	6,601.7
6 Exportadora Santa Cruz S.A.	2,682.6	2,472.5	5,155.1	3,276.6	144.0	168.0	3,588.6	780.4	746.9		10,271	5,821.1	5,759.8
7 Com. Greenvic S.A.	515.3		515.3	4,144.9	314.6	24.0	4,483.6	2,874.1	901.1		8,774.1	6,478.2	7,203.5
8 Exportadora Río Blanco Ltda.	687.7	268.8	956.5	1,644.6	358.4	644.8	2,647.8	3,259.6	1,433.6	146.8	8,444.3	6,609.2	7,477.0
9 David del Curto S.A.	606.1	165.2	771.2	3,217.6	300.6	20.8	3,539.0	3,091.3	369.9	192.6	7,964.1	6,417.7	5,916.8
10 Unifrutti Traders Ltda.	281.6	142.6	424.2	1,212.4	382.8	686.6	2,281.7	2,132.2	216.0	384.0	5,438.1	5,354.8	4,493.9
11 Exportadora Frugal S.A.	64.8	216.0	280.8	792.0			792.0	2,882.6	570.9		4,526.3	4,209.5	3,573.9
12 Rucaray S.A., Exportadora y Servicic	89.6		89.6	1,480.8	24.0	467.8	1,972.7	1,373.1	651.5	75.1	4,162.0	2,927.5	3,182.7
13 Exportadora Southern Fruit	454.7	121.8	576.5	44.8	296.5	759.4	1,100.7	1,539.3	132.4		3,348.9	4,907.5	3,942.4
14 Comfrut S.A.	64.3	20.2	84.5	1,834.6	548.8		2,599.4	72.0	336.0	24.0	3,115.9	3,557.3	2,637.2
15 Export. Agua Santa, (Greentree)	203.5	638.1	841.7	1,948.5		107.2	2,055.7		96.0		2,993.4	3,280.3	2,607.5
16 Geofrut S.A.	778.7	221.7	1,000.3	688.3	258.6	171.3	1,118.2	262.6	605.1		2,986.2	2,129.6	1,762.7
17 Com. SM Plus Ltda.	1,030.4		1,030.4	377.9			377.9	500.0	808.3		2,716.7	1,433.1	581.2
18 Primland Chile S.A.	247.2	185.9	433.1	339.6		677.7	1,017.3	248.4	862.4	16.9	2,578.0	3,504.8	2,985.1
19 Exportadora Propal S.A.	141.1	1,096.4	1,237.5	522.5		247.9	770.4		436.8	44.8	2,489.5	1,802.9	2,991.0
20 Soc. Agric. Elicura Ltda.				1,673.4		221.1	1,894.5		470.4	44.8	2,409.7	1,953.0	818.8
21 Compañía Chilena De La Fruta S.A.				770.0		66.0	836.0	1,024.1	376.4		2,236.5	835.7	843.6
22 Exportadora Prize Ltda.	754.5	48.0	802.5	300.0	144.0	354.0	798.0	262.0	240.0		2,102.4	2,436.5	2,448.6
23 Del Monte Fresh Produce (Chile) S.A.				1,052.1	71.9	157.2	1,281.2	77.8	246.1	472.0	2,077.0	1,562.1	1,388.4
24 C y D Internacional S.A.	281.8	238.2	520.0	1,073.4	22.4		1,095.8	244.8		179.2	2,039.7	3,114.5	3,254.8
25 Combifrut S.A.				1,735.4		120.0	1,855.4				1,855.4	1,070.7	923.5
26 Exportadora Los Lirios S.A.	332.8	57.8	390.6	907.7	89.6	150.3	1,147.6	34.4	152.0	25.6	1,750.2	1,622.1	1,182.1
27 Agrícola Lyon Ltda.	349.1	218.8	567.9	140.1	44.8	317.0	501.9	224.9	380.4		1,675.1	1,718.9	1,707.3
28 Exportadora Triofrut Ltda.	45.3		45.3	685.3		109.7	795.0	209.2	501.9	50.7	1,602.1	1,765.2	1,335.0
29 South Fruits Chile S.A.	86.9		86.9	1,230.4		41.6	1,272.0	108.2	44.8	68.8	1,580.6	2,024.3	2,162.9
30 Project Fruit Chile S.A.				1,449.0			1,449.0	22.0			1,471.0	2,408.2	1,127.0
31 Exportadora Frutam Ltda.								1,467.1			1,467.1	1,040.0	1,102.0
32 Soc. Ag. La Rosa Sofrucro S.A.	174.8	201.9	376.7	585.8		22.4	608.2	22.4	425.6		1,432.9	1,735.1	
33 Lafrut Exportaciones Agropecuarias	110.6		110.6	521.6		149.8	671.4	110.7	421.7		1,314.5	1,425.3	1,233.4
34 Ams Family S.A.	296.0		296.0	379.9		333.2	713.1	2.2	291.3		1,302.7		
35 Polar Fruit International S.A.				98.9		454.0	552.9	490.2	20.7	201.7	1,265.6	1,344.1	626.7
36 Mace S.A.				853.3		339.3	1,192.6	21.2	24.0		1,237.8	477.0	
37 Agroex Chile S.A.				891.5	173.7		1,065.2				1,065.2	786.6	135.0
38 Exportadora Valle Andes	24.0		24.0	227.2		507.4	734.6	201.4	44.8		1,004.8	588.5	268.8
39 Verfrut S.A., Soc. Exp.	61.0	40.2	101.2	112.9		488.0	600.9	63.0	215.8		980.9	2,559.6	609.5
40 Exportadora Aldunate Ltda.	195.6	106.9	302.5	47.0		188.6	235.6	227.0	187.7		952.7	665.3	
41 Exportadora Solymar Ltda.				696.0			696.0	35.4	197.4	17.4	946.2	548.7	399.0
42 Queulat Export S.A.	144.1	201.6	345.7	376.8			376.8	152.0		61.2	935.7	1,142.5	884.9
43 Organik Time SPA	219.1	168.0	387.1	399.8	120.0		519.8		17.4		924.3	682.2	259.8
44 Comexport Ltda.	64.8		64.8	88.8		656.7	745.5		88.3		898.5	850.4	621.0
45 Carsol Fruit Export S.A.				798.6			798.6		91.2		889.8	287.6	
46 Soc. De Inversiones Fortaleza				858.4			858.4				858.4	668.4	
47 Farms Co. S.A.	118.0	632.1	750.0					45.9	35.2		831.2	1,080.9	1,081.4
48 Jaime Bosh B. e Hijos Cia. Ltda.				816.0			816.0				816.0	648.0	496.2
49 Terrafrut S.A.						653.4	653.4	85.0	67.2		805.6	763.5	746.4
50 Frutland S.A.								776.3	24.0		800.3	204.6	
51 Frutera Euroamérica S.A.				632.1		29.7	661.8	84.5		23.2	769.5	24.0	
52 Polcura Exportaciones S.A.	95.9		95.9	115.1			115.1	488.2	48.0		747.2	756.6	935.3
53 Exportadora Atlas S.A.				628.1			628.1	22.9	22.4	22.4	695.7	947.1	760.1
54 Exportadora del Sur				571.2		22.4	593.6	50.8			644.4	797.5	918.4
55 Exportadora Frutitita S.A.				414.4	22.4		436.8		152.0		588.8	353.6	134.4
56 El Torreón Export Ltda.				556.8			556.8				556.8	1,134.5	786.0
57 Fresh Land Chile S.A.				536.4			536.4				536.4	693.4	458.4
58 Agrovita S.A.				287.6			287.6	245.4			533.0	824.2	458.2
59 Exportadora Everfresh S.A.										526.8	526.8	808.4	1,163.7
60 Export. San Esteban Ltda.				525.0			525.0				525.0	540.0	611.0
OTHERS	1,653.1	631.5	2,284.6	6,156.2	245.3	1,062.2	7,463.7	6,620.2	2,347.5	288.5	19,005	21,029	33,507
TOTAL SEASON 2012/2013	21,655	14,773	36,427	78,970	8,708.1	20,260	107,939	46,639	24,203	9,170.8	224,379		
TOTAL SEASON 2011/2012	19,938	13,033	32,971	73,141	9,030.4	17,366	99,537	37,871	22,765	7,921.1		201,137	
TOTAL SEASON 2010/2011	15,396	9,712.6	25,108	76,638	9,058.6	17,237	102,934	33,804	15,686	9,126.7			187,011

Main Kiwi Importers Season 2012/2013 (Tons)

	CONSIGNEE	MKT	HAYWARD	NOT DEF	SUMMER KIWI	JINTAO	JINGOLD	SWEET KIWI	GREEN LIGHT	KISS	OTHERS	2012-13	2011-12
1	To Order	EUR	16,784	4,023.0	8.1		23.1				3.5	20,841	6,451.7
2	Stellar Distributing, Inc.	NAM	4,134.2	176.9	563.7	2.2		83.3				4,960.3	6,904.7
3	To Order	LAT	4,423.9	446.5								4,870.3	2,702.1
4	To Order	NAM	3,977.4	732.0	43.7			21.3				4,774.4	347.4
5	To Order	FAR	3,061.8	1,116.4	189.3	109.5	58.7				16.4	4,552.0	1,035.2
6	OGL Food Trade GmbH	EUR	4,180.2	63.9			0.06					4,244.1	3,808.6
7	Agricola Gloria Due S.R.L.	EUR	3,821.1	96.0								3,917.1	3,637.9
8	Regatta Tropicals Ltd.	NAM	3,403.5	44.3								3,447.8	2,629.5
9	Mohammed A. Sharbatly Co. Ltd	MID	3,173.2	159.2							24.0	3,356.4	2,118.7
10	AJ Trucco Inc.	NAM	3,101.8	113.9	128.4							3,344.1	2,106.1
11	CJSC Tander	EUR	3,300.2									3,300.2	3,839.9
12	NZ Orchards Corporation	FAR	918.9	22.0	692.9	1,238.2	102.4	42.6			13.1	3,030.1	2,062.4
13	Western Fresh Marketing Inc.	NAM	2,596.0	95.8	246.2		13.7	72.9				3,024.5	2,157.9
14	The Oppenheimer Group	NAM	2,390.6	454.7					20.2			2,865.5	2,834.9
15	Shanghai Oheng Imp. & Exp. Co Lt	FAR	2,142.6	189.4	117.0	215.8	20.8					2,685.6	
16	Spreafico Francesco e F.lli Spa.	EUR	2,172.2									2,172.2	1,653.7
17	Univeg Trade Italy	EUR	2,103.2									2,103.2	2,673.2
18	Sun Pacific Inc.	NAM	2,006.7									2,006.7	1,065.9
19	Hillfresh International B.V.	EUR	1,979.0									1,979.0	2,025.1
20	LordMayor S.A. de C.V.	LAT	1,845.6	68.8	23.1							1,937.5	1,908.9
21	Kiwi World S.A.	EUR	1,730.7	6.1			82.2					1,819.1	1,300.6
22	New World Fruit Traders B.V.	EUR	1,779.4									1,779.4	2,570.7
23	Targban Sp. zoo	EUR	1,667.4	48.0								1,715.4	1,077.0
24	Sierra Produce	NAM	1,549.1	62.1	43.9			12.2				1,667.4	2,782.7
25	Cia. Brasileira De Distribucion	LAT	1,650.2									1,650.2	1,172.2
26	Wal-Mart Stores, Inc.	NAM	1,628.6			0.02						1,628.6	1,652.0
27	Cofrutas S.A.	LAT	1,563.1									1,563.1	1,094.5
28	To Order	MID	1,415.7	88.1								1,503.8	2,055.9
29	Chiquita Italia S.P.A.	EUR	1,495.1									1,495.1	4,642.5
30	Agri-Mondo, Inc.	NAM	1,327.6			117.1	6.3					1,451.1	1,242.9
31	Silvestrin Frutas Ltda.	LAT	1,404.5	17.4								1,449.6	979.8
32	Kiwi Atlantico S.A.	EUR	1,228.8		72.5	86.6	21.1				27.8	1,408.9	1,092.1
33	Olympic Fruit B.V.	EUR	1,351.4									1,351.4	1,202.5
34	Hardfruits Ltd.	EUR	1,300.7	43.2								1,343.9	
35	Fruttital Distribuzione S.R.L.	EUR	1,313.9	24.0								1,337.9	1,574.2
36	Hage International B.V.	EUR	1,328.3									1,328.3	740.4
37	W.M. Morrison Produce Ltd.	EUR	1,260.4	48.1								1,308.5	1,239.6
38	Hermanos Fernández López S.A.	EUR	1,294.8									1,294.8	1,226.3
39	Coo. Gran Frutta Zani	EUR	1,286.2									1,286.2	1,315.4
40	Frutas E. Sánchez S.L.	EUR	1,231.8	18.6		16.8						1,267.2	1,262.9
41	Agrintesa Coop. Agricol	EUR	1,199.8									1,199.8	767.7
42	Putruele Hnos.S.A.A.J.C.	LAT	1,185.5									1,185.5	738.3
43	Dole Food España S.A.	EUR	1,128.0									1,128.0	432.0
44	Battaglio S.R.L.	EUR	1,125.7									1,125.7	648.0
45	SFI Rotterdam B.V.	EUR	1,084.2	24.0								1,108.2	931.0
46	Dole Italia Sp.A.	EUR	1,104.0									1,104.0	768.0
47	Miguel Cisternas Torres	LAT	1,086.3									1,086.3	816.9
48	R.J.U. Com. Benef. de Frutas y Verduras	LAT	1,038.2		42.2							1,080.4	686.3
49	Ltd Company Logisticfruit	EUR	1,068.6									1,068.6	
50	Industrial Banasur S.A.	LAT	901.1	113.7								1,014.7	850.8
51	Salvi - Unacoa Spa.	EUR	1,014.0									1,014.0	2,392.5
52	Fruit Bay Ltd.	EUR	996.0									996.0	553.6
53	Armando Daniel Brunetti y Otros	LAT	990.3									990.3	470.8
54	AZ France S.A.	EUR	955.0									955.0	1,785.9
55	Total Produce B.V.	EUR	904.7	46.4								951.1	367.1
56	Cultivar, S.A.	EUR	874.2	48.0								922.2	801.5
57	Ooo Voskhod	EUR	905.0									905.0	115.2
58	LPD Import Export	LAT	894.6									894.6	813.8
59	CMR Group	EUR	866.6	14.4								881.0	1,130.8
60	SA Sapa Ets Rouquette	EUR	851.0	21.9								872.9	1,936.9
OTHERS			86,277	2,554.2	1,290.9	409.5	41.5	119.4	74.7	41.3	24.6	90,833	101,942
TOTAL SEASON 2012/2013			206,773	10,981	3,461.9	2,195.8	369.8	351.7	94.9	69.0	81.5	224,379	
TOTAL SEASON 2011/2012			189,643	5,968.7	2,951.8	1,942.1	41.3	454.2	117.7		18.0		201,137
TOTAL SEASON 2010/2011			181,421	2,594.9	1,678.8	998.3		79.9	177.6		60.4		

Main Pears Exporters Season 2012/2013 (Tons)

EXPORTER	PACKHAM S	ABATE	FORELLE	COSCIA	BEURRE	NOT DEF	BARTLETT	GOLDEN	OTHERS	TOTAL		
	TRIUMPH	FETEL			BOSC		VERANO	BOSC		2012-13	2011-12	2010-11
1 Unifrutti Traders Ltda.	89.1	11,219	4,262.7	4,983.7		201.5			1,694.0	22,450	19,722	16,528
2 Frutera San Fernando S.A. (Frusan)	4,900.1	7,281.3	1,709.3	404.6	512.9	60.1	124.3	937.2	1,673.9	17,604	14,110	12,936
3 David del Curto S.A.	5,726.1	2,516.1	574.2	1,037.7	1,411.3	375.4	630.4	1,501.1	1,475.7	15,248	13,511	13,199
4 Dole Chile S.A.	10,257	346.4	207.0	30.4	1,692.7	1,236.7	237.8		1,141.0	15,149	15,389	18,431
5 Magna Trading S.A., Exp.	912.4	2,402.2	2,237.3	255.3	388.1	48.2			487.6	6,731.1	5,548.8	5,159.4
6 Exportadora Frutam Ltda.	3,224.7		47.8	34.8	264.3	729.1	403.9	8.5	336.1	5,049.3	6,659.0	5,427.1
7 Rucaray S.A., Exportadora y Servicios	2,018.4	871.8	651.8	212.3	300.2	490.9	16.1		78.0	4,639.4	4,986.1	4,809.1
8 Copefrut S.A.	2,035.6	409.6	45.3	41.0	1,117.4	69.0	315.6		266.4	4,300.0	5,219.9	6,000.4
9 Del Monte Fresh Produce (Chile) S.A.	1,354.2	209.4		1,120.1	193.8	17.9	200.4		248.9	3,344.7	3,078.4	3,425.3
10 Soc. Ag. La Rosa Sofruco S.A.	851.3	243.7			544.6		1,478.6		69.1	3,187.4	2,757.1	
11 Exportadora Los Lirios S.A.	427.1	1,063.7	711.4	109.9	27.5	44.8	117.9	578.7	67.1	3,148.2	2,913.1	2,241.0
12 Com. Greenvic S.A.	384.5	372.6	28.6		322.6	47.7	115.5		215.9	1,487.4	2,681.4	2,782.3
13 Exportadora Atlas S.A.	586.1				296.9	39.6	115.2		365.4	1,403.3	1,891.9	1,405.7
14 Geofrut S.A.	556.8					536.1	214.3		46.1	1,353.2	2,117.1	1,812.0
15 Export. Agua Santa, (Greentree)	737.3	17.9	32.5			62.2	147.5		288.0	1,285.3	997.8	1,167.0
16 Nicofrut S.A.	1,084.0					23.0			22.1	1,129.1	1,249.3	307.3
17 Exportadora Prize Ltda.		124.4	884.8							1,009.1	640.1	514.4
18 Fresh Land Chile S.A.		33.7	63.2	254.4		596.7			44.6	992.7	584.8	484.0
19 T y T Export S.A.	678.8			124.5		116.4	0.9			920.5	2,604.4	2,269.9
20 Exportadora Bonaterra S.A.		535.4	373.4						4.6	913.4	293.6	
21 Polar Fruit International S.A.	707.8		3.4	5.6	16.2	69.1	25.6	5.9	45.5	879.2	2,201.7	732.8
22 Soc. Com. La Purisima Ltda.	519.0	239.4				44.8	39.4			842.6	814.8	374.5
23 Exportadora San Andrés Ltda.	46.6				437.8		71.1		248.0	803.4	12.8	
24 Soc. De Inversiones Fortaleza	330.6					230.4	171.6		69.1	801.8	212.1	
25 Lafrut Exportaciones Agropecuarias Ltda.	588.7		60.2						111.6	760.5	318.4	619.1
26 Soc. Exportadora Tierra Sur Spa.	577.8				18.1	23.0	23.0	6.0	69.9	717.8	842.5	986.7
27 Agrisouth Estates Chile S.A.				556.3		145.6				701.9	884.0	732.4
28 Export. San Esteban Ltda.		642.4	41.0							683.3	596.1	507.2
29 Frutland S.A.	69.4	433.6							179.4	682.3		
30 Exportadora B y B Ltda.	506.9						92.2		69.1	668.2		
31 Ams Family S.A.		425.1			40.6			149.9		615.6		
32 Exportadora Andinexia Ltda.	85.1	202.5					267.5			555.1		
33 Agrícola San Manuel Ltda.	428.7				119.1					547.7		
34 Exp. RM Ltda.	502.0						0.9		33.8	536.6	658.4	648.3
35 Soc. Exportadora El Refugio	498.6			10.5			1.2		21.3	531.6		
36 Noble Fruit S.A.	486.2									486.2		
37 Alquimia Fresh S.A.	451.3								26.2	477.5	58.4	118.5
38 Verfrut S.A., Soc. Exp.	324.0					12.7			108.6	445.4	498.2	959.0
39 Com. SM Plus Ltda.	185.0		9.3		34.1	33.5	128.2	43.5		433.5	279.5	308.0
40 Isabel Valenzuela R.	315.6								92.6	408.2	1,185.5	1,949.5
41 Exportadora Frutasol Chile S.A.	10.4	9.1			258.9		37.0		81.8	397.2	340.1	330.5
42 Exportadora San Rafael Ltda.		380.6								380.6	128.8	4.2
43 Mace S.A.	301.9						69.1			371.0	23.0	
44 Exportadora Continental Del Sur	346.4						11.6		11.6	369.7	244.7	22.2
45 Soc Zanelli Ltda.	359.0									359.0	932.1	906.1
46 Chilexpo Frut Ltda., Soc. Agr.	8.2						111.4		233.2	352.8	160.7	430.7
47 Chilean South Apple S. A.					337.8	12.8				350.6		
48 Combifrut S.A.	83.5	56.0							202.9	342.4	266.6	288.0
49 Comexport Ltda.	215.1						111.7		8.1	334.9	302.6	273.8
50 Polcura Exportaciones S.A.	23.0	224.0		28.8			54.1			330.0	469.2	499.9
51 Exportadora San Clemente S.A.	237.6	90.2								327.8	308.3	114.5
52 South Fruits Chile S.A.	23.0	28.0	42.0	148.7		74.5				316.2	260.4	513.2
53 Ruiz Tagle Humeres, Sergio	298.2									298.2	64.5	62.1
54 Golden Fruits Ltda. Exportadora	190.7			11.2	67.0	1.7	23.0		1.3	295.0	551.7	586.2
55 Agrofruta Ltda.				65.6		149.6			79.2	294.4	60.0	115.3
56 Exportadora Frugal S.A.	271.9					10.1			11.8	293.8	165.8	96.6
57 Sergio Yanten U.	267.2					23.3				290.5	221.3	
58 MYS Doñihue Ltda.	284.5									284.5	738.6	
59 Comercial Aquisa Ltda.	238.3				25.9					264.2		
60 Frutera Euroamérica S.A.	92.7						54.7		108.3	255.8		
OTHERS	2,793.1	335.7	111.3	378.5	660.7	375.7	424.3	228.5	376.3	5,684.1	13,068	22,015
TOTAL SEASON 2012/2013	48,491	30,714	12,096	9,813.8	9,088.6	5,902.1	5,836.4	3,459.4	10,714	136,115		
TOTAL SEASON 2011/2012	54,944	25,595	9,111.0	9,841.9	9,107.8	7,270.3	6,707.1	2,247.0	8,999.1		133,823	
TOTAL SEASON 2010/2011	61,447	22,315	6,736.2	9,402.2	12,531	2,422.1	6,071.3	2,209.3	9,958.7			133,093

Main Pears Importers Season 2012/2013 (Tons)

CONSIGNEE	MKT	PACKHAM'S TRIUMPH	ABATE FETEL	FORELLE	COSCIA	BEURRE BOSC	NOT DEF	BARTLETT VERANO	GOLDEN BOSC	OTHERS	TOTAL		
											2012-13	2011-12	2010-11
1 Kiwi Uno Spa.	EUR	17.1	4,043.9	153.6	79.2					393.8	4,687.5	3,967.2	3,446.3
2 OGL Food Trade GmbH	EUR	1,285.0	2,626.3	431.5			45.3	80.5		90.3	4,558.8	4,357.9	3,517.2
3 Imporfénix Ltda.	LAT	3,354.2			20.7		252.3	541.0		54.7	4,222.9	4,123.7	4,694.2
4 Total Produce B.V.	EUR	193.4	2,017.4	908.4	136.5		142.4	16.1		430.6	3,844.9	3,574.8	3,001.0
5 To Order	LAT	2,332.7		89.2	1.1	147.7	682.0	191.2	15.1	308.9	3,767.9	2,799.4	3,370.4
6 Sierra Produce	NAM	1,235.2		172.2		553.8	62.2	905.8	574.8	202.8	3,706.8	2,883.9	2,823.7
7 Fruticola de Colombia S.A.	LAT	2,988.5				3.5	400.7	143.9		100.1	3,636.7	2,964.3	2,855.4
8 Frutera del Litoral Colombia	LAT	3,530.5	21.0					77.5		3.5	3,632.5	4,354.7	1,724.9
9 Frutera del Litoral Cia. Ltda.	LAT	1,373.7		90.5	49.8	703.4	58.0	278.1	666.6	358.8	3,578.8	3,191.4	3,087.6
10 To Order	EUR	337.3	1,221.6	237.1	75.5	111.7	540.6			55.2	2,579.0	594.8	363.9
11 MFL Munster Fruit Logistics GmbH	EUR	246.2	1,220.9	889.9			18.5			177.5	2,553.1	1,932.9	1,925.2
12 Fruticola Comercial Panamericana S.A.	LAT	1,757.3					253.3	309.3		118.2	2,438.1	3,352.5	3,005.2
13 Maffco Spa.	EUR		881.4	566.4	986.3						2,434.1	2,643.7	2,359.7
14 Frutera Don Marcos Frudonmar S.A.	LAT	358.2		822.6	544.7		167.7	46.1	3.9	304.1	2,247.3	2,103.4	2,785.5
15 Basesurcorp S.A.	LAT	1,474.0		28.2	21.1	276.1	137.2	69.1		103.3	2,109.0	2,748.6	3,035.7
16 Bengard Marketing	NAM	374.7		21.4		992.9	45.4	504.6	125.1		2,064.0	1,792.4	2,723.5
17 Capspan Continent NV	EUR		747.1	1,081.0			17.0			175.1	2,020.1	1,069.7	1,124.2
18 Spreafico Francesco e F.lli Spa.	EUR	258.8	1,278.2	93.7	124.9		53.5			205.3	2,014.4	1,489.2	1,316.6
19 Sife Spa.	EUR	223.4	1,484.5	9.9	24.3			27.6		191.7	1,961.5	1,466.1	1,529.4
20 Agricola Gloria Due S.R.L.	EUR	420.5	860.9	180.8	128.3	42.0	173.5			10.5	1,816.5	2,312.3	2,164.4
21 Fruttital Distribuzione S.R.L.	EUR		620.6	88.1	866.1		31.3			197.7	1,803.9	2,943.0	2,559.7
22 SFI Rotterdam B.V.	EUR	236.2	1,157.2	152.7		79.0	4.5			142.9	1,772.4	1,251.4	1,600.0
23 Nevskaya Co.	EUR		1,330.8	86.2						23.3	1,440.4	1,457.1	1,110.2
24 Sbrocco International, Inc.	NAM	275.8		23.8		159.9		43.9	900.6	1.1	1,405.1	980.7	1,058.0
25 Del Monte Fresh Produce B.V.	EUR	787.7	209.4		243.5					159.0	1,399.6	1,206.1	1,370.1
26 Global Rustico C.A.	LAT	1,278.7								103.7	1,382.4	3,218.0	2,556.9
27 Frutas E. Sánchez S.L.	EUR	48.6	69.7	17.3	121.1		68.5			929.8	1,255.0	986.6	811.7
28 Nico de Jong B.V.	EUR	251.5	640.8	82.2		98.5	65.2			115.5	1,253.7	1,146.1	1,391.5
29 Fruchthansa GmbH	EUR		670.3	540.0							1,210.3	1,362.4	1,271.1
30 De Groot International B.V.	EUR	853.1	9.7					71.1		253.3	1,187.2	514.6	1,316.3
31 Jeicy Fruit S.A.	LAT	863.6					138.3	145.4			1,147.3	918.7	1,517.9
32 Battaglio S.R.L.	EUR		717.9	200.5	97.9					27.7	1,043.9	868.7	611.4
33 Central Dica S.A. Grupo L/C	EUR				1,009.5						1,009.5	970.3	370.9
34 Transmariner S.A.	LAT	336.0		20.3	11.2	43.9	371.0	94.6		127.0	1,003.9	1,230.5	885.4
35 Wal-Mart Stores, Inc.	NAM	356.3		145.2		419.3			0.9		921.7	895.6	2,377.3
36 The Oppenheimer Group	NAM	115.2		198.2		475.0	19.6	63.6	31.7		903.3	981.2	1,099.7
37 Fresh-Connection Fruchthandels GmbH	EUR	121.1	567.0	143.5						68.1	899.7	693.2	619.7
38 Frucht Service Fruchthandels	EUR		541.0	269.9						63.5	874.4	258.7	235.2
39 Mohammed A. Sharbaty Co. Ltd	MID			96.0	516.0		145.6			96.0	853.6	1,031.4	777.2
40 Caribbean Produce	LAT	619.7				90.9	24.3			106.0	840.8	491.5	627.4
41 Mc Garlet S.R.L.	EUR	175.1	424.6	47.1	106.0		17.3			48.6	818.7	522.6	432.3
42 Menflo Hermanos	LAT	783.1			10.5			1.2		21.3	816.1	1,074.5	791.7
43 Ooo Voskhod	EUR		725.2				23.3				748.5	86.2	
44 Del Monte Foods UAE	MID				743.7						743.7	366.0	89.6
45 Almacenes Éxito S.A.	LAT	592.5					23.0	111.7		8.1	735.4	816.2	361.5
46 Salvi - Unacoa Spa.	EUR		671.7	41.0						21.3	733.9	855.5	448.1
47 WSW Trading S.A.	LAT	709.0						24.5			733.5	630.5	329.7
48 Vigomez S.A.	LAT	584.7					23.3	46.6		72.2	726.8	395.6	605.7
49 To Order	MID		320.8	94.4	219.9		30.5			42.2	707.8	659.6	127.3
50 Stanley Orchards Sales, Inc.	NAM	211.1	41.8	72.6		357.8					683.3	775.3	649.8
51 Nathel International, Inc.	NAM	272.5		57.2		185.9	12.8	149.7			678.1	210.8	384.6
52 Oregon Foods S.A.C.	LAT	459.4	1.1	3.4		2.6	153.0	29.2	9.9	5.5	664.1	904.5	761.2
53 Indigo Fruit SAS	EUR	175.2	361.4		103.2					23.3	663.1	1,960.7	1,380.0
54 Com. Internacional Freshnatural	LAT	330.5				198.1		32.3	24.4	70.8	656.1	739.1	508.5
55 To Order	NAM	193.5		21.8		211.8	115.5		107.0		649.7	230.5	
56 Co. Gran Frutta Zani	EUR		432.9		99.8	23.3				19.7	575.7	468.0	370.1
57 Edeka Fruchtkontor GmbH	EUR		431.3	126.7							558.0	301.2	327.9
58 Maxifrutas Ltda.	LAT	351.8					61.7	136.7			550.2	1,026.6	644.6
59 Frutera Del Litoral Peru S A C	LAT	392.5						157.0			549.5	161.3	
60 Giumarra Bros Fruit Co., Inc.	NAM					189.0	45.7	37.3	198.6	78.7	549.4	513.8	807.9
OTHERS		15,356	4,365.2	3,792.0	3,473.0	3,722.5	1,478.3	1,500.9	800.7	4,603.5	39,092	43,996	49,051
TOTAL SEASON 2012/2013		48,491	30,714	12,096	9,813.8	9,088.6	5,902.1	5,836.4	3,459.4	10,714	136,115		
TOTAL SEASON 2011/2012		54,944	25,595	9,111.0	9,841.9	9,107.8	7,270.3	6,707.1	2,247.0	8,999.1		133,823	
TOTAL SEASON 2010/2011		61,447	22,315	6,736.2	9,402.2	12,531	2,422.1	6,071.3	2,209.3	9,958.7			133,093

Main Pears Varieties by Destination Market Season 2012/2013 (Tons)

VARIETY	NORTH AMERICA			EUROPE				LATIN AMERICA	FAR EAST	MIDDLE EAST	TOTAL		
	EAST	WEST	TOTAL	CONT	UK	RUS	TOTAL				2012-13	2011-12	2010-11
1 PACKHAM S TRIUMPH	1,524.1	1,781.2	3,305.3	8,962.1	111.1	1,319.0	10,392	34,343	423.0	27.2	48,491	54,921	61,354
2 ABATE FETEL	44.9	20.4	65.3	26,556	504.8	2,748.6	29,809	85.8		729.3	30,690	25,595	22,315
3 FORELLE	739.5	637.1	1,376.6	6,937.0	905.3	735.6	8,578.0	1,611.7	159.8	370.4	12,096	9,111.0	6,736.2
4 COSCIA				4,978.5		448.4	5,426.8	910.5		3,476.5	9,813.8	9,841.9	9,402.2
5 BEURRE BOSCH	4,523.3	1,590.2	6,113.5	266.1		189.8	455.9	2,519.2			9,088.6	9,107.8	12,531
6 SIN ESPECIFICAR	243.0	190.6	433.6	1,706.7	1.6	147.4	1,855.7	3,139.5	40.4	406.6	5,875.7	7,270.3	2,422.1
7 BARTLETT VERANO	974.9	1,256.4	2,231.3	463.0		37.0	500.0	3,092.1		13.0	5,836.4	6,707.1	6,071.3
8 GOLDEN BOSCH	1,925.8	756.2	2,682.0					777.4			3,459.4	2,247.0	2,209.3
9 D ANJOU				352.5			352.5	1,208.2		527.3	2,088.0	3,277.4	2,954.7
10 ERCOLINI				1,277.4			1,277.4	316.7	27.3	19.2	1,640.6	850.8	663.9
11 CARMEN	23.8	4.6	28.4	770.5		78.8	849.3	274.7	49.6		1,201.9	187.5	
12 BEURRE D ANJOU				152.5		26.7	179.1	548.8		274.4	1,002.3	745.4	852.3
13 RED BARTLETT	80.3		80.3	783.2		128.4	911.7	9.3			1,001.3	1,458.7	1,553.2
14 DU COMICE	109.5	238.2	347.8	573.9			573.9	1.9			923.6	898.6	1,619.3
15 RED SENSATION				484.8		80.6	565.5	4.0			569.5	70.6	82.0
16 ROYAL SUMMER BARTLETT	308.7		308.7					250.0			558.7	63.7	151.5
17 VERMONT BEAUTY				505.3		30.0	535.3				535.3	36.2	
18 FAVORITA DE CLAPP								294.5			294.5	192.5	289.6
19 WINTER NELIS								278.2			278.2	488.1	707.9
20 DOYENNE DU COMICE				211.0			211.0	1.0			211.9	187.8	286.2
21 RED WILLIAMS				166.1			166.1	9.2			175.3	272.2	248.4
22 GREEN FORELL								96.3			96.3		
23 FLAMINGO				42.8			42.8				42.8		
24 EARLY BARTLETT								29.3			29.3	63.4	58.8
25 BARTLETT								24.0			24.0		131.3
26 RED D ANJOU				16.3			16.3				16.3	53.4	40.8
OTHERS							0.002				74.7	176.2	411.7
TOTAL SEASON 2012/2013	10,498	6,474.9	16,973	55,206	1,522.8	5,970.2	62,699	49,825	700.1	5,843.9	136,115		
TOTAL SEASON 2011/2012	9,645.7	6,154.1	15,800	46,163	1,565.2	3,820.9	51,549	59,695	1,032.5	5,723.9		133,823	
TOTAL SEASON 2010/2011	11,206	7,088.1	18,294	48,193	994.8	4,389.3	53,577	55,921	462.9	4,746.0			133,093



Main Nashi Exporters Season 2012/2013 (Tons)

EXPORTER	SHINNO	HOSU	SHINSEKI O TENTH CENTURY	NOT DEF	GOLDEN	OTHERS	TOTAL		
							2012-13	2011-12	2010-11
1 Tempofruits S.A.	237.6	196.9			24.3		458.8	346.0	702.4
2 Exportadora APC Ltda.	186.0	135.0	125.1				446.1	311.0	594.6
3 Verifrut S.A., Soc. Exp.	116.5	294.2		17.3			428.0	363.8	306.1
4 Agricamex Ltda.	207.3	84.7	46.9	2.7			341.6	434.3	414.6
5 Exportadora Gonzagrí S.A.	169.3		59.6				228.8	142.9	
6 Agrofruta Ltda.	43.4			183.9			227.4	303.1	180.0
7 Exportadora Frutam Ltda.	69.9	49.3		6.3			125.4	153.1	77.1
8 Exportaciones Meyer Ltda.	14.7	101.8					116.5	95.0	86.1
9 Alquimia Fresh S.A.		12.8			89.6		102.4	30.1	57.0
10 Copefruit S.A.		65.8					65.8	105.4	59.6
11 Polar Fruit International S.A.	9.0	5.4					14.3	8.1	11.2
12 New World Chile S.A.	3.6	2.7					6.3	5.8	
13 San Alberto S.A.		3.6					3.6		
OTHERS								86.6	174.6
TOTAL SEASON 2012/2013	1,057.2	952.2	231.6	210.2	113.9		2,565.1		
TOTAL SEASON 2011/2012	939.9	1,095.8	208.6	111.7	29.2			2,385.2	
TOTAL SEASON 2010/2011	1,132.8	988.8	273.2	231.6	28.5	8.4			2,663.4

Main Nashi Importers

Season 2012/2013 (Tons)

	CONSIGNEE	MKT	SHINKO	HOSUI	CENTRO AMERICA	NOT DEF	GOLDEN	OTHERS	TOTAL		
									2012-13	2011-12	2010-11
1	Western Fresh Marketing Inc.	NAM	211.6	174.8	123.8	169.0			679.2	720.8	599.6
2	The Oppenheimer Group	NAM	83.1	97.9	48.3				229.3	284.0	494.9
3	Copsul Imp. e Exp. Ltda.	LAT	17.9	153.7					171.6	15.4	25.7
4	To Order	NAM	137.8	11.7					149.6		
5	AJ Trucco Inc.	NAM	96.4		43.3				139.6	55.1	
6	Grupo Benassi	LAT	24.7	98.6					123.3	56.2	22.7
7	Rio Vista Limitada	NAM	58.6	40.6			20.7		119.9	51.5	104.8
8	Pomina Enterprise Co., Ltd.	FAR		12.8			89.6		102.4	25.6	38.4
9	Bengard Marketing	NAM	41.9	54.3					96.3	83.5	246.1
10	To Order	LAT	54.1	38.5					92.7	7.8	
11	Imporfénix Ltda.	LAT	22.7	64.5			3.6		90.8	106.4	53.8
12	Jac Vandenberg, Inc.	NAM	52.4	24.7					77.1	90.1	121.0
13	Silvestrin Frutas Ltda.	LAT	43.9	9.5					53.4	49.3	64.5
14	LGS Specialty Sales Ltd	NAM	37.7	11.5					49.2	52.9	57.9
15	Paramount Export Co	NAM	28.1		14.8				42.9	14.1	
16	Fruticola Comercial Panamericana S.A. (Frutcom)	LAT	15.2	22.4		2.7			40.3	90.6	37.4
17	Vidimport S.A.	LAT	35.8						35.8		
18	Fruttital Distribuzione S.R.L.	EUR		30.5					30.5	29.7	11.0
19	Agricola Gloria Due S.R.L.	EUR		26.9					26.9		
20	Frutería Vidaurri S.A de C.V.	LAT	12.5	13.4					26.0	35.5	31.8
21	Imp. de Frutas La Violetera Ltda.	LAT	11.3	9.3					20.6	349.9	158.8
22	DPS PLC	EUR	15.4			2.7			18.1		
23	Almacenes Éxito S.A.	LAT	1.8	16.1					17.9	1.6	
24	To Order	EUR				17.3			17.3		
25	Frutas E. Sánchez S.L.	EUR				14.9			14.9	22.5	14.3
26	WSW Trading S.A.	LAT	12.7		1.5				14.2	16.8	
27	To Order	FAR	14.0						14.0		
28	Import de Frutas S.A. de C.V.	LAT	11.6	0.9					12.5	22.8	6.7
29	Basesurcorp S.A.	LAT		9.9					9.9	3.8	2.0
30	Transmariner S.A.	LAT	2.7	2.7		3.6			9.0	11.6	3.3
31	Fresh Garden S.A.	LAT	2.7	4.5					7.2	9.0	4.7
32	Desarrolladora Internacional Dci, S.A.	LAT	2.7	2.7					5.4		10.4
33	Unifrutas E.U.A.	LAT		4.5					4.5		
34	Fruvetsa, Frutas, Veg. y Trans. S.A.	LAT	3.6						3.6	2.9	5.3
35	Mafalda S.A.	LAT	0.9	2.7					3.6		
36	Frutas Y Mas Centroamerica S. A	LAT		3.6					3.6		
37	Fruta Internacional S.A.	LAT	1.6	1.8					3.4	2.9	
38	Import. de Frutas de Honduras S.R.L.	LAT	1.6	0.9					2.5		1.7
39	Frutas Vicente Betancourt, S.L.	EUR		1.8					1.8	2.8	
40	Irmacos Muffato & Cia.Ltda.	LAT		1.8					1.8		
41	Grupo Dispersa, S.A.	LAT		1.8					1.8	4.8	1.0
42	Hortifrutí Honduras	LAT		0.9					0.9	1.0	
OTHERS										164.4	545.7
TOTAL SEASON 2012/2013			1,057.2	952.2	231.6	210.2	113.9		2,565.1		
TOTAL SEASON 2011/2012			939.9	1,095.8	208.6	111.7	29.2		2,385.2		
TOTAL SEASON 2010/2011			1,132.8	988.8	273.2	231.6	28.5	8.4			2,663.4



Main Nashi Varieties by Destination Market Season 2012/2013 (Tons)

VARIETY	NORTH AMERICA			EUROPE				LATIN AMERICA	FAR EAST	MIDDLE EAST	TOTAL		
	EAST	WEST	TOTAL	CONT	UK	RUS	TOTAL				2012-13	2011-12	2010-11
1 SHINKO	486.3	261.4	747.7		15.4		15.4	280.2	14.0		1,057.2	939.9	1,132.8
2 HOSUI	223.1	192.4	415.6	59.2			59.2	464.6	12.8		952.2	1,095.8	988.8
3 SHINSEIKI O TENTH CENTURY	163.9	66.1	230.1					1.5			231.6	208.6	273.2
4 SIN ESPECIFICAR	126.2	42.8	169.0	14.9	2.7	17.3	34.9	6.3			210.2	111.7	231.6
5 GOLDEN	3.5	17.2	20.7					3.6	89.6		113.9	29.2	28.5
OTHERS													8.4
TOTAL SEASON 2012/2013	1,003.1	580.0	1,583.1	74.1	18.1	17.3	109.5	756.2	116.4		2,565.1		
TOTAL SEASON 2011/2012	869.8	491.3	1,361.2	108.4			108.4	875.0	25.6	15.1		2,385.2	
TOTAL SEASON 2010/2011	1,090.5	823.1	1,913.6	69.4			69.4	629.3	51.2				2,663.4

Main Nectarines Exporters Season 2012/2013 (Tons)

EXPORTER	NOT DEF	AUGUST RED	VENUS	ARTIC SNOW	RUBY DIAMOND	SUMMER BRIGHT	MAGIQUE	BRIGHT PEARL	OTHERS	TOTAL		
										2012-13	2011-12	2010-11
1 Gestión de Exp. Frut. S.A. (Gesex)	751.6	611.9	482.1	335.5	454.6	155.7	391.1	121.3	3,179.5	6,483.3	6,524.8	4,951.0
2 Sociedad San Francisco Lo Garces Ltda.	739.3	176.8	213.3	978.4	308.7	21.2		308.8	2,360.8	5,107.2	4,512.6	3,644.5
3 David del Curto S.A.	330.7	917.1	323.4	172.9	404.6	265.2		142.3	2,039.4	4,595.6	4,542.1	4,924.5
4 C y D Internacional S.A.	241.5	66.5	87.4	226.5	24.1	109.7		299.8	3,160.7	4,216.1	3,894.9	5,229.4
5 Com. Greenvic S.A.	501.0	235.8	311.4	196.5	239.8	378.4	100.4	47.9	2,003.6	4,015.1	4,365.2	4,318.2
6 Tuniche Fruits Ltda.	209.4	279.0	55.6	233.9	137.2	7.1		149.6	1,587.2	2,658.9	2,322.1	2,021.3
7 Geofrut S.A.	935.3	185.5	351.5	4.1	279.5	44.0	58.3	152.9	412.8	2,423.7	2,736.6	3,044.3
8 Verfrut S.A., Soc. Exp.	174.8	287.8	33.3				264.0		1,496.2	2,256.1	1,728.1	1,373.4
9 Dole Chile S.A.	181.4	300.6	178.8	324.0	119.3		119.1	35.8	926.2	2,185.0	2,161.9	1,697.2
10 Exportadora Delfruit Ltda.	58.2	277.9	162.8	418.0	24.6	54.4	18.0	74.8	969.0	2,057.6	2,112.5	2,601.5
11 Del Monte Fresh Produce (Chile) S.A.	34.4	430.5	125.1	50.6	49.9	194.8	193.1		745.6	1,823.9	2,103.2	2,514.8
12 Copefrut S.A.	78.5	133.6	646.7	145.7	136.6	18.5		59.1	563.3	1,781.9	1,666.4	1,900.9
13 Unifrutti Traders Ltda.	485.4	46.2	470.9		41.9	19.4	201.3		205.3	1,470.3	1,773.6	1,390.2
14 Rucaray S.A., Exportadora y Servicios	249.5	275.8	190.4	149.9	27.6			11.7	513.3	1,418.2	1,422.1	1,303.1
15 Export. Agua Santa, (Greentree)	224.6	160.4	69.2	131.8					771.6	1,357.5	1,716.8	1,725.2
16 Exportadora Frutam Ltda.	239.2	170.3	51.3	7.3	76.0	36.3	0.5		745.5	1,326.4	924.4	1,289.7
17 Terrafrut S.A.	20.6	78.3		385.6	128.8	57.5	129.6	73.0	441.2	1,314.6	1,253.3	1,537.1
18 Magna Trading S.A., Exp.	65.1	205.5	238.5	53.7		191.3	8.9	22.4	452.5	1,237.9	1,288.2	1,287.3
19 Exportadora Prize Ltda.	21.3	16.7	321.7	62.5			64.8		443.2	930.2	878.9	705.0
20 Araucaria Exportaciones S.A.	132.1	131.1	57.9	140.7	6.6	120.3		32.2	185.7	806.5	805.8	730.0
21 Frucentro S.A.	27.1		147.9	72.3	132.3	30.2	29.4		336.4	775.6	876.5	921.3
22 Soc. Agric. Comercial Ltda., (Agricom)	235.8	51.8	83.8		81.6	85.9			210.2	749.1	963.2	1,472.5
23 Exportadora Sapel Ltda.	57.0	274.5	113.2	21.0	138.8				34.3	638.8	677.6	595.6
24 Exportadora Southern Fruit	79.6	61.8	89.2		40.0	35.2			327.7	633.4	549.4	508.2
25 Exportadora Triofruit Ltda.	97.9	47.8	94.3	158.5			43.2		61.8	503.6	473.2	538.2
26 Servicios Chilfresh Ltda.		28.7		42.0		40.7	5.5	43.2	203.7	364.0	693.7	433.6
27 Agrícola Montolín Ltda.									330.1	330.1	337.9	226.0
28 Exportadora Los Lirios S.A.				37.9					275.6	313.4	369.6	114.2
29 Com. Alfonso Eyzaguirre y Cia. Ltda.	196.7				49.4				65.5	311.6	461.9	491.6
30 Soc. Com. Exp Frutas del Huerto S.A.	51.9	107.0			56.8		87.6			303.3	223.6	111.8
31 Exportadora Valle Andes	9.7	5.4	64.6	20.7					188.0	288.5	98.5	164.4
32 Tempofruits S.A.	26.4	13.1	25.9			9.1			206.5	281.0	408.8	526.6
33 Agrofruta Ltda.	124.8	21.2	19.4		51.5		34.6		24.8	276.3	295.9	347.7
34 Exportadora Santa Elena S.A.	16.8							31.9	203.5	252.2	82.3	
35 Agr. e Inv. Río Duero II S.A.	105.8		38.6	18.5		5.4			82.1	250.3	181.2	161.1
36 Greenagro, Soc. Agric. Com.	3.2	45.3		125.7		21.6			53.2	249.0	187.1	268.2
37 Polcura Exportaciones S.A.			9.2	20.7		3.5		62.7	142.2	238.3	148.5	330.4
38 Exportadora Bonaterra S.A.	41.5				112.4	59.4				213.3	199.4	
39 Cincosur S.A.	61.4	11.5							139.7	212.6		
40 Exportadora Atlas S.A.			20.2	19.7					170.8	210.6	292.9	195.3
41 Agrovida S.A.	7.5	6.5	17.3	21.5	58.1	31.8			62.7	205.2	314.3	243.1
42 San Alberto S.A.	36.1	33.6			14.1	27.0			87.9	198.7	176.7	144.8
43 Exportadora Solymar Ltda.		54.2		135.1						189.3	93.6	82.5
44 Polar Fruit International S.A.	50.8	4.5	14.3		11.8	20.0			80.3	181.8	215.0	276.2
45 La Higuera S.A.									179.9	179.9	107.8	127.0
46 Noble Fruit S.A.									163.7	163.7	132.8	127.6
47 Prima Agrottrading S.A.	40.4	11.8	16.6		2.6	28.6			61.8	161.8	205.8	164.2
48 South Fruits Chile S.A.	68.3	46.8	21.6			1.1			14.1	152.0	217.8	201.6
49 Hars & Hagebauer Chile SpA			138.8							138.8		
50 Green Apples Chile	3.0		24.6	56.5					52.5	136.6		61.0
51 Exp. Jose L. Bianchi Echeñique			7.3		21.8				100.3	129.4	31.7	
52 Gedesa Exportaciones S.A.									120.6	120.6	127.1	198.9
53 Frutera San Fernando S.A. (Frusan)								66.8	48.4	115.2		
54 Exportadora Santa Marta S.A.			72.5		9.9				21.9	104.4	47.9	7.2
55 Chilexpo Frut Ltda., Soc. Agr.			34.0		1.4	22.1			43.9	101.4	64.5	34.0
56 Moba Export	101.3									101.3	87.5	122.0
57 Tacora Ltda.	5.0	14.6	2.1	1.1	7.4				54.5	84.7		
58 Christian Beller	0.9	50.9	1.9					3.7	22.5	80.0		
59 Exportadora Monte Alto Fruit S.A.	20.6		58.7							79.3	26.7	26.1
60 Soc. Exportadora El Refugio			22.4	50.6						73.0		
OTHERS	161.8	82.0	173.6	60.2	23.6	68.6		7.6	566.5	1,143.9	3,736.6	5,014.2
TOTAL SEASON 2012/2013	7,305.2	5,960.2	5,682.9	4,879.5	3,273.2	2,163.7	1,749.4	1,747.7	27,940	60,702		
TOTAL SEASON 2011/2012	5,557.7	7,220.7	6,095.0	4,740.5	3,114.7	2,419.7	1,253.7	1,638.7	29,800		61,841	
TOTAL SEASON 2010/2011	4,524.6	8,844.6	5,543.9	4,654.0	3,045.4	2,263.3	33.4	1,861.4	31,655			62,425



Main Nectarines Importers Season 2012/2013 (Tons)

CONSIGNEE	MKT	NOT DEF	AUGUST RED	VENUS	ARTIC SNOW	RUBY DIAMOND	SUMMER BRIGHT	MAGIQUE	BRIGHT PEARL	OTHERS	TOTAL		
											2012-13	2011-12	2010-11
1 Huitong Economic Trade	FAR	234.0	16.7	513.9	637.1	28.9		149.2	452.8	1,639.9	3,672.5	66.6	
2 Jac Vandenberg, Inc.	NAM	607.1	307.9	274.5	16.2	243.4	115.0	53.7	3.2	884.9	2,505.8	2,367.5	2,682.3
3 The Oppenheimer Group	NAM	416.2	231.5	358.1	1.7	116.5	15.7	29.5	1.0	832.8	2,002.9	1,985.6	1,696.5
4 Sierra Produce	NAM	44.0	130.7	92.1	23.4	1.1	27.9		5.3	1,312.4	1,636.8	1,701.4	2,244.2
5 Wal-Mart Stores, Inc.	NAM	260.2	338.2	158.8	109.5	79.9	34.6		58.1	508.7	1,548.0	2,211.1	2,038.9
6 Bengard Marketing	NAM	136.7	171.4	164.8	50.4	182.4	95.1	5.3	20.5	556.7	1,383.3	1,209.5	1,272.7
7 Kopke Jr. Inc., William H.	NAM	245.0	158.9	160.3		90.7	113.2	5.2		570.0	1,343.4	1,689.8	2,431.1
8 Del Monte Fresh Produce N.A., Inc.	NAM		329.2	124.1	50.6	49.9	176.7			605.6	1,336.1	1,563.5	2,252.4
9 Capespan Continent NV	EUR	68.1	169.7	238.0	101.7		162.2		1.9	384.5	1,126.2	996.0	857.0
10 Golden Wheel Co., Ltd.	FAR	122.7		5.4	131.8	1.1		145.8	98.0	599.1	1,103.9	801.5	129.6
11 Fruit Growers Alliance F.G.A	EUR	66.4	185.8	100.6	63.1	120.1	32.6			453.9	1,022.4	1,210.5	305.5
12 Summit produce Inc.	NAM	168.8	92.3	85.0	13.0	33.5	4.1	6.8	2.9	597.0	1,003.5	553.8	
13 LordMayor S.A. de C.V.	LAT	158.9	127.8	107.3	32.8	110.0	47.3			407.7	991.9	1,105.0	1,041.6
14 Very Fresh, Inc.	FAR	120.9		0.009	292.6			21.6	97.4	342.6	875.1		
15 F.P.D. Inc	NAM	443.0	79.8	46.0		9.7	25.2			251.5	855.3	911.8	1,118.1
16 Frutic. Comerc. Panamericana S.A. (Frutcom)	LAT	118.4	97.3	30.9		42.1	32.6			493.5	814.8	596.1	727.3
17 Loblaw's Companies East Prod.	NAM	24.4	149.4	16.8		53.7	3.8		31.9	439.1	719.1	369.7	497.2
18 North American Produce Buyer Inc.	NAM	146.2	25.3	24.9	31.0	32.7	4.7	24.8	21.1	378.0	688.6	716.7	820.4
19 Silvestrin Frutas Ltda.	LAT	47.3	47.1	2.3	102.8	19.6	40.6	0.2	4.2	407.3	671.3	823.9	558.6
20 Pomina Enterprise Co., Ltd.	FAR	141.9	1.0	12.7	108.8			26.4	117.7	250.7	659.2	555.8	615.5
21 To Order	LAT	113.2	51.9	67.4	40.5	41.4	8.0		3.0	326.0	651.4	361.3	45.7
22 Sun Hung Food Company Ltd.	FAR			148.7	35.0			140.4	80.4	246.0	650.5	75.7	43.2
23 Comercializ.de Frutas Finas Tarahumara S.A.	LAT	26.9	88.6	13.7			22.1	93.3		344.3	588.9	361.7	367.7
24 Super Harvest International Ltd.	FAR			37.8	109.4				156.8	274.8	578.9	425.2	231.1
25 Norton Folgate Marketing Ltd.	EUR	57.1	63.5	5.3		105.3	27.0		27.6	275.9	561.7	701.1	548.8
26 GMR Group	EUR	63.4	61.1	96.0	32.6	29.3	16.3	1.0		216.8	516.6	811.3	744.3
27 Rio Vista Limitada	NAM	16.8	195.2	16.5	14.2	21.9	13.5			231.6	509.7	874.7	1,047.5
28 Pacific Trellis Fruit	NAM	4.2	117.8	8.3	69.0	7.8	18.0	5.4	8.6	265.0	504.0	607.3	692.4
29 Vanguard International	FAR	43.2			86.4			30.2	59.9	281.3	501.1	302.4	323.9
30 Wlh Marketing Co., Ltd.	FAR	24.2			140.4			41.0	34.0	251.4	491.0	277.8	192.1
31 Greenvic Logistic Services LLC	NAM	59.8	6.3	45.0		40.4	69.5	11.7		256.1	488.8	521.9	476.9
32 H. E. Butt Grocery Company	NAM	48.9	47.9	29.1		2.6	33.6	1.7		279.5	443.3	422.2	370.7
33 DPS PLC	EUR	49.3	67.6	31.8		71.4	16.3	4.6	28.5	173.2	442.7	465.4	461.1
34 Dayka & Hackett LLC	NAM	5.2	55.0	27.3		28.8	11.7			314.1	442.1	537.8	477.8
35 Fresh Delight Limited	FAR				47.2				52.1	336.6	435.9	253.4	
36 Frutera del Litoral Colombia	LAT	38.5	22.7	15.1		15.8	22.7			317.6	432.4	343.6	149.5
37 Whole Green Trading Co., Ltd.	FAR	26.0			17.3				12.7	355.5	411.4	253.4	368.6
38 Roveg Fruit B.V.	EUR	28.2	55.9	79.0	6.1	44.3	28.4	3.4		163.4	408.8	519.6	504.3
39 Royal Island Co., Ltd.	FAR	73.9			107.1				65.0	149.1	394.9	496.9	426.3
40 Mao Si Enterprise Co. Ltd.	FAR	43.2						73.5	41.0	228.6	386.2		
41 Kingsburg Orchards	NAM	15.5	11.3		35.7		0.8		5.9	315.0	384.2	393.4	1,022.2
42 Cia. Brasileira De Distribucion	LAT	32.0	59.9	16.2	41.2	19.5	8.8			204.1	381.6	258.9	166.6
43 Mara Fruit	NAM	44.4	111.6	44.1		71.8				104.9	376.9	143.3	171.3
44 CJSC Tander	EUR	0.8	36.9	40.5	18.7	39.3			0.3	232.2	368.8	122.0	84.6
45 Agricola Gloria Due S.R.L.	EUR	59.1	49.7	53.6	21.5	8.0	0.8		10.8	156.7	360.1	370.0	498.2
46 To Order	EUR	78.8	52.2	23.4	41.8	84.2	46.6			25.3	352.4	146.9	214.9
47 Hillfresh International B.V.	EUR	47.7	11.3	30.0	25.9		31.3			202.3	348.6	323.9	751.8
48 T & Jb Produce Ltd.	EUR	48.9	4.2	9.7		73.3	31.9			177.4	345.3	331.6	382.0
49 LPD Import Export	LAT	19.6	57.6	6.9	65.3	19.0	11.2	0.9	0.8	163.1	344.6	392.7	359.9
50 All Fresh Produce	NAM	63.3	5.4	51.1		31.9	2.9	18.2		152.1	325.0	293.5	629.4
51 Dandrea Produce Inc.	NAM	11.8	59.1	14.9		9.3		9.3		220.3	324.8	87.9	218.8
52 Kingo Fruits Co., Ltd.	FAR	44.1			113.0	26.2		65.3	33.5	40.1	322.2	1,116.7	473.6
53 Scattaglia Growers & Shippers, LLC.	NAM	33.5	89.8	55.4		17.6	7.4			113.3	316.9	280.4	207.6
54 Total Produce B.V.	EUR	22.2	75.2	48.4	0.09	68.7	36.8		0.9	56.1	308.3	366.9	384.2
55 Dubacano	LAT	21.6	26.0			21.6	21.6			214.6	305.4	276.0	
56 Fruchthansa Gmbh	EUR	38.2	21.5	5.5		52.7	19.4	3.0		151.9	292.3	451.0	517.0
57 Ig Fruit Db Direct	NAM	125.9				31.6				133.8	291.2		
58 Fullbloom Intl Limited	FAR				18.5			28.0	15.6	224.3	286.3	213.3	672.5
59 Jih Hao Trading Co., Ltd.	FAR				190.3				8.2	83.0	281.5	414.4	390.2
60 Fruticola de Colombia S.A.	LAT	7.8	52.1	21.7		22.5			1.8	157.5	263.4	229.7	127.5
OTHERS		2,297.7	1,742.9	2,124.0	1,835.6	1,051.6	725.9	749.9	184.3	7,609.7	18,322	25,580	26,392
TOTAL SEASON 2012/2013		7,305.2	5,960.2	5,682.9	4,879.5	3,273.2	2,163.7	1,749.4	1,747.7	27,940	60,702		
TOTAL SEASON 2011/2012		5,557.7	7,220.7	6,095.0	4,740.5	3,114.7	2,419.7	1,253.7	1,638.7	29,800		61,841	
TOTAL SEASON 2010/2011		4,524.6	8,844.6	5,543.9	4,654.0	3,045.4	2,263.3	33.4	1,861.4	31,655			62,425

Main Nectarines Varieties by Destination Market Season 2012/2013 (Tons)

VARIETY	NORTH AMERICA			EUROPE				LATIN AMERICA	FAR EAST	MIDDLE EAST	TOTAL		
	EAST	WEST	TOTAL	CONT	UK	RUS	TOTAL				2012-13	2011-12	2010-11
1 SIN ESPECIFICAR	2,868.5	562.2	3,430.7	825.3	477.6	177.3	1,480.2	1,318.1	1,008.7	67.5	7,305.2	5,557.7	4,524.6
2 AUGUST RED	2,208.2	895.1	3,103.3	987.5	172.6	217.1	1,377.2	1,462.1	17.6		5,960.2	7,220.7	8,844.6
3 VENUS	1,784.1	540.2	2,324.3	1,237.8	124.4	196.1	1,558.3	915.9	882.3	2.2	5,682.9	6,095.0	5,543.9
4 ARTIC SNOW	333.7	179.3	513.0	460.5	12.7	224.6	697.8	797.1	2,871.5		4,879.5	4,740.5	4,654.0
5 RUBY DIAMOND	1,060.6	357.2	1,417.8	522.3	416.3	86.2	1,024.8	737.7	92.0	1.0	3,273.2	3,114.7	3,045.4
6 SUMMER BRIGHT	681.0	189.6	870.5	484.7	178.5	57.0	720.2	573.0			2,163.7	2,419.7	2,263.3
7 MAGIQUE	163.0	79.4	242.5	14.6	94.3		108.8	120.3	1,255.9	21.9	1,749.4	1,253.7	33.4
8 BRIGHT PEARL	129.8	38.0	167.7	23.5	62.8	0.3	86.6	58.8	1,434.5		1,747.7	1,638.7	1,861.4
9 AUGUST PEARL	98.2	110.1	208.2	17.8	106.7		124.5	16.2	1,329.8	9.6	1,688.2	1,503.1	1,099.2
10 SUPER AUGUST	627.9	177.1	805.0	171.1	19.6	52.8	243.5	434.5	33.7		1,516.8	2,062.1	1,610.1
11 GIANT PEARL	51.0	140.7	191.7	0.02	0.1	7.6	7.7	36.7	999.7		1,235.7	889.5	564.0
12 SPRING BRIGHT	457.4	89.8	547.2	204.5	98.3	24.6	327.5	334.8	0.6		1,210.0	1,546.4	1,533.7
13 BIG BOY	381.2	55.5	436.7	17.8			17.8	727.5			1,182.0	1,139.1	1,086.0
14 RED DIAMOND	266.5	271.5	538.0	94.3	20.5	52.2	167.0	352.9	9.8	0.8	1,068.6	1,353.2	1,684.7
15 SUMMER FIRE	344.4	130.7	475.1	99.4	105.1	39.7	244.2	263.7	6.8		989.7	1,047.4	1,163.9
16 SPRING RED	326.0	101.3	427.3	47.6	33.0		80.5	449.1	1.5		958.4	876.5	739.6
17 AUGUST FIRE	324.3	110.6	434.9	168.0	14.6		182.6	294.6	2.2		914.2	944.5	1,117.3
18 RED GLEND	345.4	106.2	451.6	33.6	150.6	2.2	186.4	211.6	12.0	0.08	861.6	1,082.7	1,375.8
19 SUMMER DIAMOND	365.2	177.9	543.0	97.4	35.5	1.4	134.3	183.1	0.9		861.3	1,387.3	2,268.1
20 FIRE PEARL	31.2	16.6	47.8		16.8	0.009	16.8	6.4	707.6		778.6	648.1	512.5
21 ZEE GLO	323.4	56.1	379.5	140.6	65.2	25.3	231.1	155.5	12.3		778.4	783.1	911.1
22 ROYAL GLO	301.7	12.4	314.1	15.9	0.9		16.8	418.3	1.1		750.3	784.4	916.6
23 RED JIM	271.7	92.0	363.7	94.3	46.8	34.5	175.6	148.6	9.7		697.6	725.8	785.0
24 ARTIC MIST	3.5	33.1	36.6	97.3	17.6	15.0	130.0	13.8	514.9		695.2	664.7	618.6
25 SUPER QUEEN	88.3	293.0	381.3	5.5	7.5	19.2	32.1	108.6	154.3		676.3	624.1	542.8
26 JULY RED	263.1	103.7	366.8	59.3	25.1	9.2	93.6	178.9	5.6		644.9	866.7	1,300.8
27 EARLY JUAN	143.5	49.7	193.2	44.3			44.3	323.2			560.7	598.9	587.8
28 HONEY BLAZE	257.0	16.8	273.8	94.3	29.6		124.0	125.9	36.2		559.9	618.1	638.4
29 NE 142	342.5	60.4	402.9			8.1	8.1	115.0			526.0	271.4	323.4
30 SUMMER GRAND	153.2	85.3	238.5	36.6	23.9	57.2	117.6	28.6			384.7	307.7	410.0
31 FIRE SWET	138.0	89.4	227.3	56.8	64.3		121.2	35.3			383.8	309.3	375.7
32 MAY GLOW	145.5	38.3	183.9	7.6			7.6	151.0			342.4	322.5	492.3
33 ZEE FIRE	187.4	11.4	198.8	1.7			1.7	125.9			326.4	375.2	345.6
34 SEPTEMBER BRIGHT	27.6	31.3	59.0	239.4	3.5		242.8	3.0			304.8	193.8	108.5
35 GARCICA	41.3	7.0	48.3	9.9			9.9		244.8		302.9	126.6	0.5
36 ARTIC ROSE	4.6		4.6					22.2	249.9		276.7	282.1	333.6
37 CANDY WHITE	3.4	11.3	14.8	0.4	7.9		8.4	11.2	236.4		270.8	388.4	391.4
38 LATE DIAMOND	83.4	6.0	89.4	21.6			21.6	146.1			257.1	177.3	65.8
39 RED CAROLINE	75.8	55.4	131.2	68.9	9.9		78.8	34.0			244.0	252.2	305.0
40 LUCIANA	71.6	12.1	83.8	130.6	5.0		135.6	22.9			242.2	140.3	2.7
41 ARTIC PRIDE	60.9	30.7	91.6	0.3	4.1		4.3	1.1	140.3		237.3	136.8	231.7
42 AUGUST SNOW	15.5	31.4	46.9		1.2		1.2	17.7	157.7		223.5	147.8	179.1
43 RIO RED	69.3	11.8	81.1	6.5	8.8	40.5	55.8	77.1		0.3	214.3	223.3	331.2
44 AUGUST GLOD	73.6	41.2	114.8	35.4	30.2		65.6	28.7			209.1	221.6	298.8
45 ARTIC FIRE	9.9	23.4	33.3					6.2	151.0		190.4	178.5	177.8
46 ROYAL RED	108.5	8.4	116.9	59.8	4.5		64.3	6.4			187.7	285.8	216.0
47 ARTIC QUEEN	5.5	29.9	35.5					6.6	144.4		186.4	131.1	185.7
48 RUBY RED	31.0	50.7	81.6	21.8	9.0		30.8	18.0	54.0		184.4	135.0	161.5
49 FIESTA	26.2	15.2	41.4	2.6	1.0	28.0	31.6	77.4	10.8		161.2	178.6	202.2
50 SEPTEMBER FREE	44.8	26.6	71.4	38.2			38.2	50.7			160.3	55.5	29.0
51 SNOW DIAMOND	15.4		15.4		5.0		5.0		127.0		147.5	155.7	97.8
52 GRAND PRICE	10.0	12.4	22.3	12.5			12.5	63.4	43.2		141.5	105.8	149.2
53 MAY DIAMOND	16.4		16.4	1.9			1.9	119.9			138.2	501.7	376.5
54 SWEET RED DIAMOND	45.4	30.8	76.3	27.4	13.0		40.4	20.7			137.3	90.8	18.6
55 LATE ROYAL	20.5	7.1	27.6	4.7			4.7	95.3			127.6	11.6	269.3
56 FLAMEKIST	40.3	18.8	59.1	27.1		4.3	31.5	32.4			122.9	119.4	220.4
57 ORION	19.8	1.6	21.4	100.5			100.5				121.9	102.1	99.4
58 ARTIC RED	2.3	9.9	12.2	2.7			2.7	4.5	96.5		115.9	63.7	
59 FLAVORTOP	15.2	0.6	15.8	26.6	3.0		29.6	66.3			111.7	164.4	234.3
60 HONEY DVA	28.8	4.1	32.9	21.2	34.1	7.9	63.3	3.6	2.4		102.2	78.3	108.6
OTHERS	650.1	319.9	970.0	246.4	72.2	15.5	334.1	465.7	458.9		2,228.6	3,419.8	3,857.2
TOTAL SEASON 2012/2013	17,084	6,067.9	23,152	7,268.0	2,633.3	1,403.8	11,305	12,624	13,518	103.3	60,702		
TOTAL SEASON 2011/2012	17,381	6,764.8	24,146	8,885.8	3,069.7	803.0	12,758	12,992	11,793	151.8		61,841	
TOTAL SEASON 2010/2011	19,581	8,828.0	28,409	10,016	3,135.6	978.3	14,130	10,441	9,337.0	109.2			62,425



Main Peaches Exporters Season 2012/2013 (Tons)

EXPORTER	NOT DEF	ZEE LADY	RICH LADY	ELEGANT LADY	SWEET SEPTEMBER	SEPTEMBER SUN	EARLY RICH	NOT DEF	OTHERS	TOTAL		
										2012-13	2011-12	2010-11
1 Com. Greenvic S.A.	272.5	383.4	488.8	261.2	368.1		142.3	22.4	1,309.6	3,248.2	3,607.1	2,916.5
2 Verfrut S.A., Soc. Exp.	857.0	268.6		383.1		235.5			1,226.3	2,970.4	3,059.9	2,353.1
3 Gestión de Exp. Frut. S.A. (Gesex)	190.2	206.8	201.9	216.4	11.6	283.9	86.8	242.0	888.0	2,327.6	1,829.8	1,736.5
4 David del Curto S.A.	312.0	424.1	190.0	319.2	41.0		76.9	126.5	697.8	2,187.4	2,674.2	2,813.6
5 Copefrut S.A.	18.2	192.1	390.2	392.4	230.1	118.3			374.8	1,716.2	1,843.9	2,096.7
6 Exportadora Frutam Ltda.	197.7	240.8	123.3	144.8	31.5	91.8	55.8	27.2	724.6	1,637.6	1,073.7	1,202.5
7 Geofrut S.A.	533.1	167.8	302.3	31.3	49.2	0.2	14.2		381.0	1,479.1	1,778.4	2,291.5
8 C y D Internacional S.A.	34.5		43.9		100.8				1,094.6	1,273.8	1,299.7	1,842.1
9 Del Monte Fresh Produce (Chile) S.A.	52.2	419.1	72.4	131.0	17.9	26.4	49.7	165.8	322.7	1,257.2	1,402.6	2,147.5
10 Dole Chile S.A.	89.2			112.7				218.6	646.9	1,067.4	1,496.9	1,377.7
11 Araucaria Exportaciones S.A.	413.8		56.5	84.9	51.1	106.3			341.5	1,054.2	879.1	693.8
12 Sociedad San Francisco Lo Garcés Ltda.	267.8	55.9	59.6	93.6	6.4	14.5			441.0	938.9	667.6	609.5
13 Tuniche Fruits Ltda.	168.9	222.0	166.2	28.8	3.5		76.0		267.9	933.3	978.8	1,034.4
14 Magna Trading S.A., Exp.		249.9	212.4	44.6					224.7	731.6	711.2	763.2
15 Export. Agua Santa, (Greentree)	88.2	51.4	208.0	9.8				13.5	224.4	595.3	629.8	573.2
16 Exportadora Delifruit Ltda.	26.5	19.2	11.8	106.8	76.3	18.2	25.3		297.0	581.1	652.5	804.2
17 Exportadora Southern Fruit	46.5	21.7	207.4	122.8	64.5	79.6			25.8	568.3	453.3	616.0
18 Agrícola Montolín Ltda.	21.8								418.4	440.1	409.4	417.6
19 Exportadora Triofruit Ltda.	24.4	128.5	84.3	11.4	70.4		33.2		81.4	433.5	392.5	383.2
20 San Alberto S.A.	30.6	47.7	53.8	44.9	30.3		17.3	0.6	190.3	415.4	288.2	182.6
21 Soc. Agríc. Comercial Ltda., (Agricom)	93.3	101.6	90.7	3.1			70.6		47.3	406.5	465.4	551.6
22 Tempofruits S.A.	33.9	20.8		46.8	8.0		38.4		251.8	399.7	480.3	505.7
23 Exportadora Valle Andes	10.4	27.9	109.5	37.4	89.8	39.5	2.2		69.1	385.8	244.7	36.6
24 Frucentro S.A.	32.8	1.7	117.6	6.2	37.3	37.8	109.2		13.2	355.7	359.7	399.7
25 Soci. Agrícola e Inm. Atlántida Ltda.	136.1								206.6	342.7	222.8	257.0
26 Servicios Chilifresh Ltda.	15.9		69.5	104.4	74.9		20.4			285.0	173.8	43.1
27 Exportadora Sapel Ltda.	44.6						140.1		100.1	284.7	269.2	255.6
28 Exportadora Atlas S.A.	30.6	20.2	24.8	15.9	20.2		17.3		151.6	280.5	226.7	325.4
29 La Higuera S.A.									267.7	267.7	218.7	270.3
30 Agrovita S.A.	21.6	21.6	44.2	3.7	84.5	81.4	9.1			266.2	852.9	387.1
31 Soc. Com. Exp Frutas del Huerto S.A.	13.7	35.5		72.2					143.9	265.3	302.9	294.2
32 Green Apples Chile		15.5	17.9	16.3	11.4			64.1	77.1	202.3		208.8
33 Exportadora Santa Marta S.A.			104.4	14.5			2.2		79.8	200.9	81.2	104.7
34 Rucaray S.A., Exportadora y Servicios	13.6	172.5								186.1	267.2	505.9
35 Polar Fruit International S.A.	46.5	18.0	12.9	5.3		0.1	17.3	11.3	58.7	170.2	214.8	359.7
36 Terrafrut S.A.	20.4	2.8		48.8					83.2	155.2	202.4	310.9
37 Exportadora Continental Del Sur		117.2	6.5	3.0					24.2	150.9	165.9	109.3
38 Soc. Frutera Río Claro Ltda.	90.6								57.6	148.2	130.8	115.2
39 Los Pioneros Ltda., Soc. Com.	48.5	15.5		4.8	19.9				45.3	133.9	67.6	89.4
40 Prima Agrotrading S.A.	47.2	22.5	19.9	12.9			3.7		23.9	130.1	120.0	63.7
41 Com. Alfonso Eyzaguirre y Cia. Ltda.	31.2			29.7					63.0	123.9	201.5	335.2
42 Exportadora Prize Ltda.	53.9								59.5	113.4	79.9	49.6
43 Frutera San Fernando S.A. (Frusan)	53.5								45.2	98.7	85.8	89.1
44 Gedesa Exportaciones S.A.									97.6	97.6	78.5	306.3
45 Greenagro, Soc. Agríc. Com.			17.5	54.9	21.6					94.0	178.9	270.4
46 Christian Beller					14.0	34.3			45.6	93.9		
47 Exportadora Bonaterra S.A.			83.1							83.1	84.0	
48 Agrofruta Ltda.	62.7								8.4	71.2		45.1
49 Agr. e Inv. Río Duero II S.A.	13.3	36.0							16.3	65.6	21.6	46.8
50 Unifrutti Traders Ltda.		32.5	8.8						23.0	64.3	103.8	90.8
51 Tesalia Ltda.	40.3								20.2	60.5	76.6	
52 Agro. Com. Sebastian Ferrada P			4.1	27.3					28.6	60.0		
53 Exp. Jose L. Bianchi Echeñique			3.7				28.9		25.8	58.3	8.4	
54 Exportadora Los Lirios S.A.	20.8			34.3						55.1	51.1	97.4
55 Frunut Spa									44.6	44.6		
56 San Sebastian Export Chile S.A.									41.4	41.4	71.7	19.0
57 Exportadora Frutexport Ltda.			6.7	4.2					28.9	39.9	175.9	73.0
58 Intern. South Fruits Spa		7.3			4.6	22.6			4.0	38.5		
59 Planet S.A., Exportadora			8.6	10.8	3.7				14.4	37.5	13.1	0.6
60 Tacora Ltda.	5.0	1.0	2.0				2.0	16.1	11.1	37.3		
OTHERS	112.1	18.2	60.8	65.2	14.0	16.9	32.9	4.2	208.5	532.9	2,413.6	4,647.1
TOTAL SEASON 2012/2013	4,737.2	3,787.1	3,886.1	3,161.5	1,556.6	1,207.3	1,071.8	912.1	12,666	32,786		
TOTAL SEASON 2011/2012	3,506.5	4,014.5	3,947.2	3,726.8	1,736.9	1,254.2	1,204.0	1,096.8	14,353		34,840	
TOTAL SEASON 2010/2011	3,029.2	3,932.0	4,767.7	4,669.8	2,074.7	1,546.9	1,329.2	1,612.4	15,157			38,119

Main Peaches Importers Season 2012/2013 (Tons)

CONSIGNEE	MKT	NOT DEF	ZEE LADY	RICH LADY	ELEGANT LADY	SWEET SEPTEMBER	SEPTEMBER SUN	EARLY RICH	NOT DEF	OTHERS	TOTAL			
											2012-13	2011-12	2010-11	
1 LordMayor S.A. de C.V.	LAT	30.4	304.7	357.6	326.4	197.1	102.1	36.6	124.7	674.6	2,154.2	2,449.7	2,117.9	
2 The Oppenheimer Group	NAM	320.6	200.0	324.7	115.8	59.6	22.0	6.7		994.6	2,044.0	1,831.8	2,509.0	
3 Jac Vandenberg, Inc.	NAM	556.8	308.6	243.7	156.0	27.2	10.7	105.0	7.1	525.9	1,941.0	2,206.6	2,264.0	
4 F.P.D. Inc	NAM	1,078.1	52.9	62.4	85.0	30.5	30.0	2.8		176.7	1,518.5	1,349.8	1,358.3	
5 Kopke Jr. Inc., William H.	NAM	38.1	224.0	250.9	117.2	39.1		51.1	0.3	393.7	1,114.5	1,308.6	1,433.4	
6 Sierra Produce	NAM	64.1	29.9	197.3	44.1	80.2				13.5	621.9	1,051.1	881.1	1,120.2
7 Del Monte Fresh Produce N.A., Inc.	NAM	7.8	384.9	48.2	128.0	15.9	25.4	33.0	118.4	268.4	1,030.2	1,135.6	2,071.6	
8 Bengard Marketing	NAM	11.5	143.9	194.2	150.2	4.8	60.6	57.2		354.4	976.7	803.1	1,012.5	
9 Vidimport S.A.	LAT	43.2	188.1	76.2	107.4		47.4	44.3		417.9	924.6	529.0	571.8	
10 Comerc.de Frutas Finas Tarahumara S.A.	LAT	27.1	87.9	27.3	163.4	15.5	61.0	6.9		507.7	896.8	784.2	506.5	
11 Wal-Mart Stores, Inc.	NAM	165.1	74.0	30.4	75.9	40.9	3.3	16.3	43.7	195.5	645.1	925.2	1,263.7	
12 Frutera del Litoral Cia. Ltda.	LAT	203.5	1.6	41.4	24.8			23.4		319.3	613.9	668.3	646.3	
13 To Order	LAT	128.6	10.1	30.2	19.7	101.5	34.4	9.6	19.9	203.1	557.1	386.0	211.8	
14 Kingsburg Orchards	NAM	6.6				0.8				536.5	543.9	630.8	919.6	
15 Summit produce Inc.	NAM	22.4	45.6	44.9	49.6		9.2	17.3	41.3	259.5	489.7	396.0		
16 Agrovich. S. de R.L. de C.V	LAT	23.7	94.3	40.9	41.1	61.9	20.2	21.6	17.3	123.0	443.9	392.7	373.4	
17 Greenvic Logistic Services LLC	NAM	26.2	37.8	101.6	39.3			18.6	1.6	200.1	425.1	392.3	378.9	
18 Silvestrin Frutas Ltda.	LAT	16.0	25.4	53.8	40.1	95.8		8.1	1.2	176.5	417.0	572.5	361.9	
19 CMR Group	EUR	14.5	61.9	19.3	20.9	11.6	99.3	5.8	50.5	126.9	410.7	367.6	314.2	
20 North American Produce Buyer Inc.	NAM	48.0	23.6	30.7	39.4		10.1	19.5	18.5	212.5	402.2	431.5	460.1	
21 Rio Vista Limitada	NAM	30.8	50.6	20.4	23.5	11.4		27.3	2.4	213.0	379.5	498.9	547.8	
22 Fruver Importaciones S.A. de C.V.	LAT	25.1	18.4	66.8	49.5	14.8		10.3	3.8	181.4	370.2	378.7	317.6	
23 Unifrutti Of America, Inc.	NAM	94.7	88.7	30.4	25.3			36.2		85.3	360.6	268.6	655.7	
24 Umai Comercio Imp. e Exp Ltda.	LAT	0.7	16.5		1.8	70.2	25.5		0.5	240.1	355.2	393.5	180.1	
25 Roveg Fruit B.V.	EUR	18.5	37.6	31.3	34.1		84.3			49.7	98.6	354.2	208.1	67.3
26 Dubacano	LAT	30.6	20.2	4.0	59.1	41.8				160.5	316.2	494.0	20.2	
27 Transmariner S.A.	LAT	134.7	3.1	15.6	17.1	16.7	13.9	5.9		80.6	287.7	99.7	29.0	
28 Pacific Trellis Fruit	NAM	1.6	8.9	29.7	35.2	39.0	11.6	17.3		138.8	282.0	359.6	443.6	
29 Loblaw's Companies East Prod.	NAM	126.3	83.5	26.2	7.1			1.0		31.9	275.9	132.4	418.3	
30 Fruit Growers Alliance F.G.A	EUR	11.2	15.8	20.9	48.4		30.0	8.1	22.6	108.3	265.2	140.5	15.8	
31 Contel Fresh, Inc.	NAM	124.8	13.5		27.1	8.0	17.2	5.4		62.5	258.6	150.0	205.2	
32 All Fresh Produce	NAM	7.2	18.8	57.3	29.2					114.8	227.3	189.3	423.0	
33 Basesurcorp S.A.	LAT	85.8	2.2	5.9	3.6					125.8	223.3	164.4	344.1	
34 Dandrea Produce Inc.	NAM		61.4		29.9		14.0			104.2	209.4	125.7	668.6	
35 Nathel International, Inc.	NAM	21.6	16.6		44.5					125.8	208.5	160.2	227.2	
36 Fru Veg Marketing Inc.	NAM	2.5	50.7	38.5	38.9	10.0	5.0	33.3		29.4	208.2	178.8		
37 Team Produce Int'l.	NAM	106.8	22.5	13.9	23.1			3.7		36.6	206.5	103.8	63.7	
38 LPD Import Export	LAT	14.4	28.7	22.9	13.8	23.3	5.3	6.8		91.2	206.3	381.0	299.2	
39 Frutería Vidaurri S.A de C.V.	LAT	8.0	32.4	14.8	16.7		19.9		2.3	111.3	205.5	199.6	220.9	
40 Frutera Don Marcos Frudonmar S.A.	LAT	111.4	16.6							64.1	192.1	247.3	202.4	
41 Green Apples E.I.R.L.	LAT		15.5	14.3	11.6	11.4			65.6	70.9	189.2	241.5	208.8	
42 G y S Marketing S de R.L. de C. V.	LAT	21.6	64.8	31.8	3.7	41.4		21.6			184.9			
43 Ig Fruit Dba Direct	NAM	44.0			21.1					113.5	178.5			
44 Frutas E. Sánchez S.L.	EUR	66.9	17.3	30.6	3.7			7.5		49.1	175.2	213.0	257.3	
45 Frutas Monica	LAT		10.8		13.0		21.6			126.4	171.7	233.8	34.9	
46 Andes River Marketing Services Corp.	NAM	1.5	40.1	25.5	25.0	3.9		10.6	0.03	62.4	169.1	409.8	679.8	
47 Scattaglia Growers & Shippers, LLC.	NAM	31.9	43.2	18.2	20.3			5.2	0.10	48.7	167.5	254.4	186.1	
48 Grupo Benassi	LAT	8.9		14.3	50.2	11.4	32.8	7.8		42.0	167.3	60.4	86.1	
49 Mara Fruit	NAM	51.0	11.6	12.2	2.3			49.2		38.8	165.1	108.4	37.6	
50 Fruticola Cacique Ltda.	LAT		18.2		13.4	51.5	59.8		15.1	6.8	164.8	117.6	55.6	
51 Cia. Brasileira De Distribucion	LAT		4.3	13.3	4.1	20.7	19.9	0.3	14.1	87.7	164.3	135.9	176.0	
52 Cofix Import. e Export. de Frutas Ltda	LAT	12.1	12.6	19.5	14.5	7.5	12.2	5.8	10.1	67.3	161.6	168.7	207.9	
53 Dayka & Hackett LLC	NAM	1.0	35.4	15.9	21.3	1.0	0.5	18.0		63.6	156.8	186.5	274.3	
54 Grower Services, LLC	NAM	1.1	29.6	18.2	34.0	1.4	0.4	0.3	32.4	36.6	153.9	133.1	146.5	
55 Promate Produce	NAM	16.0	7.3		13.2		29.5			87.9	153.8	72.7		
56 Frucht Service Fruchthandels	EUR	12.6	34.9	7.5	15.1		6.8	11.8	19.4	45.2	153.3	13.0		
57 Austral Trading México S.A. de C.V.	LAT		23.0	36.7	20.2		3.2	8.6		58.3	150.1	122.1	143.7	
58 Fresh Garden S.A.	LAT	7.7	17.2	6.5	3.6	5.0	7.5	5.1	22.7	73.1	148.4	139.6	194.0	
59 H. E. Butt Grocery Company	NAM			10.3	17.8			8.8		110.5	147.3	163.0	122.2	
60 Copsul Imp. e Exp. Ltda.	LAT	63.5			27.1		6.5	7.5		30.8	135.4	105.0	60.3	
OTHERS		608.4	495.6	837.1	554.7	383.5	244.3	264.7	193.5	1,953.1	5,534.9	8,644.8	10,003	
TOTAL SEASON 2012/2013		4,737.2	3,787.1	3,686.1	3,161.5	1,556.6	1,207.3	1,071.8	912.1	12,666	32,786			
TOTAL SEASON 2011/2012		3,506.5	4,014.5	3,947.2	3,726.8	1,736.9	1,254.2	1,204.0	1,096.8	14,353		34,840		
TOTAL SEASON 2010/2011		3,029.2	3,932.0	4,767.7	4,669.8	2,074.7	1,546.9	1,329.2	1,612.4	15,157			38,119	



Main Peaches Varieties by Destination Market Season 2012/2013 (Tons)

VARIETY	NORTH AMERICA			EUROPE				LATIN AMERICA	FAR EAST	MIDDLE EAST	TOTAL		
	EAST	WEST	TOTAL	CONT	UK	RUS	TOTAL				2012-13	2011-12	2010-11
1 SIN ESPECIFICAR	2,962.0	192.2	3,154.2	301.7	13.4		315.1	1,235.1	28.4	4.5	4,737.2	3,506.5	3,029.2
2 ZEE LADY	1,831.6	447.6	2,279.2	237.5	2.6	96.1	336.2	1,171.7			3,787.1	4,014.5	3,932.0
3 RICH LADY	1,394.7	630.0	2,024.7	227.5	1.6		229.1	1,432.2			3,686.1	3,947.2	4,767.7
4 ELEGANT LADY	1,258.8	387.8	1,646.5	141.4			141.4	1,373.5		0.1	3,161.5	3,726.8	4,669.8
5 SWEET SEPTEMBER	265.3	129.6	395.0	26.9			26.9	1,134.7			1,556.6	1,736.9	2,074.7
6 SEPTEMBER SUN	153.0	117.9	271.0	223.9			223.9	712.4			1,207.3	1,254.2	1,546.9
7 EARLY RICH	497.2	125.1	622.4	50.0			50.0	399.5			1,071.8	1,204.0	1,329.2
8 O'HENRY	245.3	77.3	322.6	179.2			179.2	409.2		1.1	912.1	1,096.8	1,612.4
9 ROYAL GLORY	453.6	116.6	570.1	19.3			19.3	305.7			895.2	818.1	827.6
10 REDTOP	223.3	151.8	375.2			7.6	7.6	332.0			714.7	646.2	715.4
11 DIAMOND PRINCES	329.0	133.3	462.3	43.5	13.3		56.7	102.9			621.9	554.6	663.7
12 RED LADY	152.0	11.4	163.4	18.2			18.2	304.8			486.3	844.0	428.1
13 ROBIN NEIL	236.5	29.6	266.1	16.7			16.7	182.1			465.0	148.2	202.4
14 EARLY MAJESTIC	351.4	39.7	391.1	5.4			5.4	60.3			456.8	474.6	609.6
15 SUPER RICH	97.0	42.4	139.3					315.3			454.6	388.0	419.1
16 SNOW KING	142.8	221.0	363.8					13.2			377.0	417.7	409.6
17 RICH MAY	184.5	1.4	186.0					187.3			373.3	477.7	633.8
18 WHITE LADY	84.6	102.0	186.5					163.0			349.5	395.8	288.4
19 S-CHANG	1.1		1.1					334.9			336.0	373.6	372.5
20 SPRINGCREST	79.2	25.9	105.1	2.4			2.4	222.0			329.5	350.1	375.3
21 ROSARIO RED	127.1	95.1	222.2					102.5			324.7	211.8	276.0
22 SEPTEMBER SNOW	76.3	144.9	221.2	87.8			87.8	6.7			315.7	346.4	345.7
23 R-CHANG	47.4	6.4	53.8					227.8			281.6	359.3	233.6
24 GROWN PRINCESS	88.9	71.3	160.2	12.2			12.2	100.7			273.2	322.7	509.8
25 SUMMER LADY	67.2	54.7	121.9	60.9			60.9	39.6			222.4	243.9	442.6
26 FAIRTIME	66.3	37.0	103.3					115.5			218.8	243.5	458.3
27 JUNE LADY	126.4	75.7	202.2					4.9			207.0	178.2	187.6
28 KAWEAH	97.3	11.3	108.7	44.8			44.8	39.2			192.7	252.2	227.3
29 AUGUST LADY	56.5	11.2	67.6	70.6			70.6	53.3			191.4	358.9	272.8
30 AUGUST PRIDE	32.0	20.1	52.1	4.6			4.6	129.4			186.0	178.4	196.8
31 CARNIVAL	30.7	41.8	72.4					107.5			179.9	459.8	194.1
32 SPRING LADY	76.0	30.7	106.7	19.4			19.4	49.7			175.8	396.1	269.2
33 LINDO	98.9	34.3	133.2					42.5			175.7	162.1	192.2
34 CARSON				28.2			28.2	141.5			169.7	521.0	290.9
35 ROYAL RED	5.9		5.9					148.0			153.9	168.2	124.1
36 AUGUST PRINCESS	40.5	82.2	122.7	9.9			9.9	11.9			144.5	86.0	160.6
37 SPRING DELIGHT	28.7		28.7					114.5			143.2	144.0	72.2
38 FLAVORCREST	86.4	20.4	106.8					24.2			131.0	97.8	263.9
39 BEAUTY SWEET	35.3	64.6	99.9					30.1			130.0	149.3	227.8
40 LATE NOS								122.7			122.7	100.7	93.0
41 ROYAL LADY	3.3		3.3	3.2			3.2	106.7			113.2	215.4	120.5
42 RED DELIGHT	112.4		112.4								112.4	17.1	
43 RYAN SUN	88.3	16.3	104.5					7.7			112.2	318.8	358.4
44 SWEET SNOW	12.8	96.0	108.8								108.8	111.1	176.8
45 QUEEN CREST	1.9		1.9					105.6			107.4	89.9	80.4
46 SNOW GIANT	22.8	48.3	71.1	4.9			4.9	25.7			101.7	144.3	146.9
47 DU 88	77.8	4.3	82.1	1.8			1.8	17.3			101.3	77.0	24.5
48 DR DAVIS								100.1			100.1		
49 SPRING SNOW	45.4	46.7	92.1					7.1			99.2	85.7	63.9
50 CORONA								98.2			98.2	51.4	60.5
51 EARLY BEAUTY	29.5	4.8	34.3					62.6			96.8	59.5	41.0
52 CAL RED	34.3	22.1	56.4					30.0			86.4	218.1	108.1
53 EVEREST								80.6			80.6	78.6	133.1
54 BRITTNEY LANE	16.1	7.6	23.7	27.5			27.5	27.7			78.9	85.8	93.8
55 ANDROSS								73.3			73.3	156.4	157.4
56 SUMMER GIANT	6.6		6.6					65.4			71.9	16.8	22.0
57 IVORY PRINCESS	2.6	63.2	65.8					3.7			69.5	117.0	130.2
58 SATURN	18.6	36.4	55.0	12.7			12.7	0.4			68.1	52.0	58.2
59 SPRING BEAUTY	30.7	23.2	53.9	2.7			2.7	6.0			62.6	39.9	52.4
60 SUMMER SWEET	8.7	48.6	57.3					4.7			62.0	46.9	49.5
OTHERS	282.1	210.4	492.5	66.1			66.1	502.6	0.4		1,061.6	1,502.2	2,296.0
TOTAL SEASON 2012/2013	12,924	4,412.2	17,337	1,951.0	30.8	103.7	2,085.5	13,329	28.8	5.7	32,786		
TOTAL SEASON 2011/2012	13,368	4,522.4	17,890	1,941.4	48.7	45.5	2,035.6	14,856	57.8			34,840	
TOTAL SEASON 2010/2011	16,650	6,417.9	23,068	2,151.3	68.4	152.4	2,372.1	12,654	24.9	1.0			38,119

Main Plums Exporters Season 2012/2013 (Tons)

EXPORTER	ANGELENO	LARRY ANN	NOT DEF	BLACK AMBAR	FORTUNE	FRIAR	FLAVOR FALL	AUTUMN FRIDE	OTHERS	TOTAL			
										2012-13	2011-12	2010-11	
1 Copefrut S.A.	6,504.8	2,469.4	62.4	1,270.8	861.7	317.2			875.2	12,362	11,135	12,930	
2 Sociedad San Francisco Lo Garces Ltda.	2,779.8	830.4	719.4	202.9	195.4	271.1	166.4	528.9	5,130.0	10,824	7,159.0	4,068.2	
3 David del Curto S.A.	2,652.0	1,466.9	308.6	926.8	499.2	270.7	116.4	517.4	2,247.8	9,005.9	8,501.0	8,287.2	
4 Com. Greenvic S.A.	2,460.2	435.0	499.5	293.1	521.0	246.4	232.5	639.8	1,351.9	6,679.5	5,996.2	4,488.1	
5 Dole Chile S.A.	2,011.7	1,055.4	388.0	529.1	363.0	246.7	24.0	84.3	590.5	5,292.7	5,656.0	5,508.3	
6 Tuniche Fruits Ltda.	950.4	425.7	413.8	114.6	140.4	7.0	569.2		1,957.7	4,578.8	2,987.5	3,558.0	
7 Geofrut S.A.	763.0	394.0	2,018.0	391.3	159.1	110.2	24.2	3.1	439.0	4,301.9	4,934.0	5,104.0	
8 Frutera San Fernando S.A. (Frusan)	1,293.0	990.0	45.5	684.4	236.8	267.2	69.1	57.1	650.3	4,293.4	4,477.3	4,193.6	
9 Verfrut S.A., Soc. Exp.	1,710.7	989.1	152.9	302.9	182.7	3.2			389.8	3,731.2	2,866.2	2,473.9	
10 Soc. Agric. Comercial Ltda., (Agricom)	701.5	170.3	1,961.9	145.9					85.6	494.3	3,559.5	3,099.0	3,582.5
11 Gestión de Exp. Frut. S.A. (Gesex)	1,537.3	605.0	266.3	29.8	32.8				1,005.4	3,476.8	3,263.9	2,780.4	
12 Export. Agua Santa, (Greentree)	1,758.1	589.0	243.5	350.1	39.7	32.8		264.7	152.3	3,430.3	2,955.8	2,711.8	
13 C y D Internacional S.A.	311.4	304.3	371.5	36.7	61.8		886.7	23.0	1,115.4	3,110.9	2,461.1	1,285.8	
14 Del Monte Fresh Produce (Chile) S.A.	1,565.1	646.9	56.4	196.1	171.5	97.0			345.1	3,078.2	2,444.9	3,388.2	
15 Exportadora Delfruit Ltda.	447.1	148.5	229.9	172.0	124.7	71.8		74.3	1,374.7	2,643.0	2,464.1	2,463.8	
16 Frucentro S.A.	800.3	340.0	63.3	52.8	127.2			108.6	408.7	1,901.0	1,493.6	1,477.1	
17 Exportadora Prize Ltda.	352.6	46.4	66.5	107.2	119.4	20.3	292.8		640.7	1,645.9	1,242.1	798.1	
18 Exportadora Los Lirios S.A.	599.3	268.5	181.5	192.0	98.0	168.3			120.4	1,627.9	1,252.5	1,382.5	
19 Ams Family S.A.	769.4	445.8	20.8	77.5	102.2	23.4			136.4	1,575.6			
20 Soc. Com. Exp Frutas del Huerto S.A.	392.2	101.1	71.5	416.8	60.3	34.5		36.3	152.1	1,264.9	893.7	616.2	
21 Exportadora Frutam Ltda.	462.1	281.2	72.7	119.6	28.0	118.2			166.4	1,248.1	1,124.8	1,129.5	
22 Exportadora Southern Fruit	351.4	97.6	350.1	59.7	125.7	37.2			198.7	1,220.4	1,471.3	2,137.3	
23 Rucaray S.A., Exportadora y Servicios	373.4	184.3	37.0		109.4				493.7	1,197.8	807.3	674.6	
24 Exportadora Sapel Ltda.	812.0	94.6	13.6	127.5	29.2	8.9		12.9	69.2	1,167.7	1,058.5	774.0	
25 Com. SM Plus Ltda.	358.8	472.3	37.8	95.7	98.8	16.0			38.1	1,117.5	749.4	737.5	
26 Agrofruta Ltda.	98.8		616.9			71.0			226.2	1,012.9	617.2	383.8	
27 Exportadora Frugal S.A.	482.1			138.0	163.3				161.3	944.6	234.6	643.3	
28 Alquimia Fresh S.A.	301.6	3.6			17.8			164.0	434.5	921.5	687.0	1,068.0	
29 Servicios Chiffresh Ltda.		126.5	34.6				489.4		238.0	888.5	549.4	138.4	
30 Exportadora Atlas S.A.	176.0	80.8	427.3					38.9	93.9	816.9	1,060.5	1,003.2	
31 Exportadora Solymar Ltda.	439.8	219.0		33.3		9.4		9.3		710.8	297.6	145.8	
32 Terrafrut S.A.	230.0	40.9	37.8	15.1					319.8	643.6	1,186.4	589.6	
33 Araucaria Exportaciones S.A.	167.8	56.0		58.0	54.4	1.9		20.6	280.5	639.1	728.0	987.5	
34 Exportadora Valle Andes	148.8	132.2	25.9	188.5	51.0	46.8			26.4	619.5	303.7	93.1	
35 Exportadora Santa Marta S.A.	91.9	97.4	39.3	177.4	10.3	84.1			113.6	614.0	608.7	481.9	
36 Unifrutti Traders Ltda.	119.7	210.4	20.6	14.1	98.5				144.5	607.9	611.1	1,172.9	
37 Cerasus S. A.	237.9		152.1						202.6	592.6			
38 The Fresh Link Chile Spa	74.9	76.9	64.7	21.9		128.3			223.0	589.8			
39 Exportadora Monte Alto Fruit S.A.	274.2	86.3	43.2	61.5					82.7	547.9	562.5	501.1	
40 Exp. Jose L. Bianchi Echeñique	332.1		16.8	70.0	4.7	9.4		7.5	105.8	546.3	216.8		
41 Gedesa Exportaciones S.A.			8.1						512.2	520.3	360.4	348.7	
42 Nicofrut S.A.	115.2	74.4		96.2	0.5			42.4	97.6	426.2	400.3	305.1	
43 Soc. Ag. La Rosa Sofruco S.A.		94.1				51.2			254.1	399.4	297.5		
44 Exportadora Río Blanco Ltda.	394.0		1.0							395.0	391.7	316.1	
45 Farms Co. S.A.			51.5		40.9	74.0			189.4	355.8	377.9	792.2	
46 Ganadera Peteroa Ltda.	111.1	163.3	24.5					39.0	6.7	344.5			
47 Lafrut Exportaciones Agropecuarias Ltda.	177.4	38.0	67.2						46.4	329.0	480.6	492.6	
48 Com. y Exp. M. Verónica Altamirano V.		118.6			104.1				96.3	319.0	372.6		
49 San Alberto S.A.	219.4	4.8	7.2	56.4				24.9	1.7	314.4	60.9	167.5	
50 Aurora Australis S. A.	119.2	30.6	116.6						23.6	290.0			
51 South Fruits Chile S.A.	34.2	34.3	34.6	52.2	66.4	33.3			26.8	281.7	195.6	221.2	
52 Tempofruits S.A.	27.0		10.9		9.4				233.8	281.0	285.1	200.9	
53 Comexport Ltda.	63.6	42.5		74.7	44.9				45.5	271.2	24.0	58.7	
54 Soc. Agric. Elicura Ltda.	6.6	4.0						15.0	241.0	266.5	85.5	86.6	
55 Agrocom. Francisco Gonzalez	30.9	62.2	29.0	15.1	92.6				36.4	266.3	296.7	219.2	
56 Exportadora Brix Ltda.	30.3		123.3	57.5		46.2				257.2	314.7		
57 Exportadora Monte Blanco Spa	164.0	72.1	21.0							257.1			
58 Polcura Exportaciones S.A.	67.1		4.0	0.04	38.0		62.0		85.4	256.5	133.4	63.2	
59 Exportadora Frutexport Ltda.		86.9	168.2							255.0	446.3	440.3	
60 Agro. Com. Sebastian Ferrada P		133.1		33.8	19.5				53.6	240.1	33.3		
OTHERS	1,222.9	975.6	586.8	590.9	730.7	245.7	13.1	40.0	1,167.7	5,573.6	12,602	13,678	
TOTAL SEASON 2012/2013	38,677	16,916	11,385	8,650.1	6,034.9	3,255.2	2,945.9	2,752.0	26,315	116,931			
TOTAL SEASON 2011/2012	36,881	15,525	7,842.1	8,793.9	5,866.6	3,794.5	646.0	2,883.5	23,083		105,315		
TOTAL SEASON 2010/2011	36,536	18,135	3,887.8	8,752.5	5,615.3	4,578.3		2,791.6	20,853			101,149	



Main Plums Importers Season 2012/2013 (Tons)

CONSIGNEE	MKT	ANGELEVO	LARRY ANN	NOT DEF	BLACK AMBAR	FORTUNE	FRIAR	FLAVOR FALL	AUTUMN FRIDE	OTHERS	TOTAL		
											2012-13	2011-12	2010-11
1 Shenzhen Hengguangli Imp. Exp.	FAR	909.6	1,310.3	172.6	352.9	479.9	141.8	229.5	89.2	1,769.1	5,454.9		
2 The Oppenheimer Group	NAM	1,266.9	446.3	544.3	400.8	181.0	100.0	18.4	61.5	1,128.4	4,147.5	3,125.0	4,201.4
3 Shenzhen Youdecheng Trading Co	FAR	774.8	619.3	386.2	182.7	206.4	60.2	303.4	10.9	953.9	3,497.7		
4 Jac Vandenberg, Inc.	NAM	344.6	332.3	641.4	337.2	110.8	131.8	1.2	123.9	987.8	3,010.9	2,339.1	2,734.3
5 To Order	LAT	1,071.5	381.7	516.4	150.5	153.6	51.2	6.6	16.8	307.2	2,655.6	1,409.0	663.8
6 Sierra Produce	NAM	857.1	555.4	120.2	417.8	116.3	177.4		125.9	219.8	2,590.0	2,153.8	2,188.4
7 Kopke Jr. Inc., William H.	NAM	704.5	282.2	261.1	371.9	67.7	115.4		71.6	578.4	2,452.8	2,114.9	2,471.8
8 Shanghai New Long March Intl Trade Co	FAR	284.5	612.5	229.2	25.5	128.4	29.8		58.4	872.4	2,240.8	1,038.7	557.3
9 Shenzhen Rong Xin Fu Tong Trad	FAR	436.8	182.4	290.8	36.8	19.9		502.0	26.3	698.2	2,193.2		
10 Wal-Mart Stores, Inc.	NAM	434.6	315.8	360.3	84.7	97.2	94.5	8.6	16.7	727.2	2,139.7	2,879.8	3,670.2
11 OGL Food Trade GmbH	EUR	487.9	258.4	131.6	323.5	154.9	79.6		53.0	243.1	1,732.2	1,646.8	920.8
12 Huitong Economic Trade	FAR	245.4	205.0	89.0		54.3	12.0		60.2	938.2	1,604.0	1,759.1	1,550.6
13 Shenzhen City Trading Company	FAR	315.1	222.1	49.5	43.2	78.8		38.4	69.5	743.7	1,560.3		
14 Fruchthansa GmbH	EUR	495.6	196.1	20.9	276.1	75.0	71.8	1.2	27.4	329.7	1,493.7	1,490.9	1,939.0
15 Silvestrin Frutas Ltda.	LAT	571.6	112.9	46.0	129.0	108.9	18.7		52.7	450.1	1,489.9	1,604.2	644.4
16 Dayka & Hackett LLC	NAM	199.9	125.9	59.7	67.8	31.5	20.0	65.0	2.6	865.7	1,438.1	644.2	603.6
17 To Order	EUR	388.0	50.3	511.9	23.7	70.8	25.6	7.4	2.8	235.2	1,315.8	233.0	370.3
18 Del Monte Fresh Produce N.A., Inc.	NAM	241.7	430.7	13.3	172.6	111.1	89.0			243.4	1,301.8	881.2	1,708.7
19 Cia. Brasileira De Distribucion	LAT	799.9	251.9	5.6	43.7	46.2	13.0		3.4	126.0	1,289.7	1,705.1	1,009.4
20 Bengard Marketing	NAM	175.2	185.9	131.6	159.4	81.7	52.9		35.0	324.9	1,146.5	732.2	792.4
21 To Order	FAR	97.7	20.2	154.3		54.0	0.2	662.3		79.5	1,068.2	230.5	142.4
22 R.J.U. Com. Benef. de Frutas y Verduras	LAT	360.0	136.9		229.6	51.4	13.2		57.0	109.0	957.2	1,708.8	1,302.8
23 DPS PLC	EUR	252.8	109.4	249.1		153.2	8.0			175.1	947.5	1,189.3	1,605.0
24 Total Produce B.V.	EUR	405.6	149.0	81.6	1.4	59.9	26.1		28.9	148.6	901.1	299.7	585.7
25 LordMayor S.A. de C.V.	LAT	185.0	160.0	179.7	215.1		5.4		45.9	69.9	861.0	1,192.1	1,217.2
26 Nico de Jong B.V.	EUR	465.0	52.4	165.3	42.5		59.3	2.6		65.7	852.8	626.2	558.2
27 Capespan Continent NV	EUR	243.1	82.8	65.5	108.7	49.7	18.8	1.2	4.2	274.1	848.1	1,288.8	1,151.3
28 Dole Fresh Fruit Co.	NAM	279.0	211.5	20.0	125.2	72.8	59.3		54.1	25.5	847.3	797.9	728.0
29 LPD Import Export	LAT	416.4	95.5	17.2	138.3	4.5	7.9		8.6	135.5	823.9	997.7	919.7
30 Timerfruit B.V.	EUR	333.9	68.6	77.2	15.2	19.4				272.2	786.5	695.8	1,395.2
31 Shenzhen Jietongfa Shiyi Ltd.	FAR	532.5	27.3	43.2				7.6	87.5	84.4	782.4		
32 North American Produce Buyer Inc.	NAM	158.4	43.1	51.7	19.1	13.7		13.3	14.2	442.1	755.5	663.0	884.1
33 Cleveland Trading Co Ltd.	FAR	230.4	379.2		14.4		36.0	19.6		24.0	703.6		
34 International Produce Ltd.	EUR	289.3	68.7	37.7		20.7			59.5	227.6	703.4	1,113.4	754.2
35 W.M. Morrison Produce Ltd.	EUR	402.0	60.4	34.1		13.4		2.2	4.5	172.5	689.0	1,357.6	866.6
36 Shanghai Oheng Imp. & Exp. Co Lt	FAR	416.0		62.4				76.5		133.1	688.1		
37 Unifrutti Of America, Inc.	NAM	198.8	30.0	44.7	121.5	27.0	16.2	13.4	17.1	217.8	686.6	310.6	343.0
38 Anhui Bbca International	FAR	317.6	24.0	37.3				90.6	130.9	77.2	677.5		
39 New World Fruit Traders B.V.	EUR	381.4	129.5		24.9	58.9	19.3			42.9	656.9	713.2	579.7
40 CMR Group	EUR	347.2	131.4	101.4						63.3	643.3	642.4	429.6
41 Mohammed A. Sharbatly Co. Ltd	MID	419.7	85.6	114.3						19.7	639.3	555.2	392.4
42 Shenzhen Yonglongda Imp. Exp.	FAR	66.6	128.1	23.9	22.7	54.0		48.6	1.1	286.4	631.4		
43 Pacific Trellis Fruit	NAM	86.1	39.1	53.2	82.2	61.1	20.1		34.1	249.8	625.6	576.2	671.1
44 Mara Fruit	NAM	312.9	56.3	55.7	102.2	38.7	35.9		4.5	6.1	612.3	304.5	371.4
45 Hillfresh International B.V.	EUR	284.1		58.2				9.4		258.0	609.6	490.9	381.4
46 Crisfrut Comercio Imp. E Exp. Ltda	LAT	307.7	65.5		68.2	25.1	38.5		9.3	93.4	607.8	710.0	293.6
47 Fruticola Tres Meninas Import.	LAT	383.9			89.1	4.7	9.4		7.5	107.3	601.8	416.4	55.2
48 Frutiminas Comercio de Frutas Ltda	LAT	352.6	103.9		66.6		10.3			65.0	598.4	543.0	215.6
49 Summit produce Inc.	NAM	32.0	157.4	45.7	7.9	21.8	8.2		19.3	290.2	582.6	255.9	
50 Comerc.de Frutas Finas Tarahumara S.A	LAT	191.8	99.8	32.4	114.5	12.1	21.6		0.2	106.8	579.2	496.2	432.7
51 SF Rotterdam B.V.	EUR	292.0	111.5	6.9	50.2	4.0	42.0		14.6	42.1	563.2	728.3	951.2
52 To Order	NAM	164.7		307.9			9.0	59.2		20.6	561.3	31.6	57.3
53 Regatta Tropicals Ltd.	NAM	25.9	218.2	42.3	52.4	46.8	116.6		23.8	31.0	557.0	133.9	
54 Othil Import.De Frutas Ltda.	LAT	288.5	103.4		83.2		44.6			28.2	547.8	916.7	585.8
55 Rio Vista Limitada	NAM	16.9	71.4	15.5	66.8	26.7	15.2		68.1	253.2	533.8	417.0	608.6
56 H. E. Butt Grocery Company	NAM	28.1	65.5	99.0		83.2	44.9		7.6	161.5	489.8	610.0	334.9
57 Univeg Katope Ltd.	EUR	200.3	34.3	91.0	41.9	43.1	4.8			73.8	489.2	607.2	483.3
58 Shenzhen Dare Stone Industrial	FAR		71.9		0.4	5.8		253.0	14.0	143.2	488.3	1,828.7	
59 Dandrea Produce Inc.	NAM	146.7	180.9	29.2	5.7	28.6	25.8			61.8	478.6	251.3	300.6
60 Targhan Sp. zoo	EUR	217.7	32.8	58.7		88.2	9.0		2.6	68.4	477.2	236.3	
OTHERS		17,541	6,233.6	4,347.4	3,140.3	2,518.2	1,245.0	504.7	1,125.2	8,365.8	45,021	55,622	55,525
TOTAL SEASON 2012/2013		38,677	16,916	11,385	8,650.1	6,034.9	3,255.2	2,945.9	2,752.0	26,315	116,931		
TOTAL SEASON 2011/2012		36,881	15,525	7,842.1	8,793.9	5,866.6	3,794.5	646.0	2,883.5	23,083		105,315	
TOTAL SEASON 2010/2011		36,536	18,135	3,887.8	8,752.5	5,615.3	4,578.3		2,791.6	20,853			101,149

Main Plums Varieties by Destination Market

Season 2012/2013 (Tons)

VARIETY	NORTH AMERICA			EUROPE				LATIN AMERICA	FAR EAST	MIDDLE EAST	TOTAL		
	EAST	WEST	TOTAL	CONT	UK	RUS	TOTAL				2012-13	2011-12	2010-11
1 ANGELENO	5,860.0	1,076.2	6,936.2	7,635.9	2,930.3	1,487.3	12,053	10,968	6,055.8	2,663.5	38,677	36,881	36,536
2 LARRY ANN	3,122.4	1,604.8	4,727.2	2,693.5	634.8	516.7	3,844.9	4,147.8	4,073.4	122.6	16,916	15,525	18,135
3 SIN ESPECIFICAR	3,012.7	612.7	3,625.4	2,059.5	1,335.3	240.8	3,635.6	1,787.9	2,042.9	293.5	11,385	7,842.1	3,887.8
4 BLACK AMBAR	2,266.0	911.2	3,177.2	1,092.3	107.9	187.0	1,387.3	3,357.2	700.5	27.9	8,650.1	8,793.9	8,752.5
5 FORTUNE	1,383.4	407.9	1,791.3	624.8	468.5	285.4	1,378.8	1,619.4	1,200.5	44.9	6,034.9	5,866.6	5,615.3
6 FRIAR	1,213.6	448.3	1,661.9	387.4	69.3	143.7	600.4	711.5	281.5		3,255.2	3,794.5	4,578.3
7 FLAVOR FALL	284.2	20.3	304.5	35.0	15.8		50.8	45.8	2,544.8		2,945.9	646.0	
8 AUTUMN FRIDE	734.9	454.8	1,189.7	336.2	67.6	31.2	435.0	526.7	600.5		2,752.0	2,883.5	2,791.6
9 BLACK KAT	553.3	96.1	649.4	67.0	25.0	15.2	107.3	380.9	1,030.6		2,168.2	1,219.0	224.5
10 ZAFIRO	862.5	96.3	958.7	102.4	95.8	0.06	198.2	798.6			1,955.6	1,404.8	996.9
11 PINK DELIGHT	119.5	57.3	176.9	146.7	26.0	21.7	194.3	240.1	1,031.5	14.8	1,657.5	1,812.4	1,785.1
12 RED HEART	248.6	113.0	361.6	353.7	182.8	40.9	577.5	106.4	496.7		1,542.2	2,323.1	1,632.6
13 CONTANZA	1,096.0	46.1	1,142.1	62.0	147.7		209.7	124.4			1,476.2	1,250.1	1,654.2
14 SHAPIRE	837.1	285.5	1,122.6	38.2	2.4		40.6	139.9	16.2		1,319.3	1,457.6	1,834.6
15 LEMON	656.8	347.8	1,004.6	96.5	20.4		116.9	16.6	152.1		1,290.2	1,183.9	1,215.4
16 ROYSUM	25.7	13.6	39.3	753.9	216.5		970.3	42.2			1,051.8	1,719.0	1,825.8
17 SEPTEMBER YUMMY	71.1	28.0	99.1	9.7	6.3		15.9	8.2	847.8		971.1	92.1	
18 FLAVOR RICH	191.2	31.3	222.5	97.7	23.3	35.3	156.4	260.5	293.7	7.9	941.0	1,326.6	1,207.4
19 HAPPY GIANT	272.6	82.6	355.2	42.6	7.6	46.4	96.6	65.9	405.1		922.8	767.0	596.1
20 BLACK DIAMOND	255.0	2.5	257.5	89.3	17.0		106.2	254.4	119.9		738.1	783.7	971.2
21 D'AGEN	0.04	97.4	97.4	80.0			20.0	100.0	21.5	503.1	722.0	485.4	561.9
22 BLACK ROYAL	128.3	19.5	147.7	24.1	71.8		29.7	125.5	67.0	231.8	572.1	677.8	220.7
23 BONIE	80.8	30.4	111.2	100.9			0.2	101.1	26.0	273.2	511.5	250.4	345.7
24 RED STAR	1.8		1.8	12.6	89.2	44.0	145.7	17.3	296.9		461.8	12.4	
25 EARLY QUEEN	37.5	3.3	40.9	0.7			0.7	416.5			458.1	348.3	556.0
26 KING RED	271.8	37.4	309.3	93.9			93.9				403.1	330.8	146.2
27 SUGAR QUEEN					21.6	17.4	39.0		325.4		364.4		
28 LATE CATALINA	18.7	20.3	39.0	77.0	9.9		86.9	15.9	208.8		350.7	238.3	466.9
29 PURPLE QUEEN				35.8	2.8		38.6	37.8	229.7		306.1	400.9	329.7
30 BLACK MAGIC	18.4		18.4	74.7	28.4	5.1	108.2	24.7	140.0		291.2	249.0	
31 LATE ROSA	87.1	5.4	92.5	14.1	17.8		31.9	104.8	61.4		290.7	300.0	255.3
32 DAPPLE DANDY	48.5	61.6	110.1	4.8	1.0		5.8	19.5	136.4		271.8		
33 LAETITIA	10.9	1.9	12.8	72.7			7.9	80.6	136.4		229.9	117.6	54.7
34 SUGAR PLUMS	81.1	16.8	97.9						126.9		224.8	136.6	151.5
35 FLAVOR GRANADE	20.4		20.4	0.3	12.8	2.6	15.7	0.2	184.3		220.5	2.2	
36 BLACK AURA	9.9	7.2	17.1	16.1	1.0	23.8	41.0	9.5	134.1		201.6	15.8	
37 EARLY ROSA	62.5	3.6	66.2	86.3			86.3	12.2	35.3		200.0	239.2	184.1
38 YUMMY GIANT	76.2	18.6	94.8	1.0	18.5		19.6	4.4	80.1		198.9	152.7	0.4
39 AURORA	56.7	45.2	101.9					87.1			189.1	89.6	53.5
40 GUSTO	17.5		17.5	26.7			26.7	55.8	86.4		186.5		
41 PURPLE GLOBE				37.7	30.2		68.0		115.6		183.6	212.0	200.7
42 BLUE GIANT	97.5	29.5	127.0	2.8			24.6	27.4	28.6		182.9	139.4	77.5
43 AUTUMN BEAUT	44.7	5.3	50.0	67.8	62.6		130.4	0.8			181.2	254.1	233.2
44 HIROMI RED	106.7	23.7	130.5	10.1	8.8		18.8	28.0			177.3	149.3	142.3
45 LATE FORTUNE								173.8			173.8		0.5
46 CI 116									162.3		162.3		
47 ROYAL ZEE	78.8	0.2	79.0					78.4			157.4	101.3	89.5
48 CATALINA	33.3	24.1	57.4	13.2	6.5		19.7	71.0	8.6		156.8	208.8	178.4
49 GAR JUMBO	140.8		140.8								140.8	77.7	78.8
50 ROYAL DIAMOND	37.9	33.6	71.6	36.9	7.1	0.6	44.6	3.7			119.9	208.7	180.0
51 ROYAL EBONY	55.6	19.3	75.0	23.4	12.1		35.5	6.6			117.1	34.7	16.2
52 BLACK SWEET					2.7		2.7	18.5	93.9		115.1	43.1	66.3
53 RED LYON	37.0		37.0	33.5			33.5	0.9	31.6		103.1	197.2	77.8
54 EARLY ANGELENO		17.6	17.6	24.2			32.1	8.9	43.2		101.9	42.5	88.9
55 FELIPE	39.5		39.5		21.6		21.6	37.4			98.6	4.7	
56 QUEEN ROSA	48.2	0.8	49.0	8.9	20.2		29.0	13.9	5.5		97.3	96.0	94.9
57 BLACK QUEEN	21.6	5.5	27.1	50.8	17.4		68.2				95.3	164.5	94.3
58 BLACK PREMIUM									89.6		89.6		
59 HOWARD SUN	34.4	6.1	40.5	4.9			4.9	42.9			88.3	100.1	115.6
60 AUTUM ROSA	1.7		1.7					80.2			81.9	100.8	91.6
OTHERS	360.5	63.4	423.9	72.4	48.5	3.8	124.7	230.4	223.0		1,002.0	1,562.0	1,756.3
TOTAL SEASON 2012/2013	25,233	7,334.0	32,567	17,933	6,912.6	3,239.3	27,985	27,347	25,857	3,175.0	116,931		
TOTAL SEASON 2011/2012	19,493	6,022.6	25,516	16,501	8,997.9	2,279.1	27,778	30,412	18,647	2,962.9		105,315	
TOTAL SEASON 2010/2011	23,916	7,083.9	30,999	19,215	9,644.4	2,281.3	31,141	21,145	14,830	3,034.0			101,149



Main Cherry Exporters Season 2012/2013 (Tons)

EXPORTER	BING	LAPINS	NOT DEF	SANTINA	SWEET HEART	REGINA	ROYAL DAWN	GLEN RED	OTHERS	TOTAL		
										2012-13	2011-12	2010-11
1 Sociedad San Francisco Lo Garces Ltda.	7,907.5	3.2	789.5	727.9	304.2	232.1	1.9	507.6	162.6	10,636	12,709	9,600.3
2 Copefrut S.A.	3,308.6	1,560.2	59.7	691.3	179.6	34.0	154.6		394.8	6,382.8	10,154	7,923.0
3 Frutera San Fernando S.A. (Frusan)	3,430.9	17.8	117.1	211.9	7.2	117.1	53.2	11.0	145.0	4,111.2	4,281.2	3,131.5
4 David del Curto S.A.	1,220.2	512.5	35.2	199.5	270.6	43.1	60.4		63.3	2,404.9	2,983.6	2,345.6
5 Unifrutti Traders Ltda.	616.7	331.0	310.9	305.9	151.9			0.1	578.6	2,295.2	3,233.9	2,791.3
6 Exportadora Río Blanco Ltda.	1,500.2	0.2	61.7	208.3	42.2	5.8	79.3		43.2	1,940.9	3,228.0	4,532.5
7 Del Monte Fresh Produce (Chile) S.A.	1,644.3		176.4			5.1			50.3	1,876.2	3,224.9	2,179.2
8 Rancagua, Cia. Exp. Ltda.	632.9	85.4	77.7	83.1	68.7	34.4	192.1	59.5	140.1	1,373.8	1,662.4	1,371.2
9 Geofrut S.A.	674.9	153.4	85.1	85.9	145.6	0.9	159.4		5.9	1,311.2	1,485.7	870.1
10 Exportaciones Meyer Ltda.	1,073.9		38.4	1.0		2.9			8.8	1,124.9	1,831.9	1,457.0
11 Rucaray S.A., Exportadora y Servicios	639.4	266.1	30.8	71.6		32.1			61.2	1,101.2	1,216.7	1,037.7
12 Servicios Chifresh Ltda.	577.5	148.1	87.7	14.7	10.1	4.9	2.3	0.2	47.4	893.1	849.6	470.8
13 Exportadora San Clemente S.A.	327.4	183.3	9.5	5.1	81.5	235.1			23.9	865.9	1,305.0	876.8
14 Exportadora Subsole S.A.	770.4		44.2			17.6			11.1	843.3	1,416.1	1,126.5
15 Dole Chile S.A.	475.8		129.6	19.7	33.2	20.3			0.01	678.7	1,257.5	683.2
16 Exportadora Prize Ltda.	334.0	74.1	130.4	75.6	32.3	19.0	0.9		10.6	676.9	265.1	289.3
17 Agrofrío Central Ltda.	422.7	88.4	93.4			25.5			34.3	664.3	805.7	790.6
18 Agrofruta Ltda.	402.5	2.0	4.6	109.0		1.0			1.8	520.9	113.4	17.9
19 Exportadora Los Lirios S.A.	424.6		1.5						39.7	465.8	719.0	735.7
20 Magna Trading S.A., Exp.	407.8					42.0			5.5	455.3	922.5	1,000.7
21 Exportadora Gonzagri S.A.	453.4								1.0	454.3	828.5	779.2
22 Exportadora Panagro S.A.	190.1	173.6	1.1	17.4	42.5	7.3			4.3	436.4	693.8	566.3
23 Chilexpo Frut Ltda., Soc. Agr.	317.6	1.6	59.0	0.01		0.4			8.2	386.8	364.9	364.0
24 Exportadora Fruit Grower Chile S.A.	140.3	48.9	69.8	47.1	38.5	15.5	4.1		4.7	368.9	399.8	361.3
25 C y D Internacional S.A.	159.9	25.0	69.3	5.5			14.8	12.8	49.1	336.4	292.2	294.2
26 Jaime Soler S.A., Agroindustrial	316.8		19.2							336.0	506.7	220.0
27 Com. SM Plus Ltda.	262.3		31.1			10.7			7.0	311.1	354.2	206.7
28 Cerasus S. A.	230.9	20.4	17.7	3.0	20.3	2.8			9.1	304.2		
29 Exportadora Fruttita S.A.	253.3		36.1							289.4	435.9	168.5
30 Exportadora Solymar Ltda.	274.7			1.5		9.7				286.0	423.3	346.9
31 Prima Agrotrading S.A.	203.9		68.8	6.9	3.0					282.6	245.9	187.0
32 Export. Agua Santa, (Greentree)	214.8		39.4						4.7	258.9	407.5	278.9
33 Buenavista	172.8	64.6	1.8	0.4	9.0	0.8	0.1		3.7	253.1	502.7	395.4
34 Soc. Com. La Purisima Ltda.	58.8	15.1			0.2	149.8			10.8	234.7	301.0	
35 Com. AMS Family S.A.	120.9	54.8	8.9		4.3	28.7			13.0	230.7	358.2	370.4
36 Com. Greenvic S.A.	157.5		63.4	9.5						230.3	267.9	314.4
37 Comexport Ltda.	216.0		6.4						4.4	226.9	295.9	320.1
38 Exportadora del Sur	157.6		42.2	8.4					2.1	210.3	465.0	184.8
39 Exportadora Frugal S.A.	122.1	10.8		17.9			6.9		45.0	202.7	366.5	221.4
40 Alquimia Fresh S.A.	59.7	41.0	36.0	40.0	6.0	5.0			3.0	190.7	171.1	114.5
41 Export. y Comerc. Only Fruit S. A.	138.8		29.5						16.1	184.4		
42 Vital Berry Marketing S.A.	35.3	64.2			0.9	64.8			15.7	181.0	915.2	402.4
43 Verfrut S.A., Soc. Exp.	160.3		14.1							174.4	221.8	126.5
44 Frutland S.A.	94.2	37.9	14.1	0.2	5.7	1.2			18.2	171.4		
45 T y T Export S.A.	90.5	7.8	66.7	2.0					0.1	167.1	240.7	99.0
46 Johnson Fruit (Agr. San Luis de Yaquil S.A.)	52.8	78.9	33.9	0.6						166.2	59.9	111.4
47 Cherry Group Export S.A.	72.5	60.6		19.2		10.5				162.8	42.3	209.9
48 Exportadora Frutam Ltda.	59.9		49.0	10.6		0.3	34.0	2.2	6.4	162.3	137.6	196.5
49 Convallis S.A., Exportadora	71.3		87.7						2.7	161.6	112.2	118.5
50 Soc. Agric. Elicura Ltda.	63.0	36.4	39.0	0.03	0.4				19.9	158.8	169.1	81.0
51 Expafрут Ltda.	149.6			1.0					0.008	150.6	75.2	
52 Noble Fruit S.A.	124.5			18.7					0.1	143.4	191.8	106.4
53 Tuniche Fruits Ltda.	127.4		0.4	11.1	1.9					140.8	63.0	
54 Gedesa Exportaciones S.A.	133.0		2.2							135.2	151.4	288.9
55 Frutisima Ltda., Export. e Import.	125.2	3.9							0.9	130.0	145.3	
56 Agr. e Inv. Río Duero II S.A.	105.5	0.08	9.8	9.9						125.3	226.9	83.3
57 Com. Ekofrut De Romeral	123.0		1.8							124.8	207.1	160.3
58 Jacusiel Ltda.	71.1	45.1				7.6				123.7	84.9	40.0
59 Export. Huber Ltda.	117.2	2.7							0.4	120.3	5.0	
60 Merex Ltda., Soc. Exp. Agric.	67.1		2.9		33.5	14.3			1.8	119.6	47.4	
OTHERS	1,663.9	218.8	452.3	104.0	153.9	109.8	42.8	1.7	92.8	2,839.9	7,013.5	7,037.1
TOTAL SEASON 2012/2013	34,522	4,438.0	3,656.9	3,145.2	1,647.4	1,312.0	806.7	595.1	2,173.2	52,296		
TOTAL SEASON 2011/2012	52,188	4,440.0	3,742.3	2,678.8	2,928.6	1,282.5	190.1	197.7	3,808.8		71,457	
TOTAL SEASON 2010/2011	48,615	917.6	3,141.0	1,076.5	1,157.4	687.8	119.1		2,271.7			57,986

Main Cherry Importers Season 2012/2013 (Tons)

	CONSIGNEE	MKT	BING	LAPINS	NOT DEF	SANTINA	SWEET HEART	REGINA	ROYAL DAWN	GLEN RED	OTHERS	TOTAL			
												2012-13	2011-12	2010-11	
1	Shanghai New Long March Intl Trade Co.Ltd.	FAR	4,293.5	368.3	136.7	401.8	179.1	206.6	40.6	120.4	135.1	5,882.1	7,695.6	3,020.1	
2	Shenzhen Hengguangli Imp. Exp.	FAR	2,720.8	720.9	304.4	298.7	228.8	179.7	52.9	32.3	206.3	4,744.7			
3	Huitong Economic Trade	FAR	2,333.2	231.4	288.3	130.7	145.6	106.2	13.9	52.4	171.2	3,472.8	5,409.6	1,332.6	
4	Dalian Yidu Group Co., Ltd	FAR	1,785.8	579.6	40.9	391.4	95.8	81.5	92.5	7.3	224.4	3,299.2	184.0	180.0	
5	Shenzhen Youdecheng Trading Co	FAR	1,253.8	361.9	259.3	247.6	127.6	69.6	18.8	49.8	208.7	2,597.2			
6	Shenzhen City Trading Company	FAR	855.8	426.6	43.2	144.6	96.8	105.5	15.8		89.9	1,778.2			
7	Shenzhen Dare Stone Industrial	FAR	979.3	29.6	116.1	113.1	67.5	55.8	1.0	26.6	16.9	1,405.9	1,472.4		
8	Kopke Jr. Inc., William H.	NAM	837.9	12.0	101.6	24.9	19.3	2.0	32.8		13.4	1,044.0	1,554.4	3,551.2	
9	To Order	FAR	637.4	100.1	106.9	37.7	37.7	18.8	0.3		31.4	970.4	321.9	833.2	
10	Grower Direct Marketing, L.L.C.	NAM	491.4	9.5	146.9	12.0	1.8	0.2	62.8		29.6	754.2	1,345.8	1,049.9	
11	ParknShop	FAR	501.4	0.7		53.7	3.1	3.3	1.1	9.6	2.1	575.1	596.5	363.4	
12	Shanghai Xijiao Foster	FAR	299.1	100.7	21.3	112.6	4.6	5.8	0.9	0.9	20.4	566.2			
13	J.O. Sims Ltd.	EUR	237.1	61.1	47.2	14.4	28.3	36.8	50.4	9.2	65.2	549.7	757.2	503.0	
14	Regatta Tropicals Ltd.	NAM	410.3		108.4	0.04		0.09			10.4	529.2	628.8	641.5	
15	Foshan Guotong Safety Agricultural Product	FAR	462.2		34.3	29.0		0.08			1.0	526.5	53.6		
16	F.P.D. Inc	NAM	427.4	5.0	70.0	9.1	0.1	0.01	0.005	0.7	7.6	519.9	1,053.5	842.2	
17	Cia. Brasileira De Distribucion	LAT	340.0	6.9	63.1	36.5	1.9	0.3		21.8	41.3	511.8	420.2	434.7	
18	Shanghai Lutong International	FAR	466.8			19.4		3.9			0.9	490.9	84.2	28.4	
19	Shenzhen Rong Xin Fu Tong Trad	FAR	240.9	55.6	41.2	41.2	37.1	4.3			67.3	487.6			
20	Forever Fresh LLC.	NAM	402.9	0.03	18.6	34.4				25.8	0.5	482.2	1,407.5	1,656.8	
21	Del Monte Fresh Produce N.A., Inc.	NAM	409.1		19.7						43.3	472.2	726.4	801.0	
22	Bengard Marketing	NAM	316.9	34.6	45.2	9.5	3.2	30.1	5.0		27.0	471.4	1,405.9	1,347.0	
23	Frutera Don Marcos Frudonmar S.A.	LAT	195.1	46.2	2.5	13.3	62.8	6.2		15.3	76.7	418.1	699.4	310.8	
24	Pomina Enterprise Co., Ltd.	FAR	235.8	46.3	1.2	55.2	45.5	3.4	16.5	8.1	5.2	417.2	1,140.9	1,002.7	
25	Shenzhen Asia Global Logistics	FAR	250.4	3.7	98.7	4.6	31.3	0.9		11.4	8.8	409.6			
26	Shenzhen Yonglongda Imp. Exp.	FAR	249.7	86.5		13.8	11.2	47.2				408.4			
27	Dandrea Produce Inc.	NAM	308.4	0.6	19.9	46.2		1.7			5.4	382.2	125.6	341.0	
28	Cleveland Trading Co Ltd.	FAR	259.6	24.9		22.4	22.1	23.2		19.2	9.5	380.9	52.8		
29	Kingo Fruits Co., Ltd.	FAR	261.8	47.7		39.7	0.3	8.3		3.3	18.3	379.4	1,843.9	2,050.9	
30	The Oppenheimer Group	NAM	235.3	10.7	55.7	5.3	0.2		53.8		11.4	372.3	726.2	536.1	
31	Shanghai Unidev Import & Export	FAR	160.3	44.4	40.5	14.8	29.4	38.4			22.3	350.2	42.6		
32	Shanghai Foreign Service	FAR	147.4	37.1	56.7	8.7	42.9	18.6			22.2	333.6	1,199.9		
33	Norton Folgate Marketing Ltd.	EUR	198.7	7.9	9.0	21.3	20.5	9.1	0.5	21.4	27.7	316.0	856.0	787.8	
34	Guangzhou Collect Lebao Fruit	FAR	187.2	68.6	0.8	12.5	4.6	28.3	7.9		3.6	313.5			
35	Sierra Produce	NAM	227.6		52.7						28.5	308.7	483.4	429.7	
36	Frutas E. Sánchez S.L.	EUR	227.5		18.8	19.1		0.6	0.4		12.1	278.5	244.2	338.2	
37	Team Produce Int'l.	NAM	182.7	0.1	76.0	13.6	0.06	0.04		4.8	0.005	277.4	431.6	412.4	
38	Frutera del Litoral Cia. Ltda.	LAT	247.3	0.6	22.4	0.5		1.1	0.08		0.02	272.0	245.5	180.5	
39	Wellcome Co.Ltd.	FAR	160.3	4.7	53.1	47.8	0.9	0.04	0.1		0.2	267.1	185.0	36.8	
40	Jac Vandenberg, Inc.	NAM	123.2	24.1	25.2	10.4	3.0	0.005	73.2		6.6	265.7	334.6	518.7	
41	Shenzhen Peng Database Of Imp.	FAR	88.8	71.1	0.02	16.5	29.9	51.4	3.5		2.6	263.8			
42	Grupo Benassi	LAT	249.3									249.3	245.3	304.6	
43	Foshan Yongshunyi Import & Export	FAR	169.8	28.7	2.7	15.4	17.5	1.5			11.5	247.1	76.7	64.8	
44	Beijing Yidu Yongyu Fruits	FAR	243.1								0.008	243.1	125.3	254.1	
45	Beijing Chunlin Agricult.Prod.	FAR	135.2	68.2	21.1		14.1	1.8				240.3	27.4	11.5	
46	LPD Import Export	LAT	125.2	0.1	47.6	14.5	3.6	3.7		24.3	0.1	219.1	257.6	222.5	
47	China Processed Food Imp.	FAR	152.0	20.1	0.02	19.9	13.9	0.3	0.005		0.03	206.4			
48	Columbia Marketing International	NAM	51.7	39.0	5.6	24.9	20.5				57.8	199.4	601.5	675.1	
49	Loblaws Companies East Prod.	NAM	162.7	0.02		24.3						187.0	375.6	505.7	
50	Covering Industrial Corp.	FAR	156.2		20.0						2.0	178.2	305.4	199.2	
51	Golden Wheel Co., Ltd.	FAR	119.2	2.0		33.2	0.1	3.9	7.5	0.8	10.7	177.4	603.7	1,402.5	
52	Fullbloom Intl Limited	FAR	149.8			16.5		0.5	0.7		0.9	168.3	457.0	146.2	
53	Wal-Mart Stores, Inc.	NAM	77.4	6.0	59.2	3.7	11.4	1.3	5.8	1.7	0.2	166.7	758.0	1,415.2	
54	Univeg Katope Ltd.	EUR	148.7			9.9				7.7		166.2	168.3	175.7	
55	Dellafrutta Comercio Atacadista de Frutas L	LAT	80.0	16.9	13.1	15.3	0.3				36.1	161.7	198.9	110.5	
56	Fru Veg Marketing Inc.	NAM	103.4	0.8	24.5	0.2	0.2	1.1			26.6	156.7	297.7		
57	Very Fresh, Inc.	FAR	120.7	8.3			23.2				1.6	153.9			
58	New World Fruit Traders B.V.	EUR	46.3	38.5	4.8	35.7	10.1		13.8		3.5	152.7	296.5	355.6	
59	Guangzhou Rich Water Trading C	FAR	134.1		9.7						0.04	143.8	14.0	2.4	
60	Hing Lee & Co.	FAR	86.2		22.0	24.5			2.2	5.5	2.4	142.7	222.1	626.7	
OTHERS			7,360.7	579.6	880.3	378.8	149.5	148.9	232.2	115.0	345.1	10,190	32,697	27,983	
TOTAL SEASON 2012/2013			34,522	4,438.0	3,656.9	3,145.2	1,647.4	1,312.0	806.7	595.1	2,173.2	52,296			
TOTAL SEASON 2011/2012			52,188	4,440.0	3,742.3	2,678.8	2,928.6	1,282.5	190.1	197.7	3,808.8		71,457		
TOTAL SEASON 2010/2011			48,615	917.6	3,141.0	1,076.5	1,157.4	687.8	119.1		2,271.7				57,986



Main Cherry Varieties by Destination Market Season 2012/2013 (Tons)

VARIETY	NORTH AMERICA			EUROPE				LATIN AMERICA	FAR EAST	MIDDLE EAST	TOTAL		
	EAST	WEST	TOTAL	CONT	UK	RUS	TOTAL				2012-13	2011-12	2010-11
1 BING	4,777.6	966.7	5,744.4	1,285.7	834.8	111.8	2,232.3	2,785.8	23,640	119.7	34,522	52,188	48,615
2 LAPINS	135.0	72.3	207.3	77.8	98.6		176.4	102.2	3,950.4	1.7	4,438.0	4,440.0	917.6
3 SIN ESPECIFICAR	963.7	315.8	1,279.4	64.8	72.1		136.9	334.6	1,906.0		3,656.9	3,742.3	3,141.0
4 SANTINA	253.4	11.4	264.8	75.1	51.0		126.1	158.3	2,588.8	7.2	3,145.2	2,678.8	1,076.5
5 SWEET HEART	73.4	4.1	77.5	22.4	45.0		67.4	77.1	1,424.5	0.8	1,647.4	2,928.6	1,157.4
6 REGINA	15.4	30.2	45.7	4.1	44.5		48.6	18.2	1,199.5		1,312.0	1,282.5	687.8
7 ROYAL DAWN	252.7	23.1	275.8	107.4	9.4		116.8	104.2	309.9		806.7	190.1	119.1
8 GLEN RED	49.2	7.1	56.3	9.9	31.3		41.2	119.7	378.0		595.1	197.7	
9 RAINIER	117.9	24.6	142.6		2.5	0.6	3.1	29.1	308.1	0.6	483.4	371.9	229.5
10 STELLA	19.3	7.8	27.1	5.7	24.0		29.8	16.8	355.3		429.0	602.6	27.8
11 VAN	23.6	1.7	25.3	16.4	36.1		52.5	93.9	203.1		374.8	360.7	52.3
12 KORDIA	4.4	0.2	4.6	0.5	4.0		4.5	2.4	237.4		248.9	872.1	862.2
13 BING 44	29.3		29.3					55.9	66.6		151.7	874.0	702.7
14 EARLY BING	69.4	11.7	81.1					0.7	0.07		81.9	1.8	2.9
15 CORAL	0.1	0.01	0.2	13.9	5.4		19.3	15.7	35.8		71.0	25.7	
16 SKEENA	2.9		2.9		0.3		0.3	5.5	57.7		66.3	102.8	43.1
17 BROOKS	7.4	2.8	10.2	16.8	0.4		17.2	6.4	12.5		46.2	16.6	119.6
18 STACCATO	0.4		0.4					1.8	40.2		42.4	104.6	15.1
19 LAMBERT	3.0	1.1	4.1	1.1	1.1		2.1	2.9	31.3		40.5	145.8	7.5
20 SONATA	17.6		17.6	2.4	5.2		7.6	0.4	1.6		27.1	17.5	64.8
21 NEWSTAR	9.8	1.4	11.2	0.02	0.2		0.2	9.7			21.1	14.5	11.5
22 STANDAR									17.0		17.0	199.8	
23 BING 33	0.2		0.2					15.2			15.4	13.3	48.2
24 CRISTALINA				0.7	0.03		0.7	0.6	10.3		11.6	1.2	5.9
25 SAMMERSET	3.8		3.8	1.0	0.3		1.3		5.2		10.4	10.1	5.6
26 SYNPHONI									9.5		9.5	33.2	7.2
27 SAM					7.3		7.3				7.3	5.4	23.9
28 SUMMIT	1.4		1.4	0.2			0.2	2.5	0.10		4.1	0.9	27.8
29 EARLY RAINIER	3.2		3.2								3.2		
30 ROYAL ANN		3.0	3.0								3.0	10.1	1.5
31 EARLY BURLAT								2.8			2.8		
32 SYLVIA	1.7		1.7					0.3	0.07		2.1	2.2	
33 SCHENEIDER					1.2		1.2		0.05		1.2	0.5	
34 CELESTE	1.1		1.1	0.04			0.04		0.06		1.2	1.0	2.2
35 D'ANNONAY									0.2		0.2	20.7	5.8
OTHERS													4.6
TOTAL SEASON 2012/2013	6,836.9	1,485.1	8,321.9	1,706.0	1,274.7	112.4	3,093.1	3,962.4	36,789	130.1	52,296		
TOTAL SEASON 2011/2012	12,061	3,981.0	16,042	3,097.0	2,780.7	139.2	6,016.9	5,485.1	43,731	181.7		71,457	
TOTAL SEASON 2010/2011	16,252	4,761.1	21,013	3,236.2	2,416.2	179.9	5,832.2	4,092.2	26,885	163.9			57,986

Main Apricots Exporters Season 2012/2013 (Tons)

EXPORTER	CASTEL BRITE	DINA	FRESNO	HELENA	NOT DEF	KETTLEMAN	KATTY	CARMEN	OTHERS	TOTAL		
										2012-13	2011-12	2010-11
1 David del Curto S.A.	55.7	85.8	108.6	118.2	20.0	30.7		21.8	5.0	445.9	440.7	737.7
2 Com. Greenvic S.A.	82.4		11.9	11.3	25.8	2.6			21.4	155.4	105.5	193.1
3 Gestión de Exp. Frut. S.A. (Gesex)	149.9									149.9	122.6	99.9
4 Export. Agua Santa, (Greentree)	2.6		13.3	4.2	10.8	27.6		12.8	11.7	83.0	78.6	16.4
5 Soc. Ag. La Rosa Sofruco S.A.		44.6			4.4		18.0		2.9	69.9		
6 Exportadora Southern Fruit	42.9	0.1			2.1					45.2	44.8	65.1
7 Frucentro S.A.	22.7	3.0			5.4					31.1	2.0	19.1
8 Exportadora Continental Del Sur	6.3	17.0			6.2					29.5	35.1	46.6
9 Frunut Spa		29.5								29.5		
10 Exportadora Frutam Ltda.	15.0	0.9	1.5	1.3	3.8	6.8		0.1		29.4	43.1	71.5
11 Rucaray S.A., Exportadora y Servicios					7.7				21.0	28.7	61.1	67.5
12 Exportadora Sapel Ltda.	13.5				8.9					22.4	9.4	10.3
13 Frutera San Fernando S.A. (Frusan)					5.2		15.3			20.5	18.5	110.7
14 Copefrut S.A.	17.7				1.7					19.4	21.7	61.1
15 Com. Alfonso Eyzaguirre y Cia. Ltda.	15.6									15.6	28.6	23.4
16 Soc. Com. Exp Frutas del Huerto S.A.	3.8							11.4		15.2	7.6	16.0
17 Exser Ltda.		14.0			0.6					14.6	28.7	25.2
18 Polcura Exportaciones S.A.								11.0		11.0		2.7
19 Polar Fruit International S.A.	2.0	1.8			2.4	2.7		0.9		9.8	8.4	5.7
20 Chilexpo Frut Ltda., Soc. Agr.	8.2									8.2	22.4	
21 Noble Fruit S.A.									8.2	8.2	0.4	
22 Soc. Exportadora Tierra Sur Spa.					4.1					4.1	1.9	4.9
23 Sofruco Alimentos Ltda.					3.7					3.7	124.9	149.5
24 Nicofrut S.A.									3.3	3.3	2.4	
25 New World Chile S.A.	2.4								0.8	3.2	3.3	
26 Sociedad San Francisco Lo Garces Ltda.	0.2							2.1		2.4		
27 Mace S.A.									1.8	1.8	1.0	
28 Exportaciones Meyer Ltda.	1.7									1.7		7.8
29 Exportadora Valle Andes	1.5									1.5		
30 Exportadora Rio Ltda.					0.6					0.6	0.8	0.8
31 South American					0.4					0.4	0.5	
OTHERS											113.8	508.4
TOTAL SEASON 2012/2013	444.1	196.9	135.3	135.0	113.5	70.4	57.8	35.7	76.1	1,264.8		
TOTAL SEASON 2011/2012	384.7	292.1	69.2	87.1	184.4	13.3	63.1	98.4	135.9		1,328.2	
TOTAL SEASON 2010/2011	559.4	530.9	160.4	151.7	205.3	33.4	256.6	90.7	255.2			2,243.6



Main Apricots Importers Season 2012/2013 (Tons)

	CONSIGNEE	MKT	CASTEL BRITE	DINA	FRESNO	HELENA	NOT DEF	KETTLEMAN	KATTY	CARMEN	OTHERS	TOTAL		
												2012-13	2011-12	2010-11
1	Jac Vandenberg, Inc.	NAM	40.1	30.2	39.7	29.0	2.6	23.3		9.6	2.4	177.0	148.0	458.9
2	Kopke Jr. Inc., William H.	NAM	12.3	40.4	7.6	6.4			8.9		18.1	93.8	60.8	174.2
3	Sierra Produce	NAM	2.6	12.2	13.3	4.2	7.8	14.6	8.1	9.2	11.2	83.2	116.7	70.3
4	North American Produce Buyer Inc.	NAM	54.1	1.6	2.4	16.8						74.9	45.6	29.1
5	Rio Vista Limitada	NAM	4.3	13.7	20.8	28.0	2.3			2.4	2.4	73.8	76.1	83.4
6	Summit produce Inc.	NAM	48.3									48.3		
7	Grower Services, LLC	NAM	3.3	5.7	11.4	22.0				2.4		44.9	61.3	73.4
8	Silvestrin Frutas Ltda.	LAT	32.8					1.6			6.3	40.7	14.8	6.4
9	LordMayor S.A. de C.V.	LAT	35.3				5.0					40.2	79.4	59.4
10	Produce Services of America, Inc.	NAM		14.1	11.7	8.6				4.3		38.7	71.3	74.4
11	Putruele Hnos.S.A.A.I.C.	LAT		6.6	18.7	7.5					0.2	33.0	41.5	
12	F.P.D. Inc	NAM		13.0			3.6	5.3	3.3	3.7	1.7	30.6	5.7	33.5
13	Grupo Benassi	LAT	15.6				7.6				2.5	25.7		7.8
14	Umai Comercio Imp. e Exp Ltda.	LAT	10.3				4.8	6.4			3.8	25.3	20.4	28.2
15	Mara Fruit	NAM	12.3				4.7				8.2	25.1	8.0	
16	LPD Import Export	LAT	14.3		1.9	1.4	1.3				3.4	22.3	17.7	39.4
17	Giumarra Bros Fruit Co., Inc.	NAM	17.3	2.7								19.9	1.1	85.5
18	Bengard Marketing	NAM	1.2	3.0			3.7		5.2		6.8	19.9	59.7	86.8
19	To Order	LAT	8.7						11.0			19.7	6.6	9.1
20	Dellafrutta Comercio Atacadista de Frutas	LAT	15.8				2.1					17.9	26.5	9.7
21	Fresh Advancements Inc	NAM		15.5								15.5		1.6
22	Wal-Mart Stores, Inc.	NAM		4.3	1.3	3.5	5.3					14.4	3.5	
23	Vidimport S.A.	LAT	14.0									14.0	20.2	51.1
24	Cofix Import. e Export. de Frutas Ltda	LAT	5.2	3.6				3.6			0.6	13.1	8.8	11.1
25	Nathel International, Inc.	NAM	3.8						9.0			12.8	6.3	21.5
26	Southern Specialties, Inc.	NAM	1.0	11.1			0.6					12.7		
27	Frutas E. Sánchez S.L.	EUR	4.3	0.1			6.7		1.0			12.1	21.6	23.9
28	Loblaws Companies East Prod.	NAM					9.9				1.8	11.7		48.2
29	Ig Fruit Dba Direct	NAM	11.3									11.3		
30	H. E. Butt Grocery Company	NAM		7.9			1.3		1.3			10.6	5.8	9.8
31	NFI IPD, LLC	NAM	8.7									8.7	15.4	12.8
32	Spreafico Francesco e F.lli Spa.	EUR		0.4	1.8		3.5			3.0		8.6	5.2	5.5
33	Distribuidora de Frutas Céu Azul Ltda	LAT	8.2									8.2	25.8	
34	Frutiminas Comercio de Frutas Ltda	LAT	3.6	3.6				0.9				8.1	5.4	4.1
35	Frutera del Litoral Cia. Ltda.	LAT							7.8			7.8	9.9	14.7
36	Century Farms Intl. Inc.	NAM	6.3	1.5								7.7	35.1	20.7
37	Total Produce B.V.	EUR					7.7					7.7	6.4	13.7
38	The Oppenheimer Group	NAM	7.5									7.5	15.8	124.6
39	Basesurcorp S.A.	LAT	0.2		1.7	2.3			2.1			6.3	4.5	5.9
40	Othil Import.De Frutas Ltda.	LAT	4.0				1.2				0.8	6.0	5.0	13.6
41	Frutería Vidaurri S.A de C.V.	LAT	0.2				1.8	3.2		0.1		5.4	9.3	9.2
42	WSW Trading S.A.	LAT		0.9	0.9	1.7	1.4					4.9	1.8	
43	Fresh Taste Produce Ltd.	NAM		1.8			1.6			0.9		4.4		
44	All Fresh Produce	NAM	4.3									4.3	10.5	32.7
45	Caposud SARL	EUR	2.0	0.4			1.9					4.2	0.9	7.2
46	Distribuidora de Productos Múltiples S de	LAT		1.0		1.0		2.1				4.1	5.8	2.1
47	Almacenes Éxito S.A.	LAT					4.1					4.1		
48	Greenvic Logistic Services LLC	NAM	1.3				2.6					4.0	3.3	19.8
49	Fresh Garden S.A.	LAT	0.8			0.8	1.1	0.9				3.6	4.2	5.9
50	Cia. Brasileira De Distribucion	LAT	3.5									3.5	1.4	5.8
51	Fru Veg Marketing Inc.	NAM	3.5									3.5		
52	Perboni & Perboni Ltda.	LAT									3.3	3.3		
53	WMS Supermercado do Brasil S.A.	LAT	3.2									3.2	3.2	2.9
54	New World Farming Trade	NAM	2.4								0.8	3.2	3.3	3.2
55	Crisfrut Comercio Imp. E Exp. Ltda	LAT	3.2									3.2	4.2	0.7
56	AZ France S.A.	EUR					2.9					2.9	1.8	1.8
57	Transmariner S.A.	LAT			1.5	0.4		0.9				2.9	3.8	1.0
58	Surtifruver De La Sabana Ltda	LAT	2.0				0.7					2.7	2.5	0.8
59	Imporfénix Ltda.	LAT	2.7									2.7		
60	Mafalda S.A.	LAT					0.9	1.8				2.7	3.8	4.3
OTHERS			8.5	1.5	0.8	1.2	12.6	5.8			1.8	32.1	212.3	433.9
TOTAL SEASON 2012/2013			444.1	196.9	135.3	135.0	113.5	70.4	57.8	35.7	76.1	1,264.8		
TOTAL SEASON 2011/2012			384.7	292.1	69.2	87.1	184.4	13.3	63.1	98.4	135.9		1,328.2	
TOTAL SEASON 2010/2011			559.4	530.9	160.4	151.7	205.3	33.4	256.6	90.7	255.2			2,243.6

Main Apricots Varieties by Destination Market Season 2012/2013 (Tons)

VARIETY	NORTH AMERICA			EUROPE				LATIN AMERICA	FAR EAST	MIDDLE EAST	TOTAL		
	EAST	WEST	TOTAL	CONT	UK	RUS	TOTAL				2012-13	2011-12	2010-11
1 CASTEL BRITE	233.3	12.4	245.8	6.3			6.3	192.1			444.1	384.7	559.4
2 DINA	140.4	38.9	179.4	0.9			0.9	16.7			196.9	292.1	530.9
3 FRESNO	65.7	43.2	108.9	1.8			1.8	24.7			135.3	69.2	160.4
4 HELENA	73.2	46.6	119.8					15.2			135.0	87.1	151.7
5 SIN ESPECIFICAR	39.7	9.7	49.4	28.4		0.4	28.8	34.7	0.6		113.5	184.4	205.3
6 KETTLEMAN	44.4	1.1	45.4	2.7			2.7	22.3			70.4	13.3	33.4
7 KATTY	29.2	6.7	35.9	1.0			1.0	20.9			57.8	63.1	256.6
8 CARMEN	24.8	7.8	32.6	3.0			3.0	0.1			35.7	98.4	90.7
9 IMPERIAL	15.9	5.1	21.0								21.0	46.2	61.8
10 LORNA	6.4	10.1	16.5					0.2			16.7	14.2	20.7
11 ANDY GOLD	2.2		2.2					13.0			15.2	8.2	
12 MODESTO	8.2		8.2	0.9			0.9	0.9			10.0	35.1	94.8
13 EARLY COT	0.8		0.8					4.5			5.3	12.5	22.8
14 EARLY KING								3.3			3.3	2.4	5.4
15 FLAMING GOLD	1.1	1.8	2.9								2.9	15.7	18.0
16 TILTON	1.8		1.8								1.8	0.5	
OTHERS												1.1	31.8
TOTAL SEASON 2012/2013	687.1	183.2	870.4	44.9		0.4	45.4	348.5	0.6		1,264.8		
TOTAL SEASON 2011/2012	561.2	299.8	861.0	62.6		0.5	63.1	402.8	1.3			1,328.2	
TOTAL SEASON 2010/2011	1,232.6	520.3	1,752.8	103.3	0.2	0.4	103.9	386.0	0.9				2,243.6

Main Avocado Exporters Season 2012/2013 (Tons)

EXPORTER	HASS	NOT DEF	NABAL	OTHERS	TOTAL		
					2012-13	2011-12	2010-11
1 Exportadora Propal S.A.	22,199	1,614.4			23,813	38,096	29,044
2 Soc. Agric. Comercial Ltda., (Agricom)	10,861	228.9			11,090	18,293	14,781
3 Exportadora Subsole S.A.	7,098.9				7,098.9	10,751	5,631.0
4 Export. y Serv. El Parque Ltda.	5,792.6	172.7			5,965.3	8,985.6	5,130.2
5 Exportadora Santa Cruz S.A.	4,558.4	909.7			5,468.0	9,568.1	10,166
6 Cabilfrut S.A.	4,061.8	158.3			4,220.1	5,563.9	4,835.8
7 Desarrollo Agrario S.A.	2,179.9	24.0			2,203.9	2,801.8	2,706.3
8 Calavo Chile S.A.	1,538.1	118.8	21.1		1,678.1	2,965.9	2,002.9
9 Fruchac Export S.A.	1,278.1	62.8			1,340.9	1,222.6	1,058.3
10 Exportadora Baika S.A.	653.0	21.5			674.5	757.4	276.1
11 La Cruz Ltda, Agro. Comercial	507.0	22.7			529.6	709.4	847.7
12 Corpora Agrícola S.A.	396.2				396.2	1,350.9	833.9
13 Farmer Direct Ltda.	312.0	23.0			335.0		
14 Unifrutti Traders Ltda.	319.5				319.5	926.0	711.0
15 La Higuera S.A.	297.7				297.7	515.0	107.5
16 Agrícola Dalbosco Hnos.y Cia Ltda.	259.5	21.6			281.1	1,098.5	1,245.9
17 Agrícola Montolín Ltda.	279.6				279.6	558.7	86.0
18 Crispa Gold Ltda.	258.7				258.7	257.4	151.1
19 Easter Island Chilean Fruit S.A.	258.0				258.0	437.4	329.6
20 Exportadora Brix Ltda.	197.2				197.2	640.6	
21 Cerrillos de Tamaya	194.8				194.8	172.8	322.6
22 Agric. Roberto Valenzuela Eirl	194.5				194.5	164.6	21.1
23 Agrícola Mondasol Ltda.	172.1				172.1	84.2	
24 Exportadora El Canelillo S.A.	148.6				148.6	21.1	193.3
25 Exportadora Citripal Ltda.	108.3				108.3	577.9	21.1
26 Export. Valle Del Sur Ltda.	107.5				107.5	203.0	
27 Bernardo Matura	104.6				104.6	22.0	
28 Soc. Aq. La Rosa Sofruco S.A.	88.0				88.0		1,069.4
29 Santa Luisa Exp.	86.0				86.0	1,511.7	43.0
30 Exportadora Río Blanco Ltda.	64.6	21.4			86.0	1,339.1	1,786.9
31 Inv. Los Canelos De Longotoma L	84.5				84.5		
32 Exportadora Los Libertadores	45.0				45.0	60.7	64.9
33 Export. Agua Santa, (Greentree)	43.0				43.0		
34 Agromerc. Ltda. Imp. Export.	42.2				42.2	63.4	84.5
35 Samfrut S.A.	42.2				42.2		126.7
36 Exportadora Valle Limari SPA.	42.1				42.1	43.0	64.2
37 Coosemans Chile Ltda.	42.0				42.0		
38 Exportadora Proexport Ltda.	39.9				39.9	580.3	537.6
39 Fairtrasa Chile Spa	21.7				21.7		
40 Alborada S.A.	21.6				21.6		
41 South Fruits Chile S.A.	21.1				21.1	42.2	23.0
42 Griffith, David		0.2			0.2	0.09	0.2
OTHERS				0.006	0.006	4,576.8	6,321.1
TOTAL SEASON 2012/2013	65,021	3,399.9	21.1		68,442		
TOTAL SEASON 2011/2012	113,602	1,317.1		42.4		114,961	
TOTAL SEASON 2010/2011	89,042	1,401.7		179.6			90,623

Main Avocados Importers Season 2012/2013 (Tons)

	CONSIGNEE	MKT	HASS	NOT DEF	NABAL	OTHERS	TOTAL		
							2012-13	2011-12	2010-11
1	To Order	EUR	23,751	788.7			24,540	14,051	7,015.1
2	To Order	NAM	10,562	42.2			10,604	39,351	23,778
3	To Order	LAT	6,364.4	878.3			7,242.6	3,951.9	1,547.9
4	Westfalia Marketing UK Ltd.	EUR	3,684.1	22.9			3,707.0	6,594.9	2,767.2
5	Nature's Pride B.V.	EUR	2,940.0	272.6			3,212.6	2,827.2	2,789.1
6	Comexa Foods	EUR	1,937.4				1,937.4	1,779.7	633.6
7	Total Exotics	EUR	1,012.5	148.3			1,160.8	1,160.4	
8	To Order	FAR	963.3				963.3	1,047.6	449.3
9	Greencell Ltd.	EUR	848.1	63.2			911.3	1,048.2	778.8
10	Worldwide Fruits UK	EUR	826.9	21.1			848.1	602.4	440.3
11	Wal-Mart Stores, Inc.	NAM	716.6	79.7			796.3	3,818.7	5,599.8
12	Georges Helfer S.A.	EUR	654.7	118.8			773.5	147.9	1,088.4
13	Jose Luis Montosa S.L.	EUR	669.1	95.5			764.6	421.8	214.1
14	Mack Multiples	EUR	736.9	24.0			760.9	407.6	1,111.2
15	H. E. Butt Grocery Company	NAM	580.1	57.0			637.1	1,342.6	2,171.6
16	Minor Weir y Willis Ltd.	EUR	596.7		21.1		617.8	132.2	132.5
17	Mc. Daniel Fruit Company	NAM	581.8	22.6			604.3	1,675.2	817.6
18	Eco Farms Avocado	NAM	559.4				559.4	1,123.8	408.4
19	Miguel Cisternas Torres	LAT	511.7				511.7	774.7	1,004.1
20	Elqui Imports S.A.	EUR	420.6				420.6	45.4	85.0
21	Giumarra Agricom International LLC	NAM	339.5	44.0			383.5	2,960.3	7,215.6
22	Satori S.A.	EUR	242.1	109.4			351.5	204.3	266.3
23	H.L. Hall International	EUR	343.8				343.8	343.3	495.2
24	OGL Food Trade GmbH	EUR	278.9	63.4			342.3	109.6	
25	Rafico S.A.	LAT	323.2				323.2	24.0	
26	The Oppenheimer Group	NAM	297.7				297.7	730.1	236.2
27	Argenfruit	LAT	291.1				291.1	518.1	549.2
28	AZ France S.A.	EUR	277.7	6.9			284.6	483.9	957.8
29	Commercial Fruits	EUR	280.0				280.0	233.8	956.7
30	Openfruit S.L.U.	EUR	191.1	66.6			257.6	116.5	86.8
31	LGS Specialty Sales Ltd	NAM	232.7				232.7	279.5	665.5
32	Tropical Millenium S.L.	EUR	191.3	21.1			212.5	241.1	130.8
33	Calfruits Co.Ltda.	FAR	200.8				200.8	193.5	
34	Armando Daniel Brunetti y Otros	LAT	177.7	22.6			200.2	760.9	472.2
35	Frutas Montosa S.A.	EUR	168.7	24.5			193.1	451.4	214.9
36	Reyes Gutierrez	EUR	168.0	23.0			191.0	24.0	45.9
37	Putruele Hnos.S.A.A.I.C.	LAT	49.0	111.4			160.4	389.6	734.0
38	Index Fresh, Inc.	NAM	0.01	134.0			134.0	3,855.8	2,306.0
39	Siplec	EUR	133.9				133.9	108.4	85.0
40	Cultivar, S.A.	EUR	126.6				126.6	63.4	329.5
41	German Ariel Dellacasa	LAT	119.0				119.0	93.5	
42	Giovanelli Fruchimport A.G.	EUR	89.8	22.1			111.9		149.4
43	Eroski S Coop	EUR	108.9				108.9	137.7	233.2
44	Avocados Del Rey	NAM	86.2				86.2	2,484.1	2,160.4
45	Green Food Import Export Cl	EUR	86.0				86.0	24.1	107.7
46	Mitsubishi Corporation	FAR	82.4				82.4	181.4	37.6
47	Don Jaime S. A.	LAT	74.4				74.4		
48	Jumbo Retail Argentina S.A.	LAT	68.0				68.0	307.5	526.9
49	CMR Group	EUR	65.5				65.5	43.8	521.4
50	Sunny Valley Int., Inc.	NAM	64.5				64.5	190.7	148.5
51	Indigo Fruit SAS	EUR	63.4				63.4	193.5	863.6
52	Dellafrutta Comercio Atacadista de Fru	LAT	54.9				54.9		
53	Special Fruit NV	EUR		52.8			52.8	97.7	42.2
54	Nature Food Import	EUR	45.8				45.8		
55	Global Trade S.R.L.	LAT	21.7	22.7			44.4		
56	Bakker Central Inkoop B.V.	EUR	23.6	19.7			43.3		
57	Arc Eurobanan S.L.	EUR	43.3				43.3	84.5	327.1
58	Univeg Katope Ltd.	EUR	43.3				43.3	366.5	286.1
59	Mission Produce, Inc.	NAM	43.0				43.0	3,709.4	3,103.5
60	Sierra Produce	NAM	43.0				43.0		64.5
	OTHERS		563.8	21.0		0.002	584.8	12,650	13,472
	TOTAL SEASON 2012/2013		65,021	3,399.9	21.1		68,442		
	TOTAL SEASON 2011/2012		113,602	1,317.1		42.4		114,961	
	TOTAL SEASON 2010/2011		89,042	1,401.7		179.6			90,623



Main Avocados Varieties by Destination Market Season 2012/2013 (Tons)

VARIETY	NORTH AMERICA			EUROPE				LATIN AMERICA	FAR EAST	MIDDLE EAST	TOTAL		
	EAST	WEST	TOTAL	CONT	UK	RUS	TOTAL				2012-13	2011-12	2010-11
1 HASS	4,768.6	9,486.4	14,255	35,063	6,204.4	20.8	41,289	8,193.3	1,283.6		65,021	113,602	89,042
2 SIN ESPECIFICAR	157.4	222.1	379.5	1,750.3	235.2		1,985.5	1,034.9			3,399.9	1,317.1	1,401.7
3 NABAL					21.1		21.1				21.1		
OTHERS							-0.002					42.4	179.6
TOTAL SEASON 2012/2013	4,926.1	9,708.5	14,635	36,814	6,460.8	20.8	43,295	9,228.2	1,283.6		68,442		
TOTAL SEASON 2011/2012	22,763	49,246	72,008	29,140	4,717.0		33,857	7,472.5	1,617.7	5.7		114,961	
TOTAL SEASON 2010/2011	22,211	35,278	57,488	22,152	4,452.2		26,604	5,820	711				90,623

Main Berry Exporters Season 2012/2013 (Tons)

EXPORTER	BLUEB	CURRANT	RASPB	GOOSEB.	STRAWB	MIRTLE	TOTAL		
							2012-13	2011-12	2010-11
1 Hortifrut Chile S.A.	11,439	63.6		4.2			11,507	12,141	10,624
2 Export. e Inv. Agroberries Ltda.	8,272.8						8,272.8	6,472.3	8,114.2
3 Vital Berry Marketing S.A.	7,519.8	3.0					7,522.7	6,777.3	8,205.7
4 Sun Belle Berries S.A.	4,615.6	33.4		11.0			4,660.0	5,358.1	4,776.2
5 Valle Maule S.A.	4,060.3						4,060.3	3,271.7	4,320.5
6 Driscoll 's de Chile S.A.	3,344.7						3,344.7	3,073.7	5,653.4
7 Comfrut S.A.	2,034.7	88.6		31.4			2,154.7	1,907.3	1,855.6
8 Carsol Fruit Export S.A.	2,083.5						2,083.5	1,538.5	
9 Alifrut S.A.	2,012.2						2,012.2	1,924.9	2,047.4
10 South Pacific Trading Ltda.	1,998.5						1,998.5	1,692.8	2,226.6
11 Merex Ltda, Soc. Exp. Agric.	1,914.9						1,914.9	1,520.0	1,634.8
12 Prime Harvest S.A.	1,714.7						1,714.7	1,038.6	989.9
13 Frux Ltda, Exportadora	1,583.4						1,583.4	1,192.3	636.9
14 Exportadora San Rafael Ltda.	1,571.6						1,571.6	1,159.6	1,080.4
15 Newdayfruits S.A.	1,420.0						1,420.0	488.5	
16 Exportadora Nice Blue S.A.	1,386.0						1,386.0	1,084.3	728.9
17 Collipulli S.A.	1,370.0						1,370.0	318.0	
18 Alpine Chile S.A.	1,354.2						1,354.2	912.8	1,274.1
19 Copefrut S.A.	1,272.6						1,272.6	739.5	
20 Export. y Comerc. Valle Azul Spa	1,135.9						1,135.9		
21 Com. SVS Ltda.	953.8						953.8	458.3	912.8
22 Zurgroup S.A.	938.3						938.3	607.9	
23 Agr. Ind. El Boldo S.A.	900.1						900.1	695.2	507.2
24 Soc. Agrícola Cato S.A.	831.6						831.6	526.2	611.6
25 Agrícola Mondasol Ltda.	823.9					0.04	823.9	368.7	138.1
26 Prima Agrottrading S.A.	748.7						748.7	716.1	752.8
27 Lafrut Exportaciones Agropecuarias Ltda.	720.4						720.4	566.7	503.3
28 C y D Internacional S.A.	674.2						674.2	382.0	297.0
29 Com. Greenvic S.A.	643.0						643.0	516.8	510.2
30 Farmers Friend	635.4						635.4	332.2	298.1
31 Frutera San Fernando S.A. (Frusan)	578.1						578.1	253.3	
32 Exportadora Prize Ltda.	575.2						575.2	263.7	354.2
33 Soc. Exp. Vinefresh Ltda.	558.7						558.7	156.9	57.1
34 Blueberries	546.2		9.7				555.9	514.8	290.0
35 Las Moras S.A.	538.4						538.4	301.1	179.4
36 Exportadora Southern Fruit	525.1						525.1	377.2	252.2
37 David del Curto S.A.	498.0						498.0		
38 Nexus Produce	433.7						433.7	124.5	6.0
39 Patagonia Food S.A.	407.5						407.5	363.1	396.6
40 Com. AMS Family S.A.	398.0						398.0	309.8	323.8
41 Agro Río Ltda.	384.7						384.7	292.0	
42 Agro Entre Ríos Ltda.	380.6						380.6	636.6	816.8
43 Sol del Maule	379.3						379.3	496.6	302.7
44 Organic Time SPA	376.6						376.6	280.3	3.4
45 Cattlefarms Chile Ltda.	374.0						374.0	438.0	606.7
46 Export. e Inv. Tempofrut	367.9						367.9	242.1	111.7
47 Soc. Agric. Comercial Ltda., (Agricom)	364.2						364.2	196.7	157.3
48 Exportadora e Importadora Llf S.A.	351.7						351.7	159.4	48.5
49 Agricomex Ltda.	346.9						346.9	251.3	249.8
50 Exportadora Santa Cruz S.A.	337.8						337.8	71.2	
51 Natural Choice	230.3	0.3	105.0	0.2			335.9	339.9	466.7
52 Export. y Comerc. Only Fruit S. A.	334.5						334.5		
53 Laguna El Dial	328.1						328.1	267.5	188.1
54 Export. San Esteban Ltda.	288.8						288.8	262.7	254.0
55 Pl Berries S.A.	284.4						284.4	282.4	213.6
56 Frubberies Ltda.	282.1						282.1	538.0	397.5
57 Madre Tierra OR	268.3						268.3	67.2	
58 Frut. Terranova S.A.	258.6						258.6	99.4	67.7
59 Export. y Com. Only Fruit S.A.	258.4						258.4	885.2	794.6
60 Servicios Puelche Fresh Ltda.	245.0						245.0	141.5	24.7
OTHERS	5,571.8	0.6		4.6	0.1		5,577.2	4,920.2	5,351.0
TOTAL SEASON 2012/2013	87,047	189.5	114.8	51.3	0.1	0.04	87,403		
TOTAL SEASON 2011/2012	70,725	267.4	274.2	29.4	17.4	0.008		71,314	
TOTAL SEASON 2010/2011	69,704	340.9	491.0	16.1	59.0	0.05			70,614



Main Berry Importers Season 2012/2013 (Tons)

	CONSIGNEE	MKT	BLUB	CURRANT	RASPB	GOOSEB.	STRAWB	MIRTLE	TOTAL		
									2012-13	2011-12	2010-11
1	Hortifrut Northamerica Inc.	NAM	9,571.1						9,571.1	10,334	8,772.3
2	Berry Fresh Produce LLC	NAM	6,264.9						6,264.9	4,757.3	5,595.4
3	Sunny Ridge Berry Farm, Inc	NAM	5,488.1						5,488.1	5,948.5	6,404.8
4	Sun Belle, Inc.	NAM	4,373.8			11.0			4,384.7	5,031.6	4,427.1
5	Gourmet Trading Co.	NAM	4,117.8						4,117.8	2,864.1	3,050.4
6	Driscoll's	NAM	3,251.2						3,251.2	2,957.8	5,362.4
7	Alpine Fresh Inc.	NAM	3,069.3						3,069.3	2,709.0	2,767.3
8	Vital Fresh LLC.	NAM	2,927.6						2,927.6		
9	California Giant Inc.	NAM	2,854.5						2,854.5	2,240.1	2,073.4
10	Naturipe Farms Imports Inc.	NAM	1,893.6						1,893.6	689.2	408.0
11	Berry World Ltd.	EUR	1,847.1						1,847.1	1,650.4	1,726.0
12	North Bay Produce, Inc	NAM	1,835.8						1,835.8	1,640.8	1,746.1
13	Euroberry Marketing S.A.	EUR	1,541.4	63.1					1,604.5	1,622.3	1,237.9
14	ASF Holland B.V.	EUR	1,451.5						1,451.5	1,075.0	324.9
15	Sunny Valley Int., Inc.	NAM	1,427.4						1,427.4	1,160.8	1,210.8
16	Premium World Harvest, LLC	NAM	1,420.0						1,420.0	517.9	276.0
17	Giumarra Intern. Berry Llc	NAM	1,276.0						1,276.0		
18	VitalBerry GmbH	EUR	1,188.0	0.5					1,188.5	1,143.0	983.4
19	Team Produce Int'l.	NAM	943.6	0.3	104.6	0.4			1,048.9	873.2	752.3
20	To Order	NAM	1,005.1						1,005.1	566.0	153.7
21	Wishnatzki Farms	NAM	991.2						991.2	372.6	298.1
22	Dave's Speciality Imports, Inc.	NAM	982.9		0.7	4.1		0.04	987.7	616.6	1,028.2
23	Total World Fresh	EUR	877.7						877.7	732.3	668.5
24	The Oppenheimer Group	NAM	832.9						832.9	507.3	668.0
25	Wal-Mart Stores, Inc.	NAM	804.6						804.6	1,180.4	1,292.2
26	Special Fruit NV	EUR	687.6	82.8		24.8			795.1	535.4	496.6
27	Awe Sum Organics	NAM	766.1						766.1	416.6	348.5
28	Provincial Fruit Co Ltd - Burnac Produce Ltd.	NAM	744.4		0.3				744.7	374.2	53.4
29	Berry Gardens Ltd.	EUR	729.6						729.6	713.4	624.0
30	Frank Donio Inc.	NAM	728.3						728.3	315.5	731.7
31	S & A Produce UK Ltd.	EUR	701.2						701.2	221.3	145.5
32	Wuhl Shafman & Lieberman Corp.	NAM	601.0						601.0	254.7	197.7
33	To Order	EUR	597.0						597.0	832.2	255.7
34	Huitong Economic Trade	FAR	558.2						558.2	36.7	
35	Well Pict European Ltd.	EUR	514.9						514.9	398.3	287.1
36	Old Fashion Honey Corp.	NAM	468.0						468.0		
37	Nexus Produce Inc.	NAM	461.1						461.1		
38	Growers Union LLC	NAM	453.4						453.4	420.3	354.7
39	Kopke Jr. Inc., William H.	NAM	437.3						437.3	28.8	66.0
40	Grower Direct Marketing, L.L.C.	NAM	427.6						427.6	424.2	312.7
41	Fred Meyer Inc.	NAM	414.0						414.0		
42	Jac Vandenberg, Inc.	NAM	404.0						404.0	318.5	375.7
43	Loblaws Companies East Prod.	NAM	394.3						394.3	74.9	134.8
44	Shanghai New Long March Intl Trade Co., Ltd.	FAR	383.8						383.8	143.9	
45	Social Enterprise, LLC.	NAM	380.7						380.7	368.7	214.9
46	LBP Rotterdam B.V.	EUR	375.0						375.0	34.8	
47	Clear Spring Parking Llc.	NAM	356.5						356.5	253.5	244.9
48	Dandrea Produce Inc.	NAM	352.9						352.9	279.0	212.7
49	Cottle Strawberry Nursery Inc.	NAM	351.3						351.3	435.1	611.1
50	HBF International LLC.	NAM	342.0	2.8		6.4			351.2	308.1	
51	International Produce Ltd.	EUR	327.7						327.7	175.6	64.7
52	Regatta Tropicals Ltd.	NAM	320.6						320.6	215.4	221.3
53	Driscoll's of Europe B.V.	EUR	302.5						302.5	114.2	149.7
54	Herbert Widmann GmbH	EUR	280.5						280.5	31.7	
55	Dalian Yidu Group Co., Ltd	FAR	275.4						275.4		
56	Fru Veg Marketing Inc.	NAM	270.7		2.4				273.1	265.1	
57	New World Farming Trade	NAM	271.6			0.3			271.9	284.1	269.2
58	WJL Distributors Inc.	NAM	255.3						255.3	390.6	397.5
59	OGL Food Trade GmbH	EUR	248.5						248.5	223.6	212.5
60	AJ Trucco Inc.	NAM	235.6						235.6	55.5	46.1
OTHERS			9,391.2	40.1	6.9	4.5	0.1		9,442.8	11,180	12,357
TOTAL SEASON 2012/2013			87,047	189.5	114.8	51.3	0.1	0.04	87,403		
TOTAL SEASON 2011/2012			87,047	189.5	114.8	51.3	0.1	0.04		71,314	
TOTAL SEASON 2010/2011			87,047	189.5	114.8	51.3	0.1	0.04			70,614

Main Berry Types by Destination Market Season 2012/2013 (Tons)

SPECIE	VARIETY	NORTH AMERICA			EUROPE				FAR EAST	LATIN AMERICA	MIDDLE EAST	TOTAL		
		EAST	WEST	TOTAL	CONT	UK	RUS	TOTAL				2012-13	2011-12	2010-11
BLUEBERRIES	1 NOT DEF	23,884	8,802.9	32,687	3,686.0	2,074.9	0.3	5,761.3	982.3	3.7	1.7	39,436	33,349	37,461
	2 DUKE	5,662.7	1,127.2	6,790.0	987.4	1,076.9		2,064.3	665.0	2.7	0.8	9,522.8	6,838.5	7,806.5
	3 ONEIL	6,433.9	5,117.1	11,551	388.7	427.5		816.2	229.0	2.2	0.9	12,599	5,825.8	4,835.3
	4 HIGHBUSH	1,801.2	311.2	2,112.4	1,235.6	534.8	16.6	1,787.0	1,918.6	40.7	79.9	5,938.5	5,713.5	7,388.6
	5 BRIGITT	3,236.6	821.7	4,058.3	719.8	769.4		1,489.2	273.0	10.1		5,830.5	4,998.2	5,680.4
	6 LEGACY	2,202.9	685.4	2,888.3	417.6	806.2		1,223.8	186.5	3.8		4,302.5	5,491.3	2,443.7
	7 BRIGHW.	2,044.0	404.7	2,448.7	224.2	13.5		237.7	104.9	1.4		2,792.7	2,468.8	2,394.8
	8 TIFBLUE	1,376.0	260.7	1,636.7	132.1	0.2		132.3	9.5	1.1		1,779.6	1,556.4	128.1
	9 ELLIOT	873.0	124.2	997.2	109.7	104.9		214.6	42.5	2.1		1,256.5	853.9	418.3
	10 STANDAR	393.6	14.3	407.9	43.4	49.0		92.5	11.3	13.1		524.7	1,528.5	36.6
	11 BL. CROP	505.1	94.9	600.0	33.5	51.5		85.0	14.2	0.1		699.2	589.4	433.1
	12 STAR	227.2	175.7	402.8	78.8	57.0		135.8	19.2	0.5		558.4	480.5	26.5
	13 JEWELL	323.1	134.2	457.3	64.8	189.5		254.3	34.1			745.7	192.0	14.9
	14 BL. GOLD	127.5	51.3	178.8	31.6	126.7		158.3	5.6			342.7	167.0	104.7
	15 MISTY	71.1	48.5	119.6	13.3	1.0		14.3	0.2			134.1	142.5	37.7
	16 DRAPER	16.3	16.6	33.0	10.9	1.9		12.8	0.4			46.1	140.1	86.8
	17 LIBERTY	44.1	20.0	64.1	14.6	3.8		18.4				82.5	85.5	22.0
	18 BERKELEY	30.9	5.6	36.5	1.0	5.5		6.6	34.1			77.2	35.2	72.8
	19 E. BLUE	32.1	5.2	37.3	0.4			0.4				37.7	32.4	106.2
	20 OZARKBL.	33.3	11.6	44.9	2.8	0.07		2.9				47.8	75.1	3.3
	21 RASITEYE	2.5		2.5					0.4			2.9	0.1	113.6
	22 AURORA	28.3	65.8	94.2					2.5			96.6		
	23 BONITA	38.5	3.4	41.9	2.0			2.0				43.9	38.1	5.9
	24 BLUERAY	9.8		9.8	0.8			0.8				10.5	32.0	13.4
	25 PATRIOT	4.4	0.5	4.9	0.9			0.9	0.8			6.5	21.0	23.5
	26 BURLINGT.												46.7	0.3
	27 SPARTAN	4.2		4.2	1.2			1.2	0.1			5.5	11.7	24.2
	28 OCHLOCKONEE	30.5	3.8	34.3					5.5	0.5		40.3		
	29 BLUEHAVE	15.0	16.9	31.9	4.5			4.5				36.4		
	30 COVILLE	11.0	1.6	12.5	0.04			0.04				12.6	6.2	6.3
	31 LATIBLUE													15.3
	32 CENTURION	13.5		13.5								13.5		
	33 DENISSE	10.0	0.7	10.7								10.7		
	34 EMERALD	2.4	0.8	3.2	3.7			3.7				6.9		
	35 BLUETTA	0.2	0.5	0.7								0.7	5.5	0.4
	36 POWDERBLUE	1.4	0.8	2.3								2.3		
	37 PREMIER	1.2	1.1	2.2								2.2		
	38 DIXI	0.3		0.3								0.3	0.5	0.2
	39 SIERRA	0.7		0.7								0.7		
	40 CHOICE		0.01	0.01								0.01		
Total BLUEBERRIES		49,493	18,329	67,822	8,209.3	6,294.5	17.0	14,521	4,539.4	81.9	83.2	87,047	70,725	69,704
RASPBERRIES	1 HERITAGE	66.8	42.1	108.9								108.9	265.5	453.1
	2 AMITY												0.3	20.5
	3 NOT DEF	5.4		5.4	0.5			0.5				5.9	7.0	2.2
	4 PALO ROJO													8.9
	5 GL. CLOBA												1.4	6.4
Total RASPBERRIES		72.2	42.1	114.3	0.5			0.5				114.8	274.2	491.0
CURRANTS	1 NOT DEF	0.3	2.8	3.2	174.9			174.9	11.4			189.5	267.4	340.9
Total CURRANTS		0.3	2.8	3.2	174.9			174.9	11.4			189.5	267.4	340.9
GOOSEBERRIES	1 NOT DEF	11.6	10.5	22.1	24.8			24.8		4.5		51.3	29.4	16.1
Total GOOSEBERRIES		11.6	10.5	22.1	24.8			24.8		4.5		51.3	29.4	16.1
STRAWBERRIES	1 NOT DEF					0.1		0.1				0.1	17.4	59.0
Total STRAWBERRIES						0.1		0.1				0.1	17.4	59.0
BLACKBERRIES	1 NOT DEF													1.7
	2 CHEROKEE													0.2
	3 B. SATIN													0.08
Total BLACKBERRIES														2.0
MURTLE BERRIES	1 NOT DEF	0.04		0.04								0.04	0.008	0.05
	2 MURTA													0.008
Total MURTLE BERRIES		0.04		0.04								0.04	0.008	0.05
TOTAL SEASON 2012/2013		49,577	18,384	67,961	8,409.5	6,294.6	17.0	14,721	4,550.9	86.3	83.2	87,403		



Main Citrus Exporters Season 2012/2013 (Tons)

EXPORTER	ORANGE	CLEMINT	LEMON	MAND.	GRAPER.	TANGER.	TOTAL		
							2012-13	2011-12	2010-11
1 Exportadora Propal S.A.	14,538	1,431.8	7,391.9	647.1			24,009	30,638	25,439
2 Soc. Agric. Comercial Ltda., (Agricom)	8,611.6	1,903.9	8,117.1	1,260.5	106.3		20,000	26,530	21,828
3 Exportadora Río Blanco Ltda.	6,928.8	6,491.1		20.2			13,440	14,349	10,292
4 Exportadora Santa Cruz S.A.	5,070.6	895.2	2,762.1	1,780.1	498.2		11,006	18,405	13,256
5 Exportadora Subsole S.A.	3,177.8	3,486.9		1,730.0			8,394.7	9,105.4	7,039.9
6 Gestión de Exp. Frut. S.A. (Gesex)	5,052.8		650.2	985.2			6,688.1	6,666.8	4,039.0
7 Sociedad San Francisco Lo Garcés Ltda.	5,023.6	495.7		687.1			6,206.4	5,727.5	4,005.5
8 Cerrillos de Tamaya	403.1	1,043.4		3,869.4			5,315.8	3,487.1	2,305.6
9 Export. y Serv. El Parque Ltda.	1,711.3	1,742.3	222.9	272.1			3,948.7	3,218.3	1,922.2
10 Unifrutti Traders Ltda.	42.0	1,520.0	437.1	1,725.1			3,724.1	5,073.7	5,811.1
11 Agrícola Sicom S.A.	2,678.7	50.3		582.1	37.8		3,348.9	3,789.6	2,571.6
12 Crispa Gold Ltda.	1,201.4	1,021.7	118.6	88.1			2,429.8	3,553.8	2,017.5
13 Soc. Comercial Botanica Ltda.	1,179.2			1,013.0			2,192.2	656.8	192.0
14 Hispanoamérica Ajos y Cebollas Chile S.A.			69.0	1,893.8			1,962.8	1,640.6	685.6
15 Desarrollo Agrario S.A.				1,837.9			1,837.9	1,157.1	889.0
16 Cabilfrut S.A.	121.2		1,544.7				1,665.9	1,869.8	2,007.1
17 La Higuera S.A.		1,337.4		152.9			1,490.3	929.4	1,071.8
18 Exportadora Cherry Traders S.A.	181.2	196.4	1,068.2				1,445.8	654.8	431.9
19 Exportadora El Canelillo S.A.	1,286.8	41.3		54.0			1,382.1	1,670.4	806.5
20 Export. Valle Del Sur Ltda.			1,266.1				1,266.1	1,543.7	587.5
21 Farms Co. S.A.		989.4		224.5			1,213.9	1,649.8	142.9
22 Export. Norfrut Chile Ltda.	40.7	949.1	196.5				1,186.3	1,788.3	487.1
23 Exportadora M 5 S.A.	218.9	762.6		106.5			1,088.0	94.1	74.0
24 Exportadora Baika S.A.	543.9	43.2	5.2	494.1			1,086.4	884.1	821.0
25 Exportadora Brix Ltda.	759.6	266.1		41.5			1,067.2	1,358.9	518.5
26 Verfrut S.A., Soc. Exp.		1,058.4					1,058.4	506.7	780.7
27 The Fresh Link Chile Spa	83.4		923.5				1,006.9	49.5	
28 Serv. Integral de Transporte S.A.			931.7				931.7	2,268.2	1,836.0
29 Exportadora San Clemente S.A.	1.5	929.5					931.1	1,498.8	1,272.8
30 Exp. e Imp. Atunguayco Ltda.	21.6	833.2					854.8	1,485.1	859.8
31 Rafael Prohens y Cia. Ltda.		832.9					832.9	989.2	1,203.0
32 Exportadora Green Valley Ltda.	752.0		49.5	0.2			801.7	664.0	168.0
33 David del Curto S.A.		315.1		478.4			793.5	1,020.7	523.3
34 Exportadora Everfresh S.A.	717.7						717.7	557.8	247.6
35 Soc. Ag. La Rosa Sofruco S.A.	546.0			128.8			674.8	322.8	910.1
36 La Campana S.A.	673.6						673.6	960.8	1,185.6
37 Exportadora Southern Fruit	69.6	96.5		492.1			658.2	1,383.7	150.7
38 Export. y Comercializ. Rosales L.			617.3				617.3	1,461.1	528.8
39 Citrus Traders S. A.	316.6			297.7			614.3	348.8	
40 Exportadora Frutam Ltda.	499.9	47.1	26.0	7.4	2.7		583.2	405.7	244.6
41 Agrícola Montolín Ltda.				582.8			582.8	479.9	264.5
42 Frutera San Fernando S.A. (Frusan)		329.9		203.6		22.5	556.0	1,109.2	547.2
43 Soc. Agric. Los Alamos Ltda.	384.0			156.3			540.3	206.4	336.0
44 Tuniche Fruits Ltda.	518.8						518.8	283.1	144.0
45 Com. y Exp. Pride of Patagonia L		506.9					506.9		
46 Santa Elena S. A.	506.5						506.5	235.2	
47 Exportadora Ecofruit Ltda.	112.8		343.0			39.3	495.1	1,188.4	454.9
48 Cienago Ltda.	108.0	368.6					476.6	55.2	
49 Exportadora Valle Limari SPA.	320.5	114.0	24.8				459.3	529.6	458.4
50 Santa Luisa Exp.	456.0						456.0	489.2	461.5
51 Exser Ltda.		410.4					410.4	324.0	402.3
52 Exportadora Cifco Ltda.	78.8		306.4				385.3	151.1	
53 Calavo Chile S.A.			292.3	84.8			377.0	489.2	658.1
54 Tempofruits S.A.	48.0	303.4		23.2			374.6	224.0	21.6
55 Exportadora Los Libertadores			188.9		162.3		351.2	187.1	159.6
56 Casabindo Ltda, Exportadora Agrícola	127.9	205.3					333.3	522.4	360.8
57 Agric. Roberto Valenzuela Eirl			137.1		187.2		324.3	165.4	290.4
58 La Cruz Ltda, Agro. Comercial			242.0		82.2		324.2	38.2	320.2
59 Soc. Agric. Jaime Heredia Ltda.		316.3					316.3		
60 Frumel Ltda.			315.7				315.7	581.6	313.9
OTHERS	1,892.7	477.5	1,411.1	556.2	359.9		4,697.3	9,692.8	22,349
TOTAL SEASON 2012/2013	67,007	31,813	29,659	22,477	1,436.6	61.8	152,454		
TOTAL SEASON 2011/2012	74,767	38,064	48,566	14,730	1,089.5	98.1		177,317	
TOTAL SEASON 2010/2011	58,306	29,510	45,986	10,707	1,943.0	243.0			146,695

Main Citrus Importers Season 2012/2013 (Tons)

CONSIGNEE	MKT	ORANGE	CLEMINT	LEMON	MAND.	GRAPEFR.	TANGER.	TOTAL		
								2012-13	2011-12	2010-11
1 To Order	NAM	24,999	13,420	8,515.6	2,033.0			48,967	34,169	11,616
2 LGS Specialty Sales Ltd	NAM	1,944.0	2,774.9	5.2	7,230.3			11,954	12,305	7,757.9
3 To Order	FAR	812.5	67.2	9,572.7				10,452	14,538	11,000
4 To Order	EUR	3,138.4	21.6	3,181.2		106.3		6,447.5	4,447.8	1,457.4
5 Seald Sweet LLC	NAM	2,330.4	1,545.3	148.6	1,121.6		22.5	5,168.4	9,348.7	6,676.4
6 Kopke Jr. Inc., William H.	NAM	2,249.4	2,067.6		433.4			4,750.5	6,325.0	4,311.8
7 DNE World Fruit Sales	NAM	2,352.6	1,064.8	168.1	658.2			4,243.8	11,078	8,368.9
8 Wal-Mart Stores, Inc.	NAM	2,012.0	1,742.2		325.6			4,079.8	4,892.9	5,770.3
9 Duda Farm Fresh Foods	NAM	1,695.1	1,656.7		691.3			4,043.1	5,489.0	3,808.6
10 Capespan North America LLC	NAM	2,694.5	127.6	24.8	1,188.8			4,035.6	6,446.1	3,338.6
11 Safco of America LLC	NAM	1,707.5	2,105.8					3,813.3	2,317.9	1,356.7
12 Dayka & Hackett LLC	NAM	2,382.2	284.7		684.4			3,351.3	2,035.6	635.1
13 Bee Sweet Citrus, Inc.	NAM	6.0	1,274.3	123.8	1,510.1			2,914.2	4,018.2	7,976.9
14 The Oppenheimer Group	NAM	645.2	954.2	246.1	1,022.2			2,867.6	4,816.9	5,062.8
15 Jac Vandenberg, Inc.	NAM	1,090.8	224.2	198.1	841.9			2,355.1	5,369.3	4,682.3
16 Loblaw's Companies East Prod.	NAM	1,055.1	21.6		569.1			1,645.8	2,494.4	1,913.7
17 Tom Lange Company Inc.	NAM	920.4		194.4	297.7			1,412.5	458.4	178.2
18 To Order	LAT	524.5	58.0	181.2		550.6		1,314.2	617.0	647.7
19 Fred Meyer Inc.	NAM		881.7		330.2			1,211.9		
20 San Lucar Fruit S.L.	EUR	16.8		0.6	1,047.5			1,065.0	644.9	84.2
21 Nathel International, Inc.	NAM	553.9			428.1			982.0	437.8	277.5
22 Bama	EUR	921.6						921.6	441.6	230.4
23 Dandrea Produce Inc.	NAM	580.9		107.2	154.1			842.2	1,508.4	491.4
24 AMC Direct Inc.	NAM	502.1	242.7	24.8	45.5			815.1	1,295.1	82.8
25 North American Produce Buyer Inc.	NAM	341.0	82.0		336.8			759.8	1,350.9	306.1
26 Green Food Import Export CI	EUR			742.9				742.9	614.4	292.9
27 Terra Produce, LLC.	NAM	184.4		380.5			39.3	604.2	1,027.9	73.1
28 CMR Group	EUR	514.9		74.3				589.2	237.2	1,262.2
29 H. E. Butt Grocery Company	NAM	577.4						577.4	965.4	1,004.7
30 To Order	MID	414.4		144.0				558.4	1,946.7	1,576.5
31 Eosta B.V.	EUR			499.2				499.2		
32 Frutera del Litoral Cia. Ltda.	LAT	477.7						477.7	430.5	172.5
33 Frank Donio Inc.	NAM	243.2		49.5	178.0			470.7	835.2	2,270.0
34 Agricola Gloria Due S.R.L.	EUR	96.0		369.1				465.1	816.2	1,716.5
35 Global Trading Co.,Ltd	FAR	453.3						453.3	703.5	746.9
36 Andes River Marketing Services Corp.	NAM		83.5		312.4			395.9	454.0	885.4
37 Kobe Yoko Ltd.	FAR	11.0		384.1				395.1	681.8	556.3
38 Frutas E. Sánchez S.L.	EUR	349.4		35.9				385.3	297.2	220.2
39 Putruele Hnos.S.A.A.I.C.	LAT			84.8		294.3		379.1	267.7	323.1
40 Origin Fruit Direct B.V.	EUR			371.2				371.2	292.3	325.6
41 Grower Services, LLC	NAM		21.0		339.2			360.2	839.3	523.3
42 Sunwoo Marketing Co. Ltd.	FAR	333.8						333.8	167.9	462.4
43 Forever Fresh LLC.	NAM	333.5						333.5	202.2	97.6
44 Vanguard International	FAR	24.0		293.5				317.5	1,244.2	1,260.9
45 Summit produce Inc.	NAM	313.5						313.5	429.3	
46 Greencell Ltd.	EUR		63.0	240.0				303.0	269.7	744.2
47 Global Andes Company Ltd	FAR	177.1			87.8	37.8		302.7	108.8	43.2
48 Agricola Lusía Srl	EUR			296.9				296.9	49.5	117.5
49 Fruit Exhibition for Commerce	MID	289.4						289.4	236.5	91.2
50 Canadawide Fruits Inc.	NAM	274.1						274.1	231.4	429.4
51 Francaise Food	MID	246.2						246.2	217.2	108.8
52 Rio Vista Limitada	NAM	96.0		148.6				244.6	344.0	300.8
53 Pacific Rim BL. International	FAR	241.3						241.3	410.0	410.6
54 Provincial Fruit Co Ltd - Burnac Produce Ltd.	NAM	172.8			63.5			236.3	363.1	467.4
55 Mara Fruit	NAM	187.3		24.8				212.1	171.7	
56 Goldspan Ltd.	FAR			211.8				211.8	1,014.3	729.4
57 Shinsegae Food Co.	FAR	189.1		19.8				208.9	164.3	48.0
58 German Ariel Dellacasa	LAT			149.5		59.4		208.9	20.0	22.0
59 Roveg Fruit B.V.	EUR	178.6		24.8				203.4	57.2	0.6
60 Earth Source Trading Inc.	NAM	78.6		123.8				202.4	818.4	1,364.1
OTHERS		5,073.9	1,028.6	2,297.6	545.8	388.2		9,334.1	23,543	40,016
TOTAL SEASON 2012/2013		67,007	31,813	29,659	22,477	1,436.6	61.8	152,454		
TOTAL SEASON 2011/2012		67,007	31,813	29,659	22,477	1,436.6	61.8		177,317	
TOTAL SEASON 2010/2011		67,007	31,813	29,659	22,477	1,436.6	61.8			146,695

Main Citrus Types by Destination Market Season 2012/2013 (Tons)

SPECIE	VARIETY	NORTH AMERICA			EUROPE				FAR EAST	LATIN AMERICA	MIDDLE EAST	TOTAL		
		EAST	WEST	TOTAL	CONT	UK	RUS	TOTAL				2012-13	2011-12	2010-11
ORANGES	1 LANE LATE	9,645.2	9,584.0	19,229	3,341.6	191.0		3,532.6	988.1	703.1	478.1	24,931	28,133	24,820
	2 NAVEL LT.	4,788.3	3,895.4	8,683.7	1,368.9	39.0		1,407.9	861.2	331.7	122.9	11,407	15,518	10,276
	3 FUKUMOTO	6,246.5	3,522.1	9,768.5	102.6			102.6	251.2	254.4	0.6	10,377	12,513	8,187.4
	4 NAVELS	4,443.0	655.2	5,098.2	662.9		58.5	721.4	15.2	880.0	629.3	7,344.0	8,401.9	6,885.0
	5 NOT DEF	4,213.6	2,523.5	6,737.1	473.6	2.7		476.3	340.0	259.9	4.0	7,817.3	2,810.5	1,707.4
	6 PAR. WASH.	1,224.2	857.8	2,081.9	50.2			50.2	116.9	10.5	43.3	2,302.8	3,178.0	2,343.2
	7 SP. NAVEL	962.1	232.0	1,194.0	43.6			43.6	33.4	15.7		1,286.8	1,550.3	1,857.0
	8 CARA	220.4	319.0	539.5	6.1			6.1	1.2		1.2	548.0	846.7	380.6
	9 AT. NAVEL	202.9	89.4	292.3	14.6			14.6	27.3	15.7	5.2	355.0	794.6	399.3
	10 NAVELINA	135.6	5.9	141.5	0.06			0.06		22.0		163.5	332.4	197.5
	11 BARNFLD.	4.9	17.5	22.4	15.7			15.7		2.3		40.5	358.6	274.7
	12 VALENCIA	50.1	48.0	98.1						250.1		348.1		241.2
	13 WASHING.								1.1			1.1	36.1	502.6
	14 NEW HALL	0.3	16.3	16.6								16.6	121.4	149.6
	15 FISHER	10.6	8.8	19.4	0.5			0.5	1.7			21.5	135.9	82.4
	16 RHODE	0.4	21.3	21.6	2.2			2.2	17.1	0.7	2.9	44.5	36.1	1.0
	17 G. NAVEL									1.5		1.5		
	18 WA. NAVEL													0.7
Total ORANGES		32,148	21,796	53,944	6,082.6	291.2		6,373.7	2,654.4	2,747.4	1,287.5	67,007	74,767	58,306
LEMONS	1 GENOVA	2,484.1	2,451.8	4,935.9	2,252.1	289.4		2,541.5	4,266.4	462.8	96.0	12,303	42,175	36,452
	2 NOT DEF	1,949.2	3,228.5	5,177.7	737.5	159.4		896.9	6,495.8	12.4	48.0	12,631	540.5	848.7
	3 EUREKA	161.4	297.2	458.6	1,823.0	299.1		2,122.1	225.7	263.0		3,069.4	3,993.6	6,537.4
	4 FINO 49	467.0	38.7	505.6	1,077.6			1,077.6	70.6	2.4		1,656.2	1,811.0	2,059.0
	5 MESSINA												45.9	67.0
	6 SUTIL													22.0
Total LEMONS		5,061.6	6,016.2	11,078	5,890.2	747.9		6,638.1	11,058	740.6	144.0	29,659	48,566	45,986
CLEMANTINES	1 CLEMENUL.	16,794	8,401.7	25,196	148.5	293.7		442.2		140.7		25,779	28,399	22,410
	2 NOT DEF	2,255.4	1,098.1	3,353.6	3.2	0.7		3.9	67.2	17.7	18.2	3,460.5	6,355.0	4,770.5
	3 ORDNULE	666.6	511.3	1,177.9	9.5			9.5			21.0	1,208.4	1,613.2	1,540.6
	4 ORO G.	619.4	235.1	854.5	0.2			0.2		6.3		860.9	1,292.7	251.0
	5 ARRUFATI		185.9	185.9	33.2			33.2				219.1	319.1	422.7
	6 MARISOL		112.3	112.3	37.7			37.7				149.9	84.8	89.1
	7 CLEMENT.	89.3	46.1	135.4								135.4		26.6
Total CLEMANTINES		20,425	10,591	31,015	232.0	294.5		526.5	67.2	164.6	39.2	31,813	38,064	29,510
MANDARINES	1 MURCOTT	14,355	4,850.7	19,205	651.3		23.0	674.3	86.7	50.1		20,016	12,748	7,492.6
	2 NOT DEF	617.0	242.1	859.2	396.3			396.3	45.9	12.1		1,313.3	1,472.6	2,687.3
	3 FORTUNE	419.1	71.3	490.4						2.1		492.5	509.5	497.7
	4 L. MAND.	57.7	568.0	625.6						8.6		634.2		6.8
	5 CLEMENT.													22.2
	6 CLEMENUL.	20.2		20.2								20.2		
Total MANDARINES		15,468	5,732.2	21,201	1,047.5		23.0	1,070.6	132.6	72.8		22,477	14,730	10,707
GRAPEFRUITS	1 STAR RUBY				6.0		197.1	203.1		1,132.8		1,335.9	998.8	1,942.9
	2 NOT DEF				21.0	0.05		21.1	37.8	41.9		100.7	90.7	0.2
Total GRAPEFRUITS				27.0	0.05	197.1	224.2	37.8	1,174.6			1,436.6	1,089.5	1,943.0
TANGERINES	1 NOT DEF	22.5	39.3	61.8								61.8	98.1	243.0
Total TANGERINES		22.5	39.3	61.8								61.8	98.1	243.0
KUMQUATS	1 NOT DEF												1.9	0.1
Total KUMQUATS													1.9	0.1
TANGELOS	1 NOT DEF												0.7	0.09
Total TANGELOS													0.7	0.09
TOTAL SEASON 2012/2013		73,126	44,174	117,300	13,279	1,333.6	220.2	14,833	13,950	4,900.0	1,470.7	152,454		
TOTAL SEASON 2011/2012		87,312	48,021	135,333	10,575	673.6		11,249	24,162	3,073.2	3,500.3		177,317	
TOTAL SEASON 2010/2011		59,238	38,314	97,552	15,557	1,184.9	160.8	16,902	22,508	6,022.7	3,709.9			146,695

Main Dried Fruit Exporters Season 2012/2013 (Tons)

	EXPORTER	WALNUT	ALMOND	PISTACH.	CHESTNUT	TOTAL		
						2012-13	2011-12	2010-11
1	Exportadora Anakena Ltda.	3,404.9	23.0			3,428.0	3,529.9	2,330.8
2	Exportadora Huertos del Valle S.A.	2,602.9	623.3			3,226.3	3,190.7	2,619.1
3	Pacific Nut Company Chile S.A.	1,244.3	918.1			2,162.4	2,387.3	1,959.2
4	Valbifrut S.A.	2,023.7	88.8			2,112.5	2,181.3	2,286.5
5	Mk Global Trade	2,103.1				2,103.1	510.4	844.2
6	Frutas de Exportación S.A. (Frutexsa)	822.1	531.5	21.5		1,375.1	1,114.5	1,090.6
7	Com. Metropolitana S.A.	1,125.2	212.4			1,337.6	878.8	1,049.4
8	Fine Fruit S.A.	438.3	635.8			1,074.1	1,364.8	1,103.4
9	Comercializadora Albal Ltda.	814.0	159.2			973.3		
10	Natural Nuts S.A.	949.9				949.9	327.7	1,657.2
11	Parmex S.A.		892.3			892.3	1,078.2	878.3
12	Frunut Spa	861.7				861.7	673.8	
13	Hojas Export Ltda.	776.8	80.5			857.3	812.9	1,051.3
14	Exportadora Baika S.A.	666.0	136.3			802.3	549.3	374.5
15	Exportadora Valvalle Ltda.	769.8				769.8	726.4	532.5
16	Exportadora Turquesa Ltda.	567.8				567.8	83.1	
17	San Juan Ltda., Comercializadora	32.9	530.4			563.3	644.6	398.1
18	Soc. Englander Nuss S.A.	559.2				559.2	611.8	922.9
19	Agrícola Ballerina Chile Ltda.	404.1	154.7			558.8	351.5	
20	B&T Export S.A.	556.0				556.0	474.0	584.3
21	Bellafrut S.A.	216.7	308.8			525.5	449.6	211.5
22	Abufrut Ltda.	493.8				493.8	21.0	40.2
23	Comerc. Rinconada Trading Co Ltda.	482.4				482.4		
24	Asi Chile S.A.	480.3				480.3	547.9	427.9
25	Topfrut Nuts Ltda.	409.1				409.1	327.4	153.8
26	Lafrut Exportaciones Agropecuarias Ltda.	392.8				392.8	296.7	246.6
27	Superfruit Ltda.	364.3				364.3	359.2	259.4
28	Prodalmen Ltda.		330.6			330.6	357.6	202.3
29	Nenadovich Del Rio, Miguel	320.0				320.0	200.0	329.4
30	Com. Arquen S.P.A	293.0				293.0	73.9	79.3
31	Exportadora Dryfrut. Ltda	280.0				280.0	89.5	181.4
32	Jorge Gallardo Exports	233.1	43.4			276.5	362.2	430.5
33	Exportadora Chile Food Ltda.	216.7	55.6			272.3	83.1	
34	Exportadora Growex S. A.	272.2				272.2	91.8	
35	Agro Prodex Internacional S.A	209.0	46.3			255.3	133.9	388.3
36	Bauza Export Ltda.	241.5				241.5	226.4	254.0
37	Comerc. Jorge P. Castro Flores E		239.0			239.0		
38	Exportadora Santa Marta S.A.	50.9	181.5			232.4	253.9	49.0
39	Werner Haeussler Fontecilla	220.0				220.0	187.4	142.2
40	Alimentos Conosur S. A.	40.0	150.0			190.0		
41	Calbu Spa	184.2				184.2		
42	Indufrut Int Ltda. Imp. y Exp.	171.6	10.7			182.3	88.7	275.2
43	Soc. Com. Nueces Del Choapa Ltda	178.7				178.7		
44	Julia Ltda.	169.9				169.9		60.9
45	Internut Spa	146.3	20.0			166.3		
46	Export. Alnuez S.A.	56.0	110.1			166.1	453.9	
47	Comp. Agropecuaria Del Sur Ltda.	90.0	75.0			165.0		
48	Juan De Dios Torres C.	155.8				155.8	60.3	46.0
49	Las 3 R, Agrocom	146.0	1.0			147.0	185.5	229.0
50	Hornillas S. A.	132.7				132.7	10.0	
51	International Nut S.P.A.	126.3				126.3	230.7	36.0
52	Subsole Nuts Spa	98.9			21.2	120.2		
53	Frutas Secas Ltda.	55.1	53.0			108.2	92.8	272.4
54	Com. Econut Ltda.	107.4				107.4	34.0	212.7
55	Piramides Ltda.		104.8			104.8	77.7	8.0
56	Santis Fruit Ltda.	101.0				101.0	106.7	68.1
57	Export. Imp.Do Cafe Do Brasil	39.0	61.0			100.0	142.0	80.0
58	Silvio Naturals Spa	99.2				99.2	69.8	123.2
59	Comercial C y P S.A.		96.4			96.4	107.5	207.1
60	Los Lirios SPA	85.0				85.0	33.3	
	OTHERS	1,473.6	431.9			1,905.5	5,117.0	7,790.2
	TOTAL SEASON 2012/2013	29,555	7,305.6	21.5	21.2	36,903		
	TOTAL SEASON 2011/2012	22,319	9,938.6	4.8	100.0		32,362	
	TOTAL SEASON 2010/2011	26,036	6,422.1	29.3				32,487

Main Dried Fruit Importers Season 2012/2013 (Tons)

	CONSIGNEE	MKT	WALNUT	ALMOND	PISTACH.	CHESTNUT	TOTAL		
							2012-13	2011-12	2010-11
1	To Order	EUR	9,220.6	397.8		21.2	9,639.5	5,829.2	9,493.5
2	To Order	FAR	2,457.0	22.0			2,479.0	2,373.3	34.5
3	To Order	LAT	942.3	1,400.6			2,342.9	1,964.1	1,227.7
4	To Order	MID	1,154.5	79.3			1,233.8	573.6	3,035.7
5	Jandira Comercio de Productos	LAT	688.6	427.3			1,115.9	1,118.7	546.2
6	Seeberger KG.	EUR	968.3	18.0			986.3	698.4	582.2
7	Parlak Gida lth lhr San Tic Lt	EUR	629.0				629.0	282.0	40.0
8	Alfano F. Lli Srl	EUR	405.9	4.0			409.9	323.0	219.9
9	Prospera Trading Import.Export	LAT	254.5	152.0			406.5	518.7	106.1
10	First S.A. - First International Corp.	LAT	335.7	44.7			380.3	531.9	339.7
11	Imp. de Frutas La Violetera Ltda.	LAT	360.5	18.8			379.3	317.2	327.8
12	Madi Ventura Spa.	EUR	369.4				369.4	341.5	234.1
13	Bavosi S.A.	LAT	5.0	344.4			349.4	274.1	188.2
14	Gdc Alimentos S.A.	LAT	240.5	84.3			324.8	325.1	223.6
15	Cia. Brasileira De Distribucion	LAT	216.1	89.5			305.6	323.9	346.8
16	Parisi Spa.	EUR	278.1	17.0			295.1	273.5	249.0
17	Casa Flora Ltda.	LAT	249.5	43.0			292.5	229.6	333.9
18	Importaco S.A.	EUR	288.6				288.6	269.4	160.0
19	Baymar Kuruymis Bakliyat	EUR	281.0				281.0	187.9	87.4
20	Orhan Kaya Yerli Mahsul Alim	EUR	261.8				261.8		
21	Villares SRL	LAT	23.1	238.1			261.1	425.1	261.8
22	Noberasco S.R.L.	EUR	257.3				257.3	139.2	176.0
23	Life S.R.L.	EUR	233.8	17.0			250.8	358.9	225.3
24	Alto Jahuel S.A.	LAT		227.6			227.6	126.0	34.3
25	Murano Spa.	EUR	206.8	17.0			223.8	146.2	190.9
26	Tampico Trading GmbH	EUR	221.3				221.3	190.3	157.9
27	Ipanema Comercial Exp. E Imp.	LAT	166.3	52.0			218.3	355.0	271.5
28	August Topfer GmbH & Co.	EUR	132.9	82.6			215.5	51.4	94.3
29	Gokhan Altin & Disticaret A.S.	EUR	203.3				203.3	144.0	572.9
30	Harvest Agriculture Corp.	FAR	199.9				199.9	68.0	
31	Agroserc, S.A.	EUR	198.0				198.0	30.0	30.0
32	Alyser S.A.	LAT	30.9	166.8			197.7	227.5	223.4
33	To Order	NAM	75.1	120.0			195.1	10.2	19.6
34	Corporación Delico Cia. Ltda.	LAT	161.9	26.3			188.2	50.2	7.5
35	Capital Trade Import E Export	LAT	137.2	38.0			175.2	151.0	134.8
36	Cerno S.A.	EUR	172.3				172.3	39.1	
37	Stoltzenberg Nuss GmbH	EUR	169.0				169.0	130.0	81.6
38	Importadora Americana D CA	LAT		168.0			168.0		
39	Chocolates Garoto S.A.	LAT		167.0			167.0	168.0	151.4
40	Nestle Venezuela	LAT		165.0			165.0	99.0	132.0
41	Frutos y Especies	LAT	101.0	64.0			165.0	200.7	88.3
42	Rebela Comercial Exportadora	LAT	109.7	54.9			164.7	17.6	45.0
43	Distribuidora Eureve C.A.	LAT	20.0	140.0			160.0	44.0	53.5
44	Nature Food Import	EUR	143.8	16.0			159.8	176.5	119.1
45	F.Li Maineri di Maineri & Cia.	EUR	158.9				158.9	32.0	177.1
46	Porto do Mar Comerc. de Generos	LAT	90.0	66.6			156.6	117.0	87.1
47	Spar Oesterr Warenhandels Aq	EUR	138.8	16.0			154.8		
48	Fatura Alimentos Ltda.	LAT	93.8	56.5			150.3	55.0	11.9
49	Ricex Importacao E Exportacao	LAT	54.0	93.1			147.1	205.8	142.4
50	Nutwork Handelsgesellschaft mbH	EUR	141.0				141.0	20.0	98.0
51	Agricola Gloria Due S.R.L.	EUR	140.0				140.0	159.6	20.0
52	Narimpex AG	EUR	139.5				139.5	167.0	72.0
53	Interoma AG	EUR	135.8				135.8	128.2	79.2
54	Frit Ravich S.L.	EUR	126.0	4.0			130.0	169.6	240.0
55	Ooo Rosservice	EUR	130.0				130.0		
56	La Piedra Redonda S.L.	EUR	129.6				129.6	176.7	120.0
57	Vimacedo Comercio de Cereais Ltda.	LAT	90.0	36.5			126.5	346.1	352.8
58	Mainardi Nicola S.R.L.	EUR	118.5				118.5	70.0	109.2
59	Corporacion Favorita C.A.	LAT	65.0	30.0	20.0		115.0	77.0	77.7
60	Fortune Importacao E Export.	LAT	109.6				109.6		
OTHERS			5,124.0	2,100.1	1.5		7,225.6	10,535	10,052
TOTAL SEASON 2012/2013			29,555	7,305.6	21.5	21.2	36,903		
TOTAL SEASON 2011/2012			23,041	9,849.0	6.3	100.0		32,996	
TOTAL SEASON 2010/2011			25,983	6,798.0	23.3	0.0			32,804

Main Dried Fruit Types by Destination Market Season 2012/2013 (Tons)

SPECIE	VARIETY	EUROPE				LATIN AMERICA	FAR EAST	MIDDLE EAST	NORTH AMERICA	TOTAL		
		CONT	RUS	UK	TOTAL					2012-13	2011-12	2010-11
WALNUTS	1 NOT DEF	9,567.8	356.5		9,924.3	5,145.6	1,794.1	463.0	13.8	17,341	16,104	16,697
	2 SERR.C.C.	4,303.9			4,303.9	67.1	916.4	721.4	33.8	6,042.5	3,949.2	6,736.3
	3 SERR.S.C.	765.9	68.0	14.3	848.2	740.8	71.6	64.5	20.1	1,745.2	1,858.0	2,055.2
	4 CHANDLER.C.C.	3,230.1			3,230.1		40.0	72.7	5.5	3,348.3		
	5 HORTLEY.	78.2			78.2	35.7				113.9	170.7	235.0
	6 CALIFORN.					70.2				70.2	167.8	260.5
	7 HOWARD C.C.	379.6			379.6				2.0	381.6		
	8 CHANDLER.S.C.	271.1			271.1	28.8	6.5	20.0		326.3		
	9 MARIPOSA.	40.0			40.0	60.0				100.0	10.0	45.2
	10 HOWARD S.C.	11.4			11.4					11.4		
Total WALNUTS		18,648	424.5	14.3	19,087	6,148.1	2,828.5	1,341.5	75.1	29,480	22,260	26,029
ALMONDS	1 NOT DEF	263.8	15.8	15.0	294.5	4,475.6		31.3	120.0	4,921.4	5,608.9	3,834.5
	2 N. PAR. SC	295.7	4.0		299.7	1,787.0		48.0		2,134.7	3,955.9	2,355.0
	3 N. PAR. CC	65.2	43.2		108.4	16.0				124.4	372.3	227.2
	4 CARMEL SC	26.9			26.9	76.3				103.1		
	5 IXL CC										1.5	1.5
	6 TEXAS SC											2.1
	7 DRAKE SC											1.2
	8 JORD. SC											0.5
Total ALMONDS		651.6	62.9	15.0	729.5	6,354.8		79.3	120.0	7,283.6	9,938.6	6,422.1
CHESTNUTS	1 NOT DEF	21.2			21.2					21.2	100.0	
Total CHESTNUTS		21.2			21.2					21.2	100.0	
PISTACHIOS C.C.	1 NOT DEF					21.5				21.5	4.8	29.3
Total PISTACHIOS C.C.						21.5				21.5	4.8	29.3



Main Exotic Fruit Types by Destination Market Season 2012/2013 (Tons)

SPECIE	VARIETY	NORTH AMERICA			EUROPE				MIDDLE EAST	LATIN AMERICA	FAR EAST	TOTAL		
		WEST	EAST	TOTAL	CONT	RUS	UK	TOTAL				2012-13	2011-12	2010-11
POMME GRANATES	1 WONDERF.	1,367.9	758.1	2,126.1	1,616.4	338.5	15.1	1,970.0	139.3	41.8	91.2	4,368.4	5,781.0	4,690.3
	2 NOT DEF	45.5	51.5	97.0	134.1	42.4		176.6			19.2	292.8	163.2	170.6
Total POMME GRANATES		1,413.5	809.6	2,223.1	1,750.5	380.9	15.1	2,146.5	139.3	41.8	110.4	4,661.1	5,944.2	4,860.8
PERSIMMONS	1 NOT DEF	150.6	275.9	426.5	2.0			2.0		1.6	16.9	447.0	462.7	98.7
	2 FUYU	70.1	83.0	153.2	1.5			1.5		2.5		157.2	225.9	353.1
	3 PRIN. ITO		1.9	1.9								1.9		
Total PERSIMMONS		220.7	360.9	581.6	3.6			3.6		4.1	16.9	606.2	688.6	451.8
QUINCES	1 CHAMPION	35.8	59.8	95.5					40.0	0.8		136.4	364.5	202.4
	2 NOT DEF	54.1	46.1	100.1	37.7			37.7		55.8		193.6	167.4	158.2
Total QUINCES		89.9	105.8	195.7	37.7			37.7	40.0	56.6		330.0	532.0	360.6
FIGS	1 NOT DEF	9.9	100.0	109.9	2.4		26.1	28.5	0.2	0.02	1.5	140.0	183.9	96.1
	2 DAKOTA	0.7		0.7								0.7		0.8
Total FIGS		10.6	100.0	110.6	2.4		26.1	28.5	0.2	0.02	1.5	140.7	183.9	96.9
CHERIMOYAS	1 C. LISA	41.2	43.4	84.6					0.8	35.9	1.3	122.7	135.3	114.9
	2 NOT DEF	4.8	1.2	6.0							0.2	6.2	10.2	0.5
	3 BRONCEA	3.2		3.2								3.2		
Total CHERIMOYAS		49.2	44.6	93.8					0.8	35.9	1.6	132.1	145.5	115.3
POMEGRANATES ARILS	1 NOT DEF	0.005	0.4	0.4								0.4	17.8	60.6
Total POMEGRANATES ARILS		0.005	0.4	0.4								0.4	17.8	60.6
LOQUATS	1 G. NUGGET		15.6	15.6								15.6	3.5	12.3
	2 NOT DEF		2.5	2.5	1.3			1.3				3.9	10.2	5.5
Total LOQUATS			18.2	18.2	1.3			1.3				19.5	13.6	17.8
FEIJOAS	1 NOT DEF	3.1	3.6	6.6								6.6	5.2	7.3
Total FEIJOAS		3.1	3.6	6.6								6.6	5.2	7.3
PRICKLY PEARS	1 NOT DEF												7.0	10.6
Total PRICKLY PEARS													7.0	10.6
PEPINO MELON	1 NOT DEF						0.1	0.1				0.1	0.1	3.3
Total PEPINO MELON							0.1	0.1				0.1	0.1	3.3
MANGOES	1 NOT DEF													0.03
Total MANGOES														0.03
TOTAL SEASON 2012/2013		1,786.8	1,443.1	3,229.9	1,795.5	380.9	41.3	2,217.7	180.4	138.5	130.3	5,896.7		
TOTAL SEASON 2011/2012		2,060.7	2,061.7	4,122.4	2,138.0	701.0	81.3	2,920.3	214.2	194.3	86.7		7,537.9	
TOTAL SEASON 2010/2011		1,420.1	1,607.5	3,027.6	1,617.2	831.4	153.0	2,601.6	183.9	155.8	16.3			5,985.3

Air Freight - Main Exporters

Season 2012/2013 (Tons)

EXPORTER	BLUEB	CHERRY	PEACH	NECTARIN	GRAPE	PLUM	APPLE	APRICOT	FIG	OTHERS	TOTAL		
											2012-13	2011-12	2010-11
1 Hortifrut Chile S.A.	1,995.1									6.0	2,001.1	876.1	874.0
2 Sociedad San Francisco Lo Garces Ltda.	5.4	1,289.0	212.8	236.5		59.8				32.4	1,835.9	1,645.7	1,805.4
3 David del Curto S.A.	75.8	378.3	506.4	429.9	33.7	142.9	16.7	38.0		9.8	1,631.5	1,302.4	1,223.0
4 Verfrut S.A., Soc. Exp.		102.3	1,039.3	223.1	32.3	86.9	14.0				1,497.9	1,264.5	337.1
5 Valle Maule S.A.	1,057.7	1.8									1,059.5	495.7	656.6
6 Copefrut S.A.	367.5	614.2	10.1	2.1		1.3		1.7			996.9	798.3	1,185.9
7 Sun Belle Berries S.A.	798.3									23.4	821.6	438.4	791.0
8 Araucaria Exportaciones S.A.		28.4	579.0	175.7							783.0	492.7	58.5
9 Vital Berry Marketing S.A.	522.2	34.7							74.1	58.9	689.9	538.1	728.6
10 Frutera San Fernando S.A. (Frusan)	84.6	431.9	60.1					4.1		17.9	598.6	483.7	473.6
11 Geofrut S.A.	3.4	170.0	260.6	152.1	3.2						589.2	958.8	865.8
12 Export. e Inv. Agroberries Ltda.	528.1										528.1	306.9	261.8
13 Alpine Chile S.A.	486.6										486.6	146.7	194.9
14 Agrofrío Central Ltda.	22.5	410.6									433.2	280.5	256.9
15 Exportadora San Rafael Ltda.	388.4										388.4	126.8	134.6
16 Tuniche Fruits Ltda.		20.9	304.4	34.8		2.2				11.0	373.3	264.1	231.6
17 Export. Agua Santa, (Greentree)		98.6	58.9	189.4				15.0			361.9	179.9	159.8
18 Dole Chile S.A.	0.7	171.7	49.4	55.8		76.9					354.6	390.5	209.7
19 Unifrutti Traders Ltda.		156.6		20.8	59.8	20.6	31.3			49.3	338.5	435.2	417.5
20 Driscoll 's de Chile S.A.	310.9			2.7							313.6	184.0	304.0
21 Com. SVS Ltda.	274.4	23.4									297.7	114.9	213.7
22 Rucaray S.A., Exportadora y Servicios		209.1	21.3	31.0		19.1		7.7			288.2	268.3	199.2
23 Rancagua, Cía. Exp. Ltda.		275.8									275.8	338.6	166.8
24 Gestión de Exp. Frut. S.A. (Gesex)			80.2	91.5	48.7	21.2		15.2	1.6	0.8	259.3	196.8	166.6
25 Exportadora Subsole S.A.	34.8	142.2			68.4					8.6	254.0	196.5	463.3
26 Agr. Ind. El Bolso S.A.	252.5										252.5	53.1	60.0
27 Com. Greenvic S.A.	36.7	62.0	34.9	42.8	35.1	2.5		24.9			238.8	128.9	398.1
28 South Pacific Trading Ltda.	233.4									2.4	235.7	244.0	227.6
29 Servicios Chilifresh Ltda.	15.0	166.7	6.6		38.1						226.4	310.1	224.5
30 Tempofruits S.A.		40.2	92.9	52.1		35.2				3.8	224.2	70.3	65.0
31 Del Monte Fresh Produce (Chile) S.A.		211.5									211.5	180.0	151.7
32 Soc. Agric. Comercial Ltda., (Agricom)	112.1	8.4	31.9	46.8	11.2					0.03	210.4	259.6	409.3
33 Exportadora San Clemente S.A.		209.2									209.2	79.6	38.8
34 Zurgroup S.A.	196.5	5.2									201.6	107.9	
35 Agrofruta Ltda.		99.8	8.4		49.8		40.3				198.3	28.6	2.0
36 Alifrut S.A.	196.8										196.8	134.4	189.6
37 Export. y Comerc. Valle Azul Spa	191.8	1.9									193.7		
38 Comfrut S.A.	105.8									84.0	189.8	199.9	219.2
39 Exportadora Río Blanco Ltda.		180.2			3.3	1.0				0.02	184.5	164.6	397.4
40 Cincosur S.A.				183.6							183.6		
41 Carsol Fruit Export S.A.	174.6										174.6	20.9	
42 Merex Ltda., Soc. Exp. Agric.	158.5	9.4									167.9	102.5	78.7
43 C y D Internacional S.A.	89.3	41.0	27.3	8.9		0.2				0.9	167.4	165.8	217.4
44 Lafrut Exportaciones Agropecuarias Ltda.	28.2				131.5						159.7	55.1	264.0
45 Com. AMS Family S.A.	64.6	77.1					13.7			2.5	158.0	91.0	70.3
46 Natural Choice	38.0	1.9								105.6	145.4	200.4	260.8
47 Prima Agrot trading S.A.	26.7	53.5	59.5	3.4							143.2	212.9	181.8
48 Soc. Agrícola Santa Ana Ltda.					142.4						142.4		
49 New World Chile S.A.	8.5	76.7	11.6	11.0	20.1	6.0		3.2		0.7	137.8	64.1	68.5
50 Exportadora Southern Fruit	32.5	3.6	35.0	3.5		36.7	19.2	3.1			133.5	91.9	129.2
51 Exportadora Sapel Ltda.	1.6		41.4	82.2				4.6		2.9	132.6	5.5	5.0
52 Agr. e Inv. Río Duero II S.A.	56.9	73.5									130.4	185.2	89.8
53 Chilexpo Frut Ltda., Soc. Agr.		129.9									129.9	163.5	180.1
54 Agricamex Ltda.	123.9									2.7	126.6	53.0	49.2
55 Farmers Friend	126.1										126.1	41.7	44.2
56 Madre Tierra OR	122.0										122.0	13.9	
57 Exportadora Los Lirios S.A.	2.0	117.8									119.8	132.8	175.1
58 Exportadora Fruit Grower Chile S.A.	34.9	80.0								1.2	116.2	89.1	89.8
59 Agro Entre Rios Ltda.	112.7									2.9	115.6	116.5	113.1
60 Agrícola Mondasol Ltda.	115.2	0.3								0.04	115.5	43.0	75.8
OTHERS	2,474.4	2,142.5	99.1	51.8	266.2	40.2	52.0	45.6	65.0	219.9	5,456.6	5,915.8	8,431.2
TOTAL SEASON 2012/2013	12,087	8,351.6	3,631.1	2,131.5	943.7	552.7	187.3	163.0	140.7	647.5	28,836		
TOTAL SEASON 2011/2012	5,158.6	9,857.0	3,090.7	1,896.0	547.9	471.2	139.9	159.0	183.9	945.5		22,450	
TOTAL SEASON 2010/2011	6,172.3	10,574	3,060.2	2,126.1	1,316.1	342.6	108.8	245.0	96.9	1,244.9			25,287



Air Freight - Main Importers Season 2012/2013 (Tons)

CONSIGNEE	BLUEB	CHERRY	PEACH	NECTARIN	GRAPE	PLUM	APPLE	APRICOT	OTHERS	TOTAL		
										2012-13	2011-12	2010-11
1 F.P.D. Inc	7.1	63.4	1,375.2	716.1				5.7		2,167.5	2,167.1	2,507.7
2 Hortifrut Northamerica Inc.	1,473.5									1,473.5	471.0	476.1
3 Jac Vandenberg, Inc.	40.4	62.8	703.6	450.6		10.0		8.9	10.3	1,286.6	1,334.3	1,269.6
4 Shanghai New Long March Intl Trade Co.	238.6	586.4				0.9				825.9	805.8	335.9
5 Contel Fresh, Inc.	53.7	92.9	258.6	192.9		144.1			13.4	755.6	541.4	649.4
6 Huitong Economic Trade	121.0	613.1		0.6						734.8	130.1	2.4
7 Sun Belle, Inc.	715.3								11.0	726.3	387.1	694.6
8 Wal-Mart Stores, Inc.	13.4	157.9	160.6	153.4		190.4		14.4	0.07	690.0	782.2	419.4
9 Sunny Ridge Berry Farm, Inc	680.2									680.2	365.1	380.8
10 Alpine Fresh Inc.	658.3									658.3	388.6	398.1
11 Team Produce Int'l.	190.1	87.8	140.0	122.3					115.7	655.9	336.8	437.3
12 Copsul Imp. e Exp. Ltda.		52.2	63.5	18.0	166.1	90.2	74.1		55.0	519.1	499.7	412.2
13 Grower Direct Marketing, L.L.C.	110.3	361.8								472.1	303.9	400.4
14 Loblaw's Companies East Prod.	139.8	55.0	133.0	13.0				11.7	30.4	382.9	174.8	682.8
15 Richard Hochfeld Limited					342.2					342.2		255.4
16 Gourmet Trading Co.	326.8									326.8	125.0	126.0
17 North Bay Produce, Inc	308.3									308.3	76.5	120.9
18 Special Fruit NV	273.7	27.9							3.8	305.4	149.6	77.6
19 The Oppenheimer Group	111.5	107.9	63.1	22.8						305.4	193.3	216.4
20 Unifrutti Of America, Inc.	4.2	51.0	186.4	39.1				1.3		282.1	190.4	223.9
21 Driscoll's	270.6			2.7						273.3	157.7	267.9
22 Beijing Yidu Yongyu Fruits	40.8	225.0								265.8	127.0	254.1
23 Regatta Tropicals Ltd.	26.3	205.1							17.9	249.4	192.9	279.4
24 Wishnatzki Farms	246.7									246.7	55.7	44.2
25 Shanghai Lutong International	34.8	209.3								244.1	47.4	10.0
26 Dave's Speciality Imports, Inc.	236.1								4.8	240.9	65.1	66.7
27 Sunny Valley Int., Inc.	212.9								2.4	215.2	165.3	249.8
28 California Giant Inc.	202.7									202.7	106.3	99.5
29 Rio Vista Limitada		45.0	12.7	21.9		32.9		4.9	78.4	195.8	136.8	172.6
30 NFI IPD, LLC		101.6	11.0	4.5	11.1	23.3		8.7	18.7	179.1	319.5	30.7
31 Frutas E. Sánchez S.L.		71.6	73.6	6.1		2.5		5.7	13.7	173.2	208.6	225.8
32 H. E. Butt Grocery Company	128.3	11.2	20.5					10.6		170.6	201.2	315.4
33 ASF Holland B.V.	169.2									169.2	13.5	63.1
34 Costco President Taiwan Inc.	133.3	31.9	2.6							167.8	176.9	84.7
35 Berry Fresh Produce LLC	167.7									167.7	75.6	102.2
36 Total World Fresh	125.8	31.1								156.9	92.4	106.1
37 Social Enterprise, LLC.	148.5	7.2								155.7	67.5	34.9
38 Kopke Jr. Inc., William H.	1.4	144.3								145.7	206.5	478.7
39 Costco Wholesale Japan Ltd.	114.6				18.4				8.2	141.2	110.6	57.0
40 Win Rich Transportation Ltd	20.2	114.1								134.3	163.1	61.4
41 San Lucar Fruit S.L.	32.7	23.3	45.3	31.9					0.8	134.1	141.0	148.6
42 Beijing Grit Technolog Y Co Lt	49.9	79.3								129.2		
43 Sierra Produce		118.9						9.9		128.8	146.8	147.1
44 A.M.S. European		74.5		0.6	52.2					127.4	109.1	107.9
45 Giumarra Bros Fruit Co., Inc.	105.0	8.5							12.6	126.1	19.1	18.7
46 W.M. Morrison Produce Ltd.	14.9				108.0					122.9	24.0	21.5
47 Wuhl Shafman & Lieberman Corp.	117.3									117.3	10.6	14.3
48 Bengard Marketing		111.8	0.5	0.7				4.1		117.2	143.5	319.1
49 Vital Fresh LLC.	116.0									116.0		
50 International Produce Ltd.	50.6	29.1		36.3						116.0	73.5	55.5
51 Herbert Widmann Gmbh	113.2								1.4	114.6	37.1	9.7
52 J.Van De Put Fresh Cargo Hand.	103.3	3.3							0.7	107.3	44.4	32.9
53 Fruit Specialties Inc.			46.6	46.4		10.2		1.2	2.5	106.9		
54 Pomina Enterprise Co., Ltd.	13.2	76.4			1.2		14.7			105.4	126.7	167.7
55 Giumarra VBM International, LLC	104.4									104.4	216.3	297.8
56 NZ Orchards Corporation	103.2									103.2		0.02
57 Leistan (Beijin) Trading Co. Ltd.	4.2	98.8								103.0	153.0	
58 Fru Veg Marketing Inc.	67.9	30.1							2.4	100.4	31.4	
59 Mara Fruit		1.6	44.4	50.8					2.4	99.1	2.3	
60 Clear Spring Parking Llc.	88.1									88.1	11.6	41.3
OTHERS	3,257.2	4,178.4	289.8	200.8	244.4	48.2	98.6	75.8	381.6	8,774.8	9,046.9	10,814
TOTAL SEASON 2012/2013	12,087	8,351.6	3,631.1	2,131.5	943.7	552.7	187.3	163.0	788.2	28,836		
TOTAL SEASON 2011/2012	5,158.6	9,857.0	3,090.7	1,896.0	547.9	471.2	139.9	159.0	1,129.4		22,450	
TOTAL SEASON 2010/2011	6,172.3	10,574	3,060.2	2,126.1	1,316.1	342.6	108.8	245.0	1,341.8			25,287

Destination in North America

Season 2012/2013 (Tons)

COAST	COUNTRY	PORT	AIR FREIGHT	SEA FREIGHT		LAND FREIGHT	TOTAL		
				CHARTER	LINER		2012-13	2011-12	2010-11
EAST	U.S.A.	FILADELFA		236,536	135,522		372,058	352,789	353,016
		WILMINGTON D.		129,496	81.2		129,577	109,968	118,155
		NEW YORK	720.7		39,035	13.7	39,769	53,626	42,836
		MIAMI	13,945		11,093	783.3	25,822	26,200	30,015
		ELIZABETH			21,069		21,069	21,280	12,951
		HOUSTON			8,373.7		8,373.7	15,819	16,754
		NEW JERSEY			15,863		15,863	12,922	11,333
		EVERGLADES			11,940		11,940	6,463.8	3,533.2
		MCALLEN			615.1		615.1	25.5	
		OAKLAND			385.7		385.7	52.2	19.6
		SAVANNAH			332.3		332.3		103.2
		DALLAS	43.4				43.4	150.1	173.0
		ATLANTA	52.0				52.0	112.9	154.6
		ORLANDO	111.7				111.7		
		BALTIMORE						21.4	85.2
		WASHINGTON							21.8
		CHICAGO							8.0
		J.F.KENNEDY	1.2				1.2	4.0	0.3
TOTAL			14,874	366,032	244,309	797.0	626,012	599,435	589,158
TOTAL EAST			14,874	366,032	244,309	797.0	626,012	599,435	589,158
WEST	U.S.A.	LOS ANGELES	1,578.1	101,209	67,340	19.6	170,146	204,868	184,778
		LONG BEACH			24,387		24,387	44,063	55,551
		SAN PEDRO		254.7	21,270		21,525	13,050	3,574.6
		SEATTLE			8,251.2		8,251.2	10,919	12,308
		TACOMA			2,031.4		2,031.4	571.0	
		PORTLAND						236.3	46.1
		SAN FRANCISCO	51.3		22.4		73.7	29.6	22.3
		TOTAL	1,629.4	101,464	123,302	19.6	226,415	273,738	256,280
TOTAL WEST		1,629.4	101,464	123,302	19.6	226,415	273,738	256,280	
TOTAL NORTH AMERICA		16,503	467,496	367,611	816.6	852,426	873,172	845,439	

Destination in Europe Season 2012/2013 (Tons)

COUNTRY	PORT	AIR FREIGHT	SEA FREIGHT			TOTAL		
			CHARTER	LINER	TOTAL	2012-13	2011-12	2010-11
THE NETHERLANDS	ROTTERDAM	1.2	1,047.5	253,950	254,997	255,251	215,526	236,713
	FLUSHING		20,797	66.6	20,864	20,864	18,504	14,523
	AMSTERDAM	767.3	14.6		14.6	839.1	457.1	721.2
	TOTAL	768.5	21,859	254,016	275,876	276,954	234,487	251,957
ENGLAND	TILBURI		1,238.1	87,909	89,147	89,180	74,252	59,195
	FELIXSTOWE			4,679.3	4,679.3	4,679.3	22,595	32,166
	SHEERNESS		2.8		2.8	2.8	12,814	22,536
	PORTSMOUTH		5,747.8	30.1	5,777.9	5,777.9		
	LONDRES	1,464.4		10.2	10.2	1,776.0	856.3	1,467.3
	ISLAS FALKLAND	16.9				16.9	28.4	28.1
	HEATROW	56.2				56.2		6.1
	LIVERPOOL						5.3	24.0
	BALTIMORE						20.6	
	PORT STANLEY	1.7				1.7	0.1	0.9
	TOTAL	1,539.2	6,988.6	92,629	99,617	101,491	110,571	115,424
RUSSIA	SAN PETERSBURGO	3.8	37,184	59,360	96,543	96,547	87,908	101,132
	NOVOROSSISK			27.7	27.7	27.7	350.5	8,829.2
	VLADIVOSTOK			803.5	803.5	803.5	908.8	942.8
	DOMODEDOVO	83.9				85.5	85.3	87.6
	MOSCU	13.5				13.5	21.7	55.5
TOTAL	101.2	37,184	60,191	97,375	97,477	89,274	111,047	
SPAIN	ALGECIRA		20.5	18,308	18,329	18,329	15,006	19,199
	BARCELONA	3.4	236.7	19,454	19,690	19,694	14,720	16,348
	VALENCIA			11,885	11,885	11,885	14,452	13,643
	LAS PALMAS	6.1		2,307.6	2,307.6	2,313.7	2,982.5	2,898.2
	SANTA CRUZ DE TENE	19.7		1,342.2	1,342.2	1,361.9	1,735.2	4,353.1
	BILBAO			891.7	891.7	891.7	1,891.8	3,526.9
	MARIN			1,581.6	1,581.6	1,581.6	1,531.4	2,129.2
	VIGO			1,501.5	1,501.5	1,501.5	1,172.9	983.2
	TARRAGONA			20.1	20.1	20.1	1,102.7	2,155.3
	MADRID	334.5		2.6	2.6	458.2	610.5	811.3
	ALICANTE						175.6	146.9
	MELILLA			20.3	20.3	20.3		64.0
	MALAGA			23.0	23.0	23.0	41.9	
	CADIZ			31.0	31.0	31.0		28.3
	CARTAGENA			44.3	44.3	44.3		
	ESPANA			30.4	30.4	30.4		
BARAJAS						4.6		
TOTAL	363.7	257.2	57,443	57,700	58,190	55,423	66,286	
ITALY	LIVORNO		37.3	40,879	40,916	40,929	34,710	34,259
	VADO			1,536.8	1,536.8	1,536.8	10,117	16,480
	GENOVA			8,252.3	8,252.3	8,252.3	7,782.9	4,877.5
	LA SPEZIA			502.6	502.6	502.6	711.2	6,393.1
	SALERMO			883.7	883.7	883.7	1,049.4	957.0
	NAPOLIS			562.3	562.3	562.3	1,123.5	261.1
	MILAN	221.6				229.9	233.3	376.2
	ROMA	3.3				39.4	45.6	47.3
	MALPENSA	10.5				10.5	27.6	67.5
	TRIESTE						15.0	
	TOTAL	235.4	37.3	52,617	52,654	52,947	55,816	63,718
GERMANY	HAMBURGO	0.1	1,265.7	17,501	18,767	18,767	22,718	25,560
	FRANKFURT	724.8				906.9	369.0	372.0
	BREMEN			251.3	251.3	251.3	28.6	234.0
	MUNICH	0.6				0.6	27.4	0.5
	MUNCHEN	0.6				0.6	2.2	1.4
	BERLIN	0.2				0.2	0.1	0.009
TOTAL	726.3	1,265.7	17,752	19,018	19,926	23,145	26,168	

Destination in Europe

Season 2012/2013 (Tons)

COUNTRY	PORT	AIR FREIGHT	SEA FREIGHT			TOTAL		
			CHARTER	LINER	TOTAL	2012-13	2011-12	2010-11
FRANCE	LE HAVRE		255.4	11,495	11,750	11,750	7,455.7	8,188.4
	MARSELLA		820.7	6,751.4	7,572.1	7,572.1	6,520.1	8,469.6
	PARIS	464.0	10.4	216.8	227.2	706.3	589.7	959.6
	BASSE TERRE			304.6	304.6	304.6	699.6	610.6
	CEDEX						122.2	751.0
	ISLA REUNION			323.1	323.1	323.1	164.1	171.6
	LABATUT						351.4	64.7
	DUNKERQUE						91.2	24.0
	BORDEAUX			9.2	9.2	9.2	9.2	
	FRANCIA						0.2	
	TOTAL	464.0	1,086.4	19,100	20,186	20,665	16,003	19,239
TURKEY	MERSIN			10,594	10,594	10,594	7,318.7	13,577
	ESTAMBUL	0.4		534.2	534.2	534.6	1,577.0	714.9
	AMBARLI			657.6	657.6	657.6	319.0	749.0
	IZMIR			83.8	83.8	83.8	774.3	167.1
	TOTAL	0.4		11,870	11,870	11,870	9,988.9	15,208
BELGIUM	AMBERES		170.2	8,602.7	8,772.9	8,772.9	9,217.9	10,839
	BRUSELAS						165.9	1,030.1
	ZEEBRUGGE							26.2
	TOTAL		170.2	8,602.7	8,772.9	8,772.9	9,383.8	11,895
PORTUGAL	LISBOA			4,270.5	4,270.5	4,270.5	3,979.1	5,657.6
	SINES			2,632.0	2,632.0	2,632.0	1,260.4	1,386.8
	SETUBAL		2,954.6		2,954.6	2,954.6		
	LEIXOES			1,738.5	1,738.5	1,738.5	368.6	647.4
	TOTAL		2,954.6	8,641.0	11,596	11,596	5,608.0	7,691.8
SWEDEN	HELSINBORG			6,188.3	6,188.3	6,188.3	5,964.6	8,092.3
	GOTHEMBURGO			22.1	22.1	22.1		97.6
	ESTOCOLMO			22.7	22.7	22.7	37.7	
	TOTAL			6,233.0	6,233.0	6,233.0	6,002.2	8,189.9
NORWAY	OSLO			6,198.8	6,198.8	6,198.8	6,639.3	5,834.2
	STAVANGER			101.4	101.4	101.4	199.5	135.7
	TOTAL			6,300.2	6,300.2	6,300.2	6,838.7	5,969.9
GREECE	SALONICA			1,041.8	1,041.8	1,041.8	3,143.5	6,232.8
	PIRAEUS			1,208.2	1,208.2	1,208.2	1,707.4	2,386.7
	THESSALONIKI			1,438.3	1,438.3	1,438.3		
	HERAKLION							21.4
	ATENAS						1.3	2.1
	TOTAL			3,688.3	3,688.3	3,688.3	4,852.1	8,643.0
POLAND	GDYNIA		1,649.6	1,547.9	3,197.4	3,197.4	2,068.9	3,320.7
	VARSOVIA			708.9	708.9	708.9	1,009.1	801.9
	KRAKOWSKA						18.7	
	TOTAL		1,649.6	2,256.8	3,906.4	3,906.4	3,096.7	4,122.6
IRELAND	DUBLIN	7.5		3,416.6	3,416.6	3,424.1	2,845.1	4,672.6
	BELFAST			36.6	36.6	36.6	21.2	
	TOTAL	7.5		3,453.1	3,453.1	3,460.7	2,866.2	4,672.6
FINLAND	HELSINSKY			2,372.1	2,372.1	2,372.1	2,180.2	1,898.9
	TURKU						15.3	
	TOTAL			2,372.1	2,372.1	2,372.1	2,195.5	1,898.9
DENMARK	AARHUS			1,688.9	1,688.9	1,688.9	1,063.2	1,496.9
	COPENHAGEN			592.8	592.8	592.8	850.1	721.7
	TOTAL			2,281.7	2,281.7	2,281.7	1,913.3	2,218.6
LITHUANIA	KLEIPEDA			1,897.9	1,897.9	1,897.9	1,164.5	1,832.4
	TOTAL			1,897.9	1,897.9	1,897.9	1,164.5	1,832.4
UKRAINE	ODESSA		17.1	743.4	760.5	760.5	595.4	487.3
	KIEV			41.7	41.7	41.7		
	TOTAL		17.1	785.1	802.2	802.2	595.4	487.3
CYPRUS	LIMASSOL			234.0	234.0	234.0	772.1	811.3
	LARNACA	0.3				0.3	13.9	18.8
	TOTAL	0.3		234.0	234.0	234.3	786.0	830.2



Destination in Europe Season 2012/2013 (Tons)

COUNTRY	PORT	AIR FREIGHT	SEA FREIGHT			TOTAL		
			CHARTER	LINER	TOTAL	2012-13	2011-12	2010-11
SWITZERLAND	ZURICH			289.9	289.9	289.9	443.7	414.2
	GINEBRA			123.5	123.5	123.5	1.6	
	BASILEA						23.2	81.2
	SUIZA						20.0	20.0
	TOTAL			413.4	413.4	413.4	488.5	515.4
MALTA	MARSAXLOKK			297.6	297.6	297.6	439.8	400.5
	MALTA			63.7	63.7	63.7	21.2	43.6
	TOTAL			361.3	361.3	361.3	460.9	444.1
LATVIA	RIGA			488.5	488.5	488.5	627.4	
	TOTAL			488.5	488.5	488.5	627.4	
ROMANIA	CONSTANZA			248.8	248.8	248.8	329.4	169.3
	BUCAREST			40.1	40.1	40.1	102.3	
	TOTAL			288.9	288.9	288.9	431.7	169.3
AUSTRIA	VIENA			221.6	221.6	221.6	275.0	174.8
	LINZ						20.0	53.1
	TOTAL			221.6	221.6	221.6	295.0	227.9
CZECH REPUBLIC	PRAGA			53.1	53.1	53.1	162.9	204.3
	BYSICE			35.4	35.4	35.4	157.0	17.7
	TOTAL			88.6	88.6	88.6	319.9	222.0
LUXEMBOURG	LUXEMBURGO							470.6
	TOTAL							470.6
ICELAND	KEFLAVIK			142.4	142.4	142.4	148.4	152.0
	TOTAL			142.4	142.4	142.4	148.4	152.0
BULGARIA	VARNA			113.4	113.4	113.4	40.2	82.2
	TOTAL			113.4	113.4	113.4	40.2	82.2
KAZAKHSTAN	URALSK						87.7	
	ALMATY	8.6	22.9		22.9	31.5	41.4	7.6
	TOTAL	8.6	22.9		22.9	31.5	129.1	7.6
SLOVENIA	KOPER						2.0	114.6
	TOTAL						2.0	114.6
CROATIA	SPLIT			4.1	4.1	4.1		67.1
	TOTAL			4.1	4.1	4.1		67.1
SCOTLAND	GLASGOW							10.0
	TOTAL							10.0
TOTAL EUROPE		4,215.2	73,493	614,485	687,978	693,219	642,955	729,982

Destination in Latin America

Season 2012/2013 (Tons)

COUNTRY	PORT	AIR FREIGHT	SEA FREIGHT			LAND FREIGHT	TOTAL		
			CHARTER	LINER	TOTAL		2012-13	2011-12	2010-11
COLOMBIA	BUENAVENTURA			103,601	103,601		103,601	105,068	102,381
	CARTAGENA			4,443.5	4,443.5		4,443.5	5,850.7	8,892.6
	BARRANQUILLA			4,349.8	4,349.8		4,349.8	3,391.7	2,344.7
	SANTA MARTA			2,669.9	2,669.9		2,669.9	1,714	
	BOGOTA	70.9					70.9	97.9	69.7
	CALI	2.2					2.2		1.0
	MEDELLIN	0.5					0.5	0.4	
	TOTAL	73.6			115,064	115,064		115,138	114,580
BRASIL	IGUACU FOZ					29,204	29,204	26,346	23,949
	SAO PAULO	768.9		365.5	365.5	22,190	23,325	20,061	17,034
	SAO BORJA					7,287.5	7,287.5	12,577	18,232
	DIONISIO CERQUEIRA					9,274.1	9,274.1	9,241.5	11,783
	SANTOS			5,823.5	5,823.5		5,823.5	11,507	6,277.5
	URUGUAINA					7,093.5	7,093.5	2,224.5	300.2
	FARROUPILHA					2,812.3	2,812.3	2,362.2	1,333.5
	RIO DE JANEIRO	31.5		160.3	160.3	1,605.3	1,797.1	1,149.2	1,062.9
	VITORINO					1,528.4	1,528.4	1,626.9	790.3
	ITAJAI			1,336.1	1,336.1		93.5	1,429.6	1,193.8
	CURITIVA						210.2	210.2	1,830.6
	SUAPE			724.9	724.9		724.9	711.3	623.4
	RIO GRANDE					40.4	40.4	550.0	373.5
	PARANAGUA			44.9	44.9		86.5	131.4	432.4
	PARANA						380.3	380.3	209.2
	CAMPINAS	0.4					259.1	259.5	272.2
	RECIFE						234.4	234.4	191.6
	SANTA CATARINA			19.0	19.0		216.5	235.5	87.5
	SALVADOR-BAHIA			24.0	24.0		88.5	112.5	357.6
	PORTO ALEGRE	0.8					71.9	72.7	91.5
	VITORIA			103.0	103.0		20.1	123.1	160.2
	GUARULITOS	91.2						91.2	51.3
	BRASILIA								61.6
	MINAS GERAIS						28.9	28.9	88.0
	FORTALEZA								107.9
	BELO HORIZONTE						55.9	55.9	45.2
	BAHIA						22.0	22.0	66.5
	PATO BRANCO						21.3	21.3	58.4
FRAIBURGO						45.2	45.2	6.0	
RIO DO SUR						21.2	21.2		
VIRACOPOS	15.9						15.9		
TOTAL	908.8			8,601.1	8,601.1	82,891	92,401	93,450	84,857
ECUADOR	GUAYAQUIL	3.0		72,909	72,909		72,912	75,716	74,246
	QUITO	8.6					8.6	3.1	5.4
	TOTAL	11.6		72,909	72,909		72,921	75,719	74,251
PERÚ	TACNA					28,802	28,802	39,133	49,874
	CALLAO			20,193	20,193		20,193	19,561	16,290
	LIMA	7.2					7.2	271.8	210.3
	TOTAL	7.2		20,193	20,193	28,802	49,002	58,966	66,374
MÉXICO	MANZANILLO			39,847	39,847		39,847	22,974	14,399
	LAZARO			4,341.5	4,341.5		4,341.5	26,894	37,819
	VERACRUZ			103.6	103.6		103.6	395.3	431.0
	C.DE MEXICO	71.9					71.9	120.8	171.8
	GUADALAJARA			38.1	38.1		38.1		32.0
	ALTAMIRA			9.1	9.1		9.1		
	MONTERREY							1.0	
	TOTAL	71.9		44,340	44,340		44,412	50,385	52,852
VENEZUELA	LA GUAIRA			22,279	22,279		22,279	43,758	37,155
	PTO.CABELLO			2,010.7	2,010.7		2,010.7	6,239.1	3,581.4
	ISLAS MARGARITA			65.6	65.6		65.6	283.9	357.9
	CARACAS	142.0					142.0	267.2	134.4
	EL GUAMACHE			77.9	77.9		77.9	129.9	83.7
	TOTAL	142.0		24,433	24,433		24,575	50,678	41,313



Destination in Latin America Season 2012/2013 (Tons)

COUNTRY	PORT	AIR FREIGHT	SEA FREIGHT			LAND FREIGHT	TOTAL		
			CHARTER	LINER	TOTAL		2012-13	2011-12	2010-11
ARGENTINA	MENDOZA					17,858	17,858	15,317	17,282
	BUENOS AIRES					5,499.3	5,499.3	2,774.2	2,707.1
	CORDOBA					154.6	154.6	489.5	1,179.0
	SANTA FE								117.0
	BARILOCHE					9.0	9.0		47.3
	SAN JUAN							17.7	
	RIO NEGRO								7.0
	EZEIZA	0.6					0.6		1.3
TOTAL	0.6					23,520	23,521	18,598	21,341
BOLIVIA	LA PAZ					12,879	12,879	16,893	20,595
	COCHABAMBA					0.8	0.8	23.5	641.2
	TOTAL					12,880	12,880	16,917	21,236
COSTA RICA	SAN JOSE	6.5		7,507.5	7,507.5	23.5	7,537.5	5,285.2	7,596.1
	HEREDIA			1,276.2	1,276.2		1,276.2	3,567.4	3,424.7
	CALDERA			1,232.1	1,232.1		1,232.1	2,486.3	1,412.0
	PTO. LIMON			2,175.7	2,175.7		2,175.7	832.8	234.7
	TOTAL	6.5		12,192	12,192	23.5	12,222	12,172	12,668
GUATEMALA	QUETZAL			6,307.9	6,307.9		6,307.9	4,700.1	5,207.5
	CIUDAD DE GUATEMALA	2.4		2,863.4	2,863.4		2,865.8	4,247.1	3,396.6
	TOTAL	2.4		9,171.3	9,171.3		9,173.7	8,947.2	8,604.1
EL SALVADOR	SAN SALVADOR	3.8		4,173.0	4,173.0		4,176.7	5,160.6	5,608.9
	ACAJUTLA			3,451.4	3,451.4		3,451.4	1,968.5	922.5
	TOTAL	3.8		7,624.4	7,624.4		7,628.2	7,129.1	6,531.3
HONDURAS	SAN PEDRO DE SULA			3,819.4	3,819.4		3,819.4	4,212.5	3,695.4
	TEGUCIGALPA			899.9	899.9		899.9	1,012.1	1,558.3
	PUERTO CORTES			836.1	836.1		836.1	392.5	189.6
	TOTAL			5,555.3	5,555.3		5,555.3	5,617.1	5,443.4
PANAMÁ	BALBOA			4,457.5	4,457.5		4,457.5	3,646.1	3,520.8
	CIUDAD DE PANAMA	4.2		1,068.7	1,068.7		1,072.9	1,486.7	1,636.7
	MANZANILLO PANAMA			43.0	43.0		43.0	189.0	
	COLON								17.7
	PANAMA							3.4	2.5
TOTAL	4.2		5,569.2	5,569.2		5,573.4	5,325.3	5,177.8	
PUERTO RICO	SAN JUAN			3,680.0	3,680.0		3,680.0	3,457.6	3,905.9
	TOTAL			3,680.0	3,680.0		3,680.0	3,457.6	3,905.9
REPÚBLICA DOMINICANA	CAUCEDO			2,324.2	2,324.2		2,324.2	3,171.3	3,136.8
	TOTAL			2,324.2	2,324.2		2,324.2	3,171.3	3,136.8
URUGUAY	MONTEVIDEO	3.1				2,760.5	2,763.6	1,796.8	1,914.3
	PAISANDU							10.0	16.5
	TOTAL	3.1				2,760.5	2,763.6	1,806.8	1,930.8
LA MARTINICA	LA MARTINICA			2,645.7	2,645.7		2,645.7	1,838.6	1,677.8
	TOTAL			2,645.7	2,645.7		2,645.7	1,838.6	1,677.8
CUBA	LA HABANA			208.4	208.4		208.4	427.4	733.2
	TOTAL			208.4	208.4		208.4	427.4	733.2
NICARAGUA	MANAGUA			243.7	243.7		243.7	250.2	390.9
	CORINTO			139.8	139.8		139.8	76.7	132.3
	TOTAL			383.5	383.5		383.5	326.9	523.2
CURAZAO	WILLEMSTAD	3.0		219.7	219.7		222.7	116.4	114.1
	CURAZAO							25.9	48.6
	TOTAL	3.0		219.7	219.7		222.7	142.3	162.7
GUADELOUPE	BASSE TERRE								252.3
	TOTAL								252.3
PARAGUAY	ASUNCION					17.2	17.2	25.3	26.0
	TOTAL					17.2	17.2	25.3	26.0
BAHAMAS	GRAN BAHAMAS								35.7
	TOTAL								35.7
GUAYANA FRANCESA	CAYENA			21.2	21.2		21.2	0.9	
	TOTAL			21.2	21.2		21.2	0.9	
HAITI	HAITI			16.2	16.2		16.2		
	TOTAL			16.2	16.2		16.2		
TRINIDAD Y TOBAGO	TRINIDAD TOBAGO								3.0
	TOTAL								3.0
JAMAICA	KINGSTON			0.5	0.5		0.5	0.5	
	TOTAL			0.5	0.5		0.5	0.5	
TOTAL LATIN AMERICA				1,238.6	335,151	335,151	150,895	487,284	529,683
								526,721	

Destination in Far East

Season 2012/2013 (Tons)

COUNTRY	PORT	AIR FREIGHT	SEA FREIGHT			TOTAL		
			CHARTER	LINER	TOTAL	2012-13	2011-12	2010-11
HONG KONG	HONG-KONG	856.9	333.1	60,595	60,928	61,921	101,785	97,631
	KOWLOON						7.2	
	TOTAL	856.9	333.1	60,595	60,928	61,921	101,792	97,631
CHINA	SHANGAI	1,117.4	2.6	49,534	49,536	50,654	35,338	21,532
	SHENZHEN	116.7		57,413	57,413	57,530	16,486	6,265.3
	DALIAN			8,752.0	8,752.0	8,752.0	5,614.0	7,805.0
	GUANGZHOU	735.9	20.1	11,387	11,407	12,143	5,609.2	2,067.6
	SHEKOU			3,093.2	3,093.2	3,093.2	58.1	269.2
	CHIWAN			1,315.8	1,315.8	1,315.8	1,765.0	
	BEIJING	717.7				717.7	656.1	605.6
	TIANJIN			902.3	902.3	902.3	367.8	63.3
	XINGANG			206.8	206.8	206.8	533.8	396.6
	FOSHAN	25.1		18.7	18.7	43.8	151.7	
	QUINDAO						35.1	
	PEKIN	13.6				13.6	3.2	12.8
	NANJING						0.2	
TOTAL	2,726.4	22.7	132,623	132,645	135,372	66,619	39,017	
TAIWAN	KEELUNG			53,100	53,100	53,100	51,207	64,440
	KAOSIUNG		1.6	10,684	10,685	10,685	6,323.2	3,360.4
	TAICHUNG		4.0	1,072.8	1,076.8	1,076.8	2,856.6	2,085.1
	TAIPEI	953.9	83.1		83.1	1,041.1	1,189.9	1,174.8
	TAIWAN	0.3		19.8	19.8	20.1	1.2	16.7
	TOTAL	954.2	88.7	64,876	64,965	65,923	61,578	71,076
SOUTH KOREA	PUSAN			60,959	60,959	60,959	62,740	47,663
	INCHEON	205.6		76.5	76.5	282.1		
	INCHON	2.4		33.0	33.0	35.5	153.7	
	SEOUL	105.0				105.0	1.4	0.02
	TOTAL	313.0		61,069	61,069	61,382	62,895	47,663
JAPAN	TOKYO	160.4	31.9	15,719	15,751	15,912	14,399	12,345
	OSAKA	0.02		4,433.2	4,433.2	4,433.2	7,616.0	6,754.5
	YOKOHAMA			813.8	813.8	813.8	7,297.2	6,116.5
	KOBE			3,551.2	3,551.2	3,551.2	4,110.0	3,943.3
	NARITA	478.5	15.5		15.5	507.6	416.1	277.5
	HAKATA			382.3	382.3	382.3	512.4	241.6
	NAGOYA			84.1	84.1	84.1		
	FUKUOKA	4.9				4.9	2.6	
	KYOTO			2.1	2.1	2.1		
	HANEDA							1.3
TOTAL	643.8	47.4	24,986	25,033	25,691	34,353	29,680	
INDIA	CHENNAI			6,043.8	6,043.8	6,043.8	8,373.7	11,736
	NHAVA SHEVA			10,931	10,931	10,931	8,230.2	5,677.0
	JAWAHARLAL NEHRU			77.9	77.9	77.9	6,428.1	12,047
	TUTICURIN							839.5
	NEW DELHI	21.4	2.4		2.4	23.8	40.6	39.9
	BOMBAY	13.7	19.2		19.2	32.9	31.8	1.3
	CALCUTA	1.2				1.2	1.8	2.3
	TOTAL	36.3	21.6	17,052	17,074	17,110	23,106	30,343
INDONESIA	YAKARTA	8.0		111.2	111.2	119.2	6,264.1	7,694.9
	SURABAYA			2,830.2	2,830.2	2,830.2	2,330.5	1,519.8
	BELAWANDELI			112.2	112.2	112.2	367.4	130.9
	TOTAL	8.0		3,053.6	3,053.6	3,061.6	8,962.0	9,345.5
MALAYSIA	KEE LANG		1.6	4,983.6	4,985.2	4,985.2	4,713.3	4,948.5
	PENANG			556.2	556.2	556.2	328.3	277.2
	KUALA LUMPUR	73.7	10.4	19.5	30.0	105.0	85.3	69.0
	PASIR GUDANG			34.4	34.4	34.4	39.5	
	KOTA KINABALU			35.0	35.0	35.0	18.7	
	SIBU			1.1	1.1	1.1	18.7	
	SELANGOR	1.5				1.5		
TOTAL	75.2	12.0	5,629.9	5,642.0	5,718.5	5,222.5	5,294.7	
THE PHILIPPINES	MANILA	50.7	7.7	5,226.7	5,234.4	5,285.1	5,157.1	4,845.0
	TOTAL	50.7	7.7	5,226.7	5,234.4	5,285.1	5,157.1	4,845.0
THAILAND	LAEM CHABANG			3,147.8	3,147.8	3,147.8	2,145.4	1,990.5
	BANGKOK	180.7	94.2	1,163.4	1,257.6	1,438.3	1,777.8	1,965.8
	TOTAL	180.7	94.2	4,311.2	4,405.4	4,586.1	3,923.2	3,956.3

Destination in Far East

Season 2012/2013 (Tons)

COUNTRY	PORT	AIR FREIGHT	SEA FREIGHT			TOTAL		
			CHARTER	LINER	TOTAL	2012-13	2011-12	2010-11
NEW ZEALAND	AUCKLAND			1,742.6	1,742.6	1,742.6	2,768.2	3,364.9
	TAURANGA						547.4	
	CHRISTCHURCH							167.5
	LYTTELTON						17.9	
	TOTAL			1,742.6	1,742.6	1,742.6	3,333.4	3,532.4
VIETNAM	HOCHIMINH	29.4	7.4	1,924.5	1,931.8	1,961.2	1,855.8	1,465.0
	HAIPHONG			290.4	290.4	290.4	461.1	375.8
	HANOI	3.0				3.0	13.9	8.9
	SAIGON						0.6	1.2
	TOTAL	32.4	7.4	2,214.9	2,222.2	2,254.6	2,331.5	1,850.9
SINGAPORE	SINGAPUR	164.4	19.8	1,257.7	1,277.5	1,466.9	2,386.8	1,852.0
	TOTAL	164.4	19.8	1,257.7	1,277.5	1,466.9	2,386.8	1,852.0
GEORGIA	POTY			601.6	601.6	601.6	697.6	715.4
	TOTAL			601.6	601.6	601.6	697.6	715.4
NEW CALEDONIA	NOUMEA			99.4	99.4	99.4	151.6	175.3
	TOTAL			99.4	99.4	99.4	151.6	175.3
CAMBODIA	SIHANOUKVILLE			37.4	37.4	37.4	130.2	109.9
	PHNOM PENH			74.8	74.8	74.8		
	TOTAL			112.2	112.2	112.2	130.2	109.9
SYRIA	LATAKIA							240.0
	TOTAL							240.0
TAHITI	PAPEETE	28.1		18.7	18.7	46.8	91.1	93.1
	TAHITI						0.9	0.9
	TOTAL	28.1		18.7	18.7	46.8	92.0	93.9
SRI LANKA	COLOMBO						132.2	86.3
	TOTAL						132.2	86.3
AUSTRALIA	MELBOURNE			50.4	50.4	50.4		
	SYDNEY							45.9
	ADELAIDE			10.1	10.1	10.1		
	TOTAL			60.5	60.5	60.5		45.9
AZERBAIJAN	BAKU			15.0	15.0	15.0	21.4	
	TOTAL			15.0	15.0	15.0	21.4	
TOTAL FAR EAST		6,070.1	654.5	385,545	386,199	392,450	382,884	347,554



Table Grapes Weekly Departures to North America
Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
47					37.4	14.1		37.4	14.1					37.4	14.1
48		2,501.3	1,642.1		17.7	159.5		2,519.0	1,801.6					2,519.0	1,801.6
49	4,852.6	5,159.2	4,395.7				4,852.6	5,159.2	4,395.7				4,852.6	5,159.2	4,395.7
50	8,259.8	11,113	7,697.5		37.4		8,259.8	11,150	7,697.5				8,259.8	11,150	7,697.5
51	10,556	15,878	14,422		65.3	31.7	10,556	15,943	14,453				10,556	15,943	14,453
52	10,180	17,496	20,646		61.3	49.4	10,180	17,557	20,695				10,180	17,557	20,695
01	8,574.8	15,223	13,280	13.9	69.7	79.8	8,588.7	15,292	13,360				8,588.7	15,292	13,360
02	21,642	16,788	27,971	47.3	158.3	198.9	21,689	16,946	28,170	32.5		20.3	21,721	16,946	28,190
03	18,706	20,852	23,415	103.5	269.1	150.6	18,810	21,121	23,566		0.05		18,810	21,121	23,566
04	17,520	21,233	16,932	220.5	346.7	464.7	17,740	21,580	17,397	16.2			17,757	21,580	17,397
05	21,327	23,090	26,225	170.6	359.9	698.8	21,497	23,449	26,924		0.3	6.7	21,497	23,450	26,931
06	28,709	24,530	25,447	717.0	466.1	686.8	29,426	24,996	26,134	0.3	38.2	1.9	29,427	25,034	26,136
07	31,011	20,797	21,442	943.4	387.2	848.7	31,955	21,185	22,290		17.7	8.6	31,955	21,202	22,299
08	27,366	21,406	26,123	853.7	357.0	808.2	28,220	21,763	26,932		5.2	24.7	28,220	21,769	26,956
09	28,634	19,754	24,004	865.4	486.2	949.1	29,499	20,240	24,953		3.8	19.9	29,499	20,244	24,973
10	27,269	28,984	19,627	982.5	531.5	1,104.3	28,251	29,516	20,731		2.0	18.8	28,251	29,518	20,750
11	22,985	27,213	40,013	968.0	518.1	1,275.7	23,953	27,731	41,289	11.1	2.5	3.0	23,964	27,733	41,292
12	29,661	26,779	45,066	1,220.9	636.2	1,132.2	30,882	27,415	46,198		1.0	19.7	30,882	27,416	46,218
13	30,376	28,168	16,185	5,125.4	946.2	1,544.1	35,501	29,114	17,729		2.7	3.4	35,501	29,116	17,732
14	3,643.2	7,945.0	9,580.5	61.3	1,062.2	2,376.7	3,704.5	9,007.2	11,957			8.1	3,704.5	9,007.2	11,965
15	12,368		3,241.4	2,602.8	5,055.7	3,933.5	14,971	5,055.7	7,175.0				14,971	5,055.7	7,175.0
16	9,971.1	295.3	3,347.8	2,715.9	1,715.6	3,164.6	12,687	2,010.9	6,512.4				12,687	2,010.9	6,512.4
17	6,424.2	5,930.7	550.6	2,261.5	1,754.8	3,234.8	8,685.7	7,685.5	3,785.3				8,685.7	7,685.5	3,785.3
18	7,300.1			736.1	698.0	1,419.2	8,036.2	698.0	1,419.2				8,036.2	698.0	1,419.2
19				1,148.9	151.9	215.2	1,148.9	151.9	215.2				1,148.9	151.9	215.2
20				1,223.1	78.9	17.7	1,223.1	78.9	17.7				1,223.1	78.9	17.7
21				151.5	53.9		151.5	53.9					151.5	53.9	
22				35.4			35.4						35.4		
24						46.7			46.7						46.7
TOT.2012-13	387,336			23,169			410,504			60.2			410,565		
TOT.2011-12		361,134			16,322			377,456			73.4			377,529	
TOT.2010-11			391,253			24,605			415,858			135.1			415,994



Apples Weekly Departures to North America Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				4,232.1	3,458.5	1,146.8	4,232.1	3,458.5	1,146.8				4,232.1	3,458.5	1,146.8
32				1,225.1	947.3	548.0	1,225.1	947.3	548.0				1,225.1	947.3	548.0
33				406.1	921.7	407.2	406.1	921.7	407.2				406.1	921.7	407.2
34				132.7	395.6	58.2	132.7	395.6	58.2				132.7	395.6	58.2
35					97.4			97.4						97.4	
36				20.6			20.6						20.6		
37						38.7			38.7						38.7
44						148.2			148.2						148.2
45						169.3			169.3						169.3
46						190.5			190.5						190.5
52												7.2			7.2
05		21.4	15.0		20.0			41.4	15.0			0.06		41.4	15.1
06		39.2	21.2		171.2	169.8		210.5	191.0					210.5	191.0
07	50.8	41.9	315.5		489.2	195.9	50.8	531.1	511.3				50.8	531.1	511.3
08	123.7	192.6	340.0	709.9	1,125.5	916.6	833.5	1,318.0	1,256.5				833.5	1,318.0	1,256.5
09	174.9	399.0	1,066.0	2,430.3	2,045.0	1,016.8	2,605.2	2,444.0	2,082.8				2,605.2	2,444.0	2,082.8
10	136.6	228.4	416.9	3,645.5	2,927.4	2,248.0	3,782.1	3,155.8	2,664.8			0.02	3,782.1	3,155.8	2,664.8
11	102.3	338.5	1,191.5	4,147.1	3,204.5	2,033.3	4,249.3	3,543.0	3,224.9				4,249.3	3,543.0	3,224.9
12	173.9	248.8	384.9	4,907.1	2,483.5	3,496.2	5,081.0	2,732.3	3,881.0				5,081.0	2,732.3	3,881.0
13	207.3	287.8	485.9	933.0	4,118.1	2,827.7	1,140.3	4,405.9	3,313.6				1,140.3	4,405.9	3,313.6
14	18.5	42.8	237.1	1,634.9	3,571.7	2,764.1	1,653.4	3,614.5	3,001.3			0.01	1,653.4	3,614.5	3,001.3
15	139.1		64.2	6,676.9	3,652.8	4,475.4	6,816.0	3,652.8	4,539.6				6,816.0	3,652.8	4,539.6
16	63.5		250.1	8,151.4	1,774.4	2,899.4	8,214.9	1,774.4	3,149.5				8,214.9	1,774.4	3,149.5
17	104.2	403.4	80.1	6,454.8	6,213.1	2,796.6	6,559.0	6,616.6	2,876.7				6,559.0	6,616.6	2,876.7
18	246.3			3,130.3	5,054.2	6,481.1	3,376.6	5,054.2	6,481.1			0.04	3,376.6	5,054.2	6,481.2
19				8,170.1	5,584.8	3,717.9	8,170.1	5,584.8	3,717.9				8,170.1	5,584.8	3,717.9
20				10,612	10,614	6,926.1	10,612	10,614	6,926.1				10,612	10,614	6,926.1
21				7,543.4	6,433.2	4,981.2	7,543.4	6,433.2	4,981.2				7,543.4	6,433.2	4,981.2
22				8,790.3	7,890.4	7,820.6	8,790.3	7,890.4	7,820.6			0.02	8,790.3	7,890.4	7,820.6
23				11,764	8,723.1	4,515.9	11,764	8,723.1	4,515.9				11,764	8,723.1	4,515.9
24				11,526	9,924.6	6,944.3	11,526	9,924.6	6,944.3			0.01	11,526	9,924.6	6,944.3
25				10,695	7,887.2	5,702.3	10,695	7,887.2	5,702.3			0.05	10,695	7,887.2	5,702.3
26				8,902.3	11,352	8,127.8	8,902.3	11,352	8,127.8				8,902.3	11,352	8,127.8
27				7,225.4	6,050.9	5,396.0	7,225.4	6,050.9	5,396.0				7,225.4	6,050.9	5,396.0
28				10,006	9,546.0	4,186.9	10,006	9,546.0	4,186.9				10,006	9,546.0	4,186.9
29				10,586	6,088.7	4,556.3	10,586	6,088.7	4,556.3				10,586	6,088.7	4,556.3
30				3,077.1	4,508.3	8,258.8	3,077.1	4,508.3	8,258.8				3,077.1	4,508.3	8,258.8
TOT.2012-13	1,541.0			157,736			159,277						159,277		
TOT.2011-12		2,243.9			137,274			139,518			0.08			139,518	
TOT.2010-11			4,868.4			106,162			111,030			7.3			111,038



Kiwifruits Weekly Departures to North America Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				1,690.0	1,251.0	218.2	1,690.0	1,251.0	218.2				1,690.0	1,251.0	218.2
32				882.2	723.0	315.9	882.2	723.0	315.9				882.2	723.0	315.9
33				843.2	642.0	324.4	843.2	642.0	324.4				843.2	642.0	324.4
34				1,033.4	358.7	316.8	1,033.4	358.7	316.8				1,033.4	358.7	316.8
35				921.3	191.1	313.9	921.3	191.1	313.9				921.3	191.1	313.9
36				653.4	182.1	344.2	653.4	182.1	344.2				653.4	182.1	344.2
37				338.6	108.8	263.4	338.6	108.8	263.4				338.6	108.8	263.4
38				419.1	65.6	77.3	419.1	65.6	77.3				419.1	65.6	77.3
39					44.8	145.3		44.8	145.3					44.8	145.3
40				283.0			283.0						283.0		
41				91.2			91.2						91.2		
43				10.8			10.8						10.8		
09			102.5						102.5						102.5
10	20.2	18.1	419.6	21.6			41.8	18.1	419.6				41.8	18.1	419.6
11	948.2	309.3	1,730.7	216.7	446.0	78.4	1,164.9	755.4	1,809.1				1,164.9	755.4	1,809.1
12	349.5	394.1	1,836.4	413.8	804.6	696.3	763.3	1,198.7	2,532.7				763.3	1,198.7	2,532.7
13	1,083.9	439.8	1,303.1	266.1	1,739.3	848.9	1,350.0	2,179.1	2,152.0				1,350.0	2,179.1	2,152.0
14		398.6	512.6	212.7	1,432.3	895.8	212.7	1,831.0	1,408.4		0.01		212.7	1,831.0	1,408.4
15	541.0		234.6	1,402.2	2,720.5	1,283.9	1,943.2	2,720.5	1,518.4				1,943.2	2,720.5	1,518.4
16	507.9	12.0	142.1	2,591.7	1,215.2	1,059.5	3,099.6	1,227.2	1,201.6				3,099.6	1,227.2	1,201.6
17	42.8	333.9	214.9	2,906.3	2,925.2	920.2	2,949.1	3,259.1	1,135.1		0.02		2,949.1	3,259.1	1,135.1
18	510.6			1,477.0	2,838.1	1,836.6	1,987.6	2,838.1	1,836.6				1,987.6	2,838.1	1,836.6
19				2,693.8	2,168.2	771.1	2,693.8	2,168.2	771.1				2,693.8	2,168.2	771.1
20				3,701.8	2,621.2	1,424.7	3,701.8	2,621.2	1,424.7				3,701.8	2,621.2	1,424.7
21				1,591.8	1,610.9	651.9	1,591.8	1,610.9	651.9				1,591.8	1,610.9	651.9
22				1,593.3	1,069.7	1,028.0	1,593.3	1,069.7	1,028.0				1,593.3	1,069.7	1,028.0
23				1,667.0	1,177.8	232.9	1,667.0	1,177.8	232.9				1,667.0	1,177.8	232.9
24				1,503.1	768.6	637.2	1,503.1	768.6	637.2				1,503.1	768.6	637.2
25				945.2	527.6	561.4	945.2	527.6	561.4				945.2	527.6	561.4
26				569.2	960.6	773.7	569.2	960.6	773.7				569.2	960.6	773.7
27				357.0	367.4	495.3	357.0	367.4	495.3				357.0	367.4	495.3
28				582.3	620.4	578.4	582.3	620.4	578.4				582.3	620.4	578.4
29				790.3	859.2	708.5	790.3	859.2	708.5				790.3	859.2	708.5
30				599.1	624.9	1,619.7	599.1	624.9	1,619.7				599.1	624.9	1,619.7
TOT.2012-13	4,004.1			33,268			37,272						37,272		
TOT.2011-12		1,906.0			31,065			32,971			0.02			32,971	
TOT.2010-11			6,496.6			19,422			25,918			0.01			25,918



Pears Weekly Departures to North America Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
01		108.3	57.6					108.3	57.6				108.3	57.6	
02	124.4	414.7	299.5				124.4	414.7	299.5	0.02			124.4	414.7	299.5
03	281.1	685.0	572.9	23.8	23.0		304.8	708.0	572.9				304.8	708.0	572.9
04	262.1	911.6	1,086.0		183.5	46.6	262.1	1,095.1	1,132.6			0.01	262.1	1,095.1	1,132.6
05	218.1	711.7	878.8	145.0	115.7	23.3	363.2	827.4	902.1			0.04	363.2	827.4	902.2
06	584.9	402.8	436.5	212.9	20.4		797.8	423.2	436.5				797.8	423.2	436.5
07	675.6	50.6	132.9	47.3	23.0		723.0	73.7	132.9				723.0	73.7	132.9
08	284.9	145.0	253.0	99.4	46.1	44.8	384.4	191.1	297.9			0.04	384.4	191.1	297.9
09	215.5	199.5	248.5	309.1	136.9	207.4	524.7	336.4	455.8				524.7	336.4	455.8
10	209.7	466.6	292.8	542.0	278.5	165.1	751.7	745.1	457.8				751.7	745.1	457.8
11	444.4	269.3	610.1	466.9	300.4	499.4	911.3	569.7	1,109.5			0.04	911.3	569.7	1,109.5
12	264.6	476.3	473.4	617.4	440.4	858.6	882.1	916.7	1,332.0				882.1	916.7	1,332.0
13	429.2	292.2	235.5	130.3	588.6	919.8	559.5	880.8	1,155.3				559.5	880.8	1,155.3
14	115.7		171.8	114.6	669.2	739.5	230.2	669.2	911.3				230.2	669.2	911.3
15	91.0			1,789.2	1,022.8	1,586.6	1,880.2	1,022.8	1,586.6				1,880.2	1,022.8	1,586.6
16	46.1		87.6	861.5	626.9	970.4	907.5	626.9	1,057.9				907.5	626.9	1,057.9
17	183.3		91.0	1,229.8	998.9	1,184.1	1,413.1	998.9	1,275.1				1,413.1	998.9	1,275.1
18	115.2			564.7	1,048.9	1,351.2	679.9	1,048.9	1,351.2				679.9	1,048.9	1,351.2
19				816.3	473.1	582.1	816.3	473.1	582.1				816.3	473.1	582.1
20				805.0	1,124.3	1,098.9	805.0	1,124.3	1,098.9				805.0	1,124.3	1,098.9
21				731.9	414.7	502.8	731.9	414.7	502.8				731.9	414.7	502.8
22				942.9	409.0	729.6	942.9	409.0	729.6				942.9	409.0	729.6
23				1,305.8	1,030.7	183.7	1,305.8	1,030.7	183.7				1,305.8	1,030.7	183.7
24				550.9	148.1	239.1	550.9	148.1	239.1				550.9	148.1	239.1
25				103.3	228.2	112.8	103.3	228.2	112.8				103.3	228.2	112.8
26					121.0	190.5		121.0	190.5					121.0	190.5
27					11.7	22.6		11.7	22.6					11.7	22.6
28					171.5	43.2		171.5	43.2					171.5	43.2
29					4.8	18.8		4.8	18.8					4.8	18.8
TOT.2012-13	4,546.1			12,427			16,973						16,973		
TOT.2011-12		5,133.6			10,666			15,800		0.02			15,800		
TOT.2010-11			5,927.8			12,366			18,294			0.1			18,294



Peaches Weekly Departures to North America Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
44															1.0
45															11.2
46				183.6		169.6	183.6		169.6		6.5	3.0	183.6	6.5	172.6
47				271.9	324.2	264.3	271.9	324.2	264.3	15.5	13.3	14.3	287.4	337.4	278.6
48	199.8	398.6	595.6	57.4	42.7	104.9	257.2	441.3	700.5	2.3	6.7	28.2	259.5	448.0	728.8
49	178.6	476.7	291.2		28.2	39.3	178.6	504.9	330.5	3.9	15.5	20.4	182.6	524.4	367.2
50	490.0	360.6	687.0			142.1	490.0	360.6	829.1	40.6	20.7	59.3	536.6	387.7	895.1
51	830.4	1,116.4	1,909.2	18.1	41.0	57.2	848.5	1,157.4	1,966.4	47.7	128.8	80.3	916.6	1,293.2	2,060.2
52	944.7	2,031.0	1,635.1			50.5	944.7	2,031.0	1,685.6	181.8	108.8	109.4	1,126.5	2,147.5	1,807.5
01	1,701.6	1,053.5	2,138.2		7.3	9.5	1,701.6	1,060.8	2,147.8	190.1	284.2	156.8	1,916.2	1,345.0	2,309.3
02	921.9	740.4	1,541.2	51.2	5.4	17.3	973.0	745.8	1,558.5	173.0	280.6	231.3	1,169.6	1,037.9	1,789.8
03	847.4	1,213.5	1,631.8	22.7	17.1	77.8	870.1	1,230.6	1,709.6	224.9	181.0	233.2	1,113.8	1,434.7	1,954.3
04	1,038.4	1,863.9	2,159.6	11.0	72.6	156.7	1,049.4	1,936.4	2,316.4	361.7	153.7	238.2	1,441.0	2,136.2	2,554.5
05	952.9	1,752.3	1,711.8	109.0	59.9	65.0	1,061.9	1,812.2	1,776.8	359.8	402.3	187.4	1,486.1	2,245.8	1,989.2
06	1,590.8	1,006.5	1,083.6	60.2	5.4	45.1	1,651.0	1,011.9	1,128.7	280.8	264.0	323.4	1,953.9	1,287.7	1,452.1
07	972.7	590.6	700.9	15.8		2.4	988.5	590.6	703.3	242.2	278.7	302.0	1,230.7	869.3	1,005.3
08	525.9	593.5	668.2	7.4		14.9	533.3	593.5	683.0	370.3	263.3	356.6	903.6	856.8	1,039.6
09	703.4	528.6	878.1	9.1		5.8	712.5	528.6	883.9	351.1	251.2	180.8	1,063.6	779.9	1,064.8
10	497.0	449.2	565.0	56.4	28.5	20.6	553.4	477.7	585.6	253.0	101.3	55.1	806.4	579.1	640.7
11	323.9	152.2	737.9	19.4		15.7	343.3	152.2	753.7	199.4		19.7	542.8	152.2	773.4
12	192.5	20.6	149.1			11.1	192.5	20.6	160.2	12.3		12.2	204.8	20.6	172.4
13	5.0						5.0						5.0		
15				6.3			6.3						6.3		
TOT.2012-13	12,917			899.5			13,816			3,310.4			17,337		
TOT.2011-12		14,348			632.3			14,981			2,760.8			17,890	
TOT.2010-11			19,084			1,269.9			20,354			2,623.8			23,068



Cherries Weekly Departures to North America Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
42												0.4			0.4
43												16.2	11.8		16.2
44											8.9	109.5	47.3	8.9	109.5
45											68.7	179.8	247.2	68.7	179.8
46											160.3	668.8	639.3	178.1	668.8
47				22.0	484.8	142.8	22.0	484.8	142.8	526.0	541.2	919.3	574.9	1,039.4	1,062.1
48	510.1	1,026.2	1,637.2	68.0	422.0	317.8	578.1	1,448.2	1,955.0	541.7	504.7	1,162.0	1,173.9	1,973.0	3,128.6
49	944.6	2,302.7	1,816.6	127.0	214.6	444.0	1,071.6	2,517.2	2,260.6	528.0	536.3	780.7	1,697.0	3,064.8	3,058.3
50	1,230.6	1,722.9	3,750.4	90.4	391.5	539.3	1,321.0	2,114.4	4,289.8	462.1	332.3	686.8	1,855.2	2,479.4	4,999.3
51	1,258.6	2,184.2	3,263.5	127.9	423.2	368.9	1,386.5	2,607.4	3,632.4	184.7	177.6	206.5	1,593.4	2,799.4	3,870.5
52	664.3	2,112.7	1,721.3	89.0	405.5	184.7	753.3	2,518.3	1,906.1	36.1	97.5	30.9	789.4	2,615.8	1,937.0
01	269.5	700.0	1,370.7	55.4	175.5	73.6	324.9	875.5	1,444.3	8.0	23.9	24.7	333.0	899.5	1,468.9
02	12.8	123.7	414.9	0.9	16.4		13.7	140.1	414.9	9.1	1.2	5.8	22.9	141.3	420.7
03	18.9	11.2	81.9		2.5	1.7	18.9	13.7	83.6	0.8	14.0	1.9	19.7	27.7	85.5
04		23.6	25.4		2.7				26.3	25.4	7.0		7.0	26.3	25.4
05												1.0		1.0	9.4
07													1.2		1.2
TOT.2012-13	4,909.5			580.6			5,490.1			2,541.5			8,321.9		
TOT.2011-12		10,207			2,538.7			12,746			3,204.2			16,042	
TOT.2010-11			14,082			2,072.8			16,155			4,775.1			21,013



Avocados Weekly Departures to North America Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				129.0	2,711.0	545.0	129.0	2,711.0	545.0				129.0	2,711.0	545.0
32					2,158.8	429.7		2,158.8	429.7		28.4			2,187.1	429.7
33				86.0	3,054.0	696.7	86.0	3,054.0	696.7		15.1		86.0	3,069.0	696.7
34				64.5	2,783.8	487.1	64.5	2,783.8	487.1	0.01	17.7		64.5	2,801.5	487.1
35				193.0	3,702.4	742.2	193.0	3,702.4	742.2				193.0	3,702.4	742.2
36				234.6	3,806.6	1,281.5	234.6	3,806.6	1,281.5	0.008			234.6	3,806.6	1,281.5
37				342.2	3,399.4	1,334.2	342.2	3,399.4	1,334.2	0.01	5.0		342.2	3,404.5	1,334.2
38				659.6	2,430.2	2,060.9	659.6	2,430.2	2,060.9				659.6	2,430.2	2,060.9
39				128.2	1,832.2	1,098.3	128.2	1,832.2	1,098.3	0.01			128.2	1,832.2	1,098.3
40				1,242.2	2,750.3	1,780.2	1,242.2	2,750.3	1,780.2				1,242.2	2,750.3	1,780.2
41				1,092.1	1,983.6	1,753.2	1,092.1	1,983.6	1,753.2				1,092.1	1,983.6	1,753.2
42				1,115.7	1,213.2	2,031.2	1,115.7	1,213.2	2,031.2				1,115.7	1,213.2	2,031.2
43				1,159.6	1,525.7	2,187.0	1,159.6	1,525.7	2,187.0		1.1		1,159.6	1,526.7	2,187.0
44				961.6	877.9	2,355.6	961.6	877.9	2,355.6				961.6	877.9	2,355.6
45				1,068.5	1,075.9	1,422.6	1,068.5	1,075.9	1,422.6				1,068.5	1,075.9	1,422.6
46				856.3	795.0	1,747.0	856.3	795.0	1,747.0				856.3	795.0	1,747.0
47				709.0	1,757.1	2,065.6	709.0	1,757.1	2,065.6				709.0	1,757.1	2,065.6
48				645.4	1,562.3	1,970.5	645.4	1,562.3	1,970.5				645.4	1,562.3	1,970.5
49		1,361.3	1,554.0	645.3	996.1	1,137.7	645.3	2,357.4	2,691.7				645.3	2,357.4	2,691.7
50	22.4	1,114.7	1,161.9	564.2	867.3	971.1	586.7	1,982.0	2,133.0				586.7	1,982.0	2,133.0
51	129.7	1,779.9	1,846.6	498.2	1,076.7	1,623.1	627.9	2,856.6	3,469.7				627.9	2,856.6	3,469.7
52	152.6	1,600.6	1,659.5	88.3	1,183.1	1,558.0	240.8	2,783.8	3,217.4				240.8	2,783.8	3,217.4
01	194.9	1,662.8	1,977.7	625.1	950.2	705.5	820.0	2,613.0	2,683.2				820.0	2,613.0	2,683.2
02	42.6	1,742.1	1,656.4	325.9	1,019.2	974.0	368.5	2,761.3	2,630.4				368.5	2,761.3	2,630.4
03	151.4	1,455.2	1,565.5	173.8	1,298.9	629.6	325.2	2,754.1	2,195.1				325.2	2,754.1	2,195.1
04	22.1	1,627.9	1,203.0	85.2	997.4	906.3	107.3	2,625.4	2,109.3				107.3	2,625.4	2,109.3
05	107.8	1,328.5	1,349.1	52.8	804.2	540.6	160.6	2,132.8	1,889.6				160.6	2,132.8	1,889.6
06	43.6	1,199.7	619.3		660.3	172.6	43.6	1,860.0	791.9				43.6	1,860.0	791.9
07	64.9	1,304.6	932.1	20.7	173.6	109.5	85.6	1,478.3	1,041.6				85.6	1,478.3	1,041.6
08		987.2	772.3		780.4	87.8		1,767.6	860.1					1,767.6	860.1
09		698.9	106.1		167.0	108.1		865.9	214.2					865.9	214.2
10		496.2	395.3		214.5	236.3		710.7	631.6					710.7	631.6
11		331.2	288.3		190.0			521.2	288.3					521.2	288.3
12		143.0	222.2		147.3	430.5		290.3	652.7					290.3	652.7
13					298.7	116.0		298.7	116.0					298.7	116.0
14					255.1	369.5		255.1	369.5					255.1	369.5
15					364.3	240.1		364.3	240.1					364.3	240.1
16						43.5			43.5						43.5
17					513.8			513.8						513.8	
18					429.1			429.1						429.1	
19					85.6			85.6						85.6	
20					64.5			64.5						64.5	
21					64.5			64.5						64.5	
22					21.5			21.5						21.5	
25						21.5			21.5						21.5
26						107.5			107.5						107.5
27						129.0			129.0						129.0
28					43.0	582.9		43.0	582.9		0.02		43.0	582.9	
29					21.5	1,064.6		21.5	1,064.6				21.5	1,064.6	
30						2,651.2			2,651.2						2,651.2
TOT.2012-13	932.0			13,767			14,699			0.04			14,699		
TOT.2011-12		18,834			53,107			71,941			67.3			72,008	
TOT.2010-11			17,309			41,505			58,814		0.02			58,814	

GENERAL STATISTICS



Berries Weekly Departures to North America Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
37															1.5
38															0.5
39										1.3	0.7	3.7	1.3	0.7	3.7
40										10.6	1.5	4.3	10.6	1.5	4.3
41										16.4	1.0	17.0	16.4	1.0	17.0
42										22.5	7.8	34.7	22.5	7.8	34.7
43						13.3			13.3	56.8	34.2	73.2	56.8	34.2	86.6
44				15.8		32.8	15.8		32.8	59.1	44.3	72.1	74.9	44.3	104.8
45				61.3	133.1	112.3	61.3	133.1	112.3	89.1	57.8	149.6	150.5	190.9	262.0
46				215.9	367.2	402.3	215.9	367.2	402.3	225.7	115.5	240.8	441.5	482.7	643.1
47				723.0	1,422.8	1,196.2	723.0	1,422.8	1,196.2	533.6	270.7	235.9	1,256.6	1,693.6	1,432.1
48	766.9	576.6	495.1	1,354.6	2,603.6	1,711.8	2,121.5	3,180.2	2,207.0	1,001.2	575.8	554.8	3,132.2	3,764.7	2,761.7
49	1,153.1	1,800.5	859.9	1,555.5	3,432.1	3,549.6	2,708.6	5,232.6	4,409.5	1,379.7	755.3	886.9	4,119.0	5,996.8	5,296.4
50	1,613.8	466.4	1,140.1	2,291.6	3,923.4	2,189.0	3,905.4	4,389.8	3,329.1	1,681.4	482.5	675.2	5,657.7	4,879.6	4,004.3
51	1,548.7	1,340.7	1,639.8	4,039.3	3,994.6	4,228.6	5,588.0	5,335.3	5,868.4	1,011.4	145.1	185.2	6,622.6	5,480.5	6,053.6
52	701.5	888.6	1,060.8	2,045.4	4,359.7	4,148.5	2,746.9	5,248.4	5,209.3	510.1	29.6	55.2	3,257.0	5,277.9	5,264.6
01	1,963.2	872.5	978.6	2,697.3	3,276.2	2,377.2	4,660.5	4,148.7	3,355.8	317.3	21.6	55.9	4,977.8	4,170.3	3,411.7
02	1,481.9	866.7	1,106.3	3,745.2	3,198.6	3,787.3	5,227.1	4,065.3	4,893.6	217.1	33.2	57.8	5,454.0	4,098.4	4,951.4
03	1,604.9	611.7	1,089.0	5,163.9	3,040.3	2,572.6	6,768.8	3,652.0	3,661.6	149.4	32.1	70.2	6,918.2	3,684.0	3,731.8
04	952.3	487.3	674.0	5,390.3	3,050.9	4,267.5	6,342.7	3,538.2	4,941.5	208.8	52.9	83.4	6,551.4	3,591.1	5,024.9
05	686.0	491.6	591.4	3,931.1	3,003.4	2,682.7	4,617.0	3,495.1	3,274.1	138.6	29.8	83.7	4,755.6	3,524.8	3,357.8
06	1,062.4	395.8	676.7	3,338.3	1,799.5	2,979.9	4,400.6	2,195.4	3,656.7	123.4	23.9	121.5	4,524.1	2,219.3	3,778.2
07	749.4	412.6	430.3	2,452.8	1,882.7	2,075.2	3,202.1	2,295.3	2,505.6	120.4	20.4	82.7	3,322.5	2,315.7	2,588.2
08	405.4	369.5	474.9	1,952.7	1,672.9	1,991.5	2,358.1	2,042.4	2,466.4	39.3	44.4	56.4	2,397.4	2,086.8	2,522.7
09	284.4	176.7	254.6	1,502.4	902.2	760.5	1,786.8	1,078.9	1,015.1	74.8	62.0	149.3	1,861.6	1,140.9	1,164.4
10	104.0	48.7	46.8	834.7	343.7	1,076.1	938.7	392.4	1,122.9	65.1	130.4	170.0	1,003.8	522.8	1,292.9
11	188.2	108.1	193.7	434.5	341.4	493.4	622.7	449.6	687.2	60.2	210.0	114.9	682.8	659.6	802.1
12	71.8	45.7	67.6	291.3	68.0	225.9	363.2	113.7	293.5	145.4	242.8	147.4	508.6	356.5	440.9
13	22.4	13.2	23.5		65.5	86.5	22.4	78.7	110.0	106.0	72.0	173.8	128.3	150.7	283.8
14						12.2			12.2	38.4	22.2	117.2	38.4	22.2	129.4
15										9.1	23.8	87.8	9.1	23.8	87.8
16										3.4	12.9	33.1	3.4	12.9	33.1
17										2.9	5.3	7.8	2.9	5.3	7.8
18										1.6	4.9	1.7	1.6	4.9	1.7
19											1.6	0.008		1.6	0.008
20											0.008			0.008	
27										0.006			0.006		
TOT.2012-13	15,360			44,037			59,397			8,420.0			67,961		
TOT.2011-12		9,973.2			42,882			52,855			3,568.0			56,448	
TOT.2010-11			11,803			42,973			54,776			4,805.4			59,582

Table Grapes Weekly Departures to Europe
Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
41												0.1		0.1	
42												0.1		0.1	
43										0.03			0.03		
44												0.1		0.1	
50						29.9		29.9						29.9	
51				12.0	15.3	17.7	12.0	15.3	17.7		0.2		12.0	15.5	17.7
52				61.4	377.2	104.0	61.4	377.2	104.0				61.4	377.2	104.0
01				122.4	1,439.9	308.7	122.4	1,439.9	308.7	0.08	0.3	0.05	122.5	1,440.3	308.8
02					748.3	1,059.5		748.3	1,059.5		1.0	0.3		749.4	1,059.8
03				1,301.9	3,430.2	1,539.5	1,301.9	3,430.2	1,539.5	0.08	9.2	0.2	1,302.0	3,439.4	1,539.6
04			91.8	2,325.7	5,969.7	4,569.7	2,325.7	5,969.7	4,569.7	4.4	21.4	31.8	2,330.1	5,991.0	4,693.4
05		1,401.9	2,048.3	162.4	8,420.5	5,368.2	162.4	8,420.5	5,368.2	10.8	30.6	31.0	173.1	9,853.1	7,447.5
06	992.3	2,289.2	5,482.5	3,558.2	14,592	6,797.9	4,550.4	16,881	12,280	26.1	21.7	195.7	4,576.5	16,903	12,476
07		6,055.8	2,620.7	4,544.2	3,682.6	7,314.9	4,544.2	9,738.4	9,935.6	33.2	12.5	278.8	4,577.5	9,750.9	10,214
08		4,971.0	4,882.3	7,417.2	8,170.0	8,031.5	7,417.2	13,141	12,914	19.0	18.0	66.8	7,436.2	13,159	12,981
09	1,848.1	6,666.5	11,256	7,784.4	9,502.3	8,107.7	9,632.4	16,169	19,364	17.8	9.7	22.0	9,650.2	16,179	19,386
10	3,987.6	4,674.0	5,479.3	10,565	9,420.3	11,182	14,552	14,094	16,662	17.8	15.2	13.2	14,570	14,110	16,675
11	6,306.5	6,481.4	8,515.8	10,143	11,645	11,744	16,450	18,126	20,260	19.1	8.2	23.8	16,469	18,134	20,284
12	4,030.0	5,260.7	4,656.1	10,644	10,006	12,847	14,674	15,267	17,503	8.1	7.0	80.3	14,682	15,274	17,583
13	2,358.1	2,085.7	4,499.8	4,243.2	10,394	9,894.1	6,601.3	12,480	14,394		7.2	5.0	6,601.3	12,487	14,399
14		5,396.1	7,962.2	3,700.7	11,390	12,963	3,700.7	16,786	20,925	0.3	0.9	16.8	3,701.0	16,787	20,942
15	13,185	1,039.9	10,394	14,287	8,854.6	13,552	27,472	9,894.5	23,946	24.9		8.2	27,600	9,894.5	23,954
16	7,374.9	3,625.8	3,336.0	10,919	6,400.3	6,608.4	18,294	10,026	9,944.4	142.2	0.3	0.3	18,468	10,026	9,944.7
17	1,411.4	1,071.3	3,944.8	12,325	7,496.9	5,395.8	13,736	8,568.2	9,340.5	238.2			14,037	8,568.2	9,340.5
18		11.5	881.0	9,912.2	3,530.7	5,011.4	9,923.7	3,530.7	5,892.4	75.5	0.2	0.7	9,999.2	3,530.8	5,893.1
19		833.8	626.3	7,443.5	995.4	1,854.8	7,443.5	1,829.2	2,481.1	17.9	0.4		7,461.4	1,829.6	2,481.1
20	852.6	428.5		8,160.5	1,792.5	1,058.7	9,013.2	2,221.0	1,058.7		0.2	0.2	9,013.2	2,221.2	1,058.9
21			232.6	4,048.1	440.4	145.6	4,048.1	440.4	378.2			0.9	4,048.1	440.4	379.1
22	433.7		39.4	166.5	146.6	17.7	600.2	146.6	57.1				600.2	146.6	57.1
23	97.2	182.2		776.2	13.8	54.7	873.4	195.9	54.7	0.08		0.02	873.5	195.9	54.7
24				459.4			459.4				0.08	0.07	459.4	0.08	0.07
25			12.4	106.8	18.7		106.8	18.7	12.4		0.05		106.8	18.7	12.4
26				17.7			17.7				0.08	0.07	17.7	0.08	0.07
27											0.08			0.08	
TOT.2012-13	42,889			135,207			178,095			655.4			178,948		
TOT.2011-12		52,464			138,923			191,387			164.5			191,551	
TOT.2010-11			76,961			135,549			212,510			776.6			213,286



Apples Weekly Departures to Europe Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				1,616.9	606.9	420.1	1,616.9	606.9	420.1	0.8			1,617.7	606.9	420.1
32				553.4	177.3	116.4	553.4	177.3	116.4				553.4	177.3	116.4
33				191.1	19.8	78.2	191.1	19.8	78.2				191.1	19.8	78.2
34				60.2	19.8	92.6	60.2	19.8	92.6			0.2	60.2	19.8	92.8
36										0.4			0.4		
37												0.2			0.2
41												1.0			1.0
42												0.6			0.6
43												0.1			0.1
44				21.2		60.8	21.2		60.8				21.2		60.8
45						80.0			80.0						80.0
46						40.0			40.0						40.0
04			74.9									74.9			74.9
05			38.1		62.3	76.1		62.3	114.2					62.3	114.2
06	120.5	174.1	97.7	21.2	1,060.8	586.7	141.6	1,234.9	684.4				141.6	1,234.9	684.4
07		1,107.7	378.2	961.9	1,630.7	2,094.1	961.9	2,738.5	2,472.3		4.0		961.9	2,742.4	2,472.3
08		339.0	269.3	2,941.6	2,819.7	5,360.1	2,941.6	3,158.6	5,629.4	0.3	0.3		2,941.9	3,158.9	5,629.4
09	412.9	1,536.3	2,046.1	4,658.3	5,496.0	6,485.5	5,071.3	7,032.3	8,531.6	0.7			5,071.9	7,032.3	8,531.6
10	38.3	161.2	1,488.1	6,272.4	6,059.1	9,635.3	6,310.7	6,220.2	11,123				6,310.7	6,220.2	11,123
11	924.7	1,186.7	379.9	7,279.7	8,692.5	9,899.7	8,204.4	9,879.2	10,280		0.1		8,204.4	9,879.3	10,280
12	129.0	1,796.4	2,014.4	7,700.4	9,430.5	13,378	7,829.4	11,227	15,393				7,829.4	11,227	15,393
13	793.6	1,140.5	978.9	4,178.9	9,520.7	10,737	4,972.4	10,661	11,716			0.2	4,972.4	10,661	11,716
14		1,733.9	1,564.2	3,576.3	9,269.2	11,043	3,576.3	11,003	12,607		0.4		3,576.3	11,004	12,607
15	2,711.8	1,485.5	3,481.1	10,530	7,907.9	14,149	13,242	9,393.4	17,630	0.2		0.2	13,281	9,393.4	17,630
16	3,381.5	1,343.5	1,501.7	9,922.2	6,659.9	8,636.8	13,304	8,003.4	10,138	6.9	0.2	0.2	13,311	8,003.6	10,139
17	1,621.2	1,956.1	2,508.0	11,597	11,594	9,953.6	13,218	13,550	12,462		0.8		13,218	13,550	12,462
18		174.0	1,831.4	10,063	8,249.1	15,294	10,063	8,423.1	17,125				10,063	8,423.1	17,125
19		1,955.9	2,491.6	10,584	5,338.3	9,751.7	10,584	7,294.2	12,243		3.8		10,584	7,298.0	12,243
20	2,301.1	2,283.7		16,426	13,258	15,410	18,727	15,542	15,410				18,727	15,542	15,410
21			3,996.3	13,267	8,950.7	10,556	13,267	8,950.7	14,552				13,267	8,950.7	14,552
22	2,391.3		2,857.7	4,854.6	8,669.3	10,722	7,245.9	8,669.3	13,580				7,245.9	8,669.3	13,580
23	1,592.3	2,269.8		14,876	5,358.2	9,252.6	16,469	7,628.0	9,252.6				16,469	7,628.0	9,252.6
24				13,710	8,014.7	6,705.2	13,710	8,014.7	6,705.2				13,710	8,014.7	6,705.2
25			4,408.3	8,767.5	3,570.1	5,287.4	8,767.5	3,570.1	9,695.8				8,767.5	3,570.1	9,695.8
26				7,632.9	6,164.1	5,720.9	7,632.9	6,164.1	5,720.9			6.5	7,632.9	6,164.1	5,727.4
27				6,531.2	3,032.2	3,851.8	6,531.2	3,032.2	3,851.8				6,531.2	3,032.2	3,851.8
28				5,424.7	1,604.6	1,033.7	5,424.7	1,604.6	1,033.7				5,424.7	1,604.6	1,033.7
29				3,136.0	1,047.8	786.5	3,136.0	1,047.8	786.5				3,136.0	1,047.8	786.5
30				1,812.5	790.5	764.7	1,812.5	790.5	764.7				1,812.5	790.5	764.7
TOT.2012-13	16,418			189,168			205,586			9.2			205,635		
TOT.2011-12		20,644			155,074			175,718			9.5			175,728	
TOT.2010-11			32,406			198,059			230,465			9.2			230,474

Kiwifruits Weekly Departures to Europe Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				7,381.1	5,682.7	3,138.0	7,381.1	5,682.7	3,138.0				7,381.1	5,682.7	3,138.0
32				3,742.8	1,786.9	2,609.5	3,742.8	1,786.9	2,609.5		0.06		3,742.8	1,787.0	2,609.5
33				3,517.3	2,170.2	2,679.9	3,517.3	2,170.2	2,679.9		0.06		3,517.3	2,170.2	2,679.9
34				3,486.5	2,056.5	2,067.7	3,486.5	2,056.5	2,067.7		0.009	0.04	3,486.5	2,056.5	2,067.7
35				2,325.9	1,393.7	2,417.0	2,325.9	1,393.7	2,417.0	0.2		0.004	2,326.1	1,393.7	2,417.0
36				1,174.5	823.6	2,187.6	1,174.5	823.6	2,187.6			0.004	1,174.5	823.6	2,187.6
37				1,019.6	635.3	956.1	1,019.6	635.3	956.1			0.04	1,019.6	635.3	956.1
38				200.8	412.7	613.3	200.8	412.7	613.3	0.09			200.8	412.7	613.3
39				168.6	52.5	42.0	168.6	52.5	42.0				168.6	52.5	42.0
40				166.8			166.8				0.06		166.8	0.06	
41											0.09	0.04		0.09	0.04
43												0.04			0.04
44											0.06			0.06	
45												0.06			0.06
46												0.06			0.06
48												0.005			0.005
09		67.2						67.2						67.2	
10			174.3		24.0	283.2		24.0	457.5					24.0	457.5
11	147.2	44.8		71.0	92.8	159.2	218.2	137.6	159.2				218.2	137.6	159.2
12		333.4	361.4	301.6	228.7	966.5	301.6	562.2	1,328.0		0.1		301.6	562.3	1,328.0
13	542.0	220.2	584.6	465.9	1,044.5	1,177.5	1,007.9	1,264.7	1,762.1		0.1	0.06	1,007.9	1,264.8	1,762.1
14		306.8	689.1	1,688.1	1,089.2	2,644.5	1,688.1	1,396.0	3,333.7		0.1	0.06	1,688.1	1,396.1	3,333.7
15	1,443.3	273.6	1,474.3	2,737.7	2,674.7	4,821.6	4,181.0	2,948.3	6,295.9			0.2	4,239.6	2,948.3	6,296.1
16	1,379.7	647.2	406.4	4,198.9	3,712.7	5,609.0	5,578.6	4,359.9	6,015.4	0.2	0.1	0.2	5,591.0	4,360.0	6,015.6
17	589.1	616.4	5,667.6	6,354.0	5,416.5	4,885.5	6,943.0	6,032.9	10,553	0.3			6,943.3	6,032.9	10,553
18		3,672.7	727.0	5,394.6	6,495.3	11,644	5,394.6	10,168	12,371				5,407.0	10,168	12,371
19		778.4	520.0	6,648.7	5,350.5	6,891.6	6,648.7	6,129.0	7,411.6		0.4		6,660.7	6,129.4	7,411.6
20	901.0	546.8		11,499	9,576.5	9,944.5	12,400	10,123	9,944.5				12,400	10,123	9,944.5
21			284.4	7,387.9	6,017.4	3,755.3	7,387.9	6,017.4	4,039.7				7,387.9	6,017.4	4,039.7
22	805.8		306.2	2,286.4	5,204.7	4,034.1	3,092.2	5,204.7	4,340.2	12.4			3,104.6	5,204.7	4,340.2
23	427.4	767.8		5,820.9	3,272.2	2,536.8	6,248.3	4,039.9	2,536.8				6,248.3	4,039.9	2,536.8
24				4,713.1	5,671.6	2,392.7	4,713.1	5,671.6	2,392.7			0.06	4,713.1	5,671.6	2,392.7
25			80.9	3,681.1	2,025.8	2,135.3	3,681.1	2,025.8	2,216.2				3,681.1	2,025.8	2,216.2
26				2,883.4	4,148.2	2,101.9	2,883.4	4,148.2	2,101.9			0.06	2,883.4	4,148.2	2,101.9
27				3,587.0	3,478.5	2,200.8	3,587.0	3,478.5	2,200.8			0.06	3,587.0	3,478.5	2,200.8
28				3,851.3	2,089.6	1,379.5	3,851.3	2,089.6	1,379.5				3,851.3	2,089.6	1,379.5
29				3,500.1	4,506.0	2,279.6	3,500.1	4,506.0	2,279.6				3,500.1	4,506.0	2,279.6
30				3,311.9	4,127.6	6,204.8	3,311.9	4,127.6	6,204.8				3,311.9	4,127.6	6,204.8
TOT.2012-13	6,235.3			103,566			109,802			13.2			109,910		
TOT.2011-12		8,275.2			91,261			99,536			1.1			99,537	
TOT.2010-11			11,276			94,759		106,035				1.0			106,036



Pears Weekly Departures to Europe Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31												0.1			0.1
34											0.01	0.1		0.01	0.1
35											0.08	0.04		0.08	0.04
36												0.04			0.04
37												0.1			0.1
38												0.06		0.06	
39										0.1			0.1		
40											0.2			0.2	
41										0.09		0.03	0.09		0.03
42											0.2			0.2	
44											0.2	0.08		0.2	0.08
45										0.06			0.06		
46											0.2			0.2	
47										0.2	0.2		0.2	0.2	
51												0.1			0.1
01					112.9	20.9		112.9	20.9					112.9	20.9
02					429.2	561.6		429.2	561.6			3.0	0.6	432.3	562.2
03				535.4	984.8	303.0	535.4	984.8	303.0	3.6	4.0	3.8	539.0	988.8	306.8
04			280.5	1,698.1	1,818.0	1,971.6	1,698.1	1,818.0	2,252.1	2.4	1.8		1,701.7	1,819.8	2,252.1
05				1,053.6	1,318.4	1,829.7	1,053.6	1,318.4	1,829.7				1,053.6	1,318.4	1,829.7
06	324.8	193.4	220.9	1,473.6	2,181.1	1,931.5	1,798.5	2,374.6	2,152.5				1,798.5	2,374.6	2,152.5
07		263.4	73.6	2,282.2	1,255.3	3,630.8	2,282.2	1,518.7	3,704.4		0.6		2,282.2	1,519.3	3,704.4
08		156.4	198.4	3,162.3	3,349.3	2,973.1	3,162.3	3,505.7	3,171.5				3,162.3	3,505.7	3,171.5
09	255.7	270.3	583.5	3,638.8	3,814.0	4,691.3	3,894.6	4,084.3	5,274.8		0.2		3,894.6	4,084.4	5,274.8
10	270.3	163.2	700.6	5,212.0	2,732.2	5,486.3	5,482.3	2,895.4	6,186.8			0.1	5,482.3	2,895.4	6,186.9
11	570.8	470.2	745.4	4,985.5	3,709.5	3,299.3	5,556.3	4,179.7	4,044.7			0.4	5,556.3	4,179.7	4,045.1
12	283.2	161.5	875.5	4,781.2	3,728.6	3,913.3	5,064.4	3,890.1	4,788.8				5,064.4	3,890.1	4,832.9
13	140.6	118.6	159.2	2,097.1	3,084.4	3,867.9	2,237.6	3,203.0	4,027.1		0.2		2,237.6	3,203.2	4,027.1
14		448.2	439.5	1,575.3	3,852.7	3,181.4	1,575.3	4,300.9	3,621.0		0.2		1,575.3	4,301.1	3,621.0
15	1,213.0	173.3	533.5	4,541.8	3,359.3	2,478.4	5,754.8	3,532.6	3,012.0				5,754.8	3,532.6	3,012.0
16	425.9	189.8	559.1	3,804.5	2,103.0	1,380.8	4,230.4	2,292.8	1,939.9	1.2	0.1		4,231.6	2,292.9	1,939.9
17	246.4	177.8	300.4	3,463.0	3,584.2	1,889.6	3,709.4	3,762.1	2,190.0		0.2	0.2	3,709.4	3,762.3	2,190.2
18			217.6	2,360.5	1,628.6	1,219.3	2,360.5	1,628.6	1,436.8			0.08	2,360.5	1,628.6	1,436.9
19		78.4	240.3	1,439.0	1,157.0	639.0	1,439.0	1,235.4	879.2		1.0	0.1	1,439.0	1,236.4	879.4
20	274.1	93.8		1,846.6	1,751.0	824.8	2,120.7	1,844.8	824.8				2,120.7	1,844.8	824.8
21			223.4	2,524.2	1,025.0	465.4	2,524.2	1,025.0	688.8				2,524.2	1,025.0	688.8
22	113.6			374.6	895.0	196.5	488.2	895.0	196.5				488.2	895.0	196.5
23	46.6			1,816.3	152.4	209.2	1,862.9	152.4	209.2				1,862.9	152.4	209.2
24				1,900.9	401.7	88.8	1,900.9	401.7	88.8				1,900.9	401.7	88.8
25				667.5	85.3		667.5	85.3					667.5	85.3	
26				340.5	65.0	121.2	340.5	65.0	121.2		0.09	0.6	340.5	65.1	121.8
27				371.5			371.5				0.1		371.5	0.1	
28				80.2			80.2						80.2		
29				37.5			37.5				0.2		37.5	0.2	
30				46.1			46.1						46.1		
TOT.2012-13	4,165.1			58,110			62,275			7.7			62,284		
TOT.2011-12		2,958.4			48,578			51,536			12.9			51,549	
TOT.2010-11			6,351.5			47,175			53,526			6.5			53,577

Peaches Weekly Departures to Europe Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
46											1.1	1.0		1.1	1.0
47										0.7	3.6	7.5	0.7	3.6	7.5
48				5.4			5.4			2.0	12.7	7.6	7.4	12.7	10.2
49				43.1		10.4	43.1		10.4	12.0	13.4	23.6	56.5	15.4	38.2
50				18.4	115.6	6.9	18.4	115.6	6.9	30.9	38.7	54.4	56.5	165.5	68.5
51				46.5	100.3	172.2	46.5	100.3	172.2	7.9	8.6	16.7	59.9	109.0	188.8
52				122.1	217.0	191.9	122.1	217.0	191.9	3.2	9.8	15.8	125.3	226.8	207.7
01				169.7	190.3	140.9	169.7	190.3	140.9	2.2	3.3	8.0	171.9	193.6	149.0
02				5.4	7.2	125.8	5.4	7.2	125.8	7.8	21.6	19.8	13.2	39.7	145.6
03				157.4	76.4	74.1	157.4	76.4	74.1	35.2	34.6	36.7	192.6	141.5	121.0
04			37.6	201.5	202.9	367.3	201.5	202.9	405.0	20.3	17.7	69.9	260.4	260.3	474.9
05				1.9	212.7	113.7	1.9	212.7	113.7	20.8	18.4	54.2	22.7	244.4	179.8
06		18.7	4.4	275.9	175.5	17.4	275.9	194.2	21.8	24.0	17.4	31.7	299.9	226.8	53.5
07		15.6		91.2	60.6	134.8	91.2	76.2	134.8	19.4	13.9	34.0	110.7	90.2	168.8
08		2.7		205.1	111.0	177.7	205.1	113.6	177.7	16.1	12.8	4.4	221.1	126.4	182.1
09		33.6		146.8	110.2	47.1	146.8	143.8	47.1	6.8	5.3	7.7	153.6	149.1	54.8
10			4.7	178.8	21.4	153.6	178.8	21.4	158.2	9.4		2.8	188.3	21.4	161.1
11				129.0	8.1	138.4	129.0	8.1	138.4	0.1		6.4	129.2	8.1	144.8
12				15.8		15.0	15.8		15.0				15.8		15.0
TOT.2012-13				1,813.9			1,813.9			218.8			2,085.5		
TOT.2011-12		70.5			1,609.2			1,679.7			233.3			2,035.6	
TOT.2010-11			46.7			1,887.3			1,933.9			402.3			2,372.1



Cherries Weekly Departures to Europe Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
43													1.4	1.0	1.4
44										1.5	13.5	12.6	1.5	13.5	12.6
45										8.1	52.8	65.9	8.1	52.8	65.9
46					114.9			114.9		73.6	163.6	189.5	77.5	281.6	189.5
47				32.3	220.1	49.5	32.3	220.1	49.5	229.2	255.2	218.3	263.9	484.9	311.4
48	21.0	33.0	17.1	207.1	431.1	326.2	228.2	464.1	343.3	248.4	221.1	270.7	482.0	741.9	679.6
49	4.0	6.7		287.2	267.6	480.9	291.2	274.3	480.9	219.8	226.5	278.6	534.3	536.5	869.4
50			3.5	413.4	1,003.2	805.9	413.4	1,003.2	809.4	255.7	334.2	229.2	735.4	1,358.3	1,083.2
51				110.7	112.0	833.8	110.7	112.0	833.8	169.5	112.0	70.2	308.4	224.0	914.5
52				439.3	929.2	558.6	439.3	929.2	558.6	34.3	84.2	48.9	473.7	1,013.4	607.5
01				97.8	825.9	456.3	97.8	825.9	456.3	10.1	59.8	6.7	107.9	885.7	462.9
02					63.3	262.6		63.3	262.6	3.9	19.0	9.0	3.9	82.2	271.6
03				53.2	169.1	153.8	53.2	169.1	153.8	3.5	4.8	6.0	56.7	173.9	159.9
04				17.5	114.4	92.5	17.5	114.4	92.5	1.9	4.2	2.8	19.3	118.6	95.2
05				11.0		57.8	11.0		57.8	1.2	2.4	5.5	12.2	2.4	63.3
06					16.0	39.0		16.0	39.0	1.5	3.9	3.3	1.5	19.9	42.4
07		8.0		2.8			2.8	8.0		1.8	0.8	2.3	4.6	8.8	2.3
08					16.0			16.0		1.2	1.1		1.2	17.1	
09										1.0			1.0		
TOT.2012-13	25.0			1,672.3			1,697.4			1,266.3			3,093.1		
TOT.2011-12		47.7			4,282.7			4,330.4			1,560.4			6,016.9	
TOT.2010-11			20.6			4,116.9			4,137.5			1,420.3			5,832.2

Avocados Weekly Departures to Europe Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31					111.6			111.6				0.04		111.6	0.04
32				314.7	21.1	63.6	314.7	21.1	63.6			0.07	314.7	21.1	63.6
33				356.6	42.2	151.0	356.6	42.2	151.0				356.6	42.2	151.0
34				634.2	135.7	199.1	634.2	135.7	199.1				634.2	135.7	199.1
35				770.3	540.6	906.1	770.3	540.6	906.1			0.01	770.3	540.6	906.1
36				1,463.6	966.3	1,434.0	1,463.6	966.3	1,434.0				1,463.6	966.3	1,434.0
37				2,422.2	1,479.3	941.0	2,422.2	1,479.3	941.0			0.04	2,422.2	1,479.3	941.0
38				2,144.8	2,328.9	1,867.8	2,144.8	2,328.9	1,867.8				2,144.8	2,328.9	1,867.8
39				666.2	2,104.2	1,416.1	666.2	2,104.2	1,416.1				666.2	2,104.2	1,416.1
40				2,535.0	2,423.3	2,199.8	2,535.0	2,423.3	2,199.8				2,535.0	2,423.3	2,199.8
41				2,637.9	2,275.0	2,802.6	2,637.9	2,275.0	2,802.6		1.5	0.02	2,637.9	2,275.0	2,802.6
42				2,297.3	1,977.2	1,333.9	2,297.3	1,977.2	1,333.9				2,297.3	1,977.2	1,333.9
43				2,537.8	3,160.7	1,895.8	2,537.8	3,160.7	1,895.8				2,537.8	3,160.7	1,895.8
44				2,906.1	1,250.4	1,687.5	2,906.1	1,250.4	1,687.5				2,906.1	1,250.4	1,687.5
45				1,972.3	1,436.4	1,796.5	1,972.3	1,436.4	1,796.5				1,972.3	1,436.4	1,796.5
46				1,251.3	1,668.5	1,998.7	1,251.3	1,668.5	1,998.7				1,251.3	1,668.5	1,998.7
47				2,209.0	459.1	1,728.6	2,209.0	459.1	1,728.6				2,209.0	459.1	1,728.6
48				1,705.5	1,191.3	535.0	1,705.5	1,191.3	535.0			0.01	1,705.5	1,191.3	535.0
49				2,435.2	1,689.2	947.0	2,435.2	1,689.2	947.0				2,435.2	1,689.2	947.0
50				1,856.2	1,105.4	636.2	1,856.2	1,105.4	636.2				1,856.2	1,105.4	636.2
51				598.5	147.9	746.2	598.5	147.9	746.2				598.5	147.9	746.2
52				2,132.0	1,033.1	395.9	2,132.0	1,033.1	395.9			0.02	2,132.0	1,033.1	395.9
01				1,395.4	1,023.3	303.5	1,395.4	1,023.3	303.5				1,395.4	1,023.3	303.5
02					801.8	341.9		801.8	341.9					801.8	341.9
03				1,584.3	673.4		1,584.3	673.4					1,584.3	673.4	
04				1,620.5	745.0	212.3	1,620.5	745.0	212.3			0.05	1,620.5	745.0	212.4
05					514.3			514.3			0.3	0.03		514.6	0.03
06				947.1	549.5	63.6	947.1	549.5	63.6				947.1	549.5	63.6
07				659.7	106.6		659.7	106.6					659.7	106.6	
08				487.5	210.6		487.5	210.6					487.5	210.6	
09				368.8	320.4		368.8	320.4					368.8	320.4	
10				108.0	230.2		108.0	230.2					108.0	230.2	
11				127.4	104.9		127.4	104.9					127.4	104.9	
12				85.8	216.4		85.8	216.4					85.8	216.4	
13				63.7	110.1		63.7	110.1					63.7	110.1	
14					145.6			145.6						145.6	
15					243.4			243.4						243.4	
16					187.2			187.2						187.2	
17					104.0			104.0						104.0	
18					20.8			20.8						20.8	
20											0.05				0.05
23										0.06			0.06		
25										0.05			0.05		
27										0.04			0.04		
29										0.04		0.05	0.04		0.05
30										0.03			0.03		
TOT.2012-13				43,295			43,295			0.2			43,295		
TOT.2011-12					33,855			33,855			1.8			33,857	
TOT.2010-11						26,604			26,604			0.3			26,604



Berries Weekly Departures to Europe Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31															0.02
32															0.02
34															0.04
35															0.03
36															0.03
37															0.3
38															0.02
39															0.3
40															1.1
41															0.08
42															9.0
43															5.8
44															15.1
45															24.2
46															49.1
47															98.3
48															173.4
49															345.1
50															466.9
51															715.5
52															678.7
01															826.6
02															879.8
03															479.3
04															902.1
05															645.8
06															566.8
07															561.6
08															523.7
09															247.3
10															243.4
11															230.8
12															87.0
13															102.6
14															56.3
15															2.9
16															0.03
17															0.4
18															0.02
19															0.08
22															0.02
27															0.01
TOT.2012-13	38.9			12,551			12,590			1,719.9			14,721		
TOT.2011-12		94.9			10,929			11,024			705.5			11,730	
TOT.2010-11			22.0			7,787.5			7,809.5			1,130.9			8,940.4

Table Grapes Weekly Departures to Latin America Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			LAND FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				323.6	70.8		323.6	70.8		132.1	20.1		455.7	90.9	
32										21.2	19.2	41.0	21.2	30.5	41.0
33						17.7			17.7			20.1			37.8
34						37.4			37.4			40.5			77.9
35						37.4			37.4	15.9	18.4	42.4	15.9	18.4	79.7
36												39.6			39.6
37										29.2		19.5	29.2		19.5
39												19.5			19.5
47						32.9			32.9						32.9
49				17.7		35.4	17.7		35.4				17.7		35.4
50				187.5	17.7	107.3	187.5	17.7	107.3				187.5	17.7	107.3
51				180.6	325.4	199.1	180.6	325.4	199.1	39.0	57.3	136.0	219.5	382.6	336.7
52				354.9	579.3	280.4	354.9	579.3	280.4	132.2	171.9	78.0	487.1	751.2	358.4
01				468.3	887.6	545.8	468.3	887.6	545.8	178.5	99.6	29.4	646.8	987.2	575.2
02				613.6	1,017.4	1,000.3	613.6	1,017.4	1,000.3	100.9	171.3	224.1	714.6	1,188.7	1,224.3
03				1,237.1	1,326.4	585.3	1,237.1	1,326.4	585.3	438.8	312.8	246.4	1,675.9	1,639.1	831.7
04				1,744.6	984.9	2,858.6	1,744.6	984.9	2,858.6	374.8	653.4	316.2	2,119.3	1,638.3	3,174.8
05				1,552.2	1,868.6	2,104.9	1,552.2	1,868.6	2,104.9	486.4	526.2	470.2	2,038.6	2,394.8	2,575.1
06				2,374.2	2,204.1	2,193.6	2,374.2	2,204.1	2,193.6	401.3	697.3	525.4	2,775.5	2,901.4	2,719.0
07				2,365.1	2,761.5	1,859.7	2,365.1	2,761.5	1,859.7	630.3	633.0	591.3	2,995.4	3,429.3	2,451.0
08				2,365.9	1,446.4	2,629.2	2,365.9	1,446.4	2,629.2	679.7	623.5	617.0	3,045.6	2,075.2	3,267.5
09				2,444.4	3,826.2	2,673.0	2,444.4	3,826.2	2,673.0	547.6	883.1	732.9	2,992.0	4,715.5	3,414.1
10				3,527.2	3,485.2	2,777.5	3,527.2	3,485.2	2,777.5	750.1	886.4	778.9	4,283.3	4,381.8	3,592.2
11				3,657.1	7,125.6	3,462.1	3,657.1	7,125.6	3,462.1	1,055.2	1,134.1	561.5	4,758.2	8,312.6	4,043.7
12				4,129.2	4,568.3	4,073.4	4,129.2	4,568.3	4,073.4	1,153.7	1,082.2	590.8	5,330.6	5,708.7	4,709.8
13				2,558.0	4,755.6	4,708.2	2,558.0	4,755.6	4,708.2	1,176.5	1,211.9	628.6	3,775.6	6,020.5	5,339.0
14				639.7	4,602.9	2,063.1	639.7	4,602.9	2,063.1	1,429.0	995.1	887.8	2,068.7	5,605.7	2,999.8
15				1,753.4	3,040.6	2,101.1	1,753.4	3,040.6	2,101.1	1,698.2	1,420.5	1,439.2	3,451.6	4,470.1	3,558.6
16				2,287.0	2,456.8	1,506.4	2,287.0	2,456.8	1,506.4	1,358.2	1,408.6	1,370.3	3,657.6	3,865.4	2,895.6
17				1,962.7	1,567.8	1,535.6	1,962.7	1,567.8	1,535.6	1,810.1	1,016.5	1,437.5	3,785.7	2,584.3	3,001.3
18				2,221.0	2,254.4	1,491.3	2,221.0	2,254.4	1,491.3	1,318.1	1,030.1	1,594.6	3,539.1	3,284.5	3,098.9
19				1,609.4	2,210.4	1,242.3	1,609.4	2,210.4	1,242.3	1,473.1	1,465.9	1,893.1	3,082.5	3,688.1	3,147.8
20				2,025.3	1,797.7	2,083.1	2,025.3	1,797.7	2,083.1	1,627.9	1,107.3	1,202.6	3,653.2	2,918.6	3,285.7
21				1,559.2	1,952.8	1,095.9	1,559.2	1,952.8	1,095.9	1,251.9	477.7	1,335.1	2,821.6	2,430.6	2,449.2
22				1,265.9	1,990.5	889.4	1,265.9	1,990.5	889.4	707.8	773.2	830.3	1,985.1	2,763.6	1,743.0
23				850.6	885.1	757.6	850.6	885.1	757.6	806.5	364.3	433.0	1,657.1	1,249.4	1,196.4
24				1,119.8	1,088.2	333.6	1,119.8	1,088.2	333.6	904.1	261.5	217.2	2,023.8	1,349.7	550.8
25				844.9	756.0	482.3	844.9	756.0	482.3	400.9	426.7	317.5	1,245.8	1,182.7	811.5
26				669.3	317.6	270.6	669.3	317.6	270.6	111.1	118.4	389.3	780.4	436.0	659.8
27				734.0	299.3	70.8	734.0	299.3	70.8	280.8	56.6	63.1	1,014.8	355.8	133.9
28				314.8	100.1	100.3	314.8	100.1	100.3	418.3	4.8	41.4	733.1	104.9	147.7
29				358.3			358.3			85.8		246.0	444.2		246.0
30				70.2			70.2			129.8	28.6	78.0	200.0	28.6	78.0
TOT.2012-13				50,387			50,387			24,155			74,729		
TOT.2011-12					62,571			62,571			20,157			83,002	
TOT.2010-11						48,243		48,243				20,525			69,107



Apples Weekly Departures to Latin America

Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			LAND FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				15,027	10,318	5,547.8	15,027	10,318	5,547.8	3,286.8	1,504.1	1,806.2	18,314	11,822	7,354.0
32				7,516.2	4,590.7	5,266.3	7,516.2	4,590.7	5,266.3	1,738.0	1,849.5	1,783.3	9,254.2	6,440.3	7,049.5
33				4,972.3	4,353.3	6,439.0	4,972.3	4,353.3	6,439.0	1,284.0	1,525.2	2,170.3	6,256.3	5,878.5	8,609.2
34				7,680.0	5,448.9	4,158.1	7,680.0	5,448.9	4,158.1	1,824.1	1,810.7	1,819.0	9,504.1	7,259.6	5,977.1
35				6,652.7	6,296.8	6,198.9	6,652.7	6,296.8	6,198.9	2,098.3	1,541.6	2,252.2	8,751.0	7,838.4	8,451.1
36				4,552.9	5,497.6	5,162.1	4,552.9	5,497.6	5,162.1	1,370.5	1,518.6	2,352.2	5,923.4	7,016.2	7,514.3
37				4,897.2	3,699.0	4,383.4	4,897.2	3,699.0	4,383.4	1,377.4	1,337.6	2,150.4	6,274.6	5,036.7	6,533.7
38				2,382.7	2,668.0	2,407.1	2,382.7	2,668.0	2,407.1	602.9	1,017.4	1,934.8	2,985.7	3,685.5	4,341.9
39				1,501.3	1,946.8	4,209.9	1,501.3	1,946.8	4,209.9	1,419.5	962.2	2,476.1	2,920.7	2,909.0	6,686.0
40				2,137.8	2,457.7	4,410.2	2,137.8	2,457.7	4,410.2	1,211.4	1,098.0	3,054.7	3,349.2	3,555.6	7,464.9
41				2,192.6	3,536.2	4,527.9	2,192.6	3,536.2	4,527.9	1,249.6	822.3	2,587.6	3,442.2	4,358.4	7,115.5
42				797.4	3,159.8	4,316.2	797.4	3,159.8	4,316.2	1,029.0	1,015.1	2,683.4	1,826.4	4,174.9	6,999.6
43				1,881.1	1,861.2	4,606.5	1,881.1	1,861.2	4,606.5	1,128.1	695.6	2,264.3	3,009.2	2,556.7	6,870.8
44				3,028.8	2,859.9	3,435.7	3,028.8	2,859.9	3,435.7	684.6	240.4	1,741.9	3,713.5	3,100.4	5,177.5
45				1,351.9	1,309.6	2,551.3	1,351.9	1,309.6	2,551.3	677.6	364.4	2,952.3	2,029.5	1,674.0	5,503.6
46				1,691.7	630.6	2,957.3	1,691.7	630.6	2,957.3	645.2	308.1	2,830.3	2,336.9	938.7	5,787.7
47				936.4	456.1	2,590.1	936.4	456.1	2,590.1	478.9	172.1	2,093.3	1,415.3	628.2	4,683.4
48				747.2	316.8	1,934.3	747.2	316.8	1,934.3	406.6	112.2	2,012.1	1,153.8	429.0	3,946.4
49				94.6	239.9	2,304.4	94.6	239.9	2,304.4	373.6	50.6	960.1	468.1	290.5	3,264.5
50				298.3	169.9	1,721.9	298.3	169.9	1,721.9	336.3	47.5	889.3	634.6	217.4	2,611.3
51				139.9	78.6	1,672.3	139.9	78.6	1,672.3	226.3	34.4	631.1	366.2	113.0	2,303.4
52						901.4			901.4	35.2	81.1	619.0	35.2	81.1	1,520.4
01				20.6	118.5	492.4	20.6	118.5	492.4	72.2	15.9	280.5	92.8	134.4	772.9
02						1,431.0			1,431.0	75.4		399.1	75.4		1,830.2
03					41.2	273.5		41.2	273.5	82.4	73.6	332.6	82.4	114.8	606.1
04				245.2	881.0	1,513.8	245.2	881.0	1,513.8	44.8	138.7	533.6	290.1	1,019.7	2,047.3
05				1,169.3	2,104.9	2,792.9	1,169.3	2,104.9	2,792.9	80.6	409.9	620.1	1,249.9	2,514.8	3,413.0
06				2,766.2	6,208.6	2,871.6	2,766.2	6,208.6	2,871.6	174.6	632.7	523.8	2,940.8	6,841.3	3,395.4
07				4,819.0	5,591.9	1,696.9	4,819.0	5,591.9	1,696.9	280.8	589.4	651.2	5,099.8	6,181.3	2,348.1
08				6,590.5	4,143.2	4,339.8	6,590.5	4,143.2	4,339.8	428.2	616.8	619.1	7,028.3	4,760.0	4,958.9
09				4,433.0	5,967.0	5,217.0	4,433.0	5,967.0	5,217.0	836.5	665.6	666.6	5,279.1	6,632.6	5,883.7
10				7,554.6	6,309.0	4,282.0	7,554.6	6,309.0	4,282.0	921.9	1,055.5	621.2	8,499.7	7,364.5	4,903.2
11				6,283.1	6,904.4	6,749.8	6,283.1	6,904.4	6,749.8	863.0	1,027.6	1,034.0	7,146.0	7,932.0	7,783.8
12				6,220.6	6,018.2	7,937.1	6,220.6	6,018.2	7,937.1	1,196.6	1,568.6	1,624.3	7,417.2	7,615.0	9,563.2
13				2,033.0	6,226.8	5,858.0	2,033.0	6,226.8	5,858.0	1,266.0	1,523.9	1,511.5	3,299.0	7,750.6	7,369.5
14				2,455.5	6,184.2	5,617.2	2,455.5	6,184.2	5,617.2	1,394.1	1,124.0	1,627.8	3,856.0	7,326.3	7,245.1
15				4,194.0	7,573.0	6,544.0	4,194.0	7,573.0	6,544.0	1,742.5	1,164.4	1,355.1	5,945.4	8,737.4	7,908.6
16				8,371.7	6,516.8	5,131.0	8,371.7	6,516.8	5,131.0	1,528.8	1,230.4	1,229.1	9,908.1	7,747.3	6,360.0
17				6,719.2	3,427.4	4,438.9	6,719.2	3,427.4	4,438.9	1,182.5	1,258.4	1,320.9	7,901.7	4,685.8	5,759.8
18				5,375.0	6,743.8	4,382.0	5,375.0	6,743.8	4,382.0	1,176.3	1,139.6	1,465.4	6,560.2	7,883.4	5,847.3
19				5,328.1	5,021.6	4,423.1	5,328.1	5,021.6	4,423.1	1,361.2	1,201.4	1,608.6	6,689.3	6,223.0	6,031.6
20				4,954.3	5,858.4	5,502.0	4,954.3	5,858.4	5,502.0	1,322.2	1,654.7	1,428.4	6,276.5	7,513.1	6,933.1
21				3,853.7	4,989.9	4,337.5	3,853.7	4,989.9	4,337.5	1,444.1	1,237.9	1,283.5	5,297.7	6,227.8	5,621.0
22				3,944.9	4,791.4	5,106.0	3,944.9	4,791.4	5,106.0	731.0	1,654.5	1,477.6	4,675.9	6,445.9	6,583.7
23				4,032.0	4,201.2	5,541.8	4,032.0	4,201.2	5,541.8	450.8	1,669.7	1,558.3	4,482.8	5,871.0	7,100.0
24				3,276.4	4,630.0	3,059.4	3,276.4	4,630.0	3,059.4	652.0	1,720.1	1,755.4	3,928.4	6,350.0	4,814.8
25				4,760.4	6,401.6	6,107.7	4,760.4	6,401.6	6,107.7	307.7	2,591.2	1,588.1	5,068.2	8,992.8	7,695.8
26				3,707.4	4,389.3	5,834.5	3,707.4	4,389.3	5,834.5	195.4	1,959.2	1,353.9	3,902.8	6,348.5	7,188.4
27				3,552.2	6,143.4	5,982.4	3,552.2	6,143.4	5,982.4	859.4	1,726.3	1,370.7	4,411.6	7,869.7	7,353.1
28				4,664.0	6,162.7	5,291.6	4,664.0	6,162.7	5,291.6	712.1	2,412.6	1,372.9	5,376.1	8,575.3	6,664.5
29				4,877.8	5,640.3	6,050.9	4,877.8	5,640.3	6,050.9	171.0	2,022.6	1,449.9	5,048.8	7,662.8	7,500.8
30				6,871.6	3,623.2	12,203	6,871.6	3,623.2	12,203	940.4	1,712.0	3,375.1	7,812.0	5,335.3	15,579
TOT.2012-13				193,553			193,553			45,979			239,606		
TOT.2011-12					204,708			204,708			53,906			258,661	
TOT.2010-11						222,711			222,711			80,102			302,827

Kiwifruits Weekly Departures to Latin America

Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			LAND FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				999.3	934.0	426.8	999.3	934.0	426.8	2,378.4	643.2	1,077.1	3,377.7	1,577.2	1,503.9
32				667.1	274.7	263.1	667.1	274.7	263.1	941.7	1,226.7	867.0	1,608.8	1,501.4	1,130.1
33				401.8	615.2	467.8	401.8	615.2	467.8	808.0	1,042.6	879.4	1,209.8	1,657.7	1,347.2
34				634.9	382.0	300.8	634.9	382.0	300.8	1,067.8	1,051.4	1,022.6	1,702.7	1,433.5	1,323.4
35				559.7	259.0	420.3	559.7	259.0	420.3	1,527.3	1,190.9	937.9	2,086.9	1,449.9	1,358.2
36				493.3	344.4	387.2	493.3	344.4	387.2	1,350.2	1,093.3	826.1	1,843.5	1,437.7	1,213.3
37				544.2	158.8	144.6	544.2	158.8	144.6	1,380.9	798.1	659.6	1,925.2	956.9	804.2
38				380.0	246.6	214.6	380.0	246.6	214.6	344.5	589.4	626.4	724.5	835.9	841.1
39				71.6	91.2	237.7	71.6	91.2	237.7	1,291.1	898.1	563.7	1,362.7	989.3	801.4
40				344.2	116.8	362.4	344.2	116.8	362.4	1,073.8	705.8	706.9	1,418.0	822.6	1,069.3
41				280.8	201.8	145.4	280.8	201.8	145.4	1,383.1	597.2	692.1	1,663.9	799.0	837.5
42				201.3	128.5	250.8	201.3	128.5	250.8	1,136.4	453.4	863.5	1,337.7	581.9	1,114.3
43				232.2	71.2	105.1	232.2	71.2	105.1	1,125.8	495.2	913.2	1,358.1	566.4	1,018.4
44				307.0	108.8	22.4	307.0	108.8	22.4	795.2	154.9	394.2	1,102.1	263.7	416.6
45				134.1	36.0	67.2	134.1	36.0	67.2	766.2	230.5	201.4	900.3	266.5	268.6
46				206.0	64.4	17.1	206.0	64.4	17.1	713.4	81.0	219.7	919.4	145.4	236.8
47				236.0		22.7	236.0		22.7	811.7	58.4	321.6	1,047.7	58.4	344.3
48				57.0		24.0	57.0		24.0	367.7	24.6	109.5	424.7	24.6	133.5
49						46.4			46.4	85.5	4.2	141.0	85.5	4.2	187.4
50										61.3	11.2		61.3	11.2	
01											2.5			2.5	
02										20.6	5.0		20.6	5.0	
06												77.0			77.0
08					22.4			22.4						22.4	
09					145.0			145.0			19.5			164.5	
10				7.2	245.4	220.8	7.2	245.4	220.8	26.7	124.6	14.2	33.9	370.0	235.0
11				374.9	258.8	267.4	374.9	258.8	267.4	126.5	369.1	87.7	501.4	627.8	355.1
12				569.1	529.1	469.6	569.1	529.1	469.6	264.4	300.4	282.2	833.5	841.7	753.2
13				279.9	524.8	417.0	279.9	524.8	417.0	355.2	451.9	354.2	635.2	976.7	795.5
14				286.1	665.7	534.6	286.1	665.7	534.6	370.7	222.3	528.4	656.7	887.9	1,065.9
15				1,178.8	327.1	571.3	1,178.8	327.1	571.3	460.0	157.7	589.6	1,638.7	484.8	1,160.9
16				655.5	1,413.7	686.2	655.5	1,413.7	686.2	657.9	529.8	575.8	1,313.4	1,943.5	1,261.9
17				670.9	322.6	460.7	670.9	322.6	460.7	737.2	366.4	306.2	1,408.1	689.0	766.9
18				848.3	682.9	338.1	848.3	682.9	338.1	456.3	494.4	432.8	1,304.6	1,177.4	770.9
19				1,010.7	879.2	305.5	1,010.7	879.2	305.5	885.9	624.8	392.1	1,896.6	1,504.0	697.7
20				564.1	658.5	442.0	564.1	658.5	442.0	799.0	1,012.6	530.3	1,363.1	1,671.2	972.3
21				645.8	382.0	218.0	645.8	382.0	218.0	785.9	614.4	497.5	1,431.7	996.4	715.4
22				387.9	276.0	405.3	387.9	276.0	405.3	487.6	986.2	473.9	875.5	1,262.1	879.2
23				208.4	279.8	238.2	208.4	279.8	238.2	971.3	958.2	510.0	1,179.7	1,238.0	748.1
24				262.0	292.1	141.2	262.0	292.1	141.2	776.7	798.8	696.7	1,038.7	1,090.9	837.9
25				234.4	558.1	350.8	234.4	558.1	350.8	554.5	703.4	628.3	788.9	1,261.6	979.1
26				233.3	291.8	417.6	233.3	291.8	417.6	417.7	857.6	324.6	650.9	1,149.4	742.2
27				209.6	231.6	397.8	209.6	231.6	397.8	693.8	585.8	723.2	903.4	818.5	1,121.0
28				426.9	365.7	455.7	426.9	365.7	455.7	716.1	685.4	290.5	1,143.0	1,051.1	746.2
29				444.8	427.9	487.4	444.8	427.9	487.4	199.9	633.2	744.6	644.7	1,061.0	1,232.0
30				561.0	495.9	559.8	561.0	495.9	559.8	1,344.3	694.8	1,322.3	1,905.3	1,190.7	1,882.2
TOT.2012-13				16,810			16,810			31,518			48,328		
TOT.2011-12					14,309			14,309			23,549			37,871	
TOT.2010-11						12,311			12,311			22,405			34,745



Pears Weekly Departures to Latin America Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			LAND FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				2,105.7	1,810.0	1,008.6	2,105.7	1,810.0	1,008.6	355.2	193.6	297.4	2,460.9	2,003.6	1,306.0
32				966.3	1,589.8	969.0	966.3	1,589.8	969.0	120.1	285.9	267.6	1,086.4	1,875.7	1,236.5
33				1,069.5	827.8	1,376.1	1,069.5	827.8	1,376.1	101.4	241.8	271.4	1,170.9	1,069.6	1,647.5
34				1,697.5	2,116.1	645.5	1,697.5	2,116.1	645.5	127.7	245.6	278.2	1,825.1	2,361.7	923.7
35				1,394.6	1,455.8	1,044.6	1,394.6	1,455.8	1,044.6	128.7	217.4	274.6	1,523.3	1,673.2	1,319.2
36				1,008.5	756.2	1,343.4	1,008.5	756.2	1,343.4	107.2	143.8	199.4	1,115.8	900.1	1,542.8
37				913.3	351.5	711.3	913.3	351.5	711.3	67.4	121.7	199.0	980.7	473.3	910.3
38				794.8	48.4	350.1	794.8	48.4	350.1	19.5	113.3	199.9	814.4	161.6	549.9
39				21.9	46.1	537.6	21.9	46.1	537.6	82.8	61.6	250.3	104.7	107.7	787.9
40				94.2	402.9	368.6	94.2	402.9	368.6	48.8	94.5	181.7	143.0	497.4	550.3
41				23.3	153.2	344.6	23.3	153.2	344.6	33.0	49.8	176.3	56.3	203.0	520.9
42				14.3		124.4	14.3		124.4	32.9	129.9	151.8	47.2	129.9	276.2
43						92.3			92.3	16.7	35.5	110.6	16.7	35.5	202.9
44					45.4			45.4		7.8	30.4	47.4	7.8	75.8	47.4
45										4.2		57.5	4.2		57.5
46												57.7			57.7
47												32.9			32.9
48												31.2			31.2
49												28.7			28.7
51					67.2			67.2		2.0			2.0	67.2	
52				8.1	98.2		8.1	98.2				8.1	98.2		
01				98.1	125.6	89.1	98.1	125.6	89.1		11.0		98.1	136.6	89.1
02				217.1	407.3	254.2	217.1	407.3	254.2	5.0	19.4		222.1	426.7	254.2
03				593.0	866.3	137.7	593.0	866.3	137.7	25.3	109.2	94.8	618.3	975.5	232.5
04				1,218.4	1,566.1	1,046.0	1,218.4	1,566.1	1,046.0	87.0	161.1	63.3	1,305.4	1,727.2	1,109.3
05				1,208.3	838.5	1,705.1	1,208.3	838.5	1,705.1	61.6	68.8	86.8	1,270.0	907.3	1,794.9
06				1,571.6	1,805.9	1,250.7	1,571.6	1,805.9	1,250.7	83.3	194.0	87.9	1,662.5	1,999.9	1,338.6
07				1,857.6	1,436.9	517.3	1,857.6	1,436.9	517.3	155.4	259.8	196.3	2,013.0	1,696.7	713.7
08				1,739.0	1,809.3	2,053.7	1,739.0	1,809.3	2,053.7	183.0	250.4	173.6	1,922.0	2,059.7	2,227.3
09				883.3	1,422.2	1,268.7	883.3	1,422.2	1,268.7	207.4	202.9	191.2	1,104.2	1,625.1	1,459.9
10				1,772.5	1,427.7	1,032.3	1,772.5	1,427.7	1,032.3	187.9	280.1	247.8	1,988.5	1,711.3	1,280.2
11				1,212.0	1,372.4	1,801.0	1,212.0	1,372.4	1,801.0	181.9	262.7	185.9	1,393.8	1,635.1	1,986.9
12				1,343.7	1,330.4	1,907.3	1,343.7	1,330.4	1,907.3	295.1	309.0	209.7	1,638.8	1,639.4	2,117.0
13				352.6	1,284.4	1,334.8	352.6	1,284.4	1,334.8	169.5	219.1	335.4	522.1	1,503.5	1,670.1
14				402.2	1,404.8	1,186.5	402.2	1,404.8	1,186.5	205.1	290.6	337.3	607.2	1,695.5	1,528.0
15				1,019.3	2,187.0	1,358.9	1,019.3	2,187.0	1,358.9	286.6	300.8	258.4	1,305.9	2,487.8	1,617.4
16				1,829.8	1,466.3	1,424.5	1,829.8	1,466.3	1,424.5	158.9	245.6	254.1	1,988.7	1,711.9	1,688.4
17				1,472.1	906.0	1,243.3	1,472.1	906.0	1,243.3	264.2	251.4	230.8	1,736.3	1,157.4	1,474.1
18				1,370.1	1,725.8	1,396.7	1,370.1	1,725.8	1,396.7	258.8	226.9	297.5	1,628.9	1,952.7	1,694.1
19				1,197.9	1,074.4	1,183.5	1,197.9	1,074.4	1,183.5	193.2	284.1	326.5	1,391.1	1,358.5	1,509.9
20				1,280.4	1,895.3	1,182.5	1,280.4	1,895.3	1,182.5	236.9	258.9	212.8	1,517.3	2,154.3	1,395.2
21				1,410.9	1,509.2	1,382.3	1,410.9	1,509.2	1,382.3	172.4	200.5	228.8	1,583.3	1,709.8	1,611.0
22				1,406.9	1,545.9	1,316.9	1,406.9	1,545.9	1,316.9	99.2	422.1	252.1	1,506.0	1,968.0	1,569.0
23				1,449.5	1,557.7	1,668.3	1,449.5	1,557.7	1,668.3	21.4	200.3	350.0	1,470.9	1,758.1	2,018.3
24				1,343.8	1,603.4	1,330.0	1,343.8	1,603.4	1,330.0	15.1	231.9	347.5	1,359.0	1,835.3	1,677.5
25				1,804.5	1,996.1	1,724.7	1,804.5	1,996.1	1,724.7	43.8	498.5	438.6	1,848.2	2,494.6	2,163.4
26				1,739.4	1,604.7	1,714.0	1,739.4	1,604.7	1,714.0		284.9	230.8	1,745.0	1,889.5	1,944.7
27				1,173.2	1,240.2	1,518.3	1,173.2	1,240.2	1,518.3	3.0	210.3	210.3	1,176.2	1,450.5	1,728.6
28				1,121.8	1,119.7	1,130.6	1,121.8	1,119.7	1,130.6	41.6	268.6	344.7	1,163.4	1,398.0	1,475.4
29				949.3	1,789.1	1,098.2	949.3	1,789.1	1,098.2	26.5	250.9	248.5	975.8	2,040.0	1,346.7
30				887.5	662.5	1,792.9	887.5	662.5	1,792.9	39.0	193.1	558.6	926.4	855.6	2,351.4
TOT.2012-13				46,037			46,037			4,963.5			51,056		
TOT.2011-12					50,750			50,750			8,931.7			59,695	
TOT.2010-11						46,966			46,966			10,113			57,096

Nectarines Weekly Departures to Latin America Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			LAND FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
46				21.6		3.1	21.6		3.1				21.6		3.1
47				87.5	52.2	29.2	87.5	52.2	29.2		34.3	27.1	87.5	88.7	62.2
48				182.4	310.8	289.0	182.4	310.8	289.0	94.4	210.2	51.5	279.5	524.4	343.6
49				299.0	612.6	457.6	299.0	612.6	457.6	509.1	489.9	299.6	810.0	1,102.5	757.2
50				520.0	376.5	344.9	520.0	376.5	344.9	484.0	609.1	270.4	1,004.0	986.3	615.3
51				250.5	295.9	407.9	250.5	295.9	407.9	84.8	227.1	193.9	335.3	523.0	601.9
52				262.7	389.7	362.4	262.7	389.7	362.4	50.7	226.6	108.3	313.3	616.3	470.7
01				353.2	638.9	272.8	353.2	638.9	272.8	129.3	271.2	167.1	483.2	910.0	439.8
02				495.7	542.1	727.5	495.7	542.1	727.5	343.1	378.1	157.5	838.8	920.2	885.0
03				604.3	547.7	221.8	604.3	547.7	221.8	244.8	236.5	235.0	849.1	784.2	456.8
04				600.9	376.4	768.1	600.9	376.4	768.1	347.3	377.4	156.5	948.2	753.8	924.6
05				448.6	417.9	404.0	448.6	417.9	404.0	379.9	264.4	253.7	828.6	683.7	658.1
06				674.3	460.8	294.8	674.3	460.8	294.8	198.3	398.7	122.5	872.7	859.5	417.3
07				613.8	463.8	158.5	613.8	463.8	158.5	341.3	513.6	256.2	955.1	977.4	414.7
08				697.3	339.2	588.0	697.3	339.2	588.0	449.1	490.4	359.2	1,146.4	829.6	948.1
09				391.2	359.8	363.9	391.2	359.8	363.9	377.4	519.5	375.5	780.1	886.5	739.3
10				515.7	242.3	323.2	515.7	242.3	323.2	284.5	586.8	390.5	809.2	841.0	714.2
11				317.3	77.7	269.4	317.3	77.7	269.4	361.4	296.3	225.0	678.6	373.9	494.4
12				104.4	4.0	91.0	104.4	4.0	91.0	253.9	217.5	110.1	358.3	222.3	201.6
13				10.8	22.0	6.5	10.8	22.0	6.5	79.2	44.6	154.9	105.1	66.7	162.1
14					13.5			13.5		6.0	27.1	89.7	6.0	40.7	89.7
15				18.4		17.8	18.4		17.8	54.9		15.0	73.3		32.8
16					0.9			0.9		21.5		0.9	21.5	0.9	0.9
17										4.0			4.0		
18												7.4			7.4
25				14.3			14.3						14.3		
TOT.2012-13				7,483.9			7,483.9			5,098.9			12,624		
TOT.2011-12					6,544.6			6,544.6			6,419.3			12,992	
TOT.2010-11						6,401.1			6,401.1			4,027.7			10,441



Peaches Weekly Departures to Latin America Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			LAND FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
46					43.2	87.5		43.2	87.5				44.5	93.9	
47				94.0	258.0	385.0	94.0	258.0	385.0		14.8	28.9	95.0	276.0	418.3
48				336.1	444.2	322.1	336.1	444.2	322.1	56.3	46.9	43.1	394.2	493.1	365.2
49				128.7	280.2	192.1	128.7	280.2	192.1	97.8	110.8	122.5	227.5	391.0	314.6
50				354.6	251.1	212.2	354.6	251.1	212.2	174.6	314.7	99.2	530.5	566.5	311.4
51				346.8	1,172.9	578.5	346.8	1,172.9	578.5	132.6	288.6	75.3	479.5	1,461.5	653.8
52				876.2	1,155.8	810.7	876.2	1,155.8	810.7	89.6	249.9	115.0	965.8	1,405.7	925.7
01				915.2	493.0	560.0	915.2	493.0	560.0	208.4	324.2	106.2	1,123.6	817.2	666.2
02				411.0	585.2	379.3	411.0	585.2	379.3	298.6	313.4	119.6	709.6	898.6	499.0
03				522.9	949.4	519.9	522.9	949.4	519.9	214.4	277.1	194.4	737.3	1,226.5	714.3
04				780.8	637.6	1,131.7	780.8	637.6	1,131.7	272.4	209.2	223.4	1,053.3	846.8	1,355.1
05				715.7	625.2	855.4	715.7	625.2	855.4	227.9	261.6	311.8	943.5	886.7	1,167.2
06				767.8	398.7	241.3	767.8	398.7	241.3	179.4	287.3	227.4	947.2	686.0	468.7
07				420.5	361.4	480.4	420.5	361.4	480.4	247.6	394.3	260.9	668.1	755.7	741.3
08				455.2	212.7	269.4	455.2	212.7	269.4	415.6	290.8	296.4	889.0	503.5	565.8
09				339.4	422.0	397.4	339.4	422.0	397.4	392.8	532.5	342.5	732.2	968.8	740.0
10				574.8	503.9	663.4	574.8	503.9	663.4	277.6	778.4	522.5	889.4	1,296.0	1,186.0
11				446.8	455.8	420.6	446.8	455.8	420.6	499.8	504.8	233.7	951.2	960.6	654.2
12				264.1	102.0	248.6	264.1	102.0	248.6	298.8	87.6	156.0	566.7	189.5	404.6
13				71.4	83.0	159.9	71.4	83.0	159.9	141.4	32.7	181.9	212.8	119.5	341.9
14					15.0	14.3		15.0	14.3	43.2	9.4	32.1	43.2	24.4	46.3
15				73.1	38.2		73.1	38.2		10.3		17.5	83.4	38.2	17.5
16				82.1			82.1						82.1		
18										4.0		2.9	4.0		2.9
TOT.2012-13				8,977.3			8,977.3			4,283.1			13,329		
TOT.2011-12					9,488.7			9,488.7			5,328.7			14,856	
TOT.2010-11						8,929.8		8,929.8				3,713.2			12,654



Citrus Weekly Departures to Latin America Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			LAND FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				413.4	118.1	71.3	413.4	118.1	71.3				413.4	118.1	71.3
32				88.2	2.2	31.5	88.2	2.2	31.5				88.2	2.2	31.5
33				23.5	122.8	47.4	23.5	122.8	47.4				23.5	122.8	47.4
34				238.9	49.2	32.3	238.9	49.2	32.3			36.1	238.9	49.2	68.4
35				181.6	78.1	70.5	181.6	78.1	70.5	3.5	2.7	118.4	185.0	80.8	188.9
36				93.6	75.6	73.5	93.6	75.6	73.5		4.3	70.2	93.6	79.9	143.7
37				117.9	178.8	52.3	117.9	178.8	52.3			217.9	117.9	178.8	270.2
38				120.4	89.1	45.3	120.4	89.1	45.3		33.4	73.7	120.4	122.5	119.0
39				24.0	63.3	98.3	24.0	63.3	98.3	10.4	20.0	214.6	34.4	83.2	312.9
40				208.3	88.6	34.3	208.3	88.6	34.3		84.0	235.6	208.3	172.6	269.9
41				118.3	64.8	80.8	118.3	64.8	80.8	27.9	53.4	267.1	146.1	118.2	347.9
42				77.2	186.0	93.8	77.2	186.0	93.8	43.0	109.2	304.0	120.2	295.2	397.8
43				119.7	86.4	65.4	119.7	86.4	65.4	82.1	61.2	346.1	201.9	147.6	411.5
44				99.6	108.0		99.6	108.0		134.9	32.8	239.9	234.5	140.8	239.9
45				64.3	20.9	21.6	64.3	20.9	21.6	63.2	54.6	207.3	127.5	75.6	228.9
46				115.2	21.1	21.6	115.2	21.1	21.6	194.5	37.8	90.6	309.7	58.9	112.2
47				72.0		54.0	72.0		54.0	95.7	53.7	33.5	167.7	53.7	87.5
48				47.3		24.0	47.3		24.0	137.2	38.2	98.4	184.4	38.2	122.4
49										119.5	19.7	116.7	119.5	19.7	116.7
50										134.6	75.5	101.6	134.6	75.5	101.6
51				24.0			24.0			151.1		223.5	175.1		223.5
52										84.6	82.9	188.5	84.6	82.9	188.5
01										66.2	76.5	195.1	66.2	76.5	195.1
02										91.5	74.0	284.0	91.5	74.0	284.0
03										142.0	82.0	317.2	142.0	82.0	317.2
04										240.1	116.8	331.6	240.1	116.8	331.6
05										77.9	67.5	142.0	77.9	67.5	142.0
06										71.2	23.0	132.2	71.2	23.0	132.2
07										31.5	18.0	117.4	31.5	18.0	117.4
08										55.8	18.0	44.6	55.8	18.0	44.6
09										54.9	7.9	75.0	54.9	7.9	75.0
10										16.2		17.1	16.2		17.1
11												17.1			17.1
19					3.4			3.4						3.4	
20					12.6			12.6						12.6	
21					10.3			10.3						10.3	
22					25.0			25.0						25.0	
23				6.0	29.0	22.4	6.0	29.0	22.4				6.0	29.0	22.4
24				69.5	36.3		69.5	36.3					69.5	36.3	
25				73.2	114.8		73.2	114.8					73.2	114.8	
26				122.4	38.1	82.3	122.4	38.1	82.3				122.4	38.1	82.3
27				140.8	61.5	48.8	140.8	61.5	48.8				140.8	61.5	48.8
28				70.9	48.7	50.0	70.9	48.7	50.0				70.9	48.7	50.0
29				72.1	47.8		72.1	47.8					72.1	47.8	
30				175.1	45.6	88.7	175.1	45.6	88.7				175.1	45.6	88.7
TOT.2012-13				2,977.3			2,977.3			2,129.4			5,106.7		
TOT.2011-12					1,826.2			1,826.2			1,247.0			3,073.2	
TOT.2010-11						1,210.1			1,210.1			4,856.9			6,067.0



Table Grapes Weekly Departures to Far East
Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
49				37.4		18.7	37.4		18.7	0.04			37.4		18.7
50				33.9	56.1	72.2	33.9	56.1	72.2			0.03	33.9	56.1	72.3
51				356.5	144.6	278.0	356.5	144.6	278.0		0.4	0.02	356.5	145.1	278.0
52				568.6	745.6	566.9	568.6	745.6	566.9		1.9		568.6	747.4	566.9
01				707.0	1,130.8	517.2	707.0	1,130.8	517.2		3.1	1.4	707.0	1,133.9	518.6
02				1,432.2	1,933.7	1,556.0	1,432.2	1,933.7	1,556.0	0.9	0.8	2.5	1,433.0	1,934.5	1,558.5
03				2,282.0	2,511.6	1,750.0	2,282.0	2,511.6	1,750.0		2.2	3.0	2,282.0	2,513.8	1,753.0
04				2,954.2	3,507.0	3,224.0	2,954.2	3,507.0	3,224.0	2.1	0.8	3.5	2,956.3	3,507.8	3,227.5
05				4,113.5	2,217.4	4,176.3	4,113.5	2,217.4	4,176.3	2.7	1.6	4.9	4,116.2	2,218.9	4,181.2
06				3,986.4	8,176.0	4,721.0	3,986.4	8,176.0	4,721.0	1.2	1.0	14.6	3,987.7	8,177.0	4,735.6
07				6,213.1	8,134.8	5,670.9	6,213.1	8,134.8	5,670.9	2.8	0.8	2.1	6,215.9	8,135.6	5,673.0
08				7,921.9	10,062	6,687.8	7,921.9	10,062	6,687.8		2.5	5.6	7,921.9	10,065	6,693.4
09				9,741.1	13,243	11,538	9,741.1	13,243	11,538	2.4	1.8	5.6	9,743.5	13,245	11,544
10				13,413	17,220	8,281.4	13,413	17,220	8,281.4	3.3	0.9	0.03	13,416	17,221	8,281.4
11				16,181	19,082	16,192	16,181	19,082	16,192	5.3	2.7	3.5	16,186	19,085	16,195
12				16,068	14,570	5,198.1	16,068	14,570	5,198.1		4.3	1.7	16,068	14,575	5,199.7
13				10,934	21,913	17,948	10,934	21,913	17,948	1.2	0.9	3.9	10,935	21,914	17,952
14				7,213.9	8,066.2	19,387	7,213.9	8,066.2	19,387		3.2	1.1	7,213.9	8,069.5	19,389
15				21,448	7,451.6	10,171	21,448	7,451.6	10,171	0.7	5.4	2.4	21,449	7,457.1	10,174
16				15,147	6,924.7	10,735	15,147	6,924.7	10,735	0.9	0.4	1.2	15,148	6,925.1	10,736
17				12,394	4,529.3	6,888.4	12,394	4,529.3	6,888.4	16.6	0.3	8.3	12,410	4,529.6	6,896.7
18				4,862.0	4,817.4	3,017.8	4,862.0	4,817.4	3,017.8		0.7		4,862.0	4,818.1	3,017.8
19				12,759	1,799.1	3,838.6	12,759	1,799.1	3,838.6		0.4		12,759	1,799.4	3,838.6
20				5,538.5	1,912.6	1,849.3	5,538.5	1,912.6	1,849.3				5,538.5	1,912.6	1,849.3
21				2,629.5	1,428.2	1,278.3	2,629.5	1,428.2	1,278.3				2,629.5	1,428.2	1,278.3
22				1,206.1	845.6	1,174.7	1,206.1	845.6	1,174.7				1,206.1	845.6	1,174.7
23				285.2	430.2		285.2	430.2					285.2	430.2	
24						35.3			35.3						35.3
25				53.1			53.1						53.1		
26				18.7		18.6	18.7		18.6				18.7		18.6
30				37.4			37.4						37.4		
TOT.2012-13				180,536			180,536			40.0			180,576		
TOT.2011-12					162,854			162,854			36.1			162,890	
TOT.2010-11						146,792			146,792			65.4			146,857



Apples Weekly Departures to Far East Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				7,264.9	5,870.6	4,284.2	7,264.9	5,870.6	4,284.2				7,264.9	5,870.6	4,284.2
32				2,968.6	1,208.1	3,027.8	2,968.6	1,208.1	3,027.8				2,968.6	1,208.1	3,027.8
33				830.1	643.4	1,429.6	830.1	643.4	1,429.6				830.1	643.4	1,429.6
34				262.4	140.2	2,695.7	262.4	140.2	2,695.7				262.4	140.2	2,695.7
35				242.1	220.6	563.9	242.1	220.6	563.9				242.1	220.6	563.9
36				41.2		58.7	41.2		58.7				41.2		58.7
37				161.5			161.5						161.5		
38						80.9			80.9						80.9
39				60.6		39.1	60.6		39.1				60.6		39.1
40						58.7			58.7						58.7
42						136.9			136.9						136.9
43						58.7			58.7						58.7
44						40.4			40.4						40.4
45						138.2			138.2						138.2
46						98.2			98.2						98.2
47						40.4			40.4						40.4
02				11.9			11.9						11.9		
05					61.3	78.9		61.3	78.9					61.3	78.9
06				138.8	669.4	198.1	138.8	669.4	198.1				138.8	669.4	198.1
07				375.8	499.2	981.2	375.8	499.2	981.2				375.8	499.2	981.2
08				887.6	1,043.8	1,639.2	887.6	1,043.8	1,639.2				887.6	1,043.8	1,639.2
09				1,716.2	2,344.7	2,411.5	1,716.2	2,344.7	2,411.5				1,716.2	2,344.7	2,411.5
10				1,918.8	2,006.2	1,136.9	1,918.8	2,006.2	1,136.9				1,918.8	2,006.2	1,136.9
11				1,816.7	2,665.0	2,695.1	1,816.7	2,665.0	2,695.1				1,816.7	2,665.0	2,695.1
12				1,697.8	2,678.6	3,147.2	1,697.8	2,678.6	3,147.2				1,697.8	2,678.6	3,147.2
13				785.1	4,414.6	3,343.2	785.1	4,414.6	3,343.2				785.1	4,414.6	3,343.2
14				915.9	3,825.1	7,250.0	915.9	3,825.1	7,250.0				915.9	3,825.1	7,250.0
15				4,236.4	5,529.4	6,905.8	4,236.4	5,529.4	6,905.8	8.6	7.5		4,245.0	5,536.9	6,905.8
16				5,373.5	7,616.9	7,236.9	5,373.5	7,616.9	7,236.9	19.1	51.6	33.9	5,392.6	7,668.5	7,270.8
17				7,879.8	9,059.4	9,727.1	7,879.8	9,059.4	9,727.1	49.2	15.6	42.4	7,929.0	9,075.0	9,769.5
18				3,310.6	7,033.7	6,410.7	3,310.6	7,033.7	6,410.7	27.5	8.5	2.0	3,338.1	7,042.2	6,412.7
19				9,519.2	4,045.6	7,159.2	9,519.2	4,045.6	7,159.2				9,519.2	4,045.6	7,159.2
20				4,484.9	3,931.7	4,879.4	4,484.9	3,931.7	4,879.4				4,484.9	3,931.7	4,879.4
21				3,681.7	3,255.2	3,196.4	3,681.7	3,255.2	3,196.4				3,681.7	3,255.2	3,196.4
22				1,817.2	2,064.8	3,570.2	1,817.2	2,064.8	3,570.2				1,817.2	2,064.8	3,570.2
23				2,355.6	2,206.8	1,799.7	2,355.6	2,206.8	1,799.7				2,355.6	2,206.8	1,799.7
24				1,850.2	1,719.0	2,463.5	1,850.2	1,719.0	2,463.5				1,850.2	1,719.0	2,463.5
25				3,301.9	2,150.5	2,083.2	3,301.9	2,150.5	2,083.2				3,301.9	2,150.5	2,083.2
26				4,099.6	2,373.1	4,458.0	4,099.6	2,373.1	4,458.0				4,099.6	2,373.1	4,458.0
27				3,629.1	2,170.3	2,309.0	3,629.1	2,170.3	2,309.0				3,629.1	2,170.3	2,309.0
28				4,773.4	2,779.9	2,388.2	4,773.4	2,779.9	2,388.2				4,773.4	2,779.9	2,388.2
29				3,956.6	2,929.8	4,062.5	3,956.6	2,929.8	4,062.5				3,956.6	2,929.8	4,062.5
30				4,466.8	2,436.1	3,723.5	4,466.8	2,436.1	3,723.5				4,466.8	2,436.1	3,723.5
TOT.2012-13				90,832			90,832			104.4			90,937		
TOT.2011-12					89,593			89,593			83.2			89,676	
TOT.2010-11						108,006		108,006				78.2			108,084



Kiwifruits Weekly Departures to Far East Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				1,007.2	663.8	272.1	1,007.2	663.8	272.1				1,007.2	663.8	272.1
32				436.8	196.8	266.1	436.8	196.8	266.1				436.8	196.8	266.1
33				647.4	283.3	223.6	647.4	283.3	223.6				647.4	283.3	223.6
34				639.0	175.7	269.0	639.0	175.7	269.0				639.0	175.7	269.0
35				554.7	340.1	481.6	554.7	340.1	481.6				554.7	340.1	481.6
36				460.4	115.3	208.4	460.4	115.3	208.4				460.4	115.3	208.4
37				337.3	111.4	68.8	337.3	111.4	68.8				337.3	111.4	68.8
38				329.0		324.1	329.0		324.1				329.0		324.1
39				69.7		22.4	69.7		22.4				69.7		22.4
40				164.8		156.8	164.8		156.8				164.8		156.8
41				137.9		38.9	137.9		38.9				137.9		38.9
42				64.8	20.3		64.8	20.3					64.8	20.3	
50					19.6			19.6						19.6	
06					19.8			19.8						19.8	
10				46.4	254.1	182.9	46.4	254.1	182.9				46.4	254.1	182.9
11				642.2	1,003.2	1,149.7	642.2	1,003.2	1,149.7		0.07		642.2	1,003.3	1,149.7
12				1,172.8	1,501.4	127.2	1,172.8	1,501.4	127.2		0.7	0.02	1,172.8	1,502.1	127.2
13				875.3	2,515.6	1,199.6	875.3	2,515.6	1,199.6				875.3	2,515.6	1,199.6
14				226.6	1,014.1	1,093.4	226.6	1,014.1	1,093.4	0.03	0.03	0.06	226.6	1,014.1	1,093.4
15				1,257.7	1,331.0	734.5	1,257.7	1,331.0	734.5				1,257.7	1,331.0	734.5
16				1,901.9	1,939.1	928.8	1,901.9	1,939.1	928.8			0.02	1,901.9	1,939.1	928.8
17				1,433.5	546.1	1,126.3	1,433.5	546.1	1,126.3				1,433.5	546.1	1,126.3
18				949.9	2,196.6	795.0	949.9	2,196.6	795.0	0.02		1.1	949.9	2,196.6	796.1
19				2,304.4	1,069.4	1,196.7	2,304.4	1,069.4	1,196.7			0.2	2,304.4	1,069.4	1,196.9
20				1,293.3	989.1	1,073.9	1,293.3	989.1	1,073.9	1.2	0.5		1,294.5	989.7	1,073.9
21				1,160.4	823.1	893.8	1,160.4	823.1	893.8				1,160.4	823.1	893.8
22				1,020.4	323.4	879.5	1,020.4	323.4	879.5				1,020.4	323.4	879.5
23				651.1	1,046.0	423.5	651.1	1,046.0	423.5				651.1	1,046.0	423.5
24				653.5	776.9	325.4	653.5	776.9	325.4				653.5	776.9	325.4
25				914.2	900.3	189.4	914.2	900.3	189.4			0.007	914.2	900.3	189.4
26				821.3	405.1	505.0	821.3	405.1	505.0				821.3	405.1	505.0
27				563.4	308.4	339.4	563.4	308.4	339.4				563.4	308.4	339.4
28				743.4	650.4	251.0	743.4	650.4	251.0				743.4	650.4	251.0
29				625.6	615.9	226.8	625.6	615.9	226.8				625.6	615.9	226.8
30				599.2	678.9	125.3	599.2	678.9	125.3				599.2	678.9	125.3
TOT.2012-13				24,705			24,705			1.2			24,707		
TOT.2011-12					22,834			22,834			1.4			22,836	
TOT.2010-11						16,099			16,099			1.4			16,100

Plums Weekly Departures to Far East Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL			
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	
47												1.9		1.9		
49												0.2		0.2		
50										7.0		0.7	7.0	0.7		
51					92.8	1.1		92.8	1.1		0.07	0.6		92.9	1.6	
52				16.2	85.8	24.5	16.2	85.8	24.5			0.08	16.2	85.8	24.6	
01		14.3	3.0	195.3	185.3	121.4	195.3	199.6	124.4		24.4	1.5	195.3	224.0	125.8	
02				706.4	488.4	516.7	706.4	488.4	516.7		0.2	10.8	7.5	706.6	499.2	524.3
03				812.9	1,257.8	821.5	812.9	1,257.8	821.5		1.1	2.4	15.5	814.0	1,260.2	837.0
04				1,432.3	891.2	842.2	1,432.3	891.2	842.2		0.5	0.3	24.3	1,432.9	891.5	866.4
05				1,112.2	1,392.2	916.1	1,112.2	1,392.2	916.1		0.8	0.3	0.3	1,113.0	1,392.4	916.5
06				1,655.6	2,306.5	1,395.6	1,655.6	2,306.5	1,395.6		0.2	0.2		1,655.8	2,306.7	1,395.6
07				3,070.1	2,552.1	2,248.3	3,070.1	2,552.1	2,248.3			0.4	0.4	3,070.1	2,552.4	2,248.7
08				3,220.0	1,783.5	1,538.6	3,220.0	1,783.5	1,538.6			0.4	0.7	3,220.0	1,783.9	1,539.3
09				2,591.6	1,983.9	1,919.8	2,591.6	1,983.9	1,919.8			0.3	0.4	2,591.6	1,984.2	1,920.2
10				2,213.1	1,424.6	750.0	2,213.1	1,424.6	750.0			0.4		2,213.1	1,425.0	750.0
11				2,772.8	1,596.8	1,346.6	2,772.8	1,596.8	1,346.6			0.4	0.1	2,772.8	1,597.2	1,346.7
12				2,387.1	1,271.5	517.7	2,387.1	1,271.5	517.7			0.5	0.5	2,387.1	1,272.0	518.2
13				1,147.3	1,019.4	765.4	1,147.3	1,019.4	765.4		0.2	0.3	0.6	1,147.5	1,019.7	766.0
14				1,262.5	99.9	605.4	1,262.5	99.9	605.4			0.3	0.6	1,262.5	100.2	606.1
15				1,065.3	46.1	160.3	1,065.3	46.1	160.3		0.2	0.3		1,065.5	46.5	160.3
16				149.2	91.9	137.0	149.2	91.9	137.0		0.2	0.3		149.5	92.1	137.0
17				36.7	20.2	120.0	36.7	20.2	120.0			0.3		36.7	20.5	120.0
18						23.0			23.0			0.2			0.2	23.0
TOT.2012.13				25,847			25,847			10.5			25,857			
TOT.2011.12		14.3			18,590			18,604			42.5			18,647		
TOT.2010.11			3.0			14,771			14,774			55.9			14,830	



Citrus Weekly Departures to Far East Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				2,566.7	2,761.6	1,267.2	2,566.7	2,761.6	1,267.2				2,566.7	2,761.6	1,267.2
32				868.7	257.6	479.7	868.7	257.6	479.7				868.7	257.6	479.7
33				458.8	1,215.2	1,109.5	458.8	1,215.2	1,109.5				458.8	1,215.2	1,109.5
34				241.6	583.6	1,287.6	241.6	583.6	1,287.6				241.6	583.6	1,287.6
35				290.0	886.8	1,318.0	290.0	886.8	1,318.0				290.0	886.8	1,318.0
36				292.5	617.0	402.2	292.5	617.0	402.2		6.0		292.5	623.0	402.2
37				70.1	1,156.7	207.1	70.1	1,156.7	207.1		7.3		70.1	1,164.0	207.1
38				571.1	48.8	202.9	571.1	48.8	202.9		0.05		571.1	48.8	202.9
39				24.0	462.2	237.7	24.0	462.2	237.7				24.0	462.2	237.7
40				88.8	461.4	237.7	88.8	461.4	237.7				88.8	461.4	237.7
41				45.6	151.4	357.6	45.6	151.4	357.6				45.6	151.4	357.6
42						70.7			70.7						70.7
43						45.9			45.9		0.1			0.1	45.9
47						19.5			19.5						19.5
48				25.8			25.8						25.8		
50				25.8			25.8						25.8		
18						22.4			22.4						22.4
19						891.5			891.5						891.5
20					384.0	24.8		384.0	24.8					384.0	24.8
21				166.5	723.3	383.2	166.5	723.3	383.2				166.5	723.3	383.2
22				549.3	1,124.5	1,815.1	549.3	1,124.5	1,815.1		0.04		549.3	1,124.5	1,815.1
23				883.3	1,581.1	73.9	883.3	1,581.1	73.9				883.3	1,581.1	73.9
24				662.5	1,851.8	1,836.8	662.5	1,851.8	1,836.8				662.5	1,851.8	1,836.8
25				1,020.0	2,362.0	1,759.2	1,020.0	2,362.0	1,759.2				1,020.0	2,362.0	1,759.2
26				1,019.2	1,834.4	3,445.0	1,019.2	1,834.4	3,445.0				1,019.2	1,834.4	3,445.0
27				1,371.2	1,294.0	252.5	1,371.2	1,294.0	252.5				1,371.2	1,294.0	252.5
28				1,253.6	1,700.6	2,975.1	1,253.6	1,700.6	2,975.1	3.3			1,256.9	1,700.6	2,975.1
29				1,253.0	1,215.1	1,624.7	1,253.0	1,215.1	1,624.7			3.4	1,253.0	1,215.1	1,628.2
30				1,475.7	1,475.3	314.1	1,475.7	1,475.3	314.1	6.9			1,482.6	1,475.3	314.1
TOT.2012-13				15,224			15,224			10.2			15,234		
TOT.2011-12					24,148			24,148			13.5			24,162	
TOT.2010-11						22,662			22,662			3.5			22,665

Table Grapes Weekly Departures to Middle East
Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
01				51.8			51.8						51.8		
03					17.7			17.7						17.7	
04				35.4		23.7	35.4		23.7				35.4		23.7
05					14.4	125.4		14.4	125.4					14.4	125.4
06				103.0	82.9	60.9	103.0	82.9	60.9				103.0	82.9	60.9
07			417.9	66.9	428.8	78.1	66.9	428.8	496.0				66.9	428.8	496.0
08				97.4	191.4	292.8	97.4	191.4	292.8				97.4	191.4	292.8
09				280.5	883.1	318.9	280.5	883.1	318.9				280.5	883.1	318.9
10				427.9	640.2	425.6	427.9	640.2	425.6				427.9	640.2	425.6
11				577.2	897.5	713.6	577.2	897.5	713.6				577.2	897.5	713.6
12				725.7	1,085.8	793.6	725.7	1,085.8	793.6				725.7	1,085.8	793.6
13				69.1	947.8	228.0	69.1	947.8	228.0				69.1	947.8	228.0
14			414.1	737.1	636.5	1,080.3	737.1	636.5	1,494.3				737.1	636.5	1,494.3
15				604.4	829.5	1,131.7	604.4	829.5	1,131.7				604.4	829.5	1,131.7
16				1,220.8	304.3	344.8	1,220.8	304.3	344.8				1,220.8	304.3	344.8
17				1,265.0	294.3	438.8	1,265.0	294.3	438.8				1,265.0	294.3	438.8
18				122.6	169.3	346.5	122.6	169.3	346.5				122.6	169.3	346.5
19				508.0	77.2	33.9	508.0	77.2	33.9				508.0	77.2	33.9
20				365.2	117.1	146.5	365.2	117.1	146.5				365.2	117.1	146.5
21	469.8			245.8		0.8	715.6		0.8				715.6		0.8
24				17.7			17.7						17.7		
TOT.2012-13	469.8			7,521.4			7,991.1						7,991.1		
TOT.2011-12					7,618.0			7,618.0						7,618.0	
TOT.2010-11			832.0			6,583.9			7,415.9						7,415.9



Apples Weekly Departures to Middle East Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				3,340.1	2,501.6	2,251.0	3,340.1	2,501.6	2,251.0				3,340.1	2,501.6	2,251.0
32				1,023.2	917.9	1,395.2	1,023.2	917.9	1,395.2				1,023.2	917.9	1,395.2
33				1,129.3	492.2	1,207.7	1,129.3	492.2	1,207.7				1,129.3	492.2	1,207.7
34				1,242.6	643.0	781.4	1,242.6	643.0	781.4				1,242.6	643.0	781.4
35				1,505.2	496.1	1,070.6	1,505.2	496.1	1,070.6				1,505.2	496.1	1,070.6
36				194.9	360.9	893.8	194.9	360.9	893.8				194.9	360.9	893.8
37				191.7	288.1	582.5	191.7	288.1	582.5				191.7	288.1	582.5
38				167.7	71.9	20.4	167.7	71.9	20.4				167.7	71.9	20.4
39					71.9	222.7		71.9	222.7					71.9	222.7
40					71.9	23.7		71.9	23.7					71.9	23.7
41						47.4			47.4						47.4
51						20.2			20.2						20.2
05					23.7	24.0		23.7	24.0					23.7	24.0
06					963.2	404.6		963.2	404.6					963.2	404.6
07			3,031.3	177.9	2,825.1	2,867.2	177.9	2,825.1	5,898.5				177.9	2,825.1	5,898.5
08				1,975.0	3,861.3	5,046.2	1,975.0	3,861.3	5,046.2				1,975.0	3,861.3	5,046.2
09				3,394.3	7,532.5	3,806.8	3,394.3	7,532.5	3,806.8				3,394.3	7,532.5	3,806.8
10				5,331.9	4,453.5	5,972.8	5,331.9	4,453.5	5,972.8				5,331.9	4,453.5	5,972.8
11				5,900.0	6,837.1	7,646.7	5,900.0	6,837.1	7,646.7				5,900.0	6,837.1	7,646.7
12				5,922.5	4,505.0	10,154	5,922.5	4,505.0	10,154				5,922.5	4,505.0	10,154
13				2,167.0	5,743.2	3,656.7	2,167.0	5,743.2	3,656.7				2,167.0	5,743.2	3,656.7
14			3,489.0	4,429.5	3,146.5	5,640.5	4,429.5	3,146.5	9,129.4		0.8		4,429.5	3,147.3	9,129.4
15				3,382.8	5,033.5	5,956.5	3,382.8	5,033.5	5,956.5				3,382.8	5,033.5	5,956.5
16				8,754.4	2,338.1	3,081.0	8,754.4	2,338.1	3,081.0				8,754.4	2,338.1	3,081.0
17				5,802.9	3,061.1	3,055.5	5,802.9	3,061.1	3,055.5				5,802.9	3,061.1	3,055.5
18				1,031.1	2,771.8	7,516.9	1,031.1	2,771.8	7,516.9				1,031.1	2,771.8	7,516.9
19				3,753.7	1,702.1	2,123.5	3,753.7	1,702.1	2,123.5				3,753.7	1,702.1	2,123.5
20				5,126.5	5,098.1	5,470.8	5,126.5	5,098.1	5,470.8				5,126.5	5,098.1	5,470.8
21	2,876.9			3,479.5	1,378.8	1,806.6	6,356.4	1,378.8	1,806.6				6,356.4	1,378.8	1,806.6
22				293.6	3,724.3	5,432.4	293.6	3,724.3	5,432.4				293.6	3,724.3	5,432.4
23				4,525.6	2,621.0	2,083.4	4,525.6	2,621.0	2,083.4				4,525.6	2,621.0	2,083.4
24				3,659.7	3,878.4	5,911.6	3,659.7	3,878.4	5,911.6				3,659.7	3,878.4	5,911.6
25				2,766.6	1,644.0	2,087.9	2,766.6	1,644.0	2,087.9				2,766.6	1,644.0	2,087.9
26				2,418.6	4,227.2	6,341.4	2,418.6	4,227.2	6,341.4				2,418.6	4,227.2	6,341.4
27				2,944.9	4,374.9	3,332.0	2,944.9	4,374.9	3,332.0				2,944.9	4,374.9	3,332.0
28				2,756.1	1,607.3	1,644.5	2,756.1	1,607.3	1,644.5				2,756.1	1,607.3	1,644.5
29				2,673.2	2,976.2	3,004.6	2,673.2	2,976.2	3,004.6				2,673.2	2,976.2	3,004.6
30				2,079.3	1,040.8	5,559.8	2,079.3	1,040.8	5,559.8				2,079.3	1,040.8	5,559.8
TOT.2012-13	2,876.9			93,541			96,418						96,418		
TOT.2011-12					93,284			93,284		0.8				93,285	
TOT.2010-11			6,520.3			118,144			124,664						124,664

Kiwifruits Weekly Departures to Middle East Season 2012/2013 (Tons)

WEEK	CHARTER			LINER			TOTAL SEA FREIGHT			AIR FREIGHT			TOTAL		
	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
31				603.0	448.1	428.6	603.0	448.1	428.6				603.0	448.1	428.6
32				490.3	117.3	299.1	490.3	117.3	299.1				490.3	117.3	299.1
33				279.5	292.6	210.0	279.5	292.6	210.0				279.5	292.6	210.0
34				454.5	122.3	141.8	454.5	122.3	141.8				454.5	122.3	141.8
35				235.8	114.9	94.7	235.8	114.9	94.7				235.8	114.9	94.7
36				145.2	35.3	39.8	145.2	35.3	39.8				145.2	35.3	39.8
37					41.9	36.4		41.9	36.4					41.9	36.4
38						24.0			24.0						24.0
39						17.4			17.4						17.4
13				24.0	44.8		24.0	44.8					24.0	44.8	
14				134.4	62.2	107.3	134.4	62.2	107.3				134.4	62.2	107.3
15				92.8	469.1	228.9	92.8	469.1	228.9				92.8	469.1	228.9
16				573.5	169.8	154.8	573.5	169.8	154.8				573.5	169.8	154.8
17				692.5	593.7	555.6	692.5	593.7	555.6				692.5	593.7	555.6
18				52.3	509.8	806.1	52.3	509.8	806.1				52.3	509.8	806.1
19				777.4	552.5	417.1	777.4	552.5	417.1				777.4	552.5	417.1
20				1,210.8	1,059.2	1,041.6	1,210.8	1,059.2	1,041.6				1,210.8	1,059.2	1,041.6
21	36.9			590.5	285.9	341.2	627.3	285.9	341.2				627.3	285.9	341.2
22				119.2	574.9	663.3	119.2	574.9	663.3				119.2	574.9	663.3
23				518.5	449.2	397.5	518.5	449.2	397.5				518.5	449.2	397.5
24				502.6	420.1	534.7	502.6	420.1	534.7				502.6	420.1	534.7
25				327.6	50.9	260.5	327.6	50.9	260.5				327.6	50.9	260.5
26				331.4	426.6	740.3	331.4	426.6	740.3				331.4	426.6	740.3
27				376.9	252.2	397.3	376.9	252.2	397.3				376.9	252.2	397.3
28				305.0	240.8	308.1	305.0	240.8	308.1				305.0	240.8	308.1
29				260.1	273.2	326.7	260.1	273.2	326.7				260.1	273.2	326.7
30				337.7	313.5	1,107.9	337.7	313.5	1,107.9				337.7	313.5	1,107.9
TOT.2012-13	36.9			9,435.5			9,472.3						9,472.3		
TOT.2011-12					7,921.1			7,921.1						7,921.1	
TOT.2010-11						9,680.6			9,680.6						9,680.6





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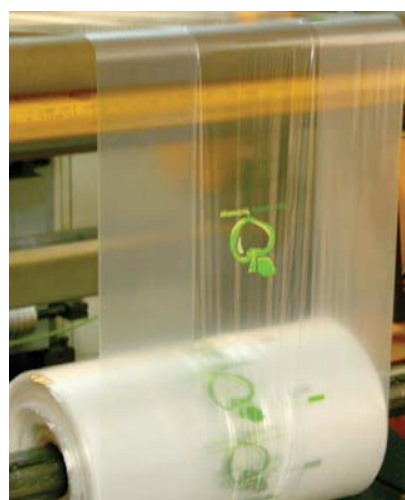
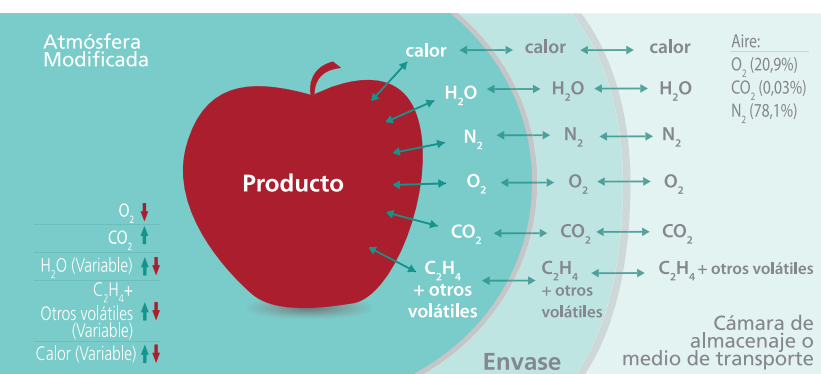
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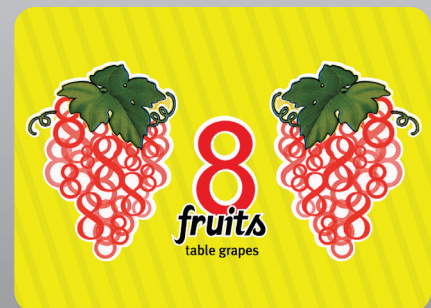
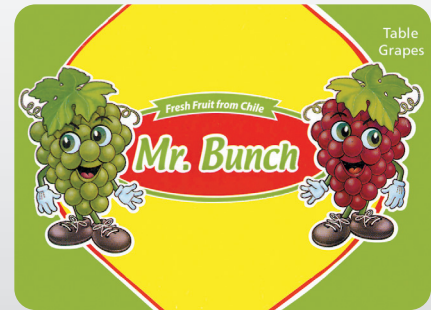
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